

KPB Sales

Sales tax records provide data useful for predicting economic trends and provide a basis for administrative decisions. Data collected are specific to the area collecting and reporting sales but, by combining data from reporting communities, KPB trends can be determined. Routinely, three years or twelve quarters of information are revised each quarter. Sales data is provided by the KPB Finance Department, Sales Tax Division.

Homer sales and construction data may reflect the impact due to annexation of 4.58 square miles which increased the total area of Homer by over twenty-eight percent. The annexation became effective April 1, 2002.

KPB sales data include detail from Homer, Kenai, Seldovia, Seward, Soldotna and “KPB unincorporated” areas. “KPB unincorporated” indicates areas within the KPB but outside the boundaries of the five incorporated cities. It also includes Kachemak City, which does not impose a sales tax. The 2% KPB sales tax is included in the city rates listed below, with revenues dedicated to funding the KPB school district. The balance is the tax imposed by each city with revenues being managed by that city.

The KPB does not provide an incentive for reporting non-taxable sales, resulting in incomplete Gross Sales data.

6.5%	5.5%	5.0%	4.0%	2.0%
Seldovia	Homer	Kenai	Seldovia	KPB Unincorporated
(April - September)		Seward	(October - March)	
		Soldotna		

Gross and Taxable Sales data are received quarterly through Sales Tax Returns from businesses within the KPB. Sales that are exempt from sales tax include:

- Sales outside the borough;
- Sales for resale;
- Sales to government agencies;
- Sales to tax exempt organizations; and
- Sales in excess of \$500.

INDUSTRY abbreviations used in sales data include the following:

- AFF - Agriculture, Forestry and Fisheries - includes fish buyers;
- Min - Mining - includes Oil & Gas extraction;
- Const - Construction;
- Manu - Manufacturing - includes Oil & Gas Manufacturing and Fish Processing;
- TCPU - Travel, Communications and Public Utilities;
- Whole - Wholesale Trade;
- Retail - Retail Trade;
- FIRE - Finance, Insurance and Real Estate;
- Service - Services;
- Govt - Public Administration, Education and Services.

KPB Sales

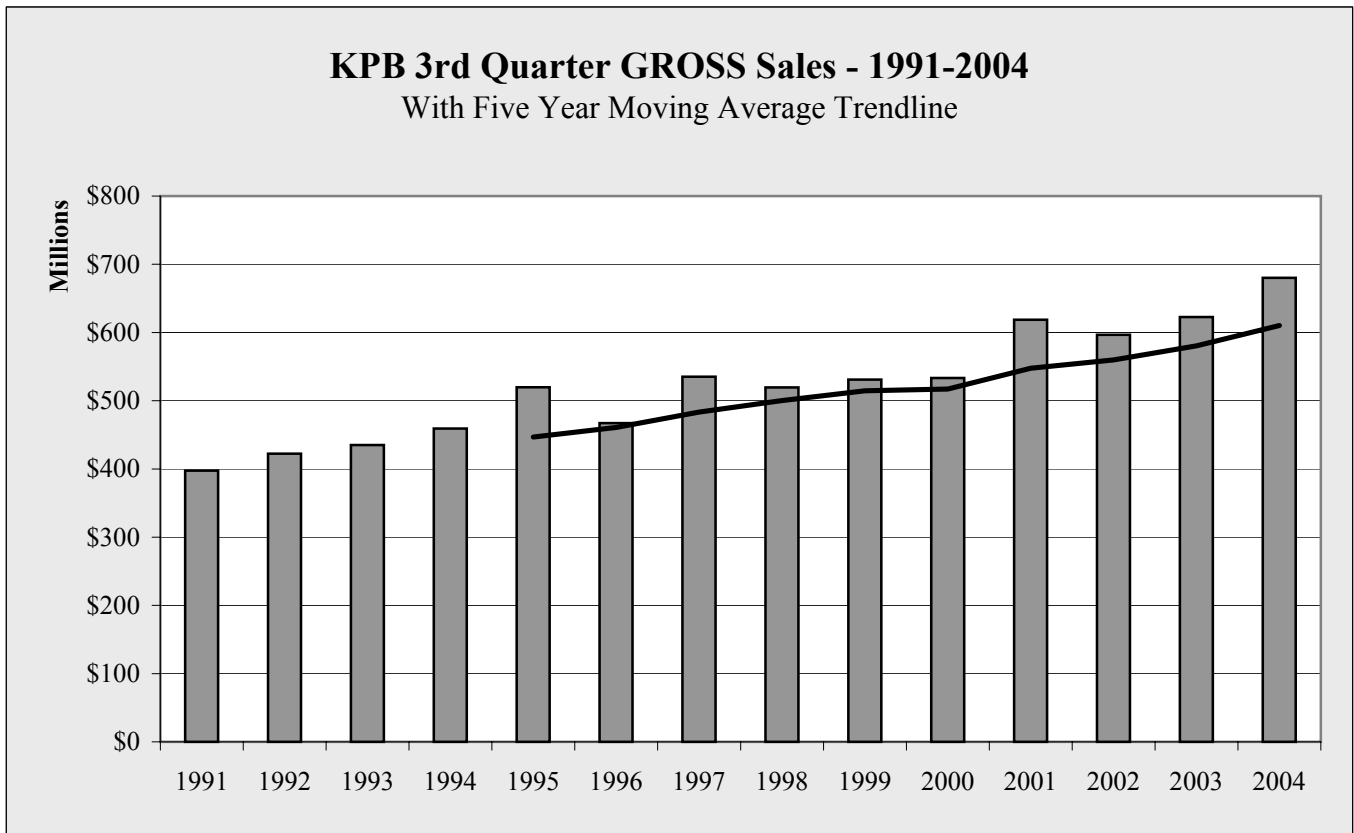


Chart 1.1

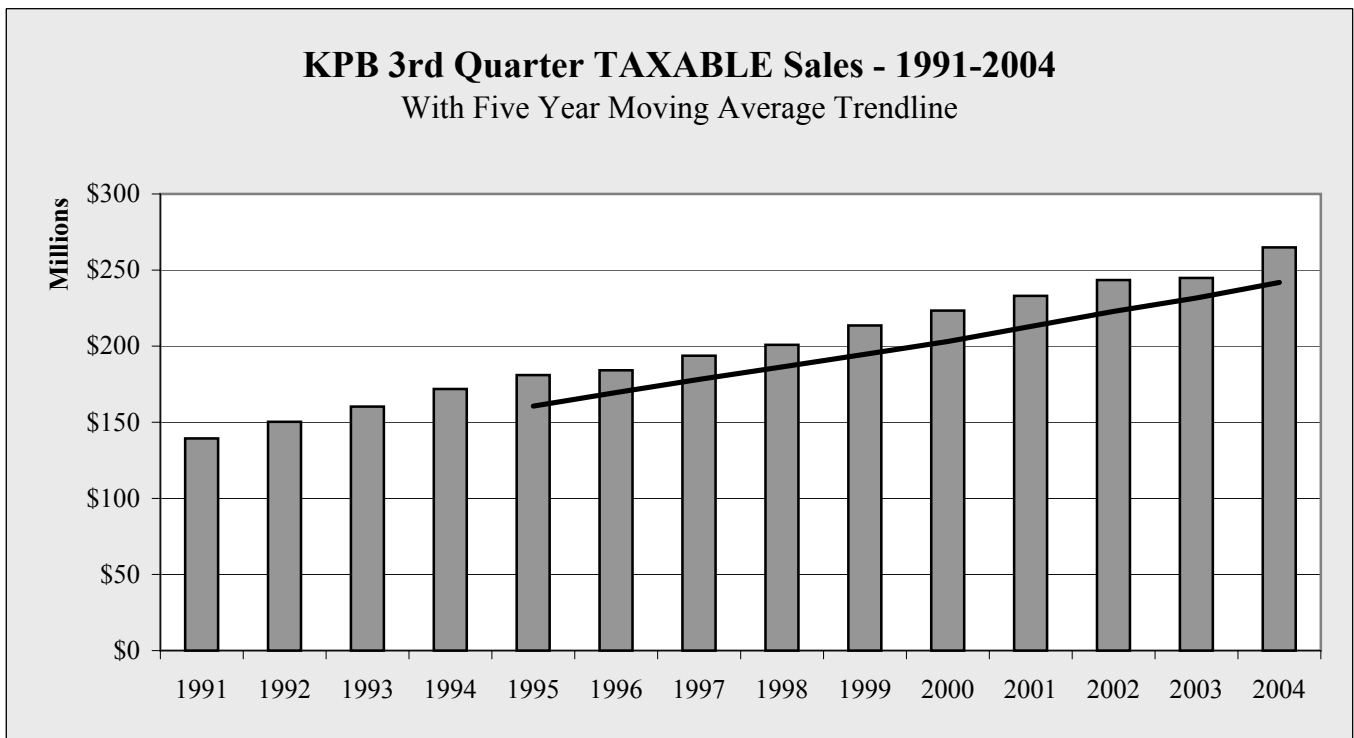


Chart 1.2

KPB Sales

KPB 3rd Quarter GROSS Sales by INDUSTRY - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	20,233,334	25,699,730	16,087,099	11,255,799	9,835,705	13,491,140	15,586,413	15.5%
Min	40,256,046	22,762,273	36,716,025	35,734,043	26,316,221	30,366,980	35,697,405	17.6%
Const	64,524,303	53,692,037	60,299,799	86,698,884	71,818,068	81,679,740	65,669,856	-19.6%
Manu	45,399,624	60,059,506	33,825,248	65,102,674	56,768,859	66,216,357	94,791,639	43.2%
TCPU	43,745,681	45,976,697	43,409,437	51,290,505	51,569,339	43,949,309	54,783,180	24.7%
Whole	45,909,746	48,350,292	56,037,950	56,184,195	57,145,760	60,869,241	55,255,444	-9.2%
Retail	164,323,030	171,652,352	180,944,050	194,647,260	197,931,550	201,243,992	222,289,119	10.5%
FIRE	13,737,280	15,295,826	13,546,324	16,356,861	15,232,549	16,067,882	16,553,963	3.0%
Service	81,307,137	87,382,828	92,517,906	101,338,912	110,061,191	108,796,801	119,412,778	9.8%
Govt	11,654	5,353	1,781	7,371	4,290	12,192	9,184	-24.7%
Total	519,447,835	530,876,894	533,385,619	618,616,504	596,683,532	622,693,634	680,048,981	9.2%
Annual Change		2.2%	0.5%	16.0%	-3.5%	4.4%	9.2%	

