

KPB Unincorporated Area Sales

KPB Unincorporated 1st Quarter Gross Sales by Industry - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
AFF	352,211	352,282	545,478	447,651	445,085	438,254	465,423	6.2%
Min	34,450,859	18,280,459	27,248,851	32,299,252	18,139,022	37,672,228	37,465,302	-0.5%
Const	10,514,866	12,148,240	21,706,616	24,605,950	22,024,293	15,137,343	21,389,579	41.3%
Manu	19,503,745	19,962,580	41,056,398	14,954,570	31,662,293	21,943,272	5,263,442	-76.0%
TCPU	18,000,772	15,686,890	16,720,929	18,420,972	14,598,070	14,959,439	18,894,611	26.3%
Whole	17,788,353	19,617,188	20,272,119	21,943,141	20,948,522	22,031,868	25,153,252	14.2%
Retail	22,158,531	25,988,141	27,173,506	28,752,133	30,773,844	30,043,965	29,210,862	-2.8%
FIRE	3,147,542	3,038,933	3,268,311	3,214,862	2,801,512	3,743,613	3,153,580	-15.8%
Service	11,530,093	11,590,268	12,558,002	14,742,430	12,971,156	13,197,994	14,061,176	6.5%
Govt	0	0	0	0	0	6,365	13,317	109.2%
Total	137,446,972	126,664,981	170,550,210	159,380,961	154,363,797	159,174,341	155,070,544	-2.6%
Annual Change		-7.8%	34.6%	-6.5%	-3.1%	3.1%	-2.6%	

