



KENAI PENINSULA BOROUGH
QUARTERLY REPORT
OF KEY ECONOMIC INDICATORS

For Fiscal Quarter Ending September 30, 2007
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John J. Williams
Borough Mayor

Compiled and Produced By
Jeanne Camp, Economic Analyst
144 North Binkley Street
Soldotna, Alaska 99669
Phone – 907-714-2336

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Using the 'Economic Development' link

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Introduction

Kenai Peninsula Borough (KPB) staff develops quarterly reports presenting regional economic data for use by businesses, agencies, and other entities to aid in planning and management decisions.

The publication is divided into eight sections: Kenai Peninsula Borough, Homer, Kenai, Seldovia, Seward, Soldotna, Other KPB and a Local Officials Directory.

To provide unity within the document, certain conventions are applied:

- In the real estate section, the following abbreviations apply:
 - RN - Residential New
 - RA - Residential Alteration/Addition
 - CN - Commercial New
 - CA - Commercial Alteration/Addition

Public projects are included in the commercial categories while permits issued for signs are not presented here.

In Sales sections, the following NAICS Line of Business (LOB) abbreviations apply:

- AFFH Agriculture, Forestry, Fishing and Hunting
- MINING Mining – (Includes oil and gas exploration, production, gravel)
- UTIL Utilities
- CONST Construction
- MANU Manufacturing – (Includes oil and gas manufacturing, fish processing)
- WHOLSL Wholesale
- RETAIL Retail
- TRNSWR Transportation and Warehousing
- INFO Information
- FININS Finance and Insurance
- RELEST Real Estate
- PROTEC Professional, Scientific, Technical
- MGTCO Management of Companies, Enterprises
- ADMIN Administration, Support, Waste Management, Remediation
- EDUSRV Educational Services
- MEDSOC Health and Social Services
- ARTREC Arts, Entertainment, Recreation
- ACCMFS Accommodation, Food Services
- SERV Other Services
- GOV Public Administration – (Includes Native Organizations)

- Information sources for each section of the publication are listed in the index.
- General information applicable to all sections is provided in the KPB section.
- Percentages of parts may not total 100%, due to rounding.

Information presented assists in decision-making by providing economic and demographic information in graphic, table and text form. Data is used by local and state government officials; local, state and federal agencies; businesses within the KPB and elsewhere; and private citizens.

Data is received from various sources and is subject to change as updates, revisions and corrections are received. The KPB makes no claims to accuracy or completeness of information provided. Only summary information is published. For further detail, contact Jeanne Camp, Economic Analyst, Kenai Peninsula Borough, 907-714-2336, or the data source listed in the index.

Reports are available electronically at <http://www.borough.kenai.ak.us>. Select the Economic Development link in the left hand column, then Publications. Choose the publication.

To add or delete your name to the distribution list that alerts interested parties to the availability of new data, please email jcamp@borough.kenai.ak.us or call 907-714-2336. Be certain to identify yourself and the complete email address to be added or deleted. The distribution list is used for notification of updates on data, availability of quarterly data and the Situations and Prospects in the website in pdf format, and for notification of data errors. The list will not be used for any other purpose than the three stated above.

Kenai Peninsula Borough staff appreciates contributions from the entities listed below, each of which provided data for this publication.

Alaska Department of Labor and Workforce Development (AK DOLWD)
City of Homer
City of Kenai
City of Seldovia
City of Seward
City of Soldotna
Kenai Peninsula Borough Finance Department, Sales Tax Division

The writer wishes to thank those persons who gave of their time to review this document, finding errors and making suggestions that result in a more professional and accurate document. Those individuals include Betty Glick, former KPB Assembly member; Jane Stein, former Soldotna City Council Member and Sylvia Vinson, KPB Planning Department.

Executive Summary

Third quarter 2007 economic data for the Kenai Peninsula Borough (KPB) is presented in this publication. Sales data is accurate as of December 11, 2007. Both gross and taxable sales increased to third quarter all time high's while construction project values were third highest and project volume was fourth highest on record. The year-to-date monthly average labor force and employment are at all time highs, while the year-to-date unemployment rate is at its lowest. The number of unemployed persons is second lowest on record on the year-to-date basis.

Third quarter 2007 gross sales were 3.9% greater when compared to third quarter 2006, with \$806,006,746 in reported sales, compared to \$775,604,489 a year ago. Taxable sales increased 10.3% to \$337,067,530 from \$305,484,626 over the same period.

During the quarter, construction permit values totaled \$23,199,502, down when compared to \$45,362,220 one year ago but third highest on record. Permit volume was third highest with 111 permits issued, dropping from 114 permits issued during third quarter 2006. The record third quarter volume, 129 permits, occurred during 2002.

Unemployment indicators are compared for three months in four categories. Month for month, eleven of the twelve measurements improved over July, August and September of 2006. The only shadow in the data occurred when the July 2007 labor force was less than the July 2006 labor force; however, at quarter's end, the average monthly labor force stood at 25,775, above the 25,655 year-to-date 2006 average. Unemployment decreased from a year-to-date monthly average of 2,136 persons per month to 1,977 during 2007. Employment increased to a 2007 monthly average of 23,798 persons from the 2006 estimate of 23,519 on a year-to-date basis. Those factors combined for a year-to-date monthly average unemployment rate of 7.7%, well below the 8.4% of 2006.

WalMart and Lowe's are each on schedule with their respective building projects in Kenai. Construction of the Aspen Hotel and Alaska USA's Credit Union building are progressing, as is work on the addition of two courtrooms for the Kenai Courthouse. Many new homes are in process across the KPB with over \$21 million in permitted value during the quarter within the cities. The KPB does not require building permits.

The hydrocarbon industry, frequently in the economic spotlight remains interesting. ConocoPhillips awaits a decision on extension of their export license while Agrium is nearing the decision-making time with regard to development of a coal gasification plant in Nikiski. BP remains operational, well beyond the planned experimental time when the plant was built several years ago. Chevron, Marathon, Shell, Tesoro, and XTO are among the companies active in the KPB in this industry sector.

Commercial fishing activities improved during 2007 over the 2006 nearly disastrous salmon harvest. Halibut and black cod (sablefish) fisheries provide opportunity during the salmon off-season, but are strong fisheries in their own right with Seward the top landing port for sablefish and Homer for halibut.

Executive Summary

SALES

Sales data presented in this publication is accurate as of December 11, 2007.

A change in sales reporting requirements became effective as of April 2004 that allows businesses with less than \$6,000 annually in taxable sales, and meeting other reporting requirements, to report annual sales with the fourth quarter return, thereby reporting on an annual rather than a quarterly basis. This skews quarterly gross sales data, as fewer sales are reported during first, second and third quarter, but increased sales are reported during fourth quarter when annual sales reports are due. Additional reporting requirements have also been implemented; requiring businesses to report their nontaxable sales and to indicate which exemption allows the exclusion. These changes may cause apparent sales increases when compared to prior reports but the increase may be due to more complete, and therefore more accurate, reporting.

Quarterly Sales

KPB gross sales increased 3.9% to reach \$806,006,746 for the quarter, a gain of \$30,402,257 over third quarter 2006 gross sales. Taxable sales reached \$337,067,530 to surpass 2006 third quarter sales by \$31,582,904, a 10.3% increase.

Gross by Line of Business. Of twenty lines of business (LOB's), thirteen saw increased sales. The largest came from manufacturing sales which grew 23.3%, or \$15,808,061, from \$67,955,048 to \$83,763,109 when comparing the third quarters of 2006 with 2007. Transportation & warehousing sales gained \$11 million, totaling \$92,030,631. Retail sales increased \$9.4 million, other services gained over \$7 million, and sale of wholesale goods and administration sales each increased near \$6 million.

On the down side, mining sales decreased by more than \$18.5 million but with changes in reporting requirements, this decline may be overcome with fourth quarter returns. Utility and construction sales each saw sales decline by over \$5 million. Again, this drop may be overcome as fourth quarter returns are received. (See page 15 for detail.)

Taxable by Line of Business. Retail and transportation & warehousing each gained approximately \$9.5 million in sales when comparing third quarter 2007 sales with those of the same period of 2006. Accommodation & food service sales grew by over \$5 million for the period. One other LOB, utilities, saw sales increase over \$1 million, to total \$11,013,043 in taxable sales.

Only two LOB's experienced declining quarterly sales when compared to 2006. Arts, entertainment & recreation sales were down \$427,373 and sale of wholesale goods were down \$71,879, both negligible in the total picture. (See page 16 for detail.)

Executive Summary

Gross by Area. Kenai sales increased by \$29.5 million over sales a year ago to total \$151,028,862 – a 24.3% gain. Soldotna sales are \$7.5 million greater, totaling \$128,719,556 for a 6.2% gain. The third and last area with increasing sales, Seward, saw an increase of \$2.0 million, 2.7%, to total \$77,828,932.

Homer and Seldovia experienced declining sales for the quarter. Homer sales were down \$5.4 million to \$113,097,220 while Seldovia sales dropped 18.3% or \$461,973 to \$2,058,844. The large area outside the incorporated cities also had a 0.8% decrease to \$333,273,332 in total gross sales. (See detail on page 17.)

Taxable by Area. Each of the six reported areas experienced increased third quarter sales. With the largest percentage gain, Seward sales grew 15.3% over third quarter 2006 to reach \$48,902,322 with growth in transportation & warehousing as well as retail sales. Sales in Other KPB increased 14.4% with strong sales in both transportation & warehousing and in accommodation & food services, to \$99,854,947. Homer's 9.9% gain follows strong sales in retail and transportation & warehousing, with sales totaling \$59,096,285. Seldovia also had 9.9% growth to \$1,481,542. Kenai sales gained 6.0% to \$47,837,357 while Soldotna's 5.8% gain brought total sales to \$79,895,077. (See detail on page 18.)

Year-To-Date Sales

On a year-to-date basis as of September 30, KPB gross sales increased 6.7% over 2006 with sales totaling \$1,894,508,210, adding \$118,891,497 when compared with 2006 sales. Taxable sales increased 9.6% over the first nine months of 2006, and totaled \$765,087,744, an increase of \$66,973,950.

Gross by Line of Business. Of twenty LOB's, four experienced decreasing sales. Mining sales of \$103,436,533 were 28.6% less than those reported as of the same time one year ago. Educational service sales were down 15.6% to \$1,565,028 while arts, entertainment & recreation sales of \$6,696,547 were 3.2% less than last year. Lastly, sales in real estate & rentals were down 0.3% to \$65,151,149.

On the plus side, sales increases in eight LOB's is measured by many millions. Transportation & warehousing grew by \$35.7 million to \$185,071,657. Manufacturing sales of \$175,225,324 were \$32.5 million greater than one year ago. Construction sales increased \$21.5 million to total \$209,628,577. Retail sales were \$18 million greater than last year, reaching \$519,050,226. Sale of other services increased \$17 million to \$56,244,744 during the first three quarters of 2007. (See detail on page 19.)

Taxable by Line of Business. Only two of twenty LOB's reported declining sales. Arts, entertainment & recreation sales were down \$520,373 to \$4,789,628 while sale of educational services were down \$36,199 to \$1,021,280.

Executive Summary

Taxable sales were led by retail sales, increasing by \$21.5 million to \$339,842,695 and by transportation & warehouse sales, which gained \$13.2 million to total \$50,635,481. Utilities and accommodation & food service sales gained \$8.5 and \$8.6 million, respectively. Utility sales totaled \$43,210,571 while accommodation & food service sales reached \$118,622,752. Sale of other services grew by \$5.6 million to \$26,928,926 while information sales of \$38,184,727 and real estate & rental sales, \$27,779,679, each saw sales improve by about \$2.5 million. (See page 20 for detail.)

Gross by Area. Kenai year-to-date gross sales increased 21.9% over those of year-to-date 2006 to \$358,411,767 as transportation & warehouse sales gained \$40.0 million and construction and sale of wholesale goods each saw sales increase by \$9.1 million. Sales outside the cities gained \$17.8 million to total \$787,967,386 with strength in construction, utilities and other services. Seward sales were up 7.7% to \$160,148,854 as manufacturing sales increased by \$5.7 million. The 6.0% growth in Soldotna sales is due mainly to retail sales growth, 6.3% or \$10.8 million, but also sale of administration services, which increased by \$4.8 million.

Gross sales in the remote village of Seldovia decreased \$123,487 to \$6,084,287. (See detail on page 21.)

Taxable by Area. All reporting areas had increased taxable sales when compared to the same three quarters of 2006. The greatest percentage growth came in Seldovia where sales of \$3,467,087 were up 17.2% and sales in information had the greatest numerical gain. Sales outside the cities grew by 14.0% to \$229,707,889 with strong growth in utilities, transportation & warehousing and in accommodation & food services. Seward sales of \$10,774,702 were 13.6% above those of the same period during 2006 as transportation & warehousing sales grew by \$4.2 million and retail sales grew by \$3.3 million. Homer sales increased 8.6% to \$133,521,616 with retail sales having the greatest increase, \$3.0 million. Soldotna sales of \$184,488,365 increased 6.6% as retail sales, the only LOB with a greater than \$1 million change, rose by \$9.5 million. Kenai sales were up 4.7% to total \$123,947,732, and like Homer, retail sales increased by \$3.0 million. (See detail on page 22.)

Annual Sales

KPB gross sales during 2006 increased 5.3% to \$2,701,347,858 from the 2005 total of \$2,564,248,241, a gain of \$137,099,617. This follows 9.9% growth during 2005 and 21.4% during 2004.

Taxable sales increased 7.5% from 2005 to 2006 with sales reaching \$887,619,394, following a 5.7% increase from 2004 to the 2005 level of \$826,015,420, and a 6.6% gain from 2003 to 2004.

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Gross by Line of Business. Sixteen of twenty NAICS LOB's experienced increased sales when comparing 2006 to 2005. Construction sales increased \$72.4 million to a 2006 total of \$362,455,001. Retail sales gained \$42.3 million and sale of wholesale goods increased by \$33 million, to total \$651,735,790 and \$499,096,345, respectively. These strong gains overshadow strength in utilities, up \$17.5 million; transportation & warehousing, up \$12 million; accommodation & food services, up \$10.3 million; and numerous other LOB's with millions of dollars in sales growth. These gains may be due to the change in reporting requirements which should result in more complete sales data.

The \$71 million decline in manufacturing follows a strong gain from 2004 to 2005. The 2006 sales total is only \$1.3 million below the 2004 total. Mining sales dropped by \$14.2 million following two strong years of growth. (See detail on page 23.)

Taxable by Line of Business. Each of the twenty LOB's had increased sales for the year. Numerical increases ranged from a \$24.5 million gain in retail sales, which totaled \$413,146,710 to the \$10,127 increase in management of companies, an LOB which has not seen activity in previous years. Percentagewise, arts, entertainment & recreation sales gained 31.4% to \$6,286,570. With the least growth, sales in transportation & warehousing gained 0.9% to total \$38,721,577. (Detail on page 24.)

Gross by Area. Five of the six areas experienced increasing sales. Homer saw a 14.9% increase to \$356,264,408, and Seldovia gained 10.1% for \$7,562,645 in total sales. The 9.2% gain in Soldotna resulted in total sales of \$432,614,065. Seward 2006 gross sales were 4.9% greater than during 2005 as sales reached \$198,565,283. Finally, sales outside the cities were up 4.5% to reach \$1,250,025,177.

Kenai sales decreased 2% to \$456,316,280, but sales were well above 2004 and all previous years. (See detail on page 25.)

Taxable by Area. Taxable sales increased in each of the six reporting areas when comparing 2006 sales with those of 2005. Taxable sales outside the cities grew by \$23,883,024 to \$256,520,139, gaining 10.3%. Seldovia taxable sales increased 8.5% to \$3,667,057. Soldotna, with a 7.6% gain, had taxable sales totaling \$227,284,783 as retail sales increased by nearly \$10 million. Kenai followed with a 7.4% gain and total sales of \$155,818,914, up \$10.7 million. With \$153,301,890 in sales, Homer sales increased by 5.2% while Seward's 3.4% increase brought sales to \$91,026,611. (See detail on page 26.)

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CONSTRUCTION ACTIVITY

Quarterly Permitting

Construction permit values decreased to \$23,199,502 during third quarter of 2007 from \$45,362,220 during the same period of 2006. The drop is not alarming because the 2006 total was exceptional, and the 2007 total quarterly value is the third highest third quarter on record. With regard to permit volume, 111 permits were issued compared to 114 during the same period one year ago. The 2007 third quarter volume is fourth highest permitting activity on record.

By Area, Value. Kenai issued construction permits with a total value of \$15,020,700 during the quarter, 64.7% of the KPB total, as both the Aspen Hotel and the Alaska USA Credit Union were permitted in Kenai and an addition to the courthouse was also permitted. Homer's total permitted value was \$5,087,200 while Soldotna issued permits with \$2,765,902 in assessed values. Seward added \$264,900 with Seldovia topping off activity with \$60,800. (See detail on page 28.)

By Area, Volume. Kenai has issued 44 permits as of September 30, 2007, one more permit than a year ago, and 39.6% of the KPB total. Homer added 28, up from 25 one year ago, while Soldotna issued 22, down from the 27 of 2006. Seward issued ten permits while one year ago they had issued 19 by this date. Seldovia issued seven permits, up from zero permits at this time during 2006. (See detail on page 28.)

By Type, Value. With a third quarter total permit value of \$23,199,502, new commercial construction projects accounted for 40% of the total, \$9,350,400. Commercial alteration projects added \$6,854,811 for 29.5% of the total. New residential permits added another \$5,529,253, followed by residential alteration permitting with a total value of \$1,465,038, for 23.8% and 6.3% of the total, respectively. (See detail on page 29.)

By Type, Volume. Fifty-one permits were issued for residential alteration/additions, up from 32 issued during third quarter 2006. Thirty-six were issued for new residential projects, down from 48 a year ago. In the commercial categories, 14 permits were issued where 25 were issued during the same period of 2006. Ten new commercial permits were issued, up from nine during 2006 third quarter. (See detail on page 29.)

Year-to-Date Permitting

As of September 30, 2007, KPB cities have issued building permits with a total assessed value of \$49,172,604, down from \$73,292,578 in 2006. They have issued 276 permits, fourteen less than a year ago at this time.

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By Area, Value. Nearly half of issued permits, 44.7%, were issued for projects in the city of Kenai, which issued permits for \$6.5 million in new commercial projects and another \$6.7 million in commercial alteration/addition projects. Homer, with \$6.8 million in new residential project permits, issued a total of \$12,444,201 in permit value. Soldotna issued over \$8.7 million in new residential permits for a total of \$11,470,878 year-to-date permits in all categories. Seward's \$2.4 million commercial alteration/addition projects led the way to a \$2,956,425 total permit value. Lastly, Seldovia issued permits with a total value of \$342,800 as of September 30. (See detail on page 30.)

By Area, Volume. Kenai issued 98 permits, one less than a year ago. Homer dropped from 78 to 69 over the same period, while Soldotna increased from 57 to 64 year-to-date permits. For the past three years Seward has issued in excess of 40 permits by September 30 but dropped to 28 this year, while Seldovia increased from 7 to 17 permits. (See detail on page 30.)

By Type, Value. New residential permitting provided the greatest assessed value as of September 30 as permits combined to total \$21,679,367, 44.1% of the KPB total. New commercial projects added \$14,006,056 to the 2007 third quarter total but were down from \$39,730,852 a year ago. Commercial alteration/addition permits added another \$10,257,106, up from the 2006 value of \$7,577,998. Residential alterations provided \$3,230,075 of the total, nearly doubling the value of \$1,762,821 one year ago. New residential values were down 10.5% from one year ago, while alterations and additions increased by 83.2%. New commercial project values are down 64.7% and alteration/addition projects are up 35.4% from a year ago. (See detail on page 31)

By Type, Volume. Only one of the four building permit categories had increased activity over 2006 on a year-to-date basis. New commercial projects dropped from 36 permits to 28, while commercial alteration/addition permitting was down to 53 from 59. New residential permitting activity dropped from 118 to 102. Only residential alteration/addition permit activity increased, from 77 to 93 issued permits. (See detail on page 31)

Annual Permitting

Construction permit values during 2004 totaled \$84,041,457, easily passing the previous high of 1995 when the total value reached \$61,670,382. Activity during 2005 dropped to \$44,733,803, but 2006 increased to nearly the level of 2004 as a total of \$80,230,660 in construction permits was issued. Permits are required for projects within KPB cities but the KPB itself does not require building permits.

There were 323 construction permits issued within the cities during 2006, fifteen less than the 338 issued during 2005 but eleven greater than the 312 issued during 2004.

By Area, Value. Seward permitting accounted for 31.8% of the KPB total with a \$25,537,249 total value. Seward's total is the highest since 1995 when the SeaLife

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Center was permitted, and is second highest on record. Soldotna was close behind with \$23,194,400 or 28.9%. This is also Soldotna's second highest year on record behind the 2004 total of \$37,296,926, up 101.5% over 2005. Homer's 2006 total permit value of \$20,287,857 was third highest year on record behind 2004 and 2005. Soldotna and Homer each had strong new residential construction activity. Kenai, with strong commercial permitting, issued a total of \$11,076,154 in permits, seventh highest on record. Seldovia's permit total value reached \$135,000 during 2006, down from \$512,000 during 2005. (See detail on page 32.)

By Area, Volume. With 323 building permits issued during 2006, 113 were issued in Kenai, 35.0% of the KPB total, and up from the 90 Kenai issued during 2005. Homer issued 83 permits, down from 103 a year ago, providing 25.7% of the KPB total. Soldotna added 64 permits to the total for 19.8%, down from 81 permits issued during 2005. Seward's 55 permits was one greater than the 54 permits issued last year, and 17.0% of the KPB total. Lastly, Seldovia issued eight permits, down from the ten issued during 2005. (See detail on page 32.)

By Type, Value. New commercial permitting provided 54.8% of the 2006 total value with \$44,002,152 of the \$80,230,660 KPB total. New residential projects added \$26,277,740, easily exceeding the \$17,749,648 issued a year earlier, and setting a new record high value for the sixth year in a row. Commercial alteration/additions provided \$7,880,588, up 42.5% from 2005, while residential alteration/addition activity added \$2,070,180, down 7.4% from a year earlier. KPB's total value was 79.4% above the 2005 total of \$44,733,803. (See detail on page 33.)

By Type, Volume. With a 4.4% decrease in construction permit volume for 2006, only new residential volume increased when compared to 2005, although total values nearly doubled during the same period of 2005 – indicating much larger projects were permitted. There were 126 new homes permitted within KPB cities compared to 111 during 2005. An additional 86 permits were issued for residential alteration/additions, down from 106 during 2005. Sixty-eight permits were issued for commercial alteration/addition projects, down from 75 a year ago. Lastly, 43 new commercial permits were issued, down from 46 during 2005. (See detail on page 33.)

UNEMPLOYMENT

Unemployment data are received from the Alaska Department of Labor and Workforce Development on a monthly basis. The data are developed from a survey of residents across the state with survey results input into a nationwide model. The detail is not an actual count, but rather an estimate based upon survey responses and calculations used in the standardized model.

The July 2007 estimate of KPB's labor force was 27,497 persons, down from 27,625 during July 2006. The August total of 27,399 was up from 27,383 a year ago. The

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September total, 26,075, was greater than the 25,518 of September 2006. The year-to-date average labor force was 120 persons greater than the 2006 year-to-date average. There were 1,619 unemployed persons in the KPB during July 2007, down from 1,794 one year ago. During August unemployment dropped to 1,581, down from the 1,658 one year earlier. The September 2007 count dropped again, to 1,690, less than the estimated 1,721 unemployed during September 2006. Average unemployment year-to-date 2007 was 160 persons less than that of 2006 year-to-date.

KPB's July 2007 unemployment rate of 5.9% was down from 6.5% during July 2006. The rate decreased to 5.8% during August, remaining well below the 6.1% rate of August 2006. It reversed during September to 6.5% but remained below the September 2006 rate of 6.7%. The average year-to-date unemployment rate during 2007 was 7.7%, compared to the 8.4% average for the same period of 2006.

July 2007 employment increased to 25,878 over the 25,831 estimated a year earlier. August saw a similar increase as employment moved from 25,725 to 25,818. September saw employment at 24,385, up from 23,797 during 2006. The year-to-date average employment increased by 279 jobs from 23,519 year-to-date 2006 to 23,798 year-to-date 2007. (See detail on pages 39.)

POPULATION

Population estimates for 2006 show the Kenai Peninsula population at 51,350 persons, a 0.2% increase for the year. Since Census 2000, the KPB natural increase (births minus deaths) has been a gain of 1,659 persons, and in the past year, the natural increase added 82 persons. Other changes are due to in or out migration.

CDP's and cities with the greatest estimated change from 2005 to 2006 include Kalifornsky, with a gain of 166 persons and Kenai gaining 87. Bear Creek added 38 and Anchor Point grew by 36 persons. With decreasing population, Ridgeway saw a loss of 101 persons. Seldovia's population decreased by 67 persons while Soldotna was down 62. Fritz Creek was down 52 persons while Diamond Ridge lost 42 residents.

Since the 2005 city estimates, Homer gained 0.3% to 5,454 persons while Kachemak City gained 0.2% to a total of 458 persons. Kenai gained 1.3% to 6,864 residents. Seldovia City decreased 23.3% to 220 and Seward gained 0.8%, to 2,627 persons. Soldotna's population decreased 1.6% to 3,807. Alaska's population, estimated at 670,053 for 2006, increased 0.1% from 663,661 during 2005. (See page 41 for detail.)

The 2006 median age is estimated at 33.5 years for Alaska and 39.7 years for the KPB. Comparing the KPB with Alaska's largest boroughs, the KPB has the oldest population. Juneau follows with a median age of 38.8 years. The Matanuska-Susitna Borough follows with an average age of 34.9 years while the Municipality of Anchorage stands at 32.4 years. The youngest median age of the large boroughs is 31.2 years in Fairbanks.

KPB Sales

KPB Annual GROSS Sales by Area - 2001-2006 - in \$

	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
Homer	229,703,507	263,240,684	274,073,782	290,381,849	310,153,119	356,264,408	46,111,289	14.9%
Kenai	310,426,425	279,302,714	282,924,495	407,297,440	465,525,121	456,316,280	-9,208,841	-2.0%
Seldovia	5,249,471	4,817,877	7,259,554	8,329,831	6,869,692	7,562,645	692,953	10.1%
Seward	148,368,101	142,369,626	156,961,936	166,196,695	189,348,054	198,565,283	9,217,229	4.9%
Soldotna	309,118,231	325,900,620	337,906,000	361,255,515	396,042,091	432,614,065	36,571,974	9.2%
Other KPB	964,690,717	863,129,421	862,278,560	1,098,806,116	1,196,310,164	1,250,025,177	53,715,013	4.5%
Total	1,967,556,452	1,878,760,942	1,921,404,327	2,332,267,446	2,564,248,241	2,701,347,858	137,099,617	5.3%
Annual Change		-4.5%	2.3%	21.4%	9.9%	5.3%		

Table 1.11

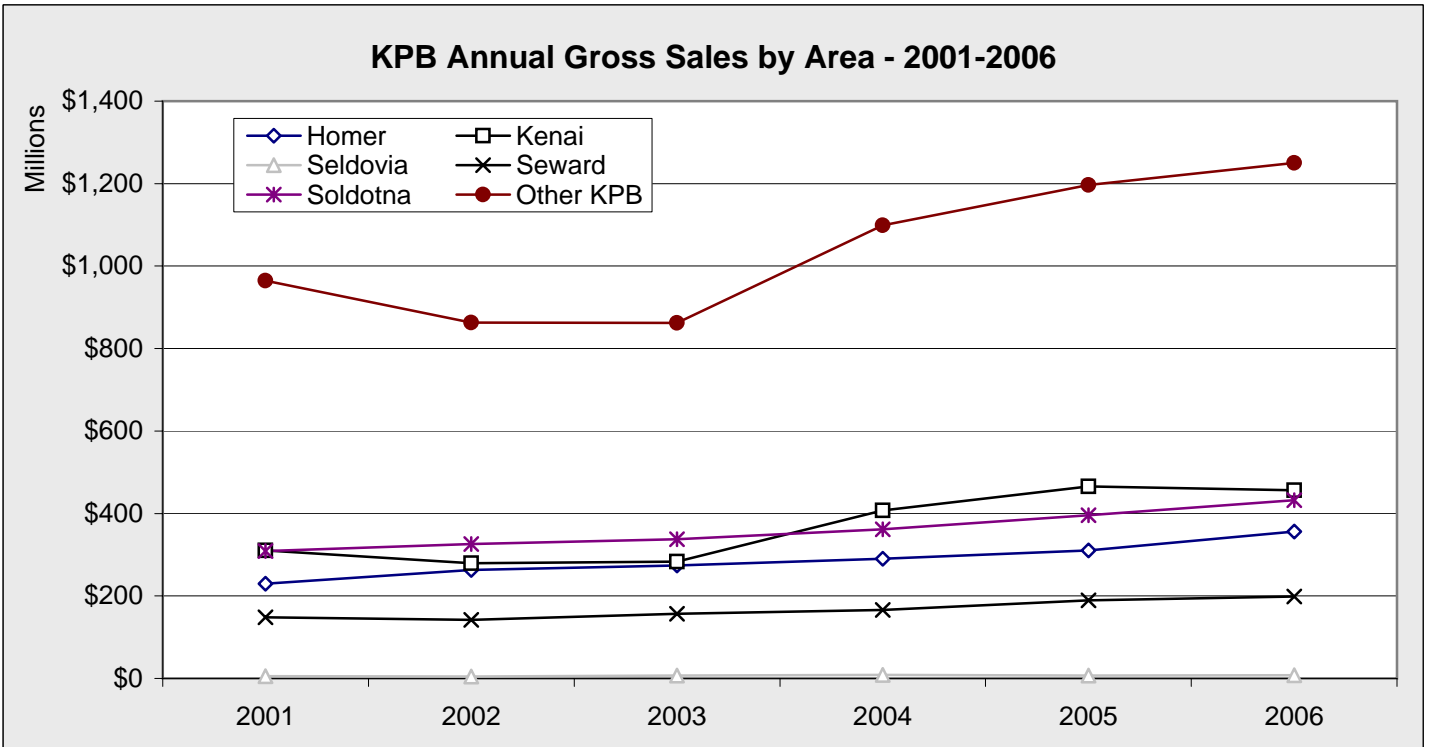


Chart 1.17

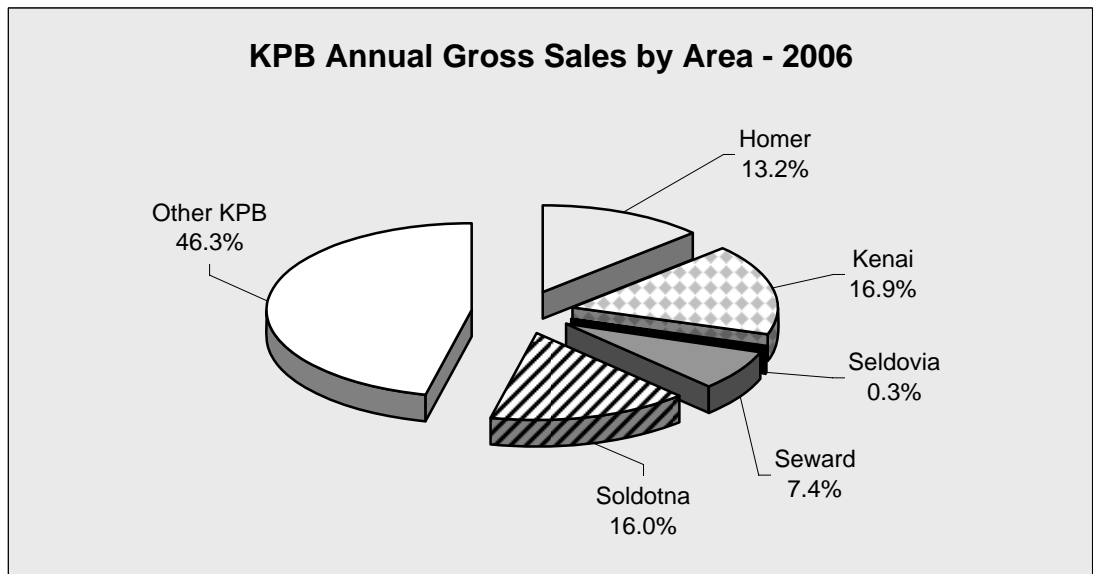


Chart 1.18

KPB Construction Permits

Construction Permitting

Construction permits are not required within the KPB except within the incorporated cities of Homer, Kenai, Seldovia, Seward and Soldotna; therefore, data reported in this document does not include all KPB construction activity. It does, however, provide city trends. Permit categories include Residential New (RN), Residential Alteration/Addition (RA), Commercial New (CN) and Commercial Alteration/Addition (CA). Individual cities may have other categories, but in an effort to provide consistent categories across the KPB, those categories have been combined into one of the four. Borough-wide new residential construction per the KPB Assessing Department is presented in the annual statistical report, *Situations and Prospects*. Homer, Kenai, Seldovia and Soldotna permit activity has been recorded since 1986 but Seward did not require building permits until 1988.

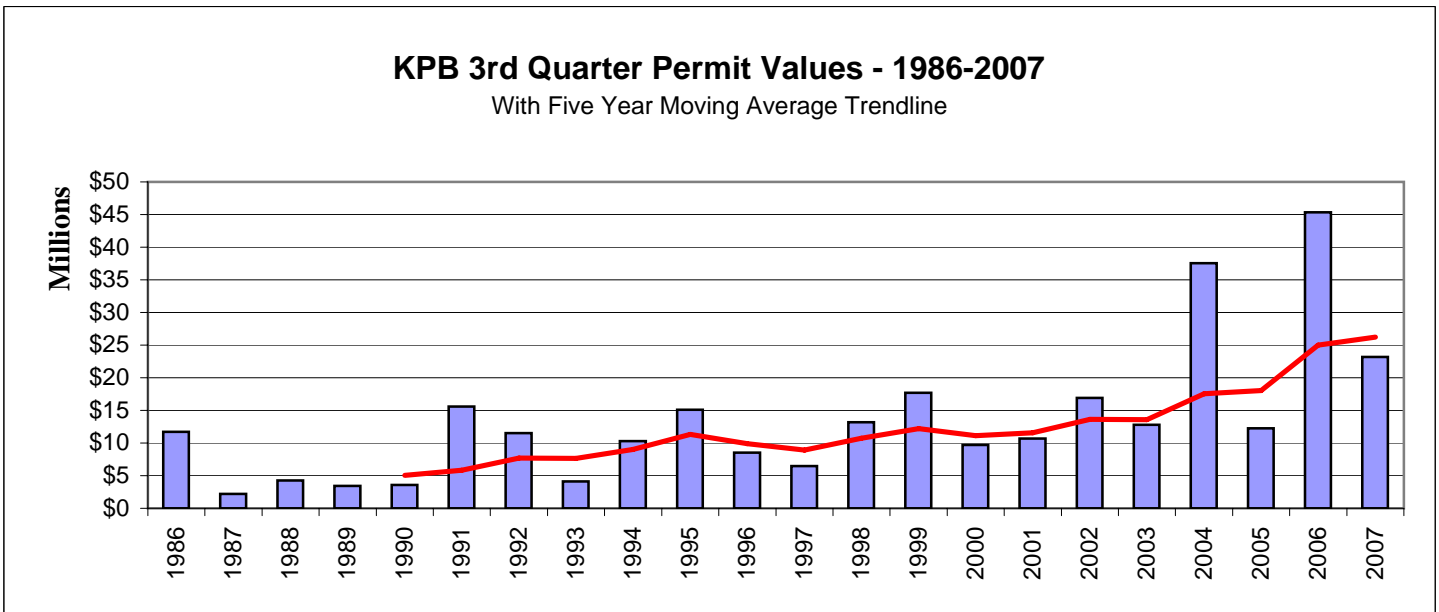


Chart 1.21

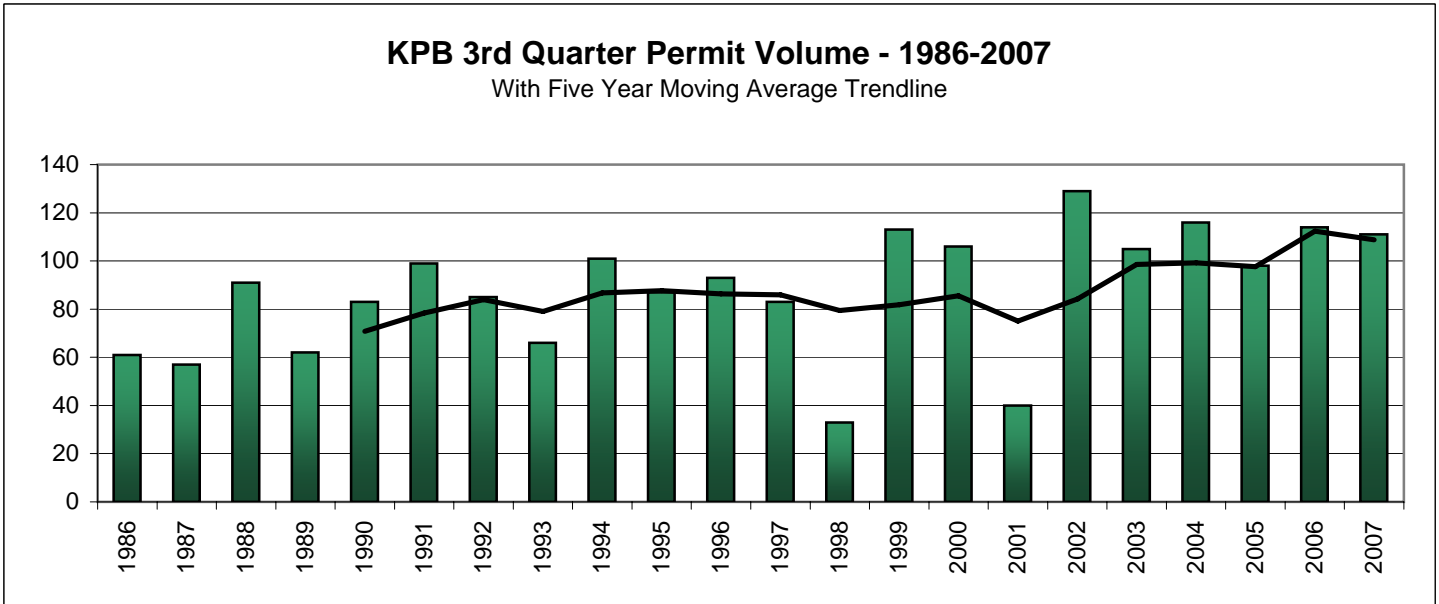


Chart 1.22

KPB Construction Permits

KPB 3rd Quarter Permit Values by Area - 2002-2007 - in \$							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	5,777,330	3,020,075	9,531,900	4,282,500	6,994,757	5,087,200	-27.3%
Kenai	6,814,000	3,700,350	1,991,750	4,035,100	4,367,654	15,020,700	243.9%
Seldovia	318,500	1,835,000	0	30,500	0	60,800	NA
Seward	1,307,576	1,832,900	2,266,300	825,446	20,786,060	264,900	-98.7%
Soldotna	2,697,346	2,418,310	23,780,115	3,085,730	13,213,749	2,765,902	-79.1%
Total	16,914,752	12,806,635	37,570,065	12,259,276	45,362,220	23,199,502	-48.9%
Annual Change		-24.3%	193.4%	-67.4%	270.0%	-48.9%	

Table 1.13

KPB 3rd Quarter Permit Volume by Area - 2002-2007							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	27	21	42	27	25	28	12.0%
Kenai	59	45	31	33	43	44	2.3%
Seldovia	4	5	0	2	0	7	NA
Seward	14	15	19	16	19	10	-47.4%
Soldotna	25	19	24	20	27	22	-18.5%
Total	129	105	116	98	114	111	-2.6%
Annual Change		-18.6%	10.5%	-15.5%	16.3%	-2.6%	

Table 1.14

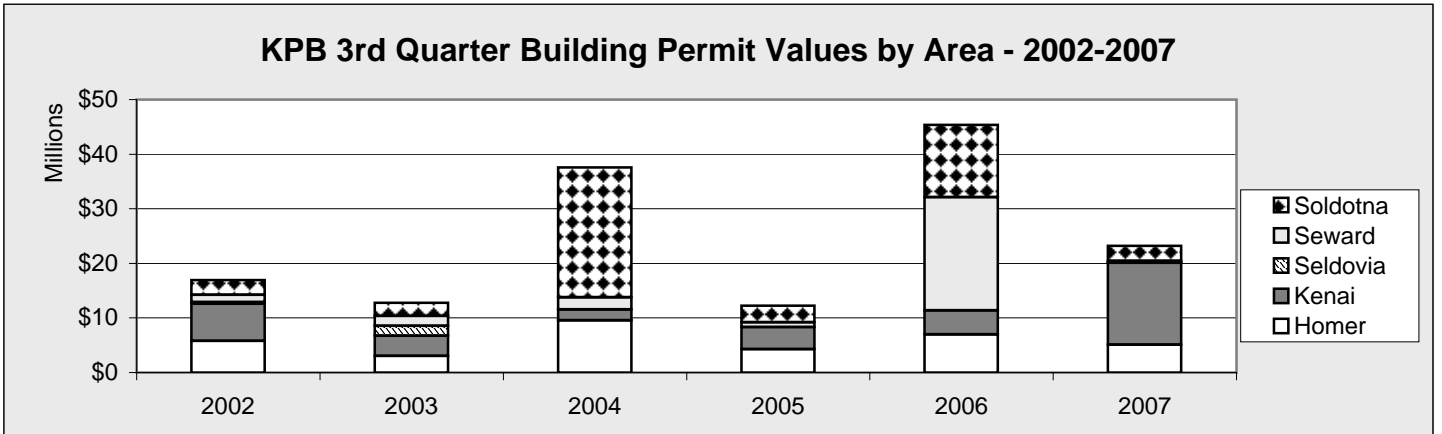


Chart 1.23

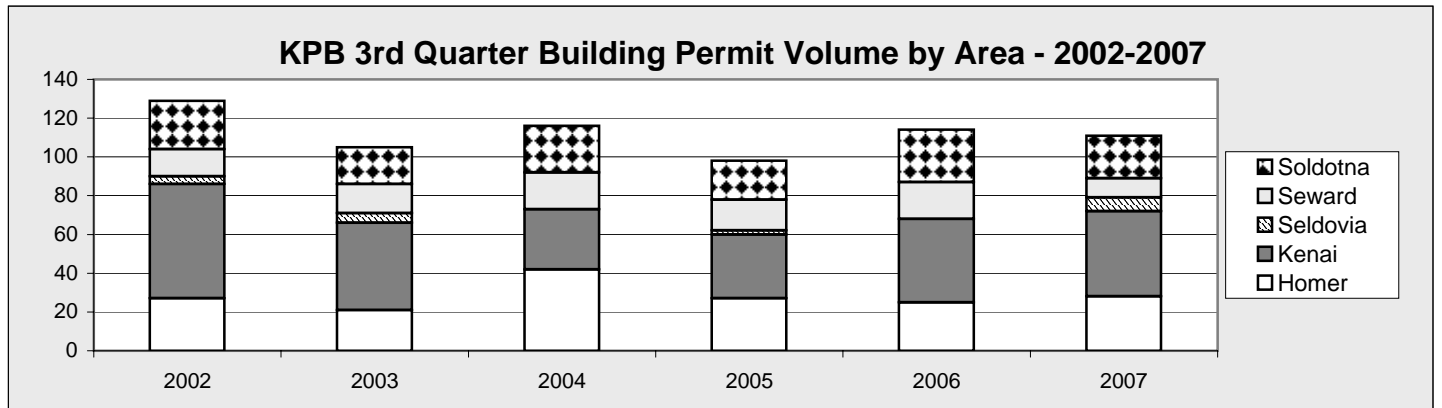


Chart 1.24

KPB Construction Permits

KPB 3rd Quarter Permit Values by Type - 2002-2007 - in \$							
	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	5,567,502	4,209,163	4,950,200	4,843,170	11,744,277	5,529,253	-52.9%
Residential Alter/Add	875,861	611,572	1,605,471	805,771	887,191	1,465,038	65.1%
Commercial New	5,955,418	4,636,000	28,989,901	4,848,400	30,656,794	9,350,400	-69.5%
Commercial Alter/Add	4,515,971	3,349,900	2,024,493	1,761,935	2,073,958	6,854,811	230.5%
Total	16,914,752	12,806,635	37,570,065	12,259,276	45,362,220	23,199,502	-48.9%
Annual Change		-24.3%	193.4%	-67.4%	270.0%	-48.9%	

Table 1.15

KPB 3rd Quarter Permit Volume by Type - 2002-2007							
	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	38	28	32	31	48	36	-25.0%
Residential Alter/Add	49	34	44	36	32	51	59.4%
Commercial New	14	17	15	9	9	10	11.1%
Commercial Alter/Add	28	26	25	22	25	14	-44.0%
Total	129	105	116	98	114	111	-2.6%
Annual Change		-18.6%	10.5%	-15.5%	16.3%	-2.6%	

Table 1.16

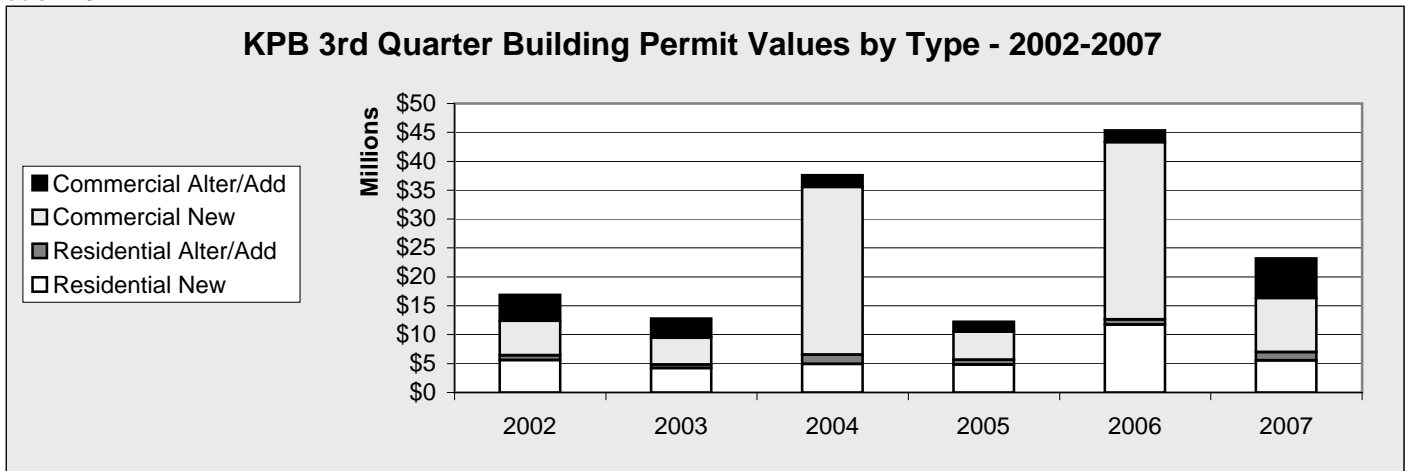


Chart 1.25

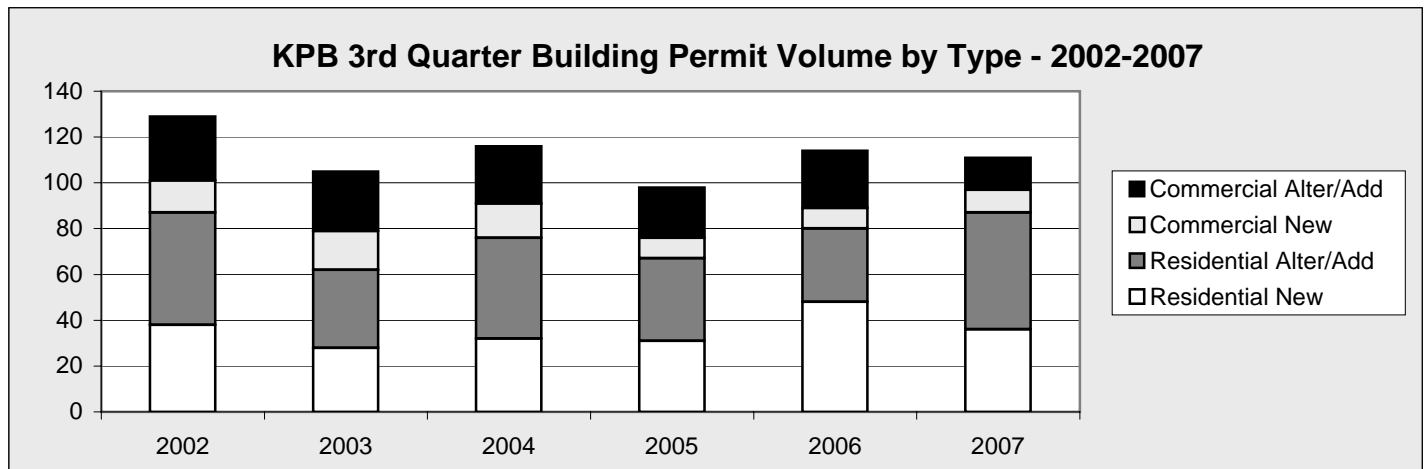


Chart 1.26

KPB Construction Permits

KPB YTD 9/30 Permit Values by Area - 2002-2007 - in \$							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	9,234,259	12,283,915	20,679,631	18,634,400	17,732,857	12,444,201	-29.8%
Kenai	15,271,600	7,986,300	4,201,150	7,017,900	9,288,254	21,958,300	136.4%
Seldovia	336,500	1,866,000	176,200	511,500	117,000	342,800	193.0%
Seward	5,677,903	7,410,265	17,451,800	2,756,286	23,592,949	2,956,425	-87.5%
Soldotna	10,906,394	7,079,252	32,593,011	11,339,520	22,561,518	11,470,878	-49.2%
Total	41,426,656	36,625,732	75,101,792	40,259,606	73,292,578	49,172,604	-32.9%
Annual Change		-11.6%	105.1%	-46.4%	82.0%	-32.9%	

Table 1.17

KPB YTD 9/30 Permit Volume by Area - 2002-2007							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	54	73	84	92	78	71	-9.0%
Kenai	101	93	65	76	99	98	-1.0%
Seldovia	7	8	4	9	7	17	142.9%
Seward	53	39	47	47	49	28	-42.9%
Soldotna	87	61	59	76	57	64	12.3%
Total	302	274	259	300	290	278	-4.1%
Annual Change		-9.3%	-5.5%	15.8%	-3.3%	-4.1%	

Table 1.18

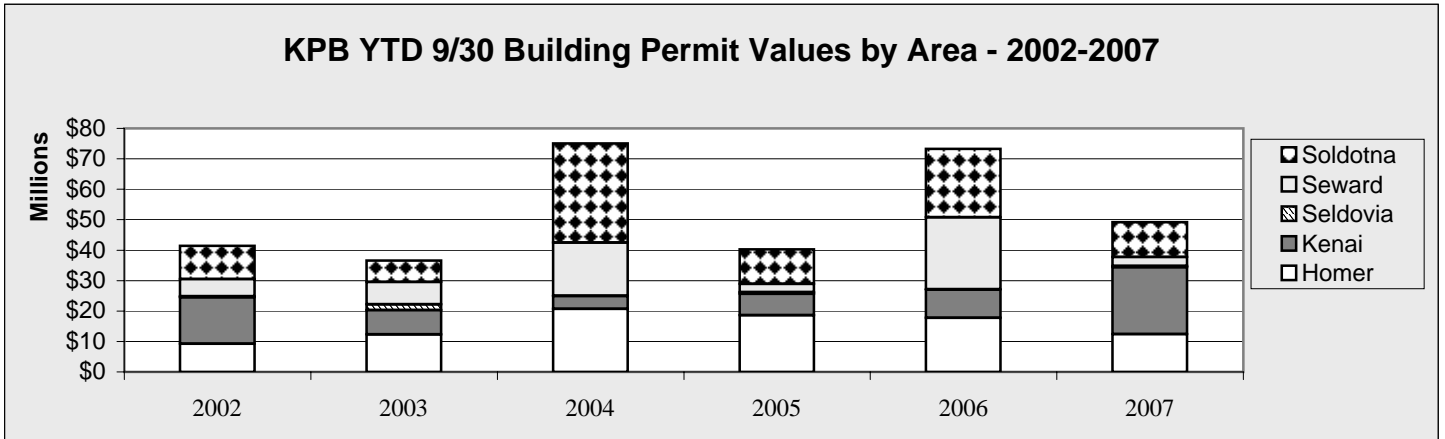


Chart 1.27

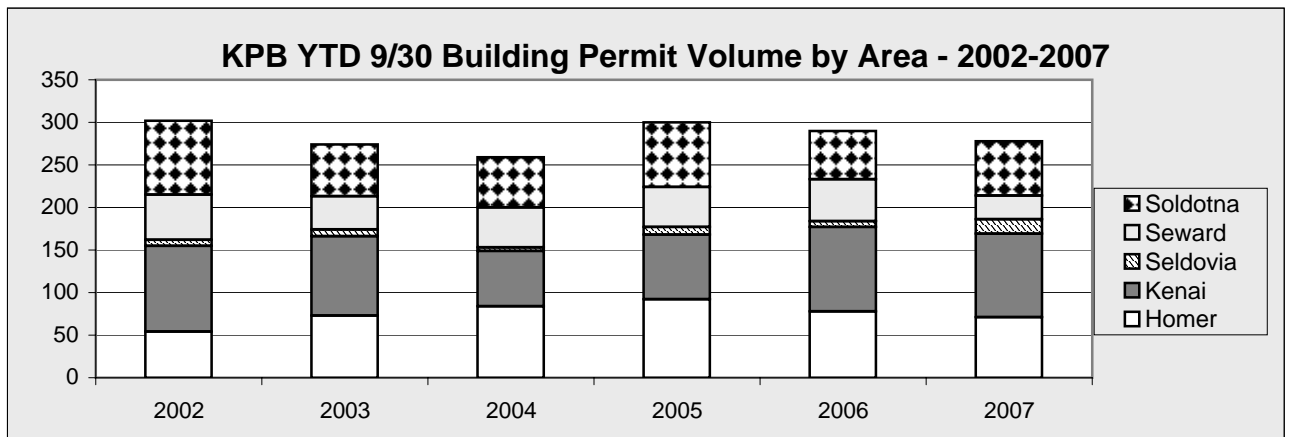


Chart 1.28

KPB Construction Permits

KPB YTD 9/30 Permit Values by Type - 2002-2007 - in \$							
	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	13,244,864	13,175,797	14,781,484	15,742,025	24,220,907	21,679,367	-10.5%
Residential Alter/Add	2,080,195	1,989,779	2,350,830	2,034,171	1,762,821	3,230,075	83.2%
Commercial New	18,625,729	13,673,210	53,017,742	17,054,548	39,730,852	14,006,056	-64.7%
Commercial Alter/Add	7,475,868	7,786,946	4,951,736	5,428,862	7,577,998	10,257,106	35.4%
Total	41,426,656	36,625,732	75,101,792	40,259,606	73,292,578	49,172,604	-32.9%
Annual Change		-11.6%	105.1%	-46.4%	82.0%	-32.9%	

Table 1.19

KPB YTD /30 Permit Volume by Type - 2002-2007							
	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	95	82	83	98	118	103	-12.7%
Residential Alter/Add	99	84	79	96	77	93	20.8%
Commercial New	36	35	33	42	36	29	-19.4%
Commercial Alter/Add	72	73	64	64	59	53	-10.2%
Total	302	274	259	300	290	278	-4.1%
Annual Change		-9.3%	-5.5%	15.8%	-3.3%	-4.1%	

Table 1.20

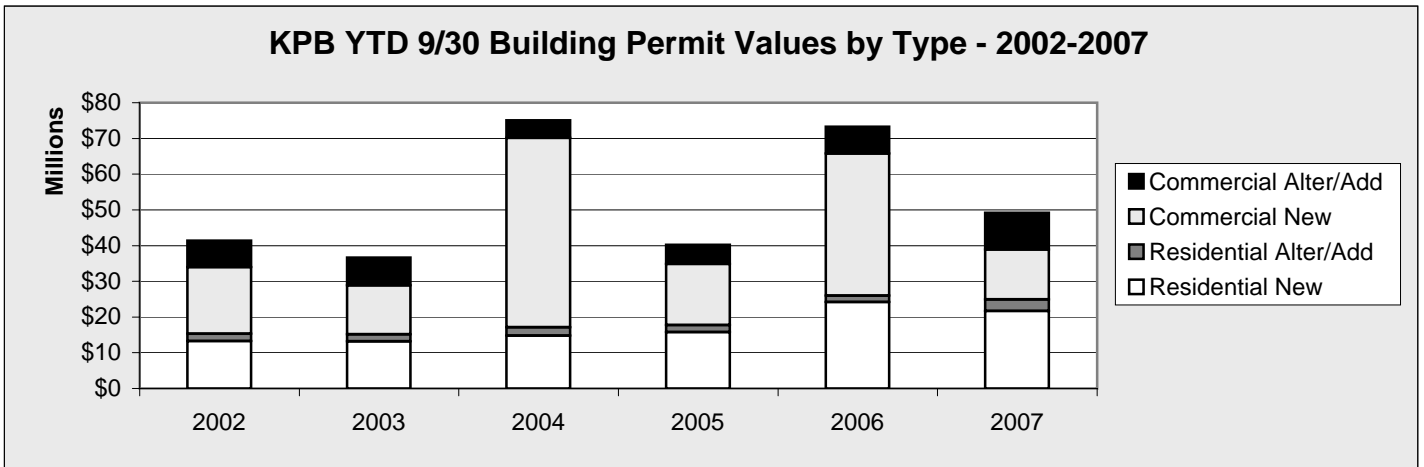


Chart 1.29

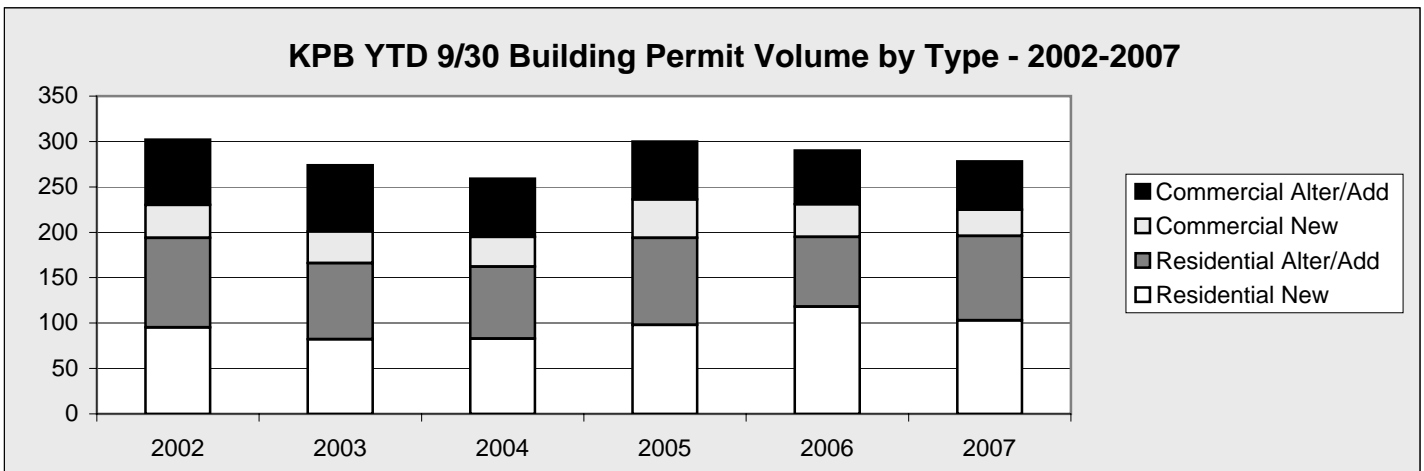


Chart 1.30

KPB Construction Permits

KPB Annual Permit Values by Area - 2001 - 2006 - in \$							
	2001	2002	2003	2004	2005	2006	Annual Change
Homer	19,800,690	10,048,779	15,326,815	24,070,631	21,611,400	20,287,857	-6.1%
Kenai	13,578,900	16,799,400	10,441,800	4,786,550	8,237,900	11,076,154	34.5%
Seldovia	65,525	356,500	1,902,500	176,200	512,000	135,000	-73.6%
Seward	2,716,981	7,910,703	7,982,765	17,711,150	2,863,143	25,537,249	791.9%
Soldotna	8,954,972	11,163,894	7,952,297	37,296,926	11,509,360	23,194,400	101.5%
Total	45,117,068	46,279,276	43,606,177	84,041,457	44,733,803	80,230,660	79.4%
Annual Change		2.6%	-5.8%	92.7%	-46.8%	79.4%	

Table 1.21

KPB Annual Permit Volume by Area - 2001 - 2006							
	2001	2002	2003	2004	2005	2006	Annual Change
Homer	72	67	86	108	103	83	-19.4%
Kenai	87	121	114	79	90	113	25.6%
Seldovia	9	8	12	4	10	8	-20.0%
Seward	48	64	50	54	54	55	1.9%
Soldotna	93	91	74	67	81	64	-21.0%
Total	309	351	336	312	338	323	-4.4%
Annual Change		13.6%	-4.3%	-7.1%	8.3%	-4.4%	

