

Seldovia Sales

Seldovia 1st Quarter Gross Sales by Industry - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Const	12,261	46,844	30,023	66,782	27,947	601,376	433,991	-27.8%
Manu	3,227	3,729	2,989	1,704	1,845	1,249	1,331	6.6%
TCPU	188,073	159,367	162,024	163,245	147,749	151,748	160,989	6.1%
Whole	254,537	16,761	25,686	3,760	9,201	14,150	12,898	-8.8%
Retail	312,303	807,661	553,396	485,479	544,320	522,637	524,567	0.4%
FIRE	38,117	14,063	23,824	158,668	7,090	9,127	16,009	75.4%
Service	99,540	102,267	100,869	132,074	108,853	104,760	85,899	-18.0%
Total	908,058	1,150,692	898,811	1,011,712	847,005	1,405,047	1,235,684	-12.1%
Annual Change		26.7%	-21.9%	12.6%	-16.3%	65.9%	-12.1%	

Table 4.1

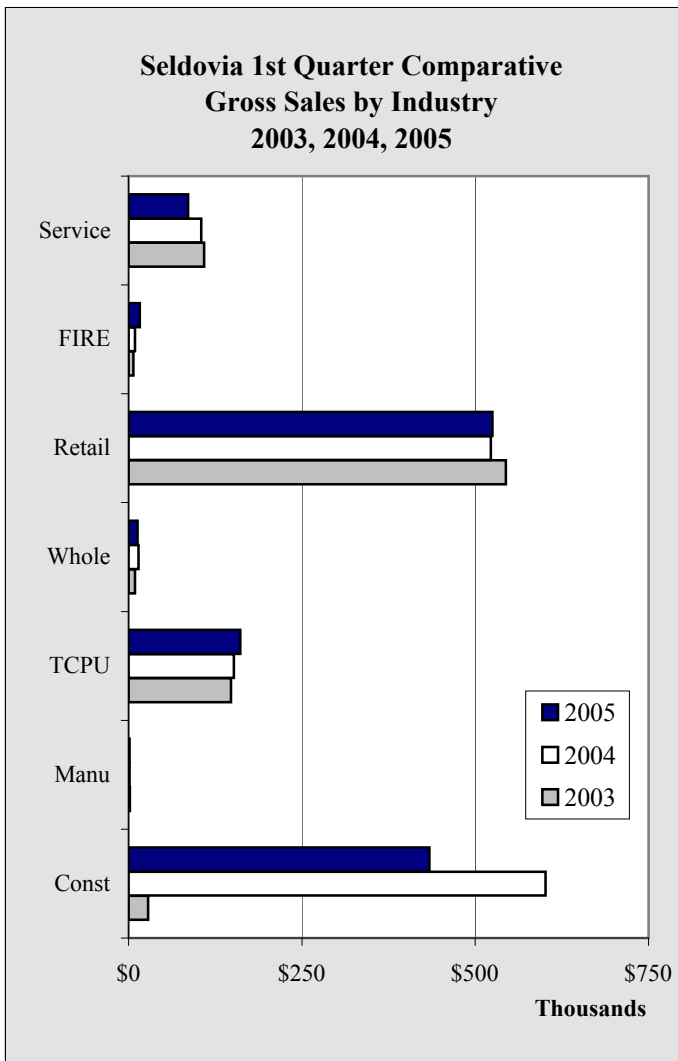


Chart 4.1

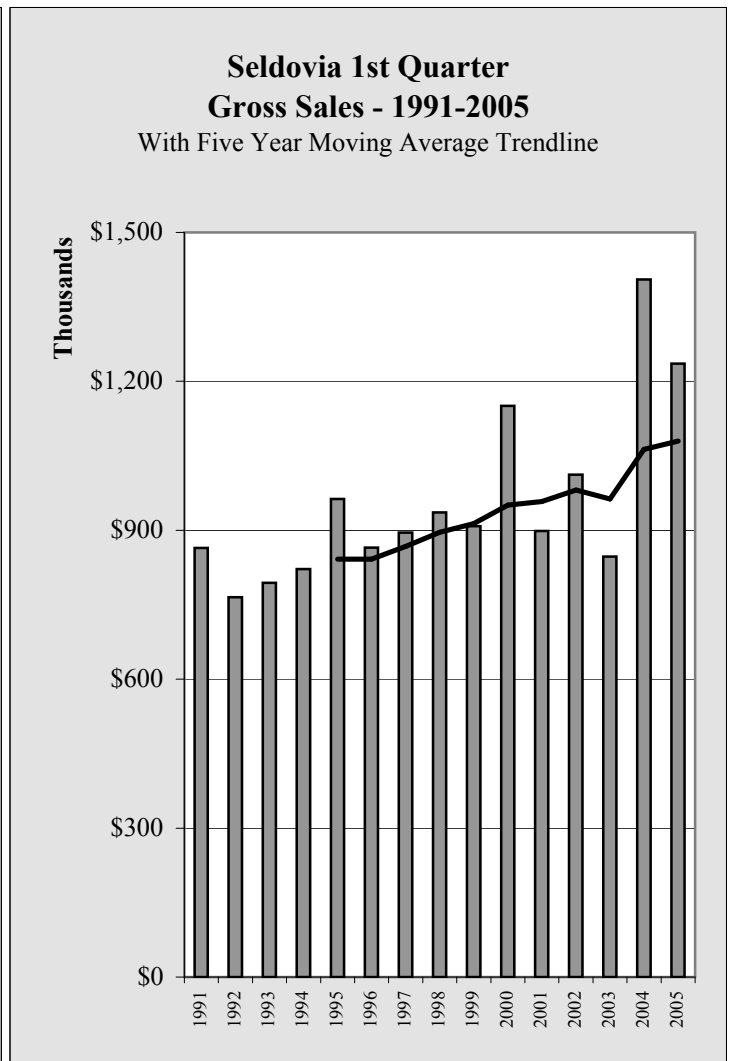


Chart 4.2

Seldovia Sales

Seldovia 1st Quarter Taxable Sales by Industry - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Const	4,361	9,989	7,595	6,980	1,131	5,160	4,155	-19.5%
Manu	1,078	1,709	1,054	1,194	368	649	831	28.0%
TCPU	113,032	110,305	117,188	115,021	103,692	96,989	102,157	5.3%
Whole	97,835	1,003	250	159	150	30	75	150.0%
Retail	275,795	369,861	392,049	367,416	415,056	392,241	381,255	-2.8%
FIRE	18,037	8,593	6,389	7,178	4,600	5,942	11,204	88.6%
Service	59,300	67,633	59,030	75,676	73,973	65,715	64,083	-2.5%
Total	569,438	569,093	583,555	573,624	598,970	566,726	563,760	-0.5%
Annual Change		-0.1%	2.5%	-1.7%	4.4%	-5.4%	-0.5%	