Table 7.1

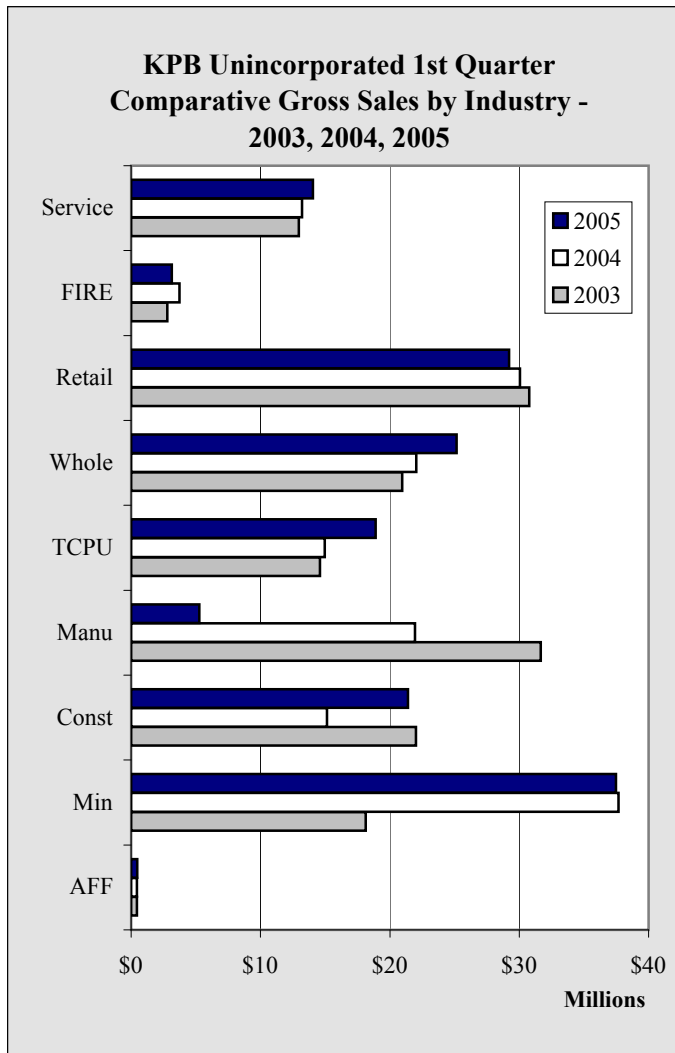


Chart 7.1

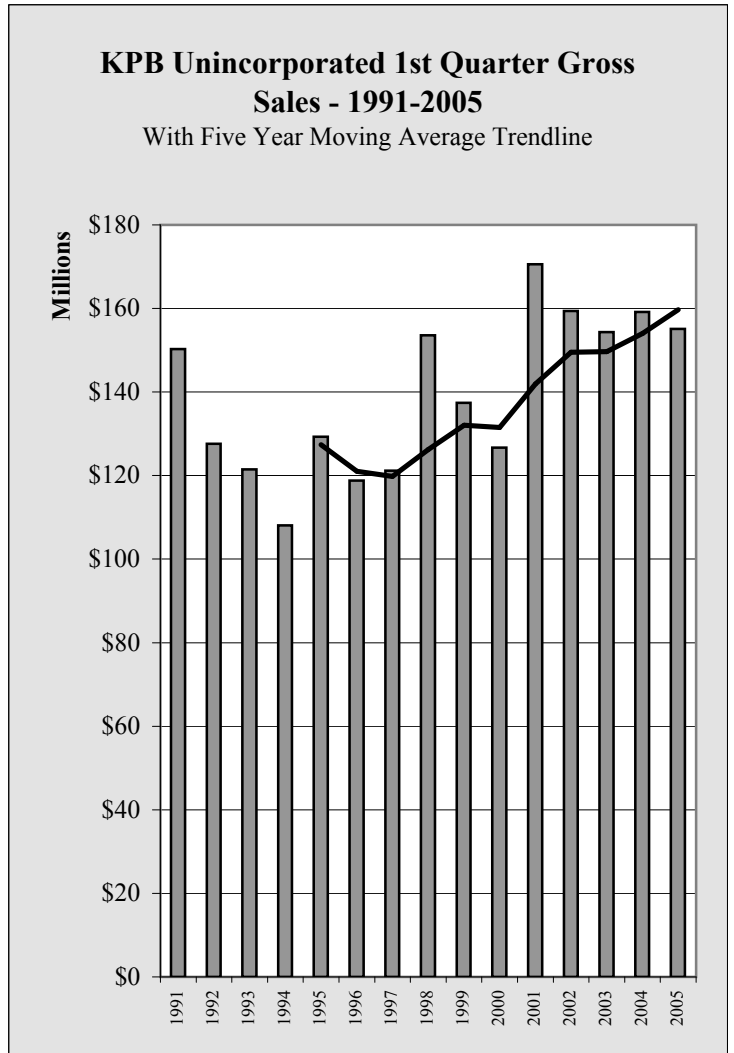


Chart 7.2

KPB Unincorporated Area Sales

KPB Unincorporated 1st Quarter Taxable Sales by Industry - 1999-2005 - in \$

	1999	2000	2001	2002	2003	2004	2005	Annual Change
AFF	250,732	296,108	343,834	396,517	360,151	402,891	419,213	4.1%
Min	756,274	869,838	1,159,787	1,424,074	1,190,125	977,166	1,011,467	3.5%
Const	1,016,102	946,521	1,078,729	1,132,055	1,144,439	1,180,160	1,120,998	-5.0%
Manu	389,123	347,573	408,113	396,651	355,143	367,901	383,507	4.2%
TCPU	10,204,126	9,905,033	10,437,988	12,140,823	9,916,712	10,258,635	12,356,091	20.4%
Whole	2,182,510	2,513,184	2,580,662	2,865,394	2,773,715	3,328,186	3,214,145	-3.4%
Retail	13,321,220	14,473,470	15,269,638	16,309,155	16,136,823	16,098,232	14,950,250	-7.1%
FIRE	1,284,648	1,230,682	1,327,960	1,506,676	1,452,777	1,481,302	1,338,749	-9.6%
Service	4,943,733	5,113,952	5,448,548	5,633,539	5,055,788	4,980,414	4,768,229	-4.3%
Govt	0	0	0	0	0	6,300	13,317	111.4%
Total	34,348,468	35,696,361	38,055,259	41,804,884	38,385,673	39,081,187	39,575,966	1.3%
Annual Change		3.9%	6.6%	9.9%	-8.2%	1.8%	1.3%	

