

KPB Unincorporated Area Sales

KPB Unincorporated 3rd Quarter GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	2,903,281	966,889	1,029,146	953,930	1,430,097	1,578,920	1,523,603	-3.5%
Min	39,019,110	22,169,207	35,218,990	34,663,461	25,287,979	28,701,184	33,286,426	16.0%
Const	29,313,550	31,680,108	30,205,562	49,462,962	40,505,961	44,713,863	36,514,316	-18.3%
Manu	36,501,751	48,723,141	23,197,166	53,466,153	44,941,727	53,343,537	85,287,789	59.9%
TCPU	19,898,597	21,633,345	17,756,039	23,161,349	21,630,289	18,568,068	20,026,242	7.9%
Whole	31,047,736	26,663,588	32,145,891	32,707,877	31,837,444	37,077,443	36,067,000	-2.7%
Retail	39,781,313	41,051,496	43,871,918	46,164,676	49,595,119	51,964,482	52,916,388	1.8%
FIRE	4,329,728	5,261,681	3,282,351	4,522,813	3,877,153	5,139,146	4,558,699	-11.3%
Service	32,327,626	34,572,553	38,727,606	41,107,696	43,596,973	42,757,058	48,841,822	14.2%
Govt	6,300	0	0	0	0	0	6,304	NA
Total	235,128,992	232,722,008	225,434,669	286,210,917	262,702,742	283,843,701	319,028,589	12.4%
Annual Change		-1.0%	-3.1%	27.0%	-8.2%	8.0%	12.4%	