Table 1.22

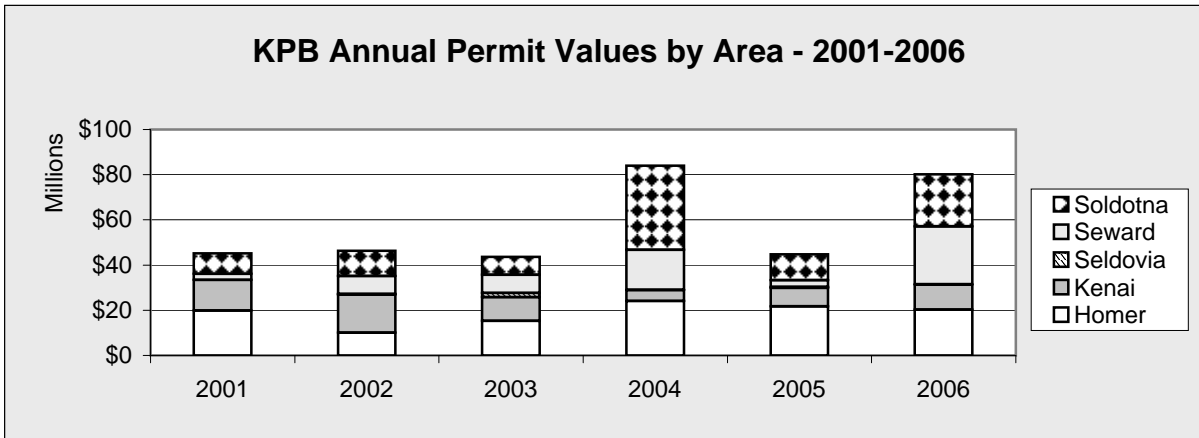


Chart 1.31

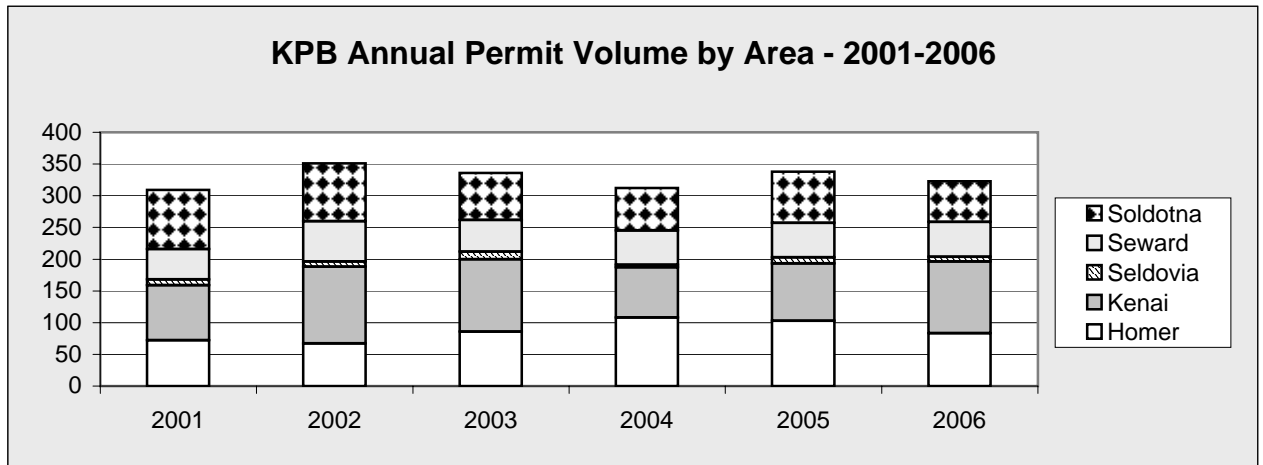


Chart 1.32

KPB Construction Permits

KPB Annual Permit Values by Type - 2001-2006 - in \$							
	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	13,391,633	14,358,064	15,729,888	15,935,344	17,749,648	26,277,740	48.0%
Residential Alter/Add	1,996,494	2,305,815	2,280,779	2,880,284	2,235,128	2,070,180	-7.4%
Commercial New	11,565,350	21,793,729	15,820,201	56,079,343	19,217,548	44,002,152	129.0%
Commercial Alter/Add	18,163,591	7,821,668	9,775,309	9,146,486	5,531,479	7,880,588	42.5%
Total	45,117,068	46,279,276	43,606,177	84,041,457	44,733,803	80,230,660	79.4%
Annual Change		2.6%	-5.8%	92.7%	-46.8%	79.4%	

Table 1.23

KPB Annual Permit Volume by Type - 2001-2006							
	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	89	104	104	94	111	126	13.5%
Residential Alter/Add	96	116	94	96	106	86	-18.9%
Commercial New	32	43	42	42	46	43	-6.5%
Commercial Alter/Add	92	88	96	80	75	68	-9.3%
Total	309	351	336	312	338	323	-4.4%
Annual Change		13.6%	-4.3%	-7.1%	8.3%	-4.4%	

Table 1.24

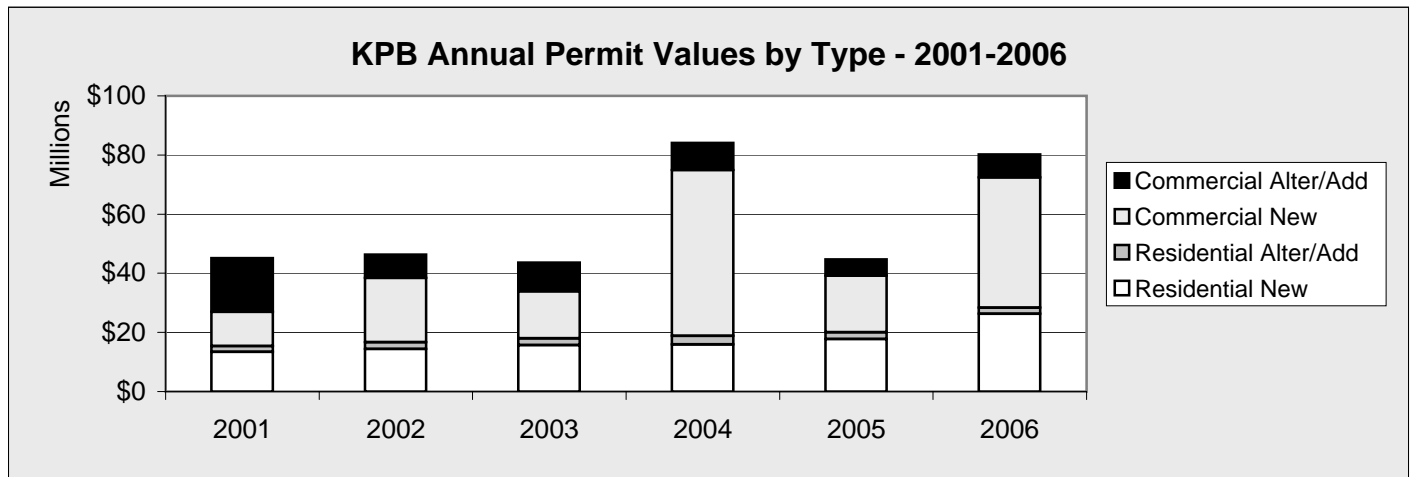


Chart 1.33

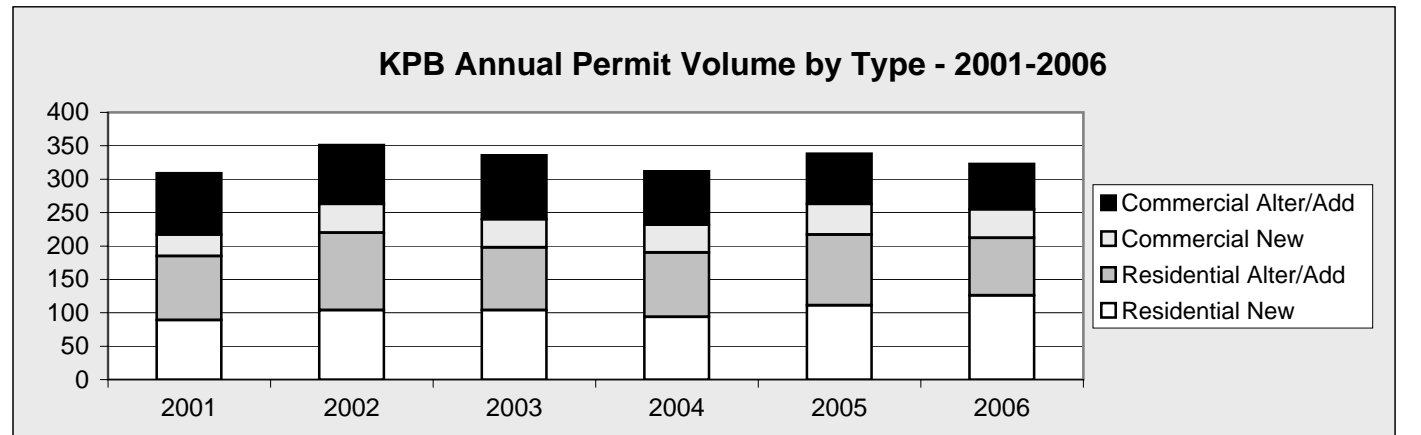


Chart 1.34

KPB Construction Permits

KPB Annual Permit Value by Area by Quarter - 2001-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Homer	690,000	4,102,040	2,996,350	12,012,300	19,800,690
Kenai	819,500	7,597,900	4,506,200	655,300	13,578,900
Seldovia	10,000	25,000	15,525	15,000	65,525
Seward	416,700	666,239	642,042	992,000	2,716,981
Soldotna	3,051,218	3,231,190	2,509,916	162,648	8,954,972
TOTAL	4,987,418	15,622,369	10,670,033	13,837,248	45,117,068
2002					
Homer	928,720	2,528,209	5,777,330	814,520	10,048,779
Kenai	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
Seldovia	10,000	8,000	318,500	20,000	356,500
Seward	481,440	3,888,887	1,307,576	2,232,800	7,910,703
Soldotna	1,205,590	7,003,458	2,697,346	257,500	11,163,894
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Homer	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
Kenai	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
Seldovia	31,000	0	1,835,000	36,500	1,902,500
Seward	1,905,355	3,672,010	1,832,900	572,500	7,982,765
Soldotna	427,018	4,233,924	2,418,310	873,045	7,952,297
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
Homer	3,714,020	7,433,711	9,531,900	3,391,000	24,070,631
Kenai	312,000	1,897,400	1,991,750	585,400	4,786,550
Seldovia	20,000	156,200	0	0	176,200
Seward	7,741,600	7,443,900	2,266,300	259,350	17,711,150
Soldotna	5,064,323	3,748,573	23,780,115	4,703,915	37,296,926
TOTAL	16,851,943	20,679,784	37,570,065	8,939,665	84,041,457
2005					
Homer	3,105,900	11,246,000	4,282,500	2,977,000	21,611,400
Kenai	425,500	2,557,300	4,035,100	1,220,000	8,237,900
Seldovia	15,000	466,000	30,500	500	512,000
Seward	1,172,300	758,540	825,446	106,857	2,863,143
Soldotna	1,421,555	6,832,235	3,085,730	169,840	11,509,360
TOTAL	6,140,255	21,860,075	12,259,276	4,474,197	44,733,803
2006					
Homer	3,271,000	7,467,100	6,994,757	2,555,000	20,287,857
Kenai	763,500	4,157,100	4,367,654	1,787,900	11,076,154
Seldovia	30,000	87,000	0	18,000	135,000
Seward	622,217	2,184,672	20,786,060	1,944,300	25,537,249
Soldotna	2,116,441	7,231,328	13,213,749	632,882	23,194,400
TOTAL	6,803,158	21,127,200	45,362,220	6,938,082	80,230,660
2007					
				Year to Date	
Homer	0	7,357,001	5,087,200		12,444,201
Kenai	769,500	6,168,100	15,020,700		21,958,300
Seldovia	15,000	267,000	60,800		342,800
Seward	803,238	1,888,287	264,900		2,956,425
Soldotna	827,771	7,877,205	2,765,902		11,470,878
TOTAL	2,415,509	23,557,593	23,199,502	0	49,172,604

Table 1.25

KPB Construction Permits

KPB Annual Permit Values by Type by Quarter - 2001-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Residential New	923,000	7,367,801	3,984,532	1,116,300	13,391,633
Residential Alter/Add	356,860	758,779	531,907	348,948	1,996,494
Commercial New	2,958,578	5,384,800	2,707,972	514,000	11,565,350
Commercial Alter/Add	748,980	2,110,989	3,445,622	11,858,000	18,163,591
TOTAL	4,987,418	15,622,369	10,670,033	13,837,248	45,117,068
2002					
Residential New	1,531,609	6,145,753	5,567,502	1,113,200	14,358,064
Residential Alter/Add	159,391	1,044,943	875,861	225,620	2,305,815
Commercial New	4,294,006	8,376,305	5,955,418	3,168,000	21,793,729
Commercial Alter/Add	528,944	2,430,953	4,515,971	345,800	7,821,668
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Residential New	1,097,800	7,868,834	4,209,163	2,554,091	15,729,888
Residential Alter/Add	393,867	984,340	611,572	291,000	2,280,779
Commercial New	72,000	8,965,210	4,636,000	2,146,991	15,820,201
Commercial Alter/Add	3,691,646	745,400	3,349,900	1,988,363	9,775,309
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
Residential New	3,456,797	6,374,487	4,950,200	1,153,860	15,935,344
Residential Alter/Add	261,520	483,839	1,605,471	529,454	2,880,284
Commercial New	12,880,026	11,147,815	28,989,901	3,061,601	56,079,343
Commercial Alter/Add	253,600	2,673,643	2,024,493	4,194,750	9,146,486
TOTAL	16,851,943	20,679,784	37,570,065	8,939,665	84,041,457
2005					
Residential New	3,338,356	7,560,499	4,843,170	2,007,623	17,749,648
Residential Alter/Add	415,930	812,470	805,771	200,957	2,235,128
Commercial New	309,000	11,897,148	4,848,400	2,163,000	19,217,548
Commercial Alter/Add	2,076,969	1,589,958	1,761,935	102,617	5,531,479
TOTAL	6,140,255	21,860,075	12,259,276	4,474,197	44,733,803
2006					
Residential New	2,257,031	10,219,599	11,744,277	2,056,833	26,277,740
Residential Alter/Add	45,000	830,630	887,191	307,359	2,070,180
Commercial New	938,410	8,135,648	30,656,794	4,271,300	44,002,152
Commercial Alter/Add	3,562,717	1,941,323	2,073,958	302,590	7,880,588
TOTAL	6,803,158	21,127,200	45,362,220	6,938,082	80,230,660
2007					
					Year to Date
Residential New	1,062,722	15,087,392	5,529,253		21,679,367
Residential Alter/Add	308,549	1,456,488	1,465,038		3,230,075
Commercial New	208,513	4,447,143	9,350,400		14,006,056
Commercial Alter/Add	835,725	2,566,570	6,854,811		10,257,106
TOTAL	2,415,509	23,557,593	23,199,502	0	49,172,604

Table 1.26

KPB Construction Permits

KPB Annual Permit Volume by Area by Quarter - 2001-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Homer	7	34	22	9	72
Kenai	11	42	23	11	87
Seldovia	1	1	5	2	9
Seward	11	14	14	9	48
Soldotna	10	37	35	11	93
TOTAL	40	128	99	42	309
2002					
Homer	10	17	27	13	67
Kenai	5	37	59	20	121
Seldovia	1	2	4	1	8
Seward	10	29	14	11	64
Soldotna	11	51	25	4	91
TOTAL	37	136	129	49	351
2003					
Homer	18	34	21	13	86
Kenai	8	40	45	21	114
Seldovia	3	0	5	4	12
Seward	11	13	15	11	50
Soldotna	6	36	19	13	74
TOTAL	46	123	105	62	336
2004					
Homer	16	26	42	24	108
Kenai	4	30	31	14	79
Seldovia	1	3	0	0	4
Seward	7	21	19	7	54
Soldotna	9	26	24	8	67
TOTAL	37	106	116	53	312
2005					
Homer	18	47	27	11	103
Kenai	10	33	33	14	90
Seldovia	1	6	2	1	10
Seward	12	19	16	7	54
Soldotna	16	40	20	5	81
TOTAL	57	145	98	38	338
2006					
Homer	14	39	25	5	83
Kenai	14	42	43	14	113
Seldovia	1	6	0	1	8
Seward	7	23	19	6	55
Soldotna	5	25	27	7	64
TOTAL	41	135	114	33	323
2007					
	Year to Date				
Homer	3	40	28		71
Kenai	11	43	44		98
Seldovia	1	9	7		17
Seward	7	11	10		28
Soldotna	9	33	22		64
TOTAL	31	136	111	0	278

Table 1.27

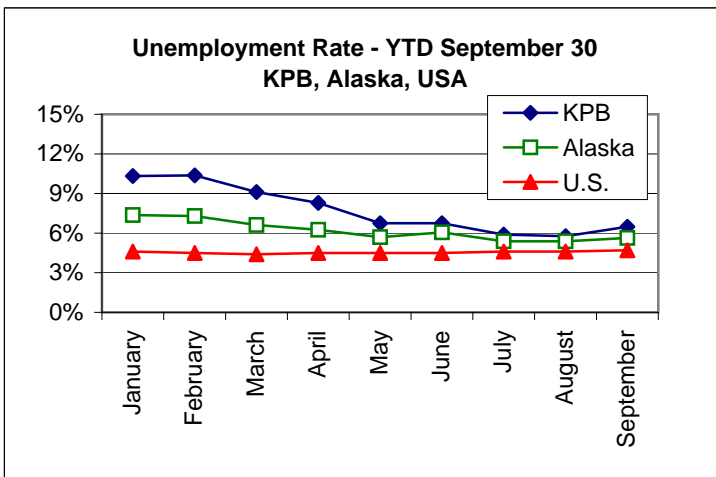
KPB Construction Permits

KPB Annual Permit Volume by Type by Quarter - 2001-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Residential New	7	45	29	8	89
Residential Alter/Add	13	38	31	14	96
Commercial New	6	9	15	2	32
Commercial Alter/Add	14	36	24	18	92
TOTAL	40	128	99	42	309
2002					
Residential New	12	45	38	9	104
Residential Alter/Add	8	42	49	17	116
Commercial New	5	17	14	7	43
Commercial Alter/Add	12	32	28	16	88
TOTAL	37	136	129	49	351
2003					
Residential New	7	47	28	22	104
Residential Alter/Add	17	33	34	10	94
Commercial New	1	17	17	7	42
Commercial Alter/Add	21	26	26	23	96
TOTAL	46	123	105	62	336
2004					
Residential New	17	34	32	11	94
Residential Alter/Add	5	30	44	17	96
Commercial New	7	11	15	9	42
Commercial Alter/Add	8	31	25	16	80
TOTAL	37	106	116	53	312
2005					
Residential New	18	49	31	13	111
Residential Alter/Add	14	46	36	10	106
Commercial New	6	27	9	4	46
Commercial Alter/Add	19	23	22	11	75
TOTAL	57	145	98	38	338
2006					
Residential New	13	57	48	8	126
Residential Alter/Add	5	40	32	9	86
Commercial New	5	22	9	7	43
Commercial Alter/Add	18	16	25	9	68
TOTAL	41	135	114	33	323
2007					
					Year to Date
Residential New	8	59	36		103
Residential Alter/Add	8	34	51		93
Commercial New	2	17	10		29
Commercial Alter/Add	13	26	14		53
TOTAL	31	136	111	0	278

Table 1.28

KPB Unemployment Statistics

Unemployment data are acquired from the Alaska Department of Labor and Workforce Development (AK DOLWD) and are developed through a survey. Data are entered into a standardized model that is used throughout the U.S. with calculations providing four data sets. The estimated total labor force includes all residents willing and able to work, whether or not they are employed. Employment includes all persons who are gainfully employed by establishments that meet requirements for reporting of wages. Unemployment is calculated by subtracting the number of gainfully employed persons from the estimated total labor force. Lastly, the unemployment rate is calculated by dividing the number of unemployed persons by the estimated total labor force.



The chart to the left illustrates the normal relationship between unemployment rates of the U.S., Alaska, and the KPB. Typically, each area reaches its annual high unemployment during the first quarter. Also, generally, the U.S. rate is the lowest, followed by Alaska, with the KPB having the highest rate in this survey driven data set.

Chart 1.35

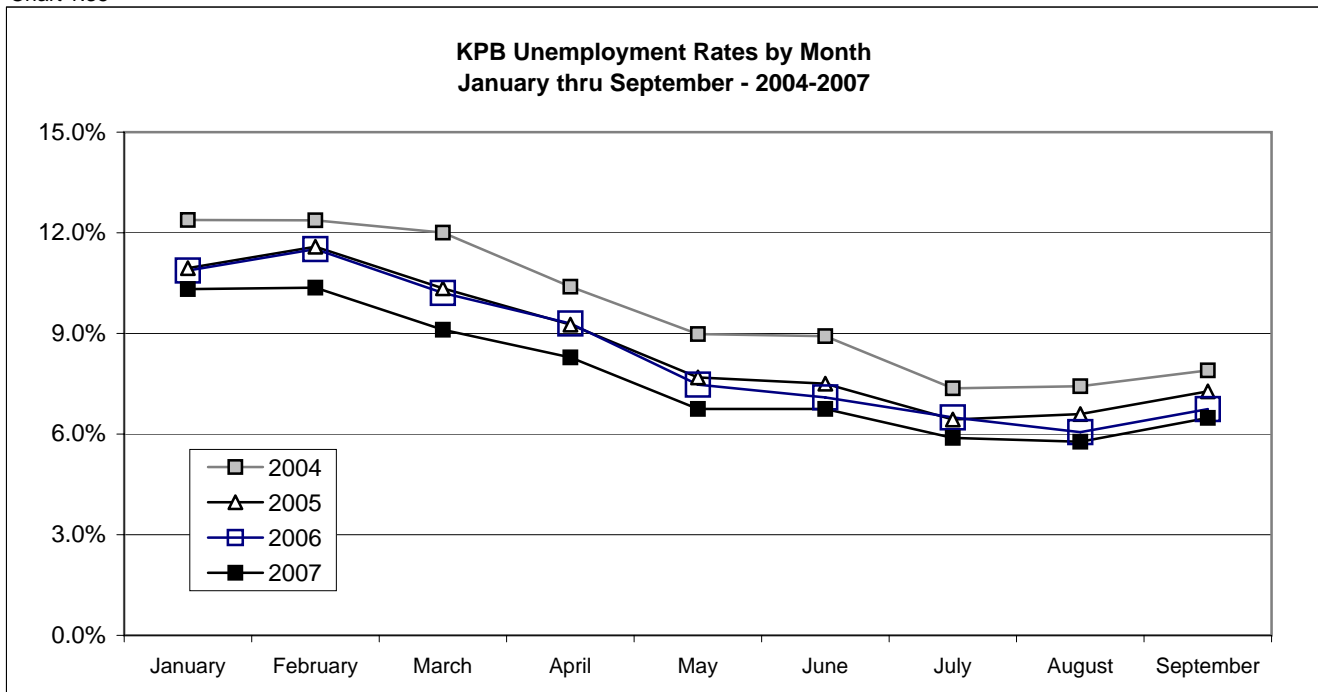


Chart 1.36

KPB Unemployment Statistics

KPB Labor Force by Month - 2000-2007

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	23,011	23,329	23,290	23,365	24,542	26,598	26,448	26,243	25,160	24,101	24,071	24,174	24,528
2001	23,056	23,003	23,055	23,139	24,195	26,114	26,836	25,619	24,496	23,717	23,656	23,801	24,224
2002	23,659	23,374	23,569	24,173	24,925	25,919	26,796	26,125	24,942	24,317	24,294	24,409	24,709
2003	24,298	24,108	24,243	24,379	25,394	26,781	27,170	26,352	24,571	24,028	23,988	23,875	24,932
2004	23,874	24,000	24,130	24,130	25,302	27,119	27,599	26,342	24,958	24,334	24,116	23,981	24,990
2005	23,977	23,941	24,094	24,081	25,254	26,855	27,547	26,324	24,873	24,309	23,952	23,897	24,925
2006	24,261	24,422	24,254	24,457	25,770	27,205	27,625	27,383	25,518	24,741	24,419	24,773	25,402
2007	24,577	24,282	24,394	24,522	25,835	27,390	27,497	27,399	26,075				

Table 1.29

KPB Unemployment by Month - 2000-2007

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	2,530	2,575	2,445	2,138	1,943	1,843	1,546	1,556	1,496	1,671	1,871	2,019	1,969
2001	2,327	2,379	2,276	2,045	1,767	1,813	1,543	1,560	1,560	1,754	1,965	2,181	1,931
2002	2,503	2,518	2,542	2,335	2,117	2,207	1,981	2,007	2,092	2,247	2,466	2,690	2,309
2003	2,935	3,048	2,795	2,564	2,345	2,542	2,169	2,122	2,126	2,301	2,508	2,636	2,508
2004	2,956	2,969	2,897	2,508	2,272	2,419	2,033	1,956	1,971	2,129	2,309	2,429	2,404
2005	2,625	2,774	2,493	2,231	1,942	2,015	1,773	1,737	1,809	1,921	2,092	2,249	2,138
2006	2,638	2,812	2,475	2,273	1,926	1,929	1,794	1,658	1,721	1,740	1,922	2,256	2,095
2007	2,537	2,517	2,222	2,032	1,743	1,848	1,619	1,581	1,690				

Table 1.30

KPB Unemployment Rate by Month - 2000-2007

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	11.0%	11.0%	10.5%	9.2%	7.9%	6.9%	5.8%	5.9%	5.9%	6.9%	7.8%	8.4%	8.1%
2001	10.1%	10.3%	9.9%	8.8%	7.3%	6.9%	5.7%	6.1%	6.4%	7.4%	8.3%	9.2%	8.0%
2002	10.6%	10.8%	10.8%	9.7%	8.5%	8.5%	7.4%	7.7%	8.4%	9.2%	10.2%	11.0%	9.4%
2003	12.1%	12.6%	11.5%	10.5%	9.2%	9.5%	8.0%	8.1%	8.7%	9.6%	10.5%	11.0%	10.1%
2004	12.4%	12.4%	12.0%	10.4%	9.0%	8.9%	7.4%	7.4%	7.9%	8.7%	9.6%	10.1%	9.7%
2005	10.9%	11.6%	10.3%	9.3%	7.7%	7.5%	6.4%	6.6%	7.3%	7.9%	8.7%	9.4%	8.6%
2006	10.9%	11.5%	10.2%	9.3%	7.5%	7.1%	6.5%	6.1%	6.7%	7.0%	7.9%	9.1%	8.3%
2007	10.3%	10.4%	9.1%	8.3%	6.7%	6.7%	5.9%	5.8%	6.5%				

Table 1.31

KPB Employment by Month - 2000-2007

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	20,481	20,754	20,845	21,227	22,599	24,755	24,902	24,687	23,664	22,430	22,200	22,155	22,558
2001	20,729	20,624	20,779	21,094	22,428	24,301	25,293	24,059	22,936	21,963	21,691	21,620	22,293
2002	21,156	20,856	21,027	21,838	22,808	23,712	24,815	24,118	22,850	22,070	21,828	21,719	22,400
2003	21,363	21,060	21,448	21,815	23,049	24,239	25,001	24,230	22,445	21,727	21,480	21,239	22,425
2004	20,918	21,031	21,233	21,622	23,030	24,700	25,566	24,386	22,987	22,205	21,807	21,552	22,586
2005	21,352	21,167	21,601	21,850	23,312	24,840	25,774	24,587	23,064	22,388	21,860	21,648	22,787
2006	21,623	21,610	21,779	22,184	23,844	25,276	25,831	25,725	23,797	23,001	22,497	22,517	23,307
2007	22,040	21,765	22,172	22,490	24,092	25,542	25,878	25,818	24,385				

Table 1.32

KPB Demographics

Census 2000

KPB population counts are conducted by the United States Census Bureau every ten years. Check out their website (<http://www.census.gov/>), which has two data options - QuickFacts, and AmericanFactFinder.

Census data is collected for two types of area: incorporated cities and Census Designated Places (CDP). Incorporated cities within the KPB include Homer, Kachemak City, Kenai, Seldovia, Seward and Soldotna. A CDP has no specific boundaries but rather geographic features such as rivers, roads, or ridges. Defining characteristics include:

- * A sense of community;
- * A population of 25 or more; and
- * It must have been recognized as possibly fitting the criteria four years prior to the census, as planning began.

The Census Bureau considers an incorporated city with a population greater than 2,500 to be urban, of which there are four in the KPB: Homer, Kenai, Seward and Soldotna. As of Census 2000 Kenai is ranked 6th largest in Alaska, Homer ranks 14th, and Soldotna is the 15th largest Alaskan city.

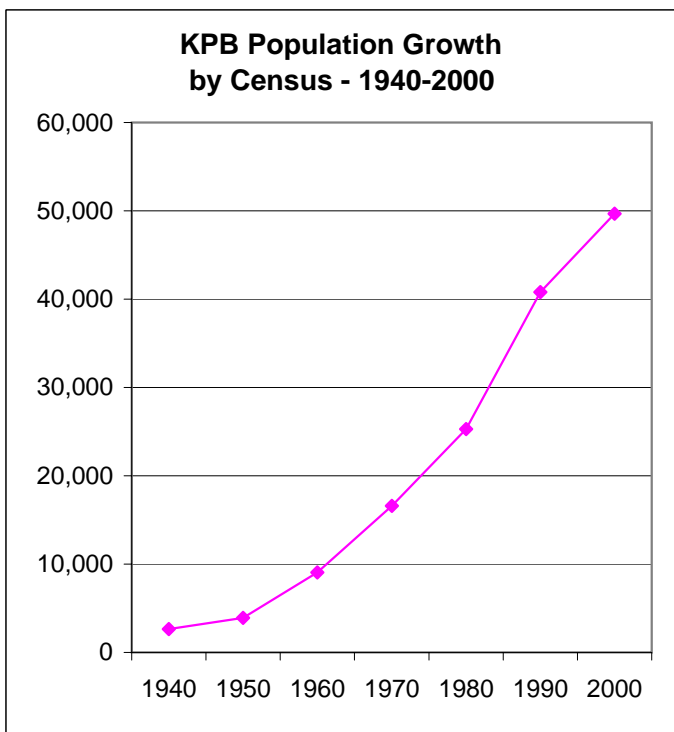


Chart 1.37

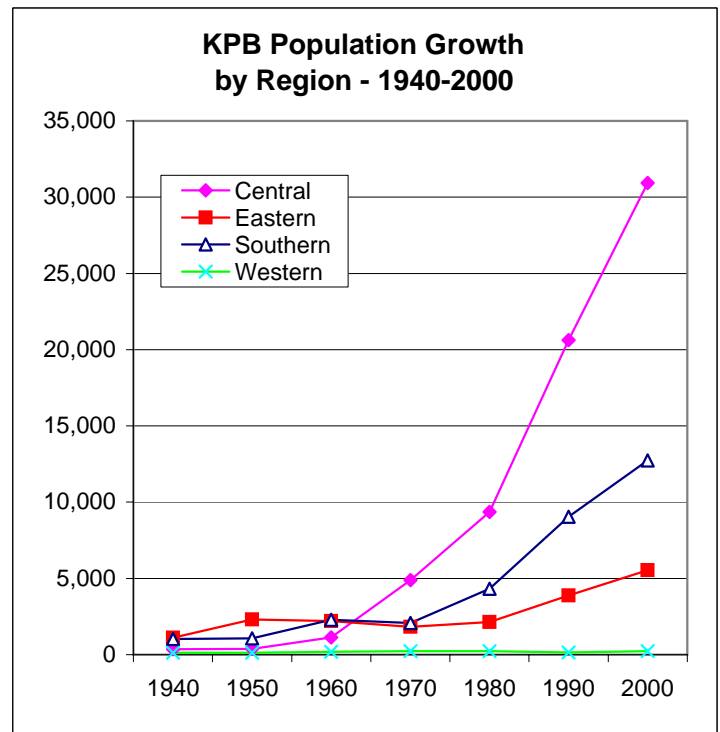


Chart 1.38

Population Estimates

The AK DOLWD prepares population estimates for Alaska on an annual basis. Estimates include Armed Forces members serving in Alaska but exclude seasonal populations. Primary indicators for population change include Alaska Permanent Fund Dividend data, vital statistics, and survey information. Although estimates are identified for July 1, the figures represent annual average resident population for the year rather than a specific date.

These revised, current estimates are consistent with U.S. Census Bureau statewide total population estimates and supersede all previously published estimates.

<http://almis.labor.state.ak.us/?PAGEID=67&SUBID=171>

KPB Demographics

KPB CDP's - Census 2000, Population Estimates - 2001 - 2006 (Revised-3/26/07)								
KPB Community	2000 Census	June 1 Estimate (Subject to Annual Revision)						Annual Change
		2001	2002	2003	2004	2005	2006	
Anchor Point	1,845	1,809	1,784	1,812	1,792	1,767	1,803	2.0%
Bear Creek	1,748	1,836	1,832	1,835	1,897	1,884	1,922	2.0%
Beluga	32	24	25	27	26	21	21	0.0%
Clam Gulch	173	168	173	176	164	172	165	-4.1%
Cohoe	1,168	1,175	1,209	1,206	1,312	1,262	1,260	-0.2%
Cooper Landing	369	391	372	358	351	344	357	3.8%
Crown Point	75	89	88	78	89	82	81	-1.2%
Diamond Ridge*	1,802	1,812	404	306	761	732	690	-5.7%
Fox River	616	594	574	572	587	612	639	4.4%
Fritz Creek	1,603	1,662	1,735	1,744	1,732	1,775	1,723	-2.9%
Funny River	636	624	688	707	727	747	729	-2.4%
Halibut Cove	35	29	28	27	26	23	24	4.3%
Happy Valley	489	505	521	505	525	477	472	-1.0%
Homer*	3,946	4,065	5,527	5,865	5,332	5,435	5,454	0.3%
Hope	137	145	152	161	165	139	143	2.9%
Kachemak	431	426	433	478	475	457	458	0.2%
Kalifornsky	5,846	6,011	6,153	6,249	6,617	6,748	6,914	2.5%
Kasilof	471	451	504	568	473	526	547	4.0%
Kenai	6,942	6,870	7,071	7,123	6,809	6,777	6,864	1.3%
Lowell Point	92	96	108	89	74	96	76	-20.8%
Miller Landing*	74	70	Annexed into Homer					
Moose Pass	206	206	217	221	220	218	204	-6.4%
Nanwalek	177	184	219	214	203	222	228	2.7%
Nikiski	4,327	4,362	4,360	4,356	4,279	4,187	4,179	-0.2%
Nikolaevsk	345	345	331	312	306	304	297	-2.3%
Ninilchik	772	758	760	774	783	785	784	-0.1%
Port Graham	171	178	174	165	153	134	136	1.5%
Primrose	93	98	92	86	90	84	79	-6.0%
Ridgeway	1,932	1,961	1,963	2,022	2,047	2,062	1,961	-4.9%
Salamatof	954	894	897	904	900	906	906	0.0%
Seldovia**	430	435	450	431	426	430	379	-11.9%
Seldovia City**	286	285	288	279	263	287	220	-23.3%
Seldovia Village**	144	150	166	155	170	148	159	7.4%
Seward	2,830	2,759	2,754	2,745	2,540	2,606	2,627	0.8%
Soldotna	3,759	3,791	3,856	3,992	3,767	3,869	3,807	-1.6%
Sterling	4,705	4,753	4,771	4,880	4,940	4,983	5,036	1.1%
Sunrise	18	16	14	15	19	24	22	-8.3%
Tyonek	193	161	181	192	184	199	199	0.0%
Remainder Kenai/Cook Inlet		229	188	190	181	164	153	-6.7%
Remainder Seward census sub area		23	13	13	8	15	11	-26.7%
Remainder of KPB	249							
Kenai Peninsula	49,691	50,005	50,621	51,398	50,980	51,268	51,350	0.2%

Table 1.33

* - Homer annexation included all of Miller Landing CDP and part of Diamond Ridge CDP. Annexation was effective April 1, 2002.

** - Seldovia City plus Seldovia Village is not equal to the Seldovia CDP.

Note - All Estimates since 2000 have been revised by the State of Alaska Department of Labor and Workforce Development.

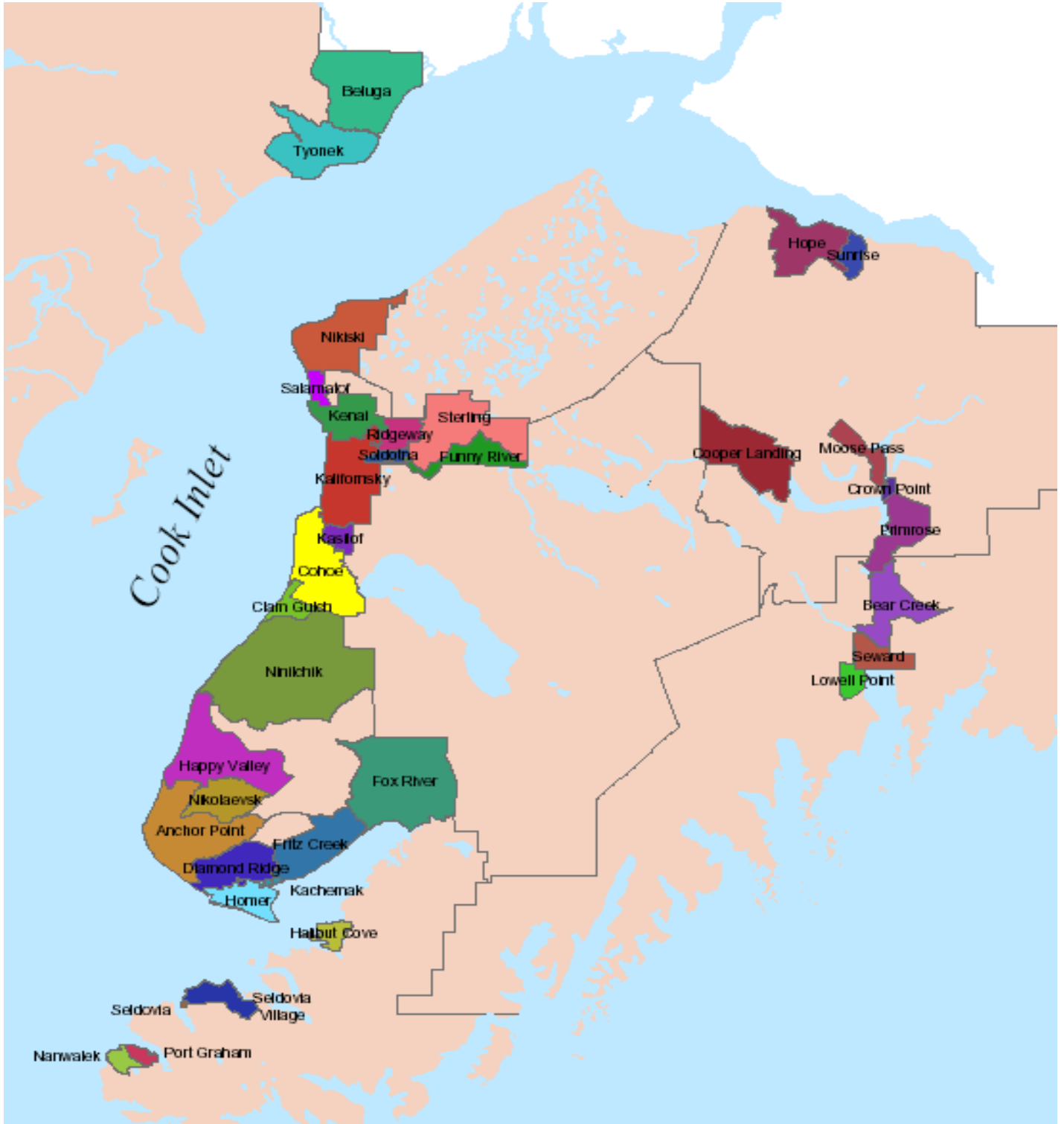
Source - <http://www.labor.state.ak.us/research/pop/estimates/04t4-3.xls>

KPB Demographics

KPB Census by Community/CDP - 1940-2000									
KPB Community	Region	1940	1950	1960	1970	1980	1990	2000	
Anchor Point	S	20	65	171	102	226	866	1,845	
Bear Creek	E	0	0	0	0	0	580	1,748	
Beluga	W	New CDP - Census 2000							32
Clam Gulch	C	0	0	0	47	50	79	173	
Cohoe	C	0	0	122	0	0	508	1,168	
Cooper Landing	E	0	60	88	31	116	243	369	
Crown Point	E	0	0	0	0	0	62	75	
Diamond Ridge	S	New CDP - Census 2000							1,802
Fox River	S	0	0	0	0	0	382	616	
Fritz Creek	S	0	0	0	27	302	1,426	1,603	
Funny River	C	v							636
Halibut Cove	S	0	0	25	44	47	78	35	
Happy Valley	S	0	0	0	0	0	309	489	
Homer	S	325	307	1,247	1,083	2,209	3,660	3,946	
Hope	E	71	63	44	51	103	161	137	
Jakalof Bay	S	Deleted - Census 2000					36	28	Deleted
Kachemak	S	0	0	0	76	403	365	431	
Kalifornsky	C	0	0	0	0	92	285	5,846	
Kasilof	C	62	62	89	71	201	383	471	
Kenai	C	303	321	778	3,533	4,324	6,327	6,942	
Lowell Point	E	New CDP - Census 2000							92
Miller Landing	S	New CDP - Census 2000							74
Moose Pass	E	84	70	136	53	76	81	206	
Nanwalek	S	48	75	78	58	124	158	177	
Nikiski	C		0	0	0	1,109	2,743	4,327	
Nikolaevsk	S	0	0	0	0	0	371	345	
Ninilchik	S	132	97	169	134	341	456	772	
Port Graham	S	93	92	139	107	161	166	171	
Primrose	E	0	0	0	0	0	63	93	
Ridgeway	C	0	0	0	0	0	2,018	1,932	
Salamatof	C	0	0	0	0	334	999	954	
Seldovia City	S	410	437	460	437	479	316	286	
Seward	E	949	2,114	1,891	1,587	1,843	2,699	2,830	
Soldotna	C	0	0	32	1,202	2,320	3,482	3,759	
Sterling	C	0	0	115	30	919	3,802	4,705	
Sunrise	C	New CDP - Census 2000							18
Tyonek	W	136	132	187	232	239	154	193	
Remainder of census area	E		946	3,282	7,681	16,116	7,409	249	
Kenai Peninsula Borough		2,633	4,831	9,053	16,586	25,282	40,802	49,691	

Table 1.34

KPB Demographics



KENAI PENINSULA BOROUGH CENSUS DESIGNATED PLACES

Chart 1.39

KPB Demographics

KPB Population by Age Group - 1990 v 2000 v 2006

	1990	2000	2006	Percent Change-2000, 2006	Percent of Total 2006 Population
Total Population	40,802	49,691	51,350	3.3%	100.00%
Under 5 years	3,862	3,288	3,107	-5.5%	6.4%
5 to 9 years	4,059	4,024	3,414	-15.2%	7.8%
10 to 14 years	3,516	4,698	3,974	-15.4%	9.1%
15 to 19 years	2,970	4,140	4,399	6.3%	8.1%
20 to 24 years	2,081	2,132	2,770	29.9%	4.2%
25 to 34 years	7,348	5,648	4,993	-11.6%	11.0%
35 to 44 years	8,234	9,074	7,126	-21.5%	17.7%
45 to 54 years	4,205	8,739	9,972	14.1%	17.0%
55 to 59 years	1,376	2,632	4,027	53.0%	5.1%
60 to 64 years	1,164	1,667	2,752	65.1%	3.2%
65 to 74 years	1,489	2,361	2,972	25.9%	4.6%
75 to 84 years	419	1,077	1,442	33.9%	2.1%
85 years and over	79	211	402	90.5%	0.4%

Table 1.34

KPB's median age increased from 31.1 years during 1990 to 36.3 as of Census 2000. Alaska's median age was 32.4 years while the U.S. was 35.3 years, per Census 2000. The KPB 2006 median age is estimated at 39.7 years.

KPB's 2006 population, estimated by the AK DOL&WD is estimated at 51,350, a 0.2% increase over 2005, based primarily on births, deaths and Permanent Fund Dividend applications.

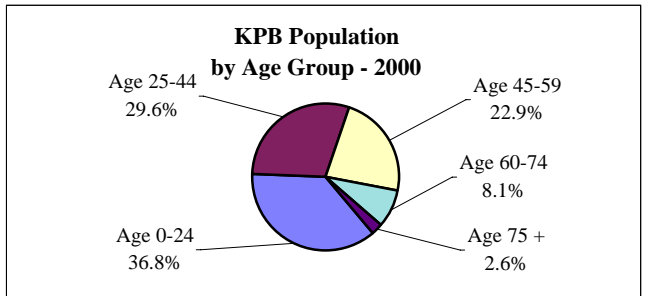


Chart 1.40

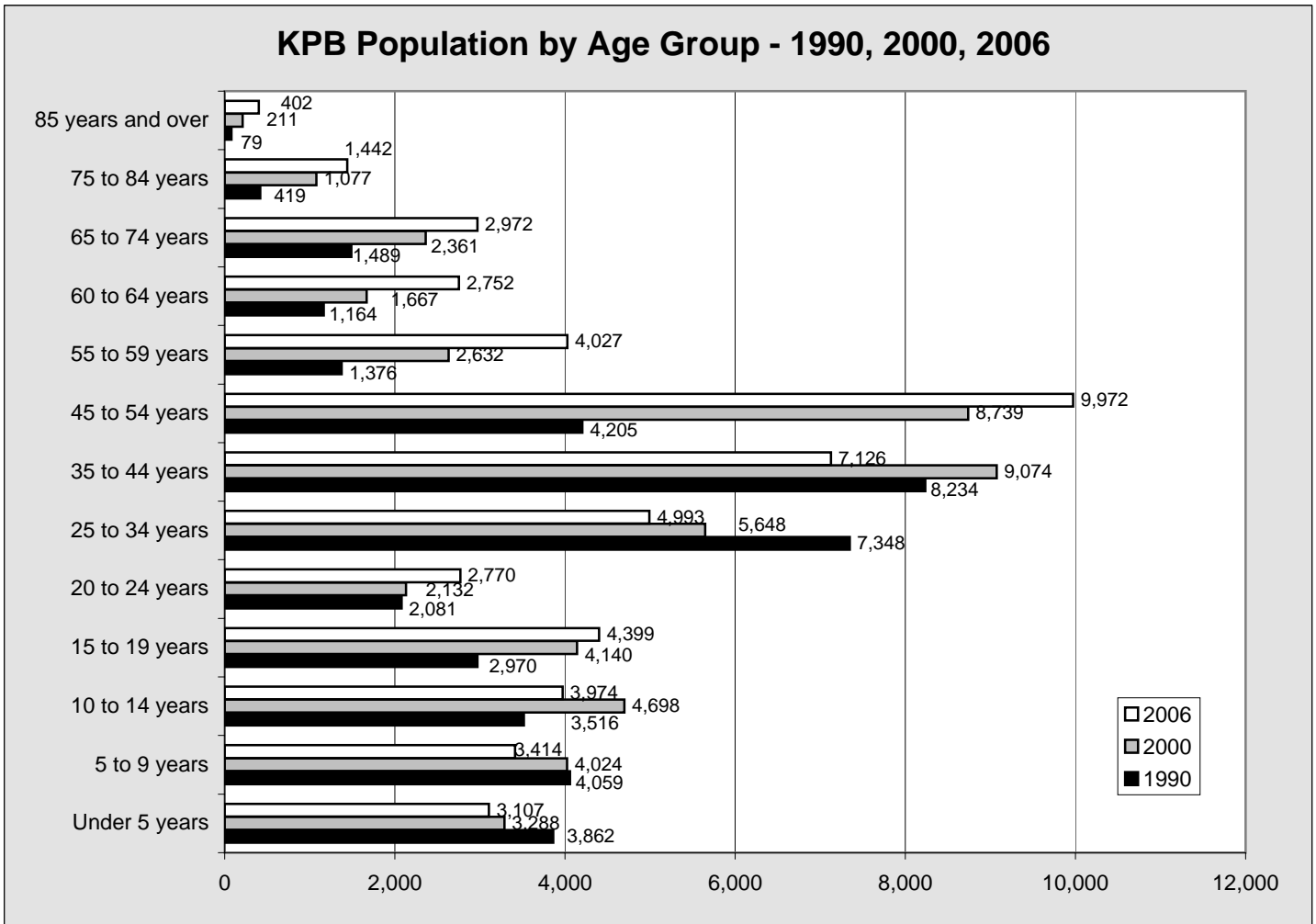


Chart 1.41

KPB Demographics

Percentage Change of Population Within Each Age Cohort - 2000-2006						
Age	Kenai Peninsula Borough	Municipality of Anchorage	Fairbanks Northstar Borough	Juneau Borough	Matanuska-Susitna Borough	State of Alaska
0-4	-5.5%	15.6%	14.7%	-5.9%	37.4%	10.2%
5-9	-15.2%	1.4%	1.7%	-19.0%	13.4%	-2.8%
10-14	-15.4%	3.8%	-4.4%	-13.1%	11.5%	-2.9%
15-19	6.3%	13.6%	3.0%	6.5%	28.5%	12.0%
20-24	29.9%	20.9%	-6.6%	2.7%	62.0%	13.7%
25-29	-13.4%	2.1%	-5.2%	-17.4%	35.1%	-1.7%
30-34	-10.0%	0.6%	6.2%	-21.1%	23.7%	-3.1%
35-39	-22.1%	-11.5%	-8.6%	-19.9%	2.3%	-14.0%
40-44	-20.9%	-8.6%	-5.2%	-11.9%	2.1%	-9.5%
45-49	-2.5%	4.2%	2.7%	-2.5%	25.2%	4.4%
50-54	36.4%	20.2%	26.1%	19.5%	70.1%	26.0%
55-59	53.0%	46.5%	59.6%	67.4%	80.2%	50.5%
60-64	65.1%	47.8%	57.0%	52.7%	77.2%	50.8%
65-69	33.7%	25.1%	34.1%	47.6%	47.8%	30.8%
70-74	16.2%	9.9%	12.8%	2.2%	34.4%	12.1%
75-79	19.8%	14.5%	21.9%	18.5%	57.1%	20.9%
80-84	64.2%	41.7%	25.9%	18.1%	83.0%	43.0%
85-90	106.9%	54.1%	47.9%	57.4%	100.0%	52.0%
90+	63.8%	74.1%	87.4%	79.6%	142.4%	80.6%
Overall Change	3.30%	8.70%	6.00%	0.20%	30.10%	6.9%
Median Age						
2000	36.3	32.4	29.5	35.3	34.1	32.4
2006	39.7	32.4	31.2	38.8	34.9	33.5

Table 1.35

Note that from 2000 to 2006, three of the five boroughs illustrated experienced a population decrease in the 10-14 year age group, while four of the five areas experienced population decline in the 35-44 year age group.

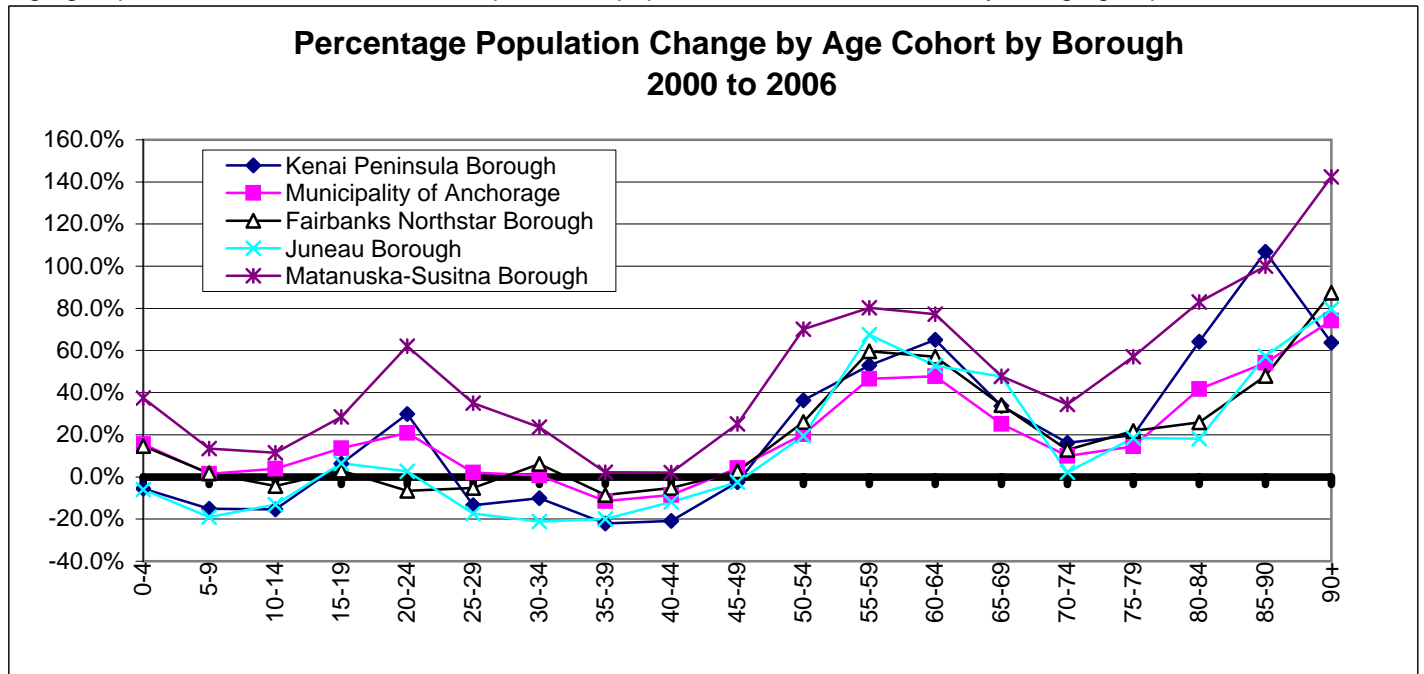


Chart 1.42

KPB Demographics

KPB Select Detail - 1990 v 2000									
Population (2006 estimate - 51,350)					Housing				
	1990	2000	Percent Change	Percent of Total		1990	2000	Percent Change	Percent of Total
Total Population	40,802	49,691	21.8%	100.0%	Total Households	14,250	18,438	29.4%	100.0%
Male	21,606	25,853	19.7%	52.0%	Family Households	10,216	12,716	24.5%	69.0%
Female	19,196	23,838	24.2%	48.0%	With Children Under 18		7,003	NA	38.0%
Under 5 years	3,795	3,288	-13.4%	6.6%	Married Couple Family	8,456	10,218	20.8%	55.4%
5 to 9 years	4,104	4,024	-1.9%	8.1%	With Own Children Under 18		5,133	NA	27.8%
10 to 14 years	3,505	4,698	34.0%	9.5%	Female Householder, no husband present		1,654	NA	9.0%
15 to 19 years	2,939	4,140	40.9%	8.3%	With Own Children Under 18		1,276	NA	6.9%
20 to 24 years	2,086	2,132	2.2%	4.3%	Average Household Size	2.79	2.62	-6.1%	0.0%
25 to 34 years	7,281	5,648	-22.4%	11.4%	Average Family Size		3.15	NA	0.0%
35 to 44 years	8,229	9,074	10.3%	18.3%	Total Housing Units	19,364	24,871	NA	100.0%
45 to 54 years	4,280	8,739	104.2%	17.6%	Occupied Housing Units	14,250	18,438	29.4%	74.1%
55 to 59 years	1,387	2,632	89.8%	5.3%	Vacant Housing Units	5,114	6,433	25.8%	25.9%
60 to 64 years	1,181	1,667	41.2%	3.4%	Seasonal, Recreational, Occasional Use	2,819	4,560	61.8%	18.3%
65 to 74 years	1,503	2,361	57.1%	4.8%	Owner Vacancy Rate	4.1%	2.9%	NA	NA
75 to 84 years	431	1,077	149.9%	2.2%	Rental Vacancy Rate	13.9%	14.4%	NA	NA
85 years and over	81	211	160.5%	0.4%	Owner Occupied Units	9,677	13,585	40.4%	54.6%
Median Age	31.1	36.3	16.7%	NA	Renter Occupied Units	4,573	4,853	6.1%	19.5%
18 Years and Over	13,396	34,832	160.0%	70.1%	Marital Status (over 15)		37,696	NA	100.0%
Male		18,239	NA	NA	Never married		8,829	NA	23.4%
Female		16,593	NA	NA	Married except separated		22,022	NA	58.4%
65 Years and Over	2,015	3,649	81.1%	7.3%	Separated		698	NA	1.9%
Male		1,765	NA	NA	Widowed		1,330	NA	3.5%
Female		1,884	NA	NA	Divorced		4,817	NA	12.8%
Place of Birth					Disabled, Noninstitutionalized				
Native Born	39,726	48,335	21.7%	97.3%	Population 5 to 20		13,244	NA	100.0%
Born in Alaska		17,440	NA	35.1%	With a Disability		842	NA	6.4%
Born in other state		30,444	NA	61.3%	Population 21 to 64		28,547	NA	100.0%
Foreign Born	1,076	1,356	26.0%	2.7%	With a Disability		4,843	NA	17.0%
Naturalized Citizen		872	NA	1.8%	Percent Employed		45.4%	NA	45.4%
Not a Citizen		484	NA	1.0%	Without a Disability		23,704	NA	83.0%
Veteran Status					Income in 1999 - Families				
Civilian veterans	5,335	5,941	11.4%	17.1%			Total		12,736
Educational Attainment					Less than \$10,000	604	602	-0.3%	4.7%
Population 25 years and over				31,388	\$10,000 - \$14,999	548	512	-6.6%	4.0%
Less than 9th grade	934	985	5.5%	3.1%	\$15,000 - \$24,999	1,177	1,248	6.0%	9.8%
9th-12th, no diploma	2,185	2,620	19.9%	8.3%	\$25,000 - \$34,999	1,151	1,396	21.3%	11.0%
High School Diploma	8,560	9,990	16.7%	31.8%	\$35,000 - \$49,999	1,895	1,970	4.0%	15.5%
College, no degree	6,581	9,492	44.2%	30.2%	\$50,000 - \$74,999	2,688	3,148	17.1%	24.7%
Associate Degree	1,789	1,939	8.4%	6.2%	\$75,000 - \$99,999	1,361	1,855	36.3%	14.6%
Bachelor's Degree	3,165	4,254	34.4%	13.6%	\$100,000 - \$149,999	687	1,561	127.2%	12.3%
Graduate, Profess Degr	1,209	2,108	74.4%	6.7%	\$150,000 - \$199,999	279	245	-12.2%	1.9%
Percent HS Grad	87.2%	88.5%	1.5%	NA	\$200,000 or more	NA	199	NA	1.6%
Percent Bachelor's +	17.9%	20.3%	13.4%	NA	Median Income - \$	48,339	54,106	11.9%	NA

Table 1.28

Homer Sales

Homer 3rd Quarter GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	451,973	447,699	286,256	123,996	118,320	106,133	-12,187	-10.3%
MINING	3,383	448	695	1,222	27,075	670,763	643,688	2377.4%
UTIL	7,376,036	6,844,344	8,072,189	8,728,814	10,735,993	1,854,484	-8,881,509	-82.7%
CONST	15,571,723	11,091,973	9,271,240	12,486,986	22,786,641	15,966,794	-6,819,847	-29.9%
MANU	1,462,355	1,433,987	1,345,058	1,364,110	1,494,147	1,806,376	312,229	20.9%
WHOLSL	7,093,114	7,694,171	8,895,016	10,478,037	11,189,145	11,835,375	646,230	5.8%
RETAIL	25,908,077	27,113,803	29,612,871	30,379,785	32,048,615	33,357,749	1,309,134	4.1%
TRNSWR	8,313,392	7,494,737	9,679,758	9,955,159	10,479,905	11,914,882	1,434,977	13.7%
INFO	1,901,588	2,129,160	2,171,372	2,165,880	2,280,899	2,550,018	269,119	11.8%
FININS	40,062	23,764	13,609	14,648	2,334	6,183	3,849	164.9%
RELEST	3,639,506	3,569,528	4,028,328	4,022,638	4,351,992	5,343,602	991,610	22.8%
PROTEC	1,661,558	2,564,084	2,192,027	1,925,112	1,789,602	2,004,991	215,389	12.0%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	2,967,603	2,909,249	3,205,095	3,964,148	3,567,868	6,427,816	2,859,948	80.2%
EDUSRV	49,466	53,252	36,970	63,910	67,725	68,877	1,152	1.7%
MEDSOC	275,910	383,707	291,289	231,438	220,545	386,678	166,133	75.3%
ARTREC	368,363	402,406	379,233	454,918	854,271	678,232	-176,039	-20.6%
ACCMFS	8,802,915	9,195,892	10,163,292	10,697,943	11,677,781	12,112,738	434,957	3.7%
OTHSRV	2,352,305	2,395,980	2,760,274	2,872,094	3,272,354	4,385,588	1,113,234	34.0%
GOV	1,469,531	1,478,661	1,487,688	1,554,984	1,539,571	1,619,941	80,370	5.2%
TOTAL	89,708,860	87,226,845	93,892,260	101,485,822	118,504,783	113,097,220	-5,407,563	-4.6%
Annual Change		-2.8%	7.6%	8.1%	16.8%	-4.6%		

Table 2.1

For complete listing of Lines of Business, see page 13

Homer 3rd Quarter Gross Sales History	
1991	46,872,982
1992	47,296,221
1993	50,615,555
1994	58,938,940
1995	66,559,556
1996	60,425,514
1997	62,490,851
1998	70,886,151
1999	66,353,121
2000	70,009,668
2001	77,453,956
2002	89,708,860
2003	87,226,845
2004	93,892,260
2005	101,485,822
2006	118,504,783
2007	113,097,220

Table 2.2



Chart 2.1 Homer's annexation became effective April 1, 2002

Homer Sales

Homer 3rd Quarter TAXABLE Sales by Industry - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	22,308	38,530	49,922	42,523	45,421	45,775	354	0.8%
MINING	0	0	0	640	0	4,500	4,500	NA
UTIL	811,512	770,545	844,799	902,692	926,806	1,024,372	97,566	10.5%
CONST	347,899	345,910	287,438	323,121	294,755	345,765	51,010	17.3%
MANU	358,930	419,766	440,228	338,549	387,367	542,394	155,027	40.0%
WHOLSL	3,229,653	3,754,029	4,490,545	5,171,573	5,234,827	5,497,301	262,474	5.0%
RETAIL	18,275,610	19,164,942	20,291,897	21,034,370	22,063,348	23,377,078	1,313,730	6.0%
TRNSWR	3,842,620	3,671,051	4,320,069	4,324,809	4,201,786	5,598,433	1,396,647	33.2%
INFO	1,719,560	1,926,456	1,839,499	1,825,695	1,912,368	2,163,943	251,575	13.2%
FININS	27,764	13,315	6,050	6,926	1,370	4,175	2,805	204.7%
RELEST	1,734,094	1,751,288	2,041,348	2,017,795	2,132,540	2,691,303	558,763	26.2%
PROTEC	526,468	552,267	552,180	603,611	612,899	620,162	7,263	1.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	871,296	780,017	952,900	828,451	911,095	1,052,374	141,279	15.5%
EDUSRV	31,313	32,865	27,255	40,424	59,551	64,184	4,633	7.8%
MEDSOC	57,092	33,894	29,447	18,973	26,929	28,584	1,655	6.1%
ARTREC	333,918	344,274	332,964	378,191	721,568	497,419	-224,149	-31.1%
ACCMFS	8,226,319	8,704,846	9,486,512	10,161,226	11,137,628	11,325,907	188,279	1.7%
OTHSRV	1,372,310	1,344,430	1,488,587	1,572,396	1,593,925	2,622,432	1,028,507	64.5%
GOV	1,469,531	1,478,661	1,487,688	1,554,984	1,507,741	1,590,184	82,443	5.5%
TOTAL	43,258,197	45,127,086	48,969,328	51,146,949	53,771,924	59,096,285	5,324,361	9.9%
Annual Change		4.3%	8.5%	4.4%	5.1%	9.9%		

Table 2.3

For complete listing of Lines of Business, see page 13

Homer 3rd Quarter Taxable Sales History	
1991	26,637,684
1992	27,735,962
1993	29,152,888
1994	29,434,329
1995	30,398,162
1996	30,539,871
1997	31,654,939
1998	32,103,748
1999	34,247,729
2000	35,677,211
2001	37,574,702
2002	43,258,197
2003	45,127,086
2004	48,969,328
2005	51,146,949
2006	53,771,924
2007	59,096,285