Table 7.2

KPB Unincorporated 1st Quarter Comparative Taxable Sales by Industry 2003, 2004, 2005

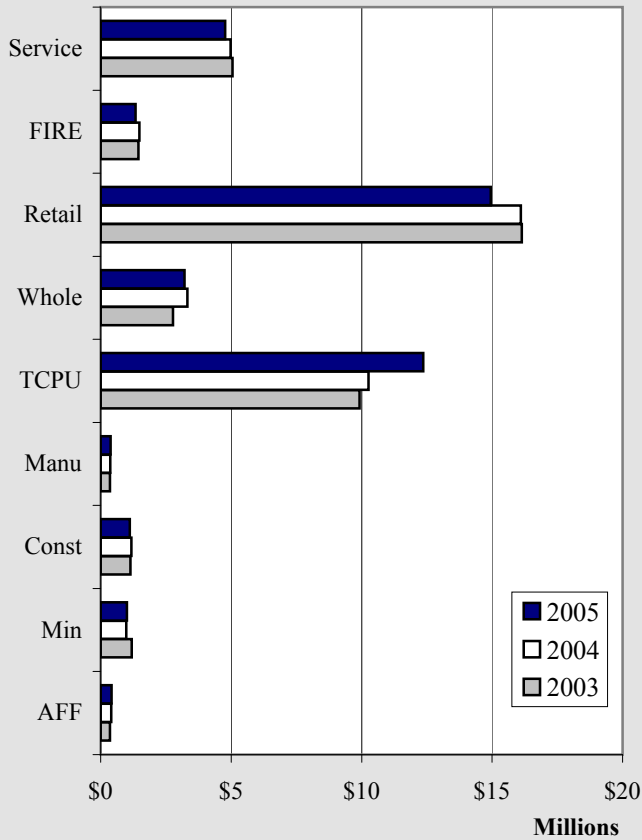


Chart 7.3

KPB Unincorporated 1st Quarter Taxable Sales - 1991-2005 With Five Year Moving Average Trendline

