

KPB Sales

Sales tax records provide data useful for predicting economic trends and provide a basis for administrative decisions. Data collected are specific to the area collecting and reporting sales; but, by combining data from reporting communities, KPB trends can be determined. Routinely, three years or twelve quarters of information are revised each quarter. Sales data is provided by the KPB Finance Department, Sales Tax Division and include detail from Homer, Kenai, Seldovia, Seward, Soldotna and “Other KPB” areas. “Other KPB” indicates areas within the KPB but outside the boundaries of five incorporated cities. It also includes Kachemak City, which does not impose a sales tax. The 2% KPB sales tax is included in the city rates listed below, with revenues dedicated to funding the KPB school district. The balance is the tax imposed by each city with revenues being managed by that city.

The KPB does not provide an incentive for reporting non-taxable sales, resulting in incomplete Gross Sales data.

6.5%	5.5%	5.0%	4.0%	2.0%
Seldovia	Homer	Kenai	Seldovia	Other KPB
(April - September)		Seward	(October - March)	
		Soldotna		

Gross and Taxable Sales data are generally received quarterly through Sales Tax Returns from businesses within the KPB. Some businesses are required to report monthly while others with very low taxable sales may report on an annual basis. Sales that are exempt from sales tax include:

- Sales outside the borough;
- Sales for resale;
- Sales to government agencies;
- Sales to tax exempt organizations; and
- Sales in excess of \$500.

Industry abbreviations used in sales data include the following:

- AFF - Agriculture, Forestry and Fisheries - includes fish buyers;
- Min - Mining - includes Oil & Gas extraction and production;
- Const - Construction;
- Manu - Manufacturing - includes Oil & Gas Manufacturing and Fish Processing;
- TCPU - Travel, Communications and Public Utilities;
- Whole - Wholesale Trade;
- Retail - Retail Trade;
- FIRE - Finance, Insurance and Real Estate;
- Service - Services;
- Govt - Public Administration, Education and Services.

KPB Sales

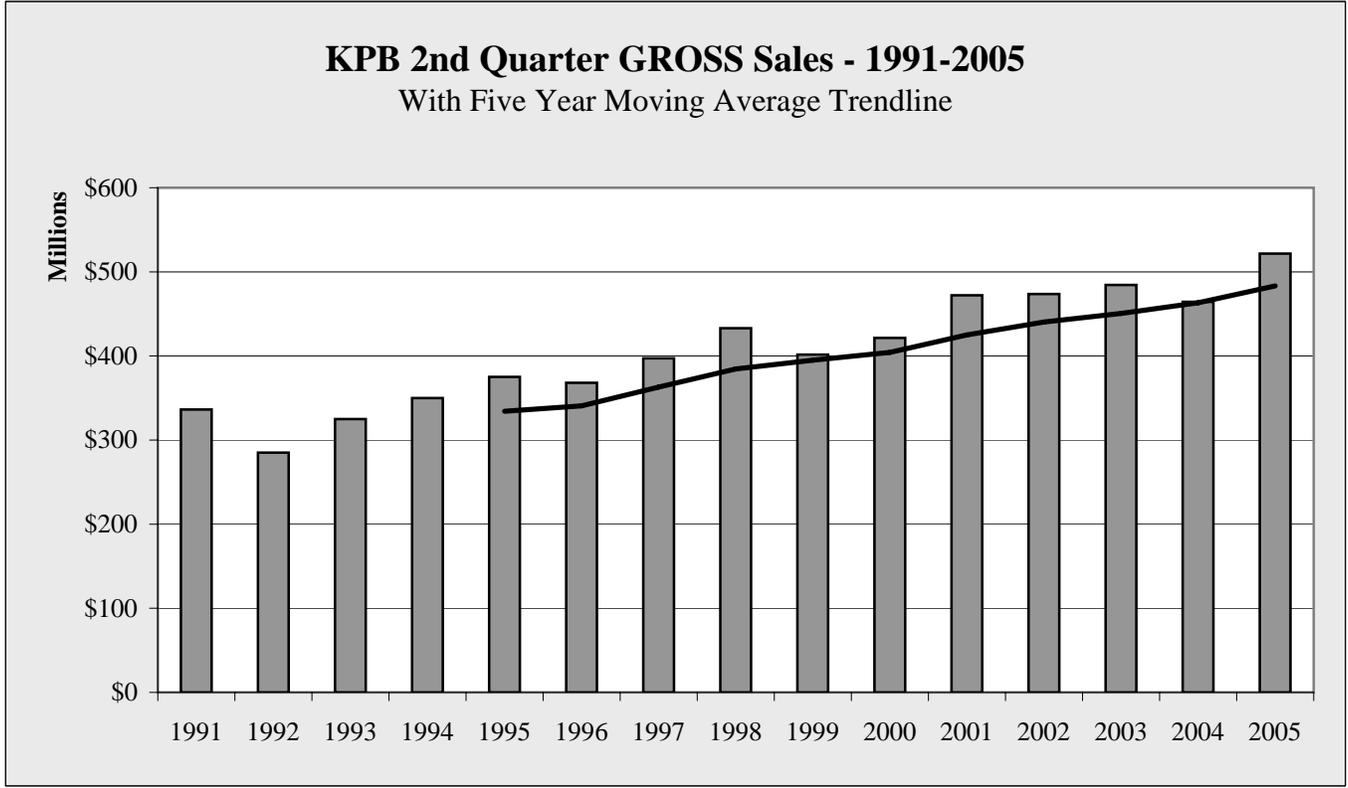


Chart 1.1

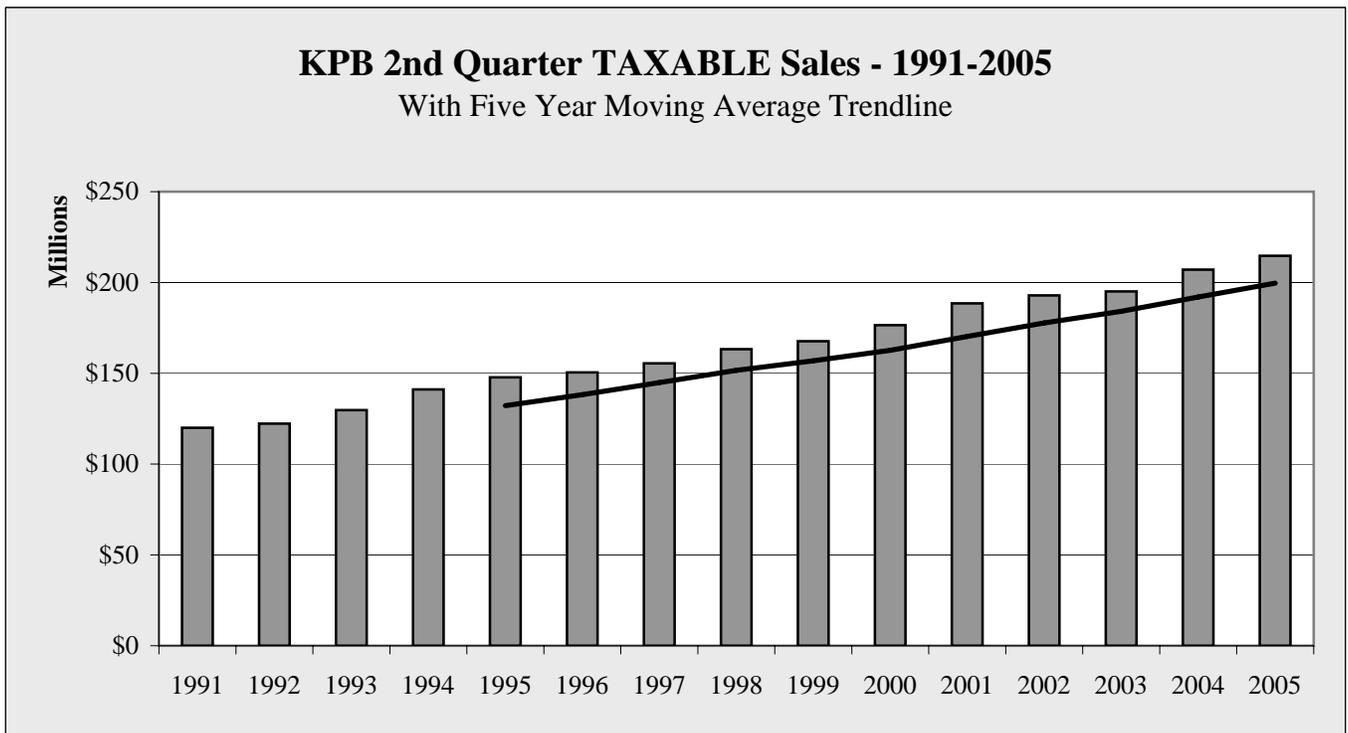


Chart 1.2

KPB Sales

KPB 2nd Quarter GROSS Sales by INDUSTRY - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
AFF	3,016,519	5,319,721	2,803,392	2,856,503	4,045,723	3,911,032	5,730,015	46.5%
Min	25,470,340	26,743,730	26,110,361	29,861,507	25,083,685	32,098,347	33,964,675	5.8%
Const	36,768,351	43,050,334	51,568,925	49,852,546	67,758,953	42,383,490	64,647,351	52.5%
Manu	38,595,274	33,981,714	56,672,953	44,663,448	34,259,747	15,540,229	19,822,789	27.6%
TCPU	40,730,993	37,904,376	40,127,980	42,378,179	38,841,966	35,418,629	66,292,744	87.2%
Whole	38,520,176	44,471,620	44,103,011	46,538,996	50,841,751	50,630,515	35,333,081	-30.2%
Retail	145,098,963	150,169,853	166,794,245	165,285,986	170,711,911	187,716,055	198,584,800	5.8%
FIRE	13,250,405	13,361,306	13,531,404	14,756,677	15,275,186	14,399,905	15,613,560	8.4%
Service	60,032,451	66,471,325	70,429,963	77,421,202	77,645,713	82,281,890	81,609,334	-0.8%
Govt	6,881	5,835	5,238	7,859	8,680	8,521	8,502	-0.2%
Total	401,490,353	421,479,814	472,147,472	473,622,903	484,473,315	464,388,613	521,606,851	12.3%
Annual Change		5.0%	12.0%	0.3%	2.3%	-4.1%	12.3%	

Table 1.1

KPB 2nd Quarter GROSS Sales Ten Year Change by INDUSTRY - 1995-2005 - in \$				
			10 Year Change	
	1995	2005	Percentage	Numerical
AFF	19,655,012	5,730,015	-70.8%	-13,924,997
Min	21,440,297	33,964,675	58.4%	12,524,378
Const	33,210,334	64,647,351	94.7%	31,437,017
Manu	37,246,429	19,822,789	-46.8%	-17,423,640
TCPU	55,822,677	66,292,744	18.8%	10,470,067
Whole	32,707,887	35,333,081	8.0%	2,625,194
Retail	116,003,856	198,584,800	71.2%	82,580,944
FIRE	9,734,115	15,613,560	60.4%	5,879,445
Service	49,317,186	81,609,334	65.5%	32,292,148
Govt	3,094	8,502	174.8%	5,408
Total	375,140,887	521,606,851	39.0%	146,465,964

