

# Other KPB Sales

<b>Other KPB 2nd Quarter GROSS Sales by Industry - 1999-2005 - in \$</b>							
	1999	2000	2001	2002	2003	2004	2005
AFF	1,006,214	895,333	1,133,165	1,142,492	2,042,231	1,256,193	1,534,670
Min	25,197,119	25,208,965	25,603,580	29,103,164	24,039,296	29,692,204	32,627,706
Const	20,589,328	20,599,714	26,755,464	30,778,098	35,948,201	22,797,683	26,883,481
Manu	29,640,273	26,397,183	46,327,693	34,871,253	22,050,431	7,606,427	12,354,584
TCPU	18,812,079	15,437,379	17,129,688	18,167,731	15,634,861	16,722,028	17,782,494
Whole	23,318,497	26,003,440	25,989,525	28,469,316	29,652,374	28,462,396	18,490,308
Retail	34,927,187	37,452,274	41,399,338	40,486,870	46,326,072	45,753,591	48,491,068
FIRE	4,083,396	3,698,979	4,648,250	3,704,383	4,574,602	3,931,587	4,762,307
Service	23,135,453	28,284,250	28,661,264	28,996,481	27,700,199	30,871,120	31,050,604
Govt	0	0	0	0	0	0	0
<b>Total</b>	<b>180,709,546</b>	<b>183,977,517</b>	<b>217,647,967</b>	<b>215,719,788</b>	<b>207,968,267</b>	<b>187,093,229</b>	<b>193,977,222</b>
Annual Change		1.8%	18.3%	-0.9%	-3.6%	-10.0%	3.7%

Table 7.1

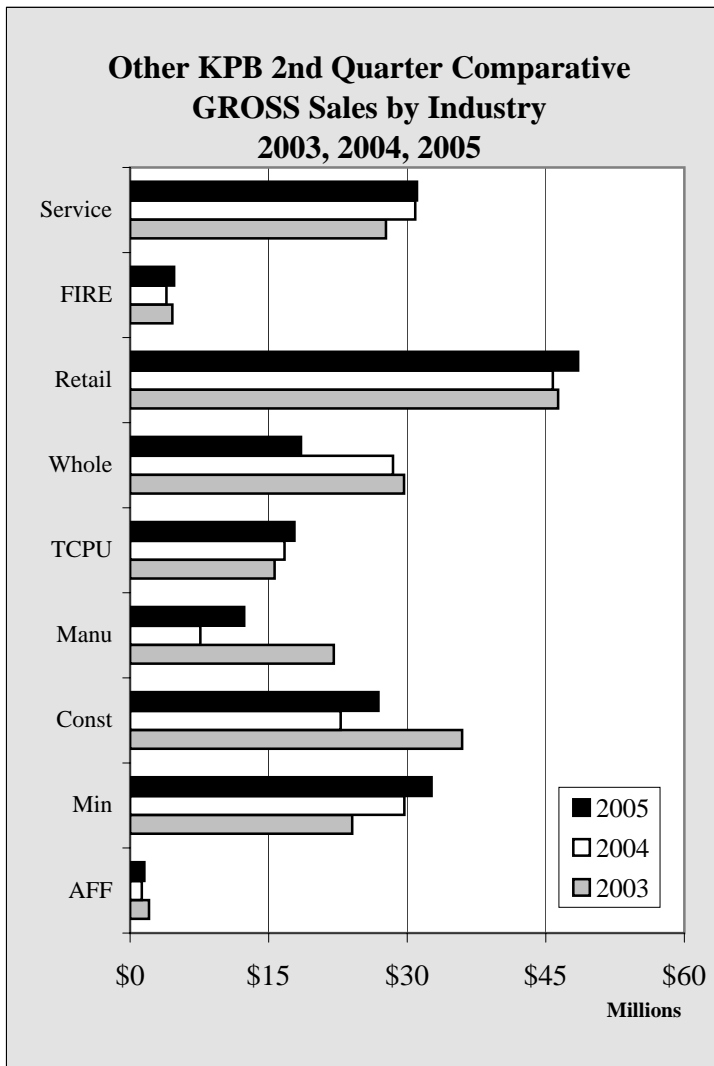


Chart 7.1

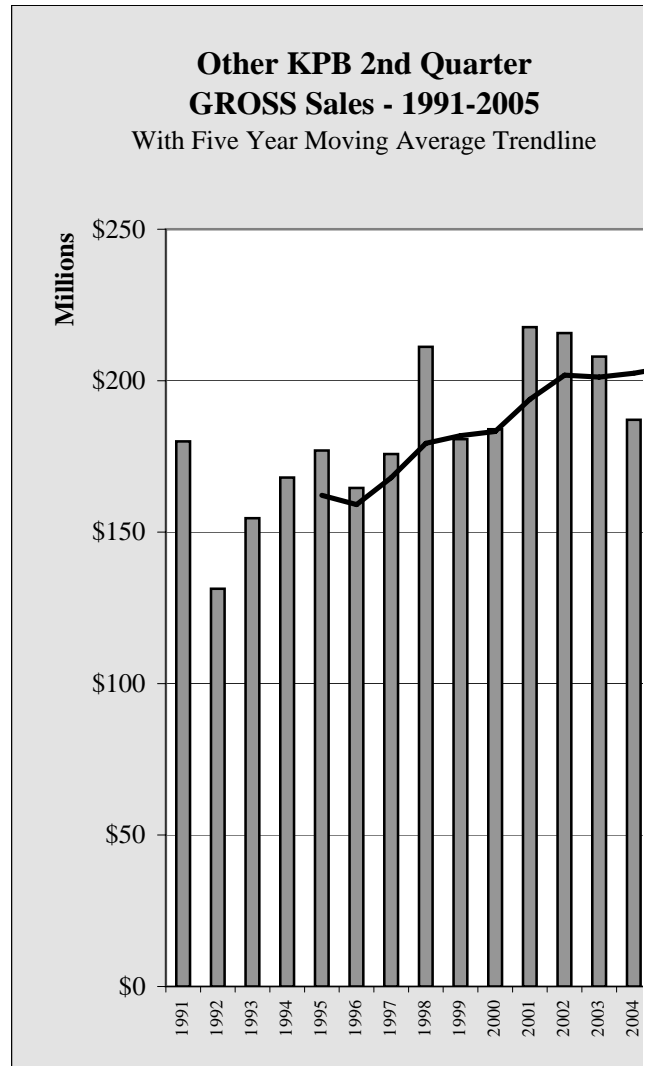
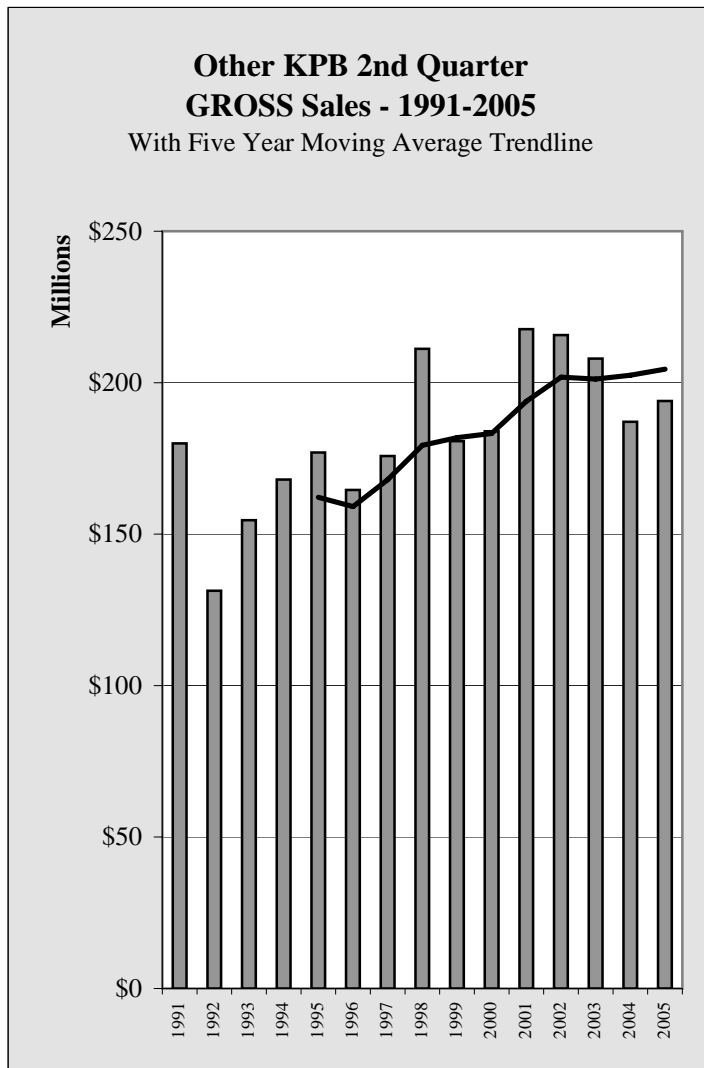