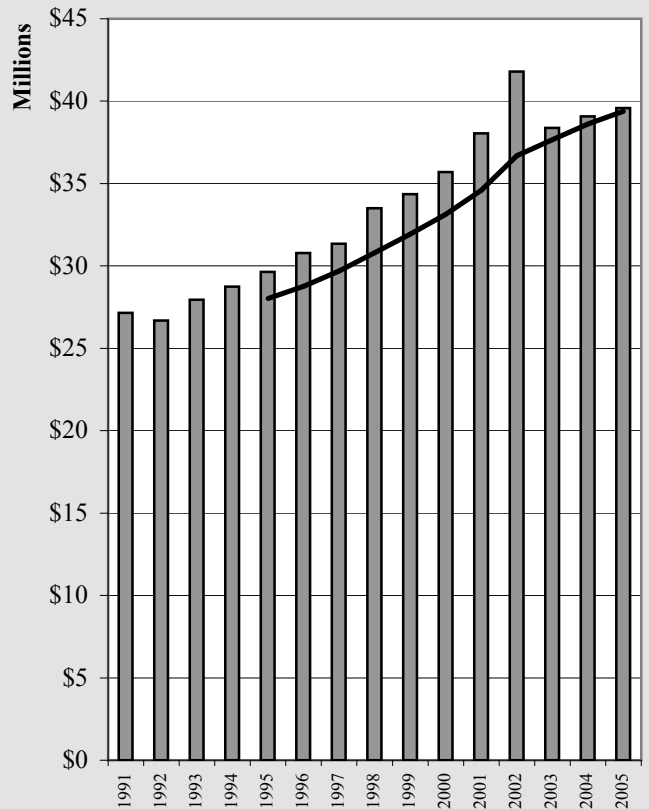


Chart 7.4

KPB Unincorporated Area Sales

KPB Unincorporated Annual Gross Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	6,119,386	2,812,823	2,875,629	3,242,403	4,090,590	4,814,409	5,857,634	21.7%
Min	187,521,559	113,163,554	115,625,431	123,091,789	108,808,400	101,004,267	155,698,225	54.2%
Const	88,142,507	87,808,495	88,853,048	136,499,774	131,261,695	133,897,211	130,443,722	-2.6%
Manu	112,671,455	132,512,994	85,638,574	250,593,511	164,076,655	159,471,272	143,966,955	-9.7%
TCPU	73,567,609	78,647,818	66,837,538	77,388,092	73,138,015	63,786,231	78,102,991	22.4%
Whole	101,466,620	91,041,042	101,310,365	104,710,505	108,334,825	115,986,698	119,012,626	2.6%
Retail	128,963,750	128,644,968	138,967,225	153,029,767	155,130,975	166,755,991	167,783,923	0.6%
FIRE	15,909,441	15,194,140	13,106,195	15,680,221	14,436,076	16,408,311	19,316,392	17.7%
Service	78,651,481	83,322,595	95,090,680	100,412,737	102,659,177	98,547,914	113,281,658	15.0%
Govt	6,585	0	0	0	0	0	13,732	NA
Total	793,020,393	733,148,429	708,304,685	964,648,799	861,936,408	860,672,304	933,477,858	8.5%
Annual Change		-7.5%	-3.4%	36.2%	-10.6%	-0.1%	8.5%	

