



KENAI PENINSULA BOROUGH
QUARTERLY REPORT
OF KEY ECONOMIC INDICATORS

For Fiscal Quarter Ending December 31, 2009

David R. Carey
Borough Mayor

Compiled and Produced By
John Janik, Economic Analyst
144 North Binkley Street
Soldotna, Alaska 99669
Phone – 907-714-2337

See this document on the web – <http://www.borough.kenai.ak.us>
Use the 'Economic Analysis' link, select 'Publications.'

Contents

	Page #
Introduction-----	2
Executive Summary-----	4
Kenai Peninsula Borough	
Sales – KPB Finance Department-----	11
Construction – Cities of Homer, Kenai, Seldovia, Seward and Soldotna-- -----	27
Employment – State of Alaska Department of Labor & Workforce Development--	36
Demographics – U.S. Census Bureau, AK Dept of Labor & Workforce Dev.-----	38
Homer	
Sales – KPB Finance Department-----	45
Construction – City of Homer -----	53
Kenai	
Sales – KPB Finance Department-----	59
Construction – City of Kenai -----	67
Seldovia	
Sales – KPB Finance Department-----	73
Construction – City of Seldovia -----	81
Seward	
Sales – KPB Finance Department-----	87
Construction – City of Seward-----	95
Soldotna	
Sales – KPB Finance Department-----	101
Construction – City of Soldotna -----	109
Other	
Sales – KPB Finance Department-----	115
Directory of Local Officials-----	123

Introduction

Kenai Peninsula Borough (KPB) staff develops quarterly reports presenting regional economic data for use by businesses, agencies, and other entities to aid in planning and management decisions.

The publication is divided into eight sections: Kenai Peninsula Borough, Homer, Kenai, Seldovia, Seward, Soldotna, Other KPB and a Local Officials Directory.

To provide unity within the document, certain conventions are applied:

- In the real estate section, the following abbreviations apply:
 - RN - Residential New
 - RA - Residential Alteration/Addition
 - CN - Commercial New
 - CA - Commercial Alteration/Addition

Public projects are included in the commercial categories while permits issued for signs are not presented in this publication.

Due to concerns of releasing proprietary sales information, lines of business (LOB) have been grouped into categories. LOB category abbreviations, and LOB's included in each category are listed below.

PROD	Resource Production	Agriculture, Forestry, Fishing and Hunting Mining - (Includes oil and gas exploration, gravel) Timbering
MFG	Manufacturing	Manufacturing - (Includes oil and gas manufacturing, fish processing)
CONST	Construction	Construction
SALES	Sales	Restaurant, Bar Retail
PROP	Rentals	Rental Commercial Property Rental Residential Property Rental Personal Property Rental Non-residential Properties Trailer Court
TOUR	Tourism	Arts, Entertainment, Recreation Guiding Land Guiding Water Accommodation
SERV	Services	Administration, Support, Waste Management, Remediation Educational Services Finance and Insurance Information Other Services Remediation Services Cable Telecommunications
PROF	Professional	Health and Social Services Management of Companies, Enterprises Professional, Scientific, Technical
UTIL	Utilities	Utilities
TRAN	Transport/ Warehouse	Transportation and Warehousing – (Includes Pipelines)
WHSL	Wholesale	Wholesale
GOV	Public Administration	Public Administration - (Includes Native Organizations)

- Information sources for each section of the publication are listed in the index.
- General information applicable to all sections is provided in the KPB section.
- Percentages of parts may not total 100%, due to rounding.

Information presented assists in decision-making by providing economic and demographic information in graphic, table and text form. Data is used by local and state government officials; local, state and federal agencies; businesses within the KPB and elsewhere; and private citizens.

Data is received from various sources and is subject to change as updates, revisions and corrections are received. The KPB makes no claims to accuracy or completeness of information provided. Only summary information is published. For further detail, contact John Janik, Economic Analyst, Kenai Peninsula Borough, 907-714-2337.

Reports are available electronically at <http://www.borough.kenai.ak.us>. Select the Economic Development link in the left hand column, then Publications. Select the publication of interest.

Kenai Peninsula Borough staff appreciates contributions from the entities listed below, each of which provided data for this publication.

Alaska Department of Labor and Workforce Development (AK DOLWD)

City of Homer

City of Kenai

City of Seldovia

City of Seward

City of Soldotna

KPB Finance Department, Sales Tax Division

The writer wishes to thank those persons who gave of their time to review this document, finding errors and making suggestions that result in a more professional and accurate document. Those individuals include Sylvia Vinson, KPB Planning Department and Tara P. Janik, KPB resident.

Executive Summary

Briefly: Fourth quarter 2009 gross sales declined 17.2% when compared to fourth quarter 2008 and annual sales fell by 13.9%. Quarterly taxable sales decreased 18.4% while the annual sales fell 14.6%. Total value of fourth quarter construction permits was 16.8% less than a year ago although permit volume was up 26.8%. Annual permit valuation for 2009 was down 50.5% from 2008 as annual permit volume declined 19.4%. Employment data reflects an increase in the size of the labor force but a reduction in the number of persons employed as the unemployment rate continues to climb.

Sales: KPB gross sales decreased 17.2% to \$826,618,496 for the quarter, \$171,496,649 less than the fourth quarter 2008. Eight of the twelve *Lines of Business* suffered declines while four had increasing sales. Taxable sales also decreased by 18.4% to a quarterly total of \$173,005,446, a decline of \$38,897,154 compared to the fourth quarter of 2008.

By reporting area, each of the five cities as well as the outlying areas experienced declines in gross sales for the fourth quarter with Kenai suffering the greatest loss at 47.0% and Seldovia the least at 0.9%. Each of the cities and the outlying areas also reported declines in taxable sales with the outlying areas falling the most at 47.8% and Soldotna slipping the least at 1.7%.

Construction: Construction permit values for fourth quarter 2009 were 16.8% less than during fourth quarter 2008. Total permitting value for the 2008 fourth quarter was \$4,986,021 versus \$4,150,261 for the fourth quarter of 2009. Volume of permits issued increased from 41 during fourth quarter of 2008 to 52 permits issued during fourth quarter 2008, a 26.8% increase. For the year, total assessed value of permits declined to \$45,762,064 and the volume of permits issued dropped by 5.9% to 286.

Unemployment: Four sets of unemployment data are estimated each month based upon survey data which is entered into a federal standardized model. Comparing fourth quarter 2009 unemployment statistics with those of fourth quarter 2008 we find the following: The 2009 fourth quarter average monthly labor force gained 583 persons over fourth quarter 2008. Average monthly employment for the period was down by 129 as unemployment increased by 735 persons when compared to fourth quarter 2008. The corresponding quarterly average monthly unemployment rate increased to 11.1% from the 2008 fourth quarter average of 8.9%.

SALES

Sales data presented in this publication is accurate as of March 3, 2009. Sales are categorized according to the North American Industry Classification System (NAICS) Line of Business (LOB) selected by each establishment as license applications were completed. See page 11 for the listing.

A change in sales reporting requirements became effective as of April 2004 that allows businesses with less than \$6,000 in annual taxable sales, and meeting other reporting requirements, to prepare a sales report on the fourth quarter reporting timeline, thereby reporting on an annual rather than a quarterly basis. This skews quarterly gross sales data as fewer sales are reported during first, second and third quarter, but increased sales are reported during fourth quarter when annual sales reports are due. Additional reporting requirements have also been implemented which require businesses to report nontaxable sales and to indicate which exemption allows the exclusions.

Quarterly Sales

Gross by Line of Business: Fourth quarter 2009 gross sales of \$826,618,496 were down 17.2% from the fourth quarter 2008 record total of \$998,115,145. *Manufacturing* suffered the greatest decline at 55.2% closely followed by *Transportation* falling 49.8% and *Wholesale* sales dropping 29.0%. Also suffering double digit declines, *Property* services were down 16.7% and *Production* sales declined 14.9%. With single digit declines, *Utilities* were down 6.8%, *Professional* services were down 4.9%, and general *Sales* slipped 4.8%.

Reflecting positive growth, general *Services* were up 16.3% and also the only *Line of Business* with a double digit increase. Also with positive growth, *Construction* sales were up 6.4% and *Government* sales up 2.1%. Although increasing only 1.5%, *Tourism* sales also experienced positive growth. (See page 13 for detail)

Taxable by Line of Business: Of the twelve *Lines of Business*, only two enjoyed increased taxable sales activity. Although suffering a decline in gross sales, *Transportation* taxable sales rose 13.2%. Also with an increase, taxable *Government* sales rose 4.9%.

With declining sales *Wholesale* sales suffered the greatest decrease at 40.2% and *general Sales* experienced a significant decline at 22.5%. Also with double-digit declines, *Construction* fell 19.7%, *Production* sales fell 18.6%, and *Tourism* sales dropped 17.1%. With single-digit decreases, *Property* services sales fell 9.9% closely followed by *Professional* services as 9.1%, and *Manufacturing* sales falling 4.7%. *Utility* and general *Services* sales slipped 2.9% and 2.3% respectively. (See page 14 for detail)

Gross by Area: Each of six jurisdictions imposing a sales tax saw decreased sales activity for a decline of \$38,897,537 from \$211,902,600 for the fourth quarter of 2008. Kachemak City does not impose a sales tax so there is no record of sales in that city. Kenai suffered the greatest decline by falling 47.0% while less significant, Soldotna sales declined 12.8% followed by the outlying areas at 12.3%. With single-digit decreases, Seward and Homer slipped 6.3% and 2.8% respectively. Seldovia reported the smallest decline at 0.9%. (Detail on page 15)

Taxable by Area: As with gross sales, each of the reporting jurisdictions experienced declines in taxable sales as the borough-wide total fell 18.4% to \$173,005,446. The outlying area suffered the greatest loss at 47.8%. Also with double-digit declines, Homer fell 18.8% and Seldovia dropped 10.4%. With single-digit declines, Seward fell 4.8% followed by Kenai at 1.9%, and Soldotna decreased the least at 1.7%. (See detail on page 16)

Annual Sales

Kenai Peninsula Borough 2009 gross sales decreased 13.9% to \$2,718,946,932 from the 2008 total of \$3,159,657,109, losing \$440,710,177. 2008 was the first time annual gross sales exceeded the \$3 billion mark. 2009 taxable sales also decreased compared to 2008 by 14.6% falling from a record \$1,026,854,330 to \$877,264,523. 2008 was also the first annual total to pass the \$1 billion mark.

Gross by Line of Business: At the end of 2009 only four of the twelve *Lines of Business* experienced increases in gross sales activity with *Utilities* posting the most significant gain at 17.0%. With single-digit gains, *Construction* sales rose 5.6% and *Government* sales rose 3.9%. *General Service* was the remaining *Line of Business* with an increase in sales at 2.1%.

With decreases in sales, *Transportation* suffered the most substantial decline at 62.3% followed by *Manufacturing* at 53.7%. *Tourism* also suffered a significant decline at 24.5%. Other *Lines of Business* with double-digit declines were *Wholesale* sales at 13.7%, *Production* sales at 12.7%, and *Property services* falling 11.3%. With single-digit declines, *Professional services* and general *Sales* slipped 5.9% and 5.1% respectively. (See detail on page 19)

Taxable by Line of Business: Of the twelve *Lines of Business*, three experienced positive growth by the end 2009 with *Utilities* enjoying the largest increase at 17.5%. *Transportation* also reported positive growth at 10.5% and *Government* sales rose 4.6%.

With declines in sales, *Tourism* suffered the greatest decrease at 27.1% and *Wholesale* sales fell 23.4%. Also in double-digit decline, *general Sales* decreased 17.8% and *Construction* sales fell 15.0%. With similar single-digit decreases, *Manufacturing* sales and *Professional services* dropped 9.6% and

9.4% respectively followed by *Property* management services falling 7.4%. At less than one full percentage point, general *Services* slipped 0.9% and *Production* sales were down 0.1%. (Detail on page 18)

Gross by Area: Each of the six jurisdictions experienced decreased annual sales by falling \$440,710,177 from \$3,159,657,109 in 2008 to \$2,718,946,932 in 2009. Kenai suffered the greatest annual decline at 35.0% and Homer experienced the least decrease at 5.9%. The annual gross sales for Seldovia fell 18.3% followed by Seward at 12.0% and Soldotna at 11.3%. The annual gross sales for the outlying area fell 8.5%. (See detail on page 20)

Taxable by Area: Just as with gross sales, each of the reporting jurisdictions experienced declines in annual taxable sales. The outlying area suffered the greatest loss at 29.4% followed by Seldovia at 26.1%. Homer and Seward also reported double-digit decreases of 16.9% and 14.3% respectively. Soldotna sales slipped 5.3% while Kenai fell 0.1%. (See detail on page 21)

CONSTRUCTION ACTIVITY

Quarterly Permitting

Construction fourth quarter permit values across the Borough of \$4,150,261 were 16.8% less than the fourth quarter of 2008 although the number of permits increased from 41 to 52. Only new commercial projects provided an increase in value for the fourth quarter as new residential, residential alteration/addition, and commercial alteration/addition each suffered declines.

By Area, Value: Soldotna enjoyed the greatest increase in construction activity of 418.2% as it reached \$1,368,673, recovering from a 2008 total of \$2,164. Seward also enjoyed a significant increase of 245.5% as the fourth quarter permit value reached \$1,250,708, up from \$362,000 for the fourth quarter of 2008. Homer and Kenai experienced identical decreases in permit valuation of 64.8%. Homer fell from \$2,884,000 to \$1,014,200 and Kenai fell from \$1,465,875 to 516,680. Seldovia did not issue any building permits during the fourth quarter of 2009. (See detail on page 28)

By Area, Volume: Of the 52 permits issued during the fourth quarter, 16 were in Kenai, up from 15 for the fourth quarter of 2008. Seward also issued 16, an increase from nine, while Soldotna issued 12 compared to five for the fourth quarter of 2008. Seldovia did not issue any permits during the fourth quarter of 2009 and only issued one during the same period in 2008. (Detail on page 28)

By Type, Value: Of the \$4,150,261 fourth quarter permit valuation, \$1,555,162 came from new commercial construction, up 68.8% from the same period in 2008. New residential construction provided \$1,282,200 although down 21.3%

from a year earlier. Commercial addition/alterations added \$906,943 but was also down from the fourth quarter 2008 by 42.7%. Down 52.8% from a year earlier, residential addition/alteration provided \$405,956 in building permit valuation. (See detail on page 29)

By Type, Volume: A total of 52 permits were issued borough-wide during the fourth quarter, up from 41 for the same period in 2008. The largest number of permits issued was for commercial addition/alteration at 20, up from 13. Fifteen permits were issued for residential, up one from a year earlier. Nine permits were issued for new residential construction, down from 10 in 2008, and eight permits were issued for new commercial construction, and increase of four from the same period in 2008. (See detail on page 29)

Annual Permitting

Annual permit values of \$45,762,064 were down 50.5% from 2008 with the total number of permits issued falling from 304 to 286. Commercial alteration/addition accounted for the greatest increase in permit values and new commercial construction permits reflected the greatest decrease.

By Area, Value: Seward enjoyed the greatest and only increase in permit valuation at \$19,661,127 recovering from a record low in 2008 of \$2,283,379. The substantial increase of 594% is the result of returning to a typical level of construction activity from a record low during the fourth quarter of 2008. Kenai suffered the greatest decline falling 85.1% to \$6,903,845 from a 2008 record high of \$46,486,375 spurred by new commercial permits for Lowe's and Walmart. Homer construction was down 66.8% as permit valuation fell from \$23,168,200 to \$7,684,200. Also in decline, Soldotna issued permits with a valuation of \$11,156,392, a 42.5% decrease from the \$19,493,181 valuation in 2008. Seldovia construction was also down with total annual permit valuation of \$306,500, a decrease of 19.9% from the 2008 total of \$382,500. (See detail on page 30)

By Area, Volume: The 286 building permits issued in 2009 reflected a 5.9% decrease from the 304 issued in 2008. Soldotna issued the most at 97, an increase of six over the 91 issued in 2008. With 55 permits, Seward issued 25 more than the 30 issued in 2008. Kenai issued 83 which were 31 less than the 114 issued a year earlier. Homer issued 51; a decrease of 11 from the 2008 total of 62 and Seldovia had no change issuing seven permits in both 2008 and 2009. (Detail on page 30)

By Type, Value: Of the \$45,762,064 permit valuation in 2009, \$15,961,899 came from new residential construction and new commercial construction provided accounted for \$15,461,388. Commercial addition/alteration valuation was \$12,297,884 followed by residential addition/alteration at \$2,040,893. (See page 31 for detail)

By Type, Volume: Residential addition/alteration accounted for 110 of the 286 permits issued in 2009 and commercial addition/alteration accounted for 75. Seventy-one permits were issued for new residences and 30 were issued for new commercial construction projects. (See detail for value and volume on page 31.)

UNEMPLOYMENT

Monthly unemployment data are received from the AK DOL&WD. Data are developed from a survey of residents across the region with survey results input into a nationwide model. The detail is not an actual count, but rather an estimate based upon survey responses and calculations used in the standardized model.

The October 2009 estimate of KPB's labor force was 25,987 persons, the November total was 25,881, and the December labor force estimate was 25,944 producing an adjusted fourth quarter increase of 583 persons. The Kenai Peninsula Borough's October 2008 unemployment rate of 10.8% and was raised to 11.2% for November. The December rate of 12.3% resulted in a quarterly adjusted rate of 11.4%.

The October 2008 employment estimate was 23,176 and the November estimate reflected a decline to 22,980. December estimates indicated a continued reduction to 22,753 for an adjusted quarterly reduction of 129 persons employed. (See detail on pages 36 and 37.)

POPULATION

Population estimates for 2008 show the Kenai Peninsula Borough population at 52,990 persons, a 0.9% increase for the year. Since Census 2000, KPB's natural increase (births minus deaths) has resulted in a gain of 3,299 persons. Other changes are due to in or out migration. Changes in specific Census Designated Places (CDPs) can be found on pages 39 and 40)

THIS PAGE INTENTIONALLY LEFT BLANK

**KENAI
PENINSULA
BOROUGH**

KPB Sales

KPB sales information includes detail from Homer, Kenai, Seldovia, Seward, Soldotna and "Other" - which indicates KPB regions outside boundaries of the five incorporated cities. It also includes Kachemak City, which does not impose a sales tax. The 3% KPB sales tax is included in the city rates listed below. The balance is imposed by each city. KPB sales tax assessments increased from 2% to 3%, effective January 1, 2008. Proceeds continue to be dedicated to the KPB school district. Sales are reported by Line of Business (LOB) based upon the LOB listed on the establishment's business license application.

Sales data presented is accurate as of March 3, 2009.

7.5%	7.0%	6.0%	5.0%	3.0%
Homer	Seward	Kenai	Seldovia	Other
Seldovia (April - September)		Soldotna	(October - March)	

Table 1.1

Gross and taxable sales data are received quarterly through Sales Tax Returns from KPB businesses. Exempt sales within the KPB jurisdiction include the following:

Sales outside the borough;	Sales to tax exempt organizations; and
Sales for resale;	Sales in excess of \$500.
Sales to government agencies;	

Due to concerns of releasing proprietary information, similar LOB's have been grouped into categories.

LOB abbreviations and LOB's included in each category are listed below.

PROD	Resource Production	Agriculture, Forestry, Fishing and Hunting Mining - (Includes oil and gas exploration, gravel) Timbering
MFG	Manufacturing	Manufacturing - (Includes oil and gas manufacturing, fish processing)
CONST	Construction	Construction
SALES	Sales	Restaurant, Bar Retail
PROP	Rentals	Rental Commercial Property Rental Residential Property Rental Personal Property Rental Non-residential Properties Trailer Court
TOUR	Tourism	Arts, Entertainment, Recreation Guiding Land Guiding Water Accommodation
SERV	Services	Administration, Support, Waste Management, Remediation Educational Services Finance and Insurance Remediation Services Telecommunications Information Other Services Cable
PROF	Professional	Health and Social Services Management of Companies, Enterprises Professional, Scientific, Technical
UTIL	Utilities	Utilities
TRAN	Transport/ Warehouse	Transportation and Warehousing - (Includes pipelines)
WHSL	Wholesale	Wholesale
GOV	Public Administration	Public Administration - (Includes Native Organizations)

Table 1.2

KPB Sales

KPB Fourth Quarter GROSS Sales - 1991-2008
With Five Year Moving Average Trendline

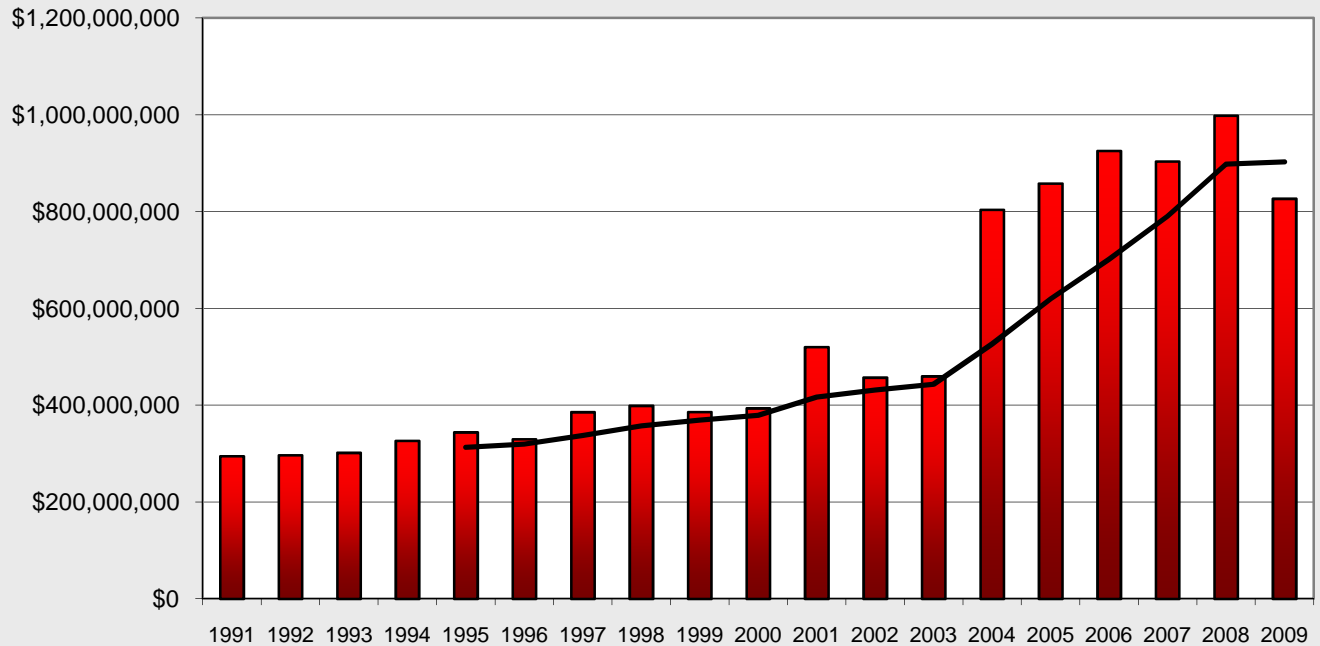


Chart 1.1

KPB Fourth Quarter TAXABLE Sales - 1991-2008
With Five Year Moving Average Trendline

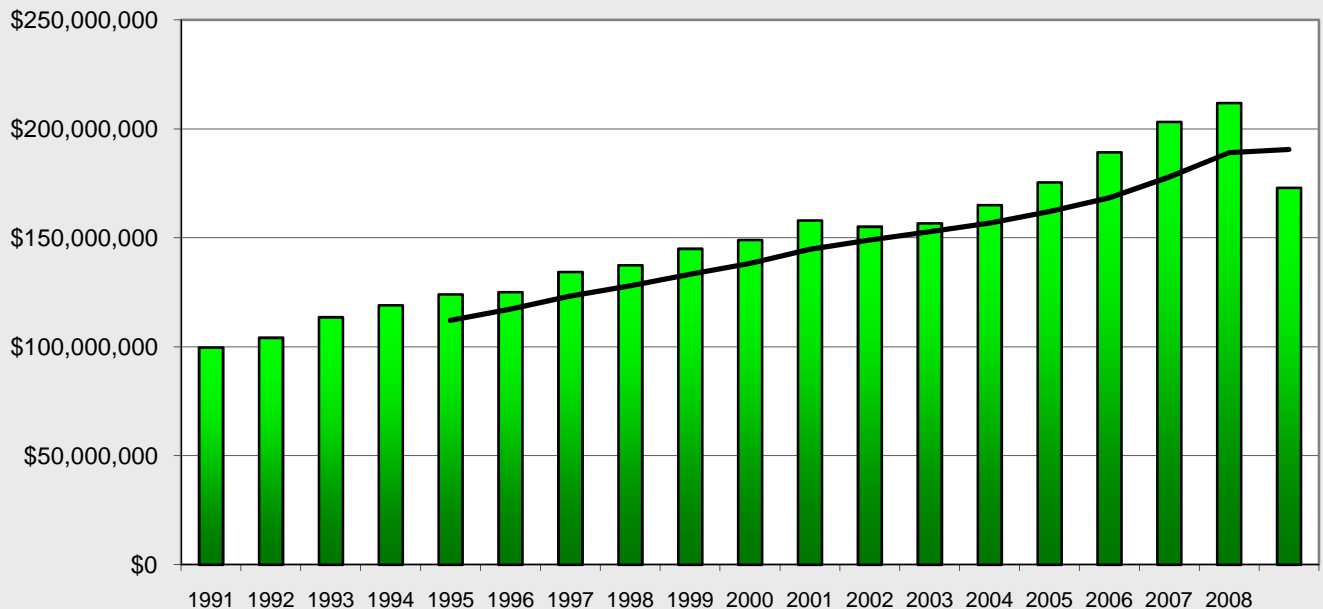


Chart 1.2

KPB Sales

KPB Fourth Quarter GROSS Sales by Line of Business - 2004-2009 - in \$*								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	146,775,360	119,998,520	71,810,856	92,929,082	99,005,432	84,214,878	-14.9%	-14,790,554
SALES	141,408,914	142,751,661	152,333,638	165,697,114	190,541,495	181,414,289	-4.8%	-9,127,206
CONST	96,265,046	111,275,678	176,274,367	96,225,562	92,781,546	98,732,440	6.4%	5,950,894
PROP	23,382,636	23,845,059	22,847,644	26,315,106	25,201,147	20,995,089	-16.7%	-4,206,058
TOUR	19,167,424	19,390,538	20,634,097	20,159,126	10,248,664	10,404,719	1.5%	156,055
SERV	42,126,508	36,535,164	41,378,709	48,640,981	52,569,574	61,160,067	16.3%	8,590,493
PROF	20,815,253	21,636,681	23,239,897	22,254,358	23,394,761	22,257,567	-4.9%	-1,137,194
UTIL	22,946,239	26,579,805	34,127,150	32,282,685	40,448,331	37,707,387	-6.8%	-2,740,944
MFG	33,957,639	42,253,513	34,932,465	18,827,857	38,554,005	17,253,775	-55.2%	-21,300,230
TRAN	11,938,812	38,142,024	38,080,953	42,583,073	52,304,123	26,278,817	-49.8%	-26,025,306
WHSL	240,819,994	271,937,317	305,799,784	333,832,415	368,807,009	261,852,900	-29.0%	-106,954,109
GOV	4,218,909	3,925,279	4,157,113	4,130,421	4,259,058	4,346,568	2.1%	87,510
TOTAL	803,822,734	858,271,239	925,616,673	903,877,780	998,115,145	826,618,496	-17.2%	-171,496,649
Annual Change		6.8%	7.8%	-2.3%	10.4%	-17.2%		

Table 1.3

* - For complete Line of Business (LOB) listing, see page 11

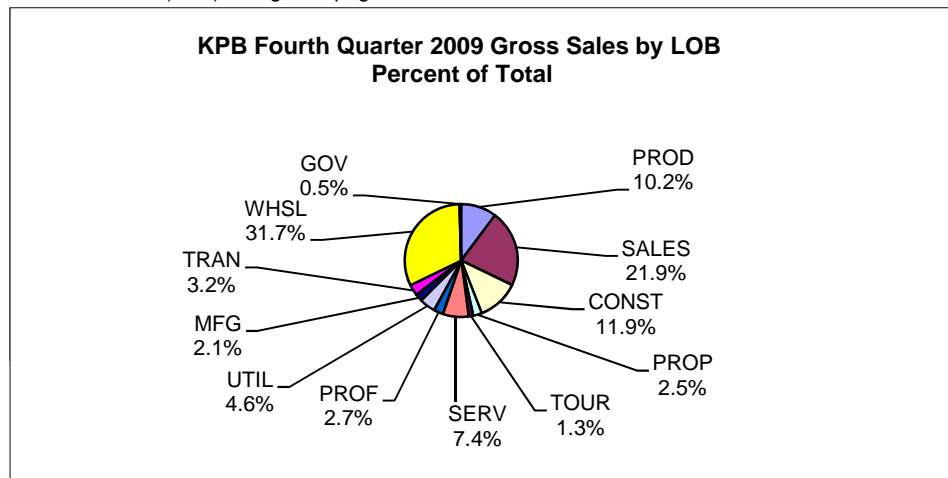


Chart 1.3

Fourth Quarter Gross Sales Five Year Change by LOB				
	2004	2009	Value Change	Percent Change
PROD	146,775,360	84,214,878	-62,560,482	-42.6%
SALES	141,408,914	181,414,289	40,005,375	28.3%
CONST	96,265,046	98,732,440	2,467,394	2.6%
PROP	23,382,636	20,995,089	-2,387,547	-10.2%
TOUR	19,167,424	10,404,719	-8,762,705	-45.7%
SERV	42,126,508	61,160,067	19,033,559	45.2%
PROF	20,815,253	22,257,567	1,442,314	6.9%
UTIL	22,946,239	37,707,387	14,761,148	64.3%
MFG	33,957,639	17,253,775	-16,703,864	-49.2%
TRAN	11,938,812	26,278,817	14,340,005	120.1%
WHSL	240,819,994	261,852,900	21,032,906	8.7%
GOV	4,218,909	4,346,568	127,659	3.0%
TOTAL	803,822,734	826,618,496	22,795,762	2.8%

Table 1.4

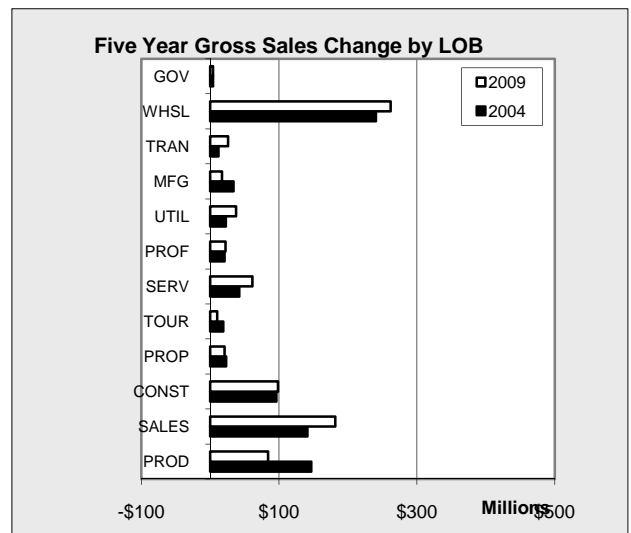


Chart 1.4

KPB Sales

KPB Fourth Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$*								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	1,350,937	1,181,996	1,205,699	1,435,890	1,720,436	1,400,391	-18.6%	-320,045
SALES	85,173,371	89,534,735	96,341,660	104,653,750	119,003,130	92,187,994	-22.5%	-26,815,136
CONST	2,714,627	2,665,816	3,001,793	3,309,070	3,239,278	2,601,547	-19.7%	-637,731
PROP	7,500,586	7,734,743	8,425,132	9,643,164	9,601,160	8,648,271	-9.9%	-952,889
TOUR	16,092,698	16,660,633	17,527,783	16,964,907	7,333,625	6,076,176	-17.1%	-1,257,449
SERV	18,730,378	19,336,874	20,879,792	23,330,978	25,594,681	25,003,331	-2.3%	-591,350
PROF	3,301,441	3,364,027	3,604,243	4,018,419	3,993,702	3,632,073	-9.1%	-361,629
UTIL	9,802,497	11,116,084	14,111,763	13,438,479	16,449,636	15,979,717	-2.9%	-469,919
MFG	1,144,385	1,828,946	1,703,061	1,661,171	1,355,588	1,291,800	-4.7%	-63,788
TRAN	402,217	669,691	531,700	786,813	795,326	904,209	13.7%	108,883
WHSL	16,001,318	18,330,609	18,735,987	20,501,302	19,181,999	11,466,752	-40.2%	-7,715,247
GOV	2,879,524	3,094,913	3,290,902	3,544,346	3,634,039	3,813,185	4.9%	179,146
TOTAL	165,093,979	175,519,067	189,359,515	203,288,289	211,902,600	173,005,446	-18.4%	-38,897,154
Annual Change		6.3%	7.9%	7.4%	4.2%	-18.4%		

Table 1.5

* - For complete Line of Business (LOB) listing, see page 11

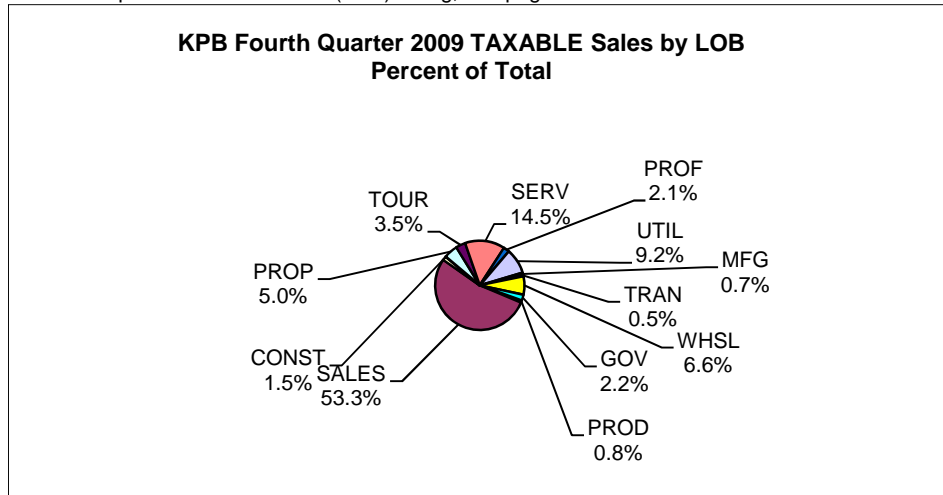


Chart 1.5

Fourth Quarter TAXABLE Sales Five Year Change by LOB				
	2004	2009	Value Change	Percent Change
PROD	1,350,937	1,400,391	49,454	3.7%
SALES	85,173,371	92,187,994	7,014,623	8.2%
CONST	2,714,627	2,601,547	-113,080	-4.2%
PROP	7,500,586	8,648,271	1,147,685	15.3%
TOUR	16,092,698	6,076,176	-10,016,522	-62.2%
SERV	18,730,378	25,003,331	6,272,953	33.5%
PROF	3,301,441	3,632,073	330,632	10.0%
UTIL	9,802,497	15,979,717	6,177,220	63.0%
MFG	1,144,385	1,291,800	147,415	12.9%
TRAN	402,217	904,209	501,992	124.8%
WHSL	16,001,318	11,466,752	-4,534,566	-28.3%
GOV	2,879,524	3,813,185	933,661	32.4%
TOTAL	165,093,979	173,005,446	7,911,467	4.8%

Table 1.6

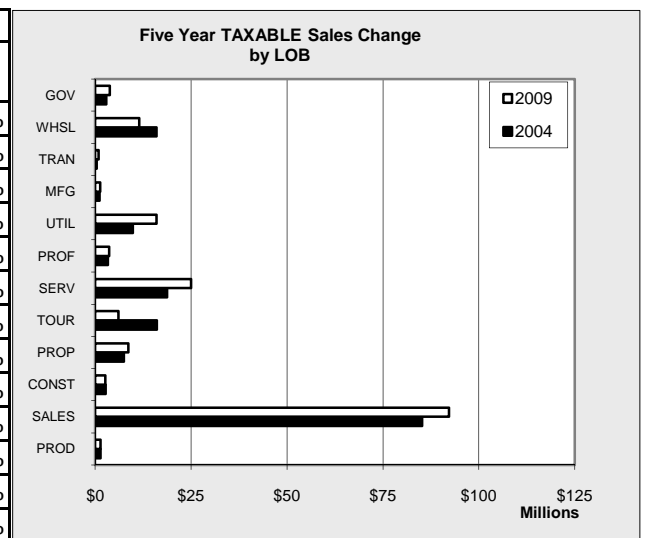


Chart 1.6

KPB Sales

KPB Fourth Quarter GROSS Sales by Area - 2004 -2009 - in \$								
	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
Homer	72,604,415	70,510,047	92,293,557	81,009,539	88,035,825	85,590,698	-2.8%	-2,445,127
Kenai	167,961,695	175,254,701	162,841,748	158,922,503	169,795,535	90,028,760	-47.0%	-79,766,775
Seldovia	3,144,047	1,213,675	1,347,204	3,351,734	2,075,704	2,056,189	-0.9%	-19,515
Seward	38,362,822	34,213,681	49,970,454	34,648,367	38,808,545	36,364,913	-6.3%	-2,443,632
Soldotna	94,822,445	128,504,871	140,217,422	116,869,811	116,991,515	102,068,253	-12.8%	-14,923,262
Other	426,927,310	448,574,264	478,946,289	509,075,826	582,408,021	510,509,683	-12.3%	-71,898,338
Total	803,822,734	858,271,239	925,616,674	903,877,780	998,115,145	826,618,496	-17.2%	-171,496,649
Annual Change		6.8%	7.8%	-2.3%	10.4%	-17.2%		

Table 1.7 *Substantial change in total gross sales from 2003 to 2004 is due to changes in reporting requirements.

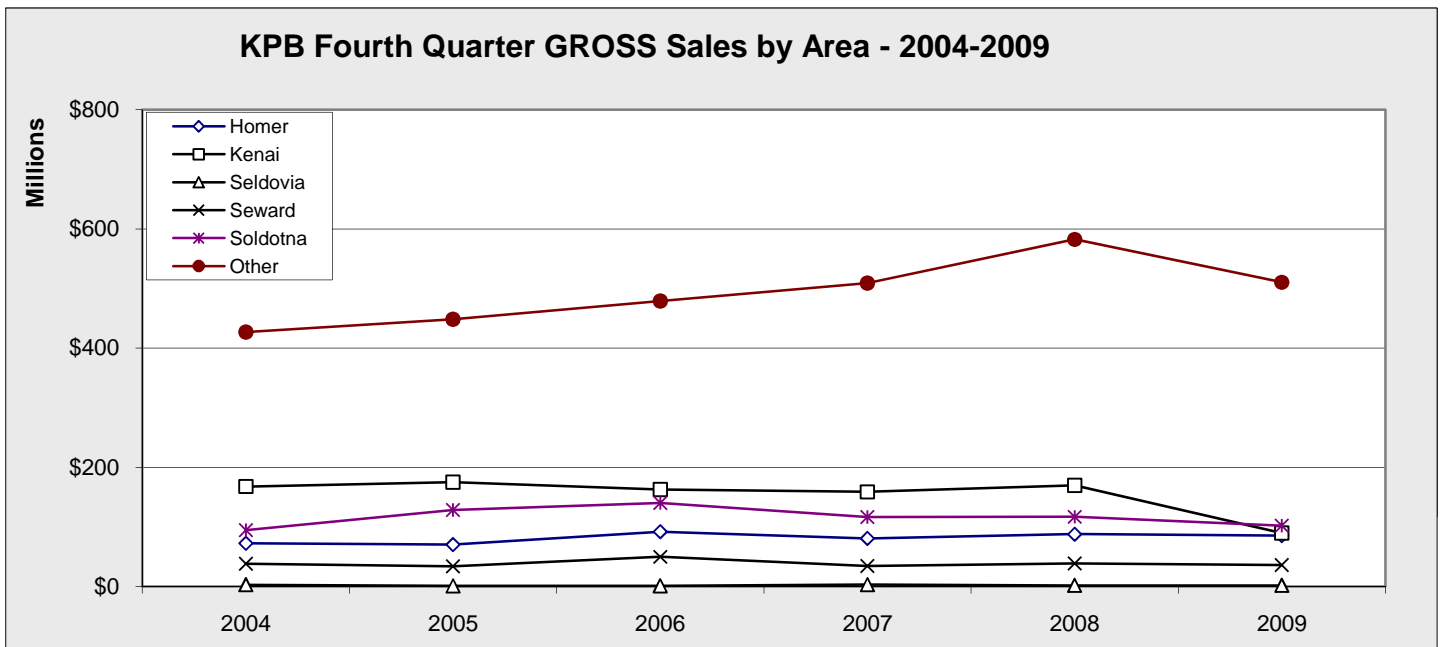


Chart 1.7

Fourth Quarter Gross Sales Five Year Change by Area				
	2004	2009	Value Change	Percent Change
Homer	72,604,415	85,590,698	12,986,283	17.9%
Kenai	167,961,695	90,028,760	-77,932,935	-46.4%
Seldovia	3,144,047	2,056,189	-1,087,858	-34.6%
Seward	38,362,822	36,364,913	-1,997,909	-5.2%
Soldotna	94,822,445	102,068,253	7,245,808	7.6%
Other	426,927,310	510,509,683	83,582,373	19.6%
TOTAL	803,822,734	826,618,496	22,795,762	2.8%

Table 1.8

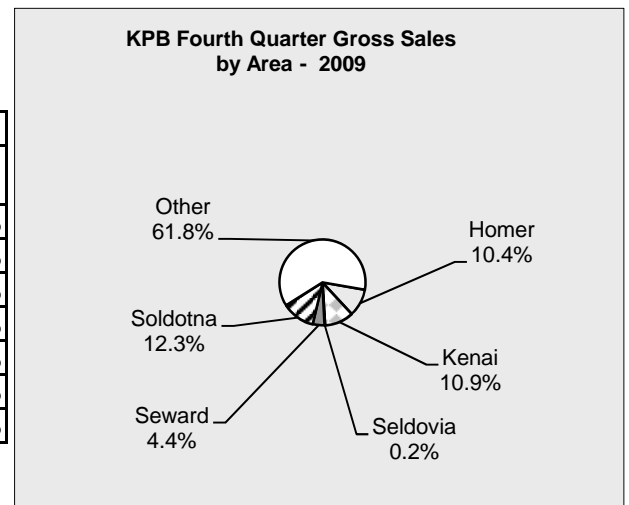


Chart 1.8

KPB Sales

KPB Fourth Quarter TAXABLE Sales by Area - 2004-2009 - in \$								
	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
Homer	27,499,532	28,577,237	30,462,985	32,712,097	32,775,097	26,613,209	-18.8%	-6,161,888
Kenai	33,531,865	35,712,018	37,936,787	41,110,361	42,457,879	41,630,262	-1.9%	-827,617
Seldovia	697,859	660,146	711,822	832,215	857,233	768,423	-10.4%	-88,810
Seward	10,388,272	11,401,775	11,884,880	12,683,490	13,080,362	12,446,654	-4.8%	-633,708
Soldotna	47,480,976	50,395,386	54,431,570	58,113,298	59,587,854	58,579,260	-1.7%	-1,008,594
Other	45,495,475	48,772,505	53,931,471	57,836,828	63,144,175	32,967,638	-47.8%	-30,176,537
Total	165,093,979	175,519,067	189,359,515	203,288,289	211,902,600	173,005,446	-18.4%	-38,897,154
Annual Change		6.3%	7.9%	7.4%	4.2%	-18.4%		

Table 1.9

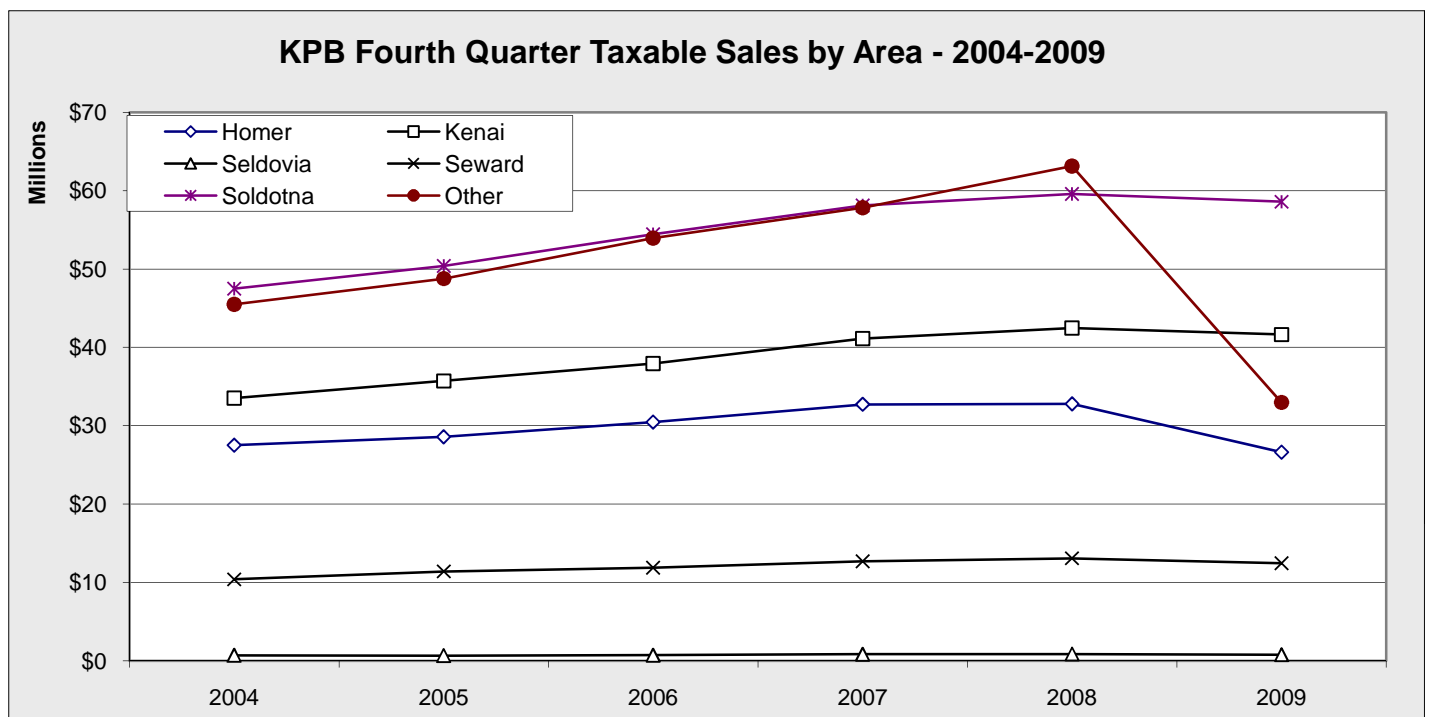


Chart 1.9

Fourth Quarter Taxable Sales Five Year Change by Area				
	2004	2009	Value Change	Percent Change
Homer	27,499,532	26,613,209	-886,323	-3.2%
Kenai	33,531,865	41,630,262	8,098,397	24.2%
Seldovia	697,859	768,423	70,564	10.1%
Seward	10,388,272	12,446,654	2,058,382	19.8%
Soldotna	47,480,976	58,579,260	11,098,284	23.4%
Other	45,495,475	32,967,638	-12,527,837	-27.5%
TOTAL	165,093,979	173,005,446	7,911,467	4.8%

Table 1.10

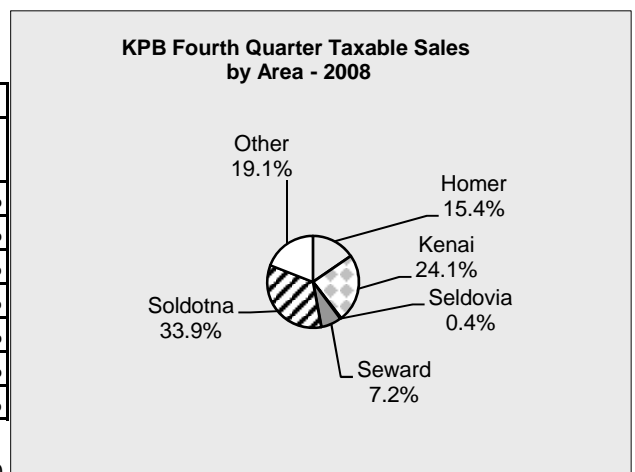


Chart 1.10

KPB Sales

KPB Annual GROSS Sales by Line of Business - 2004-2009 - in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	248,471,550	233,126,367	219,043,152	198,852,957	220,624,624	192,551,912	-12.7%	-28,072,712
SALES	594,768,014	619,847,086	656,477,507	693,839,923	809,475,081	768,415,248	-5.1%	-41,059,833
CONST	224,936,947	291,866,412	365,247,770	311,077,123	310,212,011	327,568,934	5.6%	17,356,923
PROP	80,829,427	83,245,670	88,788,876	94,849,370	99,601,202	88,365,136	-11.3%	-11,236,066
TOUR	179,320,386	189,073,158	203,203,773	207,455,951	155,553,194	117,444,490	-24.5%	-38,108,704
SERV	139,674,429	141,771,433	160,342,954	197,785,739	223,400,639	228,139,243	2.1%	4,738,604
PROF	59,110,980	59,456,967	67,089,875	69,077,290	75,773,077	71,274,213	-5.9%	-4,498,864
UTIL	87,509,276	103,471,296	120,040,958	121,319,850	136,700,502	159,994,506	17.0%	23,294,004
MFG	180,746,841	249,940,567	178,665,554	196,516,138	262,581,508	121,660,546	-53.7%	-140,920,962
TRAN	65,728,684	116,543,212	126,841,197	165,070,503	219,186,646	82,638,069	-62.3%	-136,548,577
WHSL	460,463,293	468,209,106	499,886,669	533,714,308	629,233,693	542,901,342	-13.7%	-86,332,351
GOV	14,545,420	15,214,964	15,685,700	16,366,837	17,314,932	17,993,293	3.9%	678,361
TOTAL	2,336,105,247	2,571,766,238	2,701,313,985	2,805,925,989	3,159,657,109	2,718,946,932	-13.9%	-440,710,177
Annual Change		10.1%	5.0%	3.9%	12.6%	-13.9%		

Table 1.11

KPB Annual GROSS Sales by LOB - 2009

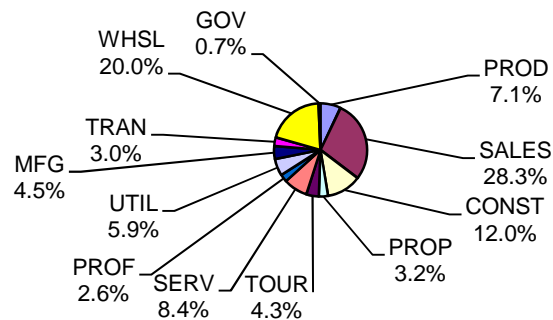


Chart 1.11

Annual GROSS Sales Five Year Change by LOB

	2004	2009	Value Change	Percent Change
PROD	248,471,550	192,551,912	-55,919,638	-22.5%
SALES	594,768,014	768,415,248	173,647,234	29.2%
CONST	224,936,947	327,568,934	102,631,987	45.6%
PROP	80,829,427	88,365,136	7,535,709	9.3%
TOUR	179,320,386	117,444,490	-61,875,896	-34.5%
SERV	139,674,429	228,139,243	88,464,814	63.3%
PROF	59,110,980	71,274,213	12,163,233	20.6%
UTIL	87,509,276	159,994,506	72,485,230	82.8%
MFG	180,746,841	121,660,546	-59,086,295	-32.7%
TRAN	65,728,684	82,638,069	16,909,385	25.7%
WHSL	460,463,293	542,901,342	82,438,049	17.9%
GOV	14,545,420	17,993,293	3,447,873	23.7%
TOTAL	2,336,105,247	2,718,946,932	382,841,685	16.4%

Table 1.12

Five Year GROSS Sales Change by LOB

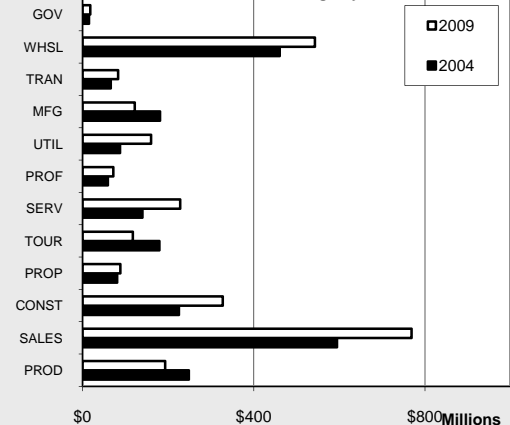


Chart 1.12

KPB Sales

KPB Annual TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	5,949,765	5,114,386	5,223,139	5,940,404	6,694,810	6,687,052	-0.1%	-7,758
SALES	370,936,218	390,887,293	417,851,705	452,696,833	538,927,936	442,791,171	-17.8%	-96,136,765
CONST	11,224,031	10,622,521	11,243,612	12,216,828	12,610,340	10,714,466	-15.0%	-1,895,874
PROP	32,273,771	32,691,193	34,622,371	39,227,330	41,708,890	38,624,475	-7.4%	-3,084,415
TOUR	145,285,573	153,201,396	163,802,197	180,512,107	132,133,153	96,318,070	-27.1%	-35,815,083
SERV	77,018,437	79,650,900	85,436,424	96,224,461	106,613,261	105,631,013	-0.9%	-982,248
PROF	14,693,620	14,917,338	16,151,644	17,153,213	17,695,101	16,030,953	-9.4%	-1,664,148
UTIL	36,146,549	41,032,308	48,825,218	53,435,892	56,985,954	66,970,817	17.5%	9,984,863
MFG	7,514,683	8,668,508	9,646,793	10,486,664	8,880,367	8,024,808	-9.6%	-855,559
TRAN	1,992,266	2,470,463	2,811,766	2,904,344	3,644,236	4,025,871	10.5%	381,635
WHSL	66,025,347	73,132,431	78,893,228	82,198,097	86,329,055	66,141,234	-23.4%	-20,187,821
GOV	12,288,242	13,034,058	13,433,539	14,194,814	14,631,227	15,304,593	4.6%	673,366
TOTAL	781,348,502	825,422,795	887,941,636	967,190,987	1,026,854,330	877,264,523	-14.6%	-149,589,807
Annual Change		5.6%	7.6%	8.9%	6.2%	-14.6%		

Table 1.13

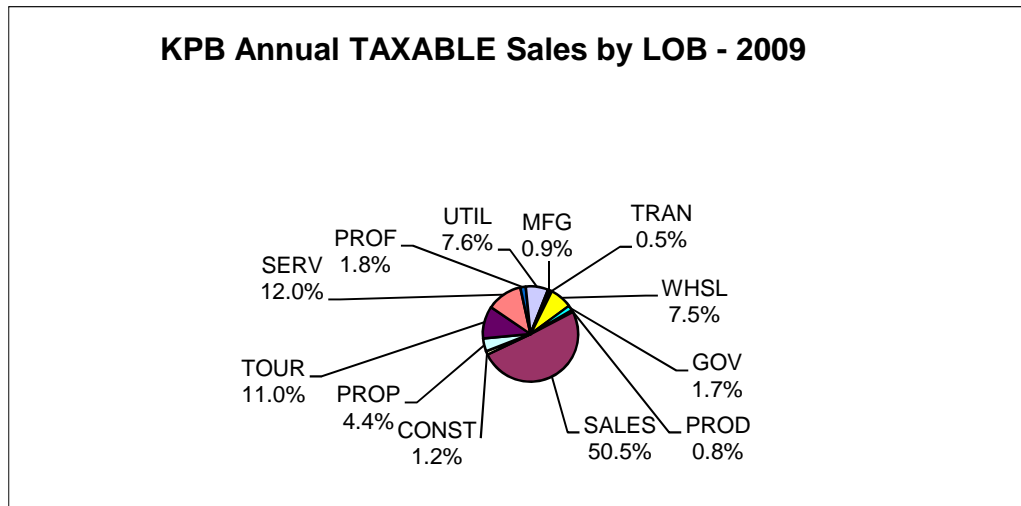


Chart 1.13

Annual TAXABLE Sales Five Year Change by LOB				
	2004	2009	Value Change	Percent Change
PROD	5,949,765	6,687,052	737,287	12.4%
SALES	370,936,218	442,791,171	71,854,953	19.4%
CONST	11,224,031	10,714,466	-509,565	-4.5%
PROP	32,273,771	38,624,475	6,350,704	19.7%
TOUR	145,285,573	96,318,070	-48,967,503	-33.7%
SERV	77,018,437	105,631,013	28,612,576	37.2%
PROF	14,693,620	16,030,953	1,337,333	9.1%
UTIL	36,146,549	66,970,817	30,824,268	85.3%
MFG	7,514,683	8,024,808	510,125	6.8%
TRAN	1,992,266	4,025,871	2,033,605	102.1%
WHSL	66,025,347	66,141,234	115,887	0.2%
GOV	12,288,242	15,304,593	3,016,351	24.5%
TOTAL	781,348,502	877,264,523	95,916,021	12.3%

Table 1.14

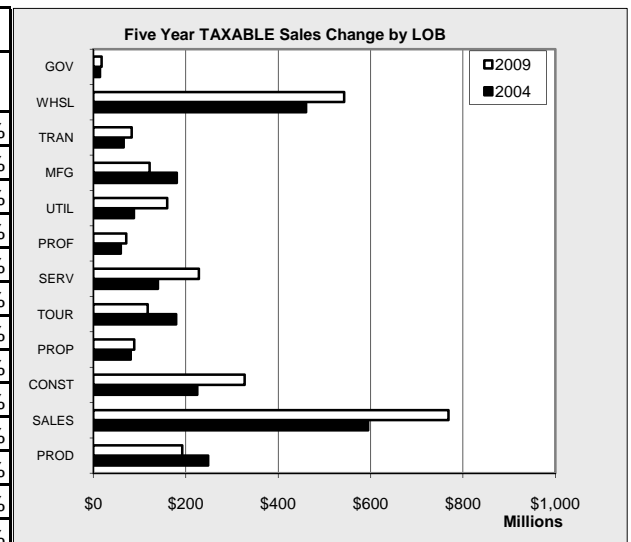


Chart 1.14

KPB Sales

KPB Annual NON-TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	242,521,785	228,011,981	213,820,013	192,912,553	213,929,814	185,864,860	-13.1%	21,017,261
SALES	223,831,796	228,959,793	238,625,802	241,143,090	270,547,145	325,624,077	20.4%	29,404,055
CONST	213,712,916	281,243,891	354,004,158	298,860,295	297,601,671	316,854,468	6.5%	-1,258,624
PROP	48,555,656	50,554,477	54,166,505	55,622,040	57,892,312	49,740,661	-14.1%	2,270,272
TOUR	34,034,813	35,871,762	39,401,576	26,943,844	23,420,041	21,126,420	-9.8%	-3,523,803
SERV	62,655,992	62,120,533	74,906,530	101,561,278	116,787,378	122,508,230	4.9%	15,226,100
PROF	44,417,360	44,539,629	50,938,231	51,924,077	58,077,976	55,243,260	-4.9%	6,153,899
UTIL	51,362,727	62,438,988	71,215,740	67,883,958	79,714,548	93,023,689	16.7%	11,830,590
MFG	173,232,158	241,272,059	169,018,761	186,029,474	253,701,141	113,635,738	-55.2%	67,671,667
TRAN	63,736,418	114,072,749	124,029,431	162,166,159	215,542,410	78,612,198	-63.5%	53,376,251
WHSL	394,437,946	395,076,675	420,993,441	451,516,211	542,904,638	476,760,108	-12.2%	91,388,427
GOV	2,257,178	2,180,906	2,252,161	2,172,023	2,683,705	2,688,700	0.2%	511,682
TOTAL	1,554,756,745	1,746,343,443	1,813,372,349	1,838,735,002	2,132,802,779	1,841,682,409	-13.6%	294,067,777
Annual Change		12.3%	3.8%	1.4%	16.0%	-13.6%		

Table 1.15

KPB Annual NON-TAXABLE Sales by LOB - 2009

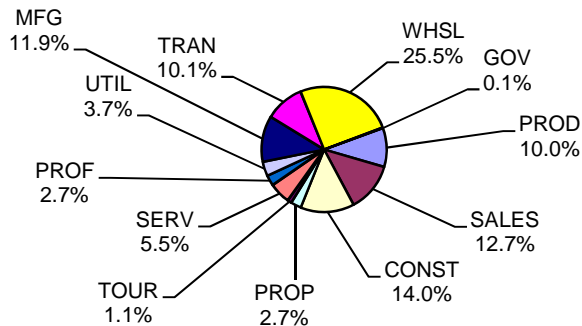


Chart 1.15

Annual NON-TAXABLE Sales Five Year Change by LOB				
	2004	2009	Value Change	Percent Change
PROD	242,521,785	185,864,860	-56,656,925	-23.4%
SALES	223,831,796	325,624,077	101,792,281	45.5%
CONST	213,712,916	316,854,468	103,141,552	48.3%
PROP	48,555,656	49,740,661	1,185,005	2.4%
TOUR	34,034,813	21,126,420	-12,908,393	-37.9%
SERV	62,655,992	122,508,230	59,852,238	95.5%
PROF	44,417,360	55,243,260	10,825,900	24.4%
UTIL	51,362,727	93,023,689	41,660,962	81.1%
MFG	173,232,158	113,635,738	-59,596,420	-34.4%
TRAN	63,736,418	78,612,198	14,875,780	23.3%
WHSL	394,437,946	476,760,108	82,322,162	20.9%
GOV	2,257,178	2,688,700	431,522	19.1%
TOTAL	1,554,756,745	1,841,682,409	286,925,664	18.5%

Table 1.16

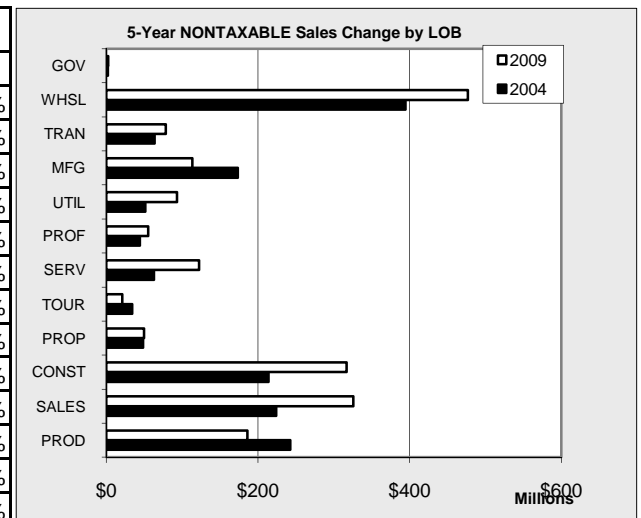


Chart 1.16

KPB Sales

KPB Annual GROSS Sales by Area - 2004-2009 - in \$

	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
Homer	290,423,752	309,268,753	356,227,707	353,452,150	382,914,299	360,163,754	-5.9%	-22,750,545
Kenai	407,272,175	465,779,952	456,932,044	520,557,074	607,676,556	394,764,856	-35.0%	-212,911,700
Seldovia	8,329,831	6,871,279	7,564,723	9,495,815	8,530,781	6,971,262	-18.3%	-1,559,519
Seward	166,016,942	189,104,993	198,357,254	195,248,254	214,574,775	188,767,000	-12.0%	-25,807,775
Soldotna	361,258,879	396,033,463	432,855,181	429,295,387	465,405,888	412,930,044	-11.3%	-52,475,844
Other	1,102,803,668	1,204,707,798	1,249,377,076	1,297,877,309	1,480,554,810	1,355,350,016	-8.5%	-125,204,794
Total	2,336,105,247	2,571,766,238	2,701,313,985	2,805,925,989	3,159,657,109	2,718,946,932	-13.9%	-440,710,177
Annual Change		10.1%	5.0%	3.9%	12.6%	-13.9%		

Table 1.17

KPB Annual Gross Sales by Area - 2004-2009

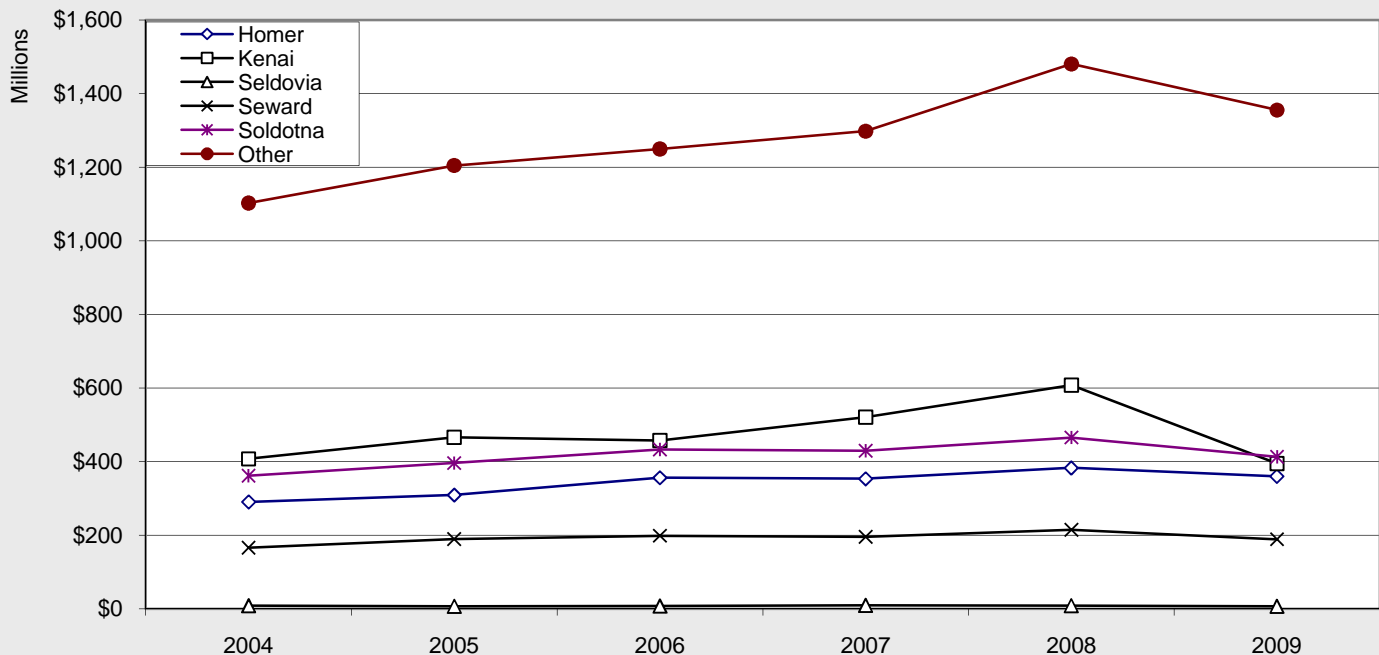


Chart 1.17

Annual Gross Sales Five Year Change by Area

	2004	2009	Value Change	Percent Change
Homer	290,423,752	360,163,754	69,740,002	24.0%
Kenai	407,272,175	394,764,856	-12,507,319	-3.1%
Seldovia	8,329,831	6,971,262	-1,358,569	-16.3%
Seward	166,016,942	188,767,000	22,750,058	13.7%
Soldotna	361,258,879	412,930,044	51,671,165	14.3%
Other	1,102,803,668	1,355,350,016	252,546,348	22.9%
TOTAL	2,336,105,247	2,718,946,932	382,841,685	16.4%

Table 1.18

KPB Annual Gross Sales by Area - 2009

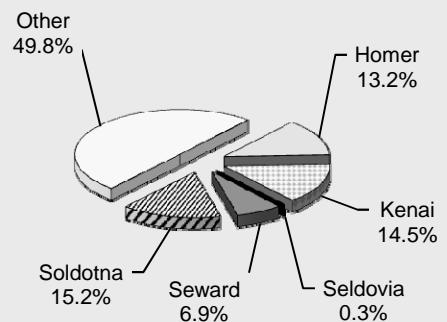


Chart 1.18

KPB Sales

KPB Annual TAXABLE Sales by Area - 2004-2009 - in \$								
	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
Homer	139,975,581	144,757,649	153,385,392	166,500,949	173,010,794	143,805,447	-16.9%	-29,205,347
Kenai	139,373,862	145,536,054	156,640,595	167,077,378	175,891,484	175,768,807	-0.1%	-122,677
Seldovia	3,386,312	3,380,980	3,671,079	4,317,728	5,004,876	3,697,253	-26.1%	-1,307,623
Seward	79,767,208	87,749,003	91,089,954	102,255,726	105,003,769	90,019,309	-14.3%	-14,984,460
Soldotna	200,059,548	211,210,444	227,545,027	243,495,221	261,094,783	247,282,584	-5.3%	-13,812,199
Other	218,785,991	232,788,665	255,609,589	283,543,985	306,848,624	216,691,123	-29.4%	-90,157,501
Total	781,348,502	825,422,795	887,941,636	967,190,987	1,026,854,330	877,264,523	-14.6%	-149,589,807
Annual Change		5.6%	7.6%	8.9%	6.2%	-14.6%		