Table 1.2

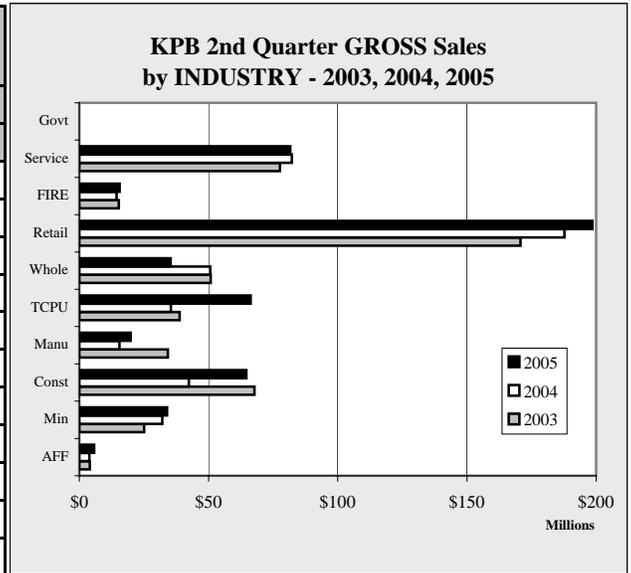


Chart 1.3

KPB 2nd Quarter GROSS Sales One Year Change by INDUSTRY - 2004-2005 - in \$				
			1 Year Change	
	2004	2005	Percentage	Numerical
AFF	3,911,032	5,730,015	46.5%	1,818,983
Min	32,098,347	33,964,675	5.8%	1,866,328
Const	42,383,490	64,647,351	52.5%	22,263,861
Manu	15,540,229	19,822,789	27.6%	4,282,560
TCPU	35,418,629	66,292,744	87.2%	30,874,115
Whole	50,630,515	35,333,081	-30.2%	-15,297,434
Retail	187,716,055	198,584,800	5.8%	10,868,745
FIRE	14,399,905	15,613,560	8.4%	1,213,655
Service	82,281,890	81,609,334	-0.8%	-672,556
Govt	8,521	8,502	-0.2%	-19
Total	464,388,613	521,606,851	12.3%	57,218,238

Table 1.3

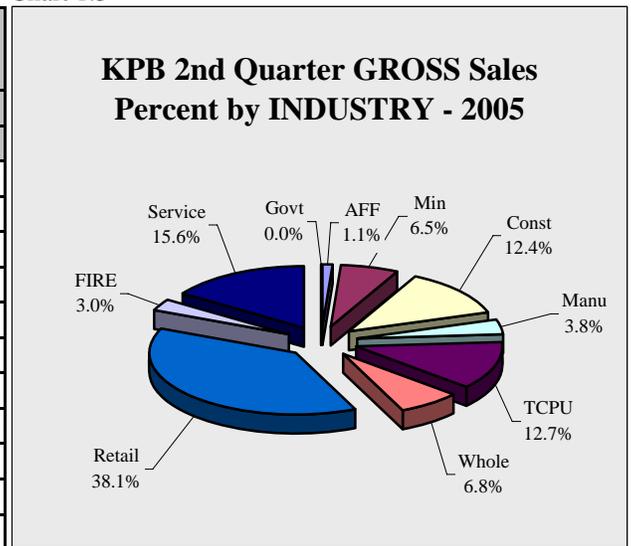


Chart 1.4

KPB Sales

KPB 2nd Quarter TAXABLE Sales by INDUSTRY - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
AFF	1,087,418	1,259,115	1,401,861	1,423,988	1,577,278	1,674,503	1,730,585	3.3%
Min	936,119	1,086,368	1,349,445	1,484,251	1,170,493	1,082,504	1,027,174	-5.1%
Const	2,452,936	2,476,890	2,526,383	2,677,823	3,128,868	2,922,202	3,028,610	3.6%
Manu	2,644,412	2,809,920	2,885,132	2,791,765	2,607,213	2,737,701	2,677,623	-2.2%
TCPU	18,580,759	19,151,919	19,064,716	21,477,202	20,321,138	19,473,926	19,955,815	2.5%
Whole	4,704,744	5,579,186	5,794,250	5,679,123	6,337,983	6,600,388	6,694,933	1.4%
Retail	95,045,828	99,715,539	108,655,727	109,883,510	112,417,564	122,379,469	129,288,137	5.6%
FIRE	4,899,070	5,115,328	5,949,812	6,078,006	5,975,269	5,712,050	5,585,453	-2.2%
Service	37,260,491	39,296,503	40,842,035	41,353,274	41,519,812	44,443,654	44,693,390	0.6%
Govt	6,881	5,835	5,238	7,859	8,680	8,521	8,502	-0.2%
Total	167,618,658	176,496,603	188,474,599	192,856,801	195,064,298	207,034,918	214,690,222	3.7%
Annual Change		5.3%	6.8%	2.3%	1.1%	6.1%	3.7%	

Table 1.4

KPB 2nd Quarter TAXABLE Sales Ten Year Change by INDUSTRY - 1995-2005 - in \$				
			10 Year Change	
	1995	2005	Percentage	Numerical
AFF	1,040,829	1,730,585	66.3%	689,756
Min	1,107,810	1,027,174	-7.3%	-80,636
Const	2,150,526	3,028,610	40.8%	878,084
Manu	2,342,028	2,677,623	14.3%	335,595
TCPU	16,150,625	19,955,815	23.6%	3,805,190
Whole	5,229,717	6,694,933	28.0%	1,465,216
Retail	83,080,137	129,288,137	55.6%	46,208,000
FIRE	4,792,222	5,585,453	16.6%	793,231
Service	31,858,642	44,693,390	40.3%	12,834,748
Govt	3,094	8,502	174.8%	5,408
Total	147,755,630	214,690,222	45.3%	66,934,592

Table 1.5

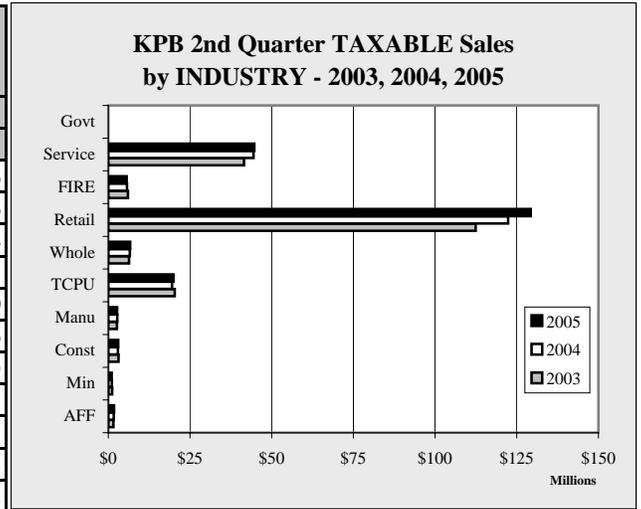


Chart 1.5

KPB 2nd Quarter TAXABLE Sales One Year Change by INDUSTRY - 2004-2005 - in \$				
			1 Year Change	
	2004	2005	Percentage	Numerical
AFF	1,674,503	1,730,585	3.3%	56,082
Min	1,082,504	1,027,174	-5.1%	-55,330
Const	2,922,202	3,028,610	3.6%	106,408
Manu	2,737,701	2,677,623	-2.2%	-60,078
TCPU	19,473,926	19,955,815	2.5%	481,889
Whole	6,600,388	6,694,933	1.4%	94,545
Retail	122,379,469	129,288,137	5.6%	6,908,668
FIRE	5,712,050	5,585,453	-2.2%	-126,597
Service	44,443,654	44,693,390	0.6%	249,736
Govt	8,521	8,502	-0.2%	-19
Total	207,034,918	214,690,222	3.7%	7,655,304

Table 1.6

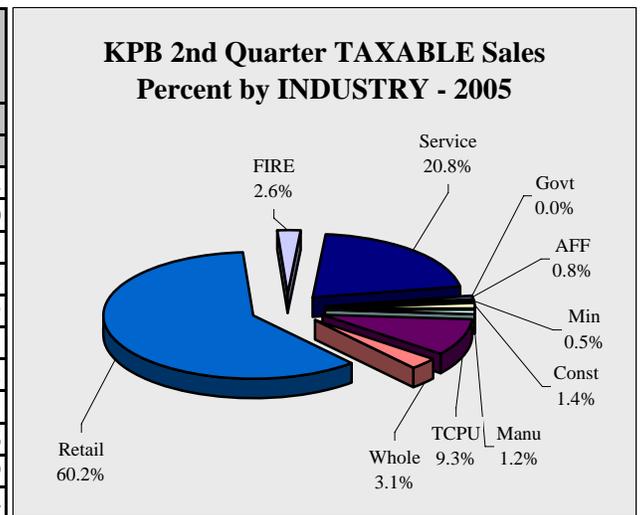


Chart 1.6

KPB Sales

KPB 2nd Quarter GROSS Sales by AREA - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Homer	53,871,188	59,287,582	56,857,475	68,671,745	75,287,944	68,978,475	84,293,052	22.2%
Kenai	61,605,164	66,158,563	76,673,936	67,929,291	67,424,299	74,275,624	99,203,608	33.6%
Seldovia	1,388,188	1,526,900	1,473,305	1,155,055	1,629,455	1,971,670	2,084,625	5.7%
Seward	36,041,325	38,014,037	44,452,278	40,385,376	46,984,153	42,760,800	57,117,577	33.6%
Soldotna	67,874,942	72,515,215	75,042,511	79,761,648	85,179,197	89,308,815	84,930,767	-4.9%
Other KPB	180,709,546	183,977,517	217,647,967	215,719,788	207,968,267	187,093,229	193,977,222	3.7%
Total	401,490,353	421,479,814	472,147,472	473,622,903	484,473,315	464,388,613	521,606,851	12.3%
Annual Change		5.0%	12.0%	0.3%	2.3%	-4.1%	12.3%	

Table 1.7

KPB 2nd Quarter GROSS Sales Ten Year Change by AREA - 1995-2005 - in \$				
			10 Year Change	
	1995	2005	Percentage	Numerical
Homer	48,092,891	84,293,052	75.3%	36,200,161
Kenai	63,194,041	99,203,608	57.0%	36,009,567
Seldovia	1,802,578	2,084,625	15.6%	282,047
Seward	31,743,226	57,117,577	79.9%	25,374,351
Soldotna	53,363,505	84,930,767	59.2%	31,567,262
Other KPB	176,944,646	193,977,222	9.6%	17,032,576
Total	375,140,887	521,606,851	39.0%	146,465,964

