



KENAI PENINSULA BOROUGH
QUARTERLY REPORT
OF KEY ECONOMIC INDICATORS

For Fiscal Quarter Ending March 31, 2007
Published June, 2007

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Using the 'Economic Development' link

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Introduction

Kenai Peninsula Borough (KPB) staff develops quarterly reports presenting regional economic data for use by businesses, agencies, and other entities to aid in planning and management decisions.

The publication is divided into eight sections: Kenai Peninsula Borough, Homer, Kenai, Seldovia, Seward, Soldotna, Other KPB and a Local Officials Directory.

To provide unity within the document, certain conventions are applied:

- In the real estate section, the following abbreviations apply:
 - RN - Residential New
 - RA - Residential Alteration/Addition
 - CN - Commercial New
 - CA - Commercial Alteration/Addition

Public projects are included in the commercial categories while permits issued for signs are not presented here.

In Sales sections, the following NAICS Line of Business (LOB) abbreviations apply:

- AFFH Agriculture, Forestry, Fishing and Hunting
- MINING Mining - Includes oil and gas exploration, production
- UTIL Utilities
- CONST Construction
- MANU Manufacturing - Includes oil and gas manufacturing, fish processing
- WHOLSL Wholesale
- RETAIL Retail
- TRNSWR Transportation and Warehousing
- INFO Information
- FININS Finance and Insurance
- RELEST Real Estate
- PROTEC Professional, Scientific, Technical
- MGTCO Management of Companies, Enterprises
- ADMIN Administration, Support, Waste Management, Remediation
- EDUSRV Educational Services
- MEDSOC Health and Social Services
- ARTREC Arts, Entertainment, Recreation
- ACCMFS Accommodation, Food Services
- SERV Other Services
- GOV Public Administration - Includes Native Organizations

- Information sources for each section of the publication are listed in the index.
- General information applicable to all sections is provided in the KPB section.
- Percentages of parts may not total 100%, due to rounding.

Information presented assists in decision-making by providing economic and demographic information in graphic, table and text form. Data is used by local and state government officials; local, state and federal agencies; businesses within the KPB and elsewhere; and private citizens.

Data is received from various sources and is subject to change as updates, revisions and corrections are received. The KPB makes no claims to accuracy or completeness of information provided. Only summary information is published. For further detail, contact Jeanne Camp, Economic Analyst, Kenai Peninsula Borough, 907-714-2336, or the data source listed in the index.

Reports are available electronically at <http://www.borough.kenai.ak.us>. Select the Economic Development link in the left hand column, then select Publications.

To add or delete your name to the distribution list that alerts interested parties to the availability of new data, please email jcamp@borough.kenai.ak.us or call 907-714-2336. Be certain to identify yourself and the complete email address to be added or deleted. The distribution list is used for notification of updates on data, mailing of quarterlies and the Situations and Prospects annual report in pdf format, and notification of data errors. The list will not be used for any other purpose than the three stated above.

The Kenai Peninsula Borough wishes to thank all entities listed below that provided data for this publication.

Alaska Department of Labor and Workforce Development (AK DOLWD)

City of Homer

City of Kenai

City of Seldovia

City of Seward

City of Soldotna

Kenai Peninsula Borough Finance Department, Sales Tax Division

The writer wishes to thank those persons who gave of their time to review this document, finding errors and making suggestions that result in a more professional and accurate document. Those individuals include Betty Glick, former KPB Assembly member; Jane Stein, Soldotna City Council Member and Sylvia Vinson, KPB Planning Department.

Executive Summary

Kenai Peninsula Borough (KPB) economic data regarding first quarter of 2007 has some interesting twists. Taxable sales increased 8.4% and reported gross sales increased 18.5%, both reaching all time highs. Although sales in the construction Line of Business (LOB) was strong, both construction permit volume and total value of those permits dropped considerably. However, reported permits include only construction within the five cities of Homer, Kenai, Seldovia, Seward, and Soldotna because the KPB does not require building permits. The labor force, along with employment for the quarter, both marked increases resulting in a 1.1% decrease in the unemployment rate, always a good indication.

First quarter gross sales increased 18.5% from \$385,825,140 during first quarter 2006 to \$457,260,935 during 2007 a \$71,435,795 increase. Taxable sales increased 8.4% to \$170,135,265 from \$156,915,714, a \$13,219,551 increase.

Construction permitting activity was weak during the first quarter as total permit value decreased 64.5% from the value one year ago, dropping from \$6,803,158 during 2006 to \$2,415,509 during 2007. Permit volume dropped from 41 issued permits during first quarter 2006 to 28 during first quarter 2007. Certainly the late spring of 2007 was a factor. Permit activity during the next several months will provide a better measure of annual borough construction.

Unemployment indicators for the first quarter of 2007 were all positive, month for month, when compared to January, February and March of 2006. The labor force averaged a monthly gain of 105 persons for each month of the quarter, while unemployment decreased a monthly average of 216 persons per month. Employment increased an average of 322 persons per month. Even as employment and the labor force increased, unemployment rates for each of the first three months of the year marked improvement. The January rate was down from 10.9% to 10.3%. The February rate dropped from 11.5% to 10.4%; and the March rate decreased from 10.2% to 9.1%.

WalMart is on schedule to open a store in Kenai with plans to open for business during first quarter 2008. Lowe's, while having delayed plans for a year, remains interested in developing a Kenai store.

Oil, gas and mining issues remain in the spotlight as three major projects are under consideration. Development of either the natural gas pipeline from the North Slope or the Pebble copper, gold and molybdenum mine located west of Cook Inlet would have a positive impact the KPB economy as well as on a statewide level. Agrium's Blue Sky project in Nikiski, still in phase two of development, would provide feed stock for Agrium for years into the future.

Executive Summary

Aside from these projects, other activity must also be noted. Forest Oil has sold its Alaska assets to Pacific Energy, a company that sees acquisition of the Cook Inlet assets as an opportunity to develop proven and undeveloped reserves, while fitting the core of their operations. ConocoPhillips has applied for an extension of their export license to Japan an additional two years, allowing them to continue operations into 2011. Chevron took over Unocal in 2005 and has stated intentions to extend productive life in the mature fields of Cook Inlet, and may increase the oil production as well. In addition, Chevron plans to do more drilling, and to work on expansion of gas storage. Gas storage has become an important issue due to peak usage during the long winter months, resulting in demands greater than production over the time period. Agrium closed down plant operations this past winter, fully aware that shut-downs were probable as high residential usage occurs during cold spells. Residential usage is a priority, as Agrium and ConocoPhillips are well aware.

Population data for 2006 have been received with growth across the KPB estimated at 0.2% for the year. Homer's population increased 0.3%, while Kenai increased by 1.3%, and Seward gained 0.8%. Kachemak City's population increased by 0.2%. Seldovia City saw a 23.3% decrease, and Soldotna's population decreased 1.6%.

SALES

The long-time reader of the KPB economic reports will note major changes in the reporting of Borough sales. The long-awaited North America Industrial Classification System (NAICS) has been implemented in the KPB sales database. This change was initiated due to signing of NAFTA, with implementation beginning on the federal level on January 1, 1994. As implementation was completed at the national level, Alaska began implementation, with the KPB following with an effective date of July 1, 2006.

The NAICS industry codes are substantially different from those of the out-dated Standard Industrial Classification (SIC) codes, with the number of major industry sectors increasing from nine to twenty. Clearly, all historical trends have become obsolete. This publication provides sales data by LOB from 2002 to the present. Additional history will be presented as it becomes available. With tens of thousands of businesses reporting, the reader can be certain that adjustments will be made over the next year or two with regard to specific business activity of each establishment. Data presented in this publication is accurate as of June 20, 2007.

Initial first quarter 2007 gross sales data indicates an 18.5% increase in sales from \$385,825,140 during first quarter 2006 to \$457,260,935 during first quarter 2007. With twenty LOB's to report, only three sectors marked decreasing sales. Taxable sales gained

Executive Summary

8.4%, increasing from \$156,915,714 during first quarter 2006 to \$170,135,265 during the most recent quarter, with five LOB's reporting decreased sales. Taxable sales increased \$13,219,551 for the quarter.

It must be noted that, effective April 2004, a change in sales reporting options became effective. Businesses that have less than \$6,000 in taxable sales annually, and meeting other reporting requirements, may opt to report all sales annually during fourth quarter, rather than on a quarterly basis. This skews quarterly gross sales data, with fewer sales reported during first, second and third quarter, but increased sales reported during fourth quarter when annual sales reports are due. In addition to new software, additional reporting requirements have been implemented so some nontaxable sales not formerly required to be reported now are required reporting. This may cause apparent sales increases where the increase is actually due to more complete, and therefore more accurate, reporting.

Quarterly Sales

Gross by Line of Business. Of twenty LOB's, two experienced increased sales of over twenty-five million dollars. Manufacturing sales increased from \$20,053,926 to \$45,510,647, a gain of 126.9%, while sales in transportation & warehousing grew from \$12,194,458 to \$38,068,605, gaining 212.2%, gains of \$25,456,721 and \$25,874,147, respectively. Construction sales experienced the third largest gain, increasing 44.2% from \$31,786,524 to \$45,849,780. Gross retail sales, with the largest dollar total, increased from \$116,465,051 to \$122,819,167, a gain of \$6,354,116 or 5.5%. Utility sales grew to \$39,582,454, up 22.0%. Two other LOB's had sales increases in excess of \$1 million when compared to first quarter 2006. Service sales grew \$3,551,539 to \$13,986,626, for 34.0%, while accommodation & food service sales increased 13.5% to \$18,480,587, up \$2,196,235.

LOB's with declining sales include mining, education services, and arts, entertainment, & recreation. Mining sales decreased 39.9% or \$16,352,747 to \$24,665,666. Education service sales lost 18.1% to top out at \$486,653. Arts, entertainment, & recreation sales dropped 2.0% to \$1,129,147. (See page 15 for detail.)

Taxable by Line of Business. Taxable sales increased 8.4% for the quarter, a gain of \$13,219,551 to reach \$170,135,265. Retail sales had the largest gain, \$5,509,400, to reach \$79,364,830, a 7.5% increase. Utilities were the second largest gainer with \$4,236,408 more in sales first quarter 2007 than during 2006 first quarter with sales totaling \$19,198,913. With a large percentage increase, sales in finance & insurance grew by 22.4% to reach \$102,576. Service sales increased 14.9% to \$6,193,102. One other LOB, sale of wholesale goods, increased over \$1 million, or 7.4%, to total

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\$16,355,963 in taxable sales. Real estate, rentals & leasing transactions, not tracked separately under the old SIC system, provided \$7,207,844 in taxable sales, up 5.8% from first quarter 2006. This category includes all types of rental – cars, clothes, tools, etc.

Five LOB's experienced declining quarterly sales when compared to 2006. Taxable education service sales were down 16.5% to \$317,154. Transportation & warehousing sales dropped 11.6% to \$1,011,306. Arts, entertainment, & recreation sales were down 7.5% to \$825,228. Manufacturing sales reached \$1,186,788, a 5.1% decline. Lastly, taxable mining sales dropped 0.3% to \$717,915. (See page 16 for detail.)

Gross by Area. With only one of six reporting areas experiencing declining sales for the quarter, overall gross sales increased 18.5% to \$457,260,935. Kenai sales of \$95,818,905 were 51.6% above those reported one year ago. Seward sales gained 17.6% when compared to first quarter 2006 with \$25,512,049 in reported sales. Other KPB sales increased 14.4% to \$195,298,388. Up 8.8%, Homer gross sales grew to \$61,180,737. Soldotna's 7.6% increase brought total gross sales to \$77,972,599 for the quarter.

Seldovia, the only area with decreasing gross sales, saw a decrease of 2.6% to \$1,478,257. (See detail on page 17.)

Taxable by Area. Taxable sales across the KPB grew by 8.4% for the first quarter of 2007 when compared to the first quarter of 2006 with sales totaling \$170,135,265. Each of the six areas experienced increasing sales. With the largest percentage gain, Seldovia sales grew 19.0% over first quarter 2006 to reach \$757,839 with strength in several LOB's. Sales in Other KPB increased 14.4% with strong utility sales. Soldotna's 7.8% gain follows strong retail sales and accommodation & food service sales, with sales totaling \$45,414,534, a \$3,271,109 increase. Seward taxable sales were 6.3% greater than first quarter 2006 and totaled \$10,809,965, a gain of \$644,955. Kenai sales totaled \$33,471,258, a 3.7% increase of \$1,193,611, with gains in accommodation & food service sales and retail sales, just as in Soldotna. (See detail on page 18.)

Annual Sales

KPB gross sales during 2006 decreased 4.3% to \$2,452,826,369 from the 2005 total of \$2,564,248,241, a drop of \$111,421,872. However, both the 2004 and 2005 totals appear to have been overstated by a reporting error. Sales during 2004 were reported as having gained 21.4%, a substantial increase, with 2005 adding another 9.9%. Until the values can be verified through audits, the numbers stand as reported.

Taxable sales increased 7.4% from 2005 to 2006 with sales reaching \$886,826,736, following a 5.7% increase from 2004 to the 2005 level of \$826,015,420.

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Gross by Line of Business. Due to NAICS implementation, there are now twenty reporting categories while the out-dated SIC system had only nine. Five of the twenty LOB's experienced declining sales when comparing 2006 sales to those of 2005. The majority of the decline occurred in sale of wholesale goods, which dropped by 43.2% or \$201,583,724. That drop is probably due to an over reporting error during 2004 and 2005. Other LOB's with decreasing sales were manufacturing, dropping 28.7% to \$177,179,647; mining, down 6.2% to \$216,106,909; agriculture, forestry, fishing & hunting, down 12.5% to \$5,101,879; and medical & social services, which declined 2.6% to \$16,559,300 in reported sales.

With the majority of LOB's experiencing sales increases, we will focus on the largest LOB's and largest changes. The largest monetary increase occurred in construction, which gained \$71,697,941 or 24.7% to total sales of \$361,779,194 during 2006. The large retail LOB gained 5.4% or \$32,753,251, increasing from \$609,460,992 in sales during 2005 to \$642,214,243 during 2006. Utilities sales saw a 17.0% increase, \$17,544,985, to sales of \$121,016,281. Also increasing over ten million dollars, the accommodation & food services LOB had a sales increase of \$10,168,145, or 7.9%, for a total of \$139,458,133. (See detail on page 19.)

Taxable by Line of Business. Taxable sales within the KPB increased \$60,811,316 from 2005 to 2006 with total taxable sales of \$886,826,736. With twenty LOB's reported, only one experienced decreasing taxable sales for the year. Transportation & warehousing sales decreased 6.1%, or \$2,346,561, to \$36,010,865. All other LOB's experienced growth.

Notably, 2006 retail sales of \$412,784,339 were 6.2% greater than those of 2005, a \$24,168,840 gain. Utility sales increased by 21.4% to reach \$49,800,541, up \$8,768,233. Accommodation & food service sales grew by 7.7% to \$126,704,419, gaining \$9,084,843 over the 2005 total. (Detail on page 20.)

Gross by Area. Gross sales increased 5.0% from 2005 to 2006 with Homer sales gaining 14.6% or \$45,372,984 for the year to reach \$355,526,103 as sales in the construction LOB increased in excess of \$18 million dollars. Seldovia gross sales increased 9.8% to reach \$7,546,116, also with strong growth in construction sales. Soldotna gross sales grew by 9.1% or \$35,934,613 to total \$431,976,704 with strength in service sales as well as construction, utilities, finance & insurance, and retail sales. Seward gained 4.7% to sales of \$198,321,090, increasing by \$8,973,036 with wholesale goods sales increasing by \$7.2 million. Sales in Other KPB decreased 16.1% to total \$1,003,645,519 for the year although utility sales increased by \$6.8 million, retail sales gained \$5.2 million, and sale of wholesale goods improved by \$4.1 million. Some of this

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apparent decrease in sales may be due to the suspected over reporting of sales during 2004 and 2005.

Kenai was the only area with decreased annual gross sales, dropping by 2.1%. Construction sales increased by nearly \$15 million, retail sales gained just under \$12 million, transportation & warehousing grew by \$8.0 million, but the \$35.7 million drop in mining sales resulted in an overall decrease of \$9,714,284 to \$455,810,837. (See detail on page 21.)

Taxable by Area. Taxable sales increased in each of the six reporting areas during 2006, with the total increase for the KPB at 7.4% with taxable sales reaching \$886,826,736, a gain of \$60,811,316 over 2005. Other KPB taxable sales grew by \$23,940,190 to \$256,577,305, gaining 10.3%. Seldovia taxable sales increased 8.0% to \$3,651,294. Soldotna, with a 7.5% gain, had taxable sales totaling \$227,088,308 as retail sales increased by \$9.7 million. Kenai followed with a 7.3% gain to total sales of \$155,692,103, up \$10,584,476. (See detail on page 22.)

CONSTRUCTION PERMITTING

Quarterly Permitting

Data for construction sales and construction permitting seem to be in conflict. While gross construction sales for first quarter of 2007 over first quarter of 2006 grew by \$14 million to the highest total since 2000, permitting activity was slow. Total value of permits issued by the five cities reached \$2,415,509, compared to \$6,803,158 during first quarter 2006 – the lowest total value since 1994. Twenty-eight construction permits were issued during the quarter compared to 41 during first quarter 2006, resulting in the lowest volume since the first quarter of 1999. The apparent conflict in data is probably due to construction activity outside the cities because the KPB does not require permits for construction projects; therefore, only construction activity within the cities is reported. It is also worth mentioning that spring came slowly this year, possibly slowing application activity.

By Area, Value. Although total value of Soldotna construction permits dropped 60.9%, the city issued the highest first quarter area total value, \$827,771, when compared to the six areas reported within the KPB. Seward followed closely with \$803,238 in permit value, up 29.1% over 2006. Kenai issued a similar total, \$769,500, an 0.8% increase over one year ago. Seldovia issued a single permit with a \$15,000 value, while Homer did not issue any construction permits during first quarter 2007. (See detail on page 24.)

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By Area, Volume. Kenai issued 11 permits, down from the 14 issued during 2006, but more than any of the other reporting areas. Soldotna issued nine permits, up from the five issued during first quarter one year ago. Seward issued seven permits, the same as last year. Seldovia was stable, issuing one permit, as it has during first quarter each of the past four years. While Homer issued fourteen permits last year, there were no permits issued in Homer during 2007 first quarter. (See detail on page 24.)

By Type, Value. With a KPB total permit value of \$2,415,509, new residential construction projects made up 44% of the first quarter 2007 total, \$1,062,722. Commercial alteration projects added \$835,725 for 34.6% of the total. Residential alteration/addition permits added another \$308,549, followed by new commercial permitting with a total value of \$208,513, for 12.7% and 8.6%, respectively. (See detail on page 25)

By Type, Volume. One new commercial project was permitted during first quarter 2007, compared to five permits one year ago. Six new residential permits were issued, down from thirteen during 2006 first quarter. There were eight permits issued for residential alteration, up from five last year. Lastly, commercial alteration projects were down from eighteen permits a year ago to thirteen during first quarter 2007. (See detail on page 25.)

Annual Permitting

Construction permit values during 2004 totaled \$84,041,457, easily passing the previous high of 1995 when the total value reached \$61,670,382. Activity during 2005 dropped to \$44,733,803, but 2006 increased to nearly the level of 2004 as a total of \$80,230,660 in construction permits was issued. Permit activity is only available for areas within KPB cities because the KPB does not require building permits as the cities do.

There were 323 construction permits issued within the cities during 2006, fifteen less than the 338 issued during 2005 but eleven greater than the 312 issued during 2004.

By Area, Value. With a permit total value of \$80,230,660 issued during 2006, Seward permitting accounted for 31.8% with a \$25,537,249 total value. Seward's total is the highest since 1995 when the SeaLife Center was permitted, and is second highest on record. Soldotna was close behind with \$23,194,400 or 28.9%. This is also Soldotna's second highest year on record behind the 2004 total of \$37,296,926. Homer 2006 total permit value of \$20,287,857 was its third highest year on record behind 2004 and 2005. Kenai's permit total, \$11,076,154, was seventh highest on record for that city. Seldovia's permit total value reached \$135,000 during 2006, down from \$512,000 during 2005. (See detail on page 26.)

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By Area, Volume. With 323 building permits issued during 2006, 113 were issued in Kenai, 35.0% of the KPB total, and up from the ninety Kenai issued during 2005. Homer issued 83 permits, down from 103 a year ago, providing 25.7% of the KPB total. Soldotna added 64 permits to the total for 19.8%, down from 81 permits issued during 2005. Seward's 55 permits was one greater than the 54 permits issued last year, and 17.0% of the KPB total. Lastly, Seldovia issued eight permits, down from the ten issued during 2005. (See detail on page 26.)

By Type, Value. New commercial permitting provided 54.8% of the 2006 total value with \$44,002,152 of the \$80,230,660 KPB total. New residential projects added \$26,277,740, up from the \$17,749,648 issued a year earlier, and setting a new record high value for the sixth year in a row. Commercial alteration added \$7,880,588, up 42.5% from 2005, while residential alteration added \$2,070,180, down 7.4% from a year earlier. The total value was 79.4% above the 2005 total of \$44,733,803. (See detail on page 27.)

By Type, Volume. With a 4.4% decrease in construction permit volume for 2006, only new residential volume increased when compared to 2005. There were 126 new homes permitted within KPB cities during 2006 compared to 111 during 2005. An additional 86 permits were issued for residential alteration and/or additions, down from 106 during 2005. Sixty-eight permits were issued for commercial alteration/addition projects, down from 75 a year ago. Lastly, 43 new commercial permits were issued, down from 46 during 2005. (See detail on page 27.)

UNEMPLOYMENT

Unemployment statistics are received from the Alaska Department of Labor on a monthly basis. The data are developed from a survey of residents across the state with survey results input into a nationwide model. The detail is not an actual count, but rather an estimate based upon survey responses and calculations used in the standardized model.

The January 2007 estimate of KPB's labor force was 24,577 persons, up from 24,261 during January 2006. February's total of 24,282 was down from 24,422 a year ago. The March total, 24,394, was greater than the 24,254 of March 2006. The first quarter average labor force was 105 persons greater than the 2005 first quarter average.

There were 2,537 unemployed persons in the KPB during January 2007, down from 2,638 one year ago. During February unemployment dropped to 2,517, down from the 2,812 one year earlier. The March 2007 count dropped again, to 2,222, less than the estimated 2,475 of the unemployed total during March 2006. Average unemployment during the first quarter of 2007 was 216 persons less than that of 2006 first quarter.

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KPB's January 2007 employment rate of 10.3% was down from 10.9% during January 2006. The rate increased to 10.4% during February, but remained well below the 11.5% rate of February 2006. The rate improved during March to 9.1% to more than a percent below the March 2006 rate of 10.2%. The average first quarter unemployment rate during 2007 was 9.9%, compared to the 10.9% average for first quarter 2006.

January 2007 employment increased to 22,040 over the 21,623 estimated a year earlier. February saw a similar increase as employment moved from 21,610 to 21,765. March followed suit as employment rose to 22,172 from 21,779. The quarterly average employment increased by 322 jobs from 21,671 during first quarter 2006 to 21,992 during first quarter 2007. (See detail on pages 33.)

POPULATION

Population estimates for 2006 show the Kenai Peninsula population at 51,350 persons, a 0.2% increase for the year. Since Census 2000, the KPB natural increase (births minus deaths) has been a gain of 1,659 persons, and in the past year, 82 persons. Other changes are due to in or out migration.

CDP's and cities with the greatest estimated change from 2005 to 2006 include Kalifornsky, with a gain of 166 persons and Kenai gaining 87. Bear Creek gained 38 and Anchor Point gained 36 persons. With decreasing population, Ridgeway saw a loss of 101 persons. Seldovia's population decreased by 67 persons while Soldotna was down 62. Fritz Creek was down 52 persons while Diamond Ridge lost 42 residents.

Since the 2005 city estimates, Homer has gained 0.3% to 5,454 persons while Kachemak City gained 0.2% to a total of 458 persons. Kenai gained 1.3% to 6,864 residents. Seldovia City decreased 23.3% to 220 and Seward gained 0.8%, to 2,627 persons. Soldotna's population decreased 1.6% to 3,807. Alaska's population, estimated at 670,053 for 2006, increased 0.1% from 663,661 during 2005. (See page 35 for detail.)

The 2006 median age is estimated at 33.5 years for Alaska and 39.7 years for the KPB. Comparing the KPB with Alaska's largest boroughs, the KPB has the oldest population. Juneau follows with a median age of 38.8 years. The Matanuska-Susitna Borough follows with an average age of 34.9 years while the Municipality of Anchorage stands at 32.4 years. The youngest median age of the large boroughs is 31.2 years in Fairbanks.

KPB Sales

Due to implementation of NAICS, presentation of sales data has changed dramatically since the last quarterly was prepared. The former system consisted of nine industry codes. NAICS has twenty. Clearly, former trends are completely worthless. The new system provides greater detail by adding categories which twenty years ago were not even a consideration as a line of business.

KPB sales information includes detail from Homer, Kenai, Seldovia, Seward, Soldotna and "Other KPB" - which indicates the area within the KPB but outside the boundaries of the five incorporated cities. It also includes Kachemak City, which does not impose a sales tax. The 2% KPB sales tax is included in the city rates listed below, with revenues dedicated to funding the KPB school district. The balance is imposed by each city with revenues being managed by that city.

With implementation of the new standards, nontaxable sales are expected to be reported. Over the next several reports, gross sales should reflect the new requirements with more complete sales reporting.

6.5%	6.0%	5.0%	4.0%	2.0%
Homer	Seward	Kenai	Seldovia	Other KPB
Seldovia (April - September)		Soldotna	(October - March)	

Gross and taxable sales data are received quarterly through Sales Tax Returns from businesses within the KPB. Sales that are exempt taxation include:

- Sales outside the borough;
- Sales for resale;
- Sales to government agencies;
- Sales to tax exempt organizations; and
- Sales in excess of \$500.

Line of Business abbreviations include the following:

- AFFH Agriculture, Forestry, Fishing and Hunting
- MINING Mining - Includes oil and gas exploration, production
- UTIL Utilities
- CONST Construction
- MANU Manufacturing - Includes oil and gas manufacturing, fish processing
- WHOLSL Wholesale
- RETAIL Retail
- TRNSWR Transportation and Warehousing
- INFO Information
- FININS Finance and Insurance
- RELEST Real Estate, Rentals and Leasing - includes all rentals - vehicles, clothes, tools, etc.
- PROTEC Professional, Scientific, Technical
- MGTCO Management of Companies, Enterprises
- ADMIN Administration, Support, Waste Management, Remediation
- EDUSRV Educational Services
- MEDSOC Health and Social Services
- ARTREC Arts, Entertainment, Recreation
- ACCMFS Accommodation, Food Services
- SERV Other Services
- GOV Public Administration - Includes Native Organizations

KPB Sales

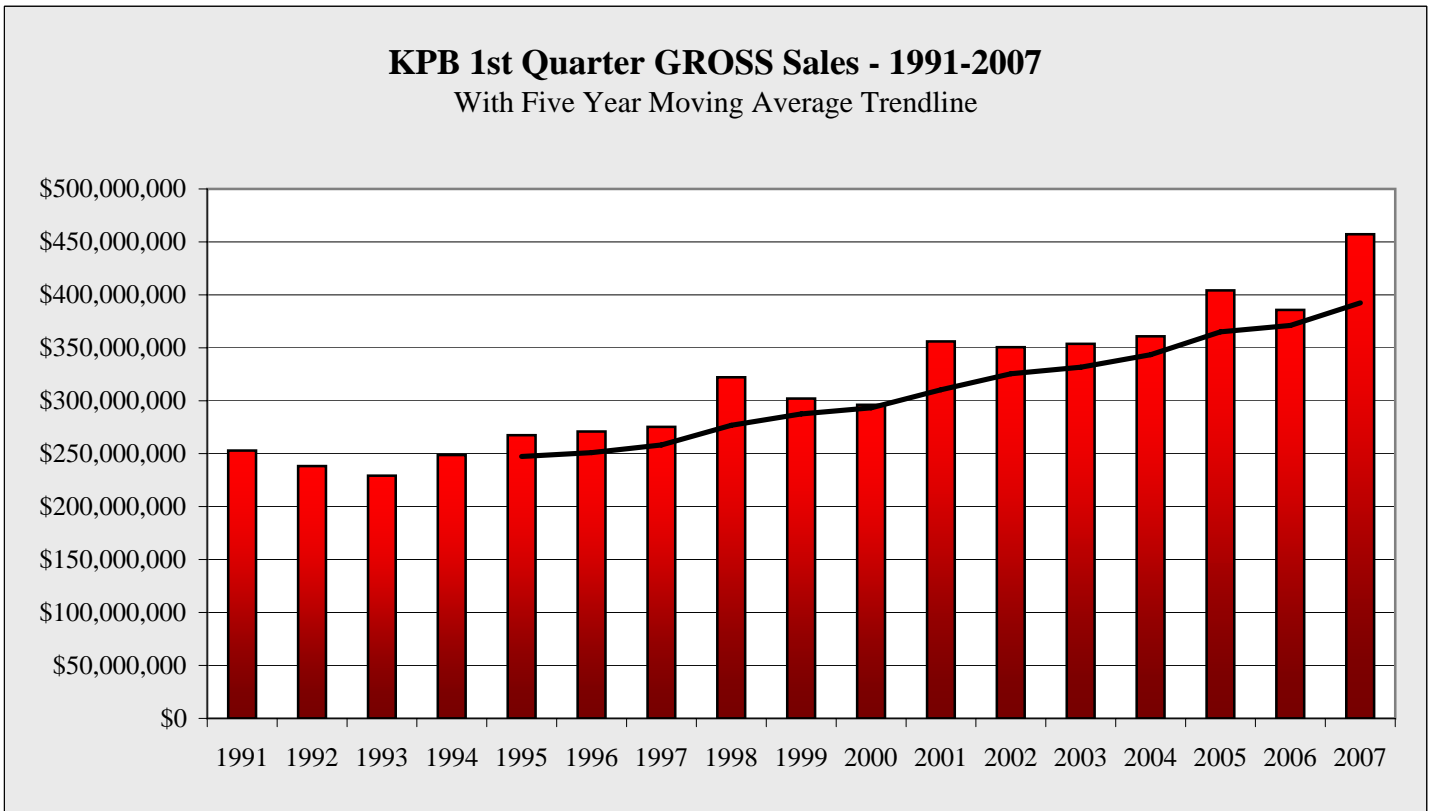


Chart 1.1

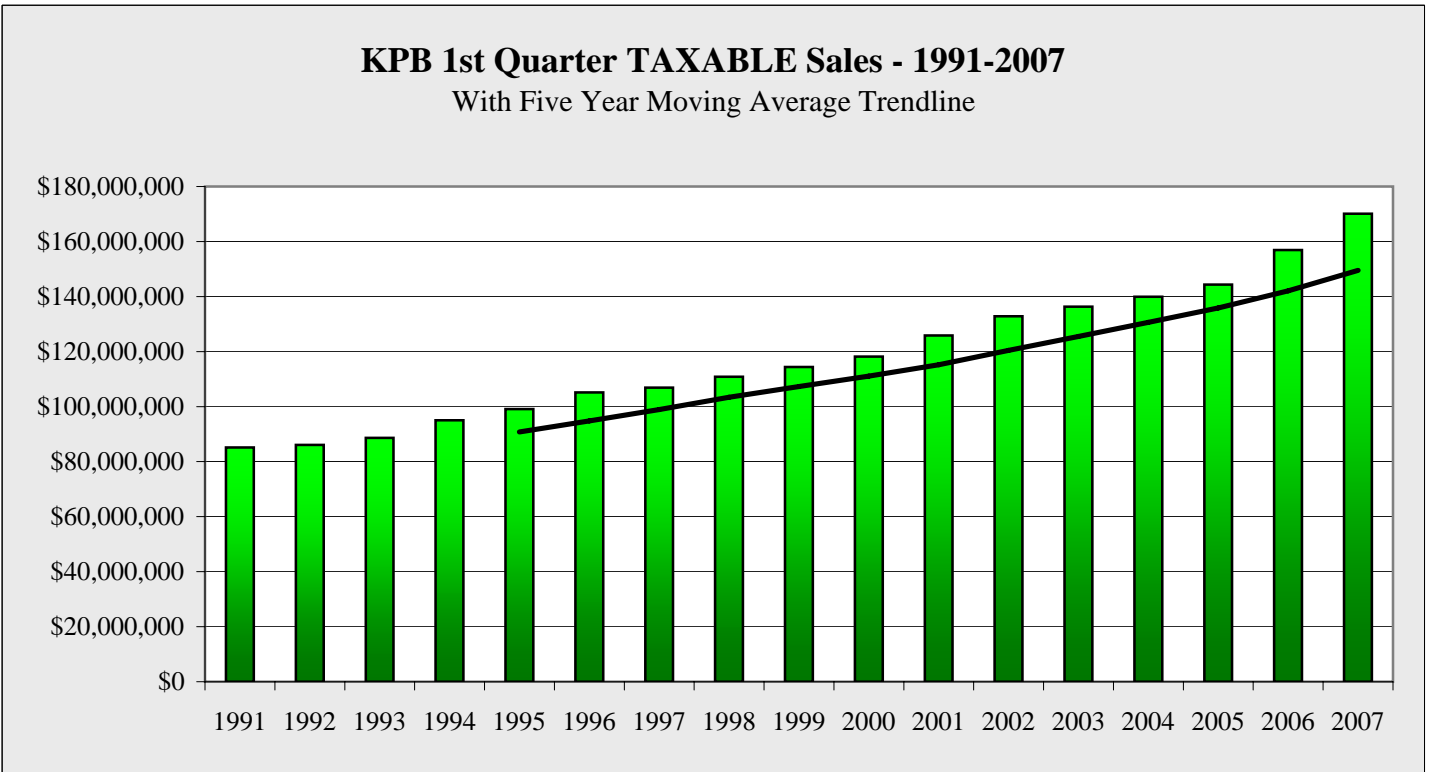


Chart 1.2

KPB Sales

KPB 1st Quarter GROSS Sales by Line of Business - 2002-2007 - in \$*								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	1,210,050	1,308,618	699,153	489,520	378,533	470,476	91,943	24.3%
MINING	32,598,063	37,723,016	36,232,735	37,762,303	41,018,413	24,665,666	-16,352,747	-39.9%
UTIL	23,393,265	21,754,219	22,389,233	27,279,722	32,447,128	39,582,454	7,135,326	22.0%
CONST	39,360,392	39,165,664	25,675,314	38,216,464	31,786,524	45,849,780	14,063,256	44.2%
MANU	19,207,374	20,243,970	24,108,267	32,787,316	20,053,926	45,510,647	25,456,721	126.9%
WHOLSL	33,480,453	31,977,168	59,563,838	55,789,694	47,732,057	48,600,305	868,248	1.8%
RETAIL	118,313,400	124,629,607	107,357,845	111,193,705	116,465,051	122,819,167	6,354,116	5.5%
TRNSWR	8,970,820	5,631,200	12,385,881	25,924,424	12,194,458	38,068,605	25,874,147	212.2%
INFO	12,418,643	11,900,295	11,383,122	12,629,370	13,412,978	13,654,274	241,296	1.8%
FININS	224,644	205,341	219,566	195,437	230,936	325,444	94,508	40.9%
RELEST	17,234,059	16,157,273	16,557,624	14,911,823	17,286,772	17,834,248	547,476	3.2%
PROTEC	9,186,374	9,828,110	9,628,598	10,030,670	11,650,244	11,686,495	36,251	0.3%
MGTCO	0	0	0	0	0	113,997	113,997	NA
ADMIN	6,001,047	3,978,861	4,547,749	4,999,801	7,077,646	8,055,593	977,947	13.8%
EDUSRV	382,557	370,236	505,258	529,178	594,527	486,653	-107,874	-18.1%
MEDSOC	1,768,814	2,469,747	1,876,928	2,512,548	2,498,601	2,712,508	213,907	8.6%
ARTREC	1,040,702	1,033,776	1,072,704	1,158,998	1,151,626	1,129,147	-22,479	-2.0%
ACCMFS	14,427,032	14,402,050	14,938,385	14,997,089	16,284,352	18,480,587	2,196,235	13.5%
SERV	8,824,355	8,409,819	9,109,593	9,764,655	10,435,087	13,986,626	3,551,539	34.0%
GOV	2,559,586	2,592,901	2,655,152	2,999,901	3,126,281	3,228,263	101,982	3.3%
TOTAL	350,601,630	353,781,871	360,906,945	404,172,618	385,825,140	457,260,935	71,435,795	18.5%
Annual Change		0.9%	2.0%	12.0%	-4.5%	18.5%		

Table 1.1

* - See page 13 for complete listing of Lines of Business and their abbreviations.

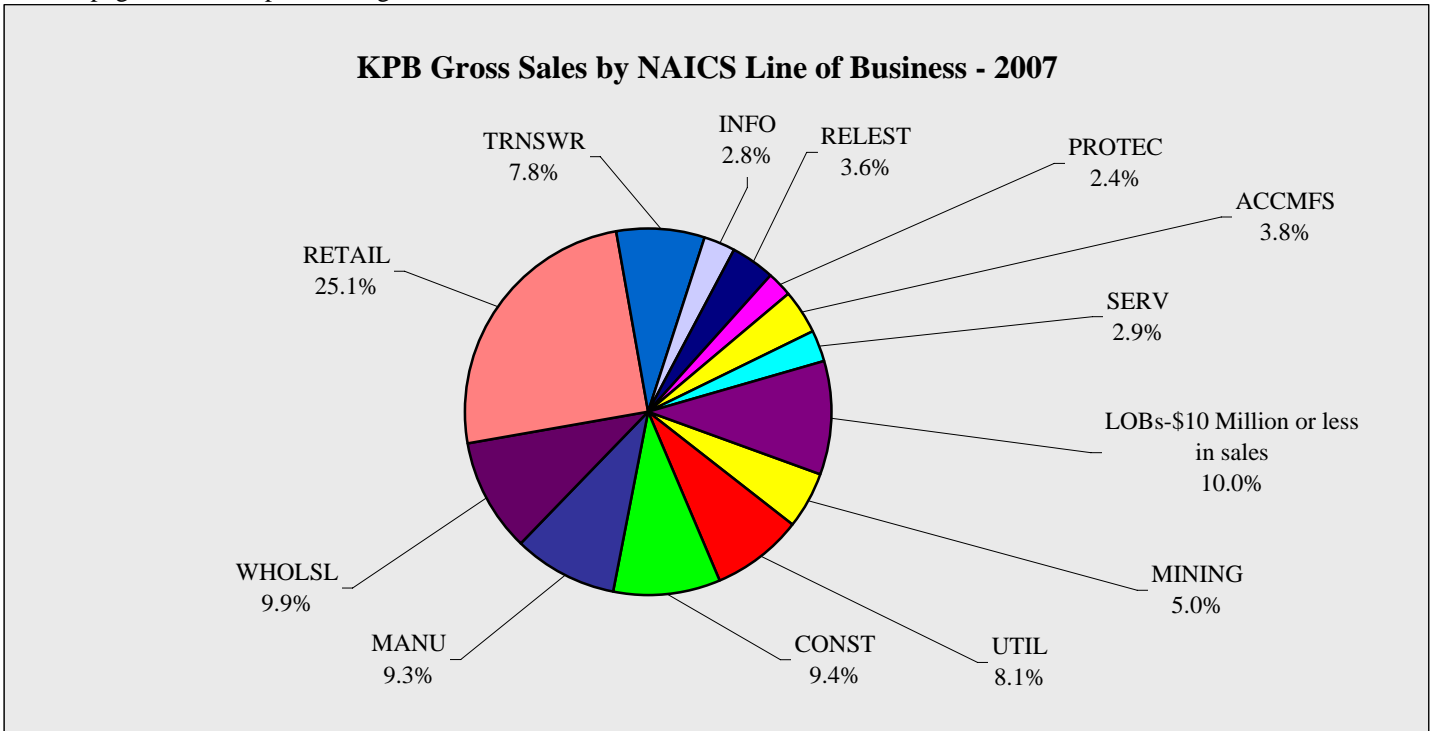


Chart 1.3

KPB Sales

KPB 1st Quarter TAXABLE Sales by Line of Business - 2002-2007 - in \$*								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	215,115	177,211	169,471	160,345	173,257	186,268	13,011	7.5%
MINING	1,163,011	1,078,666	836,553	830,573	719,755	717,915	-1,840	-0.3%
UTIL	10,409,011	10,558,027	10,793,658	12,169,072	14,962,505	19,198,913	4,236,408	28.3%
CONST	2,108,702	2,125,212	2,213,933	1,959,724	2,005,662	2,136,662	131,000	6.5%
MANU	824,394	796,123	810,240	772,962	1,249,994	1,186,788	-63,206	-5.1%
WHOLSL	7,016,328	7,730,314	12,961,538	13,543,440	15,226,750	16,355,963	1,129,213	7.4%
RETAIL	66,219,955	68,937,251	67,252,378	69,173,718	73,855,430	79,364,830	5,509,400	7.5%
TRNSWR	989,152	1,010,806	976,041	1,052,769	1,143,856	1,011,306	-132,550	-11.6%
INFO	10,306,594	10,550,257	9,808,744	10,199,128	10,868,861	11,050,871	182,010	1.7%
FININS	135,659	117,150	104,543	75,740	83,781	102,576	18,795	22.4%
RELEST	6,937,459	6,794,301	6,528,225	6,515,789	6,812,987	7,207,844	394,857	5.8%
PROTEC	2,884,728	2,989,966	3,115,863	3,244,895	3,410,759	3,485,321	74,562	2.2%
MGTCO	0	0	0	0	0	9,000	9,000	NA
ADMIN	1,392,538	1,219,600	1,564,642	1,586,255	1,508,230	1,566,799	58,569	3.9%
EDUSRV	209,958	224,065	262,426	319,815	379,699	317,154	-62,545	-16.5%
MEDSOC	473,053	461,353	320,285	237,043	273,187	288,123	14,936	5.5%
ARTREC	830,833	808,599	830,499	847,680	891,914	825,228	-66,686	-7.5%
ACCMFS	13,504,701	13,499,551	13,963,736	14,087,371	15,274,226	16,074,708	800,482	5.2%
SERV	4,856,700	4,871,124	5,003,944	4,999,342	5,391,789	6,193,102	801,313	14.9%
GOV	2,361,027	2,345,151	2,390,321	2,575,030	2,683,072	2,855,894	172,822	6.4%
TOTAL	132,838,918	136,294,727	139,907,040	144,350,691	156,915,714	170,135,265	13,219,551	8.4%
Annual Change		2.6%	2.7%	3.2%	8.7%	8.4%		

Table 1.2

* - See page 13 for complete listing of Lines of Business and their abbreviations.

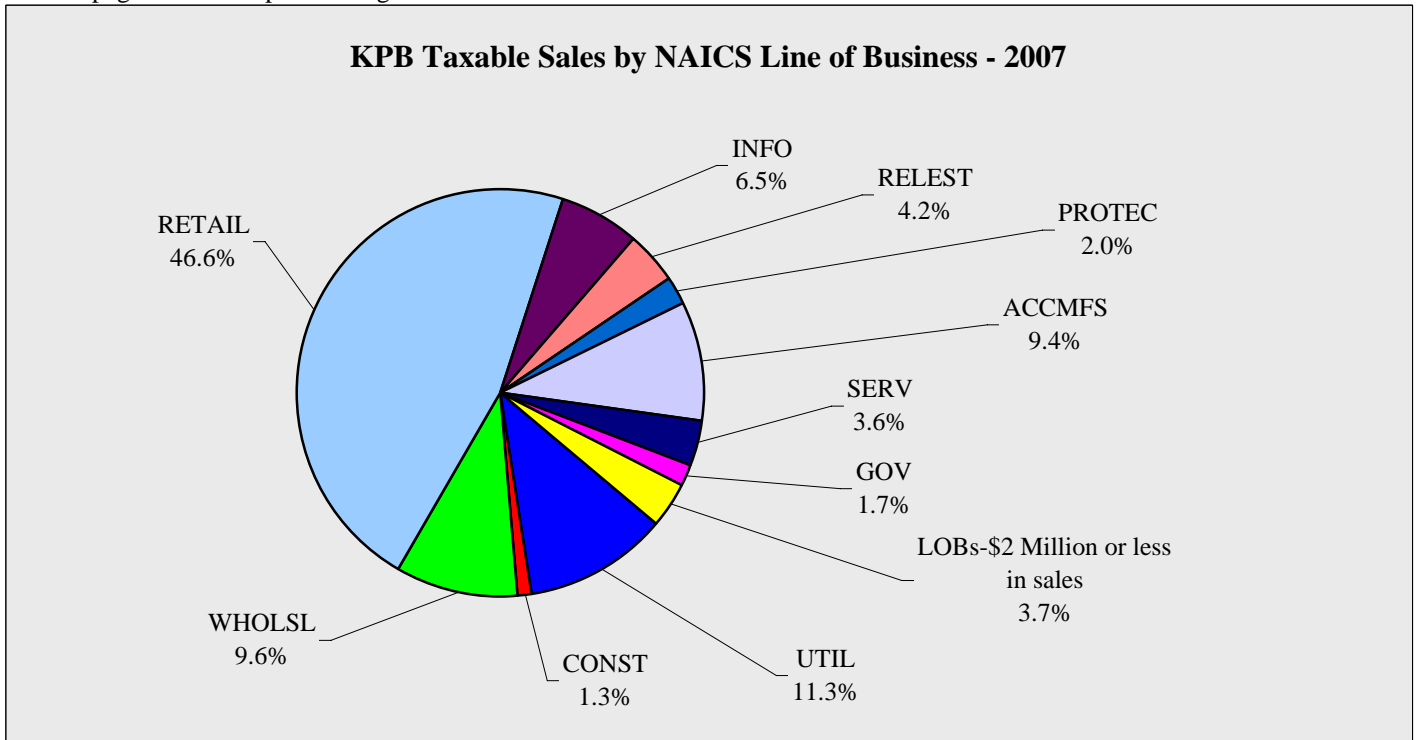


Chart 1.4

KPB Sales

KPB 1st Quarter GROSS Sales by Area - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percent Change
Homer	44,269,653	51,228,276	48,141,586	51,881,645	56,225,017	61,180,737	4,955,720	8.8%
Kenai	60,485,836	62,048,233	61,083,004	75,559,340	63,188,853	95,818,905	32,630,052	51.6%
Seldovia	1,011,712	847,005	1,405,047	1,261,735	1,517,120	1,478,257	-38,863	-2.6%
Seward	22,954,013	20,935,184	21,175,289	26,468,833	21,695,554	25,512,049	3,816,495	17.6%
Soldotna	62,331,750	64,254,952	69,929,668	65,956,145	72,483,965	77,972,599	5,488,634	7.6%
Other KPB	159,548,666	154,468,221	159,172,351	183,044,920	170,714,631	195,298,388	24,583,757	14.4%
Total	350,601,630	353,781,871	360,906,945	404,172,618	385,825,140	457,260,935	71,435,795	18.5%
Annual Change		0.9%	2.0%	12.0%	-4.5%	18.5%		

Table 1.3

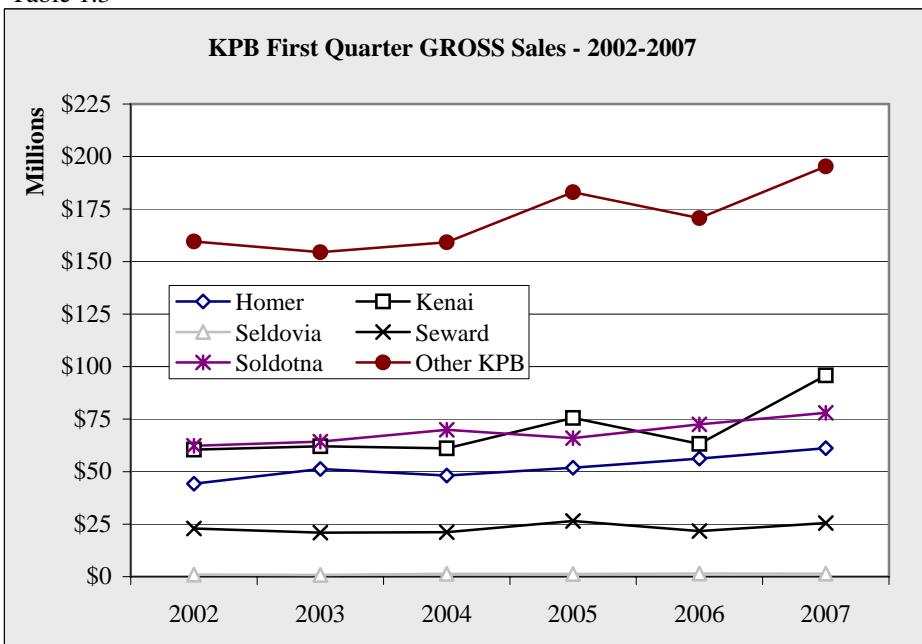


Chart 1.5

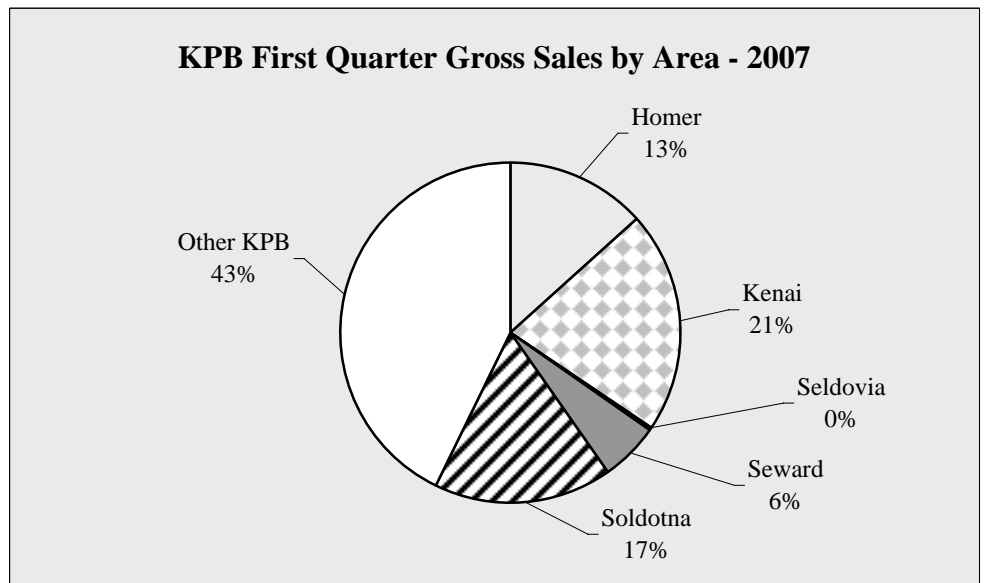


Chart 1.6

KPB Sales

KPB 1st Quarter TAXABLE Sales by Area - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percent Change
Homer	18,699,958	22,456,282	23,824,920	24,333,243	25,739,574	27,093,732	1,354,158	5.3%
Kenai	28,916,700	31,103,976	29,556,491	29,504,912	32,277,647	33,471,258	1,193,611	3.7%
Seldovia	573,624	598,970	566,726	573,017	636,694	757,839	121,145	19.0%
Seward	9,051,044	9,284,504	9,494,764	10,090,985	10,165,010	10,809,965	644,955	6.3%
Soldotna	33,736,608	34,464,122	37,385,342	38,714,672	42,143,425	45,414,534	3,271,109	7.8%
Other KPB	41,860,984	38,386,873	39,078,797	41,133,862	45,953,364	52,587,937	6,634,573	14.4%
Total	132,838,918	136,294,727	139,907,040	144,350,691	156,915,714	170,135,265	13,219,551	8.4%
Annual Change		2.6%	2.7%	3.2%	8.7%	8.4%		

Table 1.4

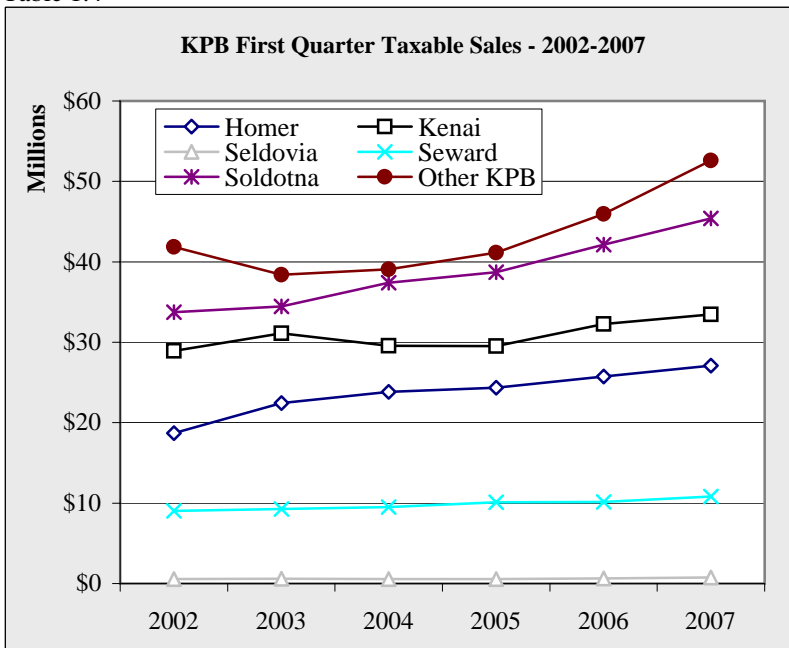


Chart 1.7

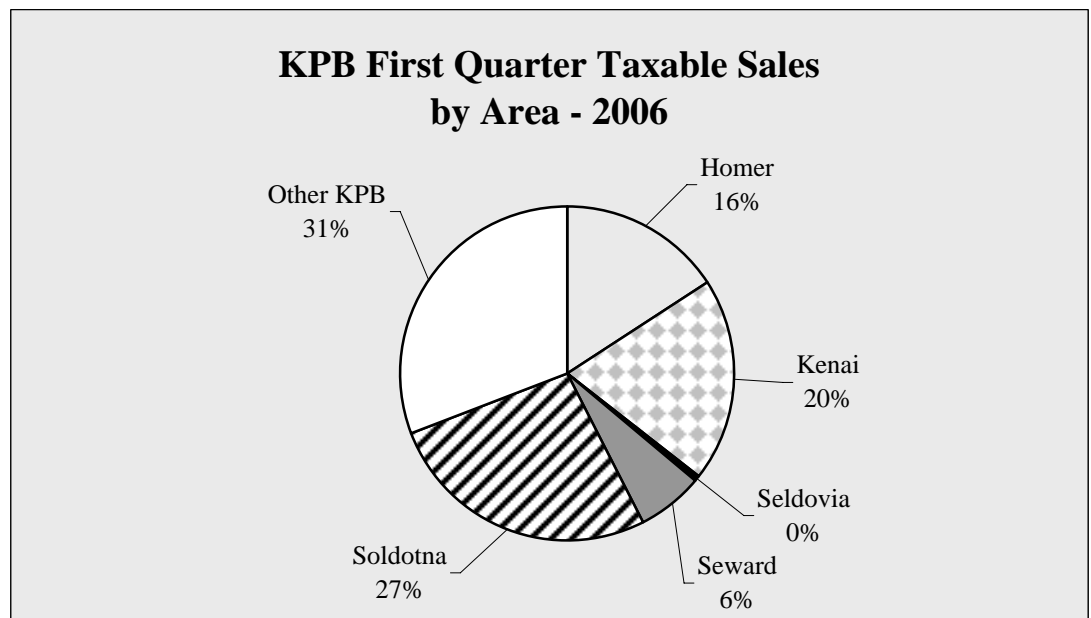


Chart 1.8

KPB Sales

KPB Annual GROSS Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	6,482,040	6,952,760	6,650,872	5,158,578	5,833,201	5,101,879	-731,322	-12.5%
MINING	170,252,515	169,468,705	175,783,394	245,611,656	230,466,724	216,106,909	-14,359,815	-6.2%
UTIL	81,227,987	90,874,237	79,515,989	87,509,276	103,471,296	121,016,281	17,544,985	17.0%
CONST	228,492,984	212,755,561	239,118,564	222,665,293	290,081,253	361,779,194	71,697,941	24.7%
MANU	217,254,185	138,105,065	140,566,505	179,632,875	248,498,352	177,179,647	-71,318,705	-28.7%
WHOLSL	161,208,749	166,092,364	205,406,411	459,495,602	466,144,937	264,561,213	-201,583,724	-43.2%
RETAIL	629,731,867	628,472,013	611,324,051	588,239,882	609,460,992	642,214,243	32,753,251	5.4%
TRNSWR	102,841,365	88,245,139	79,449,807	122,937,678	178,141,007	187,043,441	8,902,434	5.0%
INFO	53,964,133	50,372,369	47,770,614	51,229,105	55,953,516	59,657,539	3,704,023	6.6%
FININS	1,047,277	808,354	779,226	869,011	882,851	1,082,671	199,820	22.6%
RELEST	77,651,482	76,051,683	81,109,127	80,240,612	82,576,477	88,134,666	5,558,189	6.7%
PROTEC	39,175,984	40,103,027	41,899,542	43,688,914	42,402,600	48,838,256	6,435,656	15.2%
MGTCO	0	0	0	0	0	61,304	61,304	NA
ADMIN	24,673,199	26,230,963	24,899,285	39,029,694	33,241,212	40,196,603	6,955,391	20.9%
EDUSRV	1,653,253	1,521,884	1,711,621	2,083,235	2,207,181	2,540,653	333,472	15.1%
MEDSOC	5,724,783	8,843,210	11,896,143	15,422,066	17,007,740	16,559,300	-448,440	-2.6%
ARTREC	5,191,568	5,445,087	6,005,352	6,037,141	6,583,046	11,324,655	4,741,609	72.0%
ACCMFS	108,365,254	112,957,626	113,440,438	123,851,139	129,289,988	139,458,133	10,168,145	7.9%
SERV	40,213,231	42,579,752	40,470,806	44,020,269	46,790,904	54,284,082	7,493,178	16.0%
GOV	12,404,596	12,881,143	13,606,580	14,545,420	15,214,964	15,685,700	470,736	3.1%
TOTAL	1,967,556,452	1,878,760,942	1,921,404,327	2,332,267,446	2,564,248,241	2,452,826,369	-111,421,872	-4.3%
Annual Change		-4.5%	2.3%	21.4%	9.9%	-4.3%		

Table 1.5 See page 13 for complete listing of Lines of Business and their abbreviations.