Table 1.19

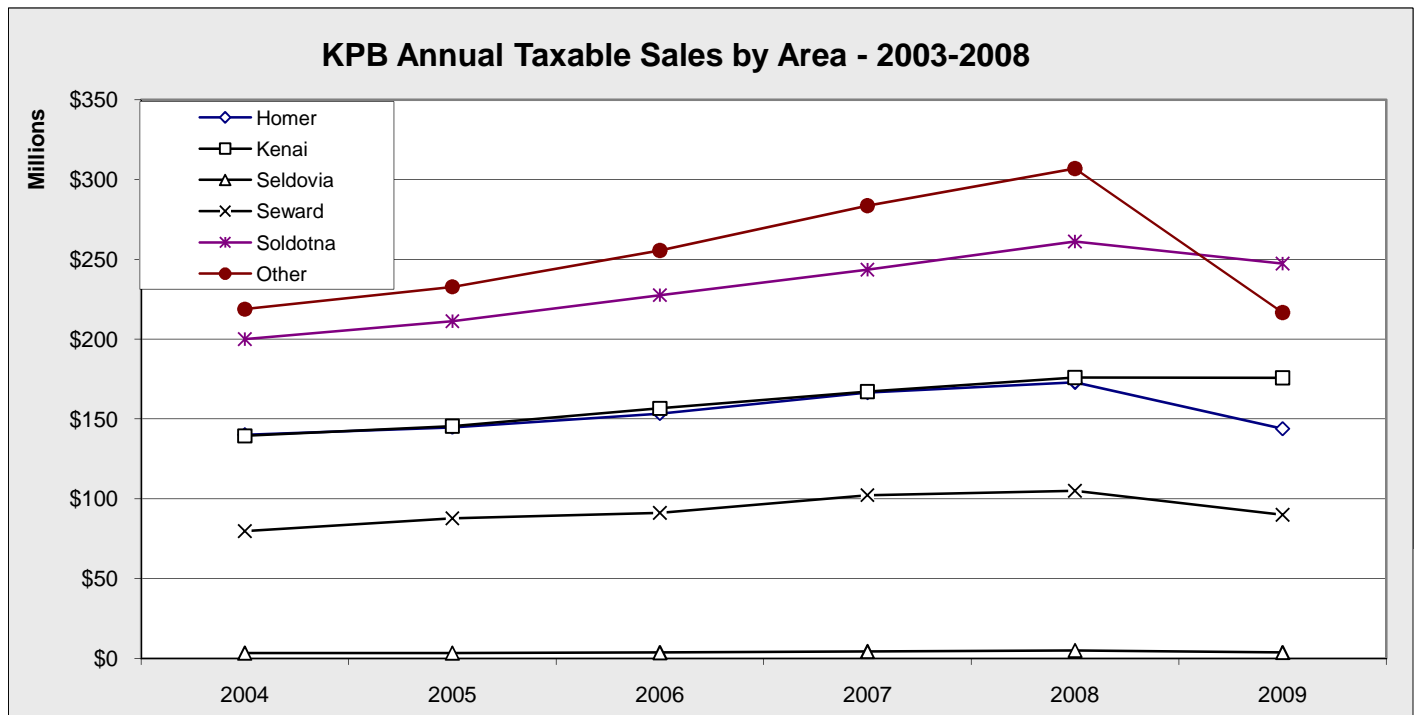


Chart 1.19

Annual Taxable Sales Five Year Change by Area				
	2004	2009	Value Change	Percent Change
Homer	139,975,581	143,805,447	3,829,866	2.7%
Kenai	139,373,862	175,768,807	36,394,945	26.1%
Seldovia	3,386,312	3,697,253	310,941	9.2%
Seward	79,767,208	90,019,309	10,252,101	12.9%
Soldotna	200,059,548	247,282,584	47,223,036	23.6%
Other	218,785,991	216,691,123	-2,094,868	-1.0%
TOTAL	781,348,502	877,264,523	95,916,021	12.3%

Table 1.20

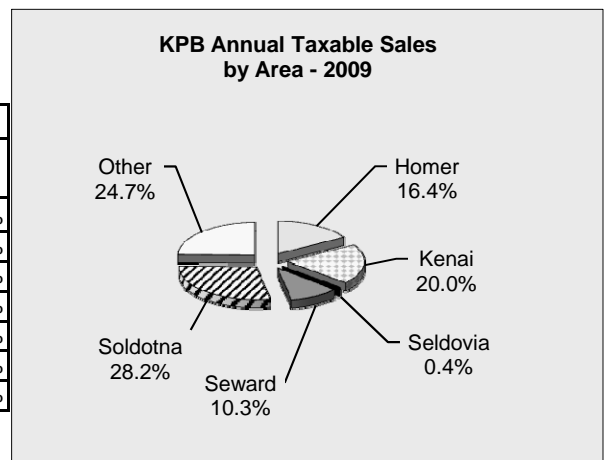


Chart 1.20

KPB Sales

KPB Annual NON-TAXABLE Sales by Area - 2004-2009 - in \$

	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
Homer	150,448,171	164,511,104	202,842,315	186,951,201	209,903,505	216,358,307	3.1%	6,454,802
Kenai	267,898,313	320,243,898	300,291,449	353,479,696	431,785,072	218,996,049	-49.3%	-212,789,023
Seldovia	4,943,519	3,490,299	3,893,644	5,178,087	3,525,905	3,274,009	-7.1%	-251,896
Seward	86,249,734	101,355,990	107,267,300	92,992,528	109,571,006	98,747,691	-9.9%	-10,823,315
Soldotna	161,199,331	184,823,019	205,310,154	185,800,166	204,311,105	165,647,460	-18.9%	-38,663,645
Other	884,017,677	971,919,133	993,767,487	1,014,333,324	1,173,706,186	1,138,658,893	-3.0%	-35,047,293
Total	1,554,756,745	1,746,343,443	1,813,372,349	1,838,735,002	2,132,802,779	1,841,682,409	-13.6%	-291,120,370
Annual Change		12.3%	3.8%	1.4%	16.0%	-13.6%		

Table 1.21

KPB Annual Non-Taxable Sales by Area - 2004-2009

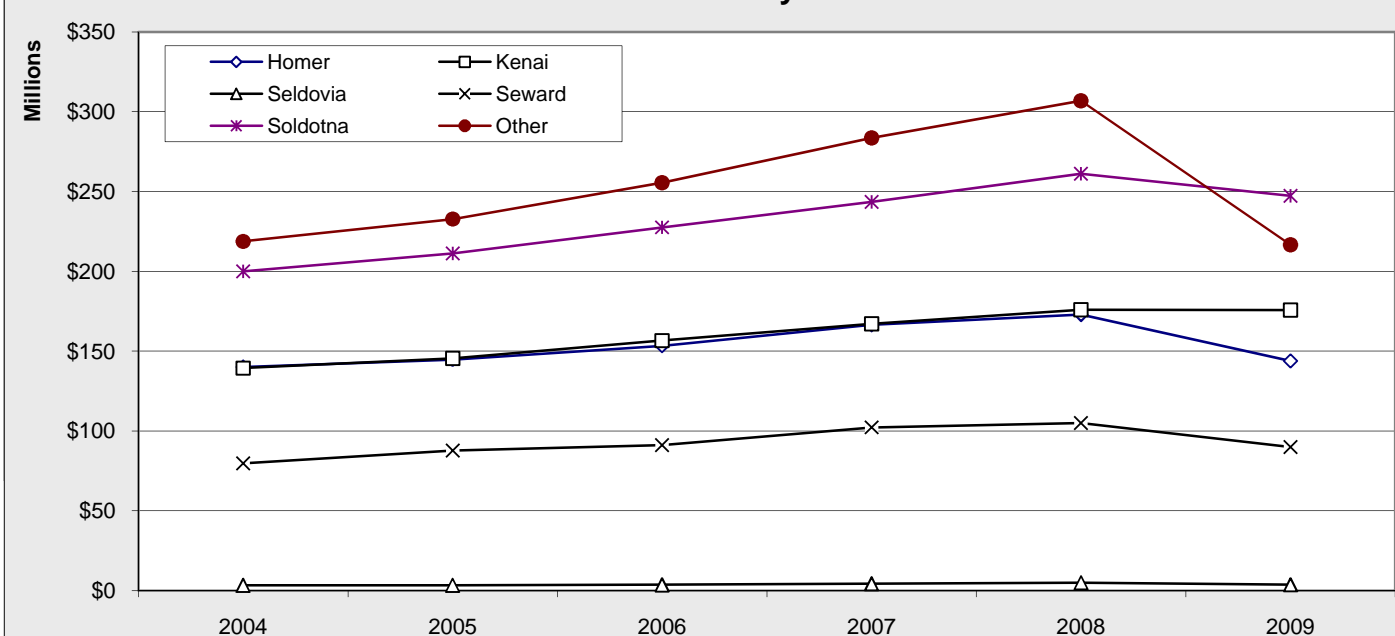


Chart 1.21

Non-Taxable Sales Five Year Change by Area

	2004	2009	Value Change	Percent Change
Homer	150,448,171	216,358,307	65,910,136	43.8%
Kenai	267,898,313	218,996,049	-48,902,264	-18.3%
Seldovia	4,943,519	3,274,009	-1,669,510	-33.8%
Seward	86,249,734	98,747,691	12,497,957	14.5%
Soldotna	161,199,331	165,647,460	4,448,129	2.8%
Other	884,017,677	1,138,658,893	254,641,216	28.8%
TOTAL	1,554,756,745	1,841,682,409	286,925,664	18.5%

Table 1.22

KPB Annual Non-Taxable Sales by Area - 2009

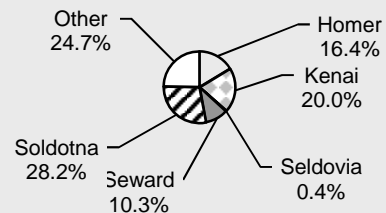


Chart 1.22

KPB Sales

KPB Annual GROSS Sales by LOB by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	38,130,323	34,499,184	35,707,527	84,214,878	192,551,912
SALES	140,670,764	207,254,587	239,075,608	181,414,289	768,415,248
CONST	44,650,397	75,889,667	108,296,430	98,732,440	327,568,934
PROP	19,376,425	23,251,946	24,741,676	20,995,089	88,365,136
TOUR	6,652,916	33,733,719	66,653,136	10,404,719	117,444,490
SERV	44,739,965	58,784,489	63,454,722	61,160,067	228,139,243
PROF	13,867,648	17,696,373	17,452,625	22,257,567	71,274,213
UTIL	51,748,324	37,992,431	32,546,364	37,707,387	159,994,506
MFG	32,800,449	30,095,640	41,510,682	17,253,775	121,660,546
TRAN	15,091,822	17,363,902	23,903,528	26,278,817	82,638,069
WHSL	138,756,787	64,608,591	77,683,064	261,852,900	542,901,342
GOV	3,578,421	4,217,393	5,850,911	4,346,568	17,993,293
TOTAL	550,064,241	605,387,922	736,876,273	826,618,496	2,718,946,932

Table 1.35

KPB Annual GROSS Sales by Area by Quarter - 2009 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	65,511,794	96,057,459	113,003,803	85,590,698	360,163,754
Kenai	79,993,521	105,025,172	119,717,403	90,028,760	394,764,856
Seldovia	1,375,956	1,537,661	2,001,456	2,056,189	6,971,262
Seward	28,208,324	53,396,019	70,797,744	36,364,913	188,767,000
Soldotna	80,144,384	106,770,323	123,947,084	102,068,253	412,930,044
Other	294,830,262	242,601,288	307,408,783	510,509,683	1,355,350,016
Total	550,064,241	605,387,922	736,876,273	826,618,496	2,718,946,932

Table 1.36

KPB Annual TAXABLE Sales by LOB by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	1,128,977	2,575,450	1,582,234	1,400,391	6,687,052
SALES	63,643,191	114,951,463	161,097,077	92,187,994	431,879,725
CONST	2,064,026	2,781,032	3,267,861	2,601,547	10,714,466
PROP	7,837,733	10,157,981	11,980,490	8,648,271	38,624,475
TOUR	5,416,344	28,953,329	55,872,221	6,076,176	96,318,070
SERV	23,296,512	27,474,802	29,856,368	25,003,331	105,631,013
PROF	3,982,793	4,276,311	4,139,776	3,632,073	16,030,953
UTIL	23,548,686	14,975,178	12,467,236	15,979,717	66,970,817
MFG	875,940	2,181,243	3,675,825	1,291,800	8,024,808
TRAN	734,742	1,121,206	1,265,714	904,209	4,025,871
WHSL	14,590,775	19,002,696	21,081,011	11,466,752	66,141,234
GOV	2,801,296	3,663,141	5,026,971	3,813,185	15,304,593
TOTAL	149,921,015	232,113,832	311,312,784	173,005,446	866,353,077

Table 1.37

KPB Annual TAXABLE Sales by Area by Quarter - 2009 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	22,589,494	40,262,341	54,340,403	26,613,209	143,805,447
Kenai	37,357,908	46,504,382	50,276,755	41,630,262	175,769,307
Seldovia	776,692	958,005	1,194,133	768,423	3,697,253
Seward	10,336,115	26,440,658	40,795,882	12,446,654	90,019,309
Soldotna	46,959,852	60,516,853	81,226,619	58,579,260	247,282,584
Other	42,812,400	57,431,593	83,478,992	32,967,638	216,690,623
Total	160,832,461	232,113,832	311,312,784	173,005,446	877,264,523

Table 1.38

KPB Sales

KPB Annual GROSS Sales by LOB by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	28,399,783	41,226,009	51,993,400	99,005,432	220,624,624
SALES	147,230,051	209,904,567	261,798,968	190,541,495	809,475,081
CONST	46,451,878	66,812,991	104,165,596	92,781,546	310,212,011
PROP	19,005,545	25,231,660	30,162,850	25,201,147	99,601,202
TOUR	8,149,740	47,175,954	89,978,836	10,248,664	155,553,194
SERV	43,518,244	62,153,219	65,159,602	52,569,574	223,400,639
PROF	15,036,479	18,233,426	19,108,411	23,394,761	75,773,077
UTIL	35,696,808	29,774,744	30,780,619	40,448,331	136,700,502
MFG	38,544,973	80,895,890	104,586,640	38,554,005	262,581,508
TRAN	40,015,969	57,776,253	69,090,301	52,304,123	219,186,646
WHSL	64,212,311	91,634,047	104,580,326	368,807,009	629,233,693
GOV	3,421,715	3,943,328	5,690,831	4,259,058	17,314,932
TOTAL	489,683,496	734,762,088	937,096,380	998,115,145	3,159,657,109

Table 1.39

KPB Annual GROSS Sales by Area by Quarter - 2008 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	65,708,118	103,215,060	125,955,296	88,035,825	382,914,299
Kenai	108,812,075	146,580,463	182,488,483	169,795,535	607,676,556
Seldovia	1,516,251	2,591,665	2,347,161	2,075,704	8,530,781
Seward	26,506,069	59,814,396	89,445,765	38,808,545	214,574,775
Soldotna	89,538,030	112,456,040	146,420,303	116,991,515	465,405,888
Other	197,602,952	310,104,465	390,439,372	582,408,021	1,480,554,810
Total	489,683,495	734,762,089	937,096,380	998,115,145	3,159,657,109

Table 1.40

KPB Annual TAXABLE Sales by LOB by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	1,008,753	2,216,863	1,748,758	1,720,436	6,694,810
SALES	95,601,390	138,921,134	185,402,282	119,003,130	538,927,936
CONST	2,374,653	3,082,212	3,914,197	3,239,278	12,610,340
PROP	7,918,408	10,883,931	13,305,391	9,601,160	41,708,890
TOUR	6,889,798	40,898,248	77,011,482	7,333,625	132,133,153
SERV	22,343,938	27,505,793	31,168,849	25,594,681	106,613,261
PROF	4,269,130	4,744,076	4,688,193	3,993,702	17,695,101
UTIL	16,634,798	12,793,542	11,107,978	16,449,636	56,985,954
MFG	961,058	2,352,036	4,211,685	1,355,588	8,880,367
TRAN	562,731	1,008,526	1,277,653	795,326	3,644,236
WHSL	17,059,910	23,271,188	26,815,958	19,181,999	86,329,055
GOV	2,732,211	3,458,001	4,806,976	3,634,039	14,631,227
TOTAL	178,356,778	271,135,550	365,459,402	211,902,600	1,026,854,330

Table 1.41

KPB Annual TAXABLE Sales by Area by Quarter - 2008 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	29,022,917	48,871,596	62,341,184	32,775,097	173,010,794
Kenai	36,199,394	44,860,208	52,374,003	42,457,879	175,891,484
Seldovia	850,232	1,663,391	1,634,020	857,233	5,004,876
Seward	11,339,653	30,194,399	50,389,355	13,080,362	105,003,769
Soldotna	47,660,551	63,179,312	90,667,066	59,587,854	261,094,783
Other	53,284,030	82,366,645	108,053,774	63,144,175	306,848,624
Total	178,356,777	271,135,551	365,459,402	211,902,600	1,026,854,330

Table 1.42

KPB Sales

KPB Annual GROSS Sales by LOB by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	24,974,260	37,089,155	43,860,460	92,929,082	198,852,957
SALES	127,448,205	181,702,272	218,992,332	165,697,114	693,839,923
CONST	47,528,741	71,115,474	96,207,346	96,225,562	311,077,123
PROP	17,951,988	23,009,451	27,572,825	26,315,106	94,849,370
TOUR	18,936,404	59,439,612	108,920,809	20,159,126	207,455,951
SERV	37,198,517	53,832,707	58,113,534	48,640,981	197,785,739
PROF	14,926,273	15,388,743	16,507,916	22,254,358	69,077,290
UTIL	37,984,202	30,112,352	20,940,611	32,282,685	121,319,850
MFG	45,887,281	46,774,719	85,026,281	18,827,857	196,516,138
TRAN	36,805,498	34,761,160	50,920,772	42,583,073	165,070,503
WHSL	48,617,298	67,298,261	83,966,334	333,832,415	533,714,308
GOV	3,228,263	3,968,840	5,039,313	4,130,421	16,366,837
TOTAL	461,486,930	624,492,746	816,068,533	903,877,780	2,805,925,989

Table 1.43

KPB Annual GROSS Sales by Area by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	61,424,512	97,290,718	113,727,381	81,009,539	353,452,150
Kenai	96,678,365	111,960,372	152,995,834	158,922,503	520,557,074
Seldovia	1,462,524	2,550,793	2,130,764	3,351,734	9,495,815
Seward	25,608,135	56,608,855	78,382,897	34,648,367	195,248,254
Soldotna	79,259,451	102,966,180	130,199,945	116,869,811	429,295,387
Other	197,053,944	253,115,826	338,631,713	509,075,826	1,297,877,309
Total	461,486,931	624,492,744	816,068,534	903,877,780	2,805,925,989

Table 1.44

KPB Annual TAXABLE Sales by LOB by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	894,819	2,039,567	1,570,128	1,435,890	5,940,404
SALES	80,780,970	117,658,028	149,604,085	104,653,750	452,696,833
CONST	2,174,970	3,034,410	3,698,378	3,309,070	12,216,828
PROP	7,356,863	9,952,399	12,274,904	9,643,164	39,227,330
TOUR	16,073,170	53,007,670	94,466,360	16,964,907	180,512,107
SERV	19,244,573	25,559,364	28,089,546	23,330,978	96,224,461
PROF	4,134,921	4,611,238	4,388,635	4,018,419	17,153,213
UTIL	17,578,615	11,944,498	10,474,300	13,438,479	53,435,892
MFG	1,233,175	2,817,887	4,774,431	1,661,171	10,486,664
TRAN	425,345	791,238	900,948	786,813	2,904,344
WHSL	16,366,742	21,240,013	24,090,040	20,501,302	82,198,097
GOV	2,855,994	3,446,756	4,347,718	3,544,346	14,194,814
TOTAL	169,120,157	256,103,068	338,679,473	203,288,289	967,190,987

Table 1.45

KPB Annual TAXABLE Sales by Area by Quarter - 2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	27,254,559	47,168,234	59,366,059	32,712,097	166,500,949
Kenai	34,313,793	43,096,842	48,556,382	41,110,361	167,077,378
Seldovia	755,801	1,220,836	1,508,876	832,215	4,317,728
Seward	10,869,898	30,040,462	48,661,876	12,683,490	102,255,726
Soldotna	45,881,620	59,407,136	80,093,167	58,113,298	243,495,221
Other	50,044,487	75,169,557	100,493,113	57,836,828	283,543,985
Total	169,120,158	256,103,067	338,679,473	203,288,289	967,190,987

Table 1.46

KPB Sales

KPB Annual GROSS Sales by LOB by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	41,274,840	43,839,219	62,118,237	71,810,856	219,043,152
SALES	119,035,596	178,965,036	206,143,237	152,333,638	656,477,507
CONST	31,974,205	59,781,577	97,217,621	176,274,367	365,247,770
PROP	17,365,603	22,740,383	25,835,246	22,847,644	88,788,876
TOUR	17,398,131	58,865,867	106,305,678	20,634,097	203,203,773
SERV	32,231,969	42,838,322	43,893,954	41,378,709	160,342,954
PROF	14,136,142	14,165,049	15,548,787	23,239,897	67,089,875
UTIL	32,447,128	26,961,172	26,505,508	34,127,150	120,040,958
MFG	20,273,690	55,022,566	68,436,833	34,932,465	178,665,554
TRAN	10,675,096	37,237,524	40,847,624	38,080,953	126,841,197
WHSL	47,733,746	68,421,938	77,931,201	305,799,784	499,886,669
GOV	3,126,281	3,670,790	4,731,516	4,157,113	15,685,700
TOTAL	387,672,427	612,509,443	775,515,442	925,616,673	2,701,313,985

Table 1.47

KPB Annual GROSS Sales by Area by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	56,156,763	89,314,280	118,463,107	92,293,557	356,227,707
Kenai	63,273,640	109,278,718	121,537,938	162,841,748	456,932,044
Seldovia	1,517,120	2,170,811	2,529,588	1,347,204	7,564,723
Seward	21,701,206	51,092,715	75,592,879	49,970,454	198,357,254
Soldotna	72,457,151	99,012,814	121,167,794	140,217,422	432,855,181
Other	172,566,546	261,640,105	336,224,136	478,946,289	1,249,377,076
Total	387,672,426	612,509,443	775,515,442	925,616,674	2,701,313,985

Table 1.48

KPB Annual TAXABLE Sales by LOB by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
PROD	865,170	1,823,191	1,329,079	1,205,699	5,223,139
SALES	74,586,992	109,433,886	137,489,167	96,341,660	417,851,705
CONST	1,990,771	2,944,819	3,306,229	3,001,793	11,243,612
PROP	6,936,051	8,531,207	10,729,981	8,425,132	34,622,371
TOUR	15,899,091	48,415,782	81,959,541	17,527,783	163,802,197
SERV	18,046,491	22,111,917	24,398,224	20,879,792	85,436,424
PROF	4,046,431	4,536,924	3,964,046	3,604,243	16,151,644
UTIL	14,962,505	10,663,883	9,087,067	14,111,763	48,825,218
MFG	1,272,729	2,446,548	4,224,455	1,703,061	9,646,793
TRAN	478,235	889,688	912,143	531,700	2,811,766
WHSL	15,226,750	20,819,810	24,110,681	18,735,987	78,893,228
GOV	2,683,072	3,244,865	4,214,700	3,290,902	13,433,539
TOTAL	156,994,288	235,862,520	305,725,313	189,359,515	887,941,636

Table 1.49

KPB Annual TAXABLE Sales by Area by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Homer	25,717,626	43,368,152	53,836,629	30,462,985	153,385,392
Kenai	32,390,215	41,096,929	45,216,664	37,936,787	156,640,595
Seldovia	636,694	974,499	1,348,064	711,822	3,671,079
Seward	10,170,662	26,596,215	42,438,197	11,884,880	91,089,954
Soldotna	42,117,565	55,438,172	75,557,720	54,431,570	227,545,027
Other	45,961,527	68,388,554	87,328,037	53,931,471	255,609,589
Total	156,994,289	235,862,521	305,725,311	189,359,515	887,941,636

Table 1.50

KPB Construction Permits

Construction Permitting

Construction permits are not required within the KPB except within the incorporated cities of Homer, Kenai, Seldovia, Seward and Soldotna; therefore, reported data does not include all KPB construction activity. It does, however, provide city trends. Permit categories include Residential New (RN), Residential Alteration/Addition (RA), Commercial New (CN) and Commercial Alteration/Addition (CA). Individual cities may have other categories, but in an effort to provide category consistency, city categories have been combined into one of the four. Homer, Kenai, Seldovia and Soldotna permit activity has been recorded since 1986 but Seward did not require building permits until 1988.

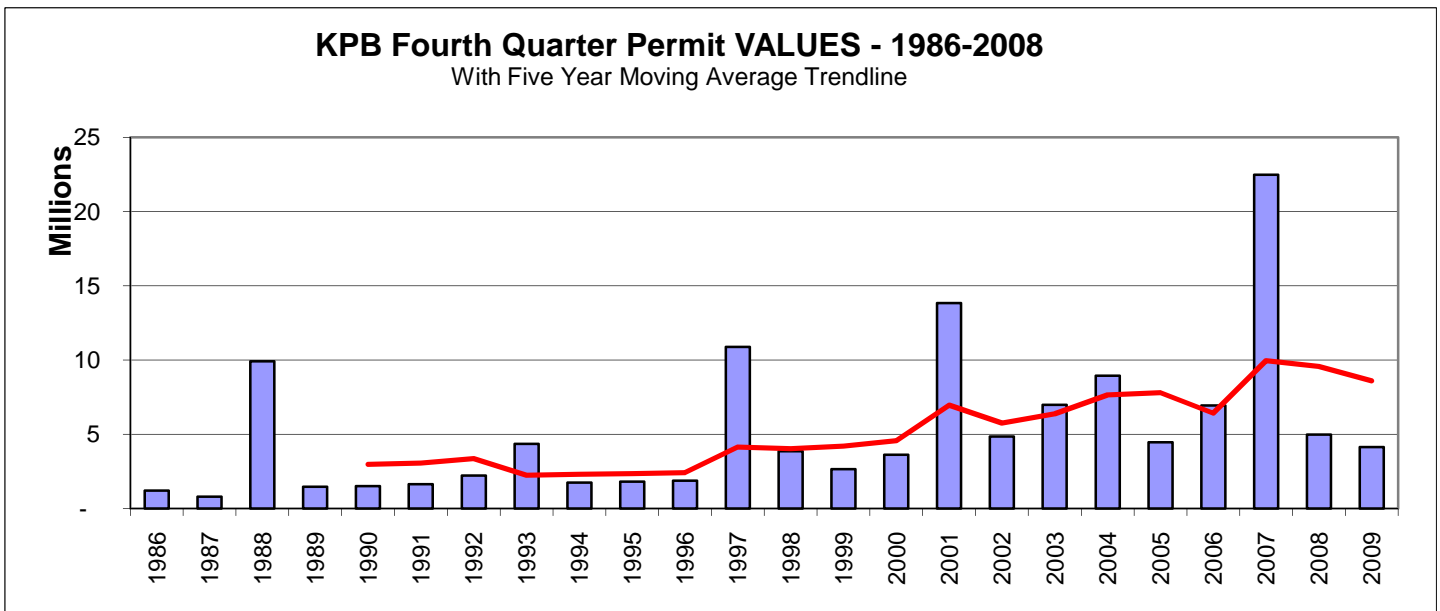


Chart 1.23

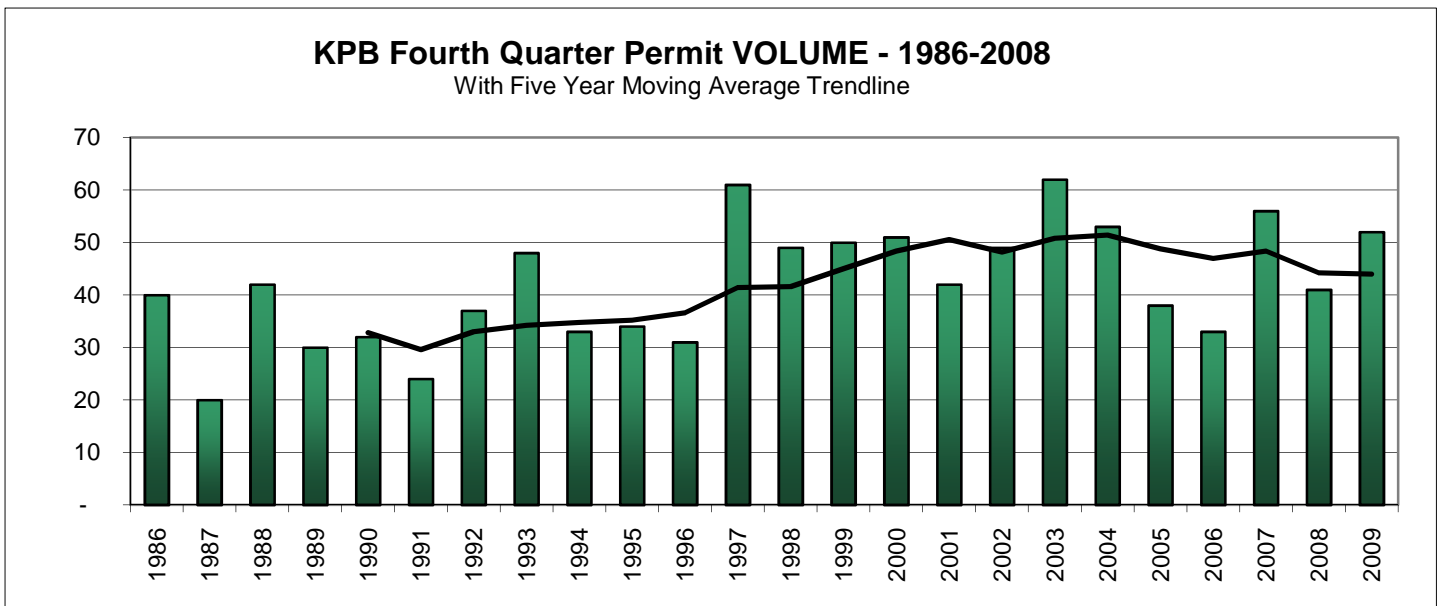


Chart 1.24

KPB Construction Permits

KPB Fourth Quarter Permit VALUES by Area - 2004-2009- in \$							
	2004	2005	2006	2007	2008	2009	Annual Change
Homer	3,391,000	3,391,000	2,555,000	1,622,000	2,884,000	1,014,200	-64.8%
Kenai	585,400	1,220,000	0	439,700	1,465,875	516,680	-64.8%
Seldovia	0	500	18,000	1,000	10,000	0	-100.0%
Seward	259,350	106,857	1,944,300	18,139,500	362,000	1,250,708	245.5%
Soldotna	4,703,915	169,840	632,882	2,292,045	264,146	1,368,673	418.2%
Total	8,939,665	4,888,197	5,150,182	22,494,245	4,986,021	4,150,261	-16.8%
Annual Change		-45.3%	5.4%	336.8%	-77.8%	-16.8%	

Table 1.51

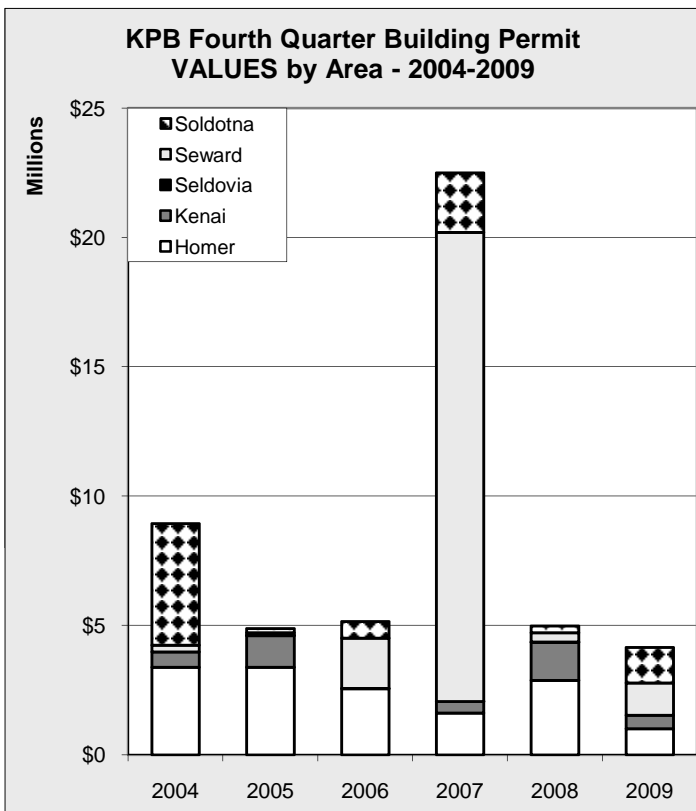


Chart 1.25

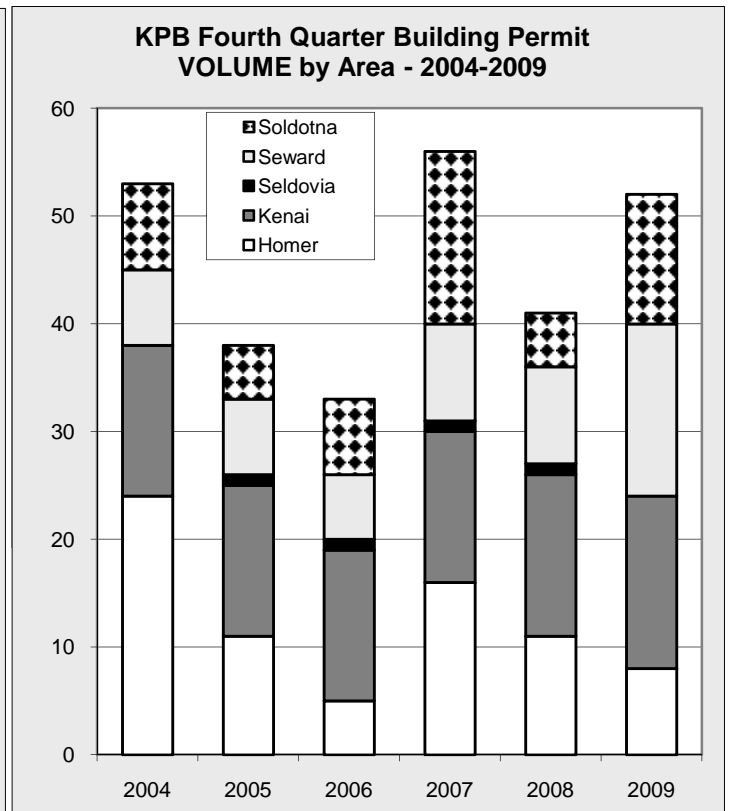


Chart 1.26

KPB Fourth Quarter Permit VOLUME by Area - 2004-2009							
	2004	2005	2006	2007	2008	2009	Annual Change
Homer	24	11	5	16	11	8	-27.3%
Kenai	14	14	14	14	15	16	6.7%
Seldovia	0	1	1	1	1	0	-100.0%
Seward	7	7	6	9	9	16	77.8%
Soldotna	8	5	7	16	5	12	140.0%
Total	53	38	33	56	41	52	26.8%
Annual Change		-28.3%	-13.2%	69.7%	-26.8%	26.8%	

Table 1.52

KPB Construction Permits

KPB Fourth Quarter Permit VALUES by Type - 2004-2009 - in \$							
	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	1,153,860	2,007,623	2,056,833	933,000	1,628,875	1,282,200	-21.3%
Residential Alter/Add	529,454	200,957	307,359	876,365	852,000	405,956	-52.4%
Commercial New	3,061,601	2,163,000	4,271,300	19,955,112	921,146	1,555,162	68.8%
Commercial Alter/Add	4,194,750	102,617	302,590	729,768	1,584,000	906,943	-42.7%
Total	8,939,665	4,474,197	6,938,082	22,494,245	4,986,021	4,150,261	-16.8%
Annual Change		-50.0%	55.1%	224.2%	-77.8%	-16.8%	

Table 1.53

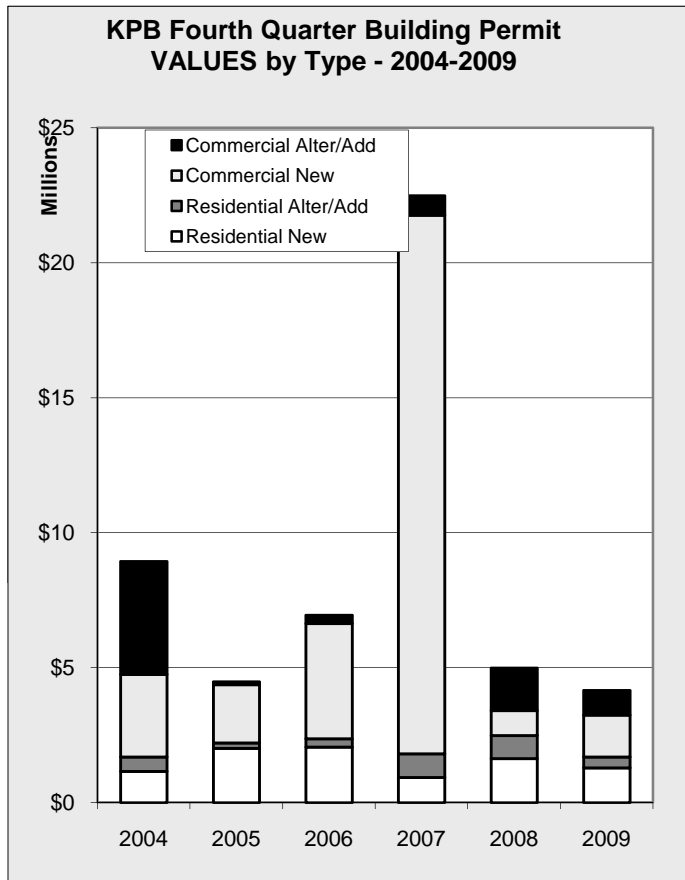


Chart 1.27

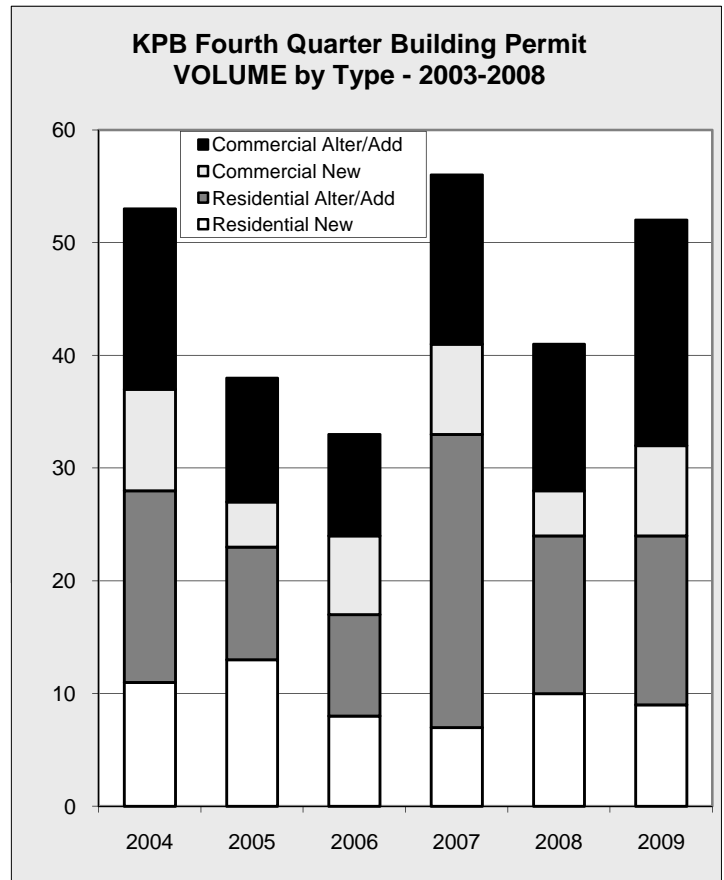


Chart 1.28

KPB Fourth Quarter Permit VOLUME by Type - 2004-2009							
	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	11	13	8	7	10	9	-10.0%
Residential Alter/Add	17	10	9	26	14	15	7.1%
Commercial New	9	4	7	8	4	8	100.0%
Commercial Alter/Add	16	11	9	15	13	20	53.8%
Total	53	38	33	56	41	52	26.8%
Annual Change		-28.3%	-13.2%	69.7%	-26.8%	26.8%	

Table 1.54

KPB Construction Permits

KPB Annual Permit VALUES by Area - 2004 - 2009 - in \$							
	2004	2005	2006	2007	2008	2009	Annual Change
Homer	24,070,631	21,611,400	20,287,857	14,056,202	23,168,200	7,684,200	-66.8%
Kenai	4,786,550	8,237,900	11,076,154	22,398,000	46,486,375	6,903,845	-85.1%
Seldovia	176,200	512,000	135,000	343,800	382,500	306,500	-19.9%
Seward	17,711,150	2,863,143	25,537,249	21,095,925	2,832,379	19,661,127	594.2%
Soldotna	39,296,926	11,509,360	23,194,400	13,762,923	19,493,181	11,206,392	-42.5%
Total	86,041,457	44,733,803	80,230,660	71,656,850	92,362,635	45,762,064	-50.5%
Annual Change		-48.0%	79.4%	-10.7%	28.9%	-50.5%	

Table 1.55

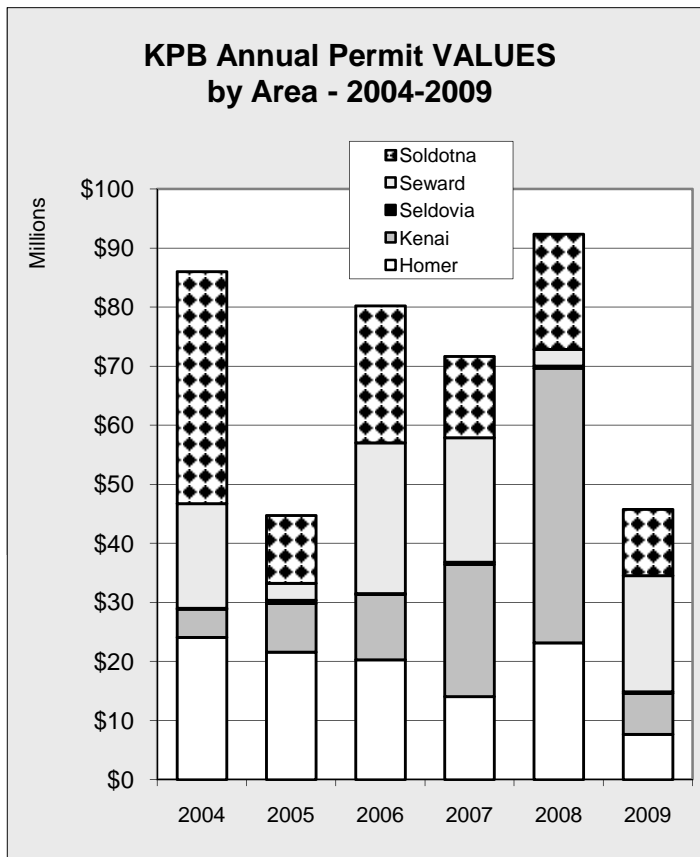


Chart 1.29

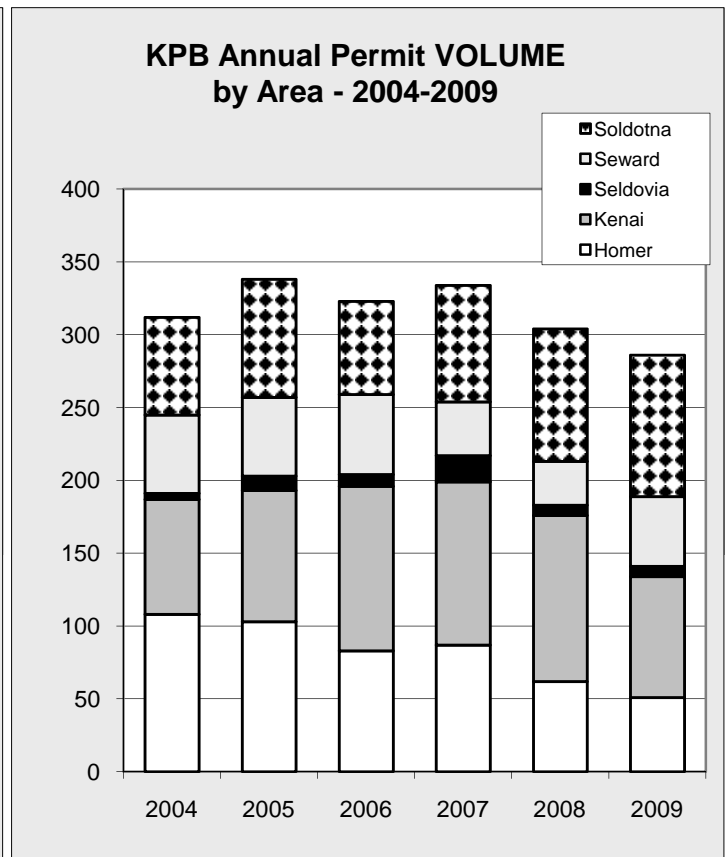


Chart 1.30

KPB Annual Permit VOLUME by Area - 2004 - 2009							
	2004	2005	2006	2007	2008	2009	Annual Change
Homer	108	103	83	87	62	51	-17.7%
Kenai	79	90	113	112	114	83	-27.2%
Seldovia	4	10	8	18	7	7	0.0%
Seward	54	54	55	37	30	48	60.0%
Soldotna	67	81	64	80	91	97	6.6%
Total	312	338	323	334	304	286	-5.9%
Annual Change		8.3%	-4.4%	3.4%	-9.0%	-5.9%	

Table 1.56

KPB Construction Permits

KPB Annual Permit VALUES by Type - 2004-2009 - in \$							
	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	15,935,344	17,749,648	26,277,740	22,612,367	21,563,338	15,961,899	-26.0%
Residential Alter/Add	2,880,284	2,235,128	2,070,180	4,106,440	2,728,588	2,040,893	-25.2%
Commercial New	56,079,343	19,217,548	44,002,152	33,951,168	61,078,166	15,461,388	-74.7%
Commercial Alter/Add	9,146,486	5,531,479	7,880,588	10,986,875	6,992,543	12,297,884	75.9%
Total	84,041,457	44,733,803	80,230,660	71,656,850	92,362,635	45,762,064	-50.5%
Annual Change		-46.8%	79.4%	-10.7%	28.9%	-50.5%	

Table 1.57

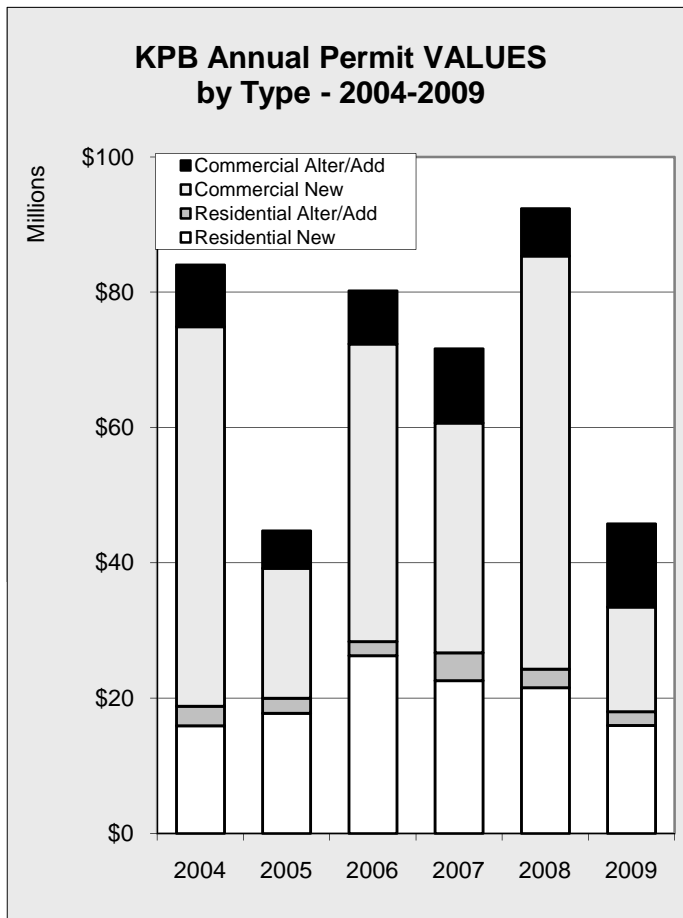


Chart 1.31

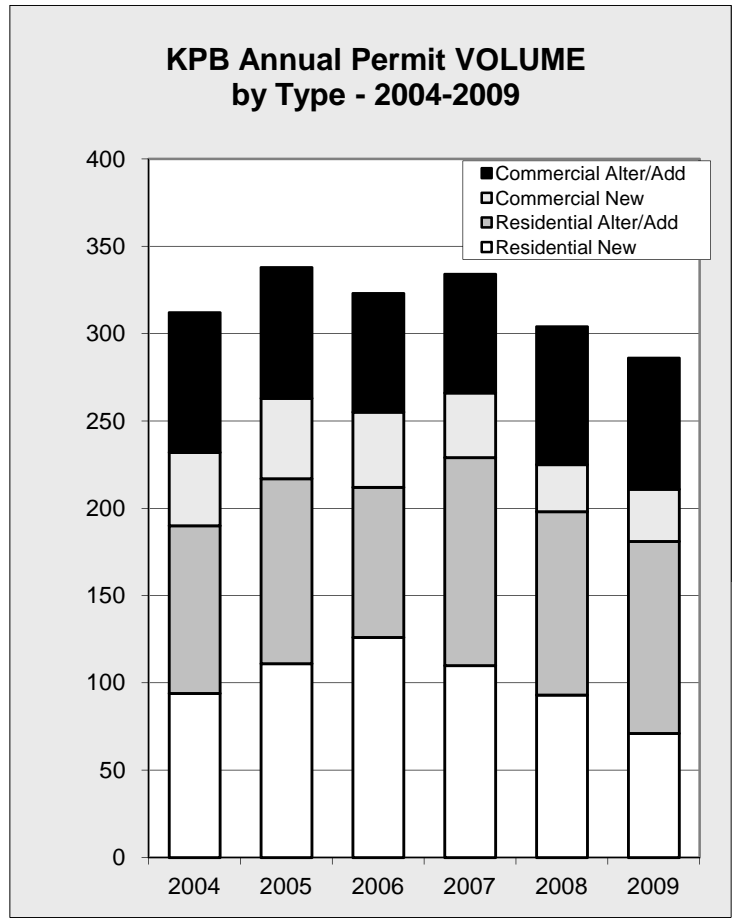


Chart 1.32

KPB Annual Permit VOLUME by Type - 2004-2009							
	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	94	111	126	110	93	71	-23.7%
Residential Alter/Add	96	106	86	119	105	110	4.8%
Commercial New	42	46	43	37	27	30	11.1%
Commercial Alter/Add	80	75	68	68	79	75	-5.1%
Total	312	338	323	334	304	286	-5.9%
Annual Change		8.3%	-4.4%	3.4%	-9.0%	-5.9%	

Table 1.58

KPB Construction Permits

KPB Annual Permit VALUE by AREA by Quarter - 2004-2009 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2004					
Homer	3,714,020	7,433,711	9,531,900	3,391,000	24,070,631
Kenai	312,000	1,897,400	1,991,750	585,400	4,786,550
Seldovia	20,000	156,200	0	0	176,200
Seward	7,741,600	7,443,900	2,266,300	259,350	17,711,150
Soldotna	5,064,323	3,748,573	23,780,115	4,703,915	37,296,926
TOTAL	16,851,943	20,679,784	37,570,065	8,939,665	84,041,457
2005					
Homer	3,105,900	11,246,000	4,282,500	2,977,000	21,611,400
Kenai	425,500	2,557,300	4,035,100	1,220,000	8,237,900
Seldovia	15,000	466,000	30,500	500	512,000
Seward	1,172,300	758,540	825,446	106,857	2,863,143
Soldotna	1,421,555	6,832,235	3,085,730	169,840	11,509,360
TOTAL	6,140,255	21,860,075	12,259,276	4,474,197	44,733,803
2006					
Homer	3,271,000	7,467,100	6,994,757	2,555,000	20,287,857
Kenai	763,500	4,157,100	4,367,654	1,787,900	11,076,154
Seldovia	30,000	87,000	0	18,000	135,000
Seward	622,217	2,184,672	20,786,060	1,944,300	25,537,249
Soldotna	2,116,441	7,231,328	13,213,749	632,882	23,194,400
TOTAL	6,803,158	21,127,200	45,362,220	6,938,082	80,230,660
2007					
Homer	55,001	7,292,001	5,087,200	1,622,000	14,056,202
Kenai	769,500	6,168,100	15,020,700	439,700	22,398,000
Seldovia	15,000	267,000	60,800	1,000	343,800
Seward	803,238	1,888,287	264,900	18,139,500	21,095,925
Soldotna	827,771	7,877,205	2,765,902	2,292,045	13,762,923
TOTAL	2,470,510	23,492,593	23,199,502	22,494,245	71,656,850
2008					
Homer	1,223,000	16,651,000	2,410,200	2,884,000	23,168,200
Kenai	1,063,300	18,980,900	24,976,300	1,465,875	46,486,375
Seldovia	12,000	7,500	353,000	10,000	382,500
Seward	409,415	1,844,464	216,500	362,000	2,832,379
Soldotna	2,306,253	5,212,121	11,710,661	264,146	19,493,181
TOTAL	5,013,968	42,695,985	39,666,661	4,986,021	92,362,635
2009					
Homer	1,111,000	2,390,500	3,168,500	1,014,200	7,684,200
Kenai	493,000	3,213,270	2,680,895	516,680	6,903,845
Seldovia	0	280,500	26,000	0	306,500
Seward	6,627,120	10,958,799	824,500	1,250,708	19,661,127
Soldotna	453,000	5,294,876	4,089,843	1,368,673	11,206,392
TOTAL	8,684,120	22,137,945	10,789,738	4,150,261	45,762,064

Table 1.59

KPB Construction Permits

KPB Annual Permit VALUE by TYPE by Quarter - 2004-2009 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2004					
Residential New	3,456,797	6,374,487	4,950,200	1,153,860	15,935,344
Residential Alter/Add	261,520	483,839	1,605,471	529,454	2,880,284
Commercial New	12,880,026	11,147,815	28,989,901	3,061,601	56,079,343
Commercial Alter/Add	253,600	2,673,643	2,024,493	4,194,750	9,146,486
TOTAL	16,851,943	20,679,784	37,570,065	8,939,665	84,041,457
2005					
Residential New	3,338,356	7,560,499	4,843,170	2,007,623	17,749,648
Residential Alter/Add	415,930	812,470	805,771	200,957	2,235,128
Commercial New	309,000	11,897,148	4,848,400	2,163,000	19,217,548
Commercial Alter/Add	2,076,969	1,589,958	1,761,935	102,617	5,531,479
TOTAL	6,140,255	21,860,075	12,259,276	4,474,197	44,733,803
2006					
Residential New	2,257,031	10,219,599	11,744,277	2,056,833	26,277,740
Residential Alter/Add	45,000	830,630	887,191	307,359	2,070,180
Commercial New	938,410	8,135,648	30,656,794	4,271,300	44,002,152
Commercial Alter/Add	3,562,717	1,941,323	2,073,958	302,590	7,880,588
TOTAL	6,803,158	21,127,200	45,362,220	6,938,082	80,230,660
2007					
Residential New	1,117,722	15,032,392	5,529,253	933,000	22,612,367
Residential Alter/Add	308,549	1,456,488	1,465,038	876,365	4,106,440
Commercial New	208,513	4,437,143	9,350,400	19,955,112	33,951,168
Commercial Alter/Add	835,726	2,566,570	6,854,811	729,768	10,986,875
TOTAL	2,470,510	23,492,593	23,199,502	22,494,245	71,656,850
2008					
Residential New	1,642,277	13,893,346	4,398,840	1,628,875	21,563,338
Residential Alter/Add	204,711	777,639	894,238	852,000	2,728,588
Commercial New	1,464,737	25,579,000	33,113,283	921,146	61,078,166
Commercial Alter/Add	1,702,243	2,446,000	1,260,300	1,584,000	6,992,543
TOTAL	5,013,968	42,695,985	39,666,661	4,986,021	92,362,635
2009					
Residential New	630,000	7,997,945	6,051,754	1,282,200	15,961,899
Residential Alter/Add	262,000	605,535	767,402	405,956	2,040,893
Commercial New	1,028,000	11,010,639	1,867,587	1,555,162	15,461,388
Commercial Alter/Add	6,763,120	2,550,826	2,076,995	906,943	12,297,884
TOTAL	8,683,120	22,164,945	10,763,738	4,150,261	45,762,064

Table 1.60

KPB Construction Permits

KPB Annual Permit VOLUME by AREA by Quarter - 2004-2009					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2004					
Homer	16	26	42	24	108
Kenai	4	30	31	14	79
Seldovia	1	3	0	0	4
Seward	7	21	19	7	54
Soldotna	9	26	24	8	67
TOTAL	37	106	116	53	312
2005					
Homer	18	47	27	11	103
Kenai	10	33	33	14	90
Seldovia	1	6	2	1	10
Seward	12	19	16	7	54
Soldotna	16	40	20	5	81
TOTAL	57	145	98	38	338
2006					
Homer	14	39	25	5	83
Kenai	14	42	43	14	113
Seldovia	1	6	0	1	8
Seward	7	23	19	6	55
Soldotna	5	25	27	7	64
TOTAL	41	135	114	33	323
2007					
Homer	3	40	28	16	87
Kenai	11	43	44	14	112
Seldovia	1	9	7	1	18
Seward	7	11	10	9	37
Soldotna	9	33	22	16	80
TOTAL	31	136	111	56	334
2008					
Homer	7	31	13	11	62
Kenai	12	45	42	15	114
Seldovia	1	2	3	1	7
Seward	5	12	4	9	30
Soldotna	21	37	28	5	91
TOTAL	46	127	90	41	304
2009					
Homer	4	19	17	11	51
Kenai	7	31	30	15	83
Seldovia	0	4	2	1	7
Seward	7	22	10	9	48
Soldotna	11	42	39	5	97
TOTAL	29	118	98	41	286

Table 1.61

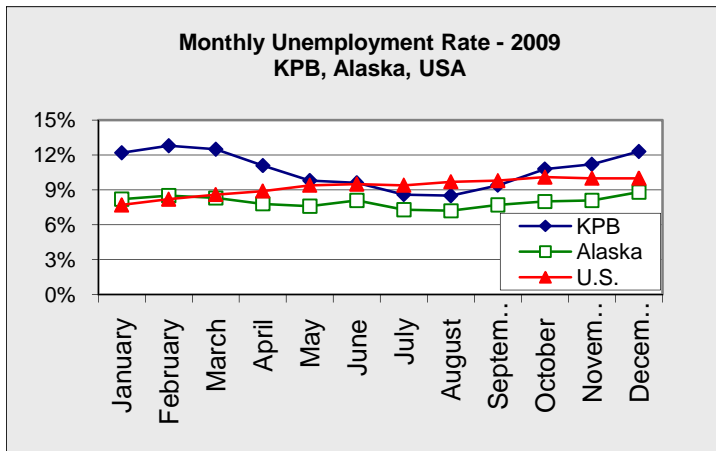
KPB Construction Permits

KPB Annual Permit VOLUME by TYPE by Quarter - 2004-2009					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2004					
Residential New	17	34	32	11	94
Residential Alter/Add	5	30	44	17	96
Commercial New	7	11	15	9	42
Commercial Alter/Add	8	31	25	16	80
TOTAL	37	106	116	53	312
2005					
Residential New	18	49	31	13	111
Residential Alter/Add	14	46	36	10	106
Commercial New	6	27	9	4	46
Commercial Alter/Add	19	23	22	11	75
TOTAL	57	145	98	38	338
2006					
Residential New	13	57	48	8	126
Residential Alter/Add	5	40	32	9	86
Commercial New	5	22	9	7	43
Commercial Alter/Add	18	16	25	9	68
TOTAL	41	135	114	33	323
2007					
Residential New	8	59	36	7	110
Residential Alter/Add	8	34	51	26	119
Commercial New	2	17	10	8	37
Commercial Alter/Add	13	26	14	15	68
TOTAL	31	136	111	56	334
2008					
Residential New	8	56	19	10	93
Residential Alter/Add	10	37	44	14	105
Commercial New	5	8	10	4	27
Commercial Alter/Add	23	26	17	13	79
TOTAL	46	127	90	41	304
2009					
Residential New	3	42	17	9	71
Residential Alter/Add	11	40	44	15	110
Commercial New	4	8	10	8	30
Commercial Alter/Add	11	28	16	20	75
TOTAL	29	118	87	52	286

Table 1.62

KPB Unemployment Statistics

Unemployment data are developed through a survey by Alaska Department of Labor and Workforce Development (AK DOLWD) which are entered into a standardized model used throughout the United States. Calculations are presented for four categories of worker. The estimated total labor force include all residents willing and able to work, whether or not they are employed. Employment estimates include all persons who are gainfully employed by establishments that meet requirements for reporting of wages. Unemployment is calculated by subtracting the number of gainfully employed persons from the estimated total labor force. Lastly, the unemployment rate is calculated by dividing the number of unemployed persons by the estimated total labor force.



The chart to the left identifies the relationship between unemployment rates of the U.S., Alaska, and the KPB. Typically, the annual high unemployment rate is reached during first quarter. Also, generally, the U.S. rate is the lowest, followed by Alaska, with the KPB having the highest rate in this survey driven data set.

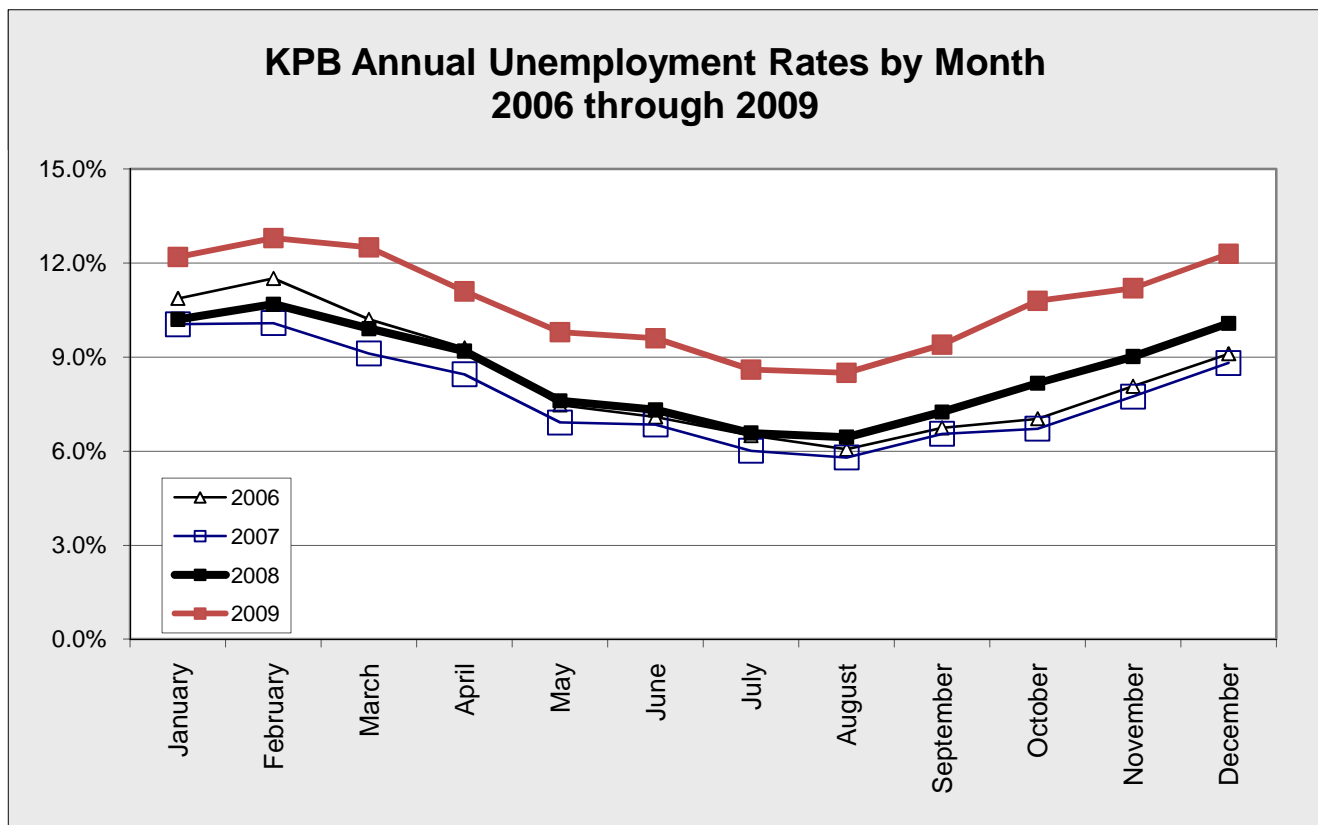


Chart 1.34

KPB Unemployment Statistics

KPB Labor Force by Month - 2001-2009													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2001	12,166	23,025	23,068	23,297	24,336	26,261	26,897	25,704	24,606	23,804	23,778	23,942	23,407
2002	23,886	23,559	23,752	24,418	25,140	26,135	27,045	26,332	25,200	24,494	24,461	24,637	24,922
2003	24,721	24,514	24,634	24,841	25,847	27,247	27,654	26,842	25,094	24,446	24,463	24,377	25,390
2004	24,327	24,473	24,596	24,676	25,830	27,723	28,216	26,976	25,571	24,890	24,661	24,522	25,538
2005	24,271	24,296	24,439	24,405	25,637	27,246	27,779	26,813	25,258	24,630	24,412	24,471	25,305
2006	24,338	24,543	24,354	24,566	25,815	27,266	27,647	27,350	25,624	24,648	24,504	24,798	25,454
2007	24,618	24,719	24,732	24,794	26,080	27,625	27,788	27,410	26,034	25,086	25,075	25,071	25,753
2008	24,908	24,863	25,076	25,345	26,780	27,955	28,247	28,083	26,291	25,468	25,276	25,308	26,133
2009	25,319	25,363	25,525	25,594	27,305	28,518	28,586	28,189	26,625	25,978	25,881	25,944	26,569

Table 1.63

KPB Unemployment by Month - 2001-2009													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2001	2,362	2,380	2,245	2,076	1,751	1,809	1,550	1,572	1,581	1,738	1,950	2,186	1,933
2002	2,556	2,566	2,560	2,401	2,131	2,224	2,024	2,012	2,139	2,236	2,436	2,713	2,333
2003	3,003	3,097	2,803	2,631	2,362	2,566	2,217	2,159	2,211	2,294	2,532	2,684	2,547
2004	3,026	3,026	2,891	2,590	2,271	2,442	2,054	1,969	2,029	2,126	2,296	2,433	2,429
2005	2,653	2,849	2,540	2,281	1,996	2,050	1,812	1,757	1,930	2,054	2,249	2,407	2,215
2006	2,630	2,813	2,442	2,268	1,894	1,909	1,732	1,618	1,675	1,695	1,942	2,143	2,063
2007	2,467	2,480	2,232	2,087	1,771	1,882	1,678	1,585	1,699	1,699	1,916	2,188	1,974
2008	2,455	2,540	2,394	2,158	1,940	1,984	1,825	1,815	1,899	2,004	2,228	2,524	2,147
2009	3,084	3,240	3,189	2,852	2,664	2,742	2,452	2,389	2,503	2,802	2,901	3,191	2,834

Table 1.64

KPB Unemployment Rate by Month - 2001-2009													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2001	10.2%	10.3%	9.7%	8.9%	7.2%	6.9%	5.8%	6.1%	6.4%	7.3%	8.2%	9.1%	8.0%
2002	10.7%	10.9%	10.8%	9.8%	8.5%	8.5%	7.5%	7.6%	8.5%	9.1%	10.0%	11.0%	9.4%
2003	12.1%	12.6%	11.4%	10.6%	9.1%	9.4%	8.0%	8.0%	8.8%	9.4%	10.4%	11.0%	10.1%
2004	12.4%	12.4%	11.8%	10.5%	8.8%	8.8%	7.3%	7.3%	7.9%	8.5%	9.3%	9.9%	9.6%
2005	10.9%	11.7%	10.4%	9.3%	7.8%	7.5%	6.5%	6.6%	7.6%	8.3%	9.2%	9.8%	8.8%
2006	10.8%	11.5%	10.0%	9.2%	7.3%	7.0%	6.3%	5.9%	6.5%	6.9%	7.9%	8.6%	8.2%
2007	10.0%	10.0%	9.0%	8.4%	6.8%	6.8%	6.0%	5.8%	6.5%	6.8%	7.6%	8.7%	7.7%
2008	9.9%	10.2%	9.5%	8.5%	7.2%	7.1%	6.5%	6.5%	7.2%	7.9%	8.8%	10.0%	8.3%
2009	12.2%	12.8%	12.5%	11.1%	9.8%	9.6%	8.6%	8.5%	9.4%	10.8%	11.2%	12.3%	10.7%

Table 1.65

KPB Employment Rate by Month - 2001-2009													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2001	20,804	20,645	20,823	21,221	22,585	24,452	25,347	24,132	23,025	22,066	21,828	21,756	22,390
2002	21,330	20,993	21,192	22,017	23,009	23,911	25,021	24,320	23,061	22,258	22,025	21,294	22,536
2003	21,718	21,417	21,831	22,210	23,485	24,681	25,437	24,683	22,883	22,152	21,931	21,693	22,843
2004	21,301	21,447	21,705	22,086	23,559	25,281	26,162	25,007	23,542	22,764	22,365	22,089	23,109
2005	21,618	21,447	21,899	22,124	23,641	25,196	25,967	25,056	23,328	22,576	22,163	22,064	23,090
2006	21,708	21,730	21,912	22,298	23,921	25,357	25,915	25,732	23,949	22,953	22,562	22,655	23,391
2007	22,151	22,239	22,500	22,707	24,309	25,743	26,110	25,825	24,335	23,387	23,159	22,883	23,779
2008	22,453	22,323	22,682	23,187	24,840	25,971	26,422	26,268	24,392	23,464	23,048	22,784	23,986
2009	22,235	22,123	22,336	22,742	24,641	25,776	26,134	25,800	24,122	23,176	22,980	22,753	23,735

Table 1.66

KPB Demographics

Census 2000

KPB population counts are conducted by the United States Census Bureau every ten years. Check out their website (<http://www.census.gov/>), which has two excellent data options - QuickFacts and AmericanFactFinder.

Census data is collected for two general types of area: incorporated cities and Census Designated Places (CDP). KPB incorporated cities include Homer, Kachemak City, Kenai, Seldovia, Seward and Soldotna. A CDP is delineated by geographic features such as rivers, roads, or ridges. Defining characteristics include:

- * A sense of community;
- * A population of 25 or more; and
- * It must have been recognized as possibly fitting the criteria four years prior to the census, as planning began.

