

KPB Sales

Sales tax records provide data useful for predicting economic trends and provide a basis for administrative decisions. Data collected are specific to the area collecting and reporting sales but, by combining data from reporting communities, KPB trends can be determined. Routinely, three years or twelve quarters of information are revised each quarter. Sales data is provided by the KPB Finance Department, Sales Tax Division.

Homer sales and construction data reflects the impact due to annexation of 4.58 square miles which increased the total area of Homer by over twenty-eight percent. The annexation became effective April 1, 2002.

KPB sales data include detail from Homer, Kenai, Seldovia, Seward, Soldotna and "Other KPB" areas. "Other KPB" indicates areas within the KPB but outside the boundaries of the five incorporated cities. It also includes Kachemak City, which does not impose a sales tax. The 2% KPB sales tax is included in the city rates listed below, with revenues dedicated to funding the KPB school district. The balance is the tax imposed by each city with revenues being managed by that city.

The KPB does not provide an incentive for reporting non-taxable sales, resulting in incomplete Gross Sales data.

6.5%	6.0%	5.0%	4.0%	2.0%
Homer	Seward	Kenai	Seldovia	Other KPB
Seldovia (April - September)		Soldotna	(October - March)	

Gross and taxable sales data are received quarterly through Sales Tax Returns from businesses within the KPB. Sales that are exempt from sales tax include:

- Sales outside the Borough;
- Sales for resale;
- Sales to government agencies;
- Sales to tax exempt organizations; and
- Sales in excess of \$500.

Industry abbreviations used in sales data include the following:

- AFF - Agriculture, Forestry and Fisheries - includes Fish Buyers;
- Min - Mining - includes Oil & Gas extraction;
- Const - Construction;
- Manu - Manufacturing - includes Oil & Gas Manufacturing and Fish Processing;
- TCPU - Travel, Communications and Public Utilities;
- Whole - Wholesale Trade;
- Retail - Retail Trade;
- FIRE - Finance, Insurance and Real Estate;
- Service - Services;
- Govt - Public Administration, Education and Services.

KPB Sales

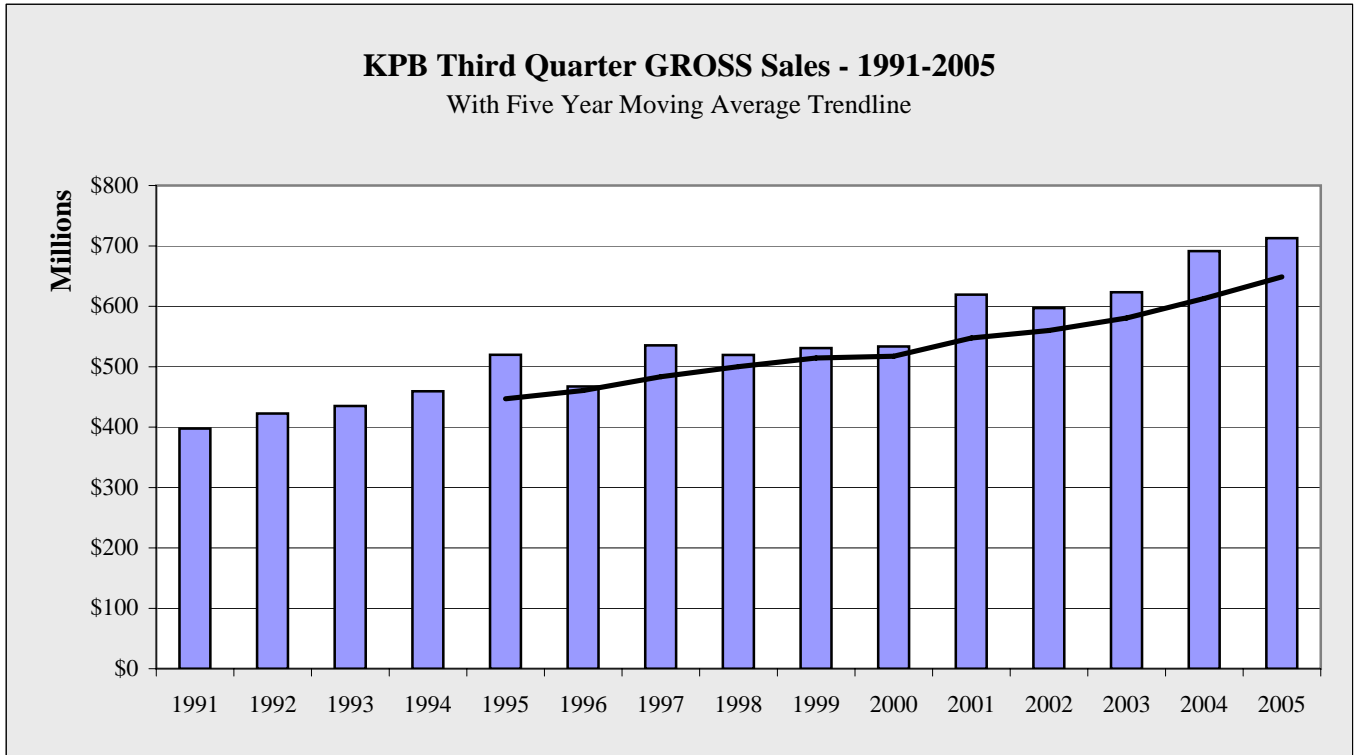


Chart 1.1

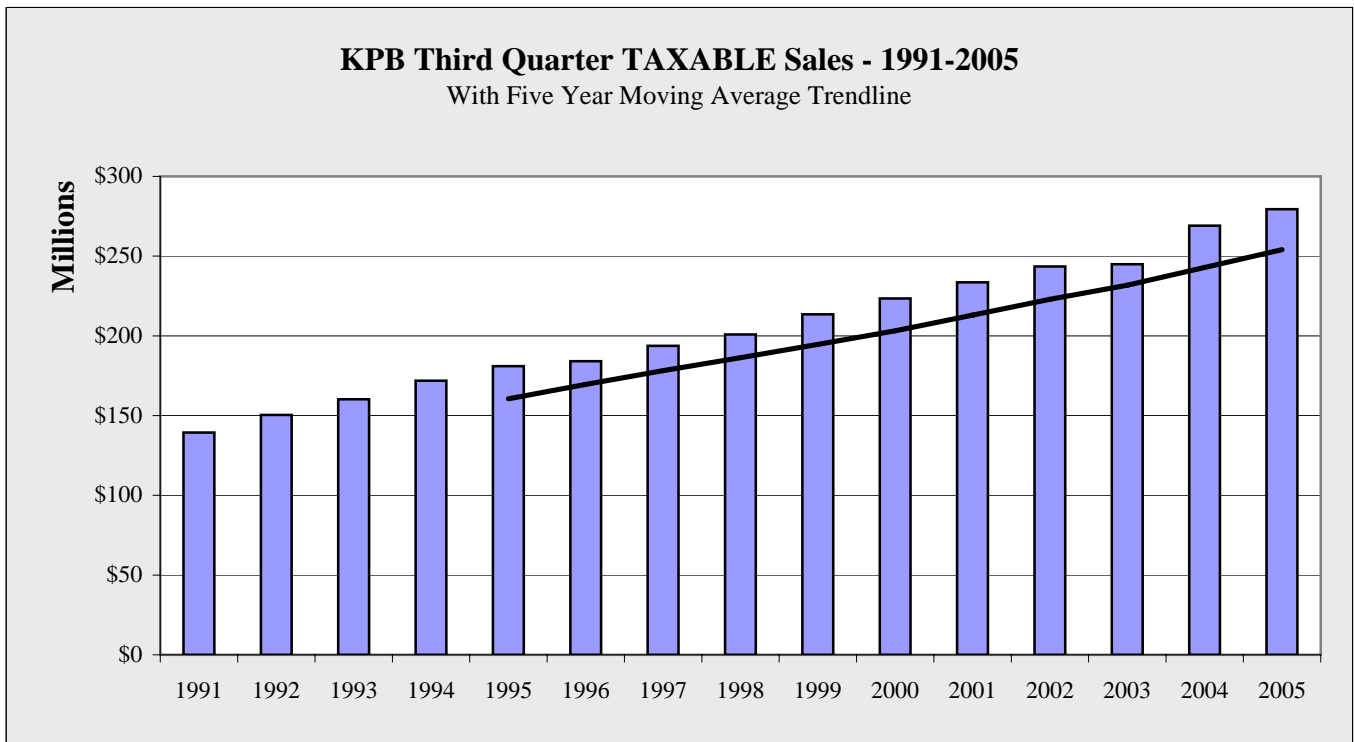


Chart 1.2

KPB Sales

KPB 3rd Quarter GROSS Sales by INDUSTRY - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
AFF	25,699,730	16,087,099	11,255,799	9,835,705	13,491,140	15,695,017	18,212,362	16.0%
Min	22,762,273	36,716,025	35,734,043	26,316,221	30,366,980	39,000,757	45,642,802	17.0%
Const	53,692,037	60,347,340	86,781,531	72,113,003	81,917,870	67,053,184	74,807,797	11.6%
Manu	60,059,506	33,825,248	65,102,674	56,768,859	66,216,357	97,207,179	99,989,169	2.9%
TCPU	45,976,697	43,279,326	51,122,861	51,457,523	43,819,198	55,432,460	55,571,034	0.2%
Whole	48,350,292	56,037,950	56,194,826	57,145,760	60,869,241	55,365,704	42,794,676	-22.7%
Retail	171,652,352	181,293,959	195,058,287	198,420,434	201,806,657	224,495,400	234,519,707	4.5%
FIRE	15,295,826	13,551,624	16,361,489	15,233,449	16,119,572	17,051,661	18,384,551	7.8%
Service	87,382,828	92,333,294	101,637,009	109,778,499	108,559,994	120,013,181	122,989,270	2.5%
Govt	5,353	1,781	7,371	4,290	12,192	9,184	11,907	29.6%
Total	530,876,894	533,473,646	619,255,890	597,073,743	623,179,201	691,323,727	712,923,275	3.1%
Annual Change		0.5%	16.1%	-3.6%	4.4%	10.9%	3.1%	