Table 1.8

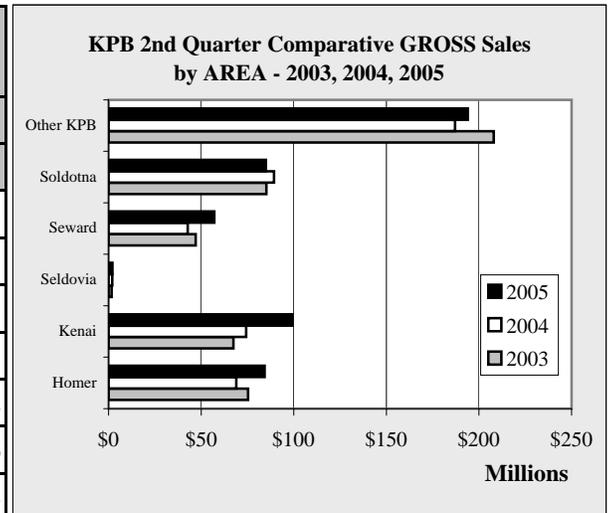


Chart 1.7

KPB 2nd Quarter GROSS Sales One Year Change by AREA - 2004-2005 - in \$				
			1 Year Change	
	2004	2005	Percentage	Numerical
Homer	68,978,475	84,293,052	22.2%	15,314,577
Kenai	74,275,624	99,203,608	33.6%	24,927,984
Seldovia	1,971,670	2,084,625	5.7%	112,955
Seward	42,760,800	57,117,577	33.6%	14,356,777
Soldotna	89,308,815	84,930,767	-4.9%	-4,378,048
Other KPB	187,093,229	193,977,222	3.7%	6,883,993
Total	464,388,613	521,606,851	12.3%	57,218,238

Table 1.9

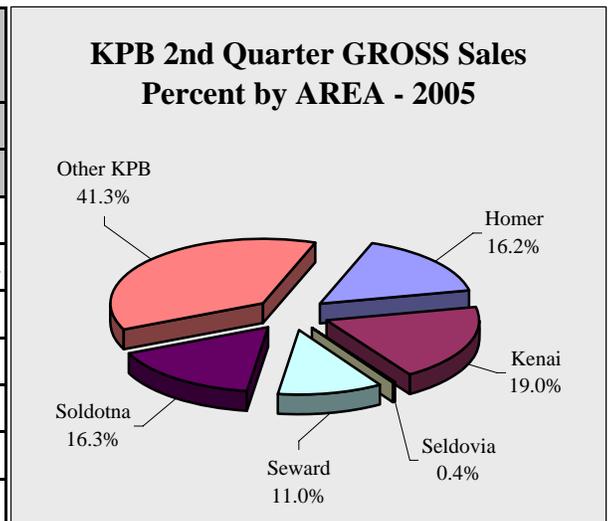


Chart 1.8

KPB Sales

KPB 2nd Quarter TAXABLE Sales by AREA - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Homer	26,938,559	28,797,872	30,191,477	34,267,489	37,038,468	39,648,524	40,238,511	1.5%
Kenai	30,905,185	31,547,905	34,988,669	34,649,565	29,801,554	36,252,658	37,280,735	2.8%
Seldovia	915,962	1,018,255	956,033	898,830	962,966	939,589	926,708	-1.4%
Seward	19,907,186	21,160,898	21,553,264	22,176,474	22,072,081	22,997,045	25,039,952	8.9%
Soldotna	38,205,240	38,766,616	42,914,074	43,503,934	47,018,649	49,010,429	51,098,338	4.3%
Other KPB	50,746,526	55,205,057	57,871,082	57,360,509	58,170,580	58,187,673	60,105,978	3.3%
Total	167,618,658	176,496,603	188,474,599	192,856,801	195,064,298	207,035,918	214,690,222	3.7%
Annual Change		5.3%	6.8%	2.3%	1.1%	6.1%	3.7%	

Table 1.10

KPB 2nd Quarter TAXABLE Sales Ten Year Change by AREA - 1995-2005 - in \$				
			10 Year Change	
	1995	2005	Percentage	Numerical
Homer	24,901,076	40,238,511	61.6%	15,337,435
Kenai	28,333,677	37,280,735	31.6%	8,947,058
Seldovia	981,822	926,708	-5.6%	-55,114
Seward	16,721,903	25,039,952	49.7%	8,318,049
Soldotna	32,168,958	51,098,338	58.8%	18,929,380
Other KPB	44,648,194	60,105,978	34.6%	15,457,784
Total	147,755,630	214,690,222	45.3%	66,934,592

Table 1.11

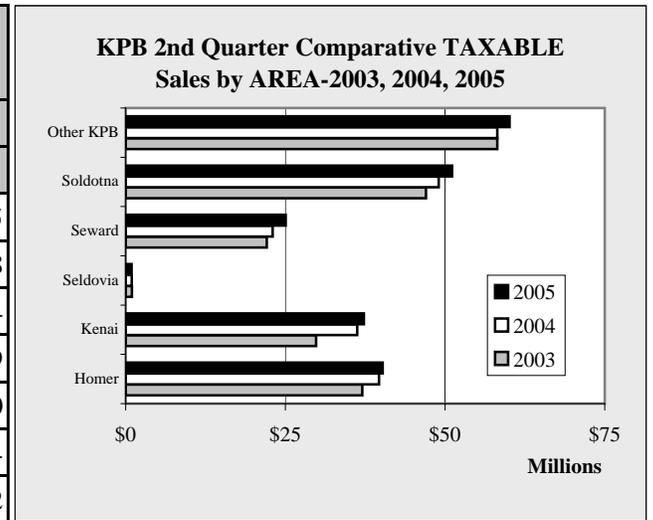


Chart 1.9

KPB 2nd Quarter TAXABLE Sales One Year Change by AREA - 2004-2005 - in \$				
			1 Year Change	
	2004	2005	Percentage	Numerical
Homer	39,648,524	40,238,511	1.5%	589,987
Kenai	36,252,658	37,280,735	2.8%	1,028,077
Seldovia	939,589	926,708	-1.4%	-12,881
Seward	22,997,045	25,039,952	8.9%	2,042,907
Soldotna	49,010,429	51,098,338	4.3%	2,087,909
Other KPB	58,187,673	60,105,978	3.3%	1,918,305
Total	207,035,918	214,690,222	3.7%	7,654,304

Table 1.12

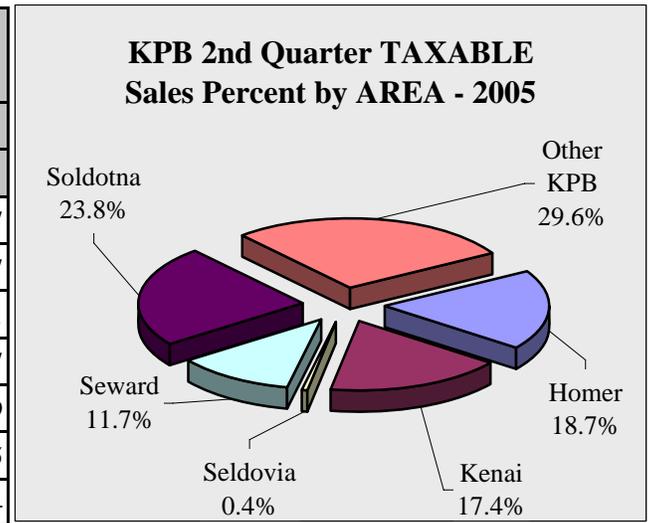


Chart 1.10

KPB Sales

KPB YTD 6/30 GROSS Sales by INDUSTRY - 1999-2005 - in \$

	1999	2000	2001	2002	2003	2004	2005
Ag. Forestry, Fish	4,232,629	7,324,230	4,385,438	4,861,344	6,065,662	6,251,958	8,704,051
Mining	60,073,571	46,735,102	54,334,306	64,523,892	44,343,827	71,899,741	73,796,284
Construction	62,530,398	71,406,342	91,223,587	93,001,679	111,121,384	71,026,001	106,947,858
Manufacturing	64,380,550	59,515,301	105,149,536	66,005,209	72,836,195	41,647,284	53,664,885
Trans, Comm, Pub Util	79,777,691	73,792,185	78,569,430	83,101,571	77,059,039	74,385,678	124,677,770
Wholesale	69,463,920	77,663,421	80,077,933	83,667,742	86,760,176	92,413,286	72,567,868
Retail	243,879,541	256,797,055	283,285,514	281,185,083	293,832,344	314,556,550	329,788,507
Finance, Ins, Real Est	25,048,139	24,323,533	24,447,401	27,145,915	26,979,772	27,700,815	27,487,194
Services	94,089,544	100,079,432	106,708,416	120,655,660	119,202,254	125,361,273	127,422,071
Government	19,812	13,322	11,745	14,559	20,999	22,184	23,716
Total	703,495,795	717,649,923	828,193,306	824,162,654	838,221,652	825,264,770	925,080,204
Annual Change		2.0%	15.4%	-0.5%	1.7%	-1.5%	12.1%

Table 1.13

**KPB YTD 6/30 GROSS Sales Ten Year Change
by INDUSTRY - 1995-2005 - in \$**

			10 Year Change	
	1995	2005	Percentage	Numerical
Ag. Forestry, Fish	28,398,555	8,704,051	-69.4%	-19,694,504
Mining	43,366,688	73,796,284	70.2%	30,429,596
Construction	55,679,743	106,947,858	92.1%	51,268,115
Manufacturing	70,268,931	53,664,885	-23.6%	-16,604,046
Trans, Comm, Pub Util	101,996,357	124,677,770	22.2%	22,681,413
Wholesale	54,698,925	72,567,868	32.7%	17,868,943
Retail	192,790,723	329,788,507	71.1%	136,997,784
Finance, Ins, Real Est	20,023,514	27,487,194	37.3%	7,463,680
Services	75,351,139	127,422,071	69.1%	52,070,932
Government	6,033	23,716	293.1%	17,683
Total	642,580,608	925,080,204	44.0%	282,499,596