The Census Bureau considers an incorporated city with a population greater than 2,500 to be urban, of which there are four in the KPB: Homer, Kenai, Seward and Soldotna. Kenai is ranked as the 6th largest city in Alaska, Homer ranks 14th, and Soldotna is the 15th largest as of Census 2000 .

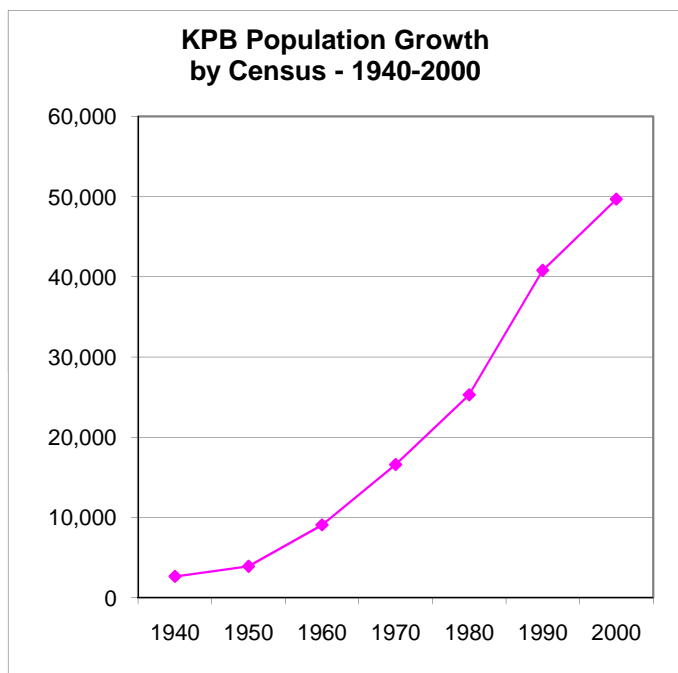


Chart 1.35

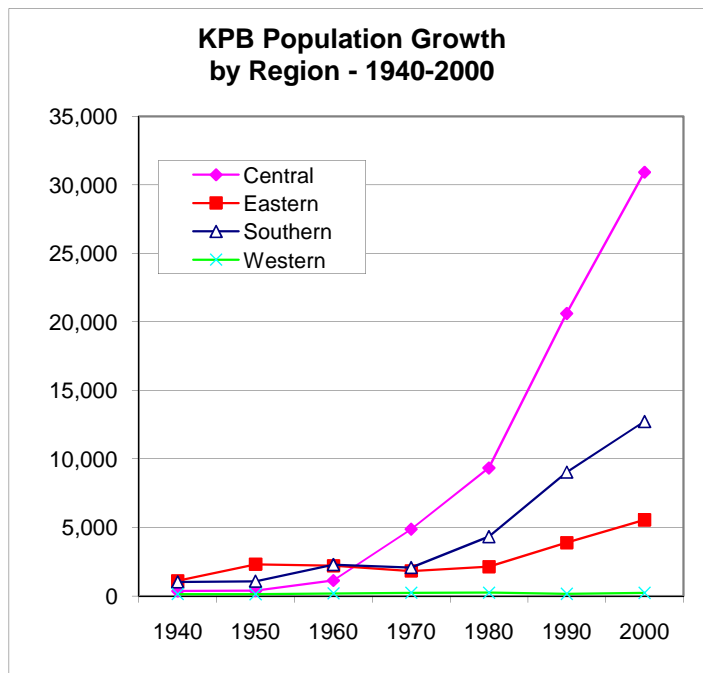


Chart 1.36

Population Estimates

The AK DOLWD prepares annual population estimates for Alaska. Estimates include Armed Forces members serving in Alaska but exclude seasonal populations. Primary indicators for population change include Alaska Permanent Fund Dividend applications, vital statistics, and survey information. Although estimates are identified for July 1, data represents annual average resident population rather than a specific date.

These revised, current estimates are consistent with U.S. Census Bureau statewide total population estimates and supersede all previously published estimates.

<http://almis.labor.state.ak.us/?PAGEID=67&SUBID=171>

KPB Demographics

KPB CDP's - Census 2000, Population Estimates - 2001- 2007 (Revised-12/20/09)										
KPB Community	2000 Census	June 1 Estimate (Subject to Annual Revision)								Annual Change
		2001	2002	2003	2004	2005	2006	2007	2008	
Anchor Point	1,845	1,809	1,780	1,809	1,829	1,753	1,803	1,781	1,829	2.7%
Bear Creek	1,748	1,836	1,833	1,829	1,904	1,898	1,922	1,947	1,984	1.9%
Beluga	32	24	25	27	26	21	21	19	24	26.3%
Clam Gulch	173	168	173	176	163	171	165	176	164	-6.8%
Cohoe	1,168	1,175	1,211	1,208	1,321	1,282	1,260	1,274	1,306	2.5%
Cooper Landing	369	389	370	351	345	343	357	356	357	0.3%
Crown Point	75	89	88	82	90	82	81	77	77	0.0%
Diamond Ridge*	1,802	1,835	412	314	769	743	690	776	794	2.3%
Fox River	616	594	576	582	613	627	639	630	654	3.8%
Fritz Creek	1,603	1,663	1,733	1,742	1,731	1,761	1,723	1,773	1,809	2.0%
Funny River	636	624	687	707	736	746	729	766	763	-0.4%
Halibut Cove	35	29	28	27	26	23	24	20	23	15.0%
Happy Valley	489	505	521	505	528	483	472	505	513	1.6%
Homer*	3,946	4,070	5,535	5,877	5,350	5,394	5,454	5,442	5,390	-1.0%
Hope	137	145	152	161	165	141	143	145	148	2.1%
Kachemak	431	426	433	478	470	460	458	459	453	-1.3%
Kalifornsky	5,846	6,017	6,159	6,248	6,638	6,825	6,914	7,136	7,312	2.5%
Kasilof	471	452	501	559	473	509	547	575	560	-2.6%
Kenai	6,942	6,889	7,076	7,129	6,839	6,768	6,864	6,897	7,134	3.4%
Lowell Point	92	96	108	89	76	96	76	85	88	3.5%
Miller Landing*	74	70	Annexed into Homer							
Moose Pass	206	206	217	219	220	217	204	198	186	-6.1%
Nanwalek	177	184	219	214	204	219	228	216	229	6.0%
Nikiski	4,327	4,363	4,362	4,351	4,289	4,190	4,179	4,324	4,406	1.9%
Nikolaevsk	345	345	334	315	309	305	297	303	296	-2.3%
Ninilchik	772	760	762	774	786	786	784	768	853	11.1%
Port Graham	171	178	174	165	153	128	136	137	136	-0.7%
Primrose	93	99	92	87	91	84	79	75	77	2.7%
Ridgeway	1,932	1,962	1,968	2,020	2,058	2,060	1,961	1,977	1,980	0.2%
Salamatof	954	912	915	923	920	911	906	881	895	1.6%
Seldovia**	430	435	449	430	423	390	379	422	423	0.2%
Seldovia City**	286	287	288	279	264	240	220	260	257	-1.2%
Seldovia Village**	144	148	161	151	159	150	159	162	166	2.5%
Seward	2,830	2,759	2,755	2,744	2,542	2,595	2,627	2,645	2,619	-1.0%
Soldotna	3,759	3,793	3,851	4,001	3,776	3,794	3,807	3,890	4,061	4.4%
Sterling	4,705	4,756	4,780	4,878	4,919	4,980	5,036	5,121	5,134	0.3%
Sunrise	18	16	14	15	19	24	22	22	22	0.0%
Tyonek	193	161	181	192	185	199	199	178	154	-13.5%
Remainder Kenai/Cook Inlet		229	187	195	189	168	153	118	131	11.0%
Remainder Seward census	249	23	13	23	18	15	11	6	6	0.0%
Remainder of KPB Borough	49,691	50,086	50,674	51,446	51,193	51,191	51,350	52,542	52,990	0.9%

Table 1.67

* - Homer annexation included all of Miller Landing CDP and part of Diamond Ridge CDP. Annexation was effective April 1, 2002.

** - Seldovia City plus Seldovia Village is not equal to the Seldovia CDP.

Note - All Estimates since 2000 have been revised by the State of Alaska Department of Labor and Workforce Development.

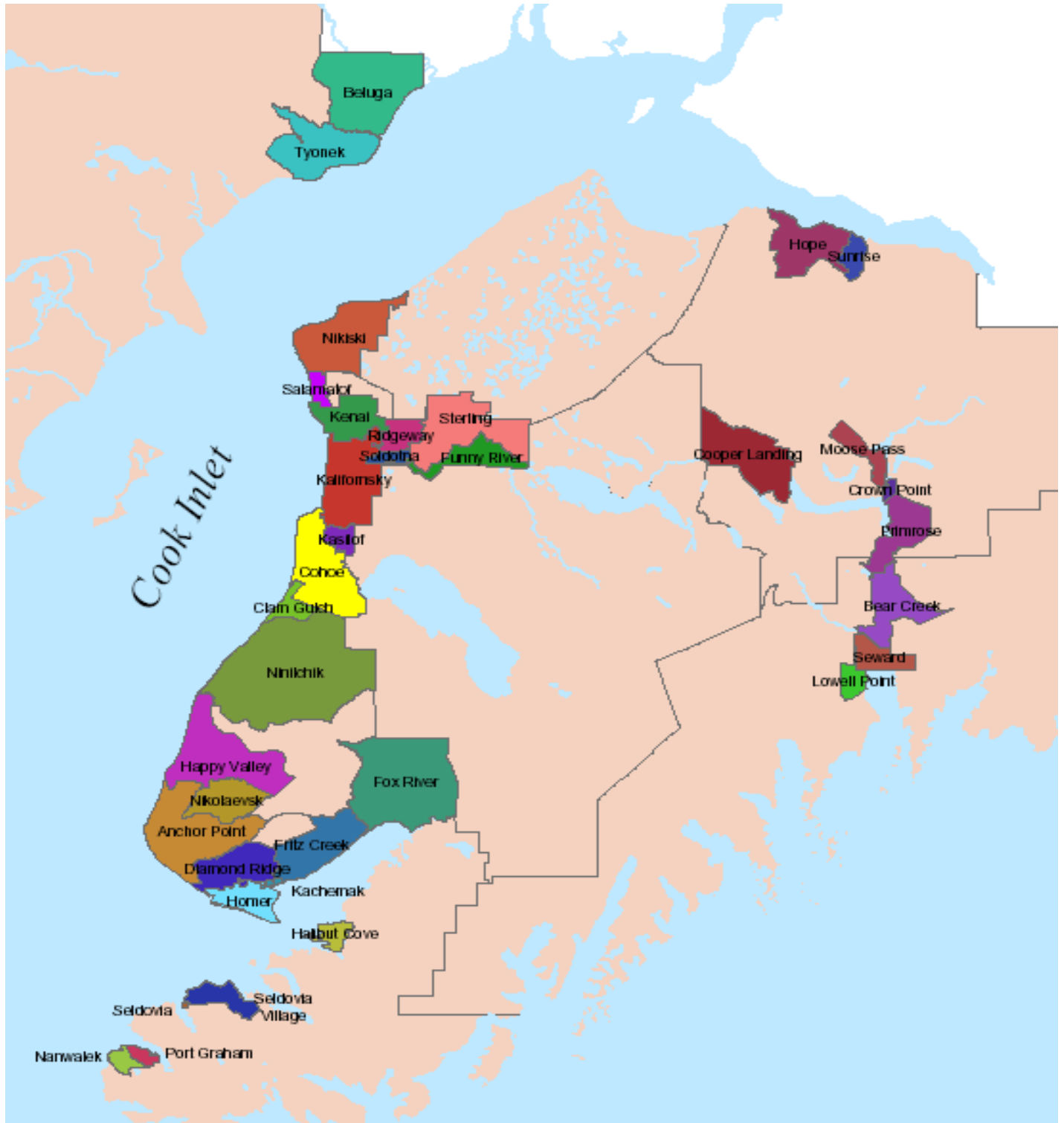
Source - <http://www.labor.state.ak.us/research/pop/estimates/04t4-3.xls>

KPB Demographics

KPB Census by City/CDP - 1940-2000								
KPB Community	Region	1940	1950	1960	1970	1980	1990	2000
Anchor Point	S	20	65	171	102	226	866	1,845
Bear Creek	E	0	0	0	0	0	580	1,748
Beluga	W	New CDP - Census 2000						32
Clam Gulch	C	0	0	0	47	50	79	173
Cohoe	C	0	0	122	0	0	508	1,168
Cooper Landing	E	0	60	88	31	116	243	369
Crown Point	E	0	0	0	0	0	62	75
Diamond Ridge	S	New CDP - Census 2000						1,802
Fox River	S	0	0	0	0	0	382	616
Fritz Creek	S	0	0	0	27	302	1,426	1,603
Funny River	C	New CDP - Census 2000						636
Halibut Cove	S	0	0	25	44	47	78	35
Happy Valley	S	0	0	0	0	0	309	489
Homer	S	325	307	1,247	1,083	2,209	3,660	3,946
Hope	E	71	63	44	51	103	161	137
Jakalof Bay	S	New CDP - 1980, Deleted - Census 2000				36	28	Deleted
Kachemak	S	0	0	0	76	403	365	431
Kalifornsky	C	0	0	0	0	92	285	5,846
Kasilof	C	62	62	89	71	201	383	471
Kenai	C	303	321	778	3,533	4,324	6,327	6,942
Lowell Point	E	New CDP - Census 2000						92
Miller Landing	S	New CDP - Census 2000						74
Moose Pass	E	84	70	136	53	76	81	206
Nanwalek	S	48	75	78	58	124	158	177
Nikiski	C		0	0	0	1,109	2,743	4,327
Nikolaevsk	S	0	0	0	0	0	371	345
Nililchik	S	132	97	169	134	341	456	772
Port Graham	S	93	92	139	107	161	166	171
Primrose	E	0	0	0	0	0	63	93
Ridgeway	C	0	0	0	0	0	2,018	1,932
Salamatof	C	0	0	0	0	334	999	954
Seldovia City	S	410	437	460	437	479	316	286
Seward	E	949	2,114	1,891	1,587	1,843	2,699	2,830
Soldotna	C	0	0	32	1,202	2,320	3,482	3,759
Sterling	C	0	0	115	30	919	3,802	4,705
Sunrise	C	New CDP - Census 2000						18
Tyonek	W	136	132	187	232	239	154	193
Remainder of census area	E		946	3,282	7,681	16,116	7,409	249
Kenai Peninsula Borough		2,633	4,831	9,053	16,586	25,282	40,802	49,691

Table 1.68

KPB Demographics



KENAI PENINSULA BOROUGH CENSUS DESIGNATED PLACES

Chart 1.37

KPB Demographics

KPB Population by Age Group - 1990 v 2000 v 2009

	1990	2000	2008	Percent Change- 2000, 2007	Percent of Total 2007 Population
Total Population	40,802	49,691	52,990	6.6%	100.00%
Under 5 years	3,862	3,288	3,512	6.8%	6.2%
5 to 9 years	4,059	4,024	3,676	-8.6%	7.6%
10 to 14 years	3,516	4,698	3,825	-18.6%	8.9%
15 to 19 years	2,970	4,140	4,227	2.1%	7.8%
20 to 24 years	2,081	2,132	3,018	41.6%	4.0%
25 to 34 years	7,348	5,648	4,687	-17.0%	10.7%
35 to 44 years	8,234	9,074	6,658	-26.6%	17.1%
45 to 54 years	4,205	8,739	9,214	5.4%	16.5%
55 to 59 years	1,376	2,632	4,622	75.6%	5.0%
60 to 64 years	1,164	1,667	3,315	98.9%	3.1%
65 to 74 years	1,489	2,361	3,765	59.5%	4.5%
75 to 84 years	419	1,077	1,522	41.3%	2.0%
85 years and over	79	211	536	154.0%	0.4%

Table 1.69

KPB's median age increased from 31.1 years during 1990 to 36.3 as of Census 2000. Alaska's median age was 32.4 years while the U.S. was 35.3 years, per Census 2000.

The KPB 2007 median age is estimated at 39.1 years, down from the 2006 estimate of 39.7 years.

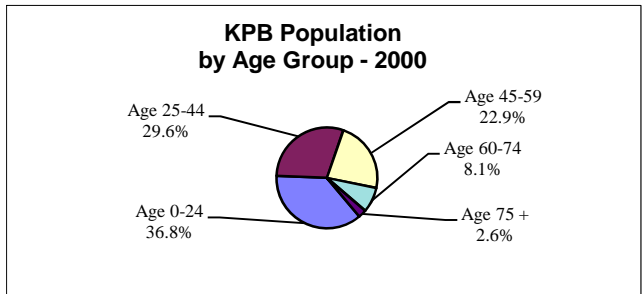


Chart 1.38

KPB Population by Age Group - 1990, 2000, 2008

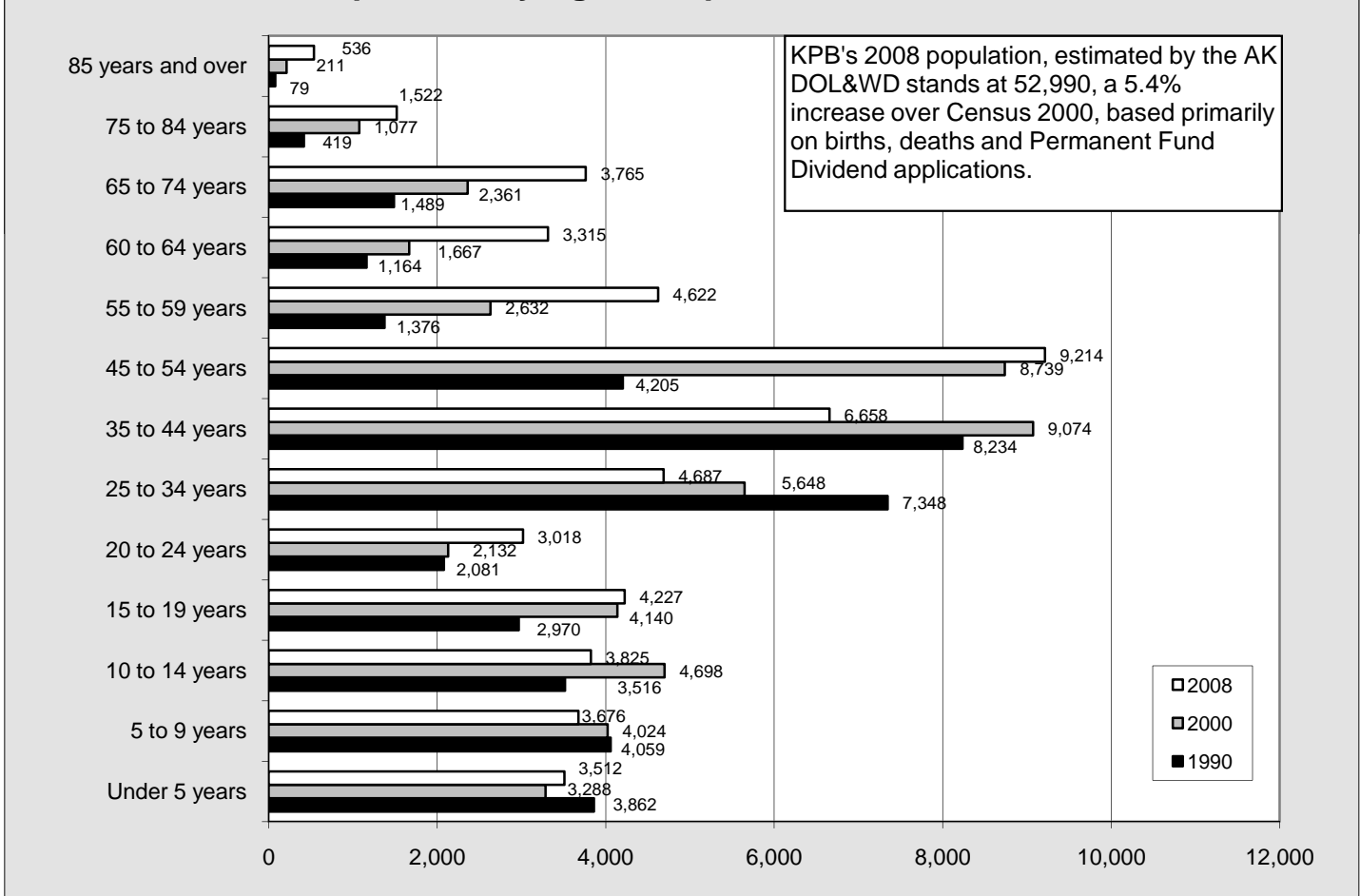


Chart 1.39

KPB Demographics

Percentage Change of Population By Age Cohort - 2000-2008						
Age	Kenai Peninsula Borough	Municipality of Anchorage	Fairbanks Northstar Borough	Juneau Borough	Matanuska-Susitna Borough	State of Alaska
0-4	2.1%	14.2%	20.8%	-0.4%	51.2%	13.2%
5-9	-10.4%	0.7%	5.9%	-16.2%	20.8%	-0.9%
10-14	-17.6%	1.1%	-5.8%	-15.1%	12.6%	-5.0%
15-19	3.8%	13.8%	5.0%	1.4%	31.1%	11.9%
20-24	40.0%	17.2%	-1.1%	5.4%	73.3%	15.9%
25-29	-4.0%	-0.3%	-1.6%	-13.0%	45.6%	-0.4%
30-34	-3.3%	-2.1%	10.1%	-20.7%	29.0%	-2.3%
35-39	-22.7%	-12.3%	-7.0%	-22.0%	7.4%	-14.5%
40-44	-24.9%	-11.8%	-6.8%	-18.2%	-1.6%	-13.4%
45-49	-6.7%	5.0%	5.7%	-9.8%	25.3%	3.1%
50-54	37.5%	25.8%	30.1%	15.0%	73.2%	28.3%
55-59	56.4%	52.1%	69.2%	64.8%	90.5%	54.9%
60-64	77.5%	68.9%	81.2%	64.8%	92.3%	66.6%
65-69	45.8%	38.3%	44.5%	55.0%	60.0%	40.6%
70-74	18.4%	16.7%	19.9%	11.1%	34.0%	16.7%
75-79	17.4%	21.9%	24.9%	5.7%	54.4%	21.0%
80-84	63.3%	51.3%	34.4%	8.1%	92.4%	47.2%
85-90	129.8%	72.0%	64.2%	63.5%	104.3%	65.5%
90+	90.0%	86.0%	105.7%	75.9%	145.8%	87.0%
Overall Change	5.4%	9.0%	9.8%	-1.3%	35.0%	8.0%
Median Age in Years						
2000	36.3	32.4	29.5	35.3	34.1	32.4
2007	39.1	33.1	31.3	38.1	34.4	32.6

Table 1.70

Note that from 2000 to 2007, three of the five boroughs illustrated experienced a population decrease in the 10-14 year age group, while five of five areas experienced population decline in the 35-44 year age group.

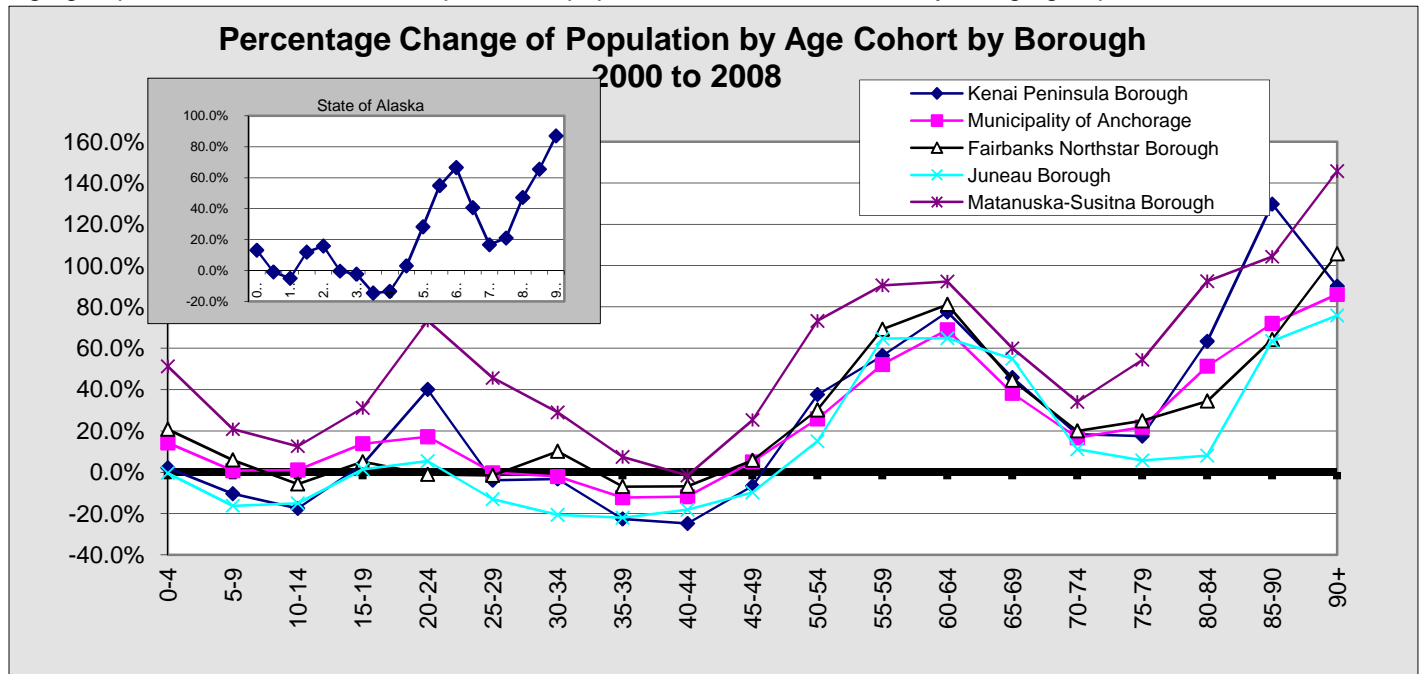


Chart 1.40

Note that Alaska follows the same aging trend. See inset.

KPB Demographics

KPB Select Detail - 1990 v 2000									
Population (2008 estimate - 52,990)					Housing				
	1990	2000	Percent Change	Percent of Total		1990	2000	Percent Change	Percent of Total
Total Population	40,802	49,691	21.8%	100.0%	Total Households	14,250	18,438	29.4%	100.0%
Male	21,606	25,853	19.7%	52.0%	Family Households	10,216	12,716	24.5%	69.0%
Female	19,196	23,838	24.2%	48.0%	With Children Under 18		7,003	NA	38.0%
Under 5 years	3,795	3,288	-13.4%	6.6%	Married Couple Family	8,456	10,218	20.8%	55.4%
5 to 9 years	4,104	4,024	-1.9%	8.1%	With Own Children Under 18		5,133	NA	27.8%
10 to 14 years	3,505	4,698	34.0%	9.5%	Female Householder, no husband present		1,654	NA	9.0%
15 to 19 years	2,939	4,140	40.9%	8.3%	With Own Children Under 18		1,276	NA	6.9%
20 to 24 years	2,086	2,132	2.2%	4.3%	Average Household Size	2.79	2.62	-6.1%	0.0%
25 to 34 years	7,281	5,648	-22.4%	11.4%	Average Family Size		3.15	NA	0.0%
35 to 44 years	8,229	9,074	10.3%	18.3%	Total Housing Units	19,364	24,871	NA	100.0%
45 to 54 years	4,280	8,739	104.2%	17.6%	Occupied Housing Units	14,250	18,438	29.4%	74.1%
55 to 59 years	1,387	2,632	89.8%	5.3%	Vacant Housing Units	5,114	6,433	25.8%	25.9%
60 to 64 years	1,181	1,667	41.2%	3.4%	Seasonal, Recreational, Occasional Use	2,819	4,560	61.8%	18.3%
65 to 74 years	1,503	2,361	57.1%	4.8%	Owner Vacancy Rate	4.1%	2.9%	NA	NA
75 to 84 years	431	1,077	149.9%	2.2%	Rental Vacancy Rate	13.9%	14.4%	NA	NA
85 years and over	81	211	160.5%	0.4%	Owner Occupied Units	9,677	13,585	40.4%	54.6%
Median Age	31.1	36.3	16.7%	NA	Renter Occupied Units	4,573	4,853	6.1%	19.5%
18 Years and Over	13,396	34,832	160.0%	70.1%	Marital Status (over 15)		37,696	NA	100.0%
Male		18,239	NA	NA	Never married		8,829	NA	23.4%
Female		16,593	NA	NA	Married except separated		22,022	NA	58.4%
65 Years and Over	2,015	3,649	81.1%	7.3%	Separated		698	NA	1.9%
Male		1,765	NA	NA	Widowed		1,330	NA	3.5%
Female		1,884	NA	NA	Divorced		4,817	NA	12.8%
Place of Birth					Disabled, Noninstitutionalized				
U.S. Native	39,726	48,335	21.7%	97.3%	Population 5 to 20		13,244	NA	100.0%
Born in Alaska		17,440	NA	35.1%	With a Disability		842	NA	6.4%
Born in other state		30,444	NA	61.3%	Population 21 to 64		28,547	NA	100.0%
Foreign Born	1,076	1,356	26.0%	2.7%	With a Disability		4,843	NA	17.0%
Naturalized Citizen		872	NA	1.8%	Percent Employed		45.4%	NA	45.4%
Not a Citizen		484	NA	1.0%	Without a Disability		23,704	NA	83.0%
Veteran Status					Percent Employed		69.9%	NA	69.9%
Civilian veterans	5,335	5,941	11.4%	17.1%	Income in 1999 - Families				
Educational Attainment									Total 12,736
Population 25 years and over				31,388	Less than \$10,000	604	602	-0.3%	4.7%
Less than 9th grade	934	985	5.5%	3.1%	\$10,000 - \$14,999	548	512	-6.6%	4.0%
9th-12th, no diploma	2,185	2,620	19.9%	8.3%	\$15,000 - \$24,999	1,177	1,248	6.0%	9.8%
High School Diploma	8,560	9,990	16.7%	31.8%	\$25,000 - \$34,999	1,151	1,396	21.3%	11.0%
College, no degree	6,581	9,492	44.2%	30.2%	\$35,000 - \$49,999	1,895	1,970	4.0%	15.5%
Associate Degree	1,789	1,939	8.4%	6.2%	\$50,000 - \$74,999	2,688	3,148	17.1%	24.7%
Bachelor's Degree	3,165	4,254	34.4%	13.6%	\$75,000 - \$99,999	1,361	1,855	36.3%	14.6%
Graduate, Profess Degr	1,209	2,108	74.4%	6.7%	\$100,000 - \$149,999	687	1,561	127.2%	12.3%
Percent HS Grad	87.2%	88.5%	1.5%	NA	\$150,000 - \$199,999	279	245	-12.2%	1.9%
Percent Bachelor's +	17.9%	20.3%	13.4%	NA	\$200,000 or more	NA	199	NA	1.6%
					Median Income - \$	48,339	54,106	11.9%	NA

Table 1.71

HOMER

Homer Sales

Homer Fourth Quarter GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	280,153	83,567	75,751	1,448,808	36,904	79,994	116.8%	43,090
SALES	20,347,366	20,719,702	22,753,138	24,953,954	25,920,586	28,806,262	11.1%	2,885,676
CONST	12,970,385	8,816,526	21,522,671	9,705,513	14,257,323	15,209,493	6.7%	952,170
PROP	3,904,069	3,409,384	3,697,020	4,116,943	4,148,184	3,693,152	-11.0%	-455,032
TOUR	3,705,924	3,558,403	3,772,142	3,814,877	2,179,161	1,652,873	-24.2%	-526,288
SERV	5,942,282	6,579,703	7,907,367	8,338,897	8,740,419	8,914,627	2.0%	174,208
PROF	3,712,248	3,082,232	2,936,323	2,817,452	2,808,013	2,833,626	0.9%	25,613
UTIL	8,065,919	8,833,640	12,043,125	11,159,304	14,245,759	11,701,501	-17.9%	-2,544,258
MANU	836,300	1,433,039	1,562,600	1,800,499	1,379,129	1,049,189	-23.9%	-329,940
TRAN	1,328,055	810,724	1,351,554	3,134,699	4,578,878	4,668,337	2.0%	89,459
WHLS	10,762,068	12,405,881	13,849,599	8,832,776	8,927,346	5,921,056	-33.7%	-3,006,290
GOV	749,646	777,246	822,267	885,817	814,123	1,060,588	30.3%	246,465
TOTAL	72,604,415	70,510,047	92,293,557	81,009,539	88,035,825	85,590,698	-2.8%	-2,445,127

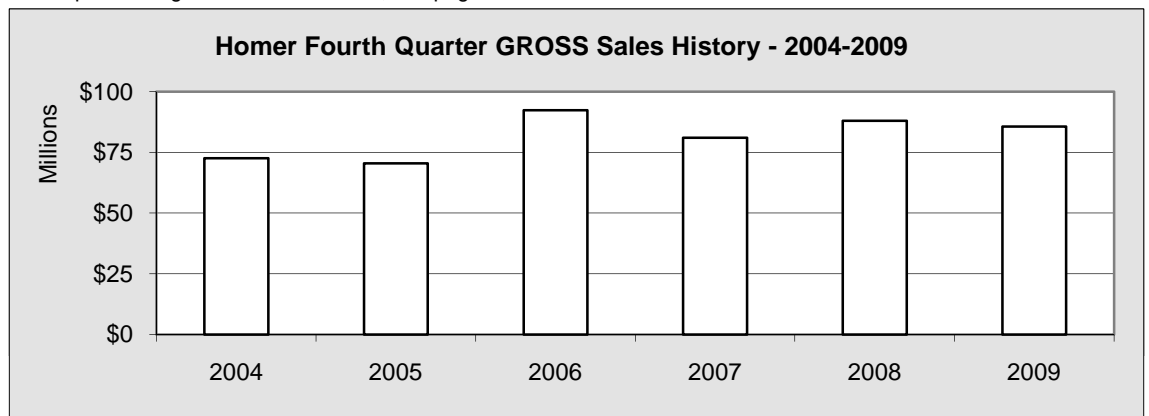
Table 2.1

For complete listing of Lines of Business, see page 11

Homer Fourth Quarter GROSS Sales History	
2004	72,604,415
2005	70,510,047
2006	92,293,557
2007	81,009,539
2008	88,035,825
2009	85,590,698

Table 2.2

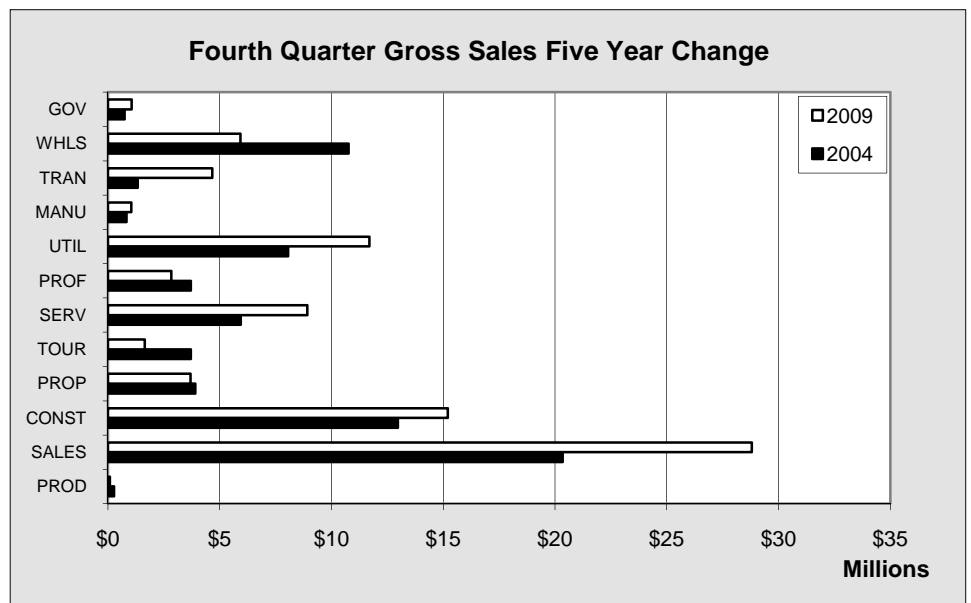
Chart 2.1



Homer Five Year Change Fourth Quarter GROSS Sales		
LOB	2004	2009
PROD	280,153	79,994
SALES	20,347,366	28,806,262
CONST	12,970,385	15,209,493
PROP	3,904,069	3,693,152
TOUR	3,705,924	1,652,873
SERV	5,942,282	8,914,627
PROF	3,712,248	2,833,626
UTIL	8,065,919	11,701,501
MANU	836,300	1,049,189
TRAN	1,328,055	4,668,337
WHLS	10,762,068	5,921,056
GOV	749,646	1,060,588
TOTAL	72,604,415	85,590,698

Table 2.3

Chart 2.2



Homer Sales

Homer Fourth Quarter TAXABLE Sales by Line of Business - 2004-2009- in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	20,600	19,566	16,055	24,210	13,400	46,177	244.6%	32,777
SALES	14,069,911	14,338,902	15,492,322	16,616,199	18,348,833	14,752,928	-19.6%	-3,595,905
CONST	244,390	238,800	272,837	312,248	443,960	252,480	-43.1%	-191,480
PROP	1,364,652	1,329,254	1,406,808	1,706,142	1,654,756	1,637,711	-1.0%	-17,045
TOUR	3,004,697	3,159,018	3,306,785	3,248,346	1,435,980	1,263,146	-12.0%	-172,834
SERV	3,209,992	3,300,058	3,430,859	3,880,458	3,746,847	3,632,361	-3.1%	-114,486
PROF	599,207	609,715	677,709	711,541	677,246	559,774	-17.3%	-117,472
UTIL	921,683	996,311	1,243,247	1,089,670	1,379,062	1,225,021	-11.2%	-154,041
MANU	223,860	221,214	217,112	288,490	286,643	283,026	-1.3%	-3,617
TRAN	144,626	122,238	136,176	148,073	126,107	136,341	8.1%	10,234
WHLS	2,946,268	3,464,915	3,440,808	3,800,903	3,848,140	1,763,656	-54.2%	-2,084,484
GOV	749,646	777,246	822,267	885,817	814,123	1,060,588	30.3%	246,465
TOTAL	27,499,532	28,577,237	30,462,985	32,712,097	32,775,097	26,613,209	-18.8%	-6,161,888

Table 2.4

For complete listing of Lines of Business, see page 11

Fourth Quarter TAXABLE Sales History	
2004	27,499,532
2005	28,577,237
2006	30,462,985
2007	32,712,097
2008	32,775,097
2009	26,613,209

Table 2.5

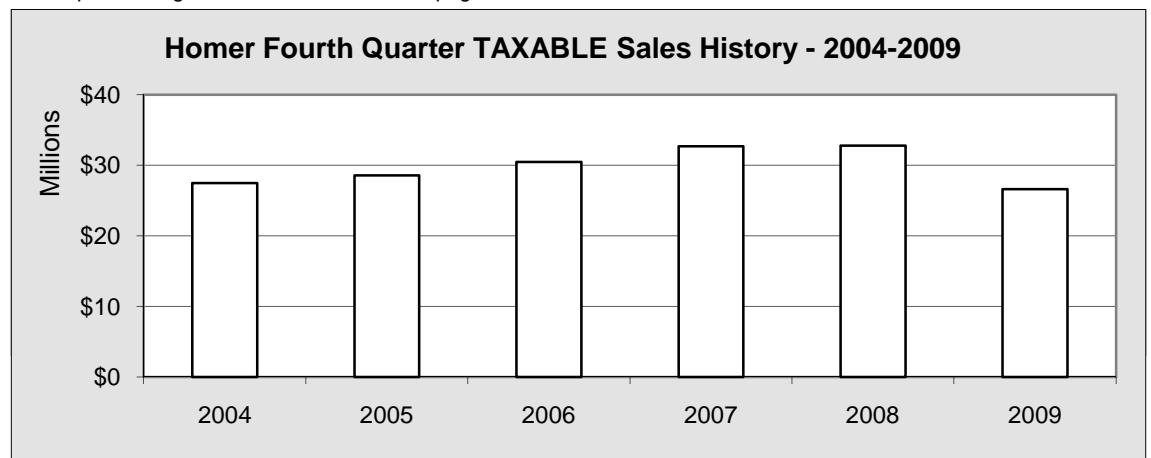
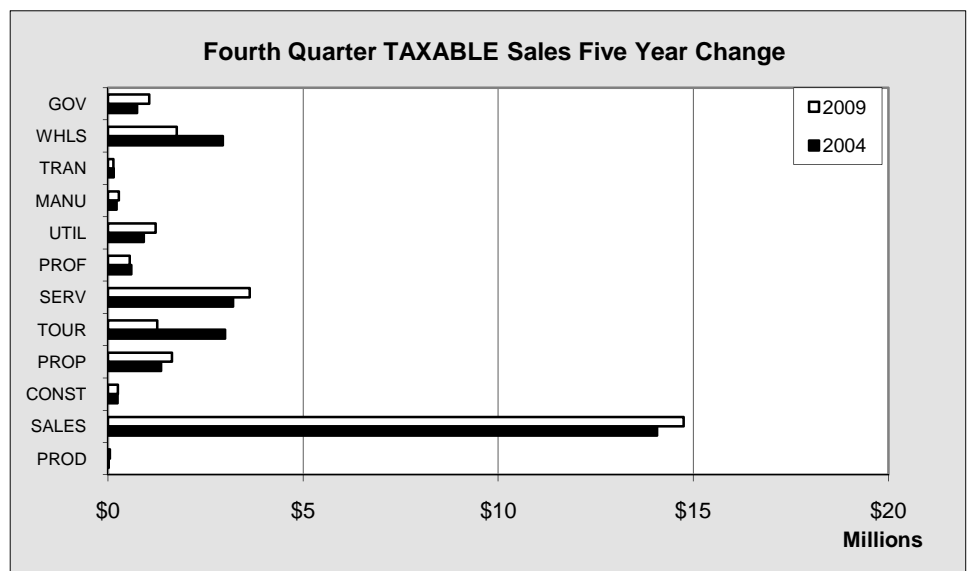


Chart 2.3

Five Year Change Fourth Quarter TAXABLE Sales		
LOB	2004	2009
PROD	20,600	46,177
SALES	14,069,911	14,752,928
CONST	244,390	252,480
PROP	1,364,652	1,637,711
TOUR	3,004,697	1,263,146
SERV	3,209,992	3,632,361
PROF	599,207	559,774
UTIL	921,683	1,225,021
MANU	223,860	283,026
TRAN	144,626	136,341
WHLS	2,946,268	1,763,656
GOV	749,646	1,060,588
TOTAL	27,499,532	26,613,209

Table 2.6

Chart 2.4



Homer Sales

Homer Annual GROSS Sales by Line of Business - 2004-2009 - in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	578,112	401,509	369,100	2,365,868	179,854	299,325	66.4%	119,471
SALES	92,094,391	95,289,498	100,483,770	105,875,605	120,051,673	118,112,783	-1.6%	-1,938,890
CONST	32,025,640	37,661,154	56,046,199	42,882,913	39,327,058	36,748,185	-6.6%	-2,578,873
PROP	13,854,382	13,270,084	14,176,548	16,845,079	18,414,506	14,863,206	-19.3%	-3,551,300
TOUR	34,850,502	36,775,040	39,661,724	39,520,368	28,543,766	21,954,151	-23.1%	-6,589,615
SERV	27,233,603	29,901,849	35,427,278	41,862,709	43,756,755	42,816,262	-2.1%	-940,493
PROF	10,856,028	9,166,842	8,946,338	10,191,987	9,097,321	9,695,718	6.6%	598,397
UTIL	31,642,148	34,464,246	43,313,320	35,617,604	45,870,728	51,093,754	11.4%	5,223,026
MANU	5,420,061	5,923,968	6,236,271	7,469,355	7,088,639	6,138,919	-13.4%	-949,720
TRAN	5,200,713	4,445,884	5,653,305	8,718,520	19,402,676	16,381,576	-15.6%	-3,021,100
WHLS	32,846,550	38,020,032	41,916,295	37,993,258	46,931,310	37,383,343	-20.3%	-9,547,967
GOV	3,821,622	3,948,647	3,997,559	4,108,884	4,250,013	4,676,532	10.0%	426,519
TOTAL	290,423,752	309,268,753	356,227,707	353,452,150	382,914,299	360,163,754	-5.9%	-22,750,545

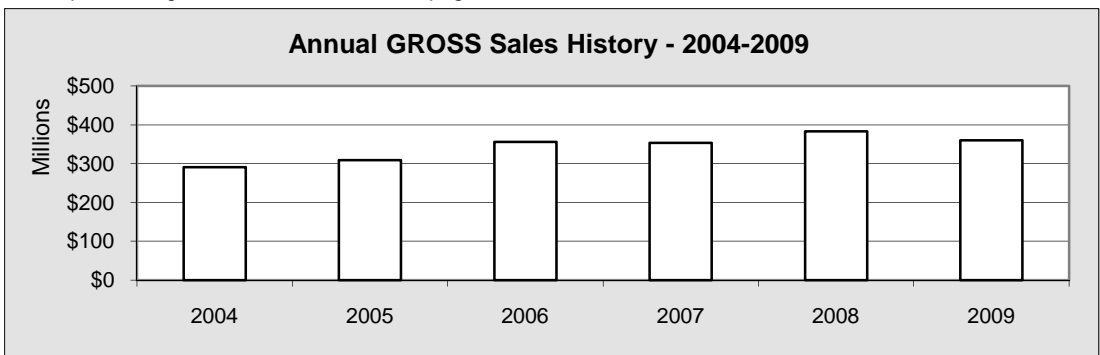
Table 2.7

For complete listing of Lines of Business, see page 11

Annual GROSS Sales History	
2004	290,423,752
2005	309,268,753
2006	356,227,707
2007	353,452,150
2008	382,914,299
2009	360,163,754

Table 2.8

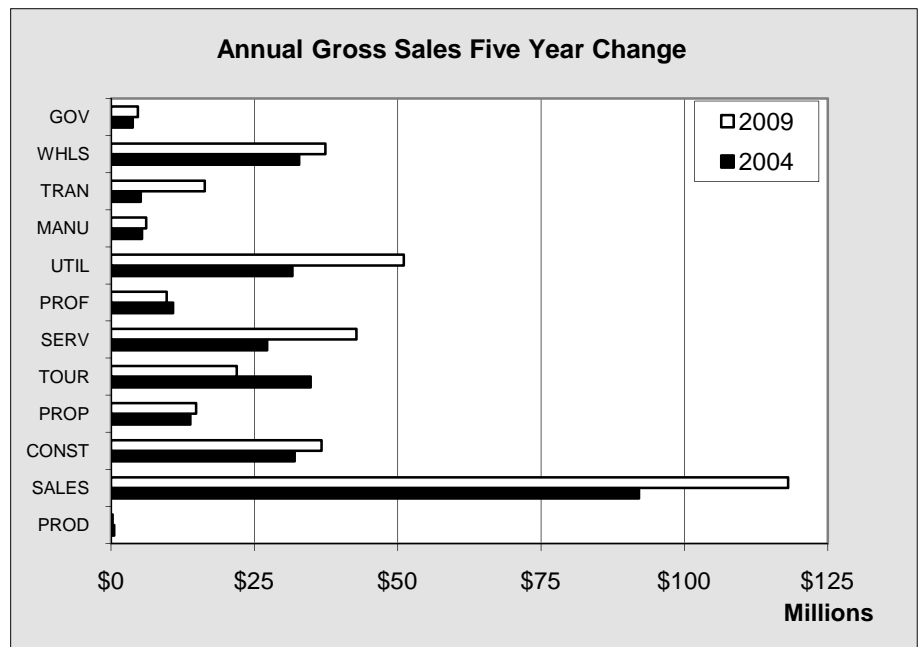
Chart 2.5



Five Year Change Annual GROSS Sales		
LOB	2004	2009
PROD	578,112	299,325
SALES	92,094,391	118,112,783
CONST	32,025,640	36,748,185
PROP	13,854,382	14,863,206
TOUR	34,850,502	21,954,151
SERV	27,233,603	42,816,262
PROF	10,856,028	9,695,718
UTIL	31,642,148	51,093,754
MANU	5,420,061	6,138,919
TRAN	5,200,713	16,381,576
WHLS	32,846,550	37,383,343
GOV	3,821,622	4,676,532
TOTAL	290,423,752	360,163,754

Table 2.9

Chart 2.6



Homer Sales

Homer Annual TAXABLE Sales by Line of Business - 2004-2009 - in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	98,715	114,749	118,806	131,974	111,890	184,464	64.9%	72,574
SALES	64,566,619	65,900,008	70,072,643	75,219,488	88,639,102	77,286,644	-12.8%	-11,352,458
CONST	1,047,393	1,001,934	1,005,362	1,135,005	1,501,889	1,057,466	-29.6%	-444,423
PROP	6,300,936	6,001,107	6,274,656	7,437,109	7,987,267	7,962,713	-0.3%	-24,554
TOUR	28,294,331	29,762,284	31,954,906	33,470,820	23,196,100	17,716,749	-23.6%	-5,479,351
SERV	14,612,060	14,560,746	15,112,276	18,205,719	18,898,404	16,927,069	-10.4%	-1,971,335
PROF	2,533,505	2,621,600	2,831,562	3,004,851	2,886,153	2,616,373	-9.3%	-269,780
UTIL	3,464,301	3,855,271	4,456,860	4,496,375	4,886,007	5,563,012	13.9%	677,005
MANU	1,267,771	1,121,485	1,149,768	1,567,291	1,581,031	1,485,107	-6.1%	-95,924
TRAN	717,019	679,313	735,429	624,681	704,654	611,580	-13.2%	-93,074
WHLS	13,251,309	15,190,505	15,733,320	17,128,509	18,385,963	8,829,404	-52.0%	-9,556,559
GOV	3,821,622	3,948,647	3,939,804	4,079,127	4,232,334	4,676,532	10.5%	444,198
TOTAL	139,975,581	144,757,649	153,385,392	166,500,949	173,010,794	144,917,113	-16.2%	-28,093,681

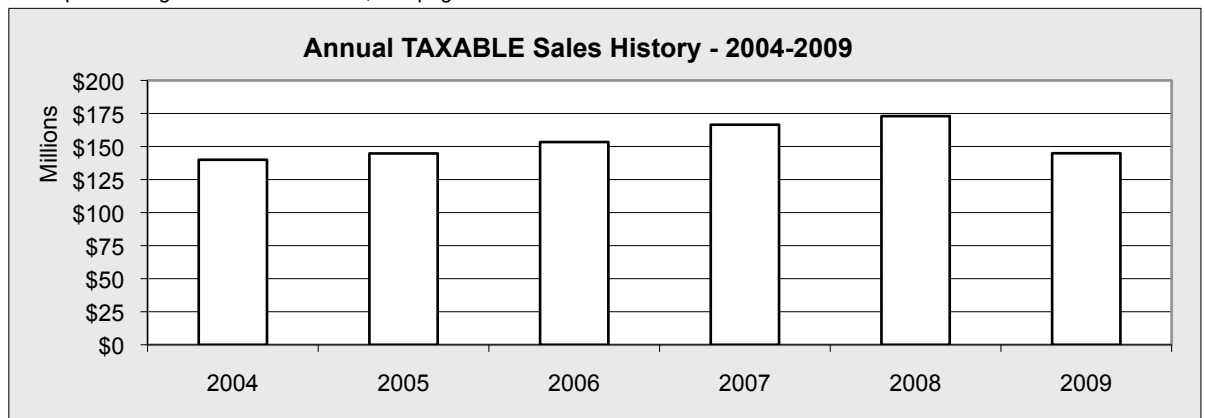
Table 2.10

For complete listing of Lines of Business, see page 11

Annual TAXABLE Sales History	
2004	139,975,581
2005	144,757,649
2006	153,385,392
2007	166,500,949
2008	173,010,794
2009	144,917,113

Table 2.11

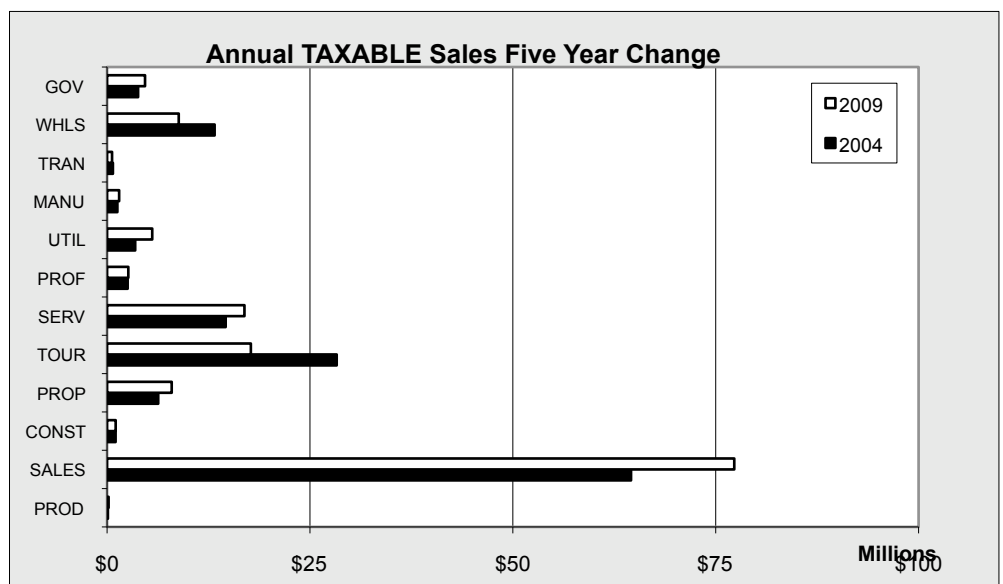
Chart 2.7



Five Year Change Annual TAXABLE Sales		
LOB	2004	2009
PROD	98,715	184,464
SALES	64,566,619	77,286,644
CONST	1,047,393	1,057,466
PROP	6,300,936	7,962,713
TOUR	28,294,331	17,716,749
SERV	14,612,060	16,927,069
PROF	2,533,505	2,616,373
UTIL	3,464,301	5,563,012
MANU	1,267,771	1,485,107
TRAN	717,019	611,580
WHLS	13,251,309	8,829,404
GOV	3,821,622	4,676,532
TOTAL	139,975,581	144,917,113

Table 2.12

Chart 2.8



Homer Sales

Homer GROSS Sales by Line of Business by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	22,913	83,518	112,900	79,994	299,325
Sales	19,455,357	32,723,154	37,128,010	28,806,262	118,112,783
Construction	4,785,879	5,024,491	11,728,322	15,209,493	36,748,185
Property	2,857,421	3,702,945	4,609,688	3,693,152	14,863,206
Tourism	1,564,035	6,140,468	12,596,775	1,652,873	21,954,151
Services	6,258,607	14,414,772	13,228,256	8,914,627	42,816,262
Professional	1,644,421	2,661,857	2,555,814	2,833,626	9,695,718
Utility	15,592,948	13,523,474	10,275,831	11,701,501	51,093,754
Manufacturing	1,136,534	1,998,445	1,954,751	1,049,189	6,138,919
Transportation & Warehousing	3,755,960	3,404,524	4,552,755	4,668,337	16,381,576
Wholesale	7,786,661	11,264,547	12,411,079	5,921,056	37,383,343
Government	651,058	1,115,264	1,849,622	1,060,588	4,676,532
TOTAL	65,511,794	96,057,459	113,003,803	85,590,698	360,163,754

Table 2.13

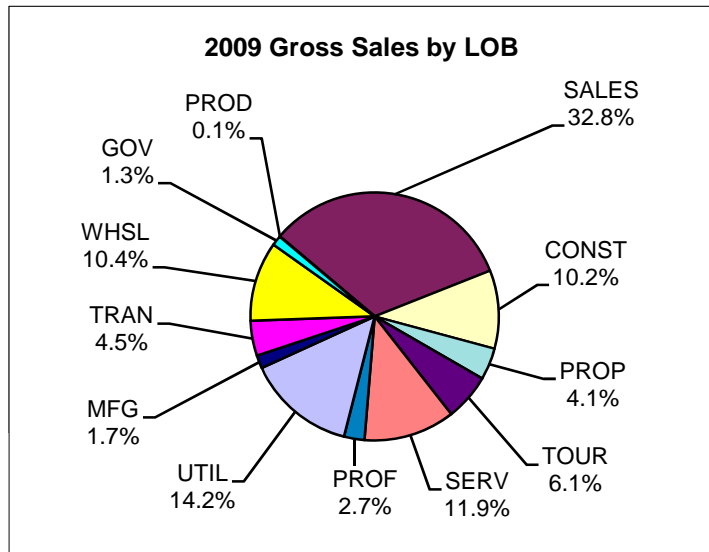


Chart 2.9

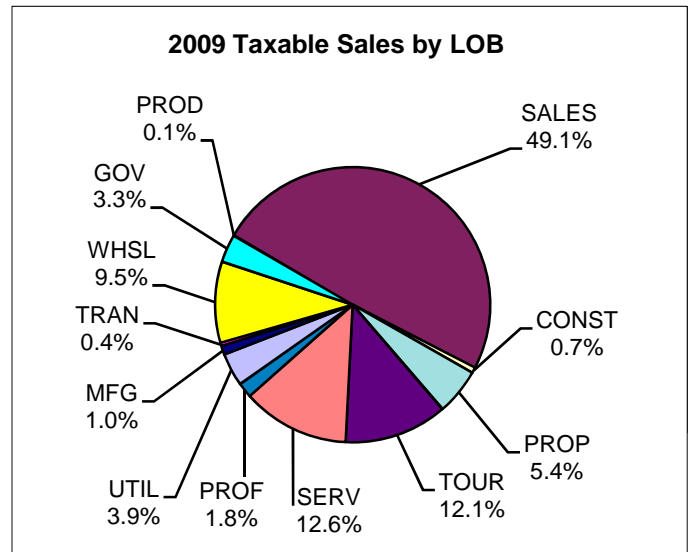


Chart 2.10

Homer TAXABLE Sales by Line of Business by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	2,282	67,021	72,506	46,177	187,986
Sales	9,837,184	20,115,288	25,888,715	14,752,928	70,594,115
Construction	205,082	233,642	299,502	252,480	990,706
Property	1,376,235	1,997,252	2,818,982	1,637,711	7,830,180
Tourism	1,283,570	5,044,487	9,867,423	1,263,146	17,458,626
Services	3,637,100	5,015,966	5,876,406	3,632,361	18,161,833
Professional	646,425	685,325	675,399	559,774	2,566,923
Utility	1,830,377	1,307,919	1,199,695	1,225,021	5,563,012
Manufacturing	219,965	449,432	535,429	283,026	1,487,852
Transportation & Warehousing	109,364	165,434	176,716	136,341	587,855
Wholesale	2,790,852	4,065,311	5,080,008	1,763,656	13,699,827
Government	651,058	1,115,264	1,849,622	1,060,588	4,676,532
TOTAL	22,589,494	40,262,341	54,340,403	26,613,209	143,805,447

Table 2.14

Homer Sales

Homer GROSS Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	12,439	75,172	55,339	36,904	179,854
Sales	20,905,563	33,745,784	39,479,740	25,920,586	120,051,673
Construction	6,558,907	8,124,580	10,386,248	14,257,323	39,327,058
Property	3,668,644	4,747,221	5,850,457	4,148,184	18,414,506
Tourism	1,846,023	8,901,554	15,617,028	2,179,161	28,543,766
Services	6,943,172	14,755,603	13,317,561	8,740,419	43,756,755
Professional	1,849,454	2,131,699	2,308,155	2,808,013	9,097,321
Utility	10,452,195	9,615,450	11,557,324	14,245,759	45,870,728
Manufacturing	1,373,626	2,202,875	2,133,009	1,379,129	7,088,639
Transportation & Warehousing	2,821,905	4,876,818	7,125,075	4,578,878	19,402,676
Wholesale	8,629,201	13,001,357	16,373,406	8,927,346	46,931,310
Government	646,989	1,036,947	1,751,954	814,123	4,250,013
TOTAL	65,708,118	103,215,060	125,955,296	88,035,825	382,914,299

Table 2.15

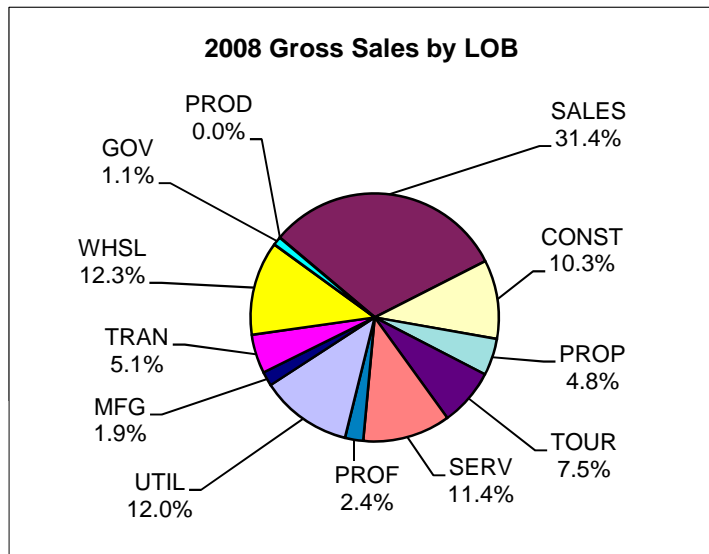


Chart 2.11

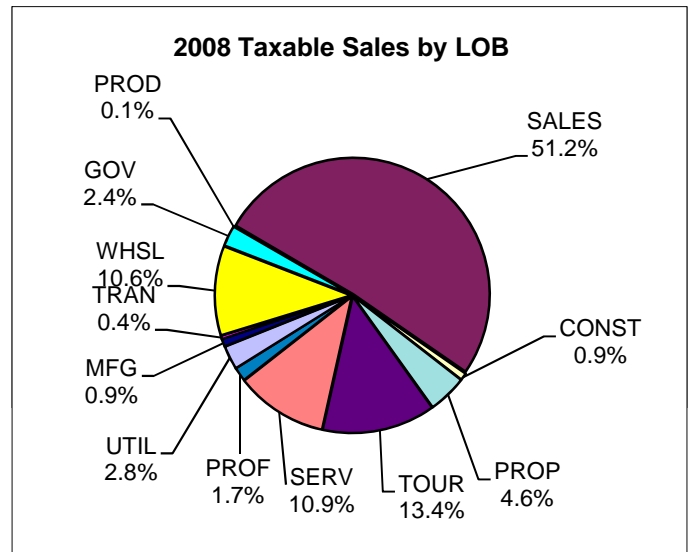


Chart 2.12

Homer TAXABLE Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	3,279	59,337	35,874	13,400	111,890
Sales	15,823,665	25,188,641	29,277,963	18,348,833	88,639,102
Construction	285,389	358,110	414,430	443,960	1,501,889
Property	1,347,588	2,193,127	2,791,796	1,654,756	7,987,267
Tourism	1,541,340	7,183,236	13,035,544	1,435,980	23,196,100
Services	3,776,234	5,259,295	6,116,028	3,746,847	18,898,404
Professional	726,408	763,674	718,825	677,246	2,886,153
Utility	1,266,531	1,147,715	1,092,699	1,379,062	4,886,007
Manufacturing	221,432	480,290	592,666	286,643	1,581,031
Transportation & Warehousing	122,382	199,534	256,631	126,107	704,654
Wholesale	3,261,680	5,001,690	6,274,453	3,848,140	18,385,963
Government	646,989	1,036,947	1,734,275	814,123	4,232,334
TOTAL	29,022,917	48,871,596	62,341,184	32,775,097	173,010,794

Table 2.16

Homer Sales

Homer GROSS Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	36,802	103,362	776,896	1,448,808	2,365,868
Sales	17,449,718	29,434,729	34,037,204	24,953,954	105,875,605
Construction	6,818,503	10,216,524	16,142,373	9,705,513	42,882,913
Property	2,881,498	4,421,535	5,425,103	4,116,943	16,845,079
Tourism	3,680,509	12,253,266	19,771,716	3,814,877	39,520,368
Services	6,758,058	13,105,824	13,659,930	8,338,897	41,862,709
Professional	2,560,602	2,399,254	2,414,679	2,817,452	10,191,987
Utility	11,496,157	11,107,659	1,854,484	11,159,304	35,617,604
Manufacturing	1,263,209	2,065,820	2,339,827	1,800,499	7,469,355
Transportation & Warehousing	649,338	1,096,320	3,838,163	3,134,699	8,718,520
Wholesale	7,218,174	10,095,243	11,847,065	8,832,776	37,993,258
Government	611,944	991,182	1,619,941	885,817	4,108,884
TOTAL	61,424,512	97,290,718	113,727,381	81,009,539	353,452,150

Table 2.17

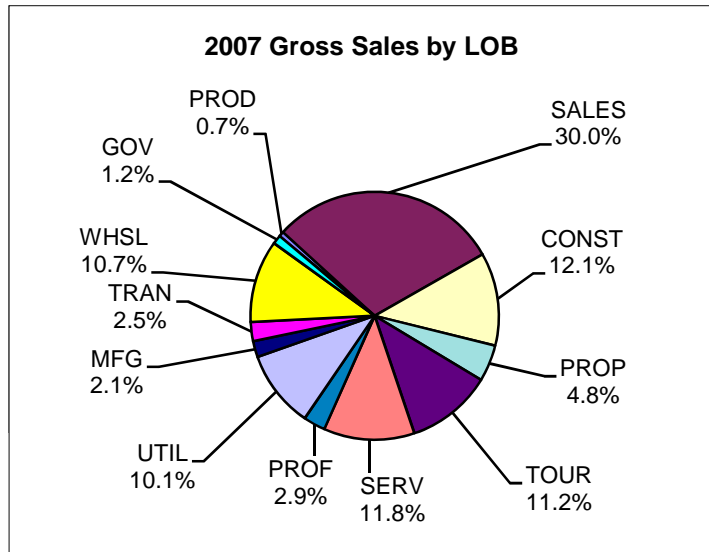


Chart 2.13

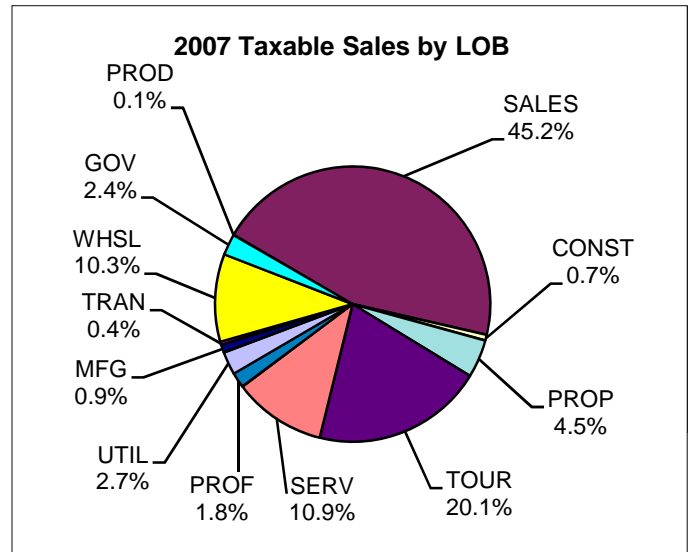


Chart 2.14

Homer TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	4,257	53,232	50,275	24,210	131,974
Sales	13,136,717	21,438,770	24,027,802	16,616,199	75,219,488
Construction	187,017	275,777	359,963	312,248	1,135,005
Property	1,168,537	1,823,258	2,739,172	1,706,142	7,437,109
Tourism	3,310,379	10,296,241	16,615,854	3,248,346	33,470,820
Services	3,223,344	5,160,491	5,941,426	3,880,458	18,205,719
Professional	718,854	841,092	733,364	711,541	3,004,851
Utility	1,352,338	1,029,995	1,024,372	1,089,670	4,496,375
Manufacturing	199,579	486,717	592,505	288,490	1,567,291
Transportation & Warehousing	107,100	175,667	193,841	148,073	624,681
Wholesale	3,234,493	4,595,812	5,497,301	3,800,903	17,128,509
Government	611,944	991,182	1,590,184	885,817	4,079,127
TOTAL	27,254,559	47,168,234	59,366,059	32,712,097	166,500,949

Table 2.18

Homer Sales

Homer Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	40,009,169	53,691,216	60,425,514	45,000,789	199,126,688	
1997	39,502,354	55,496,297	62,490,851	45,710,368	203,199,870	2.0%
1998	41,054,484	53,702,365	70,886,151	46,799,617	212,442,617	4.5%
1999	39,553,648	53,874,362	66,354,543	44,068,392	203,850,945	-4.0%
2000	38,455,167	59,287,582	70,009,668	48,229,307	215,981,724	6.0%
2001	40,844,978	56,857,475	77,453,956	54,547,098	229,703,507	6.4%
2002*	44,269,653	68,675,179	89,708,860	60,586,992	263,240,684	14.6%
2003	51,228,276	75,287,944	87,226,845	60,330,717	274,073,782	4.1%
2004	48,145,060	75,761,464	93,912,813	72,604,415	290,423,752	6.0%
2005	51,885,093	85,895,824	100,977,789	70,510,047	309,268,753	6.5%
2006	56,156,763	89,314,280	118,463,107	92,293,557	356,227,707	15.2%
2007	61,424,512	97,290,718	113,727,381	81,009,539	353,452,150	-0.8%
2008	65,708,118	103,215,060	125,955,296	88,035,825	382,914,299	8.3%
2009	65,511,794	96,057,459	113,003,803	85,590,698	360,163,754	-5.9%
Change	-0.3%	-6.9%	-10.3%	-2.8%	-5.9%	

Table 2.19

Homer Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	15,811,688	25,240,189	30,359,871	18,331,480	89,743,228	
1997	16,213,730	25,960,313	31,654,939	19,496,943	93,325,925	4.0%
1998	16,418,580	26,366,097	32,103,748	19,552,917	94,441,342	1.2%
1999	16,638,467	26,939,183	34,246,601	20,325,107	98,149,358	3.9%
2000	17,327,860	28,797,872	35,677,211	21,387,173	103,190,116	5.1%
2001	17,765,204	30,191,477	37,574,702	21,780,156	107,311,539	4.0%
2002*	18,699,958	34,270,923	43,258,197	25,063,470	121,292,548	13.0%
2003	22,456,282	37,038,468	45,127,086	27,107,360	131,729,196	8.6%
2004	23,828,394	39,657,774	48,989,881	27,499,532	139,975,581	6.3%
2005	24,336,691	41,201,861	50,641,860	28,577,237	144,757,649	3.4%
2006	25,717,626	43,368,152	53,836,629	30,462,985	153,385,392	6.0%
2007	27,254,559	47,168,234	59,366,059	32,712,097	166,500,949	8.6%
2008	29,022,917	48,871,596	62,341,184	32,775,097	173,010,794	3.9%
2009	22,589,494	40,262,341	54,340,403	26,613,209	143,805,447	-16.9%
Change	-22.2%	-17.6%	-12.8%	-18.8%	-16.9%	

Table 2.20

Homer Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	24,197,481	28,451,027	30,065,643	26,669,309	109,383,460	
1997	23,288,624	29,535,984	30,835,912	26,213,425	109,873,945	0.4%
1998	24,635,904	27,336,268	38,782,403	27,246,700	118,001,275	7.4%
1999	22,915,181	26,935,179	32,107,942	23,743,285	105,701,587	-10.4%
2000	21,127,307	30,489,710	34,332,457	26,842,134	112,791,608	6.7%
2001	23,079,774	26,665,998	39,879,254	32,766,942	122,391,968	8.5%
2002	25,569,695	34,404,256	46,450,663	35,523,522	141,948,136	16.0%
2003	28,771,994	38,249,476	42,099,759	33,223,357	142,344,586	0.3%
2004	24,316,666	36,103,690	44,922,932	45,104,883	150,448,171	5.7%
2005	27,548,402	44,693,963	50,335,929	41,932,810	164,511,104	9.3%
2006	30,439,137	45,946,128	64,626,478	61,830,572	202,842,315	23.3%
2007	34,169,953	50,122,484	54,361,322	48,297,442	186,951,201	-7.8%
2008	36,685,201	54,343,464	63,614,112	55,260,728	209,903,505	12.3%
2009	42,922,300	55,795,118	58,663,400	58,977,489	216,358,307	3.1%
Change	17.0%	2.7%	-7.8%	6.7%	3.1%	

Table 2.21 * - Effective April 1, 2002, Homer annexed an area that increased it's area by 28%.