Table 1.1

KPB 3rd Quarter GROSS Sales Ten Year Change by INDUSTRY - 1994-2004 - in \$

	10 Year Change			
	1994	2004	Percentage	Numerical
AFF	26,759,538	15,586,413	-41.8%	-11,173,125
Min	35,667,390	35,697,405	0.1%	30,015
Const	47,720,608	65,669,856	37.6%	17,949,248
Manu	44,923,759	94,791,639	111.0%	49,867,880
TCPU	76,517,434	54,783,180	-28.4%	-21,734,254
Whole	26,439,539	55,255,444	109.0%	28,815,905
Retail	128,910,685	222,289,119	72.4%	93,378,434
FIRE	12,713,594	16,553,963	30.2%	3,840,369
Service	59,638,746	119,412,778	100.2%	59,774,032
Govt	1,746	9,184	426.0%	7,438
Total	459,293,039	680,048,981	48.1%	220,755,942

Table 1.2

KPB 3rd Quarter GROSS Sales by INDUSTRY 2002, 2003, 2004

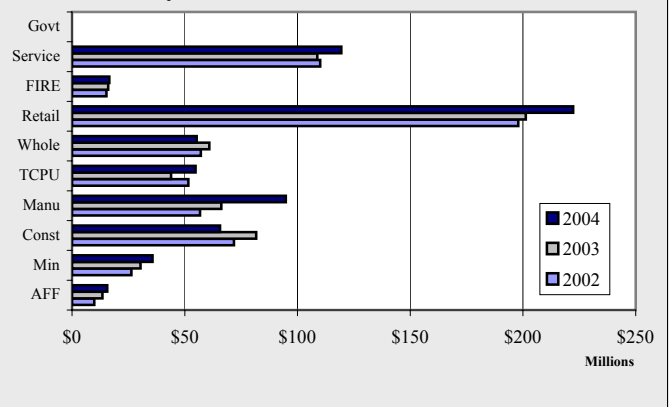


Chart 1.3

KPB 3rd Quarter GROSS Sales One Year Change by INDUSTRY - 2003-2004 - in \$

	1 Year Change			
	2003	2004	Percentage	Numerical
AFF	13,491,140	15,586,413	15.5%	2,095,273
Min	30,366,980	35,697,405	17.6%	5,330,425
Const	81,679,740	65,669,856	-19.6%	-16,009,884
Manu	66,216,357	94,791,639	43.2%	28,575,282
TCPU	43,949,309	54,783,180	24.7%	10,833,871
Whole	60,869,241	55,255,444	-9.2%	-5,613,797
Retail	201,243,992	222,289,119	10.5%	21,045,127
FIRE	16,067,882	16,553,963	3.0%	486,081
Service	108,796,801	119,412,778	9.8%	10,615,977
Govt	12,192	9,184	-24.7%	-3,008
Total	622,693,634	680,048,981	9.2%	57,355,347

Table 1.3

KPB 3rd Quarter GROSS Sales Percent by INDUSTRY - 2004

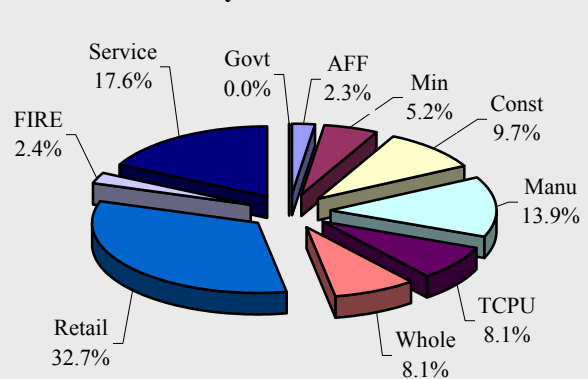


Chart 1.4

KPB Sales

KPB 3rd Quarter TAXABLE Sales by INDUSTRY - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	1,074,656	1,200,980	1,387,185	1,439,658	1,400,008	1,697,754	1,916,036	12.9%
Min	1,166,389	1,029,532	1,365,351	1,676,508	1,550,583	1,313,871	1,871,702	42.5%
Const	3,026,895	2,984,509	2,908,781	3,051,074	3,286,310	3,318,362	3,166,114	-4.6%
Manu	3,479,453	3,249,141	3,521,436	3,503,699	3,717,020	3,333,206	3,747,913	12.4%
TCPU	18,512,690	19,647,272	20,202,891	20,497,419	21,195,988	19,821,943	21,020,654	6.0%
Whole	5,080,472	5,397,023	6,335,381	6,323,351	6,316,722	7,070,996	7,582,105	7.2%
Retail	112,072,244	118,892,395	123,727,230	130,748,359	136,114,999	138,592,913	151,471,609	9.3%
FIRE	5,044,396	5,291,396	5,941,202	6,674,819	6,916,281	6,451,652	6,426,495	-0.4%
Service	51,408,188	55,857,912	57,976,148	59,115,877	62,958,515	63,181,878	67,627,846	7.0%
Govt	11,654	5,353	1,781	7,371	4,290	12,192	9,184	-24.7%
Total	200,877,037	213,555,513	223,367,386	233,038,135	243,460,716	244,794,767	264,839,658	8.2%
Annual Change		6.3%	4.6%	4.3%	4.5%	0.5%	8.2%	

Table 1.4

KPB 3rd Quarter TAXABLE Sales Ten Year Change by INDUSTRY - 1994-2004 - in \$

	10 Year Change			
	1994	2004	Percentage	Numerical
AFF	1,186,593	1,916,036	61.5%	729,443
Min	1,599,913	1,871,702	17.0%	271,789
Const	2,438,864	3,166,114	29.8%	727,250
Manu	2,941,754	3,747,913	27.4%	806,159
TCPU	16,932,999	21,020,654	24.1%	4,087,655
Whole	5,747,274	7,582,105	31.9%	1,834,831
Retail	96,523,562	151,471,609	56.9%	54,948,047
FIRE	5,035,977	6,426,495	27.6%	1,390,518
Service	39,444,243	67,627,846	71.5%	28,183,603
Govt	1,746	9,184	426.0%	7,438
Total	171,852,925	264,839,658	54.1%	92,986,733

Table 1.5

KPB 3rd Quarter TAXABLE Sales by INDUSTRY - 2002, 2003, 2004

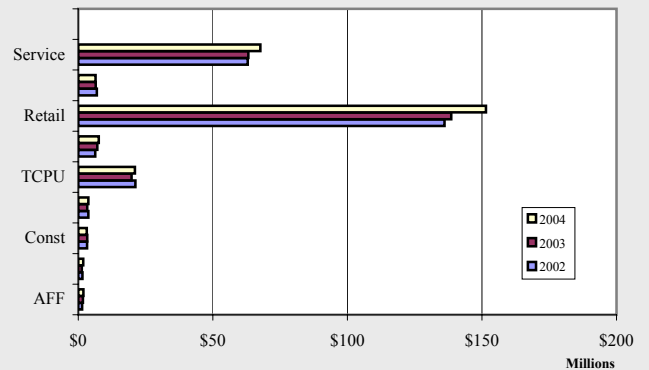


Chart 1.5

KPB 3rd Quarter TAXABLE Sales One Year Change by INDUSTRY - 2003-2004 - in \$

	1 Year Change			
	2003	2004	Percentage	Numerical
AFF	1,697,754	1,916,036	12.9%	218,282
Min	1,313,871	1,871,702	42.5%	557,831
Const	3,318,362	3,166,114	-4.6%	-152,248
Manu	3,333,206	3,747,913	12.4%	414,707
TCPU	19,821,943	21,020,654	6.0%	1,198,711
Whole	7,070,996	7,582,105	7.2%	511,109
Retail	138,592,913	151,471,609	9.3%	12,878,696
FIRE	6,451,652	6,426,495	-0.4%	-25,157
Service	63,181,878	67,627,846	7.0%	4,445,968
Govt	12,192	9,184	-24.7%	-3,008
Total	244,794,767	264,839,658	8.2%	20,044,891

Table 1.6

KPB 3rd Quarter TAXABLE Sales Percent by INDUSTRY - 2004

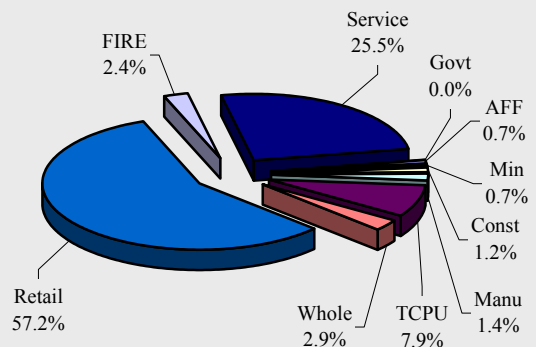


Chart 1.6

KPB Sales

KPB 3rd Quarter GROSS Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	70,886,151	66,353,121	69,961,368	77,005,718	89,660,963	87,036,854	92,796,429	6.6%
Kenai	85,276,693	91,880,728	89,505,566	94,905,591	82,310,075	81,102,665	97,365,144	20.1%
Seldovia	1,584,201	1,707,186	1,693,636	1,951,404	1,693,500	2,832,758	1,780,287	-37.2%
Seward	50,480,063	50,509,645	57,260,079	62,872,442	56,705,567	61,697,074	62,743,455	1.7%
Soldotna	76,091,735	87,704,206	89,530,301	95,670,432	103,610,685	106,180,582	106,335,077	0.1%
KPB Unincorporated	235,128,992	232,722,008	225,434,669	286,210,917	262,702,742	283,843,701	319,028,589	12.4%
Total	519,447,835	530,876,894	533,385,619	618,616,504	596,683,532	622,693,634	680,048,981	9.2%
Annual Change		2.2%	0.5%	16.0%	-3.5%	4.4%	9.2%	

Table 1.7

KPB 3rd Quarter GROSS Sales Ten Year Change by AREA - 1994-2004 - in \$				
	10 Year Change			
	1994	2004	Percentage	Numerical
Homer	58,938,940	92,796,429	57.4%	33,857,489
Kenai	76,208,889	97,365,144	27.8%	21,156,255
Seldovia	1,707,670	1,780,287	4.3%	72,617
Seward	35,815,554	62,743,455	75.2%	26,927,901
Soldotna	58,879,212	106,335,077	80.6%	47,455,865
KPB Unincorporated	227,742,774	319,028,589	40.1%	91,285,815
Total	459,293,039	680,048,981	48.1%	220,755,942