Chart 7.2

# Other KPB Sales

Annual Change
22.2%
9.9%
17.9%
62.4%
6.3%
-35.0%
6.0%
21.1%
0.6%
NA
3.7%



# Other KPB Sales

Other KPB 2nd Quarter TAXABLE Sales by Industry - 1999-2005 - in \$							
	1999	2000	2001	2002	2003	2004	2005
AFF	624,351	688,139	755,318	780,587	859,055	915,588	955,900
Min	926,985	1,046,589	1,265,086	1,417,403	1,114,615	1,018,997	973,689
Const	1,362,150	1,500,309	1,568,794	1,657,737	1,889,809	1,724,460	1,856,552
Manu	902,042	935,882	892,944	881,441	792,161	785,263	923,221
TCPU	9,207,004	9,290,261	9,844,493	11,314,077	9,184,673	8,908,793	10,277,879
Whole	2,231,807	2,624,808	2,722,910	2,743,971	2,930,861	2,862,301	2,908,019
Retail	20,784,479	22,911,114	24,014,664	23,266,764	25,345,609	24,688,643	24,578,036
FIRE	1,494,811	1,494,929	1,692,258	1,626,536	1,841,058	1,680,137	1,800,494
Service	13,212,897	14,713,026	15,114,615	13,671,993	14,212,739	15,603,491	15,832,188
Govt	0	0	0	0	0	0	0
<b>Total</b>	<b>50,746,526</b>	<b>55,205,057</b>	<b>57,871,082</b>	<b>57,360,509</b>	<b>58,170,580</b>	<b>58,187,673</b>	<b>60,105,978</b>
Annual Change		8.8%	4.8%	-0.9%	1.4%	0.0%	3.3%