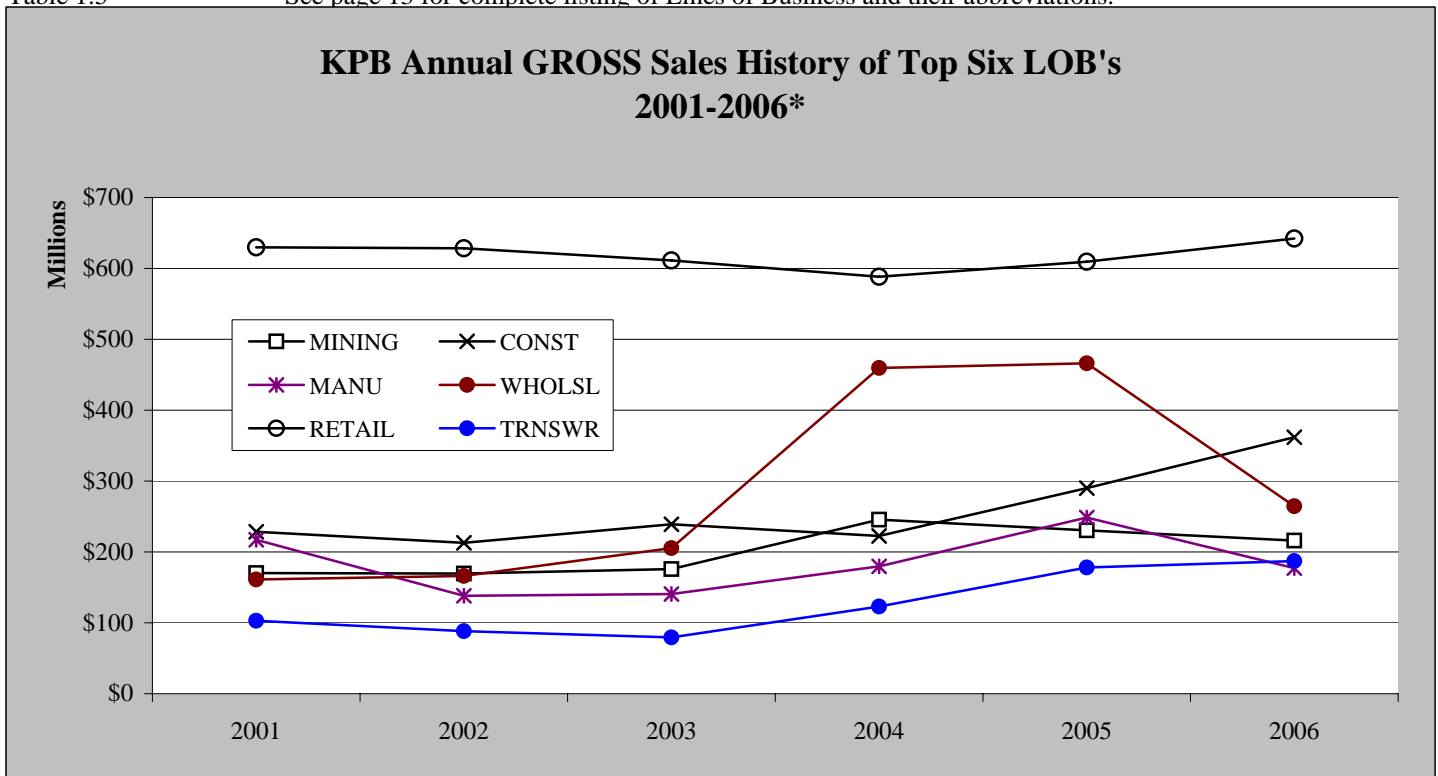


Chart 1.9 * The 2004 - 2005 spike in Wholesale Goods may be due to a reporting error.

KPB Sales

KPB Annual TAXABLE Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	1,469,129	1,676,483	1,793,855	1,776,195	1,907,737	1,950,209	42,472	2.2%
MINING	4,523,961	4,899,809	4,121,442	4,377,148	3,416,595	3,526,748	110,153	3.2%
UTIL	33,083,037	34,831,599	35,022,919	36,146,549	41,032,308	49,800,541	8,768,233	21.4%
CONST	11,102,439	11,241,233	11,542,579	11,018,998	10,645,534	11,377,229	731,695	6.9%
MANU	7,058,631	7,047,802	6,983,538	7,398,649	8,450,709	9,656,717	1,206,008	14.3%
WHOLSL	34,740,979	35,421,522	40,287,728	66,025,347	73,132,431	79,011,743	5,879,312	8.0%
RETAIL	351,518,370	356,008,012	361,428,352	368,413,713	388,615,499	412,784,339	24,168,840	6.2%
TRNSWR	31,563,225	32,535,661	32,500,864	34,930,999	38,357,426	36,010,865	-2,346,561	-6.1%
INFO	41,474,058	43,531,456	42,362,631	42,275,497	45,096,112	47,410,476	2,314,364	5.1%
FININS	546,994	499,084	415,479	333,587	287,066	329,113	42,047	14.6%
RELEST	31,114,918	32,140,505	31,039,985	31,406,151	31,615,578	33,045,853	1,430,275	4.5%
PROTEC	10,943,107	11,456,425	11,708,960	12,273,944	12,460,415	13,408,930	948,515	7.6%
MGTCO	0	0	0	0	0	10,127	10,127	NA
ADMIN	6,580,405	6,925,959	6,679,171	8,439,108	8,146,805	8,411,502	264,697	3.2%
EDUSRV	887,008	880,518	846,118	1,076,709	1,239,424	1,400,281	160,857	13.0%
MEDSOC	2,049,084	2,138,837	1,651,021	1,339,877	1,211,025	1,324,896	113,871	9.4%
ARTREC	4,225,435	4,371,595	4,656,968	4,659,032	4,785,892	9,029,908	4,244,016	88.7%
ACCMFS	99,048,456	103,170,260	104,838,608	112,319,780	117,619,576	126,704,419	9,084,843	7.7%
SERV	22,517,980	24,151,388	23,585,710	24,770,304	24,961,230	28,199,301	3,238,071	13.0%
GOV	11,483,548	11,641,433	11,696,775	12,288,242	13,034,058	13,433,539	399,481	3.1%
TOTAL	705,930,764	724,569,581	733,162,703	781,269,829	826,015,420	886,826,736	60,811,316	7.4%
Annual Change		2.6%	1.2%	6.6%	5.7%	7.4%		

Table 1.6 See page 13 for complete listing of Lines of Business and their abbreviations.

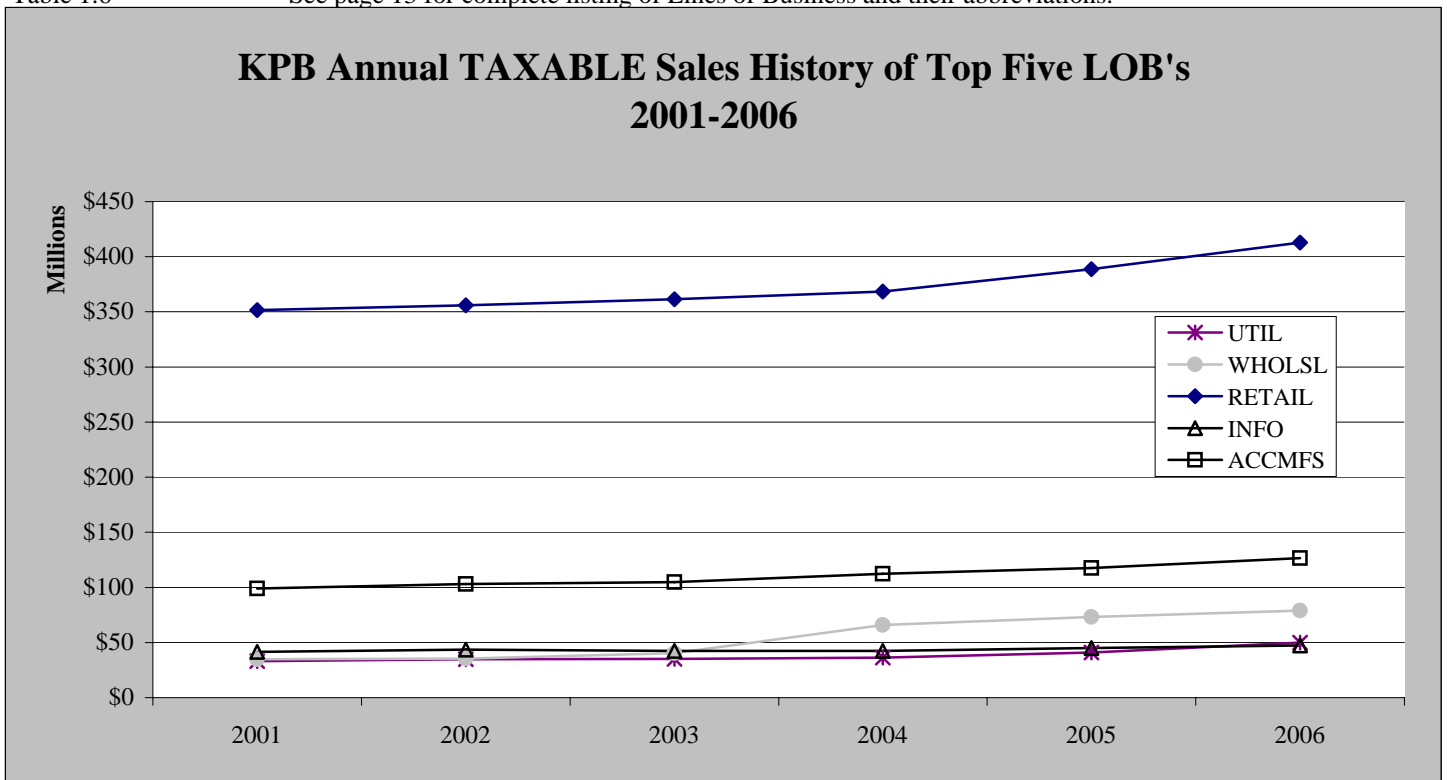


Chart 1.10

KPB Sales

KPB Annual GROSS Sales by Area - 2001-2006 - in \$								
	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
Homer	229,703,507	263,240,684	274,073,782	290,381,849	310,153,119	355,526,103	45,372,984	14.6%
Kenai	310,426,425	279,302,714	282,924,495	407,297,440	465,525,121	455,810,837	-9,714,284	-2.1%
Seldovia	5,249,471	4,817,877	7,259,554	8,329,831	6,869,692	7,546,116	676,424	9.8%
Seward	148,368,101	142,369,626	156,961,936	166,196,695	189,348,054	198,321,090	8,973,036	4.7%
Soldotna	309,118,231	325,900,620	337,906,000	361,255,515	396,042,091	431,976,704	35,934,613	9.1%
Other KPB	964,690,717	863,129,421	862,278,560	1,098,806,116	1,196,310,164	1,003,645,519	-192,664,645	-16.1%
Total	1,967,556,452	1,878,760,942	1,921,404,327	2,332,267,446	2,564,248,241	2,452,826,369	-111,421,872	-4.3%
Annual Change		-4.5%	2.3%	21.4%	9.9%	-4.3%		

Table 1.7

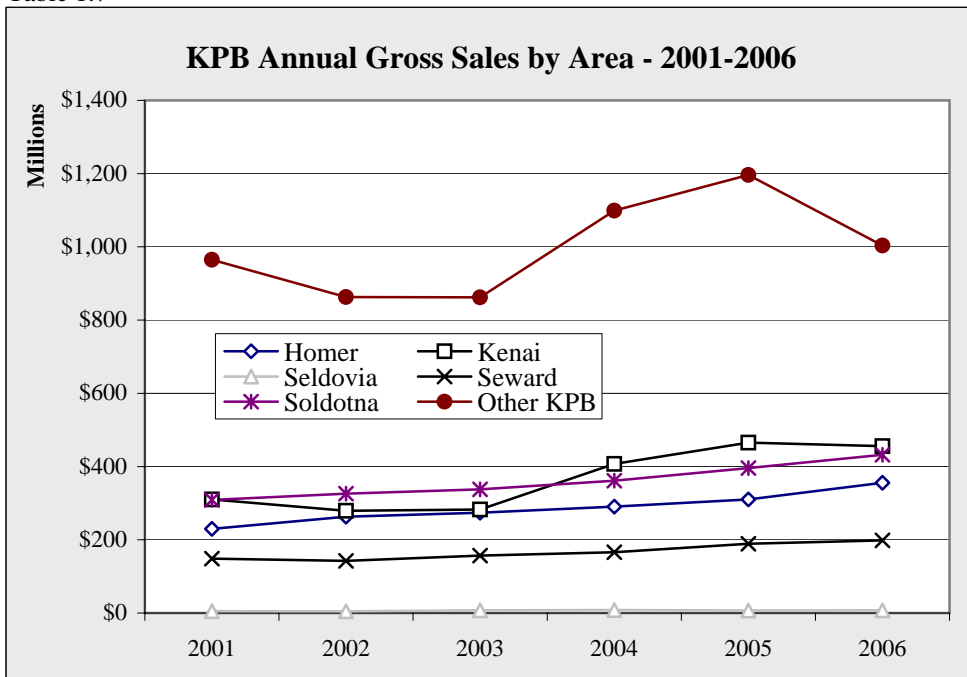


Chart 1.11

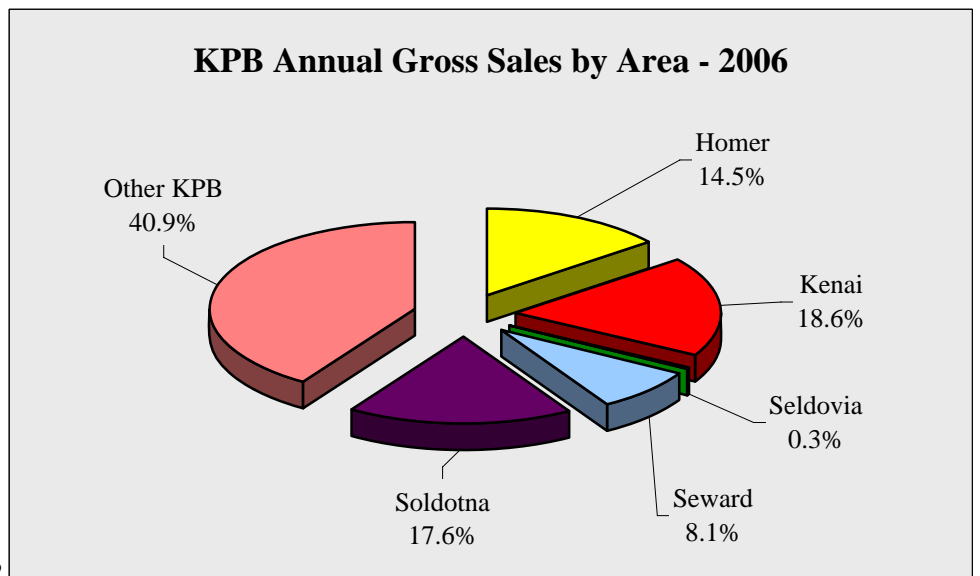


Chart 1.12

KPB Sales

KPB Annual TAXABLE Sales by Area - 2001-2006 - in \$

	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
Homer	107,311,539	121,292,548	131,729,196	139,933,678	145,661,104	152,912,065	7,250,961	5.0%
Kenai	137,043,924	136,685,248	121,356,795	139,399,127	145,107,627	155,692,103	10,584,476	7.3%
Seldovia	3,359,279	3,272,389	3,376,944	3,386,312	3,380,596	3,651,294	270,698	8.0%
Seward	74,226,591	75,590,722	76,348,733	79,946,961	88,009,283	90,905,661	2,896,378	3.3%
Soldotna	172,418,438	176,979,392	190,627,772	200,056,184	211,219,695	227,088,308	15,868,613	7.5%
Other KPB	211,570,993	210,749,282	209,723,263	218,547,567	232,637,115	256,577,305	23,940,190	10.3%
Total	705,930,764	724,569,581	733,162,703	781,269,829	826,015,420	886,826,736	60,811,316	7.4%
Annual Change		2.6%	1.2%	6.6%	5.7%	7.4%		

Table 1.8

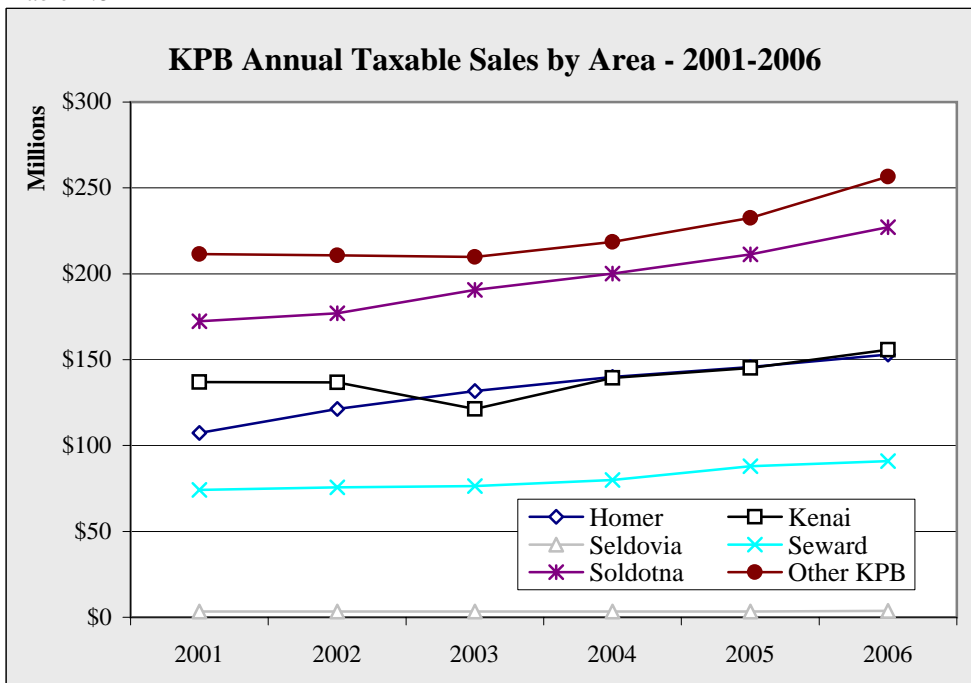


Chart 1.13

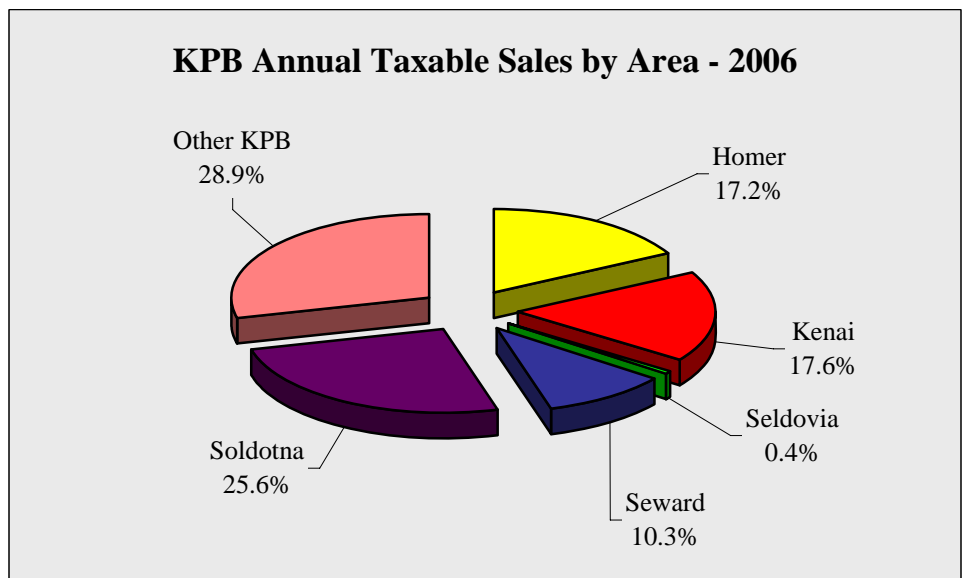


Chart 1.14

KPB Construction Permits

Construction Permitting

Construction permits are not required within the KPB except within the incorporated cities of Homer, Kenai, Seldovia, Seward and Soldotna; therefore, data reported in this document does not include all KPB construction activity. It does, however, provide city trends. Permit categories include Residential New (RN), Residential Alteration/Addition (RA), Commercial New (CN) and Commercial Alteration/Addition (CA). Individual cities may have other categories, but in an effort to provide consistent categories across the KPB, those categories have been combined into one of the four. Borough-wide new residential construction per the KPB Assessing Department is presented in the annual statistical report, *Situations and Prospects*. Homer, Kenai, Seldovia and Soldotna permit activity has been recorded since 1986 but Seward did not require permits until 1988.

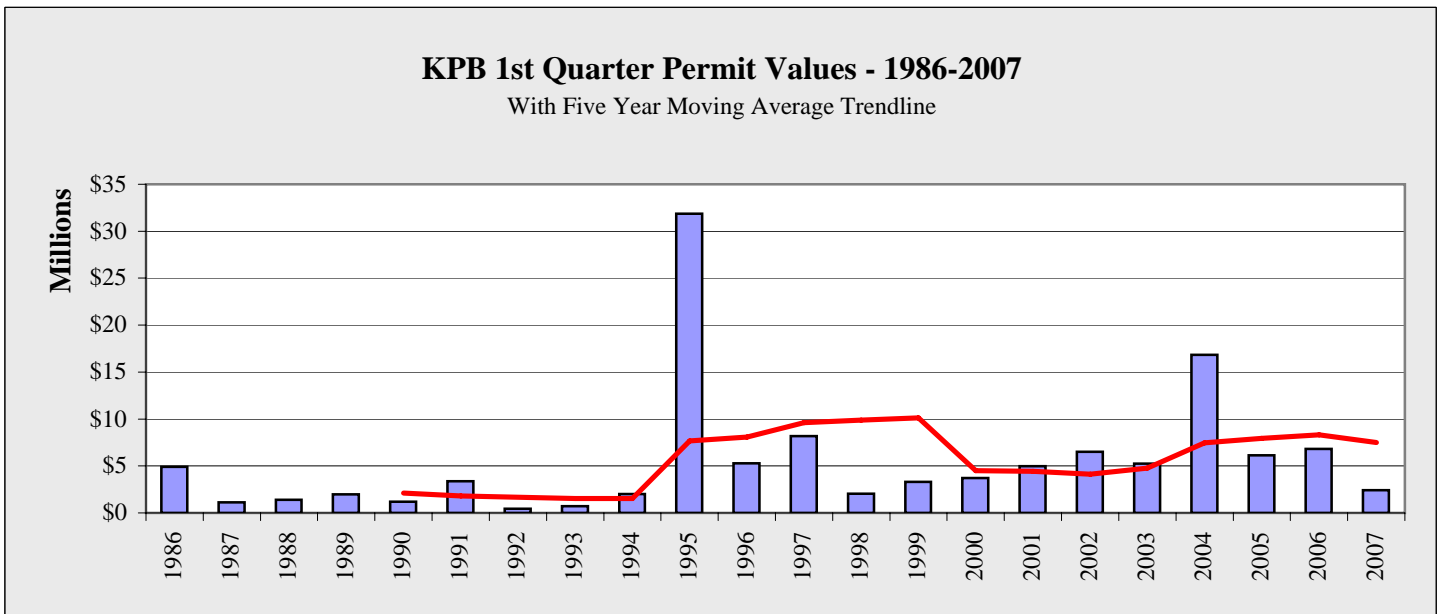


Chart 1.15

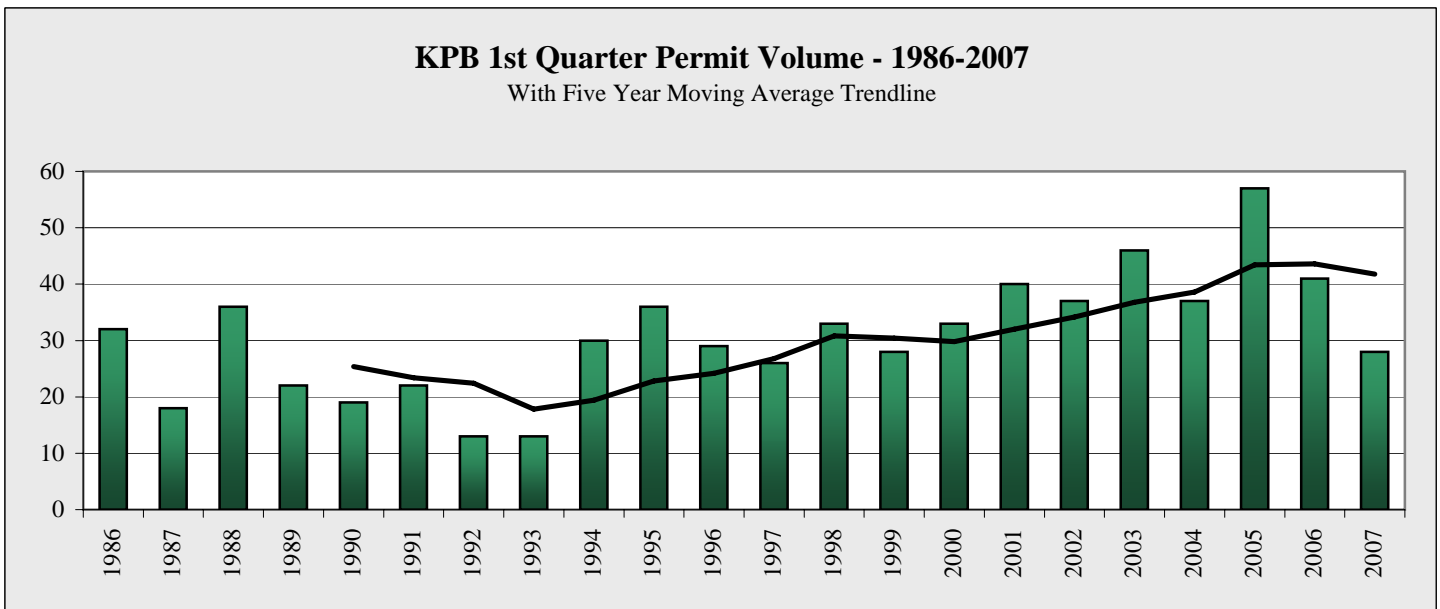


Chart 1.16

KPB Construction Permits

KPB 1st Quarter Permit Values by Area - 2002-2007 - in \$							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	928,720	1,334,340	3,714,020	3,105,900	3,271,000	0	-100.0%
Kenai	3,888,200	1,557,600	312,000	425,500	763,500	769,500	0.8%
Seldovia	10,000	31,000	20,000	15,000	30,000	15,000	-50.0%
Seward	481,440	1,905,355	7,741,600	1,172,300	622,217	803,238	29.1%
Soldotna	1,205,590	427,018	5,064,323	1,421,555	2,116,441	827,771	-60.9%
Total	6,513,950	5,255,313	16,851,943	6,140,255	6,803,158	2,415,509	-64.5%
Annual Change		-19.3%	220.7%	-63.6%	10.8%	-64.5%	

Table 1.9

KPB 1st Quarter Permit Volume by Area - 2002-2007							
	2002	2003	2004	2005	2006	2007	Annual Change
Homer	10	18	16	18	14	0	-100.0%
Kenai	5	8	4	10	14	11	-21.4%
Seldovia	1	3	1	1	1	1	0.0%
Seward	10	11	7	12	7	7	0.0%
Soldotna	11	6	9	16	5	9	80.0%
Total	37	46	37	57	41	28	-31.7%
Annual Change		24.3%	-19.6%	54.1%	-28.1%	-31.7%	

Table 1.10

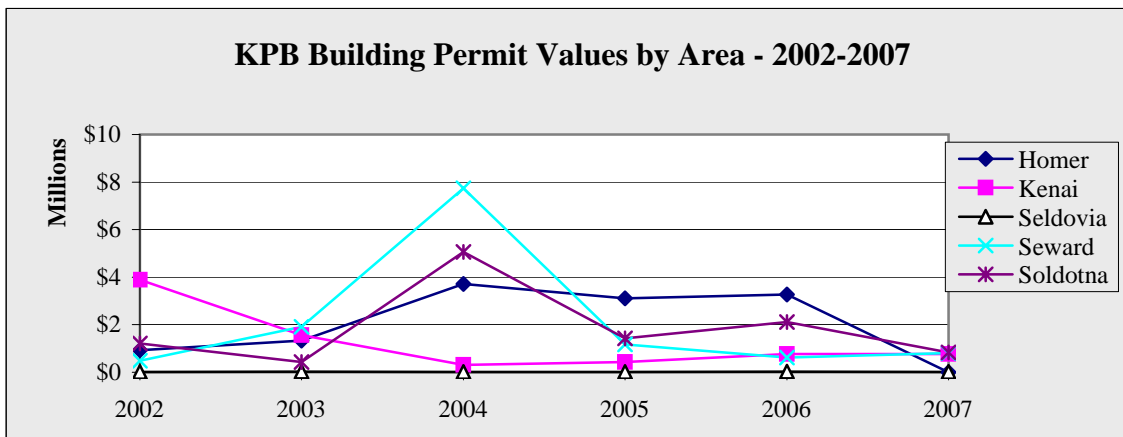


Chart 1.17

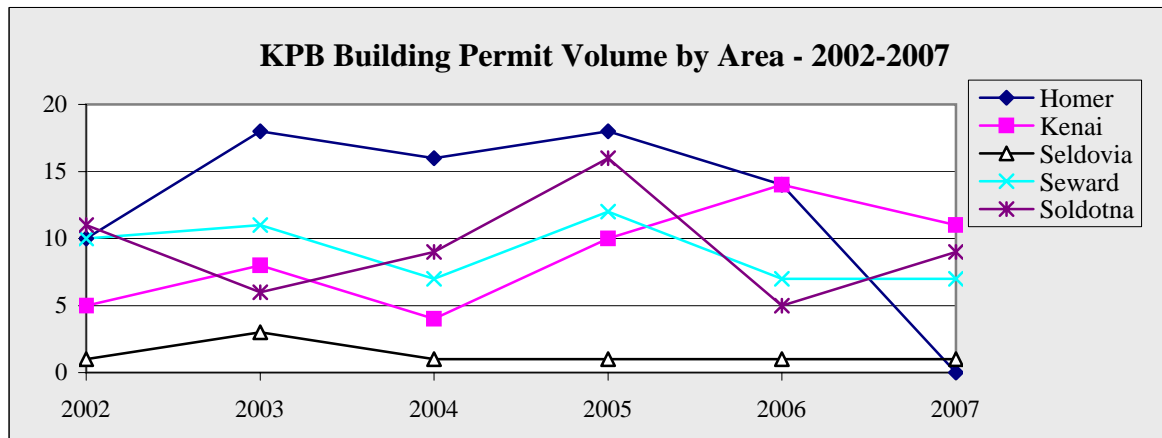


Chart 1.18

KPB Construction Permits

KPB 1st Quarter Permit Values by Type - 2002-2007 - in \$

	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	1,531,609	1,097,800	3,456,797	3,338,356	2,257,031	1,062,722	-52.9%
Residential Alter/Add	159,391	393,867	261,520	415,930	45,000	308,549	585.7%
Commercial New	4,294,006	72,000	12,880,026	309,000	938,410	208,513	-77.8%
Commercial Alter/Add	528,944	3,691,646	253,600	2,076,969	3,562,717	835,725	-76.5%
Total	6,513,950	5,255,313	16,851,943	6,140,255	6,803,158	2,415,509	-64.5%
Annual Change		-19.3%	220.7%	-63.6%	10.8%	-64.5%	

Table 1.11

KPB 1st Quarter Permit Volume by Type - 2002-2007

	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	12	7	17	18	13	6	-53.8%
Residential Alter/Add	8	17	5	14	5	8	60.0%
Commercial New	5	1	7	6	5	1	-80.0%
Commercial Alter/Add	12	21	8	19	18	13	-27.8%
Total	37	46	37	57	41	28	-31.7%
Annual Change		24.3%	-19.6%	54.1%	-28.1%	-31.7%	

Table 1.12

**KPB First Quarter Building Permit Values by Type
2002-2007**

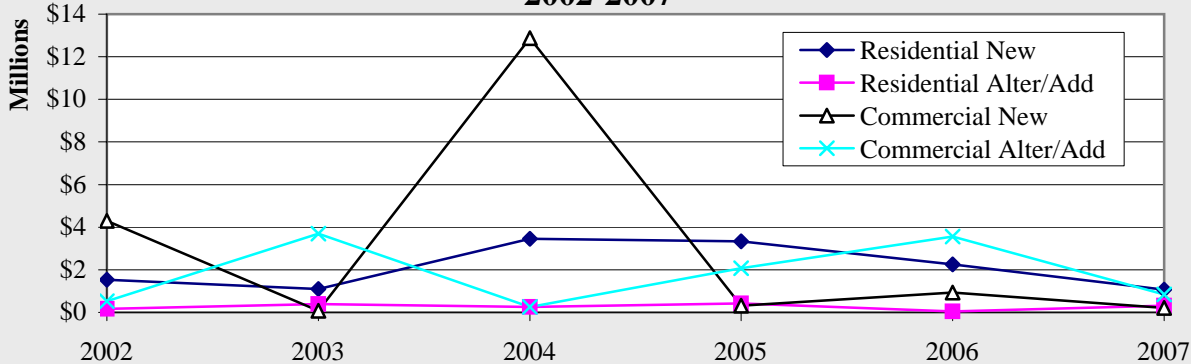


Chart 1.19

**KPB First Quarter Building Permit Volume by Type
2002-2007**

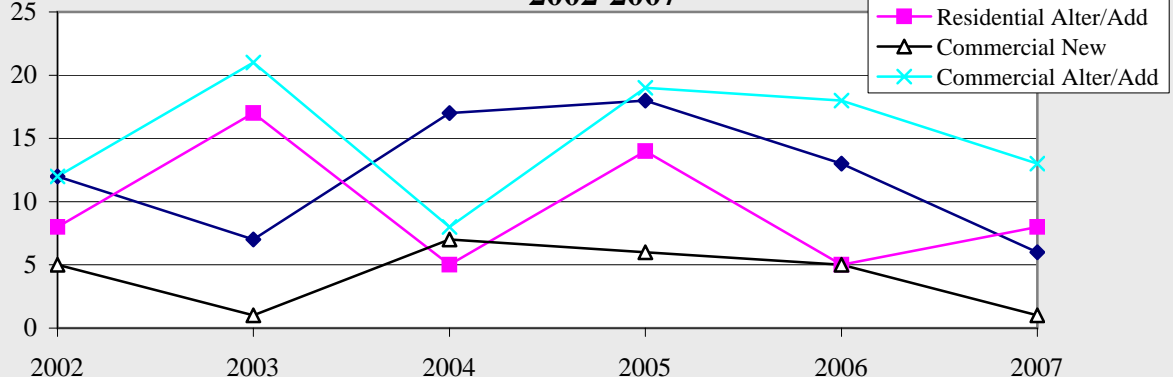


Chart 1.20

KPB Construction Permits

KPB Annual Permit Values by Area - 2001 - 2006 - in \$							
	2001	2002	2003	2004	2005	2006	Annual Change
Homer	19,800,690	10,048,779	15,326,815	24,070,631	21,611,400	20,287,857	-6.1%
Kenai	13,578,900	16,799,400	10,441,800	4,786,550	8,237,900	11,076,154	34.5%
Seldovia	65,525	356,500	1,902,500	176,200	512,000	135,000	-73.6%
Seward	2,716,981	7,910,703	7,982,765	17,711,150	2,863,143	25,537,249	791.9%
Soldotna	8,954,972	11,163,894	7,952,297	37,296,926	11,509,360	23,194,400	101.5%
Total	45,117,068	46,279,276	43,606,177	84,041,457	44,733,803	80,230,660	79.4%
Annual Change		2.6%	-5.8%	92.7%	-46.8%	79.4%	

Table 1.13

KPB Annual Permit Volume by Area - 2001 - 2006							
	2001	2002	2003	2004	2005	2006	Annual Change
Homer	72	67	86	108	103	83	-19.4%
Kenai	87	121	114	79	90	113	25.6%
Seldovia	9	8	12	4	10	8	-20.0%
Seward	48	64	50	54	54	55	1.9%
Soldotna	93	91	74	67	81	64	-21.0%
Total	309	351	336	312	338	323	-4.4%
Annual Change		13.6%	-4.3%	-7.1%	8.3%	-4.4%	

Table 1.14

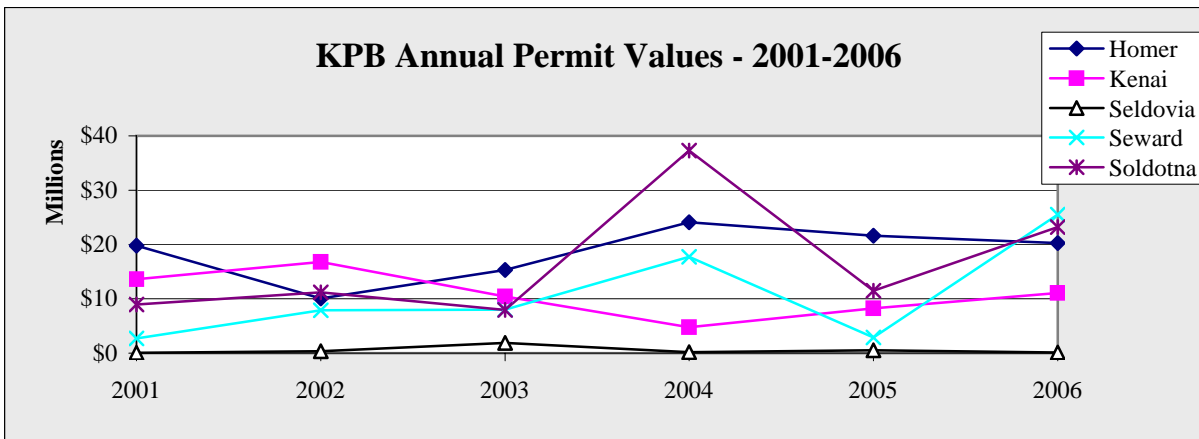


Chart 1.21

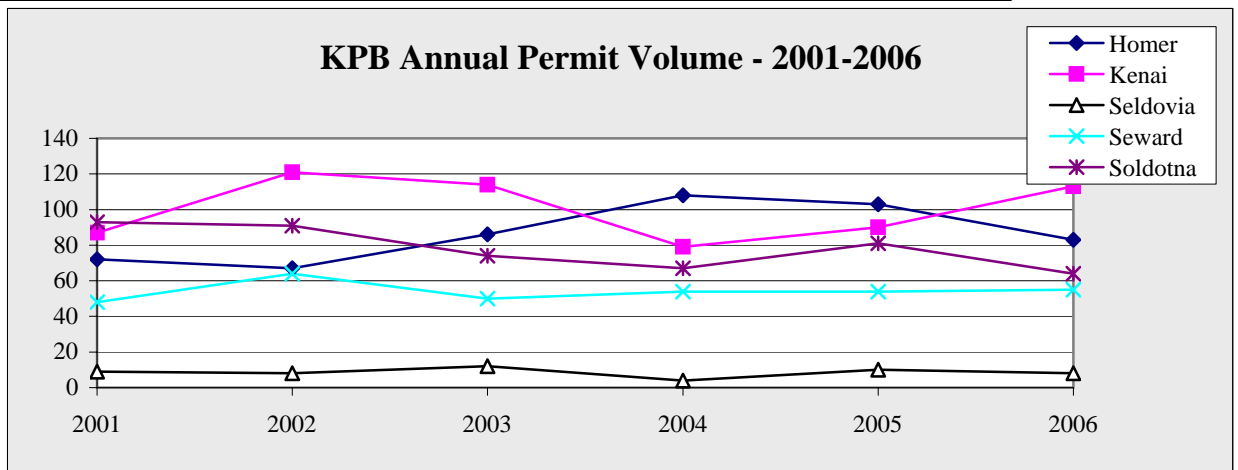


Chart 1.22

KPB Construction Permits

KPB Annual Permit Values by Type - 2001-2006 - in \$							
	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	13,391,633	14,358,064	15,729,888	15,935,344	17,749,648	26,277,740	48.0%
Residential Alter/Add	1,996,494	2,305,815	2,280,779	2,880,284	2,235,128	2,070,180	-7.4%
Commercial New	11,565,350	21,793,729	15,820,201	56,079,343	19,217,548	44,002,152	129.0%
Commercial Alter/Add	18,163,591	7,821,668	9,775,309	9,146,486	5,531,479	7,880,588	42.5%
Total	45,117,068	46,279,276	43,606,177	84,041,457	44,733,803	80,230,660	79.4%
Annual Change		2.6%	-5.8%	92.7%	-46.8%	79.4%	

Table 1.15

KPB Annual Permit Volume by Type - 2001-2006							
	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	89	104	104	94	111	126	13.5%
Residential Alter/Add	96	116	94	96	106	86	-18.9%
Commercial New	32	43	42	42	46	43	-6.5%
Commercial Alter/Add	92	88	96	80	75	68	-9.3%
Total	309	351	336	312	338	323	-4.4%
Annual Change		13.6%	-4.3%	-7.1%	8.3%	-4.4%	

Table 1.16

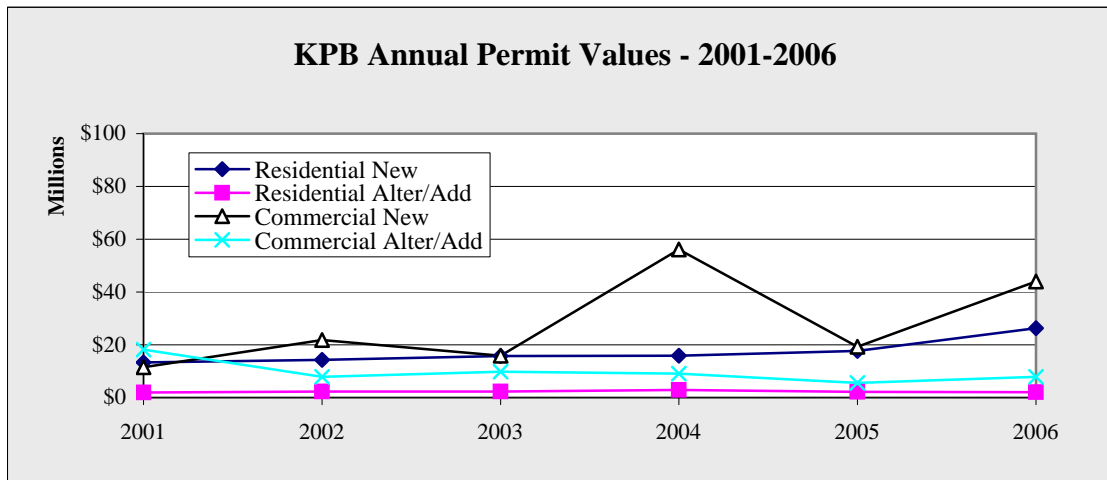


Chart 1.23

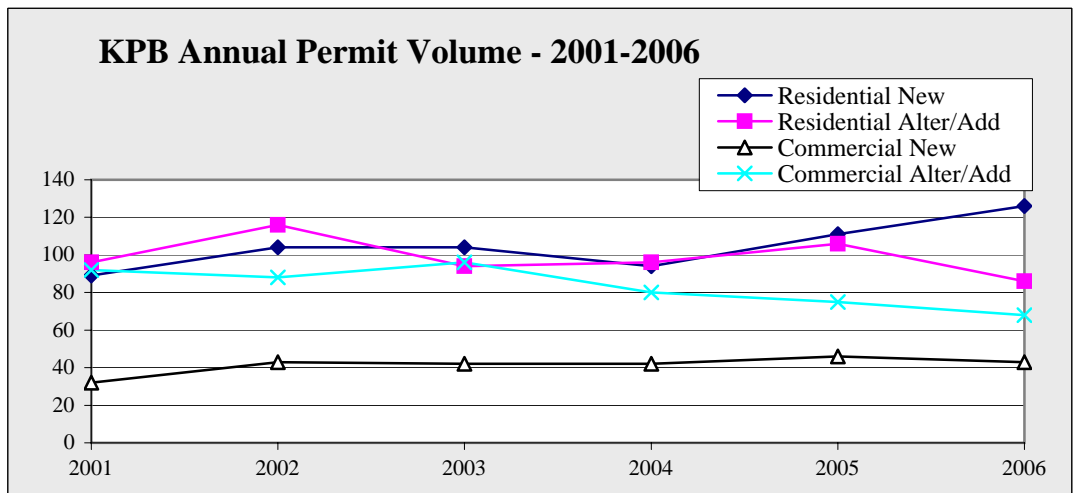


Chart 1.24

KPB Construction Permits

KPB Annual Permit Value by Area by Quarter - 2001-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Homer	690,000	4,102,040	2,996,350	12,012,300	19,800,690
Kenai	819,500	7,597,900	4,506,200	655,300	13,578,900
Seldovia	10,000	25,000	15,525	15,000	65,525
Seward	416,700	666,239	642,042	992,000	2,716,981
Soldotna	3,051,218	3,231,190	2,509,916	162,648	8,954,972
TOTAL	4,987,418	15,622,369	10,670,033	13,837,248	45,117,068
2002					
Homer	928,720	2,528,209	5,777,330	814,520	10,048,779
Kenai	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
Seldovia	10,000	8,000	318,500	20,000	356,500
Seward	481,440	3,888,887	1,307,576	2,232,800	7,910,703
Soldotna	1,205,590	7,003,458	2,697,346	257,500	11,163,894
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Homer	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
Kenai	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
Seldovia	31,000	0	1,835,000	36,500	1,902,500
Seward	1,905,355	3,672,010	1,832,900	572,500	7,982,765
Soldotna	427,018	4,233,924	2,418,310	873,045	7,952,297
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
Homer	3,714,020	7,433,711	9,531,900	3,391,000	24,070,631
Kenai	312,000	1,897,400	1,991,750	585,400	4,786,550
Seldovia	20,000	156,200	0	0	176,200
Seward	7,741,600	7,443,900	2,266,300	259,350	17,711,150
Soldotna	5,064,323	3,748,573	23,780,115	4,703,915	37,296,926
TOTAL	16,851,943	20,679,784	37,570,065	8,939,665	84,041,457
2005					
Homer	3,105,900	11,246,000	4,282,500	2,977,000	21,611,400
Kenai	425,500	2,557,300	4,035,100	1,220,000	8,237,900
Seldovia	15,000	466,000	30,500	500	512,000
Seward	1,172,300	758,540	825,446	106,857	2,863,143
Soldotna	1,421,555	6,832,235	3,085,730	169,840	11,509,360
TOTAL	6,140,255	21,860,075	12,259,276	4,474,197	44,733,803
2006					
Homer	3,271,000	7,467,100	6,994,757	2,555,000	20,287,857
Kenai	763,500	4,157,100	4,367,654	1,787,900	11,076,154
Seldovia	30,000	87,000	0	18,000	135,000
Seward	622,217	2,184,672	20,786,060	1,944,300	25,537,249
Soldotna	2,116,441	7,231,328	13,213,749	632,882	23,194,400
TOTAL	6,803,158	21,127,200	45,362,220	6,938,082	80,230,660
2007					
Homer	0				0
Kenai	769,500				769,500
Seldovia	15,000				15,000
Seward	803,238				803,238
Soldotna	827,771				827,771
TOTAL	2,415,509	0	0	0	2,415,509

Table 1.17

KPB Construction Permits

KPB Annual Permit Values by Type by Quarter - 2001-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Residential New	923,000	7,367,801	3,984,532	1,116,300	13,391,633
Residential Alter/Add	356,860	758,779	531,907	348,948	1,996,494
Commercial New	2,958,578	5,384,800	2,707,972	514,000	11,565,350
Commercial Alter/Add	748,980	2,110,989	3,445,622	11,858,000	18,163,591
TOTAL	4,987,418	15,622,369	10,670,033	13,837,248	45,117,068
2002					
Residential New	1,531,609	6,145,753	5,567,502	1,113,200	14,358,064
Residential Alter/Add	159,391	1,044,943	875,861	225,620	2,305,815
Commercial New	4,294,006	8,376,305	5,955,418	3,168,000	21,793,729
Commercial Alter/Add	528,944	2,430,953	4,515,971	345,800	7,821,668
TOTAL	6,513,950	17,997,954	16,914,752	4,852,620	46,279,276
2003					
Residential New	1,097,800	7,868,834	4,209,163	2,554,091	15,729,888
Residential Alter/Add	393,867	984,340	611,572	291,000	2,280,779
Commercial New	72,000	8,965,210	4,636,000	2,146,991	15,820,201
Commercial Alter/Add	3,691,646	745,400	3,349,900	1,988,363	9,775,309
TOTAL	5,255,313	18,563,784	12,806,635	6,980,445	43,606,177
2004					
Residential New	3,456,797	6,374,487	4,950,200	1,153,860	15,935,344
Residential Alter/Add	261,520	483,839	1,605,471	529,454	2,880,284
Commercial New	12,880,026	11,147,815	28,989,901	3,061,601	56,079,343
Commercial Alter/Add	253,600	2,673,643	2,024,493	4,194,750	9,146,486
TOTAL	16,851,943	20,679,784	37,570,065	8,939,665	84,041,457
2005					
Residential New	3,338,356	7,560,499	4,843,170	2,007,623	17,749,648
Residential Alter/Add	415,930	812,470	805,771	200,957	2,235,128
Commercial New	309,000	11,897,148	4,848,400	2,163,000	19,217,548
Commercial Alter/Add	2,076,969	1,589,958	1,761,935	102,617	5,531,479
TOTAL	6,140,255	21,860,075	12,259,276	4,474,197	44,733,803
2006					
Residential New	2,257,031	10,219,599	11,744,277	2,056,833	26,277,740
Residential Alter/Add	45,000	830,630	887,191	307,359	2,070,180
Commercial New	938,410	8,135,648	30,656,794	4,271,300	44,002,152
Commercial Alter/Add	3,562,717	1,941,323	2,073,958	302,590	7,880,588
TOTAL	6,803,158	21,127,200	45,362,220	6,938,082	80,230,660
2007					
Residential New	1,062,722				1,062,722
Residential Alter/Add	308,549				308,549
Commercial New	208,513				208,513
Commercial Alter/Add	835,725				835,725
TOTAL	2,415,509	0	0	0	2,415,509

Table 1.18

KPB Construction Permits

KPB Annual Permit Volume by Area by Quarter - 2001-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Homer	7	34	22	9	72
Kenai	11	42	23	11	87
Seldovia	1	1	5	2	9
Seward	11	14	14	9	48
Soldotna	10	37	35	11	93
TOTAL	40	128	99	42	309
2002					
Homer	10	17	27	13	67
Kenai	5	37	59	20	121
Seldovia	1	2	4	1	8
Seward	10	29	14	11	64
Soldotna	11	51	25	4	91
TOTAL	37	136	129	49	351
2003					
Homer	18	34	21	13	86
Kenai	8	40	45	21	114
Seldovia	3	0	5	4	12
Seward	11	13	15	11	50
Soldotna	6	36	19	13	74
TOTAL	46	123	105	62	336
2004					
Homer	16	26	42	24	108
Kenai	4	30	31	14	79
Seldovia	1	3	0	0	4
Seward	7	21	19	7	54
Soldotna	9	26	24	8	67
TOTAL	37	106	116	53	312
2005					
Homer	18	49	31	13	111
Kenai	2	9	5	3	19
Seldovia	0	2	1	1	4
Seward	0	0	0	0	0
Soldotna	7	8	4	3	22
TOTAL	27	68	41	20	156
2006					
Homer	14	39	25	5	83
Kenai	14	42	43	14	113
Seldovia	1	6	0	1	8
Seward	7	23	19	6	55
Soldotna	5	25	27	7	64
TOTAL	41	135	114	33	323
2007					
Homer	0				0
Kenai	11				11
Seldovia	1				1
Seward	7				7
Soldotna	9				9
TOTAL	28	0	0	0	28

Table 1.19

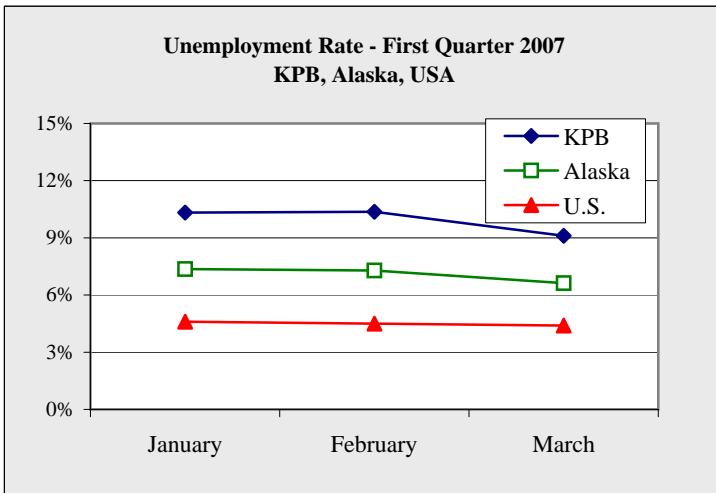
KPB Construction Permits

KPB Annual Permit Volume by Type by Quarter - 2001-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	TOTAL
2001					
Residential New	7	45	29	8	89
Residential Alter/Add	13	38	31	14	96
Commercial New	6	9	15	2	32
Commercial Alter/Add	14	36	24	18	92
TOTAL	40	128	99	42	309
2002					
Residential New	12	45	38	9	104
Residential Alter/Add	8	42	49	17	116
Commercial New	5	17	14	7	43
Commercial Alter/Add	12	32	28	16	88
TOTAL	37	136	129	49	351
2003					
Residential New	7	47	28	22	104
Residential Alter/Add	17	33	34	10	94
Commercial New	1	17	17	7	42
Commercial Alter/Add	21	26	26	23	96
TOTAL	46	123	105	62	336
2004					
Residential New	17	34	32	11	94
Residential Alter/Add	5	30	44	17	96
Commercial New	7	11	15	9	42
Commercial Alter/Add	8	31	25	16	80
TOTAL	37	106	116	53	312
2005					
Residential New	18	49	31	13	111
Residential Alter/Add	14	46	36	10	106
Commercial New	6	27	9	4	46
Commercial Alter/Add	19	23	22	11	75
TOTAL	57	145	98	38	338
2006					
Residential New	13	57	48	8	126
Residential Alter/Add	5	40	32	9	86
Commercial New	5	22	9	7	43
Commercial Alter/Add	18	16	25	9	68
TOTAL	41	135	114	33	323
2007					
Residential New	6				6
Residential Alter/Add	8				8
Commercial New	1				1
Commercial Alter/Add	13				13
TOTAL	28	0	0	0	28

Table 1.20

KPB Unemployment Statistics

Unemployment data are acquired from the Alaska Department of Labor and Workforce Development (AK DOLWD) and are developed through a survey, with survey data entered into a standardized model that is used throughout the United States. Calculations are presented for four categories of worker. The estimated total labor force include all residents willing and able to work, whether or not they are employed. Employment includes all persons who are gainfully employed by establishments that meet requirements for reporting of wages. Unemployment is calculated by subtracting the number of gainfully employed persons from the estimated total labor force. Lastly, the unemployment rate is calculated by dividing the number of unemployed persons by the estimated total labor force.