Table 2.4

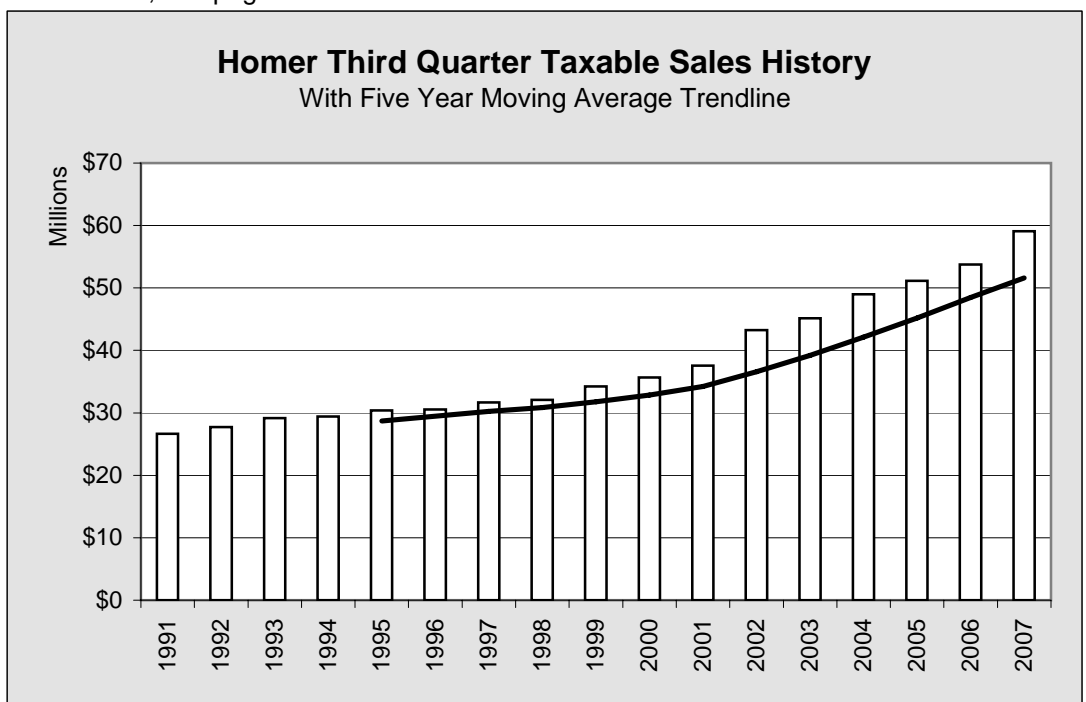


Chart 2.2 Homer's annexation became effective April 1, 2002

Homer Sales

Homer YTD 9/30 GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	1,239,603	1,286,033	859,424	304,930	274,606	239,897	-34,709	-12.6%
MINING	4,380	448	1,055	16,632	27,075	677,163	650,088	NA
UTIL	23,194,170	20,445,979	23,576,229	25,630,606	31,270,195	24,458,300	-6,811,895	-21.8%
CONST	31,245,236	31,301,324	18,450,822	28,702,347	34,364,541	32,955,966	-1,408,575	-4.1%
MANU	2,764,751	3,363,556	3,475,788	3,227,604	3,788,166	4,381,185	593,019	15.7%
WHOLSL	16,532,198	19,575,943	22,041,484	25,568,858	28,019,375	29,136,814	1,117,439	4.0%
RETAIL	60,778,020	66,667,720	71,641,930	75,239,489	77,526,591	79,627,944	2,101,353	2.7%
TRNSWR	13,716,155	13,002,262	15,543,902	16,623,062	17,303,838	18,574,373	1,270,535	7.3%
INFO	4,904,221	5,853,020	6,240,837	6,128,761	6,337,210	7,461,743	1,124,533	17.7%
FININS	108,982	82,263	54,260	44,791	9,914	15,075	5,161	52.1%
RELEST	8,106,446	8,898,816	9,790,877	9,715,328	10,351,620	12,597,269	2,245,649	21.7%
PROTEC	4,927,704	6,395,766	6,385,658	5,381,966	5,331,720	6,373,122	1,041,402	19.5%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	7,127,958	6,518,594	6,855,817	8,241,777	11,542,822	13,467,841	1,925,019	16.7%
EDUSRV	161,272	145,456	152,002	206,244	220,088	254,517	34,429	15.6%
MEDSOC	756,171	1,057,236	758,122	702,644	678,295	965,004	286,709	42.3%
ARTREC	842,580	949,603	933,503	1,069,943	1,589,962	1,572,422	-17,540	-1.1%
ACCMFS	17,167,800	18,207,531	20,311,615	21,252,198	22,983,648	23,845,505	861,857	3.7%
OTHSRV	6,162,106	7,072,750	7,640,759	8,325,354	9,228,518	11,982,234	2,753,716	29.8%
GOV	2,913,939	2,918,765	3,071,976	3,171,401	3,175,292	3,223,067	47,775	1.5%
TOTAL	202,653,692	213,743,065	217,786,060	239,553,935	264,023,476	271,809,441	7,785,965	2.9%
Annual Change		5.5%	1.9%	10.0%	10.2%	2.9%		

Table 2.5

For complete listing of Lines of Business, see page 13

Homer YTD 9/30 Gross Sales History	
1991	111,400,426
1992	107,736,394
1993	118,739,945
1994	132,874,948
1995	146,846,008
1996	154,125,899
1997	157,489,502
1998	165,643,000
1999	159,777,957
2000	167,752,417
2001	175,156,409
2002	202,653,692
2003	213,743,065
2004	217,786,060
2005	239,553,935
2006	264,023,476
2007	271,809,441

Table 2.6

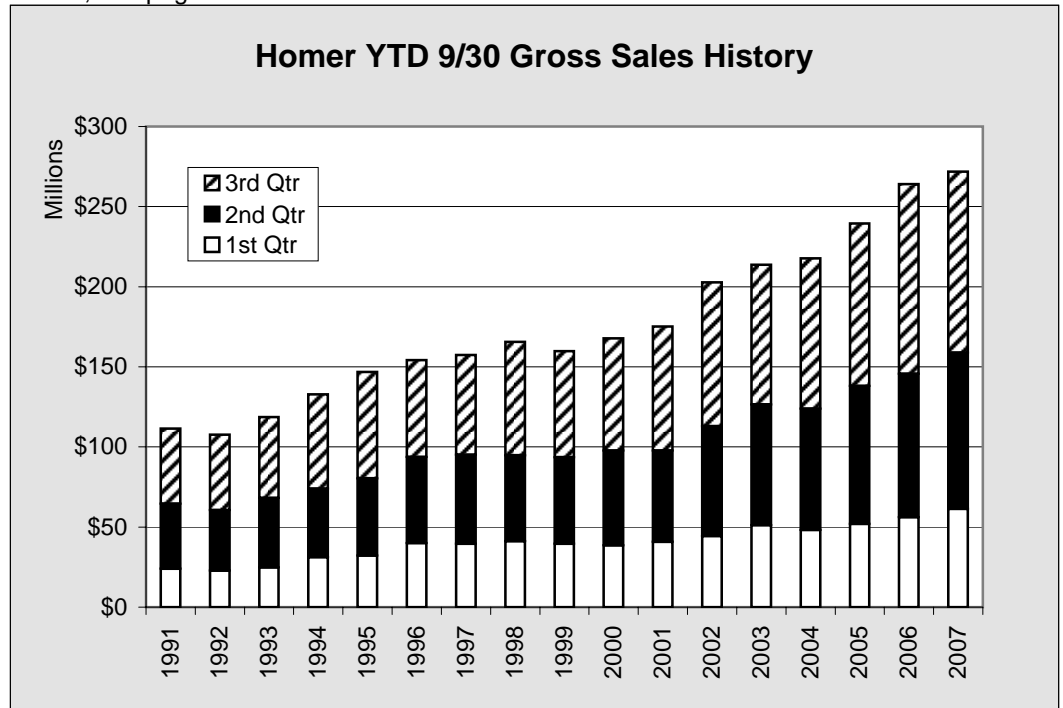


Chart 2.3

Homer's annexation became effective April 1, 2002

Homer Sales

Homer YTD 9/30 TAXABLE Sales by Industry - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	54,041	83,231	102,454	98,132	104,294	103,248	-1,046	-1.0%
MINING	997	0	104	640	0	4,516	4,516	NA
UTIL	2,412,115	2,691,148	2,542,618	2,858,960	3,213,613	3,406,705	193,092	6.0%
CONST	849,132	911,569	777,232	766,517	733,514	802,853	69,339	9.5%
MANU	776,123	927,765	965,928	773,966	822,764	1,147,789	325,025	39.5%
WHOLSL	7,113,384	8,809,184	10,305,041	11,725,590	12,292,512	13,327,606	1,035,094	8.4%
RETAIL	43,682,103	47,580,164	50,391,613	52,231,331	54,295,608	57,357,859	3,062,251	5.6%
TRNSWR	6,176,850	6,051,181	6,815,948	6,998,973	6,804,051	8,677,574	1,873,523	27.5%
INFO	4,439,090	5,330,729	5,396,672	5,149,093	5,317,245	5,971,328	654,083	12.3%
FININS	71,681	50,945	23,605	21,152	8,950	9,701	751	8.4%
RELEST	3,959,352	4,293,944	4,790,581	4,548,512	4,801,182	5,655,993	854,811	17.8%
PROTEC	1,544,228	1,686,110	1,733,090	1,792,364	1,895,569	1,949,373	53,804	2.8%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,614,242	1,493,909	1,787,094	1,585,593	1,776,891	1,931,261	154,370	8.7%
EDUSRV	101,029	118,010	105,442	153,361	183,544	219,670	36,126	19.7%
MEDSOC	185,282	140,122	95,766	66,160	74,740	89,434	14,694	19.7%
ARTREC	765,842	832,012	832,310	902,771	1,315,041	1,128,598	-186,443	-14.2%
ACCMFS	15,866,798	16,921,293	18,701,115	19,801,215	21,711,001	22,317,774	606,773	2.8%
OTHSRV	3,702,850	3,781,755	4,004,183	4,327,286	4,434,751	6,227,024	1,792,273	40.4%
GOV	2,913,939	2,918,765	3,071,976	3,171,401	3,117,537	3,193,310	75,773	2.4%
TOTAL	96,229,078	104,621,836	112,442,772	116,973,017	122,902,807	133,521,616	10,618,809	8.6%
Annual Change		8.7%	7.5%	4.0%	5.1%	8.6%		

Table 2.7

For complete listing of Lines of Business, see page 13

Homer YTD 9/30 Taxable Sales History	
1991	61,337,046
1992	62,386,896
1993	66,201,814
1994	67,310,815
1995	70,096,768
1996	71,591,748
1997	73,828,982
1998	74,888,425
1999	77,824,755
2000	81,802,943
2001	85,531,383
2002	96,229,078
2003	104,621,836
2004	112,442,772
2005	116,973,017
2006	122,902,807
2007	133,521,616

Table 2.8

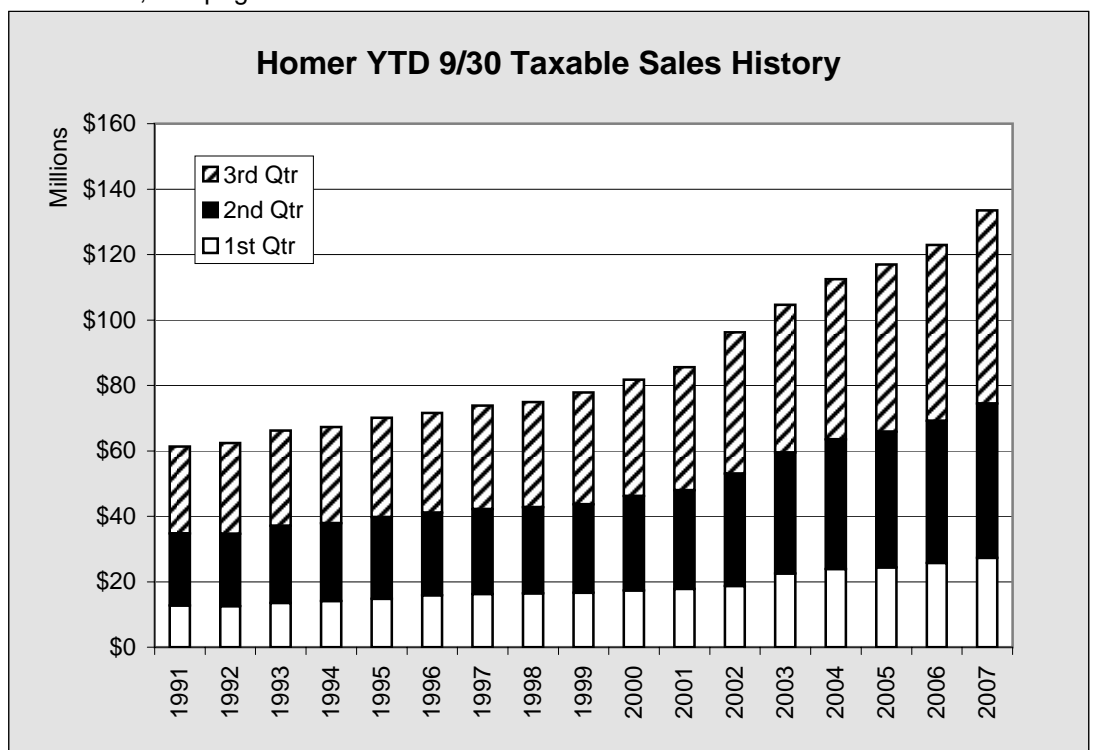


Chart 2.4

Homer's annexation became effective April 1, 2002

Homer Sales

Homer Annual GROSS Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	1,433,069	1,546,114	1,795,913	1,039,894	388,468	327,481	-60,987	-15.7%
MINING	4,801	6,617	1,283	151,171	16,894	47,075	30,181	178.6%
UTIL	28,935,779	30,297,596	27,145,942	31,642,148	34,464,246	43,313,320	8,849,074	25.7%
CONST	39,736,030	44,851,360	40,253,919	31,350,774	37,470,356	55,796,139	18,325,783	48.9%
MANU	2,793,813	3,455,944	4,310,474	4,188,719	4,424,282	5,174,930	750,648	17.0%
WHOLSL	20,052,131	21,826,628	26,382,700	32,800,561	37,974,529	41,867,079	3,892,550	10.3%
RETAIL	66,531,066	79,268,211	86,449,334	91,949,230	95,974,770	100,084,396	4,109,626	4.3%
TRNSWR	13,552,947	14,882,755	14,075,153	17,440,514	18,005,225	19,165,298	1,160,073	6.4%
INFO	6,893,513	6,835,063	7,939,446	8,199,159	8,207,552	8,573,847	366,295	4.5%
FININS	165,047	140,894	124,162	81,368	109,640	13,293	-96,347	-87.9%
RELEST	8,581,754	10,954,617	12,007,266	13,676,384	13,101,677	13,983,658	881,981	6.7%
PROTEC	6,455,519	7,074,701	9,009,041	8,810,727	7,378,526	7,229,792	-148,734	-2.0%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	5,039,971	8,071,145	7,526,388	8,293,672	10,052,767	13,739,254	3,686,487	36.7%
EDUSRV	287,945	210,039	195,464	211,605	283,442	328,394	44,952	15.9%
MEDSOC	480,227	1,034,462	1,493,805	2,045,301	1,788,316	1,716,546	-71,770	-4.0%
ARTREC	986,771	1,109,054	1,198,539	1,233,509	1,391,656	1,937,190	545,534	39.2%
ACCMFS	17,870,679	19,908,595	21,303,229	23,454,347	24,394,729	26,392,310	1,997,581	8.2%
OTHSRV	6,457,962	8,165,790	9,197,632	9,991,144	10,777,397	12,576,847	1,799,450	16.7%
GOV	3,444,483	3,601,099	3,664,092	3,821,622	3,948,647	3,997,559	48,912	1.2%
TOTAL	229,703,507	263,240,684	274,073,782	290,381,849	310,153,119	356,264,408	46,111,289	14.9%
Annual Change		14.6%	4.1%	6.0%	6.8%	14.9%		

Table 2.9

For complete listing of Lines of Business, see page 13

Homer Annual Gross Sales History	
1991	138,727,961
1992	140,295,545
1993	151,086,682
1994	171,092,369
1995	197,603,895
1996	199,130,858
1997	203,199,870
1998	212,442,617
1999	203,842,475
2000	215,981,724
2001	229,703,507
2002	263,240,684
2003	274,073,782
2004	290,381,849
2005	310,153,119
2006	356,264,408

Table 2.10

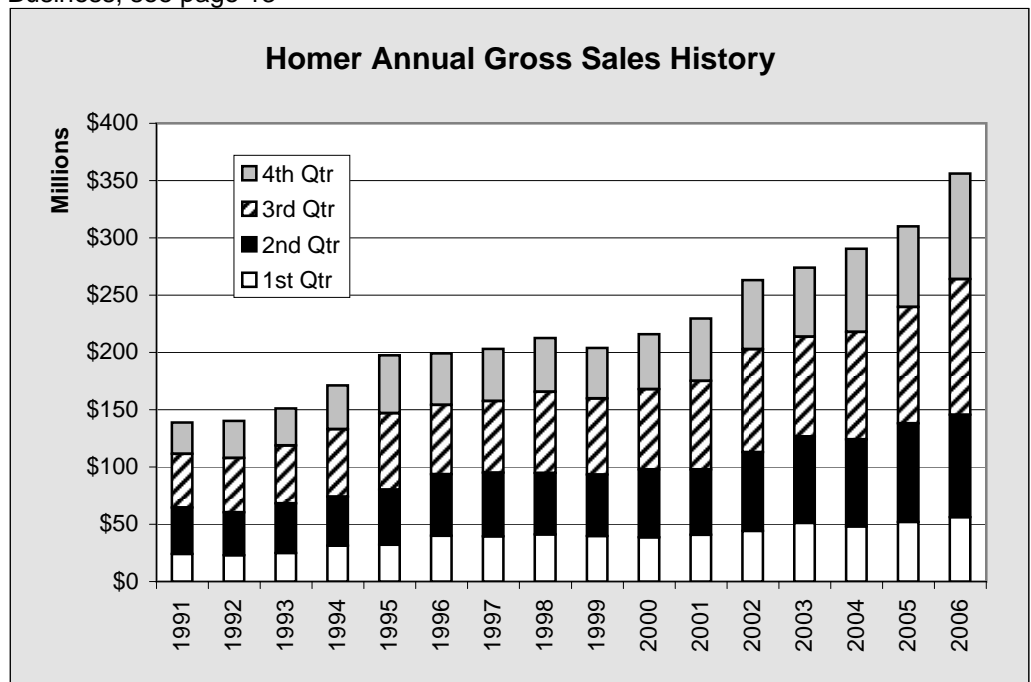


Chart 2.5 Homer's annexation became effective April 1, 2002

Homer Sales

Homer Annual TAXABLE Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	44,299	66,732	96,632	127,554	117,931	117,473	-458	-0.4%
MINING	3,164	1,497	347	104	640	0	-640	-100.0%
UTIL	2,834,315	3,289,105	3,561,037	3,464,301	3,855,271	4,456,860	601,589	15.6%
CONST	968,096	1,143,680	1,178,825	1,016,622	1,008,689	1,002,124	-6,565	-0.7%
MANU	837,278	979,814	1,139,927	1,166,080	959,822	1,002,671	42,849	4.5%
WHOLSL	8,659,907	9,103,796	11,340,673	13,251,309	15,190,505	15,733,320	542,815	3.6%
RETAIL	48,530,251	56,694,965	61,669,819	64,421,458	66,585,812	69,583,711	2,997,899	4.5%
TRNSWR	5,972,639	6,476,069	6,353,912	7,120,009	7,309,832	7,113,007	-196,825	-2.7%
INFO	5,837,504	6,143,785	7,142,894	7,038,243	6,884,842	7,166,146	281,304	4.1%
FININS	83,484	92,604	66,122	30,628	28,372	11,111	-17,261	-60.8%
RELEST	3,955,500	5,332,901	5,605,925	6,139,463	5,880,695	6,151,707	271,012	4.6%
PROTEC	1,806,575	2,030,963	2,167,636	2,256,649	2,315,844	2,468,452	152,608	6.6%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,954,399	1,812,685	1,780,333	2,058,703	1,867,251	2,022,087	154,836	8.3%
EDUSRV	150,375	144,659	152,850	147,067	209,967	252,718	42,751	20.4%
MEDSOC	328,330	249,113	183,516	129,789	95,789	110,392	14,603	15.2%
ARTREC	869,956	1,016,011	1,051,826	1,079,018	1,181,780	1,589,880	408,100	34.5%
ACCMFS	16,761,783	18,172,888	19,680,602	21,416,596	22,663,431	24,818,856	2,155,425	9.5%
OTHSRV	4,269,201	4,940,182	4,892,228	5,248,463	5,555,984	5,761,571	205,587	3.7%
GOV	3,444,483	3,601,099	3,664,092	3,821,622	3,948,647	3,939,804	-8,843	-0.2%
TOTAL	107,311,539	121,292,548	131,729,196	139,933,678	145,661,104	153,301,890	7,640,786	5.2%
Annual Change		13.0%	8.6%	6.2%	4.1%	5.2%		

Table 2.11

For complete listing of Lines of Business, see page 13

Homer Annual Taxable Sales History	
1991	75,976,980
1992	78,393,452
1993	82,258,904
1994	84,045,458
1995	88,195,392
1996	89,927,398
1997	93,325,925
1998	94,441,342
1999	98,148,738
2000	103,190,116
2001	107,311,539
2002	121,292,548
2003	131,729,196
2004	139,933,678
2005	145,661,104
2006	153,301,890

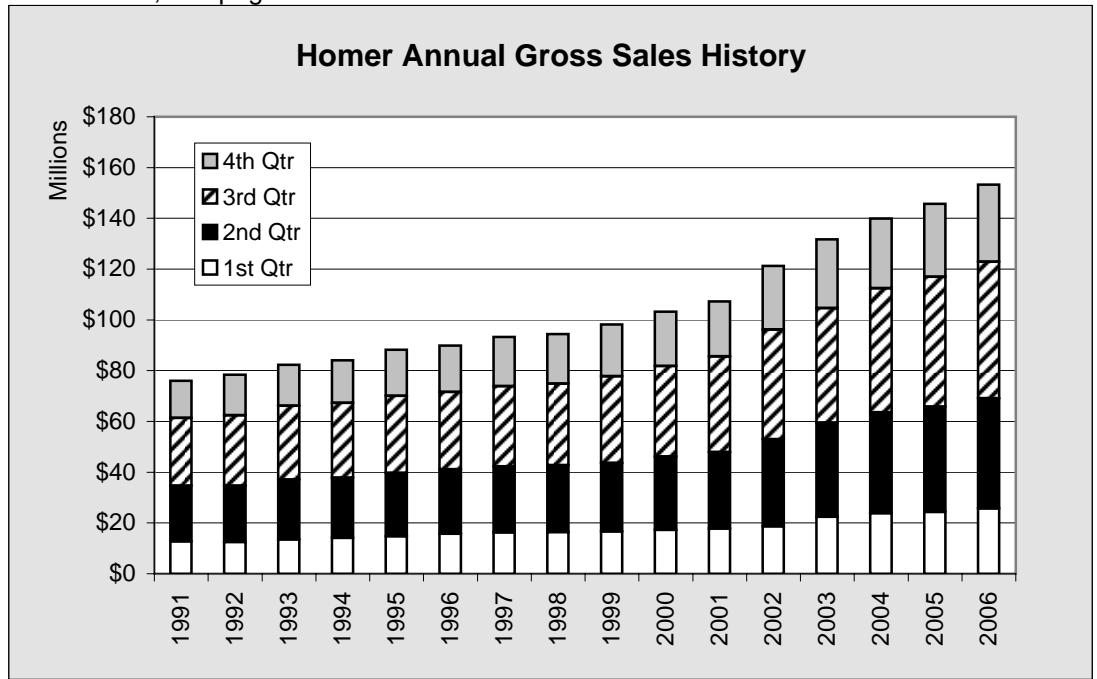


Table 2.12

Chart 2.6

Homer's annexation became effective April 1, 2002

Homer Sales

Homer GROSS Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	36,794	96,970	106,133		239,897
Mining	8	6,392	670,763		677,163
Utilities	11,496,157	11,107,659	1,854,484		24,458,300
Construction	6,816,277	10,172,895	15,966,794		32,955,966
Manufacturing	896,910	1,677,899	1,806,376		4,381,185
Wholesale	7,218,174	10,083,265	11,835,375		29,136,814
Retail	17,273,681	28,996,514	33,357,749		79,627,944
Transportation, Warehousing	1,194,685	5,464,806	11,914,882		18,574,373
Information	2,079,386	2,832,339	2,550,018		7,461,743
Finance, Insurance	4,141	4,751	6,183		15,075
Real Estate, Rentals, Leasing	2,859,924	4,393,743	5,343,602		12,597,269
Professional, Scientific, Technical	2,289,671	2,078,460	2,004,991		6,373,122
Management of Companies, Enterprises	0	0	0		0
Administration, Support, Waste Mgmt., Remediation	1,497,438	5,542,587	6,427,816		13,467,841
Educational Services	93,066	92,574	68,877		254,517
Health and Social Services	270,931	307,395	386,678		965,004
Arts, Entertainment, Recreation	352,285	541,905	678,232		1,572,422
Accommodation, Food Services	3,385,709	8,347,058	12,112,738		23,845,505
Other Services	3,038,639	4,558,007	4,385,588		11,982,234
Public Administration	611,944	991,182	1,619,941		3,223,067
TOTAL	61,415,820	97,296,401	113,097,220	0	271,809,441

Table 2.13

Homer TAXABLE Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	4,249	53,224	45,775		103,248
Mining	8	8	4,500		4,516
Utilities	1,352,338	1,029,995	1,024,372		3,406,705
Construction	186,517	270,571	345,765		802,853
Manufacturing	168,702	436,693	542,394		1,147,789
Wholesale	3,234,493	4,595,812	5,497,301		13,327,606
Retail	12,968,716	21,012,065	23,377,078		57,357,859
Transportation, Warehousing	248,524	2,830,617	5,598,433		8,677,574
Information	1,758,947	2,048,438	2,163,943		5,971,328
Finance, Insurance	2,068	3,458	4,175		9,701
Real Estate, Rentals, Leasing	1,163,225	1,801,465	2,691,303		5,655,993
Professional, Scientific, Technical	609,495	719,716	620,162		1,949,373
Management of Companies, Enterprises	0	0	0		0
Administration, Support, Waste Mgmt., Remediation	233,916	644,971	1,052,374		1,931,261
Educational Services	79,392	76,094	64,184		219,670
Health and Social Services	29,467	31,383	28,584		89,434
Arts, Entertainment, Recreation	239,815	391,364	497,419		1,128,598
Accommodation, Food Services	3,166,420	7,825,447	11,325,907		22,317,774
Other Services	1,194,536	2,410,056	2,622,432		6,227,024
Public Administration	611,944	991,182	1,590,184		3,193,310
TOTAL	27,252,772	47,172,559	59,096,285	0	133,521,616

Table 2.14

Homer Sales

Homer GROSS Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	31,779	124,507	118,320	52,875	327,481
Mining	0	0	27,075	20,000	47,075
Utilities	10,418,274	10,115,928	10,735,993	12,043,125	43,313,320
Construction	4,433,669	7,144,231	22,786,641	21,431,598	55,796,139
Manufacturing	805,268	1,488,751	1,494,147	1,386,764	5,174,930
Wholesale	6,684,002	10,146,228	11,189,145	13,847,704	41,867,079
Retail	17,505,982	27,971,994	32,048,615	22,557,805	100,084,396
Transportation, Warehousing	1,170,489	5,653,444	10,479,905	1,861,460	19,165,298
Information	1,970,180	2,086,131	2,280,899	2,236,637	8,573,847
Finance, Insurance	371	7,209	2,334	3,379	13,293
Real Estate, Rentals, Leasing	2,575,989	3,423,639	4,351,992	3,632,038	13,983,658
Professional, Scientific, Technical	1,565,373	1,976,745	1,789,602	1,898,072	7,229,792
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	2,192,782	5,782,172	3,567,868	2,196,432	13,739,254
Educational Services	84,465	67,898	67,725	108,306	328,394
Health and Social Services	226,550	231,200	220,545	1,038,251	1,716,546
Arts, Entertainment, Recreation	299,489	436,202	854,271	347,228	1,937,190
Accommodation, Food Services	3,284,448	8,021,419	11,677,781	3,408,662	26,392,310
Other Services	2,324,854	3,631,310	3,272,354	3,348,329	12,576,847
Public Administration	613,530	1,022,191	1,539,571	822,267	3,997,559
TOTAL	56,187,494	89,331,199	118,504,783	92,240,932	356,264,408

Table 2.15

Homer GROSS Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	62,521	118,413	123,996	83,538	388,468
Mining	0	15,410	1,222	262	16,894
Utilities	8,384,387	8,517,405	8,728,814	8,833,640	34,464,246
Construction	5,072,675	11,142,686	12,486,986	8,768,009	37,470,356
Manufacturing	571,781	1,291,713	1,364,110	1,196,678	4,424,282
Wholesale	5,937,156	9,153,665	10,478,037	12,405,671	37,974,529
Retail	17,001,264	27,858,440	30,379,785	20,735,281	95,974,770
Transportation, Warehousing	1,099,062	5,568,841	9,955,159	1,382,163	18,005,225
Information	1,842,308	2,120,573	2,165,880	2,078,791	8,207,552
Finance, Insurance	15,284	14,859	14,648	64,849	109,640
Real Estate, Rentals, Leasing	2,483,830	3,208,860	4,022,638	3,386,349	13,101,677
Professional, Scientific, Technical	1,595,457	1,861,397	1,925,112	1,996,560	7,378,526
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	1,227,636	3,049,993	3,964,148	1,810,990	10,052,767
Educational Services	72,520	69,814	63,910	77,198	283,442
Health and Social Services	267,763	203,443	231,438	1,085,672	1,788,316
Arts, Entertainment, Recreation	256,513	358,512	454,918	321,713	1,391,656
Accommodation, Food Services	3,069,477	7,484,778	10,697,943	3,142,531	24,394,729
Other Services	2,267,228	3,186,032	2,872,094	2,452,043	10,777,397
Public Administration	654,783	961,634	1,554,984	777,246	3,948,647
TOTAL	51,881,645	86,186,468	101,485,822	70,599,184	310,153,119

Table 2.16

Homer Sales

Homer TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	1,935	56,938	45,421	13,179	117,473
Mining	0	0	0	0	0
Utilities	1,279,979	1,006,828	926,806	1,243,247	4,456,860
Construction	184,045	254,714	294,755	268,610	1,002,124
Manufacturing	138,538	296,859	387,367	179,907	1,002,671
Wholesale	2,754,910	4,302,775	5,234,827	3,440,808	15,733,320
Retail	12,384,298	19,847,962	22,063,348	15,288,103	69,583,711
Transportation, Warehousing	292,130	2,310,135	4,201,786	308,956	7,113,007
Information	1,663,353	1,741,524	1,912,368	1,848,901	7,166,146
Finance, Insurance	371	7,209	1,370	2,161	11,111
Real Estate, Rentals, Leasing	1,148,319	1,520,323	2,132,540	1,350,525	6,151,707
Professional, Scientific, Technical	566,527	716,143	612,899	572,883	2,468,452
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	272,356	593,440	911,095	245,196	2,022,087
Educational Services	63,632	60,361	59,551	69,174	252,718
Health and Social Services	24,274	23,537	26,929	35,652	110,392
Arts, Entertainment, Recreation	236,797	356,676	721,568	274,839	1,589,880
Accommodation, Food Services	3,019,975	7,553,398	11,137,628	3,107,855	24,818,856
Other Services	1,091,779	1,749,047	1,593,925	1,326,820	5,761,571
Public Administration	613,530	996,266	1,507,741	822,267	3,939,804
TOTAL	25,736,748	43,394,135	53,771,924	30,399,083	153,301,890

Table 2.17

Homer TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	12,177	43,432	42,523	19,799	117,931
Mining	0	0	640	0	640
Utilities	1,017,743	938,525	902,692	996,311	3,855,271
Construction	179,152	264,244	323,121	242,172	1,008,689
Manufacturing	139,987	295,430	338,549	185,856	959,822
Wholesale	2,459,117	4,094,900	5,171,573	3,464,915	15,190,505
Retail	11,875,692	19,321,269	21,034,370	14,354,481	66,585,812
Transportation, Warehousing	314,472	2,359,692	4,324,809	310,859	7,309,832
Information	1,565,867	1,757,531	1,825,695	1,735,749	6,884,842
Finance, Insurance	7,072	7,154	6,926	7,220	28,372
Real Estate, Rentals, Leasing	1,132,119	1,398,598	2,017,795	1,332,183	5,880,695
Professional, Scientific, Technical	588,059	600,694	603,611	523,480	2,315,844
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	238,281	518,861	828,451	281,658	1,867,251
Educational Services	57,244	55,693	40,424	56,606	209,967
Health and Social Services	23,033	24,154	18,973	29,629	95,789
Arts, Entertainment, Recreation	222,816	301,764	378,191	279,009	1,181,780
Accommodation, Food Services	2,759,887	6,880,102	10,161,226	2,862,216	22,663,431
Other Services	1,085,742	1,669,148	1,572,396	1,228,698	5,555,984
Public Administration	654,783	961,634	1,554,984	777,246	3,948,647
TOTAL	24,333,243	41,492,825	51,146,949	28,688,087	145,661,104

Table 2.18

Homer Construction

Homer 3rd Quarter Permit VALUES by Type - 2001-2007 - in \$

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	1,161,680	1,466,300	2,106,275	1,225,600	1,548,500	3,610,700	2,045,100	-43.4%
Residential Alter/Add	122,720	217,940	285,000	851,300	374,000	249,057	674,500	170.8%
Commercial New	340,000	3,912,740	628,800	6,225,000	2,240,000	3,135,000	2,321,600	-25.9%
Commercial Alter/Add	1,371,950	180,350	0	1,230,000	120,000	0	46,000	NA
Total	2,996,350	5,777,330	3,020,075	9,531,900	4,282,500	6,994,757	5,087,200	-27.3%
Annual Change		92.8%	-47.7%	215.6%	-55.1%	63.3%	-27.3%	

Table 2.19

Homer 3rd Quarter Permit VALUES by Type - 1986-2007

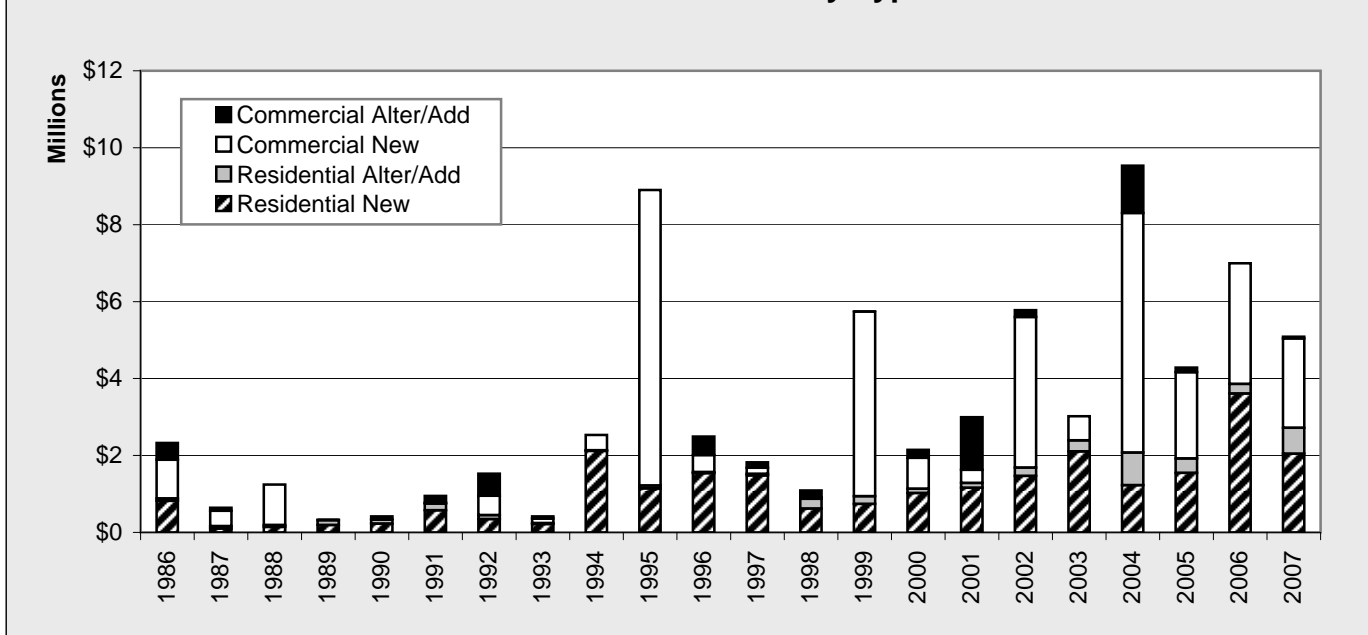


Chart 2.7

**Homer 3rd Quarter Permit VALUES
Percent by Type - 2007**

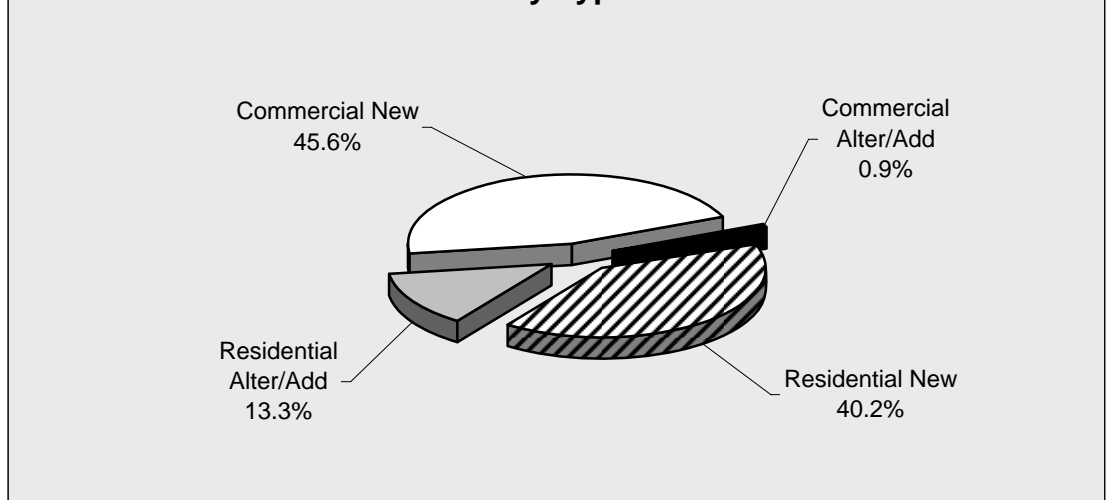


Chart 2.8

Homer Construction

Homer 3rd Quarter Permit VOLUME by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	9	10	15	9	13	15	12	-20.0%
Residential Alter/Add	4	8	3	21	9	7	12	71.4%
Commercial New	2	6	3	8	4	3	3	0.0%
Commercial Alter/Add	7	3	0	4	1	0	1	NA
Total	22	27	21	42	27	25	28	12.0%
Annual Change		22.7%	-22.2%	100.0%	-35.7%	-7.4%	12.0%	

Table 2.20

Homer 3rd Quarter Permit VOLUME by Type - 1986-2007

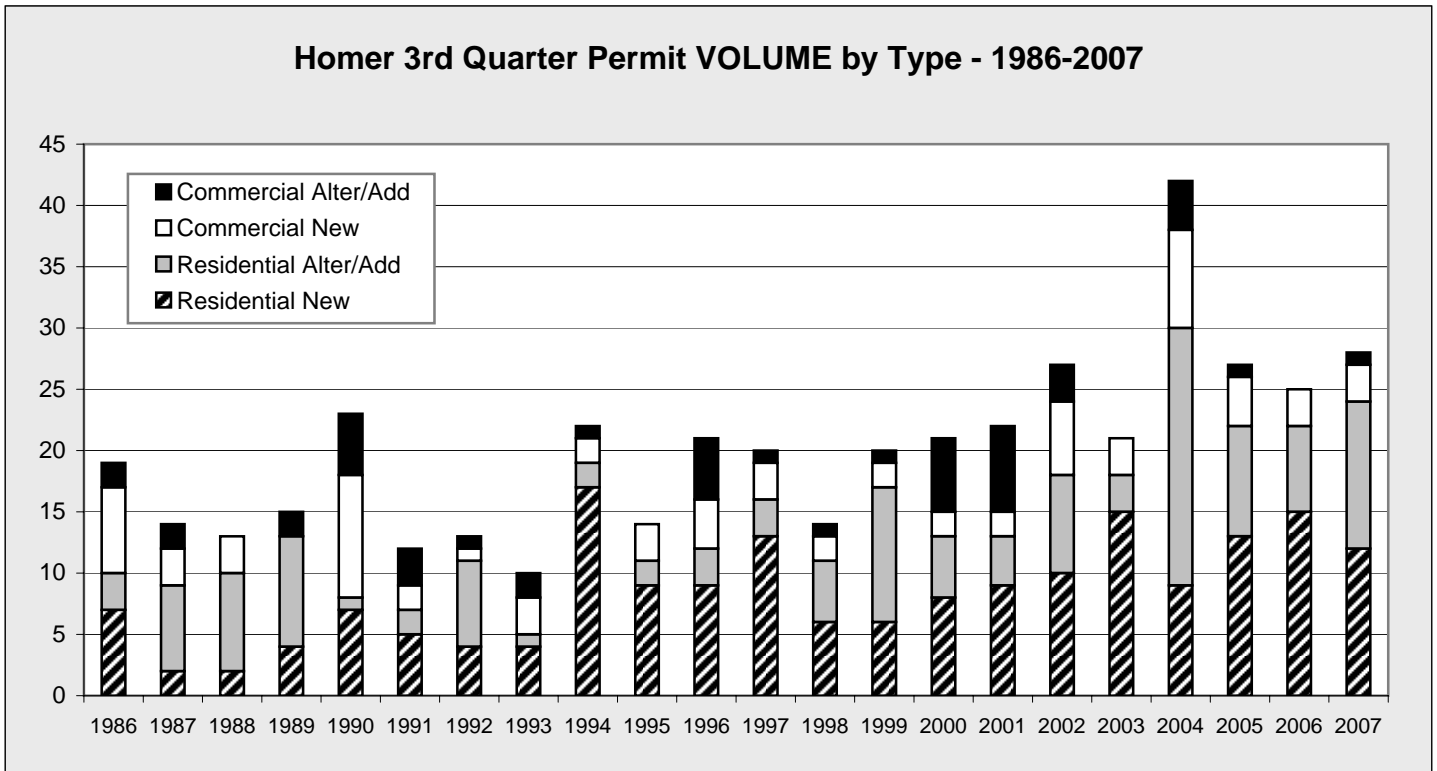


Chart 2.9

**Homer 3rd Quarter Permit VOLUME
Percent by Type - 2007**

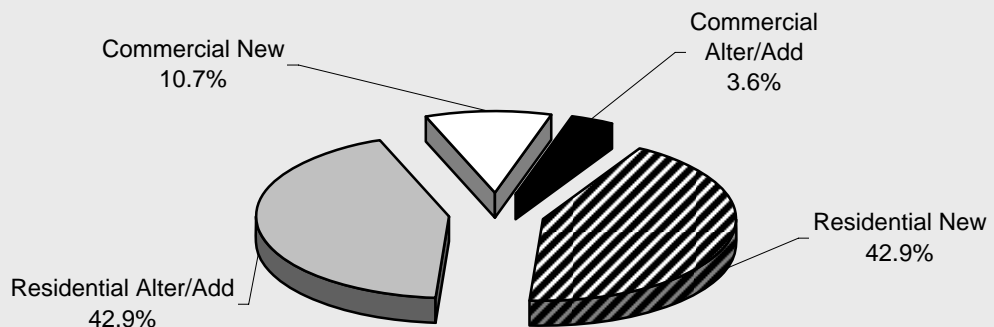


Chart 2.10

Homer Construction

Homer YTD 9/30 Permit VALUES by Type - 2001-2007 - in \$

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	3,555,480	3,666,520	6,897,555	6,318,500	6,314,900	9,505,800	6,805,100	-28.4%
Residential Alter/Add	489,160	432,300	756,600	1,258,550	826,500	536,057	1,156,500	115.7%
Commercial New	2,110,800	4,912,740	4,164,520	11,840,518	9,821,000	6,071,000	4,416,601	-27.3%
Commercial Alter/Add	1,632,950	222,699	465,240	1,262,063	1,672,000	1,620,000	66,000	-95.9%
Total	7,788,390	9,234,259	12,283,915	20,679,631	18,634,400	17,732,857	12,444,201	-29.8%
Annual Change		18.6%	33.0%	68.3%	-9.9%	-4.8%	-29.8%	

Table 2.21

Homer YTD 9/30 Permit VALUES by Type - 1986-2007

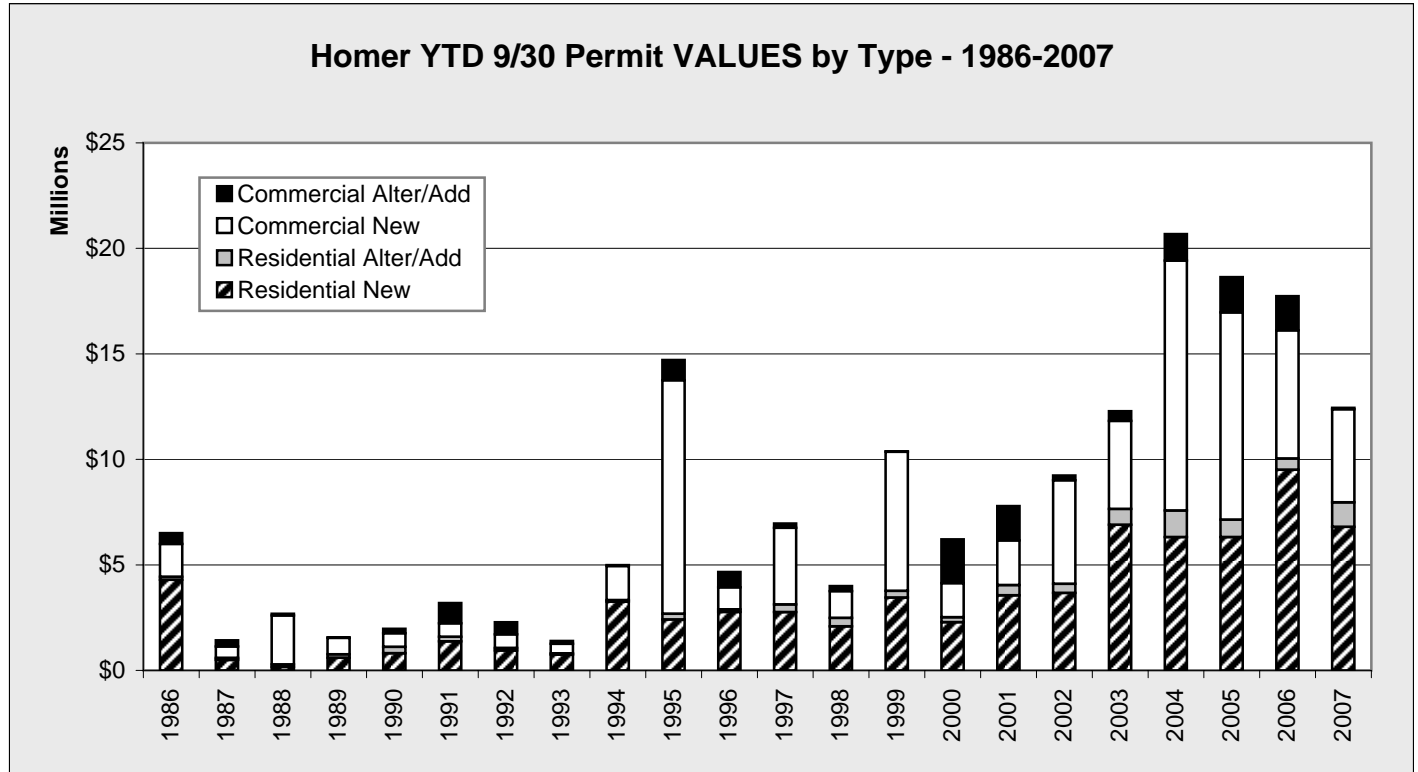


Chart 2.11

**Homer YTD 9/30 Permit VALUES
Percent by Type - 2007**

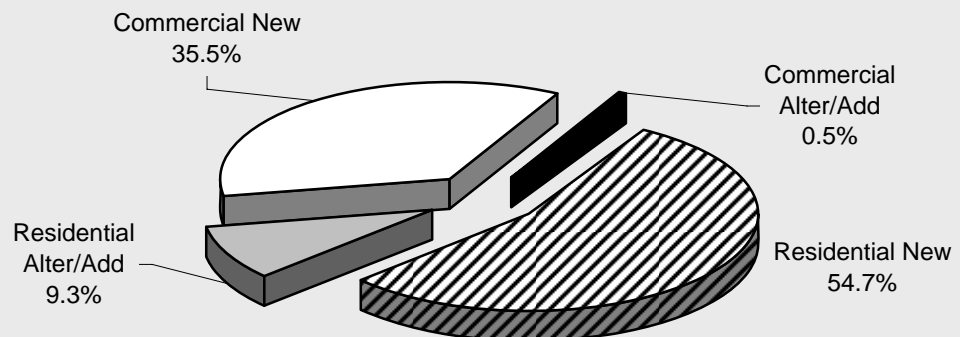


Chart 2.12

Homer Construction

Homer YTD 9/30 Permit VOLUME by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	26	27	38	35	45	47	36	-23.4%
Residential Alter/Add	17	14	17	28	23	15	20	33.3%
Commercial New	7	7	10	15	16	12	13	8.3%
Commercial Alter/Add	13	6	8	6	8	4	2	-50.0%
Total	63	54	73	84	92	78	71	-9.0%
Annual Change		-14.3%	35.2%	15.1%	9.5%	-15.2%	-9.0%	

Table 2.22

Homer YTD 9/30 Permit VOLUME by Type - 1986-2007

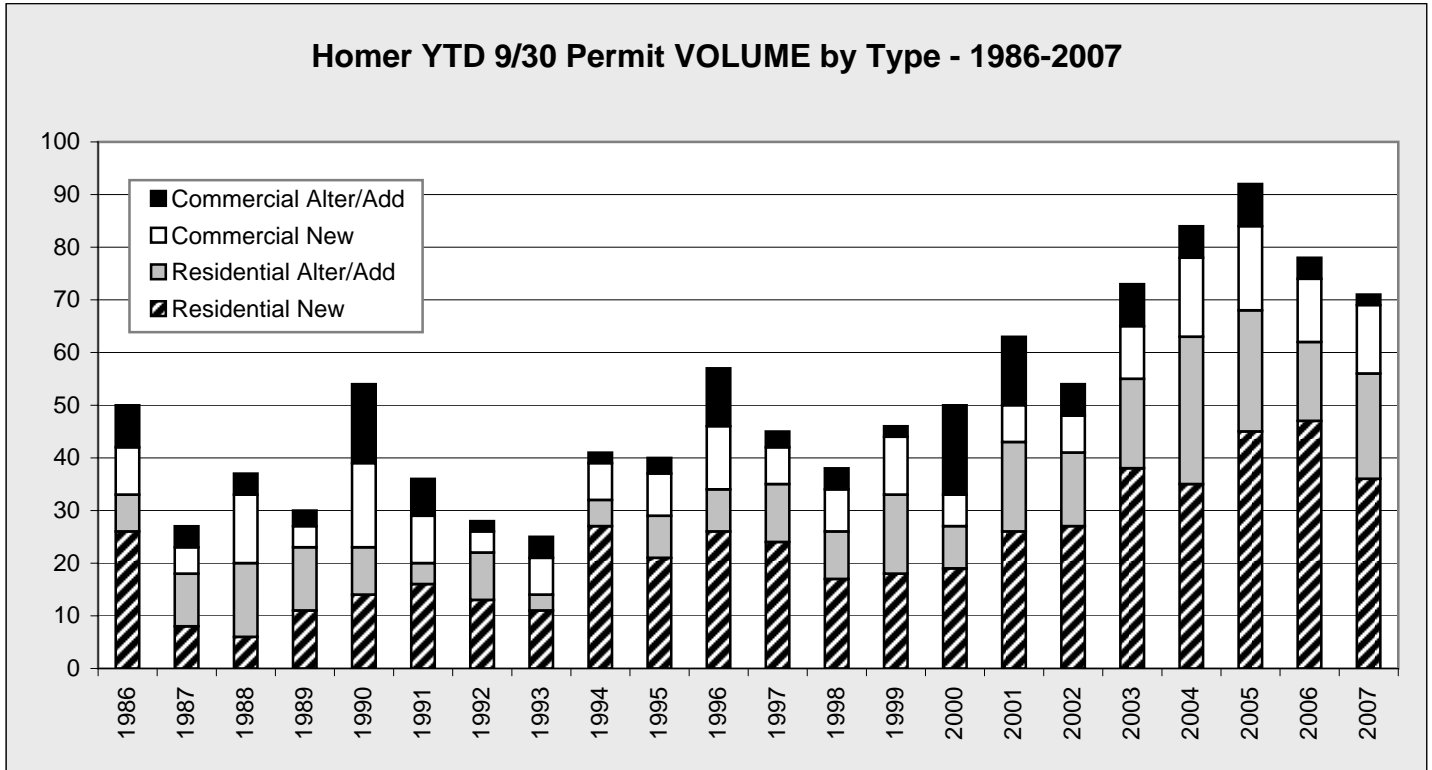


Chart 2.13

**Homer YTD 9/30 Permit VOLUME
Percent by Type - 2007**

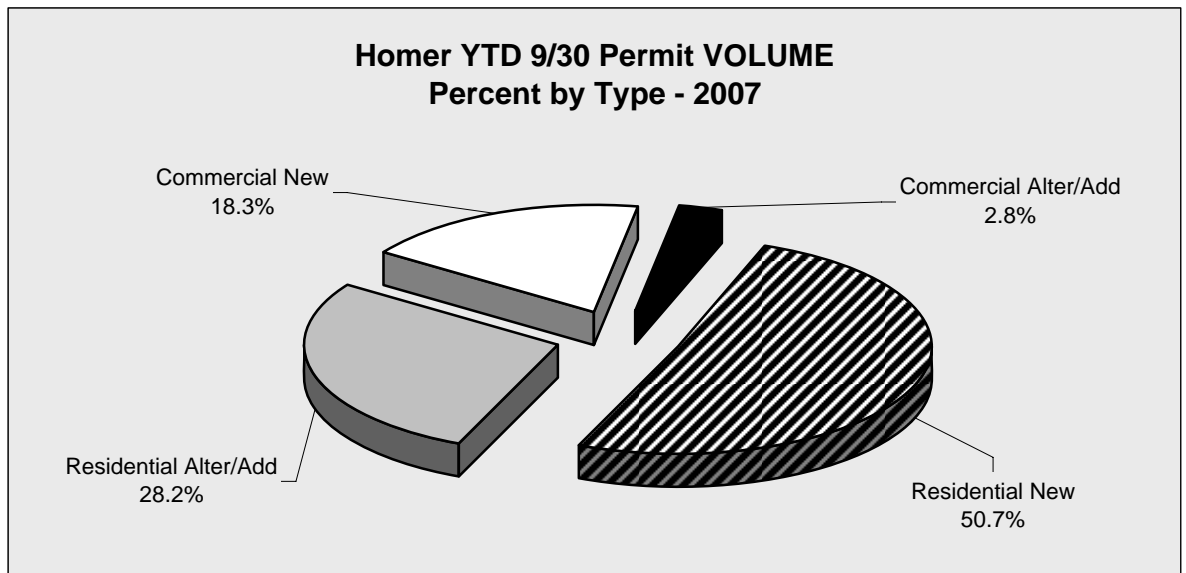


Chart 2.14

Homer Construction

Homer Annual Permit VALUE by Type by Quarter - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	392,600	867,440	1,025,000	326,000	2,611,040
Residential - Add/Alter	5,500	115,000	109,560	0	230,060
Commercial - New	85,000	725,480	805,000	48,000	1,663,480
Commercial - Add/Alter	1,315,000	558,000	207,410	543,982	2,624,392
TOTAL	1,798,100	2,265,920	2,146,970	917,982	7,128,972
2001					
Residential - New	300,000	2,093,800	1,161,680	492,300	4,047,780
Residential - Add/Alter	60,000	306,440	122,720	120,000	609,160
Commercial - New	285,000	1,485,800	340,000	300,000	2,410,800
Commercial - Add/Alter	45,000	216,000	1,371,950	11,100,000	12,732,950
TOTAL	690,000	4,102,040	2,996,350	12,012,300	19,800,690
2002					
Residential - New	891,760	1,308,460	1,466,300	560,200	4,226,720
Residential - Add/Alter	8,960	205,400	217,940	104,320	536,620
Commercial - New	0	1,000,000	3,912,740	78,000	4,990,740
Commercial - Add/Alter	28,000	14,349	180,350	72,000	294,699
TOTAL	928,720	2,528,209	5,777,330	814,520	10,048,779
2003					
Residential - New	979,800	3,811,480	2,106,275	1,222,900	8,120,455
Residential - Add/Alter	232,540	239,060	285,000	50,000	806,600
Commercial - New	0	3,535,720	628,800	1,600,000	5,764,520
Commercial - Add/Alter	122,000	343,240	0	170,000	635,240
TOTAL	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
2004					
Residential - New	2,597,500	2,495,400	1,225,600	377,000	6,695,500
Residential - Add/Alter	201,520	205,730	851,300	437,000	1,695,550
Commercial - New	915,000	4,700,518	6,225,000	2,560,000	14,400,518
Commercial - Add/Alter	0	32,063	1,230,000	17,000	1,279,063
TOTAL	3,714,020	7,433,711	9,531,900	3,391,000	24,070,631
2005					
Residential - New	1,694,400	3,072,000	1,548,500	895,000	7,209,900
Residential - Add/Alter	1,500	451,000	374,000	80,000	906,500
Commercial - New	108,000	7,473,000	2,240,000	1,975,000	11,796,000
Commercial - Add/Alter	1,302,000	250,000	120,000	27,000	1,699,000
TOTAL	3,105,900	11,246,000	4,282,500	2,977,000	21,611,400
2006					
Residential - New	1,645,000	4,250,100	3,610,700	550,000	10,055,800
Residential - Add/Alter	0	287,000	249,057	5,000	541,057
Commercial - New	626,000	2,310,000	3,135,000	2,000,000	8,071,000
Commercial - Add/Alter	1,000,000	620,000	0	0	1,620,000
TOTAL	3,271,000	7,467,100	6,994,757	2,555,000	20,287,857
2007					Year to Date
Residential - New	0	4,760,000	2,045,100		7,650,100
Residential - Add/Alter	0	482,000	674,500		1,632,500
Commercial - New	0	2,095,001	2,321,600		4,717,601
Commercial - Add/Alter	0	20,000	46,000		66,000
TOTAL	0	7,357,001	5,087,200	0	14,066,201

Table 2.23

Homer Construction

Homer Annual Permit VOLUME by Type by Quarter - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	4	7	8	4	23
Residential - Add/Alter	1	2	5	0	8
Commercial - New	1	3	2	2	8
Commercial - Add/Alter	3	8	6	2	19
TOTAL	9	20	21	8	58
2001					
Residential - New	3	14	9	4	30
Residential - Add/Alter	1	12	4	2	19
Commercial - New	2	3	2	1	8
Commercial - Add/Alter	1	5	7	2	15
TOTAL	7	34	22	9	72
2002					
Residential - New	8	9	10	5	32
Residential - Add/Alter	1	5	8	6	20
Commercial - New	0	1	6	1	8
Commercial - Add/Alter	1	2	3	1	7
TOTAL	10	17	27	13	67
2003					
Residential - New	6	17	15	9	47
Residential - Add/Alter	8	6	3	2	19
Commercial - New	0	7	3	1	11
Commercial - Add/Alter	4	4	0	1	9
TOTAL	18	34	21	13	86
2004					
Residential - New	11	15	9	6	41
Residential - Add/Alter	2	5	21	9	37
Commercial - New	2	5	8	7	22
Commercial - Add/Alter	1	1	4	2	8
TOTAL	16	26	42	24	108
2005					
Residential - New	10	22	13	6	51
Residential - Add/Alter	1	13	9	2	25
Commercial - New	2	10	4	2	18
Commercial - Add/Alter	5	2	1	1	9
TOTAL	18	47	27	11	103
2006					
Residential - New	9	23	15	2	49
Residential - Add/Alter	0	8	7	1	16
Commercial - New	4	5	3	2	14
Commercial - Add/Alter	1	3	0	0	4
TOTAL	14	39	25	5	83
2007					Year to Date
Residential - New	2	22	12		41
Residential - Add/Alter	0	8	12		28
Commercial - New	1	9	3		16
Commercial - Add/Alter	0	1	1		2
TOTAL	3	40	28	0	87

Table 2.24

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Kenai Sales

Kenai 3rd Quarter GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	226,983	184,876	71,486	67,748	101,952	95,417	-6,535	-6.4%
MINING	803,862	1,170,966	1,740,594	2,585,113	1,204,381	3,831,788	2,627,407	218.2%
UTIL	3,667,684	1,833,983	2,148,139	5,072,132	2,448,211	2,680,994	232,783	9.5%
CONST	5,423,450	7,363,583	3,601,094	10,296,220	8,250,238	12,594,350	4,344,112	52.7%
MANU	9,508,449	14,708,989	14,248,935	21,799,320	14,388,322	19,101,156	4,712,834	32.8%
WHOLSL	7,310,757	8,926,206	18,015,484	19,372,077	16,125,342	22,917,023	6,791,681	42.1%
RETAIL	34,048,589	26,734,684	29,139,056	30,132,184	32,345,823	33,455,791	1,109,968	3.4%
TRNSWR	1,397,443	1,257,136	8,239,107	2,262,742	23,811,915	33,948,700	10,136,785	42.6%
INFO	3,912,598	2,929,535	2,886,217	3,055,963	3,104,018	3,315,687	211,669	6.8%
FININS	72,481	64,575	62,113	109,826	145,841	70,989	-74,852	-51.3%
RELEST	5,049,260	4,244,913	4,564,144	4,976,020	5,009,232	4,196,432	-812,800	-16.2%
PROTEC	2,478,566	2,871,062	3,853,731	3,100,306	3,936,944	3,234,780	-702,164	-17.8%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	722,886	805,183	793,320	607,460	1,054,335	831,190	-223,145	-21.2%
EDUSRV	132,010	150,571	214,045	228,737	225,500	150,979	-74,521	-33.0%
MEDSOC	629,639	835,518	714,937	410,582	403,831	437,882	34,051	8.4%
ARTREC	255,211	266,637	310,816	330,312	313,157	174,402	-138,755	-44.3%
ACCMFS	4,730,475	4,546,130	5,178,843	5,514,438	6,204,684	6,473,800	269,116	4.3%
OTHSRV	1,250,791	1,335,971	1,060,982	1,156,339	1,365,568	2,116,140	750,572	55.0%
GOV	846,492	930,300	1,017,667	1,203,085	1,083,271	1,401,362	318,091	29.4%
TOTAL	82,467,626	81,160,818	97,860,710	112,280,604	121,522,565	151,028,862	29,506,297	24.3%
Annual Change		-1.6%	20.6%	14.7%	8.2%	24.3%		

Table 3.1

For complete listing of Lines of Business, see page 13

Kenai 3rd Quarter Gross Sales History	
1991	65,323,297
1992	82,149,008
1993	101,659,304
1994	76,208,889
1995	103,898,722
1996	89,244,719
1997	92,318,998
1998	85,276,693
1999	91,880,728
2000	89,505,566
2001	94,911,501
2002	82,467,626
2003	81,160,818
2004	97,860,710
2005	112,280,604
2006	121,522,565
2007	151,028,862