Table 4.2

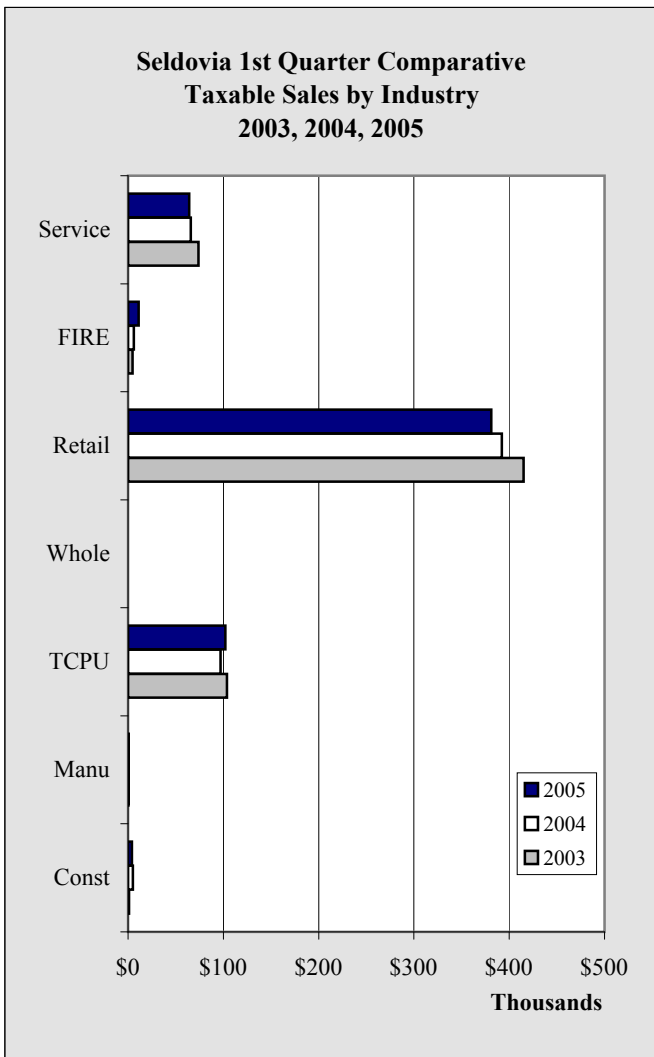


Chart 4.3

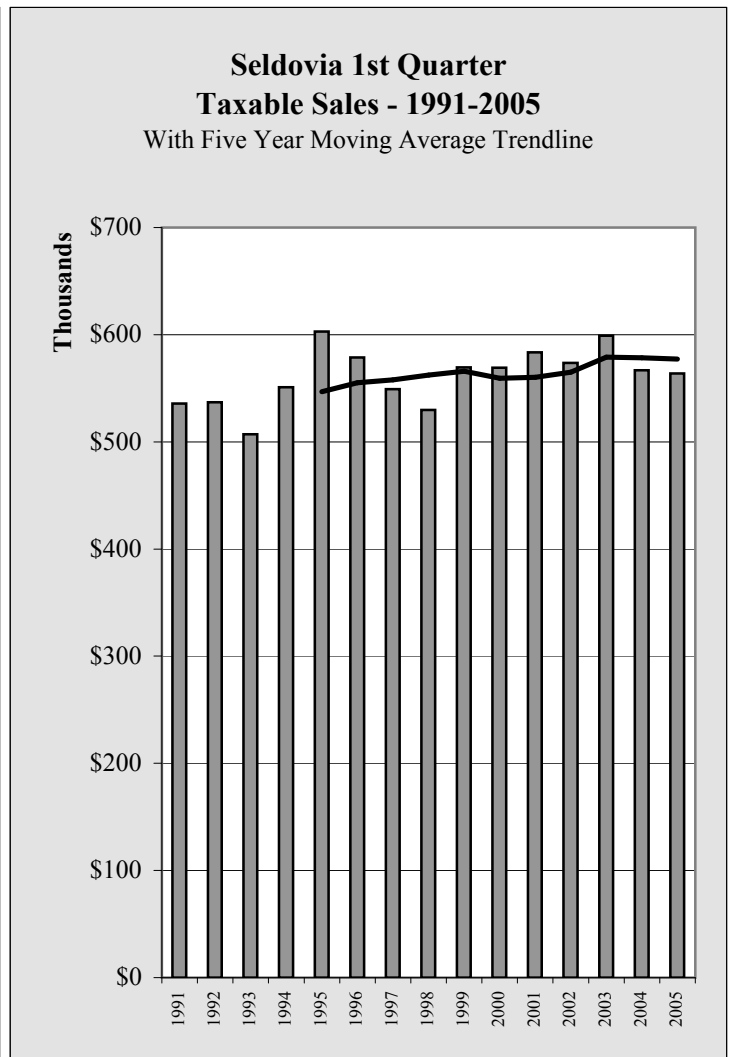


Chart 4.4

Seldovia Sales

Seldovia Annual Gross Sales by Industry - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	3,422	3,084	2,797	3,787	6,306	5,737	28,760	401.3%
Const	302,999	200,475	567,881	427,249	233,790	2,235,069	2,432,152	8.8%
Manu	53,202	142,303	22,483	40,983	41,694	44,136	24,563	-44.3%
TCPU	724,009	702,895	642,067	615,305	589,101	609,377	621,624	2.0%
Whole	886,557	466,249	74,511	58,140	40,755	143,974	105,348	-26.8%
Retail	1,698,659	2,359,533	2,969,768	2,710,711	2,527,071	2,565,299	2,640,802	2.9%
FIRE	134,421	111,959	62,750	509,244	443,797	590,854	1,446,162	144.8%
Service	920,470	858,272	925,068	884,052	935,363	1,065,108	1,025,790	-3.7%
Total	4,723,739	4,844,770	5,267,325	5,249,471	4,817,877	7,259,554	8,325,201	14.7%
Annual Change		2.6%	8.7%	-0.3%	-8.2%	50.7%	14.7%	