The chart to the left provides a clear picture of the standard relationship between unemployment rates of the U.S., Alaska, and the KPB. Typically, each area reaches its annual high in unemployment during the first quarter. Also, generally, the U.S. rate is the lowest, followed by Alaska, with the KPB having the highest rate in this survey driven data set.

Chart 1.25

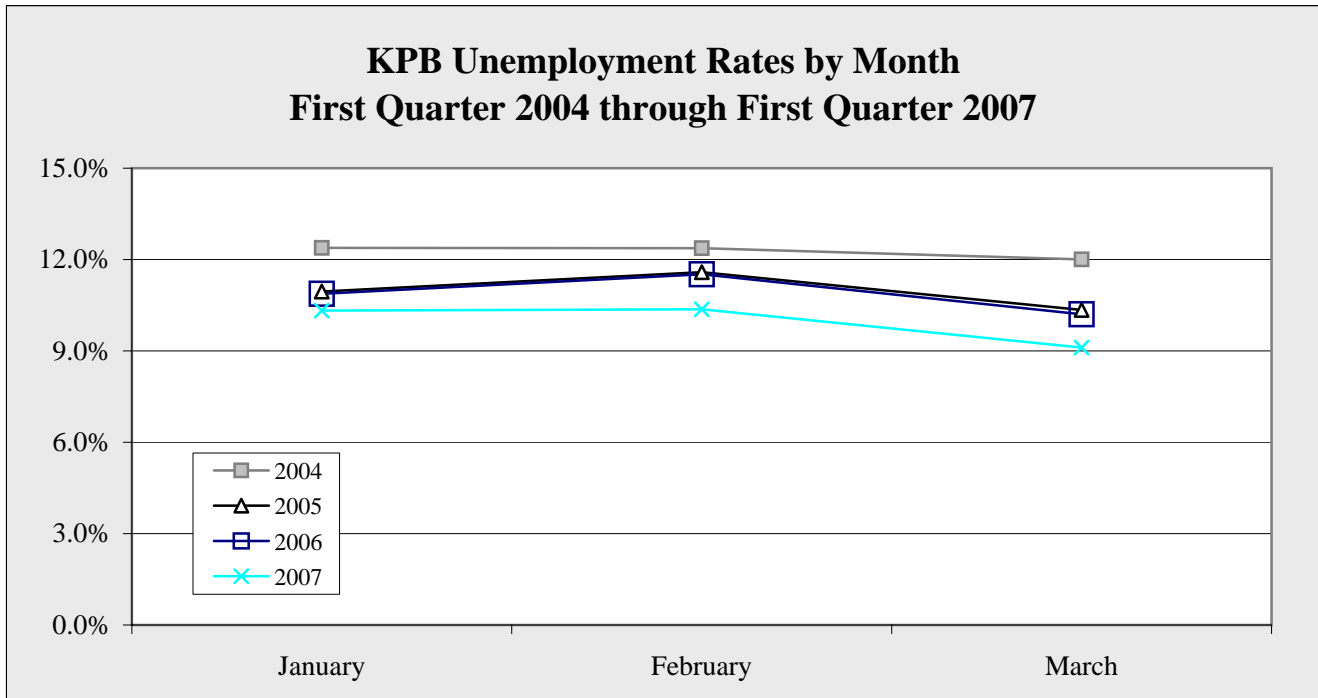


Chart 1.26

KPB Unemployment Statistics

KPB Labor Force by Month - 2000-2007													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	23,011	23,329	23,290	23,365	24,542	26,598	26,448	26,243	25,160	24,101	24,071	24,174	24,528
2001	23,056	23,003	23,055	23,139	24,195	26,114	26,836	25,619	24,496	23,717	23,656	23,801	24,224
2002	23,659	23,374	23,569	24,173	24,925	25,919	26,796	26,125	24,942	24,317	24,294	24,409	24,709
2003	24,298	24,108	24,243	24,379	25,394	26,781	27,170	26,352	24,571	24,028	23,988	23,875	24,932
2004	23,874	24,000	24,130	24,130	25,302	27,119	27,599	26,342	24,958	24,334	24,116	23,981	24,990
2005	23,977	23,941	24,094	24,081	25,254	26,855	27,547	26,324	24,873	24,309	23,952	23,897	24,925
2006	24,261	24,422	24,254	24,457	25,770	26,791	27,594	26,480	24,951	24,652	24,419	24,773	25,235
2007	24,577	24,282	24,394										

Table 1.21

KPB Unemployment by Month - 2000-2007													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	2,530	2,575	2,445	2,138	1,943	1,843	1,546	1,556	1,496	1,671	1,871	2,019	1,969
2001	2,327	2,379	2,276	2,045	1,767	1,813	1,543	1,560	1,560	1,754	1,965	2,181	1,931
2002	2,503	2,518	2,542	2,335	2,117	2,207	1,981	2,007	2,092	2,247	2,466	2,690	2,309
2003	2,935	3,048	2,795	2,564	2,345	2,542	2,169	2,122	2,126	2,301	2,508	2,636	2,508
2004	2,956	2,969	2,897	2,508	2,272	2,419	2,033	1,956	1,971	2,129	2,309	2,429	2,404
2005	2,625	2,774	2,493	2,231	1,942	2,015	1,773	1,737	1,809	1,921	2,092	2,249	2,138
2006	2,638	2,812	2,475	2,273	1,926	1,929	1,827	1,553	1,706	1,732	1,922	2,256	2,087
2007	2,537	2,517	2,222										

Table 1.22

KPB Unemployment Rate by Month - 2000-2007													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	11.0%	11.0%	10.5%	9.2%	7.9%	6.9%	5.8%	5.9%	5.9%	6.9%	7.8%	8.4%	8.1%
2001	10.1%	10.3%	9.9%	8.8%	7.3%	6.9%	5.7%	6.1%	6.4%	7.4%	8.3%	9.2%	8.0%
2002	10.6%	10.8%	10.8%	9.7%	8.5%	8.5%	7.4%	7.7%	8.4%	9.2%	10.2%	11.0%	9.4%
2003	12.1%	12.6%	11.5%	10.5%	9.2%	9.5%	8.0%	8.1%	8.7%	9.6%	10.5%	11.0%	10.1%
2004	12.4%	12.4%	12.0%	10.4%	9.0%	8.9%	7.4%	7.4%	7.9%	8.7%	9.6%	10.1%	9.7%
2005	10.9%	11.6%	10.3%	9.3%	7.7%	7.5%	6.4%	6.6%	7.3%	7.9%	8.7%	9.4%	8.6%
2006	10.9%	11.5%	10.2%	9.3%	7.5%	7.2%	6.6%	5.9%	6.8%	7.0%	7.9%	9.1%	8.3%
2007	10.3%	10.4%	9.1%										

Table 1.23

KPB Employment Rate by Month - 2000-2007													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2000	20,481	20,754	20,845	21,227	22,599	24,755	24,902	24,687	23,664	22,430	22,200	22,155	22,558
2001	20,729	20,624	20,779	21,094	22,428	24,301	25,293	24,059	22,936	21,963	21,691	21,620	22,293
2002	21,156	20,856	21,027	21,838	22,808	23,712	24,815	24,118	22,850	22,070	21,828	21,719	22,400
2003	21,363	21,060	21,448	21,815	23,049	24,239	25,001	24,230	22,445	21,727	21,480	21,239	22,425
2004	20,918	21,031	21,233	21,622	23,030	24,700	25,566	24,386	22,987	22,205	21,807	21,552	22,586
2005	21,352	21,167	21,601	21,850	23,312	24,840	25,774	24,587	23,064	22,388	21,860	21,648	22,787
2006	21,623	21,610	21,779	22,184	23,844	24,862	25,767	24,927	23,245	22,920	22,497	22,517	23,148
2007	22,040	21,765	22,172										

Table 1.24

KPB Demographics

Census 2000

KPB population counts are conducted by the United States Census Bureau every ten years. Check out their website (<http://www.census.gov/>), which has two options that are loaded with data - QuickFacts, and AmericanFactFinder.

Census data is collected for two types of area, incorporated cities and Census Designated Places (CDP). Incorporated cities within the KPB include Homer, Kachemak City, Kenai, Seldovia, Seward and Soldotna. To be classified as a CDP, there are no specific boundaries but rather geographic features such as rivers, roads, or ridges. Certain characteristics must be present, including:

- * A sense of community;
- * A population of 25 or more; and
- * It must have been recognized as possibly fitting the criteria four years prior to the census, as planning began.

The Census Bureau considers an incorporated city with a population greater than 2,500 to be urban, of which there are four in the KPB: Homer, Kenai, Seward and Soldotna. As of Census 2000 Kenai is ranked 6th largest in Alaska, Homer ranks 14th, and Soldotna is the 15th largest Alaskan city.

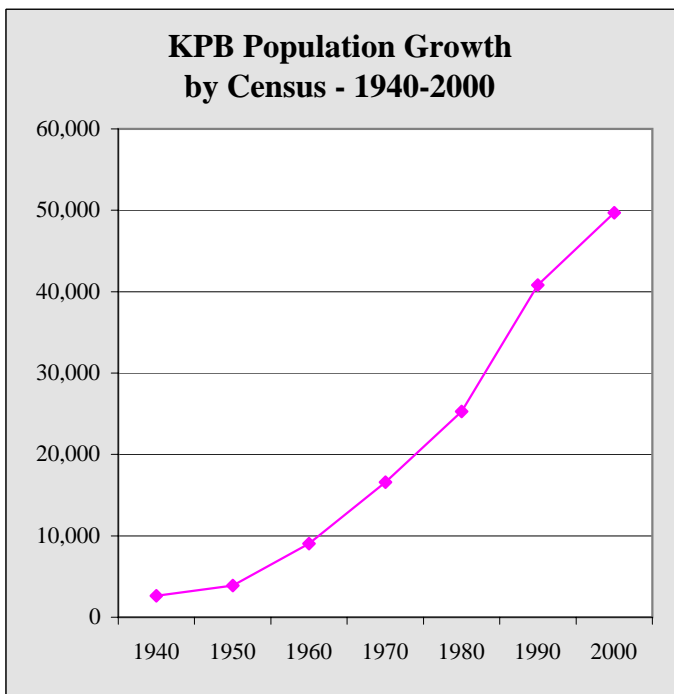


Chart 1.27

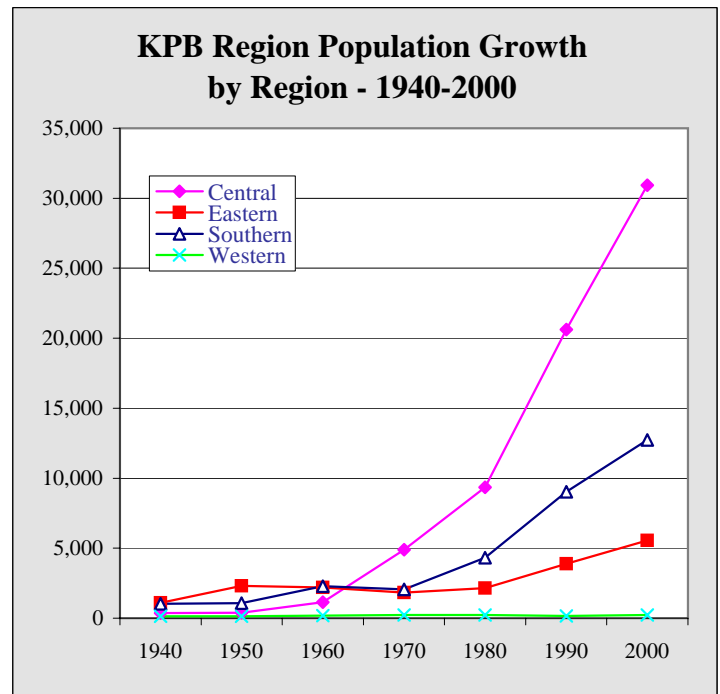


Chart 1.28

Population Estimates

The Alaska Department of Labor and Workforce Development prepares population estimates for Alaska on an annual basis. The estimates include Armed Forces members serving in Alaska and exclude seasonal populations. Estimates are developed using Alaska Permanent Fund Dividend data, vital statistics, and survey information as the primary indicators of population change. Although estimates are identified as for July 1, the figures represent annual average resident population for the year rather than that date.

These revised, current estimates are consistent with U.S. Census Bureau statewide total population estimates and supersede all previously published estimates.

<http://almis.labor.state.ak.us/?PAGEID=67&SUBID=171>

KPB Demographics

KPB CDP's - Census 2000, Population Estimates - 2001 - 2006 (Revised-3/26/07)								
KPB Community	2000 Census	June 1 Estimate (Subject to Annual Revision)						Annual Change
		2001	2002	2003	2004	2005	2006	
Anchor Point	1,845	1,809	1,784	1,812	1,792	1,767	1,803	2.0%
Bear Creek	1,748	1,836	1,832	1,835	1,897	1,884	1,922	2.0%
Beluga	32	24	25	27	26	21	21	0.0%
Clam Gulch	173	168	173	176	164	172	165	-4.1%
Cohoe	1,168	1,175	1,209	1,206	1,312	1,262	1,260	-0.2%
Cooper Landing	369	391	372	358	351	344	357	3.8%
Crown Point	75	89	88	78	89	82	81	-1.2%
Diamond Ridge*	1,802	1,812	404	306	761	732	690	-5.7%
Fox River	616	594	574	572	587	612	639	4.4%
Fritz Creek	1,603	1,662	1,735	1,744	1,732	1,775	1,723	-2.9%
Funny River	636	624	688	707	727	747	729	-2.4%
Halibut Cove	35	29	28	27	26	23	24	4.3%
Happy Valley	489	505	521	505	525	477	472	-1.0%
Homer*	3,946	4,065	5,527	5,865	5,332	5,435	5,454	0.3%
Hope	137	145	152	161	165	139	143	2.9%
Kachemak	431	426	433	478	475	457	458	0.2%
Kalifornsky	5,846	6,011	6,153	6,249	6,617	6,748	6,914	2.5%
Kasilof	471	451	504	568	473	526	547	4.0%
Kenai	6,942	6,870	7,071	7,123	6,809	6,777	6,864	1.3%
Lowell Point	92	96	108	89	74	96	76	-20.8%
Miller Landing*	74	70	Annexed into Homer					
Moose Pass	206	206	217	221	220	218	204	-6.4%
Nanwalek	177	184	219	214	203	222	228	2.7%
Nikiski	4,327	4,362	4,360	4,356	4,279	4,187	4,179	-0.2%
Nikolaevsk	345	345	331	312	306	304	297	-2.3%
Ninilchik	772	758	760	774	783	785	784	-0.1%
Port Graham	171	178	174	165	153	134	136	1.5%
Primrose	93	98	92	86	90	84	79	-6.0%
Ridgeway	1,932	1,961	1,963	2,022	2,047	2,062	1,961	-4.9%
Salamatof	954	894	897	904	900	906	906	0.0%
Seldovia**	430	435	450	431	426	430	379	-11.9%
Seldovia City**	286	285	288	279	263	287	220	-23.3%
Seldovia Village**	144	150	166	155	170	148	159	7.4%
Seward	2,830	2,759	2,754	2,745	2,540	2,606	2,627	0.8%
Soldotna	3,759	3,791	3,856	3,992	3,767	3,869	3,807	-1.6%
Sterling	4,705	4,753	4,771	4,880	4,940	4,983	5,036	1.1%
Sunrise	18	16	14	15	19	24	22	-8.3%
Tyonek	193	161	181	192	184	199	199	0.0%
Remainder Kenai/Cook Inlet		229	188	190	181	164	153	-6.7%
Remainder Seward census sub area		23	13	13	8	15	11	-26.7%
Remainder of KPB	249							
Kenai Peninsula	49,691	50,005	50,621	51,398	50,980	51,268	51,350	0.2%

Table 1.25

* - Homer annexation included all of Miller Landing CDP and part of Diamond Ridge CDP. Annexation was effective April 1, 2002.

** - Seldovia City plus Seldovia Village is not equal to the Seldovia CDP.

Note - All Estimates since 2000 have been revised by the State of Alaska Department of Labor and Workforce Development.

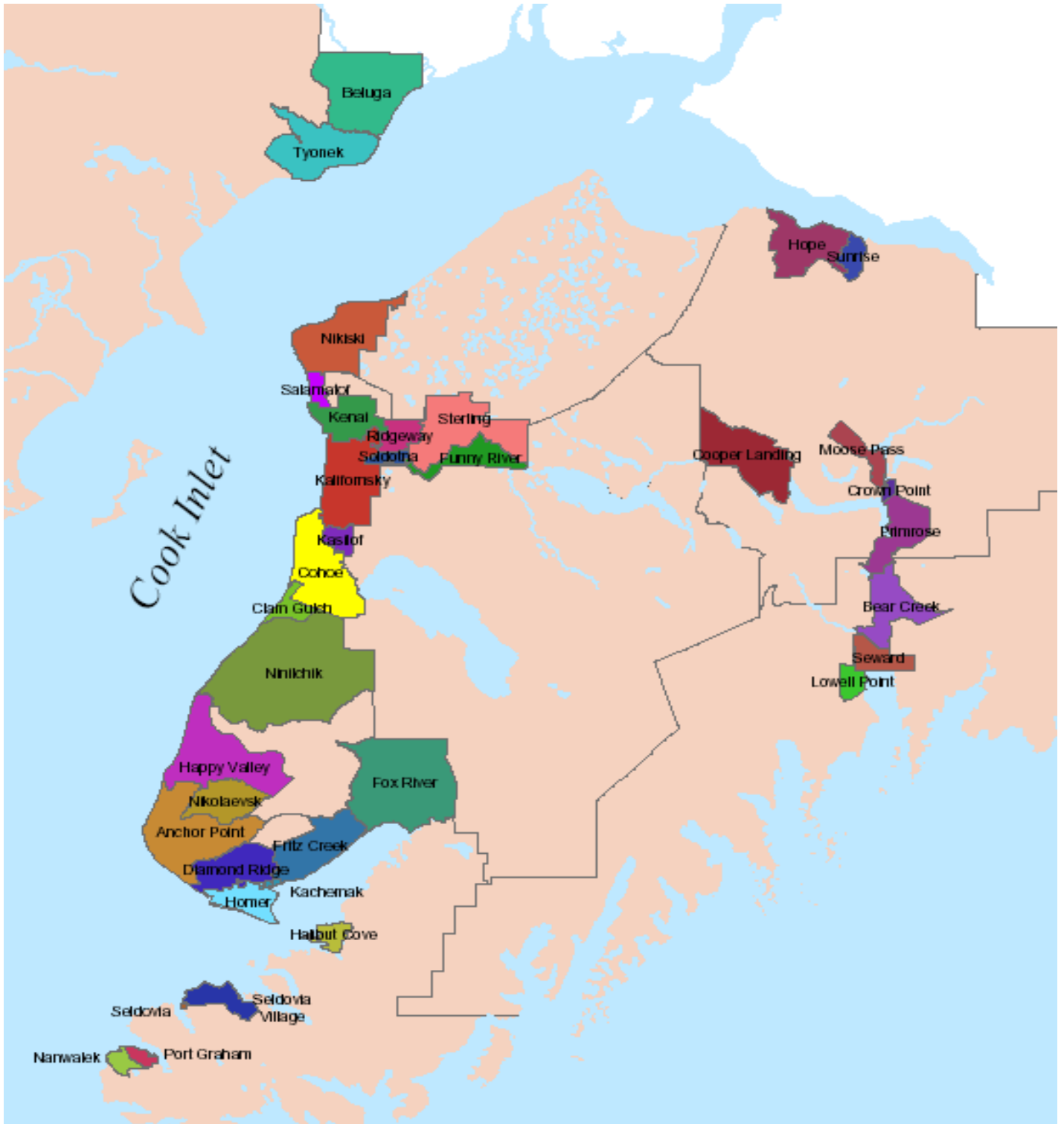
Source - <http://www.labor.state.ak.us/research/pop/estimates/04t4-3.xls>

KPB Demographics

KPB Census by Community/CDP - 1940-2000									
KPB Community	Region	1940	1950	1960	1970	1980	1990	2000	
Anchor Point	S	20	65	171	102	226	866	1,845	
Bear Creek	E	0	0	0	0	0	580	1,748	
Beluga	W	New CDP - Census 2000							32
Clam Gulch	C	0	0	0	47	50	79	173	
Cohoe	C	0	0	122	0	0	508	1,168	
Cooper Landing	E	0	60	88	31	116	243	369	
Crown Point	E	0	0	0	0	0	62	75	
Diamond Ridge	S	New CDP - Census 2000							1,802
Fox River	S	0	0	0	0	0	382	616	
Fritz Creek	S	0	0	0	27	302	1,426	1,603	
Funny River	C	v							636
Halibut Cove	S	0	0	25	44	47	78	35	
Happy Valley	S	0	0	0	0	0	309	489	
Homer	S	325	307	1,247	1,083	2,209	3,660	3,946	
Hope	E	71	63	44	51	103	161	137	
Jakalof Bay	S	Deleted - Census 2000					36	28	Deleted
Kachemak	S	0	0	0	76	403	365	431	
Kalifornsky	C	0	0	0	0	92	285	5,846	
Kasilof	C	62	62	89	71	201	383	471	
Kenai	C	303	321	778	3,533	4,324	6,327	6,942	
Lowell Point	E	New CDP - Census 2000							92
Miller Landing	S	New CDP - Census 2000							74
Moose Pass	E	84	70	136	53	76	81	206	
Nanwalek	S	48	75	78	58	124	158	177	
Nikiski	C		0	0	0	1,109	2,743	4,327	
Nikolaevsk	S	0	0	0	0	0	371	345	
Nililchik	S	132	97	169	134	341	456	772	
Port Graham	S	93	92	139	107	161	166	171	
Primrose	E	0	0	0	0	0	63	93	
Ridgeway	C	0	0	0	0	0	2,018	1,932	
Salamatof	C	0	0	0	0	334	999	954	
Seldovia City	S	410	437	460	437	479	316	286	
Seward	E	949	2,114	1,891	1,587	1,843	2,699	2,830	
Soldotna	C	0	0	32	1,202	2,320	3,482	3,759	
Sterling	C	0	0	115	30	919	3,802	4,705	
Sunrise	C	New CDP - Census 2000							18
Tyonek	W	136	132	187	232	239	154	193	
Remainder of census area	E		946	3,282	7,681	16,116	7,409	249	
Kenai Peninsula Borough		2,633	4,831	9,053	16,586	25,282	40,802	49,691	

Table 1.26

KPB Demographics



KENAI PENINSULA BOROUGH CENSUS DESIGNATED PLACES

Chart 1.29

KPB Demographics

KPB Population by Age Group - 1990 v 2000 v 2006

	1990	2000	2006	Percent Change- 2000, 2006	Percent of Total 2006 Population
Total Population	40,802	49,691	51,350	3.3%	
Under 5 years	3,862	3,288	3,107	-5.5%	6.4%
5 to 9 years	4,059	4,024	3,414	-15.2%	7.8%
10 to 14 years	3,516	4,698	3,974	-15.4%	9.1%
15 to 19 years	2,970	4,140	4,399	6.3%	8.1%
20 to 24 years	2,081	2,132	2,770	29.9%	4.2%
25 to 34 years	7,348	5,648	4,993	-11.6%	11.0%
35 to 44 years	8,234	9,074	7,126	-21.5%	17.7%
45 to 54 years	4,205	8,739	9,972	14.1%	17.0%
55 to 59 years	1,376	2,632	4,027	53.0%	5.1%
60 to 64 years	1,164	1,667	2,752	65.1%	3.2%
65 to 74 years	1,489	2,361	2,972	25.9%	4.6%
75 to 84 years	419	1,077	1,442	33.9%	2.1%
85 years and over	79	211	402	90.5%	0.4%

Table 1.27

KPB's median age increased from 31.1 years during the 1990 census to 36.3 as of Census 2000. Alaska's median age was 32.4 years while the United States median age was 35.3 years, per Census 2000.

The KPB 2006 median age is estimated at 39.7 years.

KPB's 2006 population, estimated by the AK DOL&WD is estimated at 51,350, a 0.2% increase over 2005. Estimates are based primarily on births, deaths and Permanent Fund Dividend applications.

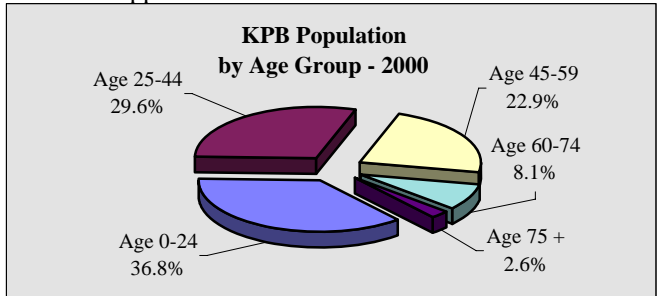


Chart 1.30

KPB Population by Age Group - 1990, 2000, 2006

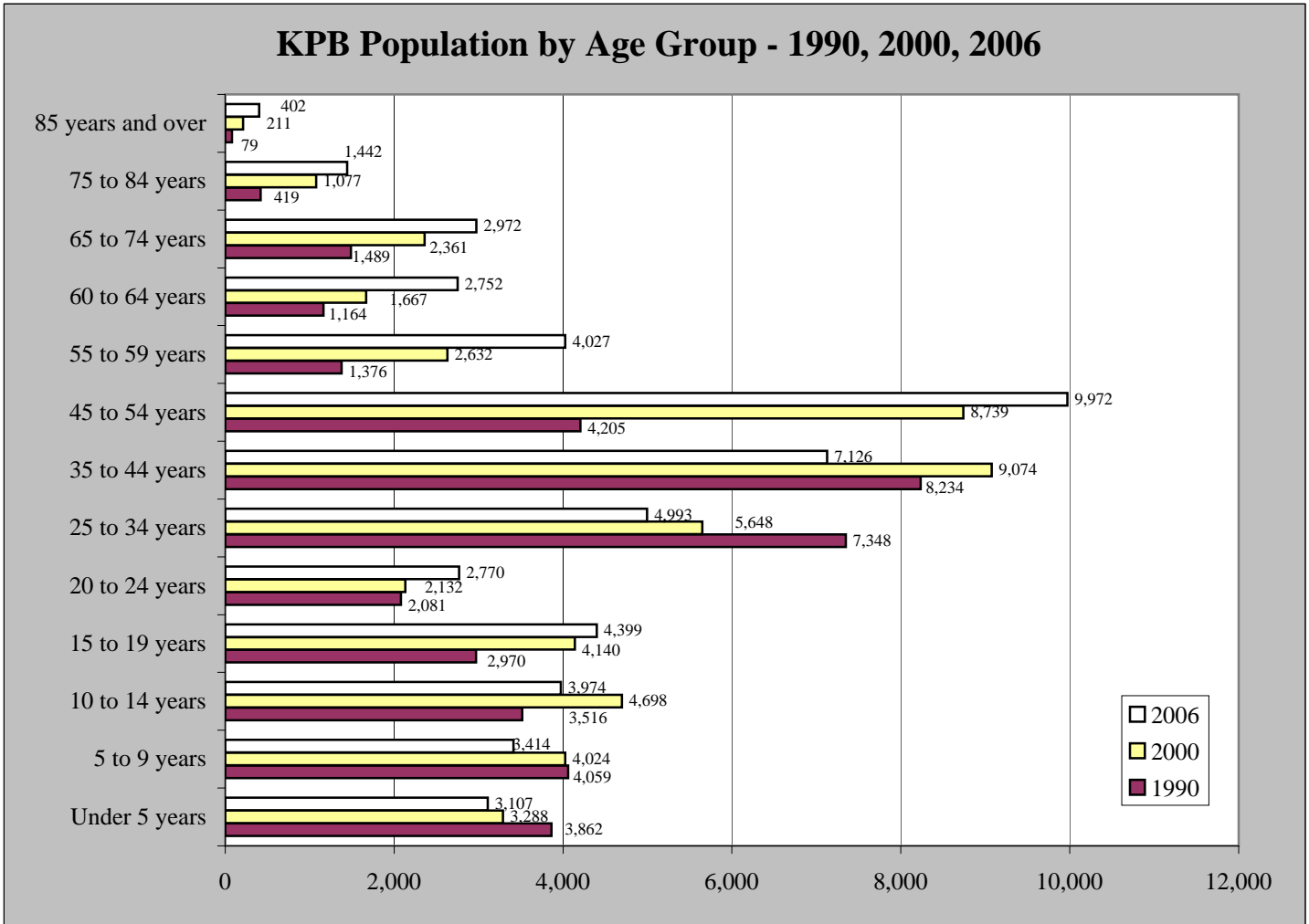


Chart 1.31

KPB Demographics

Percentage Change of Population Within Each Age Cohort - 2000-2006						
Age	Kenai Peninsula Borough	Municipality of Anchorage	Fairbanks Northstar Borough	Juneau Borough	Matanuska-Susitna Borough	State of Alaska
0-4	-5.5%	15.6%	14.7%	-5.9%	37.4%	10.2%
5-9	-15.2%	1.4%	1.7%	-19.0%	13.4%	-2.8%
10-14	-15.4%	3.8%	-4.4%	-13.1%	11.5%	-2.9%
15-19	6.3%	13.6%	3.0%	6.5%	28.5%	12.0%
20-24	29.9%	20.9%	-6.6%	2.7%	62.0%	13.7%
25-29	-13.4%	2.1%	-5.2%	-17.4%	35.1%	-1.7%
30-34	-10.0%	0.6%	6.2%	-21.1%	23.7%	-3.1%
35-39	-22.1%	-11.5%	-8.6%	-19.9%	2.3%	-14.0%
40-44	-20.9%	-8.6%	-5.2%	-11.9%	2.1%	-9.5%
45-49	-2.5%	4.2%	2.7%	-2.5%	25.2%	4.4%
50-54	36.4%	20.2%	26.1%	19.5%	70.1%	26.0%
55-59	53.0%	46.5%	59.6%	67.4%	80.2%	50.5%
60-64	65.1%	47.8%	57.0%	52.7%	77.2%	50.8%
65-69	33.7%	25.1%	34.1%	47.6%	47.8%	30.8%
70-74	16.2%	9.9%	12.8%	2.2%	34.4%	12.1%
75-79	19.8%	14.5%	21.9%	18.5%	57.1%	20.9%
80-84	64.2%	41.7%	25.9%	18.1%	83.0%	43.0%
85-90	106.9%	54.1%	47.9%	57.4%	100.0%	52.0%
90+	63.8%	74.1%	87.4%	79.6%	142.4%	80.6%
Overall Change	3.30%	8.70%	6.00%	0.20%	30.10%	6.9%
Median Age						
2000	36.3	32.4	29.5	35.3	34.1	32.4
2006	39.7	32.4	31.2	38.8	34.9	33.5

Table 1.28

Note that from 2000 to 2006, three of the five boroughs illustrated experienced a population decrease in the 10-14 year age group, and four of the five areas lost in the 35-44 year age group.

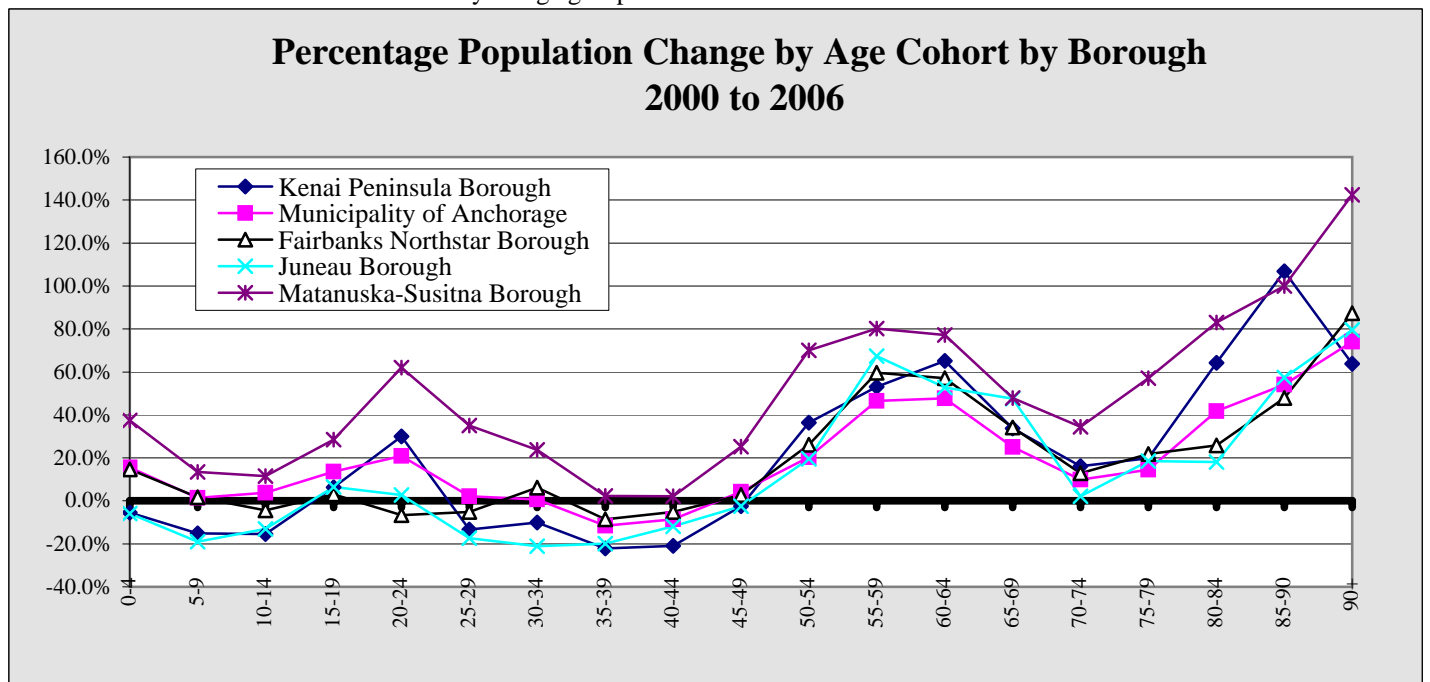


Chart 1.32

KPB Demographics

KPB Select Detail - 1990 v 2000

Population (2006 estimate - 51,350)					Housing				
	1990	2000	Percent Change	Percent of Total		1990	2000	Percent Change	Percent of Total
Total Population	40,802	49,691	21.8%	100.0%	Total Households	14,250	18,438	29.4%	100.0%
Male	21,606	25,853	19.7%	52.0%	Family Households	10,216	12,716	24.5%	69.0%
Female	19,196	23,838	24.2%	48.0%	With Children Under 18		7,003	NA	38.0%
Under 5 years	3,795	3,288	-13.4%	6.6%	Married Couple Family	8,456	10,218	20.8%	55.4%
5 to 9 years	4,104	4,024	-1.9%	8.1%	With Own Children Under 18		5,133	NA	27.8%
10 to 14 years	3,505	4,698	34.0%	9.5%	Female Householder, no husband present		1,654	NA	9.0%
15 to 19 years	2,939	4,140	40.9%	8.3%	With Own Children Under 18		1,276	NA	6.9%
20 to 24 years	2,086	2,132	2.2%	4.3%	Average Household Size	2.79	2.62	-6.1%	0.0%
25 to 34 years	7,281	5,648	-22.4%	11.4%	Average Family Size		3.15	NA	0.0%
35 to 44 years	8,229	9,074	10.3%	18.3%	Total Housing Units	19,364	24,871	NA	100.0%
45 to 54 years	4,280	8,739	104.2%	17.6%	Occupied Housing Units	14,250	18,438	29.4%	74.1%
55 to 59 years	1,387	2,632	89.8%	5.3%	Vacant Housing Units	5,114	6,433	25.8%	25.9%
60 to 64 years	1,181	1,667	41.2%	3.4%	Seasonal, Recreational, Occasional Use	2,819	4,560	61.8%	18.3%
65 to 74 years	1,503	2,361	57.1%	4.8%	Owner Vacancy Rate	4.1%	2.9%	NA	NA
75 to 84 years	431	1,077	149.9%	2.2%	Rental Vacancy Rate	13.9%	14.4%	NA	NA
85 years and over	81	211	160.5%	0.4%	Owner Occupied Units	9,677	13,585	40.4%	54.6%
Median Age	31.1	36.3	16.7%	NA	Renter Occupied Units	4,573	4,853	6.1%	19.5%
18 Years and Over	13,396	34,832	160.0%	70.1%	Marital Status (over 15)		37,696	NA	100.0%
Male		18,239	NA	NA	Never married		8,829	NA	23.4%
Female		16,593	NA	NA	Married except separated		22,022	NA	58.4%
65 Years and Over	2,015	3,649	81.1%	7.3%	Separated		698	NA	1.9%
Male		1,765	NA	NA	Widowed		1,330	NA	3.5%
Female		1,884	NA	NA	Divorced		4,817	NA	12.8%
Place of Birth					Disabled, Noninstitutionalized				
Native Born	39,726	48,335	21.7%	97.3%	Population 5 to 20		13,244	NA	100.0%
Born in Alaska		17,440	NA	35.1%	With a Disability		842	NA	6.4%
Born in other state		30,444	NA	61.3%	Population 21 to 64		28,547	NA	100.0%
Foreign Born	1,076	1,356	26.0%	2.7%	With a Disability		4,843	NA	17.0%
Naturalized Citizen		872	NA	1.8%	Percent Employed		45.4%	NA	45.4%
Not a Citizen		484	NA	1.0%	Without a Disability		23,704	NA	83.0%
Veteran Status					Percent Employed				
Civilian veterans	5,335	5,941	11.4%	17.1%			69.9%	NA	69.9%
Educational Attainment					Income in 1999 - Families				
Population 25 years and over				31,388				Total	12,736
Less than 9th grade	934	985	5.5%	3.1%	Less than \$10,000	604	602	-0.3%	4.7%
9th-12th, no diploma	2,185	2,620	19.9%	8.3%	\$10,000 - \$14,999	548	512	-6.6%	4.0%
High School Diploma	8,560	9,990	16.7%	31.8%	\$15,000 - \$24,999	1,177	1,248	6.0%	9.8%
College, no degree	6,581	9,492	44.2%	30.2%	\$25,000 - \$34,999	1,151	1,396	21.3%	11.0%
Associate Degree	1,789	1,939	8.4%	6.2%	\$35,000 - \$49,999	1,895	1,970	4.0%	15.5%
Bachelor's Degree	3,165	4,254	34.4%	13.6%	\$50,000 - \$74,999	2,688	3,148	17.1%	24.7%
Graduate, Profess Degree	1,209	2,108	74.4%	6.7%	\$75,000 - \$99,999	1,361	1,855	36.3%	14.6%
Percent HS Grad	87.2%	88.5%	1.5%	NA	\$100,000 - \$149,999	687	1,561	127.2%	12.3%
Percent Bachelor's +	17.9%	20.3%	13.4%	NA	\$150,000 - \$199,999	279	245	-12.2%	1.9%
					\$200,000 or more	NA	199	NA	1.6%
					Median Income - \$	48,339	54,106	11.9%	NA

Table 1.29

Homer Sales

Homer 1st Quarter GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	416,889	396,357	238,712	62,521	31,779	36,794	5,015	15.8%
MINING	542	0	256	0	0	8	8	NA
UTIL	7,877,061	6,922,201	7,440,160	8,384,387	10,418,274	11,494,518	1,076,244	10.3%
CONST	8,357,068	9,529,823	3,958,991	5,072,675	4,425,814	6,771,068	2,345,254	53.0%
MANU	398,963	731,799	829,990	571,781	805,268	894,585	89,317	11.1%
WHOLSL	3,557,168	4,637,168	5,222,197	5,937,156	6,684,002	7,210,783	526,781	7.9%
RETAIL	12,495,744	15,470,881	16,065,162	17,001,264	17,505,982	17,268,223	-237,759	-1.4%
TRNSWR	941,122	1,096,368	953,378	1,099,062	1,170,489	1,194,685	24,196	2.1%
INFO	1,375,070	1,789,822	1,918,566	1,842,308	1,970,180	2,057,868	87,688	4.5%
FININS	35,457	30,291	28,272	15,284	371	4,141	3,770	1016.2%
RELEST	1,825,483	2,418,836	2,698,730	2,483,830	2,567,317	2,836,103	268,786	10.5%
PROTEC	1,387,839	1,675,080	1,861,991	1,595,457	1,565,373	2,277,679	712,306	45.5%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	846,756	785,952	644,392	1,227,636	2,192,782	1,491,368	-701,414	-32.0%
EDUSRV	43,778	50,341	74,682	72,520	84,465	93,066	8,601	10.2%
MEDSOC	218,343	327,350	230,637	267,763	226,550	270,931	44,381	19.6%
ARTREC	191,038	209,714	224,980	256,513	299,489	345,947	46,458	15.5%
ACCMFS	2,396,432	2,640,678	3,054,845	3,069,477	3,329,567	3,362,614	33,047	1.0%
SERV	1,362,437	1,937,873	2,055,530	2,267,228	2,333,785	2,958,412	624,627	26.8%
GOV	542,463	577,742	640,115	654,783	613,530	611,944	-1,586	-0.3%
TOTAL	44,269,653	51,228,276	48,141,586	51,881,645	56,225,017	61,180,737	4,955,720	8.8%
Annual Change		15.7%	-6.0%	7.8%	8.4%	8.8%		

Table 2.1

For complete listing of Lines of Business, see page 13

Homer First Quarter Gross Sales History	
1991	23,964,674
1992	22,773,520
1993	24,762,542
1994	31,235,061
1995	32,193,561
1996	40,009,169
1997	39,502,354
1998	41,054,484
1999	39,553,648
2000	38,455,167
2001	40,844,978
2002	44,269,653
2003	51,228,276
2004	48,141,586
2005	51,881,645
2006	56,225,017
2007	61,180,737

Table 2.2



Chart 2.1

Homer's annexation became effective 4/1/2002

Homer Sales

Homer 1st Quarter TAXABLE Sales by Industry - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	650	10,031	7,786	12,177	1,935	4,249	2,314	119.6%
MINING	542	0	0	0	0	8	8	NA
UTIL	838,626	1,028,559	915,509	1,017,743	1,279,979	1,352,338	72,359	5.7%
CONST	208,729	224,843	198,935	179,152	187,650	193,092	5,442	2.9%
MANU	121,909	170,215	179,102	139,987	138,538	167,202	28,664	20.7%
WHOLSL	1,297,946	1,869,782	2,225,985	2,459,117	2,754,910	3,232,714	477,804	17.3%
RETAIL	9,353,866	11,112,294	11,707,755	11,875,692	12,384,298	12,931,002	546,704	4.4%
TRNSWR	261,877	293,501	274,427	314,472	292,130	247,524	-44,606	-15.3%
INFO	1,252,104	1,637,970	1,693,543	1,565,867	1,663,353	1,737,429	74,076	4.5%
FININS	22,942	19,871	12,261	7,072	371	2,068	1,697	457.4%
RELEST	882,461	1,148,547	1,153,573	1,132,119	1,139,647	1,157,587	17,940	1.6%
PROTEC	473,707	492,794	558,733	588,059	566,527	596,203	29,676	5.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	221,445	218,643	287,651	238,281	272,356	229,742	-42,614	-15.6%
EDUSRV	33,571	46,306	49,024	57,244	63,632	78,692	15,060	23.7%
MEDSOC	62,980	69,786	36,362	23,033	24,274	29,467	5,193	21.4%
ARTREC	179,443	195,208	201,117	222,816	236,797	239,815	3,018	1.3%
ACCMFS	2,088,917	2,329,407	2,706,552	2,759,887	3,019,402	3,143,325	123,923	4.1%
SERV	855,780	1,010,783	976,490	1,085,742	1,100,245	1,139,331	39,086	3.6%
GOV	542,463	577,742	640,115	654,783	613,530	611,944	-1,586	-0.3%
TOTAL	18,699,958	22,456,282	23,824,920	24,333,243	25,739,574	27,093,732	1,354,158	5.3%
Annual Change		20.1%	6.1%	2.1%	5.8%	5.3%		

Table 2.3

For complete listing of Lines of Business, see page 13

Homer First Quarter Taxable Sales History	
1991	12,735,760
1992	12,518,704
1993	13,461,637
1994	14,062,259
1995	14,797,530
1996	15,811,688
1997	16,213,730
1998	16,418,580
1999	16,638,467
2000	17,327,860
2001	17,765,204
2002	18,699,958
2003	22,456,282
2004	23,824,920
2005	24,333,243
2006	25,739,574
2007	27,093,732

Table 2.4



Chart 2.2

Homer's annexation became effective 4/1/2002

Homer Sales

Homer Annual GROSS Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	1,433,069	1,546,114	1,795,913	1,039,894	388,468	327,481	-60,987	-15.7%
MINING	4,801	6,617	1,283	151,171	16,894	47,075	30,181	178.6%
UTIL	28,935,779	30,297,596	27,145,942	31,642,148	34,464,246	43,313,320	8,849,074	25.7%
CONST	39,736,030	44,851,360	40,253,919	31,350,774	37,470,356	55,713,200	18,242,844	48.7%
MANU	2,793,813	3,455,944	4,310,474	4,188,719	4,424,282	5,169,339	745,057	16.8%
WHOLSL	20,052,131	21,826,628	26,382,700	32,800,561	37,974,529	41,874,329	3,899,800	10.3%
RETAIL	66,531,066	79,268,211	86,449,334	91,949,230	95,974,770	100,013,639	4,038,869	4.2%
TRNSWR	13,552,947	14,882,755	14,075,153	17,440,514	18,005,225	18,900,444	895,219	5.0%
INFO	6,893,513	6,835,063	7,939,446	8,199,159	8,207,552	8,573,767	366,215	4.5%
FININS	165,047	140,894	124,162	81,368	109,640	13,293	-96,347	-87.9%
RELEST	8,581,754	10,954,617	12,007,266	13,676,384	13,101,677	13,678,079	576,402	4.4%
PROTEC	6,455,519	7,074,701	9,009,041	8,810,727	7,378,526	7,206,636	-171,890	-2.3%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	5,039,971	8,071,145	7,526,388	8,293,672	10,052,767	13,723,748	3,670,981	36.5%
EDUSRV	287,945	210,039	195,464	211,605	283,442	328,784	45,342	16.0%
MEDSOC	480,227	1,034,462	1,493,805	2,045,301	1,788,316	1,708,969	-79,347	-4.4%
ARTREC	986,771	1,109,054	1,198,539	1,233,509	1,391,656	1,954,842	563,186	40.5%
ACCMFS	17,870,679	19,908,595	21,303,229	23,454,347	24,394,729	26,477,360	2,082,631	8.5%
SERV	6,457,962	8,165,790	9,197,632	9,991,144	10,777,397	12,504,239	1,726,842	16.0%
GOV	3,444,483	3,601,099	3,664,092	3,821,622	3,948,647	3,997,559	48,912	1.2%
TOTAL	229,703,507	263,240,684	274,073,782	290,381,849	310,153,119	355,526,103	45,372,984	14.6%
Annual Change		14.6%	4.1%	6.0%	6.8%	14.6%		