Table 1.8

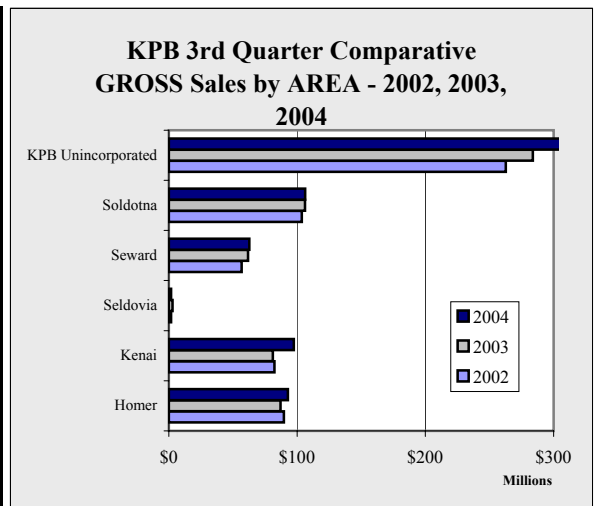


Chart 1.7

KPB 3rd Quarter GROSS Sales One Year Change by AREA - 2003-2004 - in \$				
	1 Year Change			
	2003	2004	Percentage	Numerical
Homer	87,036,854	92,796,429	6.6%	5,759,575
Kenai	81,102,665	97,365,144	20.1%	16,262,479
Seldovia	2,832,758	1,780,287	-37.2%	-1,052,471
Seward	61,697,074	62,743,455	1.7%	1,046,381
Soldotna	106,180,582	106,335,077	0.1%	154,495
KPB Unincorporated	283,843,701	319,028,589	12.4%	35,184,888
Total	622,693,634	680,048,981	9.2%	57,355,347

Table 1.9

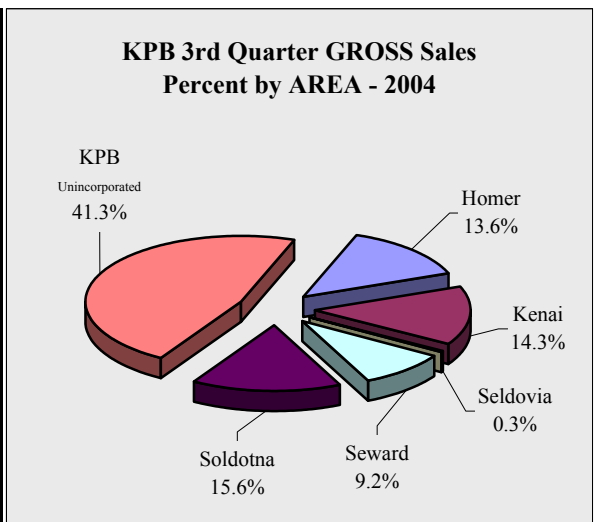


Chart 1.8

KPB Sales

KPB 3rd Quarter TAXABLE Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	32,103,748	34,247,729	35,632,061	37,256,820	43,241,054	45,063,673	48,365,566	7.3%
Kenai	33,360,588	34,560,194	36,634,363	38,156,905	38,191,480	31,372,744	40,010,283	27.5%
Seldovia	1,251,027	1,144,627	1,241,108	1,201,375	1,191,989	1,140,319	1,157,900	1.5%
Seward	29,591,398	31,789,068	32,903,473	33,590,723	34,337,560	34,710,226	36,487,325	5.1%
Soldotna	46,529,812	50,500,561	50,523,183	54,140,873	57,488,623	62,576,271	65,788,674	5.1%
KPB Unincorporated	58,040,464	61,313,334	66,433,198	68,691,439	69,010,010	69,931,534	73,029,910	4.4%
Total	200,877,037	213,555,513	223,367,386	233,038,135	243,460,716	244,794,767	264,839,658	8.2%
Annual Change		6.3%	4.6%	4.3%	4.5%	0.5%	8.2%	

Table 1.10

KPB 3rd Quarter TAXABLE Sales Ten Year Change by AREA - 1994-2004 - in \$				
			10 Year Change	
	1994	2004	Percentage	Numerical
Homer	29,434,329	48,365,566	64.3%	18,931,237
Kenai	32,750,392	40,010,283	22.2%	7,259,891
Seldovia	1,061,682	1,157,900	9.1%	96,218
Seward	21,557,820	36,487,325	69.3%	14,929,505
Soldotna	38,337,634	65,788,674	71.6%	27,451,040
KPB Unincorporated	48,711,068	73,029,910	49.9%	24,318,842
Total	171,852,925	264,839,658	54.1%	92,986,733

Table 1.11

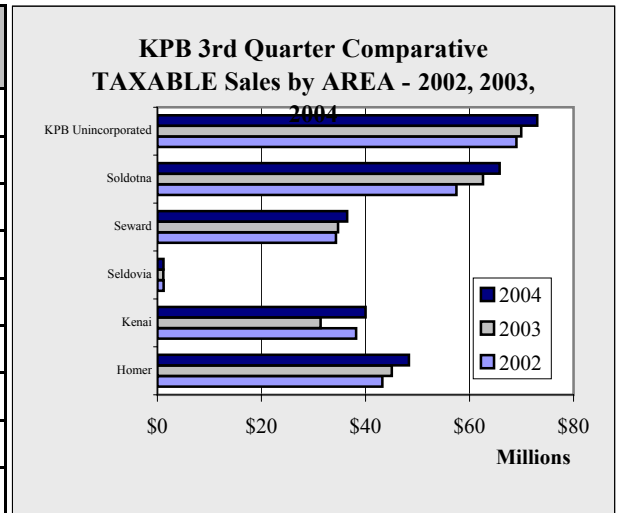


Chart 1.9

KPB 3rd Quarter TAXABLE Sales One Year Change by AREA - 2003-2004 - in \$				
			1 Year Change	
	2003	2004	Percentage	Numerical
Homer	45,063,673	48,365,566	7.3%	3,301,893
Kenai	31,372,744	40,010,283	27.5%	8,637,539
Seldovia	1,140,319	1,157,900	1.5%	17,581
Seward	34,710,226	36,487,325	5.1%	1,777,099
Soldotna	62,576,271	65,788,674	5.1%	3,212,403
KPB Unincorporated	69,931,534	73,029,910	4.4%	3,098,376
Total	244,794,767	264,839,658	8.2%	20,044,891

Table 1.12

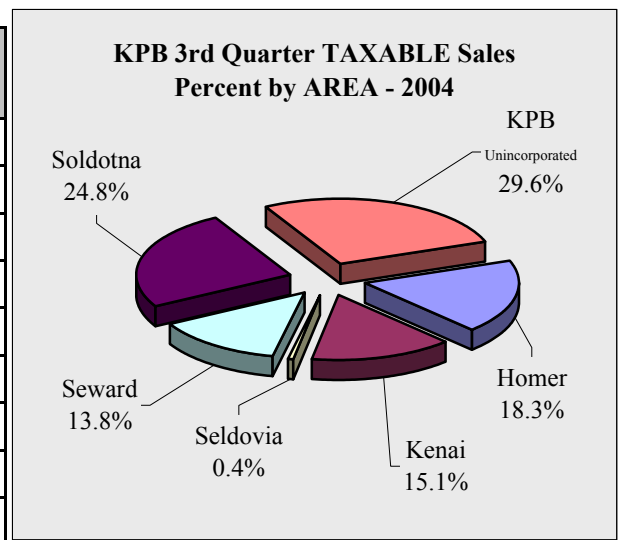


Chart 1.10

KPB Sales

KPB YTD 9/30 GROSS Sales by INDUSTRY - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	26,505,916	29,932,359	23,411,329	15,619,297	14,697,049	19,556,802	21,834,091	11.6%
Min	141,590,983	82,835,844	83,451,127	90,068,349	90,840,113	74,710,807	107,597,146	44.0%
Const	131,736,746	116,222,435	131,599,154	177,837,815	164,632,268	192,368,990	136,523,309	-29.0%
Manu	112,529,404	124,440,056	93,340,549	170,252,210	122,774,068	139,052,552	136,407,888	-1.9%
TCPU	120,645,092	125,754,388	117,281,540	129,987,997	134,774,200	121,098,515	129,303,718	6.8%
Whole	113,804,432	117,814,212	133,701,371	136,283,498	140,813,502	147,629,417	147,668,730	0.0%
Retail	416,625,005	415,531,893	437,244,359	477,366,088	478,509,946	494,226,561	535,908,597	8.4%
FIRE	38,456,308	40,343,965	37,863,757	40,743,006	42,376,664	43,045,697	44,229,730	2.8%
Service	172,652,399	181,472,372	193,072,803	208,411,109	231,232,137	228,547,975	254,357,804	11.3%
Govt	23,947	25,165	15,103	19,116	18,849	33,191	31,368	-5.5%
Total	1,274,570,232	1,234,372,689	1,250,981,092	1,446,588,485	1,420,668,796	1,460,270,507	1,513,862,381	3.7%
Annual Change		-3.2%	1.3%	15.6%	-1.8%	2.8%	3.7%	

Table 1.13

KPB YTD 9/30 GROSS Sales Ten Year Change by INDUSTRY - 1994-2004 - in \$

	10 Year Change			
	1994	2004	Percentage	Numerical
AFF	48,517,244	21,834,091	-55.0%	-26,683,153
Min	93,617,574	107,597,146	14.9%	13,979,572
Const	102,385,359	136,523,309	33.3%	34,137,950
Manu	98,711,018	136,407,888	38.2%	37,696,870
TCPU	164,384,016	129,303,718	-21.3%	-35,080,298
Whole	61,602,360	147,668,730	139.7%	86,066,370
Retail	309,388,359	535,908,597	73.2%	226,520,238
FIRE	42,617,594	44,229,730	3.8%	1,612,136
Service	136,637,042	254,357,804	86.2%	117,720,762
Govt	7,512	31,368	317.6%	23,856
Total	1,057,868,078	1,513,862,381	43.1%	455,994,303