Homer Construction Permits

Homer 4th Quarter Permit VALUES by Type - 2003-2009 - in								
	2003	2004	2005	2006	207	2008	2009	Annual Change
Residential New	1,222,900	377,000	895,000	550,000	845,000	890,000	984,200	10.6%
Residential Alter/Add	50,000	437,000	80,000	5,000	476,000	610,000	0	-100.0%
Commercial New	1,600,000	2,560,000	1,975,000	2,000,000	301,000	560,000	30,000	-94.6%
Commercial Alter/Add	170,000	17,000	27,000	0	0	824,000	0	0.0%
Total	3,042,900	3,391,000	2,977,000	2,555,000	1,622,000	2,884,000	1,014,200	-64.8%
Annual Change		11.4%	-12.2%	-14.2%	-36.5%	77.8%	-64.8%	

Table 2.22

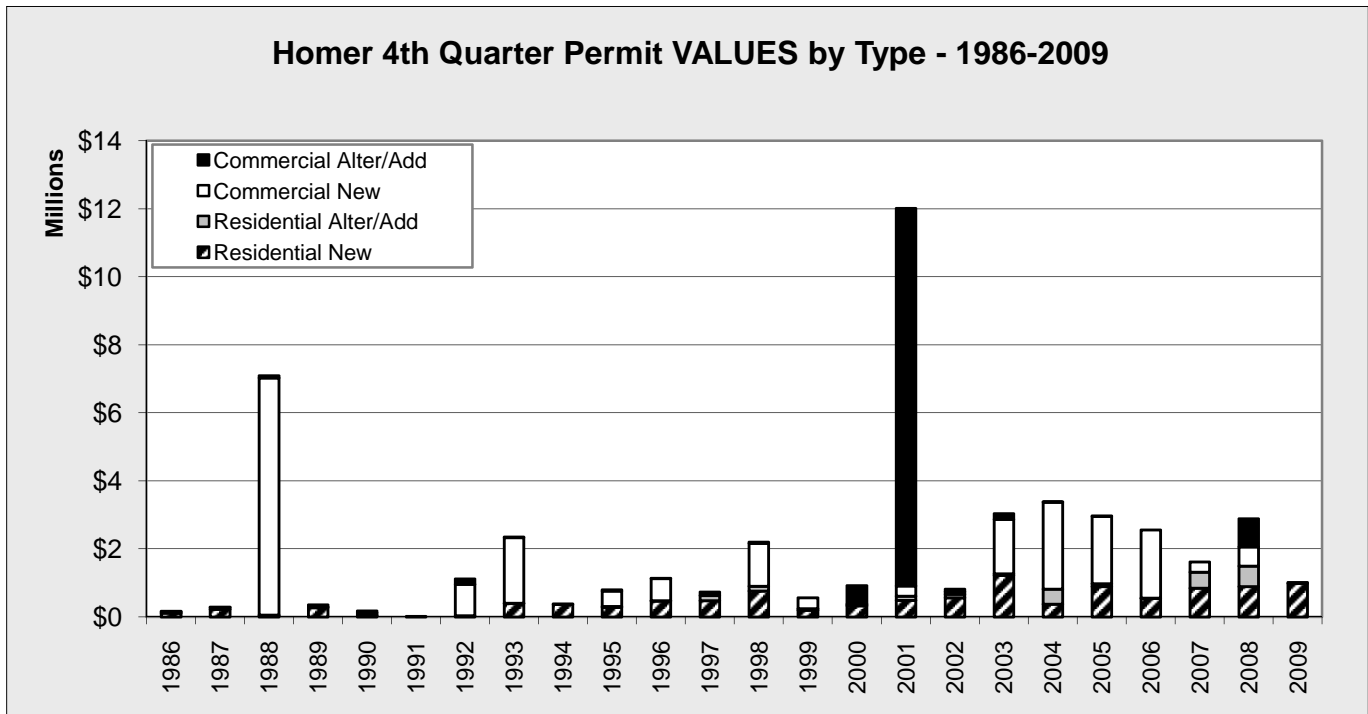


Chart 2.15

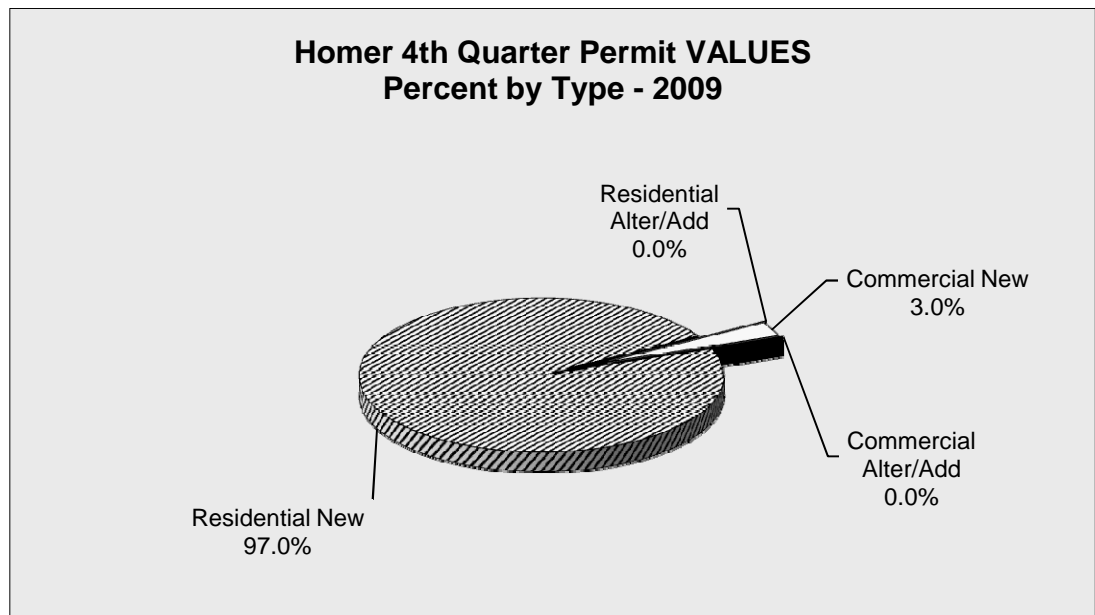


Chart 2.16

Homer Construction Permits

Homer 4th Quarter Permit VOLUME by Type - 2003-2009

	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	9	6	6	2	5	5	7	40.0%
Residential Alter/Add	2	9	2	1	8	4	0	-100.0%
Commercial New	1	7	2	2	3	1	1	0.0%
Commercial Alter/Add	1	2	1	0	0	1	0	NA
Total	13	24	11	5	16	11	8	-27.3%
Annual Change		84.6%	-54.2%	-54.5%	220.0%	-31.3%	-27.3%	

Table 2.23

Homer 4th Quarter Permit VOLUME by Type - 1986-2009

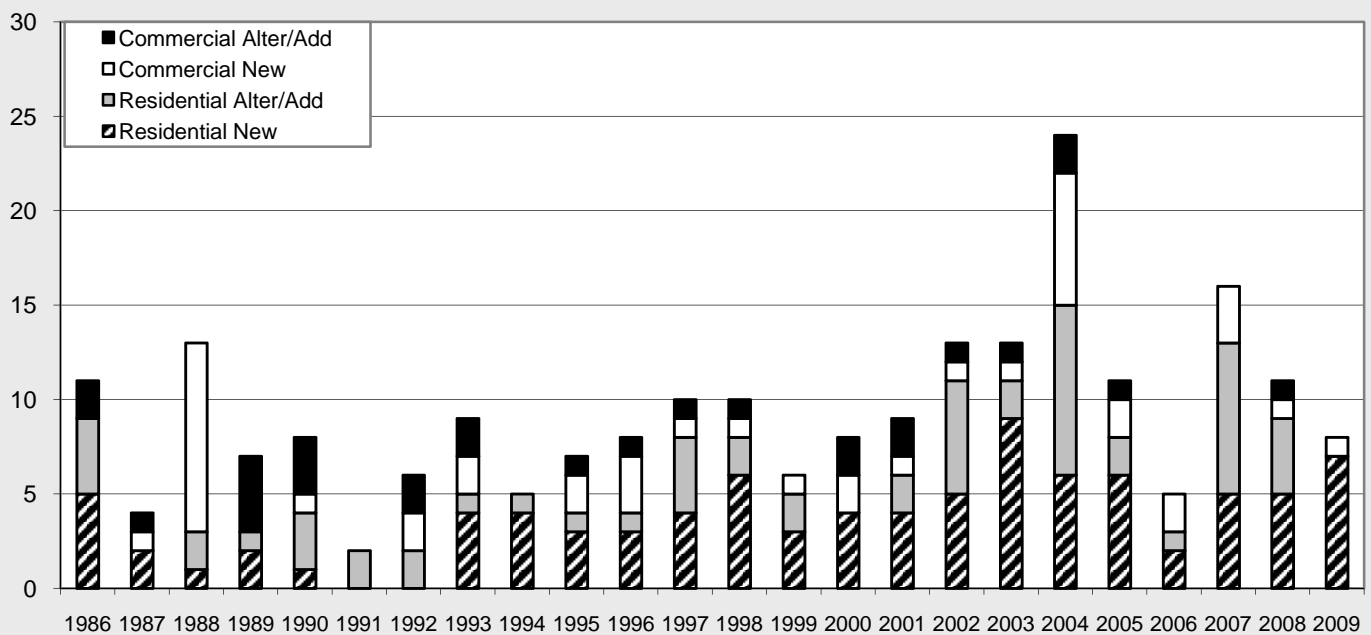


Chart 2.17

**Homer 4th Quarter Permit VOLUME
Percent by Type - 2009**

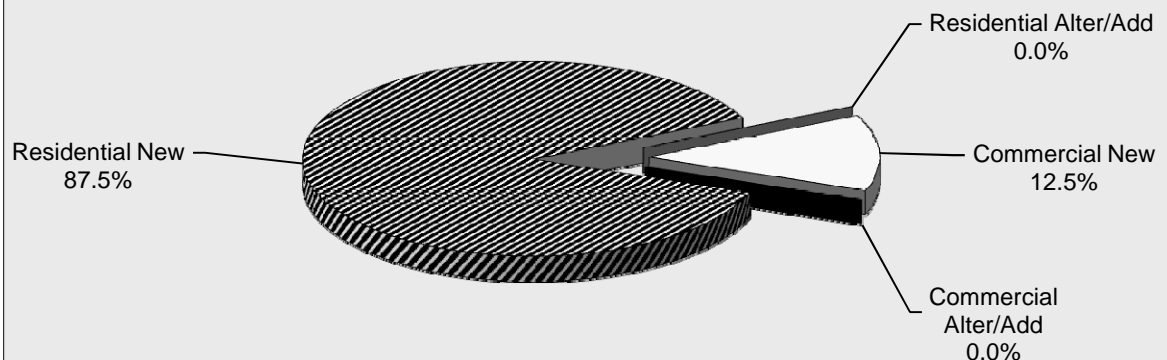


Chart 2.18

Homer Construction Permits

Homer Annual Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	8,120,455	6,695,500	7,209,900	10,055,800	7,650,100	10,126,200	6,606,200	-34.8%
Residential Alter/Add	806,600	1,695,550	906,500	541,057	1,632,500	994,000	561,000	-43.6%
Commercial New	5,764,520	14,400,518	11,796,000	8,071,000	4,707,601	10,560,000	1,330,000	-87.4%
Commercial Alter/Add	635,240	1,279,063	1,699,000	1,620,000	66,001	1,488,000	0	-100.0%
Total	15,326,815	24,070,631	21,611,400	20,287,857	14,056,202	23,168,200	8,497,200	-63.3%
Annual Change		57.0%	-10.2%	-6.1%	-30.7%	64.8%	-63.3%	

Table 2.24

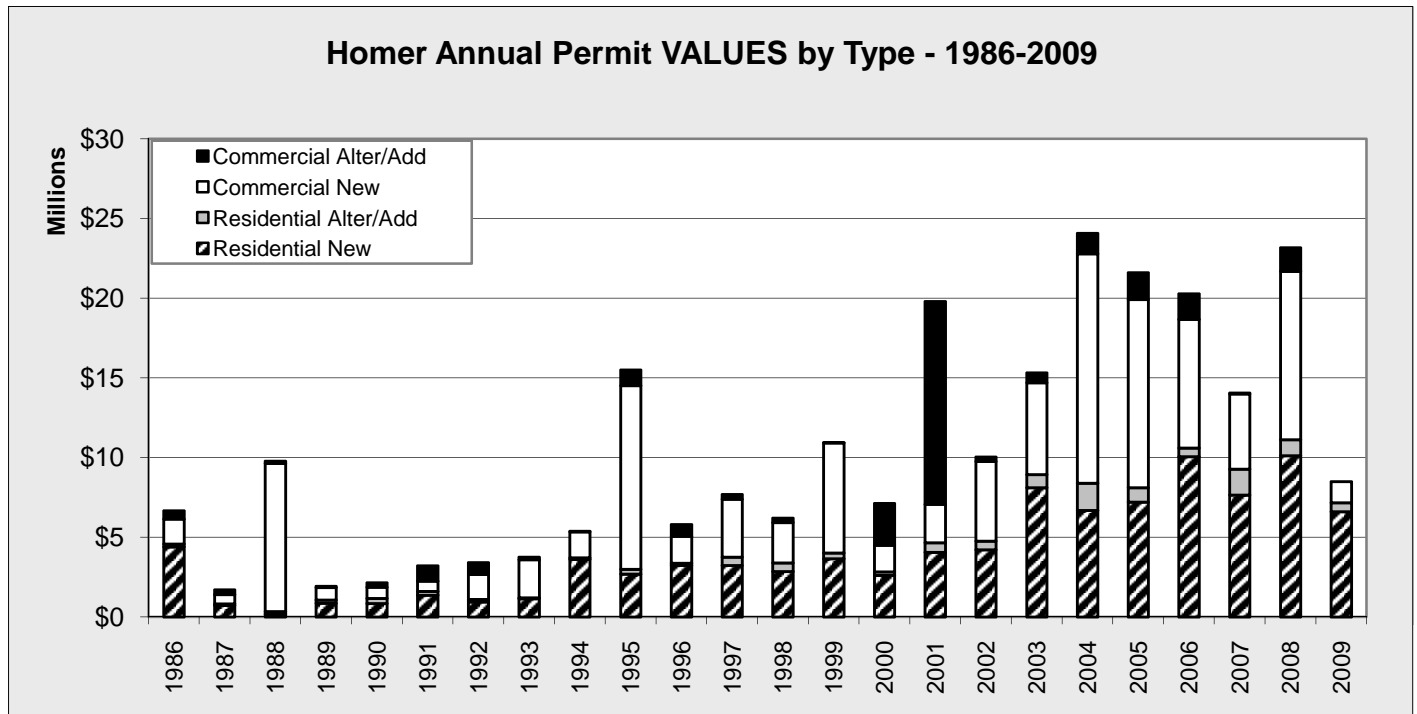


Chart 2.19

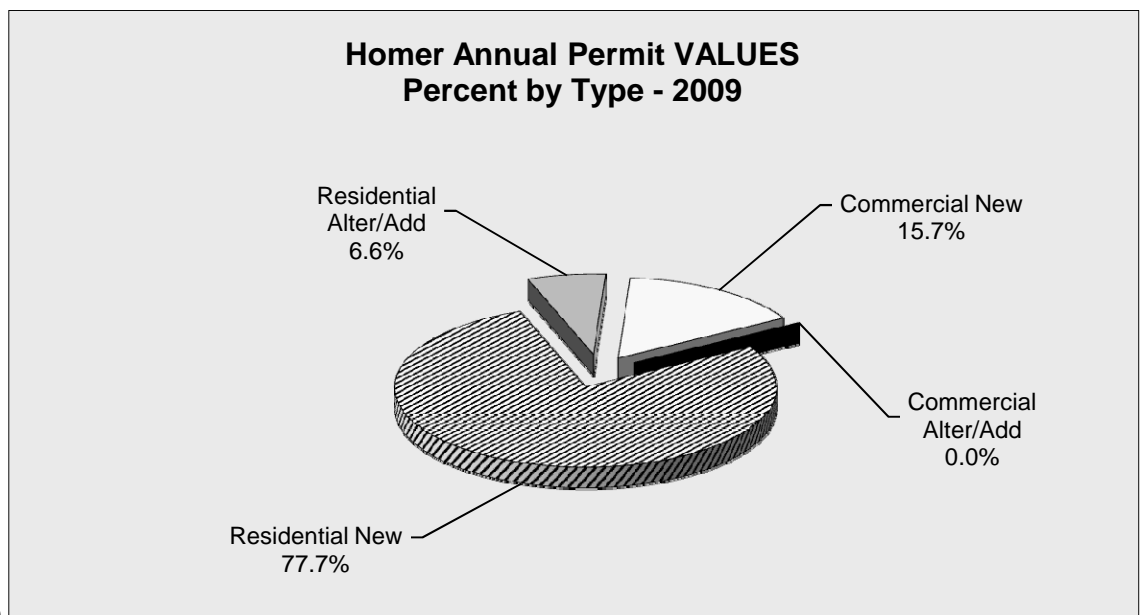


Chart 2.20

Homer Construction Permits

Homer Annual Permit VOLUME by Type - 2003-2009

	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	47	41	51	49	41	38	34	-10.5%
Residential Alter/Add	19	37	25	16	28	18	18	0.0%
Commercial New	11	22	18	14	16	3	3	0.0%
Commercial Alter/Add	9	8	9	4	2	3	0	-100.0%
Total	86	108	103	83	87	62	55	-11.3%
Annual Change		25.6%	-4.6%	-19.4%	4.8%	-28.7%	-11.3%	

Table 2.25

Homer Annual Permit VOLUME by Type - 1986-2009

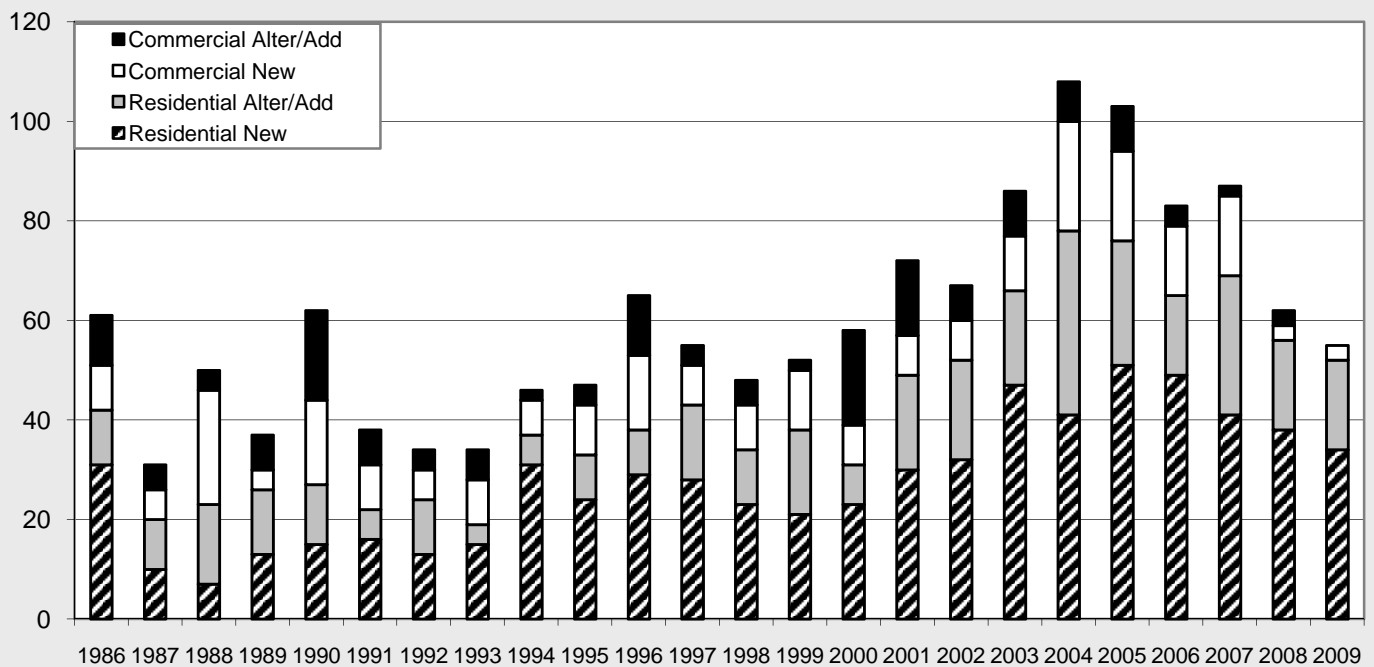


Chart 2.21

**Homer Annual Permit VOLUME
Percent by Type - 2009**

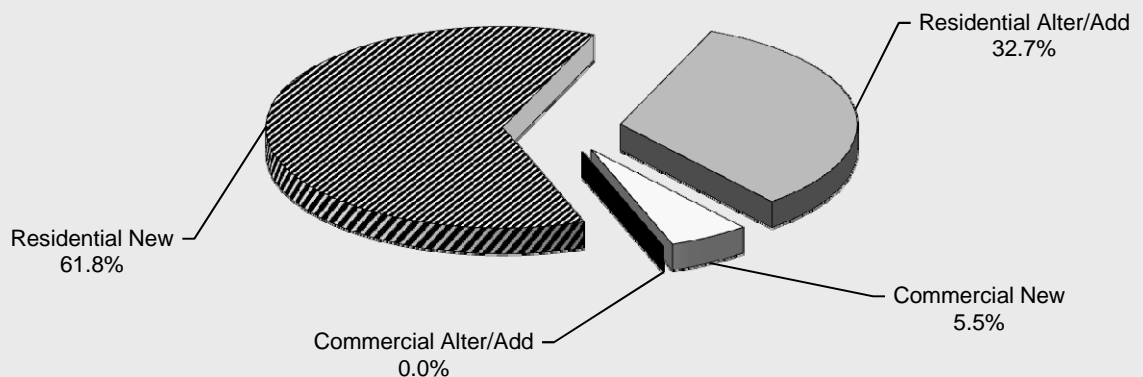


Chart 2.22

Homer Construction Permits

Homer Annual Permit VALUE by Type by Quarter - 2002-2009 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Residential - New	891,760	1,308,460	1,466,300	560,200	4,226,720
Residential - Add/Alter	8,960	205,400	217,940	104,320	536,620
Commercial - New	0	1,000,000	3,912,740	78,000	4,990,740
Commercial - Add/Alter	28,000	14,349	180,350	72,000	294,699
TOTAL	928,720	2,528,209	5,777,330	814,520	10,048,779
2003					
Residential - New	979,800	3,811,480	2,106,275	1,222,900	8,120,455
Residential - Add/Alter	232,540	239,060	285,000	50,000	806,600
Commercial - New	0	3,535,720	628,800	1,600,000	5,764,520
Commercial - Add/Alter	122,000	343,240	0	170,000	635,240
TOTAL	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
2004					
Residential - New	2,597,500	2,495,400	1,225,600	377,000	6,695,500
Residential - Add/Alter	201,520	205,730	851,300	437,000	1,695,550
Commercial - New	915,000	4,700,518	6,225,000	2,560,000	14,400,518
Commercial - Add/Alter	0	32,063	1,230,000	17,000	1,279,063
TOTAL	3,714,020	7,433,711	9,531,900	3,391,000	24,070,631
2005					
Residential - New	1,694,400	3,072,000	1,548,500	895,000	7,209,900
Residential - Add/Alter	1,500	451,000	374,000	80,000	906,500
Commercial - New	108,000	7,473,000	2,240,000	1,975,000	11,796,000
Commercial - Add/Alter	1,302,000	250,000	120,000	27,000	1,699,000
TOTAL	3,105,900	11,246,000	4,282,500	2,977,000	21,611,400
2006					
Residential - New	1,645,000	4,250,100	3,610,700	550,000	10,055,800
Residential - Add/Alter	0	287,000	249,057	5,000	541,057
Commercial - New	626,000	2,310,000	3,135,000	2,000,000	8,071,000
Commercial - Add/Alter	1,000,000	620,000	0	0	1,620,000
TOTAL	3,271,000	7,467,100	6,994,757	2,555,000	20,287,857
2007					
Residential - New	55,000	4,705,000	2,045,100	845,000	7,650,100
Residential - Add/Alter	0	482,000	674,500	476,000	1,632,500
Commercial - New	0	2,085,001	2,321,600	301,000	4,707,601
Commercial - Add/Alter	1	20,000	46,000	0	66,001
TOTAL	55,001	7,292,001	5,087,200	1,622,000	14,056,202
2008					
Residential - New	1,195,000	6,488,000	1,553,200	890,000	10,126,200
Residential - Add/Alter	28,000	163,000	193,000	610,000	994,000
Commercial - New	0	10,000,000	0	560,000	10,560,000
Commercial - Add/Alter	0	0	664,000	824,000	1,488,000
TOTAL	1,223,000	16,651,000	2,410,200	2,884,000	23,168,200
2009					
Residential - New	430,000	2,215,000	2,977,000	984,200	6,606,200
Residential - Add/Alter	40,000	175,500	345,000	0	560,500
Commercial - New	600,000	0	700,000	30,000	1,330,000
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1,070,000	2,390,500	4,022,000	1,014,200	8,496,700

Table 2.26

Homer Construction Permits

Homer Annual Permit VOLUME by Type by Quarter - 2002-2009					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Residential - New	8	9	10	5	32
Residential - Add/Alter	1	5	8	6	20
Commercial - New	0	1	6	1	8
Commercial - Add/Alter	1	2	3	1	7
TOTAL	10	17	27	13	67
2003					
Residential - New	6	17	15	9	47
Residential - Add/Alter	8	6	3	2	19
Commercial - New	0	7	3	1	11
Commercial - Add/Alter	4	4	0	1	9
TOTAL	18	34	21	13	86
2004					
Residential - New	11	15	9	6	41
Residential - Add/Alter	2	5	21	9	37
Commercial - New	2	5	8	7	22
Commercial - Add/Alter	1	1	4	2	8
TOTAL	16	26	42	24	108
2005					
Residential - New	10	22	13	6	51
Residential - Add/Alter	1	13	9	2	25
Commercial - New	2	10	4	2	18
Commercial - Add/Alter	5	2	1	1	9
TOTAL	18	47	27	11	103
2006					
Residential - New	9	23	15	2	49
Residential - Add/Alter	0	8	7	1	16
Commercial - New	4	5	3	2	14
Commercial - Add/Alter	1	3	0	0	4
TOTAL	14	39	25	5	83
2007					
Residential - New	2	22	12	5	41
Residential - Add/Alter	0	8	12	8	28
Commercial - New	1	9	3	3	16
Commercial - Add/Alter	0	1	1	0	2
TOTAL	3	40	28	16	87
2008					
Residential - New	5	24	4	5	38
Residential - Add/Alter	2	5	7	4	18
Commercial - New	0	2	0	1	3
Commercial - Add/Alter	0	0	2	1	3
TOTAL	7	31	13	11	62
2009					
Residential - New	2	12	13	7	34
Residential - Add/Alter	1	7	10	0	18
Commercial - New	1	0	1	1	3
Commercial - Add/Alter	0	0	0	0	0
TOTAL	4	19	24	8	55

Table 2.27

KENAI

Kenai Sales

Kenai Fourth Quarter GROSS Sales by Line of Business - 2004-2009 - in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	95,796,864	74,125,421	39,163,292	39,570,701	40,401,576	3,590,127	-91.1%	-36,811,449
SALES	28,191,550	29,584,694	28,854,426	31,883,757	37,596,782	44,198,695	17.6%	6,601,913
CONST	4,367,910	6,164,265	25,445,821	8,775,677	14,736,790	10,349,434	-29.8%	-4,387,356
PROP	4,209,241	6,120,283	4,552,538	4,796,699	5,114,654	3,988,770	-22.0%	-1,125,884
TOUR	3,183,485	3,234,040	3,658,481	3,751,224	1,387,162	1,590,373	14.6%	203,211
SERV	4,848,725	5,014,776	6,156,783	6,755,744	6,214,042	5,745,505	-7.5%	-468,537
PROF	2,981,915	3,802,730	4,035,843	4,123,322	3,464,020	2,875,417	-17.0%	-588,603
UTIL	2,465,984	2,877,552	3,731,578	3,462,862	4,416,194	4,444,450	0.6%	28,256
MANU	4,227,714	3,997,204	6,528,995	3,194,710	4,267,509	2,819,890	-33.9%	-1,447,619
TRAN	1,387,014	26,666,009	26,500,017	31,125,914	36,479,760	3,843,872	-89.5%	-32,635,888
WHLS	15,661,772	12,971,335	13,328,084	20,608,936	14,827,648	5,826,086	-60.7%	-9,001,562
GOV	639,521	696,392	885,890	872,957	889,398	756,141	-15.0%	-133,257
TOTAL	167,961,695	175,254,701	162,841,748	158,922,503	169,795,535	90,028,760	-47.0%	-79,766,775

Table 3.1

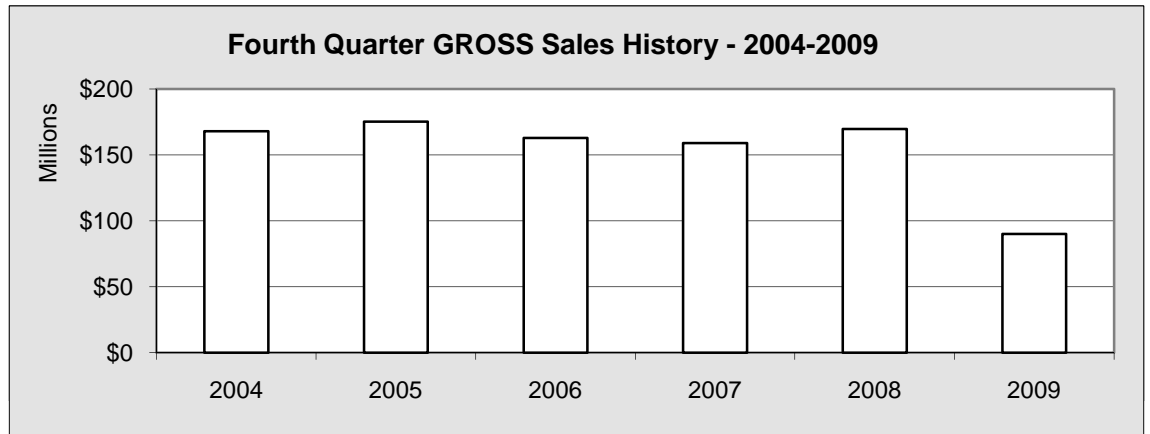
For complete listing of Lines of Business, see page 11

Fourth Quarter GROSS Sales History

2004	167,961,695
2005	175,254,701
2006	162,841,748
2007	158,922,503
2008	169,795,535
2009	90,028,760

Table 3.2

Chart 3.1

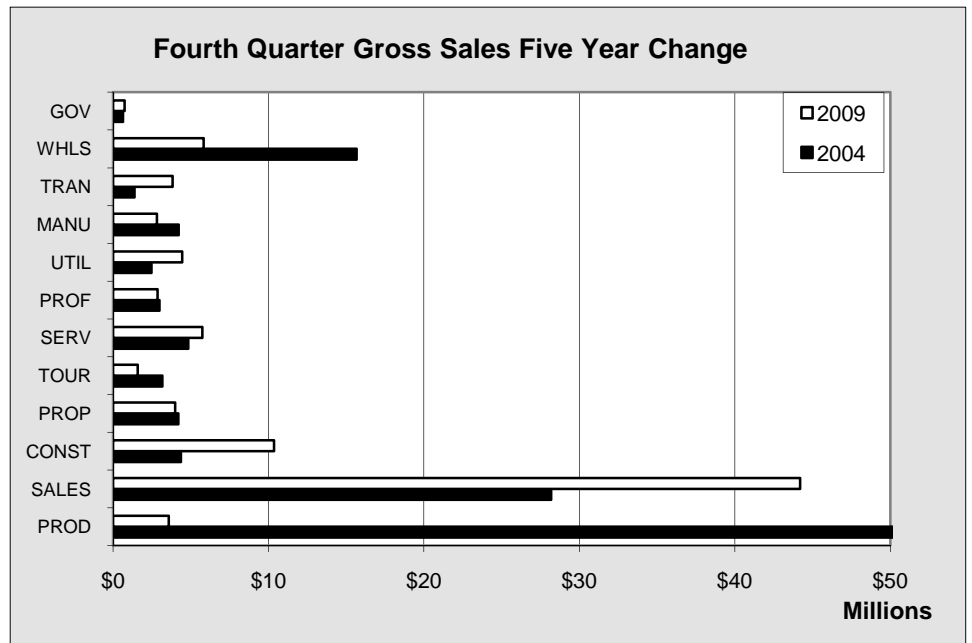


Five Year Change Fourth Quarter GROSS Sales

LOB	2004	2009
PROD	95,796,864	3,590,127
SALES	28,191,550	44,198,695
CONST	4,367,910	10,349,434
PROP	4,209,241	3,988,770
TOUR	3,183,485	1,590,373
SERV	4,848,725	5,745,505
PROF	2,981,915	2,875,417
UTIL	2,465,984	4,444,450
MANU	4,227,714	2,819,890
TRAN	1,387,014	3,843,872
WHLS	15,661,772	5,826,086
GOV	639,521	756,141
TOTAL	167,961,695	90,028,760

Table 3.3

Chart 3.2



Kenai Sales

Kenai Fourth Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	125,523	139,023	118,901	143,911	117,070	104,690	-10.6%	-12,380
SALES	16,147,599	17,183,977	18,388,141	20,776,818	24,545,437	28,781,719	17.3%	4,236,282
CONST	279,048	327,287	354,544	351,062	355,662	312,979	-12.0%	-42,683
PROP	1,833,779	1,891,139	2,087,621	2,250,573	2,497,430	2,060,685	-17.5%	-436,745
TOUR	3,030,404	3,068,076	3,469,892	3,343,199	1,276,263	1,153,399	-9.6%	-122,864
SERV	3,219,510	3,174,727	3,603,418	3,953,409	3,876,794	3,998,563	3.1%	121,769
PROF	758,339	722,902	696,078	703,472	816,963	773,007	-5.4%	-43,956
UTIL	1,524,338	1,696,261	2,148,120	2,052,263	2,494,317	2,535,354	1.6%	41,037
MANU	141,045	120,693	154,588	202,769	157,554	133,585	-15.2%	-23,969
TRAN	36,488	153,898	110,137	230,080	402,614	479,601	19.1%	76,987
WHLS	6,002,971	6,769,421	6,316,534	6,582,845	5,427,051	822,188	-84.9%	-4,604,863
GOV	432,821	464,614	488,813	519,960	490,724	474,492	-3.3%	-16,232
TOTAL	33,531,865	35,712,018	37,936,787	41,110,361	42,457,879	41,630,262	-1.9%	-827,617

Table 3.4

For complete listing of Lines of Business, see page 11

Fourth Quarter TAXABLE Sales	
2004	33,531,865
2005	35,712,018
2006	37,936,787
2007	41,110,361
2008	42,457,879
2009	41,630,262

Table 3.5

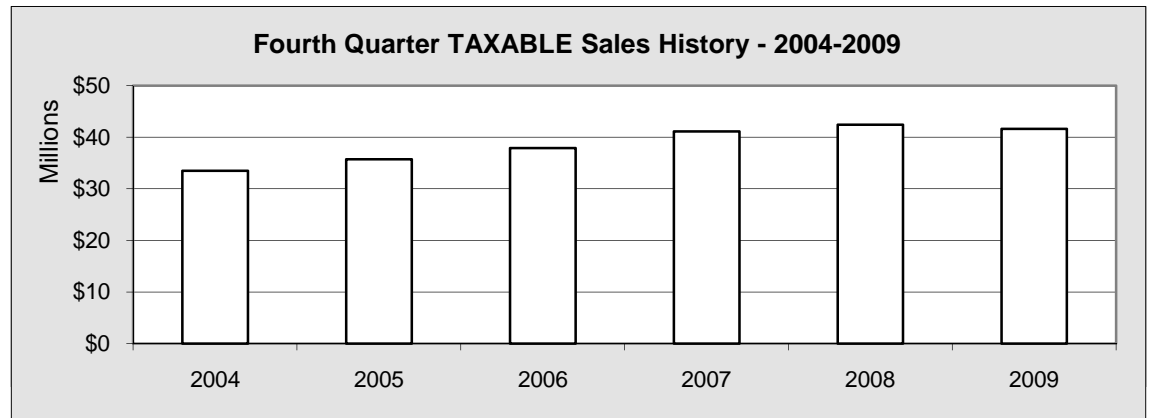
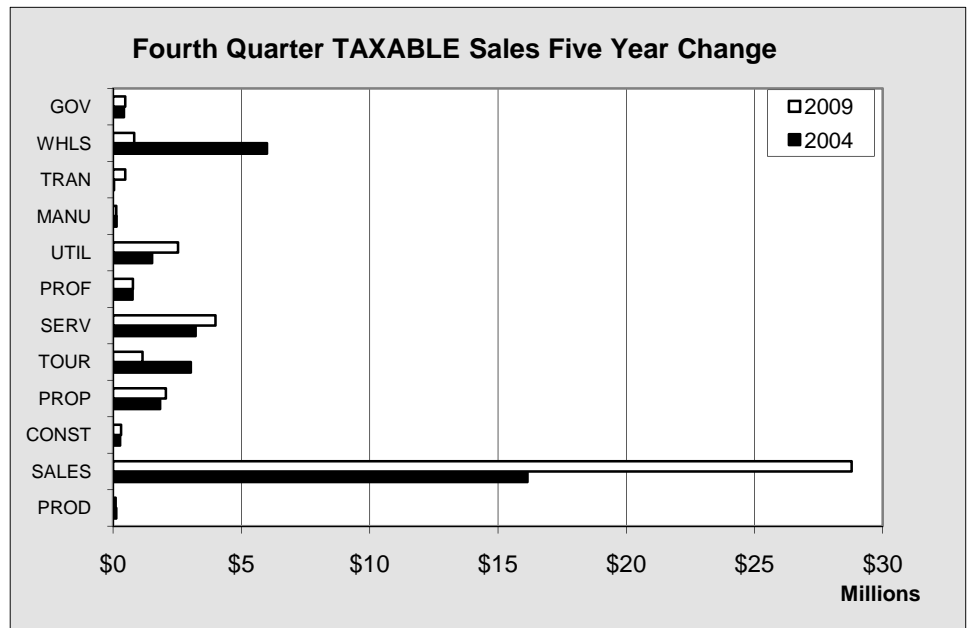


Chart 3.3

Five Year Change Fourth Quarter TAXABLE Sales		
LOB	2004	2009
PROD	125,523	104,690
SALES	16,147,599	28,781,719
CONST	279,048	312,979
PROP	1,833,779	2,060,685
TOUR	3,030,404	1,153,399
SERV	3,219,510	3,998,563
PROF	758,339	773,007
UTIL	1,524,338	2,535,354
MANU	141,045	133,585
TRAN	36,488	479,601
WHLS	6,002,971	822,188
GOV	432,821	474,492
TOTAL	33,531,865	41,630,262

Table 3.6

Chart 3.4



Kenai Sales

Kenai Annual GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	100,022,855	78,876,010	43,287,832	46,716,466	60,540,134	18,323,454	-69.7%	-42,216,680
SALES	108,645,907	112,006,670	124,143,661	122,592,351	139,749,141	156,858,167	12.2%	17,109,026
CONST	13,129,482	25,430,918	40,880,928	34,010,065	55,208,519	53,553,140	-3.0%	-1,655,379
PROP	16,264,986	18,417,832	17,517,133	17,150,510	19,141,133	17,688,295	-7.6%	-1,452,838
TOUR	15,956,285	16,544,762	18,720,706	18,181,009	8,760,422	7,343,731	-16.2%	-1,416,691
SERV	19,839,374	19,907,748	22,170,304	25,694,573	25,060,324	24,237,894	-3.3%	-822,430
PROF	13,816,386	14,633,670	15,910,045	15,306,314	13,541,236	12,122,747	-10.5%	-1,418,489
UTIL	9,370,432	13,871,188	13,006,437	14,199,488	15,448,408	19,028,105	23.2%	3,579,697
MANU	26,232,173	33,428,325	29,206,480	32,688,259	38,110,739	21,399,739	-43.8%	-16,711,000
TRAN	17,553,410	66,585,592	74,705,995	119,611,694	150,485,791	15,171,662	-89.9%	-135,314,129
WHLS	63,578,072	62,846,060	53,888,047	70,341,832	77,529,329	41,157,186	-46.9%	-36,372,143
GOV	2,862,813	3,231,177	3,494,476	4,064,513	4,101,380	3,880,736	-5.4%	-220,644
TOTAL	407,272,175	465,779,952	456,932,044	520,557,074	607,676,556	390,764,856	-35.7%	-216,911,700

Table 3.7

For complete listing of Lines of Business, see page 11

Annual GROSS Sales History	
2004	407,272,175
2005	465,779,952
2006	456,932,044
2007	520,557,074
2008	607,676,556
2009	390,764,856

Table 3.8

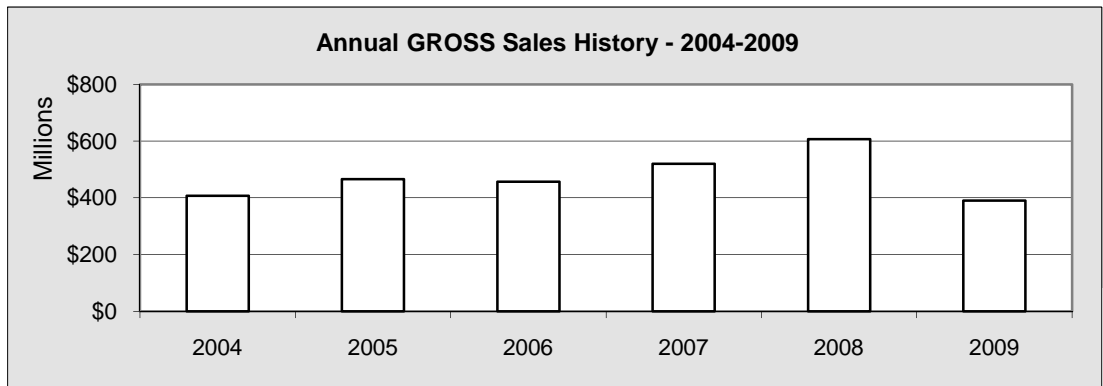


Chart 3.5

Five Year Change Annual GROSS Sales		
LOB	2004	2009
PROD	100,022,855	18,323,454
SALES	108,645,907	156,858,167
CONST	13,129,482	53,553,140
PROP	16,264,986	17,688,295
TOUR	15,956,285	7,343,731
SERV	19,839,374	24,237,894
PROF	13,816,386	12,122,747
UTIL	9,370,432	19,028,105
MANU	26,232,173	21,399,739
TRAN	17,553,410	15,171,662
WHLS	63,578,072	41,157,186
GOV	2,862,813	3,880,736
TOTAL	407,272,175	390,764,856

Table 3.9

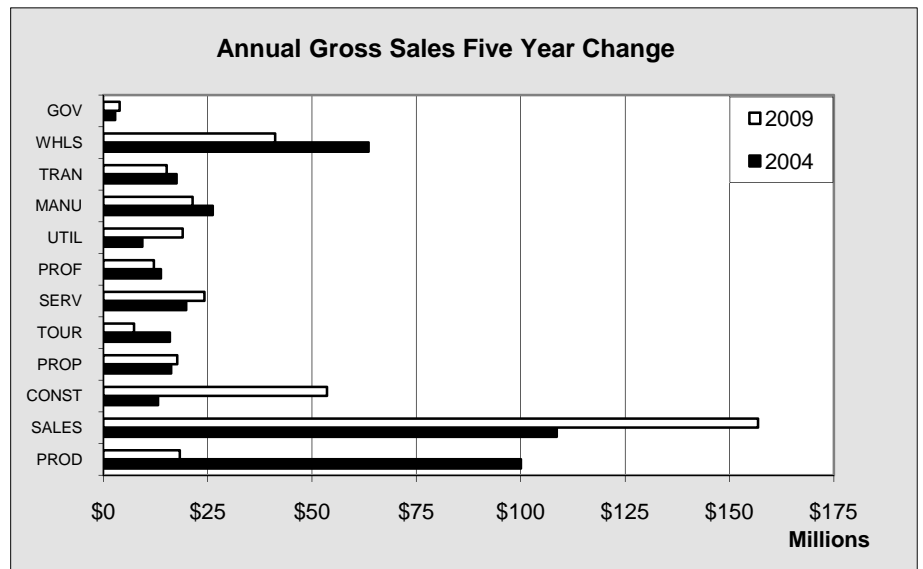


Chart 3.6

Kenai Sales

Kenai Annual TAXABLE Sales by Line of Business - 2004-2009 - in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	494,772	467,755	440,218	520,505	520,028	391,014	-24.8%	-129,014
SALES	63,884,387	68,365,098	73,008,240	79,962,518	96,483,648	105,354,356	9.2%	8,870,708
CONST	1,200,427	1,119,137	1,188,349	1,265,859	1,294,990	1,268,613	-2.0%	-26,377
PROP	7,996,496	7,960,746	8,116,133	8,591,878	9,560,366	8,963,282	-6.2%	-597,084
TOUR	14,416,689	14,833,825	17,163,429	16,851,017	7,872,506	6,329,434	-19.6%	-1,543,072
SERV	13,740,498	12,853,366	13,875,894	15,927,982	16,054,477	16,680,090	3.9%	625,613
PROF	3,418,239	3,399,151	3,478,120	3,288,890	3,607,232	3,387,318	-6.1%	-219,914
UTIL	5,765,278	6,386,909	7,605,058	8,465,960	8,906,132	10,435,959	17.2%	1,529,827
MANU	1,057,618	1,140,898	883,767	1,061,647	939,292	738,832	-21.3%	-200,460
TRAN	239,198	346,647	670,327	962,740	1,665,116	2,104,337	26.4%	439,221
WHLS	25,239,822	26,564,628	28,050,311	27,805,502	26,632,258	17,799,263	-33.2%	-8,832,995
GOV	1,920,438	2,097,894	2,160,749	2,372,880	2,355,439	2,316,309	-1.7%	-39,130
TOTAL	139,373,862	145,536,054	156,640,595	167,077,378	175,891,484	175,768,807	-0.1%	-122,677

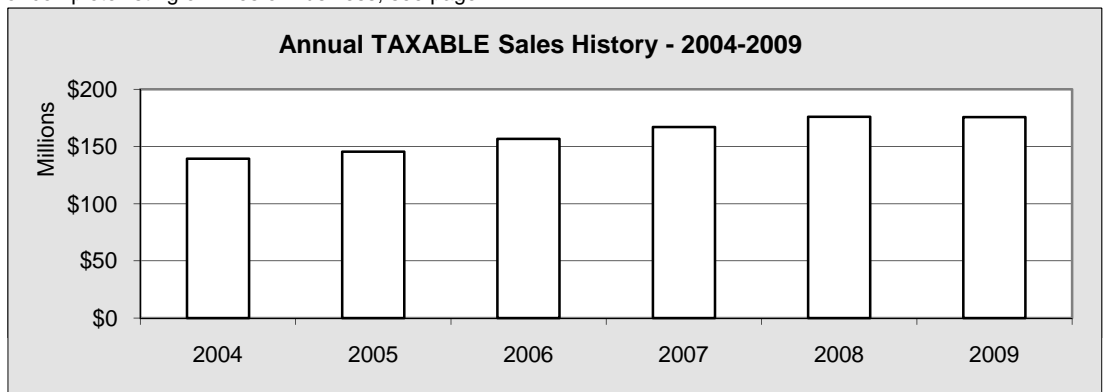
Table 3.10

For complete listing of Lines of Business, see page 11

Annual TAXABLE Sales History	
2004	139,373,862
2005	145,536,054
2006	156,640,595
2007	167,077,378
2008	175,891,484
2009	175,768,807

Table 3.11

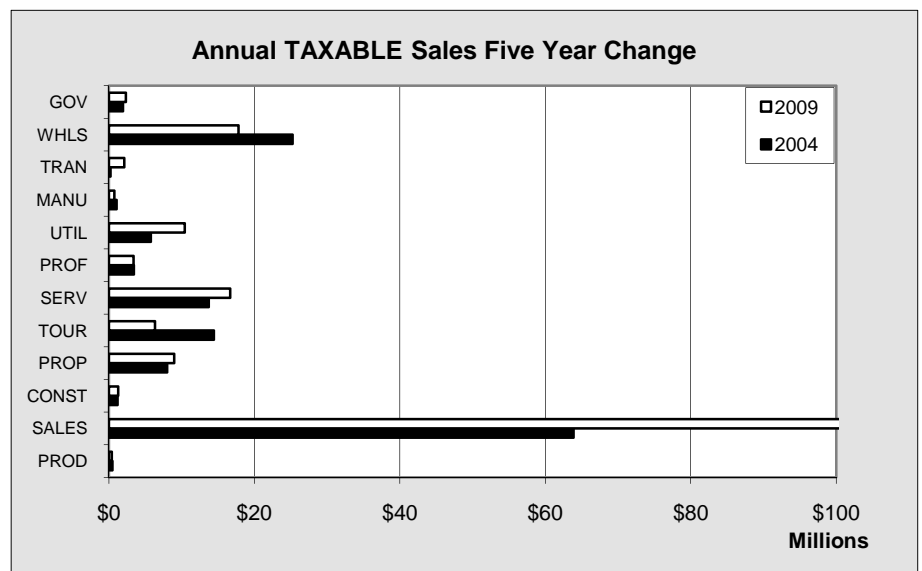
Chart 3.7



Five Year Change Annual TAXABLE Sales		
LOB	2004	2009
PROD	494,772	391,014
SALES	63,884,387	105,354,356
CONST	1,200,427	1,268,613
PROP	7,996,496	8,963,282
TOUR	14,416,689	6,329,434
SERV	13,740,498	16,680,090
PROF	3,418,239	3,387,318
UTIL	5,765,278	10,435,959
MANU	1,057,618	738,832
TRAN	239,198	2,104,337
WHLS	25,239,822	17,799,263
GOV	1,920,438	2,316,309
TOTAL	139,373,862	175,768,807

Table 3.12

Chart 3.8



Kenai Sales

Kenai GROSS Sales by Line of Business by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	7,549,599	3,197,453	3,986,275	3,590,127	18,323,454
Sales	28,086,583	40,864,418	43,708,471	44,198,695	156,858,167
Construction	3,889,005	17,407,285	21,907,416	10,349,434	53,553,140
Property	4,397,662	4,658,488	4,643,375	3,988,770	17,688,295
Tourism	960,003	1,788,806	3,004,549	1,590,373	7,343,731
Services	5,450,873	6,128,467	6,913,049	5,745,505	24,237,894
Professional	2,562,541	3,523,925	3,160,864	2,875,417	12,122,747
Utility	6,581,816	4,328,046	3,673,793	4,444,450	19,028,105
Manufacturing	2,979,894	7,010,110	8,589,845	2,819,890	21,399,739
Transportation & Warehousing	3,398,583	3,774,222	4,154,985	3,843,872	15,171,662
Wholesale	9,303,205	11,444,482	14,583,413	5,826,086	41,157,186
Government	833,757	899,470	1,391,368	756,141	3,880,736
TOTAL	75,993,521	105,025,172	119,717,403	90,028,760	390,764,856

Table 3.13

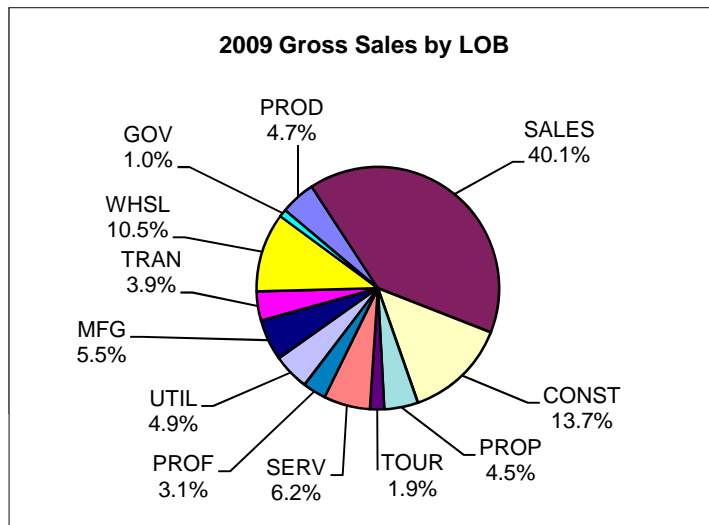


Chart 3.9

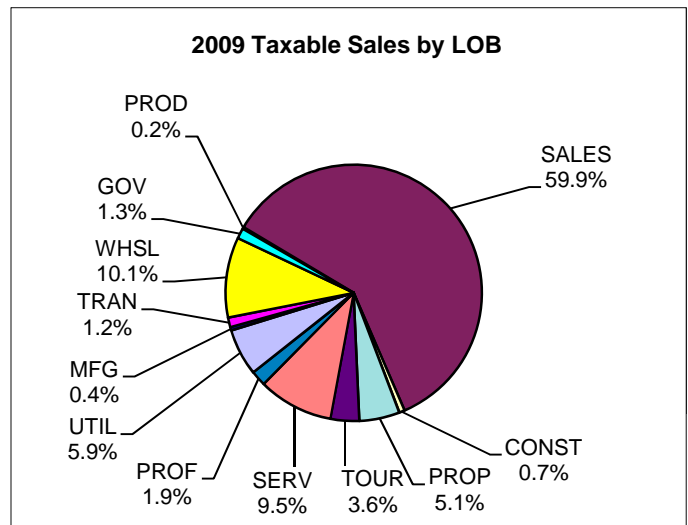


Chart 3.10

Kenai TAXABLE Sales by Line of Business by Quarter - 2006 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	60,174	156,600	69,550	104,690	391,014
Sales	21,176,777	26,329,457	29,066,403	28,781,719	105,354,356
Construction	268,721	375,736	311,177	312,979	1,268,613
Property	2,041,778	2,464,127	2,396,692	2,060,685	8,963,282
Tourism	870,662	1,650,820	2,654,553	1,153,399	6,329,434
Services	3,839,929	4,354,013	4,487,585	3,998,563	16,680,090
Professional	919,184	823,847	871,280	773,007	3,387,318
Utility	3,683,331	2,429,660	1,787,614	2,535,354	10,435,959
Manufacturing	122,820	173,997	308,430	133,585	738,832
Transportation & Warehousing	375,580	572,823	676,333	479,601	2,104,337
Wholesale	3,520,820	6,632,557	6,823,698	822,188	17,799,263
Government	478,132	540,745	822,940	474,492	2,316,309
TOTAL	37,357,908	46,504,382	50,276,255	41,630,262	175,768,807

Table 3.14

Kenai Sales

Kenai GROSS Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	6,141,814	7,935,421	6,061,323	40,401,576	60,540,134
Sales	27,518,789	33,718,890	40,914,680	37,596,782	139,749,141
Construction	3,881,416	14,056,938	22,533,375	14,736,790	55,208,519
Property	4,084,772	4,420,459	5,521,248	5,114,654	19,141,133
Tourism	1,182,510	2,270,197	3,920,553	1,387,162	8,760,422
Services	5,484,844	6,183,799	7,177,639	6,214,042	25,060,324
Professional	3,532,617	3,421,193	3,123,406	3,464,020	13,541,236
Utility	4,537,381	3,438,931	3,055,902	4,416,194	15,448,408
Manufacturing	5,392,390	6,451,944	21,998,896	4,267,509	38,110,739
Transportation & Warehousing	30,629,052	39,669,786	43,707,193	36,479,760	150,485,791
Wholesale	15,591,985	24,108,292	23,001,404	14,827,648	77,529,329
Government	834,505	904,613	1,472,864	889,398	4,101,380
TOTAL	108,812,075	146,580,463	182,488,483	169,795,535	607,676,556

Table 3.15

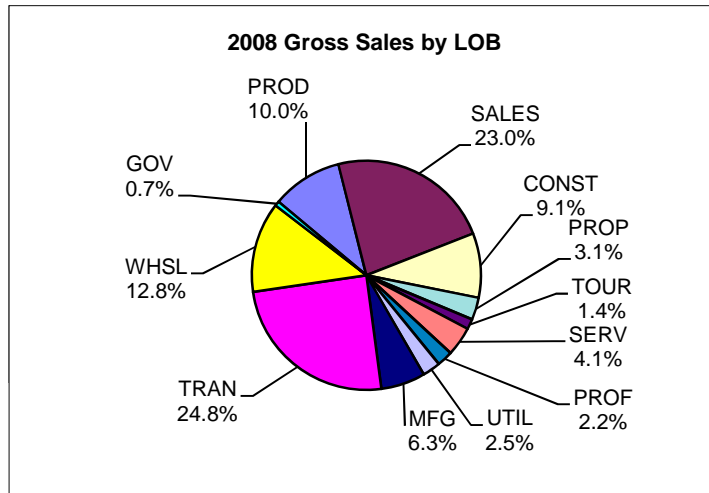


Chart 3.11

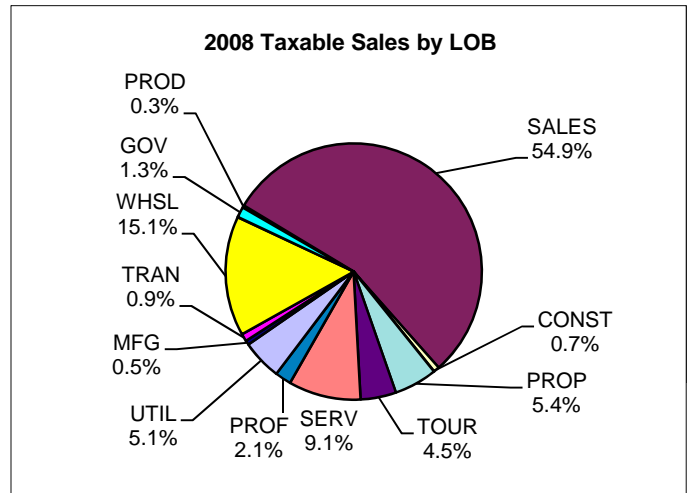


Chart 3.12

Kenai TAXABLE Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	89,323	200,916	112,719	117,070	520,028
Sales	20,157,525	23,754,686	28,026,000	24,545,437	96,483,648
Construction	269,117	300,847	369,364	355,662	1,294,990
Property	1,979,140	2,083,451	3,000,345	2,497,430	9,560,366
Tourism	1,080,836	2,040,331	3,475,076	1,276,263	7,872,506
Services	3,654,531	4,051,203	4,471,949	3,876,794	16,054,477
Professional	1,048,424	951,266	790,579	816,963	3,607,232
Utility	2,803,047	2,014,942	1,593,826	2,494,317	8,906,132
Manufacturing	133,048	240,182	408,508	157,554	939,292
Transportation & Warehousing	232,760	448,028	581,714	402,614	1,665,116
Wholesale	4,238,859	8,249,920	8,716,428	5,427,051	26,632,258
Government	512,784	524,436	827,495	490,724	2,355,439
TOTAL	36,199,394	44,860,208	52,374,003	42,457,879	175,891,484

Table 3.16

Kenai Sales

Kenai GROSS Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	655,921	2,562,639	3,927,205	39,570,701	2,365,868
Sales	25,489,855	31,101,820	34,116,919	31,883,757	105,875,605
Construction	4,581,023	7,351,945	13,301,420	8,775,677	42,882,913
Property	3,728,842	4,129,632	4,495,337	4,796,699	16,845,079
Tourism	3,165,712	4,525,506	6,738,567	3,751,224	39,520,368
Services	5,385,333	6,525,505	7,027,991	6,755,744	41,862,709
Professional	4,072,946	3,398,315	3,711,731	4,123,322	10,191,987
Utility	4,581,786	3,263,725	2,891,115	3,462,862	35,617,604
Manufacturing	4,547,604	5,843,067	19,102,878	3,194,710	7,469,355
Transportation & Warehousing	30,603,635	24,517,859	33,364,286	31,125,914	8,718,520
Wholesale	9,074,444	17,741,429	22,917,023	20,608,936	37,993,258
Government	791,264	998,930	1,401,362	872,957	4,108,884
TOTAL	96,678,365	111,960,372	152,995,834	158,922,503	520,557,074

Table 3.17

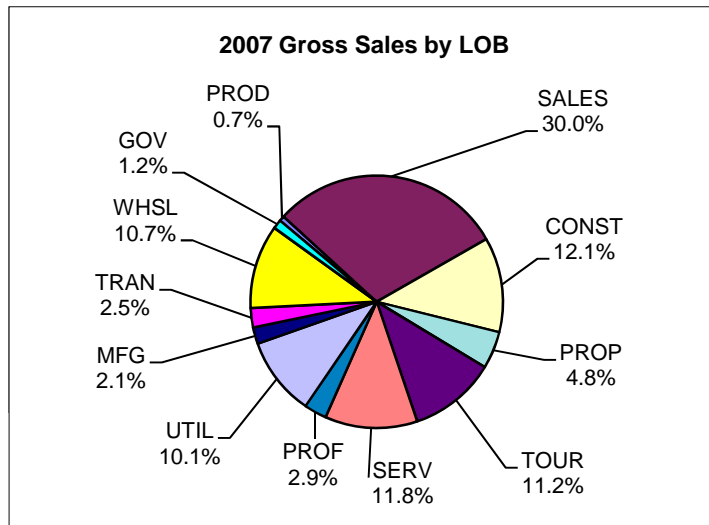


Chart 3.13

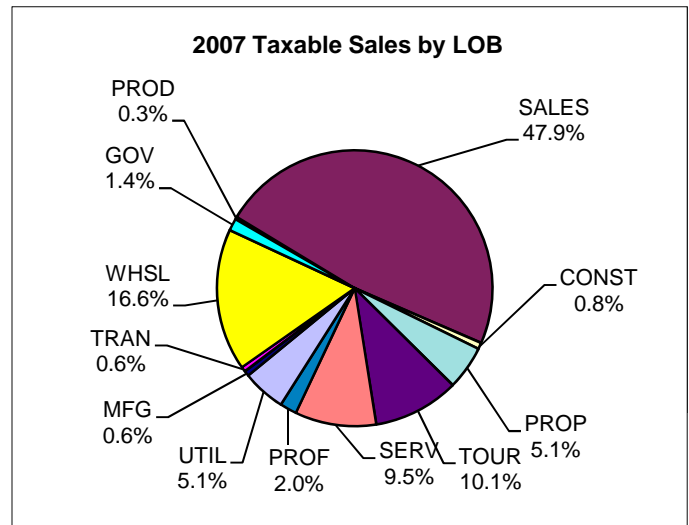


Chart 3.14

Kenai TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	57,569	204,307	114,718	143,911	520,505
Sales	16,487,590	19,991,586	22,706,524	20,776,818	79,962,518
Construction	265,532	306,813	342,452	351,062	1,265,859
Property	1,947,916	2,094,540	2,298,849	2,250,573	8,591,878
Tourism	3,012,613	4,276,569	6,218,636	3,343,199	16,851,017
Services	3,510,801	4,084,453	4,379,319	3,953,409	15,927,982
Professional	991,605	871,047	722,766	703,472	3,288,890
Utility	2,879,713	2,035,875	1,498,109	2,052,263	8,465,960
Manufacturing	121,285	196,958	540,635	202,769	1,061,647
Transportation & Warehousing	121,148	322,108	289,404	230,080	962,740
Wholesale	4,422,724	8,166,287	8,633,646	6,582,845	27,805,502
Government	495,297	546,299	811,324	519,960	2,372,880
TOTAL	34,313,793	43,096,842	48,556,382	41,110,361	167,077,378

Table 3.18

Kenai Sales

Kenai Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	44,272,558	59,006,953	89,244,719	56,206,797	248,731,027	
1997	46,734,219	69,543,282	92,318,998	69,499,878	278,096,377	11.8%
1998	57,398,212	69,795,945	85,276,693	67,609,090	280,079,940	0.7%
1999	49,309,897	61,601,436	91,868,389	67,946,601	270,726,323	-3.3%
2000	55,609,576	66,148,908	89,482,163	72,403,855	283,644,502	4.8%
2001	62,412,055	76,653,184	94,911,501	76,422,702	310,399,442	9.4%
2002	60,485,836	67,818,581	82,467,626	68,523,671	279,295,714	-10.0%
2003	62,037,733	67,206,051	81,150,318	72,488,393	282,882,495	1.3%
2004	61,072,504	80,377,589	97,860,387	167,961,695	407,272,175	44.0%
2005	75,641,521	102,543,222	112,340,508	175,254,701	465,779,952	14.4%
2006	63,273,640	109,278,718	121,537,938	162,841,748	456,932,044	-1.9%
2007	96,678,365	111,960,372	152,995,834	158,922,503	520,557,074	13.9%
2008	108,812,075	146,580,463	182,488,483	169,795,535	607,676,556	16.7%
2009	75,993,521	105,025,172	119,717,403	90,028,760	390,764,856	-35.7%
Change	-30.2%	-28.3%	-34.4%	-47.0%	-35.7%	

Table 3.19

Kenai Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	23,821,757	29,825,649	33,254,658	29,649,466	116,551,530	
1997	23,734,621	30,223,772	34,152,494	30,465,867	118,576,754	1.7%
1998	24,686,791	30,026,162	33,360,588	31,957,166	120,030,707	1.2%
1999	25,183,897	30,901,457	34,547,855	33,714,087	124,347,296	3.6%
2000	25,521,513	31,538,250	36,610,960	34,057,441	127,728,164	2.7%
2001	27,883,010	34,967,919	38,162,815	36,003,199	137,016,943	7.3%
2002*	28,916,700	34,624,807	38,168,856	34,967,885	136,678,248	-0.2%
2003	31,093,476	29,801,554	31,351,738	29,068,027	121,314,795	-11.2%
2004	29,545,991	36,253,288	40,042,718	33,531,865	139,373,862	14.9%
2005	29,608,133	37,518,001	42,697,902	35,712,018	145,536,054	4.4%
2006	32,390,215	41,096,929	45,216,664	37,936,787	156,640,595	7.6%
2007	34,313,793	43,096,842	48,556,382	41,110,361	167,077,378	6.7%
2008	36,199,394	44,860,208	52,374,003	42,457,879	175,891,484	5.3%
2009	37,357,908	46,504,382	50,276,255	41,630,262	175,768,807	-0.1%
Change	3.2%	3.7%	-4.0%	-1.9%	-0.1%	

Table 3.20

Kenai Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	20,450,801	29,181,304	55,990,061	26,557,331	132,179,497	
1997	22,999,598	39,319,510	58,166,504	39,034,011	159,519,623	20.7%
1998	32,711,421	39,769,783	51,916,105	35,651,924	160,049,233	0.3%
1999	24,126,000	30,699,979	57,320,534	34,232,514	146,379,027	-8.5%
2000	30,088,063	34,610,658	52,871,203	38,346,414	155,916,338	6.5%
2001	34,529,045	41,685,265	56,748,686	40,419,503	173,382,499	11.2%
2002*	31,569,136	33,193,774	44,298,770	33,555,786	142,617,466	-17.7%
2003	30,944,257	37,404,497	49,798,580	43,420,366	161,567,700	13.3%
2004	31,526,513	44,124,301	57,817,669	134,429,830	267,898,313	65.8%
2005	46,033,388	65,025,221	69,642,606	139,542,683	320,243,898	19.5%
2006	30,883,425	68,181,789	76,321,274	124,904,961	300,291,449	-6.2%
2007	62,364,572	68,863,530	104,439,452	117,812,142	353,479,696	17.7%
2008	72,612,681	101,720,255	130,114,480	127,337,656	431,785,072	22.2%
2009	38,635,613	58,520,790	69,441,148	48,398,498	214,996,049	-50.2%
Change	-46.8%	-42.5%	-46.6%	-62.0%	-50.2%	