Table 2.5

For complete listing of Lines of Business, see page 13

Homer Annual Gross Sales History	
1991	138,727,961
1992	140,295,545
1993	151,086,682
1994	171,092,369
1995	197,603,895
1996	199,130,858
1997	203,199,870
1998	212,442,617
1999	203,842,475
2000	215,981,724
2001	229,703,507
2002	263,240,684
2003	274,073,782
2004	290,381,849
2005	310,153,119
2006	355,526,103

Table 2.6



Chart 2.3

Homer's annexation became effective 4/1/2002

Homer Sales

Homer Annual TAXABLE Sales by Industry - 2001 -2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	44,299	66,732	96,632	127,554	117,931	117,473	-458	-0.4%
MINING	3,164	1,497	347	104	640	0	-640	-100.0%
UTIL	2,834,315	3,289,105	3,561,037	3,464,301	3,855,271	4,456,860	601,589	15.6%
CONST	968,096	1,143,680	1,178,825	1,016,622	1,008,689	1,029,051	20,362	2.0%
MANU	837,278	979,814	1,139,927	1,166,080	959,822	999,188	39,366	4.1%
WHOLSL	8,659,907	9,103,796	11,340,673	13,251,309	15,190,505	15,741,343	550,838	3.6%
RETAIL	48,530,251	56,694,965	61,669,819	64,421,458	66,585,812	69,518,573	2,932,761	4.4%
TRNSWR	5,972,639	6,476,069	6,353,912	7,120,009	7,309,832	6,995,721	-314,111	-4.3%
INFO	5,837,504	6,143,785	7,142,894	7,038,243	6,884,842	7,166,066	281,224	4.1%
FININS	83,484	92,604	66,122	30,628	28,372	11,111	-17,261	-60.8%
RELEST	3,955,500	5,332,901	5,605,925	6,139,463	5,880,695	6,069,283	188,588	3.2%
PROTEC	1,806,575	2,030,963	2,167,636	2,256,649	2,315,844	2,488,952	173,108	7.5%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,954,399	1,812,685	1,780,333	2,058,703	1,867,251	2,014,776	147,525	7.9%
EDUSRV	150,375	144,659	152,850	147,067	209,967	253,108	43,141	20.5%
MEDSOC	328,330	249,113	183,516	129,789	95,789	110,392	14,603	15.2%
ARTREC	869,956	1,016,011	1,051,826	1,079,018	1,181,780	1,593,910	412,130	34.9%
ACCMFS	16,761,783	18,172,888	19,680,602	21,416,596	22,663,431	24,756,060	2,092,629	9.2%
SERV	4,269,201	4,940,182	4,892,228	5,248,463	5,555,984	5,650,394	94,410	1.7%
GOV	3,444,483	3,601,099	3,664,092	3,821,622	3,948,647	3,939,804	-8,843	-0.2%
TOTAL	107,311,539	121,292,548	131,729,196	139,933,678	145,661,104	152,912,065	7,250,961	5.0%
Annual Change		13.0%	8.6%	6.2%	4.1%	5.0%		

Table 2.7

For complete listing of Lines of Business, see page 13

Homer Annual Taxable Sales History	
1991	75,976,980
1992	78,393,452
1993	82,258,904
1994	84,045,458
1995	88,195,392
1996	89,927,398
1997	93,325,925
1998	94,441,342
1999	98,148,738
2000	103,190,116
2001	107,311,539
2002	121,292,548
2003	131,729,196
2004	139,933,678
2005	145,661,104
2006	152,912,065

Table 2.8



Chart 2.4

Homer's annexation became effective 4/1/2002

Homer Sales

Homer GROSS Sales by Industry by Quarter - 2006 - in \$

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	31,779	124,507	118,320	52,875	327,481
Mining	0	0	27,075	20,000	47,075
Utilities	10,418,274	10,115,928	10,735,993	12,043,125	43,313,320
Construction	4,425,814	7,123,382	22,767,374	21,396,630	55,713,200
Manufacturing	805,268	1,488,751	1,494,147	1,381,173	5,169,339
Wholesale	6,684,002	10,146,228	11,189,145	13,854,954	41,874,329
Retail	17,505,982	27,971,994	32,011,595	22,524,068	100,013,639
Transportation, Warehousing	1,170,489	5,644,509	10,243,788	1,841,658	18,900,444
Information	1,970,180	2,086,131	2,280,819	2,236,637	8,573,767
Finance, Insurance	371	7,209	2,334	3,379	13,293
Real Estate, Rentals, Leasing	2,567,317	3,399,093	4,327,505	3,384,164	13,678,079
Professional, Scientific, Technical	1,565,373	1,976,745	1,789,602	1,874,916	7,206,636
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	2,192,782	5,784,269	3,569,420	2,177,277	13,723,748
Educational Services	84,465	67,898	67,725	108,696	328,784
Health and Social Services	226,550	231,200	220,545	1,030,674	1,708,969
Arts, Entertainment, Recreation	299,489	436,202	874,409	344,742	1,954,842
Accommodation, Food Services	3,329,567	8,070,860	11,670,464	3,406,469	26,477,360
Other Services	2,333,785	3,635,723	3,271,472	3,263,259	12,504,239
Public Administration	613,530	1,022,191	1,539,571	822,267	3,997,559
TOTAL	56,225,017	89,332,820	118,201,303	91,766,963	355,526,103

Table 2.9

Homer GROSS Sales by Industry by Quarter - 2005 - in \$

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	62,521	118,413	123,996	83,538	388,468
Mining	0	15,410	1,222	262	16,894
Utilities	8,384,387	8,517,405	8,728,814	8,833,640	34,464,246
Construction	5,072,675	11,142,686	12,486,986	8,768,009	37,470,356
Manufacturing	571,781	1,291,713	1,364,110	1,196,678	4,424,282
Wholesale	5,937,156	9,153,665	10,478,037	12,405,671	37,974,529
Retail	17,001,264	27,858,440	30,379,785	20,735,281	95,974,770
Transportation, Warehousing	1,099,062	5,568,841	9,955,159	1,382,163	18,005,225
Information	1,842,308	2,120,573	2,165,880	2,078,791	8,207,552
Finance, Insurance	15,284	14,859	14,648	64,849	109,640
Real Estate, Rentals, Leasing	2,483,830	3,208,860	4,022,638	3,386,349	13,101,677
Professional, Scientific, Technical	1,595,457	1,861,397	1,925,112	1,996,560	7,378,526
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	1,227,636	3,049,993	3,964,148	1,810,990	10,052,767
Educational Services	72,520	69,814	63,910	77,198	283,442
Health and Social Services	267,763	203,443	231,438	1,085,672	1,788,316
Arts, Entertainment, Recreation	256,513	358,512	454,918	321,713	1,391,656
Accommodation, Food Services	3,069,477	7,484,778	10,697,943	3,142,531	24,394,729
Other Services	2,267,228	3,186,032	2,872,094	2,452,043	10,777,397
Public Administration	654,783	961,634	1,554,984	777,246	3,948,647
TOTAL	51,881,645	86,186,468	101,485,822	70,599,184	310,153,119

Table 2.10

Homer Sales

Homer TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	1,935	56,938	45,421	13,179	117,473
Mining	0	0	0	0	0
Utilities	1,279,979	1,006,828	926,806	1,243,247	4,456,860
Construction	187,650	257,319	301,472	282,610	1,029,051
Manufacturing	138,538	296,859	387,367	176,424	999,188
Wholesale	2,754,910	4,302,775	5,234,827	3,448,831	15,741,343
Retail	12,384,298	19,847,962	22,028,066	15,258,247	69,518,573
Transportation, Warehousing	292,130	2,306,773	4,075,064	321,754	6,995,721
Information	1,663,353	1,741,524	1,912,288	1,848,901	7,166,066
Finance, Insurance	371	7,209	1,370	2,161	11,111
Real Estate, Rentals, Leasing	1,139,647	1,510,977	2,107,643	1,311,016	6,069,283
Professional, Scientific, Technical	566,527	716,143	612,899	593,383	2,488,952
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	272,356	595,537	912,493	234,390	2,014,776
Educational Services	63,632	60,361	59,551	69,564	253,108
Health and Social Services	24,274	23,537	26,929	35,652	110,392
Arts, Entertainment, Recreation	236,797	356,676	727,334	273,103	1,593,910
Accommodation, Food Services	3,019,402	7,554,221	11,073,371	3,109,066	24,756,060
Other Services	1,100,245	1,753,460	1,591,453	1,205,236	5,650,394
Public Administration	613,530	996,266	1,507,741	822,267	3,939,804
TOTAL	25,739,574	43,391,365	53,532,095	30,249,031	152,912,065

Table 2.11

Homer TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	12,177	43,432	42,523	19,799	117,931
Mining	0	0	640	0	640
Utilities	1,017,743	938,525	902,692	996,311	3,855,271
Construction	179,152	264,244	323,121	242,172	1,008,689
Manufacturing	139,987	295,430	338,549	185,856	959,822
Wholesale	2,459,117	4,094,900	5,171,573	3,464,915	15,190,505
Retail	11,875,692	19,321,269	21,034,370	14,354,481	66,585,812
Transportation, Warehousing	314,472	2,359,692	4,324,809	310,859	7,309,832
Information	1,565,867	1,757,531	1,825,695	1,735,749	6,884,842
Finance, Insurance	7,072	7,154	6,926	7,220	28,372
Real Estate, Rentals, Leasing	1,132,119	1,398,598	2,017,795	1,332,183	5,880,695
Professional, Scientific, Technical	588,059	600,694	603,611	523,480	2,315,844
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	238,281	518,861	828,451	281,658	1,867,251
Educational Services	57,244	55,693	40,424	56,606	209,967
Health and Social Services	23,033	24,154	18,973	29,629	95,789
Arts, Entertainment, Recreation	222,816	301,764	378,191	279,009	1,181,780
Accommodation, Food Services	2,759,887	6,880,102	10,161,226	2,862,216	22,663,431
Other Services	1,085,742	1,669,148	1,572,396	1,228,698	5,555,984
Public Administration	654,783	961,634	1,554,984	777,246	3,948,647
TOTAL	24,333,243	41,492,825	51,146,949	28,688,087	145,661,104

Table 2.12

Homer Construction Permits

Homer 1st Quarter Permit Values by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	300,000	891,760	979,800	2,597,500	1,694,400	1,645,000	0	-100.0%
Residential Alter/Add	60,000	8,960	232,540	201,520	1,500	0	0	NA
Commercial New	285,000	0	0	915,000	108,000	626,000	0	-100.0%
Commercial Alter/Add	45,000	28,000	122,000	0	1,302,000	1,000,000	0	-100.0%
TOTAL	690,000	928,720	1,334,340	3,714,020	3,105,900	3,271,000	0	-100.0%
Annual Change		34.6%	43.7%	178.3%	-16.4%	5.3%	-100.0%	

Table 2.13

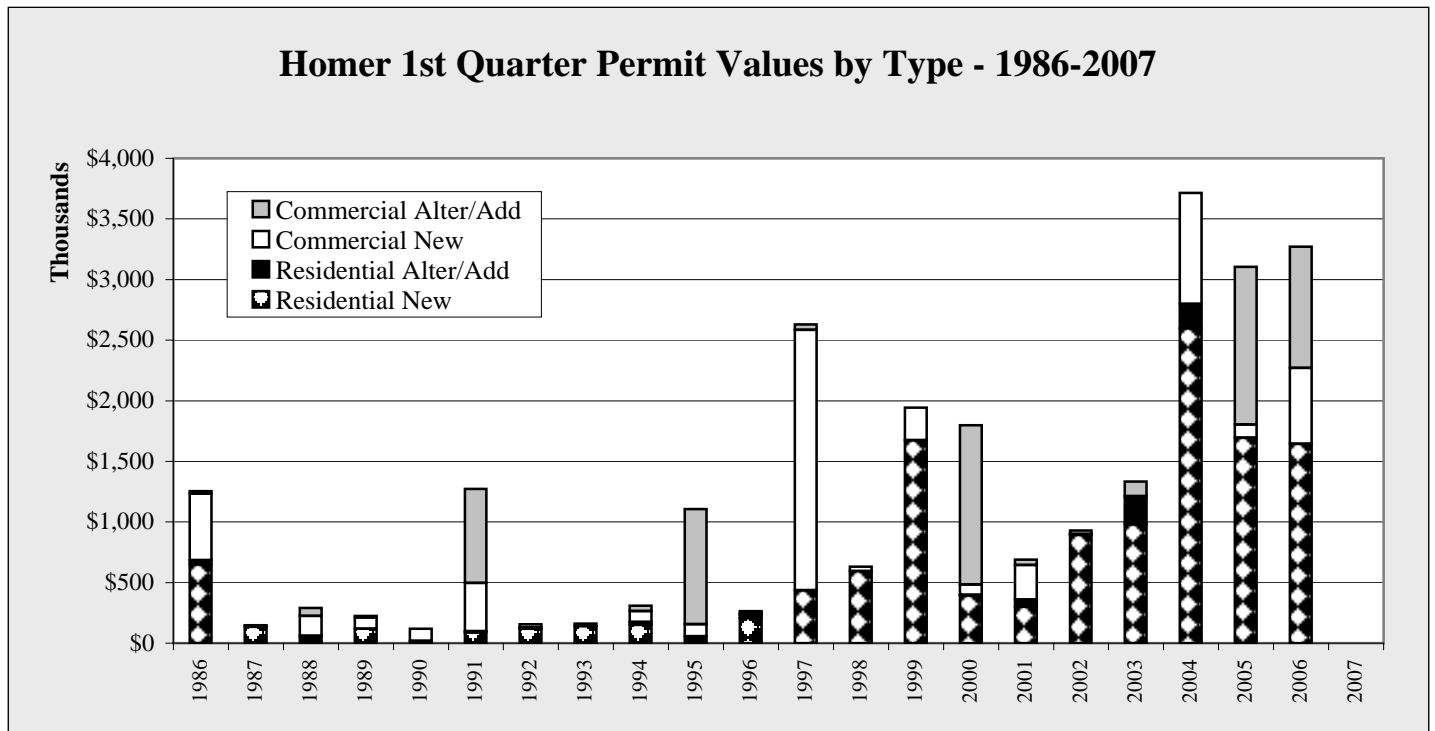


Chart 2.5

No permits were issued by Homer during first calendar quarter, 2007.

Homer Construction Permits

Homer 1st Quarter Permit Volume by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	3	8	6	11	10	9	0	-100.0%
Residential Alter/Add	1	1	8	2	1	0	0	NA
Commercial New	2	0	0	2	2	4	0	-100.0%
Commercial Alter/Add	1	1	4	1	5	1	0	-100.0%
TOTAL	7	10	18	16	18	14	0	-100.0%
Annual Change		42.9%	80.0%	-11.1%	12.5%	-22.2%	-100.0%	

Table 2.14

Homer 1st Quarter Permit Volume by Type - 1986-2007

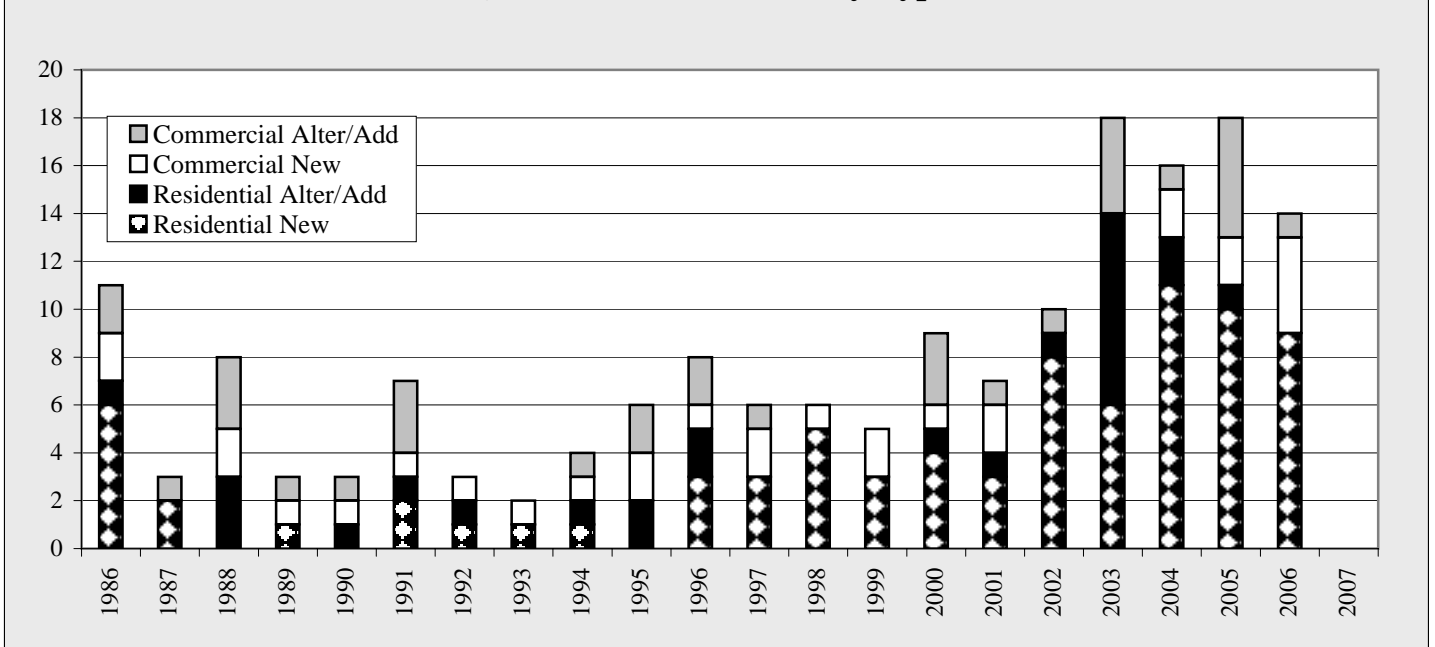


Chart 2.6

No construction permits were issued by Homer during first calendar quarter 2007.

Homer Construction Permits

Homer Annual Permit Values by Type - 2000-2006 - in \$								
	2000	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	2,611,040	4,047,780	4,226,720	8,120,455	6,695,500	7,209,900	10,055,800	39.5%
Residential Alter/Add	230,060	609,160	536,620	806,600	1,695,550	906,500	541,057	-40.3%
Commercial New	1,663,480	2,410,800	4,990,740	5,764,520	14,400,518	11,796,000	8,071,000	-31.6%
Commercial Alter/Add	2,624,392	12,732,950	294,699	635,240	1,279,063	1,699,000	1,620,000	-4.6%
TOTAL	7,128,972	19,800,690	10,048,779	15,326,815	24,070,631	21,611,400	20,287,857	-6.1%
Annual Change		177.7%	-49.3%	52.5%	57.0%	-10.2%	-6.1%	

Table 2.15

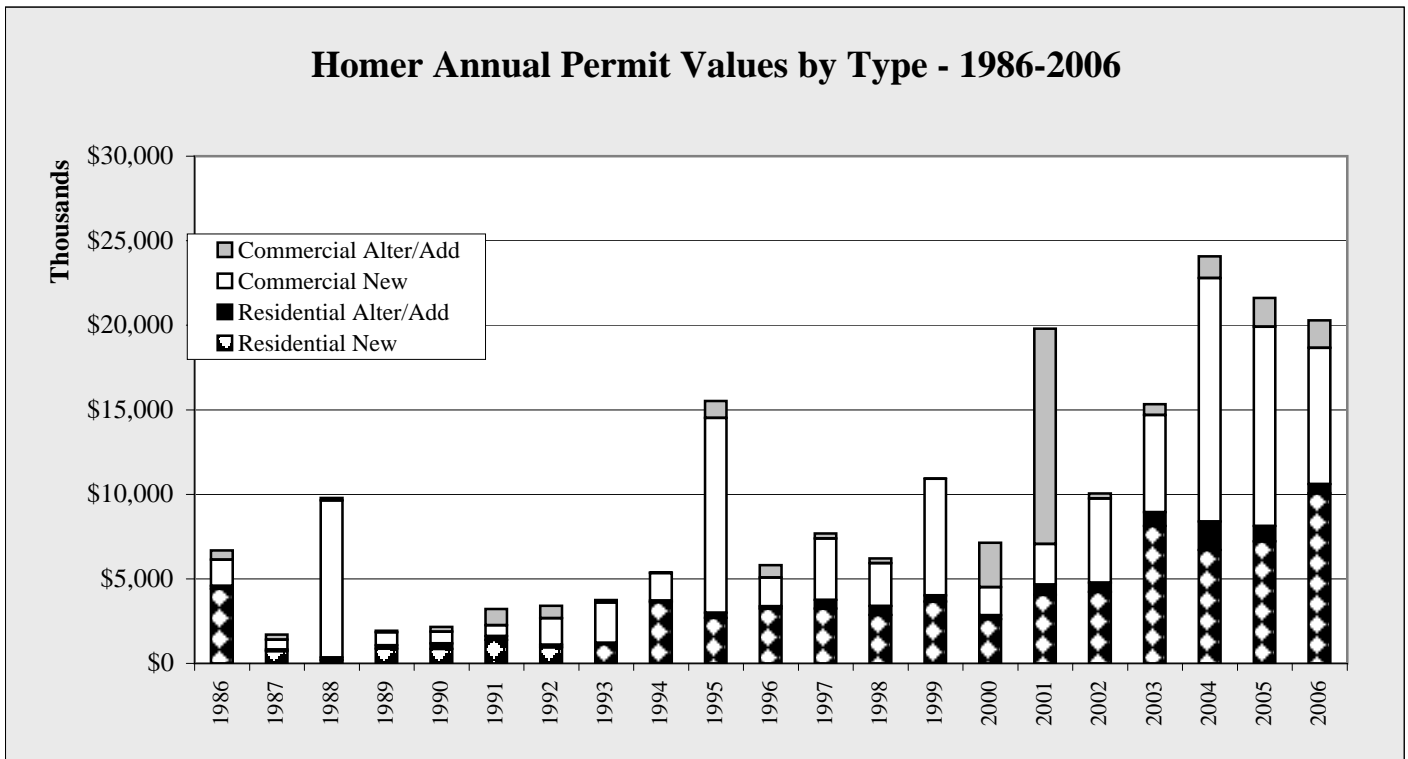


Chart 2.7

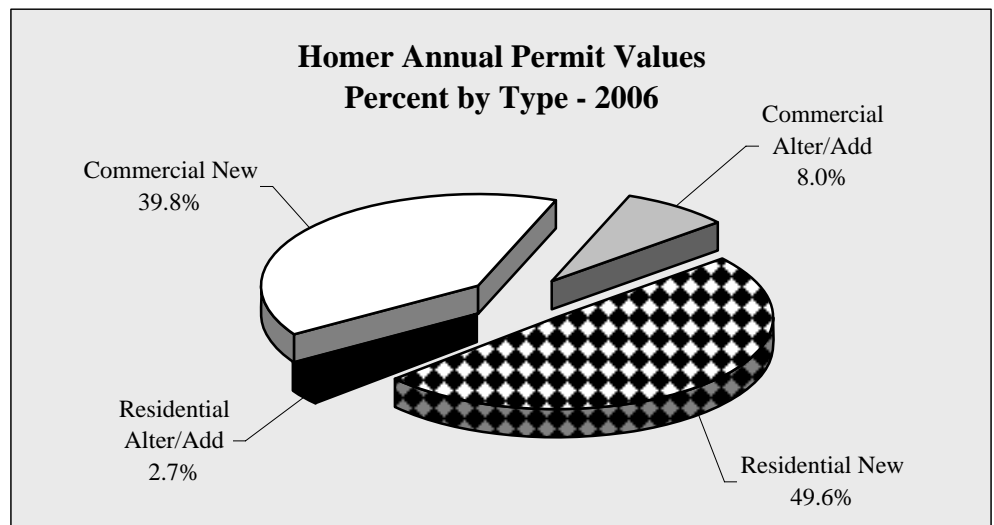


Chart 2.8

Homer Construction Permits

Homer Annual Permit Volume by Type - 2000-2006								
	2000	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	23	30	32	47	41	51	49	-3.9%
Residential Alter/Add	8	19	20	19	37	25	16	-36.0%
Commercial New	8	8	8	11	22	18	14	-22.2%
Commercial Alter/Add	19	15	7	9	8	9	4	-55.6%
TOTAL	58	72	67	86	108	103	83	-19.4%
Annual Change		24.1%	-6.9%	28.4%	25.6%	-4.6%	-19.4%	

Table 2.16

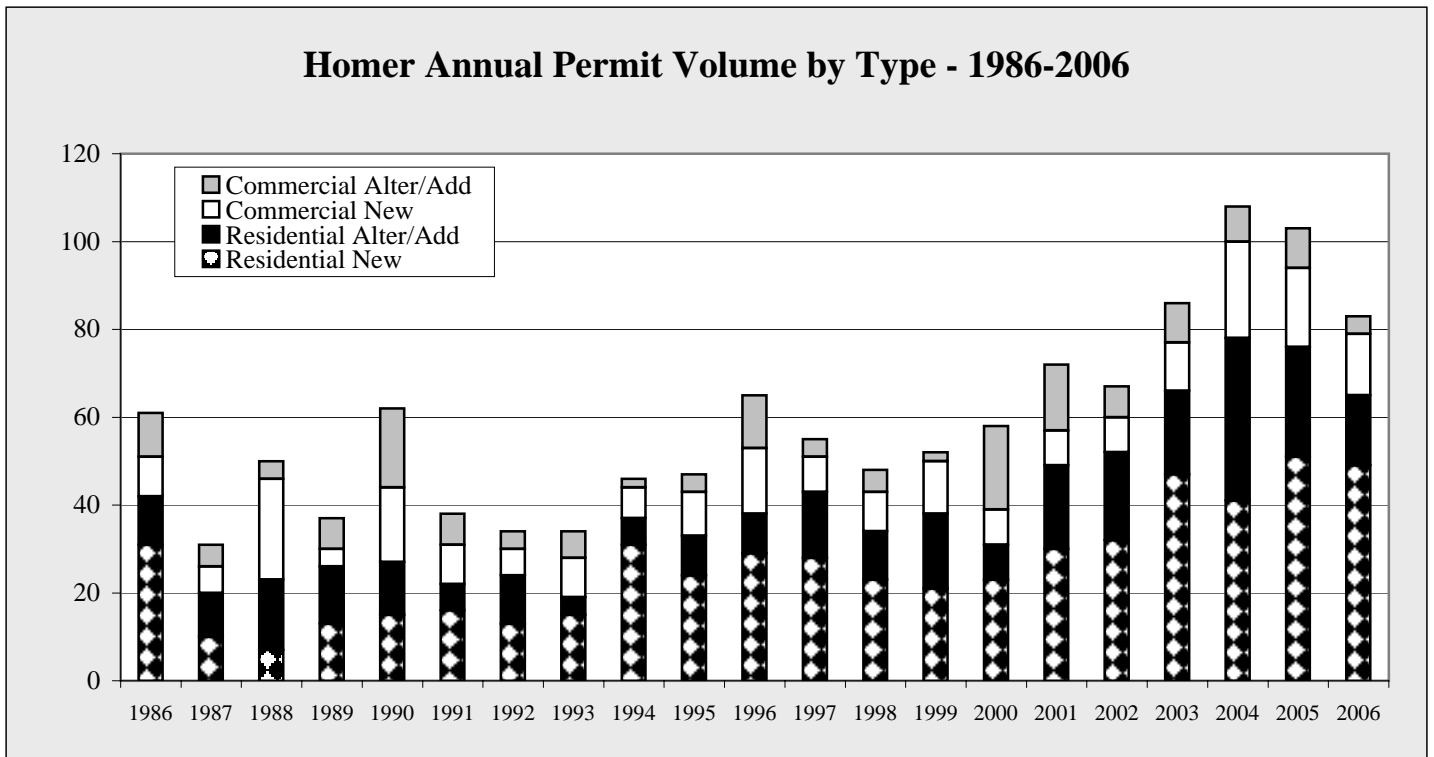


Chart 2.9

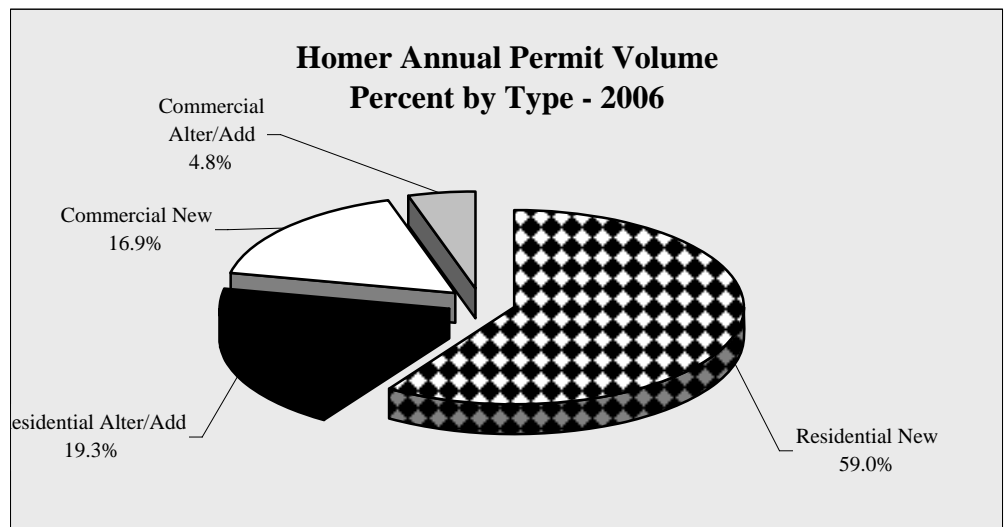


Chart 2.10

Homer Construction Permits

Homer Annual Permit Values by Quarter by Type - 2000-2007 in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2000					
Residential - New	392,600	867,440	1,025,000	326,000	2,611,040
Residential - Add/Alter	5,500	115,000	109,560	0	230,060
Commercial - New	85,000	725,480	805,000	48,000	1,663,480
Commercial - Add/Alter	1,315,000	558,000	207,410	543,982	2,624,392
TOTAL	1,798,100	2,265,920	2,146,970	917,982	7,128,972
2001					
Residential - New	300,000	2,093,800	1,161,680	492,300	4,047,780
Residential - Add/Alter	60,000	306,440	122,720	120,000	609,160
Commercial - New	285,000	1,485,800	340,000	300,000	2,410,800
Commercial - Add/Alter	45,000	216,000	1,371,950	11,100,000	12,732,950
TOTAL	690,000	4,102,040	2,996,350	12,012,300	19,800,690
2002					
Residential - New	891,760	1,308,460	1,466,300	560,200	4,226,720
Residential - Add/Alter	8,960	205,400	217,940	104,320	536,620
Commercial - New	0	1,000,000	3,912,740	78,000	4,990,740
Commercial - Add/Alter	28,000	14,349	180,350	72,000	294,699
TOTAL	928,720	2,528,209	5,777,330	814,520	10,048,779
2003					
Residential - New	979,800	3,811,480	2,106,275	1,222,900	8,120,455
Residential - Add/Alter	232,540	239,060	285,000	50,000	806,600
Commercial - New	0	3,535,720	628,800	1,600,000	5,764,520
Commercial - Add/Alter	122,000	343,240	0	170,000	635,240
TOTAL	1,334,340	7,929,500	3,020,075	3,042,900	15,326,815
2004					
Residential - New	2,597,500	2,495,400	1,225,600	377,000	6,695,500
Residential - Add/Alter	201,520	205,730	851,300	437,000	1,695,550
Commercial - New	915,000	4,700,518	6,225,000	2,560,000	14,400,518
Commercial - Add/Alter	0	32,063	1,230,000	17,000	1,279,063
TOTAL	3,714,020	7,433,711	9,531,900	3,391,000	24,070,631
2005					
Residential - New	1,694,400	3,072,000	1,548,500	895,000	7,209,900
Residential - Add/Alter	1,500	451,000	374,000	80,000	906,500
Commercial - New	108,000	7,473,000	2,240,000	1,975,000	11,796,000
Commercial - Add/Alter	1,302,000	250,000	120,000	27,000	1,699,000
TOTAL	3,105,900	11,246,000	4,282,500	2,977,000	21,611,400
2006					
Residential - New	1,645,000	4,250,100	3,610,700	550,000	10,055,800
Residential - Add/Alter	0	287,000	249,057	5,000	541,057
Commercial - New	626,000	2,310,000	3,135,000	2,000,000	8,071,000
Commercial - Add/Alter	1,000,000	620,000	0	0	1,620,000
TOTAL	3,271,000	7,467,100	6,994,757	2,555,000	20,287,857
2007					
	Year to Date				
Residential - New	0	There were no permits issued for construction within the City of Homer during first quarter, 2007.			0
Residential - Add/Alter	0				0
Commercial - New	0				0
Commercial - Add/Alter	0				0
TOTAL	0				0

Table 2.17

Homer Construction Permits

Homer Annual Permit Volume by Quarter by Type - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2000					
Residential - New	4	7	8	4	23
Residential - Add/Alter	1	2	5	0	8
Commercial - New	1	3	2	2	8
Commercial - Add/Alter	3	8	6	2	19
TOTAL	9	20	21	8	58
2001					
Residential - New	3	14	9	4	30
Residential - Add/Alter	1	12	4	2	19
Commercial - New	2	3	2	1	8
Commercial - Add/Alter	1	5	7	2	15
TOTAL	7	34	22	9	72
2002					
Residential - New	8	9	10	5	32
Residential - Add/Alter	1	5	8	6	20
Commercial - New	0	1	6	1	8
Commercial - Add/Alter	1	2	3	1	7
TOTAL	10	17	27	13	67
2003					
Residential - New	6	17	15	9	47
Residential - Add/Alter	8	6	3	2	19
Commercial - New	0	7	3	1	11
Commercial - Add/Alter	4	4	0	1	9
TOTAL	18	34	21	13	86
2004					
Residential - New	11	15	9	6	41
Residential - Add/Alter	2	5	21	9	37
Commercial - New	2	5	8	7	22
Commercial - Add/Alter	1	1	4	2	8
TOTAL	16	26	42	24	108
2005					
Residential - New	10	22	13	6	51
Residential - Add/Alter	1	13	9	2	25
Commercial - New	2	10	4	2	18
Commercial - Add/Alter	5	2	1	1	9
TOTAL	18	47	27	11	103
2006					
Residential - New	9	23	15	2	49
Residential - Add/Alter	0	8	7	1	16
Commercial - New	4	5	3	2	14
Commercial - Add/Alter	1	3	0	0	4
TOTAL	14	39	25	5	83
2007					
	Year to Date				
Residential - New	0	There were no construction permits issued within the City of Homer during first quarter, 2007.			0
Residential - Add/Alter	0				0
Commercial - New	0				0
Commercial - Add/Alter	0				0
TOTAL	0				0

Table 2.18

Kenai Sales

Kenai 1st Quarter GROSS Sales by Industry - 2002-2007 - in \$								
	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	130,639	204,344	54,600	26,781	33,062	53,009	19,947	60.3%
MINING	2,223,885	934,920	992,933	1,490,355	1,064,301	611,812	-452,489	-42.5%
UTIL	2,740,187	2,660,788	2,741,803	3,496,772	3,940,507	3,923,706	-16,801	-0.4%
CONST	3,206,120	4,200,939	2,286,269	2,064,235	1,688,153	4,572,016	2,883,863	170.8%
MANU	2,961,671	3,463,926	3,141,171	2,930,608	2,535,905	4,553,717	2,017,812	79.6%
WHOLSL	4,565,437	5,064,804	12,656,259	11,756,319	9,169,811	9,073,444	-96,367	-1.1%
RETAIL	26,608,855	27,749,056	22,750,049	23,399,065	25,660,802	25,030,127	-630,675	-2.5%
TRNSWR	1,329,722	1,371,078	1,560,361	14,831,365	2,778,466	30,693,848	27,915,382	1004.7%
INFO	2,286,029	3,874,067	2,830,488	2,665,534	2,913,923	2,974,185	60,262	2.1%
FININS	79,124	95,151	94,659	87,089	161,867	158,516	-3,351	-2.1%
RELEST	5,224,537	4,168,695	3,530,353	3,434,997	3,572,128	3,679,071	106,943	3.0%
PROTEC	3,340,111	2,816,467	2,880,851	3,733,404	3,459,027	3,672,566	213,539	6.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	504,939	491,708	541,140	543,980	517,751	555,949	38,198	7.4%
EDUSRV	201,471	83,524	195,750	183,193	194,005	88,809	-105,196	-54.2%
MEDSOC	432,925	567,795	422,496	491,714	387,589	395,407	7,818	2.0%
ARTREC	143,762	133,329	147,423	162,777	178,718	124,674	-54,044	-30.2%
ACCMFS	2,949,402	2,707,587	2,758,653	2,675,792	3,142,385	3,342,793	200,408	6.4%
SERV	951,670	866,251	892,250	943,555	1,060,665	1,523,992	463,327	43.7%
GOV	605,350	593,804	605,496	641,805	729,788	791,264	61,476	8.4%
TOTAL	60,485,836	62,048,233	61,083,004	75,559,340	63,188,853	95,818,905	32,630,052	51.6%
Annual Change		2.6%	-1.6%	23.7%	-16.4%	51.6%		

Table 3.1

For complete listing of Lines of Business see page 13.

Kenai First Quarter Gross Sales History	
1991	30,191,381
1992	38,820,438
1993	37,009,577
1994	57,188,988
1995	47,030,982
1996	44,272,558
1997	46,734,219
1998	57,398,212
1999	49,309,897
2000	55,609,576
2001	62,418,286
2002	60,485,836
2003	62,048,233
2004	61,083,004
2005	75,559,340
2006	63,188,853
2007	95,818,905

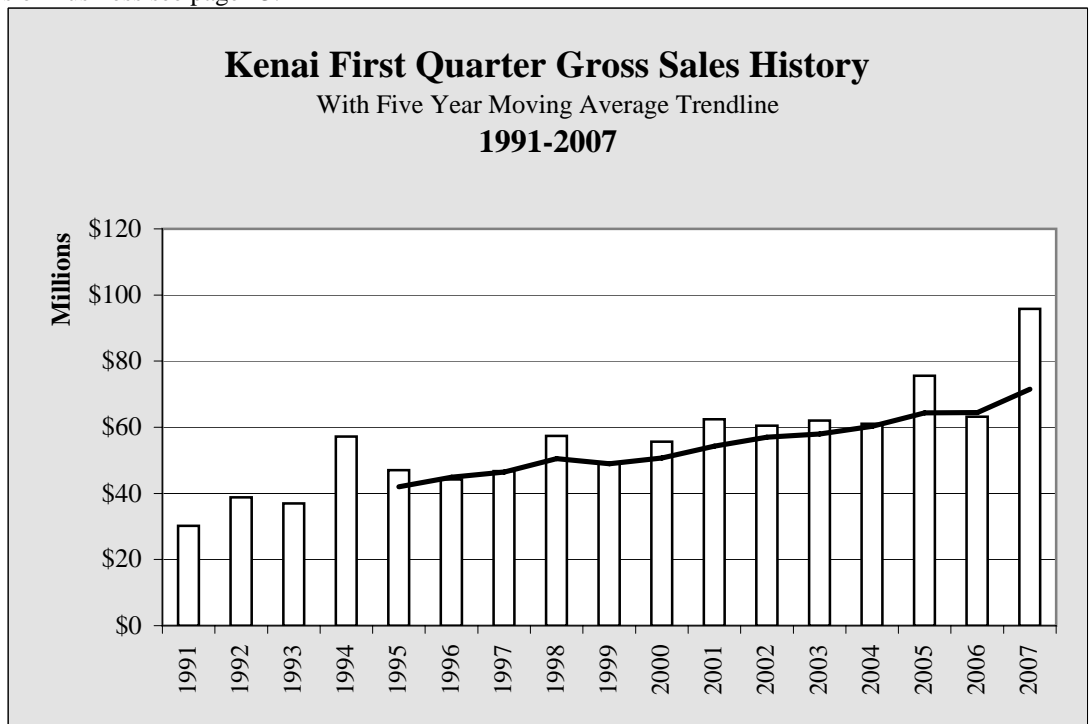


Table 3.2

Chart 3.1

Kenai Sales

Kenai 1st Quarter TAXABLE Sales by Industry - 2002 -2007 - in \$								
	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	41,228	34,827	34,536	25,586	32,948	36,269	3,321	10.1%
MINING	44,233	32,242	58,545	49,924	25,806	21,300	-4,506	-17.5%
UTIL	1,753,907	1,695,233	1,839,899	2,036,208	2,403,379	2,223,444	-179,935	-7.5%
CONST	250,447	257,545	291,526	220,307	236,295	265,032	28,737	12.2%
MANU	147,067	140,851	153,163	96,472	114,793	127,398	12,605	11.0%
WHOLSL	936,101	1,108,259	4,570,359	4,246,981	4,737,150	4,421,724	-315,426	-6.7%
RETAIL	16,182,125	17,506,175	13,345,495	13,949,671	14,934,558	16,099,252	1,164,694	7.8%
TRNSWR	67,745	82,617	80,897	71,209	160,941	145,997	-14,944	-9.3%
INFO	2,017,506	3,330,930	2,365,692	2,069,509	2,324,671	2,381,462	56,791	2.4%
FININS	65,213	65,670	67,443	48,009	59,740	54,259	-5,481	-9.2%
RELEST	2,120,399	1,886,139	1,750,766	1,738,031	1,738,405	1,877,522	139,117	8.0%
PROTEC	690,267	682,468	755,049	818,533	845,137	846,907	1,770	0.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	244,790	240,887	242,662	263,093	234,644	241,860	7,216	3.1%
EDUSRV	68,925	65,215	85,499	104,614	128,391	84,246	-44,145	-34.4%
MEDSOC	90,604	112,551	114,532	58,426	46,777	57,366	10,589	22.6%
ARTREC	135,224	125,364	133,077	156,363	164,856	122,328	-42,528	-25.8%
ACCMFS	2,858,978	2,653,546	2,638,059	2,528,682	2,952,566	3,144,076	191,510	6.5%
SERV	763,225	701,817	646,376	609,348	668,884	825,519	156,635	23.4%
GOV	438,716	381,640	382,916	413,946	467,706	495,297	27,591	5.9%
TOTAL	28,916,700	31,103,976	29,556,491	29,504,912	32,277,647	33,471,258	1,193,611	3.7%
Annual Change		7.6%	-5.0%	-0.2%	9.4%	3.7%		

Table 3.3

For complete listing of Lines of Business see page 13.

Kenai First Quarter Taxable Sales History	
1991	19,567,268
1992	19,706,471
1993	20,523,132
1994	24,600,688
1995	22,811,754
1996	23,821,757
1997	23,734,621
1998	24,686,791
1999	25,183,897
2000	25,521,513
2001	27,889,241
2002	28,916,700
2003	31,103,976
2004	29,556,491
2005	29,504,912
2006	32,277,647
2007	33,471,258

Table 3.4

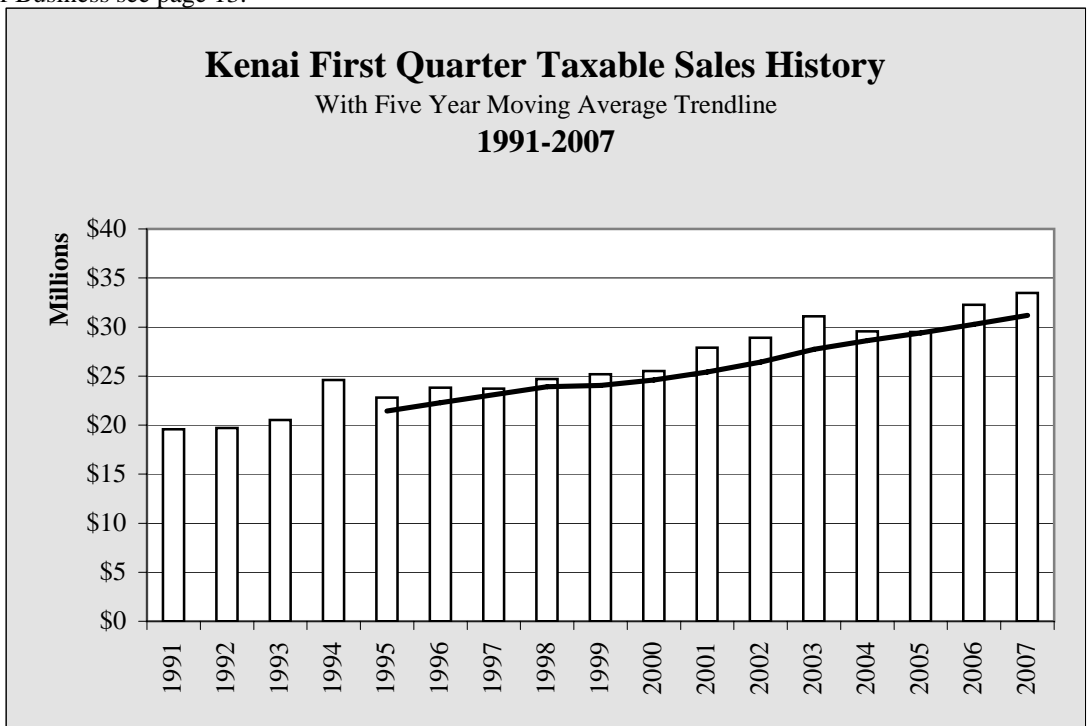


Chart 3.2

Kenai Sales

Kenai Annual GROSS Sales by Industry - 2001-2006 - in \$								
	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	1,335,780	806,877	908,404	384,035	328,299	409,692	81,393	24.8%
MINING	2,508,164	3,983,155	4,014,136	99,717,585	78,547,966	42,869,557	-35,678,409	-45.4%
UTIL	8,832,102	10,943,693	8,965,563	9,370,432	13,871,188	12,634,371	-1,236,817	-8.9%
CONST	24,991,397	18,238,159	29,962,189	13,020,172	25,425,189	40,422,731	14,997,542	59.0%
MANU	17,994,262	17,770,220	26,455,314	26,232,173	33,432,735	29,222,261	-4,210,474	-12.6%
WHOLSL	26,746,325	24,690,263	29,926,647	63,578,072	62,846,060	53,888,047	-8,958,013	-14.3%
RETAIL	155,054,007	125,009,398	106,980,974	108,005,994	111,192,957	123,091,518	11,898,561	10.7%
TRNSWR	7,699,820	5,366,315	5,449,530	18,867,382	67,972,249	75,968,120	7,995,871	11.8%
INFO	10,545,803	12,819,554	13,038,018	11,496,637	11,421,725	11,880,836	459,111	4.0%
FININS	249,784	299,587	334,501	329,947	475,280	584,594	109,314	23.0%
RELEST	17,678,827	19,587,800	18,544,260	16,296,357	18,405,524	17,752,116	-653,408	-3.6%
PROTEC	10,507,152	12,250,083	10,626,644	11,722,224	12,690,877	14,104,915	1,414,038	11.1%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	2,196,843	2,307,180	2,345,074	2,633,289	2,413,250	2,692,008	278,758	11.6%
EDUSRV	708,565	809,166	748,934	1,006,774	941,491	987,607	46,116	4.9%
MEDSOC	794,082	2,216,448	3,204,144	2,094,162	1,955,547	1,725,700	-229,847	-11.8%
ARTREC	784,437	829,611	873,462	923,054	962,123	889,962	-72,161	-7.5%
ACCMFS	15,078,925	14,406,743	13,701,428	14,553,823	15,023,389	17,428,005	2,404,616	16.0%
SERV	4,099,833	4,353,631	4,144,677	4,202,515	4,388,095	5,764,321	1,376,226	31.4%
GOV	2,620,317	2,614,831	2,700,596	2,862,813	3,231,177	3,494,476	263,299	8.1%
TOTAL	310,426,425	279,302,714	282,924,495	407,297,440	465,525,121	455,810,837	-9,714,284	-2.1%
Annual Change		-10.0%	1.3%	44.0%	14.3%	-2.1%		

Table 3.5

For complete listing of Lines of Business see page 13.

Kenai Annual Gross Sales History	
1991	193,017,219
1992	216,048,309
1993	253,049,861
1994	249,216,590
1995	268,097,707
1996	248,731,027
1997	278,096,377
1998	280,079,940
1999	270,842,475
2000	283,682,464
2001	310,426,425
2002	279,302,714
2003	282,924,495
2004	407,297,440
2005	465,525,121
2006	455,810,837

Table 3.6

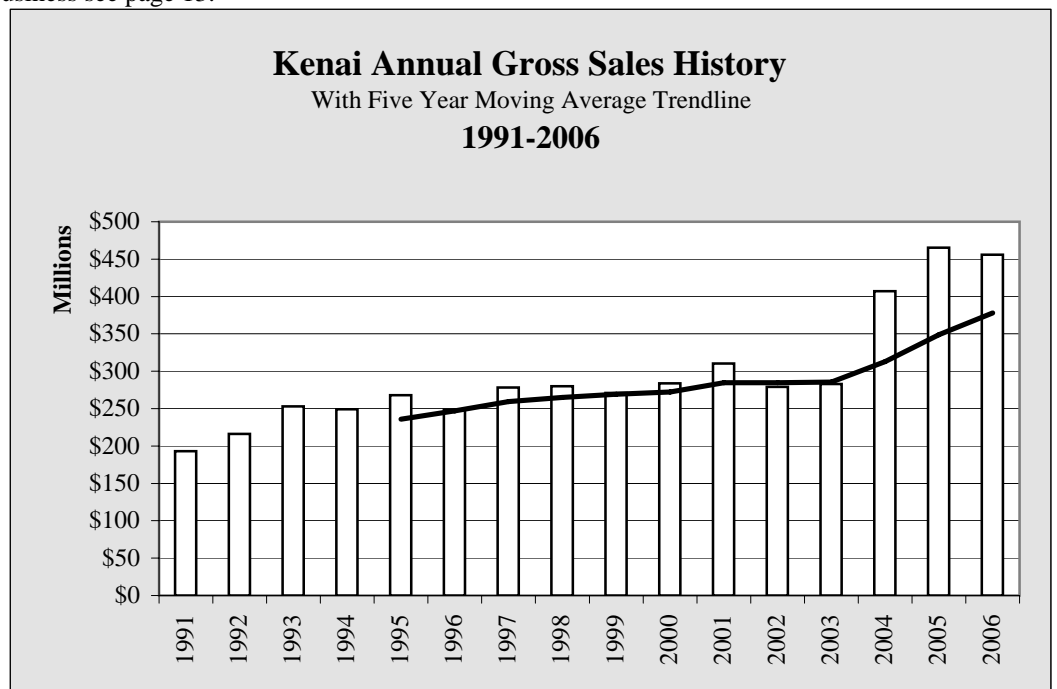


Chart 3.3

Kenai Sales

Kenai Annual TAXABLE Sales by Industry - 2001 -2006 - in \$								
	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	288,057	316,738	349,590	309,875	308,304	322,938	14,634	4.7%
MINING	195,020	202,457	176,805	211,955	159,706	113,332	-46,374	-29.0%
UTIL	5,343,612	5,585,796	5,509,627	5,765,278	6,386,909	7,232,992	846,083	13.2%
CONST	1,176,505	1,135,826	1,224,679	1,188,120	1,119,387	1,183,084	63,697	5.7%
MANU	1,083,963	844,835	893,384	1,057,618	1,141,546	932,403	-209,143	-18.3%
WHOLSL	4,710,919	5,644,891	6,336,422	25,239,822	26,564,628	28,070,379	1,505,751	5.7%
RETAIL	82,108,696	78,348,763	63,979,846	63,490,973	67,541,317	71,970,621	4,429,304	6.6%
TRNSWR	757,394	509,961	649,899	675,440	814,711	1,083,408	268,697	33.0%
INFO	8,142,859	10,898,700	11,282,232	9,563,880	8,921,993	9,279,811	357,818	4.0%
FININS	216,329	236,413	230,329	201,182	169,490	164,022	-5,468	-3.2%
RELEST	8,751,191	8,813,617	7,830,478	7,822,050	7,783,503	7,871,328	87,825	1.1%
PROTEC	2,303,203	2,350,038	2,351,196	2,599,658	2,717,043	2,827,838	110,795	4.1%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	991,683	1,053,877	1,079,857	1,188,107	1,082,157	1,031,802	-50,355	-4.7%
EDUSRV	268,684	365,411	316,916	422,852	458,120	496,944	38,824	8.5%
MEDSOC	404,260	367,901	422,182	395,729	239,802	218,404	-21,398	-8.9%
ARTREC	719,582	760,158	794,475	831,299	840,792	797,212	-43,580	-5.2%
ACCMFS	14,558,456	13,999,949	13,197,643	13,633,467	14,012,834	16,530,326	2,517,492	18.0%
SERV	3,122,776	3,377,100	2,992,764	2,881,384	2,747,491	3,404,510	657,019	23.9%
GOV	1,900,735	1,872,817	1,738,471	1,920,438	2,097,894	2,160,749	62,855	3.0%
TOTAL	137,043,924	136,685,248	121,356,795	139,399,127	145,107,627	155,692,103	10,584,476	7.3%
Annual Change		-0.3%	-11.2%	14.9%	4.1%	7.3%		

Table 3.7

For complete listing of Lines of Business see page 13.