Table 7.2

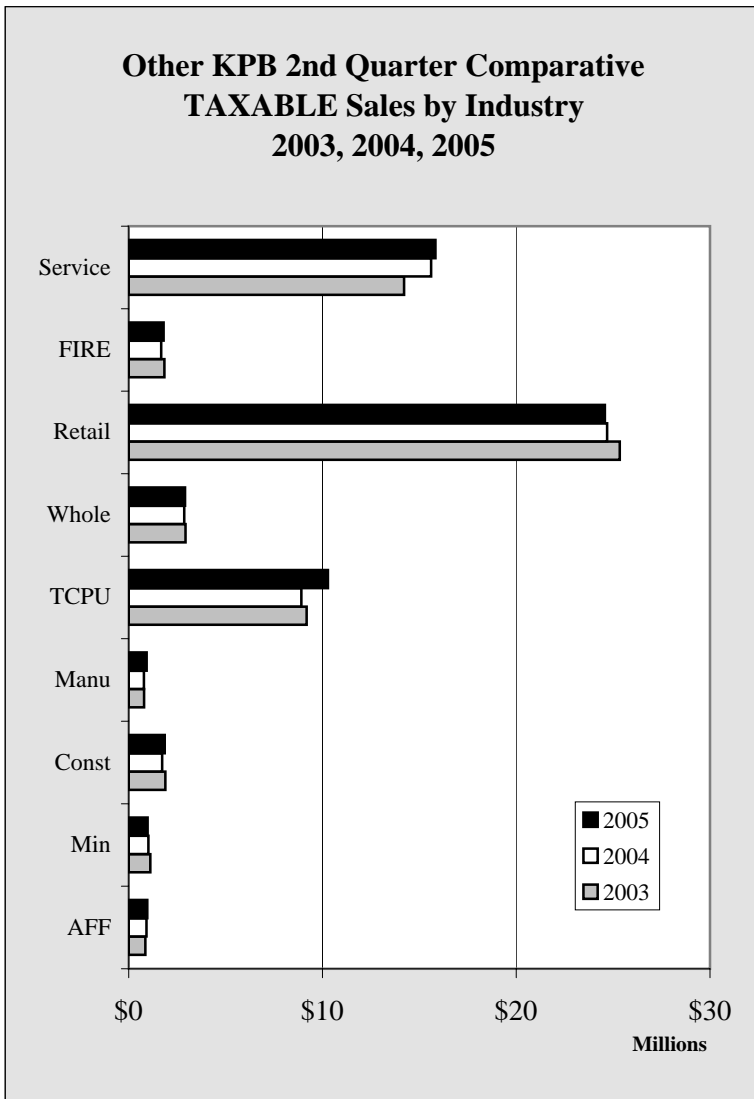


Chart 7.3

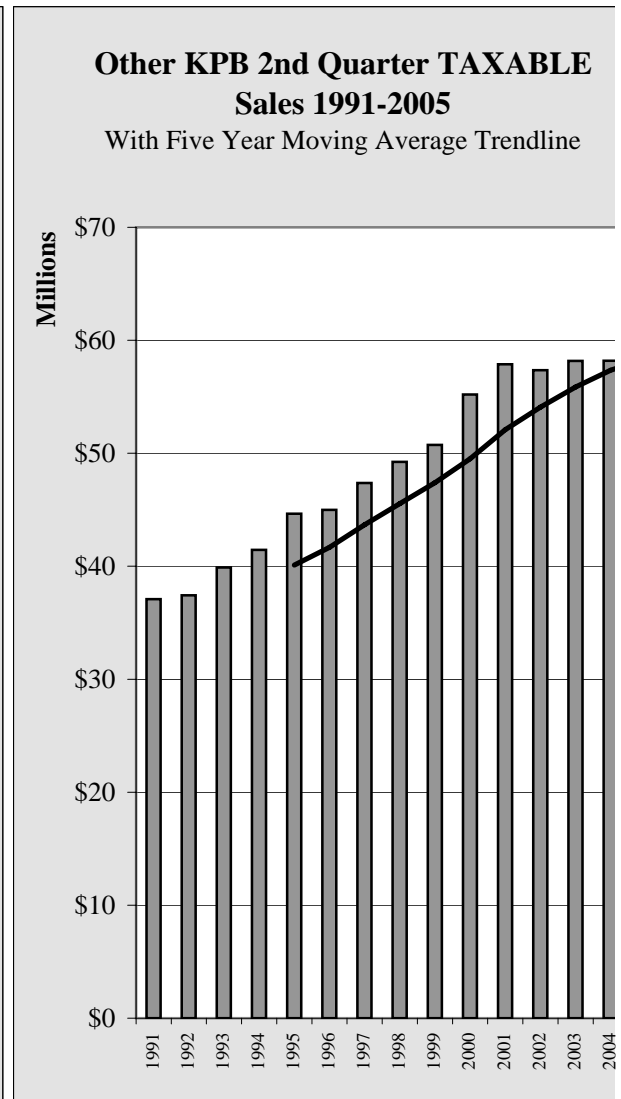
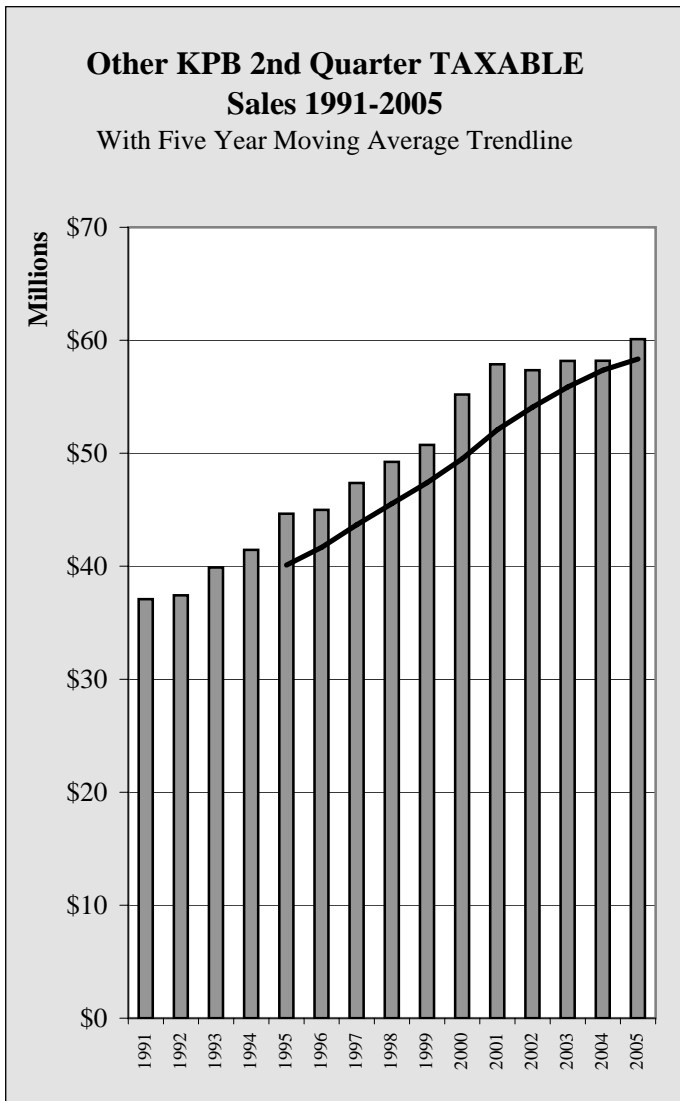


Chart 7.4

# Other KPB Sales

Annual Change
4.4%
-4.4%
7.7%
17.6%
15.4%
1.6%
-0.4%
7.2%
1.5%
NA
3.3%



# Other KPB Sales

<b>Other KPB YTD 6/30 GROSS Sales by Industry - 1999-2005 - in \$</b>							
	1999	2000	2001	2002	2003	2004	2005
AFF	1,358,425	1,247,615	1,678,643	1,590,143	2,487,316	1,694,447	2,013,634
Min	59,647,978	43,489,424	52,852,431	61,402,416	42,178,318	67,364,432	70,093,008
Const	31,104,194	32,747,954	48,462,080	55,384,048	57,972,494	37,935,026	48,786,758
Manu	49,144,018	46,359,763	87,384,091	49,825,823	53,712,724	29,549,699	42,252,159
TCPU	36,812,851	31,124,269	33,850,617	36,588,703	30,232,931	31,681,467	36,685,098
Whole	41,106,850	45,620,628	46,261,644	50,412,457	50,600,896	50,494,264	43,645,976
Retail	57,085,718	63,440,415	68,572,844	69,239,003	77,099,916	75,797,556	78,860,721
FIRE	7,230,938	6,737,912	7,916,561	6,919,245	7,376,114	7,671,375	8,017,772
Service	34,665,546	39,874,518	41,219,266	43,738,911	40,671,355	44,069,114	46,032,294
Govt	0	0	0	0	0	6,365	13,317
<b>Total</b>	<b>318,156,518</b>	<b>310,642,498</b>	<b>388,198,177</b>	<b>375,100,749</b>	<b>362,332,064</b>	<b>346,263,745</b>	<b>376,400,737</b>
Annual Change		-2.4%	25.0%	-3.4%	-3.4%	-4.4%	8.7%