Table 1.14

**KPB YTD 6/30 GROSS Sales by
INDUSTRY - 2003, 2004, 2005**

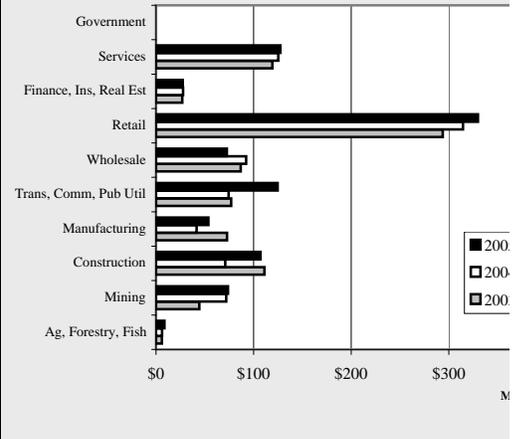


Chart 1.11

**KPB YTD 6/30 GROSS Sales One Year Change
by INDUSTRY - 2004-2005 - in \$**

			1 Year Change	
	2004	2005	Percentage	Numerical
Ag. Forestry, Fish	6,251,958	8,704,051	39.2%	2,452,093
Mining	71,899,741	73,796,284	2.6%	1,896,543
Construction	71,026,001	106,947,858	50.6%	35,921,857
Manufacturing	41,647,284	53,664,885	28.9%	12,017,601
Trans, Comm, Pub Util	74,385,678	124,677,770	67.6%	50,292,092
Wholesale	92,413,286	72,567,868	-21.5%	-19,845,418
Retail	314,556,550	329,788,507	4.8%	15,231,957
Finance, Ins, Real Est	27,700,815	27,487,194	-0.8%	-213,621
Services	125,361,273	127,422,071	1.6%	2,060,798
Government	22,184	23,716	6.9%	1,532
Total	825,264,770	925,080,204	12.1%	99,815,434

Table 1.15

**KPB YTD 6/30 GROSS Sales
Percent by INDUSTRY - 2005**

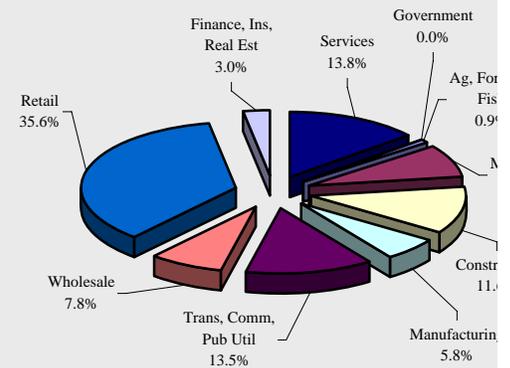
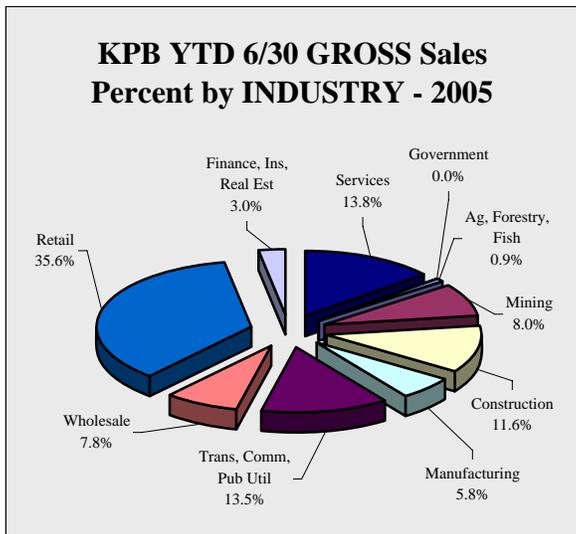
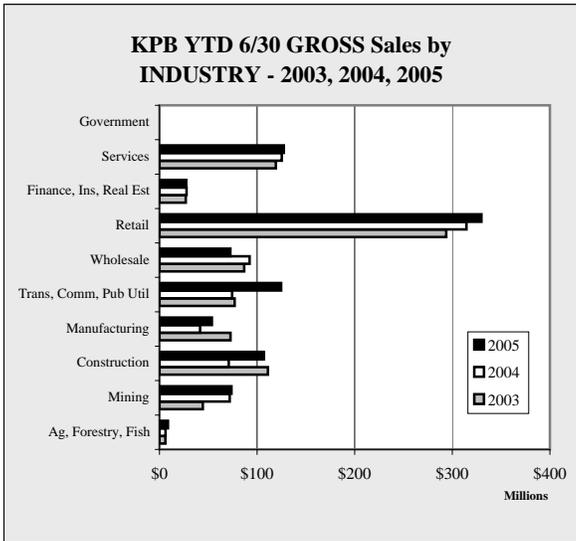


Chart 1.12

KPB Sales

Annual Change
39.2%
2.6%
50.6%
28.9%
67.6%
-21.5%
4.8%
-0.8%
1.6%
6.9%
12.1%



KPB Sales

KPB YTD 6/30 TAXABLE Sales by INDUSTRY - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Ag, Forest, Fishing	1,618,223	1,903,084	2,130,092	2,220,368	2,340,323	2,563,780	2,678,251	4.5%
Mining	1,701,296	1,987,867	2,577,296	2,966,852	2,404,111	2,130,172	2,115,004	-0.7%
Construction	4,372,902	4,353,592	4,393,270	4,714,971	5,188,611	5,139,211	5,115,231	-0.5%
Manufacturing	4,087,599	4,284,876	4,382,690	4,099,509	4,046,100	4,249,831	4,022,366	-5.4%
Trans, Comm, Pub Ut	38,030,469	38,357,947	38,384,906	43,051,137	41,971,663	40,495,467	43,036,143	6.3%
Wholesale	8,746,060	10,022,041	10,400,395	10,462,384	11,390,544	12,492,818	12,318,487	-1.4%
Retail	160,203,329	167,703,226	182,360,553	186,304,973	192,401,051	205,540,046	215,105,985	4.7%
Finance, Ins, Real Est	9,293,864	9,458,632	10,939,740	11,531,092	11,284,963	10,600,980	10,263,709	-3.2%
Services	53,943,980	56,565,623	58,753,041	60,292,562	60,298,460	63,695,410	64,286,395	0.9%
Government	19,812	13,322	11,745	14,559	20,999	22,119	23,716	7.2%
Total	282,017,534	294,650,210	314,333,728	325,658,407	331,346,825	346,929,834	358,965,287	3.5%
Annual Change		4.5%	6.7%	3.6%	1.7%	4.7%	3.5%	

Table 1.16

KPB YTD 6/30 TAXABLE Sales Ten Year Change by INDUSTRY - 1995-2005 - in \$				
			10 Year Change	
	1995	2005	Percentage	Numerical
Ag, Forest, Fishing	1,540,220	2,678,251	73.9%	1,138,031
Mining	2,058,119	2,115,004	2.8%	56,885
Construction	3,701,319	5,115,231	38.2%	1,413,912
Manufacturing	3,677,718	4,022,366	9.4%	344,648
Trans, Comm, Pub Ut	32,199,659	43,036,143	33.7%	10,836,484
Wholesale	9,724,367	12,318,487	26.7%	2,594,120
Retail	138,489,301	215,105,985	55.3%	76,616,684
Finance, Ins, Real Est	9,093,252	10,263,709	12.9%	1,170,457
Services	46,365,687	64,286,395	38.7%	17,920,708
Government	6,033	23,716	293.1%	17,683
Total	246,855,675	358,965,287	45.4%	112,109,612

Table 1.17

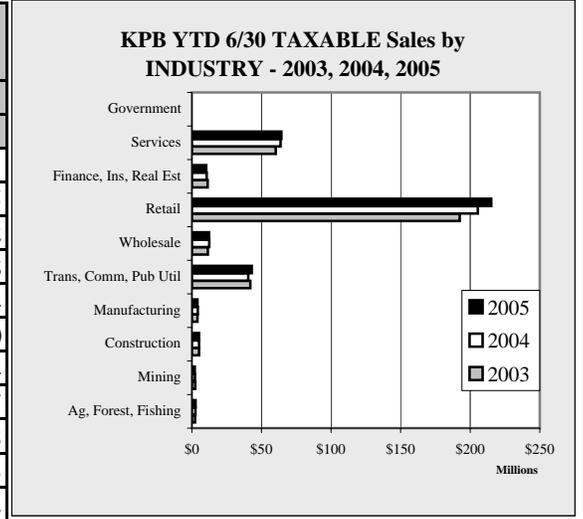


Chart 1.13

KPB YTD 6/30 TAXABLE Sales One Year Change by INDUSTRY - 2004-2005 - in \$				
			1 Year Change	
	2004	2005	Percentage	Numerical
Ag, Forest, Fishing	2,563,780	2,678,251	4.5%	114,471
Mining	2,130,172	2,115,004	-0.7%	-15,168
Construction	5,139,211	5,115,231	-0.5%	-23,980
Manufacturing	4,249,831	4,022,366	-5.4%	-227,465
Trans, Comm, Pub Ut	40,495,467	43,036,143	6.3%	2,540,676
Wholesale	12,492,818	12,318,487	-1.4%	-174,331
Retail	205,540,046	215,105,985	4.7%	9,565,939
Finance, Ins, Real Est	10,600,980	10,263,709	-3.2%	-337,271
Services	63,695,410	64,286,395	0.9%	590,985
Government	22,119	23,716	7.2%	1,597
Total	346,929,834	358,965,287	3.5%	12,035,453

Table 1.18

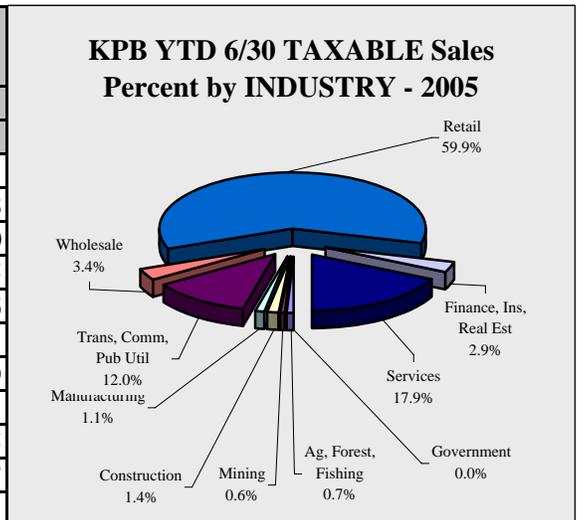


Chart 1.14

KPB Sales

KPB YTD 6/30 GROSS Sales by AREA - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Homer	93,424,836	97,742,749	97,702,453	112,936,691	126,516,220	117,119,788	136,181,405	16.3%
Kenai	110,915,061	121,768,139	139,092,222	128,525,660	129,564,656	135,348,128	174,708,908	29.1%
Seldovia	2,296,246	2,677,592	2,372,116	2,166,767	2,476,460	3,376,717	3,345,692	-0.9%
Seward	59,398,212	57,101,834	64,983,550	63,339,389	67,919,337	63,936,089	83,576,862	30.7%
Soldotna	119,304,922	127,717,111	135,844,788	142,093,398	149,412,915	159,220,303	150,866,600	-5.2%
Other KPB	318,156,518	310,642,498	388,198,177	375,100,749	362,332,064	346,263,745	376,400,737	8.7%
Total	703,495,795	717,649,923	828,193,306	824,162,654	838,221,652	825,264,770	925,080,204	12.1%
Annual Change		2.0%	15.4%	-0.5%	1.7%	-1.5%	12.1%	