Table 1.1

KPB 3rd Quarter GROSS Sales Ten Year Change by INDUSTRY - 1995 v. 2005 - in \$				
	10 Year Change			
	1995	2005	Percentage	Numerical
AFF	48,506,808	18,212,362	-62.5%	-30,294,446
Min	24,845,969	45,642,802	83.7%	20,796,833
Const	59,923,957	74,807,797	24.8%	14,883,840
Manu	59,664,211	99,989,169	67.6%	40,324,958
TCPU	70,330,736	55,571,034	-21.0%	-14,759,702
Whole	39,331,387	42,794,676	8.8%	3,463,289
Retail	136,831,941	234,519,707	71.4%	97,687,766
FIRE	12,018,075	18,384,551	53.0%	6,366,476
Service	68,347,630	122,989,270	79.9%	54,641,640
Govt	2,025	11,907	488.0%	9,882
Total	519,802,739	712,923,275	37.2%	193,120,536

Table 1.2

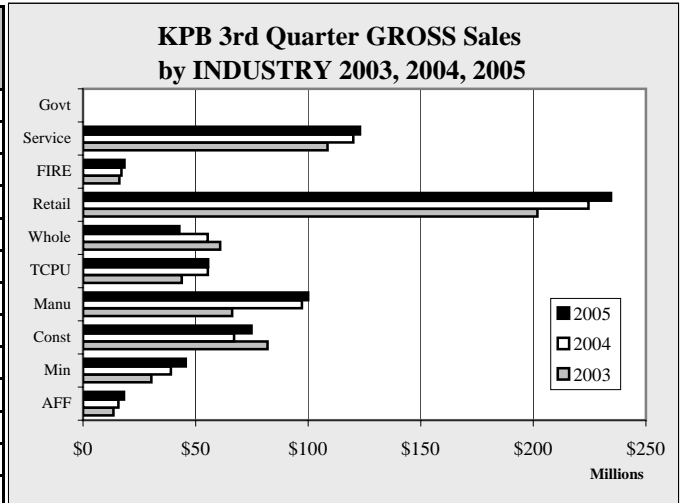


Chart 1.3

KPB 3rd Quarter GROSS Sales One Year Change by INDUSTRY - 2004 v. 2005 - in \$				
	1 Year Change			
	2004	2005	Percentage	Numerical
AFF	15,695,017	18,212,362	16.0%	2,517,345
Min	39,000,757	45,642,802	17.0%	6,642,045
Const	67,053,184	74,807,797	11.6%	7,754,613
Manu	97,207,179	99,989,169	2.9%	2,781,990
TCPU	55,432,460	55,571,034	0.2%	138,574
Whole	55,365,704	42,794,676	-22.7%	-12,571,028
Retail	224,495,400	234,519,707	4.5%	10,024,307
FIRE	17,051,661	18,384,551	7.8%	1,332,890
Service	120,013,181	122,989,270	2.5%	2,976,089
Govt	9,184	11,907	29.6%	2,723
Total	691,323,727	712,923,275	3.1%	21,599,548

Table 1.3

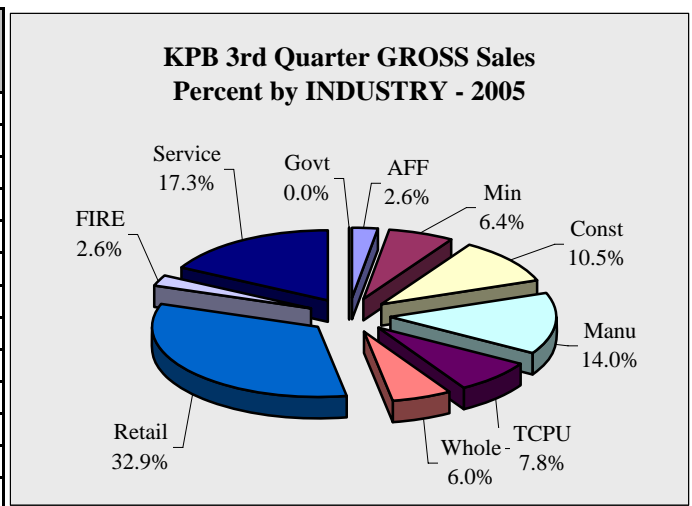


Chart 1.4

KPB Sales

KPB 3rd Quarter TAXABLE Sales by INDUSTRY - 1999-2005 - in \$

	1999	2000	2001	2002	2003	2004	2005	Annual Change
AFF	1,200,980	1,387,185	1,439,658	1,400,008	1,697,754	1,979,566	2,189,268	10.6%
Min	1,029,532	1,365,351	1,676,508	1,550,583	1,313,871	1,908,215	1,081,489	-43.3%
Const	2,984,509	2,912,742	3,052,052	3,288,688	3,316,609	3,278,174	3,089,078	-5.8%
Manu	3,249,141	3,521,436	3,503,699	3,717,020	3,333,206	3,843,780	3,749,670	-2.4%
TCPU	19,647,272	20,097,058	20,377,897	21,106,028	19,718,329	21,221,357	22,873,141	7.8%
Whole	5,397,023	6,335,381	6,323,351	6,316,722	7,103,240	7,644,161	7,525,987	-1.5%
Retail	118,892,395	124,077,139	131,159,386	136,536,484	139,052,180	153,382,551	161,144,513	5.1%
FIRE	5,291,396	5,945,402	6,675,601	6,917,181	6,490,125	6,668,226	6,717,372	0.7%
Service	55,857,912	57,808,788	59,321,464	62,644,991	62,844,657	69,142,137	71,032,302	2.7%
Govt	5,353	1,781	7,371	4,290	12,192	9,184	11,907	29.6%
Total	213,555,513	223,452,263	233,536,987	243,481,995	244,882,163	269,077,351	279,414,727	3.8%
Annual Change		4.6%	4.5%	4.3%	0.6%	9.9%	3.8%	

Table 1.4

KPB 3rd Quarter TAXABLE Sales Ten Year Change by INDUSTRY - 1995 v. 2005 - in \$

	1995	2005	10 Year Change	
			Percentage	Numerical
AFF	1,163,636	2,189,268	88.1%	1,025,632
Min	1,210,324	1,081,489	-10.6%	-128,835
Const	2,662,302	3,089,078	16.0%	426,776
Manu	3,035,702	3,749,670	23.5%	713,968
TCPU	16,660,836	22,873,141	37.3%	6,212,305
Whole	6,069,710	7,525,987	24.0%	1,456,277
Retail	101,315,641	161,144,513	59.1%	59,828,872
FIRE	5,250,137	6,717,372	27.9%	1,467,235
Service	43,666,117	71,032,302	62.7%	27,366,185
Govt	2,025	11,907	488.0%	9,882
Total	181,036,430	279,414,727	54.3%	98,378,297

Table 1.5

KPB 3rd Quarter TAXABLE Sales by INDUSTRY - 2003, 2004, 2005

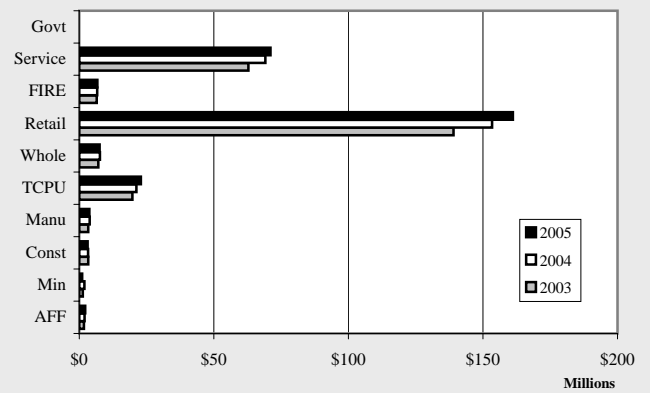


Chart 1.5

KPB 3rd Quarter TAXABLE Sales One Year Change by INDUSTRY - 2004 v. 2005 - in \$

	2004	2005	1 Year Change	
			Percentage	Numerical
AFF	1,979,566	2,189,268	10.6%	209,702
Min	1,908,215	1,081,489	-43.3%	-826,726
Const	3,278,174	3,089,078	-5.8%	-189,096
Manu	3,843,780	3,749,670	-2.4%	-94,110
TCPU	21,221,357	22,873,141	7.8%	1,651,784
Whole	7,644,161	7,525,987	-1.5%	-118,174
Retail	153,382,551	161,144,513	5.1%	7,761,962
FIRE	6,668,226	6,717,372	0.7%	49,146
Service	69,142,137	71,032,302	2.7%	1,890,165
Govt	9,184	11,907	29.6%	2,723
Total	269,077,351	279,414,727	3.8%	10,337,376

Table 1.6

KPB 3rd Quarter TAXABLE Sales Percent by INDUSTRY - 2005

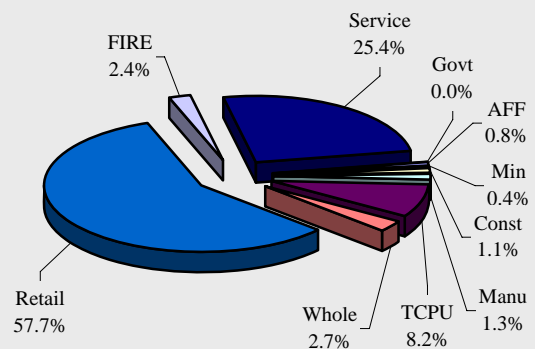


Chart 1.6

KPB Sales

KPB 3rd Quarter GROSS Sales by AREA - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Homer	66,353,121	70,009,668	77,453,956	89,690,601	87,203,992	93,935,395	99,774,615	6.2%
Kenai	91,880,728	89,505,566	94,911,501	82,601,639	81,240,276	97,858,795	111,294,018	13.7%
Seldovia	1,707,186	1,693,636	1,957,554	1,694,174	2,833,785	1,809,067	2,233,774	23.5%
Seward	50,509,645	57,260,079	62,873,649	56,721,649	61,707,771	63,926,605	66,446,710	3.9%
Soldotna	87,704,206	89,530,301	95,670,432	103,624,839	106,266,939	107,192,921	113,083,093	5.5%
Other KPB	232,722,008	225,474,396	286,388,798	262,740,841	283,926,438	326,600,944	320,091,065	-2.0%
Total	530,876,894	533,473,646	619,255,890	597,073,743	623,179,201	691,323,727	712,923,275	3.1%
Annual Change		0.5%	16.1%	-3.6%	4.4%	10.9%	3.1%	

Table 1.7

KPB 3rd Quarter GROSS Sales Ten Year Change by AREA - 1995 v. 2005 - in \$				
			10 Year Change	
	1995	2005	Percentage	Numerical
Homer	66,559,556	99,774,615	49.9%	33,215,059
Kenai	103,898,722	111,294,018	7.1%	7,395,296
Seldovia	1,869,108	2,233,774	19.5%	364,666
Seward	49,705,098	66,446,710	33.7%	16,741,612
Soldotna	64,724,383	113,083,093	74.7%	48,358,710
Other KPB	233,045,872	320,091,065	37.4%	87,045,193
Total	519,802,739	712,923,275	37.2%	193,120,536