Table 7.3

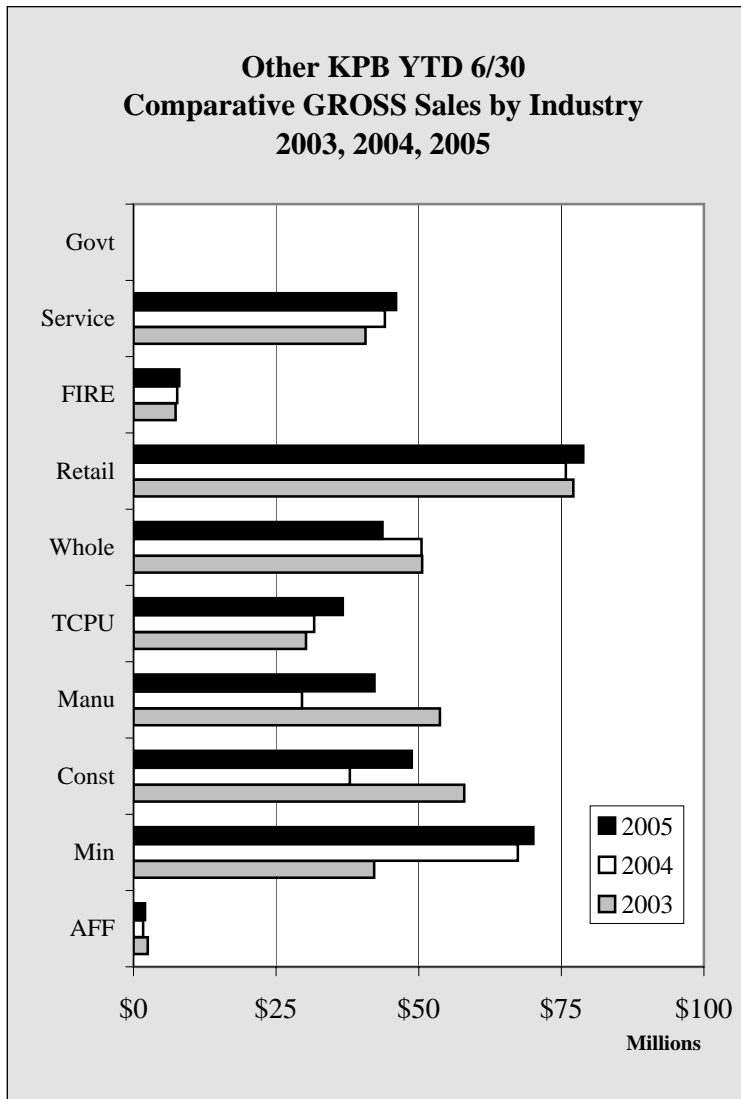


Chart 7.5

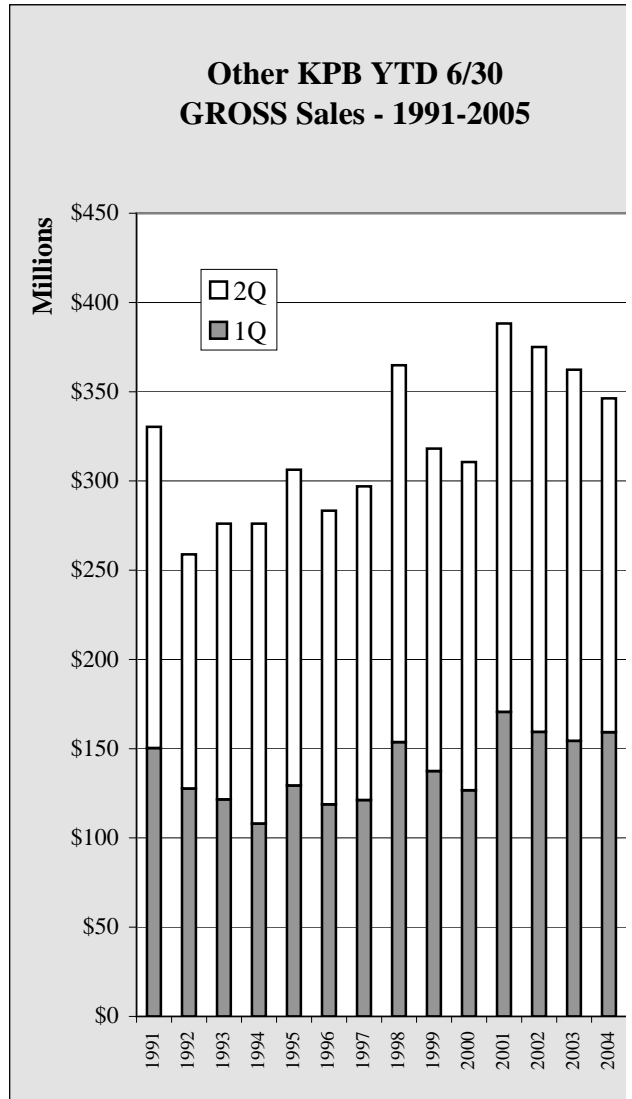
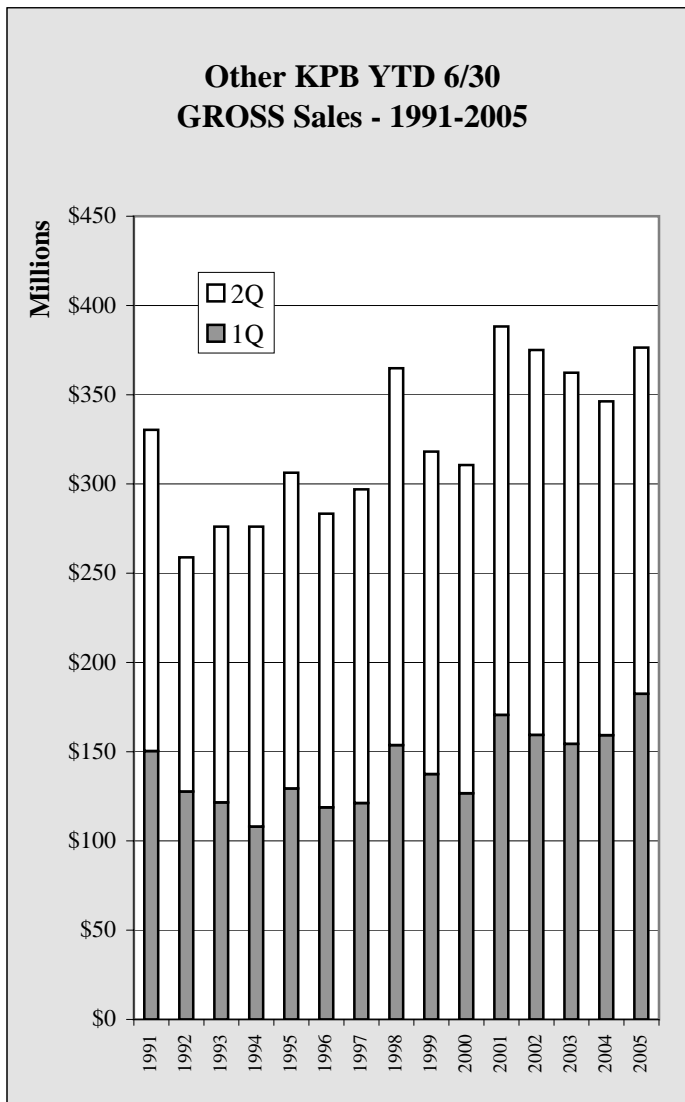


Chart 7.6

# Other KPB Sales

Annual Change
18.8%
4.1%
28.6%
43.0%
15.8%
-13.6%
4.0%
4.5%
4.5%
109.2%
8.7%



# Other KPB Sales

<b>Other KPB YTD 6/30 TAXABLE Sales by Industry - 1999-2005 - in \$</b>							
	1999	2000	2001	2002	2003	2004	2005
AFF	875,083	984,247	1,099,152	1,177,104	1,219,206	1,318,479	1,383,478
Min	1,683,259	1,916,427	2,424,873	2,841,477	2,304,740	1,996,163	1,985,156
Const	2,378,252	2,446,830	2,647,523	2,789,792	3,034,248	2,904,620	2,998,777
Manu	1,291,165	1,283,455	1,301,057	1,278,092	1,147,304	1,153,164	1,321,318
TCPU	19,411,130	19,195,294	20,282,481	23,454,900	19,101,385	19,167,428	22,641,095
Whole	4,414,317	5,137,992	5,303,572	5,609,365	5,704,576	6,190,487	6,122,164
Retail	34,105,699	37,384,584	39,284,302	39,575,919	41,482,432	40,786,875	40,477,500
FIRE	2,779,459	2,725,611	3,020,218	3,133,212	3,293,835	3,161,439	3,209,198
Service	18,156,630	19,826,978	20,563,163	19,305,532	19,268,527	20,583,905	21,001,759
Govt	0	0	0	0	0	6,300	13,317
<b>Total</b>	<b>85,094,994</b>	<b>90,901,418</b>	<b>95,926,341</b>	<b>99,165,393</b>	<b>96,556,253</b>	<b>97,268,860</b>	<b>101,153,762</b>
Annual Change		6.8%	5.5%	3.4%	-2.6%	0.7%	4.0%