Table 1.19

KPB YTD 6/30 GROSS Sales Ten Year Change by AREA - 1995-2005 - in \$				
			10 Year Change	
	1995	2005	Percentage	Numerical
Homer	80,286,452	136,181,405	69.6%	55,894,953
Kenai	110,225,023	174,708,908	58.5%	64,483,885
Seldovia	2,765,473	3,345,692	21.0%	580,219
Seward	49,048,950	83,576,862	70.4%	34,527,912
Soldotna	93,990,552	150,866,600	60.5%	56,876,048
Other KPB	306,264,158	376,400,737	22.9%	70,136,579
Total	642,580,608	925,080,204	44.0%	282,499,596

Table 1.20

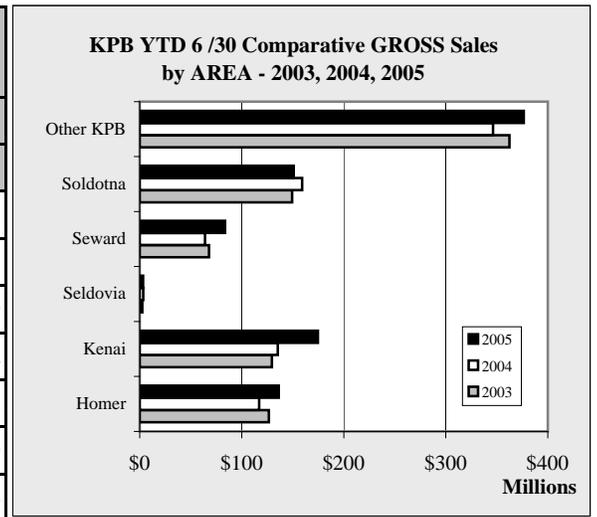


Chart 1.15

KPB YTD 6/30 GROSS Sales One Year Change by AREA - 2004-2005 - in \$				
			1 Year Change	
	2004	2005	Percentage	Numerical
Homer	117,119,788	136,181,405	16.3%	19,061,617
Kenai	135,348,128	174,708,908	29.1%	39,360,780
Seldovia	3,376,717	3,345,692	-0.9%	-31,025
Seward	63,936,089	83,576,862	30.7%	19,640,773
Soldotna	159,220,303	150,866,600	-5.2%	-8,353,703
Other KPB	346,263,745	376,400,737	8.7%	30,136,992
Total	825,264,770	925,080,204	12.1%	99,815,434

Table 1.21

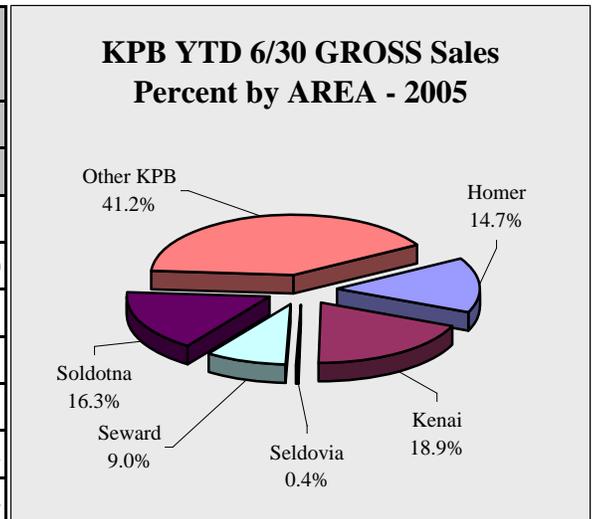


Chart 1.16

KPB Sales

KPB YTD 6/30 TAXABLE Sales by AREA - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Homer	43,577,026	46,125,732	47,956,681	52,964,593	59,494,750	63,473,444	64,574,690	1.7%
Kenai	56,089,082	57,069,418	62,877,910	63,587,907	60,895,030	65,798,649	66,774,067	1.5%
Seldovia	1,485,400	1,587,348	1,539,588	1,472,454	1,561,936	1,506,315	1,499,225	-0.5%
Seward	29,125,864	30,535,258	30,626,757	31,227,518	31,356,585	32,491,809	35,131,352	8.1%
Soldotna	66,645,168	68,431,036	75,406,451	77,240,542	81,482,271	86,393,757	89,832,191	4.0%
Other KPB	85,094,994	90,901,418	95,926,341	99,165,393	96,556,253	97,268,860	101,153,762	4.0%
Total	282,017,534	294,650,210	314,333,728	325,658,407	331,346,825	346,932,834	358,965,287	3.5%
Annual Change		4.5%	6.7%	3.6%	1.7%	4.7%	3.5%	

Table 1.22

KPB YTD 6/30 TAXABLE Sales Ten Year Change by AREA - 1995-2005 - in \$				
			10 Year Change	
	1995	2005	Percentage	Numerical
Homer	39,698,606	64,574,690	62.7%	24,876,084
Kenai	51,145,431	66,774,067	30.6%	15,628,636
Seldovia	1,584,627	1,499,225	-5.4%	-85,402
Seward	24,395,915	35,131,352	44.0%	10,735,437
Soldotna	55,738,478	89,832,191	61.2%	34,093,713
Other KPB	74,292,618	101,153,762	36.2%	26,861,144
Total	246,855,675	358,965,287	45.4%	112,109,612

Table 1.23

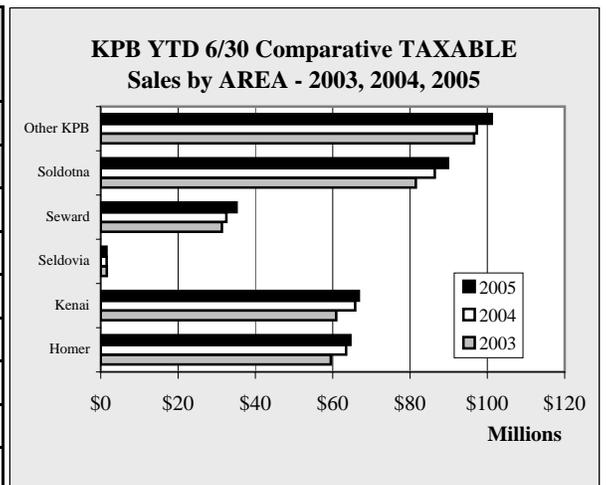


Chart 1.17

KPB YTD 6/30 TAXABLE Sales One Year Change by AREA - 2004-2005 - in \$				
			1 Year Change	
	2004	2005	Percentage	Numerical
Homer	63,473,444	64,574,690	1.7%	1,101,246
Kenai	65,798,649	66,774,067	1.5%	975,418
Seldovia	1,506,315	1,499,225	-0.5%	-7,090
Seward	32,491,809	35,131,352	8.1%	2,639,543
Soldotna	86,393,757	89,832,191	4.0%	3,438,434
Other KPB	97,268,860	101,153,762	4.0%	3,884,902
Total	346,932,834	358,965,287	3.5%	12,032,453

Table 1.24

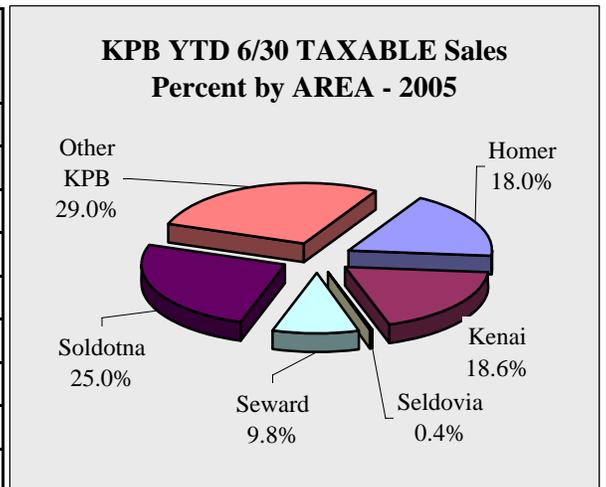


Chart 1.18

KPB Sales

KPB Annual GROSS Sales by INDUSTRY - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Ag, Forest, Fish	30,373,442	32,347,943	24,816,872	17,584,763	16,750,059	22,009,310	27,631,235	25.5%
Mining	190,689,442	115,241,075	121,868,065	126,250,792	113,521,181	106,561,739	165,354,111	55.2%
Construction	187,102,648	166,008,223	185,994,582	241,706,588	229,399,098	258,447,580	237,489,930	-8.1%
Manufacturing	147,360,433	165,066,528	117,856,947	287,725,053	201,047,383	199,442,339	170,708,461	-14.4%
Trans, Comm, Pub Util	159,766,641	169,321,042	156,272,089	173,246,581	172,554,610	158,372,166	181,051,679	14.3%
Wholesale	149,117,372	155,121,630	171,235,874	177,036,125	188,223,387	194,212,922	366,603,918	88.8%
Retail	547,202,550	545,752,691	580,370,933	633,597,773	625,008,358	644,697,386	699,981,425	8.6%
Finance, Ins, Real Est	50,782,517	51,186,806	50,390,903	54,153,772	54,924,793	58,011,247	64,300,864	10.8%
Services	211,144,805	220,251,298	235,820,173	256,185,223	276,510,185	278,240,792	309,254,338	11.1%
Government	26,751	28,814	17,350	20,316	22,579	41,980	35,105	-16.4%
Total	1,673,566,601	1,620,326,050	1,644,643,788	1,967,506,986	1,877,961,633	1,920,037,461	2,222,411,066	15.7%
Annual Change		-3.2%	1.5%	19.6%	-4.6%	2.2%	15.7%	

Table 1.25

KPB Annual GROSS Sales Ten Year Change by INDUSTRY - 1994-2004 - in \$				
			10 Year Change	
	1994	2004	Percentage	Numerical
Ag, Forest, Fish	68,690,735	27,631,235	-59.8%	-41,059,500
Mining	122,926,355	165,354,111	34.5%	42,427,756
Construction	126,432,113	237,489,930	87.8%	111,057,817
Manufacturing	119,602,870	170,708,461	42.7%	51,105,591
Trans, Comm, Pub Util	215,875,618	181,051,679	-16.1%	-34,823,939
Wholesale	65,326,820	366,603,918	461.2%	301,277,098
Retail	375,876,957	699,981,425	86.2%	324,104,468
Finance, Ins, Real Est	47,089,458	64,300,864	36.6%	17,211,406
Services	149,140,054	309,254,338	107.4%	160,114,284
Government	8,126	35,105	332.0%	26,979
Total	1,290,969,106	2,222,411,066	72.2%	931,441,960