Table 1.14

KPB YTD 9/30 GROSS Sales by INDUSTRY - 2002, 2003, 2004

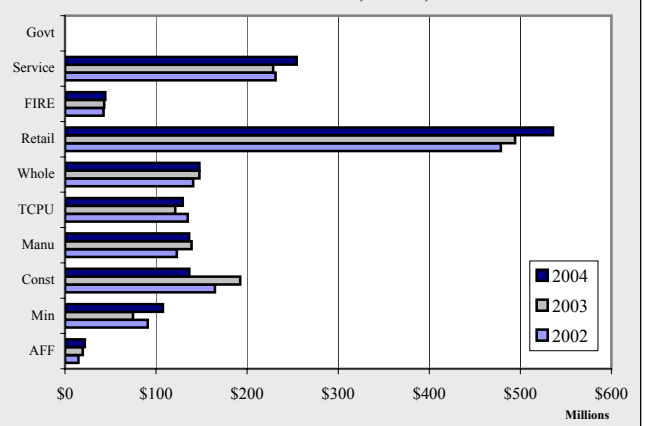


Chart 1.11

KPB YTD 9/30 GROSS Sales One Year Change by INDUSTRY - 2003-2004 - in \$

	1 Year Change			
	2003	2004	Percentage	Numerical
AFF	19,556,802	21,834,091	11.6%	2,277,289
Min	74,710,807	107,597,146	44.0%	32,886,339
Const	192,368,990	136,523,309	-29.0%	-55,845,681
Manu	139,052,552	136,407,888	-1.9%	-2,644,664
TCPU	121,098,515	129,303,718	6.8%	8,205,203
Whole	147,629,417	147,668,730	0.0%	39,313
Retail	494,226,561	535,908,597	8.4%	41,682,036
FIRE	43,045,697	44,229,730	2.8%	1,184,033
Service	228,547,975	254,357,804	11.3%	25,809,829
Govt	33,191	31,368	-5.5%	-1,823
Total	1,460,270,507	1,513,862,381	3.7%	53,591,874

Table 1.15

KPB YTD 9/30 GROSS Sales Percent by INDUSTRY - 2004

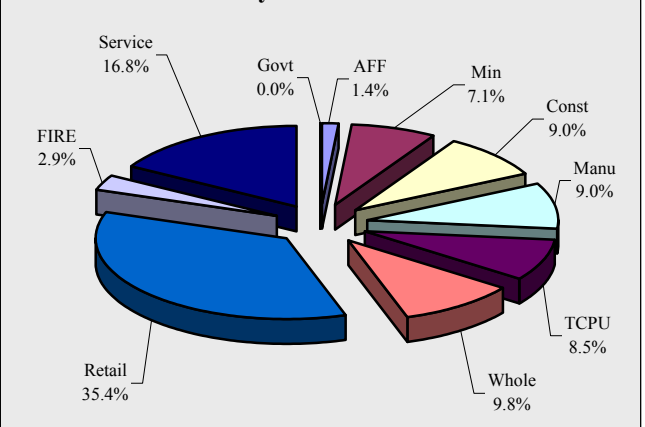


Chart 1.12

KPB Sales

KPB YTD 9/30 TAXABLE Sales by INDUSTRY - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	2,703,362	2,819,203	3,290,269	3,568,750	3,620,376	4,038,077	4,475,536	10.8%
Min	4,159,321	2,730,828	3,353,218	4,253,804	4,517,435	3,717,982	4,001,874	7.6%
Const	7,214,943	7,357,411	7,258,460	7,439,498	7,999,850	8,490,169	8,310,926	-2.1%
Manu	7,737,893	7,336,740	7,806,312	7,886,389	7,816,529	7,379,306	7,996,360	8.4%
TCPU	54,202,371	57,677,741	58,621,979	58,974,816	64,326,019	61,862,871	61,611,718	-0.4%
Whole	13,930,745	14,143,083	16,357,422	16,749,727	16,779,106	18,385,545	19,999,573	8.8%
Retail	268,152,307	279,095,724	290,933,710	312,542,226	321,858,985	330,327,883	356,299,259	7.9%
FIRE	14,112,221	14,585,260	15,394,784	17,606,978	18,445,573	17,734,658	17,005,186	-4.1%
Service	102,743,707	109,801,892	114,938,189	118,225,988	123,726,224	124,073,510	131,665,545	6.1%
Govt	23,947	25,165	15,103	19,116	18,849	33,191	31,303	-5.7%
Total	474,980,817	495,573,047	517,969,446	547,267,292	569,108,946	576,043,192	611,397,280	6.1%
Annual Change		4.3%	4.5%	5.7%	4.0%	1.2%	6.1%	

Table 1.16

KPB YTD 9/30 TAXABLE Sales Ten Year Change by INDUSTRY - 1994 v. 2004 - in \$				
	1994	2004	10 Year Change	
			Percentage	Numerical
AFF	2,893,232	4,475,536	54.7%	1,582,304
Min	4,845,162	4,001,874	-17.4%	-843,288
Const	5,864,340	8,310,926	41.7%	2,446,586
Manu	6,231,290	7,996,360	28.3%	1,765,070
TCPU	48,058,940	61,611,718	28.2%	13,552,778
Whole	14,903,328	19,999,573	34.2%	5,096,245
Retail	227,714,271	356,299,259	56.5%	128,584,988
FIRE	13,919,523	17,005,186	22.2%	3,085,663
Service	83,507,007	131,665,545	57.7%	48,158,538
Govt	7,512	31,303	316.7%	23,791
Total	407,944,605	611,397,280	49.9%	203,452,675

Table 1.17

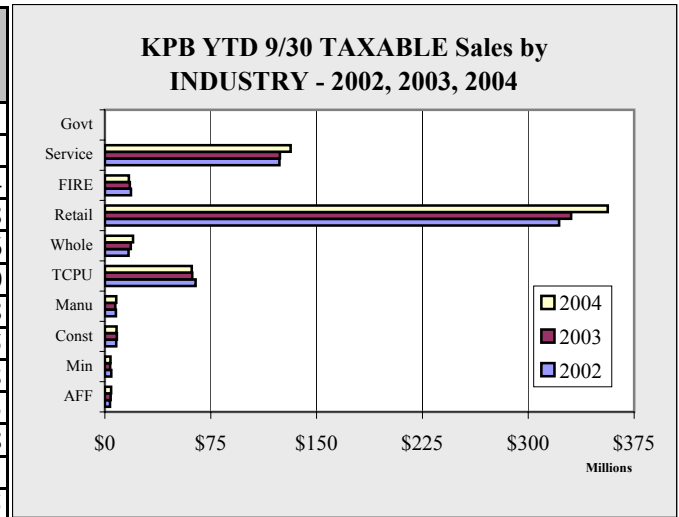


Chart 1.13

KPB YTD 9/30 TAXABLE Sales One Year Change by INDUSTRY - 2003 v. 2004 - in \$				
	2003	2004	1 Year Change	
			Percentage	Numerical
AFF	4,038,077	4,475,536	10.8%	437,459
Min	3,717,982	4,001,874	7.6%	283,892
Const	8,490,169	8,310,926	-2.1%	-179,243
Manu	7,379,306	7,996,360	8.4%	617,054
TCPU	61,862,871	61,611,718	-0.4%	-251,153
Whole	18,385,545	19,999,573	8.8%	1,614,028
Retail	330,327,883	356,299,259	7.9%	25,971,376
FIRE	17,734,658	17,005,186	-4.1%	-729,472
Service	124,073,510	131,665,545	6.1%	7,592,035
Govt	33,191	31,303	-5.7%	-1,888
Total	576,043,192	611,397,280	6.1%	35,354,088

Table 1.18

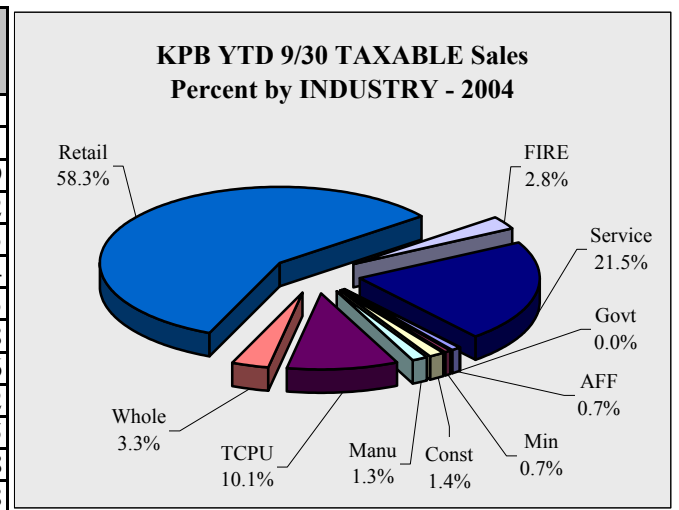


Chart 1.14

KPB Sales

KPB YTD 9/30 GROSS Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	165,643,000	159,777,957	167,649,667	174,572,182	202,577,370	213,102,531	211,089,732	-0.9%
Kenai	212,470,850	202,795,789	211,273,705	234,011,332	210,708,981	210,576,287	234,856,712	11.5%
Seldovia	3,851,038	4,003,432	4,371,228	4,313,831	3,859,810	5,307,381	6,502,138	22.5%
Seward	108,479,253	109,907,857	114,361,913	127,855,662	120,039,929	129,594,281	127,920,200	-1.3%
Soldotna	184,197,513	207,009,128	217,247,412	231,510,720	245,690,237	255,533,762	267,318,898	4.6%
KPB Unincorporated	599,928,578	550,878,526	536,077,167	674,324,758	637,792,469	646,156,265	666,174,701	3.1%
Total	1,274,570,232	1,234,372,689	1,250,981,092	1,446,588,485	1,420,668,796	1,460,270,507	1,513,862,381	3.7%
Annual Change		-3.2%	1.3%	15.6%	-1.8%	2.8%	3.7%	

Table 1.19

KPB YTD 9/30 GROSS Sales Ten Year Change by AREA - 1994-2004 - in \$				
	1994	2004	10 Year Change	
			Percentage	Numerical
Homer	132,874,948	211,089,732	58.9%	78,214,784
Kenai	192,738,852	234,856,712	21.9%	42,117,860
Seldovia	3,925,214	6,502,138	65.7%	2,576,924
Seward	81,269,800	127,920,200	57.4%	46,650,400
Soldotna	143,245,086	267,318,898	86.6%	124,073,812
KPB Unincorporated	503,814,178	666,174,701	32.2%	162,360,523
Total	1,057,868,078	1,513,862,381	43.1%	455,994,303