Table 7.3

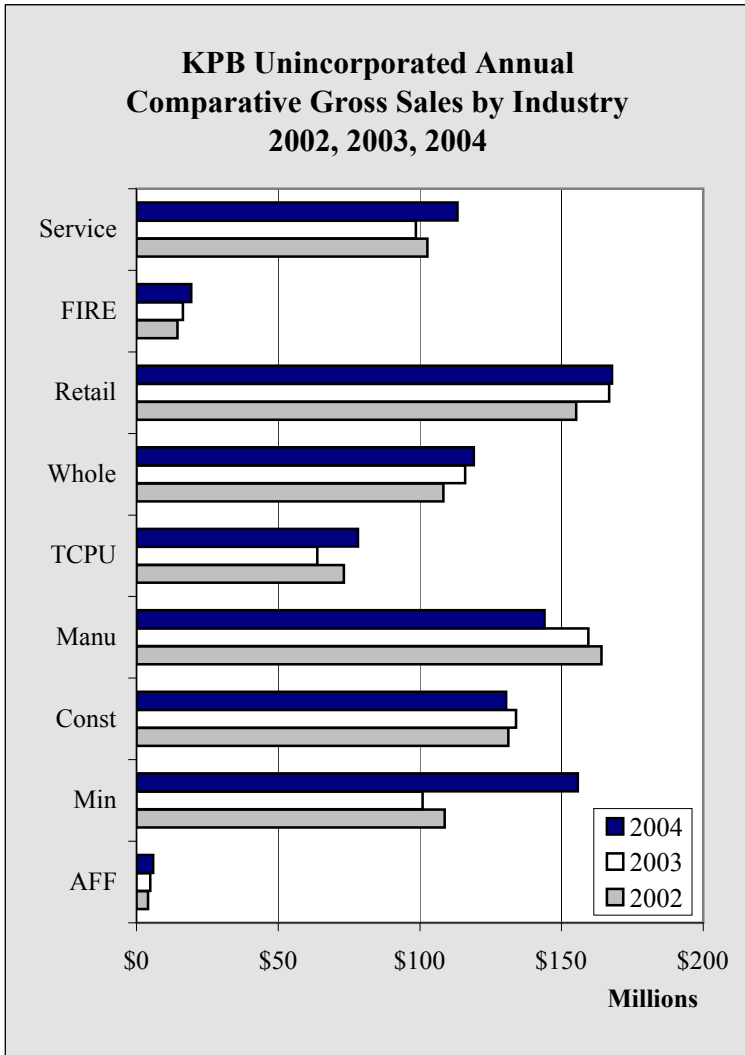


Chart 7.5

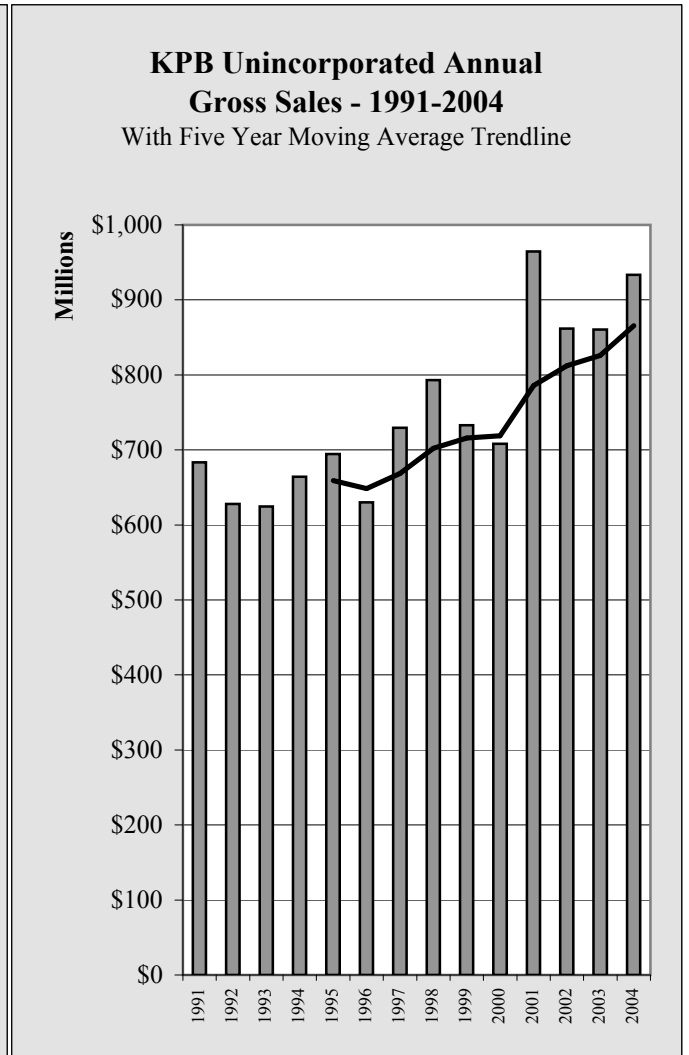


Chart 7.6

KPB Unincorporated Area Sales

KPB Unincorporated Annual Taxable Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	1,722,929	1,738,057	1,945,844	2,016,782	2,152,460	2,281,300	2,540,907	11.4%
Min	5,144,815	3,724,685	4,434,095	5,598,954	5,598,990	4,655,675	5,218,907	12.1%
Const	5,738,513	5,621,785	5,735,340	6,115,447	6,566,858	6,601,200	6,787,853	2.8%
Manu	3,388,424	3,021,658	3,084,591	3,041,030	2,944,959	2,626,320	2,872,144	9.4%
TCPU	35,992,074	39,160,283	39,092,526	42,147,135	41,606,993	37,098,365	40,099,801	8.1%
Whole	8,733,322	9,868,388	11,100,421	11,675,046	11,425,901	12,058,985	12,952,451	7.4%
Retail	72,533,481	75,119,590	80,838,970	85,853,411	86,150,313	89,695,084	88,824,823	-1.0%
FIRE	5,494,477	5,585,421	5,678,461	6,363,047	6,509,160	7,017,830	6,664,257	-5.0%
Service	40,794,714	43,554,212	47,432,032	48,734,123	47,390,646	47,504,072	52,072,433	9.6%
Govt	6,585	0	0	0	0	0	13,667	NA
Total	179,549,334	187,394,079	199,342,280	211,544,975	210,346,280	209,538,831	218,047,243	4.1%
Annual Change		4.4%	6.4%	6.1%	-0.6%	-0.4%	4.1%	