Kenai Annual Taxable Sales History	
1991	91,776,687
1992	97,116,702
1993	113,517,014
1994	114,402,035
1995	112,591,635
1996	116,551,530
1997	118,576,754
1998	120,030,707
1999	124,367,091
2000	127,766,126
2001	137,043,924
2002	136,685,248
2003	121,356,795
2004	139,399,127
2005	145,107,627
2006	155,692,103

Table 3.8

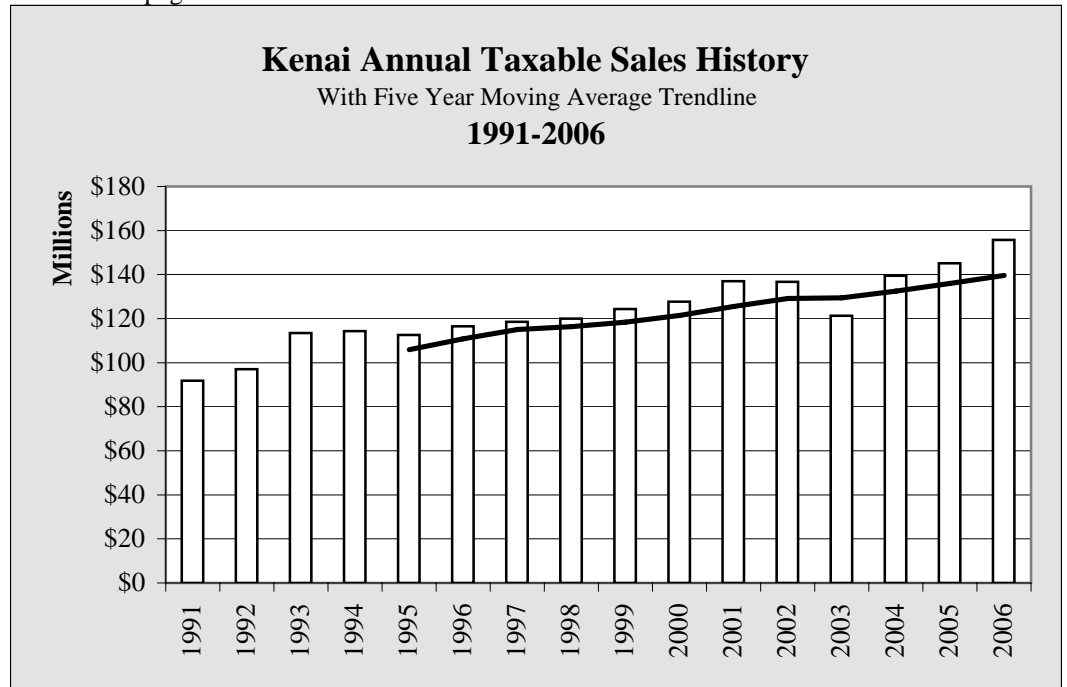


Chart 3.4

Kenai Sales

Kenai GROSS Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	33,062	155,950	101,952	118,728	409,692
Mining	1,064,301	1,572,244	1,204,381	39,028,631	42,869,557
Utilities	3,940,507	2,886,141	2,448,211	3,359,512	12,634,371
Construction	1,688,153	5,493,041	8,230,296	25,011,241	40,422,731
Manufacturing	2,535,905	5,797,185	14,388,322	6,500,849	29,222,261
Wholesale	9,169,811	15,264,810	16,125,342	13,328,084	53,888,047
Retail	25,660,802	36,543,264	32,303,794	28,583,658	123,091,518
Transportation, Warehousing	2,778,466	22,745,981	23,818,919	26,624,754	75,968,120
Information	2,913,923	2,807,109	3,103,584	3,056,220	11,880,836
Finance, Insurance	161,867	162,903	145,841	113,983	584,594
Real Estate, Rentals, Leasing	3,572,128	4,372,211	4,995,919	4,811,858	17,752,116
Professional, Scientific, Technical	3,459,027	3,373,490	3,949,976	3,322,422	14,104,915
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	517,751	547,365	1,054,294	572,598	2,692,008
Educational Services	194,005	355,512	225,500	212,590	987,607
Health and Social Services	387,589	361,430	405,719	570,962	1,725,700
Arts, Entertainment, Recreation	178,718	265,083	311,207	134,954	889,962
Accommodation, Food Services	3,142,385	4,460,053	6,204,684	3,620,883	17,428,005
Other Services	1,060,665	1,250,798	1,364,505	2,088,353	5,764,321
Public Administration	729,788	795,527	1,083,271	885,890	3,494,476
TOTAL	63,188,853	109,210,097	121,465,717	161,946,170	455,810,837

Table 3.9

Kenai GROSS Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	26,781	147,520	67,748	86,250	328,299
Mining	1,490,355	433,327	2,585,113	74,039,171	78,547,966
Utilities	3,496,772	2,424,732	5,072,132	2,877,552	13,871,188
Construction	2,064,235	6,899,419	10,296,220	6,165,315	25,425,189
Manufacturing	2,930,608	4,701,193	21,799,320	4,001,614	33,432,735
Wholesale	11,756,319	18,746,329	19,372,077	12,971,335	62,846,060
Retail	23,399,065	28,214,824	30,132,184	29,446,884	111,192,957
Transportation, Warehousing	14,831,365	24,047,836	2,262,742	26,830,306	67,972,249
Information	2,665,534	2,837,412	3,055,963	2,862,816	11,421,725
Finance, Insurance	87,089	146,135	109,826	132,230	475,280
Real Estate, Rentals, Leasing	3,434,997	3,889,087	4,976,020	6,105,420	18,405,524
Professional, Scientific, Technical	3,733,404	2,655,229	3,100,306	3,201,938	12,690,877
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	543,980	698,057	607,460	563,753	2,413,250
Educational Services	183,193	312,018	228,737	217,543	941,491
Health and Social Services	491,714	432,719	410,582	620,532	1,955,547
Arts, Entertainment, Recreation	162,777	303,526	330,312	165,508	962,123
Accommodation, Food Services	2,675,792	3,724,962	5,514,438	3,108,197	15,023,389
Other Services	943,555	1,143,776	1,156,339	1,144,425	4,388,095
Public Administration	641,805	689,895	1,203,085	696,392	3,231,177
TOTAL	75,559,340	102,447,996	112,280,604	175,237,181	465,525,121

Table 3.10

Kenai Sales

Kenai TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	32,948	137,263	61,255	91,472	322,938
Mining	25,806	35,502	28,543	23,481	113,332
Utilities	2,403,379	1,749,039	1,304,520	1,776,054	7,232,992
Construction	236,295	281,168	312,077	353,544	1,183,084
Manufacturing	114,793	211,097	436,978	169,535	932,403
Wholesale	4,737,150	8,203,295	8,793,332	6,336,602	28,070,379
Retail	14,934,558	18,737,645	20,207,885	18,090,533	71,970,621
Transportation, Warehousing	160,941	283,720	475,144	163,603	1,083,408
Information	2,324,671	2,159,145	2,414,105	2,381,890	9,279,811
Finance, Insurance	59,740	49,659	28,659	25,964	164,022
Real Estate, Rentals, Leasing	1,738,405	1,931,675	2,211,960	1,989,288	7,871,328
Professional, Scientific, Technical	845,137	805,294	652,506	524,901	2,827,838
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	234,644	267,302	276,654	253,202	1,031,802
Educational Services	128,391	130,454	124,290	113,809	496,944
Health and Social Services	46,777	58,668	52,209	60,750	218,404
Arts, Entertainment, Recreation	164,856	239,678	267,314	125,364	797,212
Accommodation, Food Services	2,952,566	4,312,934	5,788,065	3,476,761	16,530,326
Other Services	668,884	887,444	975,485	872,697	3,404,510
Public Administration	467,706	503,795	700,435	488,813	2,160,749
TOTAL	32,277,647	40,984,777	45,111,416	37,318,263	155,692,103

Table 3.11

Kenai TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	25,586	142,384	54,797	85,537	308,304
Mining	49,924	30,768	25,528	53,486	159,706
Utilities	2,036,208	1,469,845	1,184,595	1,696,261	6,386,909
Construction	220,307	320,715	250,028	328,337	1,119,387
Manufacturing	96,472	194,451	729,282	121,341	1,141,546
Wholesale	4,246,981	7,776,735	7,771,491	6,769,421	26,564,628
Retail	13,949,671	17,192,039	19,396,494	17,003,113	67,541,317
Transportation, Warehousing	71,209	160,310	379,909	203,283	814,711
Information	2,069,509	2,209,701	2,416,559	2,226,224	8,921,993
Finance, Insurance	48,009	54,331	31,099	36,051	169,490
Real Estate, Rentals, Leasing	1,738,031	1,809,235	2,393,185	1,843,052	7,783,503
Professional, Scientific, Technical	818,533	717,351	613,242	567,917	2,717,043
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	263,093	295,775	289,106	234,183	1,082,157
Educational Services	104,614	105,531	122,638	125,337	458,120
Health and Social Services	58,426	75,454	56,534	49,388	239,802
Arts, Entertainment, Recreation	156,363	266,388	279,320	138,721	840,792
Accommodation, Food Services	2,528,682	3,483,736	4,999,938	3,000,478	14,012,834
Other Services	609,348	647,811	802,150	688,182	2,747,491
Public Administration	413,946	450,679	768,655	464,614	2,097,894
TOTAL	29,504,912	37,403,239	42,564,550	35,634,926	145,107,627

Table 3.12

Kenai Construction Permits

Kenai 1st Quarter Permit Values by Type - 2001-2007 - in \$

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	623,000	279,000	0	300,000	0	378,000	527,000	39.4%
Residential Alter/Add	161,500	28,000	15,000	12,000	134,500	34,000	144,000	323.5%
Commercial New	15,000	3,579,200	0	0	0	0	0	NA
Commercial Alter/Add	20,000	2,000	1,542,600	0	291,000	351,500	98,500	-72.0%
TOTAL	819,500	3,888,200	1,557,600	312,000	425,500	763,500	769,500	0.8%
Annual Change		374.5%	-59.9%	-80.0%	36.4%	79.4%	0.8%	

Table 3.13

Kenai 1st Quarter Permit Values by Type - 1986-2007

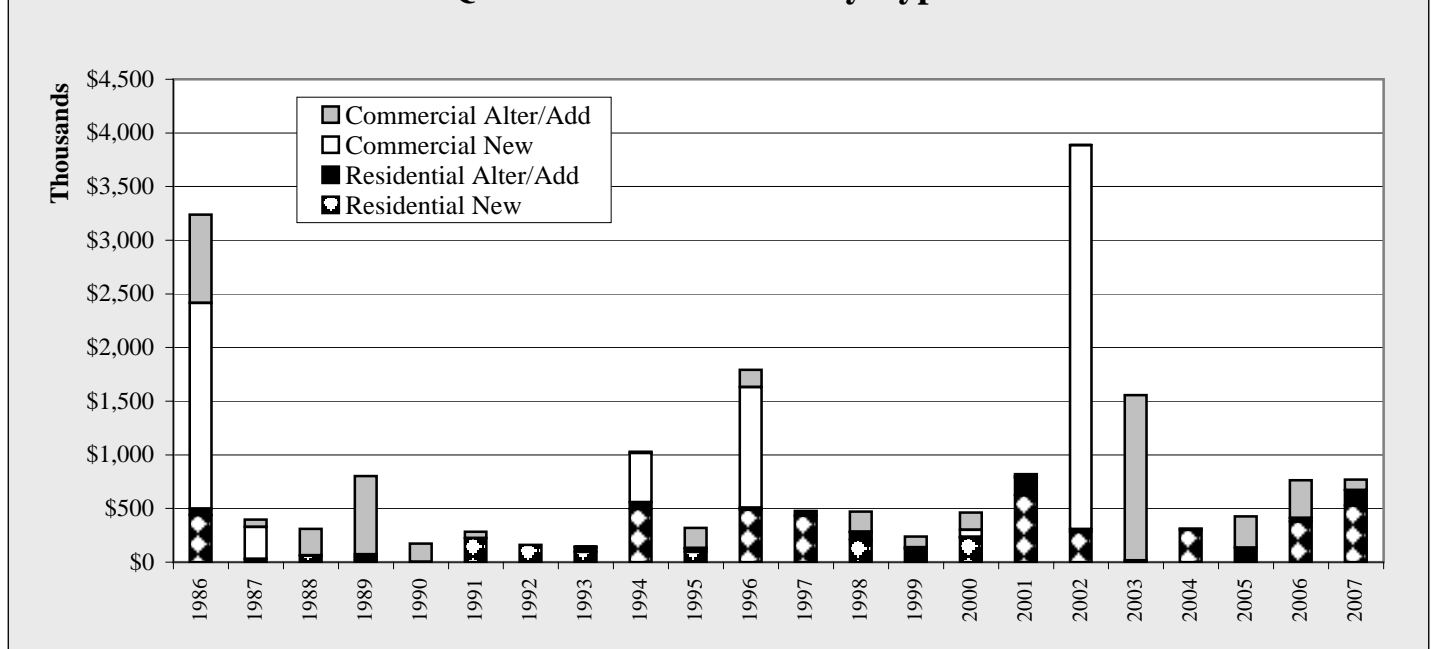


Chart 3.5

Kenai 1st Quarter Permit Value Percent by Type - 2007

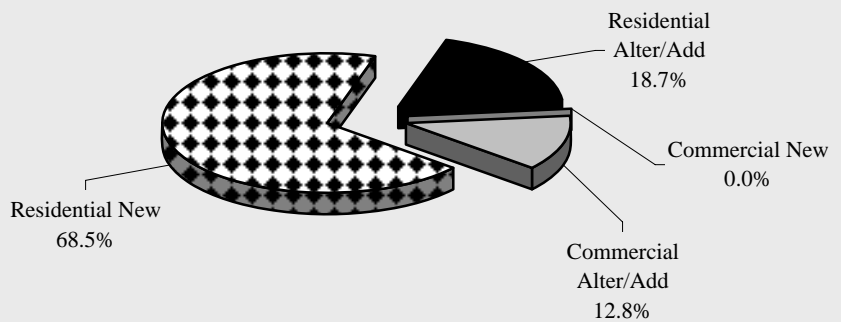


Chart 3.6

Kenai Construction Permits

Kenai 1st Quarter Permit Volume by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	4	2	0	3	0	2	4	100.0%
Residential Alter/Add	5	1	1	1	7	3	5	66.7%
Commercial New	1	1	0	0	0	0	0	NA
Commercial Alter/Add	1	1	7	0	3	9	2	-77.8%
TOTAL	11	5	8	4	10	14	11	-21.4%
Annual Change		-54.5%	60.0%	-50.0%	150.0%	40.0%	-21.4%	

Table 3.14

Kenai 1st Quarter Permit Volume by Type - 1986-2007

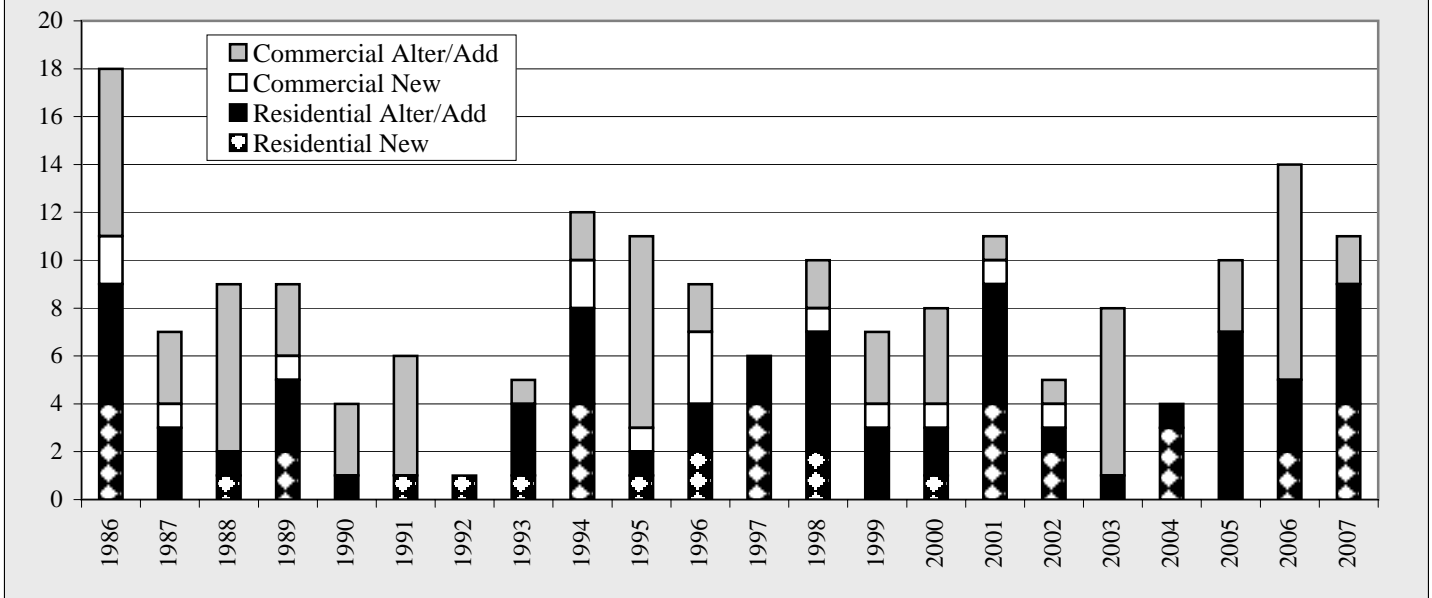


Chart 3.7

Kenai 1st Quarter Permit Volume Percent by Type - 2007

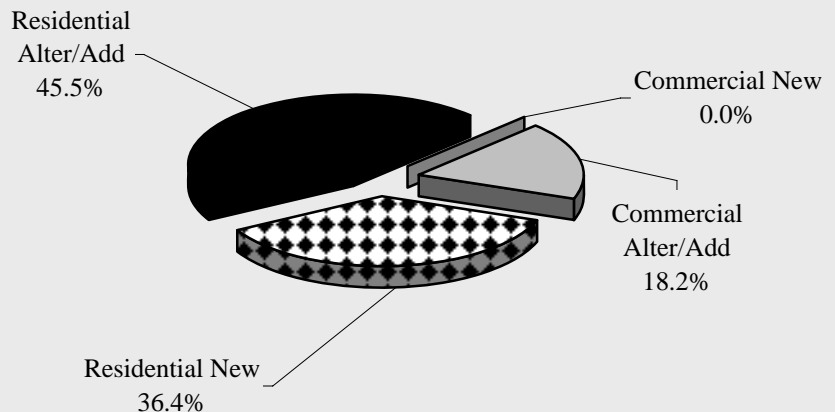


Chart 3.8

Kenai Construction Permits

Kenai Annual Permit Values by Type - 2000-2006 - in \$								
	2000	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	4,133,000	4,985,000	5,917,000	3,282,000	3,058,500	4,373,500	7,419,500	69.6%
Residential Alter/Add	888,400	675,100	723,500	882,050	400,150	650,900	628,554	-3.4%
Commercial New	3,614,000	5,379,700	6,261,200	304,000	331,000	1,173,000	610,000	-48.0%
Commercial Alter/Add	762,700	2,539,100	3,897,700	5,973,750	996,900	2,040,500	2,418,100	18.5%
TOTAL	9,398,100	13,578,900	16,799,400	10,441,800	4,786,550	8,237,900	11,076,154	34.5%
Annual Change		44.5%	23.7%	-37.8%	-54.2%	72.1%	34.5%	

Table 3.15

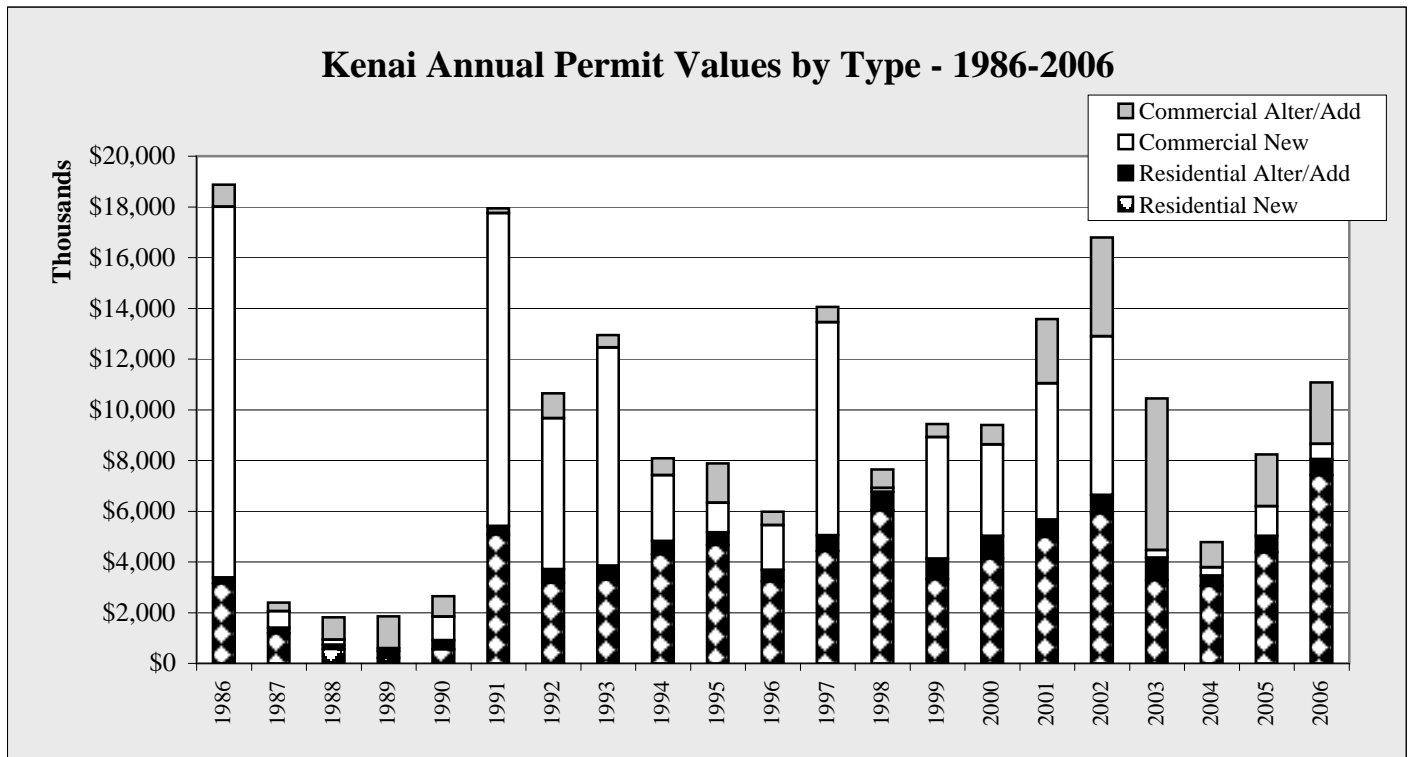


Chart 3.9

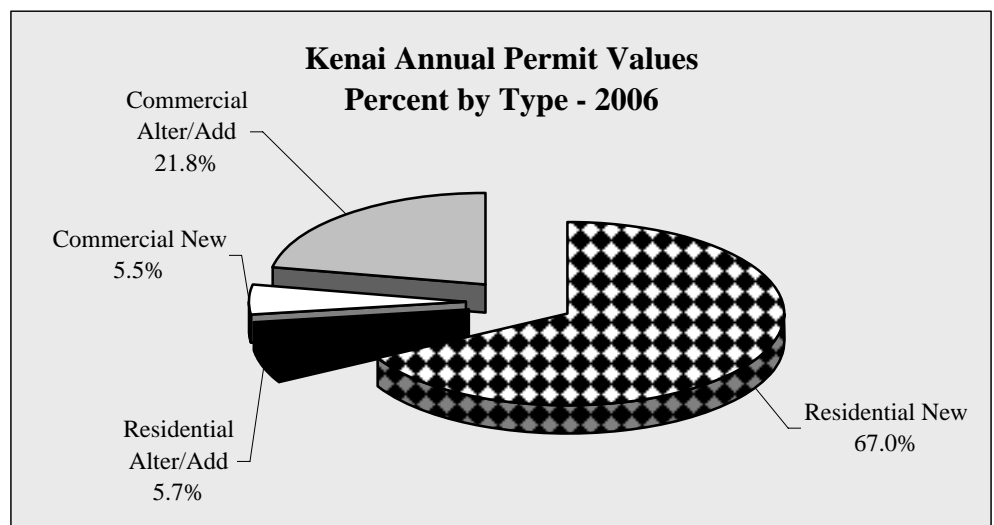


Chart 3.10

Kenai Construction Permits

Kenai Annual Permit Volume by Type - 2000-2006

	2000	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	29	30	42	22	20	24	37	54.2%
Residential Alter/Add	45	31	45	44	25	36	39	8.3%
Commercial New	8	8	9	4	3	4	3	-25.0%
Commercial Alter/Add	11	18	25	44	31	26	34	30.8%
TOTAL	93	87	121	114	79	90	113	25.6%
Annual Change		-6.5%	39.1%	-5.8%	-30.7%	13.9%	25.6%	

Table 3.16

Kenai Annual Permit Volume by Type - 1986-2006

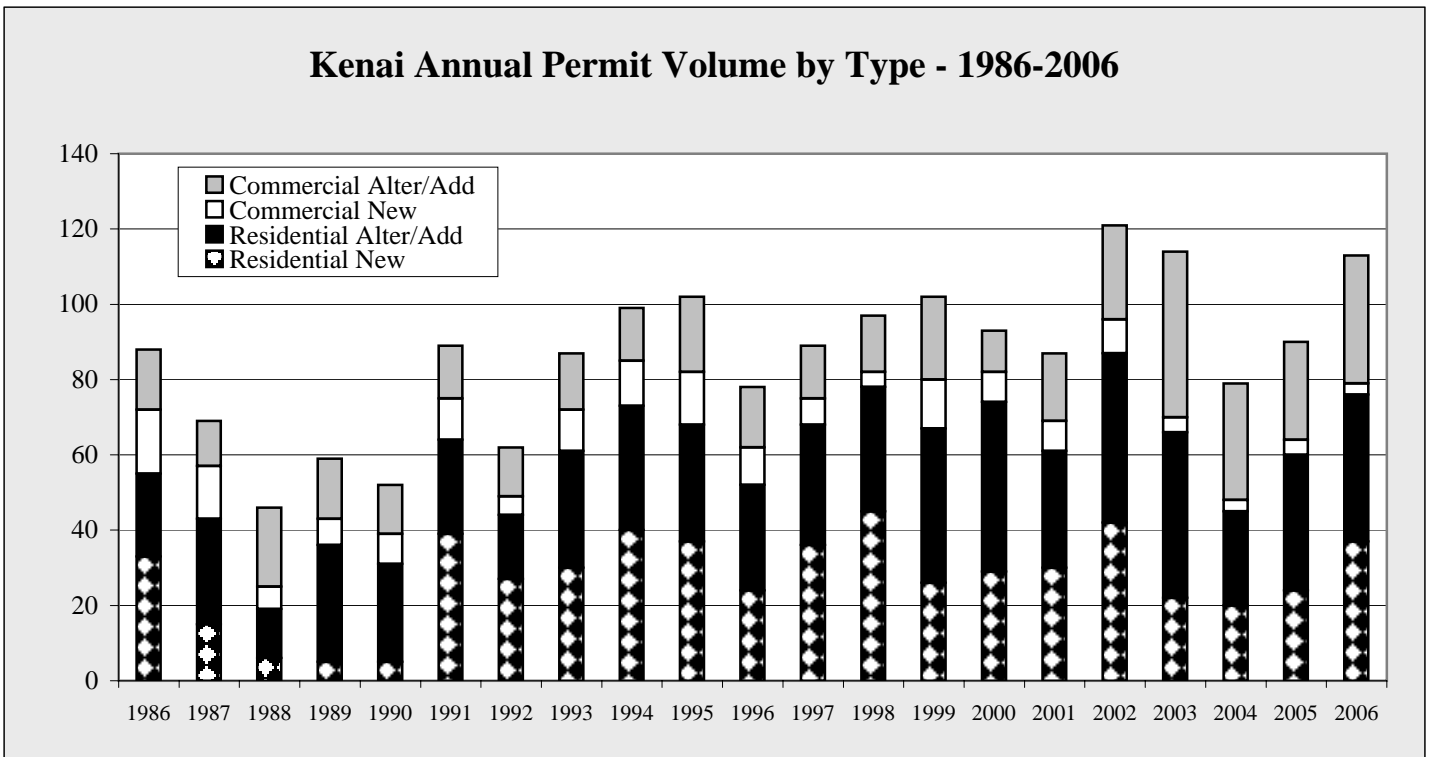


Chart 3.11

Kenai Annual Permit Volume Percent by Type - 2006

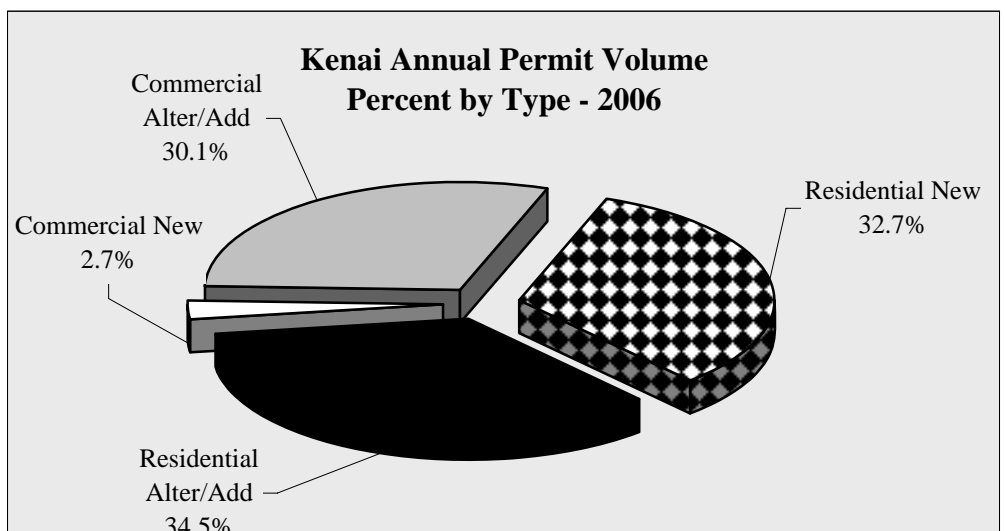


Chart 3.12

Kenai Construction Permits

Kenai Annual Permit Values by Quarter by Type - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2000					
Residential - New	228,000	2,242,000	1,287,000	376,000	4,133,000
Residential - Add/Alter	7,000	439,000	387,000	55,400	888,400
Commercial - New	65,000	409,000	2,896,000	244,000	3,614,000
Commercial - Add/Alter	162,900	73,000	524,000	2,800	762,700
TOTAL	462,900	3,163,000	5,094,000	678,200	9,398,100
2001					
Residential - New	623,000	2,886,000	1,152,000	324,000	4,985,000
Residential - Add/Alter	161,500	228,300	217,500	67,800	675,100
Commercial - New	15,000	3,744,000	1,406,700	214,000	5,379,700
Commercial - Add/Alter	20,000	739,600	1,730,000	49,500	2,539,100
TOTAL	819,500	7,597,900	4,506,200	655,300	13,578,900
2002					
Residential - New	279,000	2,362,000	2,899,000	377,000	5,917,000
Residential - Add/Alter	28,000	323,100	302,400	70,000	723,500
Commercial - New	3,579,200	1,480,000	212,000	990,000	6,261,200
Commercial - Add/Alter	2,000	404,300	3,400,600	90,800	3,897,700
TOTAL	3,888,200	4,569,400	6,814,000	1,527,800	16,799,400
2003					
Residential - New	0	1,943,000	560,000	779,000	3,282,000
Residential - Add/Alter	15,000	515,200	168,850	183,000	882,050
Commercial - New	0	0	51,000	253,000	304,000
Commercial - Add/Alter	1,542,600	270,150	2,920,500	1,240,500	5,973,750
TOTAL	1,557,600	2,728,350	3,700,350	2,455,500	10,441,800
2004					
Residential - New	300,000	1,079,000	1,197,500	482,000	3,058,500
Residential - Add/Alter	12,000	52,200	308,950	27,000	400,150
Commercial - New	0	81,000	250,000	0	331,000
Commercial - Add/Alter	0	685,200	235,300	76,400	996,900
TOTAL	312,000	1,897,400	1,991,750	585,400	4,786,550
2005					
Residential - New	0	1,883,500	1,544,000	946,000	4,373,500
Residential - Add/Alter	134,500	131,300	306,600	78,500	650,900
Commercial - New	0	45,000	1,000,000	128,000	1,173,000
Commercial - Add/Alter	291,000	497,500	1,184,500	67,500	2,040,500
TOTAL	425,500	2,557,300	4,035,100	1,220,000	8,237,900
2006					
Residential - New	378,000	3,383,000	2,324,500	1,334,000	7,419,500
Residential - Add/Alter	34,000	305,700	262,154	26,700	628,554
Commercial - New	0	60,000	175,000	375,000	610,000
Commercial - Add/Alter	351,500	408,400	1,606,000	52,200	2,418,100
TOTAL	763,500	4,157,100	4,367,654	1,787,900	11,076,154
2007					
	Year to Date				
Residential - New	527,000				527,000
Residential - Add/Alter	144,000				144,000
Commercial - New	0				0
Commercial - Add/Alter	98,500				98,500
TOTAL	769,500	0	0	0	769,500

Table 3.17

Kenai Construction Permits

Kenai Annual Permit Volume by Quarter by Type - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2000					
Residential - New	1	14	11	3	29
Residential - Add/Alter	2	18	18	7	45
Commercial - New	1	1	4	2	8
Commercial - Add/Alter	4	3	3	1	11
TOTAL	8	36	36	13	93
2001					
Residential - New	4	16	8	2	30
Residential - Add/Alter	5	13	8	5	31
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	1	10	4	3	18
TOTAL	11	42	23	11	87
2002					
Residential - New	2	18	19	3	42
Residential - Add/Alter	1	14	26	4	45
Commercial - New	1	3	2	3	9
Commercial - Add/Alter	1	2	12	10	25
TOTAL	5	37	59	20	121
2003					
Residential - New	0	13	3	6	22
Residential - Add/Alter	1	16	22	5	44
Commercial - New	0	0	2	2	4
Commercial - Add/Alter	7	11	18	8	44
TOTAL	8	40	45	21	114
2004					
Residential - New	3	5	8	4	20
Residential - Add/Alter	1	8	12	4	25
Commercial - New	0	2	1	0	3
Commercial - Add/Alter	0	15	10	6	31
TOTAL	4	30	31	14	79
2005					
Residential - New	0	11	8	5	24
Residential - Add/Alter	7	11	14	4	36
Commercial - New	0	2	1	1	4
Commercial - Add/Alter	3	9	10	4	26
TOTAL	10	33	33	14	90
2006					
Residential - New	2	16	14	5	37
Residential - Add/Alter	3	16	16	4	39
Commercial - New	0	1	1	1	3
Commercial - Add/Alter	9	9	12	4	34
TOTAL	14	42	43	14	113
2007					
	Year to Date				
Residential - New	4				4
Residential - Add/Alter	5				5
Commercial - New	0				0
Commercial - Add/Alter	2				2
TOTAL	11	0	0	0	11

Table 3.18

Seldovia Sales

Seldovia 1st Quarter GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	0	0	0	0	0	0	0	NA
MINING	0	0	0	0	0	16	16	NA
UTIL	102,041	98,465	86,054	90,417	119,187	125,641	6,454	5.4%
CONST	68,072	27,947	601,552	434,659	109,756	129,681	19,925	18.2%
MANU	1,294	255	1,026	6,199	9,590	684	-8,906	-92.9%
WHOLSL	235,656	290,442	282,341	303,787	375,650	415,748	40,098	10.7%
RETAIL	178,018	191,796	189,281	156,879	144,744	167,450	22,706	15.7%
TRNSWR	3,464	675	104	354	36,307	237	-36,070	-99.3%
INFO	56,123	48,140	65,375	69,376	76,220	81,510	5,290	6.9%
FININS	0	0	0	0	0	0	0	NA
RELEST	162,956	10,751	9,970	13,621	419,507	40,006	-379,501	-90.5%
PROTEC	34,989	10,438	11,000	3,704	7,933	26,920	18,987	239.3%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	3,452	3,186	1,113	6,745	173	98	-75	-43.4%
EDUSRV	307	0	0	0	0	300	300	NA
MEDSOC	0	420	360	0	0	24,116	24,116	NA
ARTREC	8,761	7,092	5,031	16,789	11,494	8,503	-2,991	-26.0%
ACCMFS	90,965	95,499	82,492	89,088	87,746	321,538	233,792	266.4%
SERV	1,486	3,960	629	2,971	877	8,479	7,602	866.8%
GOV	64,128	57,939	68,719	67,146	117,936	127,330	9,394	8.0%
TOTAL	1,011,712	847,005	1,405,047	1,261,735	1,517,120	1,478,257	-38,863	-2.6%
Annual Change		-16.3%	65.9%	-10.2%	20.2%	-2.6%		

Table 4.1

For complete listing of Lines of Business see page 13.

Seldovia First Quarter Gross Sales History	
1991	864,663
1992	765,200
1993	794,194
1994	821,959
1995	962,895
1996	864,931
1997	895,150
1998	935,674
1999	908,058
2000	1,150,692
2001	898,811
2002	1,011,712
2003	847,005
2004	1,405,047
2005	1,261,735
2006	1,517,120
2007	1,478,257

Table 4.2

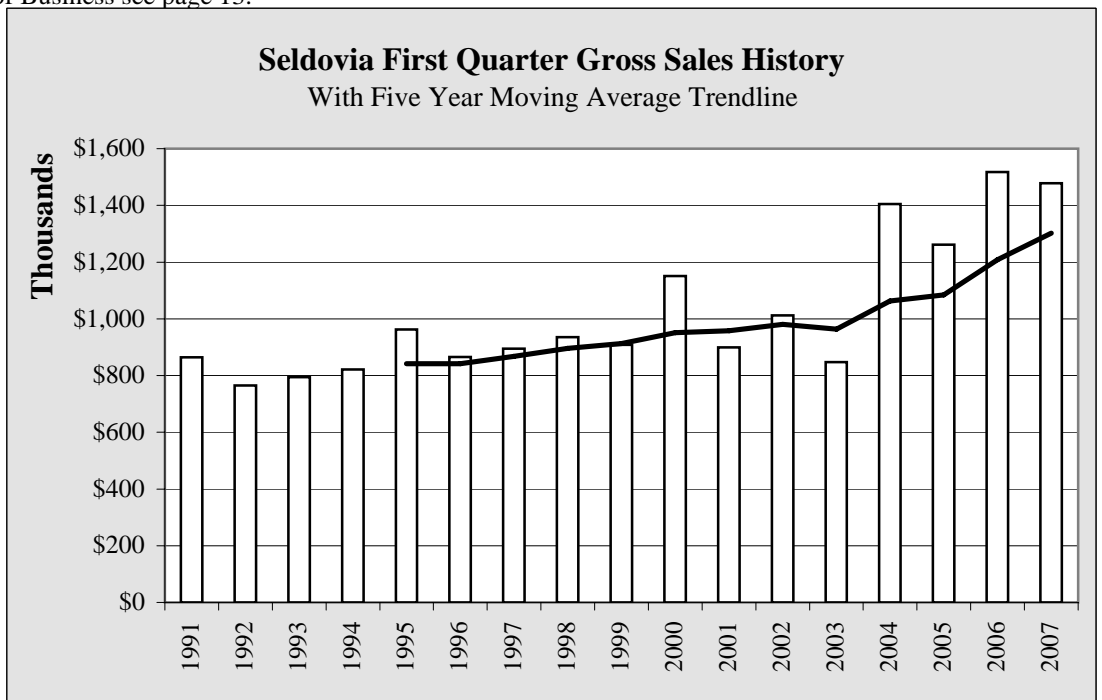


Chart 4.1

Seldovia Sales

Seldovia 1st Quarter TAXABLE Sales by Industry - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	0	0	0	0	0	0	0	NA
MINING	0	0	0	0	0	16	16	NA
UTIL	56,281	54,708	49,040	50,931	66,166	70,415	4,249	6.4%
CONST	7,480	1,131	4,876	4,655	6,985	7,431	446	6.4%
MANU	1,194	255	577	5,699	2,813	619	-2,194	-78.0%
WHOLSL	137,276	174,059	170,108	174,069	188,181	221,229	33,048	17.6%
RETAIL	154,734	161,575	156,484	136,588	124,028	147,635	23,607	19.0%
TRNSWR	1,000	375	104	354	296	237	-59	-19.9%
INFO	55,713	48,063	47,630	50,030	54,962	58,255	3,293	6.0%
FININS	0	0	0	0	0	0	0	NA
RELEST	8,241	5,088	6,785	8,816	12,331	11,867	-464	-3.8%
PROTEC	4,713	4,734	3,841	3,704	5,173	7,782	2,609	50.4%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,672	1,155	430	245	173	98	-75	-43.4%
EDUSRV	307	0	0	0	0	0	0	NA
MEDSOC	0	420	360	0	0	0	0	NA
ARTREC	0	353	72	163	43	69	26	60.5%
ACCMFS	89,464	94,885	79,300	87,348	87,176	120,241	33,065	37.9%
SERV	1,100	3,268	578	2,000	877	5,759	4,882	556.7%
GOV	54,449	48,901	46,541	48,415	87,490	106,186	18,696	21.4%
TOTAL	573,624	598,970	566,726	573,017	636,694	757,839	121,145	19.0%
Annual Change		4.4%	-5.4%	1.1%	11.1%	19.0%		

Table 4.3

For complete listing of Lines of Business see page 13.

Seldovia First Quarter Taxable Sales History	
1991	535,765
1992	537,081
1993	506,995
1994	551,011
1995	602,805
1996	578,650
1997	549,337
1998	529,660
1999	569,438
2000	569,093
2001	583,555
2002	573,624
2003	598,970
2004	566,726
2005	573,017
2006	636,694
2007	757,839



Table 4.4

Chart 4.2

Seldovia Sales

Seldovia Annual GROSS Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	770	0	0	0	0	0	0	NA
MINING	0	0	0	0	0	0	0	NA
UTIL	400,583	370,397	356,192	329,763	371,471	434,916	63,445	17.1%
CONST	445,109	264,558	2,241,387	2,431,728	1,482,392	1,030,135	-452,257	-30.5%
MANU	8,413	11,737	8,028	23,842	24,294	12,259	-12,035	-49.5%
WHOLSL	1,254,017	1,047,098	1,174,485	1,306,023	1,486,381	1,590,217	103,836	7.0%
RETAIL	1,036,303	976,457	991,702	996,391	864,093	846,340	-17,753	-2.1%
TRNSWR	215,698	224,878	205,819	264,611	289,778	358,162	68,384	23.6%
INFO	195,779	210,057	249,118	291,043	314,041	306,055	-7,986	-2.5%
FININS	820	0	0	0	0	0	0	NA
RELEST	542,110	466,665	621,229	1,463,127	806,361	1,325,657	519,296	64.4%
PROTEC	100,130	100,730	200,463	90,775	40,944	153,802	112,858	275.6%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	16,165	7,259	31,051	34,144	15,698	10,483	-5,215	-33.2%
EDUSRV	0	847	0	0	455	0	-455	-100.0%
MEDSOC	3,774	1,980	2,160	1,680	0	0	0	NA
ARTREC	6,026	17,656	25,047	22,026	51,481	34,858	-16,623	-32.3%
ACCMFS	749,932	851,389	859,208	754,123	795,422	1,011,393	215,971	27.2%
SERV	9,638	10,134	17,870	19,300	16,110	29,415	13,305	82.6%
GOV	264,204	256,035	275,795	301,255	310,771	402,424	91,653	29.5%
TOTAL	5,249,471	4,817,877	7,259,554	8,329,831	6,869,692	7,546,116	676,424	9.8%
Annual Change		-8.2%	50.7%	14.7%	-17.5%	9.8%		

Table 4.5

For complete listing of Lines of Business see page 13.

Seldovia Annual Gross Sales History	
1991	4,700,512
1992	5,233,059
1993	4,251,941
1994	5,275,307
1995	5,837,861
1996	5,729,992
1997	4,773,255
1998	4,723,739
1999	4,844,770
2000	5,267,325
2001	5,249,471
2002	4,817,877
2003	7,259,554
2004	8,329,831
2005	6,869,692
2006	7,546,116

Table 4.6

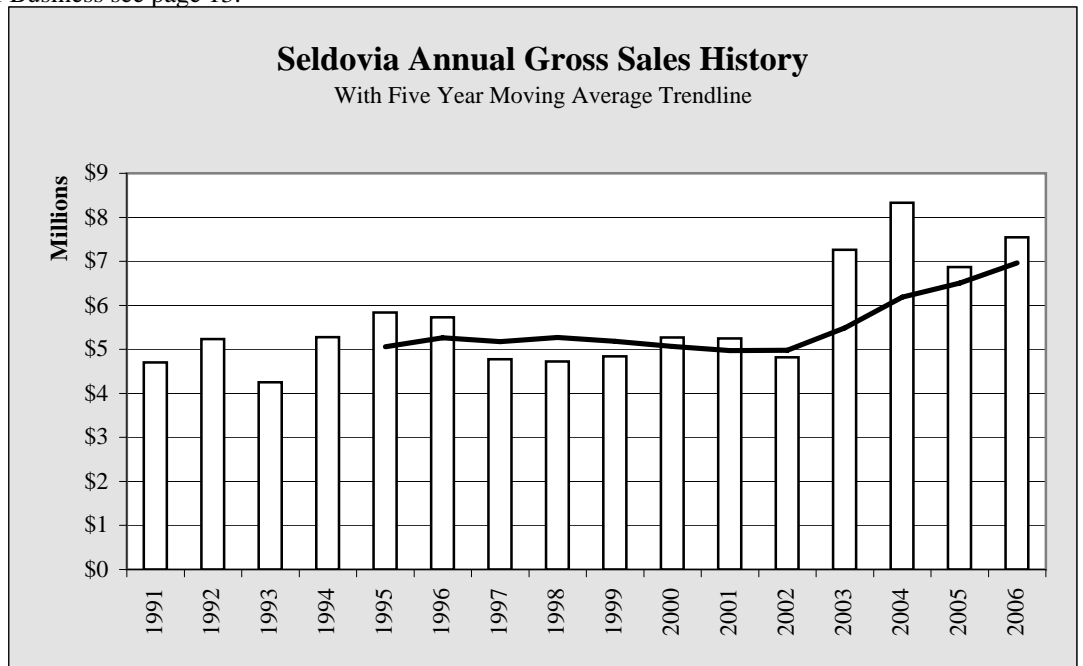


Chart 4.3

Seldovia Sales

Seldovia Annual TAXABLE Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	599	0	0	0	0	0	0	NA
MINING	0	0	0	0	0	0	0	NA
UTIL	212,120	212,258	205,561	195,100	217,984	252,209	34,225	15.7%
CONST	34,564	23,653	29,348	26,204	29,768	34,877	5,109	17.2%
MANU	3,418	4,445	2,027	8,636	8,788	3,230	-5,558	-63.2%
WHOLSL	822,559	706,740	766,780	856,967	880,245	922,232	41,987	4.8%
RETAIL	918,964	857,465	835,001	861,880	765,273	748,941	-16,332	-2.1%
TRNSWR	126,992	124,822	121,847	146,351	164,217	144,402	-19,815	-12.1%
INFO	187,780	208,415	241,184	215,162	224,259	221,026	-3,233	-1.4%
FININS	820	0	0	0	0	0	0	NA
RELEST	40,660	33,106	39,505	50,572	46,686	67,186	20,500	43.9%
PROTEC	15,737	19,491	15,167	21,638	23,339	46,415	23,076	98.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	7,300	3,270	3,197	2,571	2,057	2,416	359	17.5%
EDUSRV	0	847	0	0	455	0	-455	-100.0%
MEDSOC	3,774	1,980	2,160	1,680	0	0	0	NA
ARTREC	954	1,679	1,980	1,328	1,364	2,394	1,030	75.5%
ACCMFS	739,250	844,801	848,402	747,802	772,372	907,152	134,780	17.5%
SERV	8,228	8,411	13,453	13,871	12,230	26,641	14,411	117.8%
GOV	235,560	221,006	251,332	236,550	231,559	272,173	40,614	17.5%
TOTAL	3,359,279	3,272,389	3,376,944	3,386,312	3,380,596	3,651,294	270,698	8.0%
Annual Change		-2.6%	3.2%	0.3%	-0.2%	8.0%		

Table 4.7

For complete listing of Lines of Business see page 13.