Table 1.20

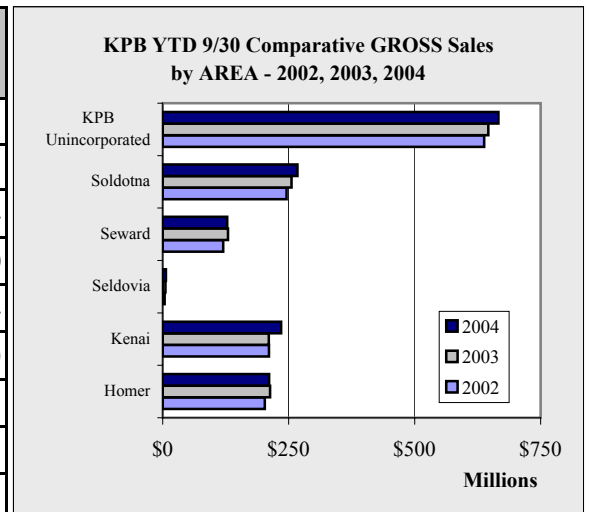


Chart 1.15

KPB YTD 9/30 GROSS Sales One Year Change by AREA - 2003 v. 2004 - in \$				
	2003	2004	1 Year Change	
			Percentage	Numerical
Homer	213,102,531	211,089,732	-0.9%	-2,012,799
Kenai	210,576,287	234,856,712	11.5%	24,280,425
Seldovia	5,307,381	6,502,138	22.5%	1,194,757
Seward	129,594,281	127,920,200	-1.3%	-1,674,081
Soldotna	255,533,762	267,318,898	4.6%	11,785,136
KPB Unincorporated	646,156,265	666,174,701	3.1%	20,018,436
Total	1,460,270,507	1,513,862,381	3.7%	53,591,874

Table 1.21

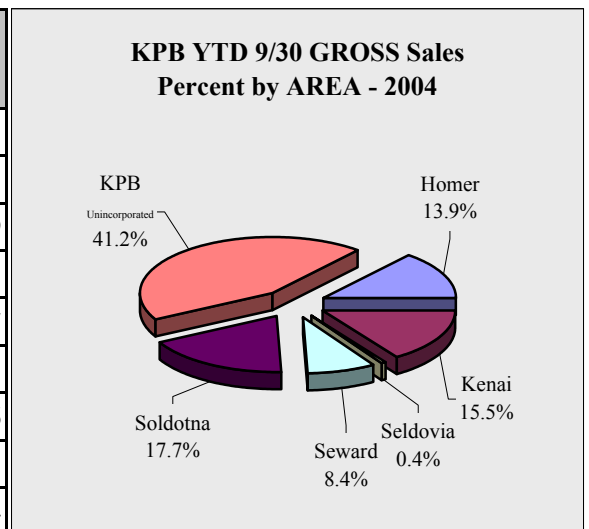


Chart 1.16

KPB Sales

KPB YTD 9/30 TAXABLE Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	74,888,425	77,824,755	81,709,643	85,134,550	96,199,500	104,527,048	111,788,085	6.9%
Kenai	88,073,541	90,649,276	93,703,781	101,048,859	101,778,887	92,317,429	105,857,090	14.7%
Seldovia	2,781,636	2,630,027	2,828,456	2,731,274	2,664,443	2,702,255	2,664,215	-1.4%
Seward	57,505,665	60,914,932	63,438,731	64,217,150	65,565,078	66,079,148	68,953,810	4.4%
Soldotna	110,955,552	117,145,729	118,954,219	129,527,594	134,729,165	144,058,542	152,180,309	5.6%
KPB Unincorporated	140,775,998	146,408,328	157,334,616	164,607,865	168,171,873	166,358,770	169,953,771	2.2%
Total	474,980,817	495,573,047	517,969,446	547,267,292	569,108,946	576,043,192	611,397,280	6.1%
Annual Change		4.3%	4.5%	5.7%	4.0%	1.2%	6.1%	

Table 1.22

KPB YTD 9/30 TAXABLE Sales Ten Year Change by AREA - 1994-2004 - in \$				
	10 Year Change			
	1994	2004	Percentage	Numerical
Homer	67,310,815	111,788,085	66.1%	44,477,270
Kenai	85,608,052	105,857,090	23.7%	20,249,038
Seldovia	2,480,891	2,664,215	7.4%	183,324
Seward	44,518,071	68,953,810	54.9%	24,435,739
Soldotna	89,135,724	152,180,309	70.7%	63,044,585
KPB Unincorporated	118,891,052	169,953,771	42.9%	51,062,719
Total	407,944,605	611,397,280	49.9%	203,452,675

Table 1.23

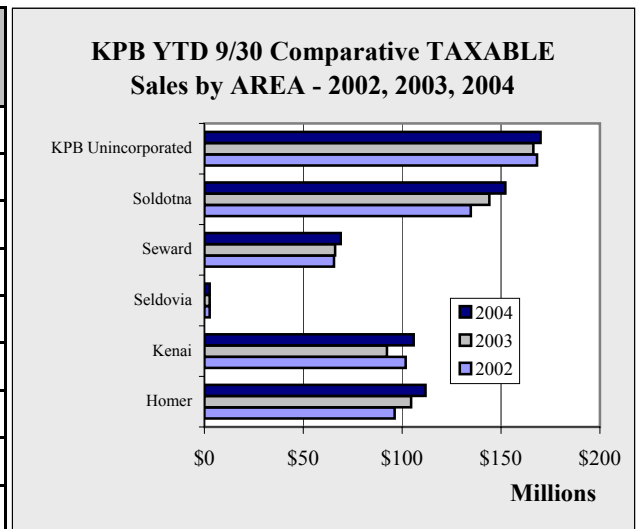


Chart 1.17

KPB YTD 9/30 TAXABLE Sales One Year Change by AREA - 2003 v. 2004 - in \$				
	1 Year Change			
	2003	2004	Percentage	Numerical
Homer	104,527,048	111,788,085	6.9%	7,261,037
Kenai	92,317,429	105,857,090	14.7%	13,539,661
Seldovia	2,702,255	2,664,215	-1.4%	-38,040
Seward	66,079,148	68,953,810	4.4%	2,874,662
Soldotna	144,058,542	152,180,309	5.6%	8,121,767
KPB Unincorporated	166,358,770	169,953,771	2.2%	3,595,001
Total	576,043,192	611,397,280	6.1%	35,354,088

Table 1.24

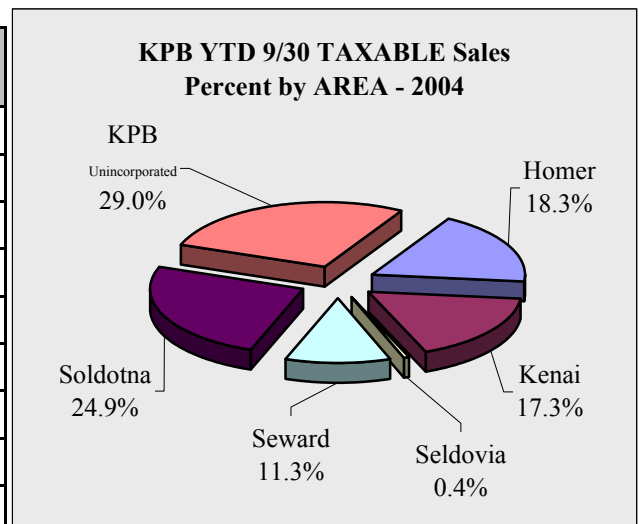


Chart 1.18

KPB Sales

KPB Annual GROSS Sales by INDUSTRY - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	49,840,002	30,373,442	32,347,943	24,816,872	17,562,823	16,750,059	22,009,310	31.4%
Min	135,624,731	190,689,442	115,241,075	121,868,065	126,250,792	113,521,181	106,561,739	-6.1%
Const	185,590,382	187,102,648	166,008,223	185,818,062	241,487,935	228,513,471	257,304,716	12.6%
Manu	169,016,381	147,360,433	165,066,528	117,856,947	287,725,053	201,047,383	199,442,339	-0.8%
TCPU	148,097,013	159,766,641	169,321,042	156,527,508	173,593,812	172,806,795	158,651,440	-8.2%
Whole	151,043,115	149,117,372	155,121,630	171,235,874	177,037,109	188,223,387	194,212,922	3.2%
Retail	504,943,192	547,202,550	545,752,691	579,332,085	632,371,962	623,558,166	642,874,952	3.1%
FIRE	52,727,075	50,782,517	51,186,806	50,374,753	54,073,741	54,921,193	58,001,069	5.6%
Service	196,620,112	211,144,805	220,251,298	236,647,645	256,467,494	277,537,061	279,323,105	0.6%
Govt	45,245	26,751	28,814	17,350	20,316	22,579	41,980	85.9%
Total	1,593,547,248	1,673,566,601	1,620,326,050	1,644,495,161	1,966,591,037	1,876,901,275	1,918,423,572	2.2%
Annual Change		5.0%	-3.2%	1.5%	19.6%	-4.6%	2.2%	

Table 1.25

KPB Annual GROSS Sales Ten Year Change by INDUSTRY - 1993-2003 - in \$				
	1993	2003	10 Year Change	
			Percentage	Numerical
AFF	68,690,735	22,009,310	-68.0%	-46,681,425
Min	122,926,355	106,561,739	-13.3%	-16,364,616
Const	126,432,113	257,304,716	103.5%	130,872,603
Manu	119,602,870	199,442,339	66.8%	79,839,469
TCPU	215,875,618	158,651,440	-26.5%	-57,224,178
Whole	65,326,820	194,212,922	197.3%	128,886,102
Retail	375,876,957	642,874,952	71.0%	266,997,995
FIRE	47,089,458	58,001,069	23.2%	10,911,611
Service	149,140,054	279,323,105	87.3%	130,183,051
Govt	8,126	41,980	416.6%	33,854
Total	1,290,969,106	1,918,423,572	48.6%	627,454,466

Table 1.26

KPB Annual GROSS Sales One Year Change by INDUSTRY - 2002 v. 2003 - in \$				
	2002	2003	1 Year Change	
			Percentage	Numerical
AFF	16,750,059	22,009,310	31.4%	5,259,251
Min	113,521,181	106,561,739	-6.1%	-6,959,442
Const	228,513,471	257,304,716	12.6%	28,791,245
Manu	201,047,383	199,442,339	-0.8%	-1,605,044
TCPU	172,806,795	158,651,440	-8.2%	-14,155,355
Whole	188,223,387	194,212,922	3.2%	5,989,535
Retail	623,558,166	642,874,952	3.1%	19,316,786
FIRE	54,921,193	58,001,069	5.6%	3,079,876
Service	277,537,061	279,323,105	0.6%	1,786,044
Govt	22,579	41,980	85.9%	19,401
Total	1,876,901,275	1,918,423,572	2.2%	41,522,297