Table 4.3

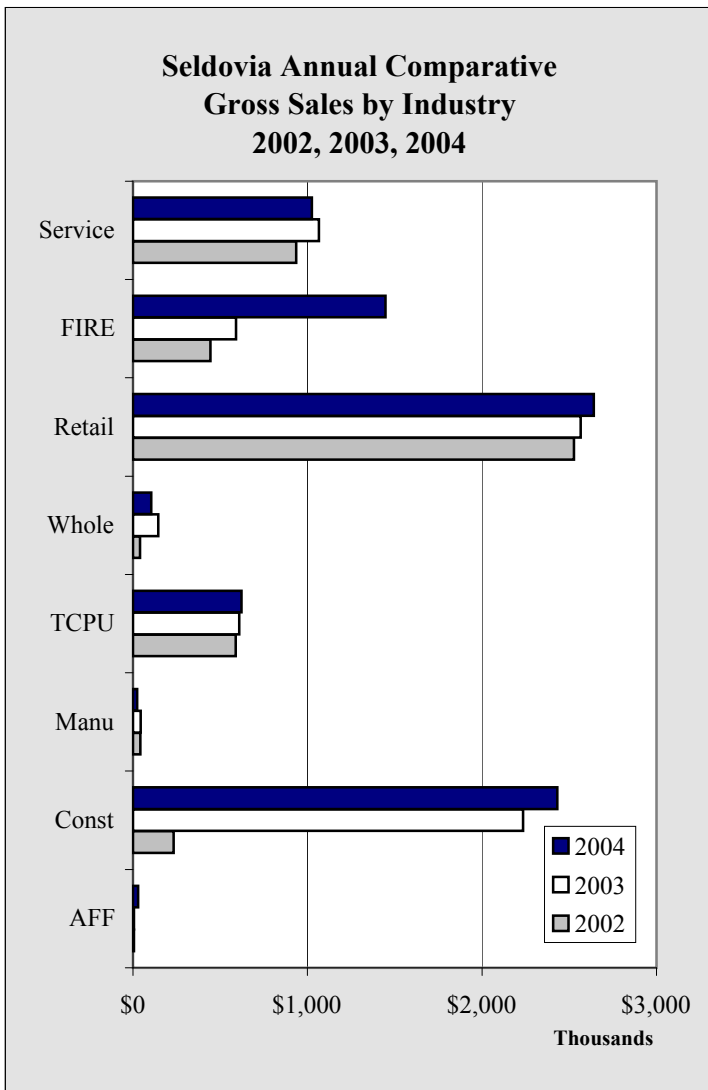


Chart 4.5

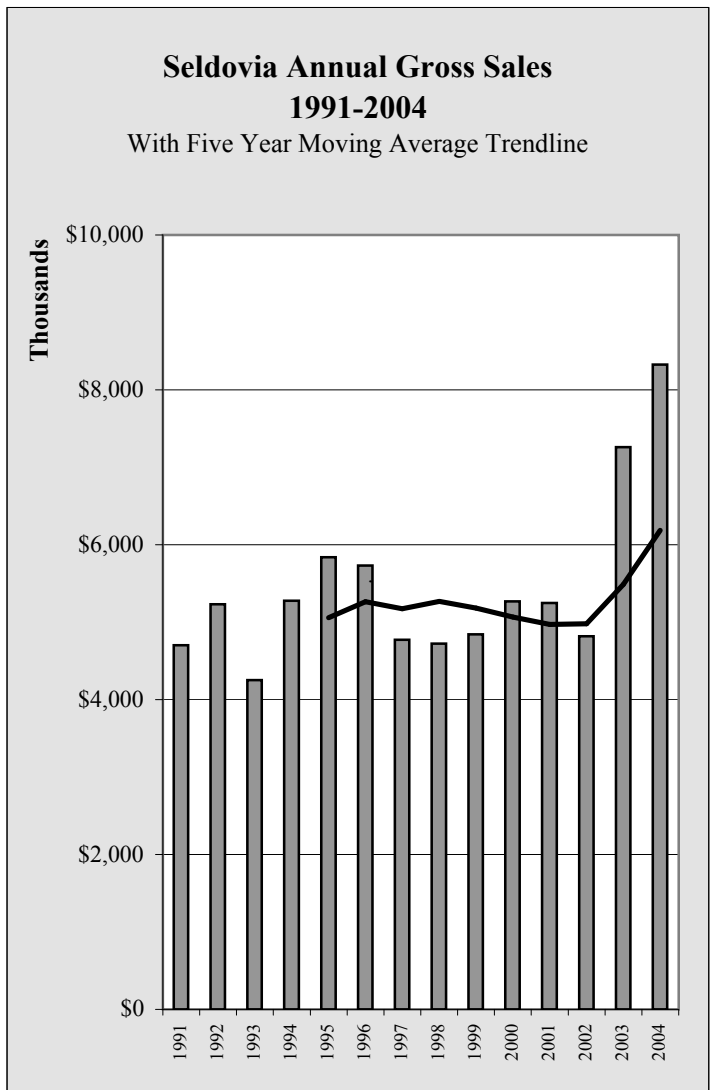


Chart 4.6

Seldovia Sales

Seldovia Annual Taxable Sales by Industry - 1998-2004 - in \$

	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	3,422	3,084	2,771	3,616	3,551	2,970	3,140	5.7%
Const	32,244	37,757	41,098	34,175	22,683	26,848	27,088	0.9%
Manu	16,711	7,035	4,892	4,818	6,509	9,098	9,146	0.5%
TCPU	438,292	473,005	455,499	410,584	427,667	450,291	411,317	-8.7%
Whole	510,369	106,422	4,692	4,069	945	1,649	426	-74.2%
Retail	1,577,816	1,877,036	2,165,560	2,226,879	2,118,927	2,155,556	2,167,989	0.6%
FIRE	83,118	65,347	28,771	31,657	24,937	29,796	43,310	45.4%
Service	736,321	659,563	714,840	643,481	667,170	700,736	719,266	2.6%
Total	3,398,293	3,229,249	3,418,123	3,359,279	3,272,389	3,376,944	3,381,682	0.1%
Annual Change		-5.0%	5.8%	-1.7%	-2.6%	3.2%	0.1%	