Table 7.4

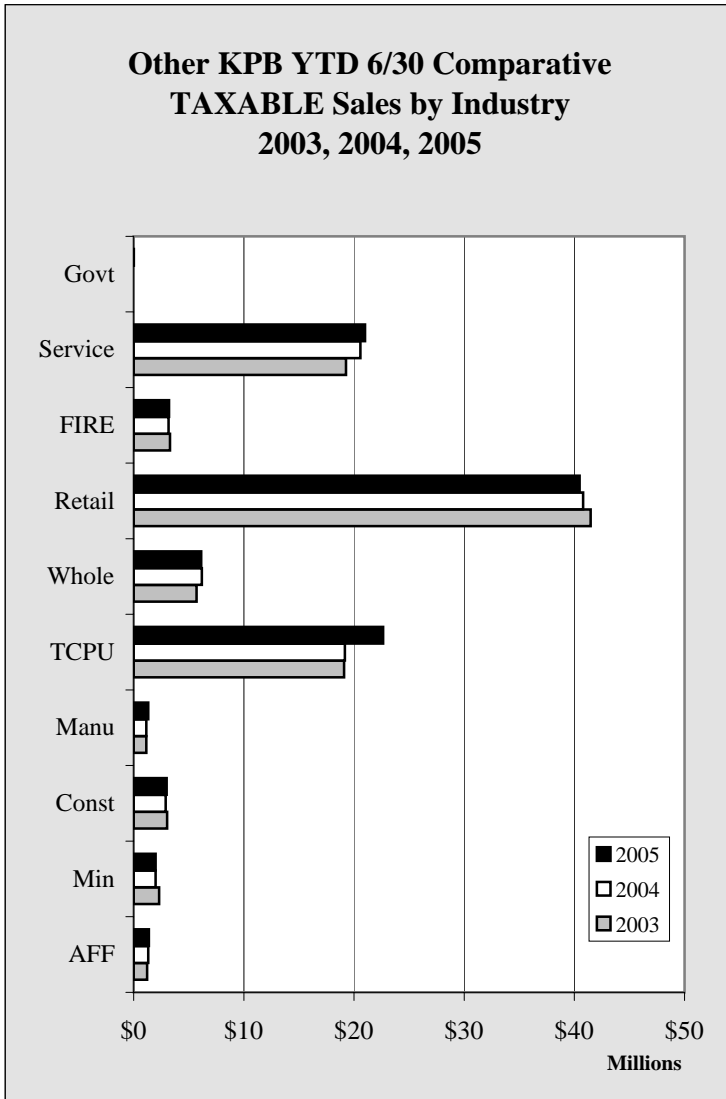


Chart 7.7

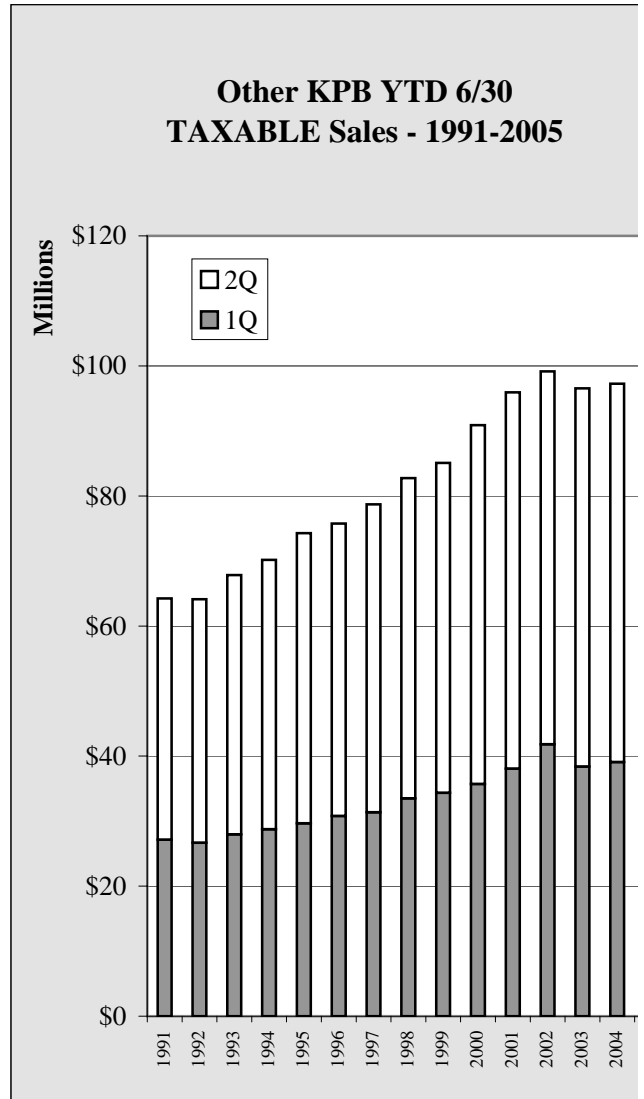
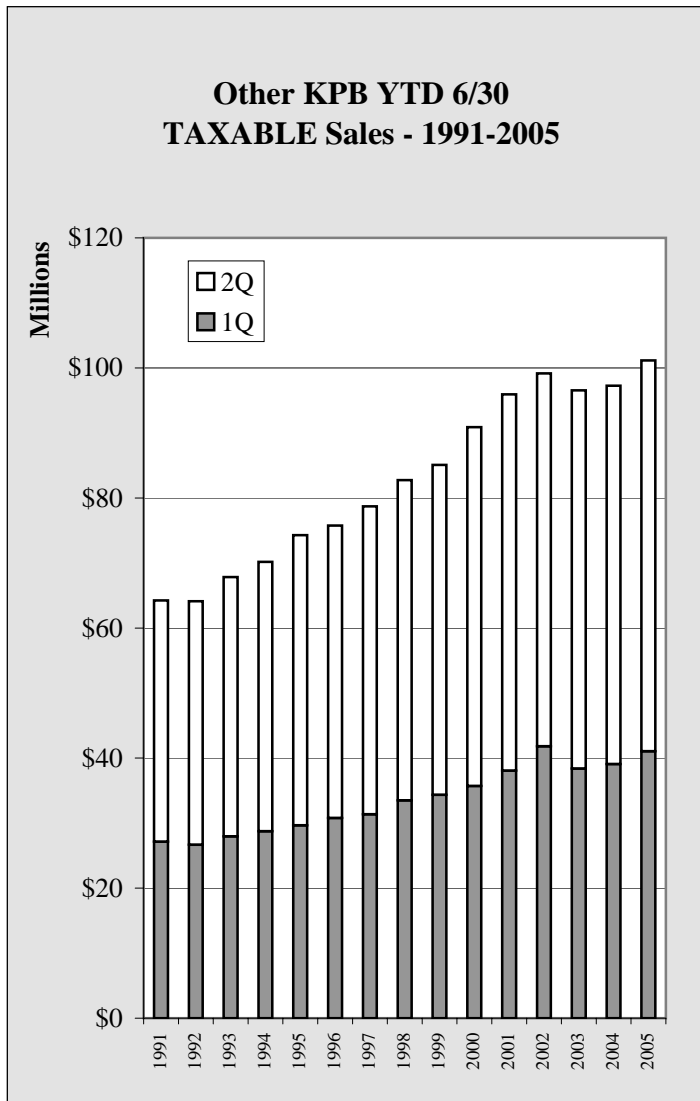


Chart 7.8

# Other KPB Sales

Annual Change
4.9%
-0.6%
3.2%
14.6%
18.1%
-1.1%
-0.8%
1.5%
2.0%
NA
4.0%





# Other KPB Sales

Other KPB Annual GROSS Sales by Industry - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	6,119,386	2,812,823	2,875,629	3,242,403	4,090,590	4,814,409	5,857,634	21.7%
Min	187,521,559	113,163,554	115,625,431	123,091,789	108,808,400	101,004,267	155,698,225	54.2%
Const	88,142,507	87,808,495	88,853,048	136,499,774	131,261,695	133,897,211	130,447,251	-2.6%
Manu	112,671,455	132,512,994	85,638,574	250,593,511	164,076,655	159,471,272	143,967,105	-9.7%
TCPU	73,567,609	78,647,818	66,837,538	77,388,092	73,138,015	63,786,231	78,102,991	22.4%
Whole	101,466,620	91,041,042	101,310,365	104,710,505	108,334,825	115,986,698	118,995,491	2.6%
Retail	128,963,750	128,644,968	138,967,225	153,029,767	155,130,975	166,755,991	167,903,671	0.7%
FIRE	15,909,441	15,194,140	13,106,195	15,680,221	14,436,076	16,408,311	19,329,577	17.8%
Service	78,651,481	83,322,595	95,090,680	100,412,737	102,659,177	98,547,914	113,364,085	15.0%
Govt	6,585	0	0	0	0	0	13,732	NA
Total	793,020,393	733,148,429	708,304,685	964,648,799	861,936,408	860,672,304	933,679,762	8.5%
Annual Change		-7.5%	-3.4%	36.2%	-10.6%	-0.1%	8.5%	