Table 1.27

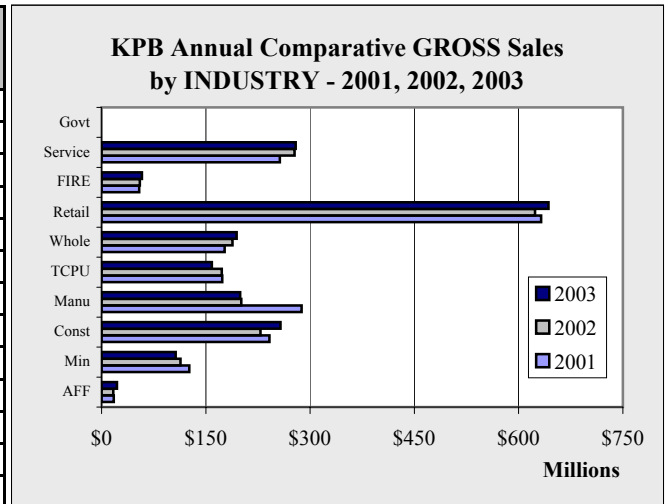


Chart 1.19

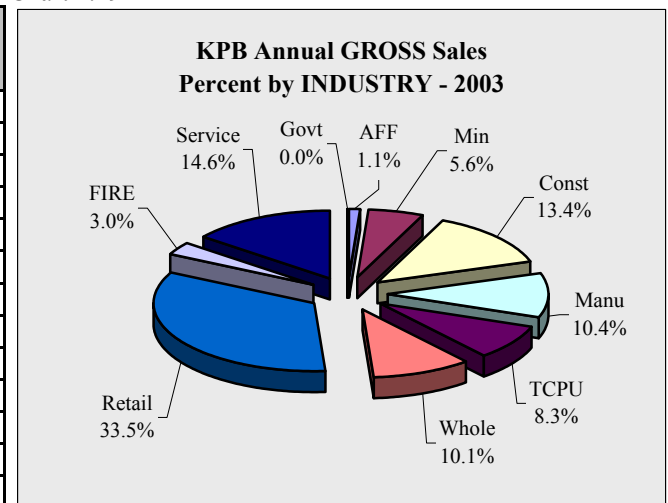


Chart 1.20

KPB Sales

KPB Annual TAXABLE Sales by INDUSTRY - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	3,354,906	3,458,989	3,539,802	4,148,862	4,390,790	4,461,252	5,010,961	12.3%
Min	5,109,284	5,202,698	3,828,650	4,613,878	5,863,223	5,848,904	4,885,262	-16.5%
Const	8,746,301	9,821,330	9,921,434	9,648,292	9,995,849	10,703,632	11,263,432	5.2%
Manu	9,258,454	9,578,020	9,251,298	9,792,611	9,654,663	9,616,559	9,239,486	-3.9%
TCPU	69,494,931	72,108,745	79,282,344	77,620,518	79,669,176	84,141,709	81,591,960	-3.0%
Whole	20,313,425	18,357,305	19,290,256	21,493,691	22,308,044	21,690,782	24,139,455	11.3%
Retail	339,027,380	353,131,302	367,123,730	382,738,961	410,495,194	418,295,651	427,844,984	2.3%
FIRE	18,489,067	18,576,711	18,862,816	20,689,601	23,466,772	24,081,227	22,742,851	-5.6%
Service	116,685,824	122,225,757	129,434,976	136,236,408	139,391,133	145,330,618	145,765,227	0.3%
Govt	45,238	26,744	28,814	17,350	20,316	22,579	41,980	85.9%
Total	590,524,810	612,487,601	640,564,120	667,000,172	705,255,160	724,192,913	732,525,598	1.2%
Annual Change		3.7%	4.6%	4.1%	5.7%	2.7%	1.2%	

Table 1.28

KPB Annual TAXABLE Sales Ten Year Change by INDUSTRY - 1993 v. 2003 - in \$				
			10 Year Change	
	1993	2003	Percentage	Numerical
AFF	3,565,282	5,010,961	40.5%	1,445,679
Min	7,547,231	4,885,262	-35.3%	-2,661,969
Const	7,579,704	11,263,432	48.6%	3,683,728
Manu	7,125,238	9,239,486	29.7%	2,114,248
TCPU	59,191,931	81,591,960	37.8%	22,400,029
Whole	17,462,571	24,139,455	38.2%	6,676,884
Retail	281,028,087	427,844,984	52.2%	146,816,897
FIRE	17,516,227	22,742,851	29.8%	5,226,624
Service	91,261,264	145,765,227	59.7%	54,503,963
Govt	7,670	41,980	447.3%	34,310
Total	492,285,205	732,525,598	48.8%	240,240,393

Table 1.29

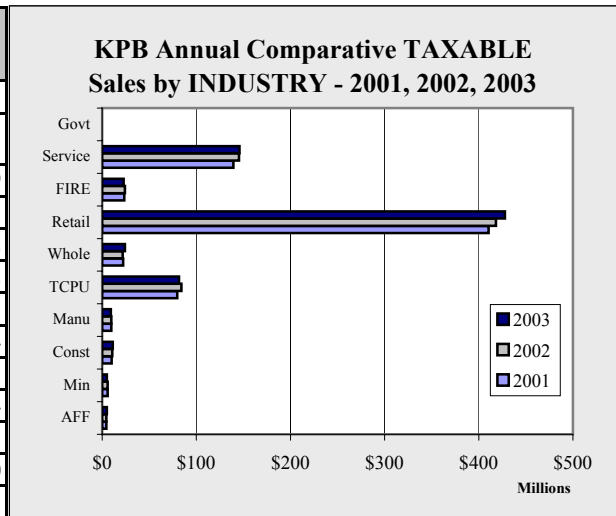


Chart 1.21

KPB Annual TAXABLE Sales One Year Change by INDUSTRY - 2002 v. 2003 - in \$				
			1 Year Change	
	2002	2003	Percentage	Numerical
AFF	4,461,252	5,010,961	12.3%	549,709
Min	5,848,904	4,885,262	-16.5%	-963,642
Const	10,703,632	11,263,432	5.2%	559,800
Manu	9,616,559	9,239,486	-3.9%	-377,073
TCPU	84,141,709	81,591,960	-3.0%	-2,549,749
Whole	21,690,782	24,139,455	11.3%	2,448,673
Retail	418,295,651	427,844,984	2.3%	9,549,333
FIRE	24,081,227	22,742,851	-5.6%	-1,338,376
Service	145,330,618	145,765,227	0.3%	434,609
Govt	22,579	41,980	85.9%	19,401
Total	724,192,913	732,525,598	1.2%	8,332,685

Table 1.30

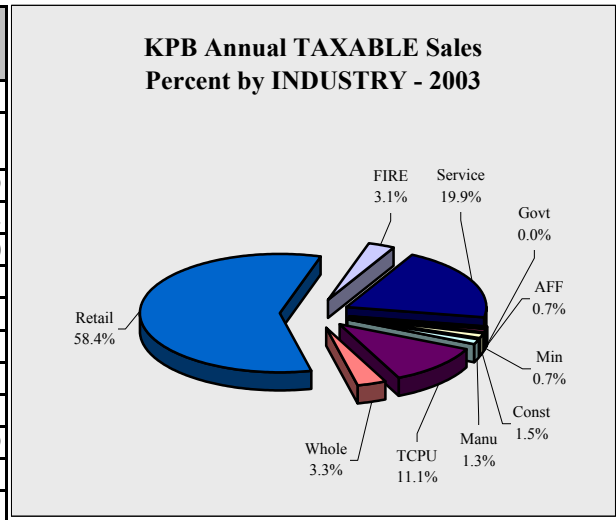


Chart 1.22

KPB Sales

KPB Annual GROSS Sales by AREA - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	203,199,870	212,442,617	203,842,475	215,872,824	229,109,164	263,112,629	273,257,347	3.9%
Kenai	278,096,377	280,079,940	270,746,118	283,682,464	310,427,875	279,021,605	282,773,775	1.3%
Seldovia	4,773,255	4,723,739	4,844,770	5,267,325	5,226,307	4,815,914	7,255,560	50.7%
Seward	145,547,675	132,506,248	130,155,521	142,152,279	148,359,336	142,220,864	156,916,263	10.3%
Soldotna	232,583,888	250,793,664	277,588,737	289,255,311	309,112,208	325,853,544	337,665,147	3.6%
KPB Unincorporated	729,346,183	793,020,393	733,148,429	708,264,958	964,356,147	861,876,719	860,555,480	-0.2%
Total	1,593,547,248	1,673,566,601	1,620,326,050	1,644,495,161	1,966,591,037	1,876,901,275	1,918,423,572	2.2%
Annual Change		5.0%	-3.2%	1.5%	19.6%	-4.6%	2.2%	

Table 1.31

KPB Annual GROSS Sales Ten Year Change by AREA - 1993 v. 2003 - in \$				
	10 Year Change			
	1993	2003	Percentage	Numerical
Homer	151,086,682	273,257,347	80.9%	122,170,665
Kenai	253,049,861	282,773,775	11.7%	29,723,914
Seldovia	4,251,941	7,255,560	70.6%	3,003,619
Seward	92,555,922	156,916,263	69.5%	64,360,341
Soldotna	165,539,916	337,665,147	104.0%	172,125,231
KPB Unincorporated	624,484,784	860,555,480	37.8%	236,070,696
Total	1,290,969,106	1,918,423,572	48.6%	627,454,466