Seldovia Annual Taxable Sales History	
1991	2,960,303
1992	2,922,385
1993	2,911,600
1994	3,117,185
1995	3,576,948
1996	3,430,309
1997	3,336,023
1998	3,398,293
1999	3,229,249
2000	3,418,123
2001	3,359,279
2002	3,272,389
2003	3,376,944
2004	3,386,312
2005	3,380,596
2006	3,651,294

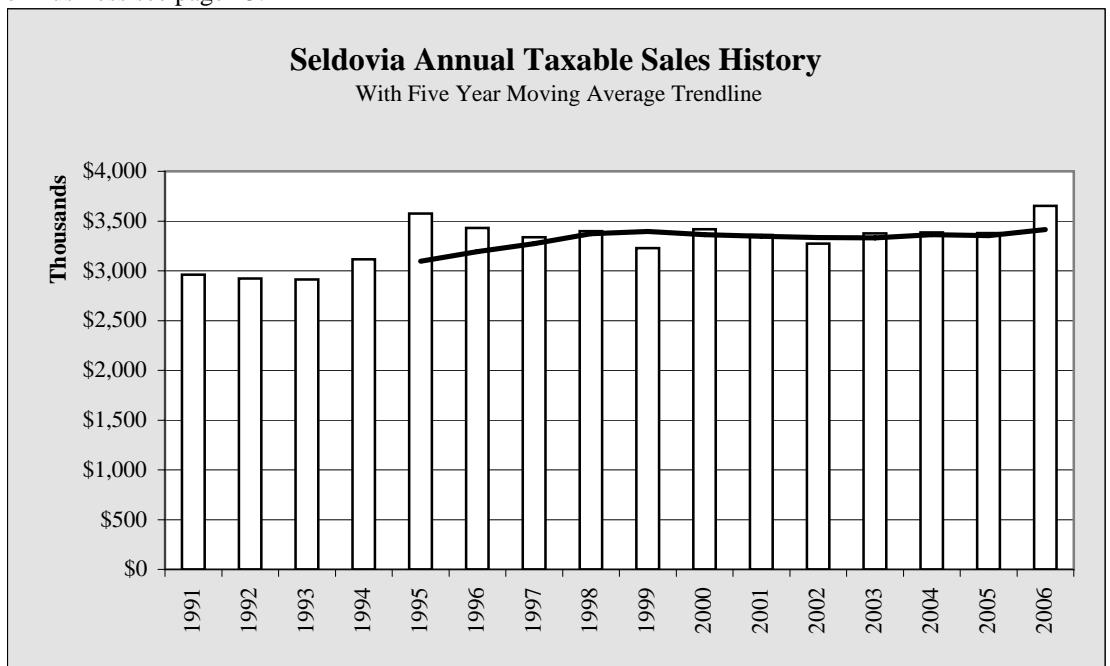


Table 4.8

Chart 4.4

Seldovia Sales

Seldovia GROSS Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	119,187	98,564	95,245	121,920	434,916
Construction	109,756	164,132	599,939	156,308	1,030,135
Manufacturing	9,590	2,027	642	0	12,259
Wholesale	375,650	418,821	408,678	387,068	1,590,217
Retail	144,744	249,160	283,344	169,092	846,340
Transportation, Warehousing	36,307	124,452	169,105	28,298	358,162
Information	76,220	76,379	71,892	81,564	306,055
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	419,507	573,282	260,067	72,801	1,325,657
Professional, Scientific, Technical	7,933	13,650	18,226	113,993	153,802
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	173	5,206	3,576	1,528	10,483
Educational Services	0	0	0	0	0
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	11,494	12,055	354	10,955	34,858
Accommodation, Food Services	87,746	323,349	492,917	107,381	1,011,393
Other Services	877	2,950	19,308	6,280	29,415
Public Administration	117,936	105,810	91,181	87,497	402,424
TOTAL	1,517,120	2,169,837	2,514,474	1,344,685	7,546,116

Table 4.9

Seldovia GROSS Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	90,417	94,395	93,978	92,681	371,471
Construction	434,659	448,535	468,702	130,496	1,482,392
Manufacturing	6,199	519	16,674	902	24,294
Wholesale	303,787	395,869	421,628	365,097	1,486,381
Retail	156,879	247,256	287,687	172,271	864,093
Transportation, Warehousing	354	88,970	181,337	19,117	289,778
Information	69,376	80,430	73,829	90,406	314,041
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	13,621	421,243	237,332	134,165	806,361
Professional, Scientific, Technical	3,704	4,509	19,675	13,056	40,944
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	6,745	8,278	215	460	15,698
Educational Services	0	455	0	0	455
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	16,789	17,311	17,244	137	51,481
Accommodation, Food Services	89,088	231,506	373,664	101,164	795,422
Other Services	2,971	478	4,660	8,001	16,110
Public Administration	67,146	80,780	78,326	84,519	310,771
TOTAL	1,261,735	2,120,534	2,274,951	1,212,472	6,869,692

Table 4.10

Seldovia Sales

Seldovia TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	66,166	54,926	60,727	70,390	252,209
Construction	6,985	7,858	12,958	7,076	34,877
Manufacturing	2,813	27	390	0	3,230
Wholesale	188,181	263,478	284,002	186,571	922,232
Retail	124,028	216,749	258,004	150,160	748,941
Transportation, Warehousing	296	48,331	89,673	6,102	144,402
Information	54,962	49,638	56,507	59,919	221,026
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	12,331	9,352	9,015	36,488	67,186
Professional, Scientific, Technical	5,173	11,633	11,142	18,467	46,415
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	173	616	1,611	16	2,416
Educational Services	0	0	0	0	0
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	43	1,563	354	434	2,394
Accommodation, Food Services	87,176	245,895	469,060	105,021	907,152
Other Services	877	1,016	19,060	5,688	26,641
Public Administration	87,490	62,443	69,165	53,075	272,173
TOTAL	636,694	973,525	1,341,668	699,407	3,651,294

Table 4.11

Seldovia TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	0	0	0	0	0
Mining	0	0	0	0	0
Utilities	50,931	53,250	59,200	54,603	217,984
Construction	4,655	7,615	8,366	9,132	29,768
Manufacturing	5,699	107	2,880	102	8,788
Wholesale	174,069	235,860	272,186	198,130	880,245
Retail	136,588	218,035	260,491	150,159	765,273
Transportation, Warehousing	354	54,047	106,186	3,630	164,217
Information	50,030	55,029	52,865	66,335	224,259
Finance, Insurance	0	0	0	0	0
Real Estate, Rentals, Leasing	8,816	8,763	16,671	12,436	46,686
Professional, Scientific, Technical	3,704	3,609	7,367	8,659	23,339
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	245	1,137	215	460	2,057
Educational Services	0	455	0	0	455
Health and Social Services	0	0	0	0	0
Arts, Entertainment, Recreation	163	522	542	137	1,364
Accommodation, Food Services	87,348	225,803	361,270	97,951	772,372
Other Services	2,000	478	2,304	7,448	12,230
Public Administration	48,415	67,431	64,749	50,964	231,559
TOTAL	573,017	932,141	1,215,292	660,146	3,380,596

Table 4.12

Seldovia Construction Permits

Seldovia 1st Quarter Permit Values by Type - 2001-2007 - in \$

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	0	0	0	20,000	0	30,000	0	-100.0%
Residential Alter/Add	0	10,000	31,000	0	15,000	0	15,000	NA
Commercial New	0	0	0	0	0	0	0	NA
Commercial Alter/Add	10,000	0	0	0	0	0	0	NA
TOTAL	10,000	10,000	31,000	20,000	15,000	30,000	15,000	-50.0%
Annual Change		0.0%	210.0%	-35.5%	-25.0%	100.0%	-50.0%	

Table 4.13

Seldovia 1st Quarter Permit Values by Type - 1986-2007

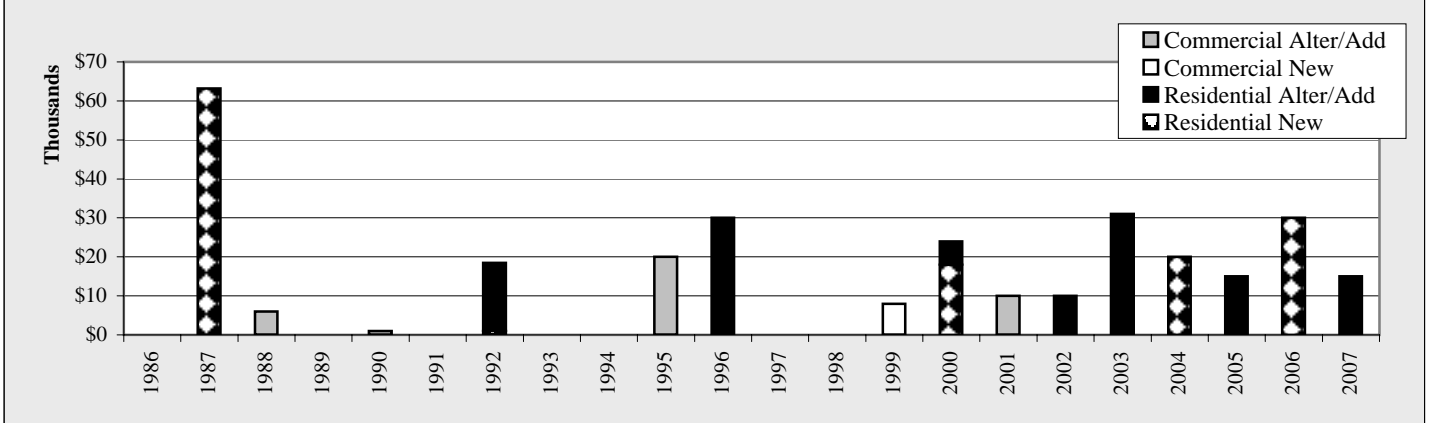


Chart 4.5

Seldovia 1st Quarter Permit Volume by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	0	0	0	1	0	1	0	-100.0%
Residential Alter/Add	0	1	3	0	1	0	1	NA
Commercial New	0	0	0	0	0	0	0	NA
Commercial Alter/Add	1	0	0	0	0	0	0	NA
TOTAL	1	1	3	1	1	1	1	0.0%
Annual Change		0.0%	200.0%	-66.7%	0.0%	0.0%	0.0%	

Table 4.14

Seldovia 1st Quarter Permit Volume by Type - 1986-2007

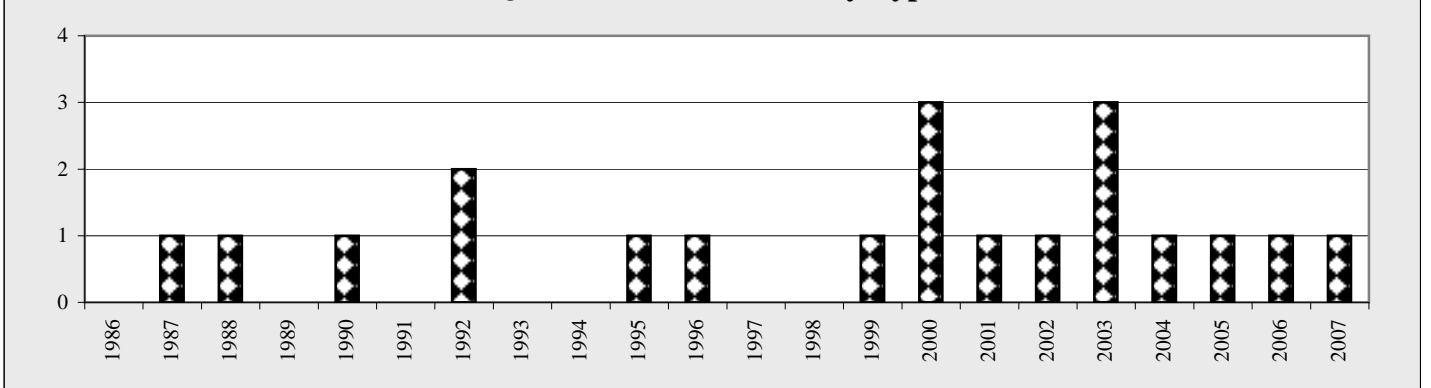


Chart 4.6

Seldovia Construction Permits

Seldovia Annual Permit Values by Type - 2000-2006 - in \$

	2000	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	45,000	35,000	308,000	176,000	170,000	300,000	85,000	-71.7%
Residential Alter/Add	60,700	10,525	48,500	34,000	6,200	49,000	32,000	-34.7%
Commercial New	0	0	0	1,692,500	0	8,000	0	-100.0%
Commercial Alter/Add	3,500	20,000	0	0	0	155,000	18,000	-88.4%
TOTAL	109,200	65,525	356,500	1,902,500	176,200	512,000	135,000	-73.6%
Annual Change		-40.0%	444.1%	433.7%	-90.7%	190.6%	-73.6%	

Table 4.15

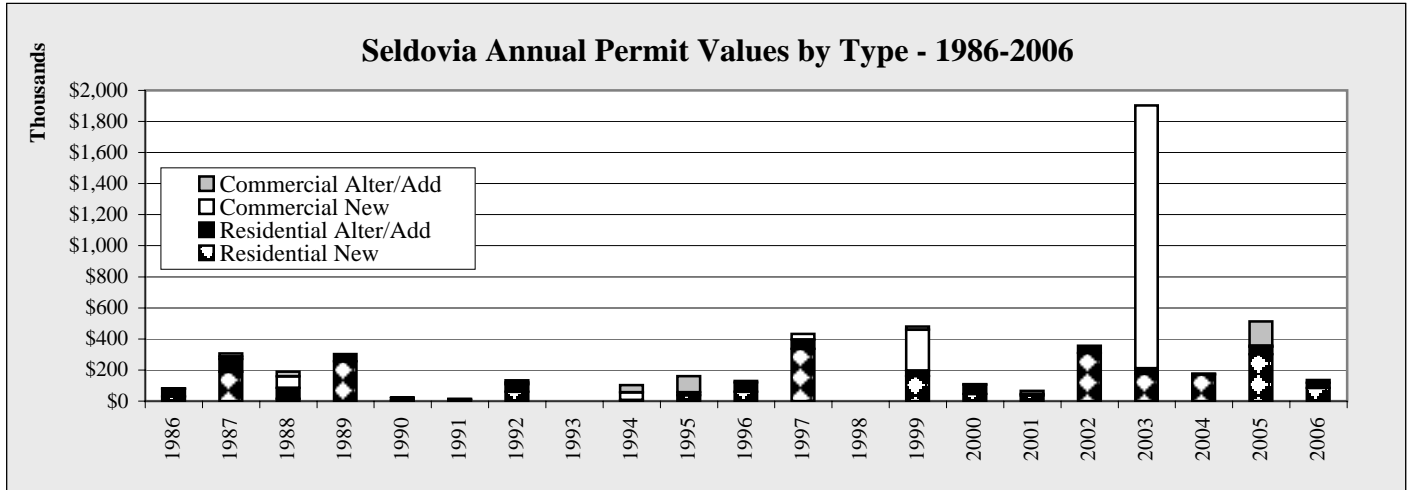


Chart 4.7

Seldovia Annual Permit Volume by Type - 2000-2006

	2000	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	6	2	2	3	2	2	3	50.0%
Residential Alter/Add	6	5	6	4	2	3	3	0.0%
Commercial New	0	0	0	4	0	1	0	-100.0%
Commercial Alter/Add	1	2	0	1	0	4	2	-50.0%
TOTAL	13	9	8	12	4	10	8	-20.0%
Annual Change		-30.8%	-11.1%	50.0%	-66.7%	150.0%	-20.0%	

Table 4.16

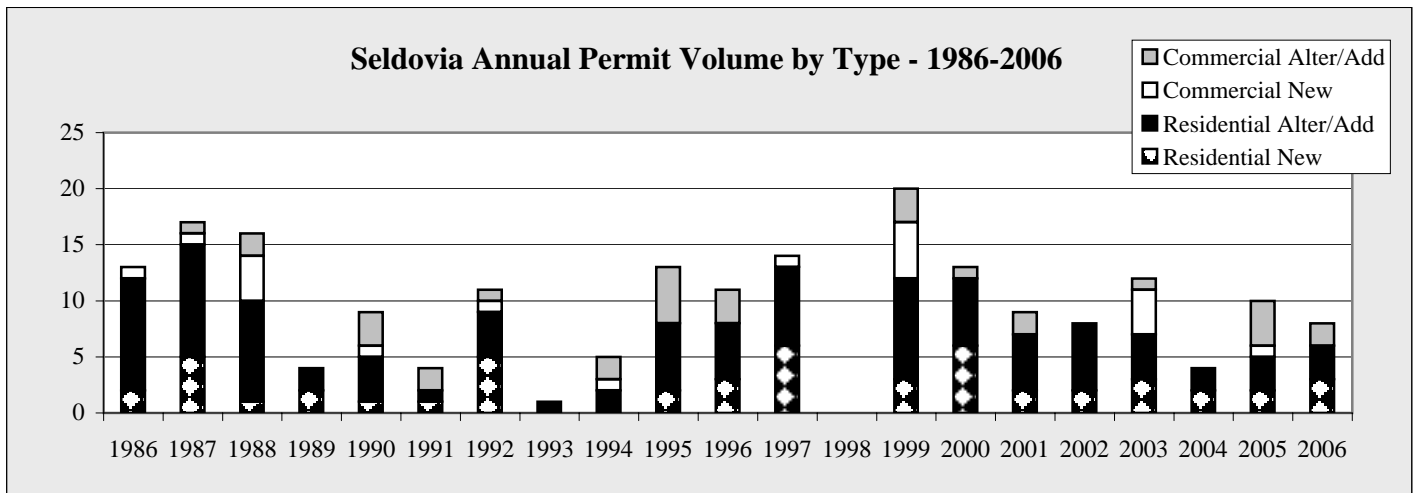


Chart 4.8

Seldovia Construction Permits

Seldovia Annual Permit Values by Quarter by Type - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2000					
Residential - New	18,000	8,000	19,000	0	45,000
Residential - Add/Alter	6,000	14,300	35,400	5,000	60,700
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	3,500	0	3,500
TOTAL	24,000	22,300	57,900	5,000	109,200
2001					
Residential - New	0	25,000	10,000	0	35,000
Residential - Add/Alter	0	0	5,525	5,000	10,525
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	10,000	0	0	10,000	20,000
TOTAL	10,000	25,000	15,525	15,000	65,525
2002					
Residential - New	0	0	308,000	0	308,000
Residential - Add/Alter	10,000	8,000	10,500	20,000	48,500
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	10,000	8,000	318,500	20,000	356,500
2003					
Residential - New	0	0	150,000	26,000	176,000
Residential - Add/Alter	31,000	0	0	3,000	34,000
Commercial - New	0	0	1,685,000	7,500	1,692,500
Commercial - Add/Alter	0	0	0	0	0
TOTAL	31,000	0	1,835,000	36,500	1,902,500
2004					
Residential - New	20,000	150,000	0	0	170,000
Residential - Add/Alter	0	6,200	0	0	6,200
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	20,000	156,200	0	0	176,200
2005					
Residential - New	0	300,000	0	0	300,000
Residential - Add/Alter	15,000	4,000	30,000	0	49,000
Commercial - New	0	8,000	0	0	8,000
Commercial - Add/Alter	0	154,000	500	500	155,000
TOTAL	15,000	466,000	30,500	500	512,000
2006					
Residential - New	30,000	55,000	0	0	85,000
Residential - Add/Alter	0	32,000	0	0	32,000
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	18,000	18,000
TOTAL	30,000	87,000	0	18,000	135,000
2007					
				Year to Date	
Residential - New	0				0
Residential - Add/Alter	15,000				15,000
Commercial - New	0				0
Commercial - Add/Alter	0				0
TOTAL	15,000	0	0	0	15,000

Table 4.17

Seldovia Construction Permits

Seldovia Annual Permit Volume by Quarter by Type - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2000					
Residential - New	2	2	2	0	6
Residential - Add/Alter	1	1	3	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	3	6	1	13
2001					
Residential - New	0	1	1	0	2
Residential - Add/Alter	0	0	4	1	5
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	1	0	0	1	2
TOTAL	1	1	5	2	9
2002					
Residential - New	0	0	2	0	2
Residential - Add/Alter	1	2	2	1	6
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	2	4	1	8
2003					
Residential - New	0	0	1	2	3
Residential - Add/Alter	3	0	0	1	4
Commercial - New	0	0	3	1	4
Commercial - Add/Alter	0	0	1	0	1
TOTAL	3	0	5	4	12
2004					
Residential - New	1	1	0	0	2
Residential - Add/Alter	0	2	0	0	2
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	0	0	0	0
TOTAL	1	3	0	0	4
2005					
Residential - New	0	2	0	0	2
Residential - Add/Alter	1	1	1	0	3
Commercial - New	0	1	0	0	1
Commercial - Add/Alter	0	2	1	1	4
TOTAL	1	6	2	1	10
2006					
Residential - New	1	2	0	0	3
Residential - Add/Alter	0	3	0	0	3
Commercial - New	0	0	0	0	0
Commercial - Add/Alter	0	1	0	1	2
TOTAL	1	6	0	1	8
2007					
	Year to Date				
Residential - New	0				0
Residential - Add/Alter	1				1
Commercial - New	0				0
Commercial - Add/Alter	0				0
TOTAL	1	0	0	0	1

Table 4.18

Seward Sales

Seward 1st Quarter GROSS Sales by Industry - 2002-2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Percentage Change	Annual Percentage Change
AFFH	48,057	57,676	52,201	37,127	37,988	37,982	-6	0.0%
MINING	48,952	67,921	24,996	32,647	28	45,858	45,830	163678.6%
UTIL	721,727	565,116	664,397	763,559	751,746	1,160,523	408,777	54.4%
CONST	2,929,084	2,925,834	3,159,336	7,763,325	1,781,517	3,836,317	2,054,800	115.3%
MANU	2,159,571	1,561,291	1,226,220	1,494,881	1,131,882	1,673,250	541,368	47.8%
WHOLSL	2,180,430	1,979,605	2,915,520	2,713,342	3,994,826	4,279,210	284,384	7.1%
RETAIL	5,603,548	5,565,241	5,608,591	6,018,921	6,534,240	7,377,260	843,020	12.9%
TRNSWR	733,385	699,649	968,500	1,244,815	533,155	305,101	-228,054	-42.8%
INFO	798,144	886,097	895,936	837,148	845,840	872,233	26,393	3.1%
FININS	5,343	268	341	1,184	2,866	2,188	-678	-23.7%
RELEST	1,978,422	1,939,305	1,567,509	1,285,380	1,744,363	1,282,217	-462,146	-26.5%
PROTEC	257,134	489,447	184,230	258,081	563,701	224,351	-339,350	-60.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	2,249,226	804,860	579,814	173,400	203,082	426,120	223,038	109.8%
EDUSRV	4,840	4,986	13,055	30,741	48,750	12,119	-36,631	-75.1%
MEDSOC	174,217	268,651	111,848	323,191	360,405	350,178	-10,227	-2.8%
ARTREC	86,258	28,077	3,708	3,524	1,004	1,603	599	59.7%
ACCMFS	1,461,604	1,499,606	1,664,610	1,662,151	1,343,141	1,500,406	157,265	11.7%
SERV	361,288	431,389	394,994	581,870	519,193	721,667	202,474	39.0%
GOV	1,152,783	1,160,165	1,139,483	1,243,546	1,297,827	1,403,466	105,639	8.1%
TOTAL	22,954,013	20,935,184	21,175,289	26,468,833	21,695,554	25,512,049	3,816,495	17.6%
Annual Change		-8.8%	1.1%	25.0%	-18.0%	17.6%		

Table 5.1

For complete listing of Lines of Business see page 13.

Seward First Quarter Gross Sales History	
1991	16,079,202
1992	15,682,430
1993	14,382,571
1994	16,634,219
1995	17,305,724
1996	22,782,553
1997	23,787,658
1998	22,948,971
1999	23,356,887
2000	19,087,797
2001	20,537,710
2002	22,954,013
2003	20,935,184
2004	21,175,289
2005	26,468,833
2006	21,695,554
2007	25,512,049



Table 5.2

Chart 5.1

Seward Sales

Seward 1st Quarter TAXABLE Sales by Industry - 2002 -2007 - in \$								
Line of Business	2002	2003	2004	2005	2006	2007	Annual Percentage Change	Annual Percentage Change
AFFH	11,558	6,951	11,088	7,711	12,365	10,462	-1,903	-15.4%
MINING	0	0	0	0	28	0	-28	-100.0%
UTIL	476	2,204	0	913	1,775	2,828	1,053	59.3%
CONST	117,905	122,742	155,677	148,395	138,509	128,867	-9,642	-7.0%
MANU	124,175	89,342	104,281	103,151	79,798	79,293	-505	-0.6%
WHOLSL	545,834	614,879	676,637	815,687	854,211	954,371	100,160	11.7%
RETAIL	4,137,244	4,227,019	4,403,925	4,814,504	5,117,560	5,460,026	342,466	6.7%
TRNSWR	182,247	211,659	137,369	172,052	139,897	54,635	-85,262	-60.9%
INFO	570,032	653,991	615,347	551,110	583,990	645,373	61,383	10.5%
FININS	5,343	268	341	961	2,643	1,297	-1,346	-50.9%
RELEST	419,173	404,972	371,725	368,097	340,889	372,091	31,202	9.2%
PROTEC	85,697	91,678	81,387	93,858	80,298	90,101	9,803	12.2%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	43,292	44,779	64,953	31,532	22,745	21,924	-821	-3.6%
EDUSRV	1,880	693	9,245	21,289	25,275	10,514	-14,761	-58.4%
MEDSOC	49,311	39,953	2,595	2,177	3,718	2,021	-1,697	-45.6%
ARTREC	66,785	11,823	1,625	3,444	664	1,603	939	141.4%
ACCMFS	1,355,340	1,411,507	1,512,836	1,485,415	1,214,386	1,311,363	96,977	8.0%
SERV	181,969	195,219	206,250	227,143	248,432	259,730	11,298	4.5%
GOV	1,152,783	1,154,825	1,139,483	1,243,546	1,297,827	1,403,466	105,639	8.1%
TOTAL	9,051,044	9,284,504	9,494,764	10,090,985	10,165,010	10,809,965	644,955	6.3%
Annual Change		2.6%	2.3%	6.3%	0.7%	6.3%		

Table 5.3

For complete listing of Lines of Business see page 13.

Seward First Quarter Taxable Sales History	
1991	7,046,958
1992	7,469,903
1993	7,026,014
1994	7,525,434
1995	7,674,012
1996	8,027,358
1997	8,770,990
1998	8,541,911
1999	9,218,678
2000	9,374,360
2001	9,073,993
2002	9,051,044
2003	9,284,504
2004	9,494,764
2005	10,090,985
2006	10,165,010
2007	10,809,965

Table 5.4

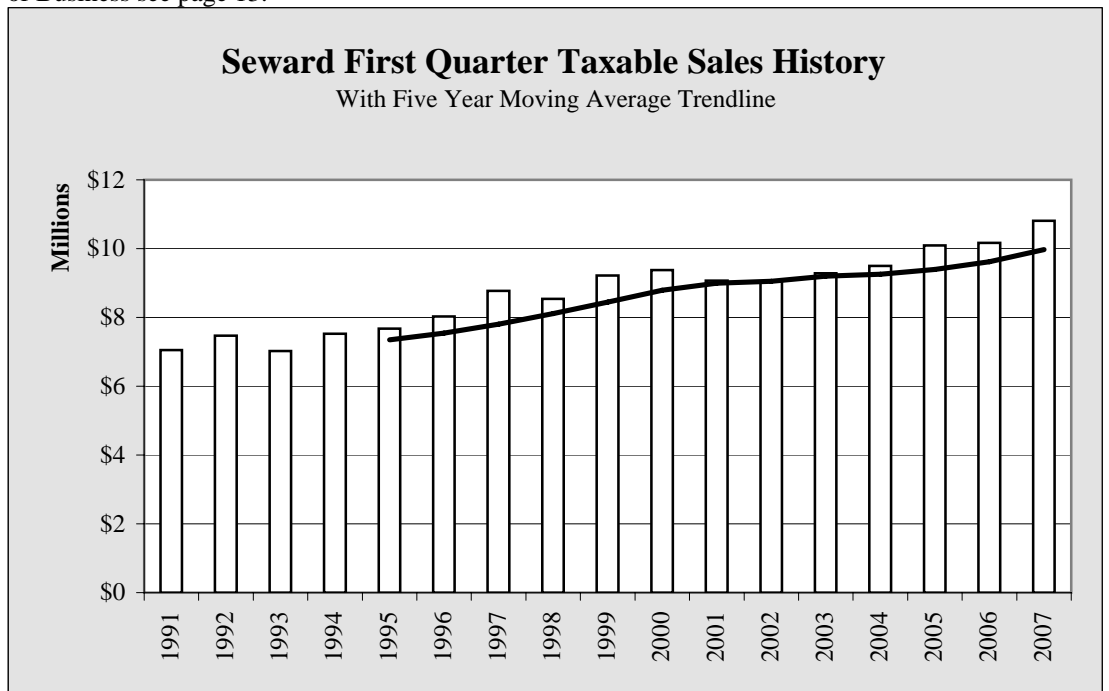


Chart 5.2

Seward Sales

Seward Annual GROSS Sales by Industry - 2001-2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	251,773	424,844	281,462	265,587	229,173	632,727	403,554	176.1%
MINING	330,859	377,441	189,755	228,403	227,768	48,838	-178,930	-78.6%
UTIL	2,818,918	2,715,383	2,572,129	2,072,046	3,313,549	4,001,907	688,358	20.8%
CONST	17,789,766	9,912,563	26,480,094	29,901,929	39,308,940	38,326,342	-982,598	-2.5%
MANU	12,923,034	12,415,772	13,428,447	10,469,080	13,038,483	10,410,509	-2,627,974	-20.2%
WHOLSL	12,152,618	13,293,957	13,481,110	18,671,998	20,448,645	27,657,623	7,208,978	35.3%
RETAIL	33,581,140	34,598,474	34,477,471	36,812,924	42,226,020	44,324,604	2,098,584	5.0%
TRNSWR	21,601,965	22,689,005	20,573,537	22,914,268	24,211,631	21,632,880	-2,578,751	-10.7%
INFO	4,229,226	3,532,893	3,689,979	3,905,687	3,711,934	4,159,799	447,865	12.1%
FININS	27,936	12,011	5,074	4,454	14,320	102,159	87,839	613.4%
RELEST	11,441,579	9,523,579	10,726,937	8,391,137	8,812,070	9,274,861	462,791	5.3%
PROTEC	4,540,858	1,556,610	1,701,047	1,595,113	1,848,356	2,816,183	967,827	52.4%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,560,513	4,944,093	2,912,004	2,300,916	1,229,896	1,245,970	16,074	1.3%
EDUSRV	33,684	17,302	28,087	63,664	100,948	106,523	5,575	5.5%
MEDSOC	885,538	1,114,658	1,398,174	1,938,797	2,042,138	1,917,701	-124,437	-6.1%
ARTREC	379,777	287,065	96,443	50,987	40,158	2,849,428	2,809,270	6995.5%
ACCMFS	16,112,602	17,225,528	17,124,543	18,184,717	19,358,948	19,567,294	208,346	1.1%
SERV	2,460,009	2,514,833	2,518,641	2,894,102	3,286,900	3,086,403	-200,497	-6.1%
GOV	5,246,306	5,213,615	5,277,002	5,530,886	5,898,177	6,159,339	261,162	4.4%
TOTAL	148,368,101	142,369,626	156,961,936	166,196,695	189,348,054	198,321,090	8,973,036	4.7%
Annual Change		-4.0%	10.2%	5.9%	13.9%	4.7%		

Table 5.5

For complete listing of Lines of Business see page 13.

Seward Annual Gross Sales History	
1991	90,571,177
1992	87,987,282
1993	92,555,922
1994	99,875,014
1995	127,468,033
1996	133,848,642
1997	145,547,675
1998	132,506,248
1999	130,155,521
2000	142,158,571
2001	148,368,101
2002	142,369,626
2003	156,961,936
2004	166,196,695
2005	189,348,054
2006	198,321,090

Table 5.6

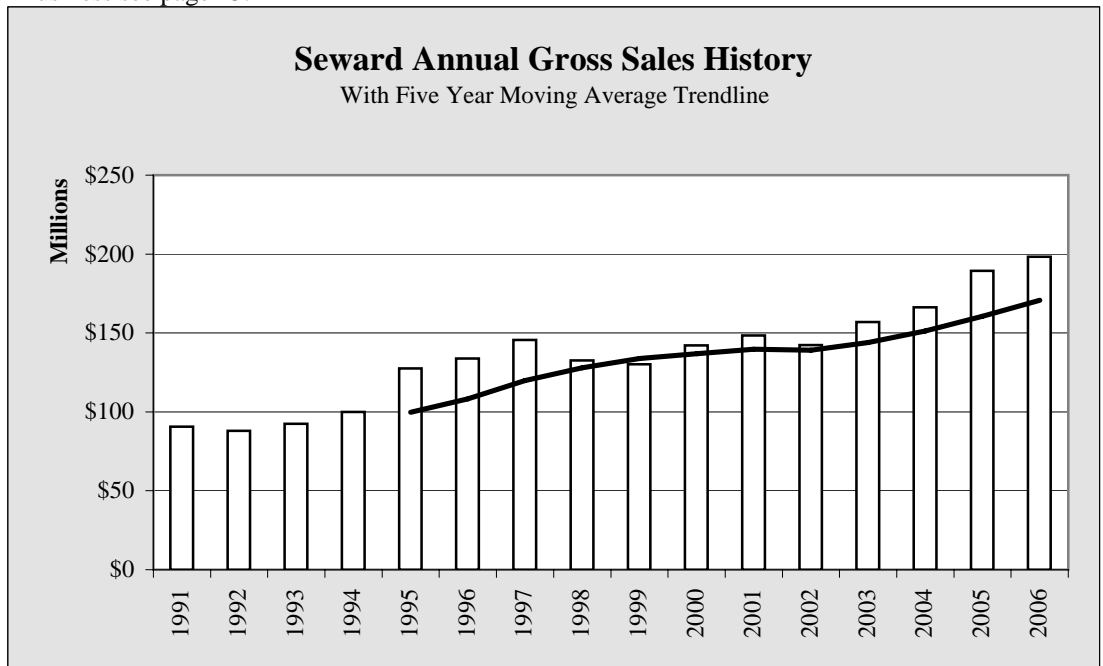


Chart 5.3

Seward Sales

Seward Annual TAXABLE Sales by Industry - 2001 -2006 - in \$								
Line of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	36,186	39,760	44,468	38,750	36,855	54,861	18,006	48.9%
MINING	0	0	3,455	0	0	124	124	NA
UTIL	89	4,831	5,583	1,261	3,979	8,183	4,204	105.7%
CONST	504,994	541,249	647,537	667,509	665,120	669,187	4,067	0.6%
MANU	1,155,240	949,966	954,975	1,029,895	938,171	958,692	20,521	2.2%
WHOLSL	3,719,743	3,768,430	4,134,748	4,680,451	5,457,638	5,250,404	-207,234	-3.8%
RETAIL	27,001,752	27,580,806	28,161,941	29,812,800	34,556,704	36,474,612	1,917,908	5.6%
TRNSWR	12,942,466	13,188,398	13,270,848	13,822,059	15,319,131	12,732,762	-2,586,369	-16.9%
INFO	2,667,419	2,488,984	2,649,252	2,678,902	2,523,129	2,676,103	152,974	6.1%
FININS	27,936	12,011	2,277	3,557	13,218	15,788	2,570	19.4%
RELEST	2,679,114	2,627,235	2,432,971	2,042,516	2,070,743	1,996,462	-74,281	-3.6%
PROTEC	471,974	401,885	381,268	364,499	385,802	407,179	21,377	5.5%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	221,011	243,556	221,176	386,302	338,103	359,055	20,952	6.2%
EDUSRV	12,557	5,333	14,400	43,015	57,793	54,007	-3,786	-6.6%
MEDSOC	476,765	475,941	319,299	236,401	199,847	218,062	18,215	9.1%
ARTREC	310,928	196,563	19,302	25,946	16,966	2,693,690	2,676,724	15777.0%
ACCMFS	15,637,102	16,532,291	16,467,771	17,172,455	17,987,061	18,586,094	599,033	3.3%
SERV	1,169,609	1,319,868	1,345,800	1,473,757	1,604,926	1,663,337	58,411	3.6%
GOV	5,191,706	5,213,615	5,271,662	5,466,886	5,834,097	6,087,059	252,962	4.3%
TOTAL	74,226,591	75,590,722	76,348,733	79,946,961	88,009,283	90,905,661	2,896,378	3.3%
Annual Change		1.8%	1.0%	4.7%	10.1%	3.3%		

Table 5.7

For complete listing of Lines of Business see page 13.

Seward Annual Taxable Sales History	
1991	42,547,231
1992	45,219,606
1993	48,632,337
1994	53,259,177
1995	55,756,987
1996	57,196,941
1997	62,516,024
1998	67,278,264
1999	71,472,199
2000	73,985,426
2001	74,226,591
2002	75,590,722
2003	76,348,733
2004	79,946,961
2005	88,009,283
2006	90,905,661

Table 5.8

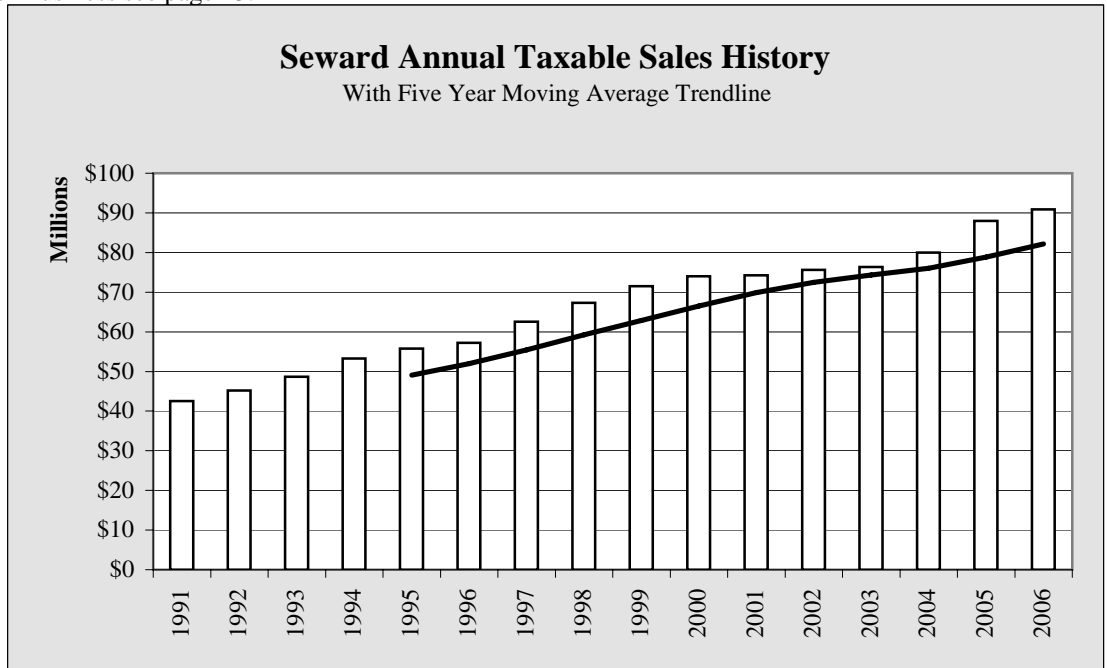


Chart 5.4

Seward Sales

Seward GROSS Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	37,988	37,198	199,754	357,787	632,727
Mining	28	96	0	48,714	48,838
Utilities	751,746	964,113	1,230,113	1,055,935	4,001,907
Construction	1,781,517	7,478,292	9,574,088	19,492,445	38,326,342
Manufacturing	1,131,882	3,279,075	4,079,526	1,920,026	10,410,509
Wholesale	3,994,826	6,886,194	8,673,074	8,103,529	27,657,623
Retail	6,534,240	12,422,602	17,799,109	7,568,653	44,324,604
Transportation, Warehousing	533,155	6,327,756	13,557,638	1,214,331	21,632,880
Information	845,840	887,963	1,359,647	1,066,349	4,159,799
Finance, Insurance	2,866	2,834	3,291	93,168	102,159
Real Estate, Rentals, Leasing	1,744,363	2,174,552	2,235,361	3,120,585	9,274,861
Professional, Scientific, Technical	563,701	477,596	686,373	1,088,513	2,816,183
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	203,082	354,768	480,483	207,637	1,245,970
Educational Services	48,750	28,246	18,417	11,110	106,523
Health and Social Services	360,405	439,935	468,006	649,355	1,917,701
Arts, Entertainment, Recreation	1,004	942,261	1,886,398	19,765	2,849,428
Accommodation, Food Services	1,343,141	5,897,749	10,950,645	1,375,759	19,567,294
Other Services	519,193	1,092,491	887,848	586,871	3,086,403
Public Administration	1,297,827	1,447,992	1,647,369	1,766,151	6,159,339
TOTAL	21,695,554	51,141,713	75,737,140	49,746,683	198,321,090

Table 5.9

Seward GROSS Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	37,127	121,023	27,445	43,578	229,173
Mining	32,647	67,545	127,576	0	227,768
Utilities	763,559	792,413	936,281	821,296	3,313,549
Construction	7,763,325	16,685,949	6,846,122	8,013,544	39,308,940
Manufacturing	1,494,881	3,455,547	5,462,477	2,625,578	13,038,483
Wholesale	2,713,342	5,960,258	7,173,079	4,601,966	20,448,645
Retail	6,018,921	11,976,160	17,263,672	6,967,267	42,226,020
Transportation, Warehousing	1,244,815	6,919,543	14,587,173	1,460,100	24,211,631
Information	837,148	925,225	1,005,218	944,343	3,711,934
Finance, Insurance	1,184	1,184	1,414	10,538	14,320
Real Estate, Rentals, Leasing	1,285,380	2,249,589	2,432,005	2,845,096	8,812,070
Professional, Scientific, Technical	258,081	312,586	371,537	906,152	1,848,356
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	173,400	378,947	476,146	201,403	1,229,896
Educational Services	30,741	13,912	22,544	33,751	100,948
Health and Social Services	323,191	303,454	407,814	1,007,679	2,042,138
Arts, Entertainment, Recreation	3,524	9,802	9,535	17,297	40,158
Accommodation, Food Services	1,662,151	5,867,584	10,382,027	1,447,186	19,358,948
Other Services	581,870	1,034,896	1,043,782	626,352	3,286,900
Public Administration	1,243,546	1,391,654	1,614,203	1,648,774	5,898,177
TOTAL	26,468,833	58,467,271	70,190,050	34,221,900	189,348,054

Table 5.10

Seward Sales

Seward TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	12,365	9,663	20,474	12,359	54,861
Mining	28	96	0	0	124
Utilities	1,775	3,413	250	2,745	8,183
Construction	138,509	195,664	158,368	176,646	669,187
Manufacturing	79,798	320,784	475,694	82,416	958,692
Wholesale	854,211	1,386,431	2,201,861	807,901	5,250,404
Retail	5,117,560	10,499,840	14,868,891	5,988,321	36,474,612
Transportation, Warehousing	139,897	4,162,261	8,318,855	111,749	12,732,762
Information	583,990	639,212	747,615	705,286	2,676,103
Finance, Insurance	2,643	2,436	3,119	7,590	15,788
Real Estate, Rentals, Leasing	340,889	508,607	732,564	414,402	1,996,462
Professional, Scientific, Technical	80,298	137,044	101,016	88,821	407,179
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	22,745	111,423	181,577	43,310	359,055
Educational Services	25,275	7,246	11,897	9,589	54,007
Health and Social Services	3,718	79,155	113,576	21,613	218,062
Arts, Entertainment, Recreation	664	884,173	1,802,924	5,929	2,693,690
Accommodation, Food Services	1,214,386	5,656,455	10,490,909	1,224,344	18,586,094
Other Services	248,432	561,545	499,477	353,883	1,663,337
Public Administration	1,297,827	1,447,992	1,647,369	1,693,871	6,087,059
TOTAL	10,165,010	26,613,440	42,376,436	11,750,775	90,905,661

Table 5.11

Seward TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	7,711	6,943	6,937	15,264	36,855
Mining	0	0	0	0	0
Utilities	913	838	2,228	0	3,979
Construction	148,395	195,772	167,034	153,919	665,120
Manufacturing	103,151	327,422	440,617	66,981	938,171
Wholesale	815,687	1,433,898	2,434,834	773,219	5,457,638
Retail	4,814,504	9,813,123	14,252,751	5,676,326	34,556,704
Transportation, Warehousing	172,052	4,826,957	9,958,712	361,410	15,319,131
Information	551,110	633,176	689,217	649,626	2,523,129
Finance, Insurance	961	1,000	1,191	10,066	13,218
Real Estate, Rentals, Leasing	368,097	592,354	716,234	394,058	2,070,743
Professional, Scientific, Technical	93,858	111,185	97,577	83,182	385,802
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	31,532	101,090	178,481	27,000	338,103
Educational Services	21,289	9,183	17,021	10,300	57,793
Health and Social Services	2,177	70,813	108,649	18,208	199,847
Arts, Entertainment, Recreation	3,444	4,712	5,065	3,745	16,966
Accommodation, Food Services	1,485,415	5,325,612	9,923,076	1,252,958	17,987,061
Other Services	227,143	521,877	509,649	346,257	1,604,926
Public Administration	1,243,546	1,391,654	1,614,203	1,584,694	5,834,097
TOTAL	10,090,985	25,367,609	41,123,476	11,427,213	88,009,283

Table 5.12

Seward Construction Permits

Seward 1st Quarter Permit Values by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	0	120,000	118,000	0	923,000	0	0	NA
Residential Alter/Add	30,200	25,496	57,500	48,000	3,300	1,000	0	-100.0%
Commercial New	0	0	72,000	7,500,000	6,000	0	208,513	NA
Commercial Alter/Add	386,500	335,944	1,657,855	193,600	240,000	621,217	594,725	-4.3%
TOTAL	416,700	481,440	1,905,355	7,741,600	1,172,300	622,217	803,238	29.1%
Annual Change		15.5%	295.8%	306.3%	-84.9%	-46.9%	29.1%	

Table 5.13

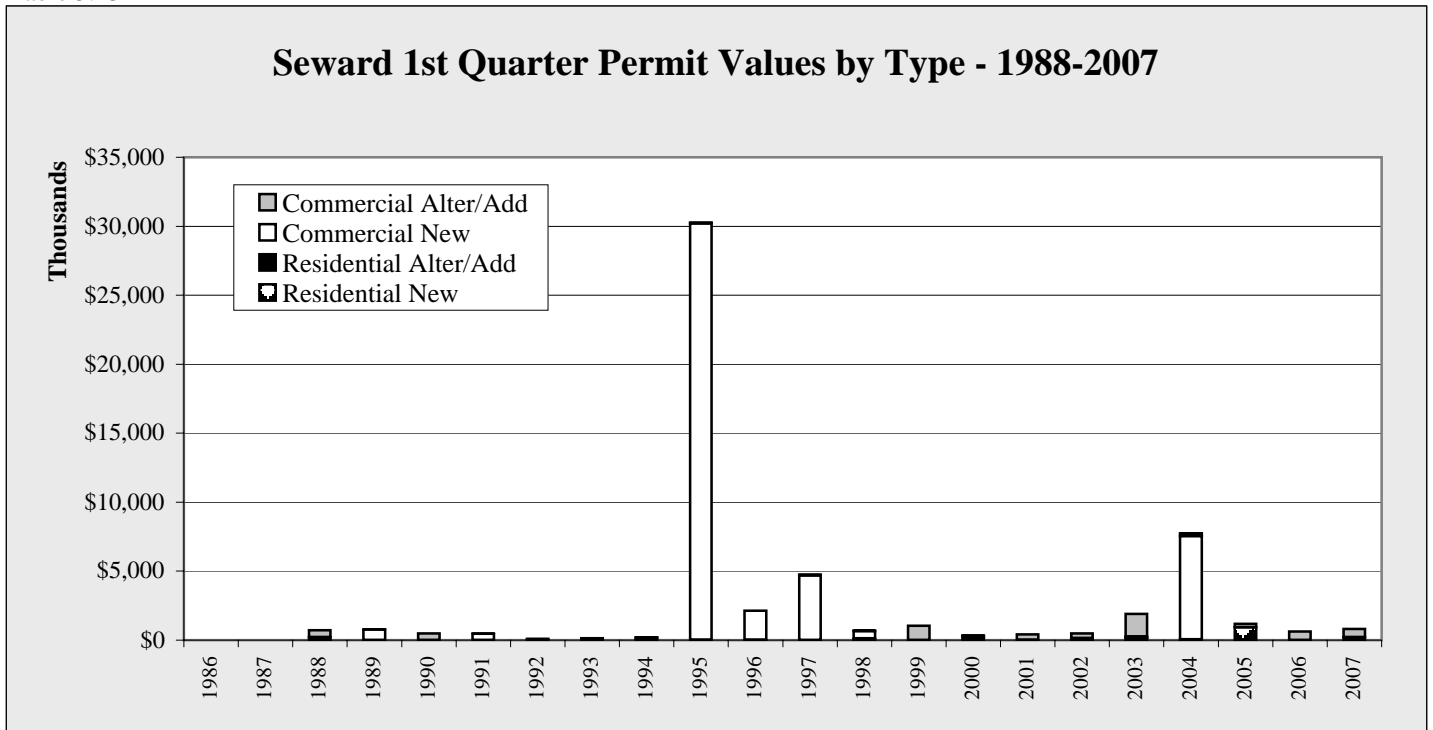


Chart 5.5

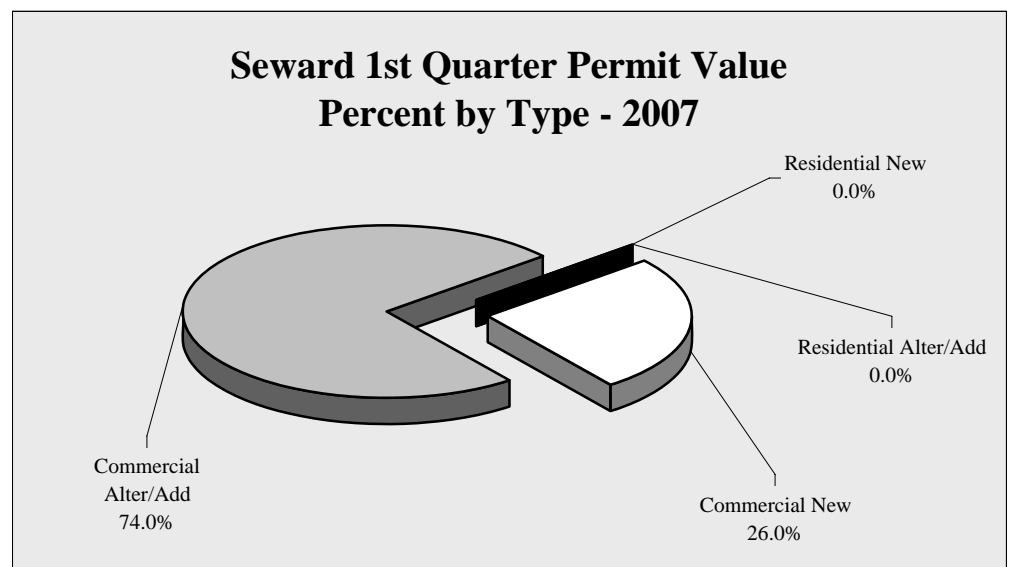


Chart 5.6

Seward Construction Permits

Seward 1st Quarter Permit Volume by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	0	1	1	0	4	0	0	NA
Residential Alter/Add	4	3	2	2	2	1	0	-100.0%
Commercial New	0	0	1	1	2	0	1	NA
Commercial Alter/Add	7	6	7	4	4	6	6	0.0%
TOTAL	11	10	11	7	12	7	7	0.0%
Annual Change		-9.1%	10.0%	-36.4%	71.4%	-41.7%	0.0%	

Table 5.14

Seward 1st Quarter Permit Volume by Type - 1988-2007

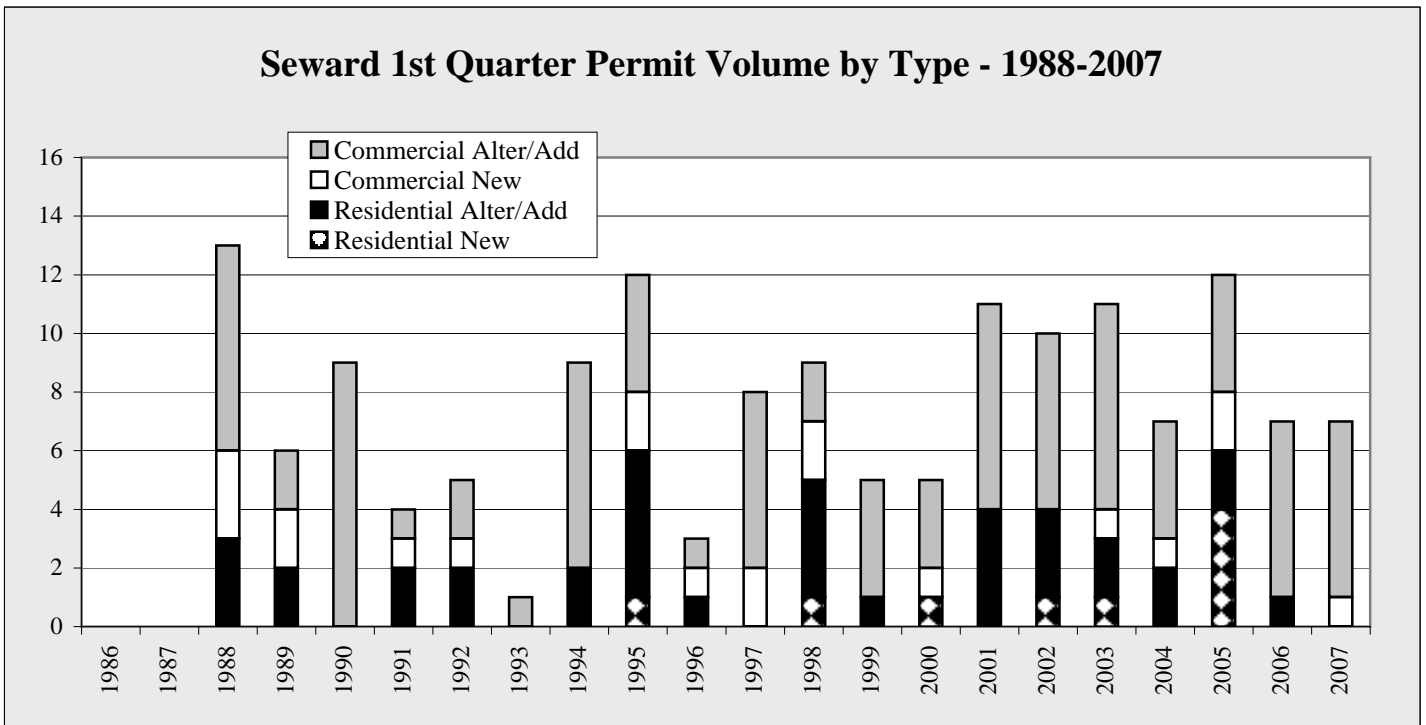


Chart 5.7

Seward 1st Quarter Permit Volume Percent by Type - 2007

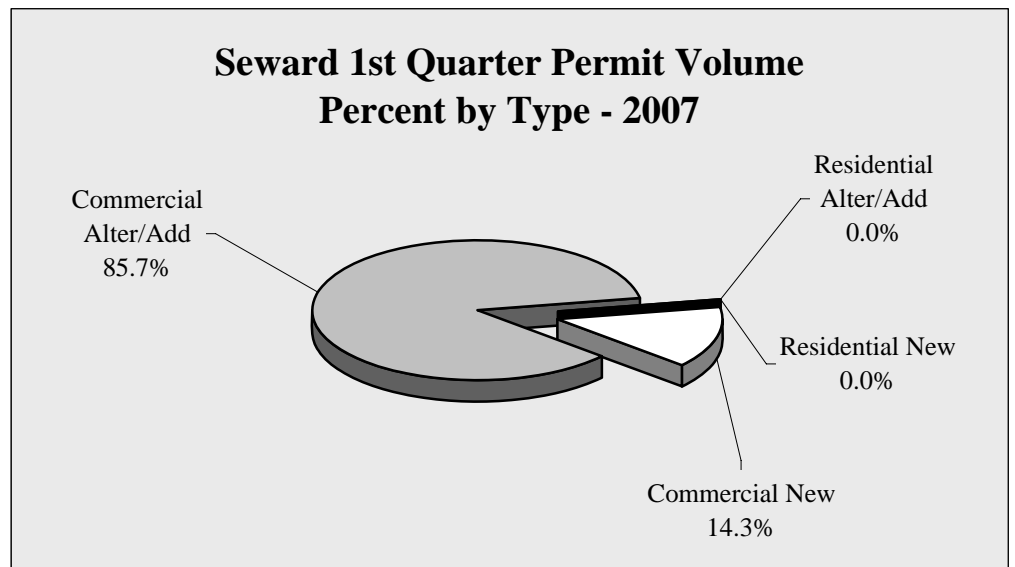


Chart 5.8

Seward Construction Permits

Seward Annual Permit Values by Type - 2000-2006 - in \$								
	2000	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	1,023,000	450,000	725,000	1,077,500	2,130,000	1,767,500	1,118,000	-36.7%
Residential Alter/Add	446,000	344,214	242,008	294,500	500,400	134,738	86,392	-35.9%
Commercial New	825,000	486,028	6,144,730	4,290,000	13,018,800	425,720	22,396,300	5160.8%
Commercial Alter/Add	1,157,565	1,436,739	798,965	2,320,765	2,061,950	535,185	1,936,557	261.8%
TOTAL	3,451,565	2,716,981	7,910,703	7,982,765	17,711,150	2,863,143	25,537,249	791.9%
Annual Change		-21.3%	191.2%	0.9%	121.9%	-83.8%	791.9%	