Table 3.2

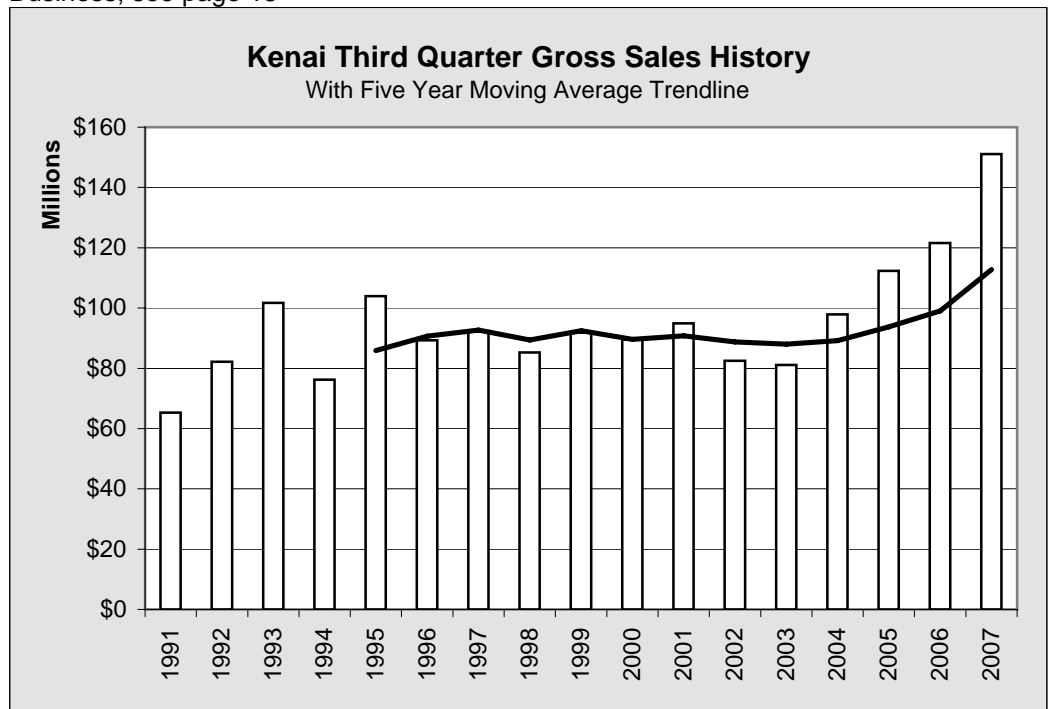


Chart 3.1

Kenai Sales

Kenai 3rd Quarter TAXABLE Sales by Industry - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	59,221	72,184	59,058	54,797	61,255	67,627	6,372	10.4%
MINING	47,681	49,204	57,210	25,528	28,543	47,091	18,548	65.0%
UTIL	1,064,607	1,019,510	1,085,077	1,184,595	1,304,520	1,287,988	-16,532	-1.3%
CONST	316,573	319,094	294,925	250,028	313,287	345,424	32,137	10.3%
MANU	369,158	386,482	569,135	729,282	436,978	539,021	102,043	23.4%
WHOLSL	1,640,415	1,624,598	7,136,507	7,771,491	8,793,332	8,633,846	-159,486	-1.8%
RETAIL	21,295,510	15,898,881	18,001,247	19,396,494	20,249,102	22,100,070	1,850,968	9.1%
TRNSWR	233,032	237,093	379,591	379,909	470,359	630,428	160,069	34.0%
INFO	3,261,368	2,508,761	2,409,138	2,416,559	2,414,539	2,682,710	268,171	11.1%
FININS	61,363	46,520	36,721	31,099	28,659	25,337	-3,322	-11.6%
RELEST	2,459,268	2,137,107	2,376,433	2,393,185	2,225,273	2,188,722	-36,551	-1.6%
PROTEC	509,206	526,046	577,976	613,242	632,634	529,250	-103,384	-16.3%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	286,800	309,782	350,223	289,106	276,754	271,323	-5,431	-2.0%
EDUSRV	79,143	82,031	130,718	122,638	124,290	117,041	-7,249	-5.8%
MEDSOC	87,001	106,819	92,866	56,534	52,209	50,042	-2,167	-4.2%
ARTREC	222,195	239,755	268,968	279,320	269,264	128,821	-140,443	-52.2%
ACCMFS	4,597,930	4,295,440	4,708,106	4,999,938	5,788,065	6,167,120	379,055	6.5%
OTHSRV	970,309	912,260	803,658	802,150	976,548	1,214,172	237,624	24.3%
GOV	608,076	590,671	705,484	768,655	700,435	811,324	110,889	15.8%
TOTAL	38,168,856	31,362,238	40,043,041	42,564,550	45,146,046	47,837,357	2,691,311	6.0%
Annual Change		-17.8%	27.7%	6.3%	6.1%	6.0%		

Table 3.3

For complete listing of Lines of Business, see page 13

Kenai 3rd Quarter Taxable Sales History	
1991	26,044,160
1992	28,705,711
1993	35,536,079
1994	32,750,392
1995	32,455,065
1996	33,254,658
1997	34,152,494
1998	33,360,588
1999	34,560,194
2000	36,634,363
2001	38,162,815
2002	38,168,856
2003	31,362,238
2004	40,043,041
2005	42,564,550
2006	45,146,046
2007	47,837,357

Table 3.4

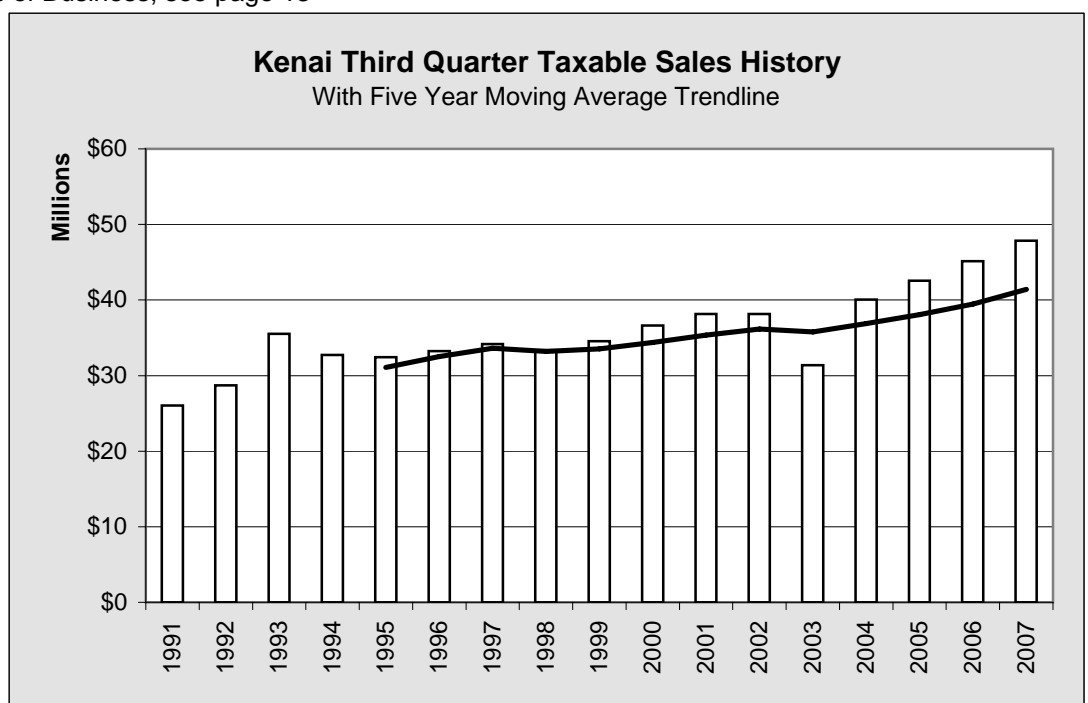


Chart 3.2

Kenai Sales

Kenai YTD 9/30 GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	583,765	656,525	294,468	242,049	290,964	328,227	37,263	12.8%
MINING	3,562,436	2,999,664	4,010,288	4,508,795	3,840,926	6,828,288	2,987,362	77.8%
UTIL	8,601,602	6,697,143	6,904,448	10,993,636	9,274,859	9,409,570	134,711	1.5%
CONST	12,710,569	17,733,909	8,652,691	19,259,874	15,431,432	24,545,375	9,113,943	59.1%
MANU	15,026,270	23,180,904	22,004,459	29,431,121	22,721,412	29,522,392	6,800,980	29.9%
WHOLSL	18,731,137	21,437,283	47,916,300	49,874,725	40,559,963	49,732,896	9,172,933	22.6%
RETAIL	92,771,338	80,387,014	79,951,999	81,746,073	94,560,154	88,989,358	-5,570,796	-5.9%
TRNSWR	3,937,875	3,888,313	17,377,675	41,141,943	49,328,588	89,327,017	39,998,429	81.1%
INFO	9,163,454	10,272,605	8,831,596	8,558,909	8,826,627	9,926,016	1,099,389	12.5%
FININS	227,995	261,082	240,719	343,050	470,611	391,421	-79,190	-16.8%
RELEST	15,476,592	12,970,909	12,081,553	12,300,104	12,991,611	12,038,501	-953,110	-7.3%
PROTEC	8,618,919	8,621,571	9,288,865	9,488,939	10,757,708	9,863,733	-893,975	-8.3%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,771,423	1,815,915	2,028,085	1,849,497	2,119,451	1,948,730	-170,721	-8.1%
EDUSRV	599,021	541,007	754,714	723,948	774,474	317,044	-457,430	-59.1%
MEDSOC	1,532,109	2,175,682	1,545,606	1,335,015	1,152,850	1,300,920	148,070	12.8%
ARTREC	697,608	716,482	773,682	796,615	756,958	447,731	-309,227	-40.9%
ACCMFS	11,332,608	10,669,572	11,434,750	11,915,192	13,807,122	14,593,554	786,432	5.7%
OTHSRV	3,390,017	3,276,288	3,016,613	3,243,670	3,677,171	5,709,438	2,032,267	55.3%
GOV	2,037,305	2,123,734	2,223,292	2,534,785	2,608,586	3,191,556	582,970	22.3%
TOTAL	210,772,043	210,425,602	239,331,803	290,287,940	293,951,467	358,411,767	64,460,300	21.9%
Annual Change		-0.2%	13.7%	21.3%	1.3%	21.9%		

Table 3.5

For complete listing of Lines of Business, see page 13

Kenai YTD 9/30 Gross Sales History	
1991	139,007,301
1992	169,261,149
1993	195,150,709
1994	192,738,852
1995	214,123,745
1996	192,524,230
1997	208,596,499
1998	212,470,850
1999	202,795,789
2000	211,273,705
2001	234,003,723
2002	210,772,043
2003	210,425,602
2004	239,331,803
2005	290,287,940
2006	293,951,467
2007	358,411,767

Table 3.6

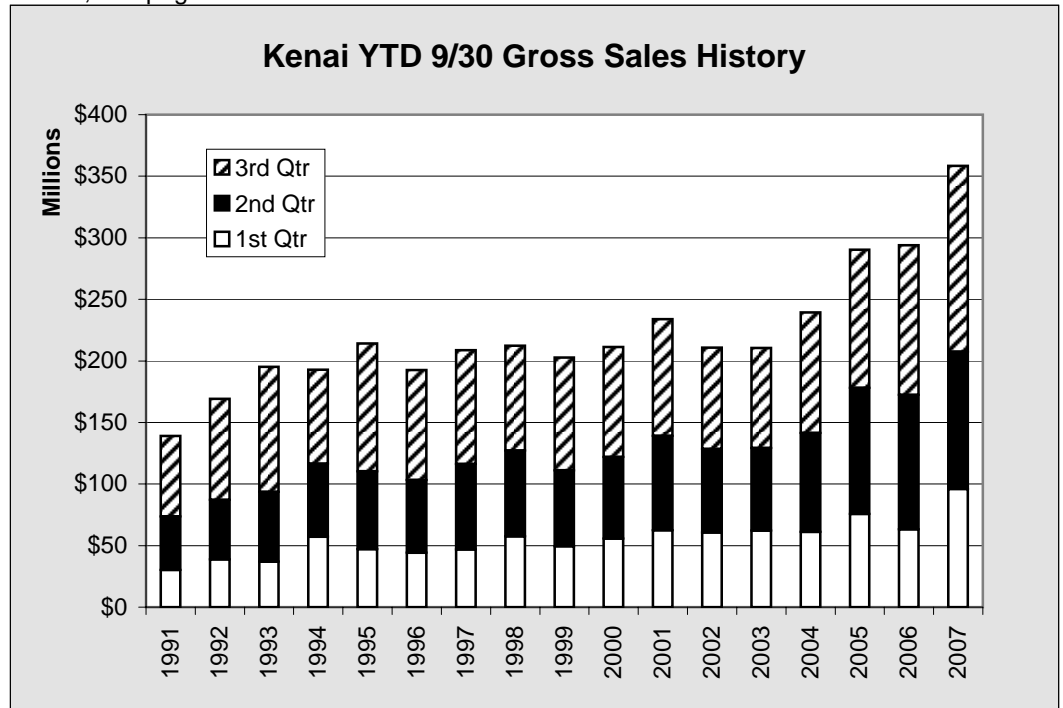


Chart 3.3

Kenai Sales

Kenai YTD 9/30 TAXABLE Sales by Industry - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	236,513	267,880	231,786	222,767	231,466	252,321	20,855	9.0%
MINING	149,060	122,791	164,521	106,220	89,851	124,273	34,422	38.3%
UTIL	4,172,282	4,080,621	4,240,940	4,690,648	5,456,938	5,086,641	-370,297	-6.8%
CONST	844,447	877,056	909,501	791,050	830,750	938,011	107,261	12.9%
MANU	694,884	694,782	916,573	1,020,205	762,868	887,829	124,961	16.4%
WHOLSL	4,187,489	4,282,641	19,236,851	19,795,207	21,733,777	21,222,857	-510,920	-2.4%
RETAIL	57,196,429	48,584,527	47,432,589	50,538,204	53,931,570	57,598,751	3,667,181	6.8%
TRNSWR	431,283	450,173	580,000	611,428	910,664	1,152,285	241,621	26.5%
INFO	7,865,368	8,827,514	7,372,391	6,695,769	6,899,932	7,676,477	776,545	11.3%
FININS	190,892	180,939	158,380	133,439	138,058	135,982	-2,076	-1.5%
RELEST	6,799,296	6,027,692	6,026,759	5,940,451	5,918,143	6,120,361	202,218	3.4%
PROTEC	1,856,934	1,867,338	2,018,143	2,149,126	2,250,525	2,116,909	-133,616	-5.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	784,741	823,097	881,082	847,974	778,700	769,132	-9,568	-1.2%
EDUSRV	277,521	227,952	321,255	332,783	382,592	274,015	-108,577	-28.4%
MEDSOC	268,872	311,614	320,502	190,414	157,654	166,596	8,942	5.7%
ARTREC	637,931	657,528	696,319	702,071	673,798	378,152	-295,646	-43.9%
ACCMFS	11,004,457	10,276,236	10,672,569	11,012,356	13,053,565	13,919,050	865,485	6.6%
OTHSRV	2,629,841	2,363,015	2,195,542	2,059,309	2,532,316	3,275,170	742,854	29.3%
GOV	1,482,123	1,354,872	1,487,617	1,633,280	1,671,936	1,852,920	180,984	10.8%
TOTAL	101,710,363	92,278,268	105,863,320	109,472,701	118,405,103	123,947,732	5,542,629	4.7%
Annual Change		-9.3%	14.7%	3.4%	8.2%	4.7%		

Table 3.7

For complete listing of Lines of Business, see page 13

Kenai YTD 9/30 Taxable Sales History	
1991	68,566,073
1992	73,058,671
1993	81,430,664
1994	85,608,052
1995	83,600,496
1996	86,902,064
1997	88,110,887
1998	88,073,541
1999	90,649,276
2000	93,703,781
2001	101,040,725
2002	101,710,363
2003	92,278,268
2004	105,863,320
2005	109,472,701
2006	118,405,103
2007	123,947,732

Table 3.8

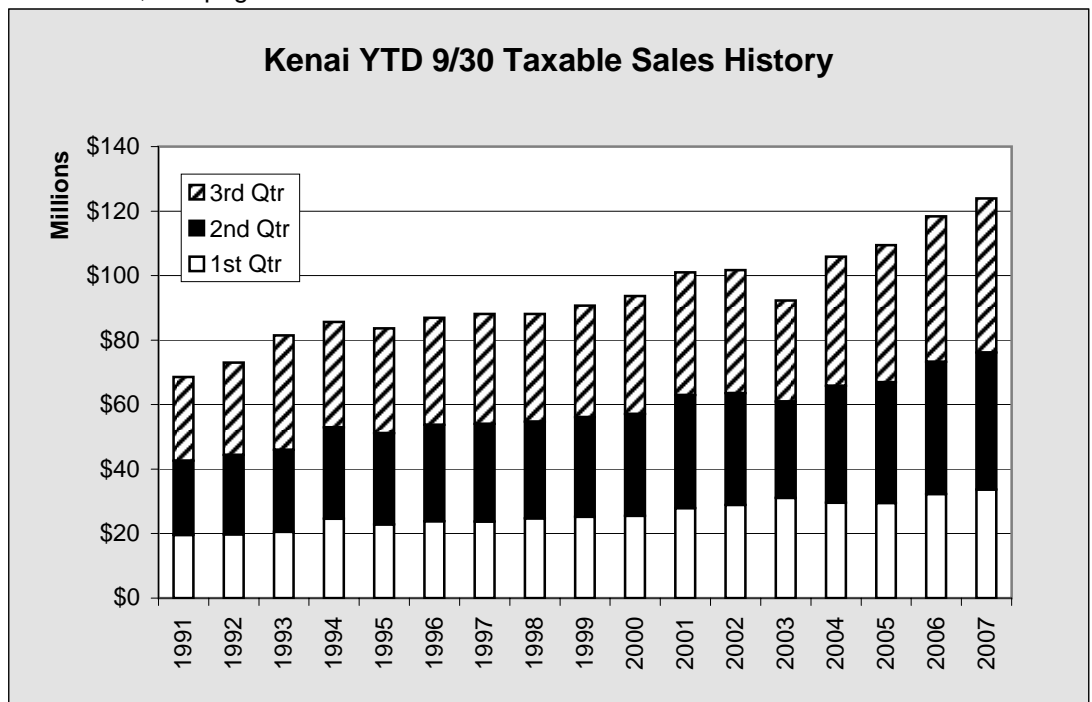


Chart 3.4

Kenai Sales

Kenai Annual GROSS Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	1,335,780	806,877	908,404	384,035	328,299	425,818	97,519	29.7%
MINING	2,508,164	3,983,155	4,014,136	99,717,585	78,547,966	42,869,557	-35,678,409	-45.4%
UTIL	8,832,102	10,943,693	8,965,563	9,370,432	13,871,188	12,634,371	-1,236,817	-8.9%
CONST	24,991,397	18,238,159	29,962,189	13,020,172	25,425,189	40,525,053	15,099,864	59.4%
MANU	17,994,262	17,770,220	26,455,314	26,232,173	33,432,735	29,268,746	-4,163,989	-12.5%
WHOLSL	26,746,325	24,690,263	29,926,647	63,578,072	62,846,060	53,888,047	-8,958,013	-14.3%
RETAIL	155,054,007	125,009,398	106,980,974	108,005,994	111,192,957	123,151,904	11,958,947	10.8%
TRNSWR	7,699,820	5,366,315	5,449,530	18,867,382	67,972,249	75,947,785	7,975,536	11.7%
INFO	10,545,803	12,819,554	13,038,018	11,496,637	11,421,725	11,962,241	540,516	4.7%
FININS	249,784	299,587	334,501	329,947	475,280	589,594	114,314	24.1%
RELEST	17,678,827	19,587,800	18,544,260	16,296,357	18,405,524	17,847,989	-557,535	-3.0%
PROTEC	10,507,152	12,250,083	10,626,644	11,722,224	12,690,877	14,218,446	1,527,569	12.0%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	2,196,843	2,307,180	2,345,074	2,633,289	2,413,250	2,678,182	264,932	11.0%
EDUSRV	708,565	809,166	748,934	1,006,774	941,491	989,670	48,179	5.1%
MEDSOC	794,082	2,216,448	3,204,144	2,094,162	1,955,547	1,731,980	-223,567	-11.4%
ARTREC	784,437	829,611	873,462	923,054	962,123	891,912	-70,211	-7.3%
ACCMFS	15,078,925	14,406,743	13,701,428	14,553,823	15,023,389	17,428,995	2,405,606	16.0%
OTHSRV	4,099,833	4,353,631	4,144,677	4,202,515	4,388,095	5,771,514	1,383,419	31.5%
GOV	2,620,317	2,614,831	2,700,596	2,862,813	3,231,177	3,494,476	263,299	8.1%
TOTAL	310,426,425	279,302,714	282,924,495	407,297,440	465,525,121	456,316,280	-9,208,841	-2.0%
Annual Change		-10.0%	1.3%	44.0%	14.3%	-2.0%		

Table 3.9

For complete listing of Lines of Business, see page 13

Kenai Annual Gross Sales History	
1991	193,017,219
1992	216,048,309
1993	253,049,861
1994	249,216,590
1995	268,097,707
1996	248,731,027
1997	278,096,377
1998	280,079,940
1999	270,746,118
2000	283,682,464
2001	310,426,425
2002	279,302,714
2003	282,924,495
2004	407,297,440
2005	465,525,121
2006	456,316,280

Table 3.10

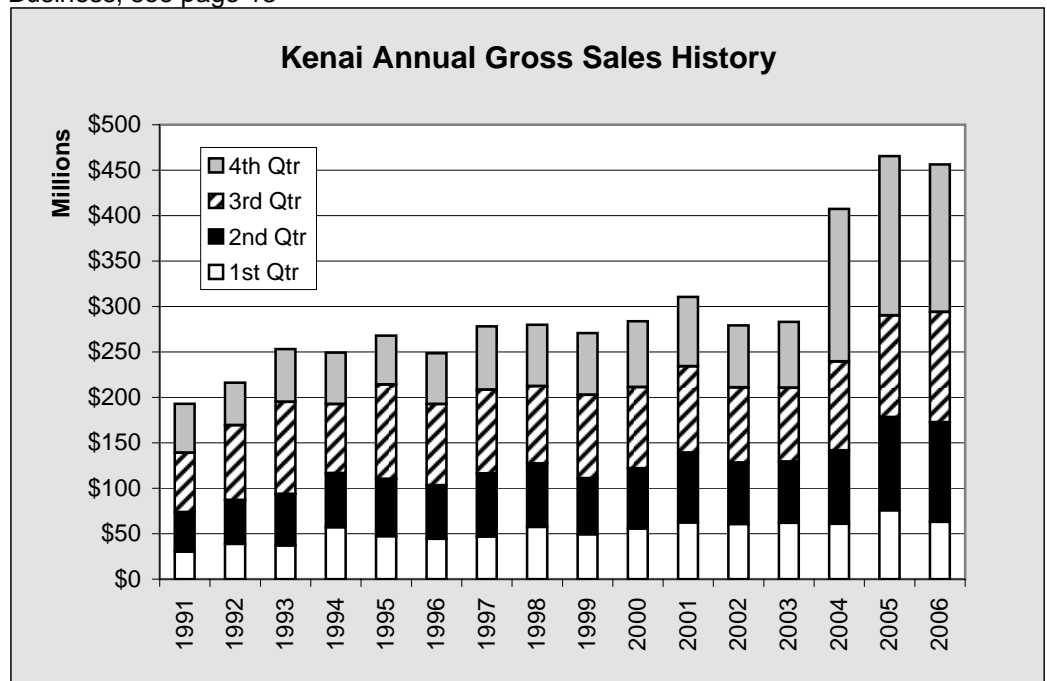


Chart 3.5

Kenai Sales

Kenai Annual TAXABLE Sales by Industry - 2001 -2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	288,057	316,738	349,590	309,875	308,304	326,886	18,582	6.0%
MINING	195,020	202,457	176,805	211,955	159,706	113,332	-46,374	-29.0%
UTIL	5,343,612	5,585,796	5,509,627	5,765,278	6,386,909	7,232,992	846,083	13.2%
CONST	1,176,505	1,135,826	1,224,679	1,188,120	1,119,387	1,185,294	65,907	5.9%
MANU	1,083,963	844,835	893,384	1,057,618	1,141,546	935,795	-205,751	-18.0%
WHOLSL	4,710,919	5,644,891	6,336,422	25,239,822	26,564,628	28,052,741	1,488,113	5.6%
RETAIL	82,108,696	78,348,763	63,979,846	63,490,973	67,541,317	72,029,907	4,488,590	6.6%
TRNSWR	757,394	509,961	649,899	675,440	814,711	1,070,913	256,202	31.4%
INFO	8,142,859	10,898,700	11,282,232	9,563,880	8,921,993	9,354,216	432,223	4.8%
FININS	216,329	236,413	230,329	201,182	169,490	164,022	-5,468	-3.2%
RELEST	8,751,191	8,813,617	7,830,478	7,822,050	7,783,503	7,942,565	159,062	2.0%
PROTEC	2,303,203	2,350,038	2,351,196	2,599,658	2,717,043	2,770,014	52,971	1.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	991,683	1,053,877	1,079,857	1,188,107	1,082,157	1,020,397	-61,760	-5.7%
EDUSRV	268,684	365,411	316,916	422,852	458,120	498,431	40,311	8.8%
MEDSOC	404,260	367,901	422,182	395,729	239,802	218,404	-21,398	-8.9%
ARTREC	719,582	760,158	794,475	831,299	840,792	799,162	-41,630	-5.0%
ACCMFS	14,558,456	13,999,949	13,197,643	13,633,467	14,012,834	16,535,131	2,522,297	18.0%
OTHSRV	3,122,776	3,377,100	2,992,764	2,881,384	2,747,491	3,407,963	660,472	24.0%
GOV	1,900,735	1,872,817	1,738,471	1,920,438	2,097,894	2,160,749	62,855	3.0%
TOTAL	137,043,924	136,685,248	121,356,795	139,399,127	145,107,627	155,818,914	10,711,287	7.4%
Annual Change		-0.3%	-11.2%	14.9%	4.1%	7.4%		

Table 3.11

For complete listing of Lines of Business, see page 13

Kenai Annual Taxable Sales History	
1991	91,776,687
1992	97,116,702
1993	113,517,014
1994	114,402,035
1995	112,591,635
1996	116,551,530
1997	118,576,754
1998	120,030,707
1999	124,367,091
2000	127,766,126
2001	137,043,924
2002	136,685,248
2003	121,356,795
2004	139,399,127
2005	145,107,627
2006	155,818,914

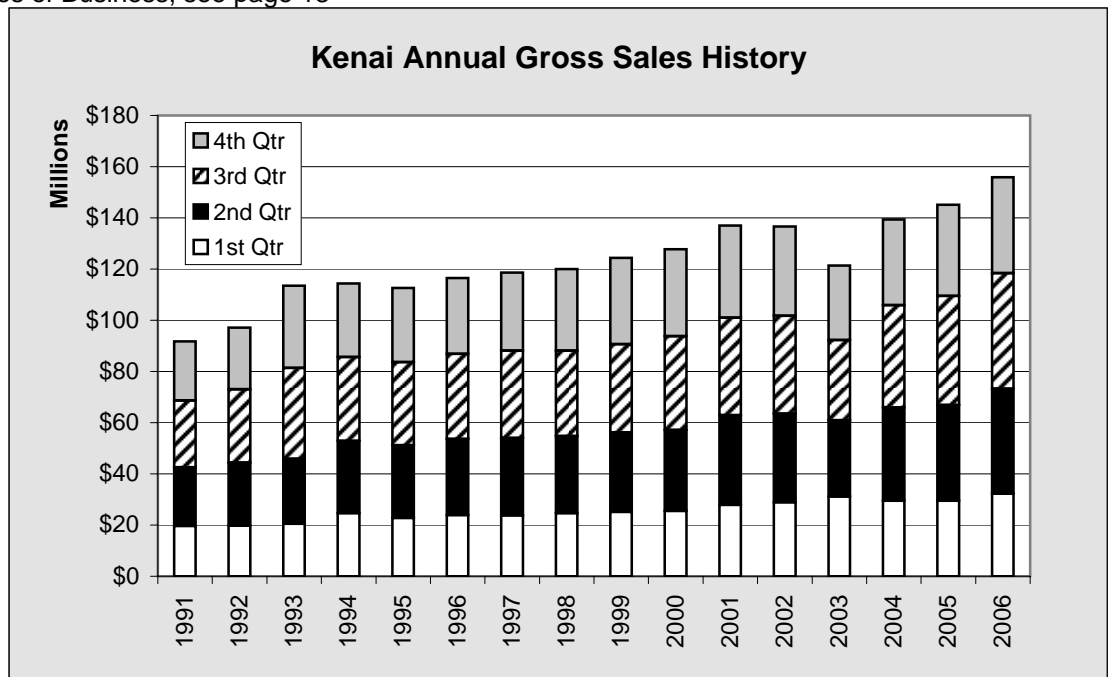


Table 3.12

Chart 3.6

Kenai Sales

Kenai GROSS Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	53,009	179,801	95,417		328,227
Mining	611,812	2,384,688	3,831,788		6,828,288
Utilities	3,925,517	2,803,059	2,680,994		9,409,570
Construction	4,581,023	7,370,002	12,594,350		24,545,375
Manufacturing	4,565,943	5,855,293	19,101,156		29,522,392
Wholesale	9,074,444	17,741,429	22,917,023		49,732,896
Retail	25,034,156	30,499,411	33,455,791		88,989,358
Transportation, Warehousing	30,695,548	24,682,769	33,948,700		89,327,017
Information	2,972,185	3,638,144	3,315,687		9,926,016
Finance, Insurance	158,516	161,916	70,989		391,421
Real Estate, Rentals, Leasing	3,712,543	4,129,526	4,196,432		12,038,501
Professional, Scientific, Technical	3,672,066	2,956,887	3,234,780		9,863,733
Management of Companies, Enterprises	0	0	0		0
Administration, Support, Waste Mgmt., Remediation	561,555	555,985	831,190		1,948,730
Educational Services	93,070	72,995	150,979		317,044
Health and Social Services	419,980	443,058	437,882		1,300,920
Arts, Entertainment, Recreation	126,168	147,161	174,402		447,731
Accommodation, Food Services	3,381,288	4,738,466	6,473,800		14,593,554
Other Services	1,554,033	2,039,265	2,116,140		5,709,438
Public Administration	791,264	998,930	1,401,362		3,191,556
TOTAL	95,984,120	111,398,785	151,028,862	0	358,411,767

Table 3.13

Kenai TAXABLE Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	36,269	148,425	67,627		252,321
Mining	21,300	55,882	47,091		124,273
Utilities	2,223,444	1,575,209	1,287,988		5,086,641
Construction	265,532	327,055	345,424		938,011
Manufacturing	139,624	209,184	539,021		887,829
Wholesale	4,422,724	8,166,287	8,633,846		21,222,857
Retail	16,103,281	19,395,400	22,100,070		57,598,751
Transportation, Warehousing	147,697	374,160	630,428		1,152,285
Information	2,379,462	2,614,305	2,682,710		7,676,477
Finance, Insurance	54,259	56,386	25,337		135,982
Real Estate, Rentals, Leasing	1,893,781	2,037,858	2,188,722		6,120,361
Professional, Scientific, Technical	848,107	739,552	529,250		2,116,909
Management of Companies, Enterprises	0	0	0		0
Administration, Support, Waste Mgmt., Remediation	247,761	250,048	271,323		769,132
Educational Services	88,507	68,467	117,041		274,015
Health and Social Services	55,991	60,563	50,042		166,596
Arts, Entertainment, Recreation	123,822	125,509	128,821		378,152
Accommodation, Food Services	3,182,773	4,569,157	6,167,120		13,919,050
Other Services	861,465	1,199,533	1,214,172		3,275,170
Public Administration	495,297	546,299	811,324		1,852,920
TOTAL	33,591,096	42,519,279	47,837,357	0	123,947,732

Table 3.14

Kenai Sales

Kenai GROSS Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	33,062	155,950	101,952	134,854	425,818
Mining	1,064,301	1,572,244	1,204,381	39,028,631	42,869,557
Utilities	3,940,507	2,886,141	2,448,211	3,359,512	12,634,371
Construction	1,688,153	5,493,041	8,250,238	25,093,621	40,525,053
Manufacturing	2,535,905	5,797,185	14,388,322	6,547,334	29,268,746
Wholesale	9,169,811	15,264,810	16,125,342	13,328,084	53,888,047
Retail	25,660,802	36,553,529	32,345,823	28,591,750	123,151,904
Transportation, Warehousing	2,778,466	22,738,207	23,811,915	26,619,197	75,947,785
Information	2,913,923	2,808,686	3,104,018	3,135,614	11,962,241
Finance, Insurance	161,867	162,903	145,841	118,983	589,594
Real Estate, Rentals, Leasing	3,583,246	4,399,133	5,009,232	4,856,378	17,847,989
Professional, Scientific, Technical	3,452,009	3,368,755	3,936,944	3,460,738	14,218,446
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	517,751	547,365	1,054,335	558,731	2,678,182
Educational Services	193,462	355,512	225,500	215,196	989,670
Health and Social Services	387,589	361,430	403,831	579,130	1,731,980
Arts, Entertainment, Recreation	178,718	265,083	313,157	134,954	891,912
Accommodation, Food Services	3,142,385	4,460,053	6,204,684	3,621,873	17,428,995
Other Services	1,060,665	1,250,938	1,365,568	2,094,343	5,771,514
Public Administration	729,788	795,527	1,083,271	885,890	3,494,476
TOTAL	63,192,410	109,236,492	121,522,565	162,364,813	456,316,280

Table 3.15

Kenai GROSS Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	26,781	147,520	67,748	86,250	328,299
Mining	1,490,355	433,327	2,585,113	74,039,171	78,547,966
Utilities	3,496,772	2,424,732	5,072,132	2,877,552	13,871,188
Construction	2,064,235	6,899,419	10,296,220	6,165,315	25,425,189
Manufacturing	2,930,608	4,701,193	21,799,320	4,001,614	33,432,735
Wholesale	11,756,319	18,746,329	19,372,077	12,971,335	62,846,060
Retail	23,399,065	28,214,824	30,132,184	29,446,884	111,192,957
Transportation, Warehousing	14,831,365	24,047,836	2,262,742	26,830,306	67,972,249
Information	2,665,534	2,837,412	3,055,963	2,862,816	11,421,725
Finance, Insurance	87,089	146,135	109,826	132,230	475,280
Real Estate, Rentals, Leasing	3,434,997	3,889,087	4,976,020	6,105,420	18,405,524
Professional, Scientific, Technical	3,733,404	2,655,229	3,100,306	3,201,938	12,690,877
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	543,980	698,057	607,460	563,753	2,413,250
Educational Services	183,193	312,018	228,737	217,543	941,491
Health and Social Services	491,714	432,719	410,582	620,532	1,955,547
Arts, Entertainment, Recreation	162,777	303,526	330,312	165,508	962,123
Accommodation, Food Services	2,675,792	3,724,962	5,514,438	3,108,197	15,023,389
Other Services	943,555	1,143,776	1,156,339	1,144,425	4,388,095
Public Administration	641,805	689,895	1,203,085	696,392	3,231,177
TOTAL	75,559,340	102,447,996	112,280,604	175,237,181	465,525,121

Table 3.16

Kenai Sales

Kenai TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	32,948	137,263	61,255	95,420	326,886
Mining	25,806	35,502	28,543	23,481	113,332
Utilities	2,403,379	1,749,039	1,304,520	1,776,054	7,232,992
Construction	236,295	281,168	313,287	354,544	1,185,294
Manufacturing	114,793	211,097	436,978	172,927	935,795
Wholesale	4,737,150	8,203,295	8,793,332	6,318,964	28,052,741
Retail	14,934,558	18,747,910	20,249,102	18,098,337	72,029,907
Transportation, Warehousing	160,941	279,364	470,359	160,249	1,070,913
Information	2,324,671	2,160,722	2,414,539	2,454,284	9,354,216
Finance, Insurance	59,740	49,659	28,659	25,964	164,022
Real Estate, Rentals, Leasing	1,749,523	1,943,347	2,225,273	2,024,422	7,942,565
Professional, Scientific, Technical	827,737	790,154	632,634	519,489	2,770,014
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	234,644	267,302	276,754	241,697	1,020,397
Educational Services	127,848	130,454	124,290	115,839	498,431
Health and Social Services	46,777	58,668	52,209	60,750	218,404
Arts, Entertainment, Recreation	164,856	239,678	269,264	125,364	799,162
Accommodation, Food Services	2,952,566	4,312,934	5,788,065	3,481,566	16,535,131
Other Services	668,884	886,884	976,548	875,647	3,407,963
Public Administration	467,706	503,795	700,435	488,813	2,160,749
TOTAL	32,270,822	40,988,235	45,146,046	37,413,811	155,818,914

Table 3.17

Kenai TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	25,586	142,384	54,797	85,537	308,304
Mining	49,924	30,768	25,528	53,486	159,706
Utilities	2,036,208	1,469,845	1,184,595	1,696,261	6,386,909
Construction	220,307	320,715	250,028	328,337	1,119,387
Manufacturing	96,472	194,451	729,282	121,341	1,141,546
Wholesale	4,246,981	7,776,735	7,771,491	6,769,421	26,564,628
Retail	13,949,671	17,192,039	19,396,494	17,003,113	67,541,317
Transportation, Warehousing	71,209	160,310	379,909	203,283	814,711
Information	2,069,509	2,209,701	2,416,559	2,226,224	8,921,993
Finance, Insurance	48,009	54,331	31,099	36,051	169,490
Real Estate, Rentals, Leasing	1,738,031	1,809,235	2,393,185	1,843,052	7,783,503
Professional, Scientific, Technical	818,533	717,351	613,242	567,917	2,717,043
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	263,093	295,775	289,106	234,183	1,082,157
Educational Services	104,614	105,531	122,638	125,337	458,120
Health and Social Services	58,426	75,454	56,534	49,388	239,802
Arts, Entertainment, Recreation	156,363	266,388	279,320	138,721	840,792
Accommodation, Food Services	2,528,682	3,483,736	4,999,938	3,000,478	14,012,834
Other Services	609,348	647,811	802,150	688,182	2,747,491
Public Administration	413,946	450,679	768,655	464,614	2,097,894
TOTAL	29,504,912	37,403,239	42,564,550	35,634,926	145,107,627

Table 3.18

Kenai Construction

Kenai 3rd Quarter Permit VALUES by Type - 2001-2007 - in \$

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	1,152,000	2,899,000	560,000	1,197,500	1,544,000	2,324,500	1,247,000	-46.4%
Residential Alter/Add	217,500	302,400	168,850	308,950	306,600	262,154	617,700	135.6%
Commercial New	1,406,700	212,000	51,000	250,000	1,000,000	175,000	6,475,000	3600.0%
Commercial Alter/Add	1,730,000	3,400,600	2,920,500	235,300	1,184,500	1,606,000	6,681,000	316.0%
Total	4,506,200	6,814,000	3,700,350	1,991,750	4,035,100	4,367,654	15,020,700	243.9%
Annual Change		51.2%	-45.7%	-46.2%	102.6%	8.2%	243.9%	

Table 3.19

Kenai 3rd Quarter Permit VALUES by Type - 1986-2007

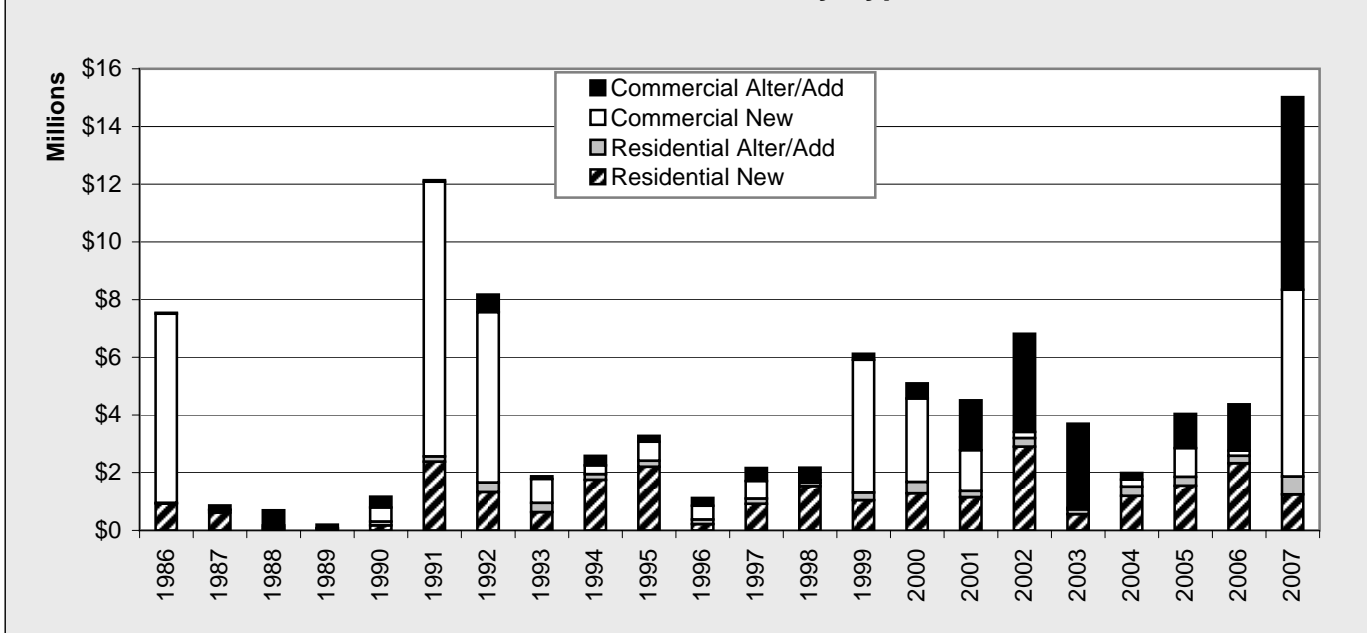


Chart 3.7

**Kenai 3rd Quarter Permit VALUES
Percent by Type - 2007**

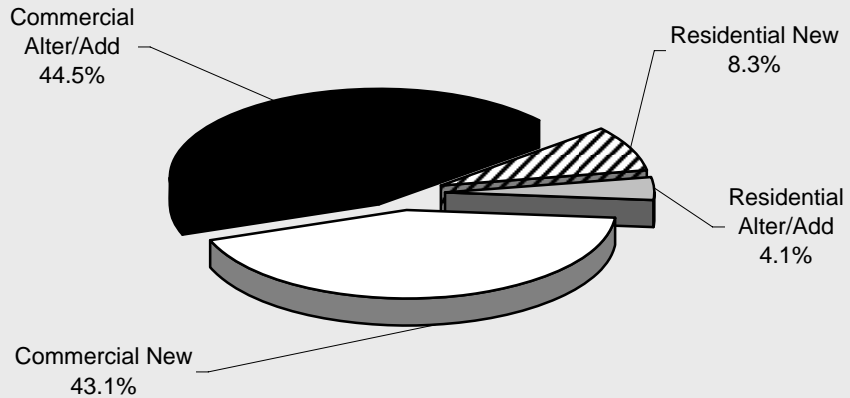


Chart 3.8

Kenai Construction

Kenai 3rd Quarter Permit VOLUME by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	8	19	3	8	8	14	12	-14.3%
Residential Alter/Add	8	26	22	12	14	16	24	50.0%
Commercial New	3	2	2	1	1	1	4	300.0%
Commercial Alter/Add	4	12	18	10	10	12	4	-66.7%
Total	23	59	45	31	33	43	44	2.3%
Annual Change		156.5%	-23.7%	-31.1%	6.5%	30.3%	2.3%	

Table 3.20

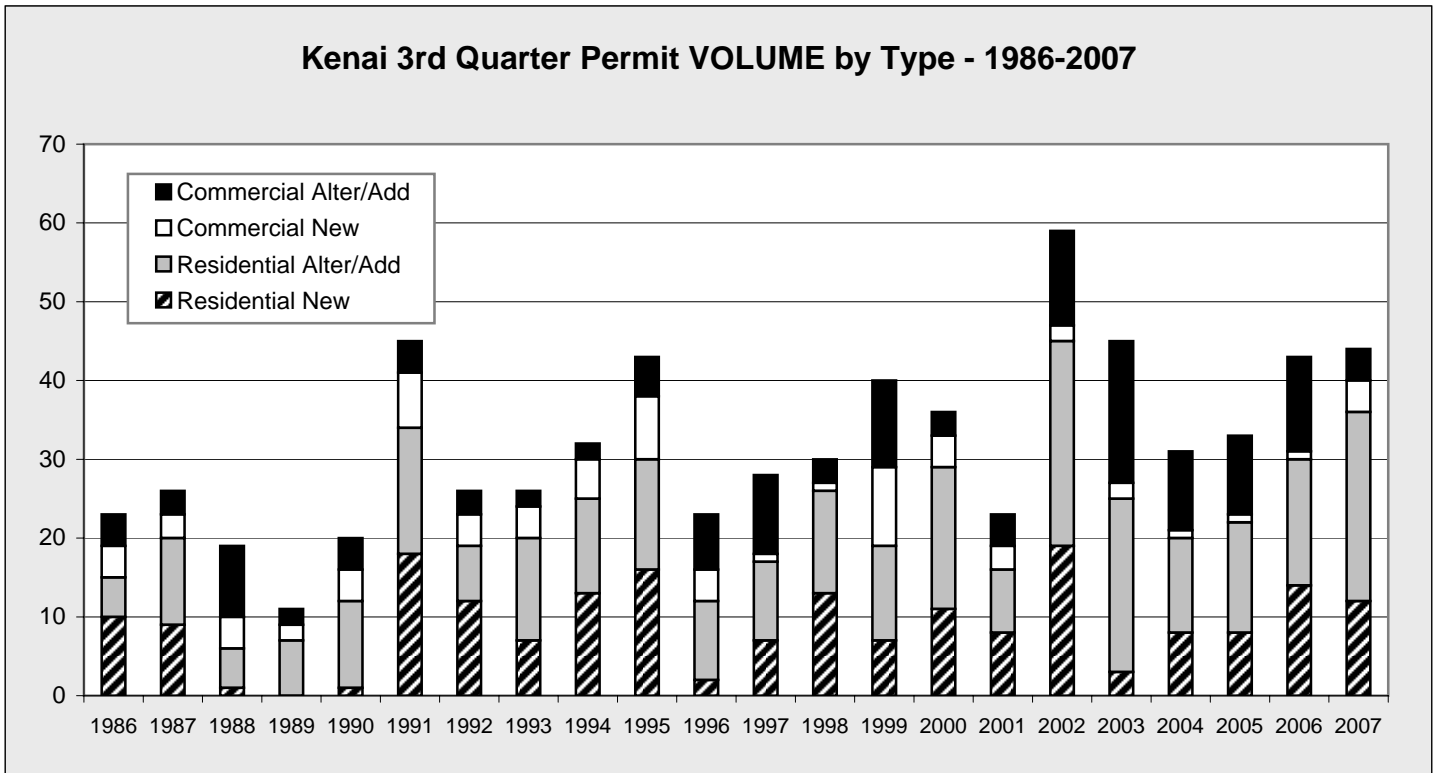


Chart 3.9

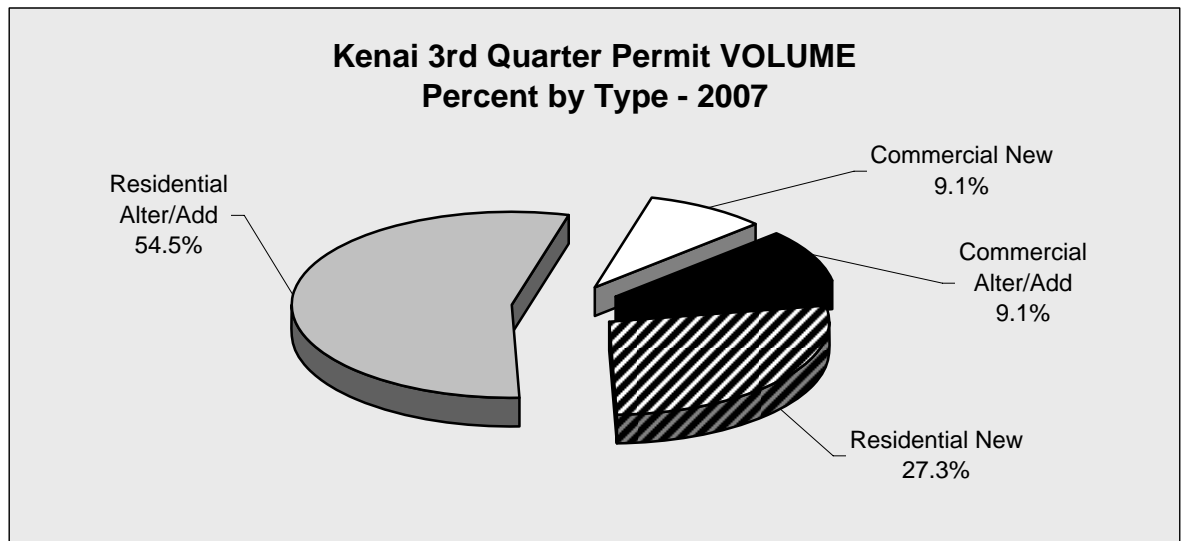


Chart 3.10

Kenai Construction

Kenai YTD 9/30 Permit VALUES by Type - 2001-2007 - in \$

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	4,661,000	5,540,000	2,503,000	2,576,500	3,427,500	6,085,500	5,708,500	-6.2%
Residential Alter/Add	607,300	653,500	699,050	373,150	572,400	601,854	1,468,600	144.0%
Commercial New	5,165,700	5,271,200	51,000	331,000	1,045,000	235,000	7,364,000	3033.6%
Commercial Alter/Add	2,489,600	3,806,900	4,733,250	920,500	1,973,000	2,365,900	7,417,200	213.5%
Total	12,923,600	15,271,600	7,986,300	4,201,150	7,017,900	9,288,254	21,958,300	136.4%
Annual Change		18.2%	-47.7%	-47.4%	67.0%	32.4%	136.4%	

Table 3.21

Kenai YTD 9/30 Permit VALUES by Type - 1986-2007

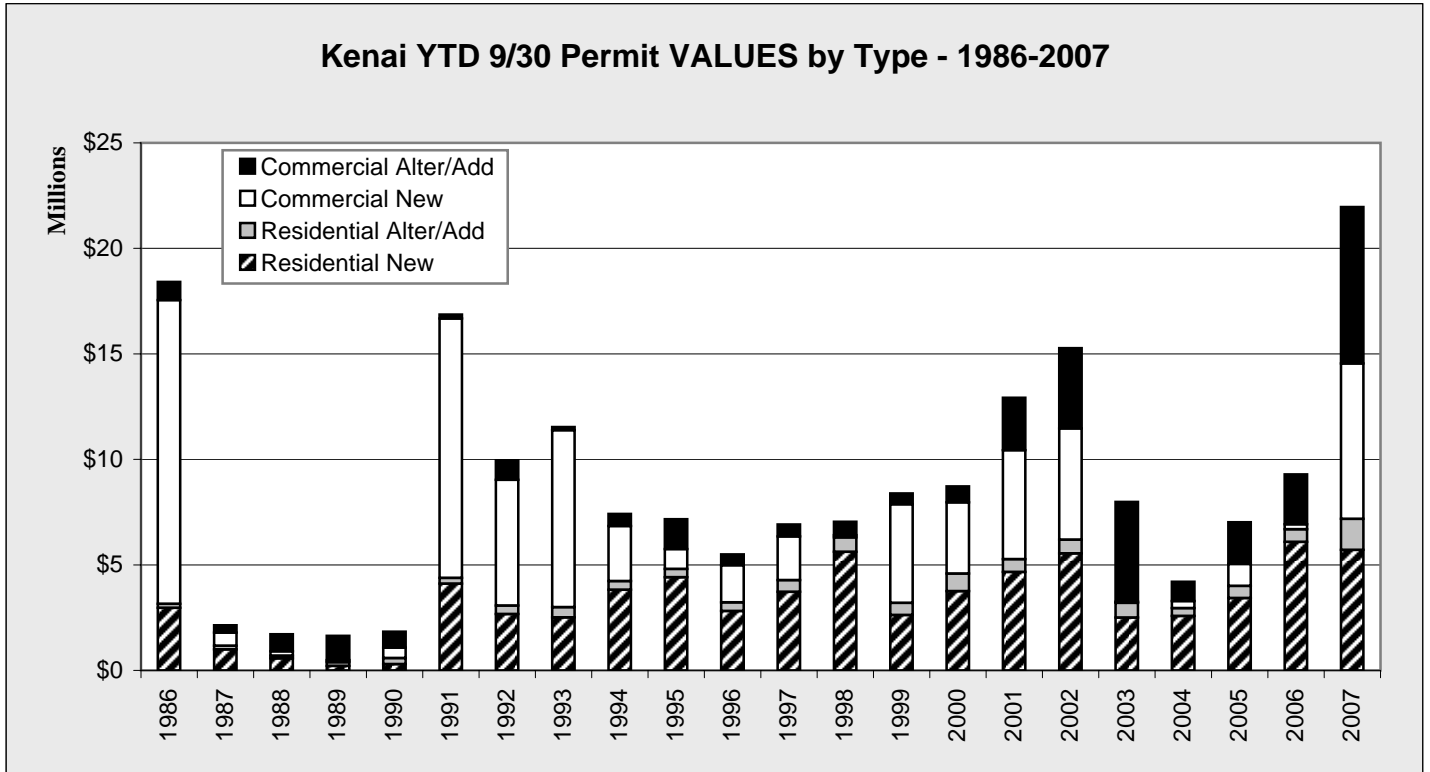


Chart 3.11

**Kenai YTD 9/30 Permit VALUES
Percent by Type - 2007**

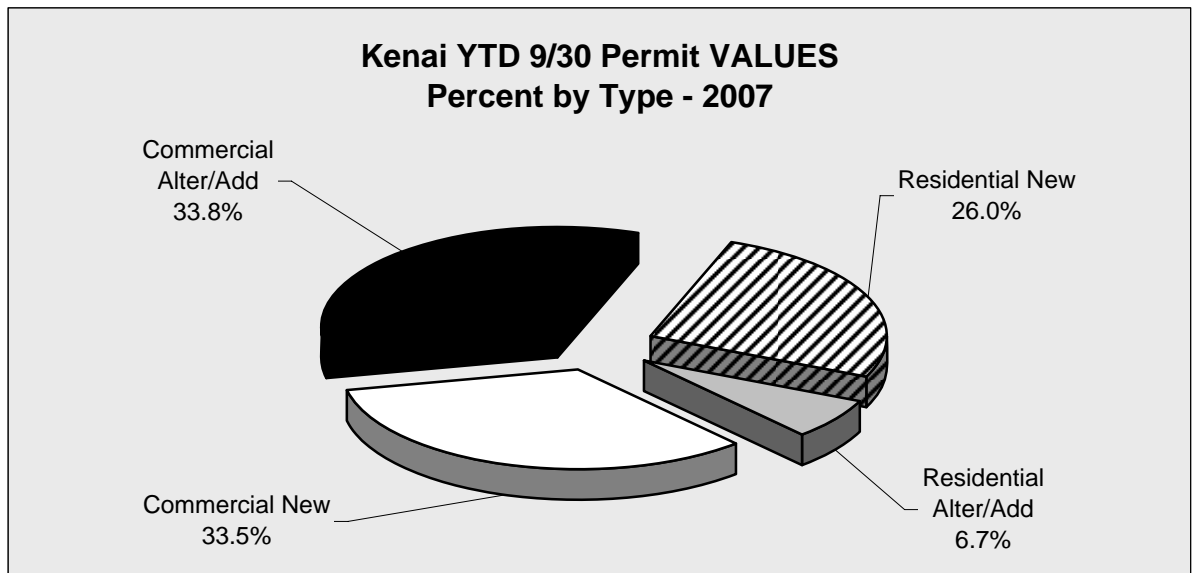


Chart 3.12

Kenai Construction

Kenai YTD 9/30 Permit VOLUME by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	28	39	16	16	19	32	33	3.1%
Residential Alter/Add	26	41	39	21	32	35	44	25.7%
Commercial New	7	6	2	3	3	2	6	200.0%
Commercial Alter/Add	15	15	36	25	22	30	15	-50.0%
Total	76	101	93	65	76	99	98	-1.0%
Annual Change		32.9%	-7.9%	-30.1%	16.9%	30.3%	-1.0%	

Table 3.22

Kenai YTD 9/30 Permit VOLUME by Type - 1986-2007

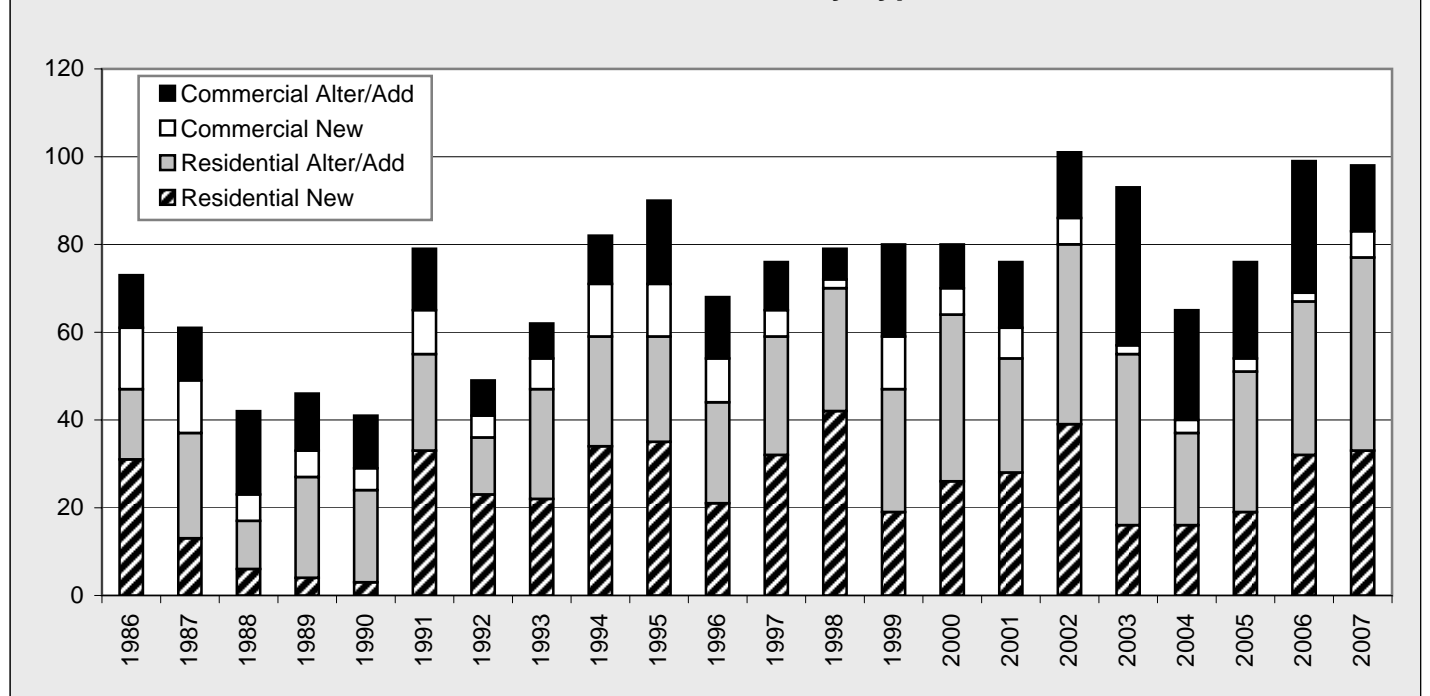


Chart 3.13

**Kenai YTD 9/30 Permit VOLUME
Percent by Type - 2007**

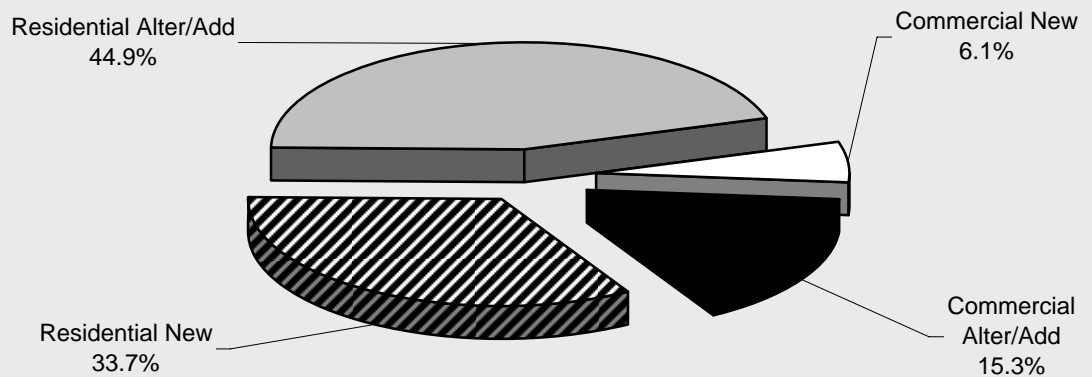


Chart 3.14

Kenai Construction

Kenai Annual Permit VALUE by Type by Quarter - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	228,000	2,242,000	1,287,000	376,000	4,133,000
Residential - Add/Alter	7,000	439,000	387,000	55,400	888,400
Commercial - New	65,000	409,000	2,896,000	244,000	3,614,000
Commercial - Add/Alter	162,900	73,000	524,000	2,800	762,700
TOTAL	462,900	3,163,000	5,094,000	678,200	9,398,100
2001					
Residential - New	623,000	2,886,000	1,152,000	324,000	4,985,000
Residential - Add/Alter	161,500	228,300	217,500	67,800	675,100
Commercial - New	15,000	3,744,000	1,406,700	214,000	5,379,700
Commercial - Add/Alter	20,000	739,600	1,730,000	49,500	2,539,100
TOTAL	819,500	7,597,900	4,506,200	655,300	13,578,900
2002					
Residential - New	279,000	2,362,000	2,899,000	377,000	5,917,000
Residential - Add/Alter	28,000	323,100	302,400	70,000	723,500
Commercial - New	3,579,200	1,480,000	212,000	990,000	6,261,200
Commercial - Add/Alter	2,000	404,300	3,400,600	90,800	3,897,700
TOTAL	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
2003					
Residential - New	0	1,943,000	560,000	779,000	3,282,000
Residential - Add/Alter	15,000	515,200	168,850	183,000	882,050
Commercial - New	0	0	51,000	253,000	304,000
Commercial - Add/Alter	1,542,600	270,150	2,920,500	1,240,500	5,973,750
TOTAL	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
2004					
Residential - New	300,000	1,079,000	1,197,500	482,000	3,058,500
Residential - Add/Alter	12,000	52,200	308,950	27,000	400,150
Commercial - New	0	81,000	250,000	0	331,000
Commercial - Add/Alter	0	685,200	235,300	76,400	996,900
TOTAL	312,000	1,897,400	1,991,750	585,400	4,786,550
2005					
Residential - New	0	1,883,500	1,544,000	946,000	4,373,500
Residential - Add/Alter	134,500	131,300	306,600	78,500	650,900
Commercial - New	0	45,000	1,000,000	128,000	1,173,000
Commercial - Add/Alter	291,000	497,500	1,184,500	67,500	2,040,500
TOTAL	425,500	2,557,300	4,035,100	1,220,000	8,237,900
2006					
Residential - New	378,000	3,383,000	2,324,500	1,334,000	7,419,500
Residential - Add/Alter	34,000	305,700	262,154	26,700	628,554
Commercial - New	0	60,000	175,000	375,000	610,000
Commercial - Add/Alter	351,500	408,400	1,606,000	52,200	2,418,100
TOTAL	763,500	4,157,100	4,367,654	1,787,900	11,076,154
2007					
					Year to Date
Residential - New	527,000	3,934,500	1,247,000		5,708,500
Residential - Add/Alter	144,000	706,900	617,700		1,468,600
Commercial - New	0	889,000	6,475,000		7,364,000
Commercial - Add/Alter	98,500	637,700	6,681,000		7,417,200
TOTAL	769,500	6,168,100	15,020,700	0	21,958,300