Table 1.8

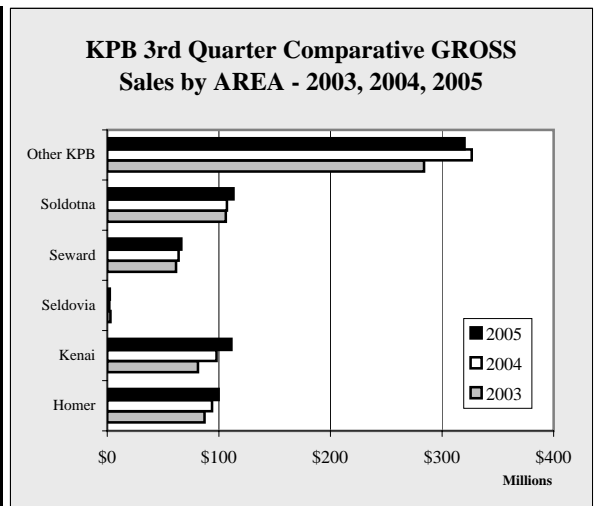


Chart 1.7

KPB 3rd Quarter GROSS Sales One Year Change by AREA - 2004 v. 2005 - in \$				
			1 Year Change	
	2004	2005	Percentage	Numerical
Homer	93,935,395	99,774,615	6.2%	5,839,220
Kenai	97,858,795	111,294,018	13.7%	13,435,223
Seldovia	1,809,067	2,233,774	23.5%	424,707
Seward	63,926,605	66,446,710	3.9%	2,520,105
Soldotna	107,192,921	113,083,093	5.5%	5,890,172
Other KPB	326,600,944	320,091,065	-2.0%	-6,509,879
Total	691,323,727	712,923,275	3.1%	21,599,548

Table 1.9

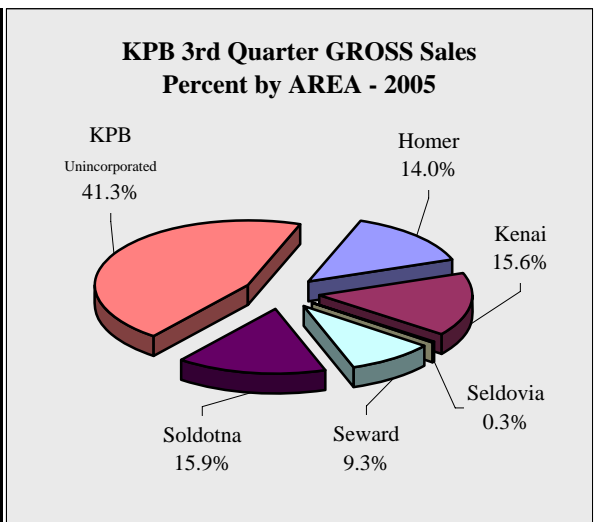


Chart 1.8

KPB Sales

KPB 3rd Quarter TAXABLE Sales by AREA - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Homer	34,247,729	35,677,211	37,574,702	43,251,111	45,104,233	49,027,379	49,872,039	1.7%
Kenai	34,560,194	36,634,363	38,162,815	38,192,980	31,362,238	40,041,325	42,640,243	6.5%
Seldovia	1,144,627	1,241,108	1,207,525	1,191,989	1,140,319	1,182,138	1,199,541	1.5%
Seward	31,789,068	32,903,473	33,591,333	34,338,060	34,702,382	37,077,424	38,375,511	3.5%
Soldotna	50,500,561	50,523,183	54,143,248	57,488,623	62,578,771	66,177,951	69,580,021	5.1%
Other KPB	61,313,334	66,472,925	68,857,364	69,019,232	69,994,220	75,571,134	77,747,372	2.9%
Total	213,555,513	223,452,263	233,536,987	243,481,995	244,882,163	269,077,351	279,414,727	3.8%
Annual Change		4.6%	4.5%	4.3%	0.6%	9.9%	3.8%	

Table 1.10

KPB 3rd Quarter TAXABLE Sales Ten Year Change by AREA - 1995 v. 2005 - in \$				
			10 Year Change	
	1995	2005	Percentage	Numerical
Homer	30,398,162	49,872,039	64.1%	19,473,877
Kenai	32,455,065	42,640,243	31.4%	10,185,178
Seldovia	1,306,693	1,199,541	-8.2%	-107,152
Seward	22,899,202	38,375,511	67.6%	15,476,309
Soldotna	41,181,901	69,580,021	69.0%	28,398,120
Other KPB	52,795,407	77,747,372	47.3%	24,951,965
Total	181,036,430	279,414,727	54.3%	98,378,297

Table 1.11

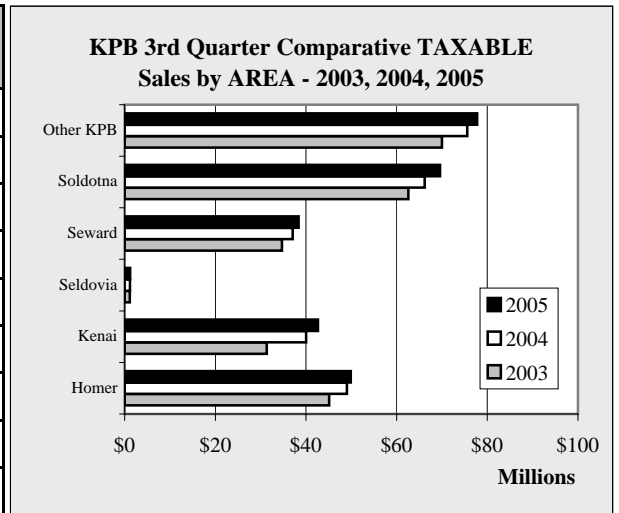


Chart 1.9

KPB 3rd Quarter TAXABLE Sales One Year Change by AREA - 2004 v. 2005 - in \$				
			1 Year Change	
	2004	2005	Percentage	Numerical
Homer	49,027,379	49,872,039	1.7%	844,660
Kenai	40,041,325	42,640,243	6.5%	2,598,918
Seldovia	1,182,138	1,199,541	1.5%	17,403
Seward	37,077,424	38,375,511	3.5%	1,298,087
Soldotna	66,177,951	69,580,021	5.1%	3,402,070
Other KPB	75,571,134	77,747,372	2.9%	2,176,238
Total	269,077,351	279,414,727	3.8%	10,337,376

Table 1.12

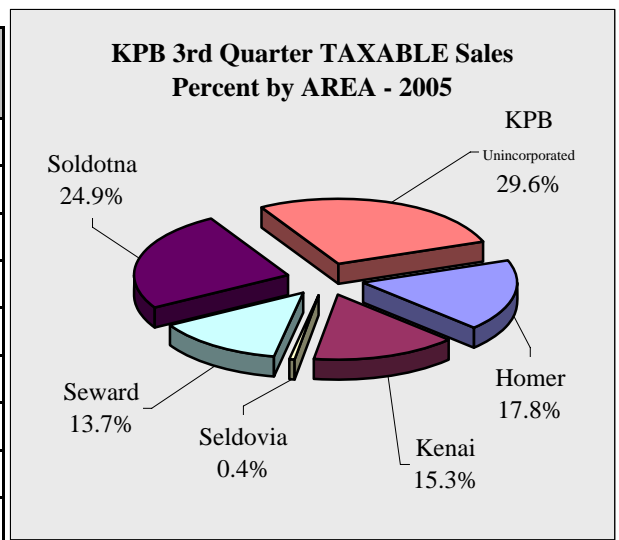


Chart 1.10

KPB Sales

KPB YTD 9/30 GROSS Sales by INDUSTRY - 1999-2005 - in \$

	1999	2000	2001	2002	2003	2004	2005	Annual Change
AFF	29,932,359	23,411,329	15,641,237	14,697,049	19,556,802	21,946,975	26,928,513	22.7%
Min	82,835,844	83,451,127	90,068,349	90,840,113	74,710,807	110,900,498	121,060,842	9.2%
Const	116,222,435	131,753,682	178,005,118	165,114,682	192,884,436	137,967,460	186,900,985	35.5%
Manu	124,440,056	93,340,549	170,252,210	122,774,068	139,052,552	138,854,463	192,260,878	38.5%
TCPU	125,754,388	117,071,511	129,692,291	134,559,094	120,878,237	142,690,707	182,545,476	27.9%
Whole	117,814,212	133,701,371	136,272,759	140,813,502	147,629,417	147,778,990	116,443,305	-21.2%
Retail	415,531,893	438,091,014	478,343,801	479,605,517	495,623,734	538,970,145	565,833,444	5.0%
FIRE	40,343,965	37,875,157	40,808,890	42,379,364	43,294,029	44,967,006	46,903,113	4.3%
Service	181,472,372	192,412,726	208,345,425	230,434,159	227,825,511	245,393,801	254,829,851	3.8%
Govt	25,165	15,103	19,116	18,849	33,191	31,368	35,623	13.6%
Total	1,234,372,689	1,251,123,569	1,447,449,196	1,421,236,397	1,461,488,716	1,529,501,413	1,693,742,030	10.7%
Annual Change		1.4%	15.7%	-1.8%	2.8%	4.7%	10.7%	

Table 1.13

KPB YTD 9/30 GROSS Sales Ten Year Change by INDUSTRY - 1995 v. 2005 - in \$

	10 Year Change			
	1995	2005	Percentage	Numerical
AFF	76,905,363	26,928,513	-65.0%	-49,976,850
Min	68,212,657	121,060,842	77.5%	52,848,185
Const	115,603,700	186,900,985	61.7%	71,297,285
Manu	129,933,142	192,260,878	48.0%	62,327,736
TCPU	172,327,093	182,545,476	5.9%	10,218,383
Whole	94,030,312	116,443,305	23.8%	22,412,993
Retail	329,622,664	565,833,444	71.7%	236,210,780
FIRE	32,041,589	46,903,113	46.4%	14,861,524
Service	143,698,769	254,829,851	77.3%	111,131,082
Govt	8,058	35,623	342.1%	27,565
Total	1,162,383,347	1,693,742,030	45.7%	531,358,683