Table 7.5

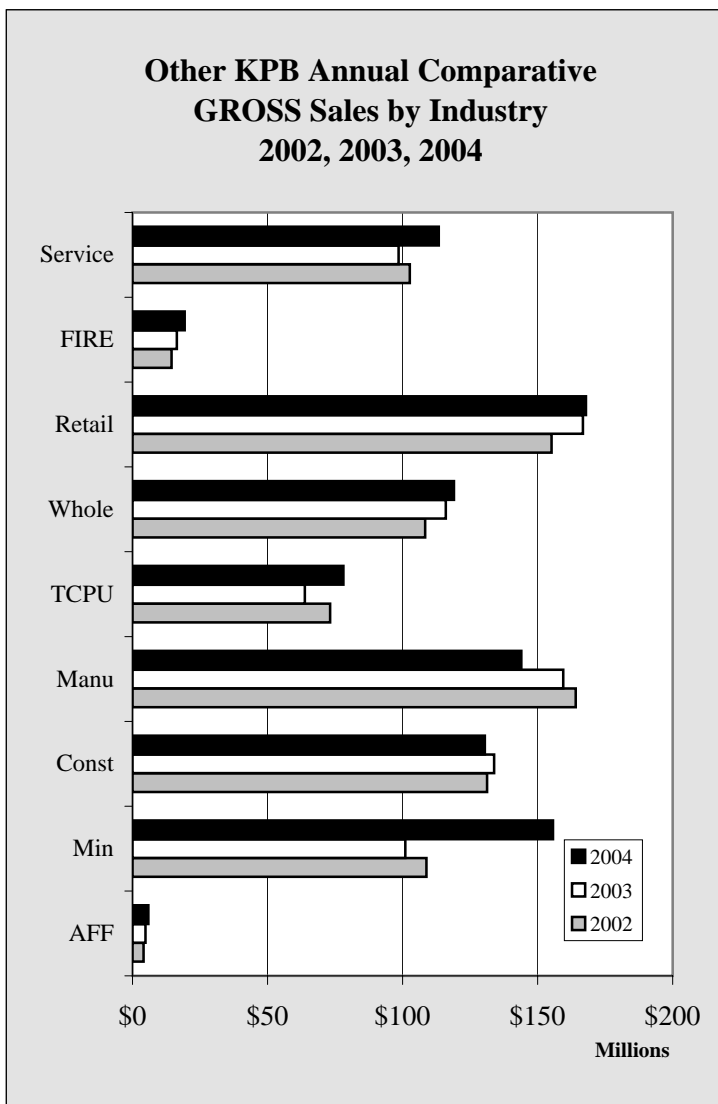


Chart 7.9

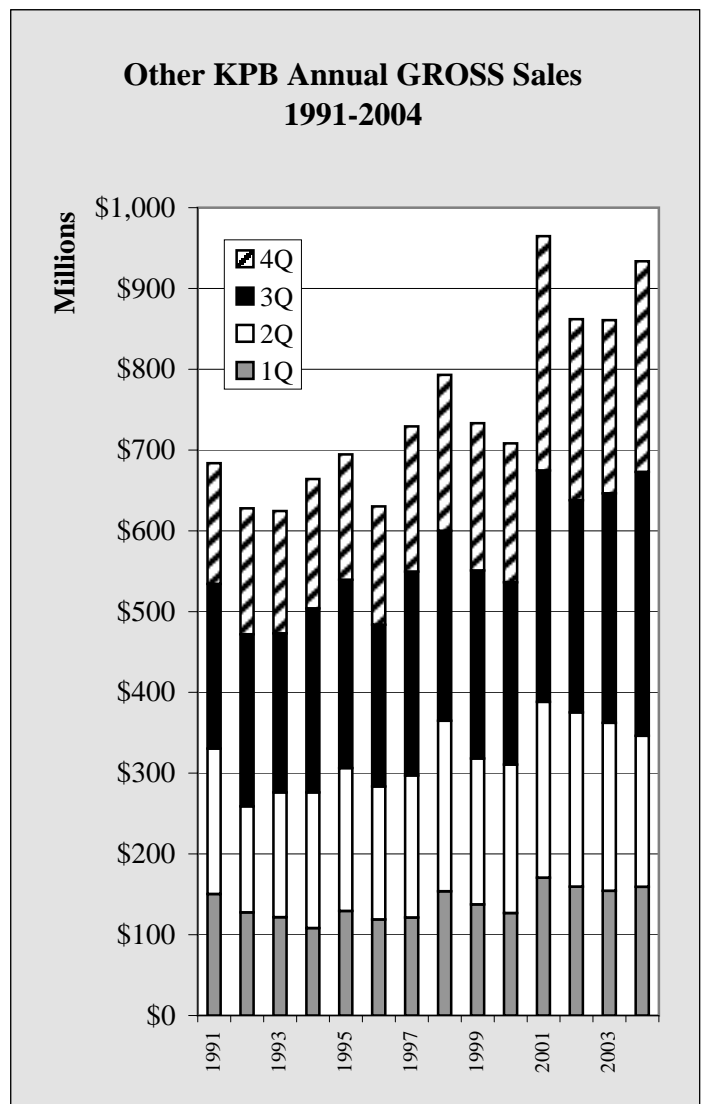


Chart 7.10

# Other KPB Sales

Other KPB Annual TAXABLE Sales by Industry - 1998-2004 - in \$							
	1998	1999	2000	2001	2002	2003	2004
AFF	1,722,929	1,738,057	1,945,844	2,016,782	2,152,460	2,281,300	2,540,907
Min	5,144,815	3,724,685	4,434,095	5,598,954	5,598,990	4,655,675	5,218,907
Const	5,738,513	5,621,785	5,735,340	6,115,447	6,566,858	6,601,200	6,758,897
Manu	3,388,424	3,021,658	3,084,591	3,041,030	2,944,959	2,626,320	2,872,294
TCPU	35,992,074	39,160,283	39,092,526	42,147,135	41,606,993	37,098,365	40,099,801
Whole	8,733,322	9,868,388	11,100,421	11,675,046	11,425,901	12,058,985	12,951,451
Retail	72,533,481	75,119,590	80,838,970	85,853,411	86,150,313	89,695,084	88,943,810
FIRE	5,494,477	5,585,421	5,678,461	6,363,047	6,509,160	7,017,830	6,664,257
Service	40,794,714	43,554,212	47,432,032	48,734,123	47,390,646	47,504,072	52,126,452
Govt	6,585	0	0	0	0	0	13,667
Total	179,549,334	187,394,079	199,342,280	211,544,975	210,346,280	209,538,831	218,190,443
Annual Change		4.4%	6.4%	6.1%	-0.6%	-0.4%	4.1%