Table 7.1

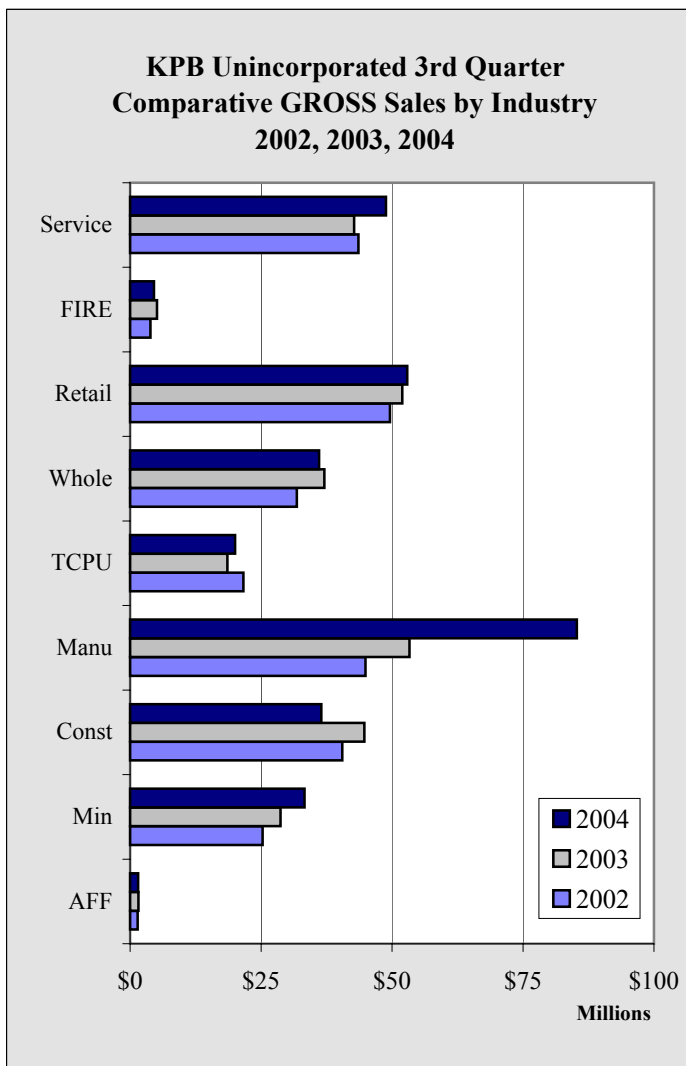


Chart 7.1

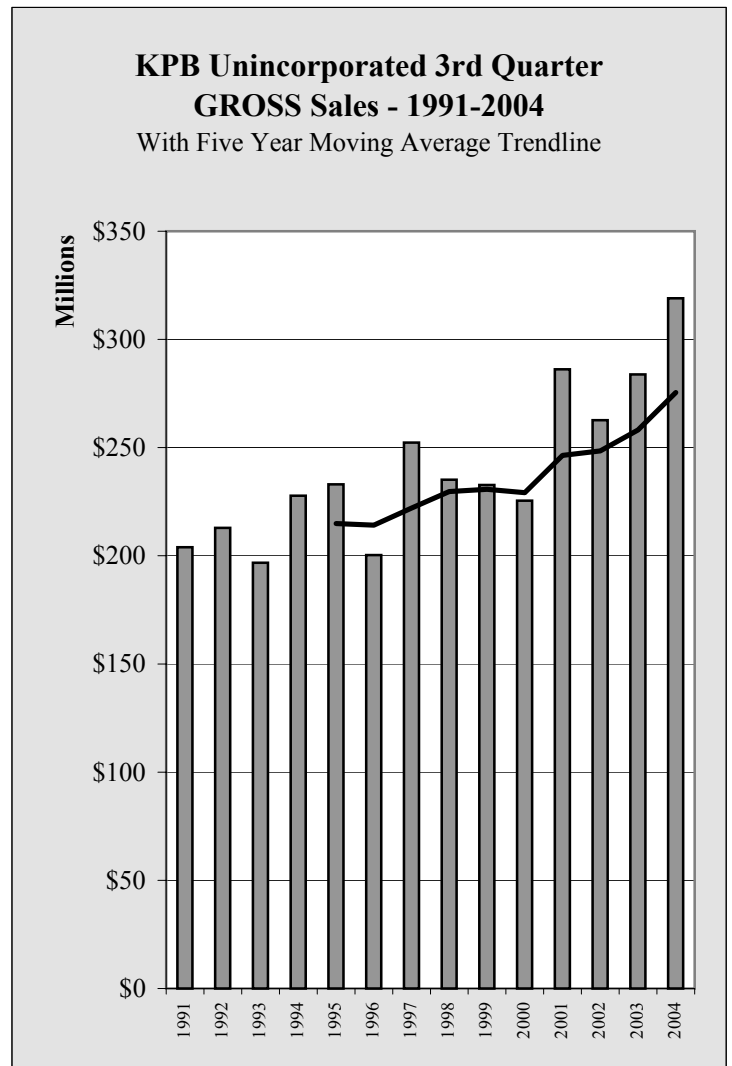


Chart 7.2

KPB Unincorporated Area Sales

KPB Unincorporated 3rd Quarter TAXABLE Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	523,070	545,730	533,949	562,707	570,742	635,120	684,538	7.8%
Min	1,156,340	985,754	1,304,855	1,615,441	1,489,849	1,252,874	1,794,042	43.2%
Const	1,879,401	1,806,059	1,854,628	1,949,695	2,140,904	2,021,432	2,041,880	1.0%
Manu	1,407,784	1,141,095	1,279,317	1,195,610	1,202,450	968,694	1,174,087	21.2%
TCPU	8,827,681	9,487,733	9,722,373	10,305,758	9,075,340	8,687,138	9,954,557	14.6%
Whole	2,185,415	2,470,788	2,946,874	2,946,600	2,958,254	3,144,033	3,141,816	-0.1%
Retail	22,569,436	23,771,634	25,713,063	26,585,981	27,396,920	28,451,354	27,942,651	-1.8%
FIRE	1,467,588	1,605,786	1,650,139	1,836,152	1,940,904	2,239,841	1,828,495	-18.4%
Service	18,017,449	19,498,755	21,428,000	21,693,495	22,234,647	22,531,048	24,461,540	8.6%
Govt	6,300	0	0	0	0	0	6,304	NA
Total	58,040,464	61,313,334	66,433,198	68,691,439	69,010,010	69,931,534	73,029,910	4.4%
Annual Change		5.6%	8.4%	3.4%	0.5%	1.3%	4.4%	