Table 1.14

KPB YTD 9/30 GROSS Sales by INDUSTRY - 2003, 2004, 2005

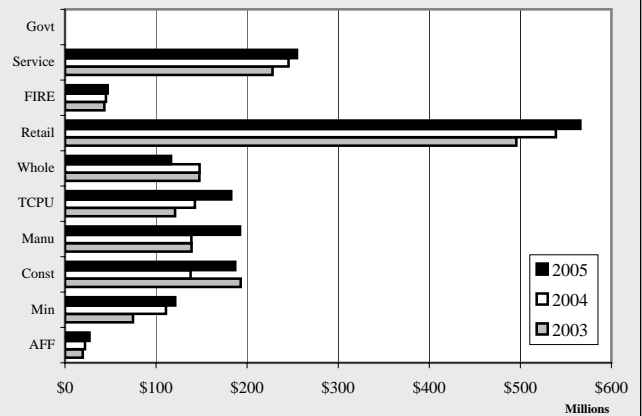


Chart 1.11

KPB YTD 9/30 GROSS Sales One Year Change by INDUSTRY - 2004 v. 2005 - in \$

	1 Year Change			
	2004	2005	Percentage	Numerical
AFF	21,946,975	26,928,513	22.7%	4,981,538
Min	110,900,498	121,060,842	9.2%	10,160,344
Const	137,967,460	186,900,985	35.5%	48,933,525
Manu	138,854,463	192,260,878	38.5%	53,406,415
TCPU	142,690,707	182,545,476	27.9%	39,854,769
Whole	147,778,990	116,443,305	-21.2%	-31,335,685
Retail	538,970,145	565,833,444	5.0%	26,863,299
FIRE	44,967,006	46,903,113	4.3%	1,936,107
Service	245,393,801	254,829,851	3.8%	9,436,050
Govt	31,368	35,623	13.6%	4,255
Total	1,529,501,413	1,693,742,030	10.7%	164,240,617

Table 1.15

KPB YTD 9/30 GROSS Sales Percent by INDUSTRY - 2005

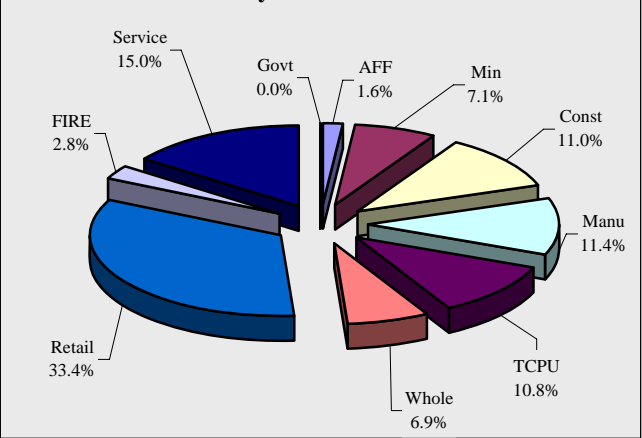


Chart 1.12

KPB Sales

KPB YTD 9/30 TAXABLE Sales by INDUSTRY - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
AFF	2,819,203	3,290,269	3,569,750	3,620,376	4,038,077	4,543,346	4,874,201	7.3%
Min	2,730,828	3,353,218	4,253,804	4,517,435	3,717,982	4,038,387	3,199,393	-20.8%
Const	7,357,411	7,266,334	7,445,322	8,003,659	8,495,455	8,405,301	8,275,278	-1.5%
Manu	7,336,740	7,806,312	7,886,389	7,816,529	7,379,306	8,093,611	7,817,044	-3.4%
TCPU	57,677,741	58,455,005	58,762,803	64,157,165	61,689,992	61,716,824	67,933,763	10.1%
Whole	14,143,083	16,357,422	16,723,746	16,779,106	18,493,784	20,136,979	19,847,684	-1.4%
Retail	279,095,724	291,780,365	313,519,939	322,841,457	331,437,364	358,841,292	377,476,116	5.2%
FIRE	14,585,260	15,404,034	17,615,341	18,448,273	17,824,720	17,383,595	17,230,305	-0.9%
Service	109,801,892	114,374,411	118,074,505	122,937,553	123,144,617	132,838,047	137,115,230	3.2%
Govt	25,165	15,103	19,116	18,849	33,191	31,303	35,623	13.8%
Total	495,573,047	518,102,473	547,870,715	569,140,402	576,254,488	616,028,685	643,804,637	4.5%
Annual Change		4.5%	5.7%	3.9%	1.2%	6.9%	4.5%	

Table 1.16

KPB YTD 9/30 TAXABLE Sales Ten Year Change by INDUSTRY - 1995 v. 2005 - in \$				
	1995	2005	10 Year Change	
			Percentage	Numerical
AFF	2,703,856	4,874,201	80.3%	2,170,345
Min	3,268,443	3,199,393	-2.1%	-69,050
Const	6,363,621	8,275,278	30.0%	1,911,657
Manu	6,713,420	7,817,044	16.4%	1,103,624
TCPU	48,860,495	67,933,763	39.0%	19,073,268
Whole	15,794,077	19,847,684	25.7%	4,053,607
Retail	239,804,942	377,476,116	57.4%	137,671,174
FIRE	14,343,389	17,230,305	20.1%	2,886,916
Service	90,031,804	137,115,230	52.3%	47,083,426
Govt	8,058	35,623	342.1%	27,565
Total	427,892,105	643,804,637	50.5%	215,912,532

Table 1.17

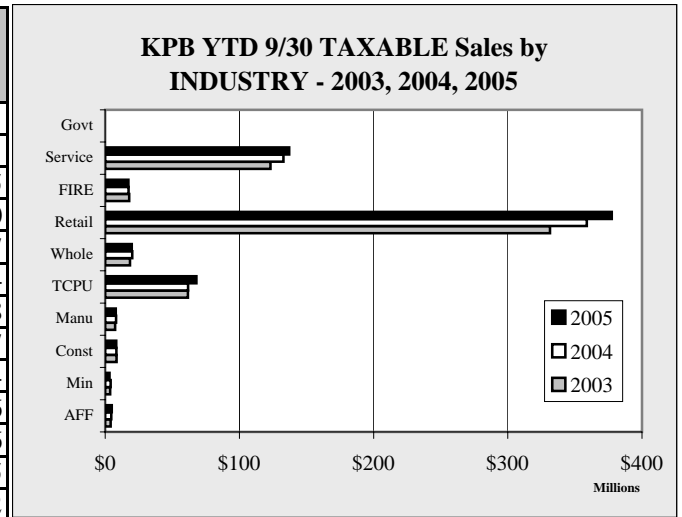


Chart 1.13

KPB YTD 9/30 TAXABLE Sales One Year Change by INDUSTRY - 2004 v. 2005 - in \$				
	2004	2005	1 Year Change	
			Percentage	Numerical
AFF	4,543,346	4,874,201	7.3%	330,855
Min	4,038,387	3,199,393	-20.8%	-838,994
Const	8,405,301	8,275,278	-1.5%	-130,023
Manu	8,093,611	7,817,044	-3.4%	-276,567
TCPU	61,716,824	67,933,763	10.1%	6,216,939
Whole	20,136,979	19,847,684	-1.4%	-289,295
Retail	358,841,292	377,476,116	5.2%	18,634,824
FIRE	17,383,595	17,230,305	-0.9%	-153,290
Service	132,838,047	137,115,230	3.2%	4,277,183
Govt	31,303	35,623	13.8%	4,320
Total	616,028,685	643,804,637	4.5%	27,775,952

Table 1.18

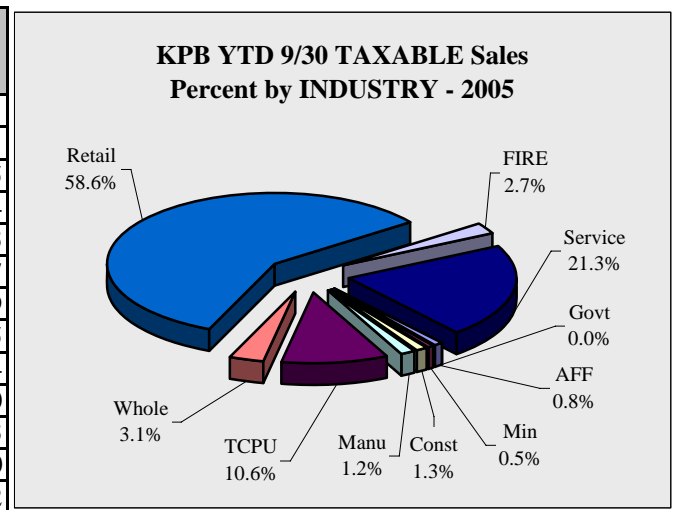


Chart 1.14

KPB Sales

KPB YTD 9/30 GROSS Sales by AREA - 1999-2005 - in \$

	1999	2000	2001	2002	2003	2004	2005	Annual Change
Homer	159,777,957	167,752,417	175,156,409	202,627,292	213,720,212	217,829,195	237,823,817	9.2%
Kenai	202,795,789	211,273,705	234,003,723	211,127,299	210,825,932	239,329,161	288,274,479	20.5%
Seldovia	4,003,432	4,371,228	4,329,670	3,860,941	5,310,245	5,185,784	5,615,390	8.3%
Seward	109,907,857	114,361,913	127,857,199	120,061,038	129,627,108	127,862,694	151,328,540	18.4%
Soldotna	207,009,128	217,247,412	231,515,220	245,718,237	255,743,117	266,429,890	266,654,393	0.1%
Other KPB	550,878,526	536,116,894	674,586,975	637,841,590	646,262,102	672,864,689	744,045,411	10.6%
Total	1,234,372,689	1,251,123,569	1,447,449,196	1,421,236,397	1,461,488,716	1,529,501,413	1,693,742,030	10.7%
Annual Change		1.4%	15.7%	-1.8%	2.8%	4.7%	10.7%	

Table 1.19

**KPB YTD 9/30 GROSS Sales Ten Year Change
by AREA - 1995 v. 2005 - in \$**

	10 Year Change			
	1995	2005	Percentage	Numerical
Homer	146,846,008	237,823,817	62.0%	90,977,809
Kenai	214,123,745	288,274,479	34.6%	74,150,734
Seldovia	4,634,581	5,615,390	21.2%	980,809
Seward	98,754,048	151,328,540	53.2%	52,574,492
Soldotna	158,714,935	266,654,393	68.0%	107,939,458
Other KPB	539,310,030	744,045,411	38.0%	204,735,381
Total	1,162,383,347	1,693,742,030	45.7%	531,358,683

