

Seldovia Sales

Seldovia 2nd Quarter GROSS Sales by Industry - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Ag, Forestry, Fishing	2,605	2,797	3,707	6,306	5,737	11,260	0	-100.0%
Mining	0	0	0	0	0	0	0	NA
Construction	33,314	248,864	287,028	42,719	213,775	763,635	394,967	-48.3%
Manufacturing	8,667	6,644	14,430	5,911	25,326	8,735	36,891	322.3%
Trans, Comm, Pub Util	183,025	163,062	138,629	136,379	135,580	152,078	188,762	24.1%
Wholesale	82,638	22,656	13,490	7,040	17,477	26,237	22,059	-15.9%
Retail	727,459	752,524	758,967	690,215	711,358	722,686	745,371	3.1%
Finance, Ins, RE	32,952	24,750	17,006	8,734	242,188	10,170	424,120	4070.3%
Services	317,528	305,603	240,048	257,751	278,014	276,869	272,455	-1.6%
Total	1,388,188	1,526,900	1,473,305	1,155,055	1,629,455	1,971,670	2,084,625	5.7%
Annual Change		10.0%	-3.5%	-21.6%	41.1%	21.0%	5.7%	

Table 4.1

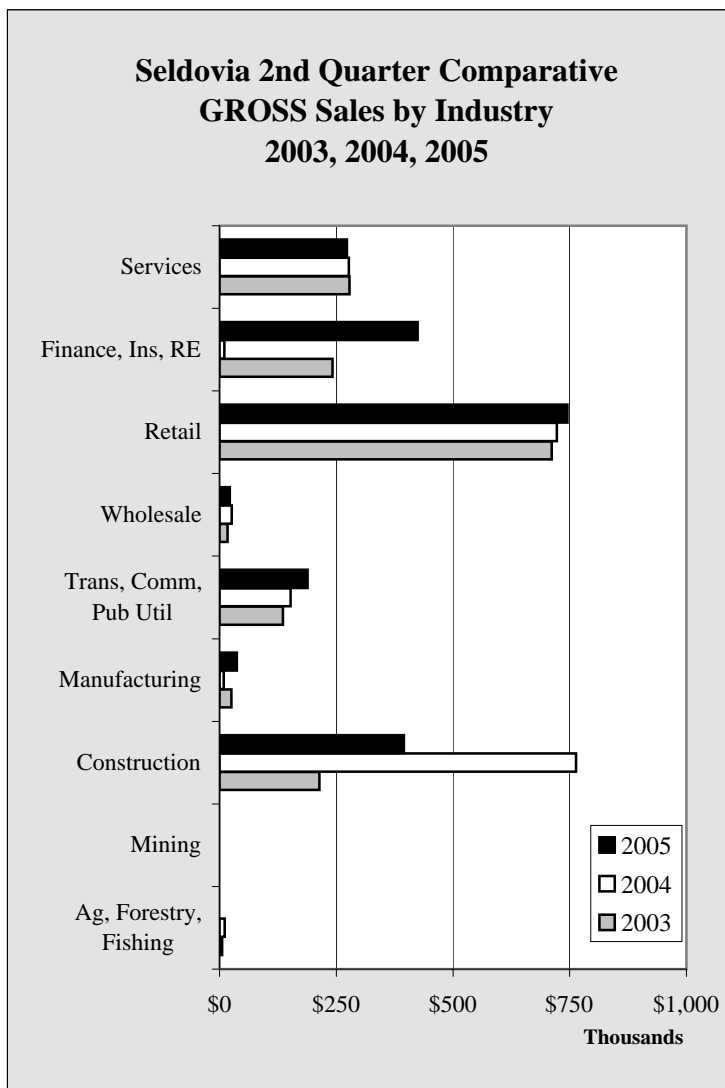


Chart 4.1

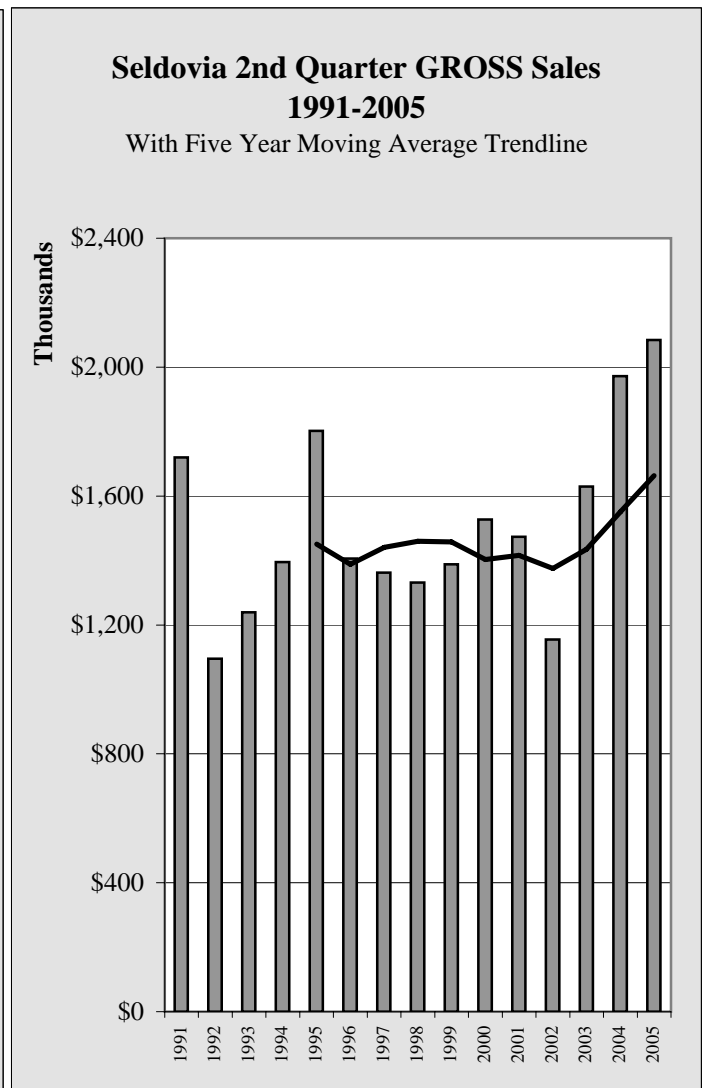


Chart 4.2

Seldovia Sales

Seldovia 2nd Quarter TAXABLE Sales by Industry - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Ag, Forestry, Fishing	2,605	2,771	3,616	3,551	2,970	3,140	0	NA
Mining	0	0	0	0	0	0	0	NA
Construction	9,564	11,054	9,498	9,130	9,946	8,058	5,615	-30.3%
Manufacturing	2,478	867	1,243	1,806	1,749	2,135	2,819	32.0%
Trans, Comm, Pub Util	119,047	118,630	94,825	95,299	96,701	105,084	103,684	-1.3%
Wholesale	2,714	2,227	1,305	135	321	137	51	-62.8%
Retail	543,204	631,517	657,146	590,349	620,851	613,360	591,323	-3.6%
Finance, Ins, RE	17,095	8,996	7,434	6,144	9,430	8,540	10,740	25.8%
Services	219,255	242,193	180,966	192,416	220,998	199,135	212,476	6.7%
Total	915,962	1,018,255	956,033	898,830	962,966	939,589	926,708	-1.4%
Annual Change		11.2%	-6.1%	-6.0%	7.1%	-2.4%	-1.4%	