Table 7.2

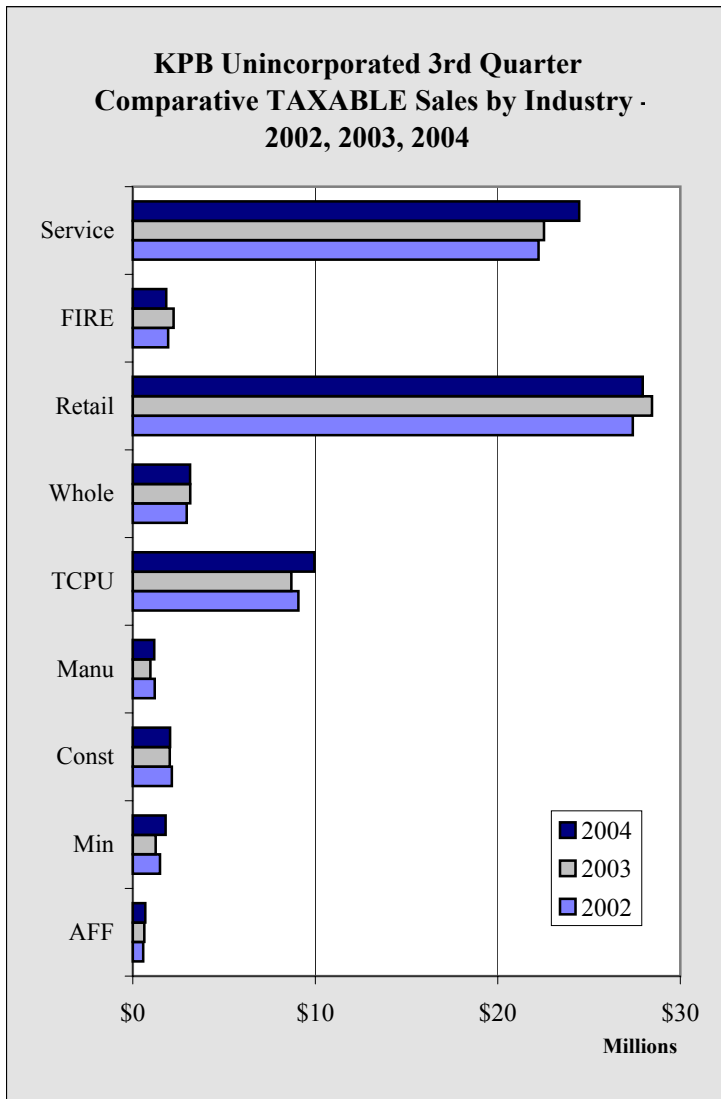


Chart 7.3

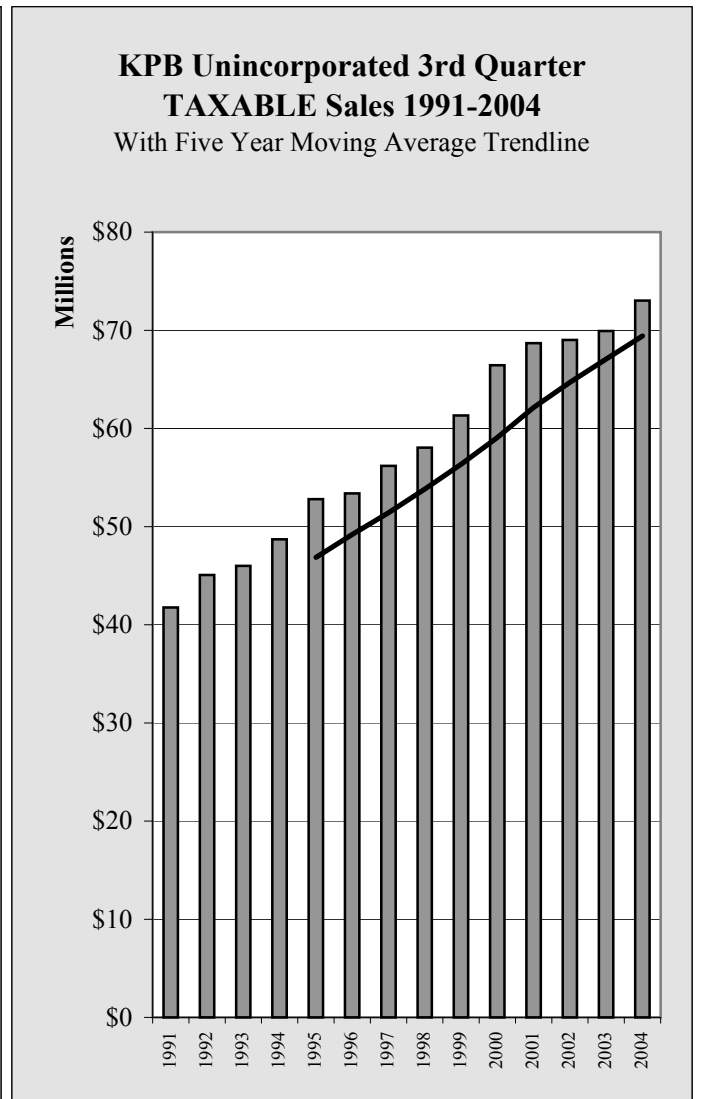


Chart 7.4

KPB Unincorporated Area Sales

KPB Unincorporated YTD 9/30 GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	5,164,602	2,325,314	2,276,761	2,610,633	3,020,240	4,066,236	3,213,770	-21.0%
Min	139,610,814	81,817,185	78,708,414	87,515,892	86,690,395	70,879,502	100,650,858	42.0%
Const	59,321,033	62,784,302	62,846,529	97,841,386	95,814,796	102,665,327	74,277,170	-27.7%
Manu	86,023,800	97,867,159	69,556,929	140,850,244	94,767,550	107,056,261	114,807,837	7.2%
TCPU	55,359,615	58,446,196	48,880,308	57,011,966	58,218,992	48,800,999	51,706,715	6.0%
Whole	78,107,707	67,770,438	77,766,519	78,964,910	82,249,901	87,678,339	86,343,135	-1.5%
Retail	99,152,621	98,137,214	106,815,587	114,182,928	118,275,111	128,390,737	128,024,086	-0.3%
FIRE	11,942,033	12,492,619	10,018,213	12,385,994	10,794,598	12,513,460	12,208,569	-2.4%
Service	65,240,053	69,238,099	79,207,907	82,960,805	87,960,886	84,105,404	94,929,892	12.9%
Govt	6,300	0	0	0	0	0	12,669	NA
Total	599,928,578	550,878,526	536,077,167	674,324,758	637,792,469	646,156,265	666,174,701	3.1%
Annual Change		-8.2%	-2.7%	25.8%	-5.4%	1.3%	3.1%	