Table 3.23

Kenai Construction

Kenai Annual Permit VOLUME by Type by Quarter - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	1	14	11	3	29
Residential - Add/Alter	2	18	18	7	45
Commercial - New	1	1	4	2	8
Commercial - Add/Alter	4	3	3	1	11
TOTAL	8	36	36	13	93
2001					
Residential - New	4	16	8	2	30
Residential - Add/Alter	5	13	8	5	31
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	1	10	4	3	18
TOTAL	11	42	23	11	87
2002					
Residential - New	2	18	19	3	42
Residential - Add/Alter	1	14	26	4	45
Commercial - New	1	3	2	3	9
Commercial - Add/Alter	1	2	12	10	25
TOTAL	5	37	59	20	121
2003					
Residential - New	0	13	3	6	22
Residential - Add/Alter	1	16	22	5	44
Commercial - New	0	0	2	2	4
Commercial - Add/Alter	7	11	18	8	44
TOTAL	8	40	45	21	114
2004					
Residential - New	3	5	8	4	20
Residential - Add/Alter	1	8	12	4	25
Commercial - New	0	2	1	0	3
Commercial - Add/Alter	0	15	10	6	31
TOTAL	4	30	31	14	79
2005					
Residential - New	0	11	8	5	24
Residential - Add/Alter	7	11	14	4	36
Commercial - New	0	2	1	1	4
Commercial - Add/Alter	3	9	10	4	26
TOTAL	10	33	33	14	90
2006					
Residential - New	2	16	14	5	37
Residential - Add/Alter	3	16	16	4	39
Commercial - New	0	1	1	1	3
Commercial - Add/Alter	9	9	12	4	34
TOTAL	14	42	43	14	113
2007					
				Year to Date	
Residential - New	4	17	12		33
Residential - Add/Alter	5	15	24		44
Commercial - New	0	2	4		6
Commercial - Add/Alter	2	9	4		15
TOTAL	11	43	44	0	98

Table 3.24

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Seldovia Sales

Seldovia 3rd Quarter GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	0	0	0	0	0	0	0	NA
MINING	0	0	0	0	0	0	0	NA
UTIL	85,051	83,105	86,100	93,978	95,245	117,755	22,510	23.6%
CONST	84,321	1,258,905	360,293	468,702	599,939	123,487	-476,452	-79.4%
MANU	2,123	4,229	11,801	16,674	642	6,288	5,646	879.4%
WHOLSL	260,778	309,959	329,987	421,628	414,788	478,446	63,658	15.3%
RETAIL	345,060	320,481	337,916	287,687	283,577	332,066	48,489	17.1%
TRNSWR	139,021	118,217	165,361	181,337	169,105	173,852	4,747	2.8%
INFO	49,180	52,288	81,697	73,829	71,892	191,935	120,043	167.0%
FININS	0	0	0	0	0	0	0	NA
RELEST	225,110	97,832	14,114	237,332	260,067	11,291	-248,776	-95.7%
PROTEC	15,125	98,930	8,817	19,675	18,226	105,406	87,180	478.3%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	559	1,211	17,795	215	3,576	4,919	1,343	37.6%
EDUSRV	0	0	0	0	0	0	0	NA
MEDSOC	900	780	780	0	0	0	0	NA
ARTREC	618	8,832	9,123	17,244	354	17,582	17,228	4866.7%
ACCMFS	427,870	399,699	304,376	373,664	492,917	393,901	-99,016	-20.1%
OTHSRV	2,977	4,154	8,534	4,660	19,308	17,934	-1,374	-7.1%
GOV	55,481	75,163	72,373	78,326	91,181	83,982	-7,199	-7.9%
TOTAL	1,694,174	2,833,785	1,809,067	2,274,951	2,520,817	2,058,844	-461,973	-18.3%
Annual Change		67.3%	-36.2%	25.8%	10.8%	-18.3%		

Table 4.1

For complete listing of Lines of Business, see page 13

Seldovia 3rd Quarter Gross Sales History	
1991	1,291,802
1992	2,462,782
1993	1,271,248
1994	1,707,670
1995	1,869,108
1996	2,438,766
1997	1,636,472
1998	1,584,201
1999	1,707,186
2000	1,693,636
2001	1,957,554
2002	1,694,174
2003	2,833,785
2004	1,809,067
2005	2,274,951
2006	2,520,817
2007	2,058,844

Table 4.2

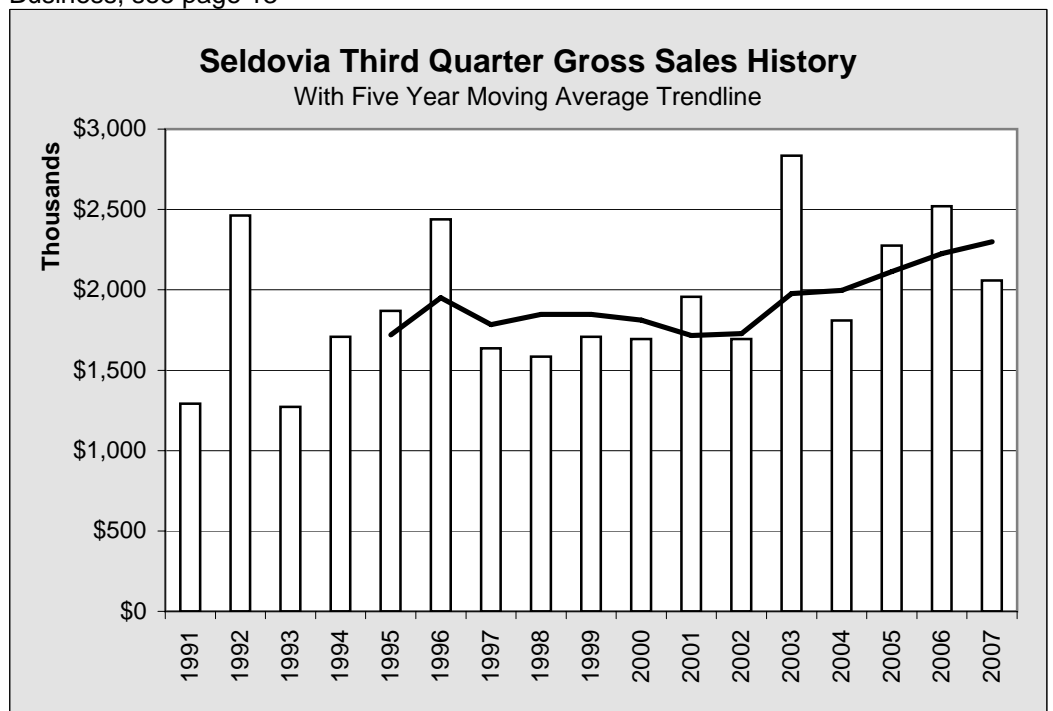


Chart 4.1

Seldovia Sales

Seldovia 3rd Quarter TAXABLE Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	0	0	0	0	0	0	0	NA
MINING	0	0	0	0	0	0	0	NA
UTIL	54,367	52,905	56,801	59,200	60,727	72,197	11,470	18.9%
CONST	5,551	7,900	6,920	8,366	12,958	8,383	-4,575	-35.3%
MANU	731	1,000	4,232	2,880	390	1,673	1,283	329.0%
WHOLSL	212,737	217,176	269,523	272,186	290,112	300,152	10,040	3.5%
RETAIL	300,149	261,400	303,942	260,491	258,004	300,340	42,336	16.4%
TRNSWR	79,683	65,183	95,164	106,186	89,673	135,423	45,750	51.0%
INFO	48,671	51,976	60,486	52,865	56,507	165,543	109,036	193.0%
FININS	0	0	0	0	0	0	0	NA
RELEST	8,649	11,050	10,256	16,671	9,015	7,991	-1,024	-11.4%
PROTEC	3,691	3,178	5,488	7,367	11,142	16,957	5,815	52.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	190	155	295	215	1,611	1,067	-544	-33.8%
EDUSRV	0	0	0	0	0	0	0	NA
MEDSOC	900	780	780	0	0	0	0	NA
ARTREC	618	562	1,063	542	354	4,329	3,975	1122.9%
ACCMFS	425,813	394,947	303,376	361,270	469,060	393,526	-75,534	-16.1%
OTHSRV	2,817	3,538	4,843	2,304	19,060	9,189	-9,871	-51.8%
GOV	47,422	68,569	58,969	64,749	69,165	64,772	-4,393	-6.4%
TOTAL	1,191,989	1,140,319	1,182,138	1,215,292	1,347,778	1,481,542	133,764	9.9%
Annual Change		-4.3%	3.7%	2.8%	10.9%	9.9%		

Table 4.3

For complete listing of Lines of Business, see page 13

Seldovia 3rd Quarter Taxable Sales History	
1991	978,212
1992	1,031,257
1993	996,227
1994	1,061,682
1995	1,306,693
1996	1,184,616
1997	1,199,774
1998	1,251,027
1999	1,144,627
2000	1,241,108
2001	1,207,525
2002	1,191,989
2003	1,140,319
2004	1,182,138
2005	1,215,292
2006	1,347,778
2007	1,481,542

Table 4.4

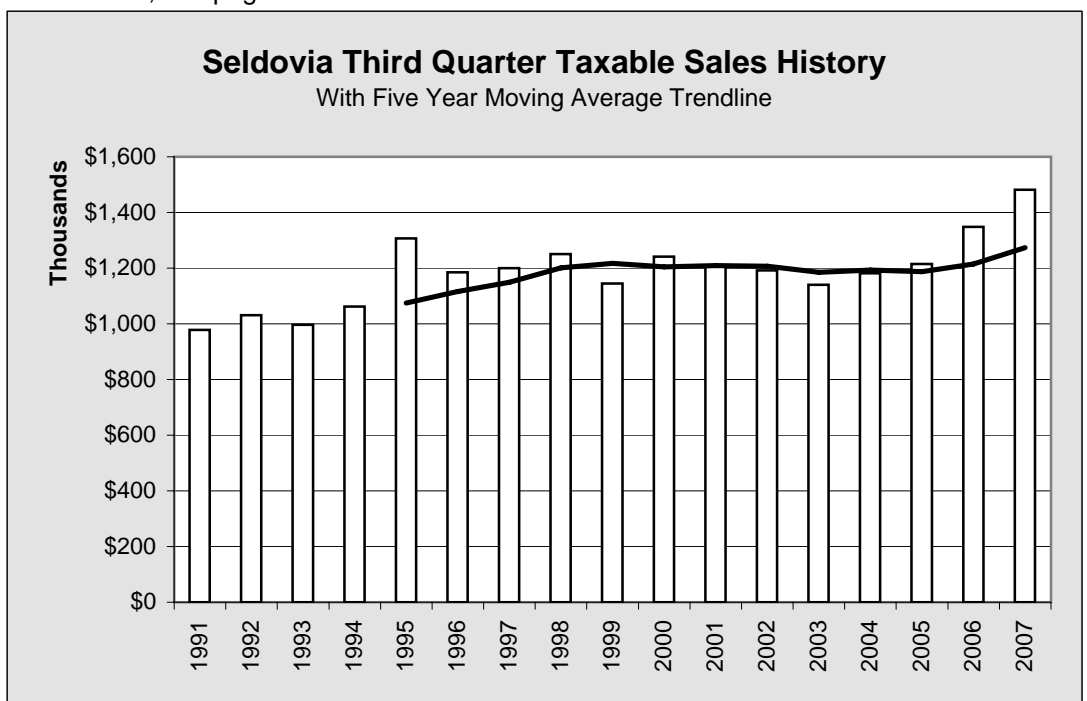


Chart 4.2

Seldovia Sales

Seldovia YTD 9/30 GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	0	0	0	0	0	1	1	NA
MINING	0	0	0	0	0	24	24	NA
UTIL	278,958	269,058	249,519	278,790	312,996	344,951	31,955	10.2%
CONST	197,867	1,502,545	1,725,480	1,351,896	873,827	1,069,726	195,899	22.4%
MANU	8,155	7,933	21,175	23,392	12,259	8,574	-3,685	-30.1%
WHOLSL	777,291	879,293	949,184	1,121,284	1,209,259	1,357,433	148,174	12.3%
RETAIL	772,410	785,268	801,180	691,822	677,481	775,820	98,339	14.5%
TRNSWR	212,644	203,719	251,441	270,661	329,864	291,875	-37,989	-11.5%
INFO	149,221	147,808	222,166	223,635	224,491	421,965	197,474	88.0%
FININS	0	0	0	0	0	0	0	NA
RELEST	407,046	356,986	34,503	672,196	1,252,856	52,632	-1,200,224	-95.8%
PROTEC	70,228	119,652	25,778	27,888	39,809	271,687	231,878	582.5%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	6,778	30,199	33,440	15,238	8,955	38,400	29,445	328.8%
EDUSRV	847	0	0	455	0	615	615	NA
MEDSOC	1,980	2,160	1,680	0	0	24,116	24,116	NA
ARTREC	12,555	18,951	21,747	51,344	23,903	37,436	13,533	56.6%
ACCMFS	767,976	764,417	609,471	694,258	904,012	1,063,977	159,965	17.7%
OTHSRV	8,544	14,786	9,985	8,109	23,135	37,239	14,104	61.0%
GOV	188,441	207,470	229,035	226,252	314,927	287,816	-27,111	-8.6%
TOTAL	3,860,941	5,310,245	5,185,784	5,657,220	6,207,774	6,084,287	-123,487	-2.0%
Annual Change		37.5%	-2.3%	9.1%	9.7%	-2.0%		

Table 4.5

For complete listing of Lines of Business, see page 13

Seldovia YTD 9/30 Gross Sales History	
1991	3,876,082
1992	4,323,606
1993	3,304,356
1994	3,925,214
1995	4,634,581
1996	4,709,750
1997	3,893,982
1998	3,851,038
1999	4,003,432
2000	4,371,228
2001	4,329,670
2002	3,860,941
2003	5,310,245
2004	5,185,784
2005	5,657,220
2006	6,207,774
2007	6,084,287

Table 4.6

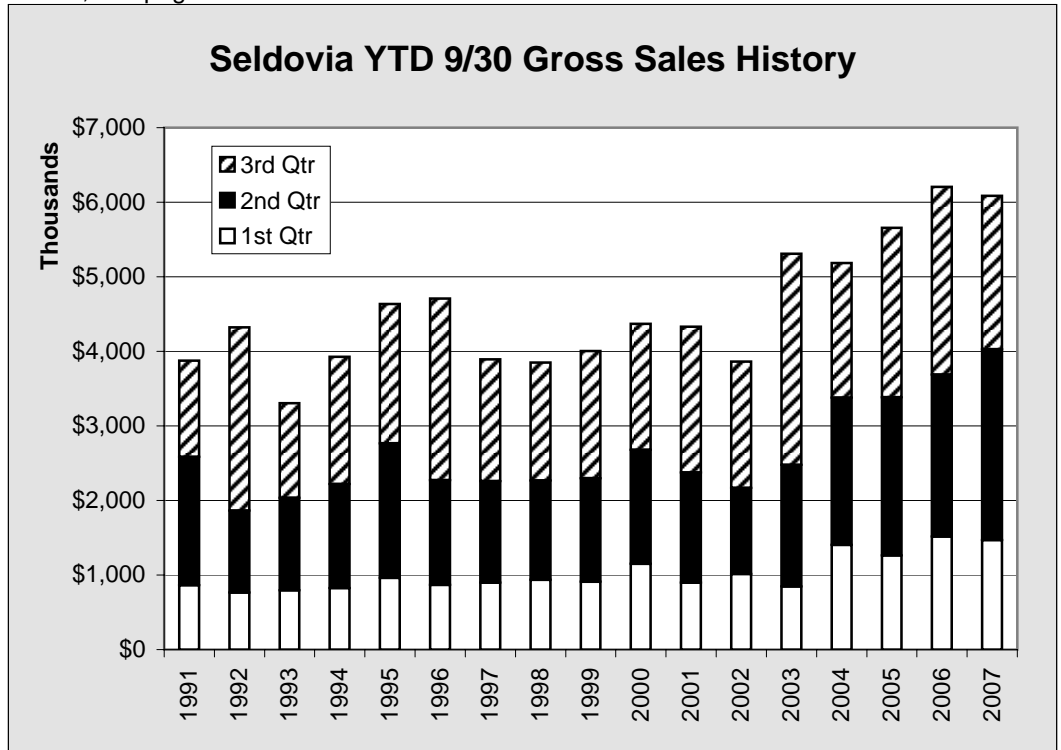


Chart 4.3

Seldovia Sales

Seldovia YTD 9/30 TAXABLE Sales by Industry - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	0	0	0	0	0	1	1	NA
MINING	0	0	0	0	0	16	16	NA
UTIL	161,686	156,909	151,404	163,381	181,819	201,584	19,765	
CONST	22,161	19,977	19,854	20,636	27,801	22,892	-4,909	-17.7%
MANU	2,963	2,027	6,557	8,686	3,230	2,792	-438	-13.6%
WHOLSL	547,621	600,959	672,639	682,115	741,771	808,298	66,527	9.0%
RETAIL	680,823	658,321	698,346	615,114	598,781	700,256	101,475	16.9%
TRNSWR	119,729	120,847	143,156	160,587	138,300	206,640	68,340	49.4%
INFO	147,897	147,342	168,018	157,924	161,107	345,940	184,833	114.7%
FININS	0	0	0	0	0	0	0	NA
RELEST	28,551	28,552	25,830	34,250	30,698	25,189	-5,509	-17.9%
PROTEC	15,970	12,817	14,665	14,680	27,948	36,823	8,875	31.8%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	3,230	3,153	1,867	1,597	2,400	2,193	-207	-8.6%
EDUSRV	847	0	0	455	0	315	315	NA
MEDSOC	1,980	2,160	1,680	0	0	0	0	NA
ARTREC	768	1,234	1,179	1,227	1,960	5,278	3,318	169.3%
ACCMFS	761,388	753,901	604,200	674,421	802,131	859,945	57,814	7.2%
OTHSRV	6,964	11,049	6,221	4,782	20,953	20,364	-589	-2.8%
GOV	161,865	183,007	172,837	180,595	219,098	228,561	9,463	4.3%
TOTAL	2,664,443	2,702,255	2,688,453	2,720,450	2,957,997	3,467,087	509,090	17.2%
Annual Change		1.4%	-0.5%	1.2%	8.7%	17.2%		

Table 4.7

For complete listing of Lines of Business, see page 13

Seldovia YTD 9/30 Taxable Sales History	
1991	2,396,411
1992	2,395,345
1993	2,318,184
1994	2,480,891
1995	2,891,320
1996	2,760,241
1997	2,750,177
1998	2,781,636
1999	2,630,027
2000	2,828,456
2001	2,747,113
2002	2,664,443
2003	2,702,255
2004	2,688,453
2005	2,720,450
2006	2,957,997
2007	3,467,087

Table 4.8

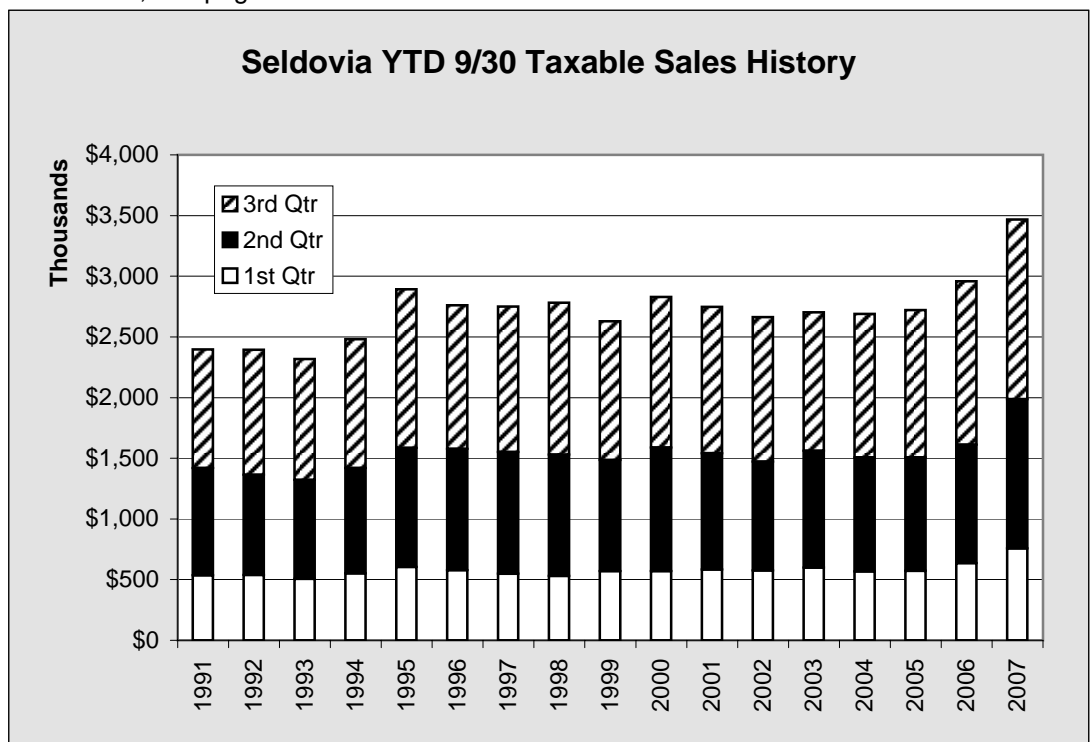


Chart 4.8

Seldovia Sales

Seldovia Annual GROSS Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	770	0	0	0	0	0	0	NA
MINING	0	0	0	0	0	0	0	NA
UTIL	400,583	370,397	356,192	329,763	371,471	434,916	63,445	17.1%
CONST	445,109	264,558	2,241,387	2,431,728	1,482,392	1,030,138	-452,254	-30.5%
MANU	8,413	11,737	8,028	23,842	24,294	12,259	-12,035	-49.5%
WHOLSL	1,254,017	1,047,098	1,174,485	1,306,023	1,486,381	1,598,598	112,217	7.5%
RETAIL	1,036,303	976,457	991,702	996,391	864,093	847,735	-16,358	-1.9%
TRNSWR	215,698	224,878	205,819	264,611	289,778	358,162	68,384	23.6%
INFO	195,779	210,057	249,118	291,043	314,041	306,055	-7,986	-2.5%
FININS	820	0	0	0	0	0	0	NA
RELEST	542,110	466,665	621,229	1,463,127	806,361	1,325,657	519,296	64.4%
PROTEC	100,130	100,730	200,463	90,775	40,944	155,502	114,558	279.8%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	16,165	7,259	31,051	34,144	15,698	10,483	-5,215	-33.2%
EDUSRV	0	847	0	0	455	0	-455	-100.0%
MEDSOC	3,774	1,980	2,160	1,680	0	0	0	NA
ARTREC	6,026	17,656	25,047	22,026	51,481	34,858	-16,623	-32.3%
ACCMFS	749,932	851,389	859,208	754,123	795,422	1,011,603	216,181	27.2%
OTHSRV	9,638	10,134	17,870	19,300	16,110	34,255	18,145	112.6%
GOV	264,204	256,035	275,795	301,255	310,771	402,424	91,653	29.5%
TOTAL	5,249,471	4,817,877	7,259,554	8,329,831	6,869,692	7,562,645	692,953	10.1%
Annual Change		-8.2%	50.7%	14.7%	-17.5%	10.1%		

Table 4.9

For complete listing of Lines of Business, see page 13

Seldovia Annual Gross Sales History	
1991	4,700,512
1992	5,233,059
1993	4,251,941
1994	5,275,307
1995	5,837,861
1996	5,729,992
1997	4,773,255
1998	4,723,739
1999	4,844,770
2000	5,267,325
2001	5,249,471
2002	4,817,877
2003	7,259,554
2004	8,329,831
2005	6,869,692
2006	7,562,645

Table 4.10

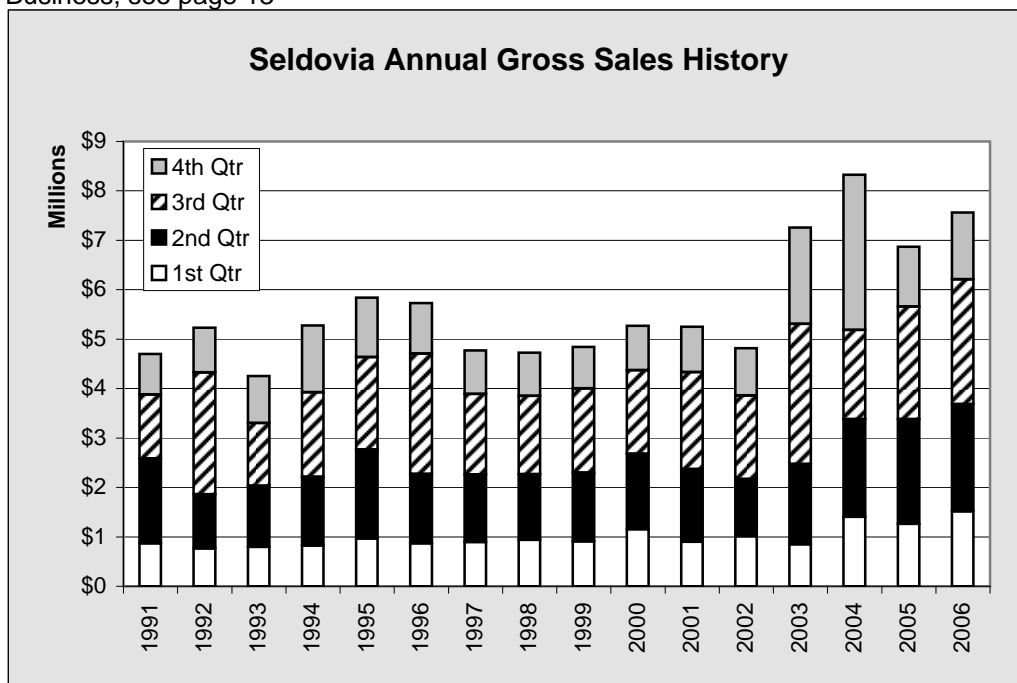


Chart 4.5

Seldovia Sales

Seldovia Annual TAXABLE Sales by Industry - 2001 -2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	599	0	0	0	0	0	0	NA
MINING	0	0	0	0	0	0	0	NA
UTIL	212,120	212,258	205,561	195,100	217,984	252,209	34,225	15.7%
CONST	34,564	23,653	29,348	26,204	29,768	34,880	5,112	17.2%
MANU	3,418	4,445	2,027	8,636	8,788	3,230	-5,558	-63.2%
WHOLSL	822,559	706,740	766,780	856,967	880,245	930,613	50,368	5.7%
RETAIL	918,964	857,465	835,001	861,880	765,273	749,570	-15,703	-2.1%
TRNSWR	126,992	124,822	121,847	146,351	164,217	144,402	-19,815	-12.1%
INFO	187,780	208,415	241,184	215,162	224,259	221,026	-3,233	-1.4%
FININS	820	0	0	0	0	0	0	NA
RELEST	40,660	33,106	39,505	50,572	46,686	67,186	20,500	43.9%
PROTEC	15,737	19,491	15,167	21,638	23,339	48,115	24,776	106.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	7,300	3,270	3,197	2,571	2,057	2,416	359	17.5%
EDUSRV	0	847	0	0	455	0	-455	-100.0%
MEDSOC	3,774	1,980	2,160	1,680	0	0	0	NA
ARTREC	954	1,679	1,980	1,328	1,364	2,394	1,030	75.5%
ACCMFS	739,250	844,801	848,402	747,802	772,372	907,362	134,990	17.5%
OTHSRV	8,228	8,411	13,453	13,871	12,230	31,481	19,251	157.4%
GOV	235,560	221,006	251,332	236,550	231,559	272,173	40,614	17.5%
TOTAL	3,359,279	3,272,389	3,376,944	3,386,312	3,380,596	3,667,057	286,461	8.5%
Annual Change		-2.6%	3.2%	0.3%	-0.2%	8.5%		

Table 4.11

For complete listing of Lines of Business, see page 13

Seldovia Annual Taxable Sales History	
1991	2,960,303
1992	2,922,385
1993	2,911,600
1994	3,117,185
1995	3,576,948
1996	3,430,309
1997	3,336,023
1998	3,398,293
1999	3,229,249
2000	3,418,123
2001	3,359,279
2002	3,272,389
2003	3,376,944
2004	3,386,312
2005	3,380,596
2006	3,667,057

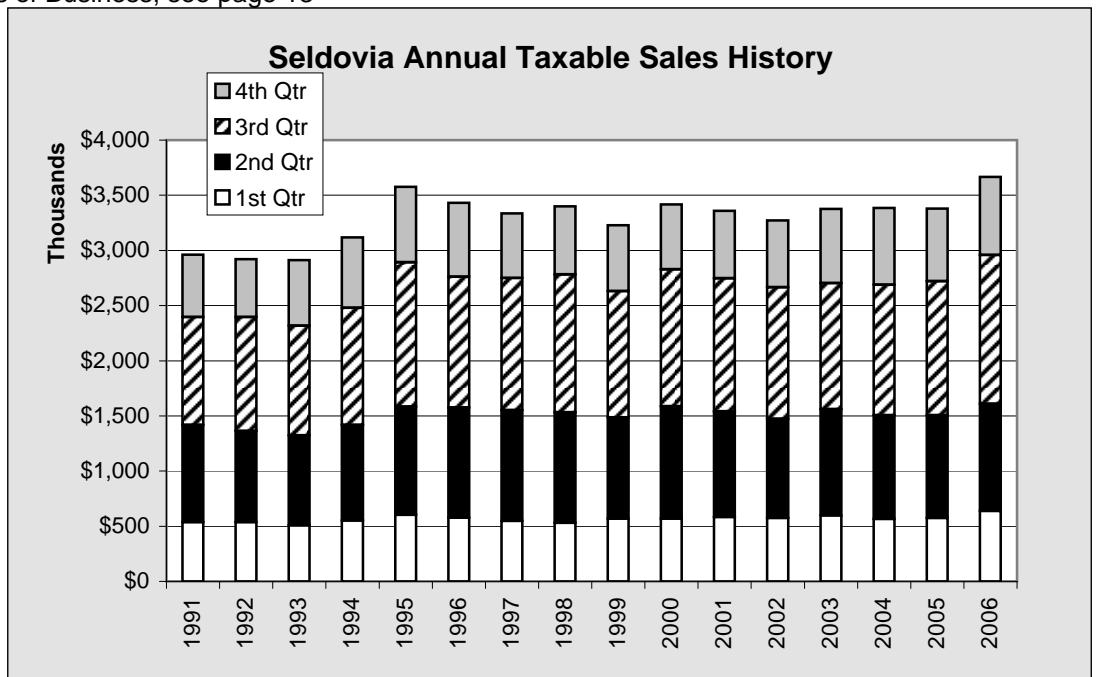


Table 4.12

Chart 4.6

Seldovia Sales

Seldovia GROSS Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	0	1	0		1
Mining	16	8	0		24
Utilities	125,641	101,555	117,755		344,951
Construction	129,681	816,558	123,487		1,069,726
Manufacturing	684	1,602	6,288		8,574
Wholesale	415,748	463,239	478,446		1,357,433
Retail	167,414	276,340	332,066		775,820
Transportation, Warehousing	237	117,786	173,852		291,875
Information	81,510	148,520	191,935		421,965
Finance, Insurance	0	0	0		0
Real Estate, Rentals, Leasing	28,081	13,260	11,291		52,632
Professional, Scientific, Technical	26,920	139,361	105,406		271,687
Management of Companies, Enterprises	0	0	0		0
Administration, Support, Waste Mgmt., Remediation	98	33,383	4,919		38,400
Educational Services	300	315	0		615
Health and Social Services	24,116	0	0		24,116
Arts, Entertainment, Recreation	8,503	11,351	17,582		37,436
Accommodation, Food Services	321,538	348,538	393,901		1,063,977
Other Services	8,479	10,826	17,934		37,239
Public Administration	127,330	76,504	83,982		287,816
TOTAL	1,466,296	2,559,147	2,058,844	0	6,084,287

Table 4.13

Seldovia TAXABLE Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	0	1	0		1
Mining	16	0	0		16
Utilities	70,415	58,972	72,197		201,584
Construction	7,431	7,078	8,383		22,892
Manufacturing	619	500	1,673		2,792
Wholesale	221,229	286,917	300,152		808,298
Retail	147,999	251,917	300,340		700,256
Transportation, Warehousing	237	70,980	135,423		206,640
Information	58,255	122,142	165,543		345,940
Finance, Insurance	0	0	0		0
Real Estate, Rentals, Leasing	10,367	6,831	7,991		25,189
Professional, Scientific, Technical	7,782	12,084	16,957		36,823
Management of Companies, Enterprises	0	0	0		0
Administration, Support, Waste Mgmt., Remediation	98	1,028	1,067		2,193
Educational Services	0	315	0		315
Health and Social Services	0	0	0		0
Arts, Entertainment, Recreation	69	880	4,329		5,278
Accommodation, Food Services	120,241	346,178	393,526		859,945
Other Services	5,759	5,416	9,189		20,364
Public Administration	106,286	57,503	64,772		228,561
TOTAL	756,803	1,228,742	1,481,542	0	3,467,087

Table 4.14

Seldovia Sales

Seldovia GROSS Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	119,187	98,564	95,245	121,920	434,916
Construction	109,756	164,132	599,939	156,311	1,030,138
Manufacturing	9,590	2,027	642	0	12,259
Wholesale	375,650	418,821	414,788	389,339	1,598,598
Retail	144,744	249,160	283,577	170,254	847,735
Transportation, Warehousing	36,307	124,452	169,105	28,298	358,162
Information	76,220	76,379	71,892	81,564	306,055
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	419,507	573,282	260,067	72,801	1,325,657
Professional, Scientific, Technical	7,933	13,650	18,226	115,693	155,502
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	173	5,206	3,576	1,528	10,483
Educational Services	0	0	0	0	0
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	11,494	12,055	354	10,955	34,858
Accommodation, Food Services	87,746	323,349	492,917	107,591	1,011,603
Other Services	877	2,950	19,308	11,120	34,255
Public Administration	117,936	105,810	91,181	87,497	402,424
TOTAL	1,517,120	2,169,837	2,520,817	1,354,871	7,562,645

Table 4.15

Seldovia GROSS Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	90,417	94,395	93,978	92,681	371,471
Construction	434,659	448,535	468,702	130,496	1,482,392
Manufacturing	6,199	519	16,674	902	24,294
Wholesale	303,787	395,869	421,628	365,097	1,486,381
Retail	156,879	247,256	287,687	172,271	864,093
Transportation, Warehousing	354	88,970	181,337	19,117	289,778
Information	69,376	80,430	73,829	90,406	314,041
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	13,621	421,243	237,332	134,165	806,361
Professional, Scientific, Technical	3,704	4,509	19,675	13,056	40,944
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	6,745	8,278	215	460	15,698
Educational Services	0	455	0	0	455
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	16,789	17,311	17,244	137	51,481
Accommodation, Food Services	89,088	231,506	373,664	101,164	795,422
Other Services	2,971	478	4,660	8,001	16,110
Public Administration	67,146	80,780	78,326	84,519	310,771
TOTAL	1,261,735	2,120,534	2,274,951	1,212,472	6,869,692

Table 4.16

Seldovia Sales

Seldovia TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	66,166	54,926	60,727	70,390	252,209
Construction	6,985	7,858	12,958	7,079	34,880
Manufacturing	2,813	27	390	0	3,230
Wholesale	188,181	263,478	290,112	188,842	930,613
Retail	124,028	216,749	258,004	150,789	749,570
Transportation, Warehousing	296	48,331	89,673	6,102	144,402
Information	54,962	49,638	56,507	59,919	221,026
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	12,331	9,352	9,015	36,488	67,186
Professional, Scientific, Technical	5,173	11,633	11,142	20,167	48,115
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	173	616	1,611	16	2,416
Educational Services	0	0	0	0	0
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	43	1,563	354	434	2,394
Accommodation, Food Services	87,176	245,895	469,060	105,231	907,362
Other Services	877	1,016	19,060	10,528	31,481
Public Administration	87,490	62,443	69,165	53,075	272,173
TOTAL	636,694	973,525	1,347,778	709,060	3,667,057

Table 4.17

Seldovia TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	50,931	53,250	59,200	54,603	217,984
Construction	4,655	7,615	8,366	9,132	29,768
Manufacturing	5,699	107	2,880	102	8,788
Wholesale	174,069	235,860	272,186	198,130	880,245
Retail	136,588	218,035	260,491	150,159	765,273
Transportation, Warehousing	354	54,047	106,186	3,630	164,217
Information	50,030	55,029	52,865	66,335	224,259
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	8,816	8,763	16,671	12,436	46,686
Professional, Scientific, Technical	3,704	3,609	7,367	8,659	23,339
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	245	1,137	215	460	2,057
Educational Services	0	455	0	0	455
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	163	522	542	137	1,364
Accommodation, Food Services	87,348	225,803	361,270	97,951	772,372
Other Services	2,000	478	2,304	7,448	12,230
Public Administration	48,415	67,431	64,749	50,964	231,559
TOTAL	573,017	932,141	1,215,292	660,146	3,380,596

Table 4.18

Seldovia Construction

Seldovia 3rd Quarter Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	10,000	308,000	150,000	0	0	0	25,000	
Residential Alter/Add	5,525	10,500	0	0	30,000	0	15,800	
Commercial New	0	0	1,685,000	0	0	0	0	
Commercial Alter/Add	0	0	0	0	500	0	20,000	
Total	15,525	318,500	1,835,000	0	30,500	0	60,800	
Annual Change		1951.5%	476.1%	-100.0%	NA	-100.0%	NA	

Table 4.19

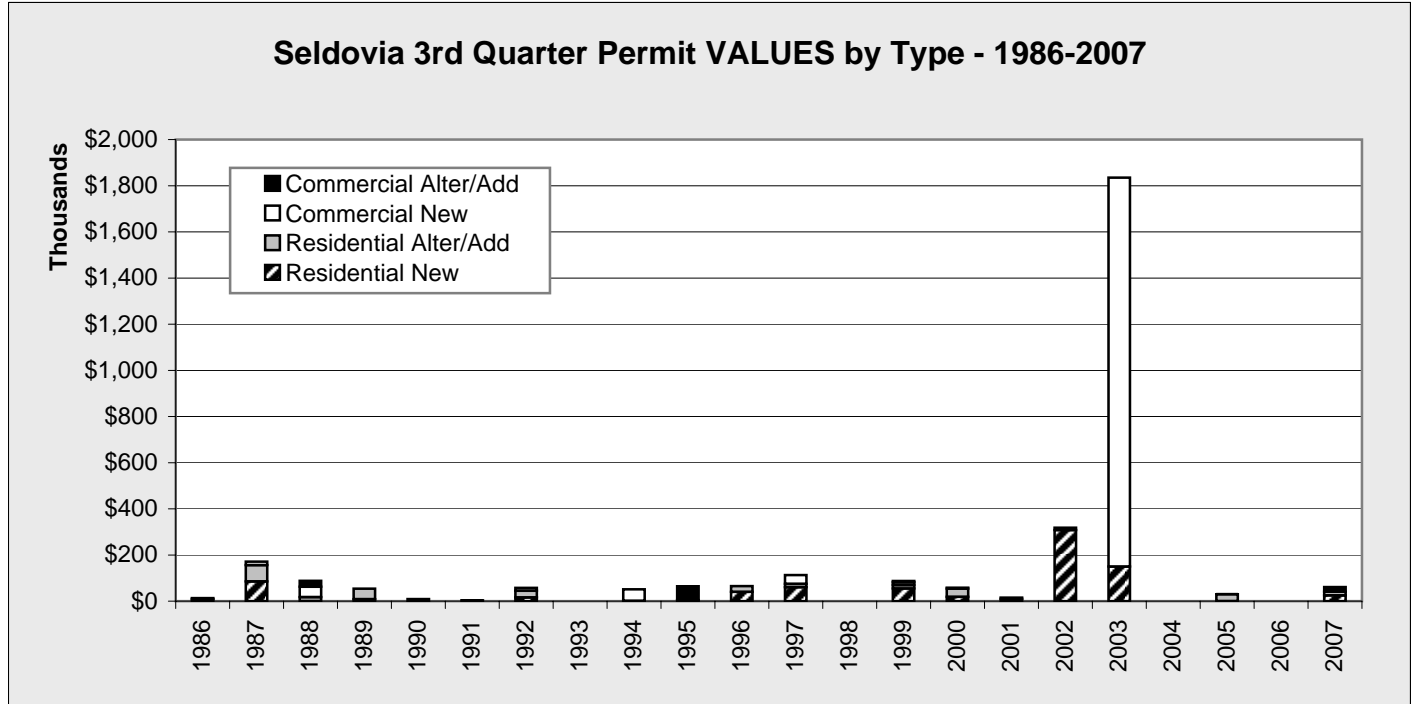


Chart 4.7

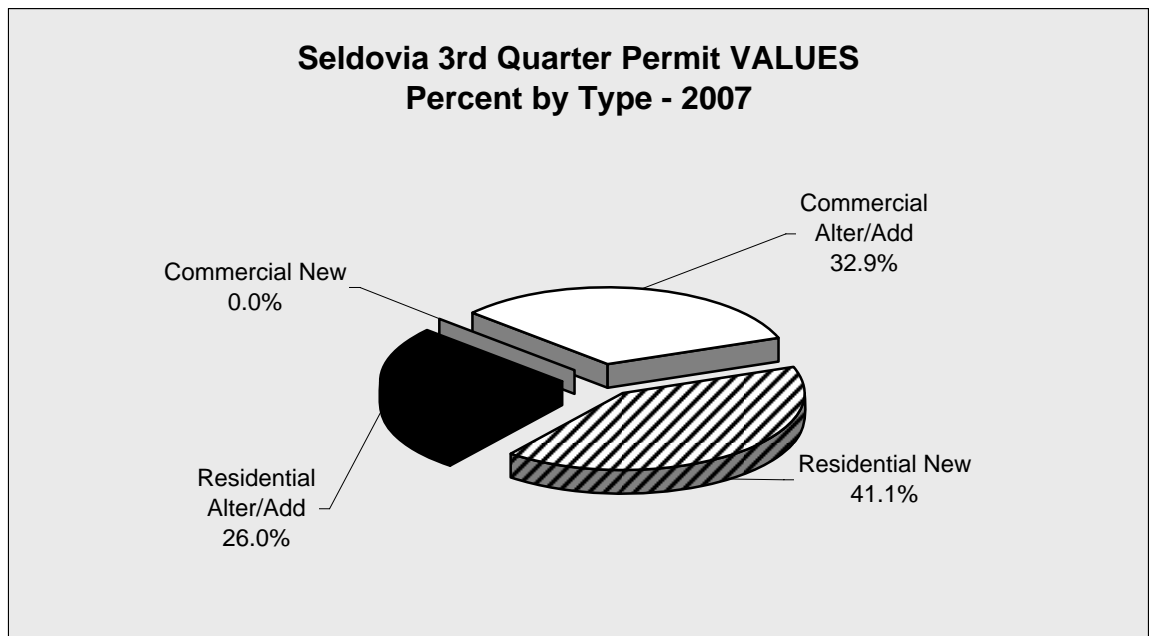


Chart 4.8

Seldovia Construction

Seldovia 3rd Quarter Permit VOLUME by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	1	2	1	0	0	0	1	1
Residential Alter/Add	4	2	0	0	1	0	4	4
Commercial New	0	0	3	0	0	0	0	0
Commercial Alter/Add	0	0	1	0	1	0	2	2
Total	5	4	5	0	2	0	7	7
Annual Change		-20.0%	25.0%	-100.0%	NA	-100.0%	NA	

Table 4.20

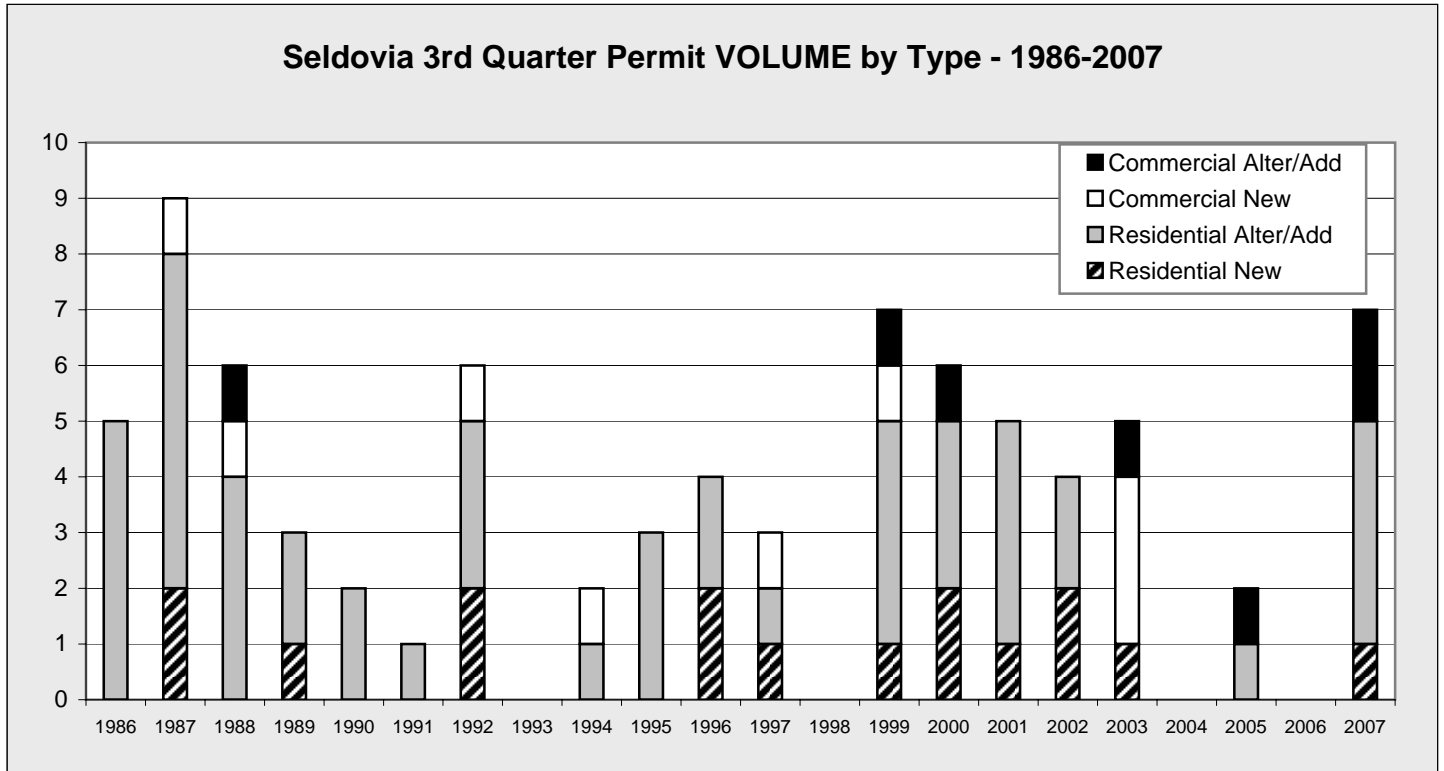


Chart 4.9

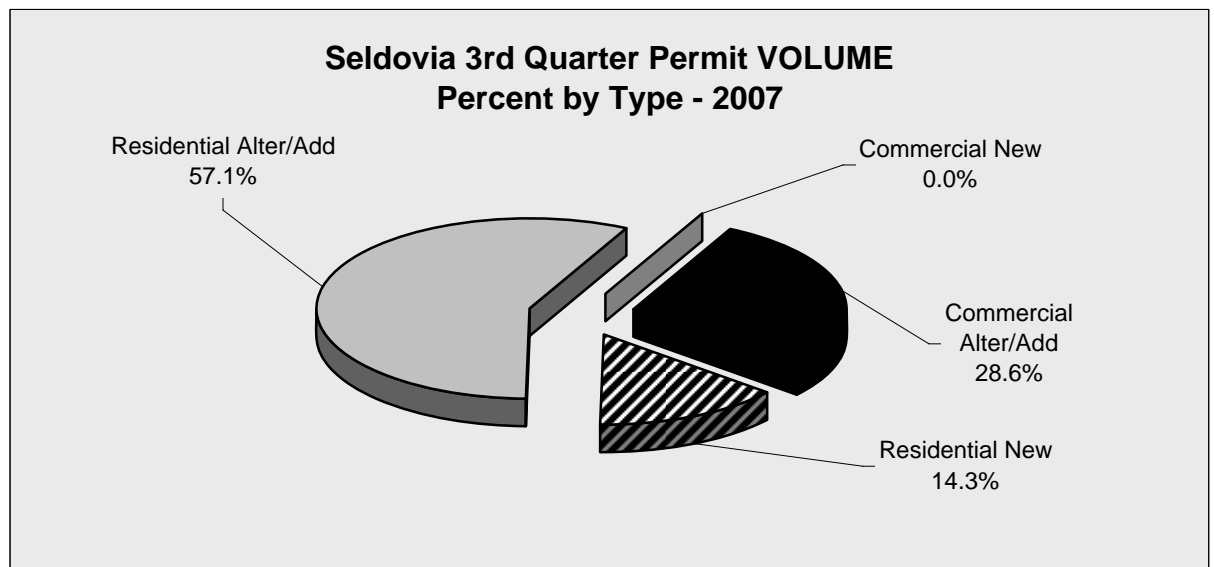


Chart 4.10

Seldovia Construction

Seldovia YTD 9/30 Permit VALUES by Type - 2001-2007 - in \$

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	35,000	308,000	150,000	170,000	300,000	85,000	252,000	196.5%
Residential Alter/Add	5,525	28,500	31,000	6,200	49,000	32,000	60,800	90.0%
Commercial New	0	0	1,685,000	0	8,000	0	2,000	NA
Commercial Alter/Add	10,000	0	0	0	154,500	0	28,000	NA
Total	50,525	336,500	1,866,000	176,200	511,500	117,000	342,800	193.0%
Annual Change		566.0%	454.5%	-90.6%	190.3%	-77.1%	193.0%	

Table 4.21

Seldovia YTD 9/30 Permit VALUES by Type - 1986-2007

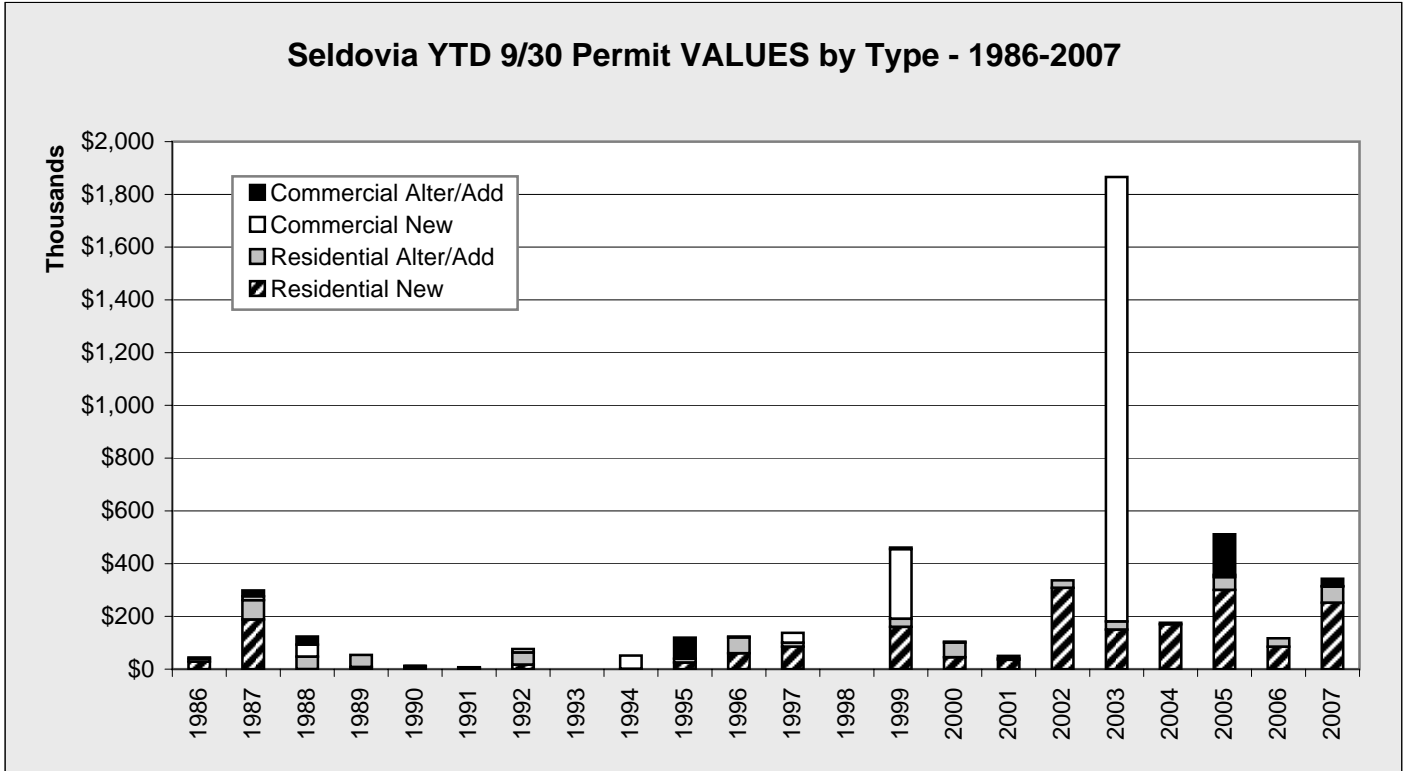


Chart 4.11

**Seldovia YTD 9/30 Permit VALUES
Percent by Type - 2007**

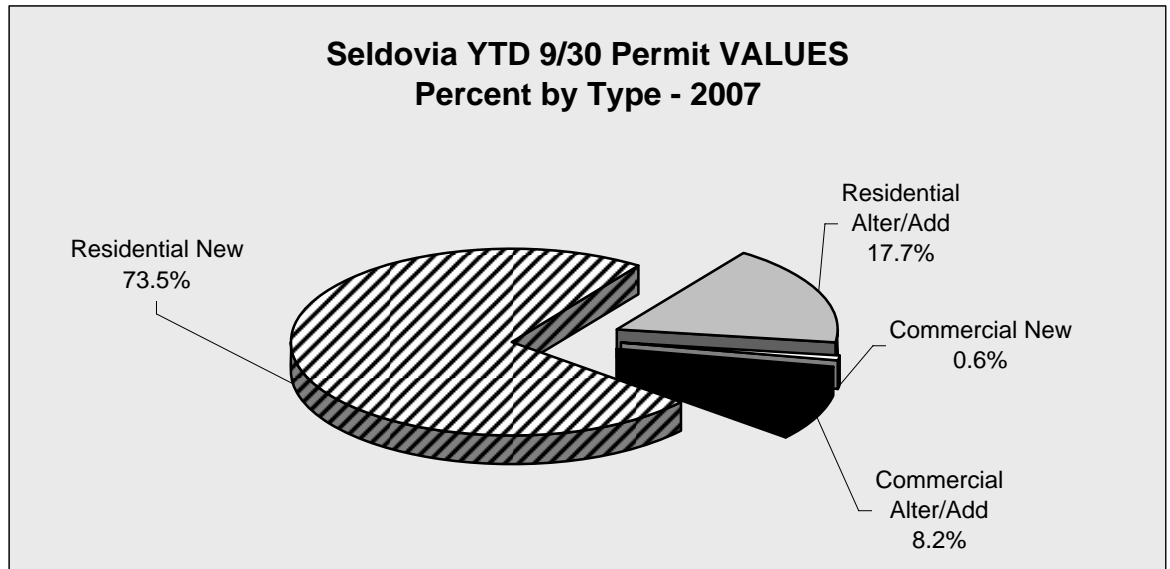


Chart 4.12

Seldovia Construction

Seldovia YTD 9/30 Permit VOLUME by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	2	2	1	2	2	3	4	1
Residential Alter/Add	4	5	3	2	3	3	9	6
Commercial New	0	0	3	0	1	0	1	1
Commercial Alter/Add	1	0	1	0	3	1	3	2
Total	7	7	8	4	9	7	17	10
Annual Change		0.0%	14.3%	-50.0%	125.0%	-22.2%	142.9%	

Table 4.22

Seldovia YTD 9/30 Permit VOLUME by Type - 1986-2007

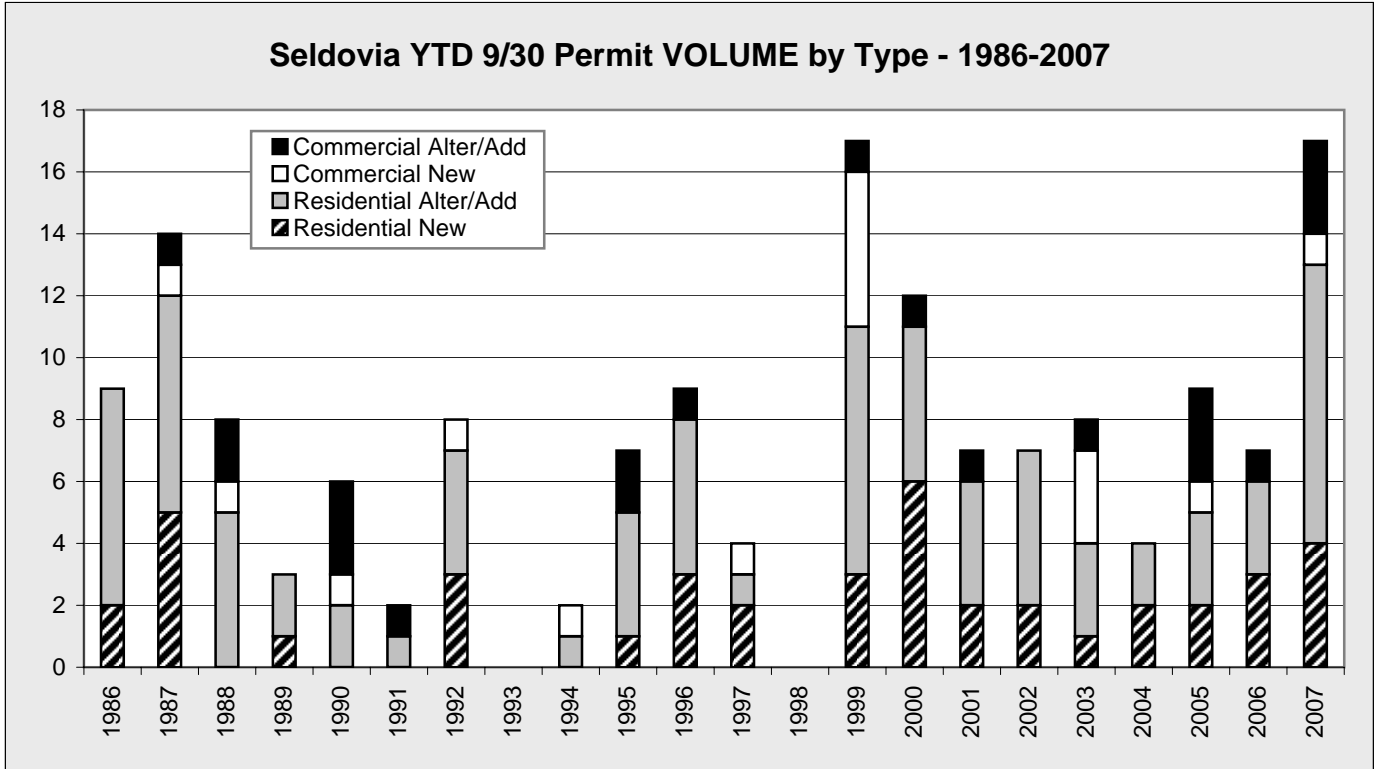


Chart 4.13

Seldovia YTD 9/30 Permit VOLUME Percent by Type - 2007

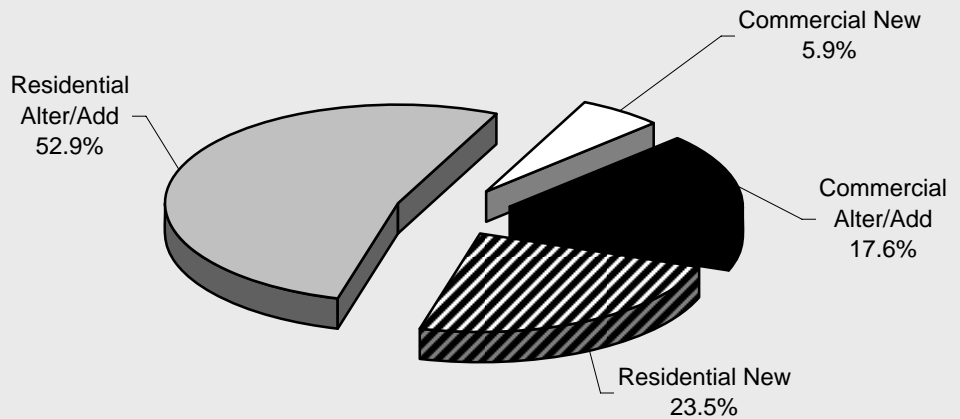


Chart 4.14

Seldovia Construction

Seldovia Annual Permit VALUE by Type by Quarter - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	18,000	8,000	19,000	0	45,000
Residential - Add/Alter	6,000	14,300	35,400	5,000	60,700
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	3,500	0	3,500
TOTAL	24,000	22,300	57,900	5,000	109,200
2001					
Residential - New	0	25,000	10,000	0	35,000
Residential - Add/Alter	0	0	5,525	5,000	10,525
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	10,000	0	0	10,000	20,000
TOTAL	10,000	25,000	15,525	15,000	65,525
2002					
Residential - New	0	0	308,000	0	308,000
Residential - Add/Alter	10,000	8,000	10,500	20,000	48,500
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	10,000	8,000	318,500	20,000	356,500
2003					
Residential - New	0	0	150,000	26,000	176,000
Residential - Add/Alter	31,000	0	0	3,000	34,000
Commercial - New	0	0	1,685,000	7,500	1,692,500
Commercial - Add/Alter	0	0	0	0	0
TOTAL	31,000	0	1,835,000	36,500	1,902,500
2004					
Residential - New	20,000	150,000	0	0	170,000
Residential - Add/Alter	0	6,200	0	0	6,200
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	20,000	156,200	0	0	176,200
2005					
Residential - New	0	300,000	0	0	300,000
Residential - Add/Alter	15,000	4,000	30,000	0	49,000
Commercial - New	0	8,000	0	0	8,000
Commercial - Add/Alter	0	154,000	500	500	155,000
TOTAL	15,000	466,000	30,500	500	512,000
2006					
Residential - New	30,000	55,000	0	0	85,000
Residential - Add/Alter	0	32,000	0	0	32,000
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	18,000	18,000
TOTAL	30,000	87,000	0	18,000	135,000
2007					Year to Date
Residential - New	0	227,000	25,000		252,000
Residential - Add/Alter	15,000	30,000	15,800		60,800
Commercial - New	0	2,000	0		2,000
Commercial - Add/Alter	0	8,000	20,000		28,000
TOTAL	15,000	267,000	60,800	0	342,800