Table 1.32

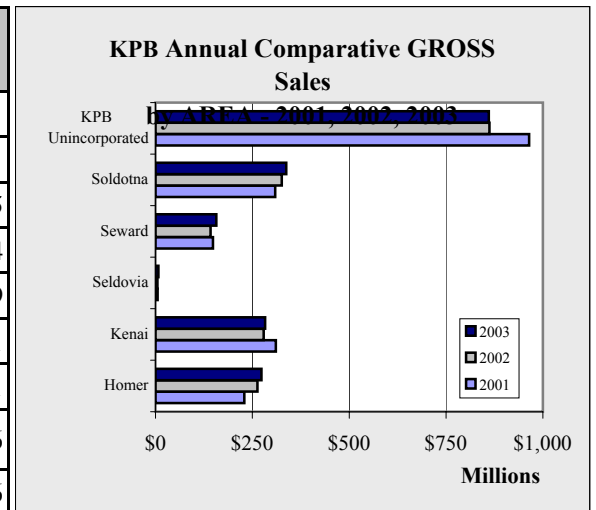


Chart 1.23

KPB Annual GROSS Sales One Year Change by AREA - 2002-2003 - in \$				
	1 Year Change			
	2002	2003	Percentage	Numerical
Homer	263,112,629	273,257,347	3.9%	10,144,718
Kenai	279,021,605	282,773,775	1.3%	3,752,170
Seldovia	4,815,914	7,255,560	50.7%	2,439,646
Seward	142,220,864	156,916,263	10.3%	14,695,399
Soldotna	325,853,544	337,665,147	3.6%	11,811,603
KPB Unincorporated	861,876,719	860,555,480	-0.2%	-1,321,239
Total	1,876,901,275	1,918,423,572	2.2%	41,522,297

Table 1.33

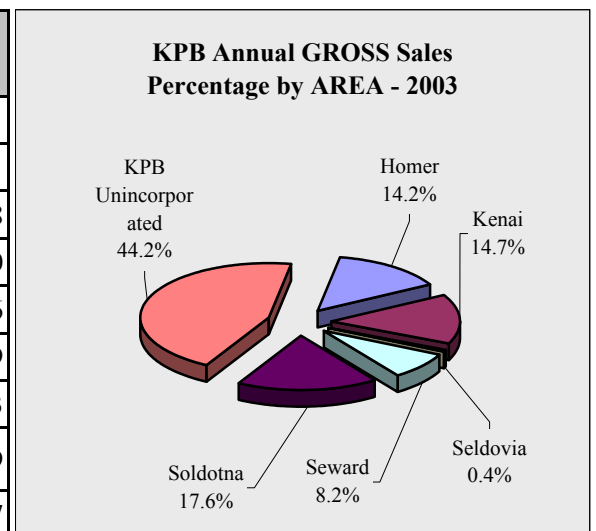


Chart 1.24

KPB Sales

KPB Annual TAXABLE Sales by AREA - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
Homer	93,325,925	94,441,342	98,148,738	103,093,816	106,907,740	121,248,733	131,595,475	8.5%
Kenai	118,576,754	120,030,707	124,367,091	127,766,126	137,046,049	136,766,110	121,407,156	-11.2%
Seldovia	3,336,023	3,398,293	3,229,249	3,418,123	3,336,115	3,272,389	3,376,944	3.2%
Seward	62,516,024	67,278,264	71,472,199	73,983,426	74,224,971	75,598,196	76,376,082	1.0%
Soldotna	140,336,676	147,789,661	155,952,764	159,436,128	172,392,935	176,977,868	190,616,882	7.7%
KPB Unincorporated	172,433,408	179,549,334	187,394,079	199,302,553	211,347,350	210,329,617	209,153,059	-0.6%
Total	590,524,810	612,487,601	640,564,120	667,000,172	705,255,160	724,192,913	732,525,598	1.2%
Annual Change		3.7%	4.6%	4.1%	5.7%	2.7%	1.2%	

Table 1.34

KPB Annual TAXABLE Sales Ten Year Change by AREA - 1993 v. 2003 - in \$				
			10 Year Change	
	1993	2003	Percentage	Numerical
Homer	82,258,904	131,595,475	60.0%	49,336,571
Kenai	113,517,014	121,407,156	7.0%	7,890,142
Seldovia	2,911,600	3,376,944	16.0%	465,344
Seward	48,632,337	76,376,082	57.0%	27,743,745
Soldotna	98,354,931	190,616,882	93.8%	92,261,951
KPB Unincorporated	146,610,419	209,153,059	42.7%	62,542,640
Total	492,285,205	732,525,598	48.8%	240,240,393

Table 1.35

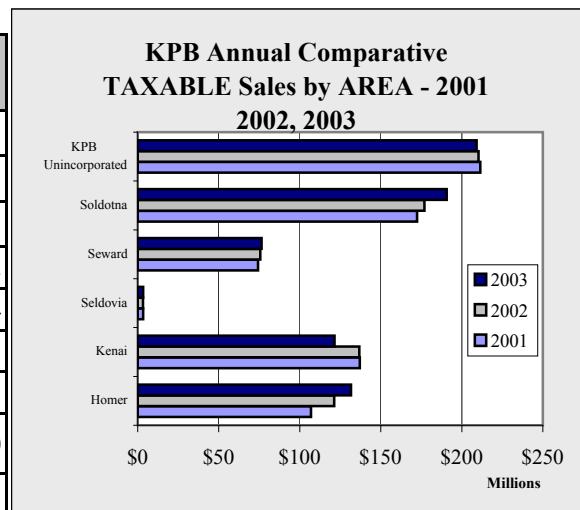


Chart 1.25

KPB Annual TAXABLE Sales One Year Change by AREA - 2002 v. 2003 - in \$				
			1 Year Change	
	2002	2003	Percentage	Numerical
Homer	121,248,733	131,595,475	8.5%	10,346,742
Kenai	136,766,110	121,407,156	-11.2%	-15,358,954
Seldovia	3,272,389	3,376,944	3.2%	104,555
Seward	75,598,196	76,376,082	1.0%	777,886
Soldotna	176,977,868	190,616,882	7.7%	13,639,014
KPB Unincorporated	210,329,617	209,153,059	-0.6%	-1,176,558
Total	724,192,913	732,525,598	1.2%	8,332,685

Table 1.36

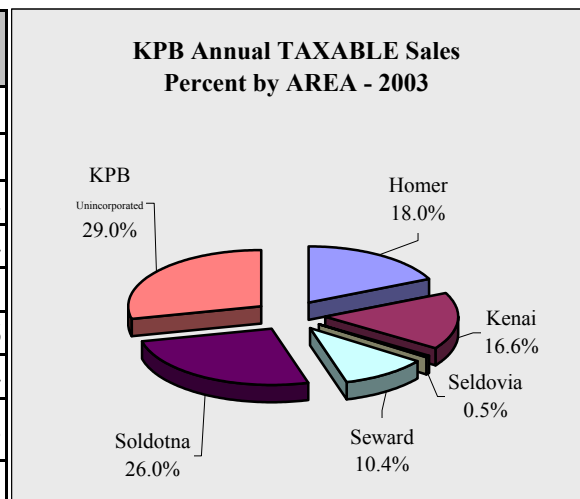


Chart 1.26

KPB Sales

KPB Annual GROSS Sales by INDUSTRY by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	1,560,106	2,803,392	11,255,799	1,943,526	17,562,823
Min	28,223,945	26,110,361	35,734,043	36,182,443	126,250,792
Const	39,625,003	51,513,928	86,698,884	63,650,120	241,487,935
Manu	48,476,583	56,672,953	65,102,674	117,472,843	287,725,053
TCPU	38,494,166	40,203,326	51,290,505	43,605,815	173,593,812
Whole	35,974,922	44,124,381	56,184,195	40,753,611	177,037,109
Retail	116,294,311	166,424,517	194,647,260	155,005,874	632,371,962
FIRE	10,894,193	13,491,952	16,356,861	13,330,735	54,073,741
Service	36,433,030	70,639,167	101,338,912	48,056,385	256,467,494
Govt	6,507	5,238	7,371	1,200	20,316
Total	355,982,766	471,989,215	618,616,504	520,002,552	1,966,591,037
2002					
AFF	2,004,841	2,856,503	9,835,705	2,053,010	16,750,059
Min	34,662,385	29,861,507	26,316,221	22,681,068	113,521,181
Const	43,078,495	49,735,705	71,818,068	63,881,203	228,513,471
Manu	21,341,761	44,663,448	56,768,859	78,273,315	201,047,383
TCPU	40,770,393	42,434,468	51,569,339	38,032,595	172,806,795
Whole	37,128,746	46,538,996	57,145,760	47,409,885	188,223,387
Retail	115,690,425	164,887,971	197,931,550	145,048,220	623,558,166
FIRE	12,388,338	14,755,777	15,232,549	12,544,529	54,921,193
Service	43,423,717	77,747,229	110,061,191	46,304,924	277,537,061
Govt	6,700	7,859	4,290	3,730	22,579
Total	350,495,801	473,489,463	596,683,532	456,232,479	1,876,901,275
2003					
AFF	2,019,939	4,045,723	13,491,140	2,452,508	22,009,310
Min	19,260,142	25,083,685	30,366,980	31,850,932	106,561,739
Const	42,980,587	67,708,663	81,679,740	64,935,726	257,304,716
Manu	38,576,448	34,259,747	66,216,357	60,389,787	199,442,339
TCPU	38,252,470	38,896,736	43,949,309	37,552,925	158,651,440
Whole	35,918,425	50,841,751	60,869,241	46,583,505	194,212,922
Retail	122,783,671	170,198,898	201,243,992	148,648,391	642,874,952
FIRE	11,703,686	15,274,129	16,067,882	14,955,372	58,001,069
Service	41,766,963	77,984,211	108,796,801	50,775,130	279,323,105
Govt	12,319	8,680	12,192	8,789	41,980
Total	353,274,650	484,302,223	622,693,634	458,153,065	1,918,423,572
2004					
				Year To Date	
AFF	2,338,292	3,909,386	15,586,413		21,834,091
Min	39,801,394	32,098,347	35,697,405		107,597,146
Const	28,373,624	42,479,829	65,669,856		136,523,309
Manu	26,107,055	15,509,194	94,791,639		136,407,888
TCPU	39,045,166	35,475,372	54,783,180		129,303,718
Whole	41,782,771	50,630,515	55,255,444		147,668,730
Retail	126,454,669	187,164,809	222,289,119		535,908,597
FIRE	13,302,835	14,373,232	16,553,663		44,229,730
Service	48,715,390	86,229,636	119,412,778		254,357,804
Govt	13,663	8,521	9,184		31,368
Total	365,934,859	467,878,841	680,048,681		1,513,862,381