Table 4.2

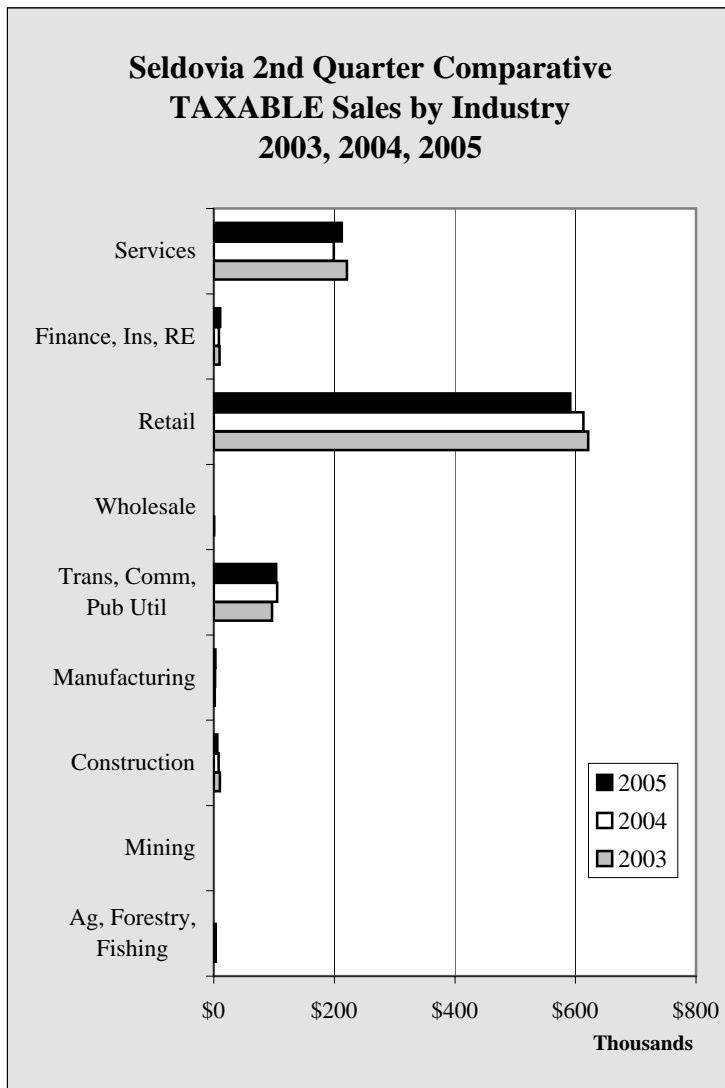


Chart 4.3

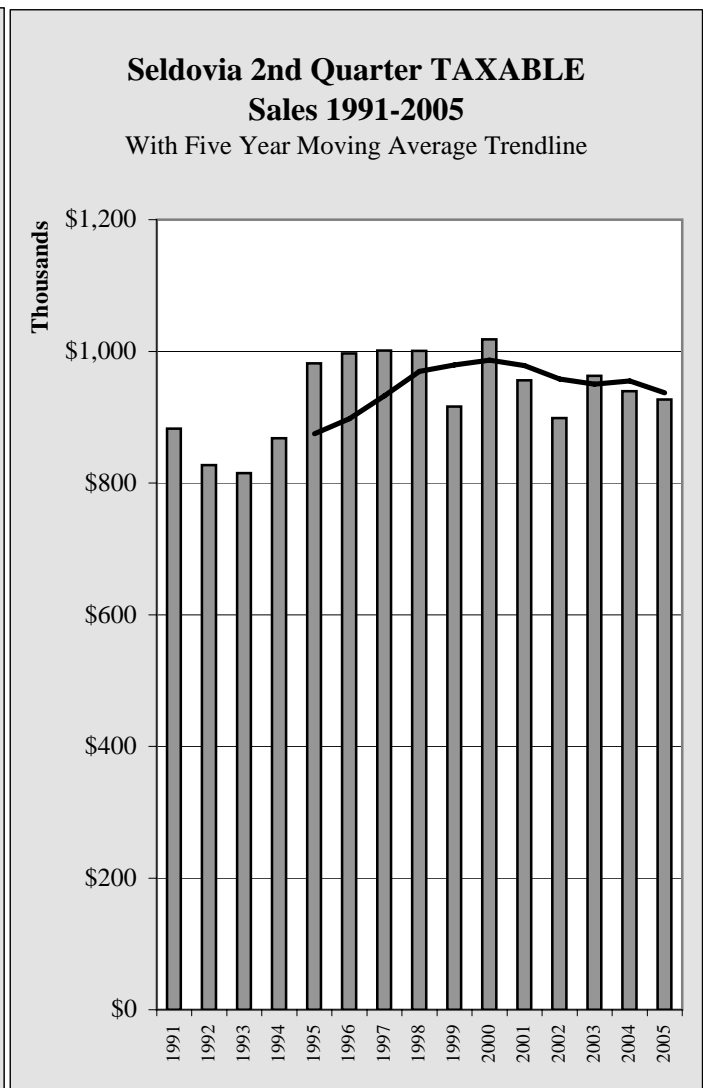


Chart 4.4

Seldovia Sales

Seldovia YTD 6/30 GROSS Sales by Industry - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Ag, Forestry, Fishing	2,605	2,797	3,707	6,306	5,737	11,260	0	-100.0%
Mining	0	0	0	0	0	0	0	NA
Construction	45,575	295,708	317,051	109,501	241,722	1,365,011	828,958	-39.3%
Manufacturing	11,894	10,373	17,419	7,615	27,171	9,984	38,222	282.8%
Trans, Comm, Pub Util	371,098	322,429	300,653	299,624	283,329	303,826	349,751	15.1%
Wholesale	337,175	39,417	39,176	10,800	26,678	40,387	34,957	-13.4%
Retail	1,039,762	1,560,185	1,312,363	1,175,694	1,255,678	1,245,323	1,278,695	2.7%
Finance, Ins, RE	71,069	38,813	40,830	167,402	249,278	19,297	440,129	2180.8%
Services	417,068	407,870	340,917	389,825	386,867	381,629	374,980	-1.7%
Total	2,296,246	2,677,592	2,372,116	2,166,767	2,476,460	3,376,717	3,345,692	-0.9%
Annual Change		16.6%	-11.4%	-8.7%	14.3%	36.4%	-0.9%	