Table 4.23

Seldovia Construction

Seldovia Annual Permit VALUE by Type by Quarter - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	2	2	2	0	6
Residential - Add/Alter	1	1	3	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	3	6	1	13
2001					
Residential - New	0	1	1	0	2
Residential - Add/Alter	0	0	4	1	5
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	1	0	0	1	2
TOTAL	1	1	5	2	9
2002					
Residential - New	0	0	2	0	2
Residential - Add/Alter	1	2	2	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	2	4	1	8
2003					
Residential - New	0	0	1	2	3
Residential - Add/Alter	3	0	0	1	4
Commercial - New	0	0	3	1	4
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	0	5	4	12
2004					
Residential - New	1	1	0	0	2
Residential - Add/Alter	0	2	0	0	2
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	3	0	0	4
2005					
Residential - New	0	2	0	0	2
Residential - Add/Alter	1	1	1	0	3
Commercial - New	0	1	0	0	1
Commercial - Add/Alter	0	2	1	1	4
TOTAL	1	6	2	1	10
2006					
Residential - New	1	2	0	0	3
Residential - Add/Alter	0	3	0	0	3
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	1	0	1	2
TOTAL	1	6	0	1	8
2007					Year to Date
Residential - New	0	3	1		4
Residential - Add/Alter	1	4	4		9
Commercial - New	0	1	0		1
Commercial - Add/Alter	0	1	2		3
TOTAL	1	9	7	0	17

Table 4.24

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Seward Sales

Seward 3rd Quarter GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	23,611	74,292	31,320	27,445	199,754	531,917	332,163	166.3%
MINING	133,354	49,094	89,202	127,576	0	52,443	52,443	NA
UTIL	732,212	717,645	428	936,281	1,230,113	1,070,111	-160,002	-13.0%
CONST	1,967,191	9,101,901	5,883,633	6,846,122	9,574,353	3,152,498	-6,421,855	-67.1%
MANU	4,160,887	3,732,366	5,084,837	5,462,477	4,079,526	6,758,281	2,678,755	65.7%
WHOLSL	4,983,735	4,542,363	6,778,221	7,173,079	8,673,074	8,860,379	187,305	2.2%
RETAIL	13,078,692	13,281,912	14,020,001	17,263,672	17,821,769	19,958,183	2,136,414	12.0%
TRNSWR	14,369,697	13,225,583	14,532,091	14,587,173	15,354,506	17,086,733	1,732,227	11.3%
INFO	965,993	982,139	1,086,464	1,005,218	1,359,810	1,131,017	-228,793	-16.8%
FININS	2,390	319	1,218	1,414	3,291	3,528	237	7.2%
RELEST	3,428,839	3,061,241	3,162,339	2,432,005	2,242,794	2,118,256	-124,538	-5.6%
PROTEC	331,459	492,391	238,036	371,537	687,133	417,752	-269,381	-39.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	851,219	761,199	663,398	476,146	480,483	538,145	57,662	12.0%
EDUSRV	1,172	11,299	24,409	22,544	18,417	25,383	6,966	37.8%
MEDSOC	375,257	444,065	418,877	407,814	468,006	508,207	40,201	8.6%
ARTREC	50,480	17,581	10,337	9,535	70,105	25,147	-44,958	-64.1%
ACCMFS	8,946,043	8,994,862	9,470,509	10,382,027	10,995,792	11,694,863	699,071	6.4%
OTHSRV	853,467	766,431	855,444	1,043,782	888,324	2,246,584	1,358,260	152.9%
GOV	1,465,951	1,451,502	1,560,394	1,614,203	1,647,369	1,649,505	2,136	0.1%
TOTAL	56,721,649	61,708,185	63,911,158	70,190,050	75,794,619	77,828,932	2,034,313	2.7%
Annual Change		8.8%	3.6%	9.8%	8.0%	2.7%		

Table 5.1

For complete listing of Lines of Business, see page 13

Seward 3rd Quarter Gross Sales History	
1991	28,976,635
1992	28,946,534
1993	34,896,156
1994	35,815,554
1995	49,705,098
1996	48,116,743
1997	54,552,242
1998	50,480,063
1999	50,509,645
2000	57,262,889
2001	62,874,759
2002	56,721,649
2003	61,708,185
2004	63,911,158
2005	70,190,050
2006	75,794,619
2007	77,828,932

Table 5.2

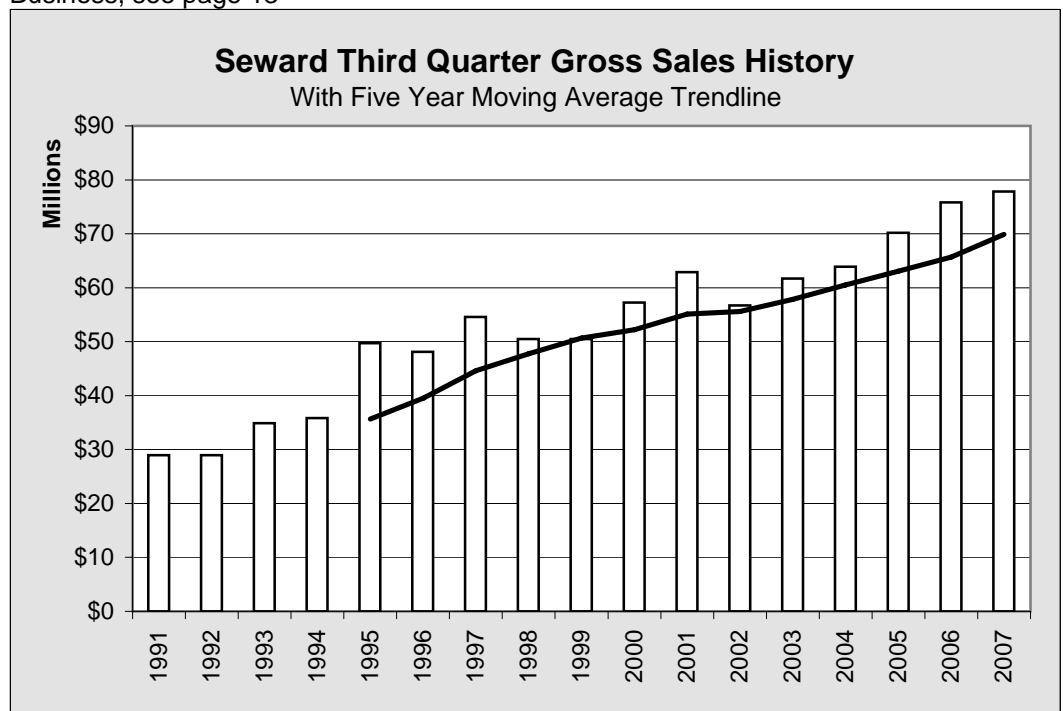


Chart 5.1

Seward Sales

Seward 3rd Quarter TAXABLE Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	9,934	9,629	7,196	6,937	20,474	14,710	-5,764	-28.2%
MINING	0	1,701	0	0	0	6,933	6,933	NA
UTIL	3,430	500	428	2,228	250	2,280	2,030	812.0%
CONST	152,783	179,119	164,968	167,034	158,633	142,401	-16,232	-10.2%
MANU	423,827	451,393	518,707	440,617	475,694	482,302	6,608	1.4%
WHOLSL	1,634,514	1,678,668	2,037,070	2,434,834	2,201,861	2,256,968	55,107	2.5%
RETAIL	10,898,306	11,070,579	12,021,016	14,252,751	14,892,023	16,852,311	1,960,288	13.2%
TRNSWR	8,495,157	8,731,142	9,290,024	9,958,712	10,038,003	12,988,157	2,950,154	29.4%
INFO	665,274	698,499	752,484	689,217	747,778	821,961	74,183	9.9%
FININS	2,390	319	1,002	1,191	3,119	1,313	-1,806	-57.9%
RELEST	1,052,220	941,760	707,155	716,234	739,997	867,500	127,503	17.2%
PROTEC	111,898	82,187	89,255	97,577	96,701	117,483	20,782	21.5%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	82,714	64,984	188,497	178,481	181,577	176,239	-5,338	-2.9%
EDUSRV	124	8,660	19,671	17,021	11,897	20,725	8,828	74.2%
MEDSOC	197,819	153,628	136,369	108,649	113,576	119,896	6,320	5.6%
ARTREC	26,901	1,592	1,957	5,065	47,776	12,034	-35,742	-74.8%
ACCMFS	8,637,179	8,753,195	9,102,970	9,923,076	10,537,059	11,294,995	757,936	7.2%
OTHSRV	477,639	423,789	474,705	509,649	499,953	1,074,609	574,656	114.9%
GOV	1,465,951	1,451,502	1,560,394	1,614,203	1,647,369	1,649,505	2,136	0.1%
TOTAL	34,338,060	34,702,846	37,073,868	41,123,476	42,413,740	48,902,322	6,488,582	15.3%
Annual Change		1.1%	6.8%	10.9%	3.1%	15.3%		

Table 5.3

For complete listing of Lines of Business, see page 13

Seward 3rd Quarter Taxable Sales History	
1991	15,454,691
1992	17,051,685
1993	19,380,374
1994	21,557,820
1995	22,899,202
1996	24,077,648
1997	26,208,216
1998	29,591,398
1999	31,789,068
2000	32,904,973
2001	33,591,833
2002	34,338,060
2003	34,702,846
2004	37,073,868
2005	41,123,476
2006	42,413,740
2007	48,902,322

Table 5.4

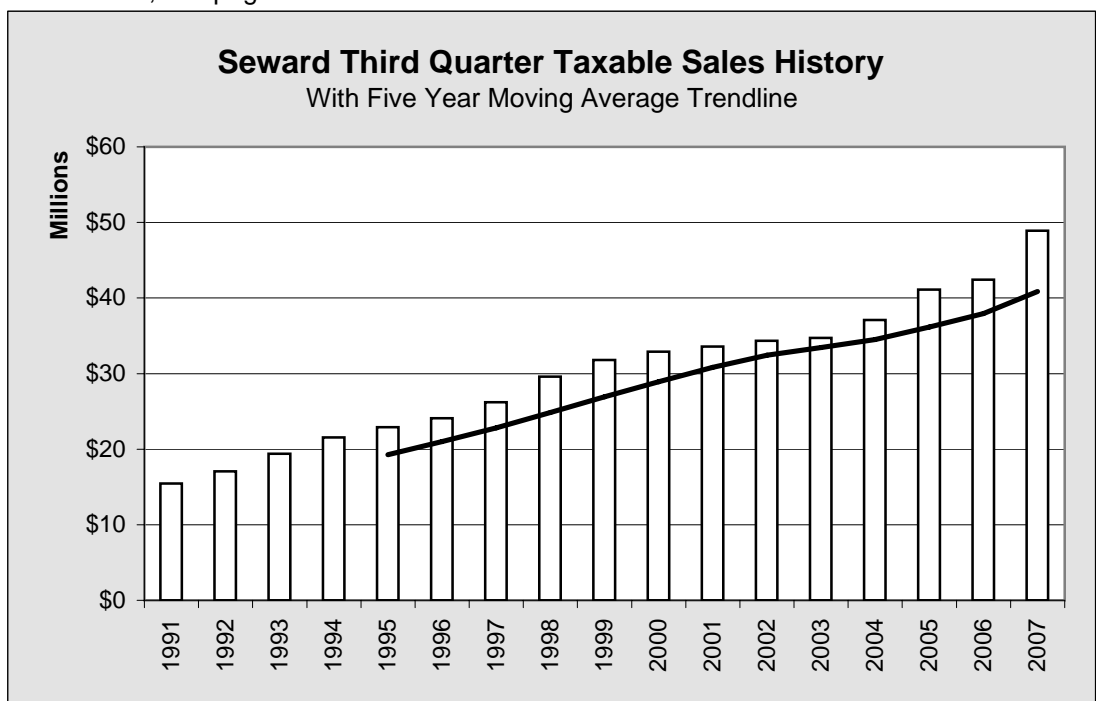


Chart 5.2

Seward Sales

Seward YTD 9/30 GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	140,873	204,083	153,067	185,595	274,940	1,001,242	726,302	264.2%
MINING	313,456	166,604	192,987	227,768	124	301,663	301,539	NA
UTIL	2,153,403	1,896,173	1,369,933	2,492,253	2,945,972	3,357,788	411,816	14.0%
CONST	7,157,720	20,980,316	13,562,783	31,295,396	18,834,162	13,427,544	-5,406,618	-28.7%
MANU	9,687,385	10,204,929	9,093,834	10,412,905	8,490,483	14,198,789	5,708,306	67.2%
WHOLSL	11,255,976	10,188,397	15,200,397	15,846,679	19,554,094	19,438,228	-115,866	-0.6%
RETAIL	28,565,169	28,350,865	30,493,676	35,258,753	36,778,611	41,039,066	4,260,455	11.6%
TRNSWR	21,895,813	19,895,069	21,628,041	22,751,531	23,112,767	25,788,526	2,675,759	11.6%
INFO	2,697,011	2,774,213	3,034,223	2,767,591	3,093,613	3,581,012	487,399	15.8%
FININS	10,113	860	3,196	3,782	8,991	9,732	741	8.2%
RELEST	8,110,075	8,140,548	6,556,351	5,966,974	6,172,822	5,217,510	-955,312	-15.5%
PROTEC	976,715	1,419,085	757,835	942,204	1,728,430	922,096	-806,334	-46.7%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	4,345,946	2,641,163	2,006,715	1,028,493	1,038,333	1,254,695	216,362	20.8%
EDUSRV	13,896	22,888	47,656	67,197	95,413	53,817	-41,596	-43.6%
MEDSOC	816,991	1,076,947	716,787	1,034,459	1,268,346	1,330,926	62,580	4.9%
ARTREC	233,569	65,217	36,683	22,861	106,020	29,253	-76,767	-72.4%
ACCMFS	15,721,584	15,630,503	16,635,651	17,911,762	18,236,682	19,829,468	1,592,786	8.7%
OTHSRV	2,071,779	2,078,136	2,302,617	2,660,548	2,500,008	4,761,045	2,261,037	90.4%
GOV	3,893,564	3,891,526	4,043,287	4,249,403	4,393,188	4,606,454	213,266	4.9%
TOTAL	120,061,038	129,627,522	127,835,719	155,126,154	148,632,999	160,148,854	11,515,855	7.7%
Annual Change		8.0%	-1.4%	21.3%	-4.2%	7.7%		

Table 5.5

For complete listing of Lines of Business, see page 13

Seward YTD 9/30 Gross Sales History	
1991	72,491,214
1992	68,472,263
1993	75,937,129
1994	81,269,800
1995	98,754,048
1996	106,128,205
1997	117,299,742
1998	108,479,253
1999	109,907,857
2000	114,368,205
2001	127,864,747
2002	120,061,038
2003	129,627,522
2004	127,835,719
2005	155,126,154
2006	148,632,999
2007	160,148,854

Table 5.6

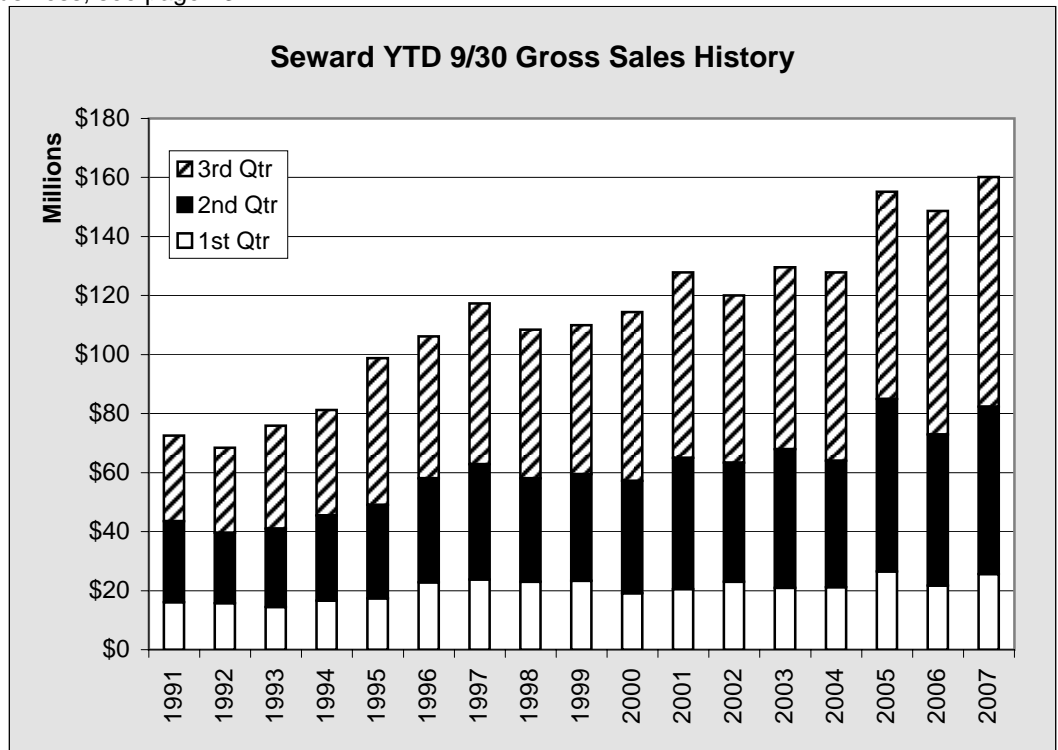


Chart 5.3

Seward Sales

Seward YTD 9/30 TAXABLE Sales by Industry - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	28,689	28,473	28,056	21,591	42,502	41,848	-654	-1.5%
MINING	0	3,455	0	0	124	10,364	10,240	8258.1%
UTIL	4,331	4,782	845	3,979	5,438	7,344	1,906	35.0%
CONST	412,313	478,933	499,022	511,201	492,806	442,264	-50,542	-10.3%
MANU	849,019	837,664	917,404	871,190	876,276	897,334	21,058	2.4%
WHOLSL	3,278,877	3,523,324	3,960,185	4,684,419	4,442,503	4,610,851	168,348	3.8%
RETAIL	22,849,380	23,194,965	24,860,836	28,880,378	30,509,423	33,789,932	3,280,509	10.8%
TRNSWR	12,906,103	13,103,130	13,667,992	14,957,721	15,189,521	19,356,025	4,166,504	27.4%
INFO	1,899,052	2,006,826	2,109,881	1,873,503	1,970,980	2,325,553	354,573	18.0%
FININS	10,113	860	2,483	3,152	8,198	4,216	-3,982	-48.6%
RELEST	2,175,895	2,020,521	1,626,674	1,676,685	1,600,606	1,918,141	317,535	19.8%
PROTEC	309,162	309,724	282,856	302,620	309,093	331,229	22,136	7.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	207,325	184,681	361,465	311,103	315,745	279,588	-36,157	-11.5%
EDUSRV	4,627	9,861	36,120	47,493	44,418	37,623	-6,795	-15.3%
MEDSOC	398,966	285,164	203,482	181,639	196,449	192,436	-4,013	-2.0%
ARTREC	164,851	14,697	23,070	13,221	65,253	14,890	-50,363	-77.2%
ACCMFS	15,109,587	15,098,690	15,798,551	16,734,103	17,407,900	18,955,525	1,547,625	8.9%
OTHSRV	1,063,724	1,067,495	1,138,326	1,258,669	1,309,930	2,133,438	823,508	62.9%
GOV	3,893,564	3,886,186	4,043,287	4,249,403	4,393,188	4,606,454	213,266	4.9%
TOTAL	65,565,578	66,059,431	69,560,535	76,582,070	79,180,353	89,955,055	10,774,702	13.6%
Annual Change		0.8%	5.3%	10.1%	3.4%	13.6%		

Table 5.7

For complete listing of Lines of Business, see page 13

Seward YTD 9/30 Taxable Sales History	
1991	35,323,101
1992	37,384,403
1993	40,536,889
1994	44,518,071
1995	47,295,117
1996	48,515,256
1997	51,973,648
1998	57,505,665
1999	60,914,932
2000	63,440,731
2001	64,219,090
2002	65,565,578
2003	66,059,431
2004	69,560,535
2005	76,582,070
2006	79,180,353
2007	89,955,055

Table 5.8

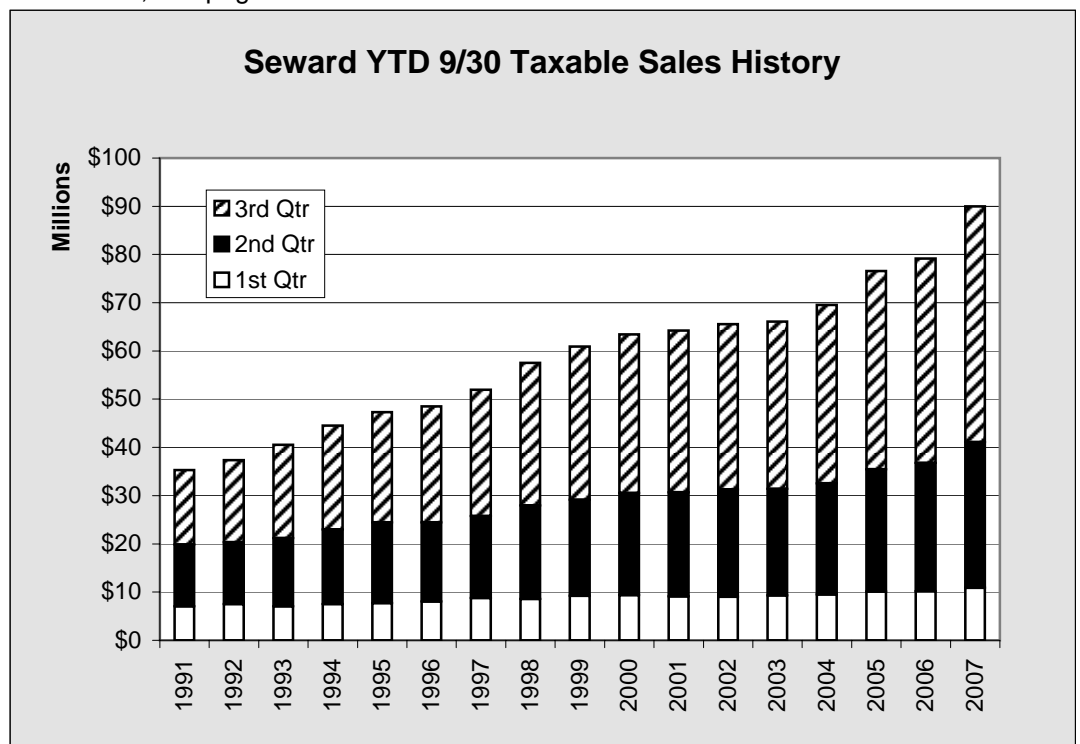


Chart 5.4

Seward Sales

Seward Annual GROSS Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	251,773	424,844	281,462	265,587	229,173	632,727	403,554	176.1%
MINING	330,859	377,441	189,755	228,403	227,768	48,838	-178,930	-78.6%
UTIL	2,818,918	2,715,383	2,572,129	2,072,046	3,313,549	4,001,907	688,358	20.8%
CONST	17,789,766	9,912,563	26,480,094	29,901,929	39,308,940	38,327,087	-981,853	-2.5%
MANU	12,923,034	12,415,772	13,428,447	10,469,080	13,038,483	10,410,686	-2,627,797	-20.2%
WHOLSL	12,152,618	13,293,957	13,481,110	18,671,998	20,448,645	27,657,623	7,208,978	35.3%
RETAIL	33,581,140	34,598,474	34,477,471	36,812,924	42,226,020	44,347,264	2,121,244	5.0%
TRNSWR	21,601,965	22,689,005	20,573,537	22,914,268	24,211,631	24,327,098	115,467	0.5%
INFO	4,229,226	3,532,893	3,689,979	3,905,687	3,711,934	4,159,962	448,028	12.1%
FININS	27,936	12,011	5,074	4,454	14,320	102,159	87,839	613.4%
RELEST	11,441,579	9,523,579	10,726,937	8,391,137	8,812,070	9,305,923	493,853	5.6%
PROTEC	4,540,858	1,556,610	1,701,047	1,595,113	1,848,356	2,907,115	1,058,759	57.3%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,560,513	4,944,093	2,912,004	2,300,916	1,229,896	1,245,970	16,074	1.3%
EDUSRV	33,684	17,302	28,087	63,664	100,948	108,663	7,715	7.6%
MEDSOC	885,538	1,114,658	1,398,174	1,938,797	2,042,138	1,917,701	-124,437	-6.1%
ARTREC	379,777	287,065	96,443	50,987	40,158	125,785	85,627	213.2%
ACCMFS	16,112,602	17,225,528	17,124,543	18,184,717	19,358,948	19,683,290	324,342	1.7%
OTHSRV	2,460,009	2,514,833	2,518,641	2,894,102	3,286,900	3,096,146	-190,754	-5.8%
GOV	5,246,306	5,213,615	5,277,002	5,530,886	5,898,177	6,159,339	261,162	4.4%
TOTAL	148,368,101	142,369,626	156,961,936	166,196,695	189,348,054	198,565,283	9,217,229	4.9%
Annual Change		-4.0%	10.2%	5.9%	13.9%	4.9%		

Table 5.9

For complete listing of Lines of Business, see page 13

Seward Annual Gross Sales History	
1991	90,571,177
1992	87,987,282
1993	92,555,922
1994	99,875,014
1995	127,468,033
1996	133,848,642
1997	145,547,675
1998	132,506,248
1999	130,155,521
2000	142,152,279
2001	148,368,101
2002	142,369,626
2003	156,961,936
2004	166,196,695
2005	189,348,054
2006	198,565,283

Table 5.10

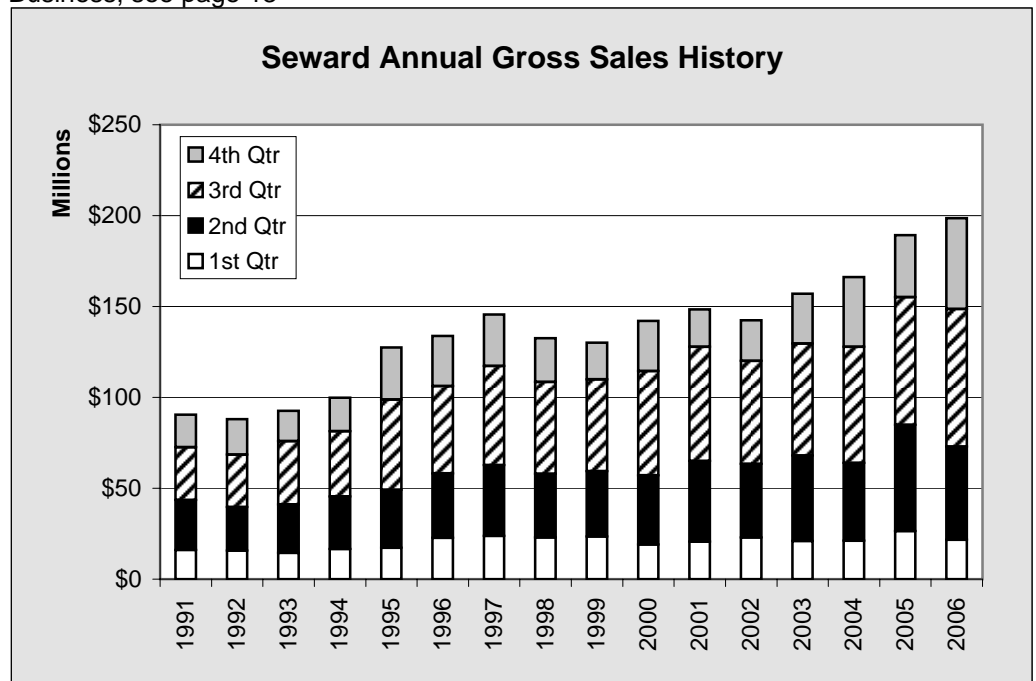


Chart 5.5

Seward Sales

Seward Annual TAXABLE Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	36,186	39,760	44,468	38,750	36,855	54,861	18,006	48.9%
MINING	0	0	3,455	0	0	124	124	NA
UTIL	89	4,831	5,583	1,261	3,979	8,183	4,204	105.7%
CONST	504,994	541,249	647,537	667,509	665,120	669,932	4,812	0.7%
MANU	1,155,240	949,966	954,975	1,029,895	938,171	958,824	20,653	2.2%
WHOLSL	3,719,743	3,768,430	4,134,748	4,680,451	5,457,638	5,253,373	-204,265	-3.7%
RETAIL	27,001,752	27,580,806	28,161,941	29,812,800	34,556,704	36,497,744	1,941,040	5.6%
TRNSWR	12,942,466	13,188,398	13,270,848	13,822,059	15,319,131	15,301,270	-17,861	-0.1%
INFO	2,667,419	2,488,984	2,649,252	2,678,902	2,523,129	2,676,266	153,137	6.1%
FININS	27,936	12,011	2,277	3,557	13,218	15,788	2,570	19.4%
RELEST	2,679,114	2,627,235	2,432,971	2,042,516	2,070,743	2,027,024	-43,719	-2.1%
PROTEC	471,974	401,885	381,268	364,499	385,802	400,657	14,855	3.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	221,011	243,556	221,176	386,302	338,103	359,055	20,952	6.2%
EDUSRV	12,557	5,333	14,400	43,015	57,793	54,007	-3,786	-6.6%
MEDSOC	476,765	475,941	319,299	236,401	199,847	218,062	18,215	9.1%
ARTREC	310,928	196,563	19,302	25,946	16,966	71,182	54,216	319.6%
ACCMFS	15,637,102	16,532,291	16,467,771	17,172,455	17,987,061	18,700,259	713,198	4.0%
OTHSRV	1,169,609	1,319,868	1,345,800	1,473,757	1,604,926	1,672,941	68,015	4.2%
GOV	5,191,706	5,213,615	5,271,662	5,466,886	5,834,097	6,087,059	252,962	4.3%
TOTAL	74,226,591	75,590,722	76,348,733	79,946,961	88,009,283	91,026,611	3,017,328	3.4%
Annual Change		1.8%	1.0%	4.7%	10.1%	3.4%		

Table 5.11

For complete listing of Lines of Business, see page 13

Seward Annual Taxable Sales History	
1991	42,547,231
1992	45,219,606
1993	48,632,337
1994	53,259,177
1995	55,756,987
1996	57,196,941
1997	62,516,024
1998	67,278,264
1999	71,472,199
2000	73,983,426
2001	74,226,591
2002	75,590,722
2003	76,348,733
2004	79,946,961
2005	88,009,283
2006	91,026,611

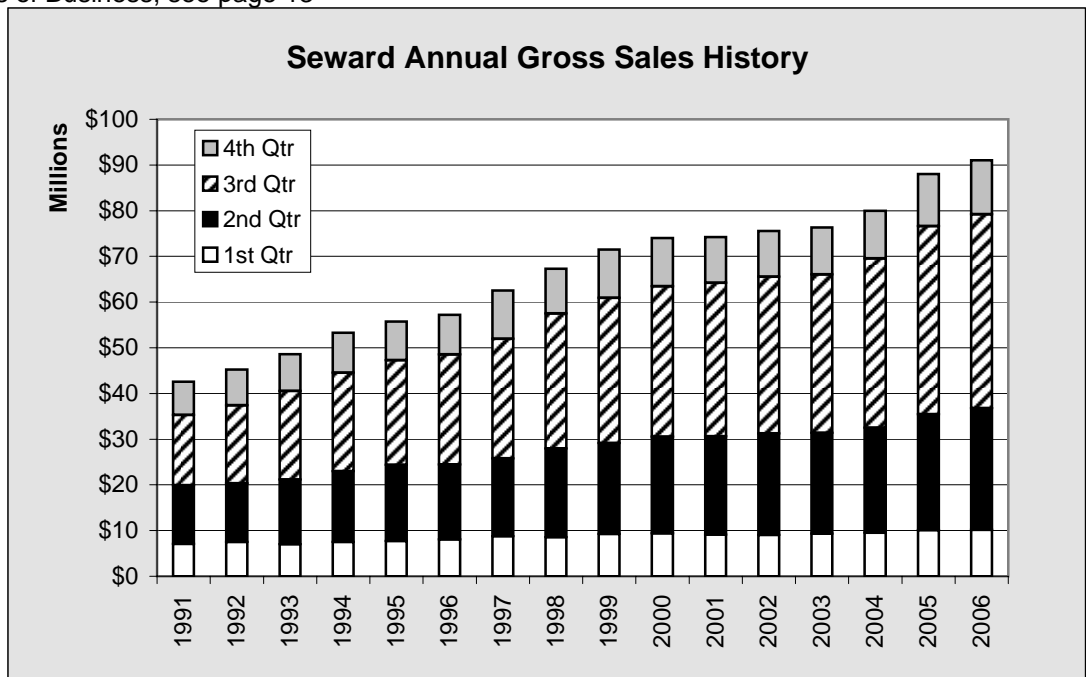


Table 5.12

Chart 5.6

Seward Sales

Seward GROSS Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	37,982	431,343	531,917		1,001,242
Mining	45,858	203,362	52,443		301,663
Utilities	1,163,003	1,124,674	1,070,111		3,357,788
Construction	3,836,976	6,438,070	3,152,498		13,427,544
Manufacturing	1,673,250	5,767,258	6,758,281		14,198,789
Wholesale	4,279,210	6,298,639	8,860,379		19,438,228
Retail	7,377,317	13,703,566	19,958,183		41,039,066
Transportation, Warehousing	343,188	8,358,605	17,086,733		25,788,526
Information	872,233	1,577,762	1,131,017		3,581,012
Finance, Insurance	2,188	4,016	3,528		9,732
Real Estate, Rentals, Leasing	1,288,261	1,810,993	2,118,256		5,217,510
Professional, Scientific, Technical	224,351	279,993	417,752		922,096
Management of Companies, Enterprises	0	0	0		0
Administration, Support, Waste Mgmt., Remediation	426,953	289,597	538,145		1,254,695
Educational Services	12,119	16,315	25,383		53,817
Health and Social Services	350,178	472,541	508,207		1,330,926
Arts, Entertainment, Recreation	1,603	2,503	25,147		29,253
Accommodation, Food Services	1,503,836	6,630,769	11,694,863		19,829,468
Other Services	742,472	1,771,989	2,246,584		4,761,045
Public Administration	1,403,466	1,553,483	1,649,505		4,606,454
TOTAL	25,584,444	56,735,478	77,828,932	0	160,148,854

Table 5.13

Seward TAXABLE Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	10,462	16,676	14,710		41,848
Mining	0	3,431	6,933		10,364
Utilities	2,628	2,436	2,280		7,344
Construction	128,867	170,996	142,401		442,264
Manufacturing	79,293	335,739	482,302		897,334
Wholesale	954,371	1,399,512	2,256,968		4,610,851
Retail	5,459,433	11,478,188	16,852,311		33,789,932
Transportation, Warehousing	90,449	6,277,419	12,988,157		19,356,025
Information	645,373	858,219	821,961		2,325,553
Finance, Insurance	1,297	1,606	1,313		4,216
Real Estate, Rentals, Leasing	375,350	675,291	867,500		1,918,141
Professional, Scientific, Technical	90,101	123,645	117,483		331,229
Management of Companies, Enterprises	0	0	0		0
Administration, Support, Waste Mgmt., Remediation	22,757	80,592	176,239		279,588
Educational Services	10,514	6,384	20,725		37,623
Health and Social Services	2,021	70,519	119,896		192,436
Arts, Entertainment, Recreation	1,603	1,253	12,034		14,890
Accommodation, Food Services	1,313,238	6,347,292	11,294,995		18,955,525
Other Services	278,472	780,357	1,074,609		2,133,438
Public Administration	1,403,466	1,553,483	1,649,505		4,606,454
TOTAL	10,869,695	30,183,038	48,902,322	0	89,955,055

Table 5.14

Seward Sales

Seward GROSS Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	37,988	37,198	199,754	357,787	632,727
Mining	28	96	0	48,714	48,838
Utilities	751,746	964,113	1,230,113	1,055,935	4,001,907
Construction	1,781,517	7,478,292	9,574,353	19,492,925	38,327,087
Manufacturing	1,131,882	3,279,075	4,079,526	1,920,203	10,410,686
Wholesale	3,994,826	6,886,194	8,673,074	8,103,529	27,657,623
Retail	6,534,240	12,422,602	17,821,769	7,568,653	44,347,264
Transportation, Warehousing	533,155	7,225,106	15,354,506	1,214,331	24,327,098
Information	845,840	887,963	1,359,810	1,066,349	4,159,962
Finance, Insurance	2,866	2,834	3,291	93,168	102,159
Real Estate, Rentals, Leasing	1,749,751	2,180,277	2,242,794	3,133,101	9,305,923
Professional, Scientific, Technical	563,701	477,596	687,133	1,178,685	2,907,115
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	203,082	354,768	480,483	207,637	1,245,970
Educational Services	48,750	28,246	18,417	13,250	108,663
Health and Social Services	360,405	439,935	468,006	649,355	1,917,701
Arts, Entertainment, Recreation	1,004	34,911	70,105	19,765	125,785
Accommodation, Food Services	1,343,141	5,897,749	10,995,792	1,446,608	19,683,290
Other Services	519,193	1,092,491	888,324	596,138	3,096,146
Public Administration	1,297,827	1,447,992	1,647,369	1,766,151	6,159,339
TOTAL	21,700,942	51,137,438	75,794,619	49,932,284	198,565,283

Table 5.15

Seward GROSS Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	37,127	121,023	27,445	43,578	229,173
Mining	32,647	67,545	127,576	0	227,768
Utilities	763,559	792,413	936,281	821,296	3,313,549
Construction	7,763,325	16,685,949	6,846,122	8,013,544	39,308,940
Manufacturing	1,494,881	3,455,547	5,462,477	2,625,578	13,038,483
Wholesale	2,713,342	5,960,258	7,173,079	4,601,966	20,448,645
Retail	6,018,921	11,976,160	17,263,672	6,967,267	42,226,020
Transportation, Warehousing	1,244,815	6,919,543	14,587,173	1,460,100	24,211,631
Information	837,148	925,225	1,005,218	944,343	3,711,934
Finance, Insurance	1,184	1,184	1,414	10,538	14,320
Real Estate, Rentals, Leasing	1,285,380	2,249,589	2,432,005	2,845,096	8,812,070
Professional, Scientific, Technical	258,081	312,586	371,537	906,152	1,848,356
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	173,400	378,947	476,146	201,403	1,229,896
Educational Services	30,741	13,912	22,544	33,751	100,948
Health and Social Services	323,191	303,454	407,814	1,007,679	2,042,138
Arts, Entertainment, Recreation	3,524	9,802	9,535	17,297	40,158
Accommodation, Food Services	1,662,151	5,867,584	10,382,027	1,447,186	19,358,948
Other Services	581,870	1,034,896	1,043,782	626,352	3,286,900
Public Administration	1,243,546	1,391,654	1,614,203	1,648,774	5,898,177
TOTAL	26,468,833	58,467,271	70,190,050	34,221,900	189,348,054

Table 5.16

Seward Sales

Seward TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	12,365	9,663	20,474	12,359	54,861
Mining	28	96	0	0	124
Utilities	1,775	3,413	250	2,745	8,183
Construction	138,509	195,664	158,633	177,126	669,932
Manufacturing	79,798	320,784	475,694	82,548	958,824
Wholesale	854,211	1,386,431	2,201,861	810,870	5,253,373
Retail	5,117,560	10,499,840	14,892,023	5,988,321	36,497,744
Transportation, Warehousing	139,897	5,011,621	10,038,003	111,749	15,301,270
Information	583,990	639,212	747,778	705,286	2,676,266
Finance, Insurance	2,643	2,436	3,119	7,590	15,788
Real Estate, Rentals, Leasing	346,277	514,332	739,997	426,418	2,027,024
Professional, Scientific, Technical	80,298	132,094	96,701	91,564	400,657
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	22,745	111,423	181,577	43,310	359,055
Educational Services	25,275	7,246	11,897	9,589	54,007
Health and Social Services	3,718	79,155	113,576	21,613	218,062
Arts, Entertainment, Recreation	664	16,813	47,776	5,929	71,182
Accommodation, Food Services	1,214,386	5,656,455	10,537,059	1,292,359	18,700,259
Other Services	248,432	561,545	499,953	363,011	1,672,941
Public Administration	1,297,827	1,447,992	1,647,369	1,693,871	6,087,059
TOTAL	10,170,398	26,596,215	42,413,740	11,846,258	91,026,611

Table 5.17

Seward TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	7,711	6,943	6,937	15,264	36,855
Mining	0	0	0	0	0
Utilities	913	838	2,228	0	3,979
Construction	148,395	195,772	167,034	153,919	665,120
Manufacturing	103,151	327,422	440,617	66,981	938,171
Wholesale	815,687	1,433,898	2,434,834	773,219	5,457,638
Retail	4,814,504	9,813,123	14,252,751	5,676,326	34,556,704
Transportation, Warehousing	172,052	4,826,957	9,958,712	361,410	15,319,131
Information	551,110	633,176	689,217	649,626	2,523,129
Finance, Insurance	961	1,000	1,191	10,066	13,218
Real Estate, Rentals, Leasing	368,097	592,354	716,234	394,058	2,070,743
Professional, Scientific, Technical	93,858	111,185	97,577	83,182	385,802
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	31,532	101,090	178,481	27,000	338,103
Educational Services	21,289	9,183	17,021	10,300	57,793
Health and Social Services	2,177	70,813	108,649	18,208	199,847
Arts, Entertainment, Recreation	3,444	4,712	5,065	3,745	16,966
Accommodation, Food Services	1,485,415	5,325,612	9,923,076	1,252,958	17,987,061
Other Services	227,143	521,877	509,649	346,257	1,604,926
Public Administration	1,243,546	1,391,654	1,614,203	1,584,694	5,834,097
TOTAL	10,090,985	25,367,609	41,123,476	11,427,213	88,009,283

Table 5.18

Seward Construction

Seward 3rd Quarter Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	150,000	205,000	744,500	1,257,000	455,000	703,000	170,000	-75.8%
Residential Alter/Add	136,014	27,555	87,000	299,500	6,761	7,192	46,400	545.2%
Commercial New	331,028	750,000	900,000	518,800	88,400	19,700,000	7,500	-99.96%
Commercial Alter/Add	25,000	325,021	101,400	191,000	275,285	375,868	41,000	-89.1%
Total	642,042	1,307,576	1,832,900	2,266,300	825,446	20,786,060	264,900	-98.7%
Annual Change		103.7%	40.2%	23.6%	-63.6%	2418.2%	-98.7%	

Table 5.19

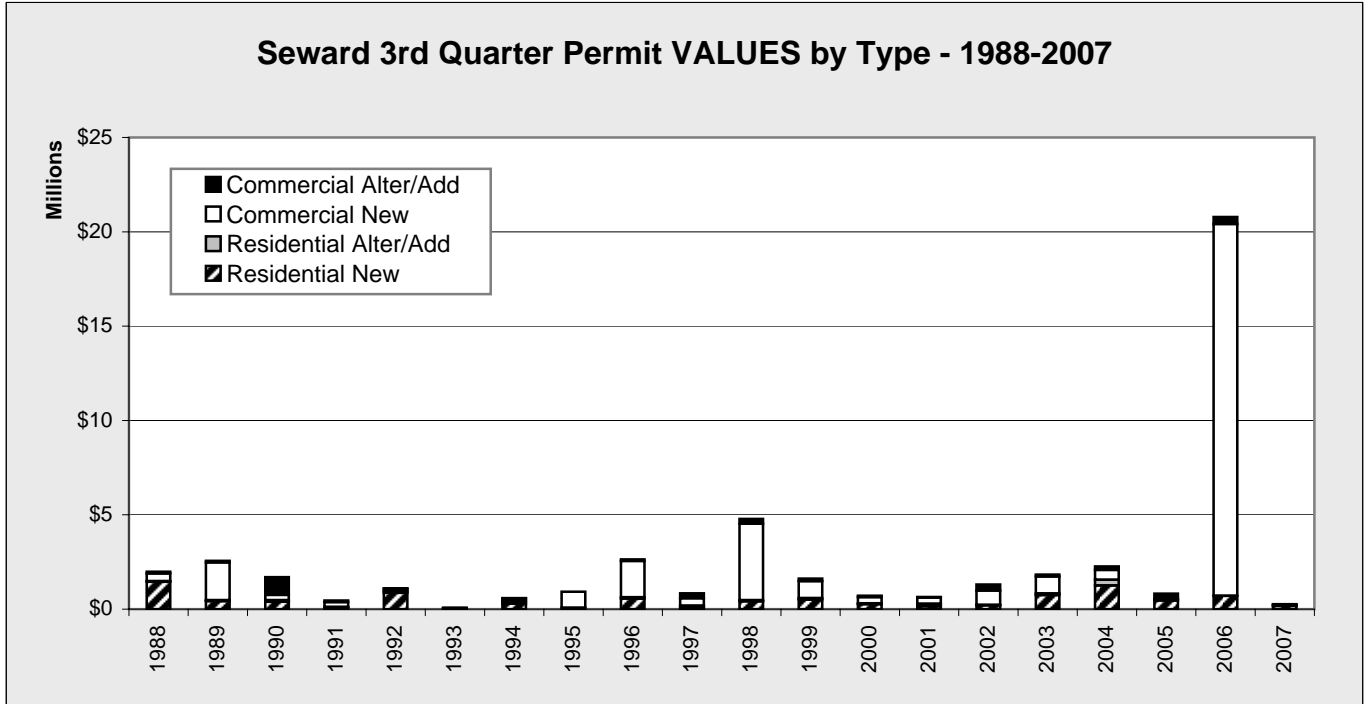


Chart 5.7

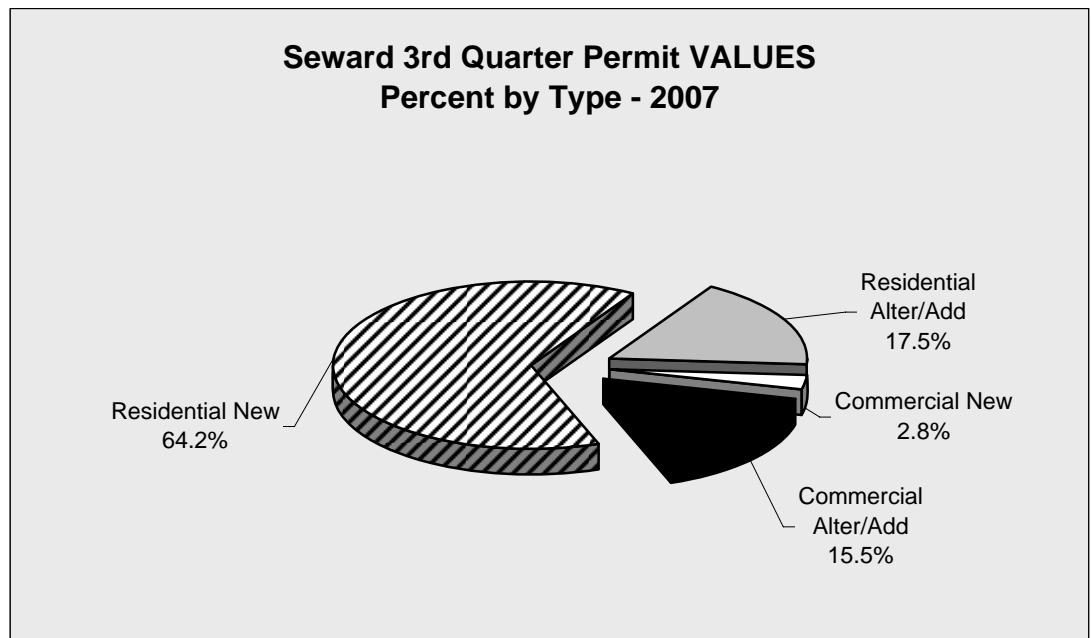


Chart 5.8

Seward Construction

Seward 3rd Quarter Permit VOLUME by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	1	2	5	8	3	5	1	-80.0%
Residential Alter/Add	9	3	5	5	5	4	6	50.0%
Commercial New	3	1	1	2	2	2	1	-50.0%
Commercial Alter/Add	1	8	4	4	6	8	2	-75.0%
Total	14	14	15	19	16	19	10	-47.4%
Annual Change		0.0%	7.1%	26.7%	-15.8%	18.8%	-47.4%	

Table 5.20

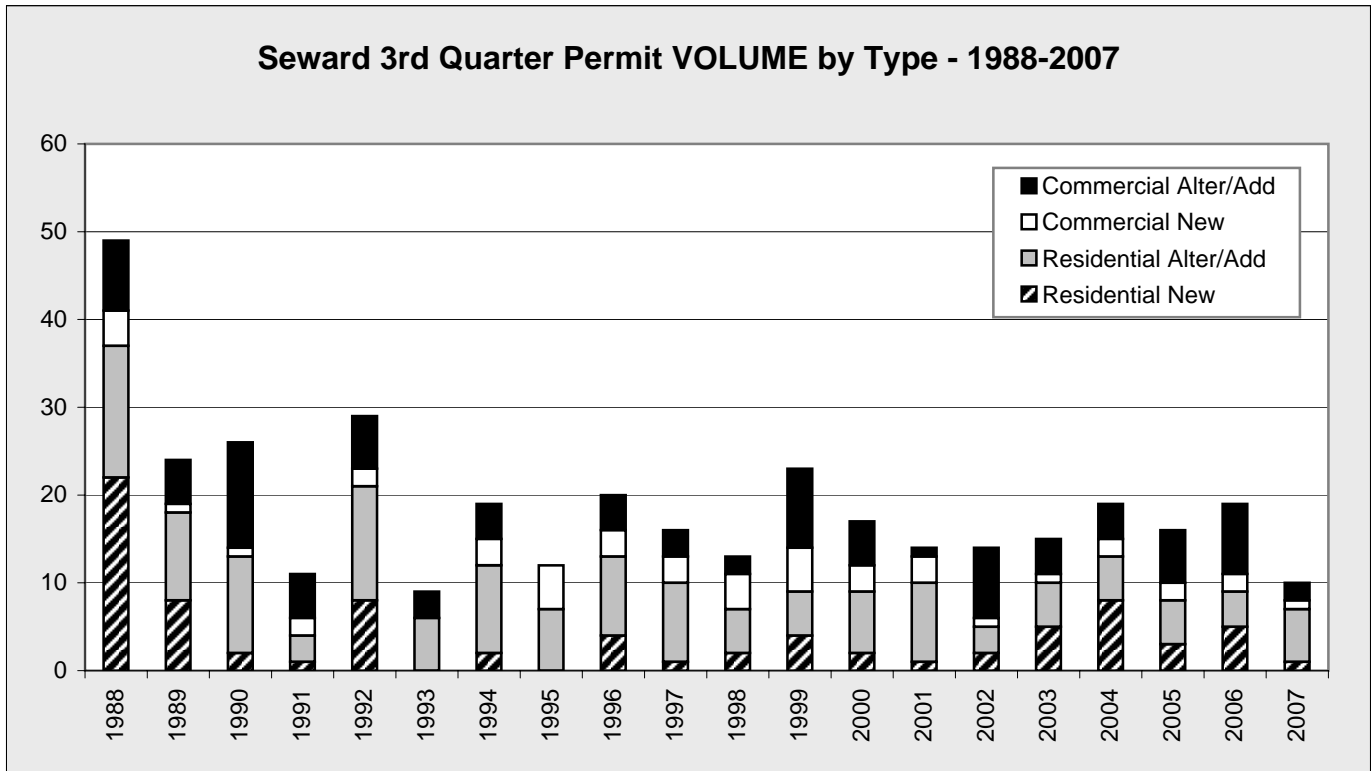


Chart 5.9

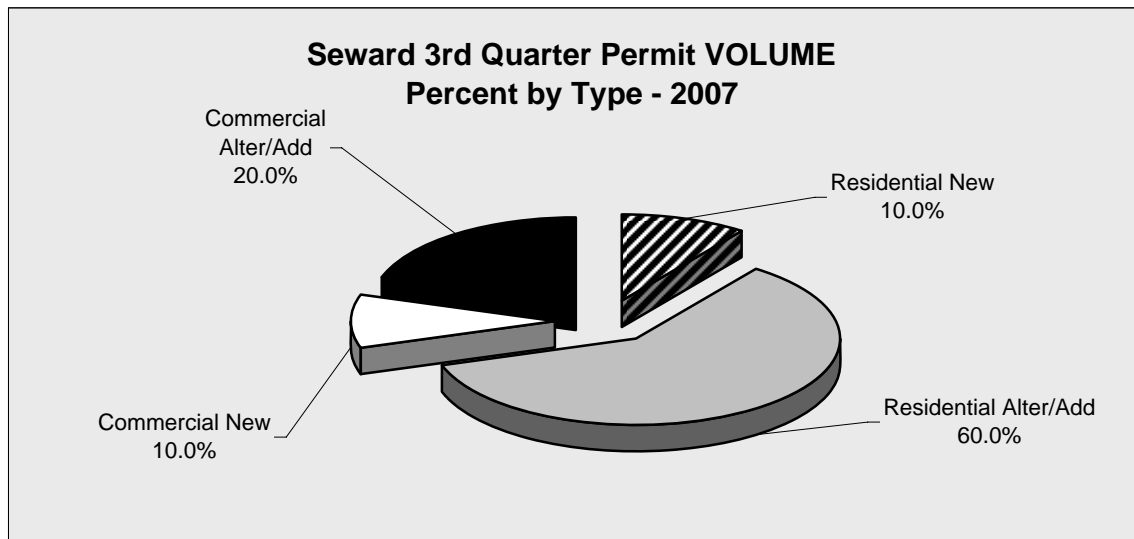


Chart 5.10

Seward Construction

Seward YTD 9/30 Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	150,000	725,000	1,077,500	2,130,000	1,766,000	1,118,000	252,354	-77.4%
Residential Alter/Add	239,214	222,208	244,500	492,400	94,281	73,392	59,400	-19.1%
Commercial New	486,028	4,044,730	4,285,000	13,018,800	365,720	20,500,000	216,013	-98.9%
Commercial Alter/Add	849,739	685,965	1,803,265	1,810,600	530,285	1,901,557	2,428,658	27.7%
Total	1,724,981	5,677,903	7,410,265	17,451,800	2,756,286	23,592,949	2,956,425	-87.5%
Annual Change		229.2%	30.5%	135.5%	-84.2%	756.0%	-87.5%	

Table 5.21

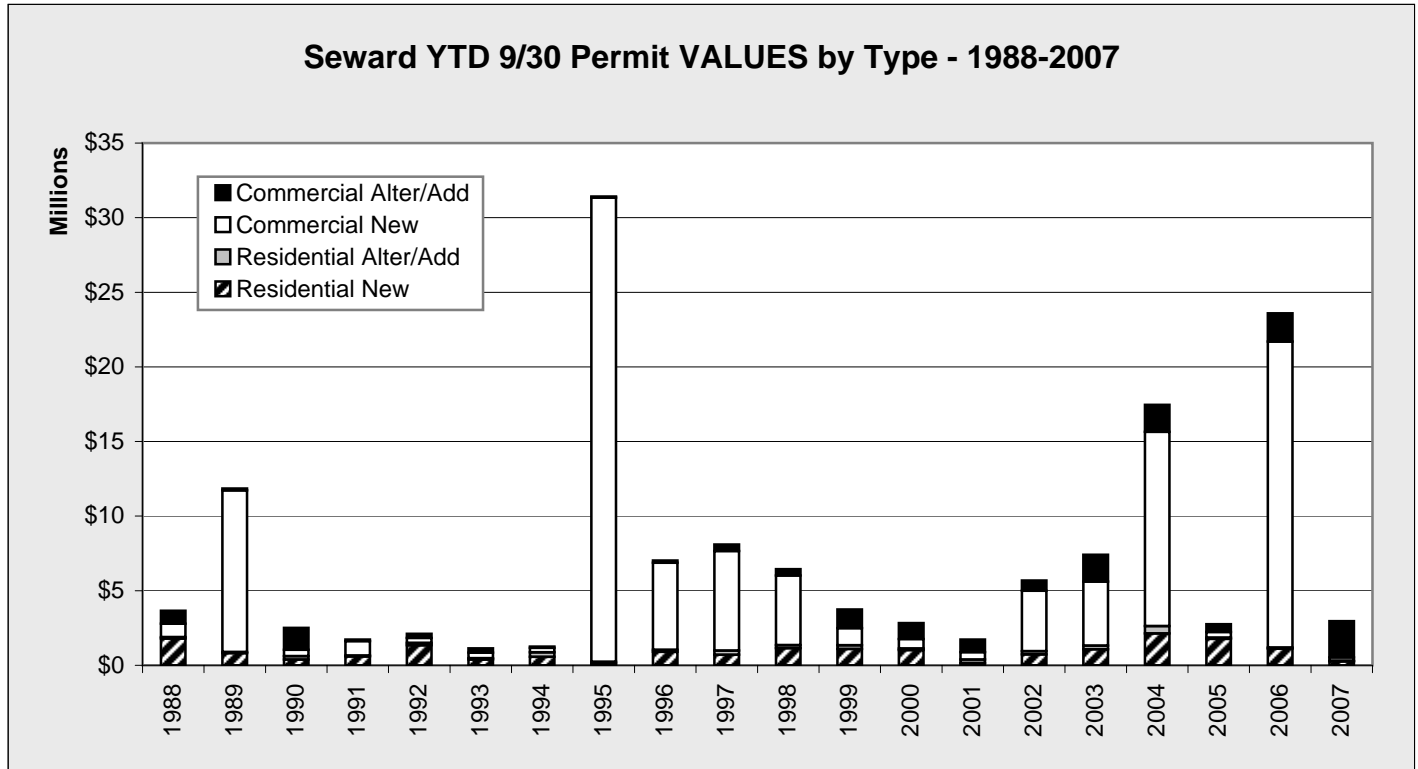


Chart 5.11

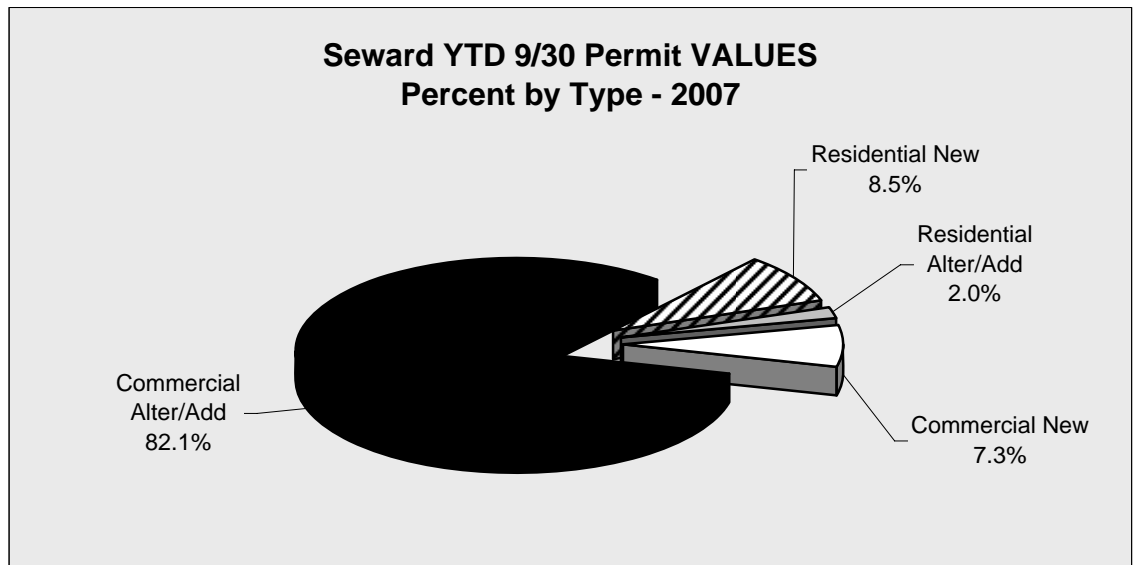


Chart 5.12

Seward Construction

Seward YTD 9/30 Permit VOLUME by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	1	4	8	12	10	8	2	-75.0%
Residential Alter/Add	16	21	10	14	16	12	8	-33.3%
Commercial New	6	5	6	4	9	13	2	-84.6%
Commercial Alter/Add	16	23	15	17	12	16	16	0.0%
Total	39	53	39	47	47	49	28	-42.9%
Annual Change		35.9%	-26.4%	20.5%	0.0%	4.3%	-42.9%	