Table 3.21

Kenai Construction Permits

Kenai 4th Quarter Permit VALUES by Type - 2003-2009 - in								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	779,000	482,000	946,000	1,334,000	0	730,875	250,000	NA
Residential Alter/Add	183,000	27,000	78,500	26,700	32,700	182,000	46,680	-74.4%
Commercial New	253,000	0	128,000	375,000	0	60,000	0	NA
Commercial Alter/Add	1,240,500	76,400	67,500	52,200	407,000	493,000	220,000	0.0%
Total	2,455,500	585,400	1,220,000	1,787,900	439,700	1,465,875	516,680	-64.8%
Annual Change		-76.2%	108.4%	46.5%	-75.4%	233.4%	-64.8%	

Table 3.22

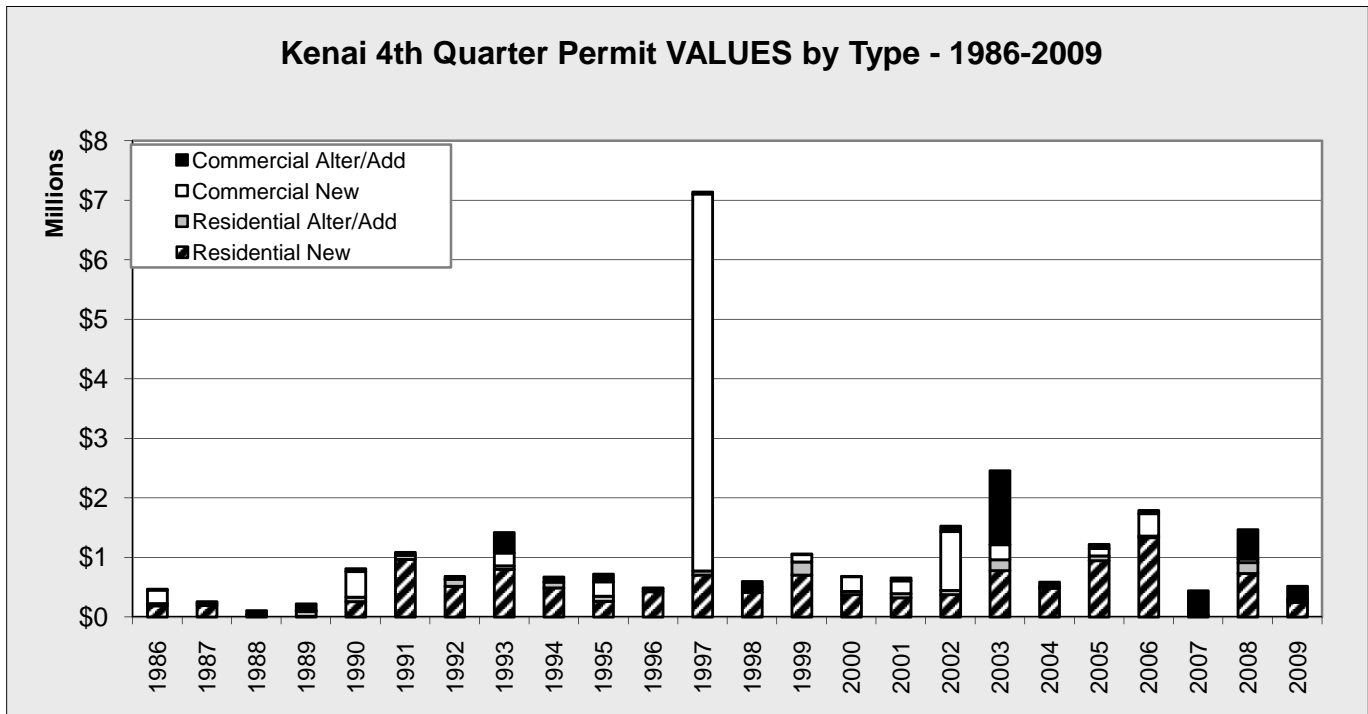


Chart 3.15

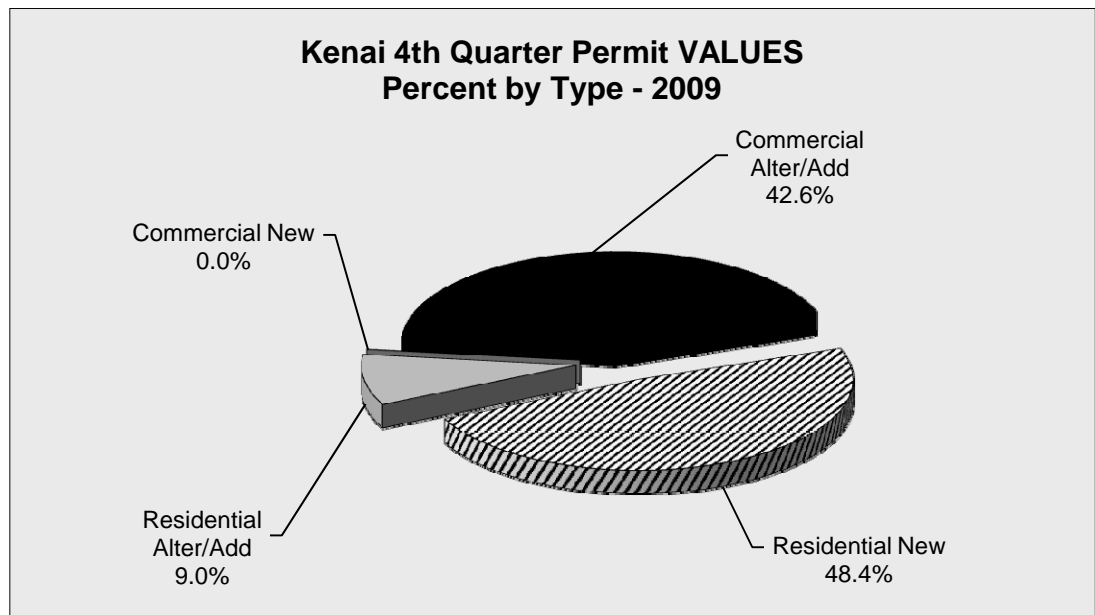


Chart 3.16

Kenai Construction Permits

Kenai 4th Quarter Permit VOLUME by Type - 2003-2009								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	6	4	5	5	0	4	1	NA
Residential Alter/Add	5	4	4	4	7	5	8	60.0%
Commercial New	2	0	1	1	0	1	0	NA
Commercial Alter/Add	8	6	4	4	7	5	7	40.0%
Total	21	14	14	14	14	15	16	6.7%
Annual Change		-33.3%	0.0%	0.0%	0.0%	7.1%	6.7%	

Table 3.23

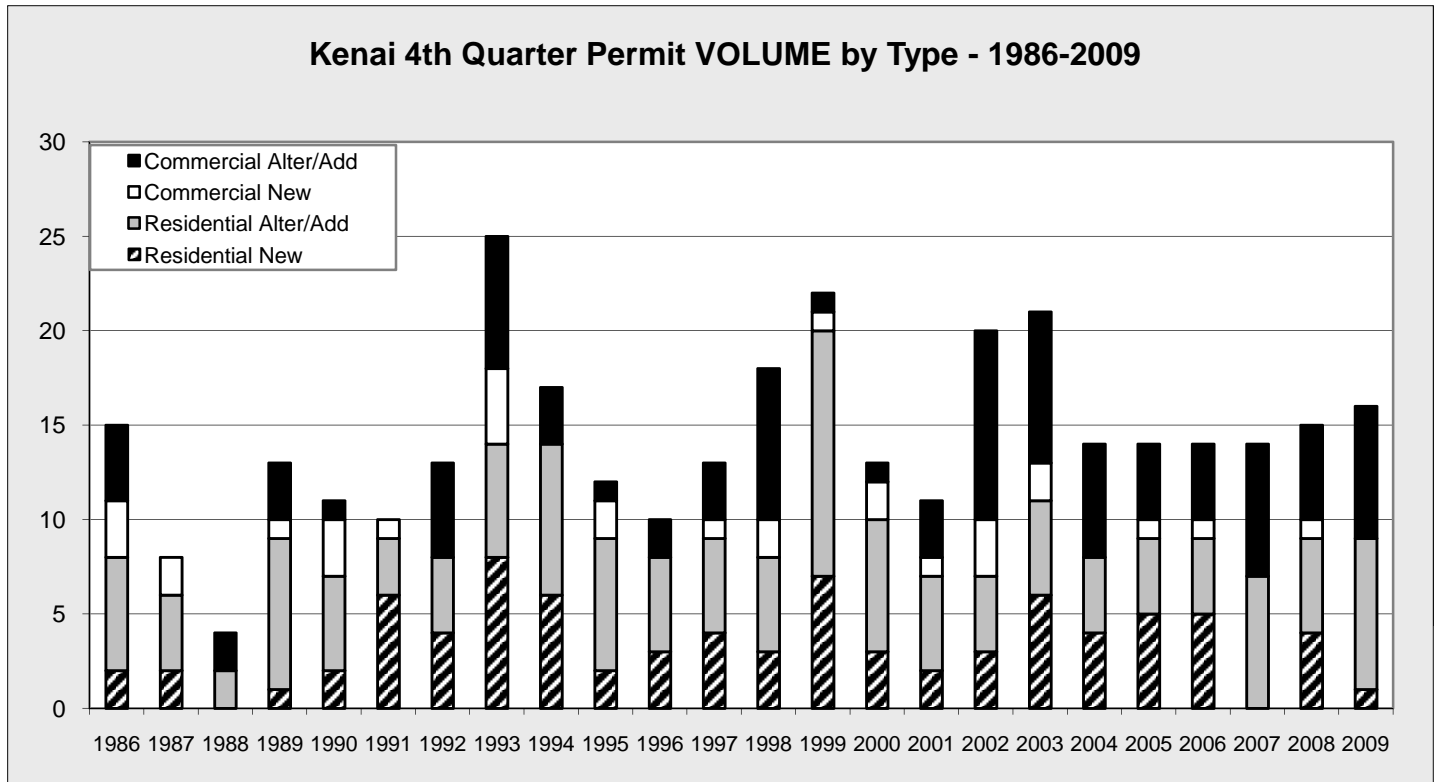


Chart 3.17

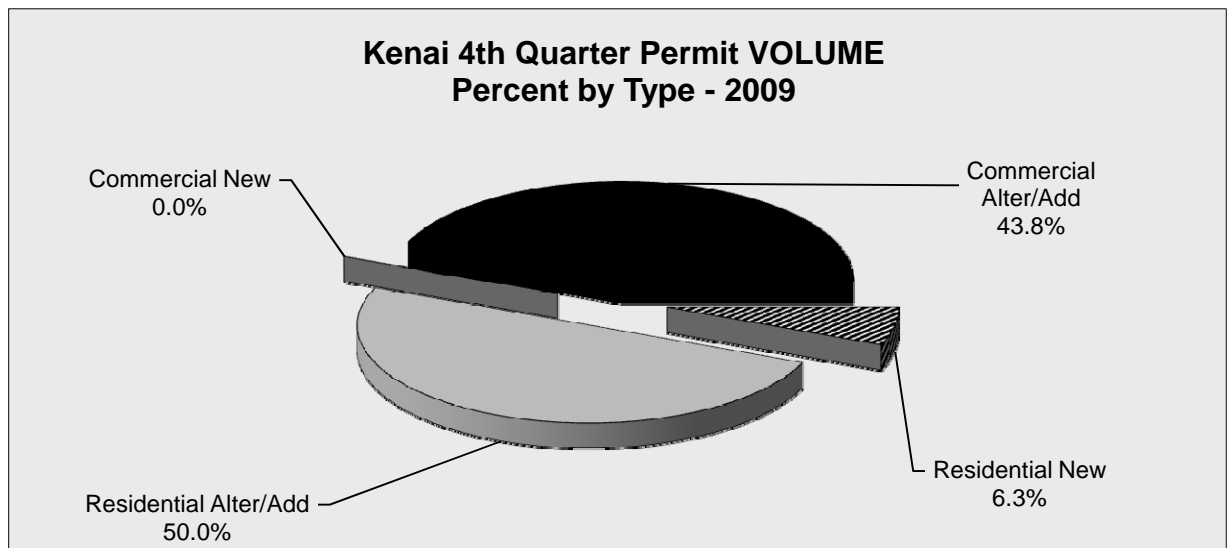


Chart 3.18

Kenai Construction Permits

Kenai Annual Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	3,282,000	3,058,500	4,373,500	7,419,500	5,708,500	5,061,375	2,361,400	-53.3%
Residential Alter/Add	882,050	400,150	650,900	628,554	1,501,300	821,400	652,880	-20.5%
Commercial New	304,000	331,000	1,173,000	610,000	7,364,000	37,071,100	2,165,200	-94.2%
Commercial Alter/Add	5,973,750	996,900	2,040,500	2,418,100	7,824,200	3,532,500	1,724,365	-51.2%
Total	10,441,800	4,786,550	8,237,900	11,076,154	22,398,000	46,486,375	6,903,845	-85.1%
Annual Change		-54.2%	72.1%	34.5%	102.2%	107.5%	-85.1%	

Table 3.24

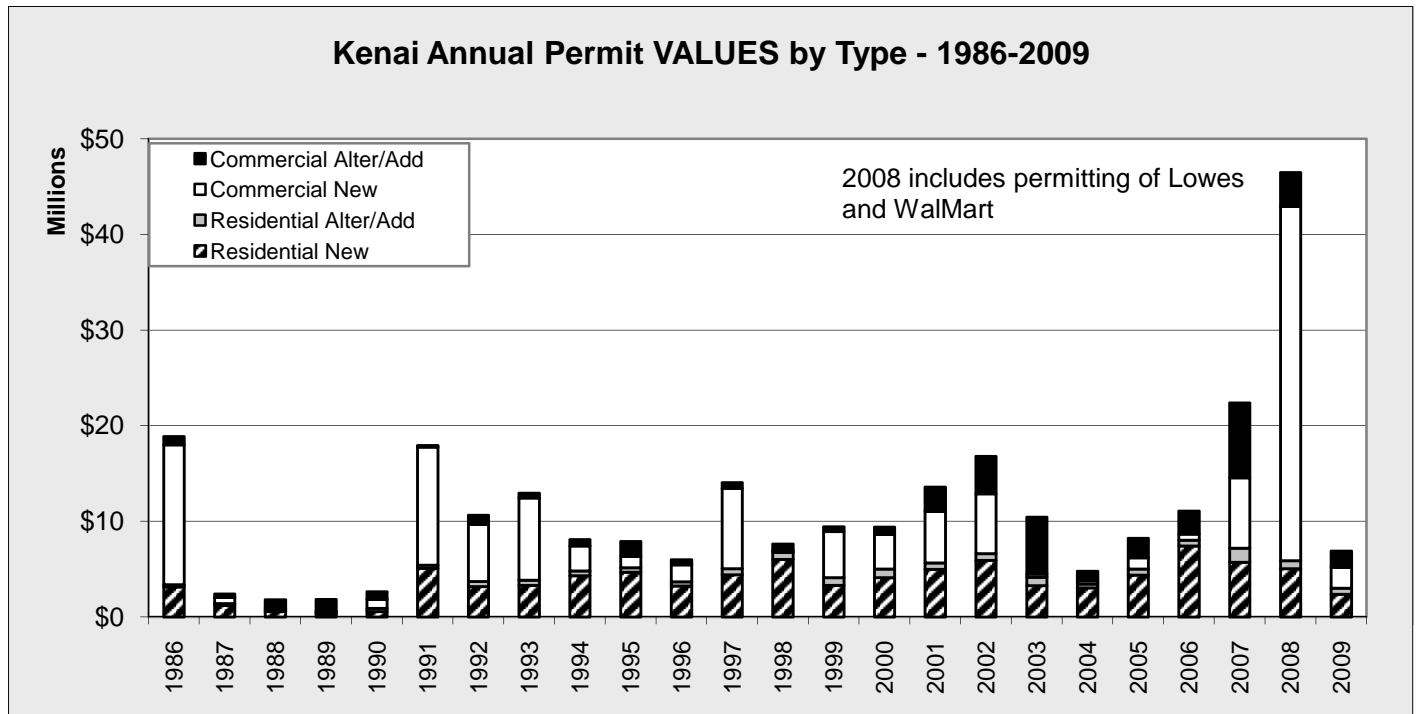


Chart 3.19

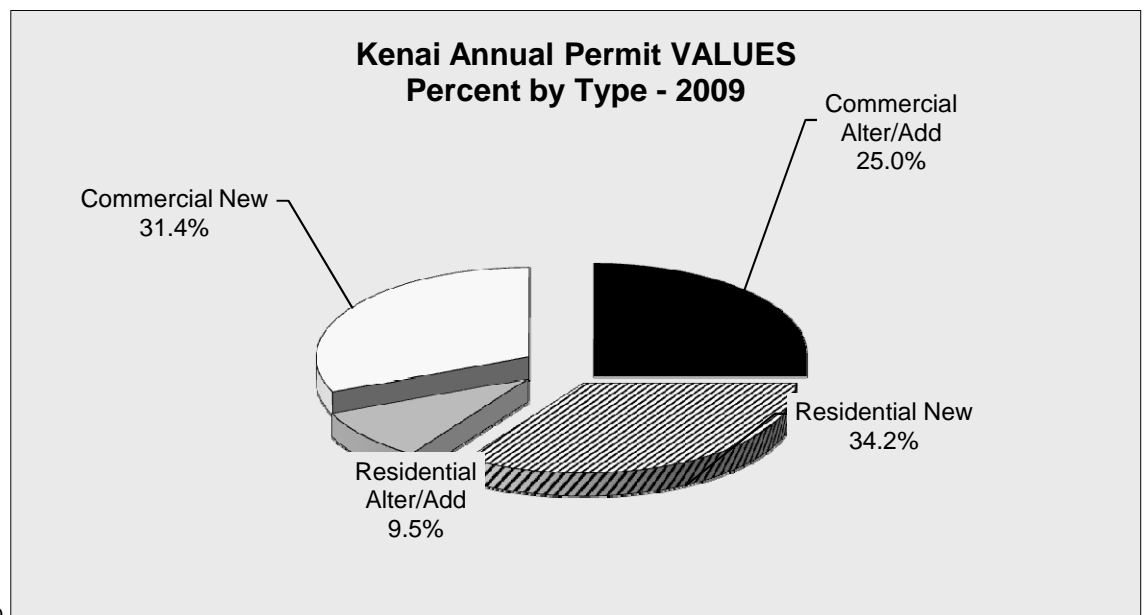


Chart 3.20

Kenai Construction Permits

Kenai Annual Permit VOLUME by Type - 2003-2009								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	22	20	24	37	33	25	16	-36.0%
Residential Alter/Add	44	25	36	39	51	45	41	-8.9%
Commercial New	4	3	4	3	6	7	6	-14.3%
Commercial Alter/Add	44	31	26	34	22	37	30	-18.9%
Total	114	79	90	113	112	114	93	-18.4%
Annual Change		-30.7%	13.9%	25.6%	-0.9%	1.8%	-18.4%	

Table 3.25

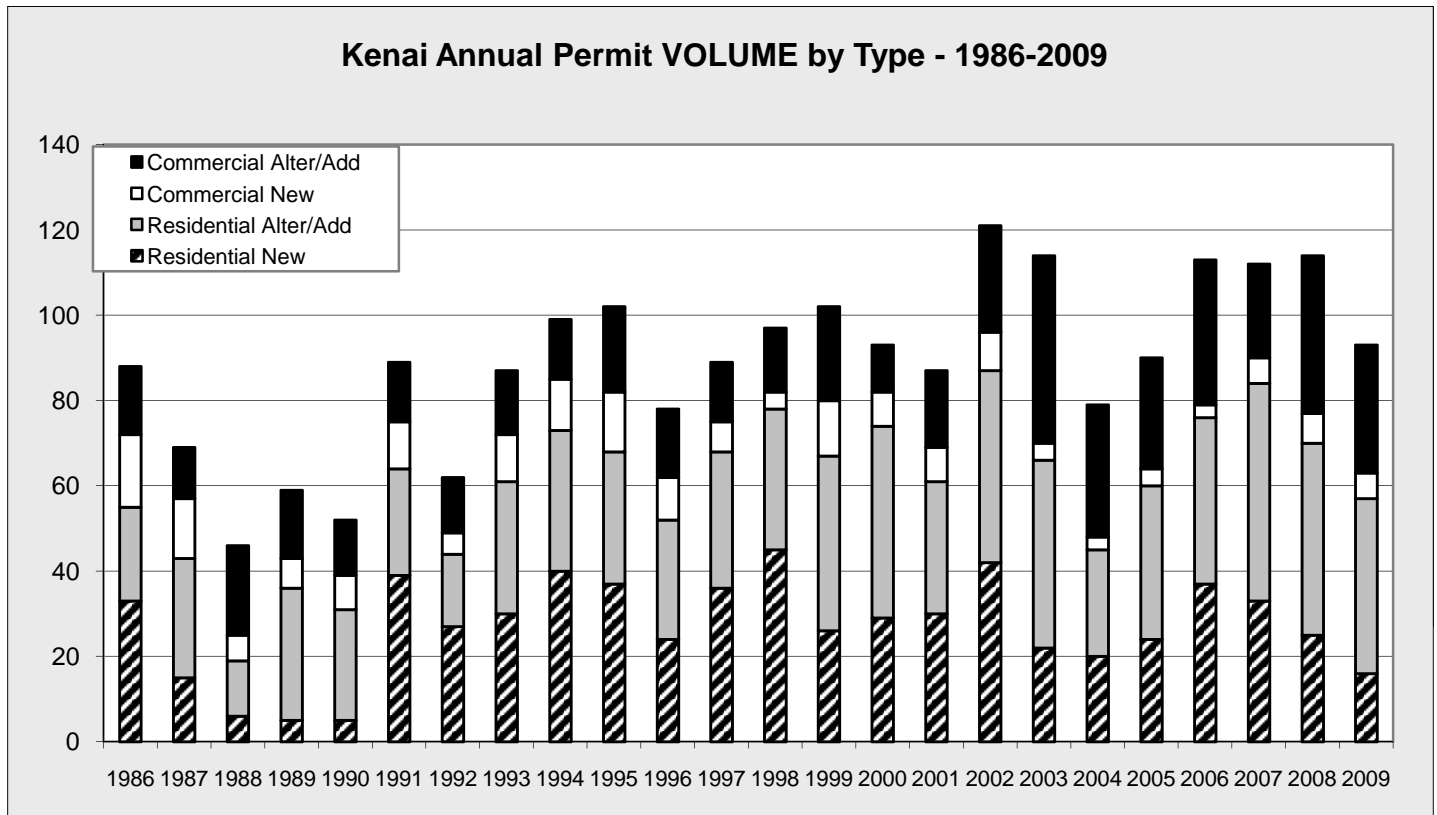


Chart 3.21

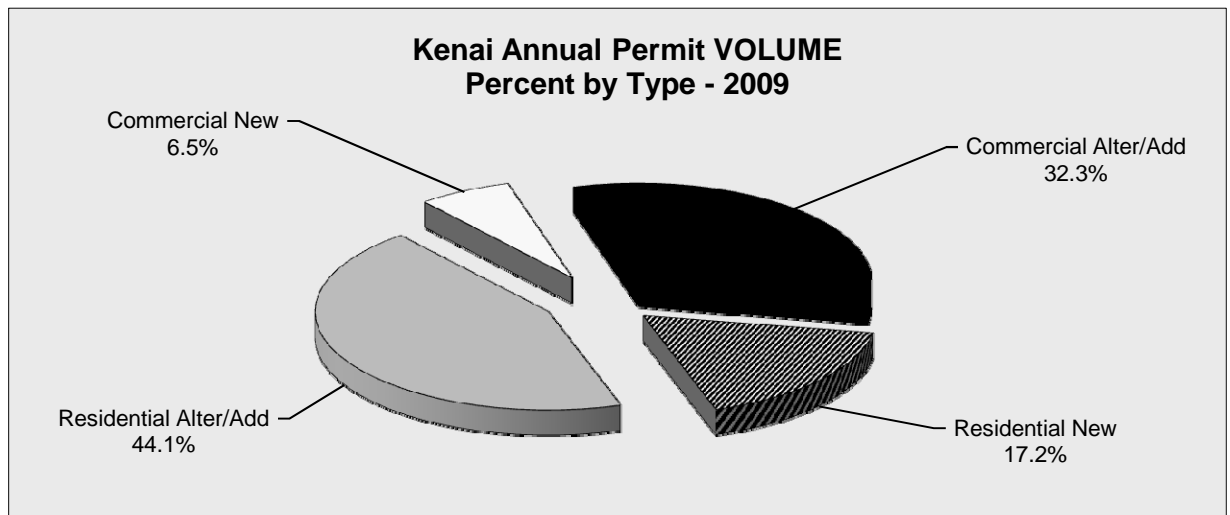


Chart 3.22

Kenai Construction Permits

Kenai Annual Permit VALUE by Type by Quarter - 2002-2009 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Residential - New	279,000	2,362,000	2,899,000	377,000	5,917,000
Residential - Add/Alter	28,000	323,100	302,400	70,000	723,500
Commercial - New	3,579,200	1,480,000	212,000	990,000	6,261,200
Commercial - Add/Alter	2,000	404,300	3,400,600	90,800	3,897,700
TOTAL	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
2003					
Residential - New	0	1,943,000	560,000	779,000	3,282,000
Residential - Add/Alter	15,000	515,200	168,850	183,000	882,050
Commercial - New	0	0	51,000	253,000	304,000
Commercial - Add/Alter	1,542,600	270,150	2,920,500	1,240,500	5,973,750
TOTAL	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
2004					
Residential - New	300,000	1,079,000	1,197,500	482,000	3,058,500
Residential - Add/Alter	12,000	52,200	308,950	27,000	400,150
Commercial - New	0	81,000	250,000	0	331,000
Commercial - Add/Alter	0	685,200	235,300	76,400	996,900
TOTAL	312,000	1,897,400	1,991,750	585,400	4,786,550
2005					
Residential - New	0	1,883,500	1,544,000	946,000	4,373,500
Residential - Add/Alter	134,500	131,300	306,600	78,500	650,900
Commercial - New	0	45,000	1,000,000	128,000	1,173,000
Commercial - Add/Alter	291,000	497,500	1,184,500	67,500	2,040,500
TOTAL	425,500	2,557,300	4,035,100	1,220,000	8,237,900
2006					
Residential - New	378,000	3,383,000	2,324,500	1,334,000	7,419,500
Residential - Add/Alter	34,000	305,700	262,154	26,700	628,554
Commercial - New	0	60,000	175,000	375,000	610,000
Commercial - Add/Alter	351,500	408,400	1,606,000	52,200	2,418,100
TOTAL	763,500	4,157,100	4,367,654	1,787,900	11,076,154
2007					
Residential - New	527,000	3,934,500	1,247,000	0	5,708,500
Residential - Add/Alter	144,000	706,900	617,700	32,700	1,501,300
Commercial - New	0	889,000	6,475,000	0	7,364,000
Commercial - Add/Alter	98,500	637,700	6,681,000	407,000	7,824,200
TOTAL	769,500	6,168,100	15,020,700	439,700	22,398,000
2008					
Residential - New	0	2,432,000	1,898,500	730,875	5,061,375
Residential - Add/Alter	65,000	309,300	265,100	182,000	821,400
Commercial - New	0	14,746,100	22,265,000	60,000	37,071,100
Commercial - Add/Alter	998,300	1,493,500	547,700	493,000	3,532,500
TOTAL	1,063,300	18,980,900	24,976,300	1,465,875	46,486,375
2009					
Residential - New	0	1,421,400	690,000	250,000	2,361,400
Residential - Add/Alter	134,500	130,700	341,000	46,680	652,880
Commercial - New	75,000	1,288,200	802,000	0	2,165,200
Commercial - Add/Alter	283,500	372,970	847,895	220,000	1,724,365
TOTAL	493,000	3,213,270	2,680,895	516,680	6,903,845

Table 3.26

Kenai Construction Permits

Kenai Annual Permit VOLUME by Type by Quarter - 2002-2009					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Residential - New	2	18	19	3	42
Residential - Add/Alter	1	14	26	4	45
Commercial - New	1	3	2	3	9
Commercial - Add/Alter	1	2	12	10	25
TOTAL	5	37	59	20	121
2003					
Residential - New	0	13	3	6	22
Residential - Add/Alter	1	16	22	5	44
Commercial - New	0	0	2	2	4
Commercial - Add/Alter	7	11	18	8	44
TOTAL	8	40	45	21	114
2004					
Residential - New	3	5	8	4	20
Residential - Add/Alter	1	8	12	4	25
Commercial - New	0	2	1	0	3
Commercial - Add/Alter	0	15	10	6	31
TOTAL	4	30	31	14	79
2005					
Residential - New	0	11	8	5	24
Residential - Add/Alter	7	11	14	4	36
Commercial - New	0	2	1	1	4
Commercial - Add/Alter	3	9	10	4	26
TOTAL	10	33	33	14	90
2006					
Residential - New	2	16	14	5	37
Residential - Add/Alter	3	16	16	4	39
Commercial - New	0	1	1	1	3
Commercial - Add/Alter	9	9	12	4	34
TOTAL	14	42	43	14	113
2007					
Residential - New	4	17	12	0	33
Residential - Add/Alter	5	15	24	7	51
Commercial - New	0	2	4	0	6
Commercial - Add/Alter	2	9	4	7	22
TOTAL	11	43	44	14	112
2008					
Residential - New	0	10	11	4	25
Residential - Add/Alter	3	17	20	5	45
Commercial - New	0	3	3	1	7
Commercial - Add/Alter	9	15	8	5	37
TOTAL	12	45	42	15	114
2009					
Residential - New	0	10	5	1	16
Residential - Add/Alter	4	13	16	8	41
Commercial - New	1	3	2	0	6
Commercial - Add/Alter	2	14	7	7	30
TOTAL	7	40	30	16	93

Table 3.27

SELDOVIA

Seldovia Sales

Seldovia Fourth Quarter GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	0	0	0.0%	0
SALES	195,211	172,271	170,254	200,053	305,659	305,888	0.1%	229
CONST	706,248	130,496	156,311	1,852,198	782,433	837,990	7.1%	55,557
PROP	1,428,624	135,368	63,355	58,943	31,096	53,281	71.3%	22,185
TOUR	158,101	114,688	139,161	177,373	14,268	14,875	4.3%	607
SERV	78,896	98,867	97,459	151,394	193,025	121,757	-36.9%	-71,268
PROF	64,997	13,056	115,693	144,461	8,857	17,865	101.7%	9,008
UTIL	80,244	92,681	121,920	113,235	149,667	119,715	-20.0%	-29,952
MANU	2,667	902	0	2,589	17,684	0	-100.0%	-17,684
TRAN	0	5,730	6,215	7,741	450	6,835	1418.9%	6,385
WHLS	356,839	365,097	389,339	563,842	475,252	458,569	-3.5%	-16,683
GOV	72,220	84,519	87,497	79,905	97,313	119,414	22.7%	22,101
TOTAL	3,144,047	1,213,675	1,347,204	3,351,734	2,075,704	2,056,189	-0.9%	-19,515

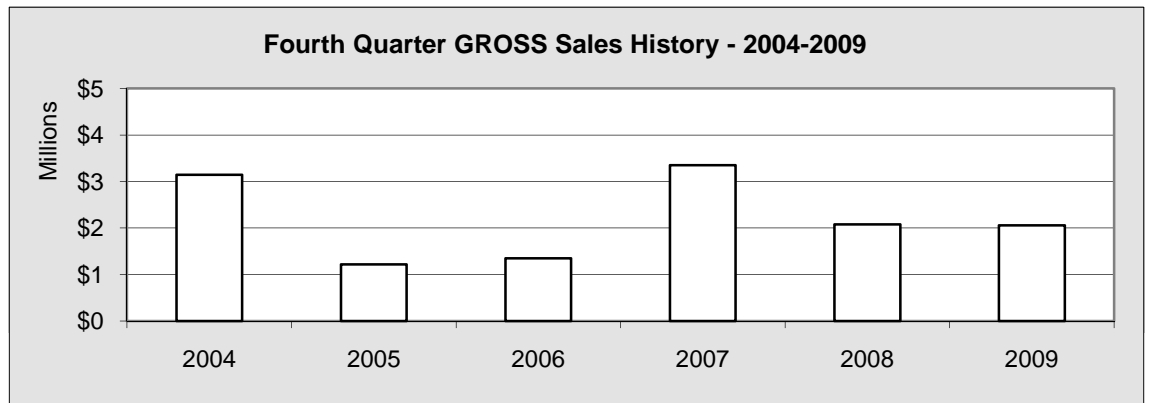
Table 4.1

For complete listing of Lines of Business, see page 11

Fourth Quarter GROSS Sales History	
2004	3,144,047
2005	1,213,675
2006	1,347,204
2007	3,351,734
2008	2,075,704
2009	2,056,189

Table 4.2

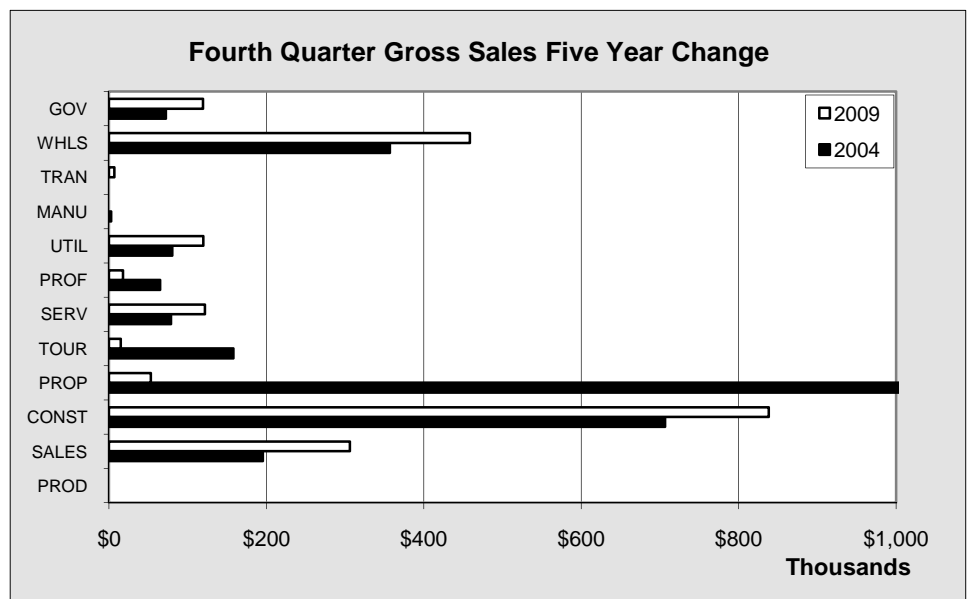
Chart 4.1



Five Year Change Fourth Quarter GROSS Sales		
	2004	2009
PROD	0	0
SALES	195,211	305,888
CONST	706,248	837,990
PROP	1,428,624	53,281
TOUR	158,101	14,875
SERV	78,896	121,757
PROF	64,997	17,865
UTIL	80,244	119,715
MANU	2,667	0
TRAN	0	6,835
WHLS	356,839	458,569
GOV	72,220	119,414
TOTAL	3,144,047	2,056,189

Table 4.3

Chart 4.2



Seldovia Sales

Seldovia Fourth Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	0	0	0.0%	0
SALES	163,534	150,159	150,789	179,849	275,210	292,160	6.2%	16,950
CONST	6,350	9,132	7,079	17,941	15,181	5,672	-62.6%	-9,509
PROP	24,742	12,436	37,667	19,467	25,462	28,971	13.8%	3,509
TOUR	146,946	101,588	110,318	158,641	4,944	10,528	112.9%	5,584
SERV	55,498	74,243	73,256	83,572	160,192	81,986	-48.8%	-78,206
PROF	6,973	8,659	20,167	8,188	5,653	10,120	79.0%	4,467
UTIL	43,696	54,603	70,390	64,014	79,195	63,606	-19.7%	-15,589
MANU	2,079	102	0	1,057	520	0	-100.0%	-520
TRAN	0	130	239	0	0	0	0.0%	0
WHLS	184,328	198,130	188,842	247,292	239,474	217,288	-9.3%	-22,186
GOV	63,713	50,964	53,075	52,194	51,402	58,092	13.0%	6,690
TOTAL	697,859	660,146	711,822	832,215	857,233	768,423	-10.4%	-88,810

Table 4.4

For complete listing of Lines of Business, see page 11

Fourth Quarter TAXABLE Sales	
2004	697,859
2005	660,146
2006	711,822
2007	832,215
2008	857,233
2009	768,423

Table 4.5

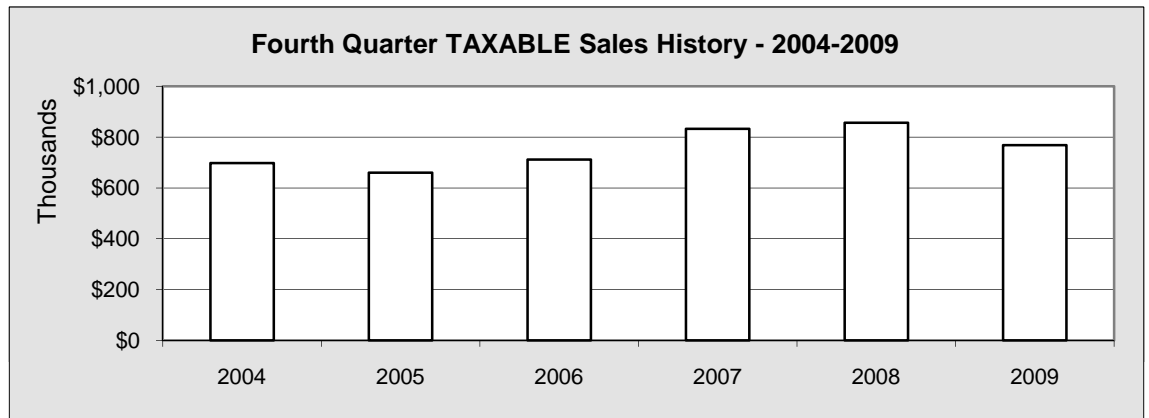
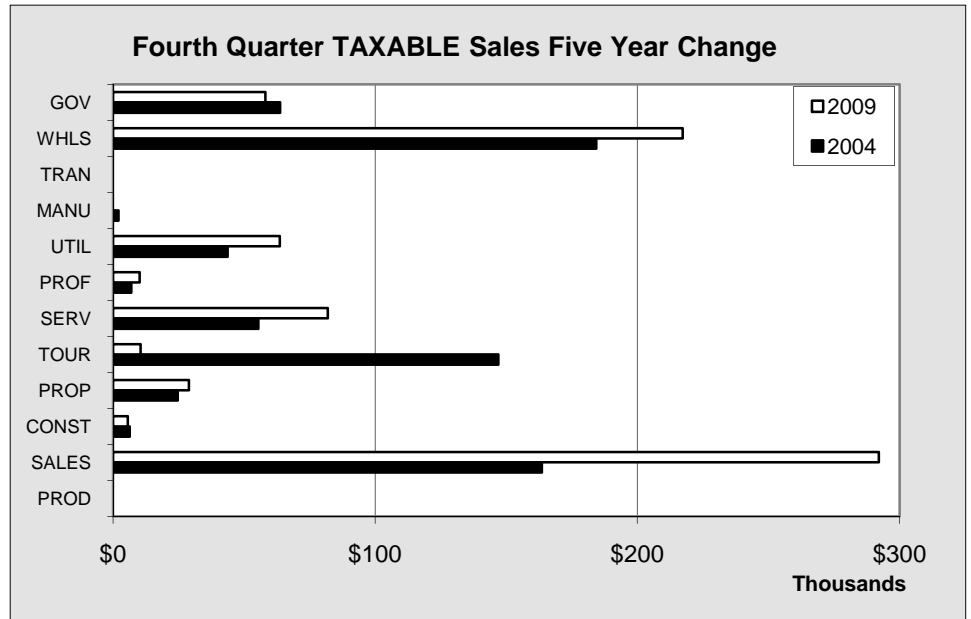


Chart 4.3

Five Year Change Fourth Quarter TAXABLE Sales		
LOB	2004	2009
PROD	0	0
SALES	163,534	292,160
CONST	6,350	5,672
PROP	24,742	28,971
TOUR	146,946	10,528
SERV	55,498	81,986
PROF	6,973	10,120
UTIL	43,696	63,606
MANU	2,079	0
TRAN	0	0
WHLS	184,328	217,288
GOV	63,713	58,092
TOTAL	697,859	768,423

Table 4.6

Chart 4.4



Seldovia Sales

Seldovia Annual GROSS Sales by Line of Business - 2004-2009 - in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	0	17	5,674	0	-100.0%	-5,674
SALES	996,391	864,093	847,735	992,497	1,682,204	1,344,022	-20.1%	-338,182
CONST	2,431,728	1,482,392	1,030,138	2,962,633	1,723,873	1,584,277	-8.1%	-139,596
PROP	1,463,127	807,564	1,316,210	107,803	126,064	95,110	-24.6%	-30,954
TOUR	1,040,760	1,125,917	1,289,981	1,548,344	1,168,012	451,713	-61.3%	-716,299
SERV	344,487	349,754	406,193	671,443	669,621	446,298	-33.4%	-223,323
PROF	92,455	41,328	156,476	435,582	86,228	64,016	-25.8%	-22,212
UTIL	329,763	371,471	434,916	458,186	506,228	562,464	11.1%	56,236
MANU	23,842	24,294	12,259	11,163	31,677	1,092	-96.6%	-30,585
TRAN	0	7,314	69,793	19,151	8,374	14,065	68.0%	5,691
WHLS	1,306,023	1,486,381	1,598,598	1,921,275	2,086,580	1,845,656	-11.5%	-240,924
GOV	301,255	310,771	402,424	367,721	436,246	562,549	29.0%	126,303
TOTAL	8,329,831	6,871,279	7,564,723	9,495,815	8,530,781	6,971,262	-18.3%	-1,559,519

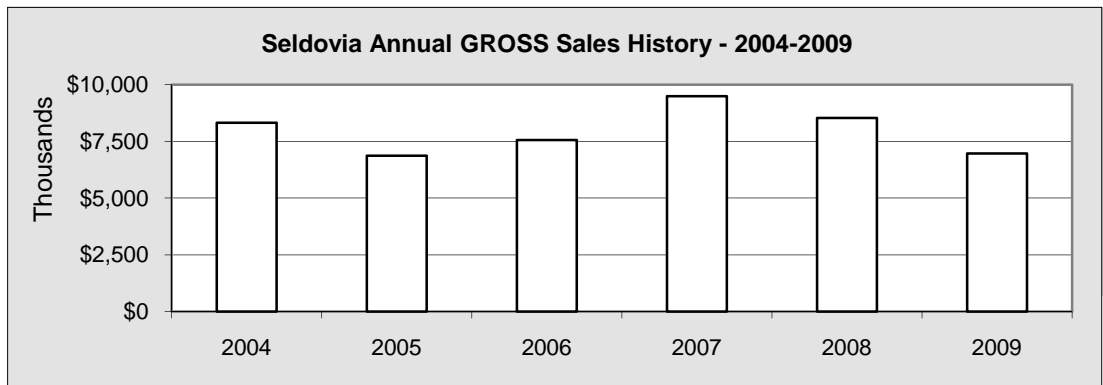
Table 4.7

For complete listing of Lines of Business, see page 11

Seldovia Annual GROSS Sales	
2004	8,329,831
2005	6,871,279
2006	7,564,723
2007	9,495,815
2008	8,530,781
2009	6,971,262

Table 4.8

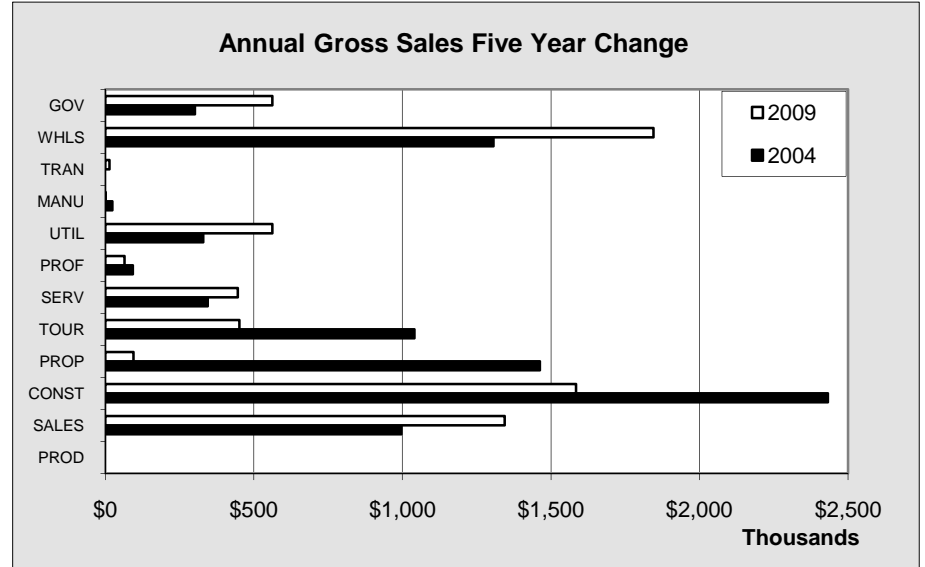
Chart 4.5



Five Year Change Annual GROSS Sales		
LOB	2004	2009
PROD	0	0
SALES	996,391	1,344,022
CONST	2,431,728	1,584,277
PROP	1,463,127	95,110
TOUR	1,040,760	451,713
SERV	344,487	446,298
PROF	92,455	64,016
UTIL	329,763	562,464
MANU	23,842	1,092
TRAN	0	14,065
WHLS	1,306,023	1,845,656
GOV	301,255	562,549
TOTAL	8,329,831	6,971,262

Table 4.9

Chart 4.6



Seldovia Sales

Seldovia Annual TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	0	16	1,000	0	-100.0%	-1,000
SALES	861,880	765,273	749,570	896,419	1,574,800	1,272,035	-19.2%	-302,765
CONST	26,204	29,768	34,880	40,834	58,927	30,933	-47.5%	-27,994
PROP	50,572	46,686	68,365	43,656	67,958	57,389	-15.6%	-10,569
TOUR	895,481	936,237	1,030,719	1,225,230	1,053,131	379,425	-64.0%	-673,706
SERV	231,604	239,046	278,269	459,263	461,563	295,541	-36.0%	-166,022
PROF	23,318	24,178	49,089	45,326	36,711	36,669	-0.1%	-42
UTIL	195,100	217,984	252,209	265,598	278,893	301,077	8.0%	22,184
MANU	8,636	8,788	3,230	3,849	6,015	863	-85.7%	-5,152
TRAN	0	1,216	1,962	1,061	1,415	710	-49.8%	-705
WHLS	856,967	880,245	930,613	1,055,721	1,168,921	1,036,965	-11.3%	-131,956
GOV	236,550	231,559	272,173	280,755	295,542	285,646	-3.3%	-9,896
TOTAL	3,386,312	3,380,980	3,671,079	4,317,728	5,004,876	3,697,253	-26.1%	-1,307,623

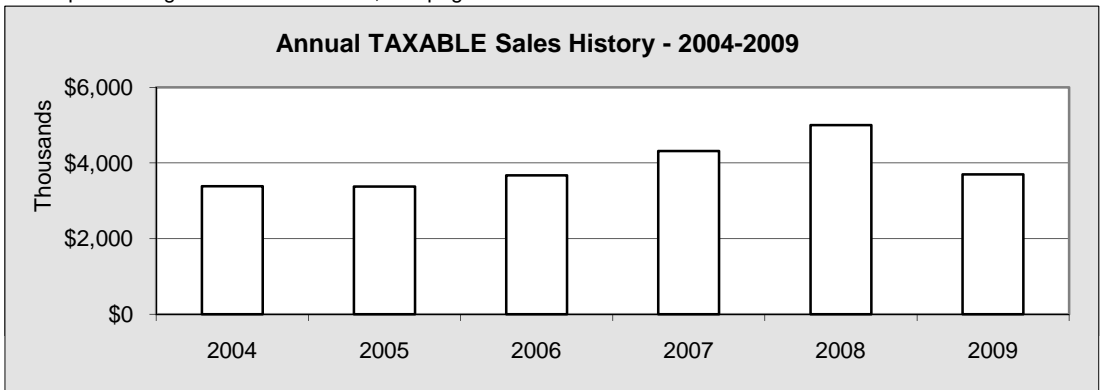
Table 4.10

For complete listing of Lines of Business, see page 11

Annual TAXABLE Sales History	
2004	3,386,312
2005	3,380,980
2006	3,671,079
2007	4,317,728
2008	5,004,876
2009	3,697,253

Table 4.11

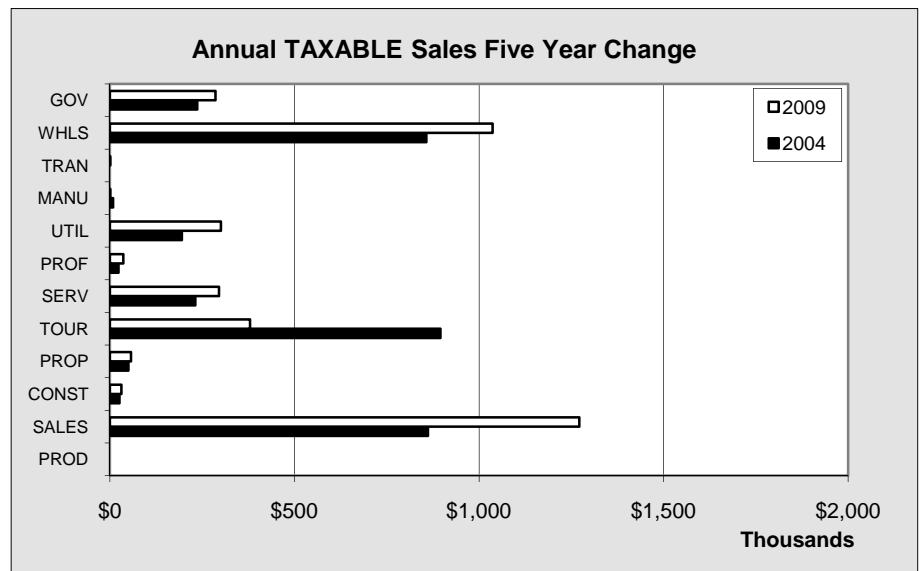
Chart 4.7



Five Year Change Annual TAXABLE Sales		
LOB	2004	2009
PROD	0	0
SALES	861,880	1,272,035
CONST	26,204	30,933
PROP	50,572	57,389
TOUR	895,481	379,425
SERV	231,604	295,541
PROF	23,318	36,669
UTIL	195,100	301,077
MANU	8,636	863
TRAN	0	710
WHLS	856,967	1,036,965
GOV	236,550	285,646
TOTAL	3,386,312	3,697,253

Table 4.12

Chart 4.8



Seldovia Sales

Seldovia GROSS Sales by Line of Business by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	0	0	0
Sales	245,120	331,951	461,063	305,888	1,344,022
Construction	128,613	167,711	449,963	837,990	1,584,277
Property	16,834	15,792	9,203	53,281	95,110
Tourism	48,671	161,641	226,526	14,875	451,713
Services	103,289	116,516	104,736	121,757	446,298
Professional	12,545	16,289	17,317	17,865	64,016
Utility	181,713	134,021	127,015	119,715	562,464
Manufacturing	243	285	564	0	1,092
Transportation & Warehousing	2,253	3,977	1,000	6,835	14,065
Wholesale	480,518	453,848	452,721	458,569	1,845,656
Government	156,157	135,630	151,348	119,414	562,549
TOTAL	1,375,956	1,537,661	2,001,456	2,056,189	6,971,262

Table 4.13

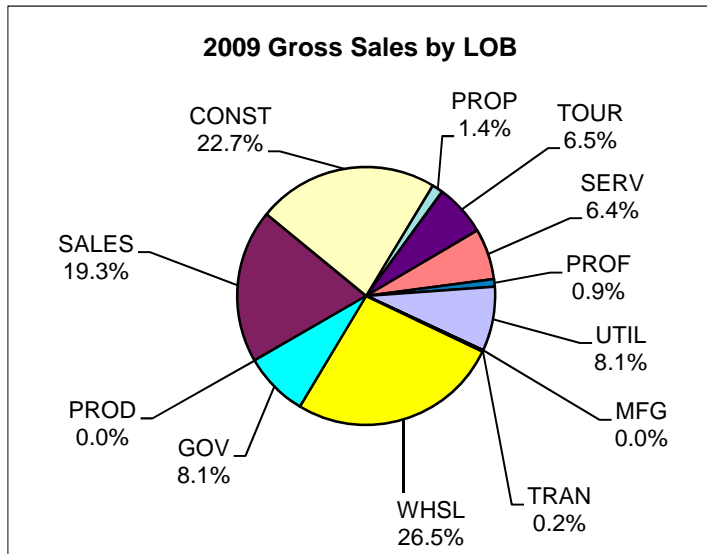


Chart 4.9

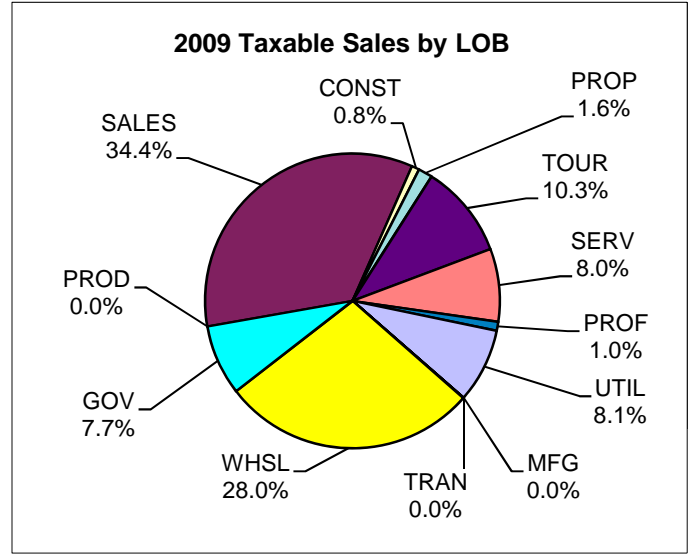


Chart 4.10

Seldovia TAXABLE Sales by Line of Business by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	0	0	0
Sales	228,453	310,973	440,449	292,160	1,272,035
Construction	7,456	4,980	12,825	5,672	30,933
Property	12,073	9,121	7,224	28,971	57,389
Tourism	45,803	132,430	190,664	10,528	379,425
Services	61,642	76,473	75,440	81,986	295,541
Professional	5,133	7,959	13,457	10,120	36,669
Utility	92,054	70,529	74,888	63,606	301,077
Manufacturing	243	102	518	0	863
Transportation & Warehousing	0	590	120	0	710
Wholesale	220,346	283,057	316,274	217,288	1,036,965
Government	103,489	61,791	62,274	58,092	285,646
TOTAL	776,692	958,005	1,194,133	768,423	3,697,253

Table 4.14

Seldovia Sales

Seldovia GROSS Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	5,674	0	5,674
Sales	264,462	512,656	599,427	305,659	1,682,204
Construction	192,856	413,111	335,473	782,433	1,723,873
Property	19,351	38,899	36,718	31,096	126,064
Tourism	115,750	682,168	355,826	14,268	1,168,012
Services	124,481	136,079	216,036	193,025	669,621
Professional	46,815	10,105	20,451	8,857	86,228
Utility	122,500	120,070	113,991	149,667	506,228
Manufacturing	5,008	2,236	6,749	17,684	31,677
Transportation & Warehousing	0	1,629	6,295	450	8,374
Wholesale	485,090	567,188	559,050	475,252	2,086,580
Government	139,938	107,524	91,471	97,313	436,246
TOTAL	1,516,251	2,591,665	2,347,161	2,075,704	8,530,781

Table 4.15

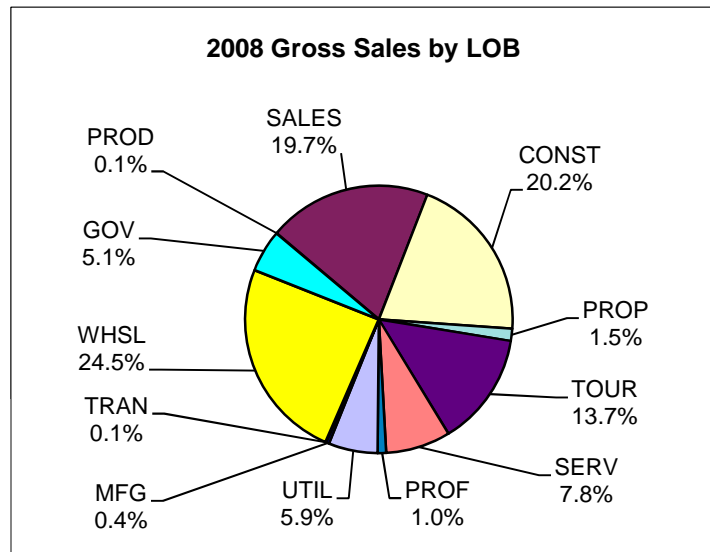


Chart 4.11

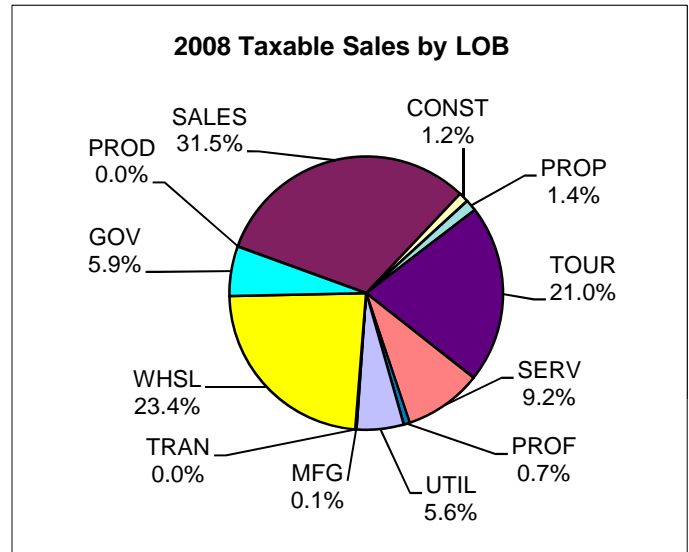


Chart 4.12

Seldovia TAXABLE Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	1,000	0	1,000
Sales	243,606	479,332	576,652	275,210	1,574,800
Construction	4,582	15,615	23,549	15,181	58,927
Property	8,758	12,425	21,313	25,462	67,958
Tourism	103,934	635,922	308,331	4,944	1,053,131
Services	63,346	74,669	163,356	160,192	461,563
Professional	5,314	8,769	16,975	5,653	36,711
Utility	66,209	64,635	68,854	79,195	278,893
Manufacturing	500	1,328	3,667	520	6,015
Transportation & Warehousing	0	0	1,415	0	1,415
Wholesale	247,597	311,100	370,750	239,474	1,168,921
Government	106,386	59,596	78,158	51,402	295,542
TOTAL	850,232	1,663,391	1,634,020	857,233	5,004,876

Table 4.16

Seldovia Sales

Seldovia GROSS Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	16	1	0	0	17
Sales	167,414	276,990	348,040	200,053	992,497
Construction	129,681	816,559	164,195	1,852,198	2,962,633
Property	24,309	13,260	11,291	58,943	107,803
Tourism	330,041	447,339	593,591	177,373	1,548,344
Services	90,387	204,058	225,604	151,394	671,443
Professional	51,036	139,361	100,724	144,461	435,582
Utility	125,641	101,555	117,755	113,235	458,186
Manufacturing	684	1,602	6,288	2,589	11,163
Transportation & Warehousing	237	10,325	848	7,741	19,151
Wholesale	415,748	463,239	478,446	563,842	1,921,275
Government	127,330	76,504	83,982	79,905	367,721
TOTAL	1,462,524	2,550,793	2,130,764	3,351,734	9,495,815

Table 4.17

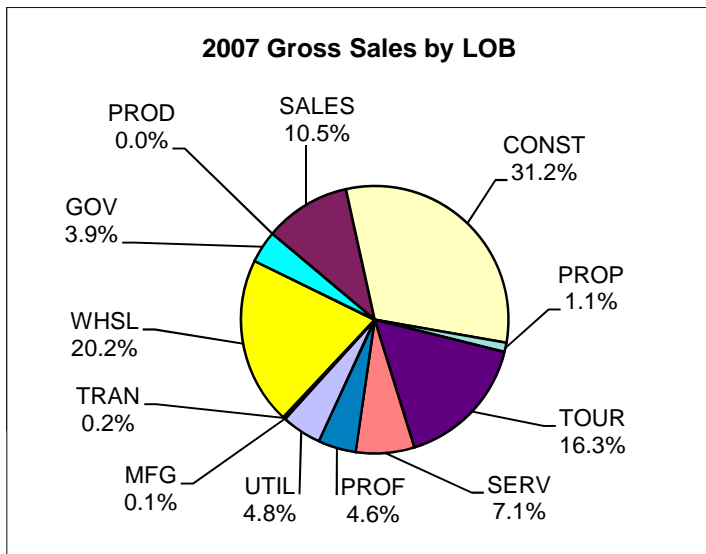


Chart 4.13

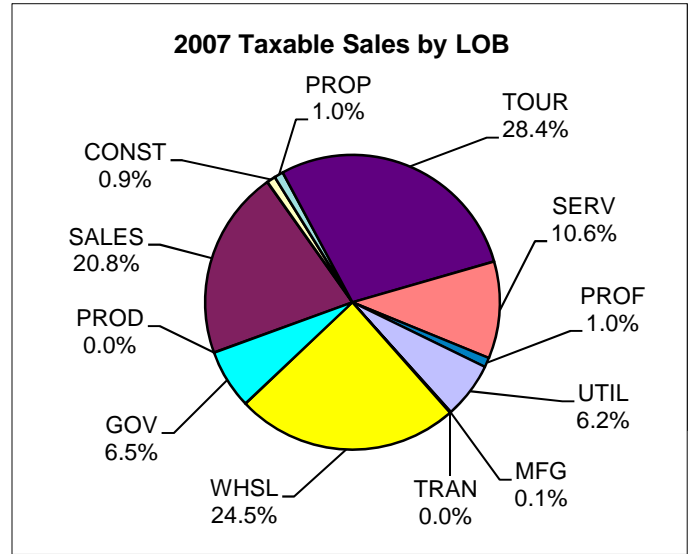


Chart 4.13

Seldovia TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	16	0	0	0	16
Sales	147,999	252,567	316,004	179,849	896,419
Construction	7,431	7,079	8,383	17,941	40,834
Property	9,367	6,831	7,991	19,467	43,656
Tourism	120,309	402,587	543,693	158,641	1,225,230
Services	64,111	134,883	176,697	83,572	459,263
Professional	7,782	12,399	16,957	8,188	45,326
Utility	70,415	58,972	72,197	64,014	265,598
Manufacturing	619	500	1,673	1,057	3,849
Transportation & Warehousing	237	467	357	0	1,061
Wholesale	221,229	287,048	300,152	247,292	1,055,721
Government	106,286	57,503	64,772	52,194	280,755
TOTAL	755,801	1,220,836	1,508,876	832,215	4,317,728

Table 4.18

Seldovia Sales

Seldovia Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	864,931	1,406,053	2,438,766	1,020,242	5,729,992	
1997	895,150	1,362,360	1,636,472	879,273	4,773,255	-16.7%
1998	935,674	1,331,163	1,584,201	872,701	4,723,739	-1.0%
1999	908,058	1,388,188	1,707,186	841,338	4,844,770	2.6%
2000	1,150,692	1,526,900	1,693,636	896,097	5,267,325	8.7%
2001	898,811	1,473,305	1,957,554	919,801	5,249,471	-0.3%
2002	1,011,712	1,155,055	1,694,174	956,936	4,817,877	-8.2%
2003	847,005	1,629,455	2,833,785	1,949,309	7,259,554	50.7%
2004	1,405,047	1,971,670	1,809,067	3,144,047	8,329,831	14.7%
2005	1,261,735	2,120,534	2,275,335	1,213,675	6,871,279	-17.5%
2006	1,517,120	2,170,811	2,529,588	1,347,204	7,564,723	10.1%
2007	1,462,524	2,550,793	2,130,764	3,351,734	9,495,815	25.5%
2008	1,516,251	2,591,665	2,347,161	2,075,704	8,530,781	-10.2%
2009	1,375,956	1,537,661	2,001,456	2,056,189	6,971,262	-18.3%
Change	-9.3%	-40.7%	-14.7%	-0.9%	-18.3%	

Table 4.19

Seldovia Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	578,650	996,975	1,184,616	670,068	3,430,309	
1997	549,337	1,001,066	1,199,774	585,846	3,336,023	-2.7%
1998	529,660	1,000,949	1,251,027	616,657	3,398,293	1.9%
1999	569,438	915,962	1,144,627	599,222	3,229,249	-5.0%
2000	569,093	1,018,255	1,241,108	589,667	3,418,123	5.8%
2001	583,555	956,033	1,207,525	612,166	3,359,279	-1.7%
2002	573,624	898,830	1,191,989	607,946	3,272,389	-2.6%
2003	598,970	962,966	1,140,319	674,689	3,376,944	3.2%
2004	566,726	939,589	1,182,138	697,859	3,386,312	0.3%
2005	573,017	932,141	1,215,676	660,146	3,380,980	-0.2%
2006	636,694	974,499	1,348,064	711,822	3,671,079	8.6%
2007	755,801	1,220,836	1,508,876	832,215	4,317,728	17.6%
2008	850,232	1,663,391	1,634,020	857,233	5,004,876	15.9%
2009	776,692	958,005	1,194,133	768,423	3,697,253	-26.1%
Change	-8.6%	-42.4%	-26.9%	-10.4%	-26.1%	

Table 4.20

Seldovia Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	286,281	409,078	1,254,150	350,174	2,299,683	
1997	345,813	361,294	436,698	293,427	1,437,232	-37.5%
1998	406,014	330,214	333,174	256,044	1,325,446	-7.8%
1999	338,620	472,226	562,559	242,116	1,615,521	21.9%
2000	581,599	508,645	452,528	306,430	1,849,202	14.5%
2001	315,256	517,272	750,029	307,635	1,890,192	2.2%
2002	438,088	256,225	502,185	348,990	1,545,488	-18.2%
2003	248,035	666,489	1,693,466	1,274,620	3,882,610	151.2%
2004	838,321	1,032,081	626,929	2,446,188	4,943,519	27.3%
2005	688,718	1,188,393	1,059,659	553,529	3,490,299	-29.4%
2006	880,426	1,196,312	1,181,524	635,382	3,893,644	11.6%
2007	706,723	1,329,957	621,888	2,519,519	5,178,087	33.0%
2008	666,019	928,274	713,141	1,218,471	3,525,905	-31.9%
2009	599,264	579,656	807,323	1,287,766	3,274,009	-7.1%
Change	-10.0%	-37.6%	13.2%	5.7%	-7.1%	

Table 4.21

Seldovia Construction Permits

Seldovia 4th Quarter Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	26,000	0	0	0	0	0	0	0.0%
Residential Alter/Add	3,000	0	0	0	1,000	10,000	0	-100.0%
Commercial New	7,500	0	0	0	0	0	0	0.0%
Commercial Alter/Add	0	0	500	18,000	0	0	0	0.0%
Total	36,500	0	500	18,000	1,000	10,000	0	-100.0%
Annual Change		-100.0%	N/A	3500.0%	-94.4%	900.0%	-100.0%	

Table 4.22

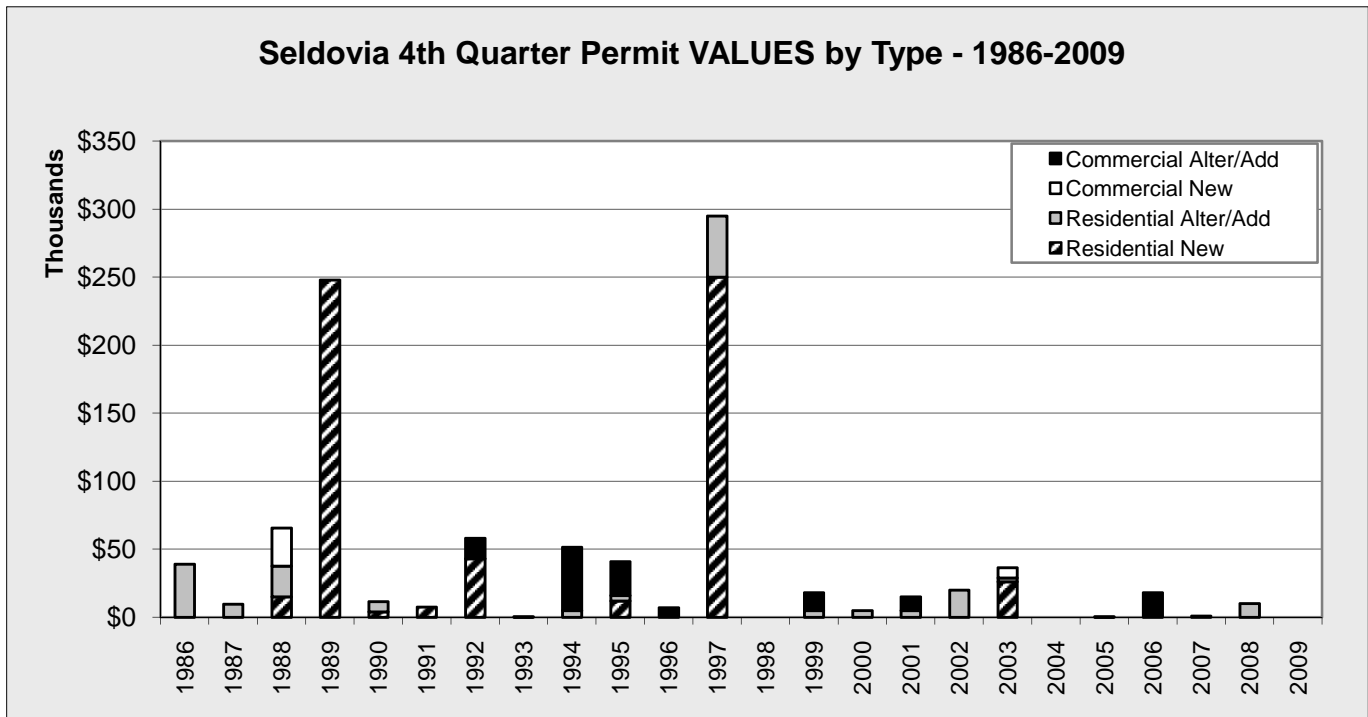


Chart 4.15

No 4th Quarter Activity to Generate Chart

Chart 4.16

Seldovia Construction Permits

Seldovia 4th Quarter Permit VOLUME by Type - 2003-2009								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	2	0	0	0	0	2	4	0.0%
Residential Alter/Add	1	0	0	0	1	3	3	0.0%
Commercial New	1	0	0	0	0	0	0	0.0%
Commercial Alter/Add	0	0	1	1	0	2	0	0.0%
Total	4	0	1	1	1	7	7	0.0%
Annual Change		-100.0%	NA	NA	0.0%	600.0%	0.0%	