Table 4.3

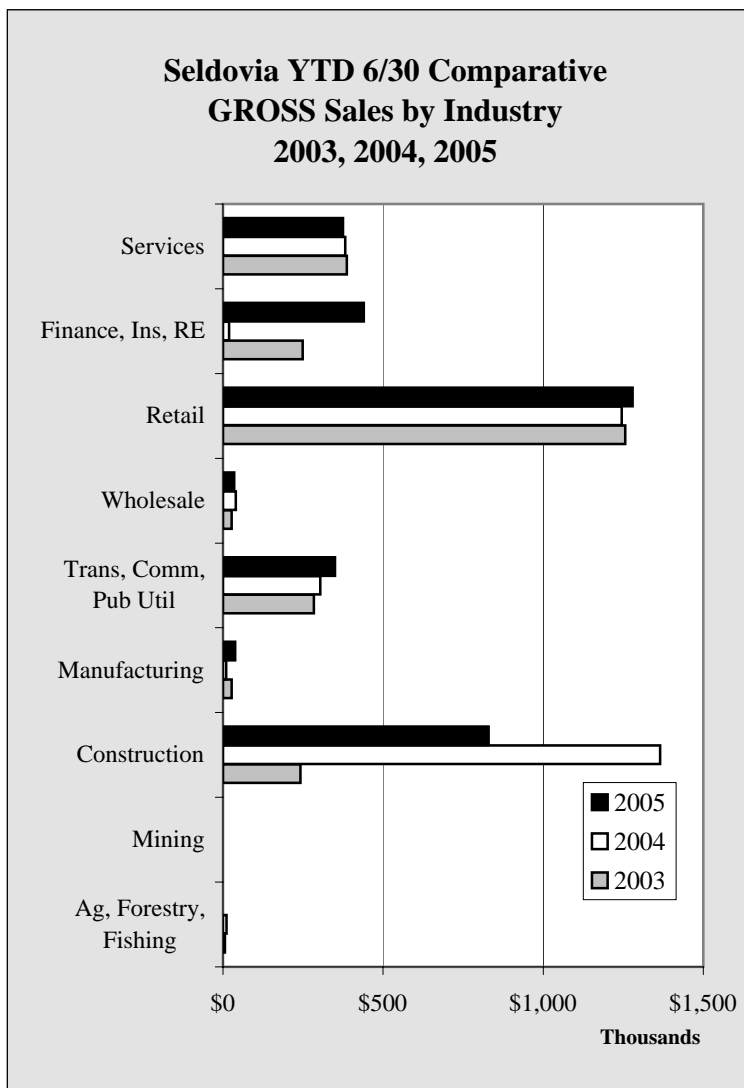


Chart 4.5

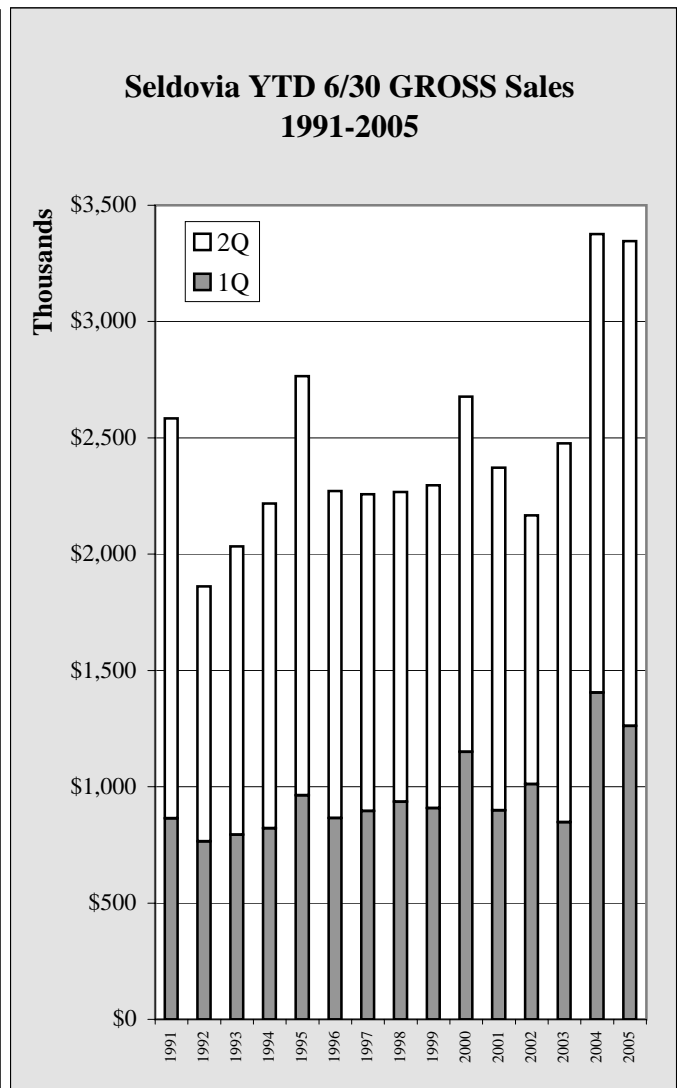


Chart 4.6

Seldovia Sales

Seldovia YTD 6/30 TAXABLE Sales by Industry - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Ag, Forestry, Fish	2,605	2,771	3,616	3,551	2,970	3,140	0	-100.0%
Mining	0	0	0	0	0	0	0	NA
Construction	13,925	21,043	17,093	16,110	11,077	13,218	9,770	-26.1%
Manufacturing	3,556	2,576	2,297	3,000	2,117	2,784	3,650	31.1%
Trans, Comm, Pub	232,079	228,935	212,013	210,320	200,393	202,073	205,841	1.9%
Wholesale	100,549	3,230	1,555	294	471	167	126	-24.6%
Retail	818,999	1,001,378	1,049,195	957,765	1,035,907	1,005,601	981,335	-2.4%
Finance, Ins, RE	35,132	17,589	13,823	13,322	14,030	14,482	21,944	51.5%
Services	278,555	309,826	239,996	268,092	294,971	264,850	276,559	4.4%
Total	1,485,400	1,587,348	1,539,588	1,472,454	1,561,936	1,506,315	1,499,225	-0.5%
Annual Change		6.9%	-3.0%	-4.4%	6.1%	-3.6%	-0.5%	