Table 1.26

KPB Annual GROSS Sales One Year Change by INDUSTRY - 2003-2004 - in \$				
			1 Year Change	
	2003	2004	Percentage	Numerical
Ag, Forest, Fish	22,009,310	27,631,235	25.5%	5,621,925
Mining	106,561,739	165,354,111	55.2%	58,792,372
Construction	258,447,580	237,489,930	-8.1%	-20,957,650
Manufacturing	199,442,339	170,708,461	-14.4%	-28,733,878
Trans, Comm, Pub Util	158,372,166	181,051,679	14.3%	22,679,513
Wholesale	194,212,922	366,603,918	88.8%	172,390,996
Retail	644,697,386	699,981,425	8.6%	55,284,039
Finance, Ins, Real Est	58,011,247	64,300,864	10.8%	6,289,617
Services	278,240,792	309,254,338	11.1%	31,013,546
Government	41,980	35,105	-16.4%	-6,875
Total	1,920,037,461	2,222,411,066	15.7%	302,373,605

Table 1.27

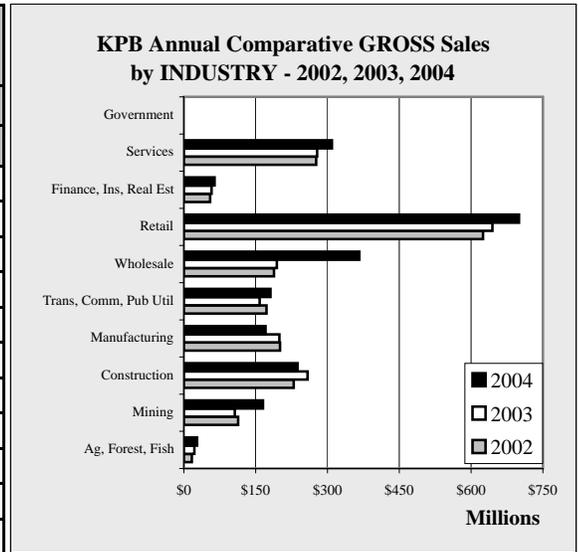


Chart 1.19

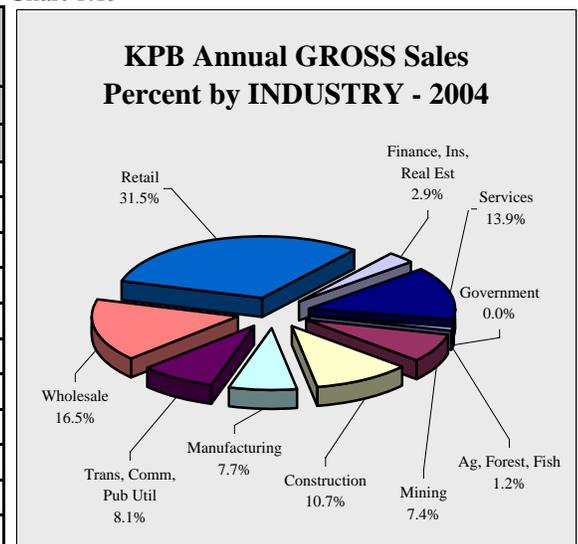


Chart 1.20

KPB Sales

KPB Annual TAXABLE Sales by INDUSTRY - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AG, Forest, Fish	3,458,989	3,539,802	4,148,862	4,391,790	4,461,252	5,010,961	5,525,243	10.3%
Mining	5,202,698	3,828,650	4,613,878	5,863,223	5,848,904	4,885,262	5,502,300	12.6%
Construction	9,821,330	9,921,434	9,658,671	10,002,648	10,709,485	11,283,352	11,272,667	-0.1%
Manufacturing	9,578,020	9,251,298	9,792,611	9,654,663	9,616,559	9,239,486	9,859,946	6.7%
Trans, Comm, Pub Util	72,108,745	79,282,344	77,420,153	79,415,747	83,947,088	81,373,510	82,707,524	1.6%
Wholesale	18,357,305	19,290,256	21,493,691	22,282,063	21,690,782	24,282,313	26,290,768	8.3%
Retail	353,131,302	367,123,730	383,777,809	411,721,005	419,549,532	429,268,052	461,757,359	7.6%
Finance, Ins, Real Est	18,576,711	18,862,816	20,702,551	23,486,072	24,084,827	22,751,829	22,352,088	-1.8%
Services	122,225,757	129,434,976	135,510,623	139,066,219	144,301,953	144,745,238	154,901,038	7.0%
Government	26,744	28,814	17,350	20,316	22,579	41,980	35,040	-16.5%
Total	612,487,601	640,564,120	667,136,199	705,903,746	724,232,961	732,881,983	780,203,973	6.5%
Annual Change		4.6%	4.1%	5.8%	2.6%	1.2%	6.5%	

Table 1.28

KPB Annual TAXABLE Sales Ten Year Change by INDUSTRY - 1994-2004 - in \$				
			10 Year Change	
	1994	2004	Percentage	Numerical
AG, Forest, Fish	3,454,687	5,525,243	59.9%	2,070,556
Mining	6,132,287	5,502,300	-10.3%	-629,987
Construction	8,077,694	11,272,667	39.6%	3,194,973
Manufacturing	7,808,695	9,859,946	26.3%	2,051,251
Trans, Comm, Pub Util	64,017,267	82,707,524	29.2%	18,690,257
Wholesale	19,542,465	26,290,768	34.5%	6,748,303
Retail	299,416,591	461,757,359	54.2%	162,340,768
Finance, Ins, Real Est	18,378,264	22,352,088	21.6%	3,973,824
Services	100,262,803	154,901,038	54.5%	54,638,235
Government	10,251	35,040	241.8%	24,789
Total	527,101,004	780,203,973	48.0%	253,102,969

Table 1.29

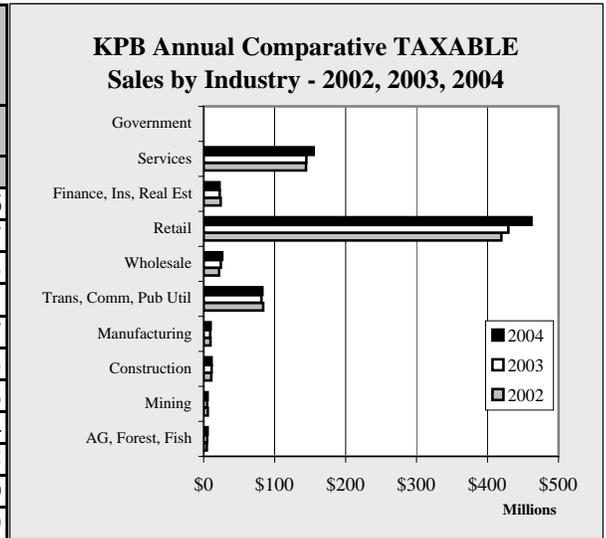


Chart 1.21

KPB Annual TAXABLE Sales One Year Change by INDUSTRY - 2003-2004 - in \$				
			1 Year Change	
	2003	2004	Percentage	Numerical
AG, Forest, Fish	5,010,961	5,525,243	10.3%	514,282
Mining	4,885,262	5,502,300	12.6%	617,038
Construction	11,283,352	11,272,667	-0.1%	-10,685
Manufacturing	9,239,486	9,859,946	6.7%	620,460
Trans, Comm, Pub Util	81,373,510	82,707,524	1.6%	1,334,014
Wholesale	24,282,313	26,290,768	8.3%	2,008,455
Retail	429,268,052	461,757,359	7.6%	32,489,307
Finance, Ins, Real Est	22,751,829	22,352,088	-1.8%	-399,741
Services	144,745,238	154,901,038	7.0%	10,155,800
Government	41,980	35,040	-16.5%	-6,940
Total	732,881,983	780,203,973	6.5%	47,321,990

Table 1.30

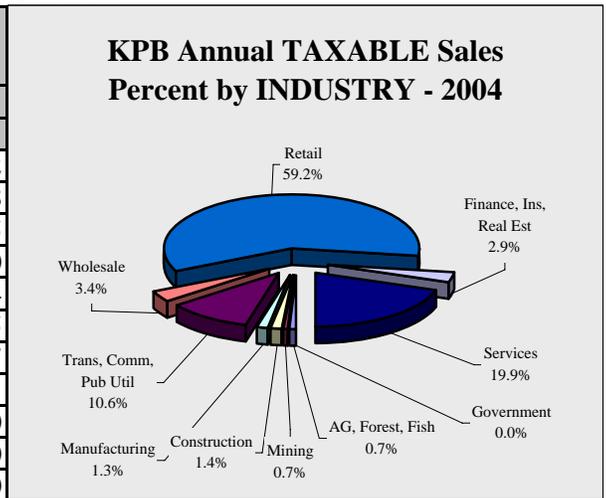


Chart 1.22

KPB Sales

KPB Annual GROSS Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	212,442,617	203,842,475	215,981,724	229,703,507	263,195,800	274,030,866	283,682,519	3.5%
Kenai	280,079,940	270,746,118	283,682,464	310,426,425	279,745,403	283,340,242	469,314,722	65.6%
Seldovia	4,723,739	4,844,770	5,267,325	5,249,471	4,817,877	7,259,554	8,325,201	14.7%
Seward	132,506,248	130,155,521	142,152,279	148,360,553	142,367,126	156,961,522	166,213,217	5.9%
Soldotna	250,793,664	277,588,737	289,255,311	309,118,231	325,899,019	337,772,973	361,195,645	6.9%
KPB Other	793,020,393	733,148,429	708,304,685	964,648,799	861,936,408	860,672,304	933,679,762	8.5%
Total	1,673,566,601	1,620,326,050	1,644,643,788	1,967,506,986	1,877,961,633	1,920,037,461	2,222,411,066	15.7%
Annual Change		-3.2%	1.5%	19.6%	-4.6%	2.2%	15.7%	

Table 1.31

KPB Annual GROSS Sales Ten Year Change by AREA - 1994-2004 - in \$				
			10 Year Change	
	1994	2004	Percentage	Numerical
Homer	171,092,369	283,682,519	65.8%	112,590,150
Kenai	249,216,590	469,314,722	88.3%	220,098,132
Seldovia	5,275,307	8,325,201	57.8%	3,049,894
Seward	99,875,014	166,213,217	66.4%	66,338,203
Soldotna	194,609,544	361,195,645	85.6%	166,586,101
KPB Other	664,152,882	933,679,762	40.6%	269,526,880
Total	1,384,221,706	2,222,411,066	60.6%	838,189,360