Table 5.22

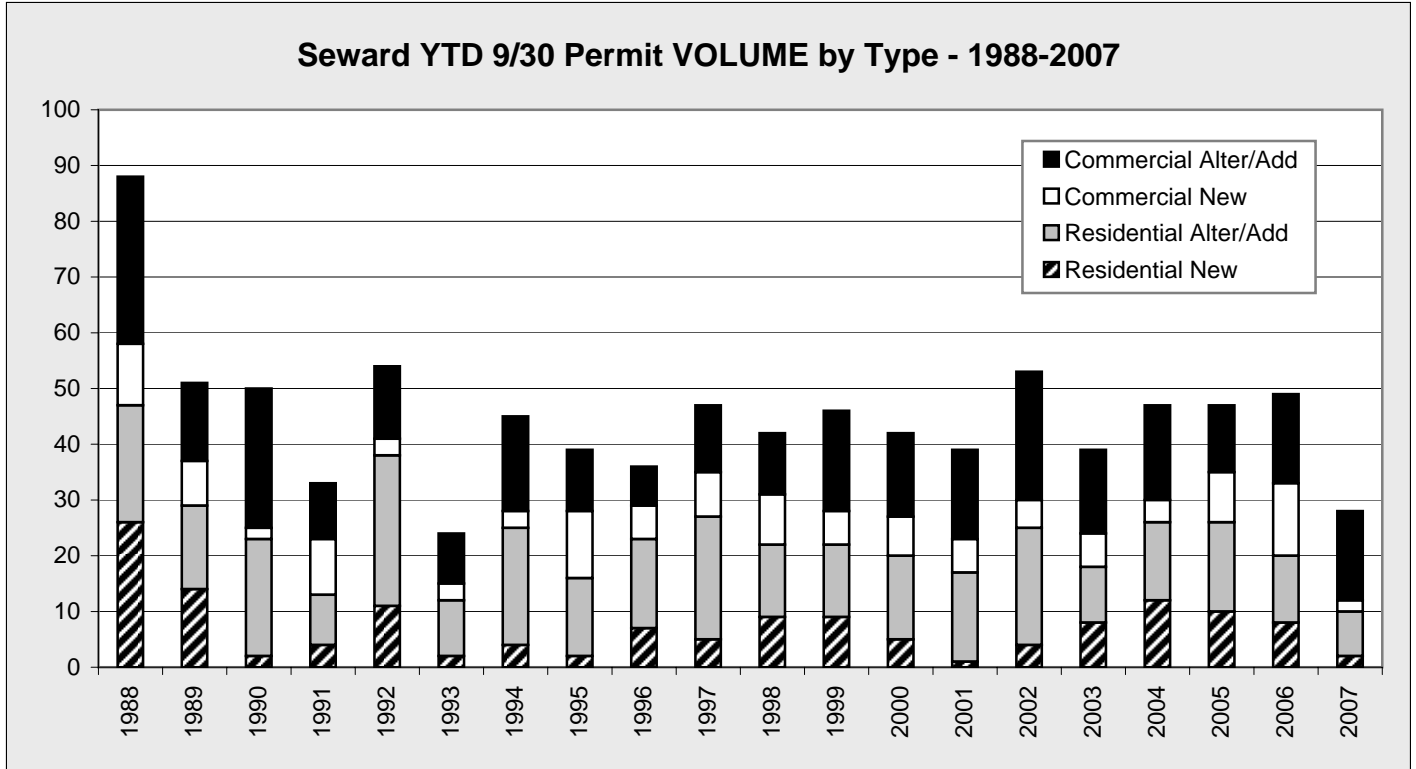


Chart 5.13

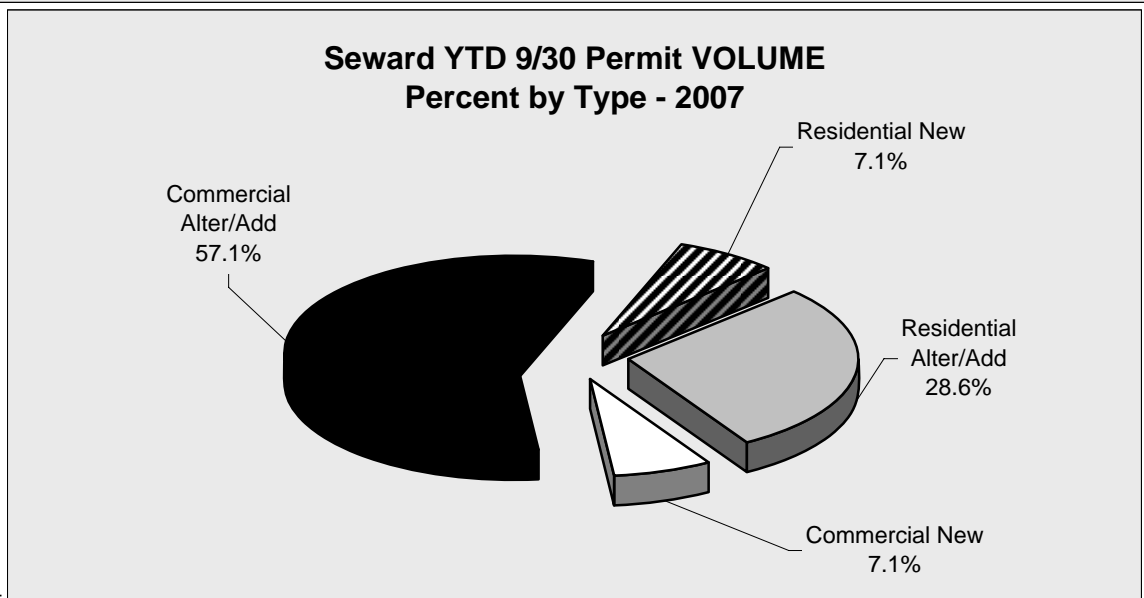


Chart 5.14

Seward Construction

Seward Annual Permit VALUE by Type by Quarter - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	230,000	530,000	263,000	0	1,023,000
Residential - Add/Alter	0	67,600	39,000	339,400	446,000
Commercial - New	85,000	210,000	330,000	200,000	825,000
Commercial - Add/Alter	40,300	957,800	79,465	80,000	1,157,565
TOTAL	355,300	1,765,400	711,465	619,400	3,451,565
2001					
Residential - New	0	0	150,000	300,000	450,000
Residential - Add/Alter	30,200	73,000	136,014	105,000	344,214
Commercial - New	0	155,000	331,028	0	486,028
Commercial - Add/Alter	386,500	438,239	25,000	587,000	1,436,739
TOTAL	416,700	666,239	642,042	992,000	2,716,981
2002					
Residential - New	120,000	400,000	205,000	0	725,000
Residential - Add/Alter	25,496	169,157	27,555	19,800	242,008
Commercial - New	0	3,294,730	750,000	2,100,000	6,144,730
Commercial - Add/Alter	335,944	25,000	325,021	113,000	798,965
TOTAL	481,440	3,888,887	1,307,576	2,232,800	7,910,703
2003					
Residential - New	118,000	215,000	744,500	0	1,077,500
Residential - Add/Alter	57,500	100,000	87,000	50,000	294,500
Commercial - New	72,000	3,313,000	900,000	5,000	4,290,000
Commercial - Add/Alter	1,657,855	44,010	101,400	517,500	2,320,765
TOTAL	1,905,355	3,672,010	1,832,900	572,500	7,982,765
2004					
Residential - New	0	873,000	1,257,000	0	2,130,000
Residential - Add/Alter	48,000	144,900	299,500	8,000	500,400
Commercial - New	7,500,000	5,000,000	518,800	0	13,018,800
Commercial - Add/Alter	193,600	1,426,000	191,000	251,350	2,061,950
TOTAL	7,741,600	7,443,900	2,266,300	259,350	17,711,150
2005					
Residential - New	923,000	388,000	455,000	1,500	1,767,500
Residential - Add/Alter	3,300	84,220	6,761	40,457	134,738
Commercial - New	6,000	271,320	88,400	60,000	425,720
Commercial - Add/Alter	240,000	15,000	275,285	4,900	535,185
TOTAL	1,172,300	758,540	825,446	106,857	2,863,143
2006					
Residential - New	0	415,000	703,000	0	1,118,000
Residential - Add/Alter	1,000	65,200	7,192	13,000	86,392
Commercial - New	0	800,000	19,700,000	1,896,300	22,396,300
Commercial - Add/Alter	621,217	904,472	375,868	35,000	1,936,557
TOTAL	622,217	2,184,672	20,786,060	1,944,300	25,537,249
2007					Year to Date
Residential - New	0	82,354	170,000		252,354
Residential - Add/Alter	0	13,000	46,400		59,400
Commercial - New	208,513	0	7,500		216,013
Commercial - Add/Alter	594,725	1,792,933	41,000		2,428,658
TOTAL	803,238	1,888,287	264,900	0	2,956,425

Table 5.23

Seward Construction

Seward Annual Permit VOLUME by Type by Quarter - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	1	2	2	0	5
Residential - Add/Alter	0	8	7	4	19
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	3	7	5	4	19
TOTAL	5	20	17	9	51
2001					
Residential - New	0	0	1	2	3
Residential - Add/Alter	4	3	9	2	18
Commercial - New	0	3	3	0	6
Commercial - Add/Alter	7	8	1	5	21
TOTAL	11	14	14	9	48
2002					
Residential - New	1	1	2	0	4
Residential - Add/Alter	3	15	3	4	25
Commercial - New	0	4	1	3	8
Commercial - Add/Alter	6	9	8	4	27
TOTAL	10	29	14	11	64
2003					
Residential - New	1	2	5	0	8
Residential - Add/Alter	2	3	5	1	11
Commercial - New	1	4	1	1	7
Commercial - Add/Alter	7	4	4	9	24
TOTAL	11	13	15	11	50
2004					
Residential - New	0	4	8	0	12
Residential - Add/Alter	2	7	5	1	15
Commercial - New	1	1	2	0	4
Commercial - Add/Alter	4	9	4	6	23
TOTAL	7	21	19	7	54
2005					
Residential - New	4	3	3	1	11
Residential - Add/Alter	2	9	5	3	19
Commercial - New	2	5	2	1	10
Commercial - Add/Alter	4	2	6	2	14
TOTAL	12	19	16	7	54
2006					
Residential - New	0	3	5	0	8
Residential - Add/Alter	1	7	4	1	13
Commercial - New	0	11	2	4	17
Commercial - Add/Alter	6	2	8	1	17
TOTAL	7	23	19	6	55
2007					Year to Date
Residential - New	0	1	1		2
Residential - Add/Alter	0	2	6		8
Commercial - New	1	0	1		2
Commercial - Add/Alter	6	8	2		16
TOTAL	7	11	10	0	28

Table 5.124

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Soldotna Sales

Soldotna 3rd Quarter GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	27,763	41,931	2,272	23,581	44,935	40,599	-4,336	-9.6%
MINING	60,330	67,265	131,149	174,654	1,245	130,453	129,208	10378.2%
UTIL	2,424,427	1,346,336	2,348,242	1,740,395	1,852,957	2,131,437	278,480	15.0%
CONST	8,054,061	5,872,176	8,868,672	8,669,201	9,164,421	8,464,902	-699,519	-7.6%
MANU	3,637,717	4,132,029	3,089,590	3,752,235	4,186,336	4,335,756	149,420	3.6%
WHOLSL	11,559,014	9,845,427	3,052,855	3,489,513	3,466,478	3,985,512	519,034	15.0%
RETAIL	57,826,672	63,203,863	67,160,146	71,288,068	74,410,630	78,599,540	4,188,910	5.6%
TRNSWR	1,374,558	1,162,500	1,973,017	2,591,957	3,298,578	3,569,654	271,076	8.2%
INFO	2,275,578	2,447,901	2,617,415	2,672,609	2,841,464	3,131,390	289,926	10.2%
FININS	54,343	37,184	72,024	13,230	76,796	91,588	14,792	19.3%
RELEST	3,657,410	4,031,007	3,893,240	4,335,361	4,929,537	4,497,930	-431,607	-8.8%
PROTEC	1,536,348	2,023,288	1,955,267	1,744,635	1,724,274	1,797,376	73,102	4.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	655,744	741,253	802,398	692,022	1,041,595	3,668,072	2,626,477	252.2%
EDUSRV	40,977	48,972	37,797	48,418	48,155	139,746	91,591	190.2%
MEDSOC	700,628	1,035,632	144,887	759,688	790,973	943,048	152,075	19.2%
ARTREC	540,384	563,663	579,653	591,327	573,643	577,483	3,840	0.7%
ACCMFS	7,319,467	7,725,847	8,531,402	9,381,372	9,822,315	9,959,636	137,321	1.4%
OTHSRV	1,638,660	1,696,705	1,665,215	1,665,579	2,568,096	2,383,851	-184,245	-7.2%
GOV	241,335	245,335	269,714	312,441	337,436	271,583	-65,853	-19.5%
TOTAL	103,625,416	106,268,314	107,194,955	113,946,286	121,179,864	128,719,556	7,539,692	6.2%
Annual Change		2.6%	0.9%	6.3%	6.3%	6.2%		

Table 6.1

For complete listing of Lines of Business, see page 13

Soldotna 3rd Quarter Gross Sales History	
1991	51,189,559
1992	48,640,661
1993	49,778,913
1994	58,879,212
1995	64,724,383
1996	66,745,597
1997	71,982,003
1998	76,091,735
1999	87,704,206
2000	89,530,301
2001	95,670,432
2002	103,625,416
2003	106,268,314
2004	107,194,955
2005	113,946,286
2006	121,179,864
2007	128,719,556

Table 6.2

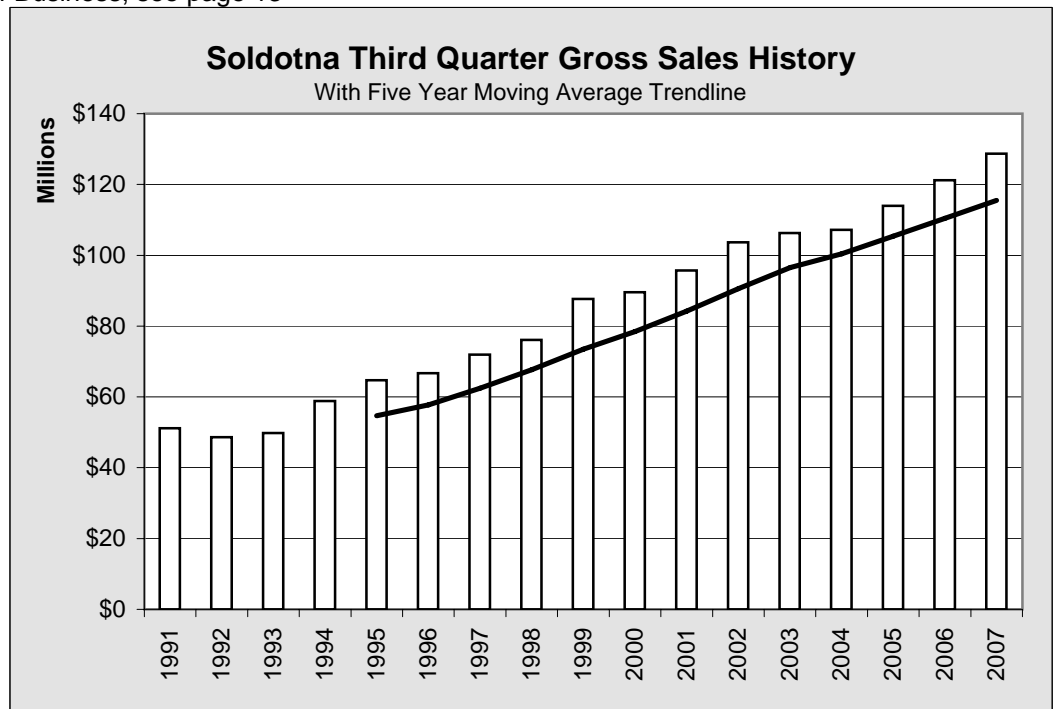


Chart 6.1

Soldotna Sales

Soldotna 3rd Quarter TAXABLE Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	14,412	19,352	2,252	11,954	16,525	18,235	1,710	10.3%
MINING	1,836	3,562	1,320	3,414	1,245	2,500	1,255	100.8%
UTIL	735,641	704,087	787,350	858,071	933,992	931,473	-2,519	-0.3%
CONST	295,290	314,826	283,907	254,859	228,897	268,035	39,138	17.1%
MANU	886,310	940,466	1,045,882	1,003,233	1,519,774	1,655,269	135,495	8.9%
WHOLSL	453,887	531,415	480,667	520,225	514,660	517,761	3,101	0.6%
RETAIL	40,276,018	45,076,918	47,837,619	50,787,602	54,568,727	58,050,014	3,481,287	6.4%
TRNSWR	383,003	279,968	216,773	270,952	556,320	421,321	-134,999	-24.3%
INFO	2,137,689	2,279,421	2,202,118	2,287,788	2,457,533	2,650,724	193,191	7.9%
FININS	22,427	6,222	7,129	6,438	14,019	25,010	10,991	78.4%
RELEST	2,017,086	1,731,112	1,917,729	1,794,813	1,906,659	1,963,619	56,960	3.0%
PROTEC	799,242	796,963	802,953	851,790	850,597	932,282	81,685	9.6%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	307,389	371,745	380,185	346,742	322,910	345,498	22,588	7.0%
EDUSRV	37,134	35,081	32,484	40,276	36,599	98,706	62,107	169.7%
MEDSOC	46,541	20,677	20,190	29,494	36,048	48,144	12,096	33.6%
ARTREC	497,483	512,389	524,640	487,354	477,911	489,873	11,962	2.5%
ACCMFS	7,003,534	7,387,053	8,125,685	8,853,196	8,967,255	9,368,027	400,772	4.5%
OTHSRV	1,381,305	1,377,846	1,309,359	1,282,878	1,853,505	1,881,253	27,748	1.5%
GOV	192,896	190,168	201,563	265,224	286,966	227,333	-59,633	-20.8%
TOTAL	57,489,123	62,579,271	66,179,805	69,956,303	75,550,142	79,895,077	4,344,935	5.8%
Annual Change		8.9%	5.8%	5.7%	8.0%	5.8%		

Table 6.3

For complete listing of Lines of Business, see page 13

Soldotna 3rd Quarter Taxable Sales History	
1991	28,478,502
1992	30,751,951
1993	29,216,512
1994	38,337,634
1995	41,181,901
1996	41,676,112
1997	44,323,596
1998	46,529,812
1999	50,500,561
2000	50,523,183
2001	54,143,248
2002	57,489,123
2003	62,579,271
2004	66,179,805
2005	69,956,303
2006	75,550,142
2007	79,895,077

Table 6.4

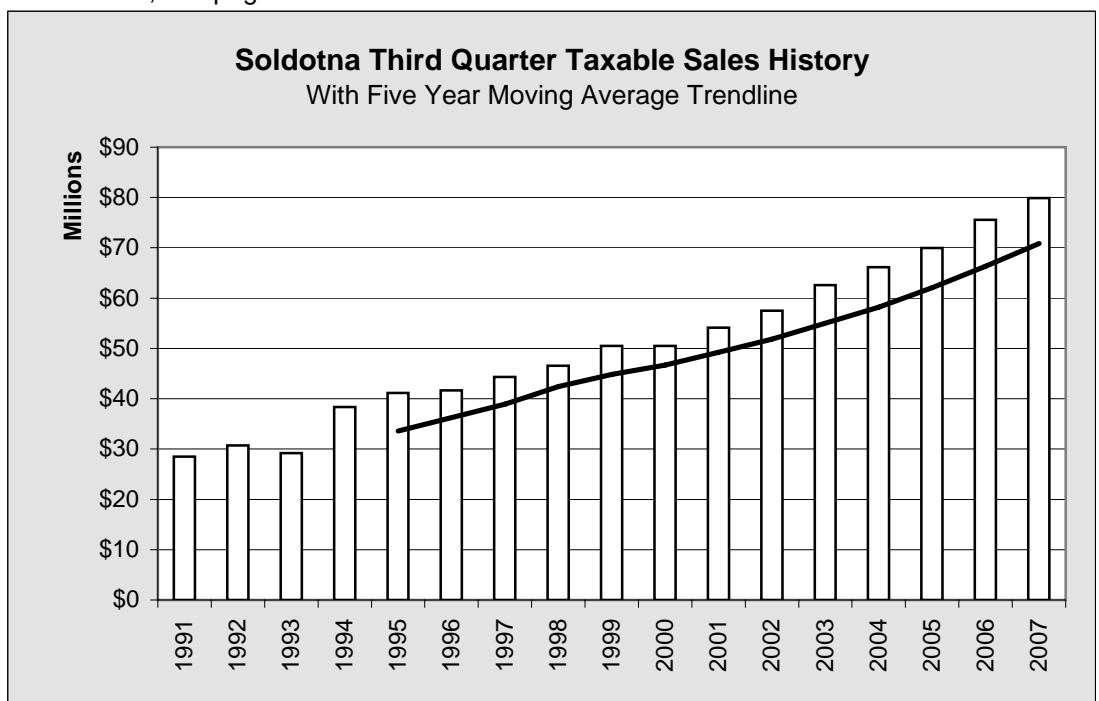


Chart 6.2

Soldotna Sales

Soldotna YTD 9/30 GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	42,061	72,775	21,654	37,828	72,647	75,578	2,931	4.0%
MINING	222,872	253,240	319,994	385,140	16,778	814,938	798,160	4757.2%
UTIL	6,000,510	5,028,763	5,816,415	6,151,402	6,984,199	7,463,764	479,565	6.9%
CONST	15,756,706	13,068,853	16,713,781	17,162,633	27,301,926	24,478,465	-2,823,461	-10.3%
MANU	7,282,153	8,336,402	5,374,983	7,079,872	8,116,019	9,042,332	926,313	11.4%
WHOLSL	25,618,241	25,461,525	22,323,625	8,360,993	8,962,213	9,764,446	802,233	9.0%
RETAIL	140,943,417	150,620,859	158,717,855	167,913,028	172,259,940	183,081,323	10,821,383	6.3%
TRNSWR	2,046,528	1,755,692	3,785,907	5,097,063	6,405,417	5,659,459	-745,958	-11.6%
INFO	5,833,574	6,994,164	7,618,039	7,676,562	7,943,551	9,244,640	1,301,089	16.4%
FININS	215,322	149,451	217,759	133,332	199,230	533,952	334,722	168.0%
RELEST	10,517,354	10,859,599	11,370,006	11,857,320	13,121,998	12,976,818	-145,180	-1.1%
PROTEC	4,903,569	5,494,598	5,523,203	4,890,260	6,222,258	6,344,297	122,039	2.0%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,745,867	1,755,070	2,066,982	1,877,386	2,710,736	7,510,127	4,799,391	177.1%
EDUSRV	175,406	178,289	170,248	206,576	201,590	325,670	124,080	61.6%
MEDSOC	1,825,333	2,364,347	914,306	2,132,769	2,209,551	2,493,707	284,156	12.9%
ARTREC	1,370,437	1,442,984	1,431,751	1,472,233	1,344,351	1,382,762	38,411	2.9%
ACCMFS	16,190,444	16,889,249	18,572,217	19,824,313	21,464,996	21,737,717	272,721	1.3%
OTHSRV	4,391,158	4,374,161	4,729,775	4,514,426	6,266,410	6,274,788	8,378	0.1%
GOV	638,886	650,861	746,252	769,284	856,468	881,692	25,224	2.9%
TOTAL	245,719,838	255,750,882	266,434,752	267,542,420	292,660,278	310,086,475	17,426,197	6.0%
Annual Change		4.1%	4.2%	0.4%	9.4%	6.0%		

Table 6.5

For complete listing of Lines of Business, see page 13

Soldotna YTD 9/30 Gross Sales History	
1991	125,707,685
1992	124,180,349
1993	123,024,857
1994	143,245,086
1995	158,714,935
1996	164,988,045
1997	171,166,590
1998	184,197,513
1999	207,009,128
2000	217,247,412
2001	231,515,220
2002	245,719,838
2003	255,750,882
2004	266,434,752
2005	267,542,420
2006	292,660,278
2007	310,086,475

Table 6.6

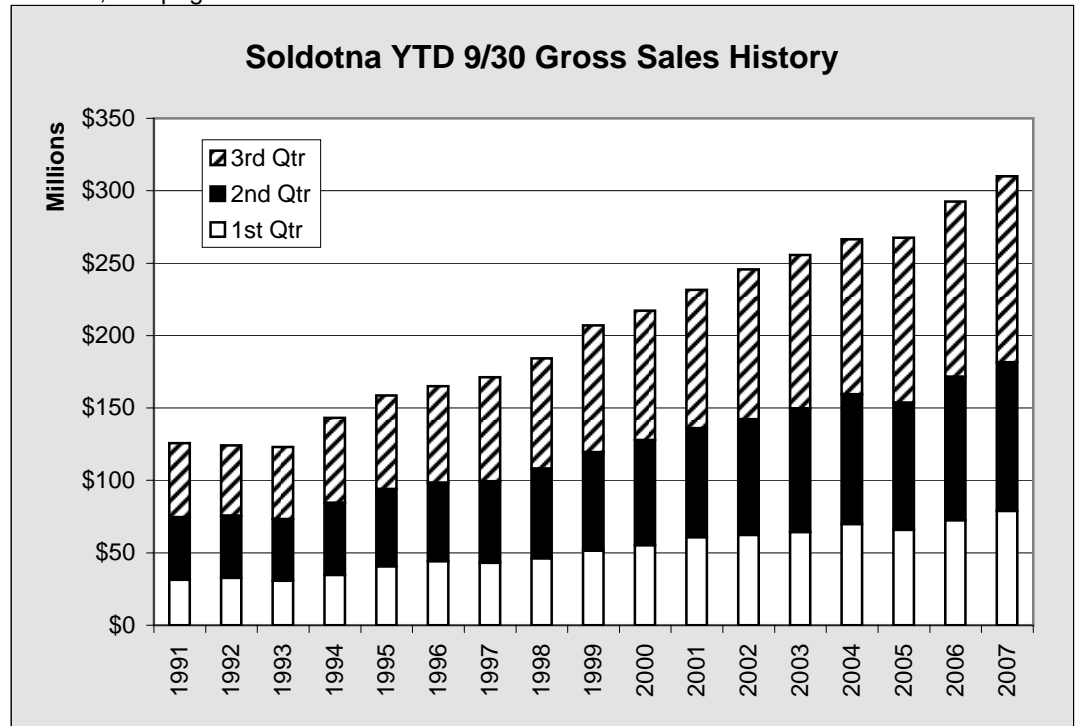


Chart 6.3

Soldotna Sales

Soldotna YTD 9/30 TAXABLE Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	24,580	34,568	12,376	17,618	29,548	35,278	5,730	19.4%
MINING	4,828	9,362	2,610	6,304	4,235	6,336	2,101	49.6%
UTIL	2,682,177	2,708,376	2,836,156	3,179,326	3,664,985	3,437,080	-227,905	-6.2%
CONST	773,038	836,862	787,581	755,338	691,624	707,583	15,959	2.3%
MANU	1,269,068	1,295,034	1,406,323	1,341,651	2,762,100	2,827,918	65,818	2.4%
WHOLSL	1,264,425	1,485,078	1,499,501	1,529,151	1,485,876	1,456,492	-29,384	-2.0%
RETAIL	92,694,333	100,735,273	106,950,303	114,229,985	121,001,313	130,551,605	9,550,292	7.9%
TRNSWR	678,534	509,972	384,955	480,729	959,604	662,733	-296,871	-30.9%
INFO	5,468,760	6,494,842	6,492,449	6,505,818	6,767,120	7,529,163	762,043	11.3%
FININS	70,477	29,066	26,729	20,524	31,033	285,939	254,906	821.4%
RELEST	5,263,656	4,764,654	4,897,374	4,867,725	5,046,856	5,389,159	342,303	6.8%
PROTEC	2,572,707	2,608,645	2,701,969	2,618,284	2,899,857	3,014,390	114,533	3.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	879,166	906,050	1,165,794	918,640	933,334	918,524	-14,810	-1.6%
EDUSRV	138,791	140,224	135,947	145,118	143,105	206,611	63,506	44.4%
MEDSOC	134,357	83,556	58,141	77,523	105,753	128,503	22,750	21.5%
ARTREC	1,105,686	1,180,769	1,149,142	1,087,827	1,077,355	1,096,404	19,049	1.8%
ACCMFS	15,498,470	16,120,245	17,684,526	18,867,404	20,020,900	20,524,442	503,542	2.5%
OTHSRV	3,665,655	3,576,373	3,764,617	3,503,394	4,754,370	4,962,000	207,630	4.4%
GOV	541,981	550,483	620,397	663,860	733,075	748,205	15,130	2.1%
TOTAL	134,730,689	144,069,432	152,576,890	160,816,219	173,112,043	184,488,365	11,376,322	6.6%
Annual Change		6.9%	5.9%	5.4%	7.6%	6.6%		

Table 6.7

For complete listing of Lines of Business, see page 13

Soldotna YTD 9/30 Taxable Sales History	
1991	70,904,821
1992	74,360,938
1993	74,272,016
1994	89,135,724
1995	96,920,379
1996	100,787,535
1997	104,530,267
1998	110,955,552
1999	117,145,729
2000	118,954,219
2001	129,549,699
2002	134,730,689
2003	144,069,432
2004	152,576,890
2005	160,816,219
2006	173,112,043
2007	184,488,365

Table 6.8

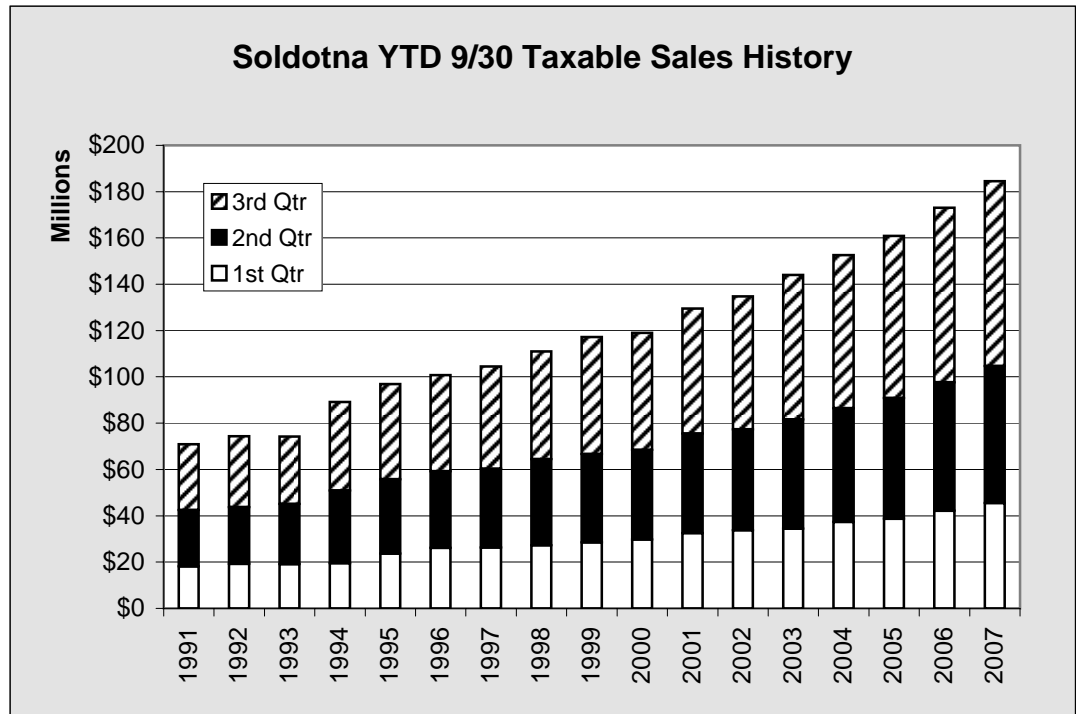


Chart 6.4

Soldotna Sales

Soldotna Annual GROSS Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	37,740	163,234	79,888	46,762	47,123	88,420	41,297	87.6%
MINING	221,578	317,286	346,020	455,178	391,926	148,109	-243,817	-62.2%
UTIL	6,582,787	7,794,137	6,868,788	7,753,204	8,447,844	9,749,393	1,301,549	15.4%
CONST	18,951,635	21,223,507	18,482,937	25,891,445	60,586,340	73,481,861	12,895,521	21.3%
MANU	7,560,469	8,820,408	10,450,535	7,202,898	10,076,540	10,866,104	789,564	7.8%
WHOLSL	29,763,264	37,743,451	32,515,653	28,984,856	15,028,231	15,456,999	428,768	2.9%
RETAIL	180,215,510	185,272,417	199,946,811	210,983,917	217,734,439	227,969,601	10,235,162	4.7%
TRNSWR	2,364,654	2,262,620	1,879,085	4,677,079	6,511,215	7,676,962	1,165,747	17.9%
INFO	9,064,158	7,876,065	9,324,150	10,174,498	10,451,034	10,919,064	468,030	4.5%
FININS	361,925	269,375	216,784	362,004	162,416	267,143	104,727	64.5%
RELEST	16,264,970	14,063,839	15,015,437	15,976,516	15,617,820	18,366,847	2,749,027	17.6%
PROTEC	6,615,902	6,446,737	7,208,360	7,139,325	6,279,513	8,156,153	1,876,640	29.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	2,056,758	2,255,627	2,361,034	2,673,901	2,499,554	3,290,383	790,829	31.6%
EDUSRV	196,245	241,483	235,476	225,468	260,352	331,486	71,134	27.3%
MEDSOC	2,015,683	2,465,617	3,151,592	6,512,692	8,438,090	7,942,203	-495,887	-5.9%
ARTREC	1,754,920	1,733,900	1,863,184	1,847,723	1,777,698	1,738,086	-39,612	-2.2%
ACCMFS	19,012,831	20,369,226	21,365,943	23,145,479	24,777,316	26,587,234	1,809,918	7.3%
OTHSRV	5,249,316	5,748,455	5,736,832	6,236,938	5,948,490	8,458,744	2,510,254	42.2%
GOV	827,886	833,236	857,491	965,632	1,006,150	1,119,273	113,123	11.2%
TOTAL	309,118,231	325,900,620	337,906,000	361,255,515	396,042,091	432,614,065	36,571,974	9.2%
Annual Change		5.4%	3.7%	6.9%	9.6%	9.2%		

Table 6.9

For complete listing of Lines of Business, see page 13

Soldotna Annual Gross Sales History	
1991	170,934,746
1992	164,956,587
1993	165,539,916
1994	194,609,544
1995	212,793,589
1996	218,250,448
1997	232,583,888
1998	250,793,664
1999	277,588,737
2000	289,255,311
2001	309,118,231
2002	325,900,620
2003	337,909,657
2004	361,255,515
2005	396,042,091
2006	432,614,065

Table 6.10

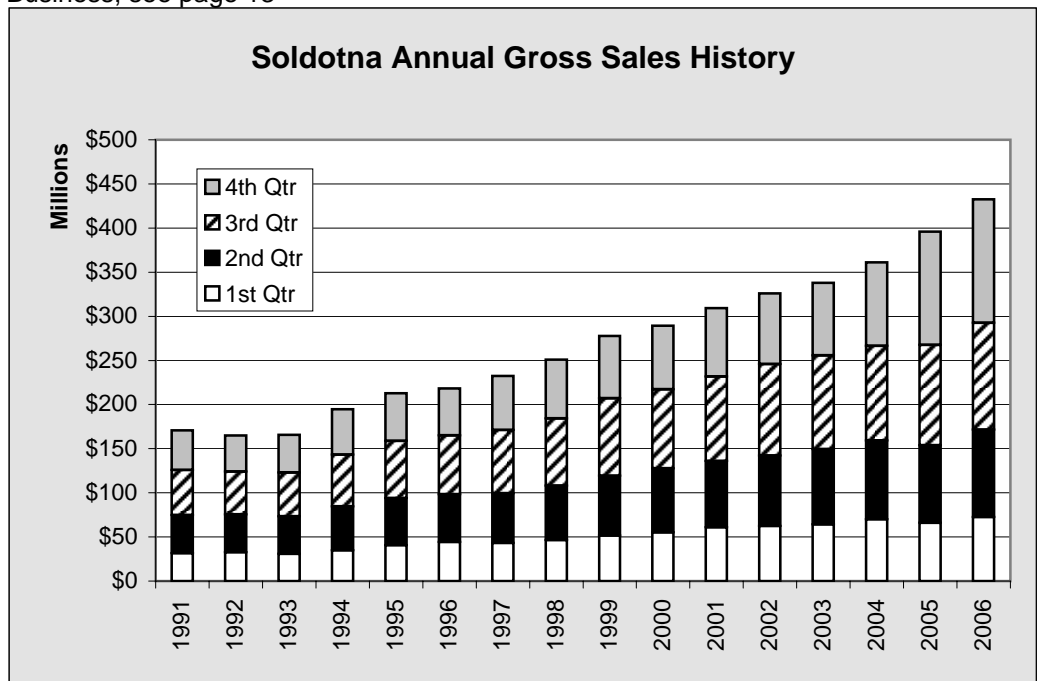


Chart 6.5

Soldotna Sales

Soldotna Annual TAXABLE Sales by Industry - 2001 -2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	26,665	36,108	40,782	21,833	22,026	35,150	13,124	59.6%
MINING	15,629	10,909	12,738	3,110	7,549	5,480	-2,069	-27.4%
UTIL	3,540,683	3,635,766	3,712,214	3,898,545	4,410,657	4,891,677	481,020	10.9%
CONST	1,085,663	1,035,905	1,110,826	1,041,384	999,058	938,647	-60,411	-6.0%
MANU	1,274,049	1,407,679	1,421,516	1,518,346	2,165,467	3,404,227	1,238,760	57.2%
WHOLSL	1,881,793	1,923,639	2,235,271	2,209,742	2,263,975	2,178,318	-85,657	-3.8%
RETAIL	120,916,241	122,443,869	134,519,729	141,398,104	150,227,961	160,019,428	9,791,467	6.5%
TRNSWR	782,323	782,392	558,386	441,635	571,958	1,047,145	475,187	83.1%
INFO	6,738,282	7,351,654	8,615,861	8,565,725	8,740,727	9,182,013	441,286	5.0%
FININS	113,338	85,004	40,378	44,395	27,526	52,012	24,486	89.0%
RELEST	6,841,132	7,006,887	6,186,122	6,512,701	6,544,146	6,732,700	188,554	2.9%
PROTEC	3,090,145	3,291,731	3,371,204	3,400,039	3,284,220	3,670,542	386,322	11.8%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,107,815	1,166,659	1,192,000	1,441,703	1,202,375	1,194,439	-7,936	-0.7%
EDUSRV	156,364	198,231	183,889	182,694	187,789	186,140	-1,649	-0.9%
MEDSOC	167,564	179,682	105,539	90,289	118,317	153,159	34,842	29.4%
ARTREC	1,340,724	1,379,251	1,492,448	1,453,352	1,307,179	1,372,759	65,580	5.0%
ACCMFS	18,367,722	19,515,579	20,432,726	22,075,899	23,642,681	24,896,543	1,253,862	5.3%
OTHSRV	4,262,242	4,813,601	4,664,426	4,944,609	4,625,159	6,365,953	1,740,794	37.6%
GOV	710,064	714,846	731,717	812,079	870,925	958,451	87,526	10.0%
TOTAL	172,418,438	176,979,392	190,627,772	200,056,184	211,219,695	227,284,783	16,065,088	7.6%
Annual Change		2.6%	7.7%	4.9%	5.6%	7.6%		

Table 6.11

For complete listing of Lines of Business, see page 13

Soldotna Annual Taxable Sales History	
1991	95,231,864
1992	99,094,387
1993	98,354,931
1994	119,702,481
1995	129,069,096
1996	133,325,182
1997	140,336,676
1998	147,789,661
1999	155,952,764
2000	159,436,128
2001	172,418,438
2002	176,979,392
2003	190,628,900
2004	200,056,184
2005	211,219,695
2006	227,284,783

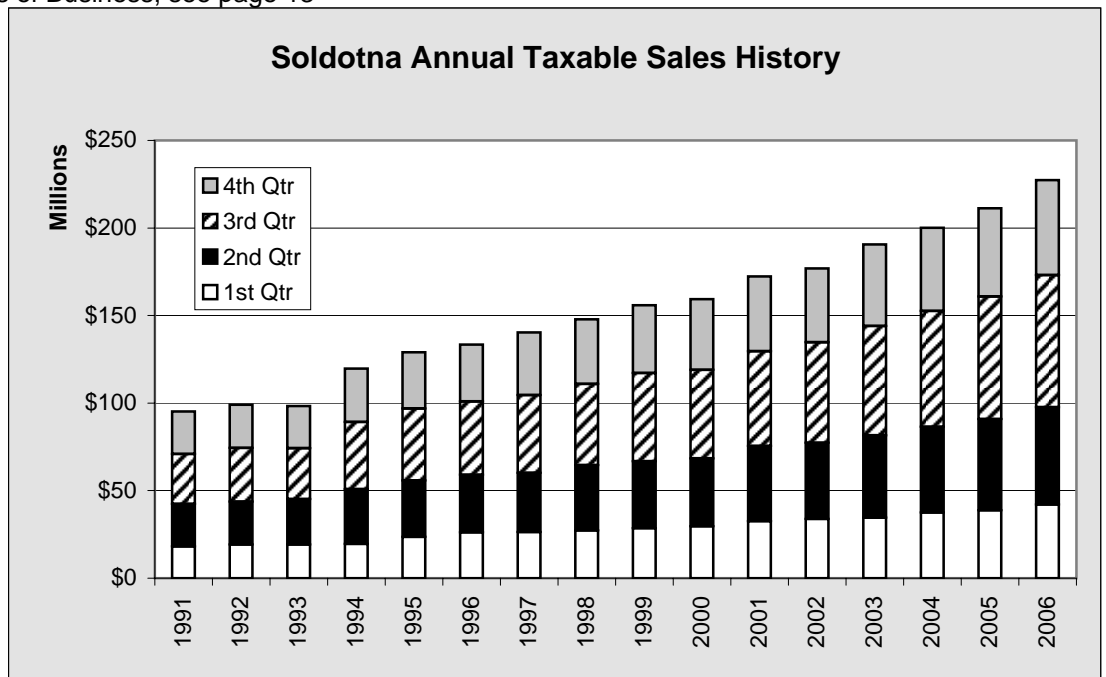


Table 6.12

Chart 6.6

Soldotna Sales

Soldotna GROSS Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	2,240	32,739	40,599		75,578
Mining	214,087	470,398	130,453		814,938
Utilities	3,223,189	2,109,138	2,131,437		7,463,764
Construction	7,265,067	8,748,496	8,464,902		24,478,465
Manufacturing	1,813,100	2,893,476	4,335,756		9,042,332
Wholesale	2,283,909	3,495,025	3,985,512		9,764,446
Retail	45,421,149	59,060,634	78,599,540		183,081,323
Transportation, Warehousing	704,945	1,384,860	3,569,654		5,659,459
Information	2,664,122	3,449,128	3,131,390		9,244,640
Finance, Insurance	129,405	312,959	91,588		533,952
Real Estate, Rentals, Leasing	4,023,204	4,455,684	4,497,930		12,976,818
Professional, Scientific, Technical	2,033,011	2,513,910	1,797,376		6,344,297
Management of Companies, Enterprises	0	0	0		0
Administration, Support, Waste Mgmt., Remediation	1,270,635	2,571,420	3,668,072		7,510,127
Educational Services	85,786	100,138	139,746		325,670
Health and Social Services	731,902	818,757	943,048		2,493,707
Arts, Entertainment, Recreation	341,132	464,147	577,483		1,382,762
Accommodation, Food Services	4,752,063	7,026,018	9,959,636		21,737,717
Other Services	1,606,927	2,284,010	2,383,851		6,274,788
Public Administration	269,132	340,977	271,583		881,692
TOTAL	78,835,005	102,531,914	128,719,556	0	310,086,475

Table 6.13

Soldotna TAXABLE Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	725	16,318	18,235		35,278
Mining	1,253	2,583	2,500		6,336
Utilities	1,483,163	1,022,444	931,473		3,437,080
Construction	198,072	241,476	268,035		707,583
Manufacturing	423,142	749,507	1,655,269		2,827,918
Wholesale	478,776	459,955	517,761		1,456,492
Retail	31,387,608	41,113,983	58,050,014		130,551,605
Transportation, Warehousing	49,978	191,434	421,321		662,733
Information	2,268,734	2,609,705	2,650,724		7,529,163
Finance, Insurance	17,793	243,136	25,010		285,939
Real Estate, Rentals, Leasing	1,545,636	1,879,904	1,963,619		5,389,159
Professional, Scientific, Technical	972,767	1,109,341	932,282		3,014,390
Management of Companies, Enterprises	0	0	0		0
Administration, Support, Waste Mgmt., Remediation	262,720	310,306	345,498		918,524
Educational Services	40,784	67,121	98,706		206,611
Health and Social Services	38,275	42,084	48,144		128,503
Arts, Entertainment, Recreation	241,634	364,897	489,873		1,096,404
Accommodation, Food Services	4,516,988	6,639,427	9,368,027		20,524,442
Other Services	1,302,776	1,777,971	1,881,253		4,962,000
Public Administration	226,083	294,789	227,333		748,205
TOTAL	45,456,907	59,136,381	79,895,077	0	184,488,365

Table 6.14

Soldotna Sales

Soldotna GROSS Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	245	27,467	44,935	15,773	88,420
Mining	9,263	6,270	1,245	131,331	148,109
Utilities	3,012,535	2,118,707	1,852,957	2,765,194	9,749,393
Construction	6,085,004	12,052,501	9,164,421	46,179,935	73,481,861
Manufacturing	1,452,464	2,477,219	4,186,336	2,750,085	10,866,104
Wholesale	2,145,245	3,350,490	3,466,478	6,494,786	15,456,999
Retail	42,044,629	55,804,681	74,410,630	55,709,661	227,969,601
Transportation, Warehousing	833,371	2,273,468	3,298,578	1,271,545	7,676,962
Information	2,553,882	2,548,205	2,841,464	2,975,513	10,919,064
Finance, Insurance	50,483	71,951	76,796	67,913	267,143
Real Estate, Rentals, Leasing	3,784,514	4,407,947	4,929,537	5,244,849	18,366,847
Professional, Scientific, Technical	2,501,494	1,996,490	1,724,274	1,933,895	8,156,153
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	497,467	1,171,674	1,041,595	579,647	3,290,383
Educational Services	83,067	70,368	48,155	129,896	331,486
Health and Social Services	766,468	652,110	790,973	5,732,652	7,942,203
Arts, Entertainment, Recreation	335,992	434,716	573,643	393,735	1,738,086
Accommodation, Food Services	4,588,100	7,054,581	9,822,315	5,122,238	26,587,234
Other Services	1,462,535	2,235,779	2,568,096	2,192,334	8,458,744
Public Administration	250,285	268,747	337,436	262,805	1,119,273
TOTAL	72,457,043	99,023,371	121,179,864	139,953,787	432,614,065

Table 6.15

Soldotna GROSS Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	1,100	13,147	23,581	9,295	47,123
Mining	62,886	147,600	174,654	6,786	391,926
Utilities	2,549,610	1,861,397	1,740,395	2,296,442	8,447,844
Construction	4,375,551	4,117,881	8,669,201	43,423,707	60,586,340
Manufacturing	1,084,741	2,242,896	3,752,235	2,996,668	10,076,540
Wholesale	1,878,246	2,993,234	3,489,513	6,667,238	15,028,231
Retail	40,701,206	55,923,754	71,288,068	49,821,411	217,734,439
Transportation, Warehousing	736,885	1,768,221	2,591,957	1,414,152	6,511,215
Information	2,297,785	2,706,168	2,672,609	2,774,472	10,451,034
Finance, Insurance	67,451	52,651	13,230	29,084	162,416
Real Estate, Rentals, Leasing	3,412,007	4,109,952	4,335,361	3,760,500	15,617,820
Professional, Scientific, Technical	1,501,351	1,644,274	1,744,635	1,389,253	6,279,513
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	508,949	676,415	692,022	622,168	2,499,554
Educational Services	80,959	77,199	48,418	53,776	260,352
Health and Social Services	727,127	645,954	759,688	6,305,321	8,438,090
Arts, Entertainment, Recreation	381,366	499,540	591,327	305,465	1,777,698
Accommodation, Food Services	4,128,741	6,314,200	9,381,372	4,953,003	24,777,316
Other Services	1,240,517	1,608,330	1,665,579	1,434,064	5,948,490
Public Administration	219,667	237,176	312,441	236,866	1,006,150
TOTAL	65,956,145	87,639,989	113,946,286	128,499,671	396,042,091

Table 6.16

Soldotna Sales

Soldotna TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	245	12,778	16,525	5,602	35,150
Mining	1,745	1,245	1,245	1,245	5,480
Utilities	1,621,254	1,109,739	933,992	1,226,692	4,891,677
Construction	209,651	253,076	228,897	247,023	938,647
Manufacturing	527,827	714,499	1,519,774	642,127	3,404,227
Wholesale	472,520	498,696	514,660	692,442	2,178,318
Retail	28,164,098	38,268,488	54,568,727	39,018,115	160,019,428
Transportation, Warehousing	55,711	347,573	556,320	87,541	1,047,145
Information	2,153,900	2,155,687	2,457,533	2,414,893	9,182,013
Finance, Insurance	10,076	6,938	14,019	20,979	52,012
Real Estate, Rentals, Leasing	1,539,055	1,601,142	1,906,659	1,685,844	6,732,700
Professional, Scientific, Technical	970,998	1,078,262	850,597	770,685	3,670,542
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	308,588	301,836	322,910	261,105	1,194,439
Educational Services	60,193	46,313	36,599	43,035	186,140
Health and Social Services	35,224	34,481	36,048	47,406	153,159
Arts, Entertainment, Recreation	245,570	353,874	477,911	295,404	1,372,759
Accommodation, Food Services	4,378,512	6,675,133	8,967,255	4,875,643	24,896,543
Other Services	1,147,271	1,753,594	1,853,505	1,611,583	6,365,953
Public Administration	215,019	231,090	286,966	225,376	958,451
TOTAL	42,117,457	55,444,444	75,550,142	54,172,740	227,284,783

Table 6.17

Soldotna TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	500	5,164	11,954	4,408	22,026
Mining	945	1,945	3,414	1,245	7,549
Utilities	1,341,878	979,377	858,071	1,231,331	4,410,657
Construction	250,780	249,699	254,859	243,720	999,058
Manufacturing	56,295	282,123	1,003,233	823,816	2,165,467
Wholesale	474,798	534,128	520,225	734,824	2,263,975
Retail	26,529,757	36,912,626	50,787,602	35,997,976	150,227,961
Transportation, Warehousing	48,473	161,304	270,952	91,229	571,958
Information	1,941,662	2,276,368	2,287,788	2,234,909	8,740,727
Finance, Insurance	7,401	6,685	6,438	7,002	27,526
Real Estate, Rentals, Leasing	1,454,800	1,618,112	1,794,813	1,676,421	6,544,146
Professional, Scientific, Technical	880,193	886,301	851,790	665,936	3,284,220
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	265,651	306,247	346,742	283,735	1,202,375
Educational Services	63,003	41,839	40,276	42,671	187,789
Health and Social Services	22,503	25,526	29,494	40,794	118,317
Arts, Entertainment, Recreation	234,108	366,365	487,354	219,352	1,307,179
Accommodation, Food Services	3,969,814	6,044,394	8,853,196	4,775,277	23,642,681
Other Services	979,088	1,241,428	1,282,878	1,121,765	4,625,159
Public Administration	193,023	205,613	265,224	207,065	870,925
TOTAL	38,714,672	52,145,244	69,956,303	50,403,476	211,219,695

Table 6.18

Soldotna Construction

Soldotna 3rd Quarter Permit VALUES by Type - 2001-2007 - in \$

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	1,510,852	689,202	648,388	1,270,100	1,295,670	5,106,077	2,042,153	-60.0%
Residential Alter/Add	50,148	317,466	70,722	145,721	88,410	368,788	110,638	-70.0%
Commercial New	630,244	1,080,678	1,371,200	21,996,101	1,520,000	7,646,794	546,300	-92.9%
Commercial Alter/Add	318,672	610,000	328,000	368,193	181,650	92,090	66,811	-27.5%
Total	2,509,916	2,697,346	2,418,310	23,780,115	3,085,730	13,213,749	2,765,902	-79.1%
Annual Change		7.5%	-10.3%	883.3%	-87.0%	328.2%	-79.1%	

Table 6.19

Soldotna 3rd Quarter Permit VALUES by Type - 1986-2007

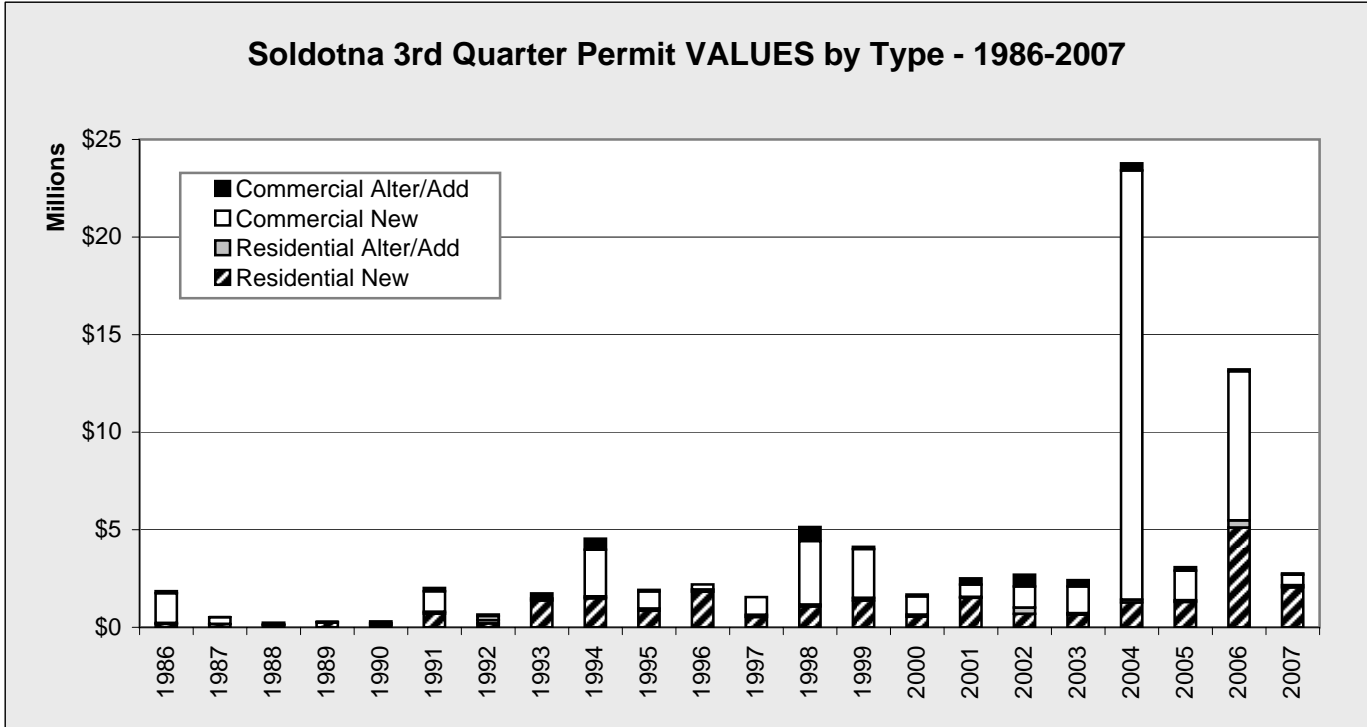


Chart 6.7

Soldotna 3rd Quarter Permit VALUES Percent by Type - 2007

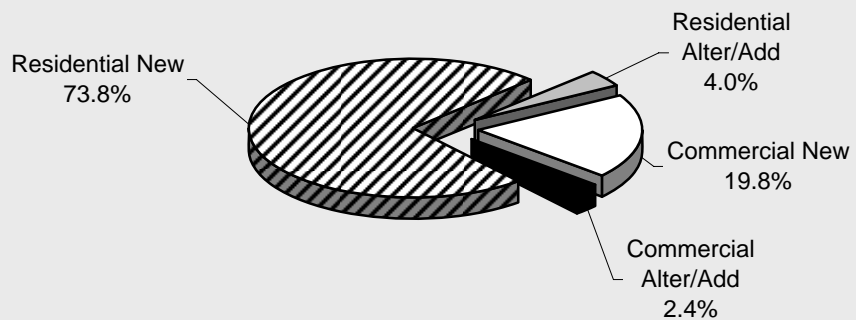


Chart 6.8

Soldotna Construction

Soldotna 3rd Quarter Permit VOLUME by Type - 2001-2007								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	10	5	4	7	7	14	10	-28.6%
Residential Alter/Add	6	10	4	6	7	5	5	0.0%
Commercial New	7	5	8	4	2	3	2	-33.3%
Commercial Alter/Add	12	5	3	7	4	5	5	0.0%
Total	35	25	19	24	20	27	22	-18.5%
Annual Change		-28.6%	-24.0%	26.3%	-16.7%	35.0%	-18.5%	

Table 6.20

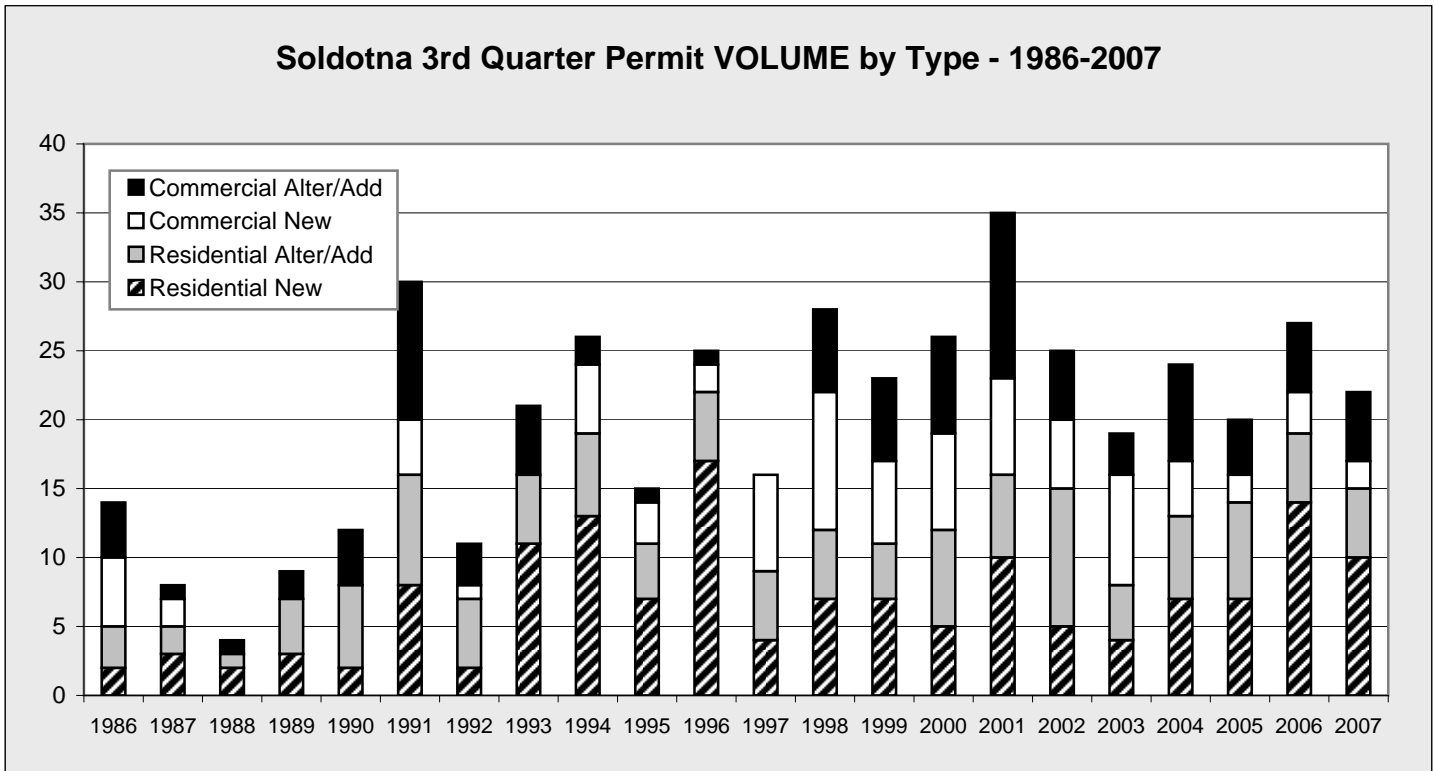


Chart 6.9

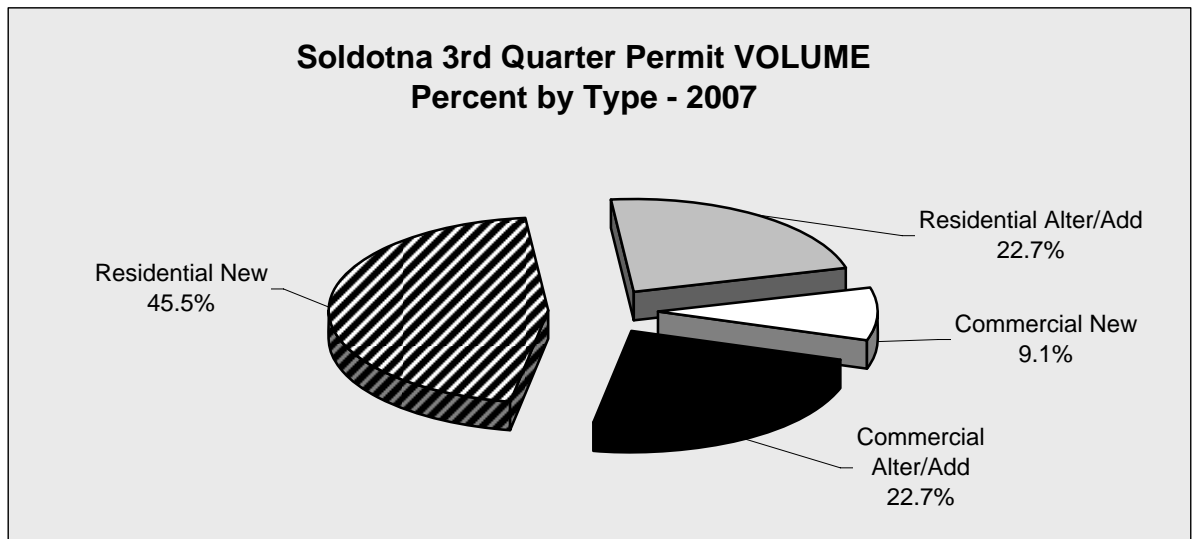


Chart 6.10

Soldotna Construction

Soldotna YTD 9/30 Permit VALUES by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	3,873,853	3,005,344	2,547,742	3,586,484	3,933,625	7,426,607	8,661,413	16.6%
Residential Alter/Add	306,347	743,687	258,629	220,530	491,990	519,518	484,775	-6.7%
Commercial New	3,288,822	4,397,059	3,487,690	27,827,424	5,814,828	12,924,852	2,007,442	-84.5%
Commercial Alter/Add	1,323,302	2,760,304	785,191	958,573	1,099,077	1,690,541	317,248	-81.2%
Total	8,792,324	10,906,394	7,079,252	32,593,011	11,339,520	22,561,518	11,470,878	-49.2%
Annual Change		24.0%	-35.1%	360.4%	-65.2%	99.0%	-49.2%	

Table 6.21

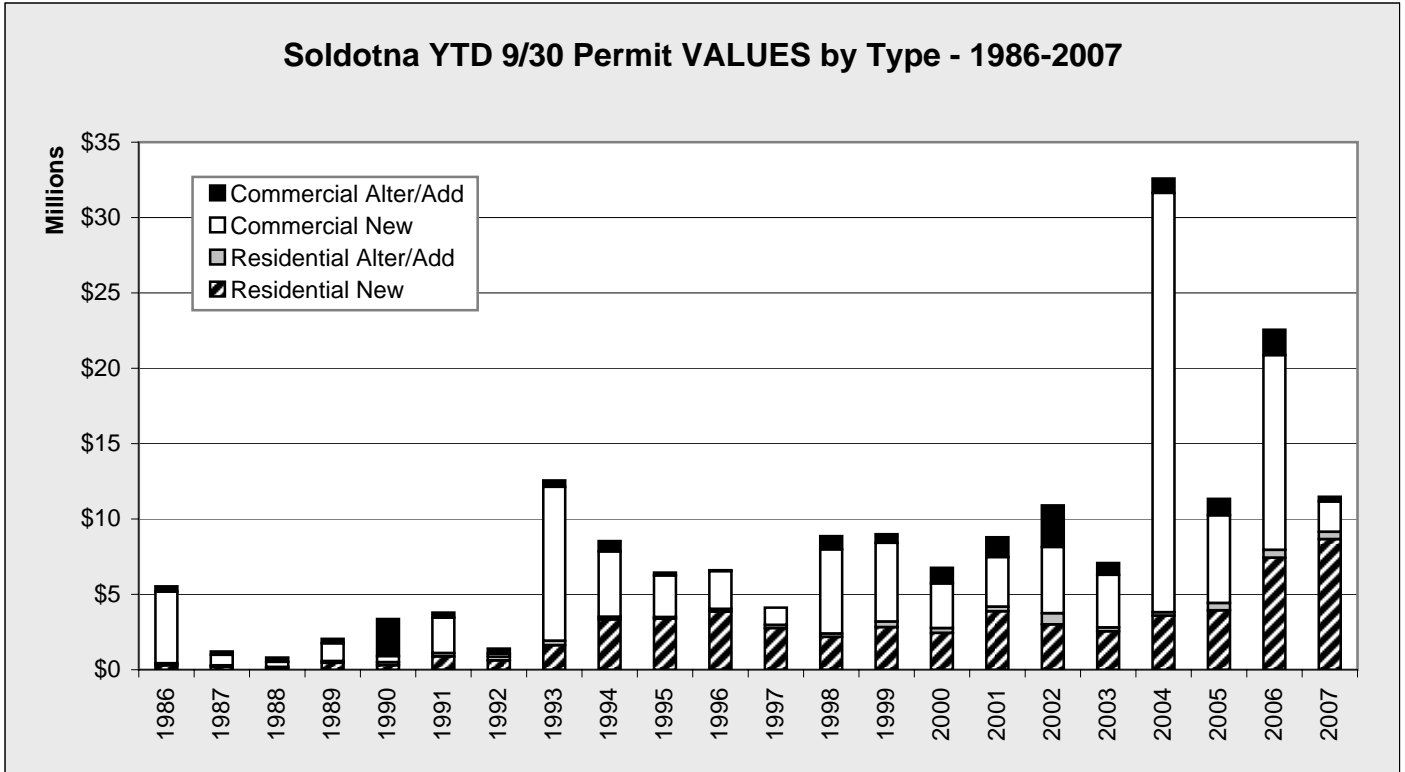


Chart 6.11



Chart 6.12

Soldotna Construction

Soldotna YTD 9/30 Permit VOLUME by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	24	23	19	18	22	28	28	0.0%
Residential Alter/Add	19	18	15	14	22	12	12	0.0%
Commercial New	10	18	14	11	13	9	7	-22.2%
Commercial Alter/Add	29	28	13	16	19	8	17	112.5%
Total	82	87	61	59	76	57	64	12.3%
Annual Change		6.1%	-29.9%	-3.3%	28.8%	-25.0%	12.3%	