Table 7.4

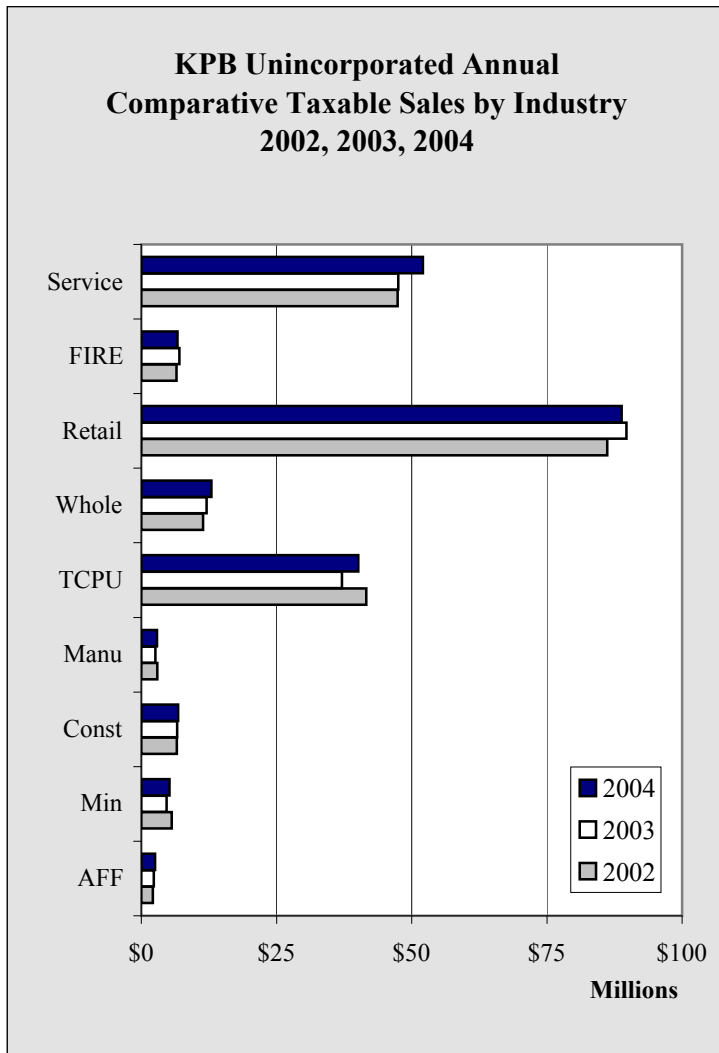


Chart 7.7

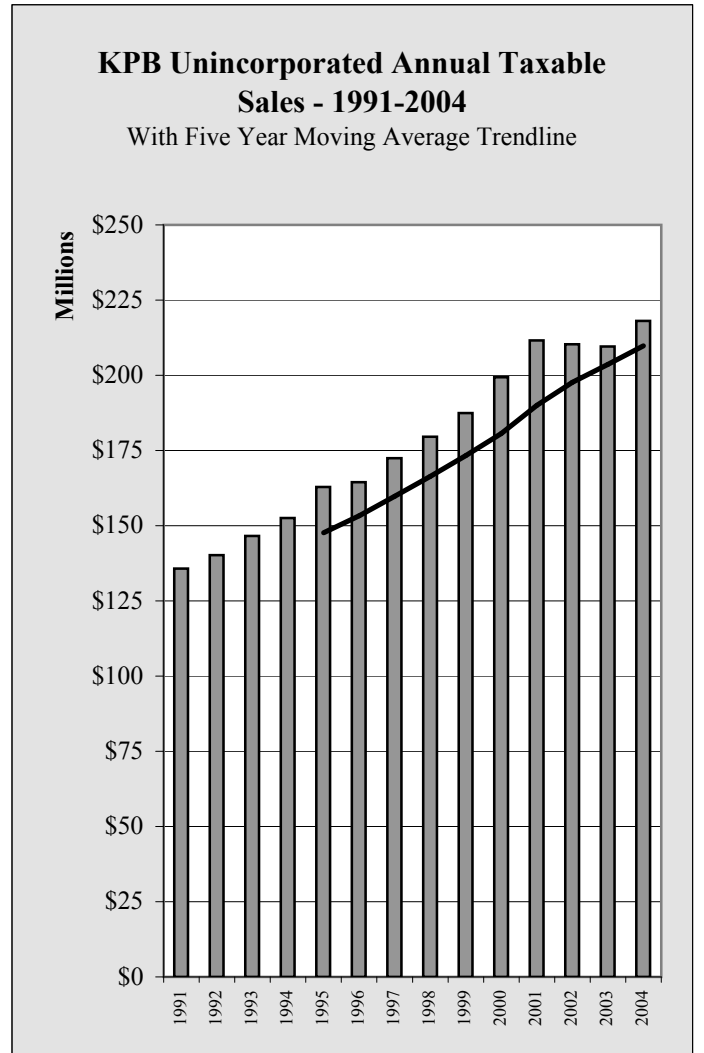


Chart 7.8

KPB Unincorporated Area Sales

KPB Unincorporated Gross Sales by Industry by Quarter - 2002-2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
AFF	447,651	1,142,492	1,430,097	1,070,350	4,090,590
Min	32,299,252	29,103,164	25,287,979	22,118,005	108,808,400
Const	24,605,950	30,778,098	40,528,297	35,349,350	131,261,695
Manu	14,954,570	34,871,253	44,941,727	69,309,105	164,076,655
TCPU	18,420,972	18,167,731	21,630,289	14,919,023	73,138,015
Whole	21,943,141	28,469,316	31,837,444	26,084,924	108,334,825
Retail	28,752,133	40,486,870	50,013,715	35,878,257	155,130,975
FIRE	3,214,862	3,704,383	3,878,053	3,638,778	14,436,076
Service	14,742,430	28,996,481	43,193,240	15,727,026	102,659,177
Govt	0	0	0	0	0
Total	159,380,961	215,719,788	262,740,841	224,094,818	861,936,408
2003					
AFF	445,085	2,042,231	1,578,920	748,173	4,814,409
Min	18,139,022	24,039,296	28,701,184	30,124,765	101,004,267
Const	22,024,293	35,948,201	44,783,625	31,141,092	133,897,211
Manu	31,662,293	22,050,431	53,343,537	52,415,011	159,471,272
TCPU	14,598,070	15,634,861	18,568,068	14,985,232	63,786,231
Whole	20,948,522	29,652,374	37,077,443	28,308,359	115,986,698