Table 1.20

**KPB YTD 9/30 Comparative GROSS Sales
by AREA - 2003, 2004, 2005**

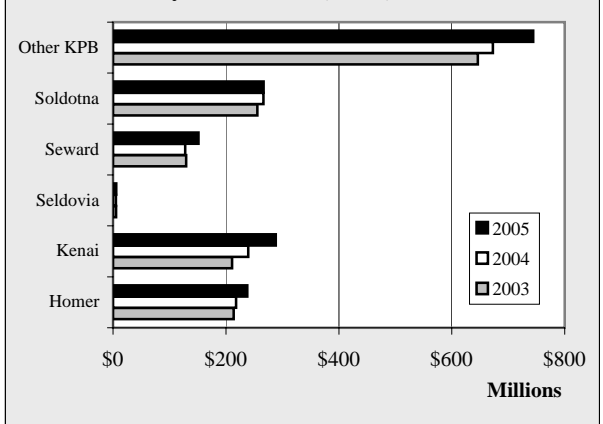


Chart 1.15

**KPB YTD 9/30 GROSS Sales One Year Change
by AREA - 2004 v. 2005 - in \$**

	1 Year Change			
	2004	2005	Percentage	Numerical
Homer	217,829,195	237,823,817	9.2%	19,994,622
Kenai	239,329,161	288,274,479	20.5%	48,945,318
Seldovia	5,185,784	5,615,390	8.3%	429,606
Seward	127,862,694	151,328,540	18.4%	23,465,846
Soldotna	266,429,890	266,654,393	0.1%	224,503
Other KPB	672,864,689	744,045,411	10.6%	71,180,722
Total	1,529,501,413	1,693,742,030	10.7%	164,240,617

Table 1.21

**KPB YTD 9/30 GROSS Sales
Percent by AREA - 2005**

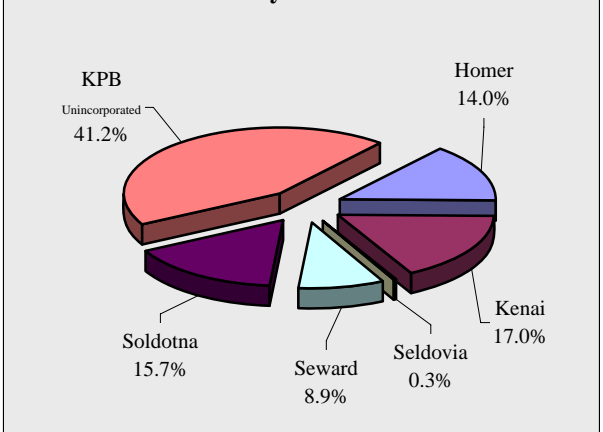


Chart 1.16

KPB Sales

KPB YTD 9/30 TAXABLE Sales by AREA - 1999-2005 - in \$								
	1999	2000	2001	2002	2003	2004	2005	Annual Change
Homer	77,824,755	81,802,943	85,531,383	96,215,704	104,598,983	112,500,823	115,662,725	2.8%
Kenai	90,649,276	93,703,781	101,040,725	101,780,887	92,278,268	105,860,974	109,555,176	3.5%
Seldovia	2,630,027	2,828,456	2,747,113	2,664,443	2,702,255	2,688,453	2,704,214	0.6%
Seward	60,914,932	63,438,731	64,218,090	65,565,578	66,058,967	69,569,233	73,796,694	6.1%
Soldotna	117,145,729	118,954,219	129,549,699	134,729,165	144,062,542	152,572,208	160,455,467	5.2%
Other KPB	146,408,328	157,374,343	164,783,705	168,184,625	166,553,473	172,836,994	181,630,361	5.1%
Total	495,573,047	518,102,473	547,870,715	569,140,402	576,254,488	616,028,685	643,804,637	4.5%
Annual Change		4.5%	5.7%	3.9%	1.2%	6.9%	4.5%	

Table 1.22

KPB YTD 9/30 TAXABLE Sales Ten Year Change by AREA - 1995-2005 - in \$				
	10 Year Change			
	1995	2005	Percentage	Numerical
Homer	70,096,768	115,662,725	65.0%	45,565,957
Kenai	83,600,496	109,555,176	31.0%	25,954,680
Seldovia	2,891,320	2,704,214	-6.5%	-187,106
Seward	47,295,117	73,796,694	56.0%	26,501,577
Soldotna	96,920,379	160,455,467	65.6%	63,535,088
Other KPB	127,088,025	181,630,361	42.9%	54,542,336
Total	427,892,105	643,804,637	50.5%	215,912,532

Table 1.23

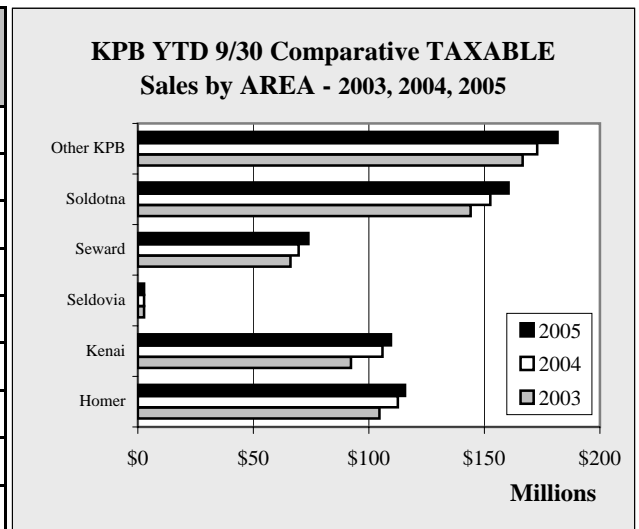


Chart 1.17

KPB YTD 9/30 TAXABLE Sales One Year Change by AREA - 2004 v. 2005 - in \$				
	1 Year Change			
	2004	2005	Percentage	Numerical
Homer	112,500,823	115,662,725	2.8%	3,161,902
Kenai	105,860,974	109,555,176	3.5%	3,694,202
Seldovia	2,688,453	2,704,214	0.6%	15,761
Seward	69,569,233	73,796,694	6.1%	4,227,461
Soldotna	152,572,208	160,455,467	5.2%	7,883,259
Other KPB	172,836,994	181,630,361	5.1%	8,793,367
Total	616,028,685	643,804,637	4.5%	27,775,952

Table 1.24

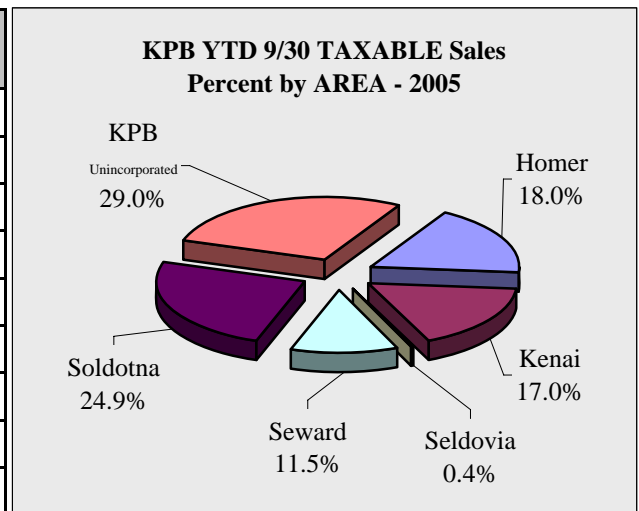


Chart 1.18

KPB Sales

KPB Annual GROSS Sales by INDUSTRY - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	30,373,442	32,347,943	24,816,872	17,584,763	16,750,059	22,009,310	27,631,235	25.5%
Min	190,689,442	115,241,075	121,868,065	126,250,792	113,521,181	106,561,739	165,354,111	55.2%
Const	187,102,648	166,008,223	185,994,582	241,706,588	229,399,098	258,251,958	237,336,814	-8.1%
Manu	147,360,433	165,066,528	117,856,947	287,725,053	201,047,383	199,442,339	170,708,461	-14.4%
TCPU	159,766,641	169,321,042	156,272,089	173,246,581	172,554,610	158,372,166	193,924,248	22.4%
Whole	149,117,372	155,121,630	171,235,874	177,036,125	188,223,387	194,212,922	366,603,918	88.8%
Retail	547,202,550	545,752,691	580,370,933	633,597,773	625,008,358	644,637,228	699,837,432	8.6%
FIRE	50,782,517	51,186,806	50,390,903	54,153,772	54,924,793	58,320,708	64,665,993	10.9%
Service	211,144,805	220,251,298	235,820,173	256,185,223	276,510,185	279,281,223	310,768,193	11.3%
Govt	26,751	28,814	17,350	20,316	22,579	41,980	35,105	-16.4%
Total	1,673,566,601	1,620,326,050	1,644,643,788	1,967,506,986	1,877,961,633	1,921,131,573	2,236,865,510	16.4%
Annual Change		-3.2%	1.5%	19.6%	-4.6%	2.3%	16.4%	

Table 1.25

KPB Annual GROSS Sales Ten Year Change by INDUSTRY - 1994-2004 - in \$				
	1994	2004	10 Year Change	
			Percentage	Numerical
AFF	55,520,292	27,631,235	-50.2%	-27,889,057
Min	124,428,885	165,354,111	32.9%	40,925,226
Const	144,672,165	237,336,814	64.1%	92,664,649
Manu	125,684,092	170,708,461	35.8%	45,024,369
TCPU	216,882,266	193,924,248	-10.6%	-22,958,018
Whole	88,960,238	366,603,918	312.1%	277,643,680
Retail	406,692,795	699,837,432	72.1%	293,144,637
FIRE	55,375,125	64,665,993	16.8%	9,290,868
Service	165,995,597	310,768,193	87.2%	144,772,596
Govt	10,251	35,105	242.5%	24,854
Total	1,384,221,706	2,236,865,510	61.6%	852,643,804

Table 1.26

KPB Annual GROSS Sales One Year Change by INDUSTRY - 2003 v. 2004 - in \$				
	2003	2004	1 Year Change	
			Percentage	Numerical
AFF	22,009,310	27,631,235	25.5%	5,621,925
Min	106,561,739	165,354,111	55.2%	58,792,372
Const	258,251,958	237,336,814	-8.1%	-20,915,144
Manu	199,442,339	170,708,461	-14.4%	-28,733,878
TCPU	158,372,166	193,924,248	22.4%	35,552,082
Whole	194,212,922	366,603,918	88.8%	172,390,996
Retail	644,637,228	699,837,432	8.6%	55,200,204
FIRE	58,320,708	64,665,993	10.9%	6,345,285
Service	279,281,223	310,768,193	11.3%	31,486,970
Govt	41,980	35,105	-16.4%	-6,875
Total	1,921,131,573	2,236,865,510	16.4%	315,733,937