Table 7.3

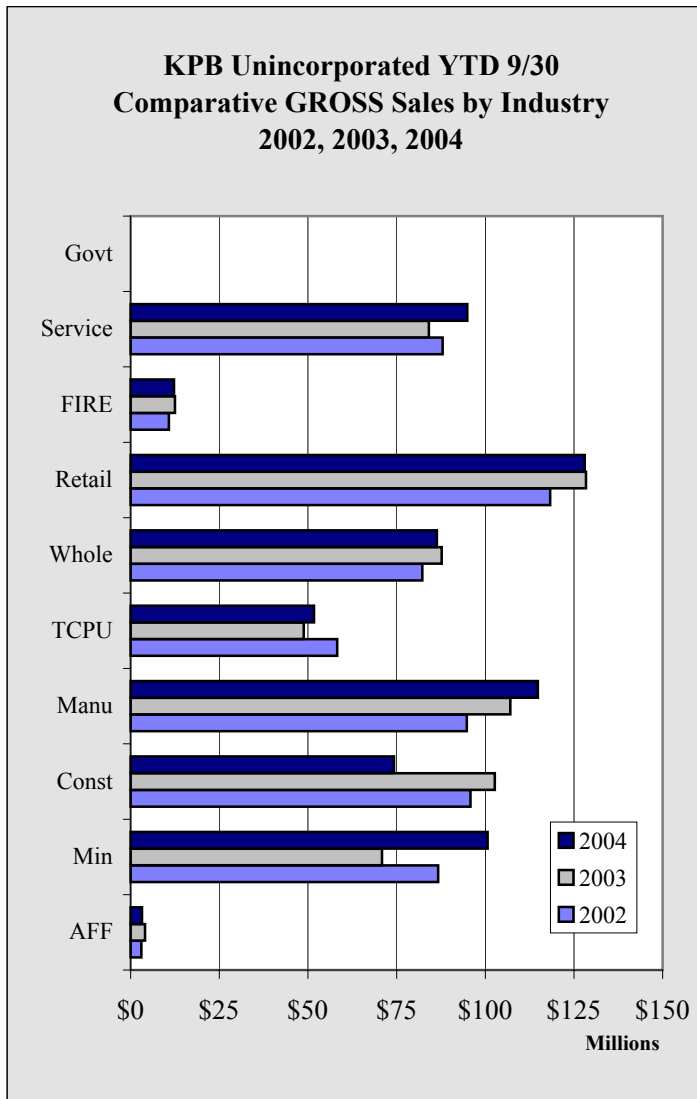


Chart 7.5

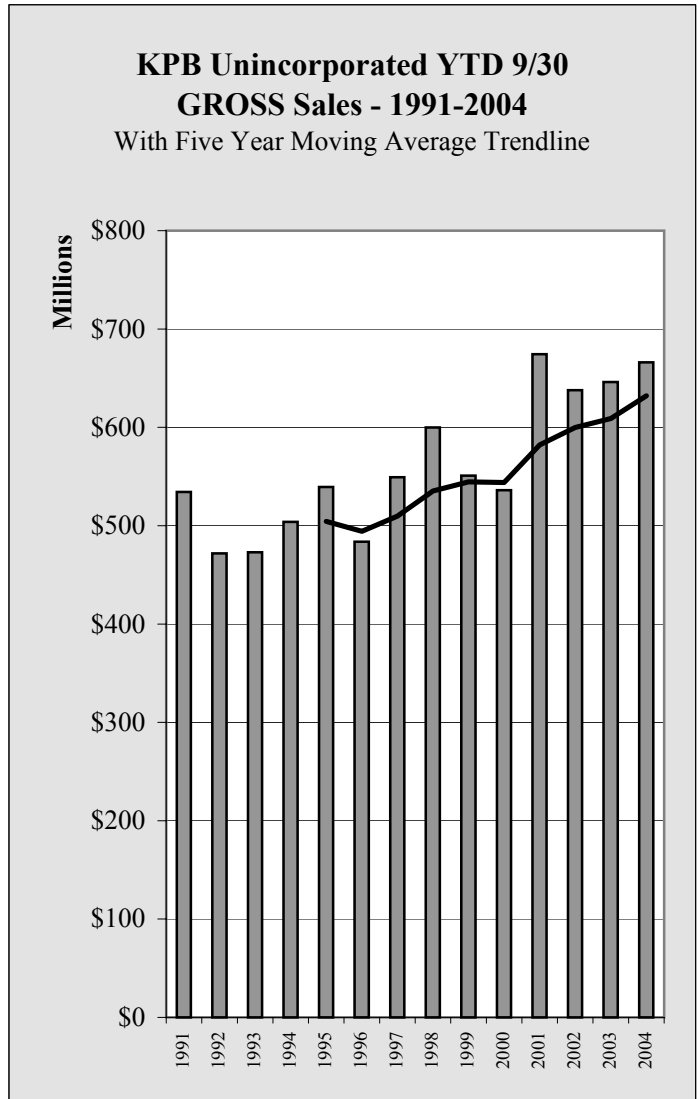


Chart 7.6

KPB Unincorporated Area Sales

KPB Unincorporated YTD 9/30 TAXABLE Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	1,402,370	1,420,813	1,518,196	1,660,859	1,747,846	1,854,326	1,998,737	7.8%
Min	4,112,053	2,669,013	3,221,282	4,040,314	4,331,326	3,557,614	3,790,205	6.5%
Const	4,222,254	4,184,311	4,297,545	4,593,372	4,929,765	5,049,376	4,939,765	-2.2%
Manu	2,808,272	2,432,260	2,562,772	2,496,667	2,480,542	2,115,998	2,327,251	10.0%
TCPU	26,834,312	28,898,863	28,917,667	30,588,239	32,530,240	27,788,523	29,130,011	4.8%
Whole	6,358,609	6,885,105	8,084,866	8,250,172	8,567,619	8,721,959	9,206,753	5.6%
Retail	56,263,537	57,877,333	62,600,901	65,315,691	66,417,484	69,274,821	68,057,966	-1.8%
FIRE	4,197,825	4,385,245	4,373,700	4,854,415	5,072,316	5,531,876	4,965,968	-10.2%
Service	34,570,466	37,655,385	41,757,687	42,808,136	42,094,735	42,464,277	45,524,511	7.2%
Govt	6,300	0	0	0	0	0	12,604	NA
Total	140,775,998	146,408,328	157,334,616	164,607,865	168,171,873	166,358,770	169,953,771	2.2%
Annual Change		4.0%	7.5%	4.6%	2.2%	-1.1%	2.2%	