Retail	30,773,844	46,326,072	52,432,838	37,223,237	166,755,991
FIRE	2,801,512	4,574,602	5,140,046	3,892,151	16,408,311
Service	12,971,156	27,700,199	42,294,496	15,582,063	98,547,914
Govt	0	0	0	0	0
Total	154,363,797	207,968,267	283,920,157	214,420,083	860,672,304
2004					
AFF	438,254	1,256,193	1,632,207	2,530,980	5,857,634
Min	37,672,228	29,692,204	36,588,670	51,745,123	155,698,225
Const	15,137,343	22,803,329	37,227,466	55,275,584	130,443,722
Manu	21,943,272	7,606,427	87,311,541	27,105,715	143,966,955
TCPU	14,959,439	16,722,028	20,217,590	26,203,934	78,102,991
Whole	22,031,868	28,462,396	36,327,578	32,190,784	119,012,626
Retail	30,043,965	45,764,761	54,228,470	37,746,727	167,783,923
FIRE	3,743,613	3,934,012	4,830,935	6,807,832	19,316,392
Service	13,197,994	30,871,120	48,051,651	21,160,893	113,281,658
Govt	6,365	0	6,304	1,063	13,732
Total	159,174,341	187,112,470	326,422,412	260,768,635	933,477,858
2005					
					Year To Date
AFF	465,423				465,423
Min	37,465,302				37,465,302
Const	21,389,579				21,389,579
Manu	5,263,442				5,263,442
TCPU	18,894,611				18,894,611
Whole	25,153,252				25,153,252
Retail	29,210,862				29,210,862
FIRE	3,153,580				3,153,580
Service	14,061,176				14,061,176
Govt	13,317				13,317
Total	155,070,544				155,070,544