Table 1.27

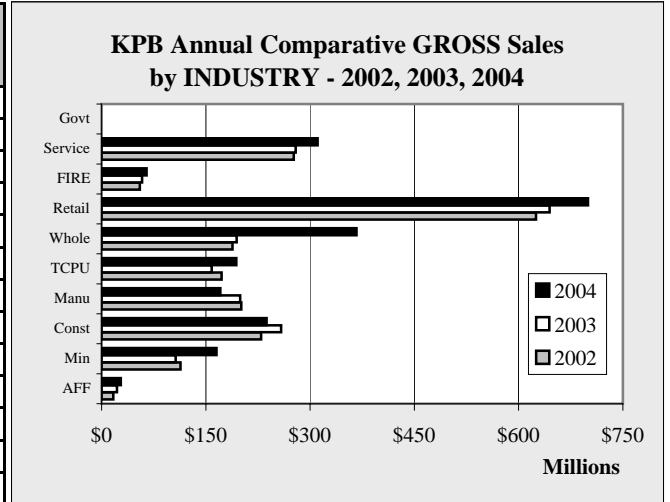


Chart 1.19

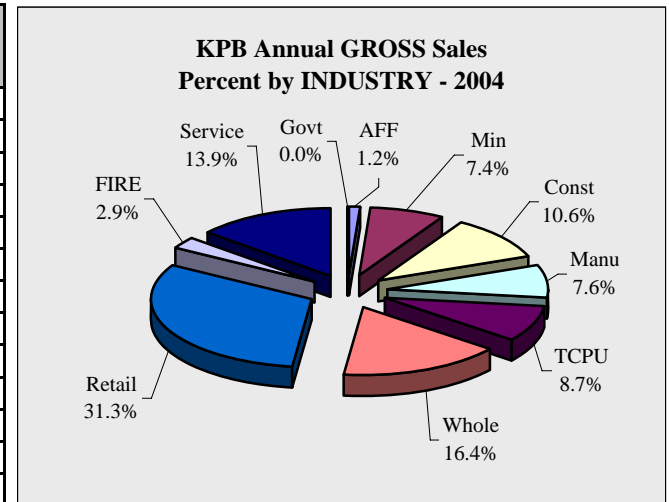


Chart 1.20

KPB Sales

KPB Annual TAXABLE Sales by INDUSTRY - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
AFF	3,458,989	3,539,802	4,148,862	4,391,790	4,461,252	5,010,961	5,525,243	10.3%
Min	5,202,698	3,828,650	4,613,878	5,863,223	5,848,904	4,885,262	5,502,300	12.6%
Const	9,821,330	9,921,434	9,658,671	10,002,648	10,709,485	11,258,243	11,243,037	-0.1%
Manu	9,578,020	9,251,298	9,792,611	9,654,663	9,616,559	9,239,486	9,859,946	6.7%
TCPU	72,108,745	79,282,344	77,420,153	79,415,747	83,947,088	81,373,510	82,707,524	1.6%
Whole	18,357,305	19,290,256	21,493,691	22,282,063	21,690,782	24,282,313	26,290,768	8.3%
Retail	353,131,302	367,123,730	383,777,809	411,721,005	419,549,532	429,206,254	461,629,346	7.6%
FIRE	18,576,711	18,862,816	20,702,551	23,486,072	24,084,827	22,890,777	22,549,786	-1.5%
Service	122,225,757	129,434,976	135,510,623	139,066,219	144,301,953	144,812,350	154,952,698	7.0%
Govt	26,744	28,814	17,350	20,316	22,579	41,980	35,040	-16.5%
Total	612,487,601	640,564,120	667,136,199	705,903,746	724,232,961	733,001,136	780,295,688	6.5%
Annual Change		4.6%	4.1%	5.8%	2.6%	1.2%	6.5%	

Table 1.28

KPB Annual TAXABLE Sales Ten Year Change by INDUSTRY - 1994 v. 2004 - in \$				
			10 Year Change	
	1994	2004	Percentage	Numerical
AFF	3,454,687	5,525,243	59.9%	2,070,556
Min	6,132,287	5,502,300	-10.3%	-629,987
Const	8,077,694	11,243,037	39.2%	3,165,343
Manu	7,808,695	9,859,946	26.3%	2,051,251
TCPU	64,017,267	82,707,524	29.2%	18,690,257
Whole	19,542,465	26,290,768	34.5%	6,748,303
Retail	299,416,591	461,629,346	54.2%	162,212,755
FIRE	18,378,264	22,549,786	22.7%	4,171,522
Service	100,262,803	154,952,698	54.5%	54,689,895
Govt	10,251	35,040	241.8%	24,789
Total	527,101,004	780,295,688	48.0%	253,194,684

Table 1.29

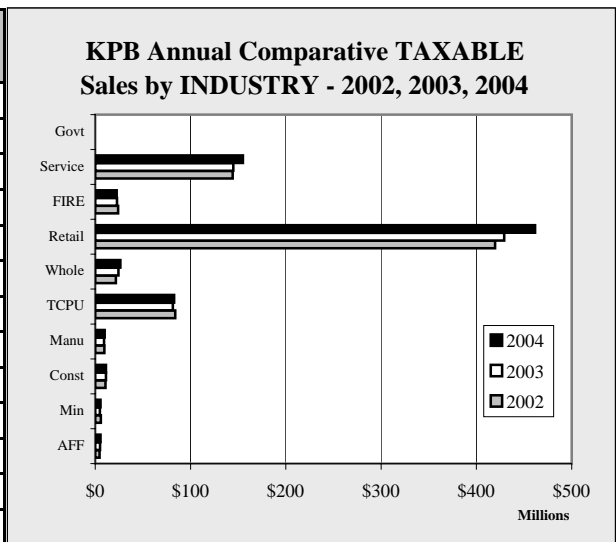


Chart 1.21

KPB Annual TAXABLE Sales One Year Change by INDUSTRY - 2003 v. 2004 - in \$				
			1 Year Change	
	2003	2004	Percentage	Numerical
AFF	5,010,961	5,525,243	10.3%	514,282
Min	4,885,262	5,502,300	12.6%	617,038
Const	11,258,243	11,243,037	-0.1%	-15,206
Manu	9,239,486	9,859,946	6.7%	620,460
TCPU	81,373,510	82,707,524	1.6%	1,334,014
Whole	24,282,313	26,290,768	8.3%	2,008,455
Retail	429,206,254	461,629,346	7.6%	32,423,092
FIRE	22,890,777	22,549,786	-1.5%	-340,991
Service	144,812,350	154,952,698	7.0%	10,140,348
Govt	41,980	35,040	-16.5%	-6,940
Total	733,001,136	780,295,688	6.5%	47,294,552

Table 1.30

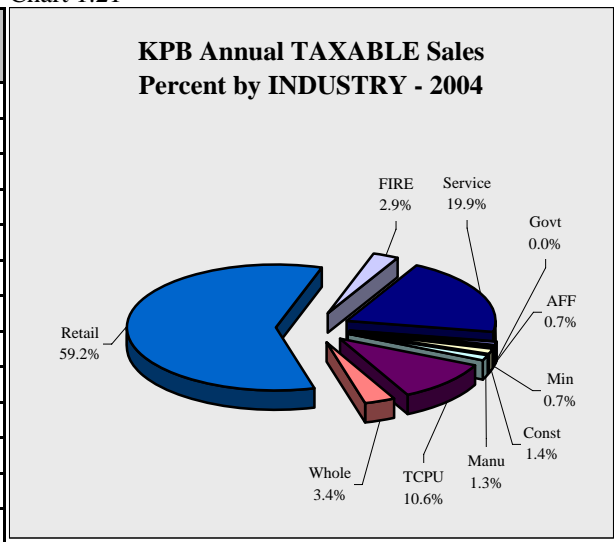


Chart 1.22

KPB Sales

KPB Annual GROSS Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	212,442,617	203,842,475	215,981,724	229,703,507	263,195,800	274,049,116	290,454,399	6.0%
Kenai	280,079,940	270,746,118	283,682,464	310,426,425	279,745,403	283,414,662	475,463,260	67.8%
Seldovia	4,723,739	4,844,770	5,267,325	5,249,471	4,817,877	7,259,554	8,329,831	14.7%
Seward	132,506,248	130,155,521	142,152,279	148,360,553	142,367,126	156,961,522	166,223,670	5.9%
Soldotna	250,793,664	277,588,737	289,255,311	309,118,231	325,899,019	337,898,235	361,243,013	6.9%
Other KPB	793,020,393	733,148,429	708,304,685	964,648,799	861,936,408	861,548,484	935,151,337	8.5%
Total	1,673,566,601	1,620,326,050	1,644,643,788	1,967,506,986	1,877,961,633	1,921,131,573	2,236,865,510	16.4%
Annual Change		-3.2%	1.5%	19.6%	-4.6%	2.3%	16.4%	

Table 1.31

KPB Annual GROSS Sales Ten Year Change by AREA - 1994 v. 2004 - in \$				
	10 Year Change			
	1994	2004	Percentage	Numerical
Homer	171,092,369	290,454,399	69.8%	119,362,030
Kenai	249,216,590	475,463,260	90.8%	226,246,670
Seldovia	5,275,307	8,329,831	57.9%	3,054,524
Seward	99,875,014	166,223,670	66.4%	66,348,656
Soldotna	194,609,544	361,243,013	85.6%	166,633,469
Other KPB	664,152,882	935,151,337	40.8%	270,998,455
Total	1,384,221,706	2,236,865,510	61.6%	852,643,804