Table 7.4

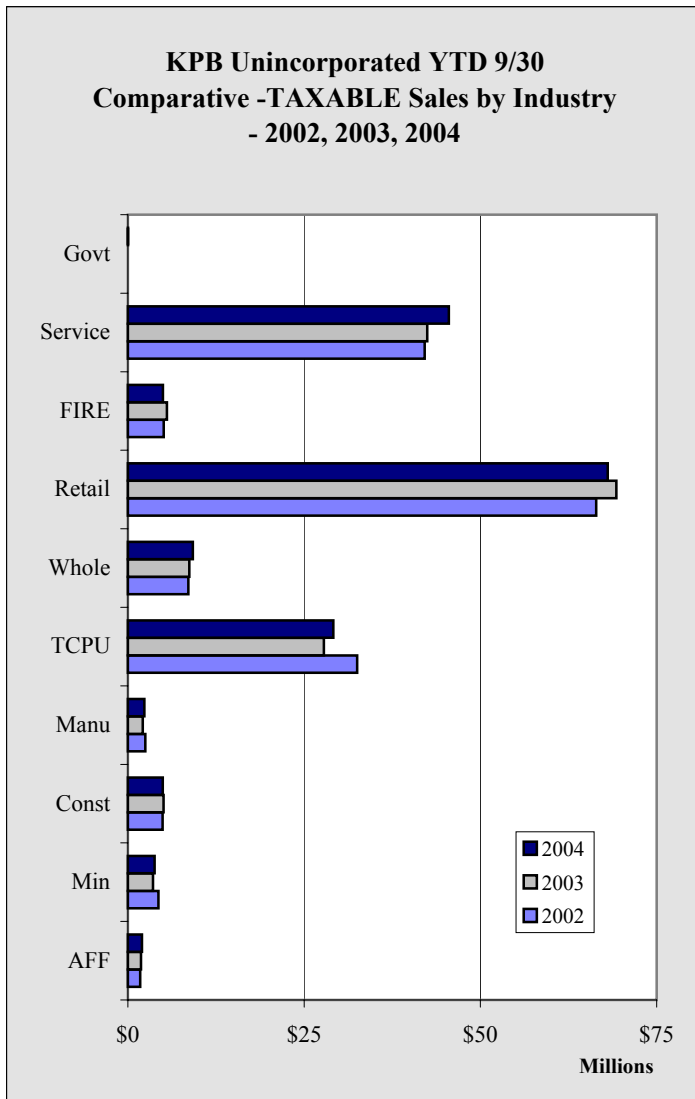


Chart 7.7

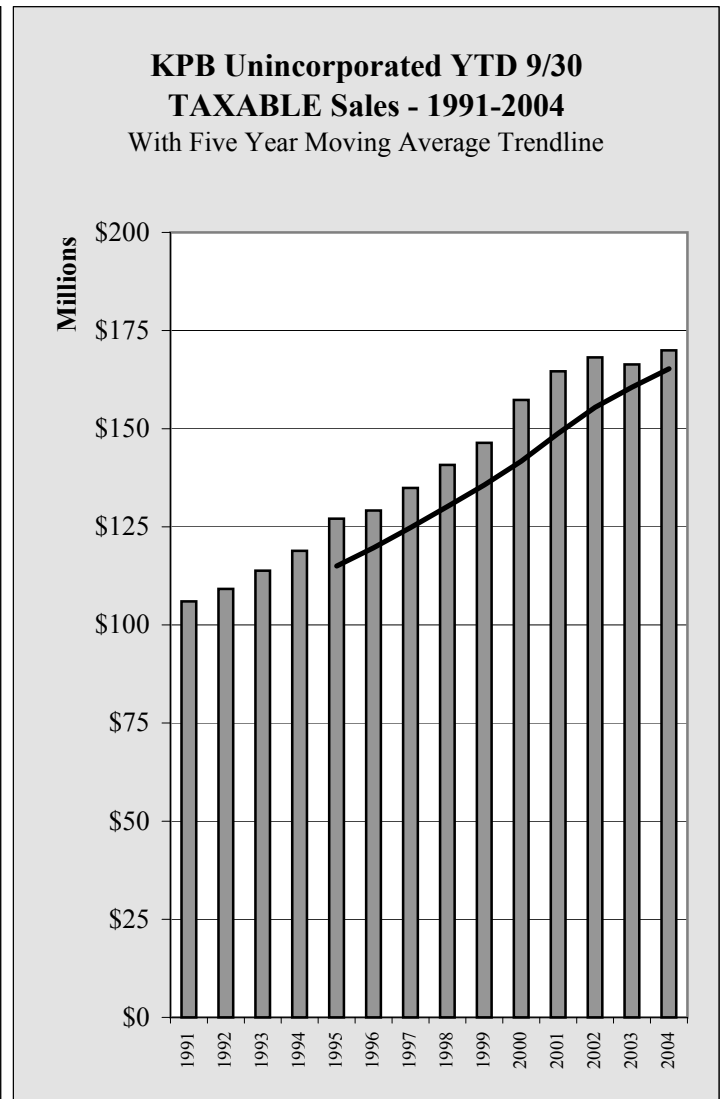


Chart 7.8

KPB Unincorporated Area Sales

KPB Unincorporated Annual GROSS Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	8,277,304	6,119,386	2,812,823	2,875,629	3,220,463	4,090,590	4,814,409	17.7%
Min	134,556,028	187,521,559	113,163,554	115,625,431	123,091,789	108,808,400	101,004,267	-7.2%
Const	80,841,162	88,142,507	87,808,495	88,676,528	136,282,121	131,148,296	133,746,878	2.0%
Manu	121,436,530	112,671,455	132,512,994	85,638,574	250,593,511	164,076,655	159,471,272	-2.8%
TCPU	67,212,590	73,567,609	78,647,818	66,837,538	77,388,092	73,138,015	63,786,231	-12.8%
Whole	98,767,981	101,466,620	91,041,042	101,310,365	104,685,508	108,334,825	115,986,698	7.1%
Retail	128,401,693	128,963,750	128,644,968	137,928,377	151,840,391	153,877,729	165,321,069	7.4%
FIRE	18,535,160	15,909,441	15,194,140	13,101,745	15,616,436	14,432,476	16,404,711	13.7%
Service	71,312,163	78,651,481	83,322,595	96,270,771	101,637,836	103,969,733	100,019,945	-3.8%
Total	729,340,611	793,013,808	733,148,429	708,264,958	964,356,147	861,876,719	860,555,480	-0.2%
Annual Change		8.7%	-7.5%	-3.4%	36.2%	-10.6%	-0.2%	