Table 1.37

KPB Sales

KPB Annual TAXABLE Sales by INDUSTRY by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	727,231	1,401,861	1,439,658	822,040	4,390,790
Min	1,227,851	1,349,445	1,676,508	1,609,419	5,863,223
Const	1,864,790	2,523,634	3,051,074	2,556,351	9,995,849
Manu	1,497,558	2,885,132	3,503,699	1,768,274	9,654,663
TCPU	19,356,833	19,120,564	20,497,419	20,694,360	79,669,176
Whole	4,606,145	5,820,231	6,323,351	5,558,317	22,308,044
Retail	73,507,868	108,285,999	130,748,359	97,952,968	410,495,194
FIRE	4,982,974	5,949,185	6,674,819	5,859,794	23,466,772
Service	18,046,764	41,063,347	59,115,877	21,165,145	139,391,133
Govt	6,507	5,238	7,371	1,200	20,316
Total	125,824,521	188,404,636	233,038,135	157,987,868	705,255,160
2002					
AFF	796,380	1,423,988	1,400,008	840,876	4,461,252
Min	1,482,601	1,484,251	1,550,583	1,331,469	5,848,904
Const	2,036,526	2,677,014	3,286,310	2,703,782	10,703,632
Manu	1,307,744	2,791,765	3,717,020	1,800,030	9,616,559
TCPU	21,606,197	21,523,834	21,195,988	19,815,690	84,141,709
Whole	4,783,261	5,679,123	6,316,722	4,911,676	21,690,782
Retail	76,212,791	109,531,195	136,114,999	96,436,666	418,295,651
FIRE	5,452,186	6,077,106	6,916,281	5,635,654	24,081,227
Service	19,108,802	41,658,907	62,958,515	21,604,394	145,330,618
Govt	6,700	7,859	4,290	3,730	22,579
Total	132,793,188	192,855,042	243,460,716	155,083,967	724,192,913
2003					
AFF	763,045	1,577,278	1,697,754	972,884	5,010,961
Min	1,233,618	1,170,493	1,313,871	1,167,280	4,885,262
Const	2,050,696	3,121,111	3,318,362	2,773,263	11,263,432
Manu	1,438,887	2,607,213	3,333,206	1,860,180	9,239,486
TCPU	21,676,107	20,364,821	19,821,943	19,729,089	81,591,960
Whole	5,018,011	6,296,538	7,070,996	5,753,910	24,139,455
Retail	79,727,635	112,007,335	138,592,913	97,517,101	427,844,984
FIRE	5,308,794	5,974,212	6,451,652	5,008,193	22,742,851
Service	19,007,230	41,884,402	63,181,878	21,691,717	145,765,227
Govt	12,319	8,680	12,192	8,789	41,980
Total	136,236,342	195,012,083	244,794,767	156,482,406	732,525,598
2004					
				Year To Date	
AFF	886,643	1,672,857	1,916,036		4,475,536
Min	1,047,668	1,082,504	1,871,702		4,001,874
Const	2,217,744	2,927,068	3,166,114		8,310,926
Manu	1,512,130	2,736,317	3,747,913		7,996,360
TCPU	21,069,635	19,521,429	21,020,654		61,611,718
Whole	5,857,184	6,560,284	7,582,105		19,999,573
Retail	82,877,976	121,949,674	151,471,609		356,299,259
FIRE	4,891,880	5,686,811	6,426,495		17,005,186
Service	19,469,400	44,568,299	67,627,846		131,665,545
Govt	13,598	8,521	9,184		31,303
Total	139,843,858	206,713,764	264,839,658		611,397,280

Table 1.38

KPB Sales

KPB Annual GROSS Sales by AREA by Quarter - 1999-2004 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
1999					
Homer	39,553,648	53,871,188	66,353,121	44,064,518	203,842,475
Kenai	49,309,897	61,605,164	91,880,728	67,950,329	270,746,118
Seldovia	908,058	1,388,188	1,707,186	841,338	4,844,770
Seward	23,356,887	36,041,325	50,509,645	20,247,664	130,155,521
Soldotna	51,429,980	67,874,942	87,704,206	70,579,609	277,588,737
KPB Unincorporated	137,446,972	180,709,546	232,722,008	182,269,903	733,148,429
Total	302,005,442	401,490,353	530,876,894	385,953,361	1,620,326,050
2000					
Homer	38,449,017	59,239,282	69,961,368	48,223,157	215,872,824
Kenai	55,609,576	66,158,563	89,505,566	72,408,759	283,682,464
Seldovia	1,150,692	1,526,900	1,693,636	896,097	5,267,325
Seward	19,087,797	38,014,037	57,260,079	27,790,366	142,152,279
Soldotna	55,201,896	72,515,215	89,530,301	72,007,899	289,255,311
KPB Unincorporated	126,664,981	183,977,517	225,434,669	172,187,791	708,264,958
Total	296,163,959	421,431,514	533,385,619	393,514,069	1,644,495,161
2001					
Homer	40,839,088	56,727,376	77,005,718	54,536,982	229,109,164
Kenai	62,411,794	76,693,947	94,905,591	76,416,543	310,427,875
Seldovia	898,811	1,463,616	1,951,404	912,476	5,226,307
Seward	20,531,272	44,451,948	62,872,442	20,503,674	148,359,336
Soldotna	60,799,954	75,040,334	95,670,432	77,601,488	309,112,208
KPB Unincorporated	170,501,847	217,611,994	286,210,917	290,031,389	964,356,147
Total	355,982,766	471,989,215	618,616,504	520,002,552	1,966,591,037
2002					
Homer	44,259,893	68,656,514	89,660,963	60,535,259	263,112,629
Kenai	60,563,938	67,834,968	82,310,075	68,312,624	279,021,605
Seldovia	1,011,712	1,154,598	1,693,500	956,104	4,815,914
Seward	22,954,013	40,380,349	56,705,567	22,180,935	142,220,864
Soldotna	62,331,750	79,747,802	103,610,685	80,163,307	325,853,544
KPB Unincorporated	159,374,495	215,715,232	262,702,742	224,084,250	861,876,719
Total	350,495,801	473,489,463	596,683,532	456,232,479	1,876,901,275
2003					
Homer	50,831,988	75,233,689	87,036,854	60,154,816	273,257,347
Kenai	62,100,459	67,373,163	81,102,665	72,197,488	282,773,775
Seldovia	846,196	1,628,427	2,832,758	1,948,179	7,255,560
Seward	20,924,360	46,972,847	61,697,074	27,321,982	156,916,263
Soldotna	64,216,727	85,136,453	106,180,582	82,131,385	337,665,147
KPB Unincorporated	154,354,920	207,957,644	283,843,701	214,399,215	860,555,480
Total	353,274,650	484,302,223	622,693,634	458,153,065	1,918,423,572
2004					
				Year to Date	
Homer	48,991,521	69,301,782	92,796,429		211,089,732
Kenai	61,957,332	75,534,236	97,365,144		234,856,712
Seldovia	2,299,577	2,422,274	1,780,287		6,502,138
Seward	22,051,011	43,125,734	62,743,455		127,920,200
Soldotna	70,704,390	90,279,431	106,335,077		267,318,898
KPB Unincorporated	159,930,728	187,215,384	319,028,589		666,174,701
Total	365,934,559	467,878,841	680,048,981		1,513,862,381

Table 1.39

KPB Sales

KPB Annual TAXABLE Sales by AREA by Quarter - 1999-2004 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
1999					
Homer	16,638,467	26,938,559	34,247,729	20,323,983	98,148,738
Kenai	25,183,897	30,905,185	34,560,194	33,717,815	124,367,091
Seldovia	569,438	915,962	1,144,627	599,222	3,229,249
Seward	9,218,678	19,907,186	31,789,068	10,557,267	71,472,199
Soldotna	28,439,928	38,205,240	50,500,561	38,807,035	155,952,764
KPB Unincorporated	34,348,468	50,746,526	61,313,334	40,985,751	187,394,079
Total	114,398,876	167,618,658	213,555,513	144,991,073	640,564,120
2000					
Homer	17,324,860	28,752,722	35,632,061	21,384,173	103,093,816
Kenai	25,521,513	31,547,905	36,634,363	34,062,345	127,766,126
Seldovia	569,093	1,018,255	1,241,108	589,667	3,418,123
Seward	9,374,360	21,160,898	32,903,473	10,544,695	73,983,426
Soldotna	29,664,420	38,766,616	50,523,183	40,481,909	159,436,128
KPB Unincorporated	35,696,361	55,205,057	66,433,198	41,967,937	199,302,553
Total	118,150,607	176,451,453	223,367,386	149,030,726	667,000,172
2001					
Homer	17,762,264	30,115,466	37,256,820	21,773,190	106,907,740
Kenai	27,883,274	35,008,680	38,156,905	35,997,190	137,046,049
Seldovia	583,555	946,344	1,201,375	604,841	3,336,115
Seward	9,073,493	21,552,934	33,590,723	10,007,821	74,224,971
Soldotna	32,484,139	42,902,582	54,140,873	42,865,341	172,392,935
KPB Unincorporated	38,037,796	57,878,630	68,691,439	46,739,485	211,347,350
Total	125,824,521	188,404,636	233,038,135	157,987,868	705,255,160
2002					
Homer	18,695,652	34,262,794	43,241,054	25,049,233	121,248,733
Kenai	28,937,842	34,649,565	38,191,480	34,987,223	136,766,110
Seldovia	573,624	898,830	1,191,989	607,946	3,272,389
Seward	9,051,044	22,176,474	34,337,560	10,033,118	75,598,196
Soldotna	33,736,608	43,503,934	57,488,623	42,248,703	176,977,868
KPB Unincorporated	41,798,418	57,363,445	69,010,010	42,157,744	210,329,617
Total	132,793,188	192,855,042	243,460,716	155,083,967	724,192,913
2003					
Homer	22,443,114	37,020,261	45,063,673	27,068,427	131,595,475
Kenai	31,115,526	29,829,159	31,372,744	29,089,727	121,407,156
Seldovia	598,970	962,966	1,140,319	674,689	3,376,944
Seward	9,289,341	22,079,581	34,710,226	10,296,934	76,376,082
Soldotna	34,463,622	47,018,649	62,576,271	46,558,340	190,616,882
KPB Unincorporated	38,325,769	58,101,467	69,931,534	42,794,289	209,153,059
Total	136,236,342	195,012,083	244,794,767	156,482,406	732,525,598
2004					
				Year to Date	
Homer	23,819,588	39,602,931	48,365,566		111,788,085
Kenai	29,573,010	36,273,797	40,010,283		105,857,090
Seldovia	566,726	939,589	1,157,900		2,664,215
Seward	9,494,981	22,971,504	36,487,325		68,953,810
Soldotna	37,382,589	49,009,046	65,788,674		152,180,309
KPB Unincorporated	39,006,964	57,916,897	73,029,910		169,953,771
Total	139,843,858	206,713,764	264,839,658		611,397,280

Table 1.40