Table 1.32

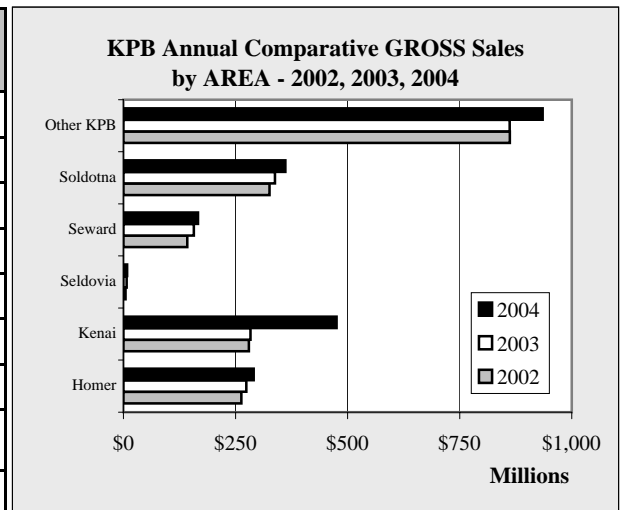


Chart 1.23

KPB Annual GROSS Sales One Year Change by AREA - 2003-2004 - in \$				
	1 Year Change			
	2003	2004	Percentage	Numerical
Homer	274,049,116	290,454,399	6.0%	16,405,283
Kenai	283,414,662	475,463,260	67.8%	192,048,598
Seldovia	7,259,554	8,329,831	14.7%	1,070,277
Seward	156,961,522	166,223,670	5.9%	9,262,148
Soldotna	337,898,235	361,243,013	6.9%	23,344,778
Other KPB	861,548,484	935,151,337	8.5%	73,602,853
Total	1,921,131,573	2,236,865,510	16.4%	315,733,937

Table 1.33

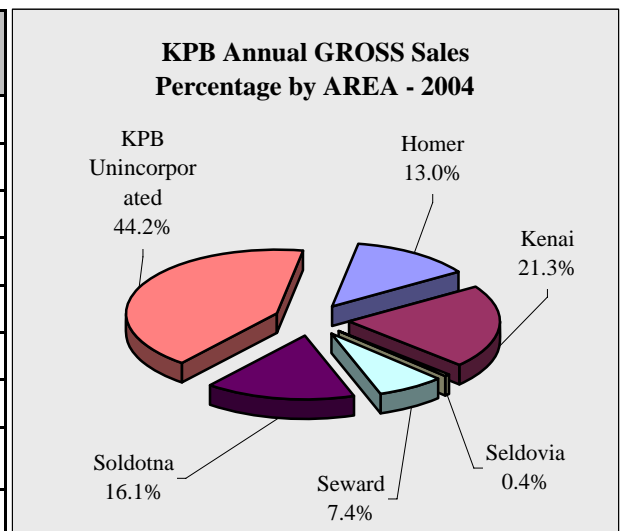


Chart 1.24

KPB Sales

KPB Annual TAXABLE Sales by AREA - 1998-2004 - in \$								
	1998	1999	2000	2001	2002	2003	2004	Annual Change
Homer	94,441,342	98,148,738	103,190,116	107,311,539	121,268,118	131,704,530	139,999,037	6.3%
Kenai	120,030,707	124,367,091	127,766,126	137,043,924	136,769,610	121,354,719	138,672,979	14.3%
Seldovia	3,398,293	3,229,249	3,418,123	3,359,279	3,272,389	3,376,944	3,386,312	0.3%
Seward	67,278,264	71,472,199	73,983,426	74,225,591	75,598,696	76,348,269	79,955,659	4.7%
Soldotna	147,789,661	155,952,764	159,436,128	172,418,438	176,977,868	190,620,882	200,044,811	4.9%
Other KPB	179,549,334	187,394,079	199,342,280	211,544,975	210,346,280	209,595,792	218,236,890	4.1%
Total	612,487,601	640,564,120	667,136,199	705,903,746	724,232,961	733,001,136	780,295,688	6.5%
Annual Change		4.6%	4.1%	5.8%	2.6%	1.2%	6.5%	

Table 1.34

KPB Annual TAXABLE Sales Ten Year Change by AREA - 1994 v. 2004 - in \$				
	10 Year Change			
	1994	2004	Percentage	Numerical
Homer	84,045,458	139,999,037	66.6%	55,953,579
Kenai	114,402,035	138,672,979	21.2%	24,270,944
Seldovia	3,117,185	3,386,312	8.6%	269,127
Seward	53,259,177	79,955,659	50.1%	26,696,482
Soldotna	119,702,481	200,044,811	67.1%	80,342,330
Other KPB	152,574,668	218,236,890	43.0%	65,662,222
Total	527,101,004	780,295,688	48.0%	253,194,684

Table 1.35

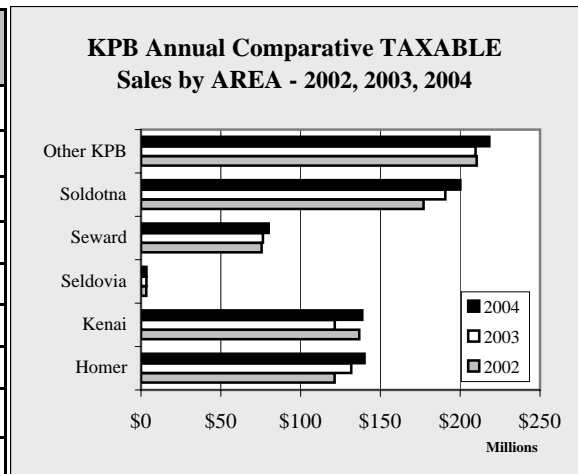


Chart 1.25

KPB Annual TAXABLE Sales One Year Change by AREA - 2003 v. 2004 - in \$				
	1 Year Change			
	2003	2004	Percentage	Numerical
Homer	131,704,530	139,999,037	6.3%	8,294,507
Kenai	121,354,719	138,672,979	14.3%	17,318,260
Seldovia	3,376,944	3,386,312	0.3%	9,368
Seward	76,348,269	79,955,659	4.7%	3,607,390
Soldotna	190,620,882	200,044,811	4.9%	9,423,929
Other KPB	209,595,792	218,236,890	4.1%	8,641,098
Total	733,001,136	780,295,688	6.5%	47,294,552

Table 1.36

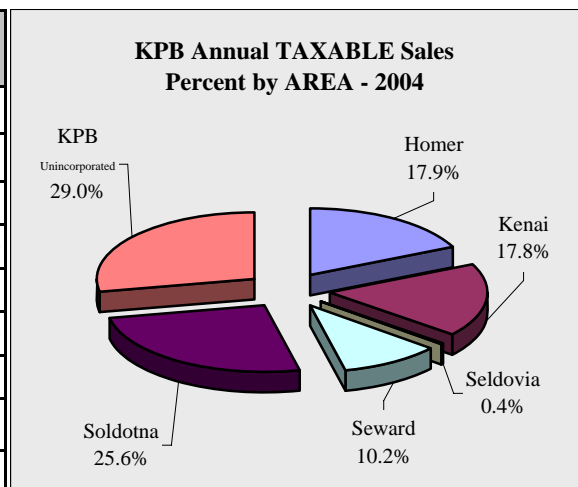


Chart 1.26

KPB Sales

KPB Annual GROSS Sales by INDUSTRY by Quarter - 2002-2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
AFF	2,004,841	2,856,503	9,835,705	2,053,010	16,750,059
Min	34,662,385	29,861,507	26,316,221	22,681,068	113,521,181
Const	43,149,133	49,852,546	72,113,003	64,284,416	229,399,098
Manu	21,341,761	44,663,448	56,768,859	78,273,315	201,047,383
TCPU	40,723,392	42,378,179	51,457,523	37,995,516	172,554,610
Whole	37,128,746	46,538,996	57,145,760	47,409,885	188,223,387
Retail	115,899,097	165,285,986	198,420,434	145,402,841	625,008,358
FIRE	12,389,238	14,756,677	15,233,449	12,545,429	54,924,793
Service	43,234,458	77,421,202	109,778,499	46,076,026	276,510,185
Govt	6,700	7,859	4,290	3,730	22,579
Total	350,539,751	473,622,903	597,073,743	456,725,236	1,877,961,633
2003					
AFF	2,019,939	4,045,723	13,491,140	2,452,508	22,009,310
Min	19,260,142	25,083,685	30,366,980	31,850,932	106,561,739
Const	43,286,848	67,679,718	81,917,870	65,367,522	258,251,958
Manu	38,576,448	34,259,747	66,216,357	60,389,787	199,442,339
TCPU	38,217,073	38,841,966	43,819,198	37,493,929	158,372,166
Whole	35,918,425	50,841,751	60,869,241	46,583,505	194,212,922
Retail	123,115,445	170,701,632	201,806,657	149,013,494	644,637,228
FIRE	11,797,457	15,377,000	16,119,572	15,026,679	58,320,708
Service	41,577,775	77,687,742	108,559,994	51,455,712	279,281,223
Govt	12,319	8,680	12,192	8,789	41,980
Total	353,781,871	484,527,644	623,179,201	459,642,857	1,921,131,573
2004					
AFF	2,340,926	3,911,032	15,695,017	5,684,260	27,631,235
Min	39,801,394	32,098,347	39,000,757	54,453,613	165,354,111
Const	28,598,260	42,316,016	67,053,184	99,369,354	237,336,814
Manu	26,107,055	15,540,229	97,207,179	31,853,998	170,708,461
TCPU	38,967,049	48,291,198	55,432,460	51,233,541	193,924,248
Whole	41,782,771	50,630,515	55,365,704	218,824,928	366,603,918
Retail	126,806,114	187,668,631	224,495,400	160,867,287	699,837,432
FIRE	13,390,042	14,525,303	17,051,661	19,698,987	64,665,993
Service	43,096,322	82,284,298	120,013,181	65,374,392	310,768,193
Govt	13,663	8,521	9,184	3,737	35,105
Total	360,903,596	477,274,090	691,323,727	707,364,097	2,236,865,510
2005					
					Year To Date
AFF	2,974,036	5,742,115	18,212,362		26,928,513
Min	39,831,609	35,586,431	45,642,802		121,060,842
Const	42,289,400	69,803,788	74,807,797		186,900,985
Manu	34,011,661	58,260,048	99,989,169		192,260,878
TCPU	58,382,859	68,591,583	55,571,034		182,545,476
Whole	37,234,787	36,413,842	42,794,676		116,443,305
Retail	131,203,016	200,110,721	234,519,707		565,833,444
FIRE	11,946,348	16,572,214	18,384,551		46,903,113
Service	46,134,713	85,705,868	122,989,270		254,829,851
Govt	15,214	8,502	11,907		35,623
Total	404,023,643	576,795,112	712,923,275		1,693,742,030