Table 7.5

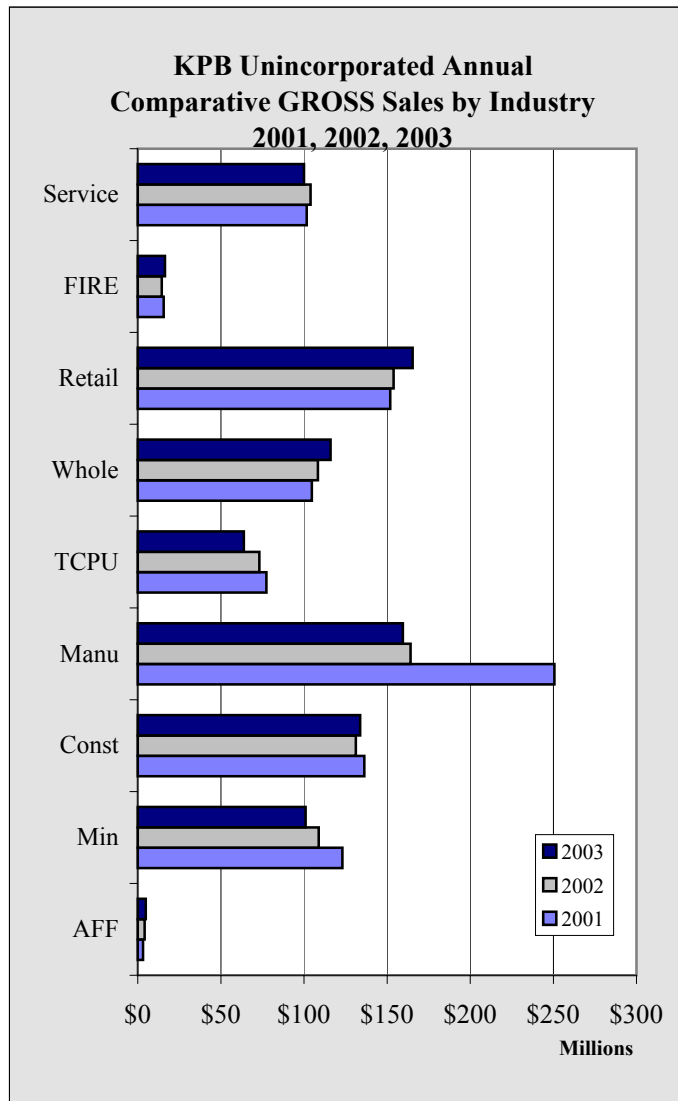


Chart 7.9

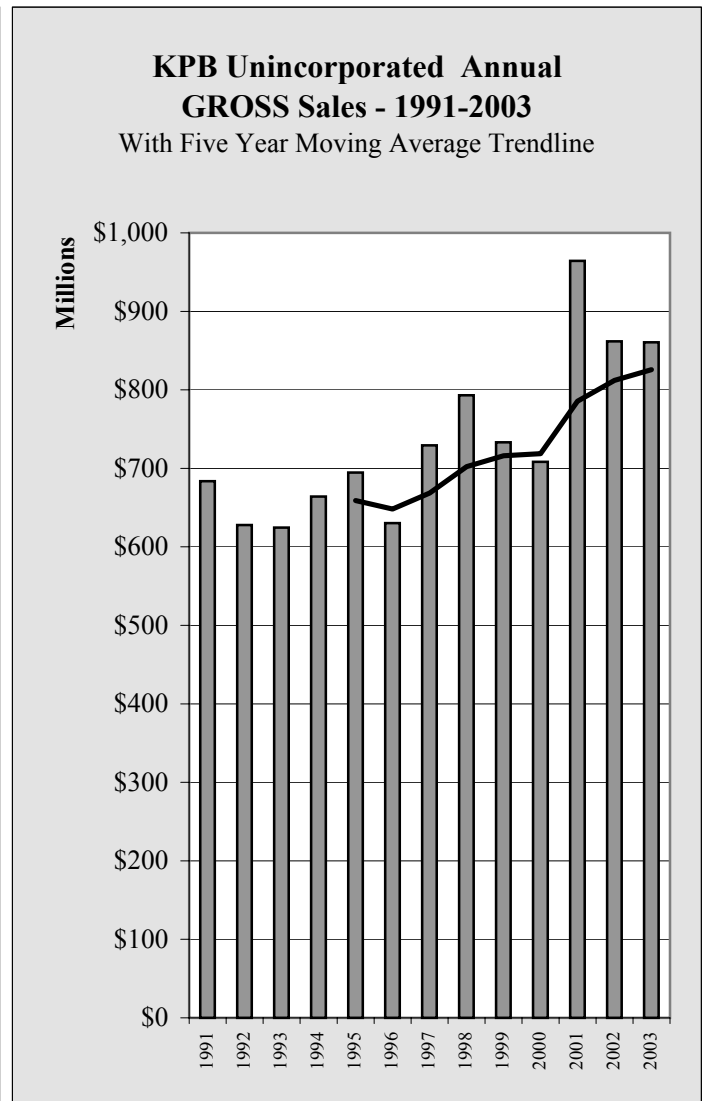


Chart 7.10

KPB Unincorporated Area Sales

KPB Unincorporated Annual TAXABLE Sales by Industry - 1997-2003 - in \$								
	1997	1998	1999	2000	2001	2002	2003	Annual Change
AFF	1,819,563	1,722,929	1,738,057	1,945,844	2,015,782	2,152,460	2,281,300	6.0%
Min	5,091,640	5,144,815	3,724,685	4,434,095	5,598,954	5,598,990	4,655,675	-16.8%
Const	4,834,985	5,738,513	5,621,785	5,724,961	6,109,648	6,565,005	6,592,741	0.4%
Manu	3,049,182	3,388,424	3,021,658	3,084,591	3,041,030	2,944,959	2,626,320	-10.8%
TCPU	34,090,048	35,992,074	39,160,283	39,092,526	42,147,135	41,606,993	37,098,365	-10.8%
Whole	9,555,670	8,733,322	9,868,388	11,100,421	11,675,046	11,425,901	11,820,885	3.5%
Retail	71,802,512	72,533,481	75,119,590	79,800,122	84,664,035	84,912,772	88,292,112	4.0%
FIRE	5,394,863	5,494,477	5,585,421	5,674,011	6,354,737	6,505,560	7,015,430	7.8%
Service	36,789,373	40,794,714	43,554,212	48,445,982	49,740,983	48,616,977	48,770,231	0.3%
Total	172,427,836	179,542,749	187,394,079	199,302,553	211,347,350	210,329,617	209,153,059	-0.6%
Annual Change		4.1%	4.4%	6.4%	6.0%	-0.5%	-0.6%	