Table 4.4

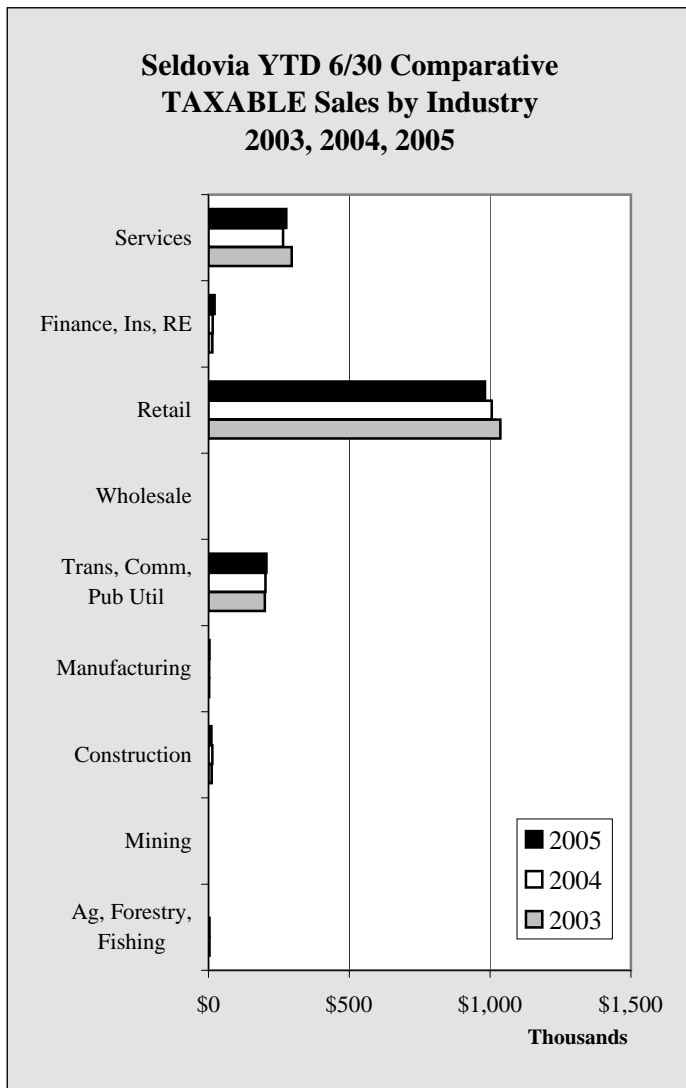


Chart 4.7

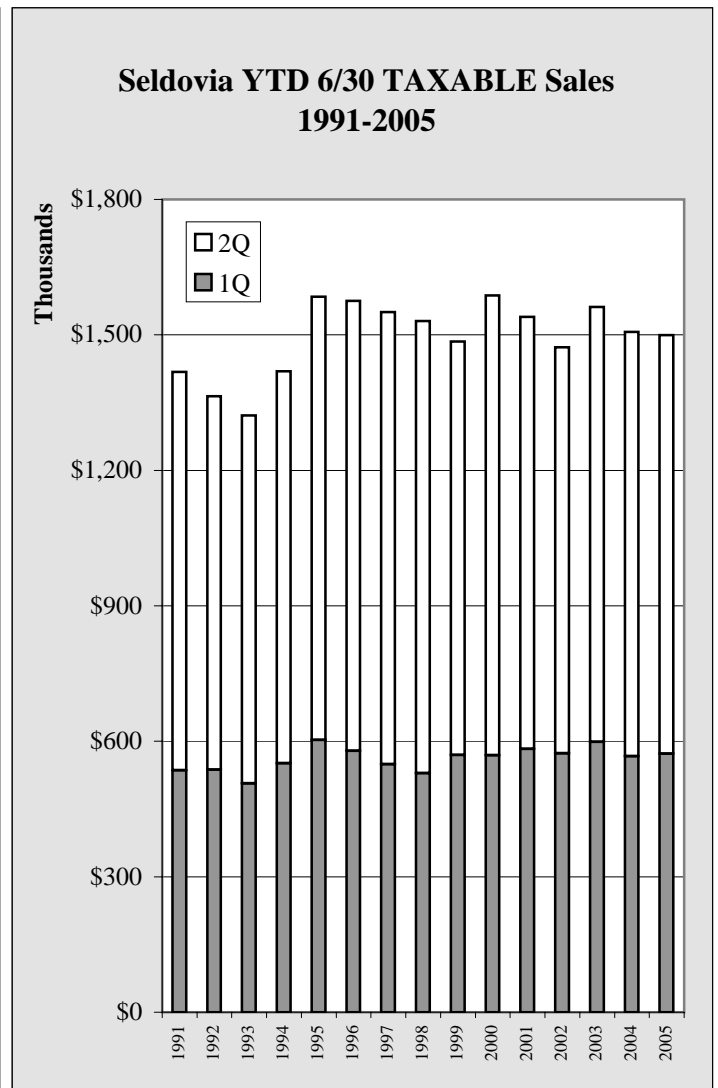


Chart 4.8

Seldovia Sales

Seldovia Annual GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Ag, Forestry, Fishing	3,422	3,084	2,797	3,787	6,306	5,737	28,760	401.3%
Mining	0	0	0	0	0	0	0	NA
Construction	302,999	200,475	567,881	427,249	233,790	2,235,069	2,432,152	8.8%
Manufacturing	53,202	142,303	22,483	40,983	41,694	44,136	24,563	-44.3%
Trans, Comm, Pub Util	724,009	702,895	642,067	615,305	589,101	609,377	621,624	2.0%
Wholesale	886,557	466,249	74,511	58,140	40,755	143,974	105,348	-26.8%
Retail	1,698,659	2,359,533	2,969,768	2,710,711	2,527,071	2,565,299	2,640,802	2.9%
Finance, Ins, RE	134,421	111,959	62,750	509,244	443,797	590,854	1,446,162	144.8%
Services	920,470	858,272	925,068	884,052	935,363	1,065,108	1,025,790	-3.7%
Total	4,723,739	4,844,770	5,267,325	5,249,471	4,817,877	7,259,554	8,325,201	14.7%
Annual Change		2.6%	8.7%	-0.3%	-8.2%	50.7%	14.7%	