Table 4.23

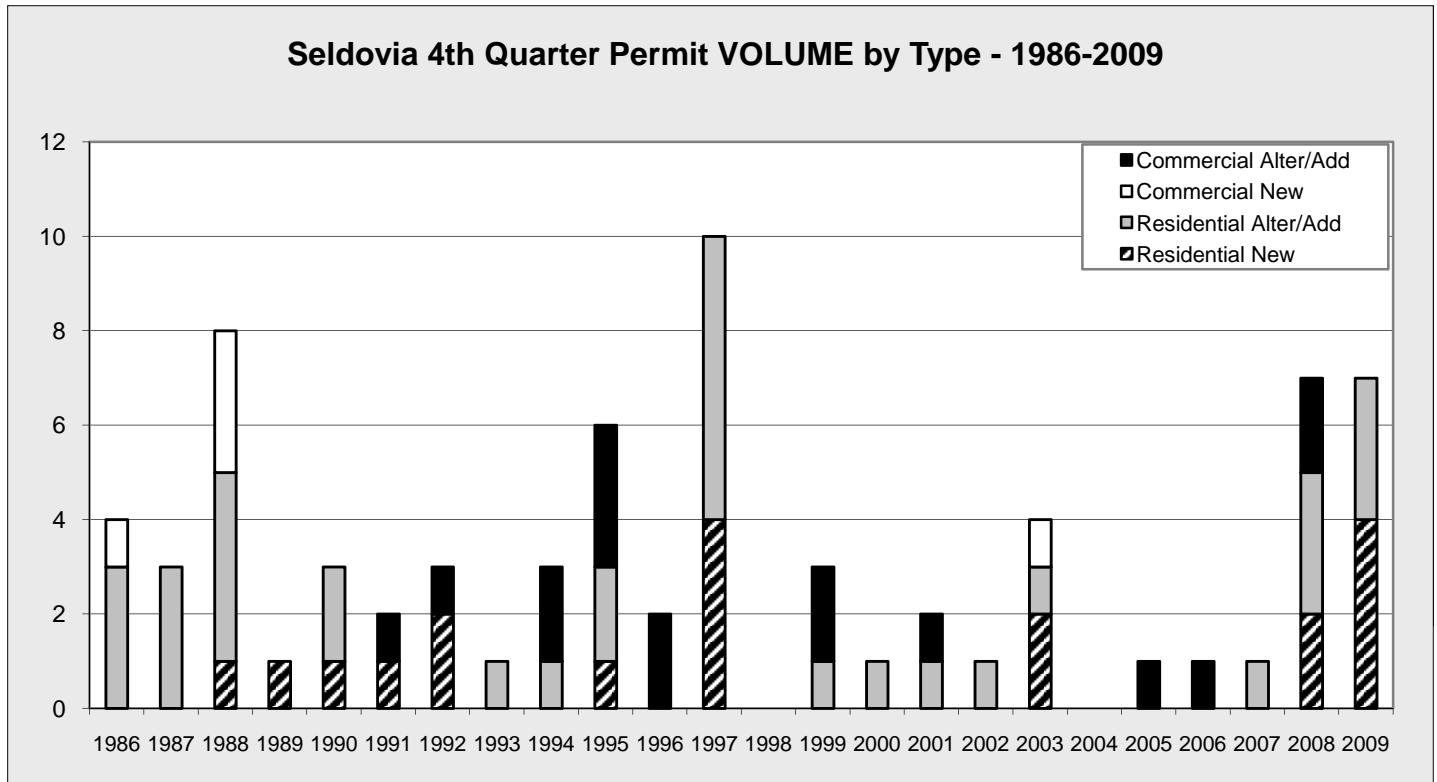


Chart 4.16

No 4th Quarter Activity to Generate Chart

Chart 4.18

Seldovia Construction Permits

Seldovia Annual Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	176,000	170,000	300,000	85,000	252,000	350,000	299,000	-14.6%
Residential Alter/Add	34,000	6,200	49,000	32,000	61,800	24,500	7,500	-69.4%
Commercial New	1,692,500	0	8,000	0	2,000	3,000	0	-100.0%
Commercial Alter/Add	0	0	155,000	18,000	28,000	5,000	0	-100.0%
Total	1,902,500	176,200	512,000	135,000	343,800	382,500	306,500	-19.9%
Annual Change		-90.7%	190.6%	-73.6%	154.7%	11.3%	-19.9%	

Table 4.24

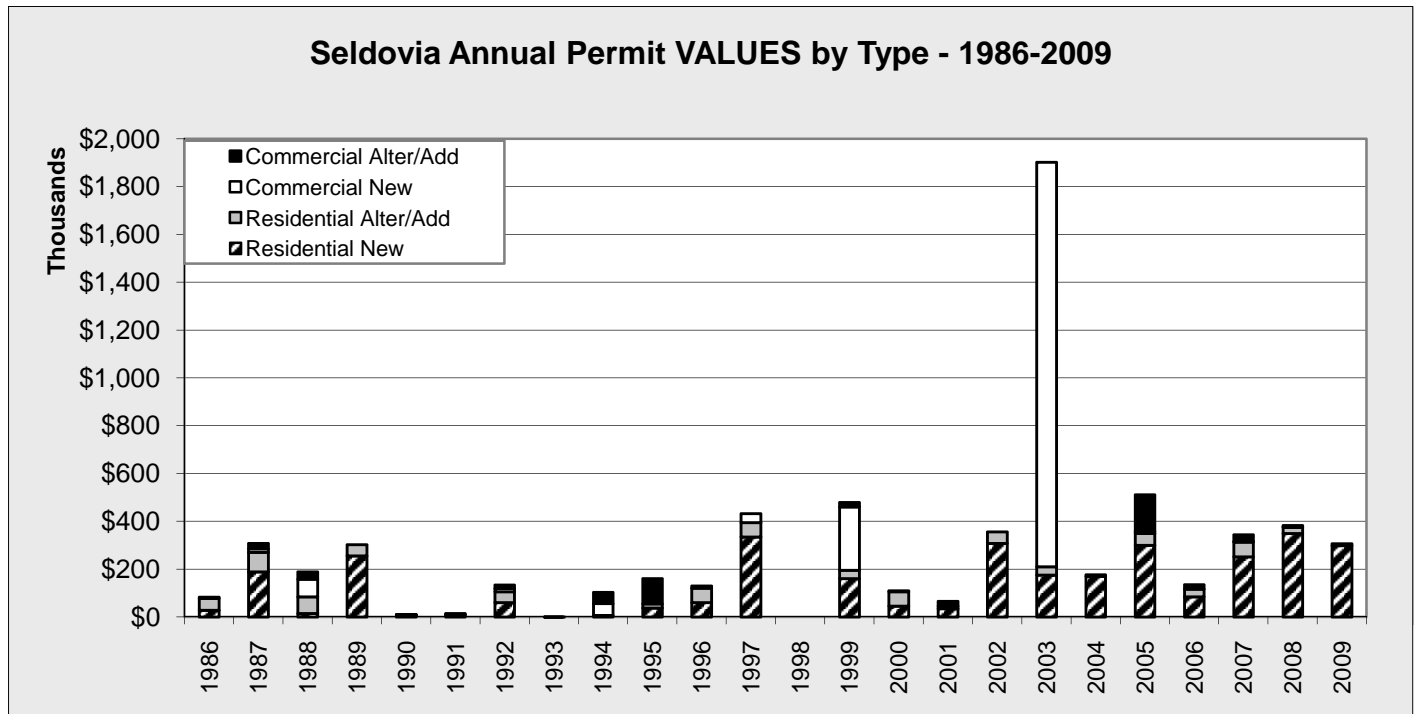


Chart 4.17

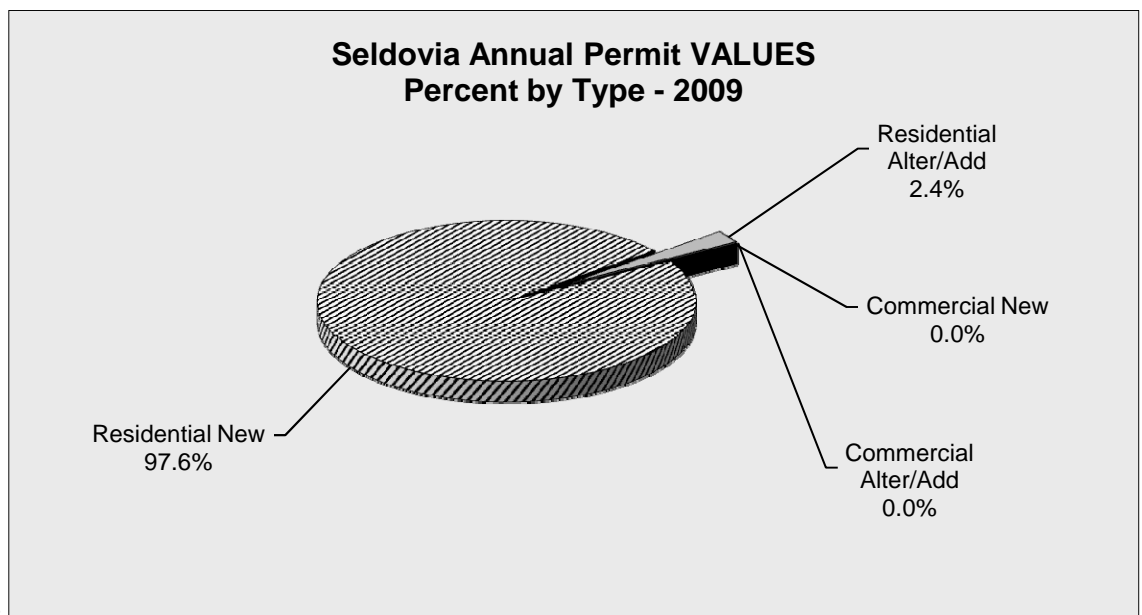


Chart 4.18

Seldovia Construction Permits

Seldovia Annual Permit VOLUME by Type - 2003-2009								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	3	2	2	3	4	2	4	100.0%
Residential Alter/Add	4	2	3	3	10	3	3	0.0%
Commercial New	4	0	1	0	1	0	0	N/A
Commercial Alter/Add	1	0	4	2	3	2	0	-100.0%
Total	12	4	10	8	18	7	7	0.0%
Annual Change		-66.7%	150.0%	-20.0%	125.0%	-61.1%	0.0%	

Table 4.25

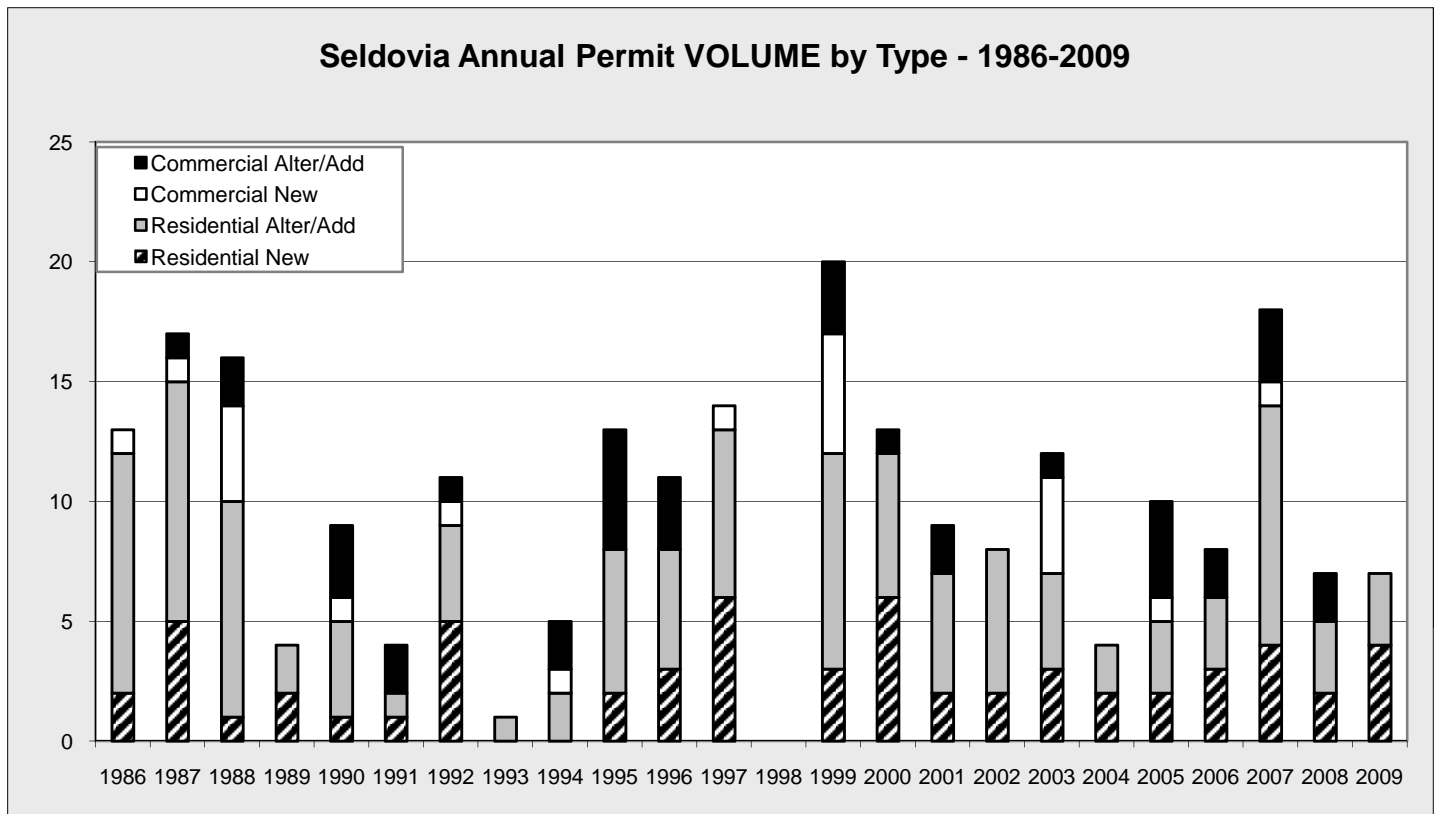


Chart 4.19

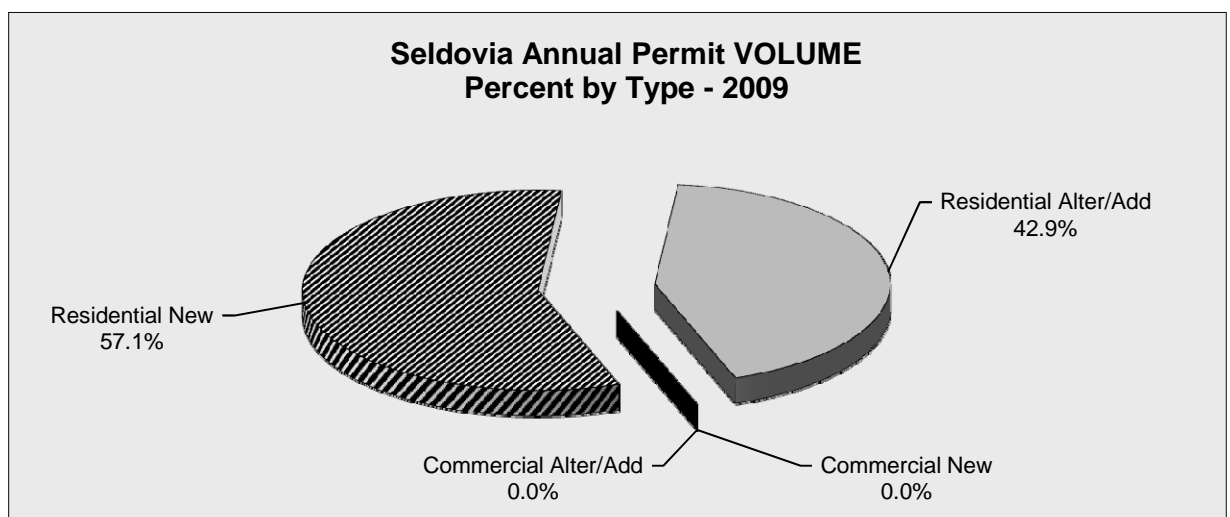


Chart 4.20

Seldovia Construction Permits

Seldovia Annual Permit VALUE by Type by Quarter - 2002-2009 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Residential - New	0	0	308,000	0	308,000
Residential - Add/Alter	10,000	8,000	10,500	20,000	48,500
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	10,000	8,000	318,500	20,000	356,500
2003					
Residential - New	0	0	150,000	26,000	176,000
Residential - Add/Alter	31,000	0	0	3,000	34,000
Commercial - New	0	0	1,685,000	7,500	1,692,500
Commercial - Add/Alter	0	0	0	0	0
TOTAL	31,000	0	1,835,000	36,500	1,902,500
2004					
Residential - New	20,000	150,000	0	0	170,000
Residential - Add/Alter	0	6,200	0	0	6,200
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	20,000	156,200	0	0	176,200
2005					
Residential - New	0	300,000	0	0	300,000
Residential - Add/Alter	15,000	4,000	30,000	0	49,000
Commercial - New	0	8,000	0	0	8,000
Commercial - Add/Alter	0	154,000	500	500	155,000
TOTAL	15,000	466,000	30,500	500	512,000
2006					
Residential - New	30,000	55,000	0	0	85,000
Residential - Add/Alter	0	32,000	0	0	32,000
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	18,000	18,000
TOTAL	30,000	87,000	0	18,000	135,000
2007					
Residential - New	0	227,000	25,000	0	252,000
Residential - Add/Alter	15,000	30,000	15,800	1,000	61,800
Commercial - New	0	2,000	0	0	2,000
Commercial - Add/Alter	0	8,000	20,000	0	28,000
TOTAL	15,000	267,000	60,800	1,000	343,800
2008					
Residential - New	0	0	350,000	0	350,000
Residential - Add/Alter	12,000	2,500	0	10,000	24,500
Commercial - New	0	0	3,000	0	3,000
Commercial - Add/Alter	0	5,000	0	0	5,000
TOTAL	12,000	7,500	353,000	10,000	382,500
2009					
Residential - New	0	265,000	34,000	0	299,000
Residential - Add/Alter	0	7,500	0	0	7,500
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	272,500	34,000	0	306,500

Table 4.26

Seldovia Construction Permits

Seldovia Annual Permit VOLUME by Type by Quarter - 2002-2009					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Residential - New	0	0	2	0	2
Residential - Add/Alter	1	2	2	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	2	4	1	8
2003					
Residential - New	0	0	1	2	3
Residential - Add/Alter	3	0	0	1	4
Commercial - New	0	0	3	1	4
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	0	5	4	12
2004					
Residential - New	1	1	0	0	2
Residential - Add/Alter	0	2	0	0	2
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	3	0	0	4
2005					
Residential - New	0	2	0	0	2
Residential - Add/Alter	1	1	1	0	3
Commercial - New	0	1	0	0	1
Commercial - Add/Alter	0	2	1	1	4
TOTAL	1	6	2	1	10
2006					
Residential - New	1	2	0	0	3
Residential - Add/Alter	0	3	0	0	3
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	1	0	1	2
TOTAL	1	6	0	1	8
2007					
Residential - New	0	3	1	0	4
Residential - Add/Alter	1	4	4	1	10
Commercial - New	0	1	0	0	1
Commercial - Add/Alter	0	1	2	0	3
TOTAL	1	9	7	1	18
2008					
Residential - New	0	0	2	0	2
Residential - Add/Alter	1	1	0	1	3
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	1	1	0	2
TOTAL	1	2	3	1	7
2009					
Residential - New	0	1	3	0	4
Residential - Add/Alter	0	3	0	0	3
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	0	4	3	0	7

Table 4.27

SEWARD

Seward Sales

Seward Fourth Quarter GROSS Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	35,416	0	48,714	22,331	0	0	N/A	0
SALES	6,319,248	6,967,267	7,570,055	8,037,200	8,898,311	9,067,676	1.9%	169,365
CONST	16,439,744	8,040,970	20,646,981	7,100,187	12,659,525	9,597,571	-24.2%	-3,061,954
PROP	1,835,051	2,867,171	2,080,121	1,911,523	2,034,871	2,186,274	7.4%	151,403
TOUR	2,243,854	2,263,482	2,199,001	2,257,049	1,673,410	1,614,166	-3.5%	-59,244
SERV	1,782,019	1,823,172	1,988,097	2,132,837	1,841,720	1,825,902	-0.9%	-15,818
PROF	2,059,288	1,913,831	1,828,168	1,738,095	1,864,509	2,331,294	25.0%	466,785
UTIL	702,113	821,296	1,055,935	1,053,832	1,261,345	1,525,297	20.9%	263,952
MANU	1,386,538	2,641,730	2,152,379	2,885,198	1,740,649	2,575,729	48.0%	835,080
TRAN	599,721	624,022	531,208	807,754	523,843	190,096	-63.7%	-333,747
WHLS	3,472,231	4,601,966	8,103,644	4,769,707	4,195,736	3,413,406	-18.6%	-782,330
GOV	1,487,599	1,648,774	1,766,151	1,932,654	2,114,626	2,037,502	-3.6%	-77,124
TOTAL	38,362,822	34,213,681	49,970,454	34,648,367	38,808,545	36,364,913	-6.3%	-2,443,632

Table 5.1

For complete listing of Lines of Business, see page 11

Fourth Quarter GROSS Sales	
2004	38,362,822
2005	34,213,681
2006	49,970,454
2007	34,648,367
2008	38,808,545
2009	36,364,913

Table 5.2

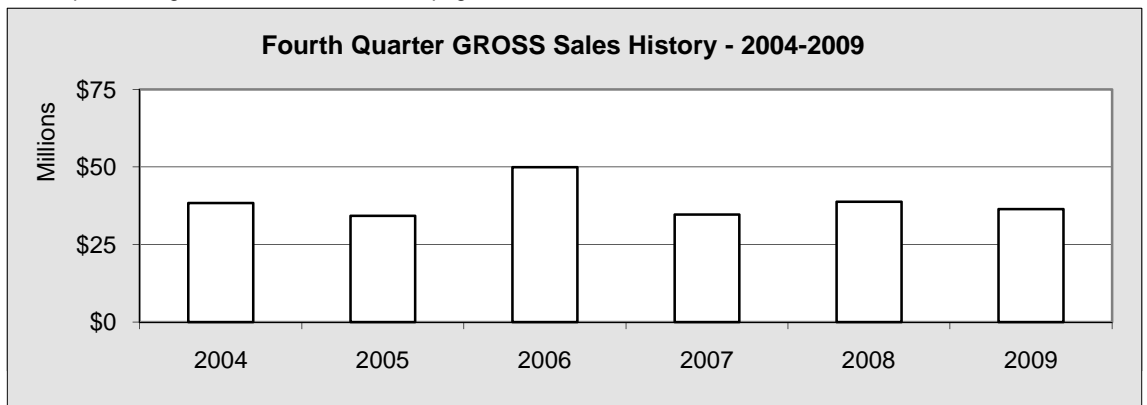


Chart 5.1

Five Year Change Fourth Quarter GROSS Sales		
	2004	2009
PROD	35,416	0
SALES	6,319,248	9,067,676
CONST	16,439,744	9,597,571
PROP	1,835,051	2,186,274
TOUR	2,243,854	1,614,166
SERV	1,782,019	1,825,902
PROF	2,059,288	2,331,294
UTIL	702,113	1,525,297
MANU	1,386,538	2,575,729
TRAN	599,721	190,096
WHLS	3,472,231	3,413,406
GOV	1,487,599	2,037,502
TOTAL	38,362,822	36,364,913

Table 5.3

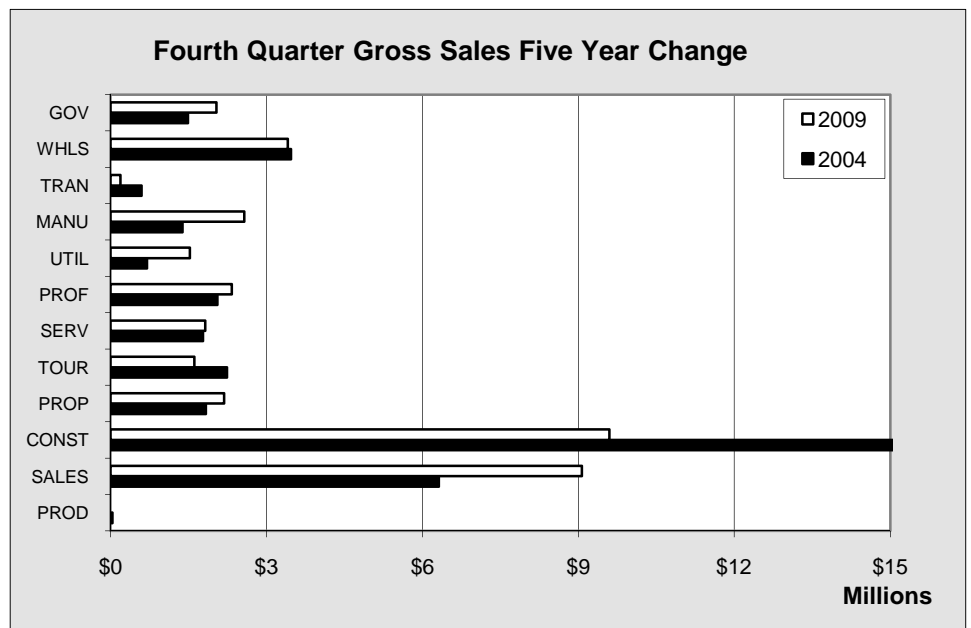


Chart 5.2

Seward Sales

Seward Fourth Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	0	0	0	0	0.0%	0
SALES	4,951,964	5,676,326	5,989,723	6,485,560	7,328,257	7,221,080	-1.5%	-107,177
CONST	173,069	161,751	184,521	160,333	168,767	157,349	-6.8%	-11,418
PROP	418,447	409,128	474,893	484,735	506,617	495,918	-2.1%	-10,699
TOUR	1,500,120	1,458,079	1,363,185	1,341,551	783,376	574,136	-26.7%	-209,240
SERV	934,022	1,028,555	1,120,842	1,192,602	1,097,164	1,072,493	-2.2%	-24,671
PROF	121,457	111,690	122,894	148,292	133,850	103,846	-22.4%	-30,004
UTIL	416	0	2,745	1,251	1,100	1	-99.9%	-1,099
MANU	118,603	74,413	86,884	128,443	141,470	107,454	-24.0%	-34,016
TRAN	26,309	123,920	34,452	33,175	16,450	32,291	96.3%	15,841
WHLS	720,266	773,219	810,870	846,894	862,685	716,864	-16.9%	-145,821
GOV	1,423,599	1,584,694	1,693,871	1,860,654	2,040,626	1,965,222	-3.7%	-75,404
TOTAL	10,388,272	11,401,775	11,884,880	12,683,490	13,080,362	12,446,654	-4.8%	-633,708

Table 5.4

For complete listing of Lines of Business, see page 11

4th Quarter TAXABLE Sales History	
2004	10,388,272
2005	11,401,775
2006	11,884,880
2007	12,683,490
2008	13,080,362
2009	12,446,654

Table 5.5

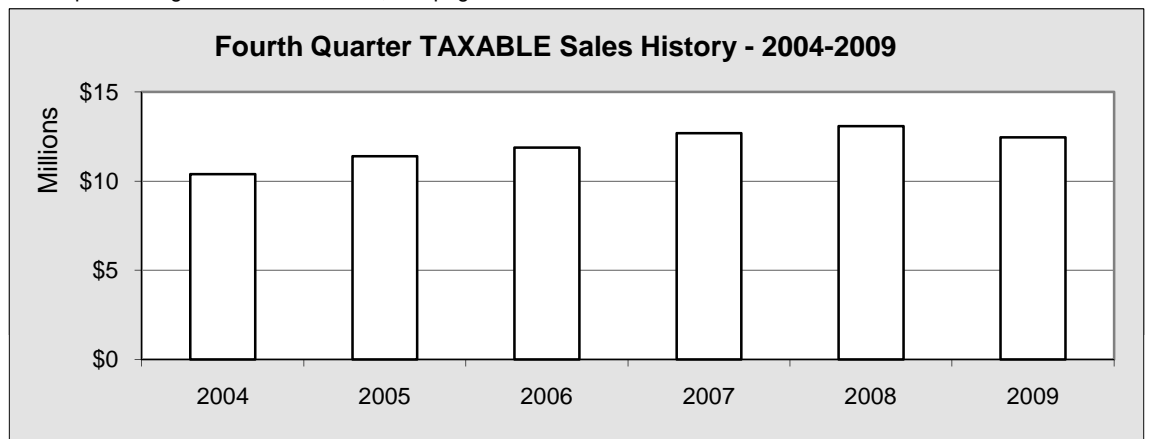
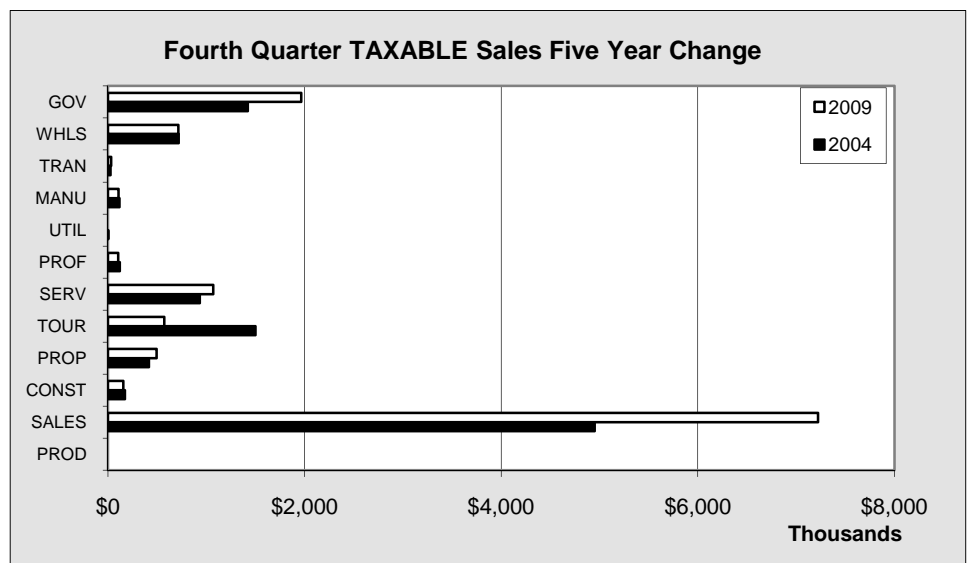


Chart 5.3

Five Year Change Fourth Quarter TAXABLE Sales		
	2004	2009
PROD	0	0
SALES	4,951,964	7,221,080
CONST	173,069	157,349
PROP	418,447	495,918
TOUR	1,500,120	574,136
SERV	934,022	1,072,493
PROF	121,457	103,846
UTIL	416	1
MANU	118,603	107,454
TRAN	26,309	32,291
WHLS	720,266	716,864
GOV	1,423,599	1,965,222
TOTAL	10,388,272	12,446,654

Table 5.6

Chart 5.4



Seward Sales

Seward Annual GROSS Sales by Line of Business - 2004-2009 - in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	228,403	227,768	49,738	327,692	105,425	71,915	-31.8%	-33,510
SALES	36,812,924	42,226,370	44,401,192	49,619,690	55,699,276	55,010,633	-1.2%	-688,643
CONST	30,132,289	39,812,044	39,567,262	20,691,970	30,696,120	33,547,666	9.3%	2,851,546
PROP	8,402,843	8,536,636	8,267,710	7,768,625	7,889,016	6,893,080	-12.6%	-995,936
TOUR	36,285,102	38,643,753	39,474,443	43,173,582	39,168,283	26,034,505	-33.5%	-13,133,778
SERV	9,192,098	8,372,277	8,780,572	11,559,163	10,024,393	9,224,822	-8.0%	-799,571
PROF	3,533,910	3,890,494	4,824,944	4,041,647	6,058,799	8,566,363	41.4%	2,507,564
UTIL	2,072,046	3,313,549	4,001,907	4,411,620	4,789,813	5,833,978	21.8%	1,044,165
MANU	10,505,152	13,089,654	10,825,783	17,919,182	17,453,128	14,334,786	-17.9%	-3,118,342
TRAN	4,648,661	4,645,626	4,346,626	4,975,690	5,720,557	3,987,297	-30.3%	-1,733,260
WHLS	18,672,628	20,448,645	27,657,738	24,220,285	30,168,944	18,274,641	-39.4%	-11,894,303
GOV	5,530,886	5,898,177	6,159,339	6,539,108	6,801,021	6,987,314	2.7%	186,293
TOTAL	166,016,942	189,104,993	198,357,254	195,248,254	214,574,775	188,767,000	-12.0%	-25,807,775

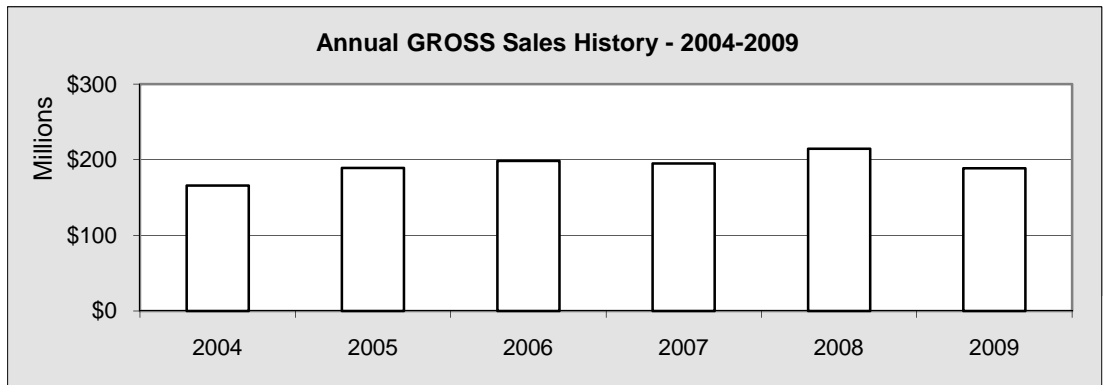
Table 5.7

For complete listing of Lines of Business, see page 11

Annual GROSS Sales History	
2004	166,016,942
2005	189,104,993
2006	198,357,254
2007	195,248,254
2008	214,574,775
2009	188,767,000

Table 5.8

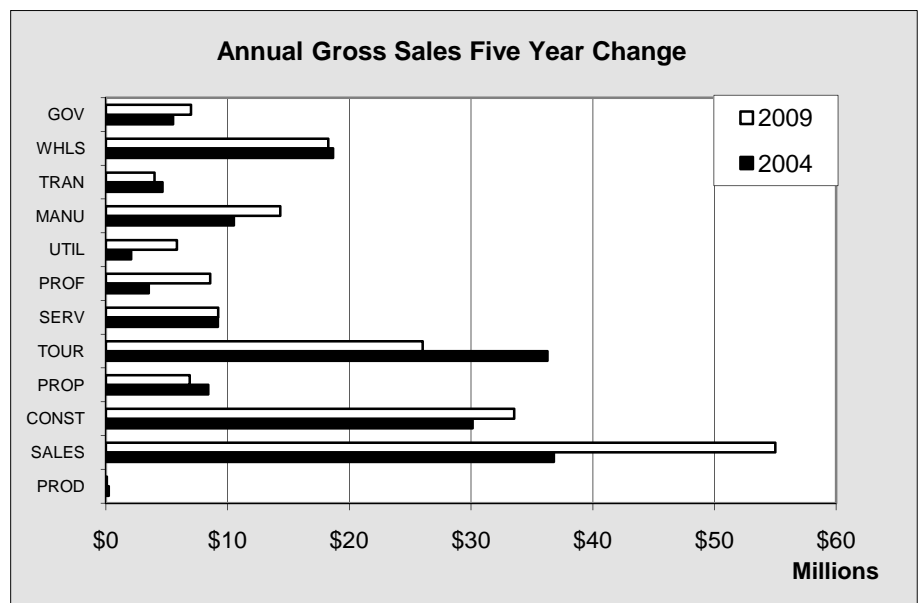
Chart 5.5



Five Year Change Annual GROSS Sales		
	2004	2009
PROD	228,403	71,915
SALES	36,812,924	55,010,633
CONST	30,132,289	33,547,666
PROP	8,402,843	6,893,080
TOUR	36,285,102	26,034,505
SERV	9,192,098	9,224,822
PROF	3,533,910	8,566,363
UTIL	2,072,046	5,833,978
MANU	10,505,152	14,334,786
TRAN	4,648,661	3,987,297
WHLS	18,672,628	18,274,641
GOV	5,530,886	6,987,314
TOTAL	166,016,942	188,767,000

Table 5.9

Chart 5.6



Seward Sales

Seward Annual TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	0	0	1,024	500	113	0	-100.0%	-113
SALES	29,812,800	34,557,054	36,549,236	40,808,140	47,295,682	46,482,426	-1.7%	-813,256
CONST	693,308	685,553	697,846	621,401	615,140	614,130	-0.2%	-1,010
PROP	2,054,719	2,109,278	2,094,443	2,426,692	2,648,265	2,771,984	4.7%	123,719
TOUR	30,595,843	32,615,913	33,711,217	38,893,264	34,735,735	22,256,414	-35.9%	-12,479,321
SERV	4,555,875	4,489,632	4,770,338	5,625,187	5,363,162	4,743,442	-11.6%	-619,720
PROF	643,915	643,442	672,854	710,350	644,427	639,116	-0.8%	-5,311
UTIL	1,261	3,979	8,183	8,595	5,595	6,737	20.4%	1,142
MANU	1,043,346	954,243	979,243	1,046,510	1,007,740	985,292	-2.2%	-22,448
TRAN	218,804	398,174	265,138	182,812	192,933	233,594	21.1%	40,661
WHLS	4,680,451	5,457,638	5,253,373	5,465,167	5,767,956	4,371,140	-24.2%	-1,396,816
GOV	5,466,886	5,834,097	6,087,059	6,467,108	6,727,021	6,915,034	2.8%	188,013
TOTAL	79,767,208	87,749,003	91,089,954	102,255,726	105,003,769	90,019,309	-14.3%	-14,984,460

Table 5.10

For complete listing of Lines of Business, see page 11

Annual TAXABLE Sales History	
2004	79,767,208
2005	87,749,003
2006	91,089,954
2007	102,255,726
2008	105,003,769
2009	90,019,309

Table 5.11

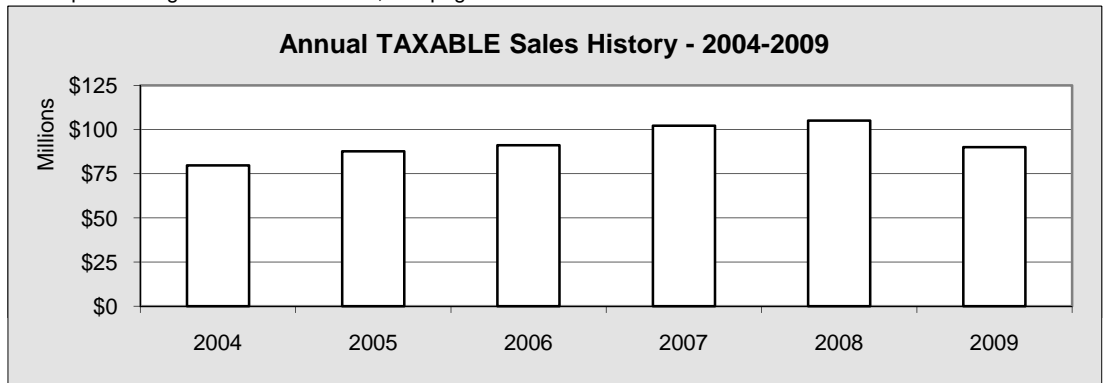


Chart 5.7

Five Year Change Annual TAXABLE Sales		
	2004	2009
PROD	0	0
SALES	29,812,800	46,482,426
CONST	693,308	614,130
PROP	2,054,719	2,771,984
TOUR	30,595,843	22,256,414
SERV	4,555,875	4,743,442
PROF	643,915	639,116
UTIL	1,261	6,737
MANU	1,043,346	985,292
TRAN	218,804	233,594
WHLS	4,680,451	4,371,140
GOV	5,466,886	6,915,034
TOTAL	79,767,208	90,019,309

Table 5.12

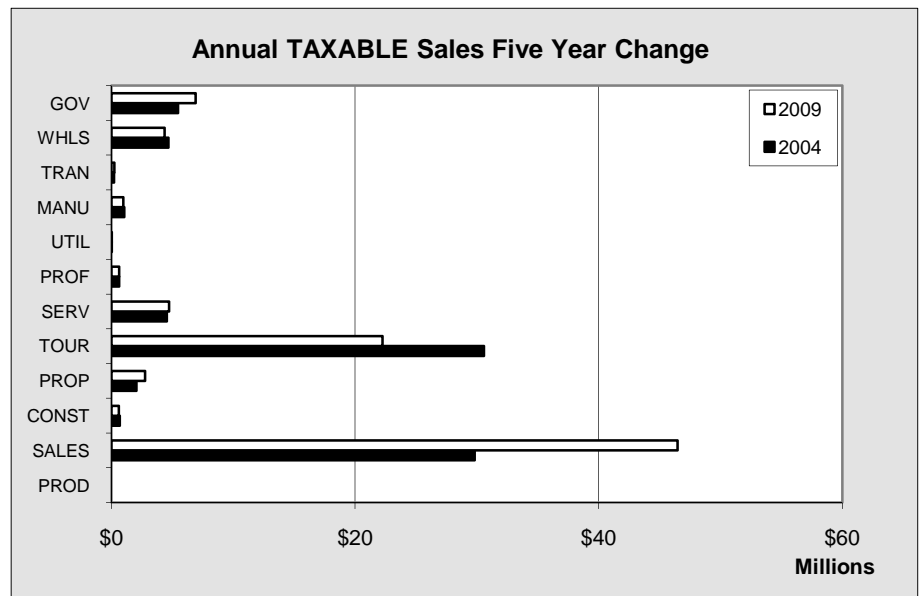


Chart 5.8

Seward Sales

Seward GROSS Sales by Line of Business by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	71,915	0	71,915
Sales	7,355,193	15,714,753	22,873,011	9,067,676	55,010,633
Construction	7,608,683	8,069,299	8,272,113	9,597,571	33,547,666
Property	921,374	1,798,006	1,987,426	2,186,274	6,893,080
Tourism	861,643	8,343,331	15,215,365	1,614,166	26,034,505
Services	1,772,210	2,684,658	2,942,052	1,825,902	9,224,822
Professional	1,574,951	2,741,439	1,918,679	2,331,294	8,566,363
Utility	1,460,014	1,434,611	1,414,056	1,525,297	5,833,978
Manufacturing	1,979,308	3,947,603	5,832,146	2,575,729	14,334,786
Transportation & Warehousing	479,185	1,477,108	1,840,908	190,096	3,987,297
Wholesale	2,879,684	5,517,836	6,463,715	3,413,406	18,274,641
Government	1,316,079	1,667,375	1,966,358	2,037,502	6,987,314
TOTAL	28,208,324	53,396,019	70,797,744	36,364,913	188,767,000

Table 5.13

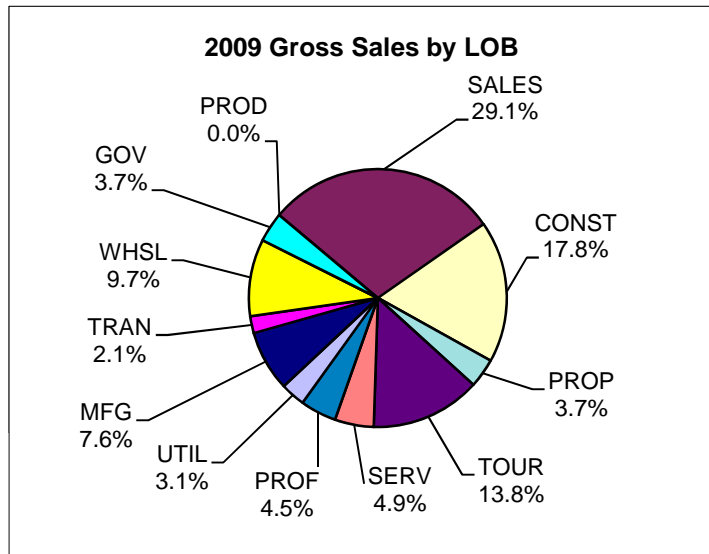


Chart 5.9

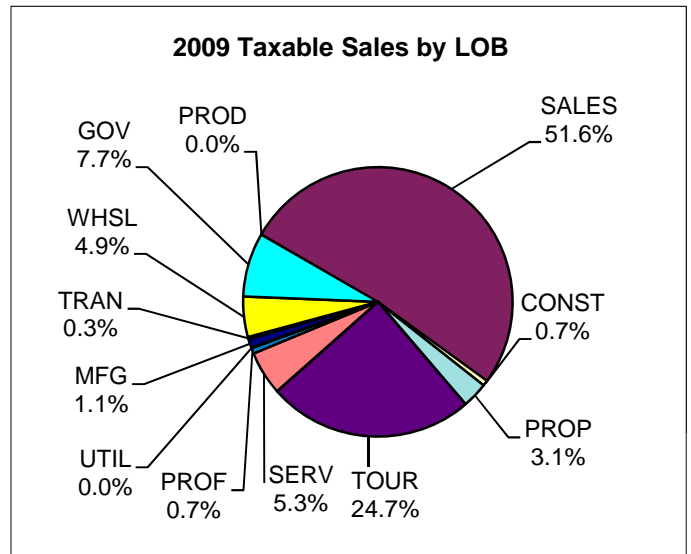


Chart 5.10

Seward TAXABLE Sales by Line of Business by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	0	0	0	0
Sales	5,874,980	13,442,582	19,943,784	7,221,080	46,482,426
Construction	128,815	166,865	161,101	157,349	614,130
Property	399,448	706,418	1,170,200	495,918	2,771,984
Tourism	659,736	7,435,728	13,586,814	574,136	22,256,414
Services	931,712	1,273,866	1,465,371	1,072,493	4,743,442
Professional	100,985	227,073	207,212	103,846	639,116
Utility	1,726	2,211	2,799	1	6,737
Manufacturing	93,954	320,007	463,877	107,454	985,292
Transportation & Warehousing	26,411	63,768	111,124	32,291	233,594
Wholesale	802,269	1,134,765	1,717,242	716,864	4,371,140
Government	1,316,079	1,667,375	1,966,358	1,965,222	6,915,034
TOTAL	10,336,115	26,440,658	40,795,882	12,446,654	90,019,309

Table 5.14

Seward Sales

Seward GROSS Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	37,527	67,898	0	0	105,425
Sales	8,364,730	15,516,923	22,919,312	8,898,311	55,699,276
Construction	3,193,803	6,905,263	7,937,529	12,659,525	30,696,120
Property	1,380,136	1,986,945	2,487,064	2,034,871	7,889,016
Tourism	1,033,658	12,040,452	24,420,763	1,673,410	39,168,283
Services	1,960,925	2,948,372	3,273,376	1,841,720	10,024,393
Professional	1,156,667	1,217,305	1,820,318	1,864,509	6,058,799
Utility	1,081,208	1,085,357	1,361,903	1,261,345	4,789,813
Manufacturing	2,309,720	5,348,136	8,054,623	1,740,649	17,453,128
Transportation & Warehousing	409,250	1,528,172	3,259,292	523,843	5,720,557
Wholesale	4,356,490	9,597,038	12,019,680	4,195,736	30,168,944
Government	1,221,955	1,572,535	1,891,905	2,114,626	6,801,021
TOTAL	26,506,069	59,814,396	89,445,765	38,808,545	214,574,775

Table 5.15

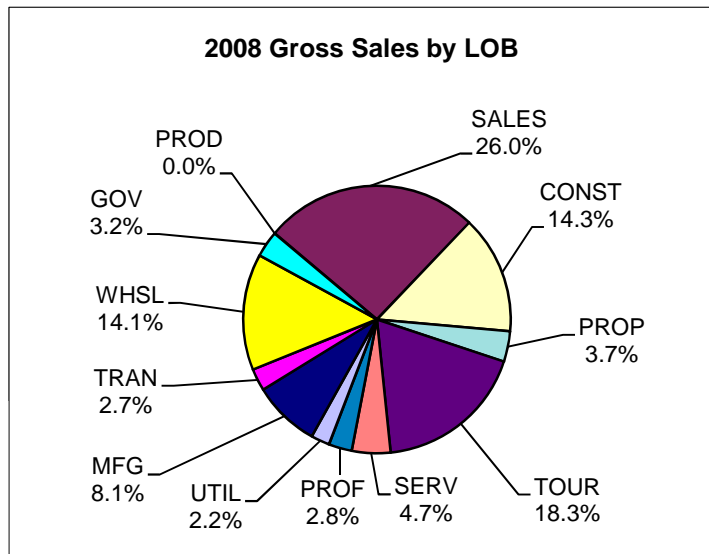


Chart 5.11

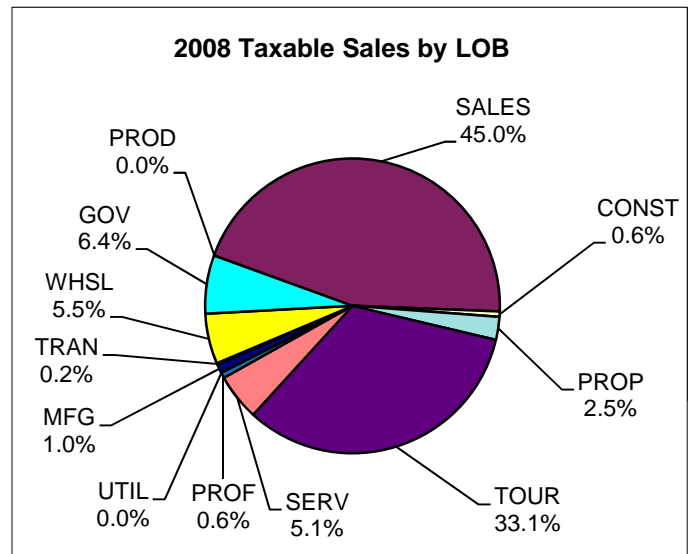


Chart 5.12

Seward TAXABLE Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	113	0	0	0	113
Sales	6,526,015	13,360,057	20,081,353	7,328,257	47,295,682
Construction	135,194	165,643	145,536	168,767	615,140
Property	408,100	700,751	1,032,797	506,617	2,648,265
Tourism	734,363	10,843,147	22,374,849	783,376	34,735,735
Services	1,096,653	1,468,793	1,700,552	1,097,164	5,363,162
Professional	96,211	169,106	245,260	133,850	644,427
Utility	1,237	1,089	2,169	1,100	5,595
Manufacturing	75,080	353,311	437,879	141,470	1,007,740
Transportation & Warehousing	16,873	69,036	90,574	16,450	192,933
Wholesale	1,027,859	1,490,931	2,386,481	862,685	5,767,956
Government	1,221,955	1,572,535	1,891,905	2,040,626	6,727,021
TOTAL	11,339,653	30,194,399	50,389,355	13,080,362	105,003,769

Table 5.16

Seward Sales

Seward GROSS Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	45,858	206,400	53,103	22,331	327,692
Sales	7,377,317	13,874,768	20,330,405	8,037,200	49,619,690
Construction	3,870,279	6,477,205	3,244,299	7,100,187	20,691,970
Property	1,291,921	1,815,253	2,749,928	1,911,523	7,768,625
Tourism	1,599,015	13,340,879	25,976,639	2,257,049	43,173,582
Services	2,086,448	3,621,474	3,718,404	2,132,837	11,559,163
Professional	574,529	752,534	976,489	1,738,095	4,041,647
Utility	1,163,003	1,124,674	1,070,111	1,053,832	4,411,620
Manufacturing	1,677,929	6,155,744	7,200,311	2,885,198	17,919,182
Transportation & Warehousing	239,160	1,387,802	2,540,974	807,754	4,975,690
Wholesale	4,279,210	6,298,639	8,872,729	4,769,707	24,220,285
Government	1,403,466	1,553,483	1,649,505	1,932,654	6,539,108
TOTAL	25,608,135	56,608,855	78,382,897	34,648,367	195,248,254

Table 5.17

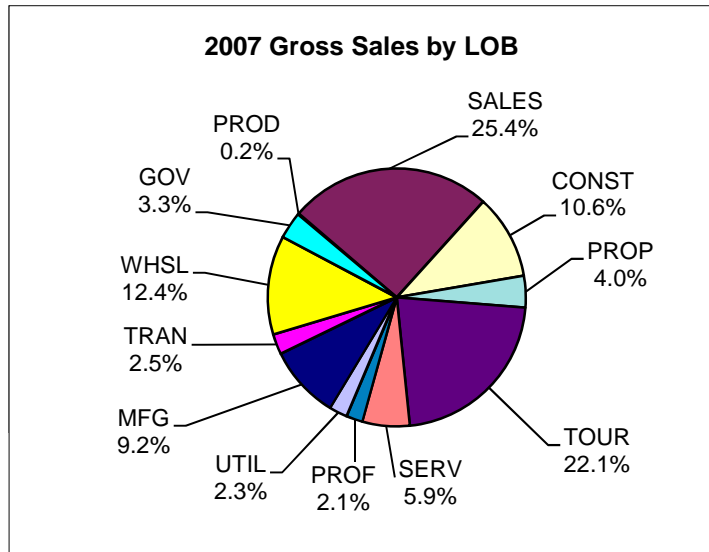


Chart 5.13

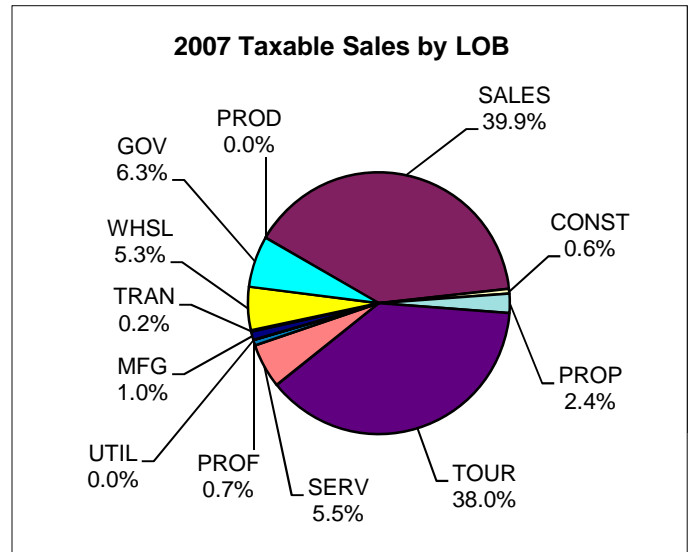


Chart 5.14

Seward TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	0	500	0	0	500
Sales	5,459,433	11,649,440	17,213,707	6,485,560	40,808,140
Construction	136,277	179,192	145,599	160,333	621,401
Property	379,647	680,497	881,813	484,735	2,426,692
Tourism	1,376,173	12,342,081	23,833,459	1,341,551	38,893,264
Services	952,797	1,639,086	1,840,702	1,192,602	5,625,187
Professional	102,636	200,548	258,874	148,292	710,350
Utility	2,628	2,436	2,280	1,251	8,595
Manufacturing	82,345	339,519	496,203	128,443	1,046,510
Transportation & Warehousing	20,125	54,168	75,344	33,175	182,812
Wholesale	954,371	1,399,512	2,264,390	846,894	5,465,167
Government	1,403,466	1,553,483	1,649,505	1,860,654	6,467,108
TOTAL	10,869,898	30,040,462	48,661,876	12,683,490	102,255,726

Table 5.18

Seward Sales

Seward Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	22,782,553	35,228,909	48,116,743	27,720,437	133,848,642	
1997	23,787,658	38,959,842	54,552,242	28,247,933	145,547,675	8.7%
1998	22,948,971	35,050,219	50,480,063	24,026,995	132,506,248	-9.0%
1999	23,356,887	36,041,325	50,509,645	20,248,664	130,156,521	-1.8%
2000	19,087,797	38,017,519	57,262,889	27,790,366	142,158,571	9.2%
2001	20,537,710	44,452,278	62,874,759	20,503,354	148,368,101	4.4%
2002	22,954,013	40,385,376	56,721,649	22,308,588	142,369,626	-4.0%
2003	20,935,184	46,984,153	61,708,185	27,334,414	156,961,936	10.2%
2004	21,175,289	42,749,272	63,729,559	38,362,822	166,016,942	5.8%
2005	26,472,186	54,409,308	70,009,818	34,213,681	185,104,993	11.5%
2006	21,701,206	51,092,715	75,592,879	49,970,454	198,357,254	7.2%
2007	25,608,135	56,608,855	78,382,897	34,648,367	195,248,254	-1.6%
2008	26,506,069	59,814,396	89,445,765	38,808,545	214,574,775	9.9%
2009	28,208,324	53,396,019	70,797,744	36,364,913	188,767,000	-12.0%
Change	6.4%	-10.7%	-20.8%	-6.3%	-12.0%	

Table 5.19

Seward Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	8,027,358	16,410,250	24,077,648	8,681,685	57,196,941	
1997	8,770,990	16,994,442	26,208,216	10,542,376	62,516,024	9.3%
1998	8,541,911	19,372,356	29,591,398	9,772,599	67,278,264	7.6%
1999	9,218,678	19,907,186	31,789,068	10,557,767	71,472,699	6.2%
2000	9,374,360	21,161,398	32,904,973	10,544,695	73,985,426	3.5%
2001	9,073,993	21,553,264	33,591,833	10,007,501	74,226,591	0.3%
2002	9,051,044	22,176,474	34,338,060	10,025,144	75,590,722	1.8%
2003	9,284,504	22,072,081	34,702,846	10,289,302	76,348,733	1.0%
2004	9,494,764	22,991,903	36,892,269	10,388,272	79,767,208	4.5%
2005	10,094,338	25,309,646	40,943,244	11,401,775	87,749,003	10.0%
2006	10,170,662	26,596,215	42,438,197	11,884,880	91,089,954	3.8%
2007	10,869,898	30,040,462	48,661,876	12,683,490	102,255,726	12.3%
2008	11,339,653	30,194,399	50,389,355	13,080,362	105,003,769	2.7%
2009	10,336,115	26,440,658	40,795,882	12,446,654	90,019,309	-14.3%
Change	-8.8%	-12.4%	-19.0%	-4.8%	-14.3%	

Table 5.20

Seward Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	14,755,195	18,818,659	24,039,095	19,038,752	76,651,701	
1997	15,016,668	21,965,400	28,344,026	17,705,557	83,031,651	8.3%
1998	14,407,060	15,677,863	20,888,665	14,254,396	65,227,984	-21.4%
1999	14,138,209	16,134,139	18,720,577	9,690,897	58,683,822	-10.0%
2000	9,713,437	16,856,121	24,357,916	17,245,671	68,173,145	16.2%
2001	11,463,717	22,899,014	29,282,926	10,495,853	74,141,510	8.8%
2002	13,902,969	18,208,902	22,383,589	12,283,444	66,778,904	-9.9%
2003	11,650,680	24,912,072	27,005,339	17,045,112	80,613,203	20.7%
2004	11,680,525	19,757,369	26,837,290	27,974,550	86,249,734	7.0%
2005	16,377,848	29,099,662	29,066,574	22,811,906	97,355,990	12.9%
2006	11,530,544	24,496,500	33,154,682	38,085,574	107,267,300	10.2%
2007	14,738,237	26,568,393	29,721,021	21,964,877	92,992,528	-13.3%
2008	15,166,416	29,619,997	39,056,410	25,728,183	109,571,006	17.8%
2009	17,872,209	26,955,361	30,001,862	23,918,259	98,747,691	-9.9%
Change	17.8%	-9.0%	-23.2%	-7.0%	-9.9%	

Table 5.21

Seward Construction Permits

Seward 4th Quarter Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	0	0	1,500	0	0	0	48,000	0.0%
Residential Alter/Add	50,000	8,000	40,457	13,000	118,000	45,000	279,276	520.6%
Commercial New	5,000	0	60,000	1,896,300	18,000,000	125,000	678,192	442.6%
Commercial Alter/Add	517,500	251,350	4,900	35,000	21,500	192,000	245,240	0.0%
Total	572,500	259,350	106,857	1,944,300	18,139,500	362,000	1,250,708	245.5%
Annual Change		-54.7%	-58.8%	1719.5%	833.0%	-98.0%	245.5%	

Table 5.22

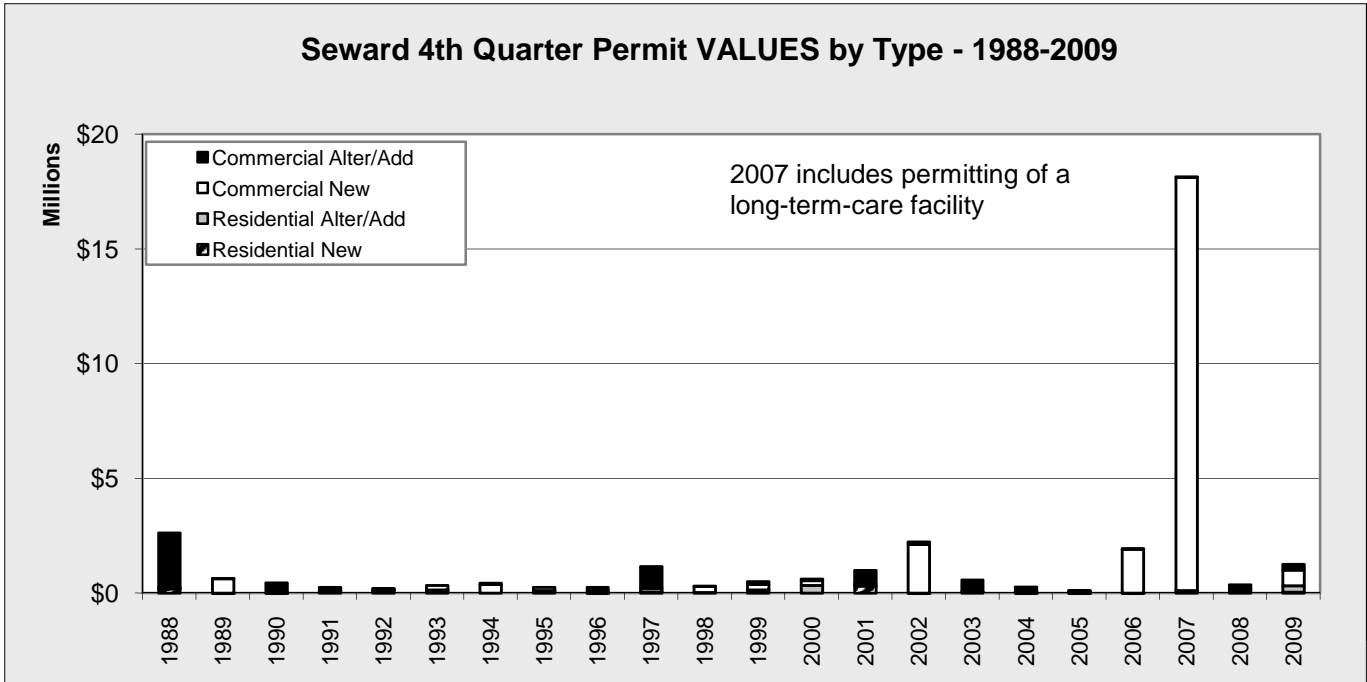


Chart 5.15

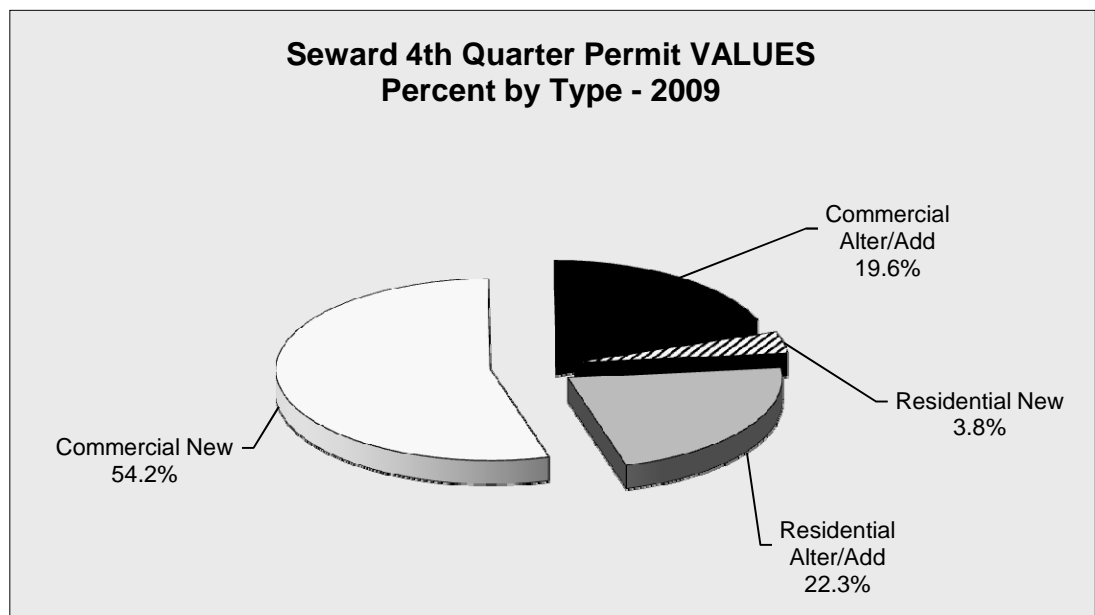


Chart 5.16

Seward Construction Permits

Seward 4th Quarter Permit VOLUME by Type - 2003-2009								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	0	0	1	0	0	0	1	0.0%
Residential Alter/Add	1	1	3	1	4	3	4	33.3%
Commercial New	1	6	1	4	1	1	6	500.0%
Commercial Alter/Add	9	6	2	1	4	5	5	0.0%
Total	11	13	7	6	9	9	16	77.8%
Annual Change		18.2%	-46.2%	-14.3%	50.0%	0.0%	77.8%	

Table 5.23

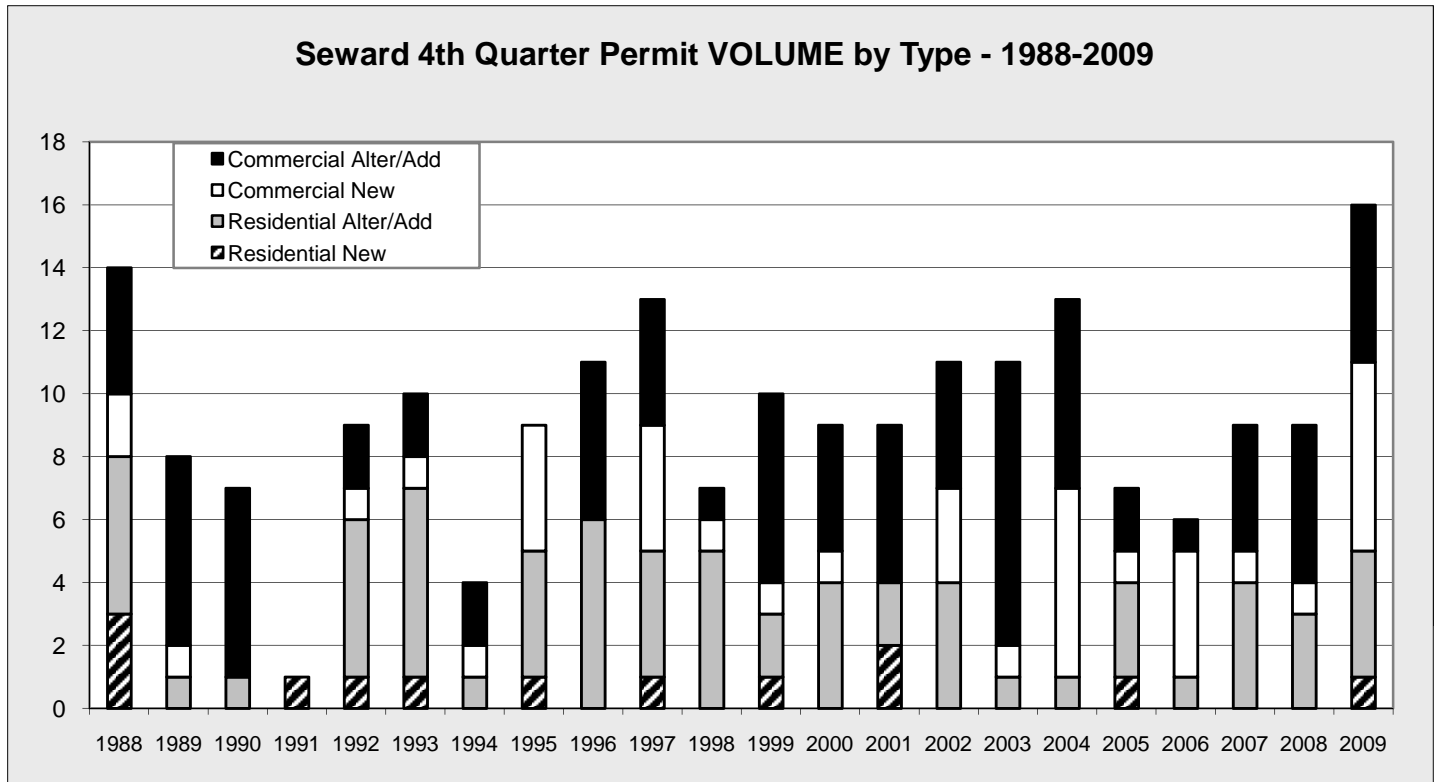


Chart 5.17

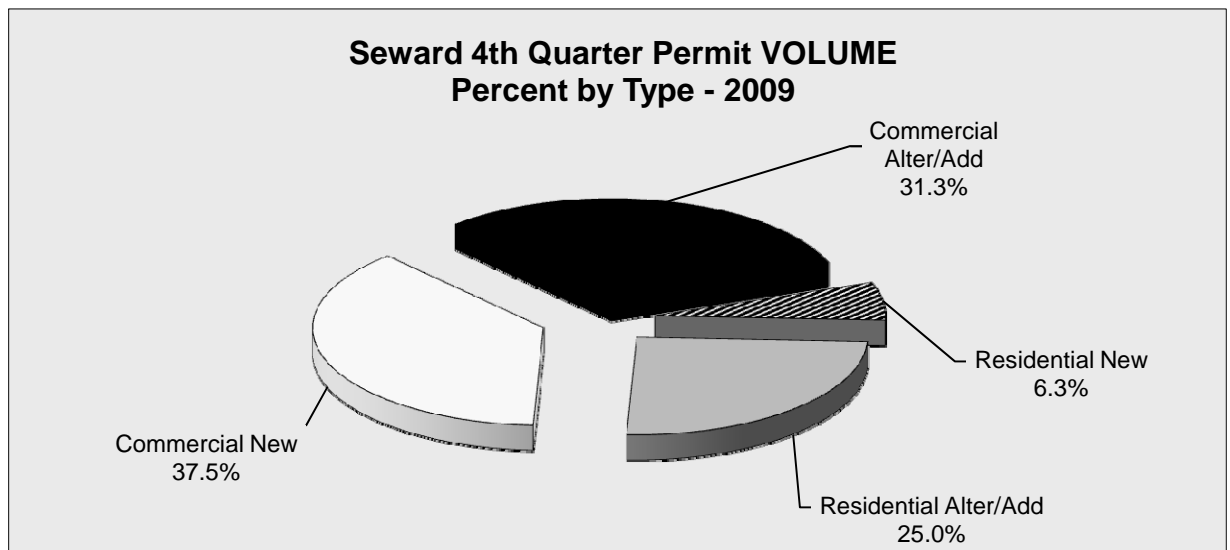


Chart 5.18

Seward Construction Permits

Seward Annual Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	1,077,500	2,130,000	1,767,500	1,118,000	252,354	1,700,000	573,000	-66.3%
Residential Alter/Add	294,500	500,400	134,738	86,392	177,400	228,879	393,926	72.1%
Commercial New	4,290,000	13,018,800	425,720	22,396,300	18,216,013	325,000	11,034,841	3295.3%
Commercial Alter/Add	2,320,765	2,061,950	535,185	1,936,557	2,450,158	578,500	7,659,360	1224.0%
Total	7,982,765	17,711,150	2,863,143	25,537,249	21,095,925	2,832,379	19,661,127	594.2%
Annual Change		121.9%	-83.8%	791.9%	-17.4%	-86.6%	594.2%	