Table 7.6

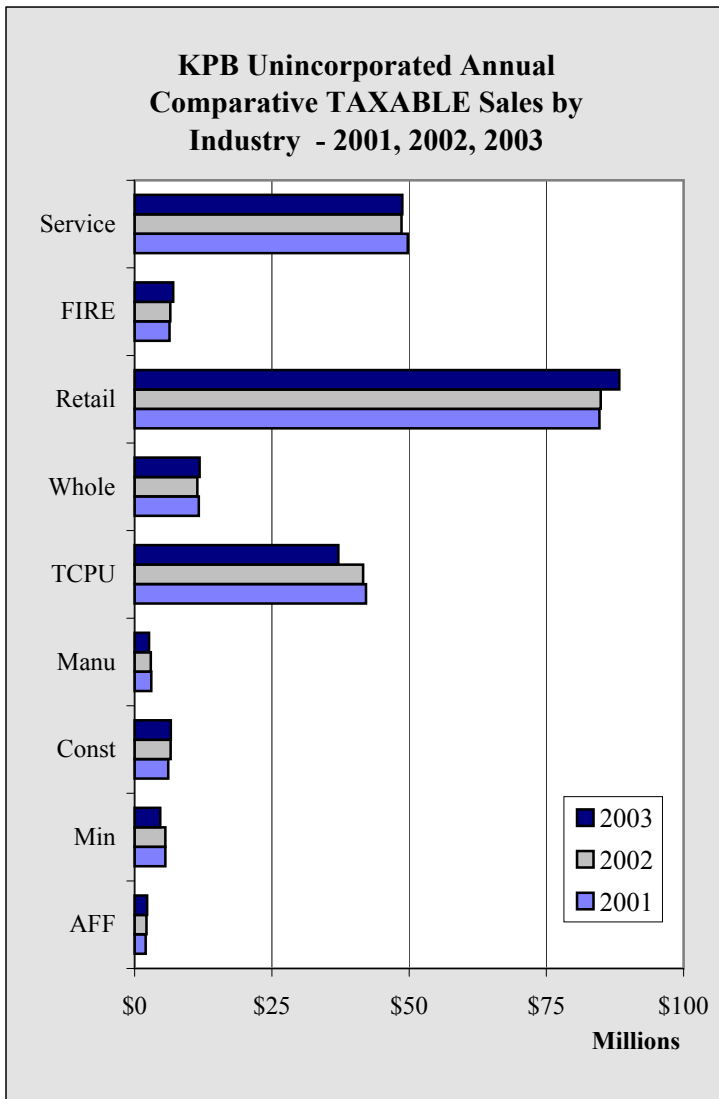


Chart 7.11

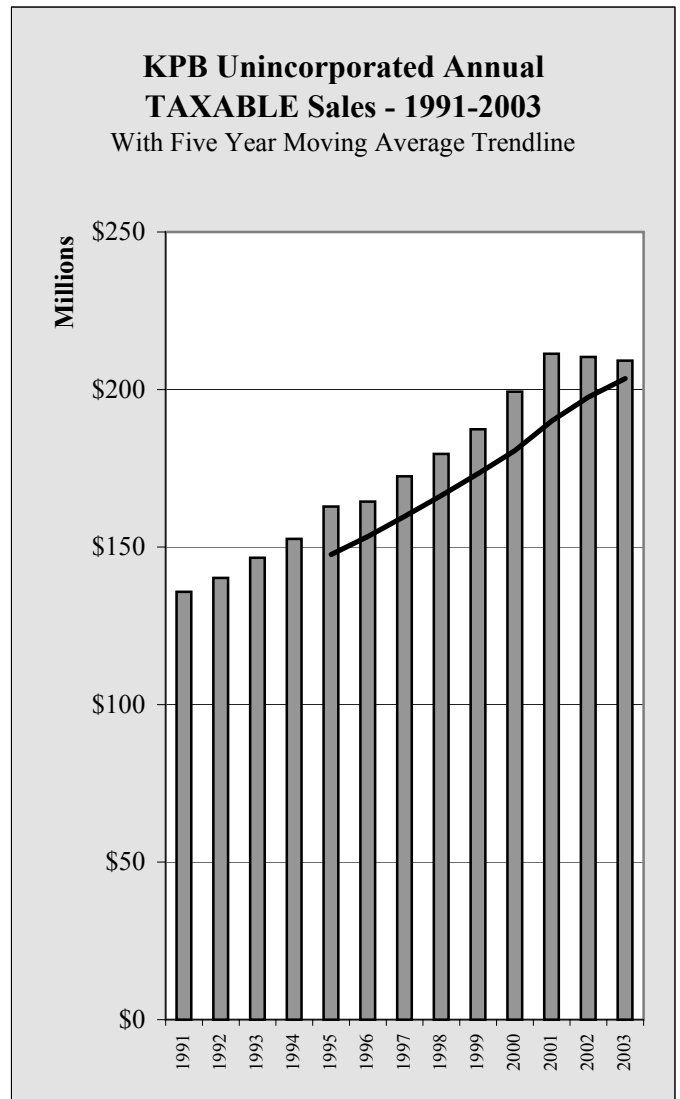


Chart 7.12

KPB Unincorporated Area Sales

KPB Unincorporated GROSS Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	523,538	1,133,165	953,930	609,830	3,220,463
Min	27,248,851	25,603,580	34,663,461	35,575,897	123,091,789
Const	21,676,957	26,701,467	49,462,962	38,440,735	136,282,121
Manu	41,056,398	46,327,693	53,466,153	109,743,267	250,593,511
TCPU	16,720,929	17,129,688	23,161,349	20,376,126	77,388,092
Whole	20,272,119	25,984,914	32,707,877	25,720,598	104,685,508
Retail	26,976,648	41,041,604	46,164,676	37,657,463	151,840,391
FIRE	3,250,183	4,612,998	4,522,813	3,230,442	15,616,436
Serv	12,776,224	29,076,885	41,107,696	18,677,031	101,637,836
Govt	0	0	0	0	0
Total	170,501,847	217,611,994	286,210,917	290,031,389	964,356,147
2002					
AFF	447,651	1,142,492	1,430,097	1,070,350	4,090,590
Min	32,299,252	29,103,164	25,287,979	22,118,005	108,808,400
Const	24,567,743	30,741,092	40,505,961	35,333,500	131,148,296
Manu	14,954,570	34,871,253	44,941,727	69,309,105	164,076,655
TCPU	18,420,972	18,167,731	21,630,289	14,919,023	73,138,015
Whole	21,943,141	28,469,316	31,837,444	26,084,924	108,334,825
Retail	28,544,913	40,135,079	49,595,119	35,602,618	153,877,729
FIRE	3,213,962	3,703,483	3,877,153	3,637,878	14,432,476
Serv	14,982,291	29,381,622	43,596,973	16,008,847	103,969,733
Govt	0	0	0	0	0
Total	159,374,495	215,715,232	262,702,742	224,084,250	861,876,719
2003					
AFF	445,085	2,042,231	1,578,920	748,173	4,814,409
Min	18,139,022	24,039,296	28,701,184	30,124,765	101,004,267
Const	22,015,992	35,935,472	44,713,863	31,081,551	133,746,878
Manu	31,662,293	22,050,431	53,343,537	52,415,011	159,471,272
TCPU	14,598,070	15,634,861	18,568,068	14,985,232	63,786,231
Whole	20,948,522	29,652,374	37,077,443	28,308,359	115,986,698
Retail	30,515,269	45,910,986	51,964,482	36,930,332	165,321,069
FIRE	2,800,612	4,573,702	5,139,146	3,891,251	16,404,711
Serv	13,230,055	28,118,291	42,757,058	15,914,541	100,019,945
Govt	0	0	0	0	0
Total	154,354,920	207,957,644	283,843,701	214,399,215	860,555,480
2004					
					Year to Date
AFF	435,620	1,254,547	1,523,603		3,213,770
Min	37,672,228	29,692,204	33,286,426		100,650,858
Const	15,052,602	22,710,252	36,514,316		74,277,170
Manu	21,943,272	7,576,776	85,287,789		114,807,837
TCPU	14,951,465	16,729,008	20,026,242		51,706,715
Whole	21,934,390	28,341,745	36,067,000		86,343,135
Retail	29,761,781	45,345,917	52,916,388		128,024,086
FIRE	3,741,413	3,908,457	4,558,699		12,208,569