Table 7.6

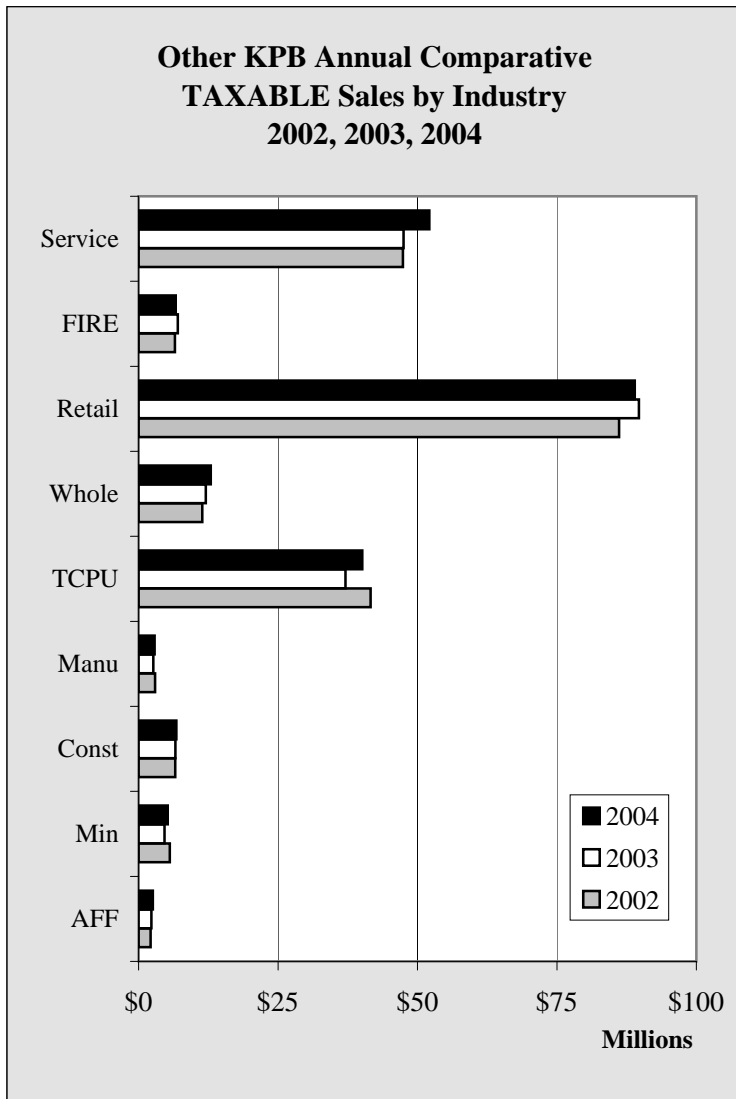


Chart 7.11

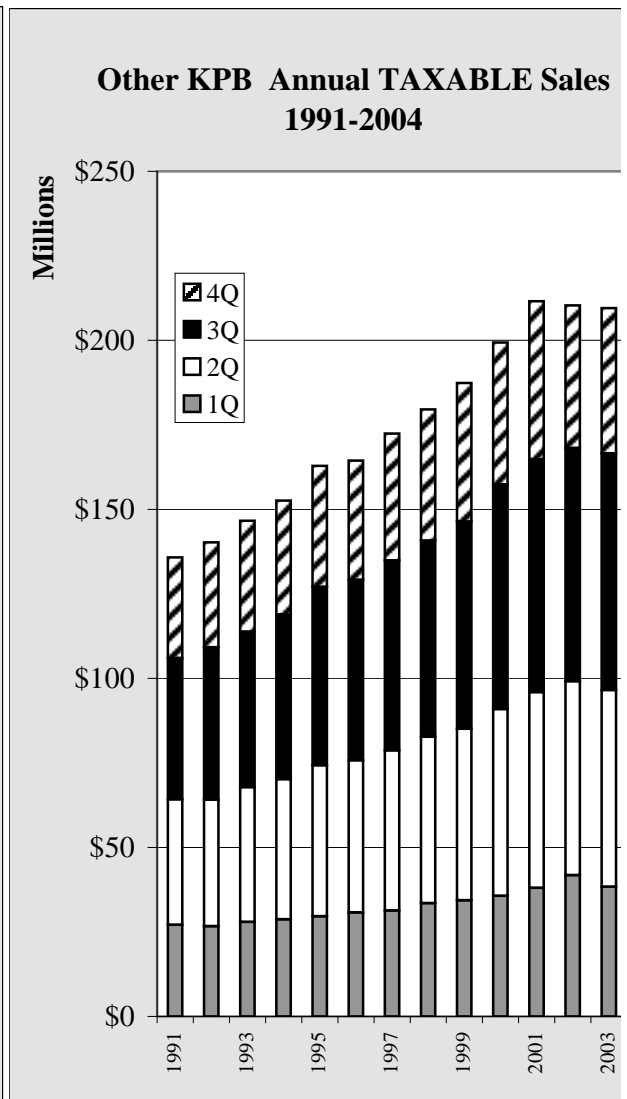
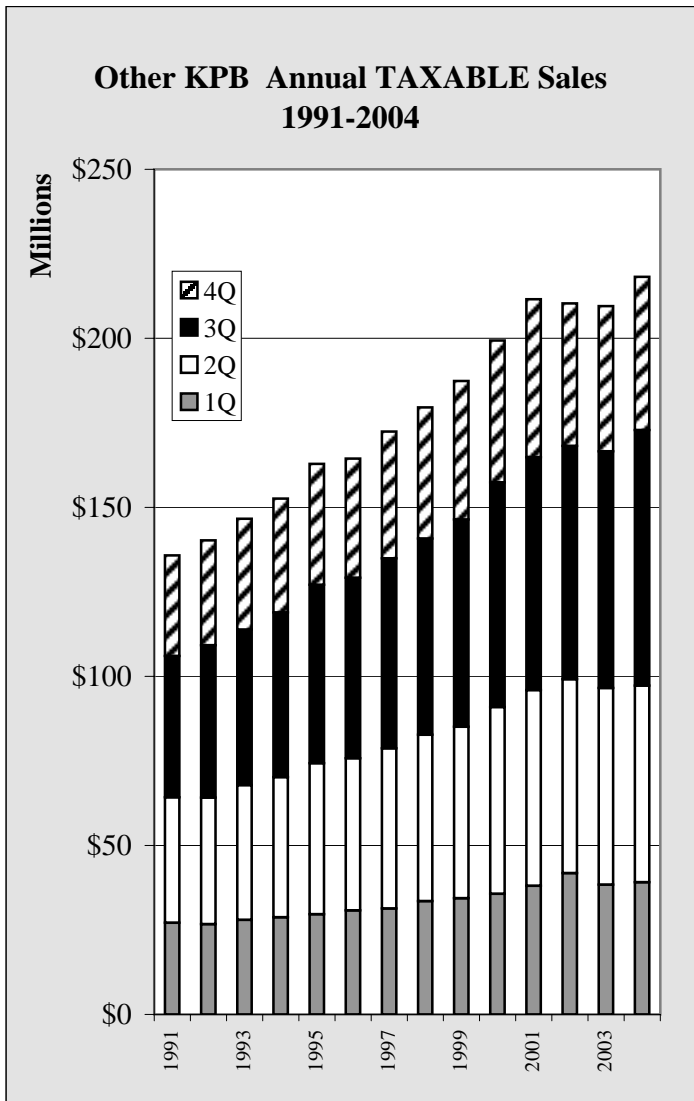