Table 7.5

KPB Unincorporated Area Sales

KPB Unincorporated Taxable Sales by Industry by Quarter - 2002-2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
AFF	396,517	780,587	570,742	404,614	2,152,460
Min	1,424,074	1,417,403	1,489,849	1,267,664	5,598,990
Const	1,132,055	1,657,737	2,141,282	1,635,784	6,566,858
Manu	396,651	881,441	1,202,450	464,417	2,944,959
TCPU	12,140,823	11,314,077	9,075,340	9,076,753	41,606,993
Whole	2,865,394	2,743,971	2,958,254	2,858,282	11,425,901
Retail	16,309,155	23,266,764	27,810,124	18,764,270	86,150,313
FIRE	1,506,676	1,626,536	1,941,804	1,434,144	6,509,160
Service	5,633,539	13,671,993	21,829,387	6,255,727	47,390,646
Govt	0	0	0	0	0
Total	41,804,884	57,360,509	69,019,232	42,161,655	210,346,280
2003					
AFF	360,151	859,055	635,120	426,974	2,281,300
Min	1,190,125	1,114,615	1,252,874	1,098,061	4,655,675
Const	1,144,439	1,889,809	2,022,587	1,544,365	6,601,200
Manu	355,143	792,161	968,694	510,322	2,626,320
TCPU	9,916,712	9,184,673	8,687,138	9,309,842	37,098,365
Whole	2,773,715	2,930,861	3,197,783	3,156,626	12,058,985
Retail	16,136,823	25,345,609	28,911,497	19,301,155	89,695,084
FIRE	1,452,777	1,841,058	2,240,741	1,483,254	7,017,830
Service	5,055,788	14,212,739	22,072,245	6,163,300	47,504,072
Govt	0	0	0	0	0
Total	38,385,673	58,170,580	69,988,679	42,993,899	209,538,831
2004					
AFF	402,891	915,588	748,068	474,360	2,540,907
Min	977,166	1,018,997	1,829,645	1,393,099	5,218,907
Const	1,180,160	1,735,881	2,118,052	1,753,760	6,787,853
Manu	367,901	785,263	1,215,828	503,152	2,872,144
TCPU	10,258,635	8,908,793	10,037,127	10,895,246	40,099,801
Whole	3,328,186	2,862,301	3,238,122	3,523,842	12,952,451
Retail	16,098,232	24,700,574	29,192,610	18,833,407	88,824,823
FIRE	1,481,302	1,680,137	1,946,397	1,556,421	6,664,257
Service	4,980,414	15,603,491	25,071,817	6,416,711	52,072,433
Govt	6,300	0	6,304	1,063	13,667
Total	39,081,187	58,211,025	75,403,970	45,351,061	218,047,243
2005					
				Year To Date	
AFF	419,213				419,213
Min	1,011,467				1,011,467
Const	1,120,998				1,120,998
Manu	383,507				383,507
TCPU	12,356,091				12,356,091
Whole	3,214,145				3,214,145
Retail	14,950,250				14,950,250
FIRE	1,338,749				1,338,749
Service	4,768,229				4,768,229
Govt	13,317				13,317
Total	39,575,966				39,575,966

Table 7.6