Serv	14,431,592	31,656,478	48,841,822		94,929,892
Govt	6,365	0	6,304		12,669
Total	159,930,728	187,215,384	319,028,589		666,174,701

Table 7.7

KPB Unincorporated Area Sales

KPB Unincorporated TAXABLE Sales by Industry by Quarter - 2001-2004 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	342,834	755,318	562,707	354,923	2,015,782
Min	1,159,787	1,265,086	1,615,441	1,558,640	5,598,954
Const	1,076,632	1,567,045	1,949,695	1,516,276	6,109,648
Manu	408,113	892,944	1,195,610	544,363	3,041,030
TCPU	10,437,988	9,844,493	10,305,758	11,558,896	42,147,135
Whole	2,580,662	2,722,910	2,946,600	3,424,874	11,675,046
Retail	15,072,780	23,656,930	26,585,981	19,348,344	84,664,035
FIRE	1,323,632	1,694,631	1,836,152	1,500,322	6,354,737
Serv	5,635,368	15,479,273	21,693,495	6,932,847	49,740,983
Govt	0	0	0	0	0
Total	38,037,796	57,878,630	68,691,439	46,739,485	211,347,350
2002					
AFF	396,517	780,587	570,742	404,614	2,152,460
Min	1,424,074	1,417,403	1,489,849	1,267,664	5,598,990
Const	1,131,933	1,656,928	2,140,904	1,635,240	6,565,005
Manu	396,651	881,441	1,202,450	464,417	2,944,959
TCPU	12,140,823	11,314,077	9,075,340	9,076,753	41,606,993
Whole	2,865,394	2,743,971	2,958,254	2,858,282	11,425,901
Retail	16,101,935	22,918,629	27,396,920	18,495,288	84,912,772
FIRE	1,505,776	1,625,636	1,940,904	1,433,244	6,505,560
Serv	5,835,315	14,024,773	22,234,647	6,522,242	48,616,977
Govt	0	0	0	0	0
Total	41,798,418	57,363,445	69,010,010	42,157,744	210,329,617
2003					
AFF	360,151	859,055	635,120	426,974	2,281,300
Min	1,190,125	1,114,615	1,252,874	1,098,061	4,655,675
Const	1,141,392	1,886,552	2,021,432	1,543,365	6,592,741
Manu	355,143	792,161	968,694	510,322	2,626,320
TCPU	9,916,712	9,184,673	8,687,138	9,309,842	37,098,365
Whole	2,716,115	2,861,811	3,144,033	3,098,926	11,820,885
Retail	15,884,721	24,938,746	28,451,354	19,017,291	88,292,112
FIRE	1,451,877	1,840,158	2,239,841	1,483,554	7,015,430
Serv	5,309,533	14,623,696	22,531,048	6,305,954	48,770,231
Govt	0	0	0	0	0
Total	38,325,769	58,101,467	69,931,534	42,794,289	209,153,059
2004					
				Year to Date	
AFF	400,257	913,942	684,538		1,998,737
Min	977,166	1,018,997	1,794,042		3,790,205
Const	1,177,915	1,719,970	2,041,880		4,939,765
Manu	367,901	785,263	1,174,087		2,327,251
TCPU	10,257,161	8,918,293	9,954,557		29,130,011
Whole	3,269,436	2,795,501	3,141,816		9,206,753
Retail	15,824,222	24,291,093	27,942,651		68,057,966
FIRE	1,480,602	1,656,871	1,828,495		4,965,968
Serv	5,246,004	15,816,967	24,461,540		45,524,511
Govt	6,300	0	6,304		12,604
Total	39,006,964	57,916,897	73,029,910		169,953,771

Table 7.8