Table 4.4

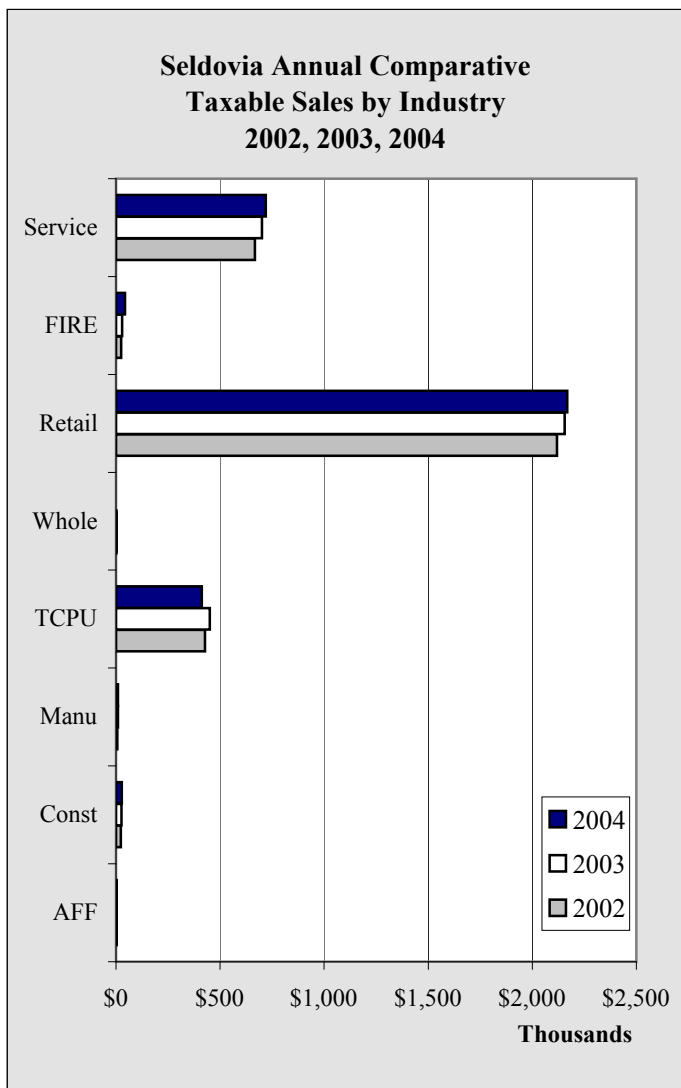


Chart 4.7

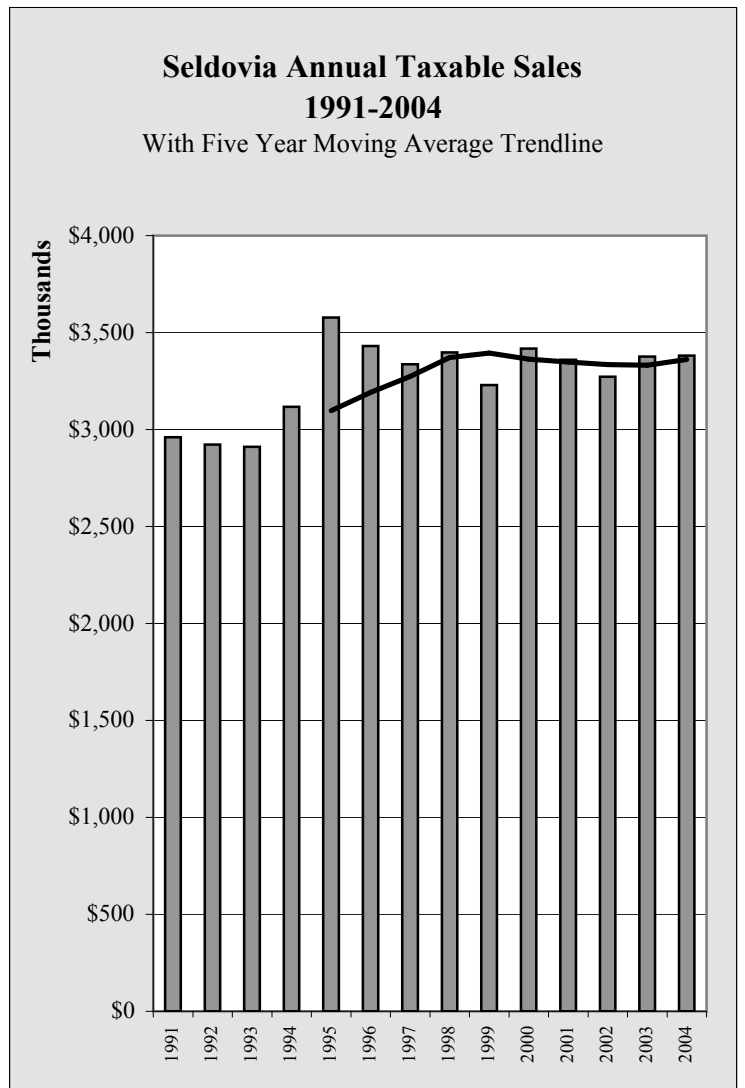


Chart 4.8

Seldovia Sales

Seldovia Gross Sales by Industry by Quarter - 2001-2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	0	3,707	80	0	3,787
Const	30,023	287,028	65,667	44,531	427,249
Manu	2,989	14,430	22,581	983	40,983
TCPU	162,024	138,629	167,386	147,266	615,305
Whole	25,686	13,490	12,723	6,241	58,140
Retail	553,396	758,967	835,067	563,281	2,710,711
FIRE	23,824	17,006	458,280	10,134	509,244
Service	100,869	240,048	395,770	147,365	884,052
Total	898,811	1,473,305	1,957,554	919,801	5,249,471
2002					
AFF	0	6,306	0	0	6,306
Const	66,782	42,719	84,321	39,968	233,790
Manu	1,704	5,911	2,556	31,523	41,694
TCPU	163,245	136,379	137,154	152,323	589,101
Whole	3,760	7,040	22,402	7,553	40,755
Retail	485,479	690,215	825,256	526,121	2,527,071
FIRE	158,668	8,734	220,225	56,170	443,797
Service	132,074	257,751	402,260	143,278	935,363
Total	1,011,712	1,155,055	1,694,174	956,936	4,817,877
2003					
AFF	0	5,737	0	0	5,737
Const	27,947	213,775	1,256,705	736,642	2,235,069
Manu	1,845	25,326	14,320	2,645	44,136
TCPU	147,749	135,580	137,236	188,812	609,377
Whole	9,201	17,477	71,441	45,855	143,974
Retail	544,320	711,358	768,860	540,761	2,565,299
FIRE	7,090	242,188	91,073	250,503	590,854
Service	108,853	278,014	494,150	184,091	1,065,108
Total	847,005	1,629,455	2,833,785	1,949,309	7,259,554
2004					
AFF	0	11,260	17,500	0	28,760
Const	601,376	763,635	360,893	706,248	2,432,152
Manu	1,249	8,735	12,786	1,793	24,563
TCPU	151,748	152,078	168,520	149,278	621,624
Whole	14,150	26,237	30,407	34,554	105,348
Retail	522,637	722,686	762,079	633,400	2,640,802
FIRE	9,127	10,170	14,447	1,412,418	1,446,162
Service	104,760	276,869	442,435	201,726	1,025,790
Total	1,405,047	1,971,670	1,809,067	3,139,417	8,325,201
2005					
					Year to Date
AFF	0				0
Const	0				0
Manu	433,991				433,991
