



Central Emergency Services

Central Kenai Peninsula Fire & EMS Providers

Chris Mokracek
Fire Chief

MEMORANDUM

TO: John J. Williams, Mayor

THRU: *[Signature]* Mark Fowler, Purchasing and Contracting Officer
GD for CM

FROM: Chris Mokracek, Fire Chief

DATE: June 24, 2006

SUBJECT: Sole Source Request – Medical Director Services (Physician Sponsor)

Routed From
Mayor's Office to:

Clerk	<input checked="" type="checkbox"/>	<i>10/19</i>
Assembly	<input type="checkbox"/>	
Legal	<input type="checkbox"/>	
Finance	<input checked="" type="checkbox"/>	
Assessing	<input type="checkbox"/>	
Planning	<input type="checkbox"/>	
Roads	<input type="checkbox"/>	
SBB	<input type="checkbox"/>	
Purchasing	<input checked="" type="checkbox"/>	
Other	<input checked="" type="checkbox"/>	<i>CES</i>
Date:	<i>8-16-06</i>	

Request

This memorandum is to request approval to sole source the Central Emergency Services Medical Director Services to Dr. William Cooper for one (1) year period ending June 30, 2007.

Discussion

This one-year period will allow CES, as well as Nikiski Fire, the ability to work on a more regional or Borough wide solution to a fragmented EMS system. Each department or service area, as well as 911 dispatch, require the services of a Medical Director to become licensed as an emergency medical service provider (7 AAC 26.610 - 7 ACC 26.700). Training and treatment protocols vary by service area. A Borough-wide Medical Director would eliminate duplication of service providing for economies of scale. A single Medical Director could standardize protocols creating a seamless EMS system resulting in improved patient care.

This one-year period allows CES to align with the expiration date for the Nikiski contract. The position could then be bid through the RFP process with an emphasis on a Borough-wide system.

Fire Administration • 231 South Binkley St. • Soldotna, Alaska 99669

MAYOR'S REPORT (907) 262-4792 • Fax (907) 262-5770 • www.cesfire.org MAYOR'S REPORT

The contract rate increase requested by Dr. Cooper, while unexpected, still provides value to the Borough through the services he provides. His expertise in the pre-hospital care environment is unmatched by any practitioner on the Peninsula.

Dr. Cooper has been the driving force behind the successful and progressive pre-hospital care program CES provides to the service area. He has been instrumental in enabling CES to maintain a standard of care equal to that of progressive systems in the lower 48. Some of the programs and procedures Dr. Cooper has instituted are:

- **12 Lead EKG** – CES has received the training and equipment necessary to acquire and interpret 12 lead EKG readings in the field. This allows the hospital to initiate life saving cardiac drug administration (thrombolytics) as soon as the patient arrives instead of waiting to receive an in-hospital 12 lead EKG.
- **Advanced Airway** – CES paramedics are utilizing Rapid Sequence Induction (RSI) to establish or maintain a difficult airway. RSI is the administration of a variety of paralytic drugs that assist in the passing of a breathing tube (endotracheal tube) into the patient's airway allowing us to breathe for the patient. The training and skill involved is normally reserved for physicians and anesthesiologists. Our paramedics are constantly drilled on the indications for use and perform the procedure in a variety of pre-hospital environments. Numerous patients are alive and well on the Peninsula because of this training.
- **I-STAT** – Through the use of I-STAT blood analyzers our personnel are able to acquire and interpret blood lab values in the field and render appropriate treatment. Our medics not only know how to treat the medical emergency but why and how the treatment positively impacts the patient at the cellular level.
- **Training** – Dr. Cooper provides monthly case reviews allowing personnel to follow their patient's status from admission to discharge. This allows for an understanding of how their initial patient contact positively or negatively impacted the patients' final outcome.
- **Hospital Liaison** – Now more than ever it is important to have a voice within CPGH with the addition of the Lifeguard helicopter. With the talents and insight of Drs. Ledda and Mickelson, CES can play an active role in making this service successful.

CES is stepping up to the challenge of providing EMS care to the expanded service area. We are bringing on more paid and on-call personnel to meet the need. To consider other options at this point could negatively impact CES' "standard of care" during the height of the tourist season.

Fiscal Impact


While the terms of the contract represent a substantial increase from the 2003-2006 contracts of \$48,687.00, as well as a significant increase from that of the Nikiski contract, we feel the benefit that will be realized will outweigh the cost

increase. I have attached several charts graphically showing the operational differences of the two service areas.

The Cooper Consulting Group team will provide the best emergency medical care training and oversight, at the best price, to the Borough.

The contract terms will be \$90,000.00 for one (1) year. Funding for this contract is in account number 211.51610.43011.

Approved: X Denied: _____



John J. Williams, Borough Mayor

8-16-06
Date