Table 1.32

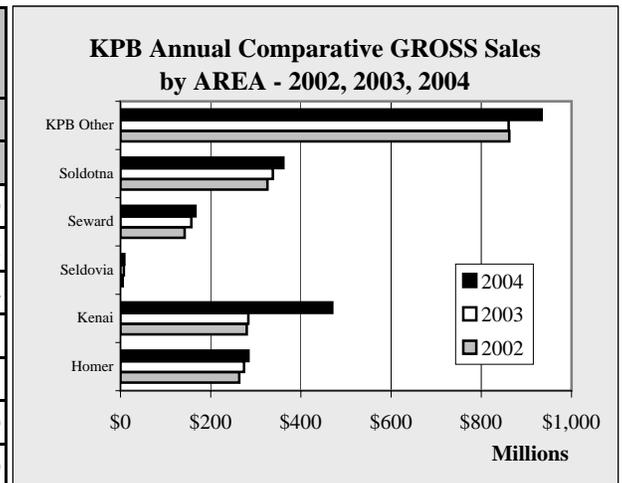


Chart 1.23

KPB Annual GROSS Sales One Year Change by AREA - 2003-2004 - in \$				
			1 Year Change	
	2003	2004	Percentage	Numerical
Homer	274,030,866	283,682,519	3.5%	9,651,653
Kenai	283,340,242	469,314,722	65.6%	185,974,480
Seldovia	7,259,554	8,325,201	14.7%	1,065,647
Seward	156,961,522	166,213,217	5.9%	9,251,695
Soldotna	337,772,973	361,195,645	6.9%	23,422,672
KPB Other	860,672,304	933,679,762	8.5%	73,007,458
Total	1,920,037,461	2,222,411,066	15.7%	302,373,605

Table 1.33

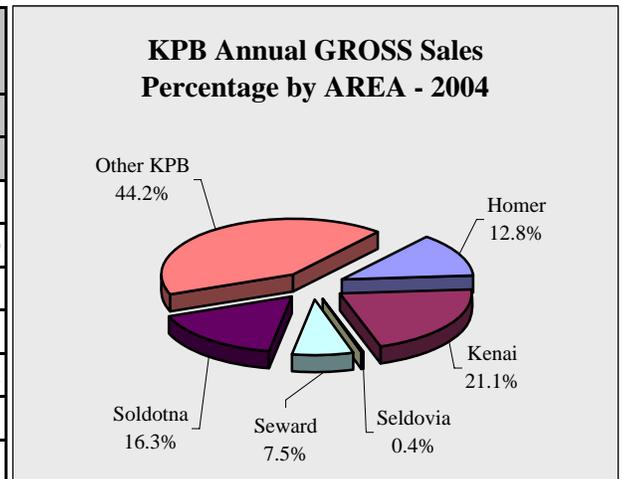


Chart 1.24

KPB Sales

KPB Annual TAXABLE Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	94,441,342	98,148,738	103,190,116	107,311,539	121,268,118	131,688,838	140,002,852	6.3%
Kenai	120,030,707	124,367,091	127,766,126	137,043,924	136,769,610	121,312,219	138,630,979	14.3%
Seldovia	3,398,293	3,229,249	3,418,123	3,359,279	3,272,389	3,376,944	3,381,682	0.1%
Seward	67,278,264	71,472,199	73,983,426	74,225,591	75,598,696	76,348,269	79,945,206	4.7%
Soldotna	147,789,661	155,952,764	159,436,128	172,418,438	176,977,868	190,616,882	200,052,811	5.0%
KPB Other	179,549,334	187,394,079	199,342,280	211,544,975	210,346,280	209,538,831	218,190,443	4.1%
Total	612,487,601	640,564,120	667,136,199	705,903,746	724,232,961	732,881,983	780,203,973	6.5%
Annual Change		4.6%	4.1%	5.8%	2.6%	1.2%	6.5%	

Table 1.34

KPB Annual TAXABLE Sales Ten Year Change by AREA - 1994-2004 - in \$				
			10 Year Change	
	1994	2004	Percentage	Numerical
Homer	84,045,458	140,002,852	66.6%	55,957,394
Kenai	114,402,035	138,630,979	21.2%	24,228,944
Seldovia	3,117,185	3,381,682	8.5%	264,497
Seward	53,259,177	79,945,206	50.1%	26,686,029
Soldotna	119,702,481	200,052,811	67.1%	80,350,330
KPB Other	152,574,668	218,190,443	43.0%	65,615,775
Total	527,101,004	780,203,973	48.0%	253,102,969

Table 1.35

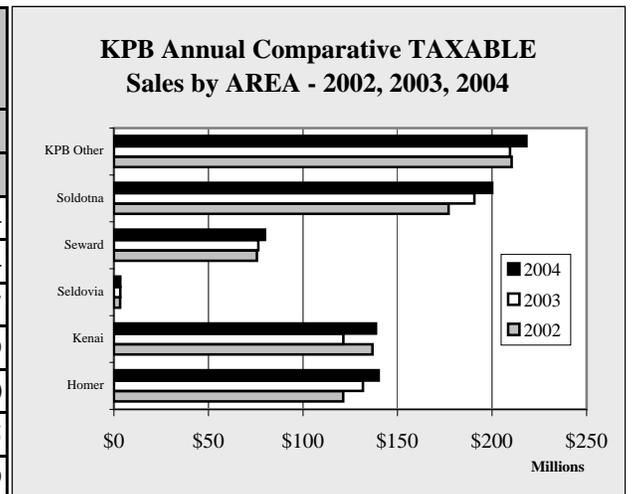


Chart 1.25

KPB Annual TAXABLE Sales One Year Change by AREA - 2003-2004 - in \$				
			1 Year Change	
	2003	2004	Percentage	Numerical
Homer	131,688,838	140,002,852	6.3%	8,314,014
Kenai	121,312,219	138,630,979	14.3%	17,318,760
Seldovia	3,376,944	3,381,682	0.1%	4,738
Seward	76,348,269	79,945,206	4.7%	3,596,937
Soldotna	190,616,882	200,052,811	5.0%	9,435,929
KPB Other	209,538,831	218,190,443	4.1%	8,651,612
Total	732,881,983	780,203,973	6.5%	47,321,990

Table 1.36

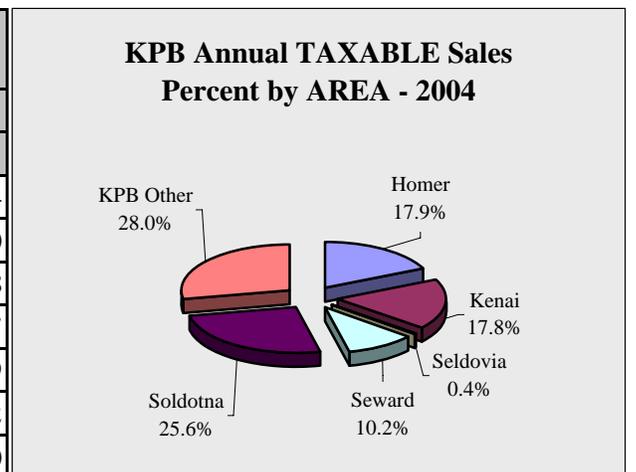


Chart 1.26

KPB Sales

KPB Annual GROSS Sales by INDUSTRY by Quarter - 2002-2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
AG, Forestry, Fishing	2,004,841	2,856,503	9,835,705	2,053,010	16,750,059
Mining	34,662,385	29,861,507	26,316,221	22,681,068	113,521,181
Construction	43,149,133	49,852,546	72,113,003	64,284,416	229,399,098
Manufacturing	21,341,761	44,663,448	56,768,859	78,273,315	201,047,383
Trans, Comm, Pub Util	40,723,392	42,378,179	51,457,523	37,995,516	172,554,610
Wholesale	37,128,746	46,538,996	57,145,760	47,409,885	188,223,387
Retail	115,899,097	165,285,986	198,420,434	145,402,841	625,008,358
Finance, Ins, Real Est	12,389,238	14,756,677	15,233,449	12,545,429	54,924,793
Services	43,234,458	77,421,202	109,778,499	46,076,026	276,510,185
Government	6,700	7,859	4,290	3,730	22,579
Total	350,539,751	473,622,903	597,073,743	456,725,236	1,877,961,633
2003					
AG, Forestry, Fishing	2,019,939	4,045,723	13,491,140	2,452,508	22,009,310
Mining	19,260,142	25,083,685	30,366,980	31,850,932	106,561,739
Construction	43,362,431	67,758,953	81,935,651	65,390,545	258,447,580
Manufacturing	38,576,448	34,259,747	66,216,357	60,389,787	199,442,339
Trans, Comm, Pub Util	38,217,073	38,841,966	43,819,198	37,493,929	158,372,166
Wholesale	35,918,425	50,841,751	60,869,241	46,583,505	194,212,922
Retail	123,120,433	170,711,911	201,816,813	149,048,229	644,697,386
Finance, Ins, Real Est	11,704,586	15,275,186	16,074,854	14,956,621	58,011,247
Services	41,556,541	77,645,713	108,482,303	50,556,235	278,240,792
Government	12,319	8,680	12,192	8,789	41,980
Total	353,748,337	484,473,315	623,084,729	458,731,080	1,920,037,461
2004					
AG, Forestry, Fishing	2,340,926	3,911,032	15,695,017	5,684,260	27,631,235
Mining	39,801,394	32,098,347	39,000,757	54,453,613	165,354,111
Construction	28,642,511	42,383,490	67,076,779	99,387,150	237,489,930
Manufacturing	26,107,055	15,540,229	97,207,179	31,853,998	170,708,461
Trans, Comm, Pub Util	38,967,049	35,418,629	55,432,460	51,233,541	181,051,679
Wholesale	41,782,771	50,630,515	55,365,704	218,824,928	366,603,918
Retail	126,840,495	187,716,055	224,549,230	160,875,645	699,981,425
Finance, Ins, Real Est	13,300,910	14,399,905	16,956,561	19,643,488	64,300,864
Services	43,079,383	82,281,890	120,011,966	63,881,099	309,254,338
Government	13,663	8,521	9,184	3,737	35,105
Total	360,876,157	464,388,613	691,304,837	705,841,459	2,222,411,066
2005					
					Year to Date
AG, Forestry, Fishing	2,974,036	5,730,015			8,704,051
Mining	39,831,609	33,964,675			73,796,284
Construction	42,300,507	64,647,351			106,947,858
Manufacturing	33,842,096	19,822,789			53,664,885
Trans, Comm, Pub Util	58,385,026	66,292,744			124,677,770
Wholesale	37,234,787	35,333,081			72,567,868
Retail	131,203,707	198,584,800			329,788,507
Finance, Ins, Real Est	11,873,634	15,613,560			27,487,194
Services	45,812,737	81,609,334			127,422,071
Government	15,214	8,502			23,716
Total	403,473,353	521,606,851	0	0	925,080,204