Table 4.5

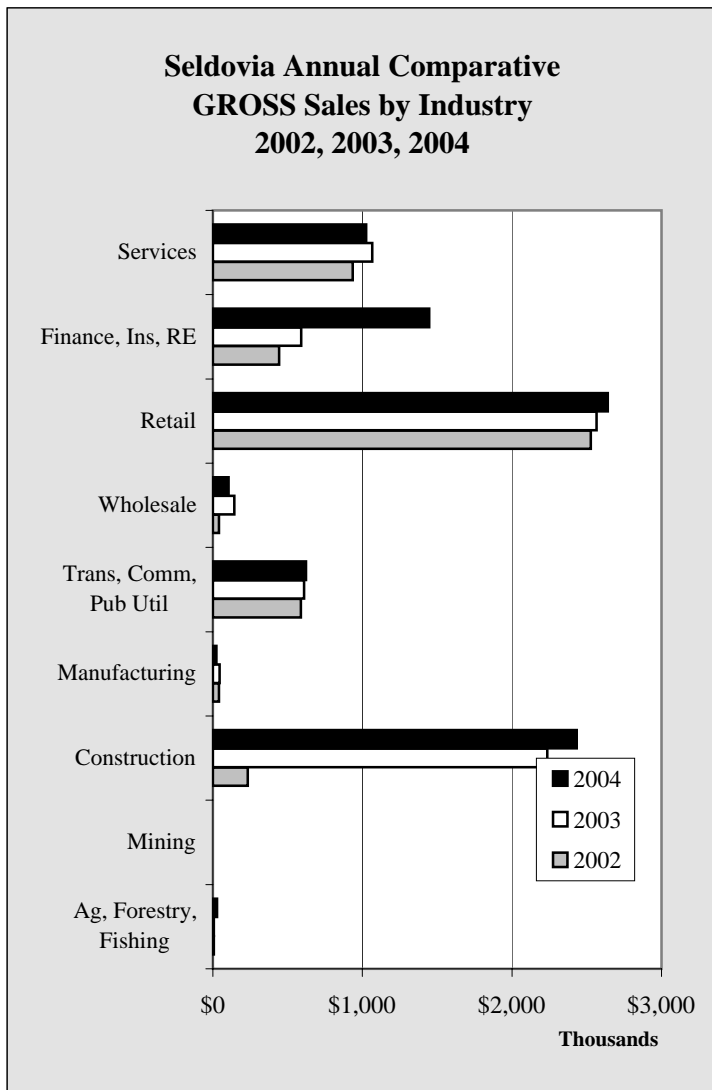


Chart 4.9

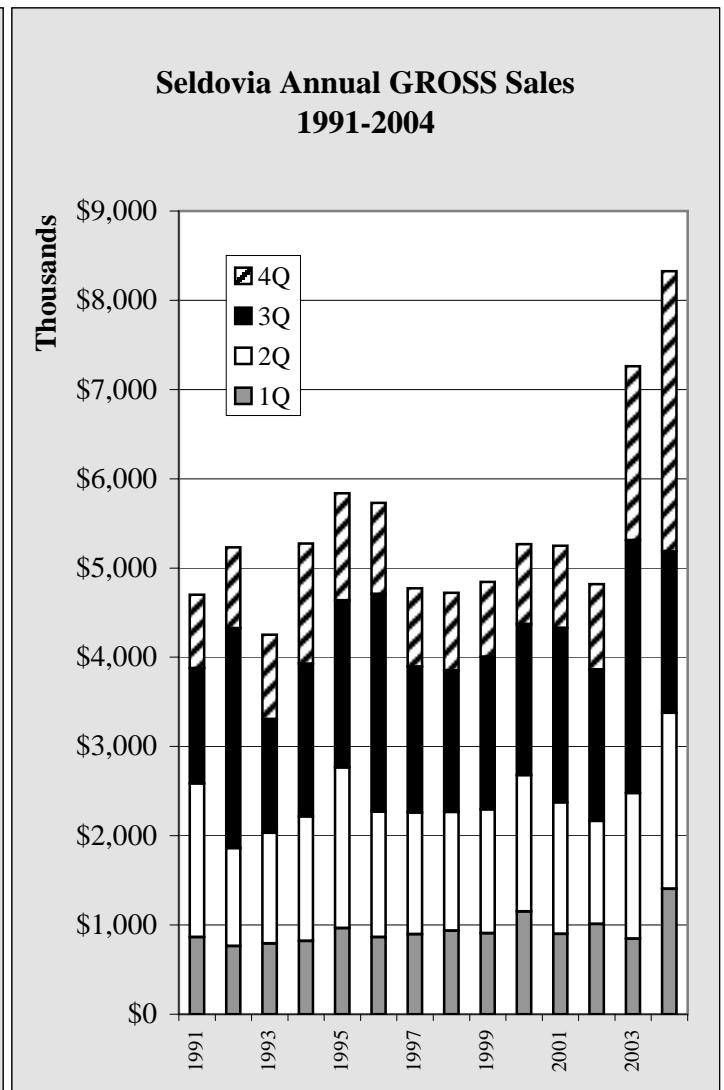


Chart 4.10

Seldovia Sales

Seldovia Annual TAXABLE Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Ag, Forestry, Fishing	3,422	3,084	2,771	3,616	3,551	2,970	3,140	5.7%
Mining	0	0	0	0	0	0	0	NA
Construction	32,244	37,757	41,098	34,175	22,683	26,848	27,088	0.9%
Manufacturing	16,711	7,035	4,892	4,818	6,509	9,098	9,146	0.5%
Trans, Comm, Pub Util	438,292	473,005	455,499	410,584	427,667	450,291	411,317	-8.7%
Wholesale	510,369	106,422	4,692	4,069	945	1,649	426	-74.2%
Retail	1,577,816	1,877,036	2,165,560	2,226,879	2,118,927	2,155,556	2,167,989	0.6%
Finance, Ins, RE	83,118	65,347	28,771	31,657	24,937	29,796	43,310	45.4%
Services	736,321	659,563	714,840	643,481	667,170	700,736	719,266	2.6%
Total	3,398,293	3,229,249	3,418,123	3,359,279	3,272,389	3,376,944	3,381,682	0.1%
Annual Change		-5.0%	5.8%	-1.7%	-2.6%	3.2%	0.1%	