TCPU	1,331				1,331
Whole	160,989				160,989
Retail	12,898				12,898
FIRE	524,567				524,567
Service	16,009				16,009
Total	1,149,785				1,149,785

Table 4.5

Seldovia Sales

Seldovia Taxable Sales by Industry by Quarter - 2001-2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001					
AFF	0	3,616	0	0	3,616
Const	7,595	9,498	9,793	7,289	34,175
Manu	1,054	1,243	2,047	474	4,818
TCPU	117,188	94,825	105,304	93,267	410,584
Whole	250	1,305	1,416	1,098	4,069
Retail	392,049	657,146	751,665	426,019	2,226,879
FIRE	6,389	7,434	10,190	7,644	31,657
Service	59,030	180,966	327,110	76,375	643,481
Total	583,555	956,033	1,207,525	612,166	3,359,279
2002					
AFF	0	3,551	0	0	3,551
Const	6,980	9,130	5,551	1,022	22,683
Manu	1,194	1,806	655	2,854	6,509
TCPU	115,021	95,299	106,236	111,111	427,667
Whole	159	135	651	0	945
Retail	367,416	590,349	754,759	406,403	2,118,927
FIRE	7,178	6,144	7,535	4,080	24,937
Service	75,676	192,416	316,602	82,476	667,170
Total	573,624	898,830	1,191,989	607,946	3,272,389
2003					
AFF	0	2,970	0	0	2,970
Const	1,131	9,946	6,900	8,871	26,848
Manu	368	1,749	6,036	945	9,098
TCPU	103,692	96,701	107,036	142,862	450,291
Whole	150	321	640	538	1,649
Retail	415,056	620,851	693,503	426,146	2,155,556
FIRE	4,600	9,430	7,783	7,983	29,796
Service	73,973	220,998	318,421	87,344	700,736
Total	598,970	962,966	1,140,319	674,689	3,376,944
2004					
AFF	0	3,140	0	0	3,140
Const	5,160	8,058	7,520	6,350	27,088
Manu	649	2,135	4,964	1,398	9,146
TCPU	96,989	105,084	118,010	91,234	411,317
Whole	30	137	131	128	426
Retail	392,241	613,360	698,936	463,452	2,167,989
FIRE	5,942	8,540	10,589	18,239	43,310
Service	65,715	199,135	341,988	112,428	719,266
Total	566,726	939,589	1,182,138	693,229	3,381,682
2005 Year to Date					
AFF	0				0
Const	0				0
Manu	4,155				4,155
TCPU	831				831
Whole	102,157				102,157
Retail	75				75
FIRE	381,255				381,255
Service	11,204				11,204
Total	499,677				499,677

Table 4.6