Table 5.24

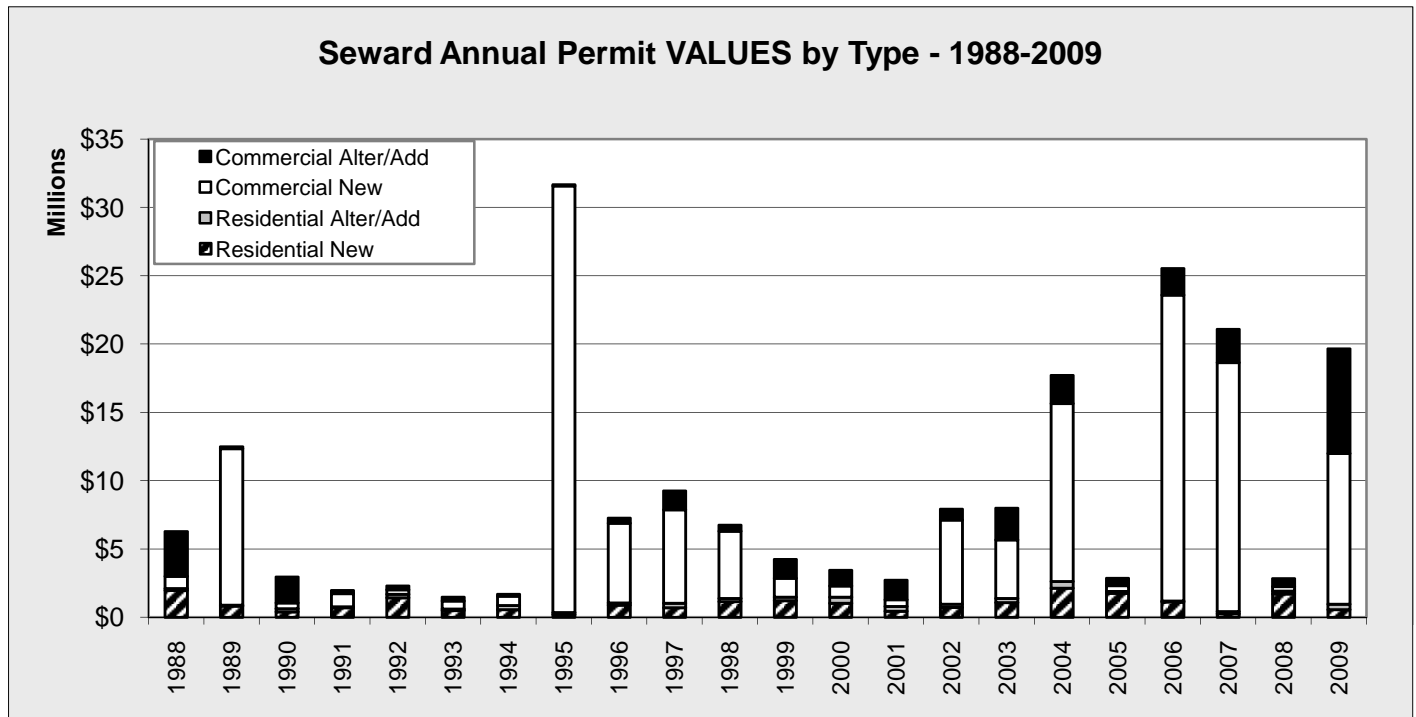


Chart 5.19

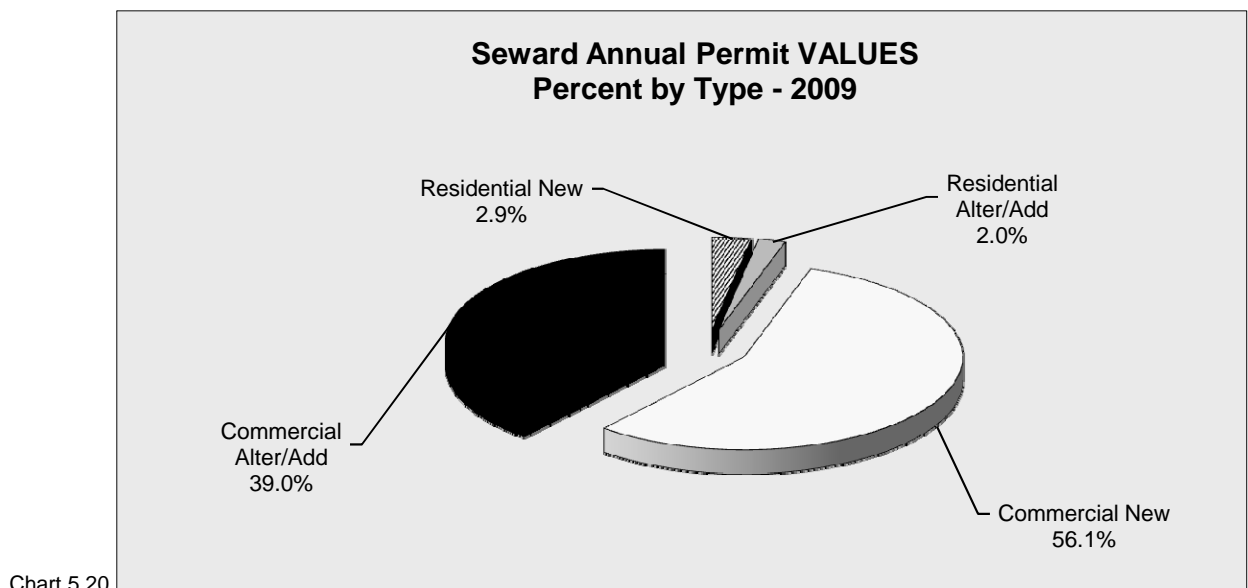


Chart 5.20

Seward Construction Permits

Seward Annual Permit VOLUME by Type - 2003-2009

	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	8	12	11	8	2	3	3	0.0%
Residential Alter/Add	11	15	19	13	12	13	21	61.5%
Commercial New	7	4	10	17	3	2	14	600.0%
Commercial Alter/Add	24	23	14	17	20	12	17	41.7%
Total	50	54	54	55	37	30	55	83.3%
Annual Change		8.0%	0.0%	1.9%	-32.7%	-18.9%	83.3%	

Table 5.25

Seward Annual Permit VOLUME by Type - 1988-2009

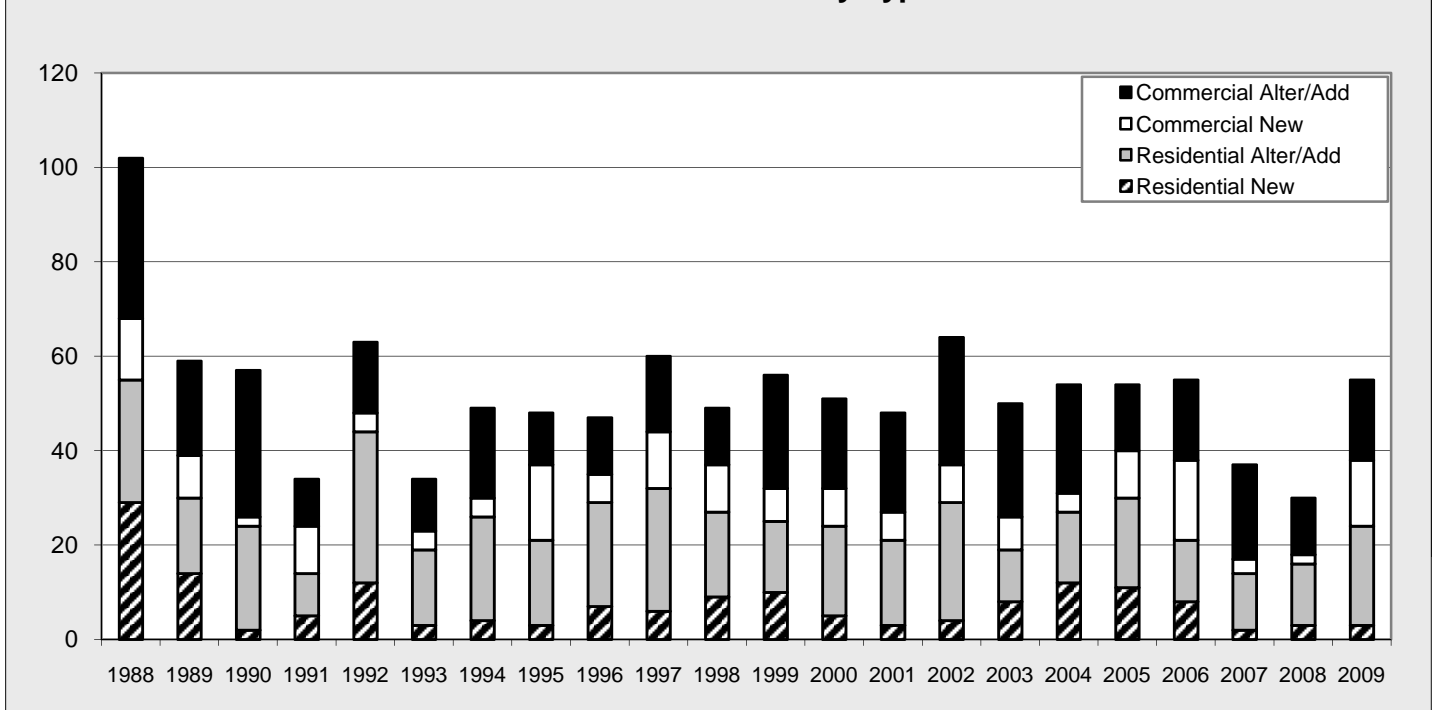


Chart 5.21

**Seward Annual Permit VOLUME
Percent by Type - 2009**

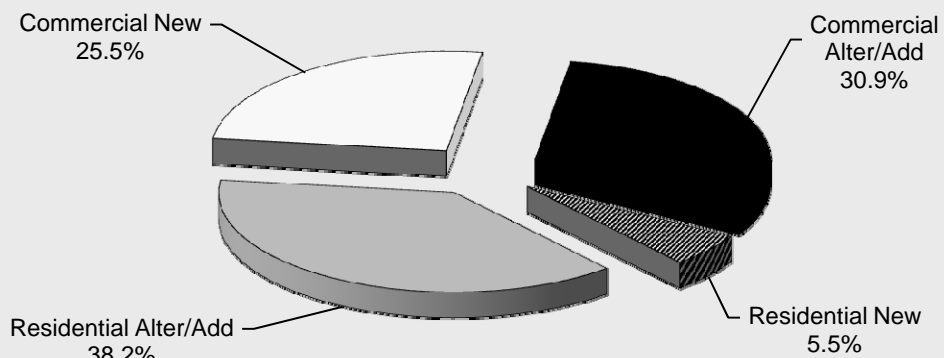


Chart 5.22

Seward Construction Permits

Seward Annual Permit VALUE by Type by Quarter - 2002-2009 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Residential - New	120,000	400,000	205,000	0	725,000
Residential - Add/Alter	25,496	169,157	27,555	19,800	242,008
Commercial - New	0	3,294,730	750,000	2,100,000	6,144,730
Commercial - Add/Alter	335,944	25,000	325,021	113,000	798,965
TOTAL	481,440	3,888,887	1,307,576	2,232,800	7,910,703
2003					
Residential - New	118,000	215,000	744,500	0	1,077,500
Residential - Add/Alter	57,500	100,000	87,000	50,000	294,500
Commercial - New	72,000	3,313,000	900,000	5,000	4,290,000
Commercial - Add/Alter	1,657,855	44,010	101,400	517,500	2,320,765
TOTAL	1,905,355	3,672,010	1,832,900	572,500	7,982,765
2004					
Residential - New	0	873,000	1,257,000	0	2,130,000
Residential - Add/Alter	48,000	144,900	299,500	8,000	500,400
Commercial - New	7,500,000	5,000,000	518,800	0	13,018,800
Commercial - Add/Alter	193,600	1,426,000	191,000	251,350	2,061,950
TOTAL	7,741,600	7,443,900	2,266,300	259,350	17,711,150
2005					
Residential - New	923,000	388,000	455,000	1,500	1,767,500
Residential - Add/Alter	3,300	84,220	6,761	40,457	134,738
Commercial - New	6,000	271,320	88,400	60,000	425,720
Commercial - Add/Alter	240,000	15,000	275,285	4,900	535,185
TOTAL	1,172,300	758,540	825,446	106,857	2,863,143
2006					
Residential - New	0	415,000	703,000	0	1,118,000
Residential - Add/Alter	1,000	65,200	7,192	13,000	86,392
Commercial - New	0	800,000	19,700,000	1,896,300	22,396,300
Commercial - Add/Alter	621,217	904,472	375,868	35,000	1,936,557
TOTAL	622,217	2,184,672	20,786,060	1,944,300	25,537,249
2007					
Residential - New	0	82,354	170,000	0	252,354
Residential - Add/Alter	0	13,000	46,400	118,000	177,400
Commercial - New	208,513	0	7,500	18,000,000	18,216,013
Commercial - Add/Alter	594,725	1,792,933	41,000	21,500	2,450,158
TOTAL	803,238	1,888,287	264,900	18,139,500	21,095,925
2008					
Residential - New	0	1,700,000	0	0	1,700,000
Residential - Add/Alter	45,415	128,964	9,500	45,000	228,879
Commercial - New	0	0	200,000	125,000	325,000
Commercial - Add/Alter	364,000	15,500	7,000	192,000	578,500
TOTAL	409,415	1,844,464	216,500	362,000	2,832,379
2009					
Residential - New	0	200,000	325,000	48,000	573,000
Residential - Add/Alter	9,500	70,650	34,500	279,276	393,926
Commercial - New	353,000	9,583,649	420,000	678,192	11,034,841
Commercial - Add/Alter	6,264,620	1,104,500	45,000	245,240	7,659,360
TOTAL	6,627,120	10,958,799	824,500	1,250,708	19,661,127

Table 5.26

Seward Construction Permits

Seward Annual Permit VOLUME by Type by Quarter - 2002-2009					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Residential - New	1	1	2	0	4
Residential - Add/Alter	3	15	3	4	25
Commercial - New	0	4	1	3	8
Commercial - Add/Alter	6	9	8	4	27
TOTAL	10	29	14	11	64
2003					
Residential - New	1	2	5	0	8
Residential - Add/Alter	2	3	5	1	11
Commercial - New	1	4	1	1	7
Commercial - Add/Alter	7	4	4	9	24
TOTAL	11	13	15	11	50
2004					
Residential - New	0	4	8	0	12
Residential - Add/Alter	2	7	5	1	15
Commercial - New	1	1	2	0	4
Commercial - Add/Alter	4	9	4	6	23
TOTAL	7	21	19	7	54
2005					
Residential - New	4	3	3	1	11
Residential - Add/Alter	2	9	5	3	19
Commercial - New	2	5	2	1	10
Commercial - Add/Alter	4	2	6	2	14
TOTAL	12	19	16	7	54
2006					
Residential - New	0	3	5	0	8
Residential - Add/Alter	1	7	4	1	13
Commercial - New	0	11	2	4	17
Commercial - Add/Alter	6	2	8	1	17
TOTAL	7	23	19	6	55
2007					
Residential - New	0	1	1	0	2
Residential - Add/Alter	0	2	6	4	12
Commercial - New	1	0	1	1	3
Commercial - Add/Alter	6	8	2	4	20
TOTAL	7	11	10	9	37
2008					
Residential - New	0	3	0	0	3
Residential - Add/Alter	1	7	2	3	13
Commercial - New	0	0	1	1	2
Commercial - Add/Alter	4	2	1	5	12
TOTAL	5	12	4	9	30
2008					
Residential - New	0	1	1	1	3
Residential - Add/Alter	1	9	7	4	21
Commercial - New	2	5	1	6	14
Commercial - Add/Alter	4	7	1	5	17
TOTAL	7	22	10	16	55

Table 5.27

SOLDOTNA

Soldotna Sales

Soldotna Fourth Quarter GROSS Sales by Line of Business - 2004-2009 - in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	160,292	16,081	145,703	54,581	49,185	50,105	1.9%	920
SALES	52,595,533	50,177,023	56,141,794	61,258,905	74,769,111	63,603,419	-14.9%	-11,165,692
CONST	9,186,599	43,428,145	46,179,935	18,986,143	9,396,597	5,627,919	-40.1%	-3,768,678
PROP	4,607,295	3,776,775	5,277,792	5,232,397	4,540,667	4,558,394	0.4%	17,727
TOUR	4,750,528	5,155,057	5,266,645	4,915,979	1,035,504	847,031	-18.2%	-188,473
SERV	4,892,960	4,960,795	6,068,471	8,464,222	6,549,038	7,165,495	9.4%	616,457
PROF	7,214,508	7,694,574	7,668,527	6,820,710	8,804,448	7,696,630	-12.6%	-1,107,818
UTIL	1,936,789	2,296,442	3,043,343	2,769,007	3,668,034	3,537,900	-3.5%	-130,134
MANU	1,827,915	2,996,668	2,750,085	2,611,454	2,424,265	2,700,740	11.4%	276,475
TRAN	769,415	1,094,995	917,536	1,485,613	1,724,660	1,732,764	0.5%	8,104
WHLS	6,661,231	6,671,450	6,494,786	4,004,963	3,758,557	4,257,572	13.3%	499,015
GOV	219,380	236,866	262,805	265,837	271,449	290,284	6.9%	18,835
TOTAL	94,822,445	128,504,871	140,217,422	116,869,811	116,991,515	102,068,253	-12.8%	-14,923,262

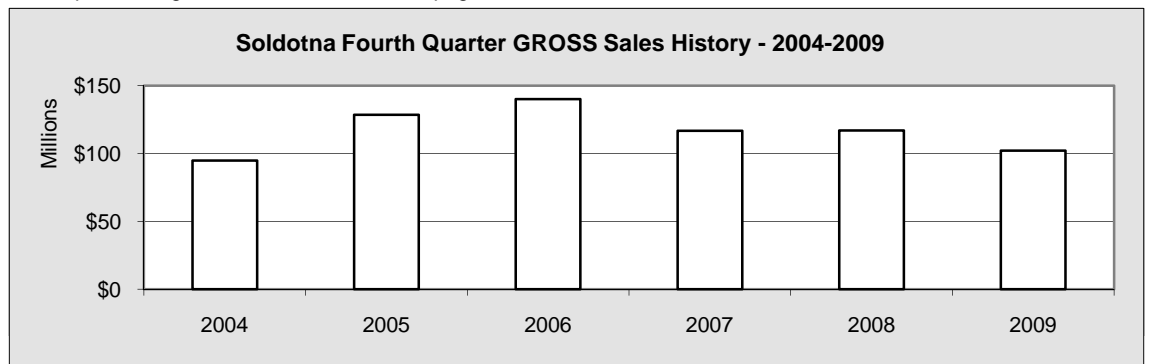
Table 6.1

For complete listing of Lines of Business, see page 11

Soldotna 4th Quarter GROSS Sales	
2004	94,822,445
2005	128,504,871
2006	140,217,422
2007	116,869,811
2008	116,991,515
2009	102,068,253

Table 6.2

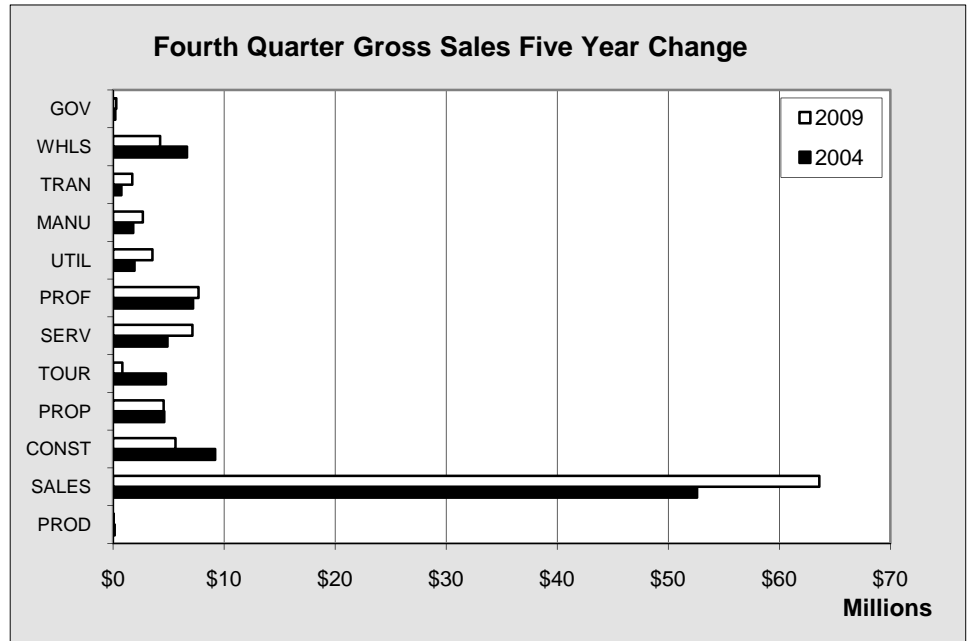
Chart 6.1



Soldotna Five Year Change Fourth Quarter GROSS Sales		
	2004	2009
PROD	160,292	50,105
SALES	52,595,533	63,603,419
CONST	9,186,599	5,627,919
PROP	4,607,295	4,558,394
TOUR	4,750,528	847,031
SERV	4,892,960	7,165,495
PROF	7,214,508	7,696,630
UTIL	1,936,789	3,537,900
MANU	1,827,915	2,700,740
TRAN	769,415	1,732,764
WHLS	6,661,231	4,257,572
GOV	219,380	290,284
TOTAL	94,822,445	102,068,253

Table 6.3

Chart 6.2



Soldotna Sales

Soldotna Fourth Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	206	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	9,957	5,653	5,446	5,716	9,508	15,436	62.3%	5,928
SALES	34,777,272	36,353,588	39,439,020	42,499,615	47,997,606	46,277,557	-3.6%	-1,720,049
CONST	256,818	244,220	247,023	281,056	249,333	244,168	-2.1%	-5,165
PROP	1,634,255	1,685,005	1,739,613	2,356,418	1,891,415	2,046,059	8.2%	154,644
TOUR	4,393,077	4,668,855	4,742,818	4,399,684	740,589	571,882	-22.8%	-168,707
SERV	3,539,850	3,656,386	4,302,309	4,637,172	4,739,383	5,324,945	12.4%	585,562
PROF	777,605	749,401	863,607	1,048,329	1,065,730	954,284	-10.5%	-111,446
UTIL	1,062,389	1,231,331	1,504,841	1,410,310	1,737,664	1,808,827	4.1%	71,163
MANU	112,023	823,816	643,127	253,947	159,379	228,810	43.6%	69,431
TRAN	15,807	35,242	25,948	125,178	21,923	25,685	17.2%	3,762
WHLS	710,241	734,824	692,442	875,942	751,820	838,179	11.5%	86,359
GOV	191,682	207,065	225,376	219,931	223,504	243,428	8.9%	19,924
TOTAL	47,480,976	50,395,386	54,431,570	58,113,298	59,587,854	58,579,260	-1.7%	-1,008,594

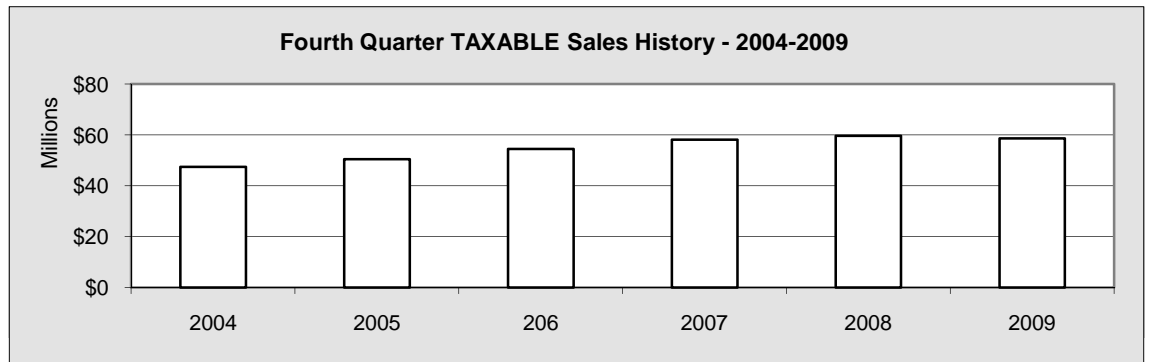
Table 6.4

For complete listing of Lines of Business, see page 11

4th Quarter TAXABLE Sales	
2004	47,480,976
2005	50,395,386
206	54,431,570
2007	58,113,298
2008	59,587,854
2009	58,579,260

Table 6.5

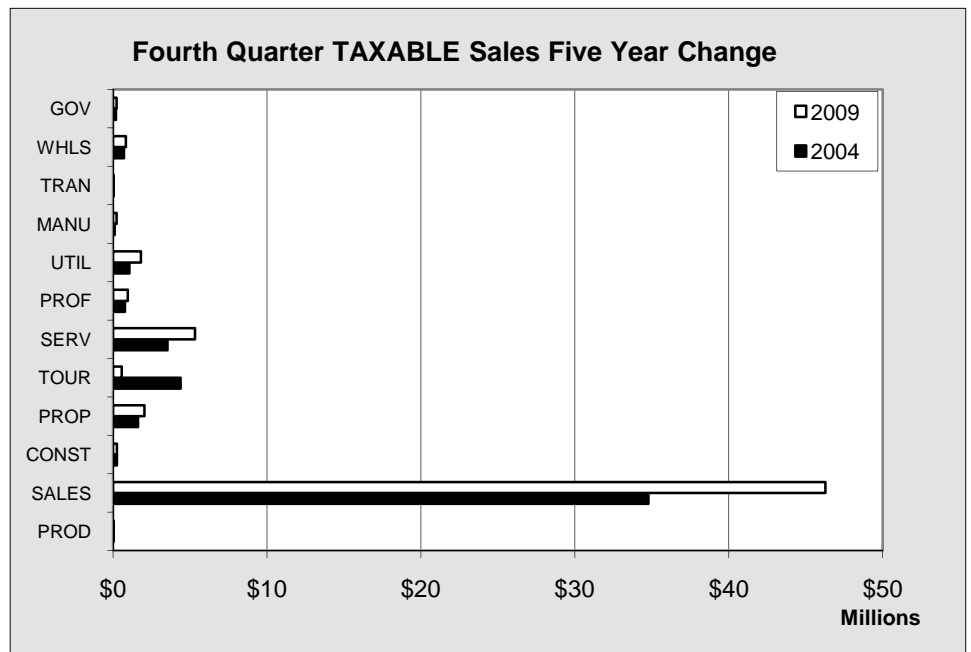
Chart 6.3



Five Year Change Fourth Quarter TAXABLE Sales		
	2004	2009
PROD	9,957	15,436
SALES	34,777,272	46,277,557
CONST	256,818	244,168
PROP	1,634,255	2,046,059
TOUR	4,393,077	571,882
SERV	3,539,850	5,324,945
PROF	777,605	954,284
UTIL	1,062,389	1,808,827
MANU	112,023	228,810
TRAN	15,807	25,685
WHLS	710,241	838,179
GOV	191,682	243,428
TOTAL	47,480,976	58,579,260

Table 6.6

Chart 6.4



Soldotna Sales

Soldotna Annual GROSS Sales by Line of Business - 2004-2009 - in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	501,400	438,718	213,456	920,490	276,855	115,890	-58.1%	-160,965
SALES	212,835,934	219,656,619	230,020,343	247,381,780	305,621,161	274,963,864	-10.0%	-30,657,297
CONST	25,977,708	60,647,837	73,482,023	43,636,826	33,873,057	21,392,288	-36.8%	-12,480,769
PROP	15,977,058	15,638,823	18,401,722	18,875,156	19,612,870	17,727,805	-9.6%	-1,885,065
TOUR	24,557,709	26,157,699	29,550,690	26,893,691	8,637,044	6,728,992	-22.1%	-1,908,052
SERV	19,883,143	19,472,878	23,474,072	32,332,923	29,408,020	27,590,924	-6.2%	-1,817,096
PROF	13,652,017	14,717,603	16,102,094	15,707,527	19,551,347	16,874,231	-13.7%	-2,677,116
UTIL	7,753,204	8,447,844	10,027,542	11,047,821	12,437,580	14,560,910	17.1%	2,123,330
MANU	7,146,598	10,076,540	10,866,104	11,886,354	10,015,150	10,887,355	8.7%	872,205
TRAN	3,017,321	4,736,701	4,140,863	5,695,881	10,750,934	8,202,587	-23.7%	-2,548,347
WHLS	28,991,155	15,036,051	15,456,999	13,769,409	14,033,336	16,565,366	18.0%	2,532,030
GOV	965,632	1,006,150	1,119,273	1,147,529	1,188,534	1,319,832	11.0%	131,298
TOTAL	361,258,879	396,033,463	432,855,181	429,295,387	465,405,888	416,930,044	-10.4%	-48,475,844

Table 6.7

For complete listing of Lines of Business, see page 11

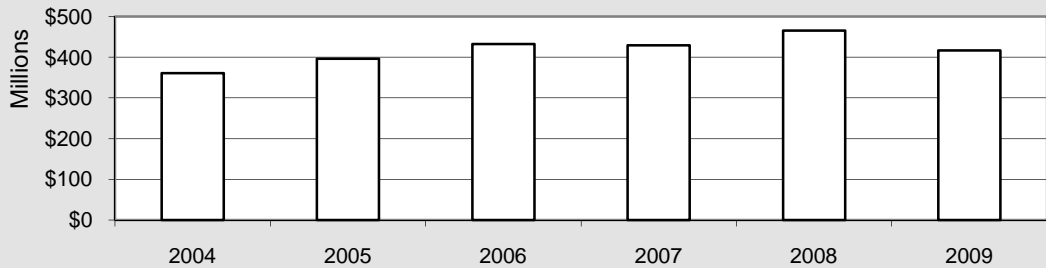
Annual GROSS Sales History

2004	361,258,879
2005	396,033,463
2006	432,855,181
2007	429,295,387
2008	465,405,888
2009	416,930,044

Table 6.8

Chart 6.5

Annual GROSS Sales History - 2004-2009



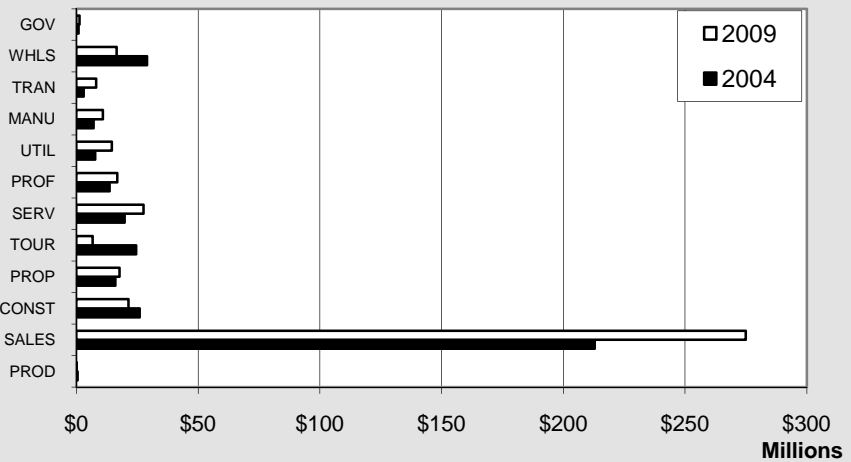
Five Year Change Annual GROSS Sales

	2004	2009
PROD	501,400	115,890
SALES	212,835,934	274,963,864
CONST	25,977,708	21,392,288
PROP	15,977,058	17,727,805
TOUR	24,557,709	6,728,992
SERV	19,883,143	27,590,924
PROF	13,652,017	16,874,231
UTIL	7,753,204	14,560,910
MANU	7,146,598	10,887,355
TRAN	3,017,321	8,202,587
WHLS	28,991,155	16,565,366
GOV	965,632	1,319,832
TOTAL	361,258,879	416,930,044

Table 6.9

Chart 6.6

Annual Gross Sales Five Year Change



Soldotna Sales

Soldotna Annual TAXABLE Sales by Line of Business - 2004-2009 - in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	24,403	29,575	34,327	43,133	50,577	38,148	-24.6%	-12,429
SALES	143,250,121	152,149,810	162,055,202	175,657,256	209,999,367	195,903,080	-6.7%	-14,096,287
CONST	1,054,535	1,002,298	938,809	985,188	944,534	1,046,759	10.8%	102,225
PROP	6,558,835	6,578,222	6,825,029	8,171,789	8,204,532	7,789,233	-5.1%	-415,299
TOUR	21,979,858	23,398,168	25,066,602	24,042,079	6,602,437	5,312,321	-19.5%	-1,290,116
SERV	15,017,384	15,635,114	16,794,536	17,923,945	19,118,781	20,459,279	7.0%	1,340,498
PROF	3,675,592	3,591,626	4,013,780	4,398,267	5,003,549	4,559,751	-8.9%	-443,798
UTIL	3,898,545	4,410,657	5,169,826	5,662,440	5,932,835	7,056,163	18.9%	1,123,328
MANU	1,511,891	2,165,467	3,405,902	3,114,350	1,801,023	1,678,042	-6.8%	-122,981
TRAN	66,563	114,607	104,245	196,204	78,963	127,702	61.7%	48,739
WHLS	2,209,742	2,263,975	2,178,318	2,332,434	2,391,044	2,249,613	-5.9%	-141,431
GOV	812,079	870,925	958,451	968,136	967,141	1,062,493	9.9%	95,352
TOTAL	200,059,548	212,210,444	227,545,027	243,495,221	261,094,783	247,282,584	-5.3%	-13,812,199

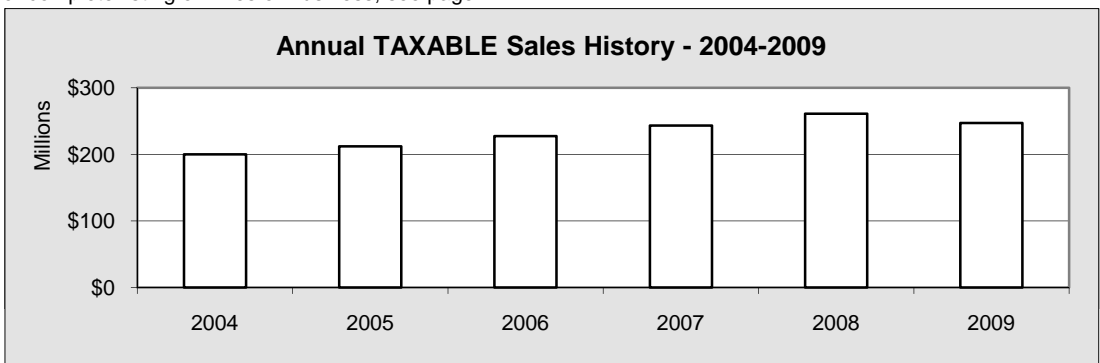
Table 6.10

For complete listing of Lines of Business, see page 11

Annual TAXABLE Sales History	
2004	200,059,548
2005	212,210,444
2006	227,545,027
2007	243,495,221
2008	261,094,783
2009	247,282,584

Table 6.11

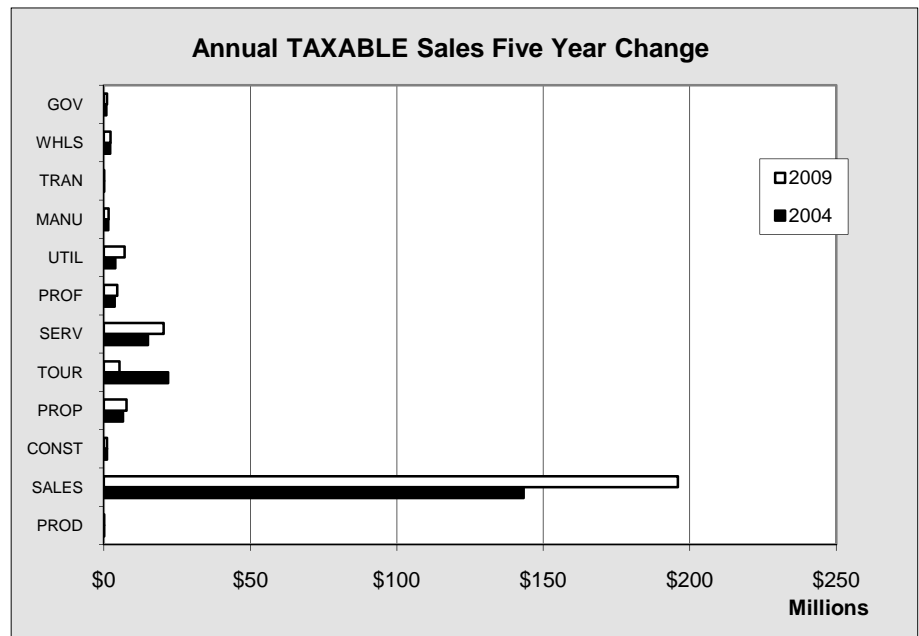
Chart 6.7



Five Year Change Annual TAXABLE Sales		
	2004	2009
PROD	24,403	38,148
SALES	143,250,121	195,903,080
CONST	1,054,535	1,046,759
PROP	6,558,835	7,789,233
TOUR	21,979,858	5,312,321
SERV	15,017,384	20,459,279
PROF	3,675,592	4,559,751
UTIL	3,898,545	7,056,163
MANU	1,511,891	1,678,042
TRAN	66,563	127,702
WHLS	2,209,742	2,249,613
GOV	812,079	1,062,493
TOTAL	200,059,548	247,282,584

Table 6.12

Chart 6.8



Soldotna Sales

Soldotna GROSS Sales by Line of Business by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	13,892	30,277	21,616	50,105	115,890
Sales	51,271,644	71,234,523	88,854,278	63,603,419	274,963,864
Construction	4,053,399	6,292,872	5,418,098	5,627,919	21,392,288
Property	3,799,231	4,667,127	4,703,053	4,558,394	17,727,805
Tourism	642,034	1,723,328	3,516,599	847,031	6,728,992
Services	6,232,593	7,132,615	7,060,221	7,165,495	27,590,924
Professional	3,191,472	2,665,045	3,321,084	7,696,630	16,874,231
Utility	5,010,766	3,225,551	2,786,693	3,537,900	14,560,910
Manufacturing	1,335,363	2,990,505	3,860,747	2,700,740	10,887,355
Transportation & Warehousing	1,355,164	2,082,969	3,031,690	1,732,764	8,202,587
Wholesale	2,956,976	4,374,487	4,976,331	4,257,572	16,565,366
Government	281,850	351,024	396,674	290,284	1,319,832
TOTAL	80,144,384	106,770,323	127,947,084	102,068,253	416,930,044

Table 6.13

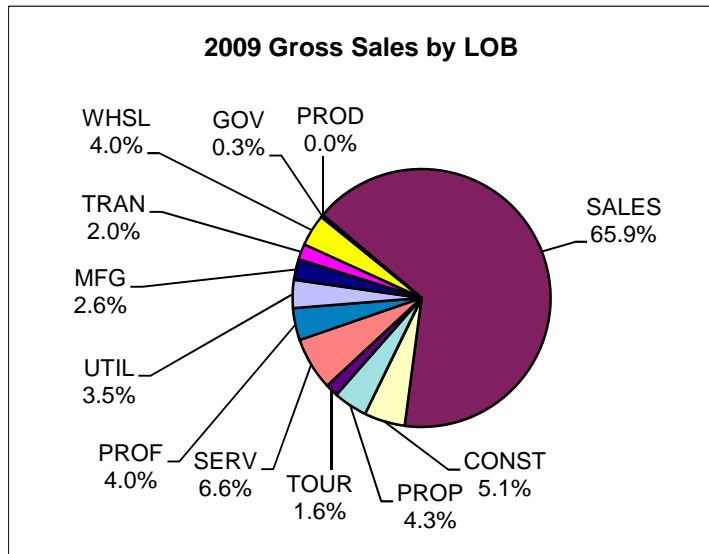


Chart 6.9

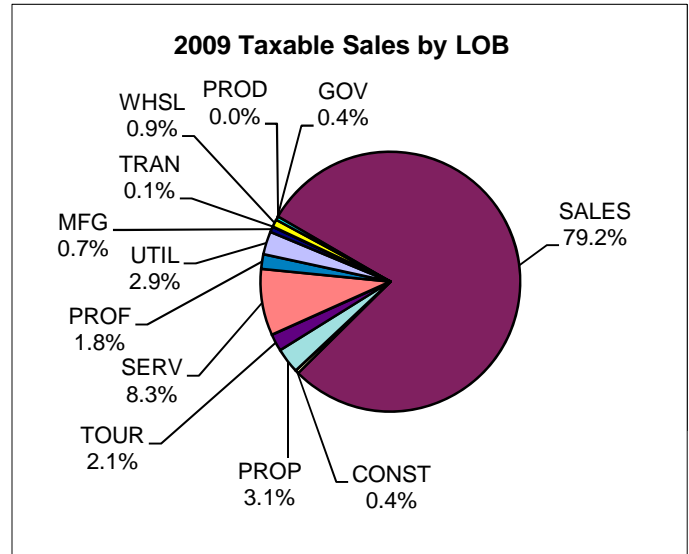


Chart 6.10

Soldotna TAXABLE Sales by Line of Business by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	1,838	7,794	13,080	15,436	38,148
Sales	35,518,704	47,785,845	66,320,974	46,277,557	195,903,080
Construction	210,809	309,731	282,051	244,168	1,046,759
Property	1,657,577	2,009,671	2,075,926	2,046,059	7,789,233
Tourism	466,350	1,395,914	2,878,175	571,882	5,312,321
Services	4,598,929	5,130,924	5,404,481	5,324,945	20,459,279
Professional	1,240,457	1,285,035	1,079,975	954,284	4,559,751
Utility	2,463,435	1,538,897	1,245,004	1,808,827	7,056,163
Manufacturing	93,780	324,198	1,031,254	228,810	1,678,042
Transportation & Warehousing	22,703	53,072	26,242	25,685	127,702
Wholesale	442,144	410,369	558,921	838,179	2,249,613
Government	243,126	265,403	310,536	243,428	1,062,493
TOTAL	46,959,852	60,516,853	81,226,619	58,579,260	247,282,584

Table 6.14

Soldotna Sales

Soldotna GROSS Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	74,398	67,144	86,128	49,185	276,855
Sales	57,620,096	74,429,481	98,802,473	74,769,111	305,621,161
Construction	7,346,187	5,474,282	11,655,991	9,396,597	33,873,057
Property	4,301,652	5,629,677	5,140,874	4,540,667	19,612,870
Tourism	1,026,758	2,208,313	4,366,469	1,035,504	8,637,044
Services	6,611,406	8,694,118	7,553,458	6,549,038	29,408,020
Professional	3,270,102	3,617,747	3,859,050	8,804,448	19,551,347
Utility	3,763,996	2,681,735	2,323,815	3,668,034	12,437,580
Manufacturing	1,537,364	2,353,456	3,700,065	2,424,265	10,015,150
Transportation & Warehousing	1,062,540	3,573,842	4,389,892	1,724,660	10,750,934
Wholesale	2,649,179	3,420,857	4,204,743	3,758,557	14,033,336
Government	274,352	305,388	337,345	271,449	1,188,534
TOTAL	89,538,030	112,456,040	146,420,303	116,991,515	465,405,888

Table 6.15

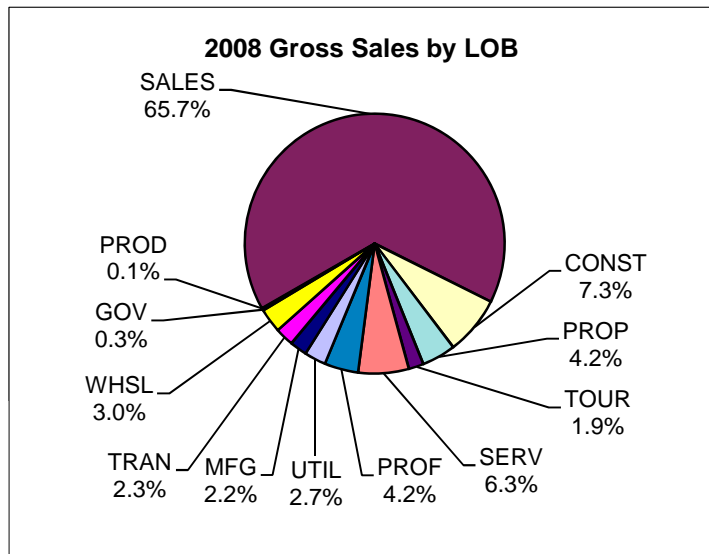


Chart 6.11

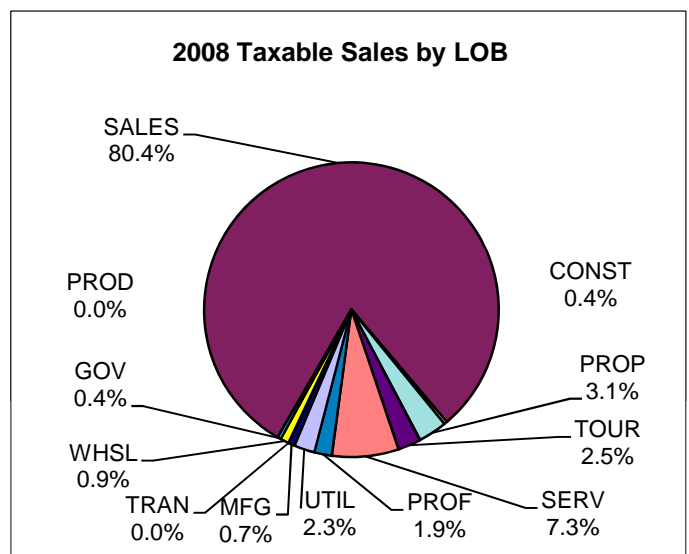


Chart 6.12

Soldotna TAXABLE Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	3,369	17,310	20,390	9,508	50,577
Sales	36,872,041	49,975,174	75,154,546	47,997,606	209,999,367
Construction	184,451	242,024	268,726	249,333	944,534
Property	1,727,003	2,420,172	2,165,942	1,891,415	8,204,532
Tourism	792,767	1,715,773	3,353,308	740,589	6,602,437
Services	4,136,631	4,904,238	5,338,529	4,739,383	19,118,781
Professional	1,256,706	1,406,757	1,274,356	1,065,730	5,003,549
Utility	1,784,468	1,343,839	1,066,864	1,737,664	5,932,835
Manufacturing	123,233	336,282	1,182,129	159,379	1,801,023
Transportation & Warehousing	18,548	22,474	16,018	21,923	78,963
Wholesale	532,503	539,333	567,388	751,820	2,391,044
Government	228,831	255,936	258,870	223,504	967,141
TOTAL	47,660,551	63,179,312	90,667,066	59,587,854	261,094,783

Table 6.16

Soldotna Sales

Soldotna GROSS Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	214,787	494,187	156,935	54,581	920,490
Sales	45,880,130	60,021,298	80,221,447	61,258,905	247,381,780
Construction	7,265,067	8,759,070	8,626,546	18,986,143	43,636,826
Property	4,023,704	4,458,148	5,160,907	5,232,397	18,875,156
Tourism	4,657,506	6,881,869	10,438,337	4,915,979	26,893,691
Services	5,783,803	8,786,410	9,298,488	8,464,222	32,332,923
Professional	2,766,453	3,331,477	2,788,887	6,820,710	15,707,527
Utility	3,646,985	2,351,351	2,280,478	2,769,007	11,047,821
Manufacturing	1,813,100	2,995,574	4,466,226	2,611,454	11,886,354
Transportation & Warehousing	654,875	1,050,794	2,504,599	1,485,613	5,695,881
Wholesale	2,283,909	3,495,025	3,985,512	4,004,963	13,769,409
Government	269,132	340,977	271,583	265,837	1,147,529
TOTAL	79,259,451	102,966,180	130,199,945	116,869,811	429,295,387

Table 6.17

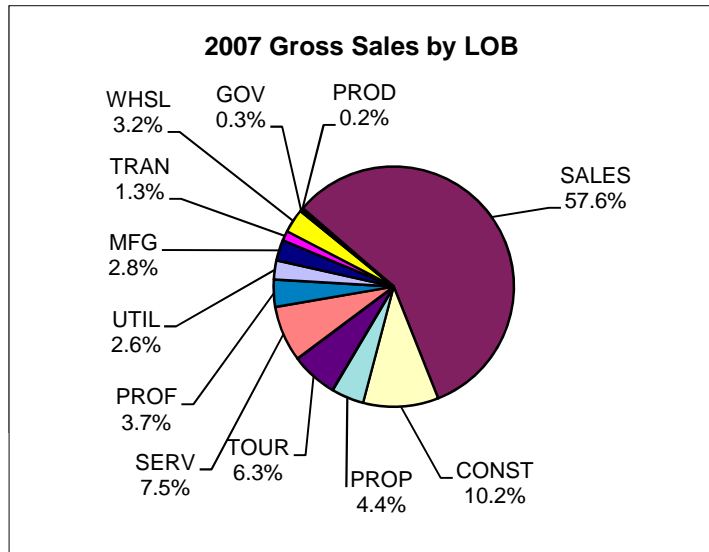


Chart 6.13

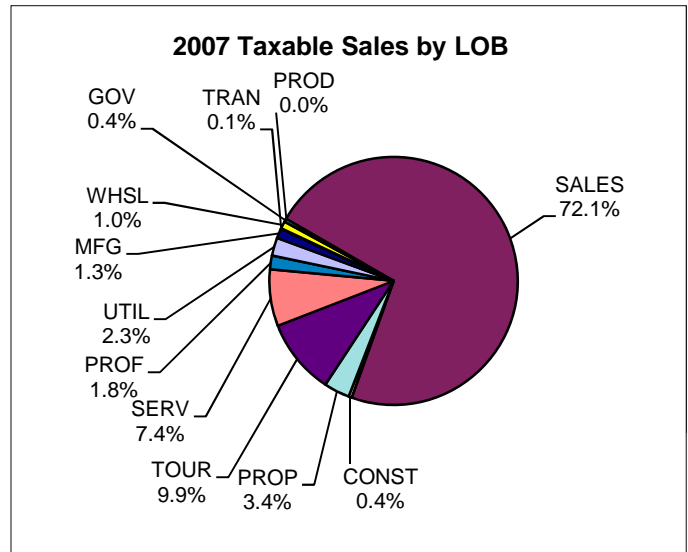


Chart 6.14

Soldotna TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	1,838	17,491	18,088	5,716	43,133
Sales	31,845,883	42,044,799	59,266,959	42,499,615	175,657,256
Construction	198,072	241,760	264,300	281,056	985,188
Property	1,563,929	2,116,638	2,134,804	2,356,418	8,171,789
Tourism	4,316,624	6,247,463	9,078,308	4,399,684	24,042,079
Services	3,846,764	4,716,519	4,723,490	4,637,172	17,923,945
Professional	1,051,966	1,213,456	1,084,516	1,048,329	4,398,267
Utility	1,906,959	1,264,657	1,080,514	1,410,310	5,662,440
Manufacturing	423,409	757,253	1,679,741	253,947	3,114,350
Transportation & Warehousing	21,317	32,356	17,353	125,178	196,204
Wholesale	478,776	459,955	517,761	875,942	2,332,434
Government	226,083	294,789	227,333	219,931	968,136
TOTAL	45,881,620	59,407,136	80,093,167	58,113,298	243,495,221

Table 6.18

Soldotna Sales

Soldotna Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	44,155,649	54,086,799	66,745,597	53,262,403	218,250,448	
1997	43,136,587	56,048,000	71,982,003	61,417,298	232,583,888	6.6%
1998	46,245,330	61,860,448	76,091,735	66,596,151	250,793,664	7.8%
1999	51,429,980	67,872,794	87,697,762	70,577,461	277,577,997	10.7%
2000	55,201,896	72,515,215	89,530,301	72,007,899	289,255,311	4.2%
2001	60,802,277	75,042,511	95,670,432	77,603,011	309,118,231	6.9%
2002	62,331,750	79,762,672	103,625,416	80,180,782	325,900,620	5.4%
2003	64,254,952	85,227,616	106,268,314	82,155,118	337,906,000	3.7%
2004	69,929,668	89,310,129	107,196,637	94,822,445	361,258,879	6.9%
2005	65,958,153	87,630,570	113,939,869	128,504,871	396,033,463	9.6%
2006	72,457,151	99,012,814	121,167,794	140,217,422	432,855,181	9.3%
2007	79,259,451	102,966,180	130,199,945	116,869,811	429,295,387	-0.8%
2008	89,538,030	112,456,040	146,420,303	116,991,515	465,405,888	8.4%
2009	80,144,384	106,770,323	129,947,084	102,068,253	418,930,044	-10.0%
Change	-10.5%	-5.1%	-11.3%	-12.8%	-10.0%	

Table 6.19

Soldotna Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	26,114,766	32,996,657	41,676,112	32,537,647	133,325,182	
1997	26,296,124	33,910,547	44,323,596	35,806,409	140,336,676	5.3%
1998	27,184,841	37,240,899	46,529,812	36,834,109	147,789,661	5.3%
1999	28,439,928	38,203,092	50,494,117	38,804,887	155,942,024	5.5%
2000	29,664,420	38,766,616	50,523,183	40,481,909	159,436,128	2.2%
2001	32,492,377	42,914,074	54,143,248	42,868,739	172,418,438	8.1%
2002	33,736,608	43,504,958	57,489,123	42,248,703	176,979,392	2.6%
2003	34,464,122	47,026,039	62,579,271	46,558,340	190,627,772	7.7%
2004	37,385,342	49,011,743	66,181,487	47,480,976	200,059,548	4.9%
2005	38,716,680	52,146,002	69,952,376	50,395,386	211,210,444	5.6%
2006	42,117,565	55,438,172	75,557,720	54,431,570	227,545,027	7.7%
2007	45,881,620	59,407,136	80,093,167	58,113,298	243,495,221	7.0%
2008	47,660,551	63,179,312	90,667,066	59,587,854	261,094,783	7.2%
2009	46,959,852	60,516,853	81,226,619	58,579,260	247,282,584	-5.3%
Change	-1.5%	-4.2%	-10.4%	-1.7%	-5.3%	

Table 6.20

Soldotna Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	18,040,883	21,090,142	25,069,485	20,724,756	84,925,266	
1997	16,840,463	22,137,453	27,658,407	25,610,889	92,247,212	8.6%
1998	19,060,489	24,619,549	29,561,923	29,762,042	103,004,003	11.7%
1999	22,990,052	29,669,702	37,203,645	31,772,574	121,635,973	18.1%
2000	25,537,476	33,748,599	39,007,118	31,525,990	129,819,183	6.7%
2001	28,309,900	32,128,437	41,527,184	34,734,272	136,699,793	5.3%
2002	28,595,142	36,257,714	46,136,293	37,932,079	148,921,228	8.9%
2003	29,790,830	38,201,577	43,689,043	35,596,778	147,278,228	-1.1%
2004	32,544,326	40,298,386	41,015,150	47,341,469	161,199,331	9.5%
2005	27,241,473	35,484,568	43,987,493	78,109,485	184,823,019	14.7%
2006	30,339,586	43,574,642	45,610,074	85,785,852	205,310,154	11.1%
2007	33,377,831	43,559,044	50,106,778	58,756,513	185,800,166	-9.5%
2008	41,877,479	49,276,728	55,753,237	57,403,661	204,311,105	10.0%
2009	33,184,532	46,253,470	48,720,465	43,488,993	171,647,460	-16.0%
Change	-20.8%	-6.1%	-12.6%	-24.2%	-16.0%	

Table 6.21

Soldotna Construction Permits

Soldotna 4th Quarter Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2006	2009	Annual Change
Residential New	526,191	294,860	165,123	172,833	88,000	8,000	0	-100.0%
Residential Alter/Add	5,000	57,454	2,000	262,659	248,665	5,000	80,000	1500.0%
Commercial New	281,491	501,601	0	0	1,654,112	176,146	846,970	380.8%
Commercial Alter/Add	60,363	3,850,000	2,717	197,390	301,268	75,000	441,703	488.9%
Total	873,045	4,703,915	169,840	632,882	2,292,045	264,146	1,368,673	418.2%
Annual Change		438.8%	-96.4%	272.6%	262.2%	-88.5%	418.2%	

Table 6.22

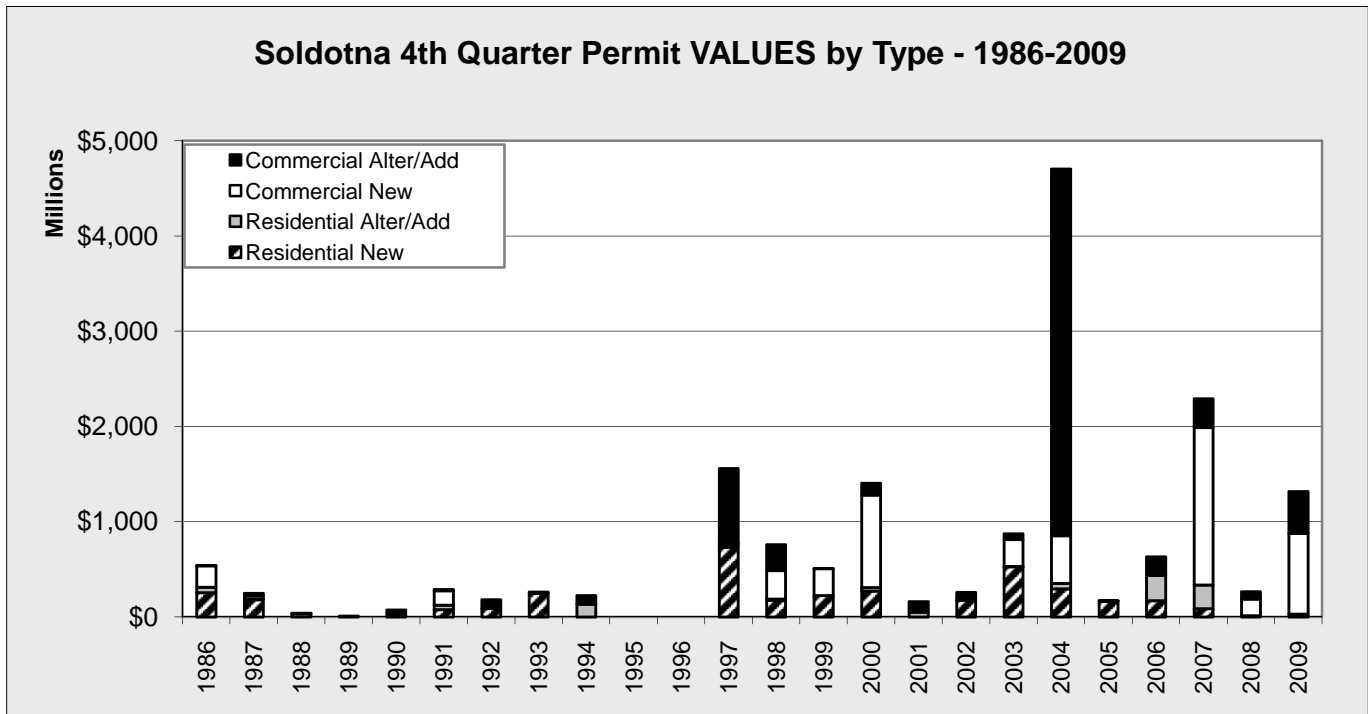


Chart 6.15

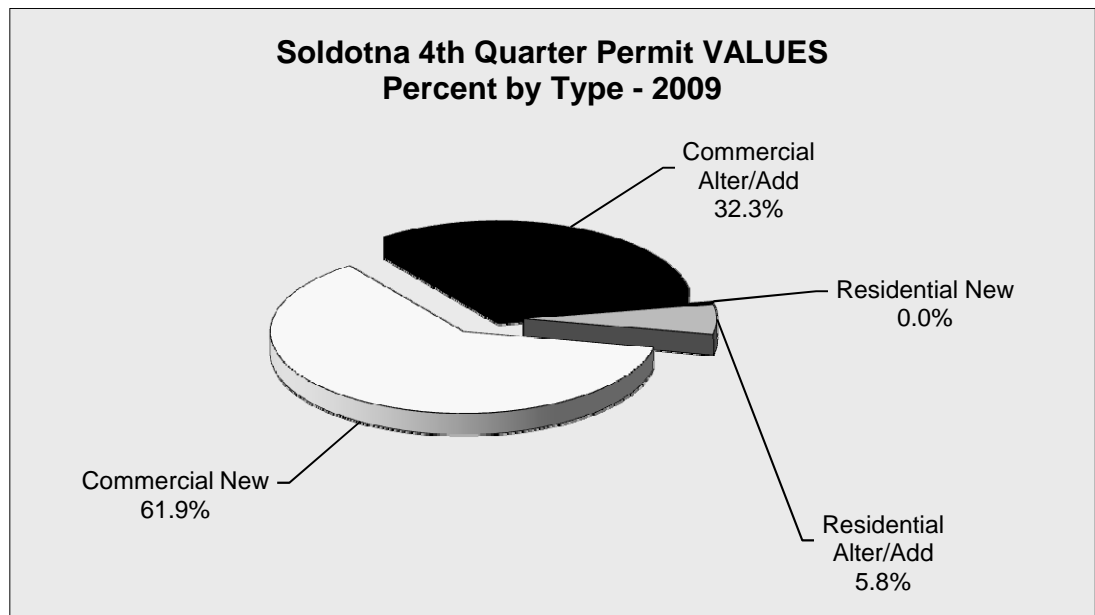


Chart 6.16

Soldotna Construction Permits

Soldotna 4th Quarter Permit VOLUME by Type - 2003-2009								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	5	1	1	1	2	1	0	-100.0%
Residential Alter/Add	1	3	1	3	6	1	3	200.0%
Commercial New	2	2	0	0	4	1	1	0.0%
Commercial Alter/Add	5	2	3	3	4	2	8	300.0%
Total	13	8	5	7	16	5	12	140.0%
Annual Change		-38.5%	-37.5%	40.0%	128.6%	-68.8%	140.0%	

Table 6.23

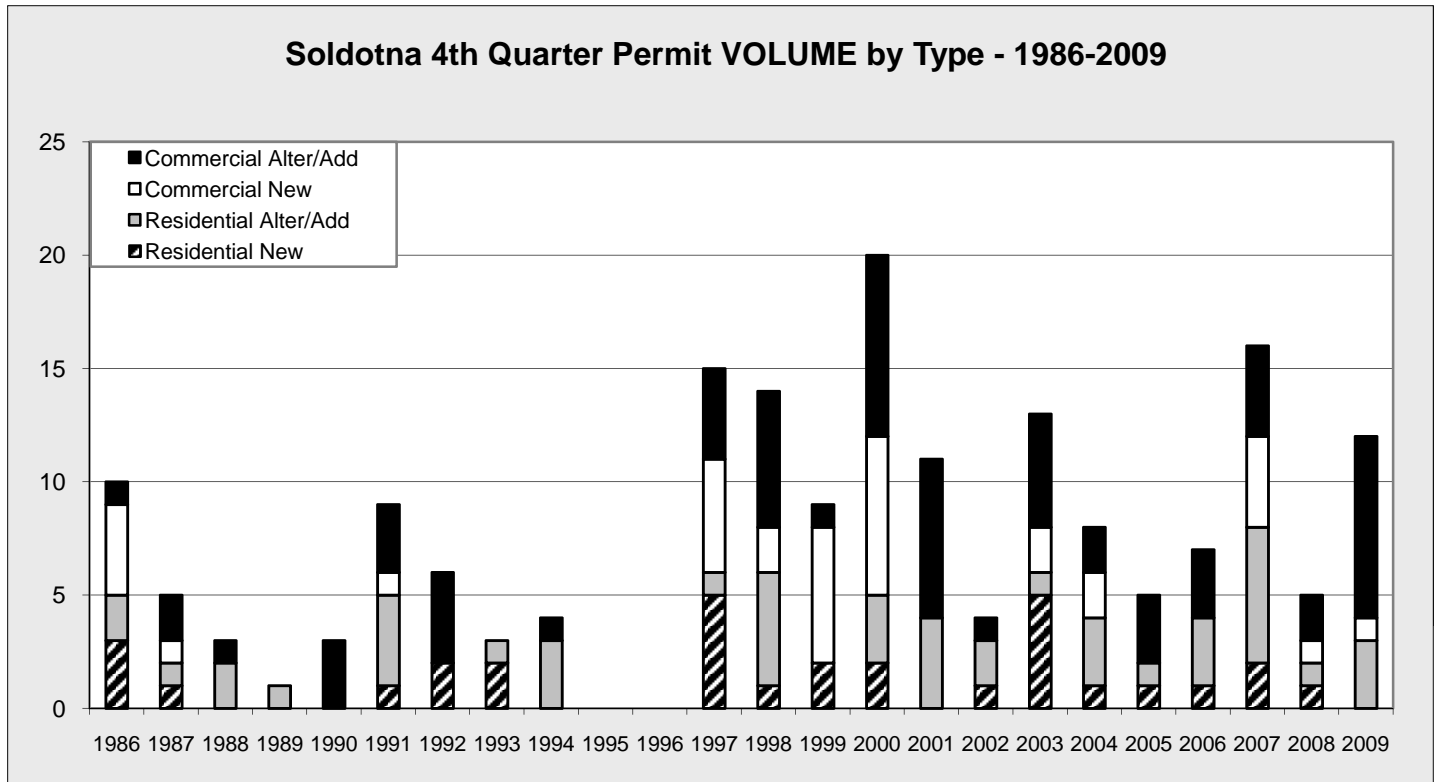


Chart 6.17

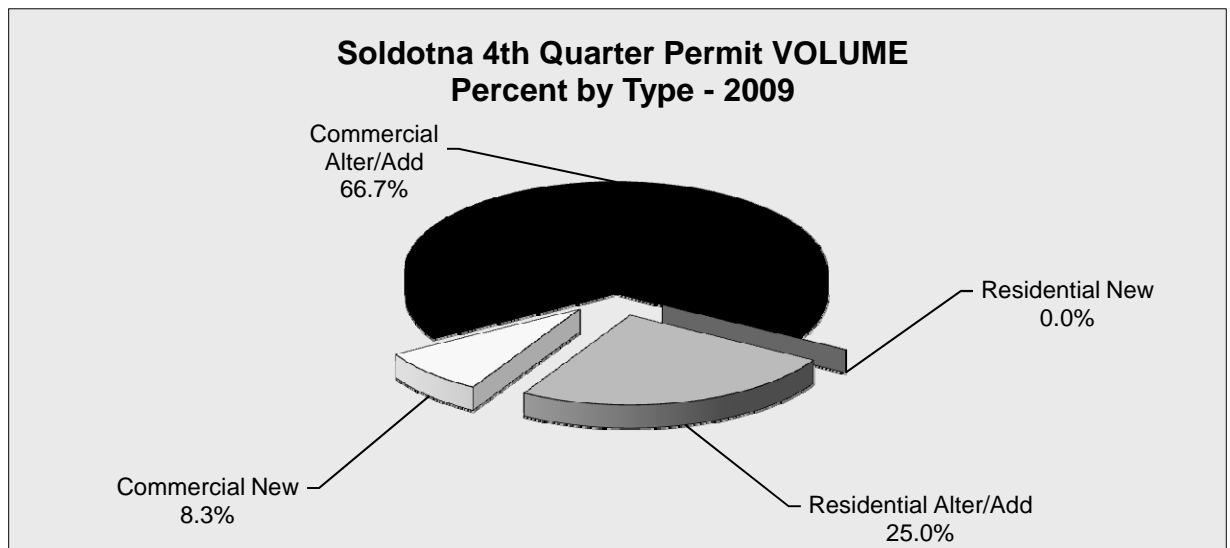


Chart 6.18

Soldotna Construction Permits

Soldotna Annual Permit VALUES by Type - 2003-2009 - in \$								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	3,073,933	3,881,344	4,098,748	7,599,440	8,749,413	4,325,763	6,141,299	42.0%
Residential Alter/Add	263,629	277,984	493,990	782,177	733,440	659,809	519,587	-21.3%
Commercial New	3,769,181	28,329,025	5,814,828	12,924,852	3,661,554	13,119,066	1,631,347	-87.6%
Commercial Alter/Add	845,554	4,808,573	1,101,794	1,887,931	618,516	1,388,543	2,914,159	109.9%
Total	7,952,297	37,296,926	11,509,360	23,194,400	13,762,923	19,493,181	11,206,392	-42.5%
Annual Change		369.0%	-69.1%	101.5%	-40.7%	41.6%	-42.5%	