Table 4.6

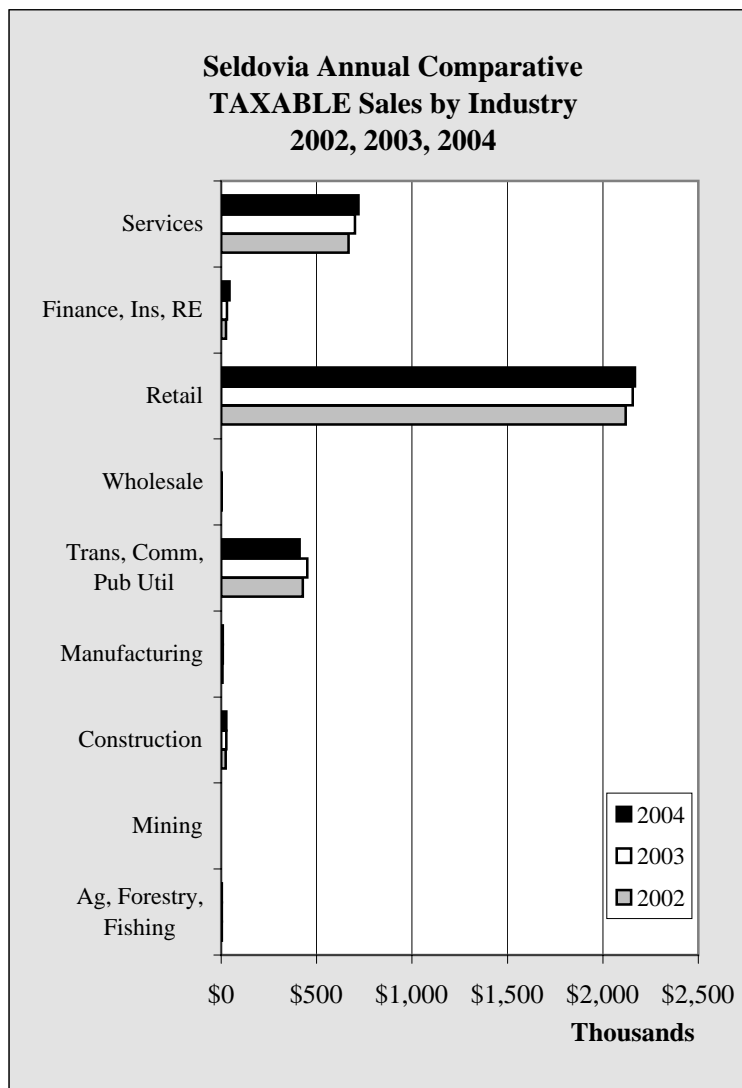


Chart 4.11

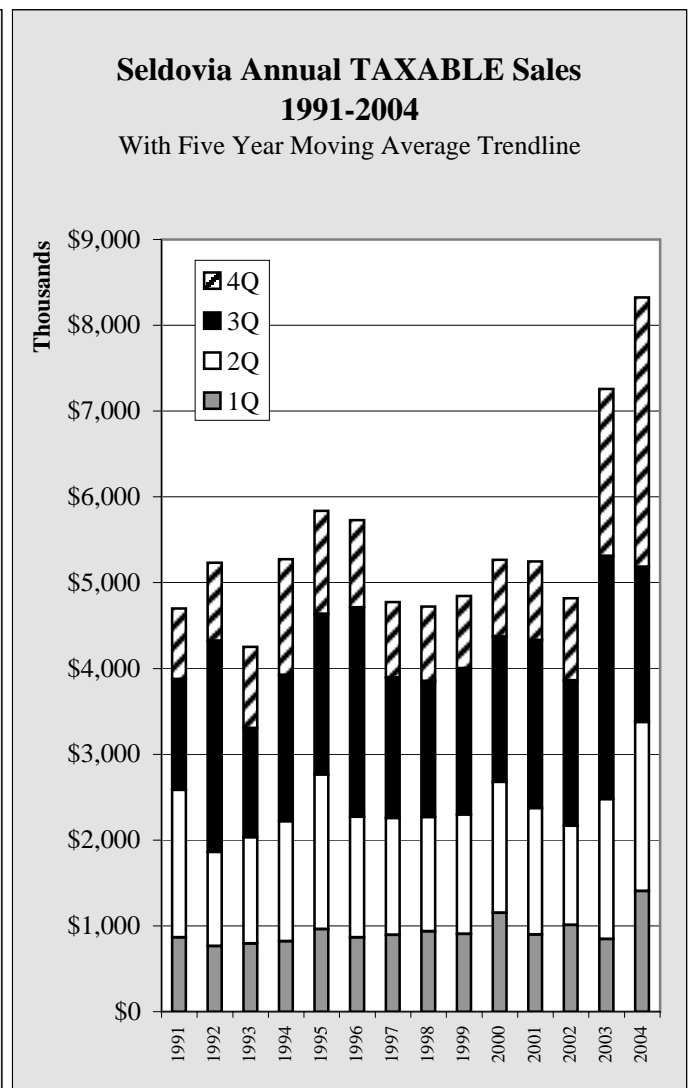


Chart 4.12

Seldovia Sales

Seldovia GROSS Sales by Industry by Quarter - 2002-2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Ag, Forestry, Fishing	0	6,306	0	0	6,306
Mining	0	0	0	0	0
Construction	66,782	42,719	84,321	39,968	233,790
Manufacturing	1,704	5,911	2,556	31,523	41,694
Trans, Comm, Pub Util	163,245	136,379	137,154	152,323	589,101
Wholesale	3,760	7,040	22,402	7,553	40,755
Retail	485,479	690,215	825,256	526,121	2,527,071
Finance, Ins, RE	158,668	8,734	220,225	56,170	443,797
Services	132,074	257,751	402,260	143,278	935,363
Total	1,011,712	1,155,055	1,694,174	956,936	4,817,877
2003					
Ag, Forestry, Fishing	0	5,737	0	0	5,737
Mining	0	0	0	0	0
Construction	27,947	213,775	1,256,705	736,642	2,235,069
Manufacturing	1,845	25,326	14,320	2,645	44,136
Trans, Comm, Pub Util	147,749	135,580	137,236	188,812	609,377
Wholesale	9,201	17,477	71,441	45,855	143,974
Retail	544,320	711,358	768,860	540,761	2,565,299
Finance, Ins, RE	7,090	242,188	91,073	250,503	590,854
Services	108,853	278,014	494,150	184,091	1,065,108
Total	847,005	1,629,455	2,833,785	1,949,309	7,259,554
2004					
Ag, Forestry, Fishing	0	11,260	17,500	0	28,760
Mining	0	0	0	0	0
Construction	601,376	763,635	360,893	706,248	2,432,152
Manufacturing	1,249	8,735	12,786	1,793	24,563
Trans, Comm, Pub Util	151,748	152,078	168,520	149,278	621,624
Wholesale	14,150	26,237	30,407	34,554	105,348
Retail	522,637	722,686	762,079	633,400	2,640,802
Finance, Ins, RE	9,127	10,170	14,447	1,412,418	1,446,162
Services	104,760	276,869	442,435	201,726	1,025,790
Total	1,405,047	1,971,670	1,809,067	3,139,417	8,325,201
2005					
Year to Date					
Ag, Forestry, Fishing	0	0			0
Mining	0	0			0
Construction	433,991	394,967			828,958
Manufacturing	1,331	36,891			38,222
Trans, Comm, Pub Util	160,989	188,762			349,751
Wholesale	12,898	22,059			34,957