Chart 7.12

# Other KPB Sales

Annual Change
11.4%
12.1%
2.4%
9.4%
8.1%
7.4%
-0.8%
-5.0%
9.7%
NA
4.1%



# Other KPB Sales

<b>Other KPB GROSS Sales by Industry by Quarter - 2002-2005 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Ag, Forest, Fish	447,651	1,142,492	1,430,097	1,070,350	4,090,590
Mining	32,299,252	29,103,164	25,287,979	22,118,005	108,808,400
Construction	24,605,950	30,778,098	40,528,297	35,349,350	131,261,695
Manufacturing	14,954,570	34,871,253	44,941,727	69,309,105	164,076,655
Trans, Comm, Public Utility	18,420,972	18,167,731	21,630,289	14,919,023	73,138,015
Wholesale	21,943,141	28,469,316	31,837,444	26,084,924	108,334,825
Retail	28,752,133	40,486,870	50,013,715	35,878,257	155,130,975
Finance, Ins, Real Estate	3,214,862	3,704,383	3,878,053	3,638,778	14,436,076
Services	14,742,430	28,996,481	43,193,240	15,727,026	102,659,177
Government	0	0	0	0	0
<b>Total</b>	<b>159,380,961</b>	<b>215,719,788</b>	<b>262,740,841</b>	<b>224,094,818</b>	<b>861,936,408</b>
<b>2003</b>					
Ag, Forest, Fish	445,085	2,042,231	1,578,920	748,173	4,814,409
Mining	18,139,022	24,039,296	28,701,184	30,124,765	101,004,267
Construction	22,024,293	35,948,201	44,783,625	31,141,092	133,897,211
Manufacturing	31,662,293	22,050,431	53,343,537	52,415,011	159,471,272
Trans, Comm, Public Utility	14,598,070	15,634,861	18,568,068	14,985,232	63,786,231
Wholesale	20,948,522	29,652,374	37,077,443	28,308,359	115,986,698
Retail	30,773,844	46,326,072	52,432,838	37,223,237	166,755,991
Finance, Ins, Real Estate	2,801,512	4,574,602	5,140,046	3,892,151	16,408,311
Services	12,971,156	27,700,199	42,294,496	15,582,063	98,547,914
Government	0	0	0	0	0
<b>Total</b>	<b>154,363,797</b>	<b>207,968,267</b>	<b>283,920,157</b>	<b>214,420,083</b>	<b>860,672,304</b>
<b>2004</b>					
Ag, Forest, Fish	438,254	1,256,193	1,632,207	2,530,980	5,857,634
Mining	37,672,228	29,692,204	36,588,670	51,745,123	155,698,225
Construction	15,137,343	22,797,683	37,227,413	55,284,812	130,447,251
Manufacturing	21,943,272	7,606,427	87,311,541	27,105,865	143,967,105
Trans, Comm, Public Utility	14,959,439	16,722,028	20,217,590	26,203,934	78,102,991
Wholesale	22,031,868	28,462,396	36,327,578	32,173,649	118,995,491
Retail	30,043,965	45,753,591	54,364,065	37,742,050	167,903,671
Finance, Ins, Real Estate	3,739,788	3,931,587	4,831,335	6,826,867	19,329,577
Services	13,197,994	30,871,120	48,090,916	21,204,055	113,364,085
Government	6,365	0	6,304	1,063	13,732
<b>Total</b>	<b>159,170,516</b>	<b>187,093,229</b>	<b>326,597,619</b>	<b>260,818,398</b>	<b>933,679,762</b>
<b>2005</b>					
	<b>Year to Date</b>				
Ag, Forest, Fish	478,964	1,534,670			2,013,634
Mining	37,465,302	32,627,706			70,093,008
Construction	21,903,277	26,883,481			48,786,758
Manufacturing	29,897,575	12,354,584			42,252,159
Trans, Comm, Public Utility	18,902,604	17,782,494			36,685,098
Wholesale	25,155,668	18,490,308			43,645,976
Retail	30,369,653	48,491,068			78,860,721
Finance, Ins, Real Estate	3,255,465	4,762,307			8,017,772
Services	14,981,690	31,050,604			46,032,294
Government	13,317	0			13,317
<b>Total</b>	<b>182,423,515</b>	<b>193,977,222</b>			<b>376,400,737</b>

Table 7.7

# Other KPB Sales

<b>Other KPB TAXABLE Sales by Industry by Quarter - 2002-2005 - in \$</b>					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
<b>2002</b>					
Ag, Forest, Fish	396,517	780,587	570,742	404,614	2,152,460
Mining	1,424,074	1,417,403	1,489,849	1,267,664	5,598,990
Construction	1,132,055	1,657,737	2,141,282	1,635,784	6,566,858
Manufacturing	396,651	881,441	1,202,450	464,417	2,944,959
Trans, Comm, Public Utility	12,140,823	11,314,077	9,075,340	9,076,753	41,606,993
Wholesale	2,865,394	2,743,971	2,958,254	2,858,282	11,425,901
Retail	16,309,155	23,266,764	27,810,124	18,764,270	86,150,313
Finance, Ins, Real Estate	1,506,676	1,626,536	1,941,804	1,434,144	6,509,160
Services	5,633,539	13,671,993	21,829,387	6,255,727	47,390,646
Government	0	0	0	0	0
<b>Total</b>	<b>41,804,884</b>	<b>57,360,509</b>	<b>69,019,232</b>	<b>42,161,655</b>	<b>210,346,280</b>
<b>2003</b>					
Ag, Forest, Fish	360,151	859,055	635,120	426,974	2,281,300
Mining	1,190,125	1,114,615	1,252,874	1,098,061	4,655,675
Construction	1,144,439	1,889,809	2,022,587	1,544,365	6,601,200
Manufacturing	355,143	792,161	968,694	510,322	2,626,320
Trans, Comm, Public Utility	9,916,712	9,184,673	8,687,138	9,309,842	37,098,365
Wholesale	2,773,715	2,930,861	3,197,783	3,156,626	12,058,985
Retail	16,136,823	25,345,609	28,911,497	19,301,155	89,695,084
Finance, Ins, Real Estate	1,452,777	1,841,058	2,240,741	1,483,254	7,017,830
Services	5,055,788	14,212,739	22,072,245	6,163,300	47,504,072
Government	0	0	0	0	0
<b>Total</b>	<b>38,385,673</b>	<b>58,170,580</b>	<b>69,988,679</b>	<b>42,993,899</b>	<b>209,538,831</b>
<b>2004</b>					
Ag, Forest, Fish	402,891	915,588	748,068	474,360	2,540,907
Mining	977,166	1,018,997	1,829,645	1,393,099	5,218,907
Construction	1,180,160	1,724,460	2,106,631	1,747,646	6,758,897
Manufacturing	367,901	785,263	1,215,828	503,302	2,872,294
Trans, Comm, Public Utility	10,258,635	8,908,793	10,037,127	10,895,246	40,099,801
Wholesale	3,328,186	2,862,301	3,238,122	3,522,842	12,951,451
Retail	16,098,232	24,688,643	29,328,205	18,828,730	88,943,810
Finance, Ins, Real Estate	1,481,302	1,680,137	1,946,397	1,556,421	6,664,257
Services	4,980,414	15,603,491	25,111,082	6,431,465	52,126,452
Government	6,300	0	6,304	1,063	13,667
<b>Total</b>	<b>39,081,187</b>	<b>58,187,673</b>	<b>75,567,409</b>	<b>45,354,174</b>	<b>218,190,443</b>
<b>2005</b>					
				<b>Year to Date</b>	
Ag, Forest, Fish	427,578	955,900			1,383,478
Mining	1,011,467	973,689			1,985,156
Construction	1,142,225	1,856,552			2,998,777
Manufacturing	398,097	923,221			1,321,318
Trans, Comm, Public Utility	12,363,216	10,277,879			22,641,095
Wholesale	3,214,145	2,908,019			6,122,164
Retail	15,899,464	24,578,036			40,477,500
Finance, Ins, Real Estate	1,408,704	1,800,494			3,209,198
Services	5,169,571	15,832,188			21,001,759
Government	13,317	0			13,317
<b>Total</b>	<b>41,047,784</b>	<b>60,105,978</b>			<b>101,153,762</b>

Table 7.8