Table 5.15

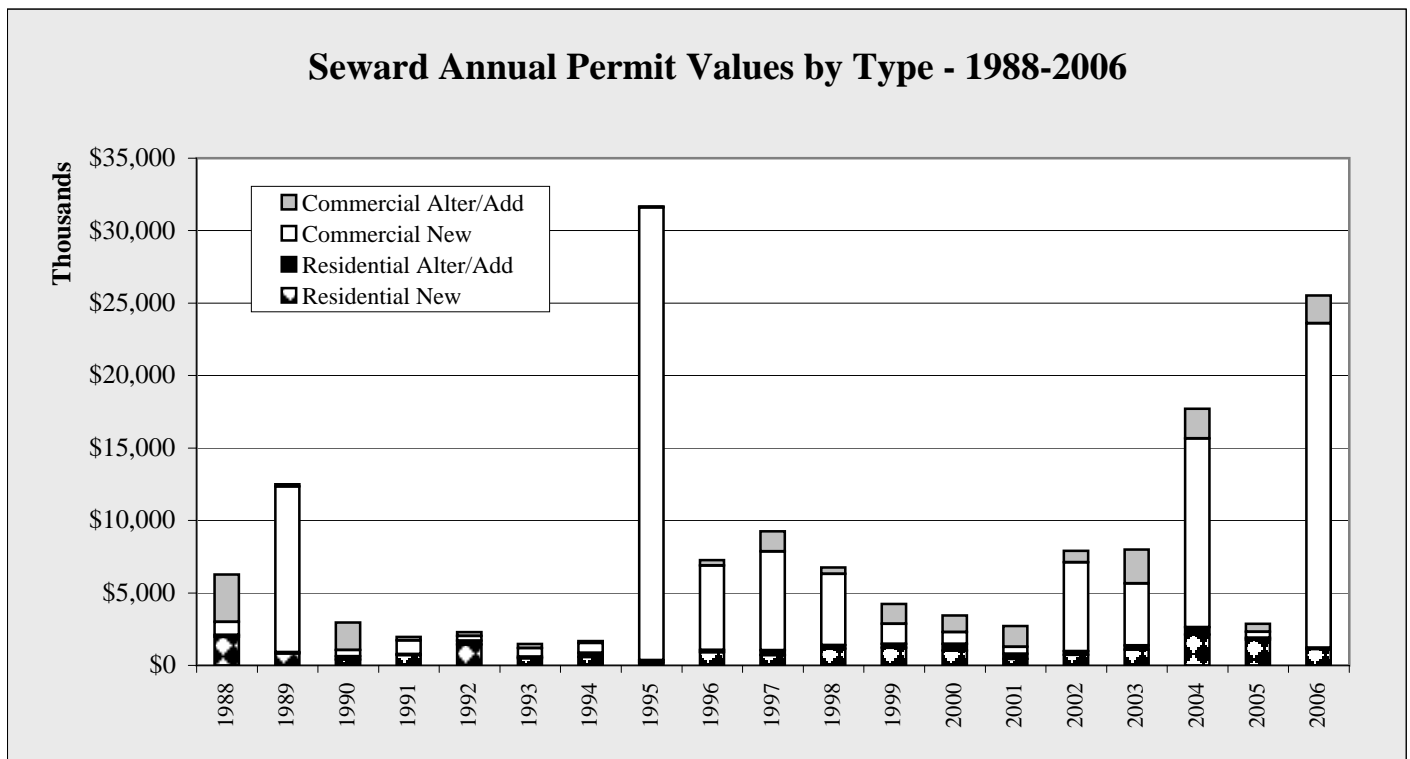


Chart 5.9

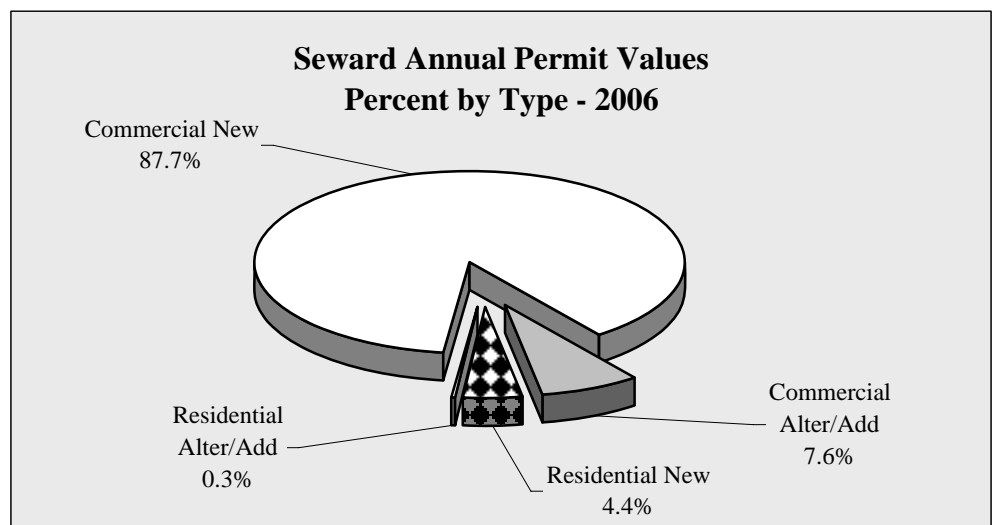


Chart 5.10

Seward Construction Permits

Seward Annual Permit Volume by Type - 2000-2006								
	2000	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	5	3	4	8	12	11	8	-27.3%
Residential Alter/Add	19	18	25	11	15	19	13	-31.6%
Commercial New	8	6	8	7	4	10	17	70.0%
Commercial Alter/Add	19	21	27	24	23	14	17	21.4%
TOTAL	51	48	64	50	54	54	55	1.9%
Annual Change		-5.9%	33.3%	-21.9%	8.0%	0.0%	1.9%	

Table 5.16

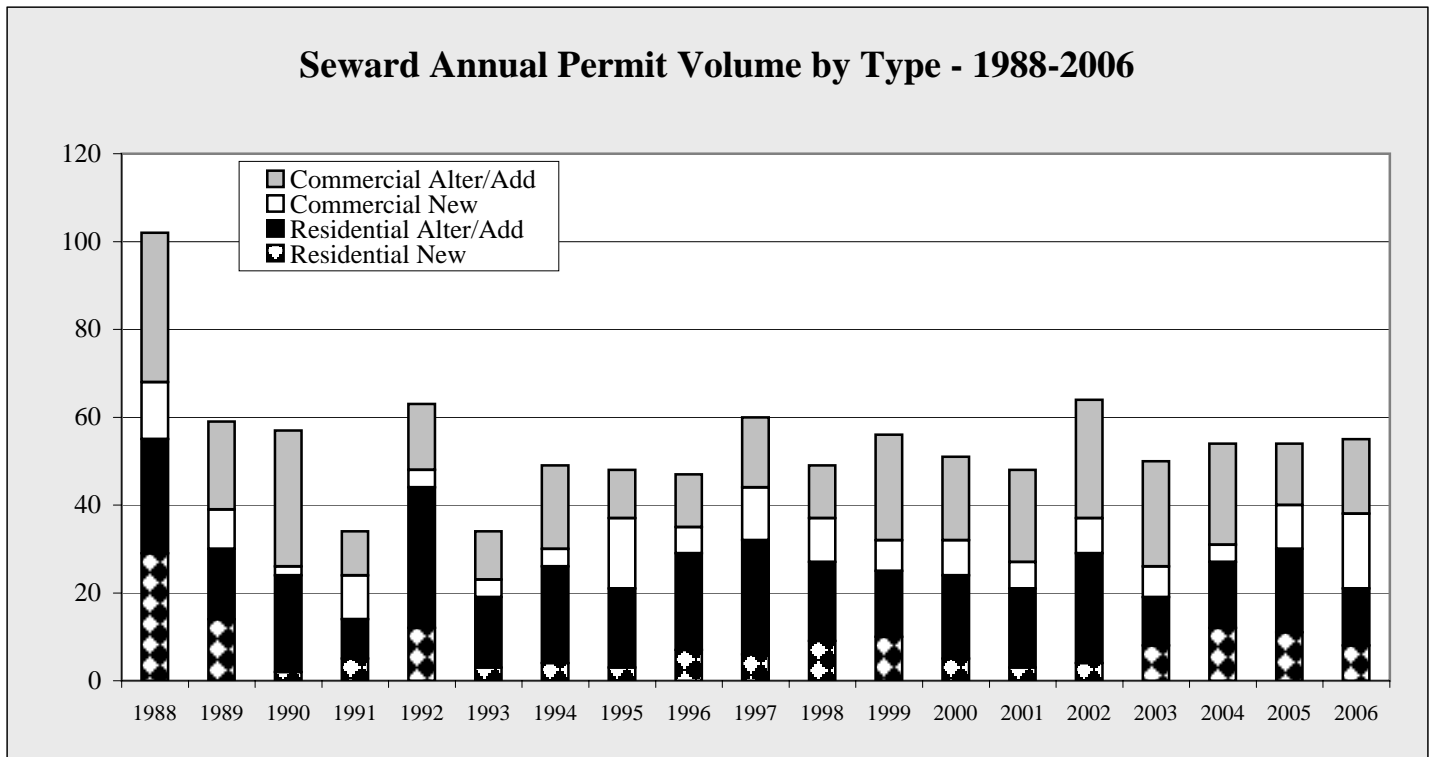


Chart 5.11

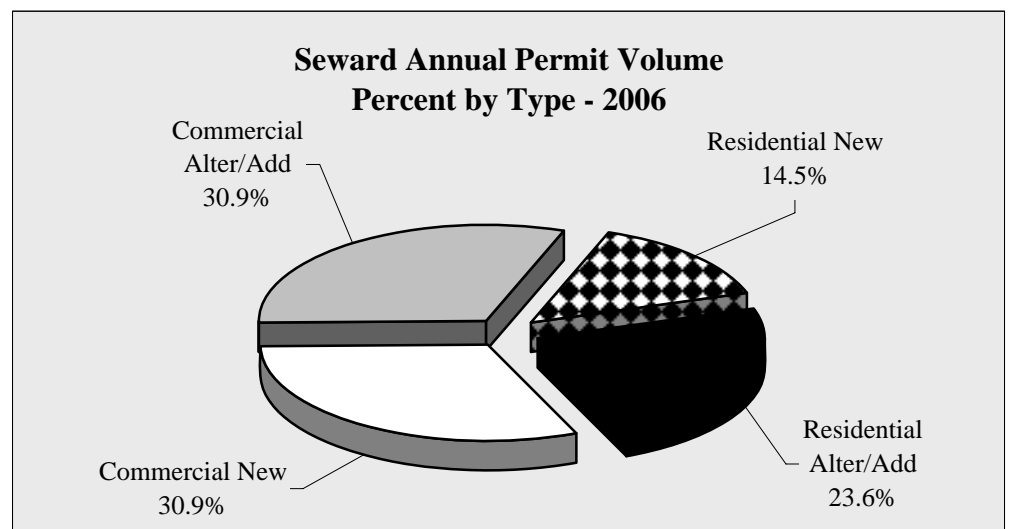


Chart 5.12

Seward Construction Permits

Seward Annual Permit Values by Quarter by Type - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2000					
Residential - New	230,000	530,000	263,000	0	1,023,000
Residential - Add/Alter	0	67,600	39,000	339,400	446,000
Commercial - New	85,000	210,000	330,000	200,000	825,000
Commercial - Add/Alter	40,300	957,800	79,465	80,000	1,157,565
TOTAL	355,300	1,765,400	711,465	619,400	3,451,565
2001					
Residential - New	0	0	150,000	300,000	450,000
Residential - Add/Alter	30,200	73,000	136,014	105,000	344,214
Commercial - New	0	155,000	331,028	0	486,028
Commercial - Add/Alter	386,500	438,239	25,000	587,000	1,436,739
TOTAL	416,700	666,239	642,042	992,000	2,716,981
2002					
Residential - New	120,000	400,000	205,000	0	725,000
Residential - Add/Alter	25,496	169,157	27,555	19,800	242,008
Commercial - New	0	3,294,730	750,000	2,100,000	6,144,730
Commercial - Add/Alter	335,944	25,000	325,021	113,000	798,965
TOTAL	481,440	3,888,887	1,307,576	2,232,800	7,910,703
2003					
Residential - New	118,000	215,000	744,500	0	1,077,500
Residential - Add/Alter	57,500	100,000	87,000	50,000	294,500
Commercial - New	72,000	3,313,000	900,000	5,000	4,290,000
Commercial - Add/Alter	1,657,855	44,010	101,400	517,500	2,320,765
TOTAL	1,905,355	3,672,010	1,832,900	572,500	7,982,765
2004					
Residential - New	0	873,000	1,257,000	0	2,130,000
Residential - Add/Alter	48,000	144,900	299,500	8,000	500,400
Commercial - New	7,500,000	5,000,000	518,800	0	13,018,800
Commercial - Add/Alter	193,600	1,426,000	191,000	251,350	2,061,950
TOTAL	7,741,600	7,443,900	2,266,300	259,350	17,711,150
2005					
Residential - New	923,000	388,000	455,000	1,500	1,767,500
Residential - Add/Alter	3,300	84,220	6,761	40,457	134,738
Commercial - New	6,000	271,320	88,400	60,000	425,720
Commercial - Add/Alter	240,000	15,000	275,285	4,900	535,185
TOTAL	1,172,300	758,540	825,446	106,857	2,863,143
2006					
Residential - New	0	415,000	703,000	0	1,118,000
Residential - Add/Alter	1,000	65,200	7,192	13,000	86,392
Commercial - New	0	800,000	19,700,000	1,896,300	22,396,300
Commercial - Add/Alter	621,217	904,472	375,868	35,000	1,936,557
TOTAL	622,217	2,184,672	20,786,060	1,944,300	25,537,249
2007					
	Year to Date				
Residential - New	0				0
Residential - Add/Alter	0				0
Commercial - New	208,513				208,513
Commercial - Add/Alter	594,725				594,725
TOTAL	803,238	0	0	0	803,238

Table 5.17

Seward Construction Permits

Seward Annual Permit Volume by Quarter by Type - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2000					
Residential - New	1	2	2	0	5
Residential - Add/Alter	0	8	7	4	19
Commercial - New	1	3	3	1	8
Commercial - Add/Alter	3	7	5	4	19
TOTAL	5	20	17	9	51
2001					
Residential - New	0	0	1	2	3
Residential - Add/Alter	4	3	9	2	18
Commercial - New	0	3	3	0	6
Commercial - Add/Alter	7	8	1	5	21
TOTAL	11	14	14	9	48
2002					
Residential - New	1	1	2	0	4
Residential - Add/Alter	3	15	3	4	25
Commercial - New	0	4	1	3	8
Commercial - Add/Alter	6	9	8	4	27
TOTAL	10	29	14	11	64
2003					
Residential - New	1	2	5	0	8
Residential - Add/Alter	2	3	5	1	11
Commercial - New	1	4	1	1	7
Commercial - Add/Alter	7	4	4	9	24
TOTAL	11	13	15	11	50
2004					
Residential - New	0	4	8	0	12
Residential - Add/Alter	2	7	5	1	15
Commercial - New	1	1	2	0	4
Commercial - Add/Alter	4	9	4	6	23
TOTAL	7	21	19	7	54
2005					
Residential - New	4	3	3	1	11
Residential - Add/Alter	2	9	5	3	19
Commercial - New	2	5	2	1	10
Commercial - Add/Alter	4	2	6	2	14
TOTAL	12	19	16	7	54
2006					
Residential - New	0	3	5	0	8
Residential - Add/Alter	1	7	4	1	13
Commercial - New	0	11	2	4	17
Commercial - Add/Alter	6	2	8	1	17
TOTAL	7	23	19	6	55
2007					
	Year to Date				
Residential - New	0				0
Residential - Add/Alter	0				0
Commercial - New	1				1
Commercial - Add/Alter	6				6
TOTAL	7	0	0	0	7

Table 5.18

Soldotna Sales

Soldotna 1st Quarter GROSS Sales by Industry - 2002-2007 - in \$								
Lines of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	3,825	11,703	3,494	1,100	245	2,240	1,995	814.3%
MINING	73,639	88,504	62,957	62,886	9,263	214,087	204,824	2211.2%
UTIL	1,961,844	2,027,467	2,008,458	2,549,610	3,012,535	3,219,222	206,687	6.9%
CONST	3,023,632	3,872,779	2,458,003	4,375,551	6,085,004	6,566,124	481,120	7.9%
MANU	1,319,828	1,460,477	1,071,685	1,084,741	1,452,464	1,813,341	360,877	24.8%
WHOLSL	7,468,356	6,552,770	9,648,637	1,878,246	2,145,245	2,275,909	130,664	6.1%
RETAIL	35,662,279	36,440,378	38,984,366	40,701,206	42,044,629	45,418,846	3,374,217	8.0%
TRNSWR	173,882	192,948	546,669	736,885	852,067	617,021	-235,046	-27.6%
INFO	1,668,741	2,231,665	2,440,761	2,297,785	2,553,882	2,664,122	110,240	4.3%
FININS	87,494	55,996	73,618	67,451	50,483	129,405	78,922	156.3%
RELEST	2,942,148	3,097,419	3,806,633	3,412,007	3,782,385	4,002,044	219,659	5.8%
PROTEC	1,581,270	1,588,281	1,760,408	1,501,351	2,501,494	2,023,455	-478,039	-19.1%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	451,550	438,393	612,620	508,949	497,467	1,261,108	763,641	153.5%
EDUSRV	75,733	70,234	74,140	80,959	88,422	85,786	-2,636	-3.0%
MEDSOC	472,444	658,534	408,010	727,127	766,468	735,478	-30,990	-4.0%
ARTREC	362,609	368,418	406,835	381,366	335,992	313,570	-22,422	-6.7%
ACCMFS	3,603,480	3,720,497	4,008,562	4,128,741	4,593,100	4,766,030	172,930	3.8%
SERV	1,205,134	1,175,238	1,358,838	1,240,517	1,462,535	1,595,679	133,144	9.1%
GOV	193,862	203,251	194,974	219,667	250,285	269,132	18,847	7.5%
TOTAL	62,331,750	64,254,952	69,929,668	65,956,145	72,483,965	77,972,599	5,488,634	7.6%
Annual Change		3.1%	8.8%	-5.7%	9.9%	7.6%		

Table 6.1

For complete listing of Lines of Business see page 13.

Soldotna First Quarter Gross Sales History	
1991	31,483,390
1992	32,703,158
1993	30,712,947
1994	34,749,855
1995	40,627,047
1996	44,155,649
1997	43,136,587
1998	46,245,330
1999	51,429,980
2000	55,201,896
2001	60,802,277
2002	62,331,750
2003	64,254,952
2004	69,929,668
2005	65,956,145
2006	72,483,965
2007	77,972,599

Table 6.2

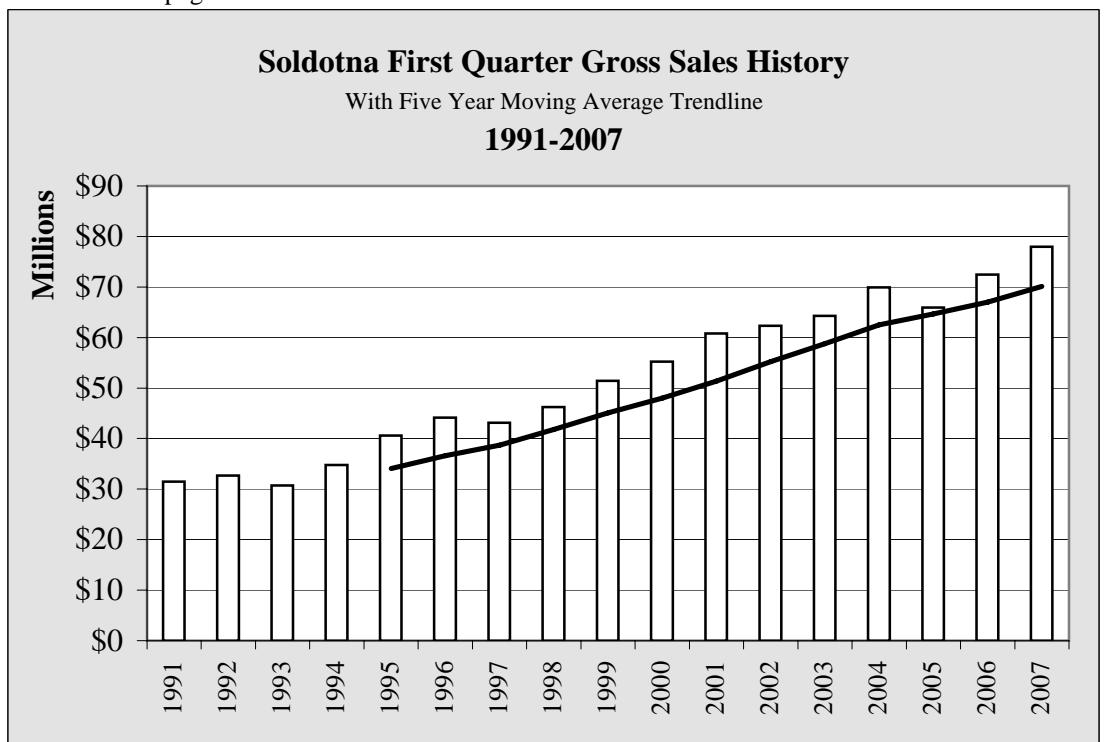


Chart 6.1

Soldotna Sales

Soldotna 1st Quarter TAXABLE Sales by Industry - 2002 -2007 - in \$								
Lines of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	3,600	3,990	3,303	500	245	1,415	1,170	477.6%
MINING	1,294	3,399	1,290	945	1,745	1,253	-492	-28.2%
UTIL	1,115,750	1,146,241	1,215,437	1,341,878	1,621,254	1,483,163	-138,091	-8.5%
CONST	224,746	246,706	228,072	250,780	209,651	199,972	-9,679	-4.6%
MANU	57,237	64,029	54,188	56,295	527,827	423,142	-104,685	-19.8%
WHOLSL	386,810	453,134	519,201	474,798	472,520	470,776	-1,744	-0.4%
RETAIL	22,674,405	22,743,871	25,086,101	26,529,757	28,164,098	31,386,275	3,222,177	11.4%
TRNSWR	100,407	83,969	45,708	48,473	73,453	49,858	-23,595	-32.1%
INFO	1,561,089	2,046,767	2,115,513	1,941,662	2,153,900	2,268,734	114,834	5.3%
FININS	27,741	11,321	10,937	7,401	10,076	17,793	7,717	76.6%
RELEST	1,505,704	1,498,195	1,378,940	1,454,800	1,536,926	1,538,668	1,742	0.1%
PROTEC	857,406	855,475	892,170	880,193	970,998	964,427	-6,571	-0.7%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	256,525	236,207	364,421	265,651	308,588	253,583	-55,005	-17.8%
EDUSRV	58,181	64,578	60,366	63,003	65,548	39,784	-25,764	-39.3%
MEDSOC	38,989	42,064	18,656	22,503	35,224	41,851	6,627	18.8%
ARTREC	245,218	255,994	279,248	234,108	245,570	214,072	-31,498	-12.8%
ACCMFS	3,452,825	3,548,768	3,836,137	3,969,814	4,383,512	4,530,755	147,243	3.4%
SERV	997,065	977,371	1,100,688	979,088	1,147,271	1,302,930	155,659	13.6%
GOV	171,616	182,043	174,966	193,023	215,019	226,083	11,064	5.1%
TOTAL	33,736,608	34,464,122	37,385,342	38,714,672	42,143,425	45,414,534	3,271,109	7.8%
Annual Change		2.2%	8.5%	3.6%	8.9%	7.8%		

Table 6.3

For complete listing of Lines of Business see page 13.

Soldotna First Quarter Taxable Sales History	
1991	18,135,279
1992	19,187,594
1993	19,138,120
1994	19,531,203
1995	23,569,520
1996	26,114,766
1997	26,296,124
1998	27,184,841
1999	28,439,928
2000	29,664,420
2001	32,492,377
2002	33,736,608
2003	34,464,122
2004	37,385,342
2005	38,714,672
2006	42,143,425
2007	45,414,534

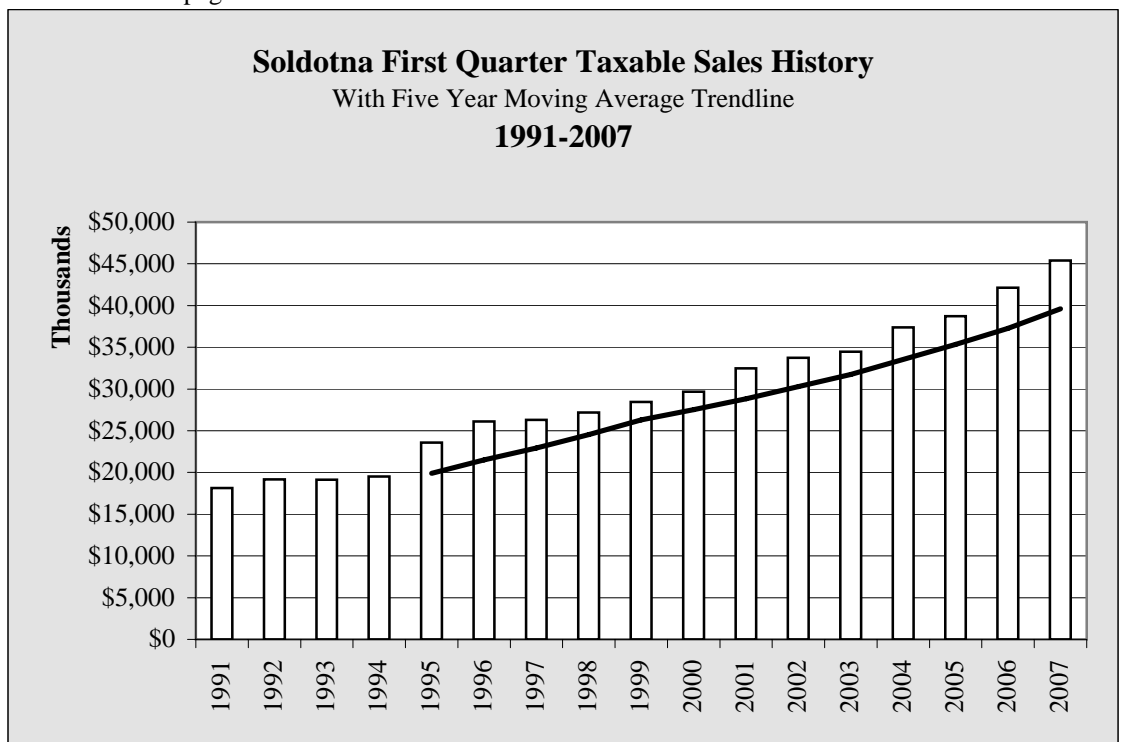


Table 6.4

Chart 6.2

Soldotna Sales

Soldotna Annual GROSS Sales by Industry - 2001-2006 - in \$								
Lines of Business	2001	2002	2003	2004	2005	2006	Annual Percentage Change	Annual Percentage Change
AFFH	37,740	163,234	79,888	46,762	47,123	88,420	41,297	87.6%
MINING	221,578	317,286	346,020	455,178	391,926	148,109	-243,817	-62.2%
UTIL	6,582,787	7,794,137	6,868,788	7,753,204	8,447,844	9,749,393	1,301,549	15.4%
CONST	18,951,635	21,223,507	18,482,937	25,891,445	60,586,340	73,283,710	12,697,370	21.0%
MANU	7,560,469	8,820,408	10,450,535	7,202,898	10,076,540	10,856,645	780,105	7.7%
WHOLSL	29,763,264	37,743,451	32,515,653	28,984,856	15,028,231	15,456,999	428,768	2.9%
RETAIL	180,215,510	185,272,417	199,946,811	210,983,917	217,734,439	227,868,261	10,133,822	4.7%
TRNSWR	2,364,654	2,262,620	1,879,085	4,677,079	6,511,215	7,644,833	1,133,618	17.4%
INFO	9,064,158	7,876,065	9,324,150	10,174,498	10,451,034	10,918,974	467,940	4.5%
FININS	361,925	269,375	216,784	362,004	162,416	223,588	61,172	37.7%
RELEST	16,264,970	14,063,839	15,015,437	15,976,516	15,617,820	18,354,949	2,737,129	17.5%
PROTEC	6,615,902	6,446,737	7,208,360	7,139,325	6,279,513	8,154,679	1,875,166	29.9%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	2,056,758	2,255,627	2,361,034	2,673,901	2,499,554	3,285,904	786,350	31.5%
EDUSRV	196,245	241,483	235,476	225,468	260,352	341,881	81,529	31.3%
MEDSOC	2,015,683	2,465,617	3,151,592	6,512,692	8,438,090	7,812,481	-625,609	-7.4%
ARTREC	1,754,920	1,733,900	1,863,184	1,847,723	1,777,698	1,733,023	-44,675	-2.5%
ACCMFS	19,012,831	20,369,226	21,365,943	23,145,479	24,777,316	26,499,123	1,721,807	6.9%
SERV	5,249,316	5,748,455	5,736,832	6,236,938	5,948,490	8,436,459	2,487,969	41.8%
GOV	827,886	833,236	857,491	965,632	1,006,150	1,119,273	113,123	11.2%
TOTAL	309,118,231	325,900,620	337,906,000	361,255,515	396,042,091	431,976,704	35,934,613	9.1%
Annual Change		5.4%	3.7%	6.9%	9.6%	9.1%		

Table 6.5

For complete listing of Lines of Business see page 13.

Soldotna Annual Gross Sales History	
1991	170,934,746
1992	164,956,587
1993	165,539,916
1994	194,609,544
1995	212,793,589
1996	218,250,448
1997	232,583,888
1998	250,793,664
1999	277,588,737
2000	289,255,311
2001	309,118,231
2002	325,900,620
2003	337,906,000
2004	361,255,515
2005	396,042,091
2006	431,976,704

Table 6.6

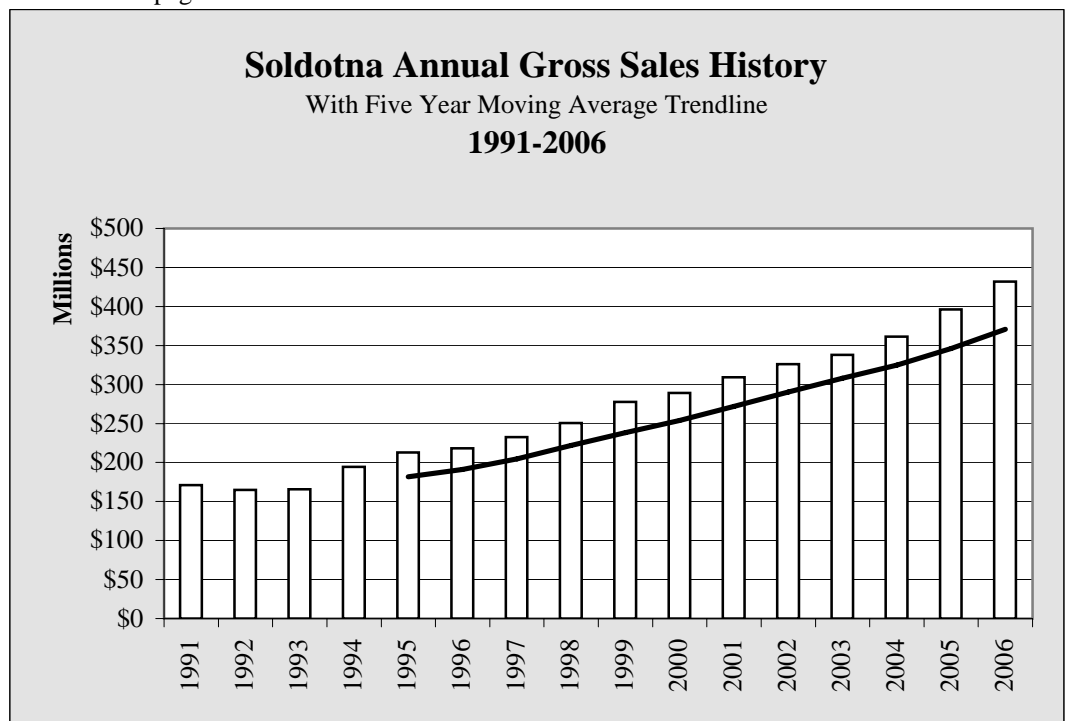


Chart 6.3

Soldotna Sales

Soldotna Annual TAXABLE Sales by Industry - 2001 -2006 - in \$								
Lines of Business	2001	2002	2003	2004	2005	2006	Annual Percentage Change	Annual Percentage Change
AFFH	26,665	36,108	40,782	21,833	22,026	35,150	13,124	59.6%
MINING	15,629	10,909	12,738	3,110	7,549	5,480	-2,069	-27.4%
UTIL	3,540,683	3,635,766	3,712,214	3,898,545	4,410,657	4,891,677	481,020	10.9%
CONST	1,085,663	1,035,905	1,110,826	1,041,384	999,058	955,096	-43,962	-4.4%
MANU	1,274,049	1,407,679	1,421,516	1,518,346	2,165,467	3,398,832	1,233,365	57.0%
WHOLSL	1,881,793	1,923,639	2,235,271	2,209,742	2,263,975	2,190,157	-73,818	-3.3%
RETAIL	120,916,241	122,443,869	134,519,729	141,398,104	150,227,961	159,971,160	9,743,199	6.5%
TRNSWR	782,323	782,392	558,386	441,635	571,958	1,106,371	534,413	93.4%
INFO	6,738,282	7,351,654	8,615,861	8,565,725	8,740,727	9,181,923	441,196	5.0%
FININS	113,338	85,004	40,378	44,395	27,526	51,372	23,846	86.6%
RELEST	6,841,132	7,006,887	6,186,122	6,512,701	6,544,146	6,708,767	164,621	2.5%
PROTEC	3,090,145	3,291,731	3,371,204	3,400,039	3,284,220	3,669,068	384,848	11.7%
MGTCO	0	0	0	0	0	0	0	NA
ADMIN	1,107,815	1,166,659	1,192,000	1,441,703	1,202,375	1,194,664	-7,711	-0.6%
EDUSRV	156,364	198,231	183,889	182,694	187,789	191,495	3,706	2.0%
MEDSOC	167,564	179,682	105,539	90,289	118,317	147,599	29,282	24.7%
ARTREC	1,340,724	1,379,251	1,492,448	1,453,352	1,307,179	1,367,696	60,517	4.6%
ACCMFS	18,367,722	19,515,579	20,432,726	22,075,899	23,642,681	24,707,940	1,065,259	4.5%
SERV	4,262,242	4,813,601	4,664,426	4,944,609	4,625,159	6,355,410	1,730,251	37.4%
GOV	710,064	714,846	731,717	812,079	870,925	958,451	87,526	10.0%
TOTAL	172,418,438	176,979,392	190,627,772	200,056,184	211,219,695	227,088,308	15,868,613	7.5%
Annual Change		2.6%	7.7%	4.9%	5.6%	7.5%		

Table 6.7

For complete listing of Lines of Business see page 13.

Soldotna Annual Taxable Sales History	
1991	95,231,864
1992	99,094,387
1993	98,354,931
1994	119,702,481
1995	129,069,096
1996	133,325,182
1997	140,336,676
1998	147,789,661
1999	155,952,764
2000	159,436,128
2001	172,418,438
2002	176,979,392
2003	190,627,772
2004	200,056,184
2005	211,219,695
2006	227,088,308

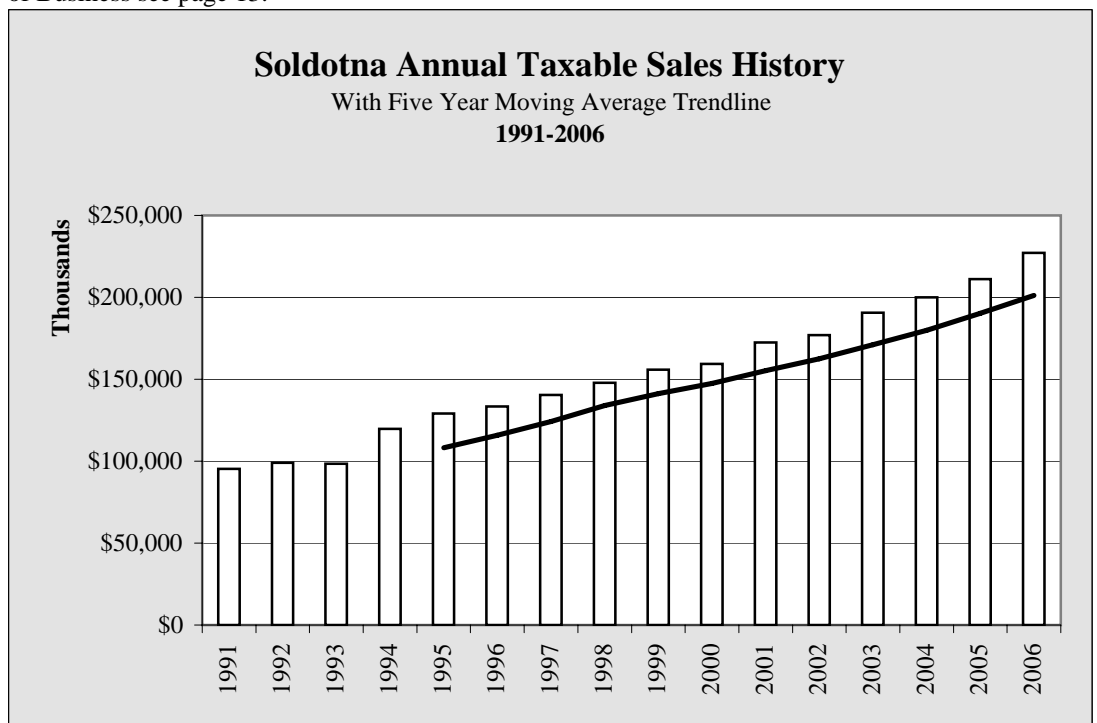


Table 6.8

Chart 6.4

Soldotna Sales

Soldotna GROSS Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	245	27,467	44,935	15,773	88,420
Mining	9,263	6,270	1,245	131,331	148,109
Utilities	3,012,535	2,118,707	1,852,957	2,765,194	9,749,393
Construction	6,085,004	12,052,501	9,092,247	46,053,958	73,283,710
Manufacturing	1,452,464	2,477,219	4,186,336	2,740,626	10,856,645
Wholesale	2,145,245	3,350,490	3,466,478	6,494,786	15,456,999
Retail	42,044,629	55,804,681	74,394,584	55,624,367	227,868,261
Transportation, Warehousing	852,067	2,282,374	3,331,061	1,179,331	7,644,833
Information	2,553,882	2,548,205	2,841,374	2,975,513	10,918,974
Finance, Insurance	50,483	71,951	76,796	24,358	223,588
Real Estate, Rentals, Leasing	3,782,385	4,405,818	4,925,932	5,240,814	18,354,949
Professional, Scientific, Technical	2,501,494	1,996,490	1,724,274	1,932,421	8,154,679
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	497,467	1,171,999	1,040,698	575,740	3,285,904
Educational Services	88,422	70,368	48,155	134,936	341,881
Health and Social Services	766,468	652,110	790,973	5,602,930	7,812,481
Arts, Entertainment, Recreation	335,992	434,716	573,643	388,672	1,733,023
Accommodation, Food Services	4,593,100	7,077,117	9,832,063	4,996,843	26,499,123
Other Services	1,462,535	2,235,779	2,566,855	2,171,290	8,436,459
Public Administration	250,285	268,747	337,436	262,805	1,119,273
TOTAL	72,483,965	99,053,009	121,128,042	139,311,688	431,976,704

Table 6.9

Soldotna GROSS Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	1,100	13,147	23,581	9,295	47,123
Mining	62,886	147,600	174,654	6,786	391,926
Utilities	2,549,610	1,861,397	1,740,395	2,296,442	8,447,844
Construction	4,375,551	4,117,881	8,669,201	43,423,707	60,586,340
Manufacturing	1,084,741	2,242,896	3,752,235	2,996,668	10,076,540
Wholesale	1,878,246	2,993,234	3,489,513	6,667,238	15,028,231
Retail	40,701,206	55,923,754	71,288,068	49,821,411	217,734,439
Transportation, Warehousing	736,885	1,768,221	2,591,957	1,414,152	6,511,215
Information	2,297,785	2,706,168	2,672,609	2,774,472	10,451,034
Finance, Insurance	67,451	52,651	13,230	29,084	162,416
Real Estate, Rentals, Leasing	3,412,007	4,109,952	4,335,361	3,760,500	15,617,820
Professional, Scientific, Technical	1,501,351	1,644,274	1,744,635	1,389,253	6,279,513
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	508,949	676,415	692,022	622,168	2,499,554
Educational Services	80,959	77,199	48,418	53,776	260,352
Health and Social Services	727,127	645,954	759,688	6,305,321	8,438,090
Arts, Entertainment, Recreation	381,366	499,540	591,327	305,465	1,777,698
Accommodation, Food Services	4,128,741	6,314,200	9,381,372	4,953,003	24,777,316
Other Services	1,240,517	1,608,330	1,665,579	1,434,064	5,948,490
Public Administration	219,667	237,176	312,441	236,866	1,006,150
TOTAL	65,956,145	87,639,989	113,946,286	128,499,671	396,042,091

Table 6.10

Soldotna Sales

Soldotna TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	245	12,778	16,525	5,602	35,150
Mining	1,745	1,245	1,245	1,245	5,480
Utilities	1,621,254	1,109,739	933,992	1,226,692	4,891,677
Construction	209,651	253,076	249,668	242,701	955,096
Manufacturing	527,827	714,499	1,519,774	636,732	3,398,832
Wholesale	472,520	498,696	514,660	704,281	2,190,157
Retail	28,164,098	38,268,488	54,552,094	38,986,480	159,971,160
Transportation, Warehousing	73,453	355,956	588,066	88,896	1,106,371
Information	2,153,900	2,155,687	2,457,443	2,414,893	9,181,923
Finance, Insurance	10,076	6,938	14,019	20,339	51,372
Real Estate, Rentals, Leasing	1,536,926	1,599,013	1,902,694	1,670,134	6,708,767
Professional, Scientific, Technical	970,998	1,078,262	850,597	769,211	3,669,068
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	308,588	302,211	322,760	261,105	1,194,664
Educational Services	65,548	46,313	36,599	43,035	191,495
Health and Social Services	35,224	34,481	36,048	41,846	147,599
Arts, Entertainment, Recreation	245,570	353,874	477,911	290,341	1,367,696
Accommodation, Food Services	4,383,512	6,697,669	8,977,003	4,649,756	24,707,940
Other Services	1,147,271	1,753,594	1,852,264	1,602,281	6,355,410
Public Administration	215,019	231,090	286,966	225,376	958,451
TOTAL	42,143,425	55,473,609	75,590,328	53,880,946	227,088,308

Table 6.11

Soldotna TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	500	5,164	11,954	4,408	22,026
Mining	945	1,945	3,414	1,245	7,549
Utilities	1,341,878	979,377	858,071	1,231,331	4,410,657
Construction	250,780	249,699	254,859	243,720	999,058
Manufacturing	56,295	282,123	1,003,233	823,816	2,165,467
Wholesale	474,798	534,128	520,225	734,824	2,263,975
Retail	26,529,757	36,912,626	50,787,602	35,997,976	150,227,961
Transportation, Warehousing	48,473	161,304	270,952	91,229	571,958
Information	1,941,662	2,276,368	2,287,788	2,234,909	8,740,727
Finance, Insurance	7,401	6,685	6,438	7,002	27,526
Real Estate, Rentals, Leasing	1,454,800	1,618,112	1,794,813	1,676,421	6,544,146
Professional, Scientific, Technical	880,193	886,301	851,790	665,936	3,284,220
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	265,651	306,247	346,742	283,735	1,202,375
Educational Services	63,003	41,839	40,276	42,671	187,789
Health and Social Services	22,503	25,526	29,494	40,794	118,317
Arts, Entertainment, Recreation	234,108	366,365	487,354	219,352	1,307,179
Accommodation, Food Services	3,969,814	6,044,394	8,853,196	4,775,277	23,642,681
Other Services	979,088	1,241,428	1,282,878	1,121,765	4,625,159
Public Administration	193,023	205,613	265,224	207,065	870,925
TOTAL	38,714,672	52,145,244	69,956,303	50,403,476	211,219,695

Table 6.12

Soldotna Construction Permits

Soldotna 1st Quarter Permit Values by Type - 2001-2007 - in \$								
	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	0	240,849	0	539,297	720,956	204,031	535,722	162.6%
Residential Alter/Add	105,160	86,935	57,827	0	261,630	10,000	149,549	1395.5%
Commercial New	2,658,578	714,806	0	4,465,026	195,000	312,410	0	-100.0%
Commercial Alter/Add	287,480	163,000	369,191	60,000	243,969	1,590,000	142,500	NA
TOTAL	3,051,218	1,205,590	427,018	5,064,323	1,421,555	2,116,441	827,771	-60.9%
Annual Change		-60.5%	-64.6%	1086.0%	-71.9%	48.9%	-60.9%	

Table 6.13

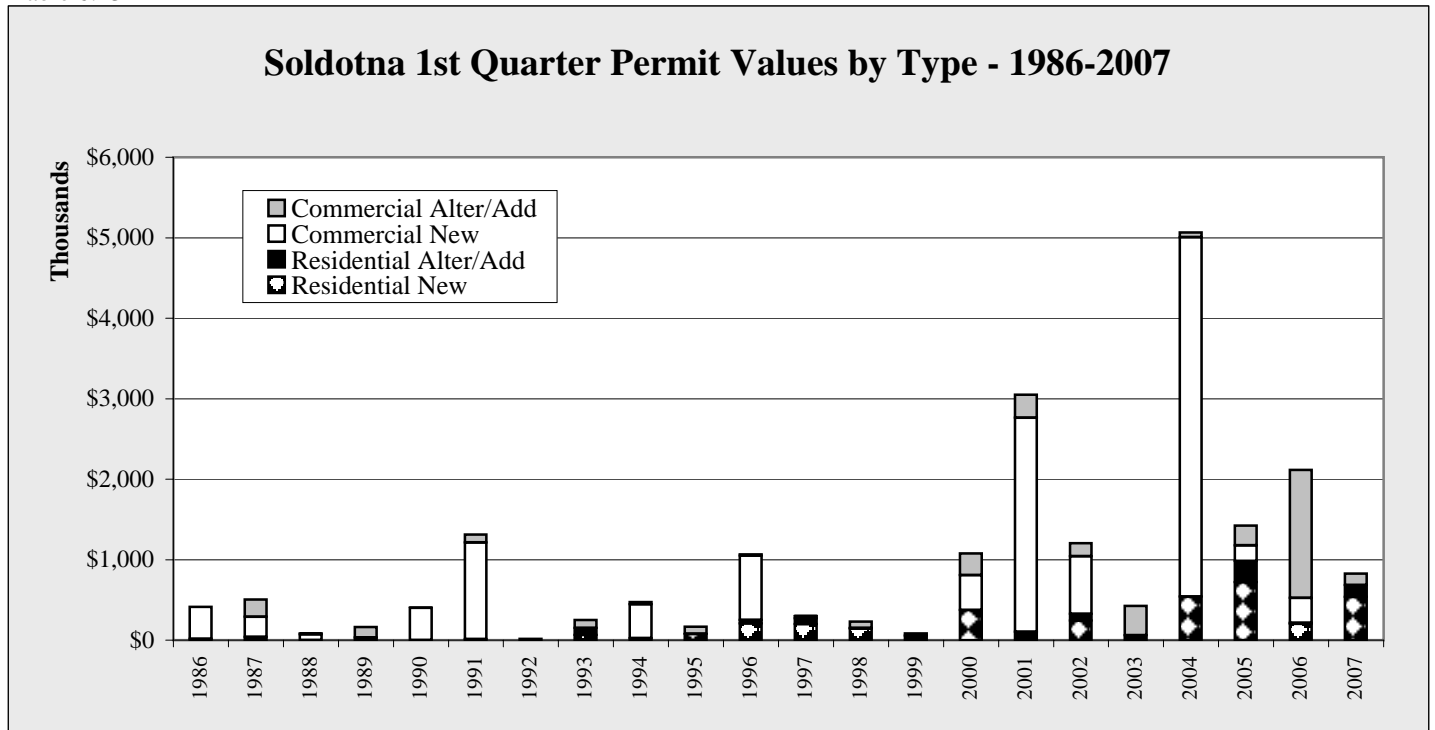


Chart 6.5

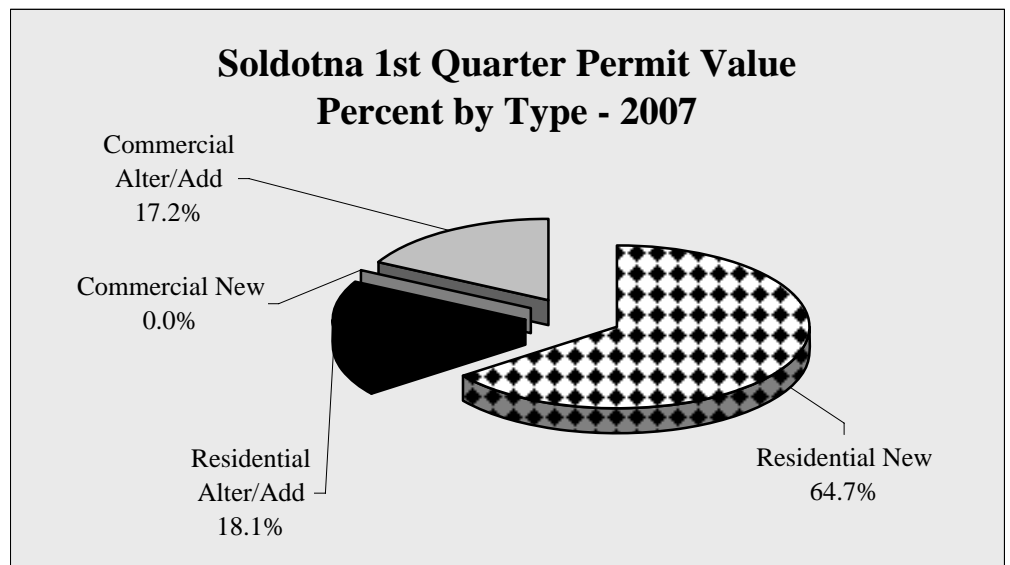


Chart 6.6

Soldotna Construction Permits

Soldotna 1st Quarter Permit Volume by Type - 2001-2007

	2001	2002	2003	2004	2005	2006	2007	Annual Change
Residential New	0	1	0	2	4	1	2	100.0%
Residential Alter/Add	3	2	3	0	3	1	2	100.0%
Commercial New	3	4	0	4	2	1	0	-100.0%
Commercial Alter/Add	4	4	3	3	7	2	5	150.0%
TOTAL	10	11	6	9	16	5	9	80.0%
Annual Change		10.0%	-45.5%	50.0%	77.8%	-68.8%	80.0%	

Table 6.14

Soldotna 1st Quarter Permit Volume by Type - 1986-2007

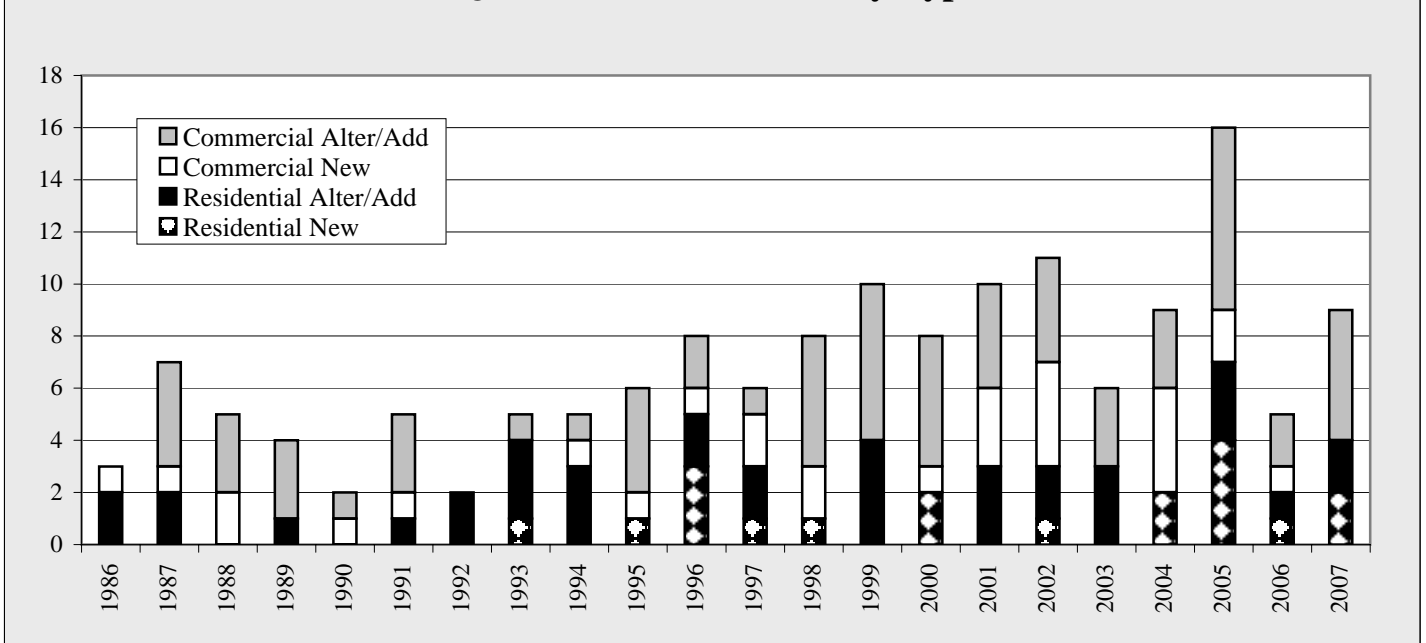


Chart 6.7

Soldotna 1st Quarter Permit Volume Percent by Type - 2007

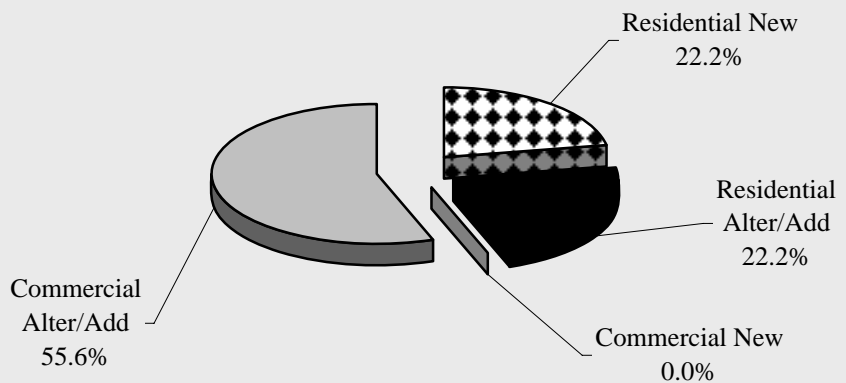


Chart 6.8

Soldotna Construction Permits

Soldotna Annual Permit Values by Type - 2000-2006 - in \$								
	2000	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	2,709,018	3,873,853	3,181,344	3,073,933	3,881,344	4,098,748	7,599,440	85.4%
Residential Alter/Add	365,239	357,495	755,187	263,629	277,984	493,990	782,177	58.3%
Commercial New	3,924,064	3,288,822	4,397,059	3,769,181	28,329,025	5,814,828	12,924,852	122.3%
Commercial Alter/Add	1,169,099	1,434,802	2,830,304	845,554	4,808,573	1,101,794	1,887,931	71.4%
TOTAL	8,167,420	8,954,972	11,163,894	7,952,297	37,296,926	11,509,360	23,194,400	101.5%
Annual Change		9.6%	24.7%	-28.8%	369.0%	-69.1%	101.5%	