Retail	533,324	745,371			1,278,695
Finance, Ins, RE	16,009	424,120			440,129
Services	102,525	272,455			374,980
Total	1,261,067	2,084,625	0	0	3,345,692

Table 4.7

Seldovia Sales

Seldovia TAXABLE Sales by Industry by Quarter - 2002-2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Ag, Forestry, Fishing	0	3,551	0	0	3,551
Mining	0	0	0	0	0
Construction	6,980	9,130	5,551	1,022	22,683
Manufacturing	1,194	1,806	655	2,854	6,509
Trans, Comm, Pub Util	115,021	95,299	106,236	111,111	427,667
Wholesale	159	135	651	0	945
Retail	367,416	590,349	754,759	406,403	2,118,927
Finance, Ins, RE	7,178	6,144	7,535	4,080	24,937
Services	75,676	192,416	316,602	82,476	667,170
Total	573,624	898,830	1,191,989	607,946	3,272,389
2003					
Ag, Forestry, Fishing	0	2,970	0	0	2,970
Mining	0	0	0	0	0
Construction	1,131	9,946	6,900	8,871	26,848
Manufacturing	368	1,749	6,036	945	9,098
Trans, Comm, Pub Util	103,692	96,701	107,036	142,862	450,291
Wholesale	150	321	640	538	1,649
Retail	415,056	620,851	693,503	426,146	2,155,556
Finance, Ins, RE	4,600	9,430	7,783	7,983	29,796
Services	73,973	220,998	318,421	87,344	700,736
Total	598,970	962,966	1,140,319	674,689	3,376,944
2004					
Ag, Forestry, Fishing	0	3,140	0	0	3,140
Mining	0	0	0	0	0
Construction	5,160	8,058	7,520	6,350	27,088
Manufacturing	649	2,135	4,964	1,398	9,146
Trans, Comm, Pub Util	96,989	105,084	118,010	91,234	411,317
Wholesale	30	137	131	128	426
Retail	392,241	613,360	698,936	463,452	2,167,989
Finance, Ins, RE	5,942	8,540	10,589	18,239	43,310
Services	65,715	199,135	341,988	112,428	719,266
Total	566,726	939,589	1,182,138	693,229	3,381,682
2005					
				Year to Date	
Ag, Forestry, Fishing	0	0			0
Mining	0	0			0
Construction	0	0			0
Manufacturing	4,155	5,615			9,770
Trans, Comm, Pub Util	831	2,819			3,650
Wholesale	102,157	103,684			205,841
Retail	75	51			126
Finance, Ins, RE	390,012	591,323			981,335
Services	11,204	10,740			21,944
Total	508,434	714,232			1,222,666

Table 4.8