Table 6.22

Soldotna YTD 9/30 Permit VOLUME by Type - 1986-2007

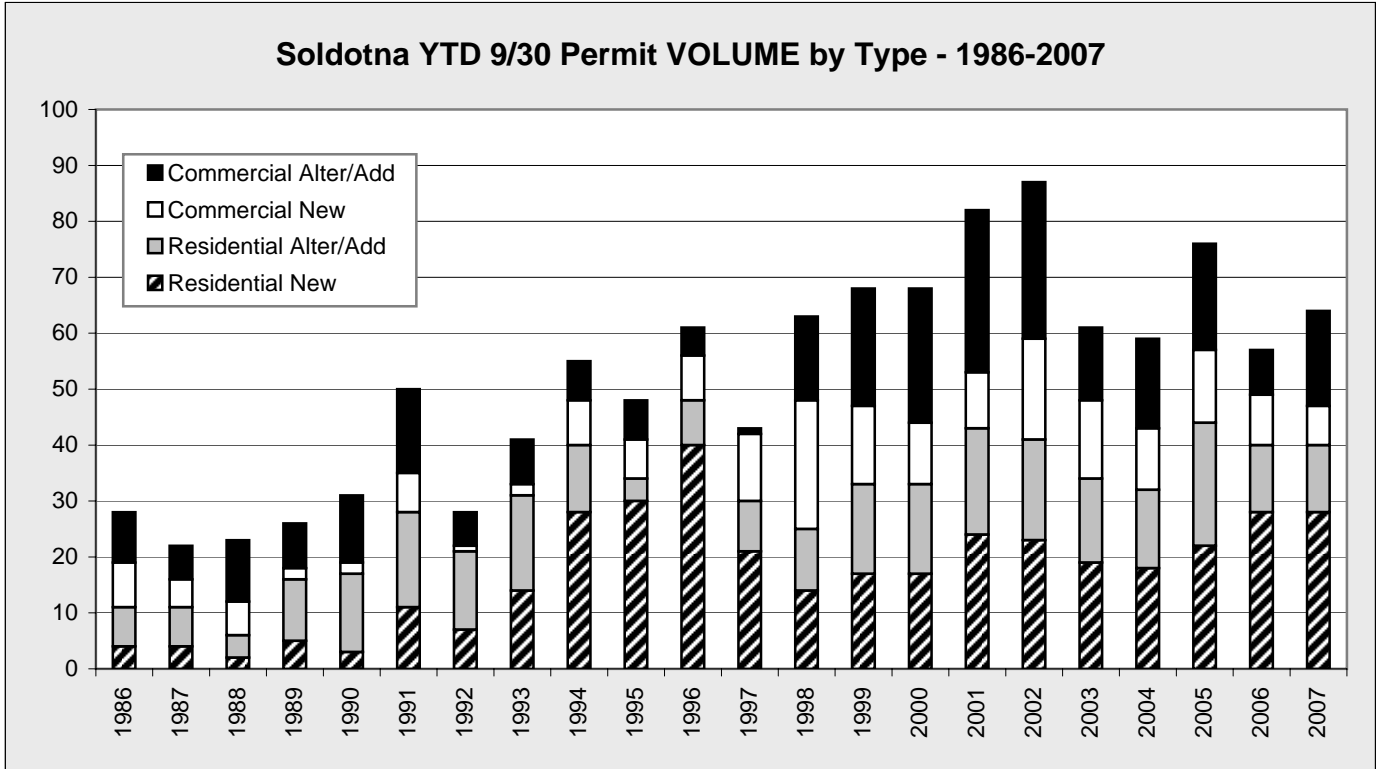


Chart 6.13

**Soldotna YTD 9/30 Permit VOLUME
Percent by Type - 2007**

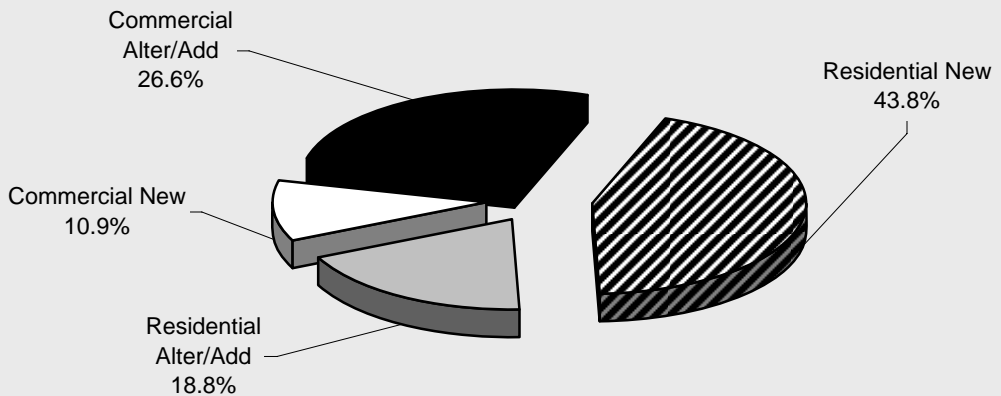


Chart 6.14

Soldotna Construction

Soldotna Annual Permit VALUE by Type by Quarter - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	373,929	1,520,491	543,930	270,668	2,709,018
Residential - Add/Alter	0	224,674	101,065	39,500	365,239
Commercial - New	434,273	1,583,642	935,665	970,484	3,924,064
Commercial - Add/Alter	270,000	680,549	96,250	122,300	1,169,099
TOTAL	1,078,202	4,009,356	1,676,910	1,402,952	8,167,420
2001					
Residential - New	0	2,363,001	1,510,852	0	3,873,853
Residential - Add/Alter	105,160	151,039	50,148	51,148	357,495
Commercial - New	2,658,578	0	630,244	0	3,288,822
Commercial - Add/Alter	287,480	717,150	318,672	111,500	1,434,802
TOTAL	3,051,218	3,231,190	2,509,916	162,648	8,954,972
2002					
Residential - New	240,849	2,075,293	689,202	176,000	3,181,344
Residential - Add/Alter	86,935	339,286	317,466	11,500	755,187
Commercial - New	714,806	2,601,575	1,080,678	0	4,397,059
Commercial - Add/Alter	163,000	1,987,304	610,000	70,000	2,830,304
TOTAL	1,205,590	7,003,458	2,697,346	257,500	11,163,894
2003					
Residential - New	0	1,899,354	648,388	526,191	3,073,933
Residential - Add/Alter	57,827	130,080	70,722	5,000	263,629
Commercial - New	0	2,116,490	1,371,200	281,491	3,769,181
Commercial - Add/Alter	369,191	88,000	328,000	60,363	845,554
TOTAL	427,018	4,233,924	2,418,310	873,045	7,952,297
2004					
Residential - New	539,297	1,777,087	1,270,100	294,860	3,881,344
Residential - Add/Alter	0	74,809	145,721	57,454	277,984
Commercial - New	4,465,026	1,366,297	21,996,101	501,601	28,329,025
Commercial - Add/Alter	60,000	530,380	368,193	3,850,000	4,808,573
TOTAL	5,064,323	3,748,573	23,780,115	4,703,915	37,296,926
2005					
Residential - New	720,956	1,916,999	1,295,670	165,123	4,098,748
Residential - Add/Alter	261,630	141,950	88,410	2,000	493,990
Commercial - New	195,000	4,099,828	1,520,000	0	5,814,828
Commercial - Add/Alter	243,969	673,458	181,650	2,717	1,101,794
TOTAL	1,421,555	6,832,235	3,085,730	169,840	11,509,360
2006					
Residential - New	204,031	2,116,499	5,106,077	172,833	7,599,440
Residential - Add/Alter	10,000	140,730	368,788	262,659	782,177
Commercial - New	312,410	4,965,648	7,646,794	0	12,924,852
Commercial - Add/Alter	1,590,000	8,451	92,090	197,390	1,887,931
TOTAL	2,116,441	7,231,328	13,213,749	632,882	23,194,400
2007					Year to Date
Residential - New	535,722	6,083,538	2,042,153		8,661,413
Residential - Add/Alter	149,549	224,588	110,638		484,775
Commercial - New	0	1,461,142	546,300		2,007,442
Commercial - Add/Alter	142,500	107,937	66,811		317,248
TOTAL	827,771	7,877,205	2,765,902	0	11,470,878

Table 6.23

Soldotna Construction

Soldotna Annual Permit VOLUME by Type by Quarter - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2000					
Residential - New	2	10	5	2	19
Residential - Add/Alter	0	9	7	3	19
Commercial - New	1	3	7	7	18
Commercial - Add/Alter	5	12	7	8	32
TOTAL	8	34	26	20	88
2001					
Residential - New	0	14	10	0	24
Residential - Add/Alter	3	10	6	4	23
Commercial - New	3	0	7	0	10
Commercial - Add/Alter	4	13	12	7	36
TOTAL	10	37	35	11	93
2002					
Residential - New	1	17	5	1	24
Residential - Add/Alter	2	6	10	2	20
Commercial - New	4	9	5	0	18
Commercial - Add/Alter	4	19	5	1	29
TOTAL	11	51	25	4	91
2003					
Residential - New	0	15	4	5	24
Residential - Add/Alter	3	8	4	1	16
Commercial - New	0	6	8	2	16
Commercial - Add/Alter	3	7	3	5	18
TOTAL	6	36	19	13	74
2004					
Residential - New	2	9	7	1	19
Residential - Add/Alter	0	8	6	3	17
Commercial - New	4	3	4	2	13
Commercial - Add/Alter	3	6	7	2	18
TOTAL	9	26	24	8	67
2005					
Residential - New	4	11	7	1	23
Residential - Add/Alter	3	12	7	1	23
Commercial - New	2	9	2	0	13
Commercial - Add/Alter	7	8	4	3	22
TOTAL	16	40	20	5	81
2006					
Residential - New	1	13	14	1	29
Residential - Add/Alter	1	6	5	3	15
Commercial - New	1	5	3	0	9
Commercial - Add/Alter	2	1	5	3	11
TOTAL	5	25	27	7	64
2007					Year to Date
Residential - New	2	16	10		28
Residential - Add/Alter	2	5	5		12
Commercial - New	0	5	2		7
Commercial - Add/Alter	5	7	5		17
TOTAL	9	33	22	0	64

Table 6.24

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Other KPB Sales

Other KPB 3rd Quarter GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	1,309,969	1,032,597	578,820	712,537	891,560	1,211,770	320,210	35.9%
MINING	26,758,203	40,144,213	33,560,455	37,965,762	60,167,354	38,259,354	-21,908,000	-36.4%
UTIL	11,231,398	7,084,070	8,492,514	9,761,658	10,142,989	13,624,573	3,481,584	34.3%
CONST	37,355,503	40,689,641	33,999,482	36,203,660	46,458,096	51,210,666	4,752,570	10.2%
MANU	41,924,711	43,111,731	83,092,017	83,218,366	43,806,075	51,755,252	7,949,177	18.1%
WHOLSL	19,191,947	35,656,848	46,659,607	33,896,804	38,050,883	35,819,007	-2,231,876	-5.9%
RETAIL	63,015,199	52,160,826	44,534,719	43,648,109	47,888,770	48,532,121	643,351	1.3%
TRNSWR	18,973,864	20,438,525	25,457,970	26,713,775	27,696,148	25,336,810	-2,359,338	-8.5%
INFO	3,653,100	3,655,662	5,065,195	5,857,685	6,730,942	6,613,359	-117,583	-1.7%
FININS	25,285	23,218	23,229	35,904	24,549	35,937	11,388	46.4%
RELEST	5,823,913	7,783,685	6,674,178	7,599,208	8,661,731	8,256,403	-405,328	-4.7%
PROTEC	3,457,741	3,733,523	3,725,480	3,707,211	4,618,139	4,587,077	-31,062	-0.7%
MGTCO	0	0	0	0	6,543	920,310	913,767	13965.6%
ADMIN	2,708,592	3,001,721	4,566,164	4,598,651	5,385,894	5,956,399	570,505	10.6%
EDUSRV	53,724	126,408	123,236	144,201	180,500	160,011	-20,489	-11.4%
MEDSOC	485,762	585,516	707,270	653,051	874,496	992,353	117,857	13.5%
ARTREC	551,218	834,949	839,511	1,031,753	1,891,566	2,005,751	114,185	6.0%
ACCMFS	20,496,937	18,990,945	23,183,670	24,076,883	26,116,416	27,514,959	1,398,543	5.4%
OTHSRV	5,903,942	4,952,110	5,415,477	6,235,714	6,456,504	10,468,280	4,011,776	62.1%
GOV	0	0	6,304	111,945	32,688	12,940	-19,748	-60.4%
TOTAL	262,921,008	284,006,188	326,705,298	326,172,877	336,081,843	333,273,332	-2,808,511	-0.8%
Annual Change		8.0%	15.0%	-0.2%	3.0%	-0.8%		

Table 7.1

For complete listing of Lines of Business, see page 13

Other KPB 3rd Quarter Gross Sales History	
1991	203,939,374
1992	212,891,465
1993	196,780,937
1994	227,742,774
1995	233,045,872
1996	200,339,231
1997	252,318,601
1998	235,128,992
1999	232,722,008
2000	225,474,396
2001	286,402,452
2002	262,921,008
2003	284,006,188
2004	326,705,298
2005	326,172,877
2006	336,081,843
2007	333,273,332

Table 7.2

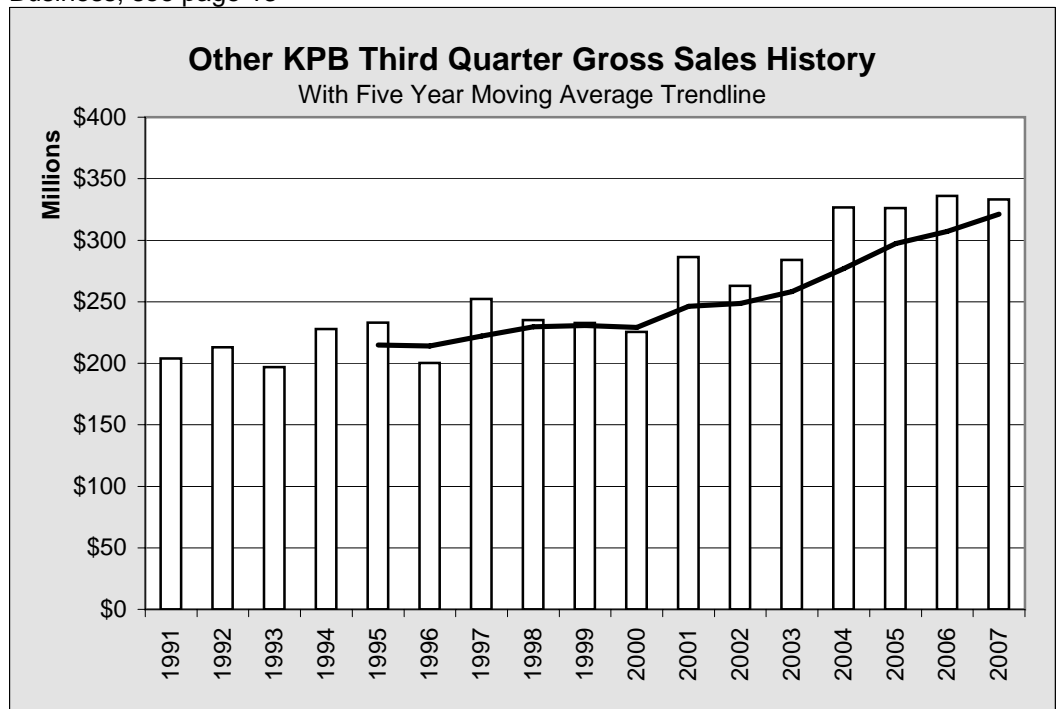


Chart 7.1

Other KPB Sales

Other KPB 3rd Quarter TAXABLE Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	272,750	279,049	253,426	341,925	388,396	506,743	118,347	30.5%
MINING	1,276,820	1,071,720	1,511,316	801,526	946,327	1,114,094	167,767	17.7%
UTIL	4,645,169	4,342,635	4,829,167	5,383,105	5,860,772	7,694,733	1,833,961	31.3%
CONST	2,360,709	2,255,816	2,163,605	2,081,447	2,264,002	2,576,170	312,168	13.8%
MANU	1,214,041	1,000,105	1,042,383	1,390,454	1,328,029	1,291,728	-36,301	-2.7%
WHOLSL	3,769,441	4,137,564	5,257,410	5,992,066	7,075,889	6,832,774	-243,115	-3.4%
RETAIL	21,512,099	22,495,880	21,763,217	22,121,689	24,067,188	24,925,431	858,243	3.6%
TRNSWR	7,020,112	6,773,436	7,754,778	8,303,086	8,325,999	13,432,032	5,106,033	61.3%
INFO	3,339,114	3,390,532	4,129,029	4,833,174	5,524,509	5,385,396	-139,113	-2.5%
FININS	21,747	17,900	13,937	11,885	20,740	32,402	11,662	56.2%
RELEST	2,266,802	2,673,945	2,531,114	2,767,848	3,305,132	3,379,448	74,316	2.2%
PROTEC	857,854	872,942	963,522	965,329	1,052,230	1,168,562	116,332	11.1%
MGTCO	0	0	0	0	2,212	34,311	32,099	1451.1%
ADMIN	763,452	708,859	924,901	1,049,744	1,168,225	1,230,412	62,187	5.3%
EDUSRV	36,133	43,238	62,942	79,051	89,140	76,637	-12,503	-14.0%
MEDSOC	189,613	135,612	121,901	137,602	143,589	270,990	127,401	88.7%
ARTREC	355,931	530,299	540,536	616,337	1,294,127	1,251,151	-42,976	-3.3%
ACCMFS	16,464,302	16,586,097	18,952,758	19,680,483	21,268,123	24,654,431	3,386,308	15.9%
OTHSRV	2,758,923	2,677,921	2,813,699	2,968,120	3,127,343	3,992,902	865,559	27.7%
GOV	0	0	6,304	14,841	3,024	4,600	1,576	52.1%
TOTAL	69,125,012	69,993,550	75,635,945	79,539,712	87,254,996	99,854,947	12,599,951	14.4%
Annual Change		1.3%	8.1%	5.2%	9.7%	14.4%		

Table 7.3

For complete listing of Lines of Business, see page 13

Other KPB 3rd Quarter Taxable Sales History	
1991	41,764,755
1992	45,075,097
1993	45,991,097
1994	48,711,068
1995	52,795,407
1996	53,390,165
1997	56,193,073
1998	58,040,464
1999	61,313,334
2000	66,472,925
2001	68,871,018
2002	69,125,012
2003	69,993,550
2004	75,635,945
2005	79,539,712
2006	87,254,996
2007	99,854,947

Table 7.4

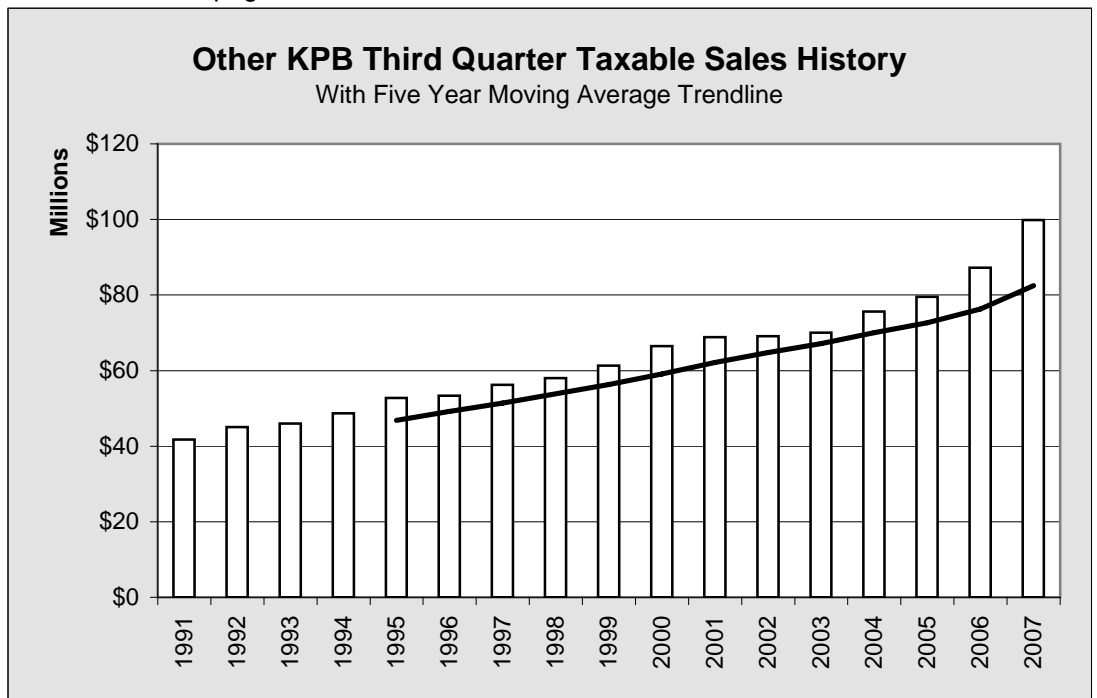


Chart 7.2

Other KPB Sales

Other KPB YTD 9/30 GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	3,016,340	2,927,840	1,973,500	2,329,679	2,340,839	2,722,306	381,467	16.3%
MINING	83,328,766	116,562,972	94,891,921	105,871,303	141,055,848	94,814,457	-46,241,391	-32.8%
UTIL	29,592,915	24,811,831	26,646,493	31,344,804	35,125,587	47,215,949	12,090,362	34.4%
CONST	86,535,775	93,225,502	67,657,144	81,260,771	91,278,303	113,151,501	21,873,198	24.0%
MANU	85,790,324	60,842,985	105,806,316	156,302,873	99,577,095	118,072,052	18,494,957	18.6%
WHOLSL	52,222,937	66,741,378	111,157,827	95,438,400	95,726,463	90,367,424	-5,359,039	-5.6%
RETAIL	154,252,038	150,798,687	107,196,282	109,361,531	119,252,050	125,536,715	6,284,665	5.3%
TRNSWR	39,563,988	32,368,311	49,800,062	51,113,243	52,933,246	45,430,407	-7,502,839	-14.2%
INFO	15,751,220	10,166,211	12,248,837	16,238,246	17,685,125	17,815,266	130,141	0.7%
FININS	63,840	72,366	69,083	99,883	133,691	99,491	-34,200	-25.6%
RELEST	16,232,977	17,760,181	17,087,134	18,399,239	21,449,333	22,268,419	819,086	3.8%
PROTEC	9,427,884	10,081,417	10,299,655	9,861,416	11,995,542	12,615,903	620,361	5.2%
MGTCO	0	0	0	0	6,543	1,276,487	1,269,944	19409.2%
ADMIN	6,895,948	7,150,529	9,241,455	10,681,231	13,667,476	15,184,793	1,517,317	11.1%
EDUSRV	186,889	393,881	415,166	460,767	563,557	613,365	49,808	8.8%
MEDSOC	1,447,340	1,932,629	2,078,232	1,969,554	2,453,258	2,839,650	386,392	15.8%
ARTREC	1,168,767	1,670,556	1,619,969	2,001,257	3,099,781	3,226,943	127,162	4.1%
ACCMFS	36,046,339	35,174,355	39,805,887	40,849,277	44,062,571	47,190,427	3,127,856	7.1%
OTHSRV	16,968,919	14,218,634	15,371,484	16,881,983	17,554,287	27,480,000	9,925,713	56.5%
GOV	1,500	0	12,669	338,560	180,126	45,831	-134,295	-74.6%
TOTAL	638,494,706	646,900,265	673,379,116	750,804,017	770,140,721	787,967,386	17,826,665	2.3%
Annual Change		1.3%	4.1%	11.5%	2.6%	2.3%		

Table 7.5

For complete listing of Lines of Business, see page 13

Other KPB YTD 9/30 Gross Sales History	
1991	534,231,571
1992	471,813,780
1993	472,895,399
1994	503,814,178
1995	539,310,030
1996	483,721,427
1997	549,325,712
1998	599,928,578
1999	550,878,526
2000	536,116,894
2001	674,600,629
2002	638,494,706
2003	646,900,265
2004	673,379,116
2005	750,804,017
2006	770,140,721
2007	787,967,386

Table 7.6

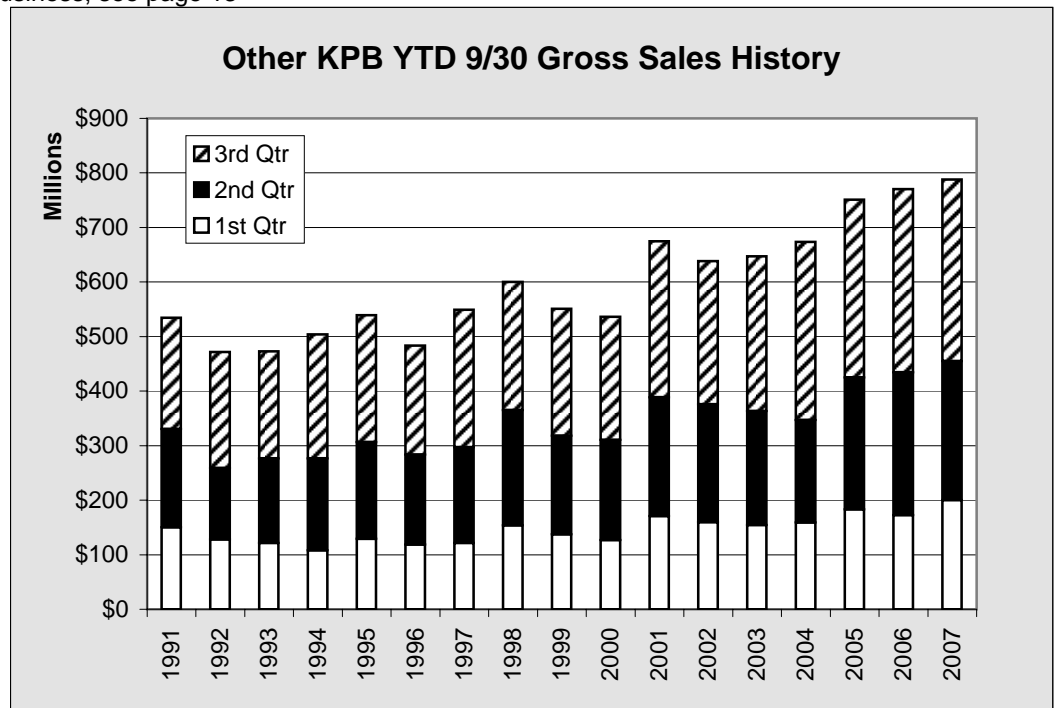


Chart 7.3

Other KPB Sales

Other KPB YTD 9/30 TAXABLE Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	1,093,882	1,116,995	1,116,867	1,293,872	1,319,911	1,477,843	157,932	12.0%
MINING	3,527,792	3,060,041	3,111,597	2,347,428	2,451,285	2,823,394	372,109	15.2%
UTIL	16,557,052	16,258,317	16,572,089	19,019,930	22,190,662	31,071,217	8,880,555	40.0%
CONST	5,512,515	5,566,668	5,341,359	5,115,459	5,442,639	6,014,471	571,832	10.5%
MANU	2,344,265	2,104,237	2,065,968	2,647,654	2,575,784	2,735,928	160,144	6.2%
WHOLSL	10,886,989	11,174,228	14,349,812	16,385,340	19,460,802	20,219,322	758,520	3.9%
RETAIL	54,015,947	56,145,382	53,420,753	53,200,091	58,054,514	59,844,292	1,789,778	3.1%
TRNSWR	11,028,912	11,082,923	12,195,390	13,564,104	13,404,635	20,580,224	7,175,589	53.5%
INFO	13,374,705	9,311,757	10,221,097	13,317,317	14,432,251	14,336,266	-95,985	-0.7%
FININS	53,871	60,418	40,814	37,260	64,821	88,305	23,484	36.2%
RELEST	6,383,938	6,824,133	6,672,998	6,959,365	8,024,543	8,670,836	646,293	8.1%
PROTEC	2,573,676	2,664,782	2,763,078	2,828,996	3,062,092	3,311,574	249,482	8.1%
MGTCO	0	0	0	0	2,212	51,237	49,025	2216.3%
ADMIN	2,106,236	1,820,899	2,346,812	2,768,464	2,852,822	3,022,873	170,051	6.0%
EDUSRV	126,728	133,407	200,419	232,372	303,820	283,046	-20,774	-6.8%
MEDSOC	641,635	456,225	397,574	405,659	481,754	632,791	151,037	31.4%
ARTREC	813,938	1,121,425	1,054,655	1,219,483	2,176,594	2,166,306	-10,288	-0.5%
ACCMFS	30,188,826	30,522,169	33,616,535	34,658,733	37,003,537	42,046,016	5,042,479	13.6%
OTHSRV	7,269,068	7,257,711	7,642,465	7,893,188	8,243,010	10,310,930	2,067,920	25.1%
GOV	1,500	0	12,604	40,606	7,803	21,018	13,215	169.4%
TOTAL	168,501,475	166,681,717	173,142,886	183,935,321	201,555,491	229,707,889	28,152,398	14.0%
Annual Change		-1.1%	3.9%	6.2%	9.6%	14.0%		

Table 7.7

For complete listing of Lines of Business, see page 13

Other KPB YTD 9/30 Taxable Sales History	
1991	105,996,909
1992	109,187,136
1993	113,830,199
1994	118,891,052
1995	127,088,025
1996	129,161,879
1997	134,907,748
1998	140,775,998
1999	146,408,328
2000	157,374,343
2001	164,797,359
2002	168,501,475
2003	166,681,717
2004	173,142,886
2005	183,935,321
2006	201,555,491
2007	229,707,889

Table 7.8

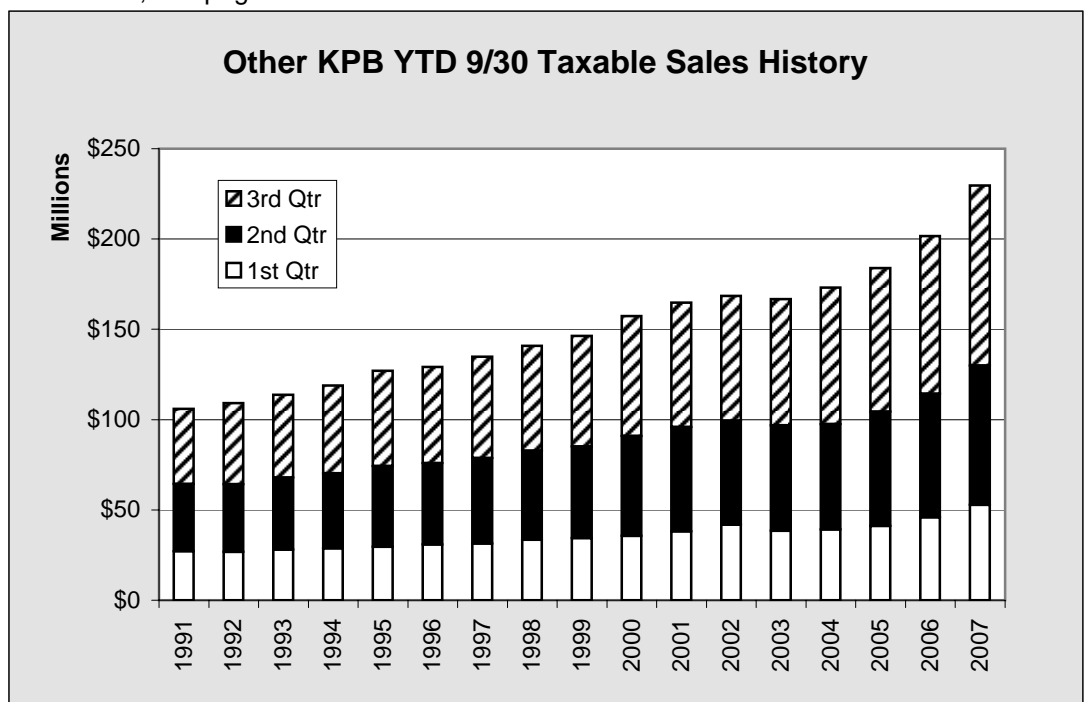


Chart 7.4

Other KPB Sales

Other KPB Annual GROSS Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	3,422,908	4,011,691	3,585,205	3,422,300	4,840,138	3,675,783	-1,164,355	-24.1%
MINING	167,187,113	164,784,206	171,232,200	145,059,319	151,282,170	173,123,464	21,841,294	14.4%
UTIL	33,657,818	38,753,031	33,607,375	36,341,683	43,002,998	50,882,374	7,879,376	18.3%
CONST	126,579,047	118,265,414	121,698,038	120,069,245	125,808,036	153,294,723	27,486,687	21.8%
MANU	175,974,194	95,630,984	85,913,707	131,516,163	187,502,018	121,569,070	-65,932,948	-35.2%
WHOLSL	71,240,394	67,490,967	101,925,816	314,154,092	328,361,091	358,627,999	30,266,908	9.2%
RETAIL	193,313,841	203,347,056	182,477,759	139,491,426	141,468,713	155,334,890	13,866,177	9.8%
TRNSWR	57,406,281	42,819,566	37,266,683	58,773,824	61,150,909	62,736,307	1,585,398	2.6%
INFO	23,035,654	19,098,737	13,529,903	17,162,081	21,847,230	23,821,644	1,974,414	9.0%
FININS	241,765	86,487	98,705	91,238	121,195	159,037	37,842	31.2%
RELEST	23,142,242	21,455,183	24,193,998	24,437,091	25,833,025	28,585,279	2,752,254	10.7%
PROTEC	10,956,423	12,674,166	13,153,987	14,330,750	14,164,384	17,627,329	3,462,945	24.4%
MGTCO	0	0	0	0	0	61,304	61,304	NA
ADMIN	13,802,949	8,645,659	9,723,734	23,093,772	17,030,047	19,239,281	2,209,234	13.0%
EDUSRV	426,814	243,047	503,660	575,724	620,493	792,852	172,359	27.8%
MEDSOC	1,545,479	2,010,045	2,646,268	2,829,434	2,783,649	3,421,368	637,719	22.9%
ARTREC	1,279,637	1,467,801	1,948,677	1,959,842	2,359,930	3,753,292	1,393,362	59.0%
ACCMFS	39,540,285	40,196,145	39,086,087	43,758,650	44,940,184	48,462,940	3,522,756	7.8%
OTHSRV	21,936,473	21,786,909	18,855,154	20,676,270	22,373,912	24,343,612	1,969,700	8.8%
GOV	1,400	362,327	831,604	1,063,212	820,042	512,629	-307,413	-37.5%
TOTAL	964,690,717	863,129,421	862,278,560	1,098,806,116	1,196,310,164	1,250,025,177	53,715,013	4.5%
Annual Change		-10.5%	-0.1%	27.4%	8.9%	4.5%		

Table 7.9

For complete listing of Lines of Business, see page 13

Other KPB Annual Gross Sales History	
1991	683,607,703
1992	627,892,503
1993	624,484,784
1994	664,152,882
1995	694,606,708
1996	630,276,002
1997	729,346,183
1998	793,020,393
1999	733,148,429
2000	708,304,685
2001	964,690,717
2002	863,129,421
2003	862,278,560
2004	1,098,806,116
2005	1,196,310,164
2006	1,250,025,177

Table 7.10

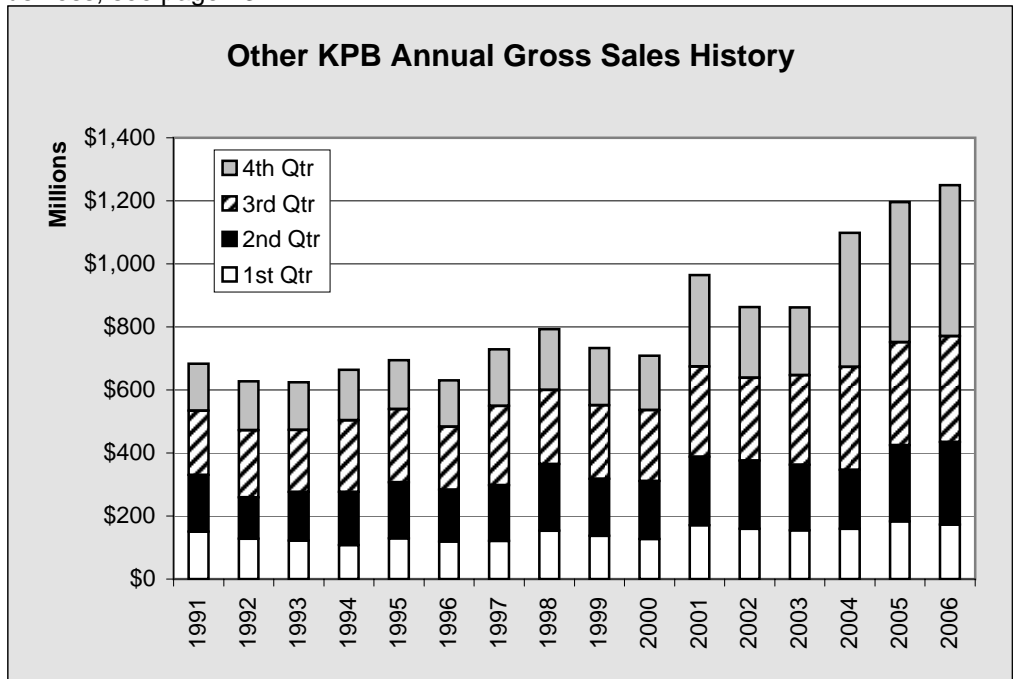


Chart 7.5

Other KPB Sales

Other KPB Annual TAXABLE Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	1,073,323	1,217,145	1,262,383	1,278,183	1,422,621	1,450,287	27,666	1.9%
MINING	4,310,148	4,684,946	3,928,097	4,161,979	3,248,700	3,409,312	160,612	4.9%
UTIL	21,152,218	22,103,843	22,028,897	22,822,064	26,157,508	32,958,620	6,801,112	26.0%
CONST	7,332,617	7,360,920	7,351,364	7,079,159	6,823,512	7,374,261	550,749	8.1%
MANU	2,704,683	2,861,063	2,571,709	2,618,074	3,236,915	3,162,719	-74,196	-2.3%
WHOLSL	14,946,058	14,274,026	15,473,834	19,787,056	22,775,440	26,747,293	3,971,853	17.4%
RETAIL	72,042,466	70,082,144	72,262,016	68,428,498	68,938,432	74,266,350	5,327,918	7.7%
TRNSWR	10,981,411	11,454,019	11,545,972	12,725,505	14,177,577	14,044,840	-132,737	-0.9%
INFO	17,900,214	16,439,918	12,431,208	14,213,585	17,801,162	18,888,506	1,087,344	6.1%
FININS	105,087	73,052	76,373	53,825	48,460	86,820	38,360	79.2%
RELEST	8,847,321	8,326,759	8,944,984	8,838,849	9,289,805	10,641,040	1,351,235	14.5%
PROTEC	3,255,473	3,362,317	3,422,489	3,631,461	3,734,167	4,019,523	285,356	7.6%
MGTCO	0	0	0	0	0	10,127	10,127	NA
ADMIN	2,298,197	2,645,912	2,402,608	3,361,722	3,654,862	3,810,464	155,602	4.3%
EDUSRV	299,028	166,037	178,063	281,081	325,300	409,577	84,277	25.9%
MEDSOC	668,391	864,220	618,325	485,989	557,270	630,439	73,169	13.1%
ARTREC	983,291	1,017,933	1,296,937	1,268,089	1,437,811	2,451,193	1,013,382	70.5%
ACCMFS	32,984,143	34,104,752	34,211,464	37,273,561	38,541,197	41,159,971	2,618,774	6.8%
OTHSRV	9,685,924	9,692,226	9,677,039	10,208,220	10,415,440	10,983,494	568,054	5.5%
GOV	1,000	18,050	39,501	30,667	50,936	15,303	-35,633	-70.0%
TOTAL	211,570,993	210,749,282	209,723,263	218,547,567	232,637,115	256,520,139	23,883,024	10.3%
Annual Change		-0.4%	-0.5%	4.2%	6.4%	10.3%		

Table 7.11

For complete listing of Lines of Business, see page 13

Other KPB Annual Taxable Sales History	
1991	135,782,533
1992	140,222,526
1993	146,610,419
1994	152,574,668
1995	162,869,715
1996	164,438,681
1997	172,433,408
1998	179,549,334
1999	187,394,079
2000	199,342,280
2001	211,570,993
2002	210,749,282
2003	209,723,263
2004	218,547,567
2005	232,637,115
2006	256,520,139

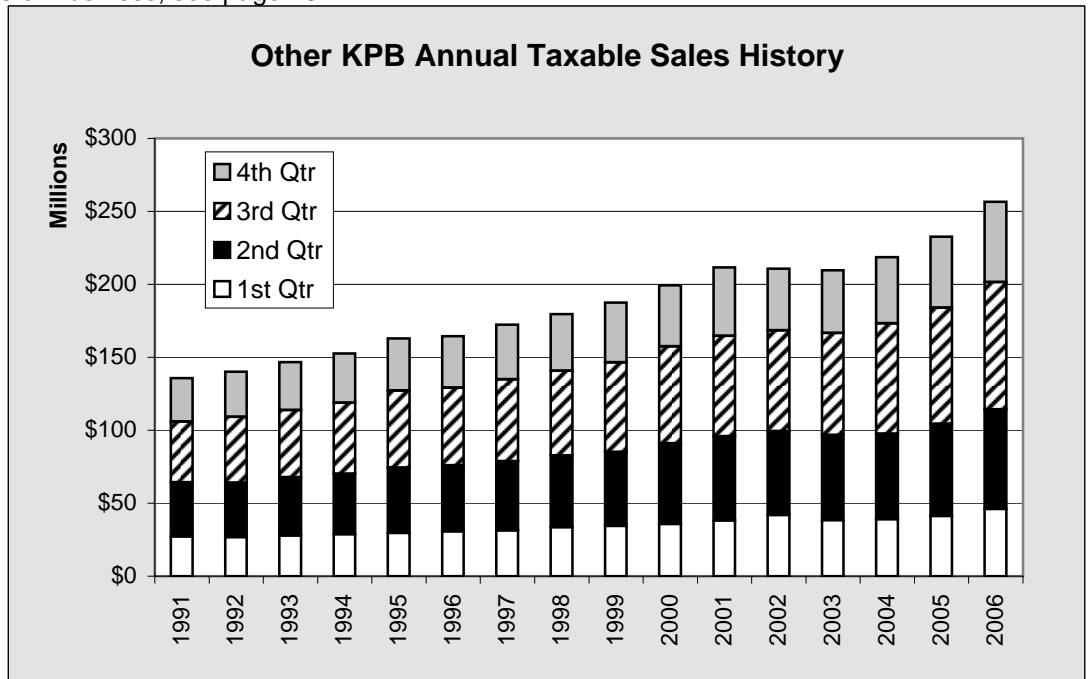


Table 7.12

Chart 7.6

Other KPB Sales

Other KPB GROSS Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	379,994	1,130,542	1,211,770		2,722,306
Mining	23,793,435	32,761,668	38,259,354		94,814,457
Utilities	19,670,793	13,920,583	13,624,573		47,215,949
Construction	24,674,537	37,266,298	51,210,666		113,151,501
Manufacturing	36,604,756	29,712,044	51,755,252		118,072,052
Wholesale	25,345,211	29,203,206	35,819,007		90,367,424
Retail	30,771,065	46,233,529	48,532,121		125,536,715
Transportation, Warehousing	5,272,821	14,820,776	25,336,810		45,430,407
Information	5,004,462	6,197,445	6,613,359		17,815,266
Finance, Insurance	31,194	32,360	35,937		99,491
Real Estate, Rentals, Leasing	5,994,506	8,017,510	8,256,403		22,268,419
Professional, Scientific, Technical	3,844,630	4,184,196	4,587,077		12,615,903
Management of Companies, Enterprises	113,997	242,180	920,310		1,276,487
Administration, Support, Waste Mgmt., Remediation	4,326,092	4,902,302	5,956,399		15,184,793
Educational Services	198,049	255,305	160,011		613,365
Health and Social Services	942,080	905,217	992,353		2,839,650
Arts, Entertainment, Recreation	335,150	886,042	2,005,751		3,226,943
Accommodation, Food Services	5,267,781	14,407,687	27,514,959		47,190,427
Other Services	7,241,651	9,770,069	10,468,280		27,480,000
Public Administration	25,127	7,764	12,940		45,831
TOTAL	199,837,331	254,856,723	333,273,332	0	787,967,386

Table 7.13

Other KPB TAXABLE Sales by Industry by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Agriculture, Forestry, Fishing, Hunting	114,961	856,139	506,743		1,477,843
Mining	733,842	975,458	1,114,094		2,823,394
Utilities	14,066,725	9,309,759	7,694,733		31,071,217
Construction	1,377,851	2,060,450	2,576,170		6,014,471
Manufacturing	407,094	1,037,106	1,291,728		2,735,928
Wholesale	7,055,149	6,331,399	6,832,774		20,219,322
Retail	13,390,642	21,528,219	24,925,431		59,844,292
Transportation, Warehousing	528,163	6,620,029	13,432,032		20,580,224
Information	3,959,724	4,991,146	5,385,396		14,336,266
Finance, Insurance	27,159	28,744	32,402		88,305
Real Estate, Rentals, Leasing	2,247,378	3,044,010	3,379,448		8,670,836
Professional, Scientific, Technical	991,252	1,151,760	1,168,562		3,311,574
Management of Companies, Enterprises	9,000	7,926	34,311		51,237
Administration, Support, Waste Mgmt., Remediation	824,733	967,728	1,230,412		3,022,873
Educational Services	96,081	110,328	76,637		283,046
Health and Social Services	162,420	199,381	270,990		632,791
Arts, Entertainment, Recreation	247,341	667,814	1,251,151		2,166,306
Accommodation, Food Services	3,894,336	13,497,249	24,654,431		42,046,016
Other Services	2,668,314	3,649,714	3,992,902		10,310,930
Public Administration	12,918	3,500	4,600		21,018
TOTAL	52,815,083	77,037,859	99,854,947	0	229,707,889

Table 7.14

Other KPB Sales

Other KPB GROSS Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	275,459	1,173,820	891,560	1,334,944	3,675,783
Mining	39,944,821	40,943,673	60,167,354	32,067,616	173,123,464
Utilities	14,204,879	10,777,719	10,142,989	15,756,787	50,882,374
Construction	17,664,680	27,155,527	46,458,096	62,016,420	153,294,723
Manufacturing	14,118,527	41,652,493	43,806,075	21,991,975	121,569,070
Wholesale	25,362,523	32,313,057	38,050,883	262,901,536	358,627,999
Retail	26,393,759	44,969,521	47,888,770	36,082,840	155,334,890
Transportation, Warehousing	6,823,974	18,413,124	27,696,148	9,803,061	62,736,307
Information	5,052,933	5,901,250	6,730,942	6,136,519	23,821,644
Finance, Insurance	15,349	93,793	24,549	25,346	159,037
Real Estate, Rentals, Leasing	5,276,018	7,511,584	8,661,731	7,135,946	28,585,279
Professional, Scientific, Technical	3,552,716	3,824,687	4,618,139	5,631,787	17,627,329
Management of Companies, Enterprises	0	0	6,543	54,761	61,304
Administration, Support, Waste Mgmt., Remediation	3,666,391	4,615,191	5,385,894	5,571,805	19,239,281
Educational Services	180,439	202,618	180,500	229,295	792,852
Health and Social Services	757,589	821,173	874,496	968,110	3,421,368
Arts, Entertainment, Recreation	324,929	883,286	1,891,566	653,511	3,753,292
Accommodation, Food Services	3,756,640	14,189,515	26,116,416	4,400,369	48,462,940
Other Services	5,057,934	6,039,849	6,456,504	6,789,325	24,343,612
Public Administration	116,915	30,523	32,688	332,503	512,629
TOTAL	172,546,475	261,512,403	336,081,843	479,884,456	1,250,025,177

Table 7.15

Other KPB GROSS Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	361,991	1,255,151	712,537	2,510,459	4,840,138
Mining	36,176,415	31,729,126	37,965,762	45,410,867	151,282,170
Utilities	11,994,977	9,588,169	9,761,658	11,658,194	43,002,998
Construction	18,506,019	26,551,092	36,203,660	44,547,265	125,808,036
Manufacturing	26,699,106	46,385,401	83,218,366	31,199,145	187,502,018
Wholesale	33,200,844	28,340,752	33,896,804	232,922,691	328,361,091
Retail	23,916,370	41,797,052	43,648,109	32,107,182	141,468,713
Transportation, Warehousing	8,011,943	16,387,525	26,713,775	10,037,666	61,150,909
Information	4,917,219	5,463,342	5,857,685	5,608,984	21,847,230
Finance, Insurance	24,429	39,550	35,904	21,312	121,195
Real Estate, Rentals, Leasing	4,281,988	6,518,043	7,599,208	7,433,786	25,833,025
Professional, Scientific, Technical	2,938,673	3,215,532	3,707,211	4,302,968	14,164,384
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	2,539,091	3,543,489	4,598,651	6,348,816	17,030,047
Educational Services	161,765	154,801	144,201	159,726	620,493
Health and Social Services	702,753	613,750	653,051	814,095	2,783,649
Arts, Entertainment, Recreation	338,029	631,475	1,031,753	358,673	2,359,930
Accommodation, Food Services	3,371,840	13,400,554	24,076,883	4,090,907	44,940,184
Other Services	4,728,514	5,917,755	6,235,714	5,491,929	22,373,912
Public Administration	172,954	53,661	111,945	481,482	820,042
TOTAL	183,044,920	241,586,220	326,172,877	445,506,147	1,196,310,164

Table 7.16

Other KPB Sales

Other KPB TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	125,764	805,751	388,396	130,376	1,450,287
Mining	692,176	812,782	946,327	958,027	3,409,312
Utilities	9,589,952	6,739,938	5,860,772	10,767,958	32,958,620
Construction	1,194,972	1,983,665	2,264,002	1,931,622	7,374,261
Manufacturing	385,935	861,820	1,328,029	586,935	3,162,719
Wholesale	6,219,778	6,165,135	7,075,889	7,286,491	26,747,293
Retail	13,151,600	20,835,726	24,067,188	16,211,836	74,266,350
Transportation, Warehousing	477,139	4,601,497	8,325,999	640,205	14,044,840
Information	4,087,985	4,819,757	5,524,509	4,456,255	18,888,506
Finance, Insurance	10,951	33,130	20,740	21,999	86,820
Real Estate, Rentals, Leasing	2,094,938	2,624,473	3,305,132	2,616,497	10,641,040
Professional, Scientific, Technical	942,626	1,067,236	1,052,230	957,431	4,019,523
Management of Companies, Enterprises	0	0	2,212	7,915	10,127
Administration, Support, Waste Mgmt., Remediation	669,724	1,014,873	1,168,225	957,642	3,810,464
Educational Services	98,003	116,677	89,140	105,757	409,577
Health and Social Services	163,194	174,971	143,589	148,685	630,439
Arts, Entertainment, Recreation	243,984	638,483	1,294,127	274,599	2,451,193
Accommodation, Food Services	3,585,411	12,150,003	21,268,123	4,156,434	41,159,971
Other Services	2,225,982	2,889,685	3,127,343	2,740,484	10,983,494
Public Administration	1,500	3,279	3,024	7,500	15,303
TOTAL	45,961,614	68,338,881	87,254,996	54,964,648	256,520,139

Table 7.17

Other KPB TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	114,371	837,576	341,925	128,749	1,422,621
Mining	779,704	766,198	801,526	901,272	3,248,700
Utilities	7,721,399	5,915,426	5,383,105	7,137,578	26,157,508
Construction	1,156,435	1,877,577	2,081,447	1,708,053	6,823,512
Manufacturing	371,358	885,842	1,390,454	589,261	3,236,915
Wholesale	5,372,788	5,020,486	5,992,066	6,390,100	22,775,440
Retail	11,867,506	19,210,896	22,121,689	15,738,341	68,938,432
Transportation, Warehousing	446,209	4,814,809	8,303,086	613,473	14,177,577
Information	4,020,950	4,463,193	4,833,174	4,483,845	17,801,162
Finance, Insurance	12,297	13,078	11,885	11,200	48,460
Real Estate, Rentals, Leasing	1,813,926	2,377,591	2,767,848	2,330,440	9,289,805
Professional, Scientific, Technical	860,548	1,003,119	965,329	905,171	3,734,167
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	787,453	931,267	1,049,744	886,398	3,654,862
Educational Services	73,665	79,656	79,051	92,928	325,300
Health and Social Services	130,904	137,153	137,602	151,611	557,270
Arts, Entertainment, Recreation	230,786	372,360	616,337	218,328	1,437,811
Accommodation, Food Services	3,256,225	11,722,025	19,680,483	3,882,464	38,541,197
Other Services	2,096,021	2,829,047	2,968,120	2,522,252	10,415,440
Public Administration	21,317	4,448	14,841	10,330	50,936
TOTAL	41,133,862	63,261,747	79,539,712	48,701,794	232,637,115

Table 7.18

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Local Officials Directory

Officials of the various governing bodies within the Kenai Peninsula Borough are listed on the following pages.

The officials listed are those who held office at the time of printing the report. Annual elections for public officials are held each October. For information regarding current public officials, check the appropriate website.

Kenai Peninsula Borough – <http://www.borough.kenai.ak.us/>

Kenai Peninsula Borough School District – <http://www.kpbsd.k12.ak.us/>

City of Homer – <http://www.ci.homer.ak.us/>

City of Kenai – <http://www.ci.kenai.ak.us/>

City of Seldovia – <http://www.xyz.net/~seldovia/>

City of Seward – <http://www.cityofseward.net/>

City of Soldotna – <http://www.ci.soldotna.ak.us/>

Local Officials Directory

Kenai Peninsula Borough Mayors

Kenai Peninsula Borough

Mayor John J. Williams 144 North Binkley
Soldotna, AK 99669
907-262-4441

City of Homer

Mayor Jim Hornady 491 East Pioneer Ave.
Homer, AK 99603
907-235-8121

City of Kachemak

Mayor Philemon Morris PO Box 958
Homer, AK 99603
907-235-8897

City of Kenai

Mayor Pat Porter 210 Fidalgo Street, Suite 200
Kenai, AK 99611
907-283-7535

City of Seldovia

Mayor Dick Wyland Drawer B
Seldovia, AK 99663
907-234-7643

City of Seward

Mayor Clark Corbridge PO Box 167
Seward, AK 99664
907-224-4046

City of Soldotna

Mayor Dave Carey 177 North Birch
Soldotna, AK 99669
907-262-9107

Table 8.1

Local Officials Directory

Kenai Peninsula Borough Mayor & Assembly				
144 N. Binkley Soldotna, Alaska 99669 Phone 907-714-2160 Assembly/Clerk Fax: 907-714-2388 Assembly e-mail: assemblyclerk@borough.kenai.ak.us				
Office / District	Name / Address	Phone / Fax / E-Mail	Term Expires	Previously Elected
Borough Mayor	John Williams 144 N. Binkley St. Soldotna, AK 99669	714-2150 W 283-4960 H 262-8616 F jwilliams@borough.kenai.ak.us	2008	2005
Assembly 1 Kalifornsky	Gary Knopp 50465 Patrick Drive Kenai, AK 99611	283-9494 H 283-9800 F pa12gary@hotmail.com	2009	2006
Assembly 2 Kenai	Margaret Gilman - Vice President 216 Susieana Lane Kenai, AK 99611	283-0860 H mbgilman@gci.net	2008	2005
Assembly 3 Nikiski	Gary Superman P.O. Box 8425 Nikiski, AK 99635	776-8448 H 776-8098 F 252-5264 W gsuperman@gci.net	2010	1989, 2001, 2004
Assembly 4 Soldotna	Pete Sprague 188 Farnsworth Blvd. Soldotna, AK 99669	262-4073 H 262-8615 F psprague@acsalaska.net	2010	1998, 2001, 2002, 2004
Assembly 5 - Sterling / Funny River	Grace Merkes P.O. Box 8 Sterling, AK 99672	262-9811 H merkes2@yahoo.com	2008	1991, 1992, 1993, 1996, 1999, 2002, 2005
Assembly 6 East Peninsula	Ron Long - President P.O. Box 2464 Seward, AK 99664	224-7068 H 224-5707 F rlms@ptialaska.net	2009	2000, 2003, 2006
Assembly 7 Central	Paul Fischer P.O. Box 889 Kasilof, AK 99610	262-9269 H 262-4902 F akifischer@hotmail.com	2010	1998, 2001, 2002, 2004
Assembly 8 Homer	Bill Smith P.O. Box 150 Homer, AK 99603	235-8932 H bsmith@xyz.net	2008	
Assembly 9 South Peninsula	Milli Martin P.O. Box 2652 Homer, AK 99603	235-6652 H 235-6652 F millimom@xyz.net	2009	2000, 2002, 2003, 2006
Borough Clerk	Sherry Biggs 144 N. Binkley St. Soldotna, AK 99669	714-2160 262-8615 Fax assemblyclerk@borough.kenai.ak.us		

Table 8.2

Local Officials Directory

KENAI PENINSULA BOROUGH		
PLANNING COMMISSION MEMBERS		
2006		
Member	Contact Information	Term Expires
CHAIRMAN		
Philip Bryson P.O. Box 1041 Kenai, Alaska 99611-1041	283-4672 work 283-4428 home	Kenai City Term Expires July 31, 2010
VICE CHAIRMAN		
JoAnne Collins P.O. Box 341 Anchor Point, Alaska 99556-0962	235-8071 home	Anchor Point/Ninilchik Term Expires July 31, 2010
Bonnie Heimbuch 987 Keystone Drive Soldotna, Alaska 99669	262-6887 - home	Soldotna City Term Expires July 31, 2008
Dr. Rick Foster P.O. Box 3328 Homer, AK 99603-3328	235-9100 - home	Homer City Term Expires July 31, 2010
Mari Anne Gross 57485 Clover Avenue Homer, Alaska 99603	235-7330 - home	Southwest Borough Term Expires July 31, 2008
Vacant		Seward City
Harry Lockwood 37085 Rafie Court Soldotna, Alaska 99669		Ridgeway Term Expires July 31, 2010
James Isham P.O. Box 51 Soldotna, Alaska 99669-0051	262-9200 - home	Sterling Term Expires July 31, 2009
Brent Johnson 20773 Porcupine Lane Clam Gulch, Alaska 99568-9713	262-4763 - home	Kasilof/Clam Gulch Term Expires July 31, 2009
Blair Martin P.O. Box 1776 Soldotna, Alaska 99669-1776	283-5227 - home	Kalifornsky Beach Term Expires July 31, 2009
Paulette Bokenko-Carluccio P.O. Box 116 Seldovia, Alaska 99663-0278	37227575 - home	Seldovia City Term Expires July 31, 2009
Todd Petersen P.O. Box 651 Seward, Alaska 99664-0651	288-5050 - home 224-3350 - work 224-2388 - work fax	East Peninsula Term Expires July 31, 2010
Ray Tauriainen P.O. Box 8678 Nikiski, Alaska 99635-8678	776-8885 - home	Northwest Borough Term Expires July 31, 2008

Email address for the Planning Commission: planning@borough.kenai.ak.us

Fax Number for the Planning Commission: 907-262-8618

Table 8.3

Local Officials Directory

Kenai Peninsula Borough School District			
148 North Binkley Street Soldotna, AK 99669 907-262-5846			
<u>Board of Education</u>			
Sammie Crawford President	36615 Chinulna Drive Kenai, AK 99611	904-283-9271	Term Expires 2010
Elizabeth Downing Vice President	1247 Bay Avenue Homer, AK 99603	907-235-8555	Term Expires 2009
Lynn Hohl	P.O. Box 333 Seward, AK 99664	907-224-7300	Term Expires 2010
Bill Hatch	P.O. Box 2305 Kenai, AK 99611	907-283-5122	Term Expires 2009
Marty Anderson	P.O. Box 1388 Sterling, AK 99672	907-260-7500	Term Expires 2009
Nels Anderson, MD	303 Diane Lane Soldotna, AK 99669	907-262-3280	Term Expires 2008
Debbie Brown	P.O. Box 592 Kasilof, AK 99610	907-262-4551	Term Expires 2008
Sunni Hilts	P.O. Box 144 Seldovia, AK 99663	907-234-7692	Term Expires 2010
Student Representative Brittany Meyer	Skyview High School 46188 Sterling Highway Soldotna, AK 99669		Term Expires 9/2008

Table 8.4

<u>Administration</u>
Dr. Donna Peterson, Superintendent of Schools Sam Stewart, Assistant Superintendent Dave Jones, Assistant Superintendent of Instruction Melody Douglas, Chief Financial Officer Tim Peterson, Director of Human Resources

Table 8.5

Local Officials Directory

Kenai Peninsula Borough Department Directors

Switchboard	262-4441
Assessing	Shane Horan
Capital Projects	Kevin Lyon
Clerk	Sherry Biggs
Finance	Craig Chapman
Legal	Colette Thompson
Maintenance	Bill Kopecky
Resource Planning	Max Best
Road Maintenance	Gary Davis
Solid Waste	Bob Garlock

Table 8.6

Kenai Peninsula Borough Economic Development Agencies
Kenai Peninsula Economic Development District - EDD 14790 Kenai Spur Highway, Ste. 106A Kenai, AK 99611 907-283-3335
Kenai Peninsula Tourism Marketing Council 35477 Kenai Spur Highway, Ste. 205 Soldotna AK 99669 907-262-5229
Kenai Peninsula Resource Conservation and Development, Inc. Trading Bay Plaza, Suite 150 PO Box 800, Kenai, AK 99611 907-283-7493

Table 8.7

**KENAI
PENINSULA
BOROUGH**

HOMER

KENAI

SELDOVIA

SEWARD

SOLDOTNA

OTHER KBP

**DIRECTORY
OF LOCAL
OFFICIALS**

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