Table 6.15

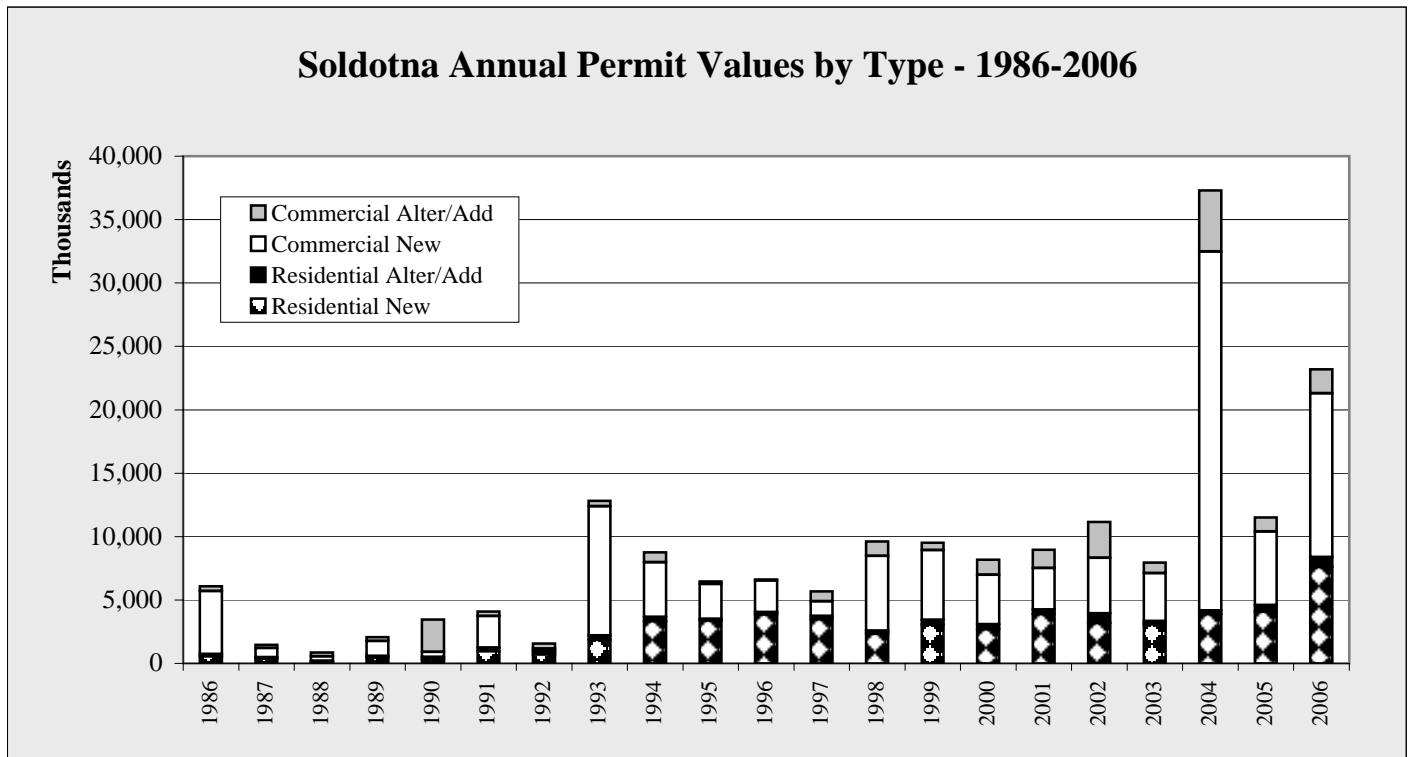


Chart 6.9

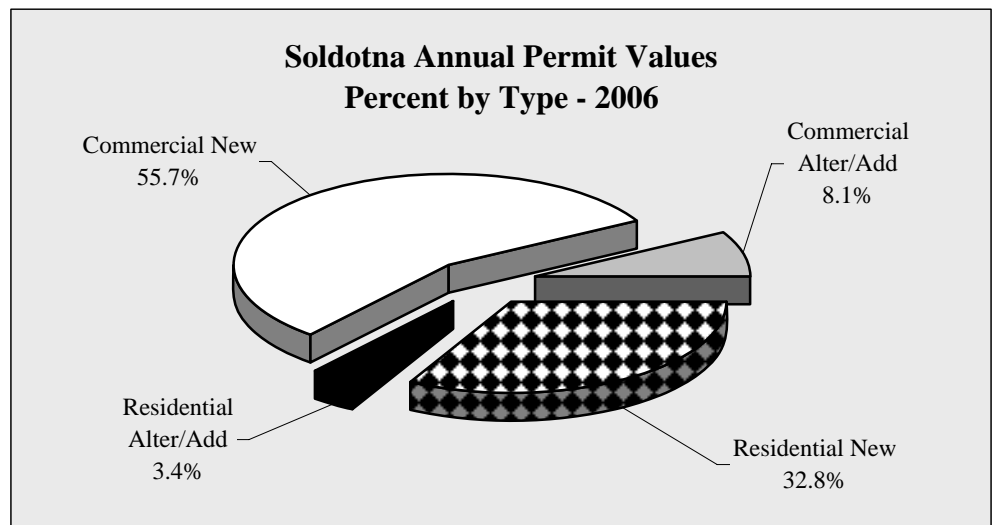


Chart 6.10

Soldotna Construction Permits

Soldotna Annual Permit Volume by Type - 2000-2006								
	2000	2001	2002	2003	2004	2005	2006	Annual Change
Residential New	19	24	24	24	19	23	29	26.1%
Residential Alter/Add	19	23	20	16	17	23	15	-34.8%
Commercial New	18	10	18	16	13	13	9	-30.8%
Commercial Alter/Add	32	36	29	18	18	22	11	-50.0%
TOTAL	88	93	91	74	67	81	64	-21.0%
Annual Change		5.7%	-2.2%	-18.7%	-9.5%	20.9%	-21.0%	

Table 6.16

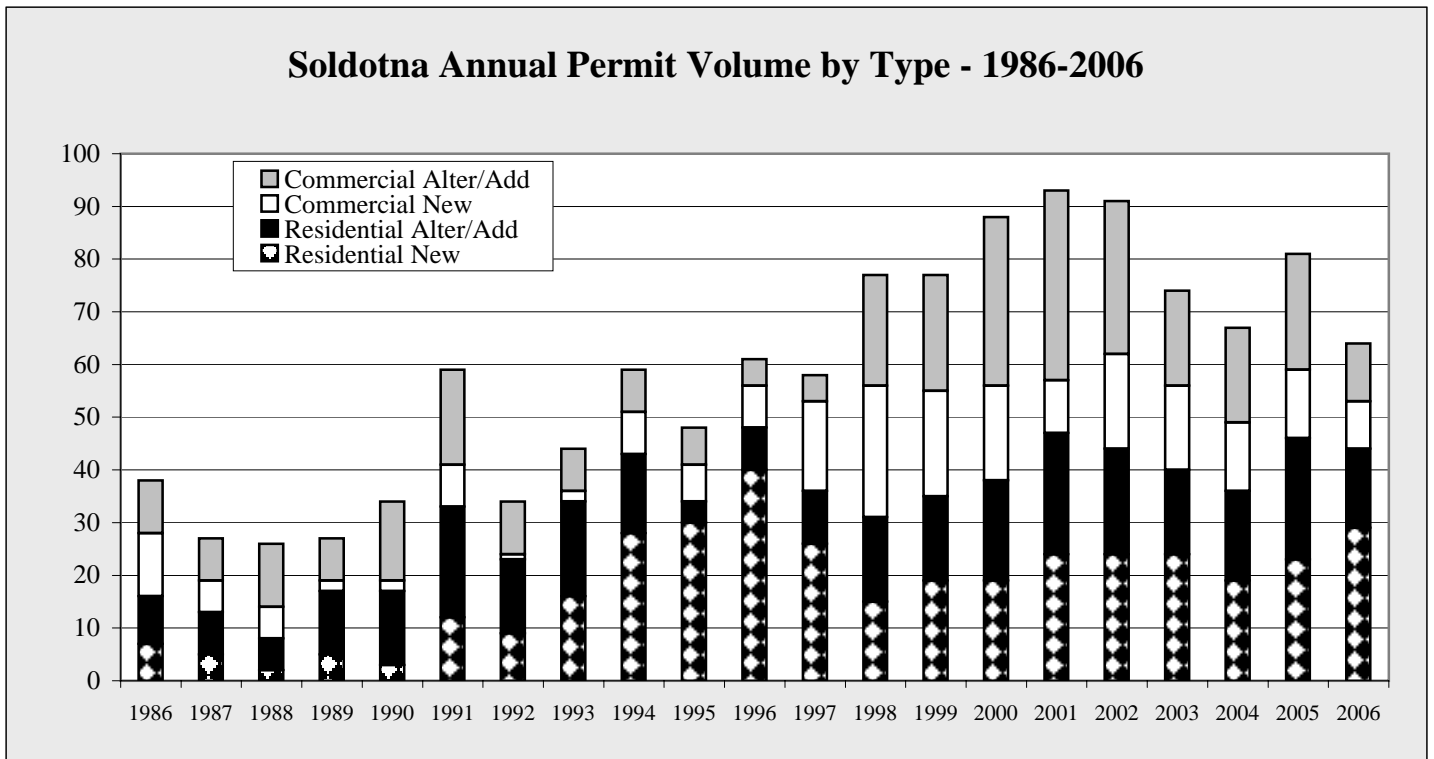


Chart 6.11

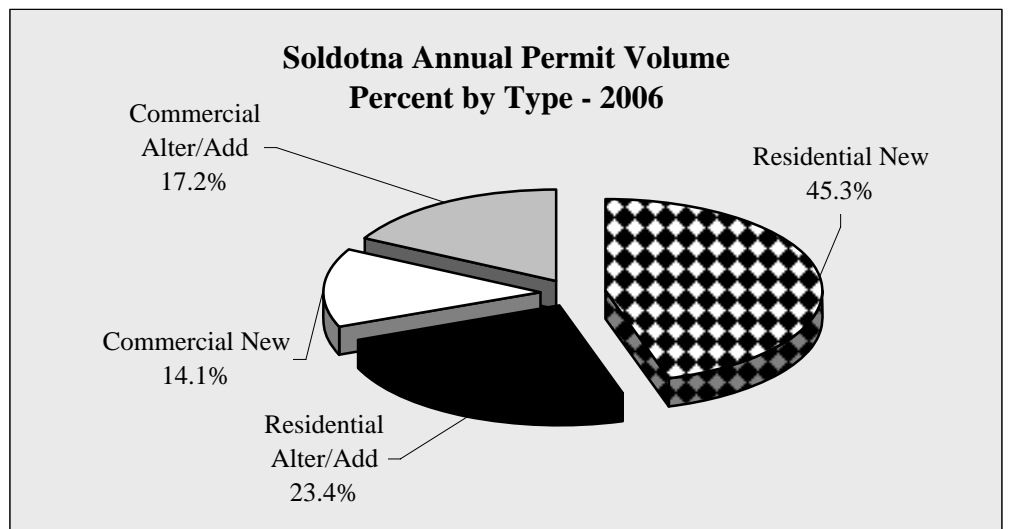


Chart 6.12

Soldotna Construction Permits

Soldotna Annual Permit Values by Quarter by Type - 2000-2007 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2000					
Residential - New	373,929	1,520,491	543,930	270,668	2,709,018
Residential - Add/Alter	0	224,674	101,065	39,500	365,239
Commercial - New	434,273	1,583,642	935,665	970,484	3,924,064
Commercial - Add/Alter	270,000	680,549	96,250	122,300	1,169,099
TOTAL	1,078,202	4,009,356	1,676,910	1,402,952	8,167,420
2001					
Residential - New	0	2,363,001	1,510,852	0	3,873,853
Residential - Add/Alter	105,160	151,039	50,148	51,148	357,495
Commercial - New	2,658,578	0	630,244	0	3,288,822
Commercial - Add/Alter	287,480	717,150	318,672	111,500	1,434,802
TOTAL	3,051,218	3,231,190	2,509,916	162,648	8,954,972
2002					
Residential - New	240,849	2,075,293	689,202	176,000	3,181,344
Residential - Add/Alter	86,935	339,286	317,466	11,500	755,187
Commercial - New	714,806	2,601,575	1,080,678	0	4,397,059
Commercial - Add/Alter	163,000	1,987,304	610,000	70,000	2,830,304
TOTAL	1,205,590	7,003,458	2,697,346	257,500	11,163,894
2003					
Residential - New	0	1,899,354	648,388	526,191	3,073,933
Residential - Add/Alter	57,827	130,080	70,722	5,000	263,629
Commercial - New	0	2,116,490	1,371,200	281,491	3,769,181
Commercial - Add/Alter	369,191	88,000	328,000	60,363	845,554
TOTAL	427,018	4,233,924	2,418,310	873,045	7,952,297
2004					
Residential - New	539,297	1,777,087	1,270,100	294,860	3,881,344
Residential - Add/Alter	0	74,809	145,721	57,454	277,984
Commercial - New	4,465,026	1,366,297	21,996,101	501,601	28,329,025
Commercial - Add/Alter	60,000	530,380	368,193	3,850,000	4,808,573
TOTAL	5,064,323	3,748,573	23,780,115	4,703,915	37,296,926
2005					
Residential - New	720,956	1,916,999	1,295,670	165,123	4,098,748
Residential - Add/Alter	261,630	141,950	88,410	2,000	493,990
Commercial - New	195,000	4,099,828	1,520,000	0	5,814,828
Commercial - Add/Alter	243,969	673,458	181,650	2,717	1,101,794
TOTAL	1,421,555	6,832,235	3,085,730	169,840	11,509,360
2006					
Residential - New	204,031	2,116,499	5,106,077	172,833	7,599,440
Residential - Add/Alter	10,000	140,730	368,788	262,659	782,177
Commercial - New	312,410	4,965,648	7,646,794	0	12,924,852
Commercial - Add/Alter	1,590,000	8,451	92,090	197,390	1,887,931
TOTAL	2,116,441	7,231,328	13,213,749	632,882	23,194,400
2007					
				Year to Date	
Residential - New	535,722				535,722
Residential - Add/Alter	149,549				149,549
Commercial - New	0				0
Commercial - Add/Alter	142,500				142,500
TOTAL	827,771	0	0	0	827,771

Table 6.17

Soldotna Construction Permits

Soldotna Annual Permit Volume by Quarter by Type - 2000-2007					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual Total
2000					
Residential - New	2	10	5	2	19
Residential - Add/Alter	0	9	7	3	19
Commercial - New	1	3	7	7	18
Commercial - Add/Alter	5	12	7	8	32
TOTAL	8	34	26	20	88
2001					
Residential - New	0	14	10	0	24
Residential - Add/Alter	3	10	6	4	23
Commercial - New	3	0	7	0	10
Commercial - Add/Alter	4	13	12	7	36
TOTAL	10	37	35	11	93
2002					
Residential - New	1	17	5	1	24
Residential - Add/Alter	2	6	10	2	20
Commercial - New	4	9	5	0	18
Commercial - Add/Alter	4	19	5	1	29
TOTAL	11	51	25	4	91
2003					
Residential - New	0	15	4	5	24
Residential - Add/Alter	3	8	4	1	16
Commercial - New	0	6	8	2	16
Commercial - Add/Alter	3	7	3	5	18
TOTAL	6	36	19	13	74
2004					
Residential - New	2	9	7	1	19
Residential - Add/Alter	0	8	6	3	17
Commercial - New	4	3	4	2	13
Commercial - Add/Alter	3	6	7	2	18
TOTAL	9	26	24	8	67
2005					
Residential - New	4	11	7	1	23
Residential - Add/Alter	3	12	7	1	23
Commercial - New	2	9	2	0	13
Commercial - Add/Alter	7	8	4	3	22
TOTAL	16	40	20	5	81
2006					
Residential - New	1	13	14	1	29
Residential - Add/Alter	1	6	5	3	15
Commercial - New	1	5	3	0	9
Commercial - Add/Alter	2	1	5	3	11
TOTAL	5	25	27	7	64
2007					
	Year to Date				
Residential - New	2				2
Residential - Add/Alter	2				2
Commercial - New	0				0
Commercial - Add/Alter	5				5
TOTAL	9	0	0	0	9

Table 6.18

Other KPB Sales

Other KPB 1st Quarter GROSS Sales by Industry - 2002-2007 - in \$								
Lines of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	610,640	638,538	350,146	361,991	275,459	340,451	64,992	23.6%
MINING	30,251,045	36,631,671	35,151,593	36,176,415	39,944,821	23,793,885	-16,150,936	-40.4%
UTIL	9,990,405	9,480,182	9,448,361	11,994,977	14,204,879	19,658,844	5,453,965	38.4%
CONST	21,776,416	18,608,342	13,211,163	18,506,019	17,696,280	23,974,574	6,278,294	35.5%
MANU	12,366,047	13,026,222	17,838,175	26,699,106	14,118,817	36,575,070	22,456,253	159.1%
WHOLSL	15,473,406	13,452,379	28,838,884	33,200,844	25,362,523	25,345,211	-17,312	-0.1%
RETAIL	37,764,956	39,212,255	23,760,396	23,916,370	24,574,654	27,557,261	2,982,607	12.1%
TRNSWR	5,789,245	2,270,482	8,356,869	8,011,943	6,823,974	5,257,713	-1,566,261	-23.0%
INFO	6,234,536	3,070,504	3,231,996	4,917,219	5,052,933	5,004,356	-48,577	-1.0%
FININS	17,226	23,635	22,676	24,429	15,349	31,194	15,845	103.2%
RELEST	5,100,513	4,522,267	4,944,429	4,281,988	5,201,072	5,994,807	793,735	15.3%
PROTEC	2,585,031	3,248,397	2,930,118	2,938,673	3,552,716	3,461,524	-91,192	-2.6%
MGTCO	0	0	0	0	0	113,997	113,997	NA
ADMIN	1,945,124	1,454,762	2,168,670	2,539,091	3,666,391	4,320,950	654,559	17.9%
EDUSRV	56,428	161,151	147,631	161,765	178,885	206,573	27,688	15.5%
MEDSOC	470,885	646,997	703,577	702,753	757,589	936,398	178,809	23.6%
ARTREC	248,274	287,146	284,727	338,029	324,929	334,850	9,921	3.1%
ACCMFS	3,925,149	3,738,183	3,369,223	3,371,840	3,788,413	5,187,206	1,398,793	36.9%
SERV	4,942,340	3,995,108	4,407,352	4,728,514	5,058,032	7,178,397	2,120,365	41.9%
GOV	1,000	0	6,365	172,954	116,915	25,127	-91,788	-78.5%
TOTAL	159,548,666	154,468,221	159,172,351	183,044,920	170,714,631	195,298,388	24,583,757	14.4%
Annual Change		-3.2%	3.0%	15.0%	-6.7%	14.4%		

Table 7.1

For complete listing of Lines of Business see page 13.

Other KPB First Quarter Gross Sales History	
1991	150,310,802
1992	127,619,172
1993	121,510,145
1994	108,045,292
1995	129,319,512
1996	118,798,405
1997	121,205,814
1998	153,607,622
1999	137,446,972
2000	126,664,981
2001	170,550,210
2002	159,548,666
2003	154,468,221
2004	159,172,351
2005	183,044,920
2006	170,714,631
2007	195,298,388

Table 7.2



Chart 7.1

Other KPB Sales

Other KPB 1st Quarter TAXABLE Sales by Industry - 2002 -2007 - in \$								
Lines of Business	2002	2003	2004	2005	2006	2007	Annual Amount Change	Annual Percentage Change
AFFH	158,079	121,412	112,758	114,371	125,764	133,873	8,109	6.4%
MINING	1,116,942	1,043,025	776,718	779,704	692,176	695,338	3,162	0.5%
UTIL	6,643,971	6,631,082	6,773,773	7,721,399	9,589,952	14,066,725	4,476,773	46.7%
CONST	1,299,395	1,272,245	1,334,847	1,156,435	1,226,572	1,342,268	115,696	9.4%
MANU	372,812	331,431	318,929	371,358	386,225	389,134	2,909	0.8%
WHOLSL	3,712,361	3,510,201	4,799,248	5,372,788	6,219,778	7,055,149	835,371	13.4%
RETAIL	13,717,581	13,186,317	12,552,618	11,867,506	13,130,888	13,340,640	209,752	1.6%
TRNSWR	375,876	338,685	437,536	446,209	477,139	513,055	35,916	7.5%
INFO	4,850,150	2,832,536	2,971,019	4,020,950	4,087,985	3,959,618	-128,367	-3.1%
FININS	14,420	20,020	13,561	12,297	10,951	27,159	16,208	148.0%
RELEST	2,001,481	1,851,360	1,866,436	1,813,926	2,044,789	2,250,109	205,320	10.0%
PROTEC	772,938	862,817	824,683	860,548	942,626	979,901	37,275	4.0%
MGTCO	0	0	0	0	0	9,000	9,000	NA
ADMIN	624,814	477,929	604,525	787,453	669,724	819,592	149,868	22.4%
EDUSRV	47,094	47,273	58,292	73,665	96,853	103,918	7,065	7.3%
MEDSOC	231,169	196,579	147,780	130,904	163,194	157,418	-5,776	-3.5%
ARTREC	204,163	219,857	215,360	230,786	243,984	247,341	3,357	1.4%
ACCMFS	3,659,177	3,461,438	3,190,852	3,256,225	3,617,184	3,824,948	207,764	5.7%
SERV	2,057,561	1,982,666	2,073,562	2,096,021	2,226,080	2,659,833	433,753	19.5%
GOV	1,000	0	6,300	21,317	1,500	12,918	11,418	761.2%
TOTAL	41,860,984	38,386,873	39,078,797	41,133,862	45,953,364	52,587,937	6,634,573	14.4%
Annual Change		-8.3%	1.8%	5.3%	11.7%	14.4%		

Table 7.3

For complete listing of Lines of Business see page 13.

Other KPB First Quarter Taxable Sales History	
1991	27,141,907
1992	26,681,025
1993	27,948,955
1994	28,736,078
1995	29,644,424
1996	30,783,420
1997	31,351,194
1998	33,492,756
1999	34,348,468
2000	35,696,361
2001	38,055,259
2002	41,860,984
2003	38,386,873
2004	39,078,797
2005	41,133,862
2006	45,953,364
2007	52,587,937

Table 7.4

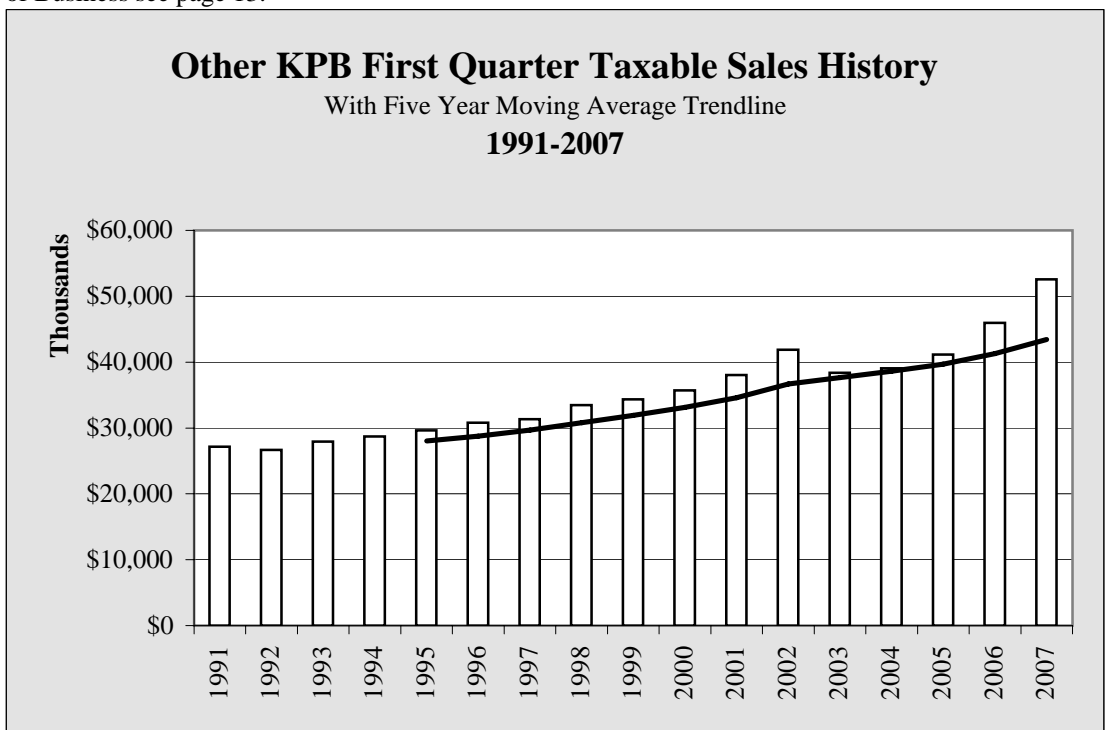


Chart 7.2

Other KPB Sales

Other KPB Annual GROSS Sales by Industry - 2001-2006 - in \$								
Lines of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	3,422,908	4,011,691	3,585,205	3,422,300	4,840,138	3,643,559	-1,196,579	-24.7%
MINING	167,187,113	164,784,206	171,232,200	145,059,319	151,282,170	172,993,330	21,711,160	14.4%
UTIL	33,657,818	38,753,031	33,607,375	36,341,683	43,002,998	50,882,374	7,879,376	18.3%
CONST	126,579,047	118,265,414	121,698,038	120,069,245	125,808,036	153,003,076	27,195,040	21.6%
MANU	175,974,194	95,630,984	85,913,707	131,516,163	187,502,018	121,508,634	-65,993,384	-35.2%
WHOLSL	71,240,394	67,490,967	101,925,816	314,154,092	328,361,091	124,093,998	-204,267,093	-62.2%
RETAIL	193,313,841	203,347,056	182,477,759	139,491,426	141,468,713	146,069,881	4,601,168	3.3%
TRNSWR	57,406,281	42,819,566	37,266,683	58,773,824	61,150,909	62,539,002	1,388,093	2.3%
INFO	23,035,654	19,098,737	13,529,903	17,162,081	21,847,230	23,818,108	1,970,878	9.0%
FININS	241,765	86,487	98,705	91,238	121,195	159,037	37,842	31.2%
RELEST	23,142,242	21,455,183	24,193,998	24,437,091	25,833,025	27,749,004	1,915,979	7.4%
PROTEC	10,956,423	12,674,166	13,153,987	14,330,750	14,164,384	16,402,041	2,237,657	15.8%
MGTCO	0	0	0	0	0	61,304	61,304	NA
ADMIN	13,802,949	8,645,659	9,723,734	23,093,772	17,030,047	19,238,490	2,208,443	13.0%
EDUSRV	426,814	243,047	503,660	575,724	620,493	775,858	155,365	25.0%
MEDSOC	1,545,479	2,010,045	2,646,268	2,829,434	2,783,649	3,394,449	610,800	21.9%
ARTREC	1,279,637	1,467,801	1,948,677	1,959,842	2,359,930	3,862,542	1,502,612	63.7%
ACCMFS	39,540,285	40,196,145	39,086,087	43,758,650	44,940,184	48,474,958	3,534,774	7.9%
SERV	21,936,473	21,786,909	18,855,154	20,676,270	22,373,912	24,463,245	2,089,333	9.3%
GOV	1,400	362,327	831,604	1,063,212	820,042	512,629	-307,413	-37.5%
TOTAL	964,690,717	863,129,421	862,278,560	1,098,806,116	1,196,310,164	1,003,645,519	-192,664,645	-16.1%
Annual Change		-10.5%	-0.1%	27.4%	8.9%	-16.1%		

Table 7.5

For complete listing of Lines of Business see page 13.

Annual Gross Sales History	
1991	683,607,703
1992	627,892,503
1993	624,484,784
1994	664,152,882
1995	694,606,708
1996	630,276,002
1997	729,346,183
1998	793,020,393
1999	733,148,429
2000	708,304,685
2001	964,690,717
2002	863,129,421
2003	862,278,560
2004	1,098,806,116
2005	1,196,310,164
2006	1,003,645,519

Table 7.6

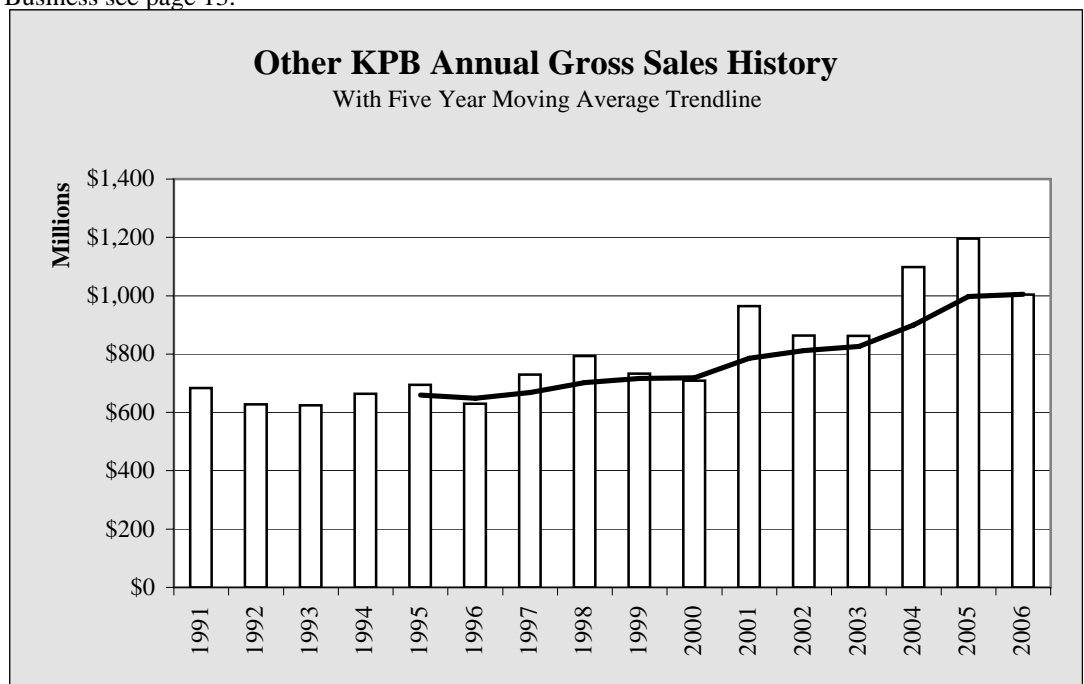


Chart 7.3

Other KPB Sales

Other KPB Annual TAXABLE Sales by Industry - 2001 -2006 - in \$								
Lines of Business	2001	2002	2003	2004	2005	2006	Annual Amount Change	Annual Percentage Change
AFFH	1,073,323	1,217,145	1,262,383	1,278,183	1,422,621	1,419,787	-2,834	-0.2%
MINING	4,310,148	4,684,946	3,928,097	4,161,979	3,248,700	3,407,812	159,112	4.9%
UTIL	21,152,218	22,103,843	22,028,897	22,822,064	26,157,508	32,958,620	6,801,112	26.0%
CONST	7,332,617	7,360,920	7,351,364	7,079,159	6,823,512	7,505,934	682,422	10.0%
MANU	2,704,683	2,861,063	2,571,709	2,618,074	3,236,915	3,364,372	127,457	3.9%
WHOLSL	14,946,058	14,274,026	15,473,834	19,787,056	22,775,440	26,837,228	4,061,788	17.8%
RETAIL	72,042,466	70,082,144	72,262,016	68,428,498	68,938,432	74,100,432	5,162,000	7.5%
TRNSWR	10,981,411	11,454,019	11,545,972	12,725,505	14,177,577	13,948,201	-229,376	-1.6%
INFO	17,900,214	16,439,918	12,431,208	14,213,585	17,801,162	18,885,547	1,084,385	6.1%
FININS	105,087	73,052	76,373	53,825	48,460	86,820	38,360	79.2%
RELEST	8,847,321	8,326,759	8,944,984	8,838,849	9,289,805	10,332,827	1,043,022	11.2%
PROTEC	3,255,473	3,362,317	3,422,489	3,631,461	3,734,167	3,969,478	235,311	6.3%
MGTCO	0	0	0	0	0	10,127	10,127	NA
ADMIN	2,298,197	2,645,912	2,402,608	3,361,722	3,654,862	3,808,789	153,927	4.2%
EDUSRV	299,028	166,037	178,063	281,081	325,300	404,727	79,427	24.4%
MEDSOC	668,391	864,220	618,325	485,989	557,270	630,439	73,169	13.1%
ARTREC	983,291	1,017,933	1,296,937	1,268,089	1,437,811	2,575,006	1,137,195	79.1%
ACCMFS	32,984,143	34,104,752	34,211,464	37,273,561	38,541,197	41,216,847	2,675,650	6.9%
SERV	9,685,924	9,692,226	9,677,039	10,208,220	10,415,440	11,099,009	683,569	6.6%
GOV	1,000	18,050	39,501	30,667	50,936	15,303	-35,633	-70.0%
TOTAL	211,570,993	210,749,282	209,723,263	218,547,567	232,637,115	256,577,305	23,940,190	10.3%
Annual Change		-0.4%	-0.5%	4.2%	6.4%	10.3%		

Table 7.7

For complete listing of Lines of Business see page 13.

Other KPB Annual Taxable Sales History	
1991	135,782,533
1992	140,222,526
1993	146,610,419
1994	152,574,668
1995	162,869,715
1996	164,438,681
1997	172,433,408
1998	179,549,334
1999	187,394,079
2000	199,342,280
2001	211,570,993
2002	210,749,282
2003	209,723,263
2004	218,547,567
2005	232,637,115
2006	256,577,305

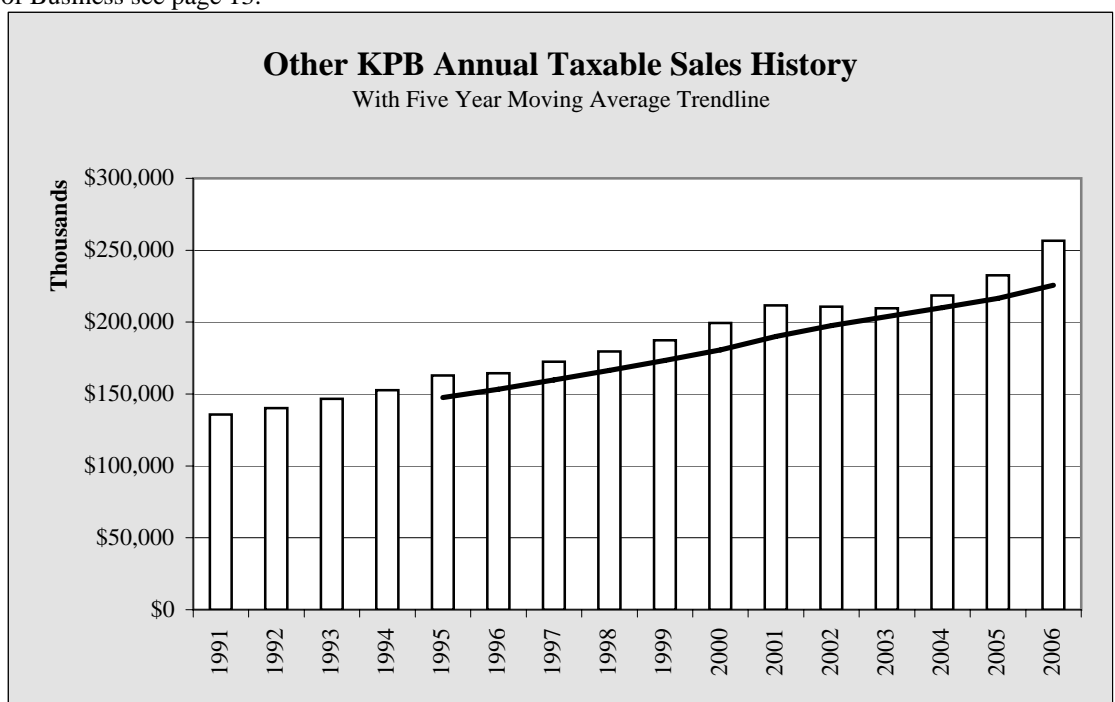


Table 7.8

Chart 7.4

Other KPB Sales

Other KPB GROSS Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	275,459	1,173,820	859,336	1,334,944	3,643,559
Mining	39,944,821	40,943,673	60,037,935	32,066,901	172,993,330
Utilities	14,204,879	10,777,719	10,142,989	15,756,787	50,882,374
Construction	17,696,280	27,185,670	46,499,370	61,621,756	153,003,076
Manufacturing	14,118,817	41,659,470	43,752,014	21,978,333	121,508,634
Wholesale	25,362,523	32,313,057	38,036,150	28,382,268	124,093,998
Retail	24,574,654	41,560,636	45,860,507	34,074,084	146,069,881
Transportation, Warehousing	6,823,974	18,373,443	27,593,762	9,747,823	62,539,002
Information	5,052,933	5,901,250	6,730,942	6,132,983	23,818,108
Finance, Insurance	15,349	93,793	24,549	25,346	159,037
Real Estate, Rentals, Leasing	5,201,072	7,425,152	8,588,971	6,533,809	27,749,004
Professional, Scientific, Technical	3,552,716	3,824,687	4,618,079	4,406,559	16,402,041
Management of Companies, Enterprises	0	0	6,543	54,761	61,304
Administration, Support, Waste Mgmt., Remediation	3,666,391	4,615,191	5,386,289	5,570,619	19,238,490
Educational Services	178,885	202,618	180,500	213,855	775,858
Health and Social Services	757,589	821,173	874,496	941,191	3,394,449
Arts, Entertainment, Recreation	324,929	927,482	1,957,336	652,795	3,862,542
Accommodation, Food Services	3,788,413	14,234,292	26,143,913	4,308,340	48,474,958
Other Services	5,058,032	6,103,032	6,535,583	6,766,598	24,463,245
Public Administration	116,915	30,523	32,688	332,503	512,629
TOTAL	170,714,631	258,166,681	333,861,952	240,902,255	1,003,645,519

Table 7.9

Other KPB GROSS Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	361,991	1,255,151	712,537	2,510,459	4,840,138
Mining	36,176,415	31,729,126	37,965,762	45,410,867	151,282,170
Utilities	11,994,977	9,588,169	9,761,658	11,658,194	43,002,998
Construction	18,506,019	26,551,092	36,203,660	44,547,265	125,808,036
Manufacturing	26,699,106	46,385,401	83,218,366	31,199,145	187,502,018
Wholesale	33,200,844	28,340,752	33,896,804	232,922,691	328,361,091
Retail	23,916,370	41,797,052	43,648,109	32,107,182	141,468,713
Transportation, Warehousing	8,011,943	16,387,525	26,713,775	10,037,666	61,150,909
Information	4,917,219	5,463,342	5,857,685	5,608,984	21,847,230
Finance, Insurance	24,429	39,550	35,904	21,312	121,195
Real Estate, Rentals, Leasing	4,281,988	6,518,043	7,599,208	7,433,786	25,833,025
Professional, Scientific, Technical	2,938,673	3,215,532	3,707,211	4,302,968	14,164,384
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	2,539,091	3,543,489	4,598,651	6,348,816	17,030,047
Educational Services	161,765	154,801	144,201	159,726	620,493
Health and Social Services	702,753	613,750	653,051	814,095	2,783,649
Arts, Entertainment, Recreation	338,029	631,475	1,031,753	358,673	2,359,930
Accommodation, Food Services	3,371,840	13,400,554	24,076,883	4,090,907	44,940,184
Other Services	4,728,514	5,917,755	6,235,714	5,491,929	22,373,912
Public Administration	172,954	53,661	111,945	481,482	820,042
TOTAL	183,044,920	241,586,220	326,172,877	445,506,147	1,196,310,164

Table 7.10

Other KPB Sales

Other KPB TAXABLE Sales by Industry by Quarter - 2006 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	125,764	805,751	357,896	130,376	1,419,787
Mining	692,176	812,782	945,327	957,527	3,407,812
Utilities	9,589,952	6,739,938	5,860,772	10,767,958	32,958,620
Construction	1,226,572	2,017,956	2,333,473	1,927,933	7,505,934
Manufacturing	386,225	929,159	1,394,788	654,200	3,364,372
Wholesale	6,219,778	6,165,135	7,061,156	7,391,159	26,837,228
Retail	13,130,888	20,800,844	24,012,314	16,156,386	74,100,432
Transportation, Warehousing	477,139	4,558,517	8,278,992	633,553	13,948,201
Information	4,087,985	4,819,757	5,524,509	4,453,296	18,885,547
Finance, Insurance	10,951	33,130	20,740	21,999	86,820
Real Estate, Rentals, Leasing	2,044,789	2,572,152	3,249,593	2,466,293	10,332,827
Professional, Scientific, Technical	942,626	1,067,236	1,052,170	907,446	3,969,478
Management of Companies, Enterprises	0	0	2,212	7,915	10,127
Administration, Support, Waste Mgmt., Remediation	669,724	1,014,873	1,168,068	956,124	3,808,789
Educational Services	96,853	116,677	89,140	102,057	404,727
Health and Social Services	163,194	174,971	143,589	148,685	630,439
Arts, Entertainment, Recreation	243,984	682,679	1,373,062	275,281	2,575,006
Accommodation, Food Services	3,617,184	12,194,780	21,312,470	4,092,413	41,216,847
Other Services	2,226,080	2,951,664	3,195,087	2,726,178	11,099,009
Public Administration	1,500	3,279	3,024	7,500	15,303
TOTAL	45,953,364	68,461,280	87,378,382	54,784,279	256,577,305

Table 7.11

Other KPB TAXABLE Sales by Industry by Quarter - 2005 - in \$					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Agriculture, Forestry, Fishing, Hunting	114,371	837,576	341,925	128,749	1,422,621
Mining	779,704	766,198	801,526	901,272	3,248,700
Utilities	7,721,399	5,915,426	5,383,105	7,137,578	26,157,508
Construction	1,156,435	1,877,577	2,081,447	1,708,053	6,823,512
Manufacturing	371,358	885,842	1,390,454	589,261	3,236,915
Wholesale	5,372,788	5,020,486	5,992,066	6,390,100	22,775,440
Retail	11,867,506	19,210,896	22,121,689	15,738,341	68,938,432
Transportation, Warehousing	446,209	4,814,809	8,303,086	613,473	14,177,577
Information	4,020,950	4,463,193	4,833,174	4,483,845	17,801,162
Finance, Insurance	12,297	13,078	11,885	11,200	48,460
Real Estate, Rentals, Leasing	1,813,926	2,377,591	2,767,848	2,330,440	9,289,805
Professional, Scientific, Technical	860,548	1,003,119	965,329	905,171	3,734,167
Management of Companies, Enterprises	0	0	0	0	0
Administration, Support, Waste Mgmt., Remediation	787,453	931,267	1,049,744	886,398	3,654,862
Educational Services	73,665	79,656	79,051	92,928	325,300
Health and Social Services	130,904	137,153	137,602	151,611	557,270
Arts, Entertainment, Recreation	230,786	372,360	616,337	218,328	1,437,811
Accommodation, Food Services	3,256,225	11,722,025	19,680,483	3,882,464	38,541,197
Other Services	2,096,021	2,829,047	2,968,120	2,522,252	10,415,440
Public Administration	21,317	4,448	14,841	10,330	50,936
TOTAL	41,133,862	63,261,747	79,539,712	48,701,794	232,637,115

Table 7.12

Local Officials Directory

Officials of the various governing bodies within the Kenai Peninsula Borough are listed on the following pages.

The officials listed are those who held office at the time of printing the report. Annual elections for public officials are held each October. For information regarding current public officials, check the appropriate website.

Kenai Peninsula Borough – <http://www.borough.kenai.ak.us/>

Kenai Peninsula Borough School District – <http://www.kpbsd.k12.ak.us/>

City of Homer – <http://www.ci.homer.ak.us/>

City of Kenai – <http://www.ci.kenai.ak.us/>

City of Seldovia – <http://www.xyz.net/~seldovia/>

City of Seward – <http://www.cityofseward.net/>

City of Soldotna – <http://www.ci.soldotna.ak.us/>

Local Officials Directory

Kenai Peninsula Borough Mayors

Kenai Peninsula Borough

Mayor John J. Williams 144 North Binkley
Soldotna, AK 99669
907-262-4441

City of Homer

Mayor Jim Hornady 491 East Pioneer Ave.
Homer, AK 99603
907-235-8121

City of Kachemak

Mayor Philemon Morris PO Box 598
Homer, AK 99603
907-235-8897

City of Kenai

Mayor Pat Porter 210 Fidalgo Street, Suite 200
Kenai, AK 99611
907-283-7535

City of Seldovia

Mayor Dick Wyland Drawer B
Seldovia, AK 99663
907-234-7643

City of Seward

Mayor Vanta Shafer PO Box 167
Seward, AK 99664
907-224-4046

City of Soldotna

Mayor Dave Carey 177 North Birch
Soldotna, AK 99669
907-262-9107

Table 8.1

Local Officials Directory

Kenai Peninsula Borough Mayor & Assembly				
144 N. Binkley Soldotna, Alaska 99669 Phone 907-714-2160 Assembly/Clerk Fax: 907-714-2388 Assembly e-mail: assemblyclerk@borough.kenai.ak.us				
<i>Office / District</i>	<i>Name / Address</i>	<i>Phone / Fax / E-Mail</i>	<i>Term Expires</i>	<i>Previously Elected</i>
Borough Mayor	John Williams 144 N. Binkley St. Soldotna, AK 99669	714-2150 W 283-4960 H 262-8616 F jwilliams@borough.kenai.ak.us	2008	2005
Assembly 1 Kalifornsky	Gary Knopp 50465 Patrick Drive Kenai, AK 99611	283-9494 H 283-9800 F pa12gary@hotmail.com	2009	2006
Assembly 2 Kenai	Margaret Gilman - Vice President 216 Susieana Lane Kenai, AK 99611	283-0860 H mbgilman@gci.net	2008	2005
Assembly 3 Nikiski	Gary Superman P.O. Box 8425 Nikiski, AK 99635	776-8448 H 776-8098 F 252-5264 W gsuperman@gci.net	2007	1989, 2001, 2004
Assembly 4 Soldotna	Pete Sprague 188 Farnsworth Blvd. Soldotna, AK 99669	262-4073 H 262-8615 F psprague@acsalaska.net	2007	1998, 2001, 2002, 2004
Assembly 5 - Sterling / Funny River	Grace Merkes P.O. Box 8 Sterling, AK 99672	262-9811 H merkes2@yahoo.com	2008	1991, 1992, 1993, 1996, 1999, 2002, 2005
Assembly 6 East Peninsula	Ron Long - President P.O. Box 2464 Seward, AK 99664	224-7068 H 224-5707 F rlms@ptialaska.net	2009	2000, 2003, 2006
Assembly 7 Central	Paul Fischer P.O. Box 889 Kasilof, AK 99610	262-9269 H 262-4902 F akjfischer@hotmail.com	2007	1998, 2001, 2002, 2004
Assembly 8 Homer	Deb Germano P.O. Box 1511 Homer, AK 99603	399-1087 H debgermano@acsalaska.net	2008	2005
Assembly 9 South Peninsula	Milli Martin P.O. Box 2652 Homer, AK 99603	235-6652 H 235-6652 F millimom@xyz.net	2009	2000, 2002, 2003, 2006
Borough Clerk	Sherry Biggs 144 N. Binkley St. Soldotna, AK 99669	714-2160 262-8615 Fax assemblyclerk@borough.kenai.ak.us		

Table 8.2

Local Officials Directory

KENAI PENINSULA BOROUGH		
PLANNING COMMISSION MEMBERS		
2006		
Member	Contact Information	Term Expires
CHAIRMAN		
Philip Bryson P.O. Box 1041 Kenai, Alaska 99611-1041	283-4672 work 283-4428 home	Kenai City Term Expires July 31, 2007
VICE CHAIRMAN		
JoAnne Collins P.O. Box 341 Anchor Point, Alaska 99556-0962	235-8071 home	Anchor Point/Ninilchik Term Expires July 31, 2007
Bonnie Heimbuch 987 Keystone Drive Soldotna, Alaska 99669	262-6887 - home	Soldotna City Term Expires July 31, 2008
Dr. Rick Foster P.O. Box 3328 Homer, AK 99603-3328	235-9100 - home	Homer City Term Expires July 31, 2007
Mari Anne Gross 57485 Clover Avenue Homer, Alaska 99603	235-7330 - home	Southwest Borough Term Expires July 31, 2008
Thomas D. Smith P.O. Box 2484 Seward, Alaska 99664-0333	224-7244 - home	Seward City Term Expires July 31, 2008
William Hutchinson P.O. Box 2585 Soldotna, Alaska 99669-2585	262-5256 - home	Ridgeway Term Expires July 31, 2007
James Isham P.O. Box 51 Soldotna, Alaska 99669-0051	262-9200 - home	Sterling Term Expires July 31, 2009
Brent Johnson 20773 Porcupine Lane Clam Gulch, Alaska 99568-9713	262-4763 - home	Kasilof/Clam Gulch Term Expires July 31, 2009
Blair Martin P.O. Box 1776 Soldotna, Alaska 99669-1776	283-5227 - home	Kalifornsky Beach Term Expires July 31, 2009
Paulette Bokenko-Carluccio P.O. Box 116 Seldovia, Alaska 99663-0278	37227575 - home	Seldovia City Term Expires July 31, 2009
Todd Petersen P.O. Box 651 Seward, Alaska 99664-0651	288-5050 - home 224-3350 - work 224-2388 - work fax	East Peninsula Term Expires July 31, 2007
Ray Tauriainen P.O. Box 8678 Nikiski, Alaska 99635-8678	776-8885 - home	Northwest Borough Term Expires July 31, 2008

Email address for the Planning Commission: planning@borough.kenai.ak.us

Fax Number for the Planning Commission: 907-262-8618

Table 8.3

Local Officials Directory

Kenai Peninsula Borough School District			
148 North Binkley Street Soldotna, AK 99669 907-262-5846			
<u>Board of Education</u>			
Debra Mullins, President	53630 Redoubt Drive Kenai, AK 99611	907-776-5250	Term Expires 2008
Sammie Crawford, Vice President	36615 Chinulna Drive Kenai, AK 99611	904-283-9271	Term Expires 2007
Lynn Hohl	P.O. Box 333 Seward, AK 99664	907-224-7300	Term Expires 2007
Bill Hatch	P.O. Box 2305 Kenai, AK 99611	907-283-5122	Term Expires 2009
Marty Anderson	P.O. Box 1388 Sterling, AK 99672	907-260-7500	Term Expires 2009
Nels Anderson, MD	303 Diane Lane Soldotna, AK 99669	907-262-3280	Term Expires 2008
Debbie Brown	P.O. Box 592 Kasilof, AK 99610	907-262-4551	Term Expires 2008
Elizabeth Downing	1247 Bay Avenue Homer, AK 99603	907-235-8555	Term Expires 2009
Sunni Hilts	P.O. Box 144 Seldovia, AK 99663	907-234-7692	Term Expires 2007
Student Representative Lydia Ames	Soldotna High School 425 W. Marydale Ave. Soldotna, AK 99669		Term Expires 9/2007

Table 8.4

<u>Administration</u>
Dr. Donna Peterson, Superintendent of Schools Sam Stewart, Assistant Superintendent Glen Szymoniak, Assistant Superintendent of Instruction Melody Douglas, Chief Financial Officer Tim Peterson, Director of Human Resources

Table 8.5

Local Officials Directory

Kenai Peninsula Borough Department Directors

Switchboard	262-4441
Assessing	Shane Horan
Capital Projects	Rob Robson
Clerk	Sherry Biggs
Finance	Craig Chapman
Legal	Colette Thompson
Maintenance	Bill Kopecky
Resource Planning	Max Best
Road Maintenance	Gary Davis
Solid Waste	Bob Garlock

Table 8.6

Kenai Peninsula Borough Economic Development Agencies

Kenai Peninsula Economic Development District - EDD

14790 Kenai Spur Highway, Ste. 106A
Kenai, AK 99611
907-283-3335

Kenai Peninsula Tourism Marketing Council

35477 Kenai Spur Highway, Ste. 205
Soldotna AK 99669
907-262-5229

Kenai Peninsula Resource Conservation and Development, Inc.

Trading Bay Plaza, Suite 150
PO Box 800, Kenai, AK 99611
907-283-7493

Table 8.7

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