Table 6.24

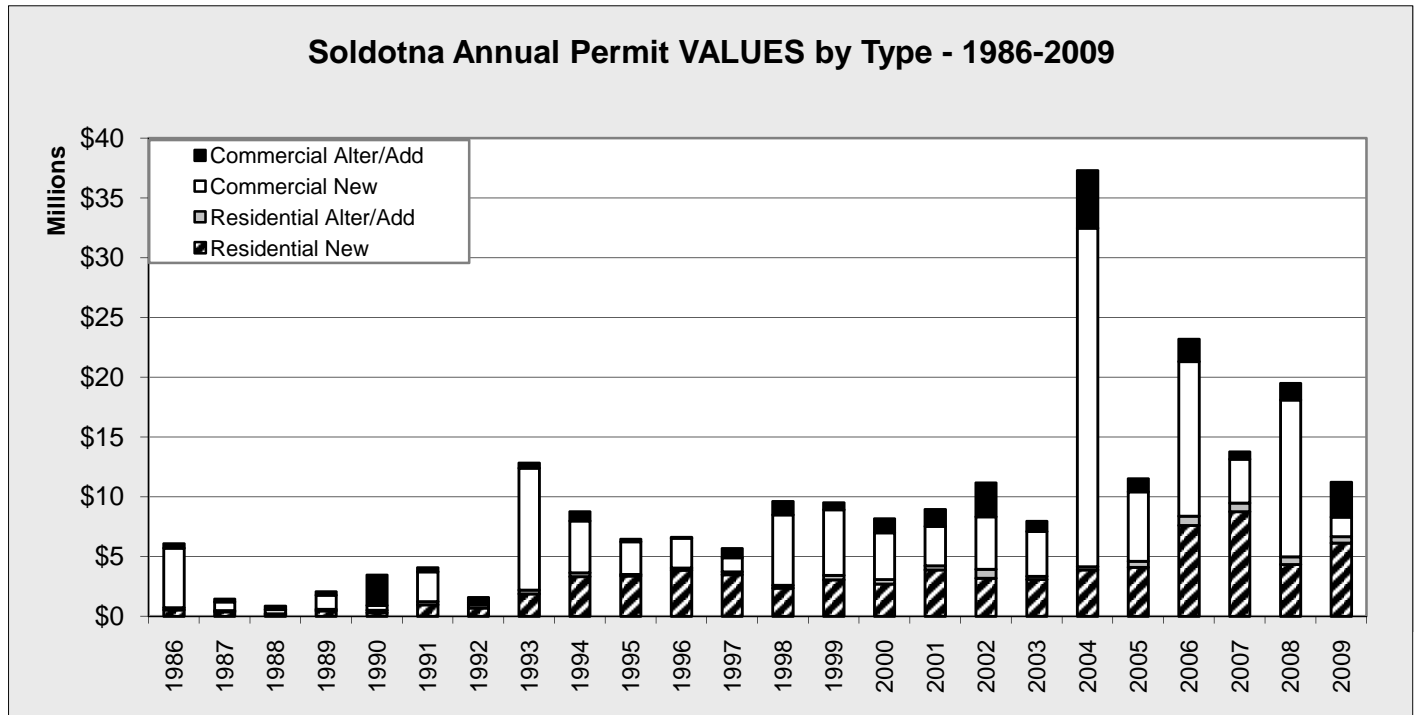


Chart 6.19

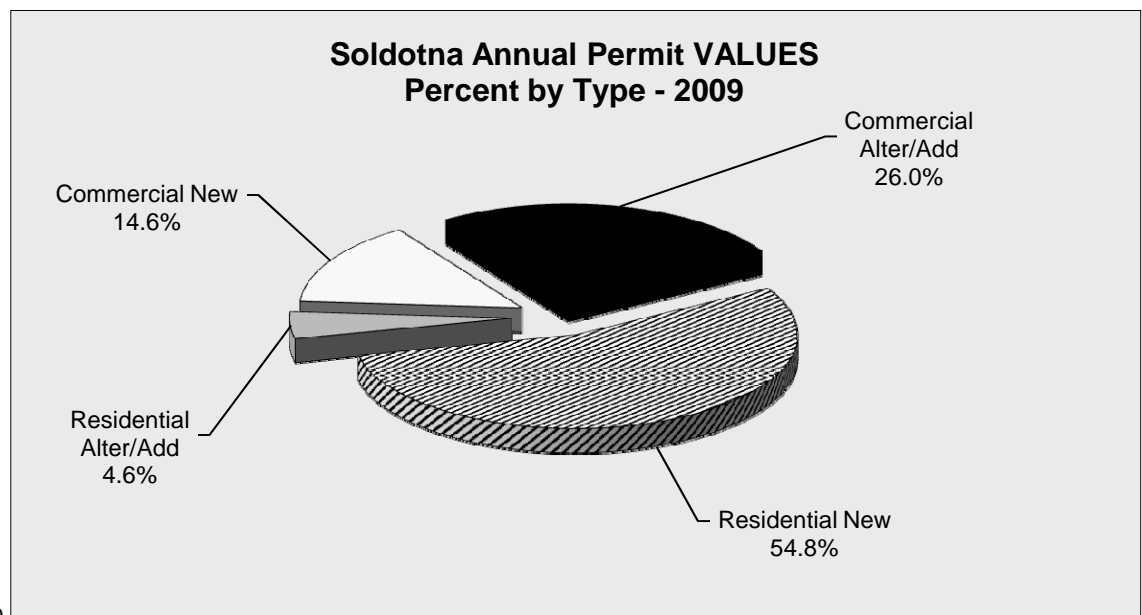


Chart 6.20

Soldotna Construction Permits

Soldotna Annual Permit VOLUME by Type - 2003-2009								
	2003	2004	2005	2006	2007	2008	2009	Annual Change
Residential New	24	19	23	29	30	25	34	36.0%
Residential Alter/Add	16	17	23	15	18	26	14	-46.2%
Commercial New	16	13	13	9	11	15	7	-53.3%
Commercial Alter/Add	18	18	22	11	21	25	37	48.0%
Total	74	67	81	64	80	91	92	1.1%
Annual Change		-9.5%	20.9%	-21.0%	25.0%	13.8%	1.1%	

Table 6.25

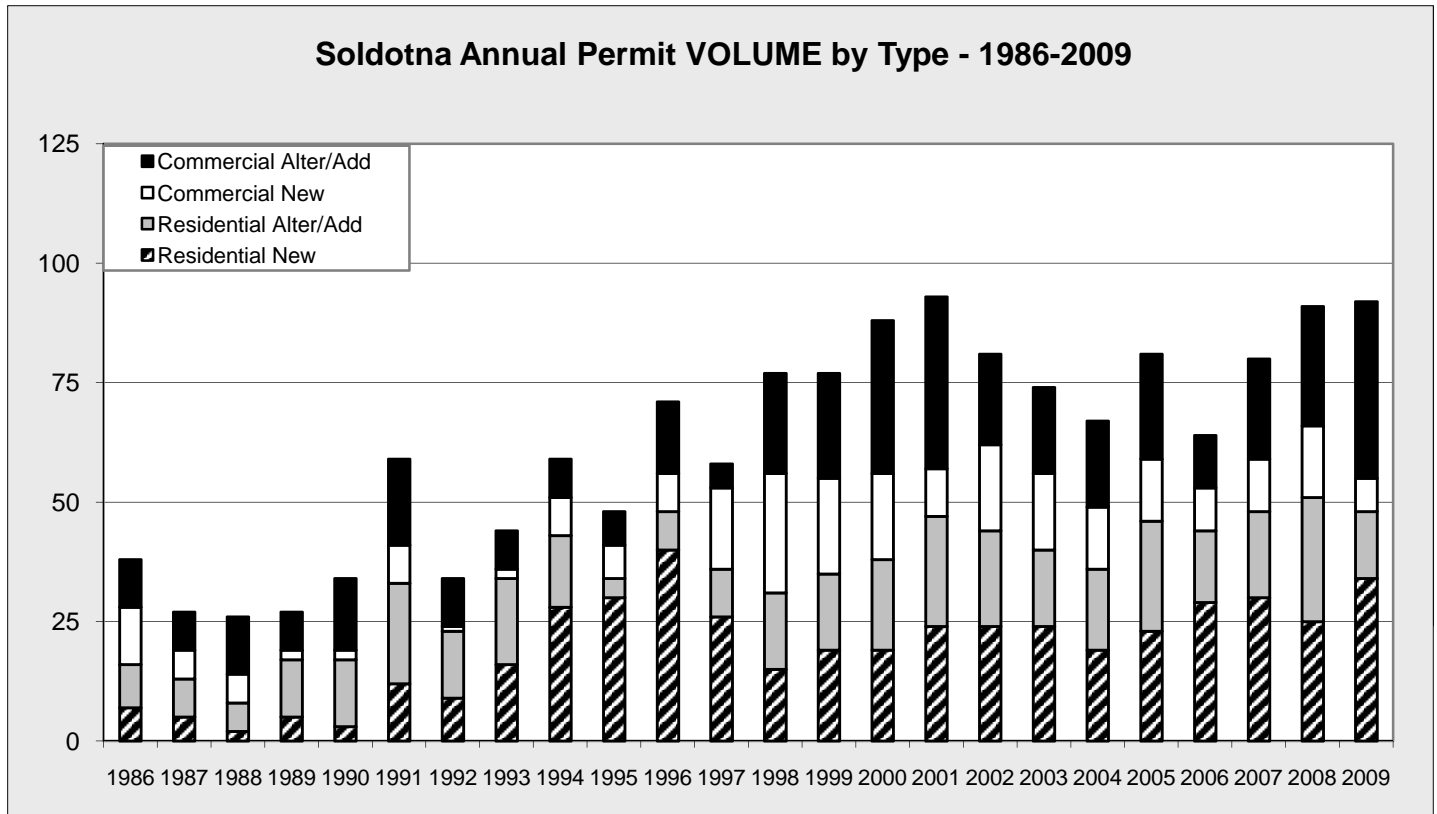


Chart 6.21

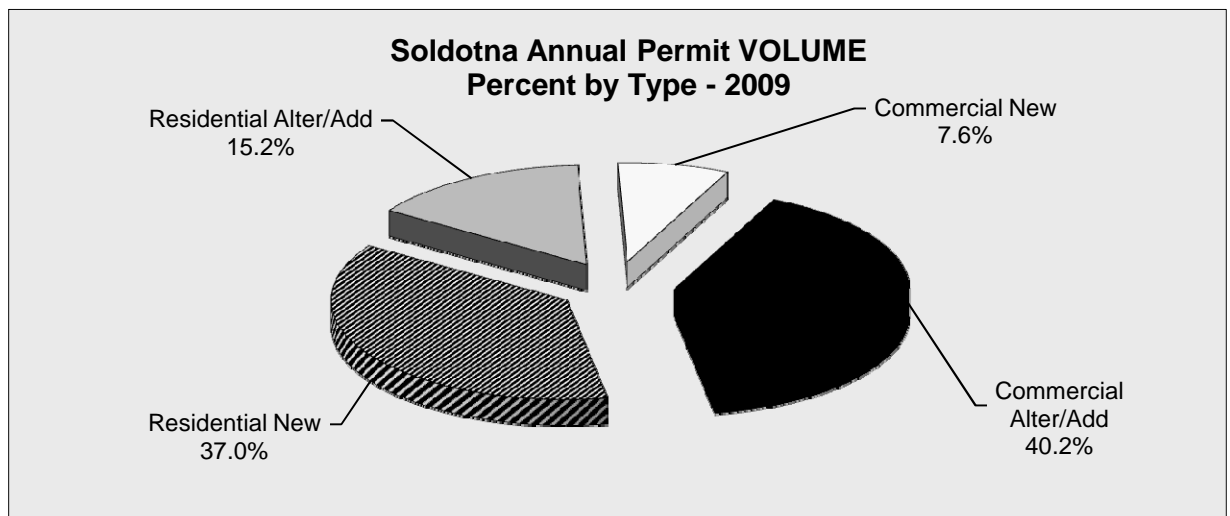


Chart 6.22

Soldotna Construction Permits

Soldotna Annual Permit VALUE by Type by Quarter - 2002-2009 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Residential - New	240,849	2,075,293	689,202	176,000	3,181,344
Residential - Add/Alter	86,935	339,286	317,466	11,500	755,187
Commercial - New	714,806	2,601,575	1,080,678	0	4,397,059
Commercial - Add/Alter	163,000	1,987,304	610,000	70,000	2,830,304
TOTAL	1,205,590	7,003,458	2,697,346	257,500	11,163,894
2003					
Residential - New	0	1,899,354	648,388	526,191	3,073,933
Residential - Add/Alter	57,827	130,080	70,722	5,000	263,629
Commercial - New	0	2,116,490	1,371,200	281,491	3,769,181
Commercial - Add/Alter	369,191	88,000	328,000	60,363	845,554
TOTAL	427,018	4,233,924	2,418,310	873,045	7,952,297
2004					
Residential - New	539,297	1,777,087	1,270,100	294,860	3,881,344
Residential - Add/Alter	0	74,809	145,721	57,454	277,984
Commercial - New	4,465,026	1,366,297	21,996,101	501,601	28,329,025
Commercial - Add/Alter	60,000	530,380	368,193	3,850,000	4,808,573
TOTAL	5,064,323	3,748,573	23,780,115	4,703,915	37,296,926
2005					
Residential - New	720,956	1,916,999	1,295,670	165,123	4,098,748
Residential - Add/Alter	261,630	141,950	88,410	2,000	493,990
Commercial - New	195,000	4,099,828	1,520,000	0	5,814,828
Commercial - Add/Alter	243,969	673,458	181,650	2,717	1,101,794
TOTAL	1,421,555	6,832,235	3,085,730	169,840	11,509,360
2006					
Residential - New	204,031	2,116,499	5,106,077	172,833	7,599,440
Residential - Add/Alter	10,000	140,730	368,788	262,659	782,177
Commercial - New	312,410	4,965,648	7,646,794	0	12,924,852
Commercial - Add/Alter	1,590,000	8,451	92,090	197,390	1,887,931
TOTAL	2,116,441	7,231,328	13,213,749	632,882	23,194,400
2007					
Residential - New	535,722	6,083,538	2,042,153	88,000	8,749,413
Residential - Add/Alter	149,549	224,588	110,638	248,665	733,440
Commercial - New	0	1,461,142	546,300	1,654,112	3,661,554
Commercial - Add/Alter	142,500	107,937	66,811	301,268	618,516
TOTAL	827,771	7,877,205	2,765,902	2,292,045	13,762,923
2008					
Residential - New	447,277	3,273,346	597,140	8,000	4,325,763
Residential - Add/Alter	54,296	173,875	426,638	5,000	659,809
Commercial - New	1,464,737	832,900	10,645,283	176,146	13,119,066
Commercial - Add/Alter	339,943	932,000	41,600	75,000	1,388,543
TOTAL	2,306,253	5,212,121	11,710,661	264,146	19,493,181
2009					
Residential - New	200,000	3,861,545	2,079,754	0	6,141,299
Residential - Add/Alter	38,000	221,185	180,402	80,000	519,587
Commercial - New	0	138,790	645,587	846,970	1,631,347
Commercial - Add/Alter	215,000	1,073,356	1,184,100	441,703	2,914,159
TOTAL	453,000	5,294,876	4,089,843	1,368,673	11,206,392

Table 6.26

Soldotna Construction Permits

Soldotna Annual Permit VOLUME by Type by Quarter - 2002-2009					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2002					
Residential - New	1	17	5	1	24
Residential - Add/Alter	2	6	10	2	20
Commercial - New	4	9	5	0	18
Commercial - Add/Alter	4	19	5	1	29
TOTAL	11	51	25	4	91
2003					
Residential - New	0	15	4	5	24
Residential - Add/Alter	3	8	4	1	16
Commercial - New	0	6	8	2	16
Commercial - Add/Alter	3	7	3	5	18
TOTAL	6	36	19	13	74
2004					
Residential - New	2	9	7	1	19
Residential - Add/Alter	0	8	6	3	17
Commercial - New	4	3	4	2	13
Commercial - Add/Alter	3	6	7	2	18
TOTAL	9	26	24	8	67
2005					
Residential - New	4	11	7	1	23
Residential - Add/Alter	3	12	7	1	23
Commercial - New	2	9	2	0	13
Commercial - Add/Alter	7	8	4	3	22
TOTAL	16	40	20	5	81
2006					
Residential - New	1	13	14	1	29
Residential - Add/Alter	1	6	5	3	15
Commercial - New	1	5	3	0	9
Commercial - Add/Alter	2	1	5	3	11
TOTAL	5	25	27	7	64
2007					
Residential - New	2	16	10	2	30
Residential - Add/Alter	2	5	5	6	18
Commercial - New	0	5	2	4	11
Commercial - Add/Alter	5	7	5	4	21
TOTAL	9	33	22	16	80
2008					
Residential - New	3	19	2	1	25
Residential - Add/Alter	3	7	15	1	26
Commercial - New	5	3	6	1	15
Commercial - Add/Alter	10	8	5	2	25
TOTAL	21	37	28	5	91
2009					
Residential - New	1	18	15	0	34
Residential - Add/Alter	5	12	6	3	26
Commercial - New	0	1	5	1	7
Commercial - Add/Alter	5	11	13	8	37
TOTAL	11	42	39	12	104

Table 6.27

OTHER KBP

Other KPB Sales

Other KPB Fourth Quarter GROSS Sales by Line of Business - 2004-2009 - in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	50,502,635	45,773,451	32,377,396	51,832,661	58,517,767	80,494,652	37.6%	21,976,885
SALES	33,760,006	35,130,704	36,843,971	39,363,245	43,051,046	35,432,349	-17.7%	-7,618,697
CONST	52,594,160	44,695,276	62,322,648	49,805,844	40,948,878	57,110,033	39.5%	16,161,155
PROP	7,398,356	7,536,078	7,176,819	10,198,601	9,331,675	6,515,218	-30.2%	-2,816,457
TOUR	5,125,532	5,064,868	5,598,667	5,242,624	3,959,159	4,685,401	18.3%	726,242
SERV	24,581,626	18,057,851	19,160,532	22,797,887	29,031,330	37,386,781	28.8%	8,355,451
PROF	4,782,297	5,130,258	6,655,343	6,610,318	6,444,914	6,502,735	0.9%	57,821
UTIL	9,695,190	11,658,194	14,131,249	13,724,445	16,707,332	16,378,524	-2.0%	-328,808
MANU	25,676,505	31,183,970	21,938,406	8,333,407	28,724,769	8,108,227	-71.8%	-20,616,542
TRAN	7,854,607	8,940,544	8,774,423	6,021,352	8,996,532	15,836,913	76.0%	6,840,381
WHLS	203,905,853	234,921,588	263,634,332	295,052,191	336,622,470	241,976,211	-28.1%	-94,646,259
GOV	1,050,543	481,482	332,503	93,251	72,149	82,639	14.5%	10,490
TOTAL	426,927,310	448,574,264	478,946,289	509,075,826	582,408,021	510,509,683	-12.3%	-71,898,338

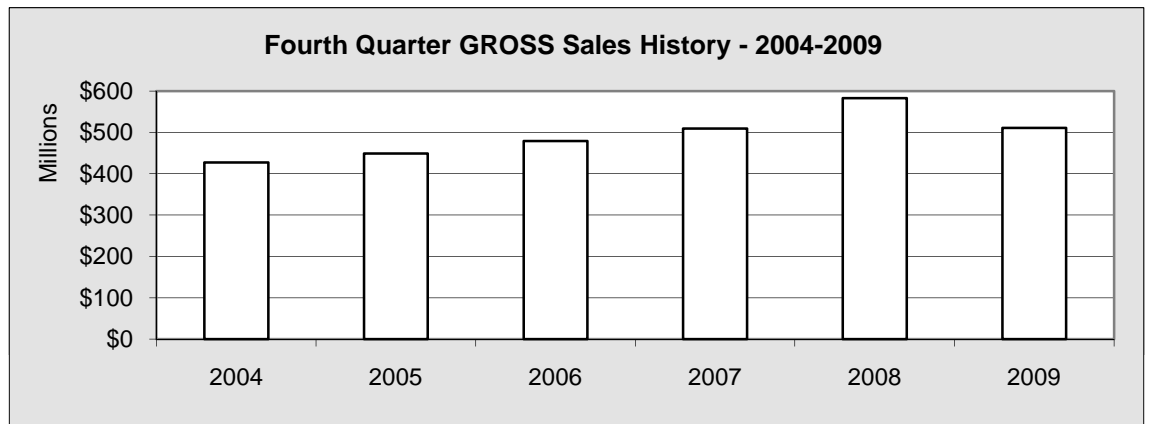
Table 7.1

For complete listing of Lines of Business, see page 11

Fourth Quarter GROSS Sales	
2004	426,927,310
2005	448,574,264
2006	478,946,289
2007	509,075,826
2008	582,408,021
2009	510,509,683

Table 7.2

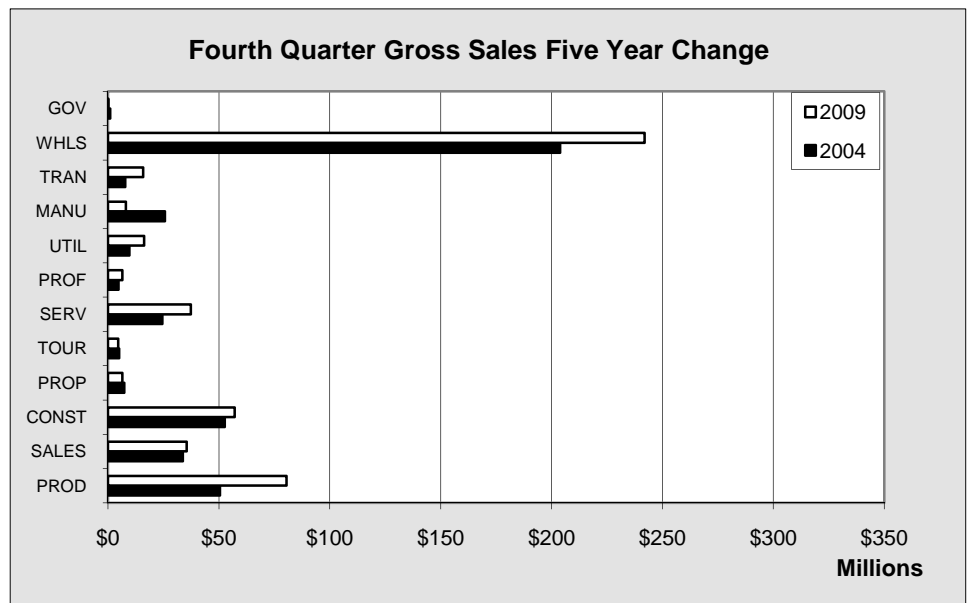
Chart 7.1



Five Year Change Fourth Quarter GROSS Sales		
	2004	2009
PROD	50,502,635	80,494,652
SALES	33,760,006	35,432,349
CONST	52,594,160	57,110,033
PROP	7,398,356	6,515,218
TOUR	5,125,532	4,685,401
SERV	24,581,626	37,386,781
PROF	4,782,297	6,502,735
UTIL	9,695,190	16,378,524
MANU	25,676,505	8,108,227
TRAN	7,854,607	15,836,913
WHLS	203,905,853	241,976,211
GOV	1,050,543	82,639
TOTAL	426,927,310	510,509,683

Table 7.3

Chart 7.2



Other KPB Sales

Other KPB Fourth Quarter TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	1,194,857	1,017,754	1,065,297	1,262,053	1,580,458	1,234,088	-21.9%	-346,370
SALES	15,063,091	15,831,783	16,881,665	18,095,709	20,507,787	1,943,681	-90.5%	-18,564,106
CONST	1,754,952	1,684,626	1,935,789	2,186,430	2,006,375	1,628,899	-18.8%	-377,476
PROP	2,224,711	2,407,781	2,678,530	2,825,829	3,025,480	2,378,927	-21.4%	-646,553
TOUR	4,017,454	4,205,017	4,534,785	4,473,486	3,092,473	2,503,085	-19.1%	-589,388
SERV	7,771,506	8,102,905	8,349,108	9,583,765	11,974,301	10,892,983	-9.0%	-1,081,318
PROF	1,037,860	1,161,660	1,223,788	1,398,597	1,294,260	1,231,042	-4.9%	-63,218
UTIL	6,249,975	7,137,578	9,142,420	8,820,971	10,758,298	10,346,908	-3.8%	-411,390
MANU	546,775	588,708	601,350	786,465	610,022	538,925	-11.7%	-71,097
TRAN	178,987	234,263	224,748	250,307	228,232	230,291	0.9%	2,059
WHLS	5,437,244	6,390,100	7,286,491	8,147,426	8,052,829	7,108,577	-11.7%	-944,252
GOV	18,063	10,330	7,500	5,700	13,660	11,363	-16.8%	-2,297
TOTAL	45,495,475	48,772,505	53,931,471	57,836,738	63,144,175	40,048,769	-36.6%	-23,095,406

Table 7.4

For complete listing of Lines of Business, see page 11

Fourth Quarter TAXABLE Sales	
2004	45,495,475
2005	48,772,505
2006	53,931,471
2007	57,836,738
2008	63,144,175
2009	40,048,769

Table 7.5

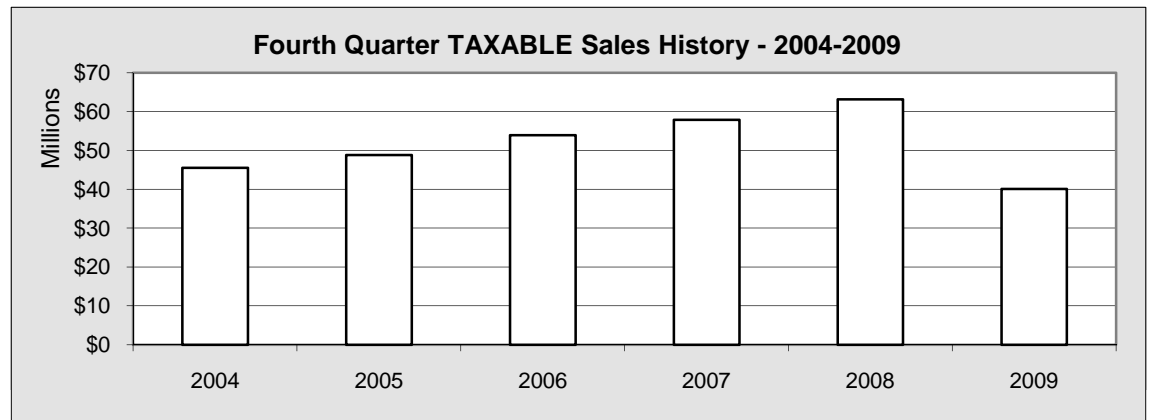


Chart 7.3

Five Year Change Fourth Quarter TAXABLE Sales		
	2004	2009
PROD	1,194,857	1,234,088
SALES	15,063,091	1,943,681
CONST	1,754,952	1,628,899
PROP	2,224,711	2,378,927
TOUR	4,017,454	2,503,085
SERV	7,771,506	10,892,983
PROF	1,037,860	1,231,042
UTIL	6,249,975	10,346,908
MANU	546,775	538,925
TRAN	178,987	230,291
WHLS	5,437,244	7,108,577
GOV	18,063	11,363
TOTAL	45,495,475	40,048,769

Table 7.6

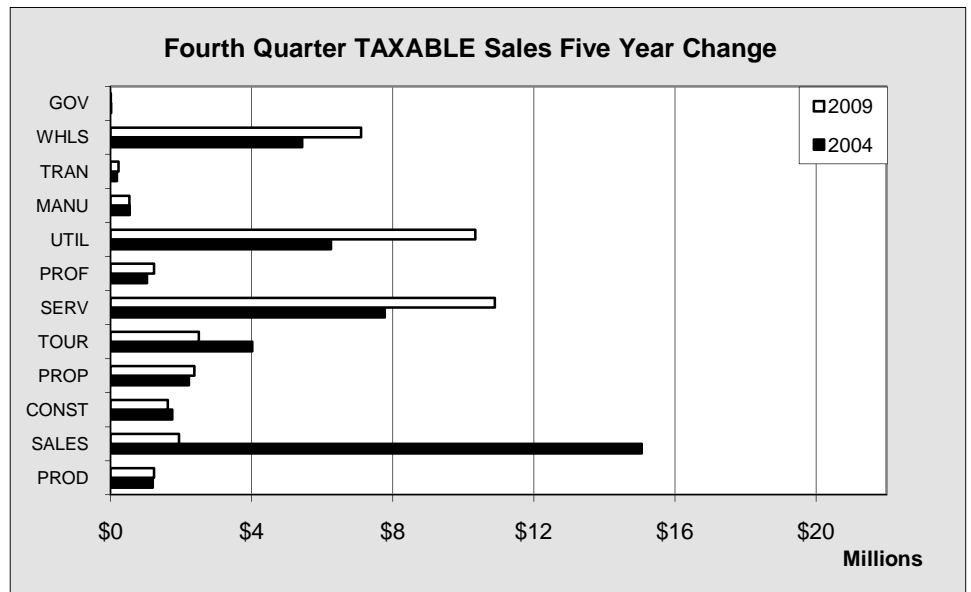


Chart 7.4

NOTE: The significant reduction in SALES is the result of changes in reporting

Other KPB Sales

Other KPB Annual GROSS Sales by Line of Business - 2004-2009- in \$

LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	147,140,780	153,182,362	175,123,026	148,522,424	159,516,682	173,740,103	8.9%	14,223,421
SALES	143,382,467	149,803,836	156,580,806	167,378,000	186,671,626	162,125,779	-13.1%	-24,545,847
CONST	121,240,100	126,832,067	154,241,220	166,892,716	149,383,384	180,743,378	21.0%	31,359,994
PROP	24,867,031	26,574,731	29,109,553	34,102,197	34,417,613	31,097,640	-9.6%	-3,319,973
TOUR	66,630,028	69,825,987	74,506,229	78,138,957	69,275,667	54,931,398	-20.7%	-14,344,269
SERV	63,181,724	63,766,927	70,084,535	85,664,928	114,481,526	123,823,048	8.2%	9,341,522
PROF	17,160,184	17,007,030	21,149,978	23,394,233	27,438,146	23,951,138	-12.7%	-3,487,008
UTIL	36,341,683	43,002,998	49,256,836	55,585,131	57,647,745	68,915,295	19.5%	11,267,550
MANU	131,419,015	187,397,786	121,518,657	126,541,825	189,882,175	68,898,655	-63.7%	-120,983,520
TRAN	35,308,579	36,122,095	37,924,615	26,049,567	32,818,314	38,880,882	18.5%	6,062,568
WHLS	315,068,865	330,371,937	359,368,992	385,468,249	458,484,194	427,674,850	-6.7%	-30,809,344
GOV	1,063,212	820,042	512,629	139,082	537,738	566,330	5.3%	28,592
TOTAL	1,102,803,668	1,204,707,798	1,249,377,076	1,297,877,309	1,480,554,810	1,355,348,496	-8.5%	-125,206,314

Table 7.7

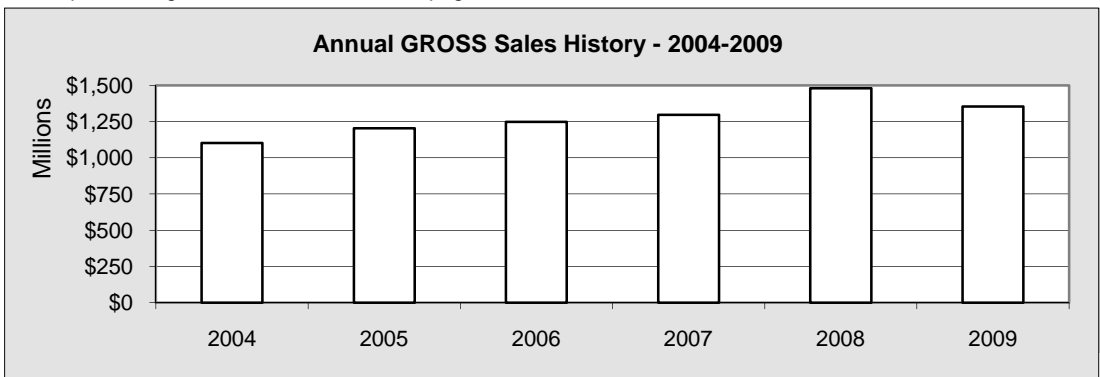
For complete listing of Lines of Business, see page 11

Annual GROSS Sales History

2004	1,102,803,668
2005	1,204,707,798
2006	1,249,377,076
2007	1,297,877,309
2008	1,480,554,810
2009	1,355,348,496

Table 7.8

Chart 7.5

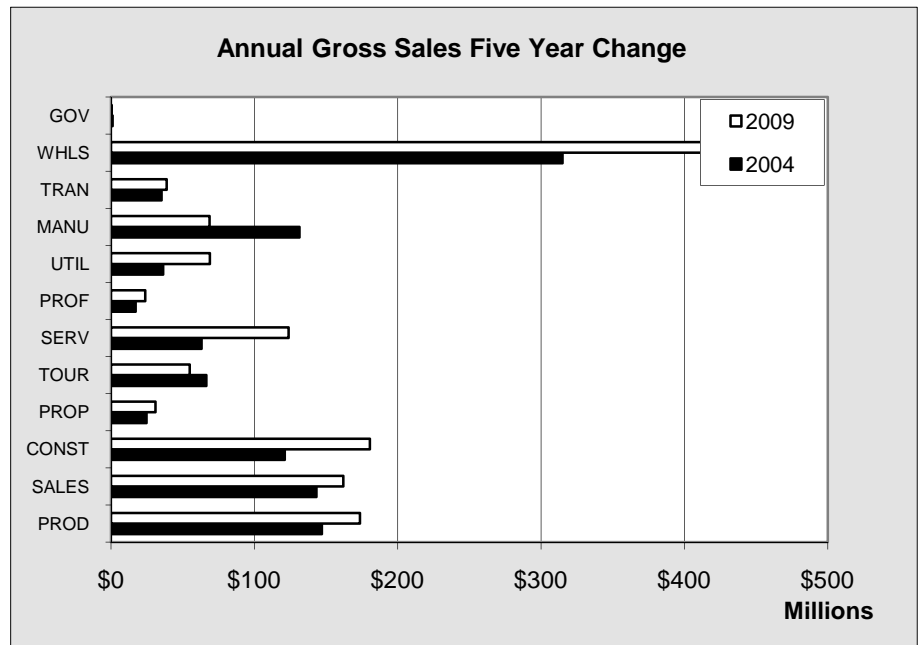


Five Year Change Annual GROSS Sales

	2004	2009
PROD	147,140,780	173,740,103
SALES	143,382,467	162,125,779
CONST	121,240,100	180,743,378
PROP	24,867,031	31,097,640
TOUR	66,630,028	54,931,398
SERV	63,181,724	123,823,048
PROF	17,160,184	23,951,138
UTIL	36,341,683	68,915,295
MANU	131,419,015	68,898,655
TRAN	35,308,579	38,880,882
WHLS	315,068,865	427,674,850
GOV	1,063,212	566,330
TOTAL	1,102,803,668	1,355,348,496

Table 7.9

Chart 7.6



Other KPB Sales

Other KPB Annual TAXABLE Sales by Line of Business - 2004-2009 - in \$								
LOB	2004	2005	2006	2007	2008	2009	Annual Percent Change	Annual Amount Change
PROD	5,331,875	4,502,307	4,628,764	5,244,276	6,011,202	6,068,679	1.0%	57,477
SALES	68,560,411	69,150,050	75,416,814	80,153,012	94,935,337	30,246,229	-68.1%	-64,689,108
CONST	7,202,164	6,783,831	7,378,366	8,168,541	8,194,860	6,763,325	-17.5%	-1,431,535
PROP	9,312,213	9,995,154	11,243,745	12,556,206	13,240,502	11,212,407	-15.3%	-2,028,095
TOUR	49,103,371	51,654,969	54,875,324	66,029,697	58,673,244	44,581,850	-24.0%	-14,091,394
SERV	28,861,016	32,872,996	34,605,111	38,082,365	46,716,874	45,290,828	-3.1%	-1,426,046
PROF	4,399,051	4,637,341	5,106,239	5,705,529	5,517,029	4,841,176	-12.3%	-675,853
UTIL	22,822,064	26,157,508	31,333,082	34,536,924	36,976,492	43,607,869	17.9%	6,631,377
MANU	2,625,421	3,277,627	3,224,883	3,693,017	3,545,266	3,133,927	-11.6%	-411,339
TRAN	750,682	930,506	1,034,665	936,846	1,001,155	971,673	-2.9%	-29,482
WHLS	19,787,056	22,775,440	26,747,293	28,410,764	31,982,913	26,984,426	-15.6%	-4,998,487
GOV	30,667	50,936	15,303	26,808	53,750	48,579	-9.6%	-5,171
TOTAL	218,785,991	232,788,665	255,609,589	283,543,985	306,848,624	223,750,968	-27.1%	-83,097,656

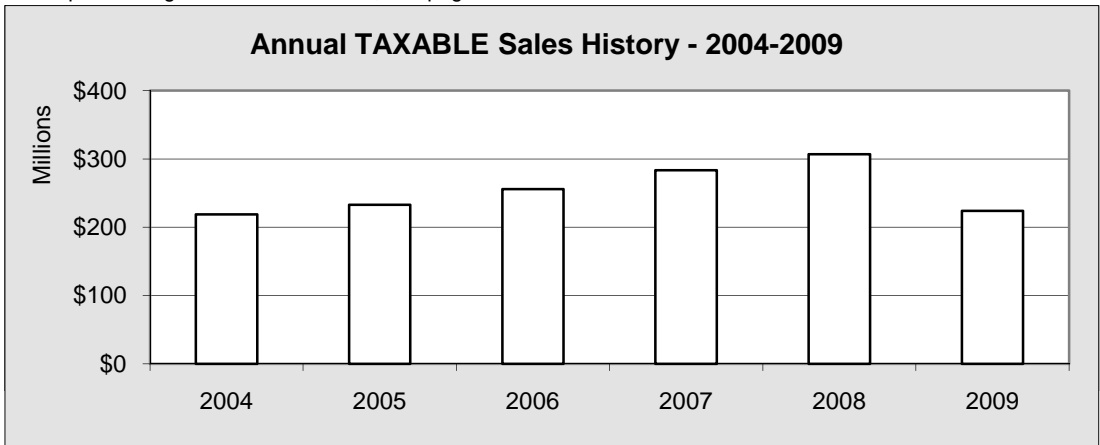
Table 7.10

For complete listing of Lines of Business, see page 11

Annual TAXABLE Sales History	
2004	218,785,991
2005	232,788,665
2006	255,609,589
2007	283,543,985
2008	306,848,624
2009	223,750,968

Table 7.11

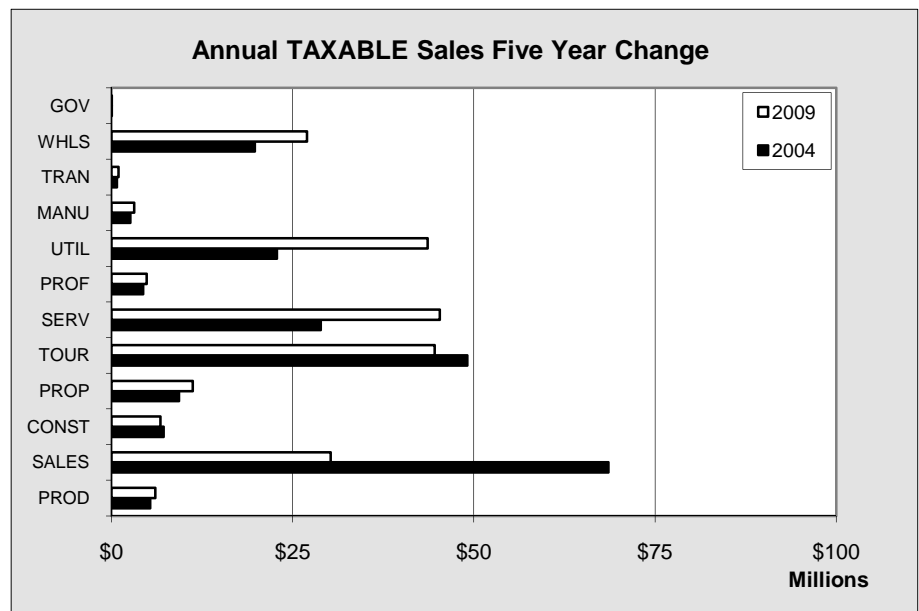
Chart 7.7



Five Year Change Annual TAXABLE Sales		
	2004	2009
PROD	5,331,875	6,068,679
SALES	68,560,411	30,246,229
CONST	7,202,164	6,763,325
PROP	9,312,213	11,212,407
TOUR	49,103,371	44,581,850
SERV	28,861,016	45,290,828
PROF	4,399,051	4,841,176
UTIL	22,822,064	43,607,869
MANU	2,625,421	3,133,927
TRAN	750,682	971,673
WHLS	19,787,056	26,984,426
GOV	30,667	48,579
TOTAL	218,785,991	223,750,968

Table 7.12

Chart 7.8



Other KPB Sales

Other KPB GROSS Sales by Line of Business by Quarter - 2009- in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	30,543,919	31,187,936	31,513,596	80,494,652	173,740,103
Sales	30,256,867	46,385,788	50,050,775	35,432,349	162,125,779
Construction	24,184,818	38,928,009	60,520,518	57,110,033	180,743,378
Property	7,383,903	8,409,588	8,788,931	6,515,218	31,097,640
Tourism	2,576,530	15,576,145	32,093,322	4,685,401	54,931,398
Services	24,922,393	28,307,461	33,206,408	37,386,781	123,823,043
Professional	4,881,718	6,087,818	6,478,867	6,502,735	23,951,138
Utility	22,921,067	15,346,728	14,268,976	16,378,524	68,915,295
Manufacturing	25,369,107	14,148,692	21,272,629	8,108,227	68,898,655
Transportation & Warehousing	6,100,677	6,621,102	10,322,190	15,836,913	38,880,882
Wholesale	115,349,743	31,553,391	38,795,805	241,976,211	427,675,150
Government	339,520	48,630	95,541	82,639	566,330
TOTAL	294,830,262	242,601,288	307,407,558	510,509,683	1,355,348,791

Table 7.13

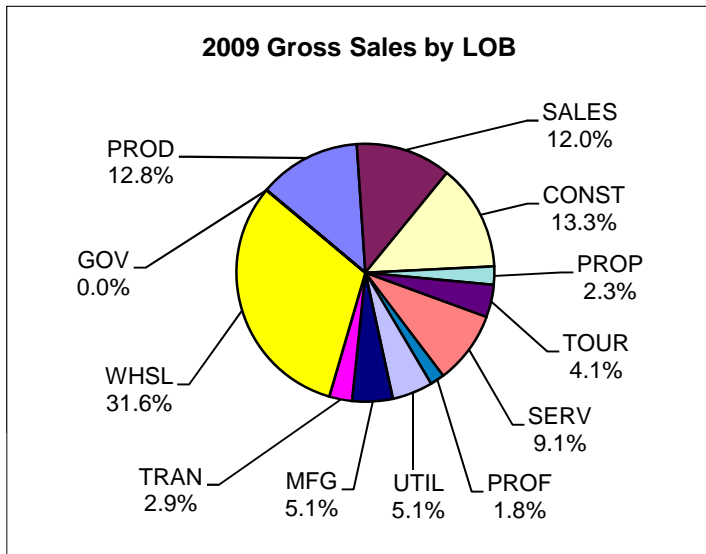


Chart 7.9

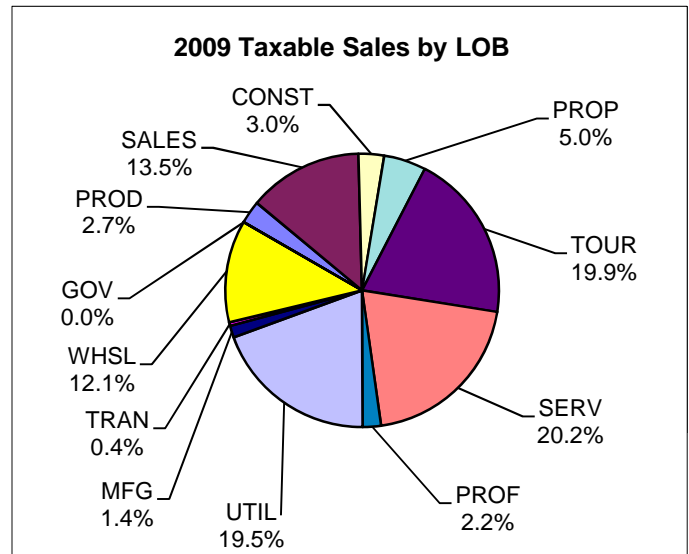


Chart 7.10

Other KPB TAXABLE Sales by Line of Business by Quarter - 2009 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	1,064,683	2,344,035	1,425,873	1,234,088	6,068,679
Sales	1,898,478	6,967,318	19,436,752	1,943,681	30,246,229
Construction	1,243,143	1,690,078	2,201,205	1,628,899	6,763,325
Property	2,350,622	2,971,392	3,511,466	2,378,927	11,212,407
Tourism	2,090,223	13,293,950	26,694,592	2,503,085	44,581,850
Services	10,227,200	11,623,560	12,547,085	10,892,983	45,290,828
Professional	1,070,609	1,247,072	1,292,453	1,231,042	4,841,176
Utility	15,477,763	9,625,962	8,157,236	10,346,908	43,607,869
Manufacturing	345,178	913,507	1,336,317	538,925	3,133,927
Transportation & Warehousing	200,684	265,519	275,179	230,291	971,673
Wholesale	6,814,344	6,476,637	6,584,868	7,108,577	26,984,426
Government	9,412	12,563	15,241	11,363	48,579
TOTAL	42,792,339	57,431,593	83,478,267	40,048,769	223,750,968

Table 7.14

Other KPB Sales

Other KPB GROSS Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	22,133,605	33,080,374	45,784,936	58,517,767	159,516,682
Sales	32,556,411	51,980,833	59,083,336	43,051,046	186,671,626
Construction	25,278,709	31,838,817	51,316,980	40,948,878	149,383,384
Property	5,550,990	8,408,459	11,126,489	9,331,675	34,417,613
Tourism	2,945,041	21,073,270	41,298,197	3,959,159	69,275,667
Services	22,393,415	29,435,249	33,621,532	29,031,330	114,481,526
Professional	5,180,824	7,835,377	7,977,031	6,444,914	27,438,146
Utility	15,739,528	12,833,201	12,367,684	16,707,332	57,647,745
Manufacturing	27,926,865	64,537,243	68,693,298	28,724,769	189,882,175
Transportation & Warehousing	5,093,222	8,126,006	10,602,554	8,996,532	32,818,314
Wholesale	32,500,366	40,939,315	48,422,043	336,622,470	458,484,194
Government	303,976	16,321	145,292	72,149	537,738
TOTAL	197,602,952	310,104,465	390,439,372	582,408,021	1,480,554,810

Table 7.15

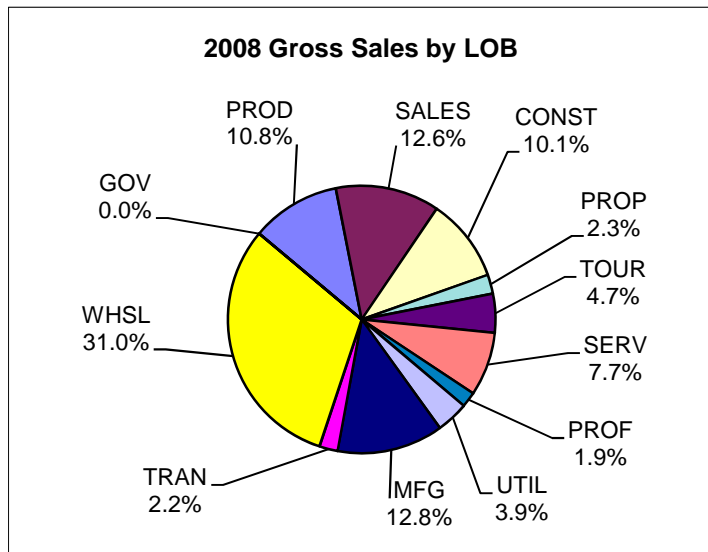


Chart 7.11

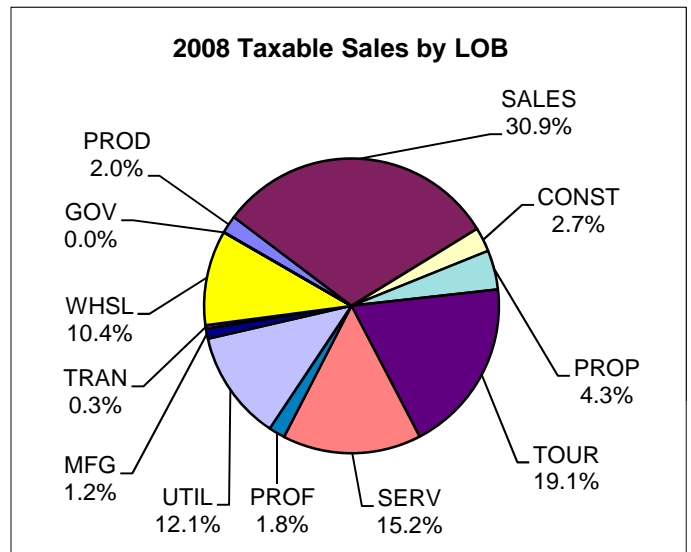


Chart 7.12

Other KPB TAXABLE Sales by Line of Business by Quarter - 2008 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	912,669	1,939,300	1,578,775	1,580,458	6,011,202
Sales	15,978,538	26,163,244	32,285,768	20,507,787	94,935,337
Construction	1,495,920	1,999,973	2,692,592	2,006,375	8,194,860
Property	2,447,819	3,474,005	4,293,198	3,025,480	13,240,502
Tourism	2,636,558	18,479,839	34,464,374	3,092,473	58,673,244
Services	9,616,542	11,747,596	13,378,435	11,974,301	46,716,874
Professional	1,136,067	1,444,504	1,642,198	1,294,260	5,517,029
Utility	10,713,306	8,221,322	7,283,566	10,758,298	36,976,492
Manufacturing	407,765	940,643	1,586,836	610,022	3,545,266
Transportation & Warehousing	172,168	269,454	331,301	228,232	1,001,155
Wholesale	7,751,412	7,678,214	8,500,458	8,052,829	31,982,913
Government	15,266	8,551	16,273	13,660	53,750
TOTAL	53,284,030	82,366,645	108,053,774	63,144,175	306,848,624

Table 7.15

Other KPB Sales

Other KPB GROSS Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	24,020,876	33,722,566	38,946,321	51,832,661	148,522,424
Sales	31,083,771	46,992,667	49,938,317	39,363,245	167,378,000
Construction	24,864,188	37,494,171	54,728,513	49,805,844	166,892,716
Property	6,001,714	8,171,623	9,730,259	10,198,601	34,102,197
Tourism	5,503,621	21,990,753	45,401,959	5,242,624	78,138,957
Services	17,094,489	21,589,435	24,183,117	22,797,887	85,664,928
Professional	4,900,707	5,367,801	6,515,407	6,610,318	23,394,233
Utility	16,970,630	12,163,388	12,726,668	13,724,445	55,585,131
Manufacturing	36,584,755	29,712,912	51,910,751	8,333,407	126,541,825
Transportation & Warehousing	4,658,253	6,698,060	8,671,902	6,021,352	26,049,567
Wholesale	25,345,813	29,204,686	35,865,559	295,052,191	385,468,249
Government	25,127	7,764	12,940	93,251	139,082
TOTAL	197,053,944	253,115,826	338,631,713	509,075,826	1,297,877,309

Table 7.17

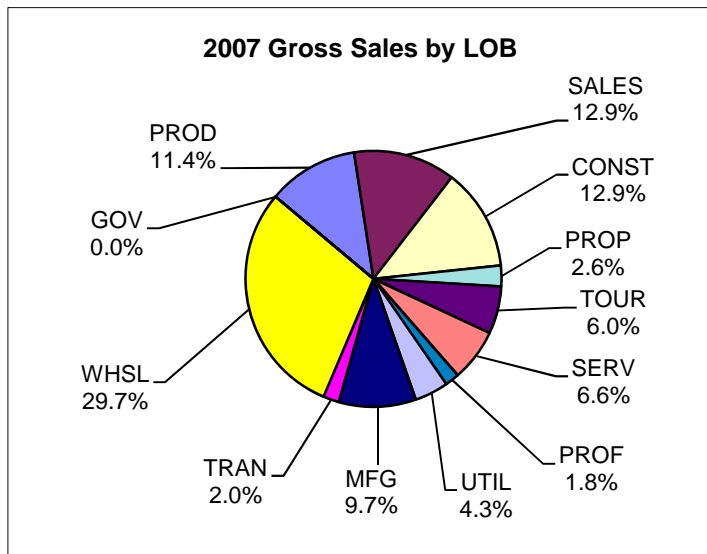


Chart 7.13

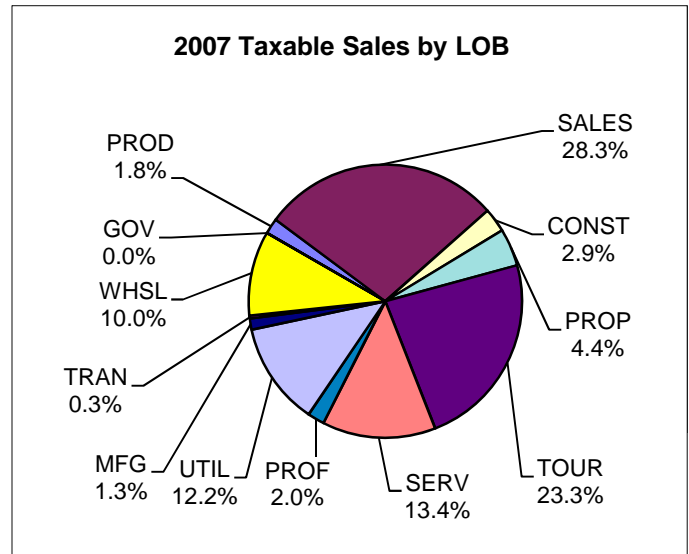


Chart 7.14

Other KPB TAXABLE Sales by Line of Business by Quarter - 2007 - in \$					
LOB	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Resource Production	831,139	1,764,037	1,387,047	1,262,053	5,244,276
Sales	13,703,348	22,280,866	26,073,089	18,095,709	80,153,012
Construction	1,380,642	2,023,788	2,577,681	2,186,430	8,168,541
Property	2,287,467	3,230,635	4,212,275	2,825,829	12,556,206
Tourism	3,937,072	19,442,729	38,176,410	4,473,486	66,029,697
Services	7,646,756	9,823,932	11,027,912	9,583,765	38,082,365
Professional	1,262,078	1,472,696	1,572,158	1,398,597	5,705,529
Utility	11,366,562	7,552,563	6,796,828	8,820,971	34,536,924
Manufacturing	405,938	1,036,940	1,463,674	786,465	3,693,017
Transportation & Warehousing	155,418	206,472	324,649	250,307	936,846
Wholesale	7,055,149	6,331,399	6,876,790	8,147,426	28,410,764
Government	12,918	3,500	4,600	5,790	26,808
TOTAL	50,044,487	75,169,557	100,493,113	57,836,828	283,543,985

Table 7.18

Other KPB Sales

Other KPB Annual Gross Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	118,786,765	164,578,524	200,339,231	146,554,575	630,259,095	
1997	121,205,814	175,801,297	252,318,601	180,020,471	729,346,183	15.7%
1998	153,607,622	211,191,964	235,128,992	193,091,815	793,020,393	8.7%
1999	137,467,460	180,730,033	232,742,495	182,290,390	733,230,378	-7.5%
2000	126,664,981	183,977,517	225,474,396	172,187,791	708,304,685	-3.4%
2001	170,550,210	217,647,967	286,402,452	290,090,088	964,690,717	36.2%
2002	159,548,666	216,025,032	262,921,008	224,634,715	863,129,421	-10.5%
2003	154,468,221	208,425,856	284,006,188	215,378,758	862,279,023	-0.1%
2004	159,173,241	188,780,789	327,922,328	426,927,310	1,102,803,668	27.9%
2005	184,979,440	243,131,973	328,022,121	448,574,264	1,204,707,798	9.2%
2006	172,566,546	261,640,105	336,224,136	478,946,289	1,249,377,076	3.7%
2007	197,053,944	253,115,826	338,631,713	509,075,826	1,297,877,309	3.9%
2008	197,602,952	310,104,465	390,439,372	582,408,021	1,480,554,810	14.1%
2009	294,830,262	242,601,288	307,407,558	510,509,683	1,355,348,791	-8.5%
Change	49.2%	-21.8%	-21.3%	-12.3%	-8.5%	

Table 7.19

Other KPB Annual Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	30,771,780	44,983,027	53,390,165	35,276,802	164,421,774	
1997	31,351,194	47,363,481	56,193,073	37,525,660	172,433,408	4.9%
1998	33,492,756	49,242,778	58,040,464	38,773,336	179,549,334	4.1%
1999	34,368,956	50,767,013	61,333,821	41,006,238	187,476,028	4.4%
2000	35,696,361	55,205,057	66,472,925	41,967,937	199,342,280	6.3%
2001	38,055,259	57,871,082	68,871,018	46,773,634	211,570,993	6.1%
2002	41,860,984	57,515,479	69,125,012	42,247,807	210,749,282	-0.4%
2003	38,386,873	58,301,294	69,993,550	43,042,009	209,723,726	-0.5%
2004	39,079,687	58,517,472	75,693,357	45,495,475	218,785,991	4.3%
2005	41,198,163	63,286,728	79,531,269	48,772,505	232,788,665	6.4%
2006	45,961,527	68,388,554	87,328,037	53,931,471	255,609,589	9.8%
2007	50,044,487	75,169,557	100,493,113	57,836,828	283,543,985	10.9%
2008	53,284,030	82,366,645	108,053,774	63,144,175	306,848,624	8.2%
2009	42,792,339	57,431,593	83,478,267	40,048,769	223,750,968	-27.1%
Change	-19.7%	-30.3%	-22.7%	-36.6%	-27.1%	

Table 7.20

Other KPB Annual Non-Taxable Sales by Quarter - in \$						
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	Annual Change
1996	88,014,985	119,595,497	146,949,066	111,277,773	465,837,321	
1997	89,854,620	128,437,816	196,125,528	142,494,811	556,912,775	19.6%
1998	120,114,866	161,949,186	177,088,528	154,318,479	613,471,059	10.2%
1999	103,098,504	129,963,020	171,408,674	141,284,152	545,754,350	-11.0%
2000	90,968,620	128,772,460	159,001,471	130,219,854	508,962,405	-6.7%
2001	132,494,951	159,776,885	217,531,434	243,316,454	753,119,724	48.0%
2002	117,687,682	158,509,553	193,795,996	182,386,908	652,380,139	-13.4%
2003	116,081,348	150,124,562	214,012,638	172,336,749	652,555,297	0.0%
2004	120,093,554	130,263,317	252,228,971	381,431,835	884,017,677	35.5%
2005	143,781,277	179,845,245	248,490,852	399,801,759	971,919,133	9.9%
2006	126,605,019	193,251,551	248,896,099	425,014,818	993,767,487	2.2%
2007	147,009,457	177,946,269	238,138,600	451,238,998	1,014,333,324	2.1%
2008	144,318,922	227,737,820	282,385,598	519,263,846	1,173,706,186	15.7%
2009	252,037,923	185,169,695	223,929,291	470,460,914	1,131,597,823	-3.6%
Change	74.6%	-18.7%	-20.7%	-9.4%	-3.6%	

Table 7.21

DIRECTORY OF LOCAL OFFICIALS

Local Officials Directory

Kenai Peninsula Borough officials of the various governing bodies are listed on the following pages.

Officials listed are those who held office at the end of the reporting period. Annual elections for public officials are held each October. For information regarding current public officials, check the appropriate website.

Kenai Peninsula Borough – <http://www.borough.kenai.ak.us/>

Kenai Peninsula Borough School District – <http://www.kpbsd.k12.ak.us/>

City of Homer – <http://www.ci.homer.ak.us/>

City of Kenai – <http://www.ci.kenai.ak.us/>

City of Seldovia – <http://www.cityofseldovia.com/>

City of Seward – <http://www.cityofseward.net/>

City of Soldotna – <http://www.ci.soldotna.ak.us/>

Local Officials Directory

Kenai Peninsula Borough Mayors

Kenai Peninsula Borough

Mayor David R. Carey

144 North Binkley
Soldotna, AK 99669
907-262-4441

City of Homer

Mayor Jim Hornady

491 East Pioneer Ave.
Homer, AK 99603
907-235-8121

City of Kachemak

Mayor Philemon Morris

PO Box 958
Homer, AK 99603
907-235-8897

City of Kenai

Mayor Pat Porter

210 Fidalgo Street, Suite 200
Kenai, AK 99611
907-283-7535

City of Seldovia

Mayor Kieth Gain

148 Dock Street, P.O. Box-B
Seldovia, AK 99663
907-234-7643

City of Seward

Mayor William Dunham

410 Adams Street
Seward, AK 99664
907-224-4046

City of Soldotna

Mayor Peter Micciche

177 North Birch
Soldotna, AK 99669
907-262-9107

Table 8.1

Local Officials Directory

Kenai Peninsula Borough Mayor & Assembly				
144 N. Binkley Soldotna, Alaska 99669				
Phone 907-714-2160				
Assembly/Clerk Fax: 907-714-2388				
Assembly e-mail: assemblyclerk@borough.kenai.ak.us				
Office / District	Name / Address	Phone / Fax / E-Mail	Term Expires	Previously Elected
Borough Mayor	David R. Carey 144 N. Binkley St. Soldotna, AK 99669	714-2150 W dcarey@borough.kenai.ak.us	2011	
Assembly 1 Kalifornsky	Gary Knopp 50465 Patrick Drive Kenai, AK 99611	283-9494 H 283-9800 F pa12gary@hotmail.com	2009	2006
Assembly 2 Kenai	Hal Smalley - Vice President 105 Linwood Lane Kenai, AK 99611	283-7469 H hvsmalley@yahoo.com	2011	
Assembly 3 Nikiski	Gary Superman P.O. Box 8425 Nikiski, AK 99635	776-8448 H 776-8098 F 252-5264 W gsuperman@gci.net	2010	1989, 2001, 2004
Assembly 4 Soldotna	Pete Sprague - President 188 Farnsworth Blvd. Soldotna, AK 99669	262-4073 H 262-8615 F psprague@acsalaska.net	2010	1998, 2001, 2002, 2004
Assembly 5 Sterling / Funny River	Charles "Charlie" Peirce Sterling AK 99672	260-6647 cpierce@gci.net	2011	
Assembly 6 East Peninsula	Sue McClure P.O. Box 3686 Seward, AK 99664	224-6784 H 224-5707 F suemccl@gmail.com	2012	2000, 2003, 2006
Assembly 7 Central	Paul Fischer P.O. Box 889 Kasilof, AK 99610	262-9269 H 262-4902 F akjifischer@hotmail.com	2010	1998, 2001, 2002, 2004, 2007
Assembly 8 Homer	Bill Smith P.O. Box 150 Homer, AK 99603	235-8932 H bsmith@xyz.net	2011	2006, 2008
Assembly 9 South Peninsula	Mako Haggerty P.O. Box 2001 Homer, AK 99603	235-5104 H 235-6652 F mako@xyz.net	2012	2000, 2002, 2003, 2006
Borough Clerk	Johni Blankenship 144 N. Binkley St. Soldotna, AK 99669	714-2160 262-8615 Fax assemblyclerk@borough.kenai.ak.us		

Table 8.2

Local Officials Directory

KENAI PENINSULA BOROUGH		
PLANNING COMMISSION MEMBERS		
Member	Contact Information	Term Expires
CHAIRMAN		
Philip Bryson P.O. Box 1041 Kenai, Alaska 99611-1041	283-4672 work 283-4428 home	Kenai City Term Expires July 31, 2010
VICE CHAIRMAN		
Blair Martin P.O. Box 1776 Soldotna, Alaska 99669-1776	283-5227 - home	Kalifornsky Beach Term Expires July 31, 2012
JoAnne Collins P.O. Box 341 Anchor Point, Alaska 99556-0962	235-8071 home	Anchor Point/Ninilchik Term Expires July 31, 2010
Linda Murphy P.O. Box 4124 Soldotna, Alaska 99669	262-1686 - home	Soldotna City Term Expires July 31, 2011
Dr. Rick Foster P.O. Box 3328 Homer, AK 99603-3328	235-9100 - home	Homer City Term Expires July 31, 2010
Mari Anne Gross 57485 Clover Avenue Homer, Alaska 99603	235-7330 - home	Southwest Borough Term Expires July 31, 2011
Cindy Ecklund P.O. Box 1837 Seward, Alaska 99664-1837	907-224-6895 - home	Seward City Term Expires July 31, 2011
Harry Lockwood 37085 Rafie Court Soldotna, Alaska 99669		Ridgeway Term Expires July 31, 2010
James Isham P.O. Box 51 Soldotna, Alaska 99669-0051	262-9200 - home	Sterling Term Expires July 31, 2012
Brent Johnson 20773 Porcupine Lane Clam Gulch, Alaska 99568-9713	262-4763 - home	Kasilof/Clam Gulch Term Expires July 31, 2009
Paulette Bokenko-Carluccio P.O. Box 116 Seldovia, Alaska 99663-0278	399-3711 - home	Seldovia City Term Expires July 31, 2012
Todd Petersen P.O. Box 651 Seward, Alaska 99664-0651	288-5050 - home 224-3350 - work 224-2388 - work fax	East Peninsula Term Expires July 31, 2010
Jason Tauriainen P.O. Box 7373 Nikiski, Alaska 99635-7373	776-3988 - home	Northwest Borough Term Expires July 31, 2011

Email address for the Planning Commission: planning@borough.kenai.ak.us

Fax Number for the Planning Commission: 907-262-8618

Table 8.3

Local Officials Directory

Kenai Peninsula Borough School District			
148 North Binkley Street Soldotna, AK 99669 907-262-5846			
<u>Board of Education</u>			
Sammie Crawford - Treasurer	36615 Chinulna Drive		Term Expires
District 1	Kenai, AK 99611	904-283-9271	2010
Sunni Hilts - Clerk	P.O. Box 144		Term Expires
District 9	Seldovia, AK 99663	907-234-7692	2010
Lynn Hohl	P.O. Box 333		Term Expires
District 6	Seward, AK 99664	907-224-7300	2010
Tim Navarre	P.O. Box 92	907-394-2303	Term Expires
District 2	Kenai, AK 99611		2012
Joe Arness - President	P.O. Box 1470		Term Expires
District 3	Kenai AK 99611	907-776-8089	2011
Penny Vadla	399 W. Riverview Avenue		Term Expires
District 4	Soldotna, AK 99669	907-262-7249	2011
Marty Anderson	P.O. Box 1388		Term Expires
District 5	Sterling, AK 99672	907-260-7500	2012
Bill Holt	P.O. Box 794		Term Expires
District 7	Kasilof AK 99610	907-283-7260	2011
Elizabeth Downing Vice - President	1247 Bay Avenue		Term Expires
District 8	Homer, AK 99603	907-235-8555	2012
Student Representative	Ninilchik School		Term Expires
Destini Riley	P.O. Box 39010		9/2010
	Ninilchik, AK 99639		

Table 8.4

<u>Administration</u>
Dr. Steve Atwater, Superintendent of Schools Sean Dusek, Assistant Superintendent Dave Jones, Assistant Superintendent Laruie Olson, Director of Finance

Table 8.5

Local Officials Directory

Kenai Peninsula Borough Department Directors	
Switchboard	(907) 262-4441 or (800) 478-4441
Assessing	Tom Anderson
Capital Projects	Kevin Lyon
Clerk	Johni Blankenship
Finance	Craig Chapman
Legal	Colette Thompson
Maintenance	Loran Maggi
Resource Planning	Max Best
Road Maintenance	Doug Schoessler
Solid Waste	Jack Maryott

Table 8.6

Kenai Peninsula Borough Economic Development Agencies
<p>Kenai Peninsula Economic Development District - EDD 14790 Kenai Spur Highway, Ste. 106A Kenai, AK 99611 907-283-3335</p>
<p>Kenai Peninsula Tourism Marketing Council - KPTMC 35477 Kenai Spur Highway, Ste. 205 Soldotna AK 99669 907-262-5229</p>
<p>Kenai Peninsula Resource Conservation and Development, Inc. Trading Bay Plaza, Suite 150 PO Box 800, Kenai, AK 99611 907-283-7493</p>

Table 8.7

RECYCLE * RECYCLE * RECYCLE

Please recycle this document by removing the binding edge and depositing the mixed paper at a recycling collection station. The document can also be returned to the Borough Print Shop for edge removal and recycling.