Table 1.37

KPB Sales

KPB Annual TAXABLE Sales by INDUSTRY by Quarter - 2002-2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
AFF	796,380	1,423,988	1,400,008	840,876	4,461,252
Min	1,482,601	1,484,251	1,550,583	1,331,469	5,848,904
Const	2,037,148	2,677,823	3,288,688	2,705,826	10,709,485
Manu	1,307,744	2,791,765	3,717,020	1,800,030	9,616,559
TCPU	21,573,935	21,477,202	21,106,028	19,789,923	83,947,088
Whole	4,783,261	5,679,123	6,316,722	4,911,676	21,690,782
Retail	76,421,463	109,883,510	136,536,484	96,708,075	419,549,532
FIRE	5,453,086	6,078,006	6,917,181	5,636,554	24,084,827
Service	18,939,288	41,353,274	62,644,991	21,364,400	144,301,953
Govt	6,700	7,859	4,290	3,730	22,579
Total	132,801,606	192,856,801	243,481,995	155,092,559	724,232,961
2003					
AFF	763,045	1,577,278	1,697,754	972,884	5,010,961
Min	1,233,618	1,170,493	1,313,871	1,167,280	4,885,262
Const	2,051,978	3,126,868	3,316,609	2,762,788	11,258,243
Manu	1,438,887	2,607,213	3,333,206	1,860,180	9,239,486
TCPU	21,650,525	20,321,138	19,718,329	19,683,518	81,373,510
Whole	5,052,561	6,337,983	7,103,240	5,788,529	24,282,313
Retail	79,978,199	112,406,985	139,052,180	97,768,890	429,206,254
FIRE	5,334,747	5,999,848	6,490,125	5,066,057	22,890,777
Service	18,779,148	41,520,812	62,844,657	21,667,733	144,812,350
Govt	12,319	8,680	12,192	8,789	41,980
Total	136,295,027	195,077,298	244,882,163	156,746,648	733,001,136
2004					
AFF	889,277	1,674,503	1,979,566	981,897	5,525,243
Min	1,047,668	1,082,504	1,908,215	1,463,913	5,502,300
Const	2,209,429	2,917,698	3,278,174	2,837,736	11,243,037
Manu	1,512,130	2,737,701	3,843,780	1,766,335	9,859,946
TCPU	21,021,541	19,473,926	21,221,357	20,990,700	82,707,524
Whole	5,892,430	6,600,388	7,644,161	6,153,789	26,290,768
Retail	83,126,196	122,332,545	153,382,551	102,788,054	461,629,346
FIRE	4,941,391	5,773,978	6,668,226	5,166,191	22,549,786
Service	19,252,256	44,443,654	69,142,137	22,114,651	154,952,698
Govt	13,598	8,521	9,184	3,737	35,040
Total	139,905,916	207,045,418	269,077,351	164,267,003	780,295,688
2005					
					Year To Date
AFF	947,666	1,737,267	2,189,268		4,874,201
Min	1,087,830	1,030,074	1,081,489		3,199,393
Const	2,075,966	3,110,234	3,089,078		8,275,278
Manu	1,343,696	2,723,678	3,749,670		7,817,044
TCPU	23,073,894	21,986,728	22,873,141		67,933,763
Whole	5,623,554	6,698,143	7,525,987		19,847,684
Retail	85,815,597	130,516,006	161,144,513		377,476,116
FIRE	4,729,047	5,783,886	6,717,372		17,230,305
Service	19,623,102	46,459,826	71,032,302		137,115,230
Govt	15,214	8,502	11,907		35,623
Total	144,335,566	220,054,344	279,414,727		643,804,637

Table 1.38

KPB Sales

KPB Annual GROSS Sales by AREA by Quarter - 2000-2005 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2000					
Homer	38,455,167	59,287,582	70,009,668	48,229,307	215,981,724
Kenai	55,609,576	66,158,563	89,505,566	72,408,759	283,682,464
Seldovia	1,150,692	1,526,900	1,693,636	896,097	5,267,325
Seward	19,087,797	38,014,037	57,260,079	27,790,366	142,152,279
Soldotna	55,201,896	72,515,215	89,530,301	72,007,899	289,255,311
Other KPB	126,664,981	183,977,517	225,474,396	172,187,791	708,304,685
Total	296,170,109	421,479,814	533,473,646	393,520,219	1,644,643,788
2001					
Homer	40,844,978	56,857,475	77,453,956	54,547,098	229,703,507
Kenai	62,418,286	76,673,936	94,911,501	76,422,702	310,426,425
Seldovia	898,811	1,473,305	1,957,554	919,801	5,249,471
Seward	20,531,272	44,452,278	62,873,649	20,503,354	148,360,553
Soldotna	60,802,277	75,042,511	95,670,432	77,603,011	309,118,231
Other KPB	170,550,210	217,647,967	286,388,798	290,061,824	964,648,799
Total	356,045,834	472,147,472	619,255,890	520,057,790	1,967,506,986
2002					
Homer	44,264,946	68,671,745	89,690,601	60,568,508	263,195,800
Kenai	60,596,369	67,929,291	82,601,639	68,618,104	279,745,403
Seldovia	1,011,712	1,155,055	1,694,174	956,936	4,817,877
Seward	22,954,013	40,385,376	56,721,649	22,306,088	142,367,126
Soldotna	62,331,750	79,761,648	103,624,839	80,180,782	325,899,019
Other KPB	159,380,961	215,719,788	262,740,841	224,094,818	861,936,408
Total	350,539,751	473,622,903	597,073,743	456,725,236	1,877,961,633
2003					
Homer	51,228,276	75,287,944	87,203,992	60,328,904	274,049,116
Kenai	62,150,857	67,434,799	81,240,276	72,588,730	283,414,662
Seldovia	847,005	1,629,455	2,833,785	1,949,309	7,259,554
Seward	20,935,184	46,984,153	61,707,771	27,334,414	156,961,522
Soldotna	64,254,952	85,221,226	106,266,939	82,155,118	337,898,235
Other KPB	154,365,597	207,970,067	283,926,438	215,286,382	861,548,484
Total	353,781,871	484,527,644	623,179,201	459,642,857	1,921,131,573
2004					
Homer	48,141,586	75,752,214	93,935,395	72,625,204	290,454,399
Kenai	61,083,004	80,387,362	97,858,795	236,134,099	475,463,260
Seldovia	1,405,047	1,971,670	1,809,067	3,144,047	8,329,831
Seward	21,175,289	42,760,800	63,926,605	38,360,976	166,223,670
Soldotna	69,928,154	89,308,815	107,192,921	94,813,123	361,243,013
Other KPB	159,170,516	187,093,229	326,600,944	262,286,648	935,151,337
Total	360,903,596	477,274,090	691,323,727	707,364,097	2,236,865,510
2005					
					Year to Date
Homer	51,880,635	86,168,567	99,774,615		237,823,817
Kenai	75,542,168	101,438,293	111,294,018		288,274,479
Seldovia	1,261,067	2,120,549	2,233,774		5,615,390
Seward	26,459,285	58,422,545	66,446,710		151,328,540
Soldotna	65,971,798	87,599,502	113,083,093		266,654,393
Other KPB	182,908,690	241,045,656	320,091,065		744,045,411
Total	404,023,643	576,795,112	712,923,275		1,693,742,030

Table 1.39

KPB Sales

KPB Annual TAXABLE Sales by AREA by Quarter - 2000-2005 - in \$					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2000					
Homer	17,327,860	28,797,872	35,677,211	21,387,173	103,190,116
Kenai	25,521,513	31,547,905	36,634,363	34,062,345	127,766,126
Seldovia	569,093	1,018,255	1,241,108	589,667	3,418,123
Seward	9,374,360	21,160,898	32,903,473	10,544,695	73,983,426
Soldotna	29,664,420	38,766,616	50,523,183	40,481,909	159,436,128
Other KPB	35,696,361	55,205,057	66,472,925	41,967,937	199,342,280
Total	118,153,607	176,496,603	223,452,263	149,033,726	667,136,199
2001					
Homer	17,765,204	30,191,477	37,574,702	21,780,156	107,311,539
Kenai	27,889,241	34,988,669	38,162,815	36,003,199	137,043,924
Seldovia	583,555	956,033	1,207,525	612,166	3,359,279
Seward	9,073,493	21,553,264	33,591,333	10,007,501	74,225,591
Soldotna	32,492,377	42,914,074	54,143,248	42,868,739	172,418,438
Other KPB	38,055,259	57,871,082	68,857,364	46,761,270	211,544,975
Total	125,859,129	188,474,599	233,536,987	158,033,031	705,903,746
2002					
Homer	18,697,104	34,267,489	43,251,111	25,052,414	121,268,118
Kenai	28,938,342	34,649,565	38,192,980	34,988,723	136,769,610
Seldovia	573,624	898,830	1,191,989	607,946	3,272,389
Seward	9,051,044	22,176,474	34,338,060	10,033,118	75,598,696
Soldotna	33,736,608	43,503,934	57,488,623	42,248,703	176,977,868
Other KPB	41,804,884	57,360,509	69,019,232	42,161,655	210,346,280
Total	132,801,606	192,856,801	243,481,995	155,092,559	724,232,961
2003					
Homer	22,456,282	37,038,468	45,104,233	27,105,547	131,704,530
Kenai	31,103,976	29,812,054	31,362,238	29,076,451	121,354,719
Seldovia	598,970	962,966	1,140,319	674,689	3,376,944
Seward	9,284,504	22,072,081	34,702,382	10,289,302	76,348,269
Soldotna	34,464,122	47,019,649	62,578,771	46,558,340	190,620,882
Other KPB	38,387,173	58,172,080	69,994,220	43,042,319	209,595,792
Total	136,295,027	195,077,298	244,882,163	156,746,648	733,001,136
2004					
Homer	23,824,920	39,648,524	49,027,379	27,498,214	139,999,037
Kenai	29,556,491	36,263,158	40,041,325	32,812,005	138,672,979
Seldovia	566,726	939,589	1,182,138	697,859	3,386,312
Seward	9,494,764	22,997,045	37,077,424	10,386,426	79,955,659
Soldotna	37,383,828	49,010,429	66,177,951	47,472,603	200,044,811
Other KPB	39,079,187	58,186,673	75,571,134	45,399,896	218,236,890
Total	139,905,916	207,045,418	269,077,351	164,267,003	780,295,688
2005					
					Year to Date
Homer	24,327,178	41,463,508	49,872,039		115,662,725
Kenai	29,515,922	37,399,011	42,640,243		109,555,176
Seldovia	572,517	932,156	1,199,541		2,704,214
Seward	10,091,400	25,329,783	38,375,511		73,796,694
Soldotna	38,736,793	52,138,653	69,580,021		160,455,467
Other KPB	41,091,756	62,791,233	77,747,372		181,630,361
Total	144,335,566	220,054,344	279,414,727		643,804,637

Table 1.40