Table 1.37

KPB Sales

KPB Annual TAXABLE Sales by INDUSTRY by Quarter - 2002-2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
AG, Forestry, Fishing	796,380	1,423,988	1,400,008	840,876	4,461,252
Mining	1,482,601	1,484,251	1,550,583	1,331,469	5,848,904
Construction	2,037,148	2,677,823	3,288,688	2,705,826	10,709,485
Manufacturing	1,307,744	2,791,765	3,717,020	1,800,030	9,616,559
Trans, Comm, Pub Util	21,573,935	21,477,202	21,106,028	19,789,923	83,947,088
Wholesale	4,783,261	5,679,123	6,316,722	4,911,676	21,690,782
Retail	76,421,463	109,883,510	136,536,484	96,708,075	419,549,532
Finance, Ins, Real Est	5,453,086	6,078,006	6,917,181	5,636,554	24,084,827
Services	18,939,288	41,353,274	62,644,991	21,364,400	144,301,953
Government	6,700	7,859	4,290	3,730	22,579
Total	132,801,606	192,856,801	243,481,995	155,092,559	724,232,961
2003					
AG, Forestry, Fishing	763,045	1,577,278	1,697,754	972,884	5,010,961
Mining	1,233,618	1,170,493	1,313,871	1,167,280	4,885,262
Construction	2,059,743	3,128,868	3,321,173	2,773,568	11,283,352
Manufacturing	1,438,887	2,607,213	3,333,206	1,860,180	9,239,486
Trans, Comm, Pub Util	21,650,525	20,321,138	19,718,329	19,683,518	81,373,510
Wholesale	5,052,561	6,337,983	7,103,240	5,788,529	24,282,313
Retail	79,983,487	112,417,564	139,063,076	97,803,925	429,268,052
Finance, Ins, Real Est	5,309,694	5,975,269	6,458,624	5,008,242	22,751,829
Services	18,778,648	41,519,812	62,826,465	21,620,313	144,745,238
Government	12,319	8,680	12,192	8,789	41,980
Total	136,282,527	195,064,298	244,847,930	156,687,228	732,881,983
2004					
AG, Forestry, Fishing	889,277	1,674,503	1,979,566	981,897	5,525,243
Mining	1,047,668	1,082,504	1,908,215	1,463,913	5,502,300
Construction	2,217,009	2,922,202	3,280,174	2,853,282	11,272,667
Manufacturing	1,512,130	2,737,701	3,843,780	1,766,335	9,859,946
Trans, Comm, Pub Util	21,021,541	19,473,926	21,221,357	20,990,700	82,707,524
Wholesale	5,892,430	6,600,388	7,644,161	6,153,789	26,290,768
Retail	83,160,577	122,379,469	153,420,901	102,796,412	461,757,359
Finance, Ins, Real Est	4,888,930	5,712,050	6,620,451	5,130,657	22,352,088
Services	19,251,756	44,443,654	69,141,627	22,064,001	154,901,038
Government	13,598	8,521	9,184	3,737	35,040
Total	139,894,916	207,034,918	269,069,416	164,204,723	780,203,973
2005					
					Year to Date
AG, Forestry, Fishing	947,666	1,730,585			2,678,251
Mining	1,087,830	1,027,174			2,115,004
Construction	2,086,621	3,028,610			5,115,231
Manufacturing	1,344,743	2,677,623			4,022,366
Trans, Comm, Pub Util	23,080,328	19,955,815			43,036,143
Wholesale	5,623,554	6,694,933			12,318,487
Retail	85,817,848	129,288,137			215,105,985
Finance, Ins, Real Est	4,678,256	5,585,453			10,263,709
Services	19,593,005	44,693,390			64,286,395
Government	15,214	8,502			23,716
Total	144,275,065	214,690,222	0	0	358,965,287

Table 1.38

KPB Sales

KPB Annual GROSS Sales by AREA by Quarter - 2000-2005 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2000					
Homer	38,455,167	59,287,582	70,009,668	48,229,307	215,981,724
Kenai	55,609,576	66,158,563	89,505,566	72,408,759	283,682,464
Seldovia	1,150,692	1,526,900	1,693,636	896,097	5,267,325
Seward	19,087,797	38,014,037	57,260,079	27,790,366	142,152,279
Soldotna	55,201,896	72,515,215	89,530,301	72,007,899	289,255,311
Other KPB	126,664,981	183,977,517	225,474,396	172,187,791	708,304,685
Total	296,170,109	421,479,814	533,473,646	393,520,219	1,644,643,788
2001					
Homer	40,844,978	56,857,475	77,453,956	54,547,098	229,703,507
Kenai	62,418,286	76,673,936	94,911,501	76,422,702	310,426,425
Seldovia	898,811	1,473,305	1,957,554	919,801	5,249,471
Seward	20,531,272	44,452,278	62,873,649	20,503,354	148,360,553
Soldotna	60,802,277	75,042,511	95,670,432	77,603,011	309,118,231
Other KPB	170,550,210	217,647,967	286,388,798	290,061,824	964,648,799
Total	356,045,834	472,147,472	619,255,890	520,057,790	1,967,506,986
2002					
Homer	44,264,946	68,671,745	89,690,601	60,568,508	263,195,800
Kenai	60,596,369	67,929,291	82,601,639	68,618,104	279,745,403
Soldotna	1,011,712	1,155,055	1,694,174	956,936	4,817,877
Seward	22,954,013	40,385,376	56,721,649	22,306,088	142,367,126
Soldotna	62,331,750	79,761,648	103,624,839	80,180,782	325,899,019
Other KPB	159,380,961	215,719,788	262,740,841	224,094,818	861,936,408
Total	350,539,751	473,622,903	597,073,743	456,725,236	1,877,961,633
2003					
Homer	51,228,276	75,287,944	87,188,300	60,326,346	274,030,866
Kenai	62,140,357	67,424,299	81,229,776	72,545,810	283,340,242
Seldovia	847,005	1,629,455	2,833,785	1,949,309	7,259,554
Seward	20,935,184	46,984,153	61,707,771	27,334,414	156,961,522
Soldotna	64,233,718	85,179,197	106,204,940	82,155,118	337,772,973
Other KPB	154,363,797	207,968,267	283,920,157	214,420,083	860,672,304
Total	353,748,337	484,473,315	623,084,729	458,731,080	1,920,037,461
2004					
Homer	48,141,313	68,978,475	93,936,080	72,626,651	283,682,519
Kenai	61,072,504	74,275,624	97,847,270	236,119,324	469,314,722
Seldovia	1,405,047	1,971,670	1,809,067	3,139,417	8,325,201
Seward	21,175,289	42,760,800	63,926,605	38,350,523	166,213,217
Soldotna	69,911,488	89,308,815	107,188,196	94,787,146	361,195,645
Other KPB	159,170,516	187,093,229	326,597,619	260,818,398	933,679,762
Total	360,876,157	464,388,613	691,304,837	705,841,459	2,222,411,066
2005					
					Year to Date
Homer	51,888,353	84,293,052			136,181,405
Kenai	75,505,300	99,203,608			174,708,908
Seldovia	1,261,067	2,084,625			3,345,692
Seward	26,459,285	57,117,577			83,576,862
Soldotna	65,935,833	84,930,767			150,866,600
Other KPB	182,423,515	193,977,222			376,400,737
Total	403,473,353	521,606,851	0	0	925,080,204

Table 1.39

KPB Sales

KPB Annual TAXABLE Sales by AREA by Quarter - 2000-2005 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2000					
Homer	17,327,860	28,797,872	35,677,211	21,387,173	103,190,116
Kenai	25,521,513	31,547,905	36,634,363	34,062,345	127,766,126
Seldovia	569,093	1,018,255	1,241,108	589,667	3,418,123
Seward	9,374,360	21,160,898	32,903,473	10,544,695	73,983,426
Soldotna	29,664,420	38,766,616	50,523,183	40,481,909	159,436,128
Other KPB	35,696,361	55,205,057	66,472,925	41,967,937	199,342,280
Total	118,153,607	176,496,603	223,452,263	149,033,726	667,136,199
2001					
Homer	17,765,204	30,191,477	37,574,702	21,780,156	107,311,539
Kenai	27,889,241	34,988,669	38,162,815	36,003,199	137,043,924
Seldovia	583,555	956,033	1,207,525	612,166	3,359,279
Seward	9,073,493	21,553,264	33,591,333	10,007,501	74,225,591
Soldotna	32,492,377	42,914,074	54,143,248	42,868,739	172,418,438
Other KPB	38,055,259	57,871,082	68,857,364	46,761,270	211,544,975
Total	125,859,129	188,474,599	233,536,987	158,033,031	705,903,746
2002					
Homer	18,697,104	34,267,489	43,251,111	25,052,414	121,268,118
Kenai	28,938,342	34,649,565	38,192,980	34,988,723	136,769,610
Soldotna	573,624	898,830	1,191,989	607,946	3,272,389
Seward	9,051,044	22,176,474	34,338,060	10,033,118	75,598,696
Soldotna	33,736,608	43,503,934	57,488,623	42,248,703	176,977,868
Other KPB	41,804,884	57,360,509	69,019,232	42,161,655	210,346,280
Total	132,801,606	192,856,801	243,481,995	155,092,559	724,232,961
2003					
Homer	22,456,282	37,038,468	45,088,541	27,105,547	131,688,838
Kenai	31,093,476	29,801,554	31,351,738	29,065,451	121,312,219
Seldovia	598,970	962,966	1,140,319	674,689	3,376,944
Seward	9,284,504	22,072,081	34,702,382	10,289,302	76,348,269
Soldotna	34,463,622	47,018,649	62,576,271	46,558,340	190,616,882
Other KPB	38,385,673	58,170,580	69,988,679	42,993,899	209,538,831
Total	136,282,527	195,064,298	244,847,930	156,687,228	732,881,983
2004					
Homer	23,824,920	39,648,524	49,028,169	27,501,239	140,002,852
Kenai	29,545,991	36,252,658	40,030,825	32,801,505	138,630,979
Seldovia	566,726	939,589	1,182,138	693,229	3,381,682
Seward	9,494,764	22,997,045	37,077,424	10,375,973	79,945,206
Soldotna	37,383,328	49,010,429	66,182,951	47,476,103	200,052,811
Other KPB	39,081,187	58,187,673	75,567,409	45,354,174	218,190,443
Total	139,896,916	207,035,918	269,068,916	164,202,223	780,203,973
2005					
Homer	24,336,179	40,238,511			64,574,690
Kenai	29,493,332	37,280,735			66,774,067
Seldovia	572,517	926,708			1,499,225
Seward	10,091,400	25,039,952			35,131,352
Soldotna	38,733,853	51,098,338			89,832,191
Other KPB	41,047,784	60,105,978			101,153,762
Total	144,275,065	214,690,222	0	0	358,965,287

Table 1.40